### ECOBOARD INDUSTRIES LTD



Date: 1st August, 2024

CIN: L24239MH1991PLC064087

EIL/BSE/SEBI/2023-24/08/01

To, Listing Department BSE Ltd PJ Towers, Dalal Street, Fort, Mumbai - 400 001 Scrip Code: 523732

Sub: Investor Presentation of the AGM dated 31st July, 2024

Dear Sir/Madam,

With reference to above captioned subject, please find attached herewith Investor presentation of the AGM dated **31**<sup>st</sup> **July, 2024**. Presentation includes Company's products, financial performance, Projects, Awards, appreciation and customer feedback. It has also covered answers to questions raised by shareholders of the company.

The same will also be available on the website of the Company at <a href="www.ecoyou.in">www.ecoyou.in</a> .

This is for your information and records.

Thanking you,

#### FOR ECOBOARD INDUSTRIES LIMITED

Praveen Kumar Digitally signed by Praveen Kumar Raju Gottumukkala Date: 2024.08.01 17:10:41 +05'30'

PRAVEEN KUMAR RAJU GOTTUMUKKALA WHOLE-TIME DIRECTOR

DIN: 05180152





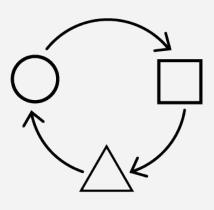






# Agenda

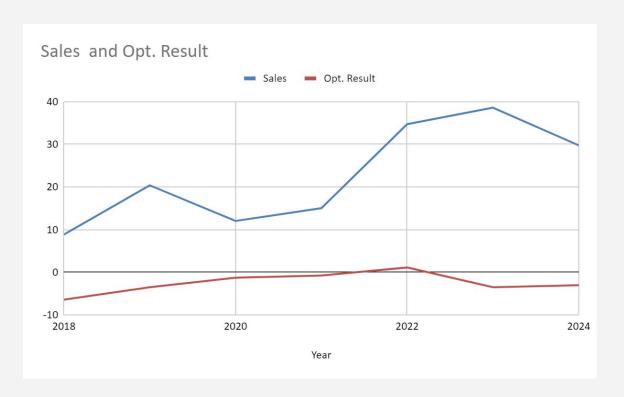
- 1. Financials (Summary) Last 5 years
- 2. SWOT Analysis (Build & Energy)
- 3. Business by Products (Build & Energy)
- 4. Build Products
  - o EcoAMR / EcoFreeze / EcoRak 3.0 / EcoBuildings / EcoTemple / EcoDek Export
- 5. Energy Products
  - o CPU / CSTR in Diary / Portable Bio CBG
- 6. Projects, Awards, appreciation and customer feedback
  - Waste-to-Energy First Prize / Solar Decathlon 2nd prize
- 7. Launch of New Website www.ecoyou.in





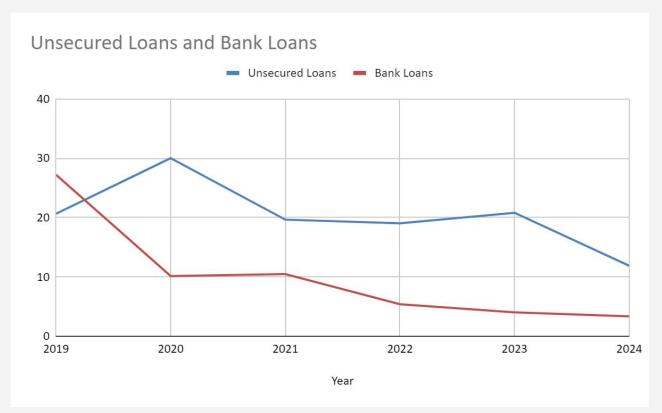


# **1** Financial Summary



EcoBoard www.ecoyou.in

# **1** Financial Summary



EcoBoard www.ecoyou.in



# **SWOT** Business Analysis (Build Division)





### Strength

- i. Experts in using Agro-fiber to building materials
- ii. Certified for exports
- iii. Multiple products introduced for multiple segments
- iv. Project orders





i. We are not into commodity market due to unorganized competition.ii.Our sizes are large for retail market





### **Opportunities**

- i. Awareness on Sustainable Products by customers ii. Awareness of Safety standards like Fire-retardant etc.
- iii. Different segments available.
- iv. BIS new norms
- v. Establish Dealer network



#### **Threats**

- Ethanol production(will increase RM prices)
- ii. New competitors using wood are increasing



# **SWOT** Business Analysis (Energy Division)





## Strength

i. Experts in Biogas technology for over 32 years ii. Established brands for Distillery, Dairy industry iii. Excellent track record of 100+ projects in India and abroad.



#### Weakness

- i. We are having less presence in global markets.
- ii. Restricted few segments only, not in municipality segment for treatment of grey water.



## **Opportunities**

i. Encouragement of Govt. to adopt sustainable fuels like CBG, Biogas etc. from waste ii. Increase of capacities of distillery plants license by our country

iii. Large awareness



#### **Threats**

- i. New Large competitors are moving in
- ii. International organizations are also entering the market.



























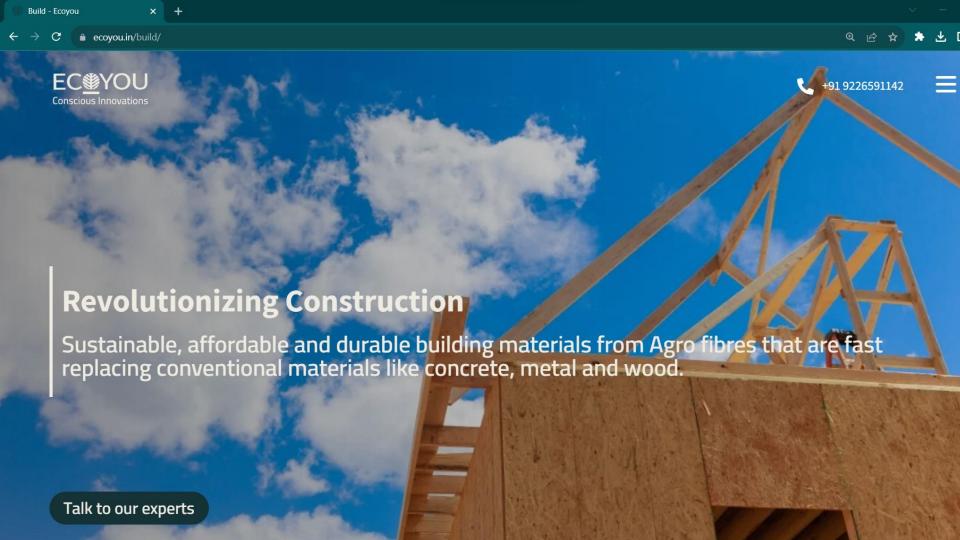
## 6.0 Launch of Website

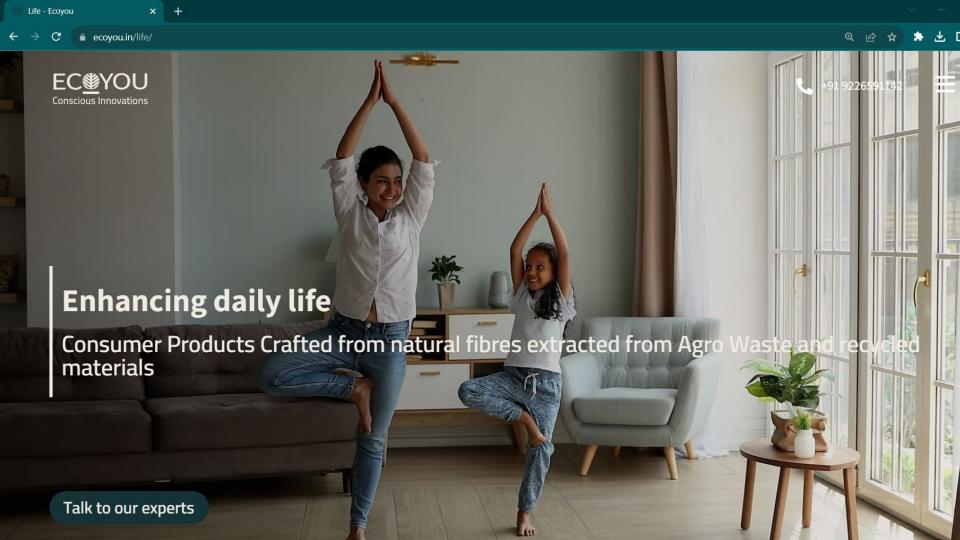
www.ecoyou.in

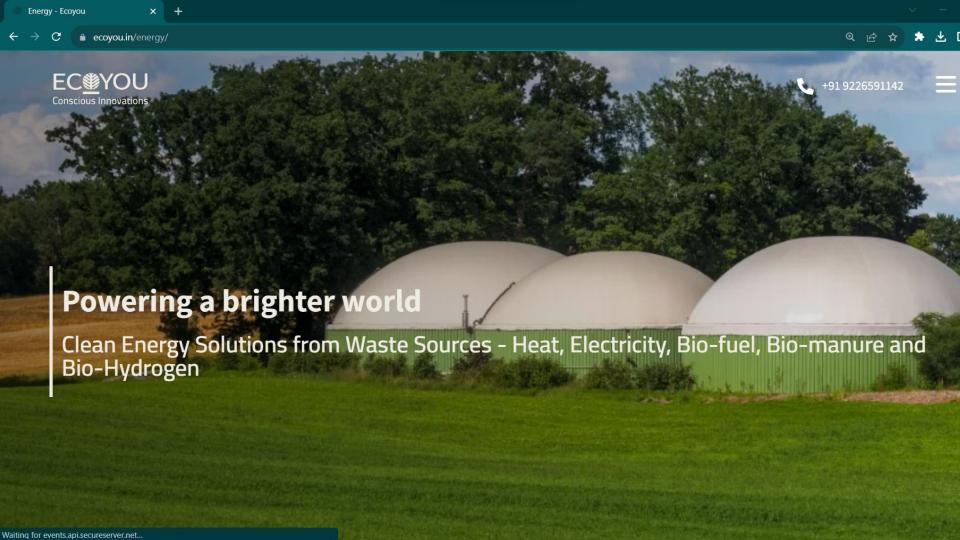
**BUILD | ENERGY | LIFE** 

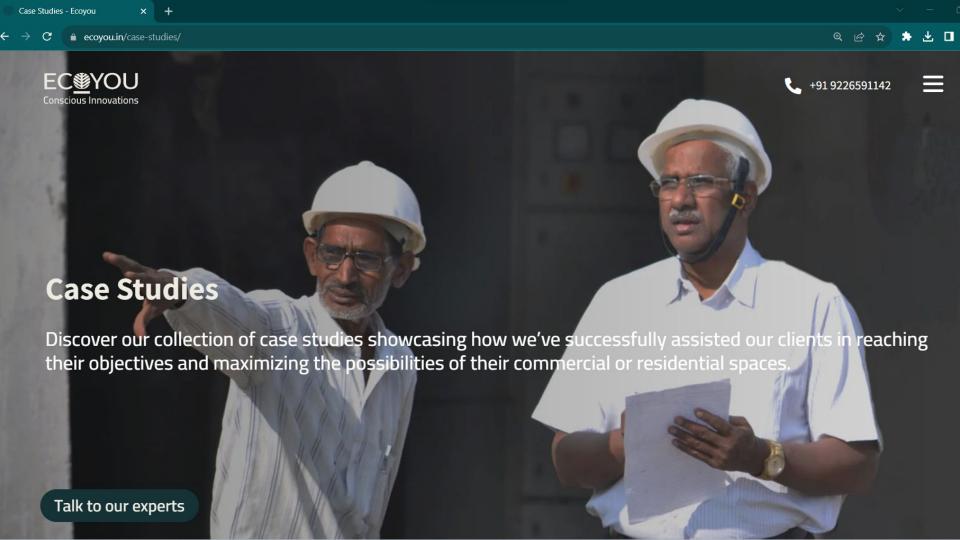












## **7.0** The Present

A new era of farmers growing sustainable building materials, scrubbing CO<sub>2</sub> & saving earth resources has begun.

Ex--Chairman V.S. Raju



