

February 06, 2023

The National Stock Exchange of India Ltd
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex
Mumbai 400051

The Department of Corporate Services
BSE Limited,
P.J. Towers, Dalal Street
Mumbai 400001

Scrip Symbol: SANSERA

Scrip Code: 543358

Dear Sir/ Madam

Subject: Earning Release

Please find attached a copy of Earning Release on the unaudited financial results of the Company for the quarter and nine months ended on December 31, 2022.

The above announcements will also be made available on the website of our Company at www.sansera.in.

Kindly take the same in your record.

Thanking you,

for Sansera Engineering Limited

Rajesh Kumar Modi
Company Secretary and Compliance Officer

Encls: a/a

SANSERA ENGINEERING LIMITED

(Formerly Sansera Engineering Pvt Ltd)

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E-mail id: info@sansera.in Website: www.sansera.in CIN: L34103KA1981PLC004542

SANSERA ENGINEERING LIMITED

Q3 FY23 Consolidated Results

Monday, 6th February 2023, Bengaluru – Sansera Engineering Limited, known for developing complex and critical precision engineered components for the automotive and non-automotive sectors over multiple decades, announced its unaudited Financial Results for the quarter and nine months ended December 31st, 2022.

Consolidated Result Highlights

Particulars (Rs. in Mln)	Q3FY23	Q3FY22	YoY	9MFY23	9MFY22	YoY
Total Income*	5,640	4,868	16%	17,331	14,237	22%
EBITDA	934	759	23%	2,942	2,491	18%
EBITDA Margin	16.6%	15.6%		17.0%	17.5%	
Profit After Tax	313	239	31%	1,129	945	19%
PAT Margin	5.5%	4.9%		6.5%	6.6%	

*Including Other Income

Sales Mix – Q3FY23

- › **By Geographies:** India – 69.2%, Europe – 19.0%, USA – 7.6% and Other Foreign Countries – 4.2%
- › **By End-Use Segments:** Auto-ICE – 76.5%, Auto-Tech Agnostic & xEV – 11.0% and Non-auto – 12.5%

Sales Mix – 9MFY23

- › **By Geographies:** India – 72.7%, Europe – 17.3%, USA – 6.5% and Other Foreign Countries – 3.5%
- › **By End-Use Segments:** Auto-ICE – 78.8%, Auto-Tech Agnostic & xEV – 10.1% and Non-auto – 11.1%

Key Highlights

- › During this period, the domestic market has been a bright spot whereas our international business ended on a flat note on a YoY basis. On a sequential basis our international business saw some recovery
- › Also, our Aerospace and Defense business has been growing strong
- › Gross margins saw improvement both sequentially and on a YoY basis due to softening of commodity prices
- › As of Dec-22, our order book with annual peak revenues stood at Rs 15.0 bn
- › On the debt front, our net debt stood at Rs. 6,787 Mln (Dec-22)

Commenting on the performance Mr. B R Preetham Group CEO, Sansera Engineering Limited said, “I am delighted to share with you that we have completed the construction of our new Aerospace and defence plant in Bengaluru. This plant will be fully operational by Mar-23 and has a potential to achieve a topline of up to Rs. 3,500 Mln, at full capacity utilization level. This new facility would give a fillip to our growth in this segment.

In Q3FY23, we delivered a topline of Rs. 5,640 Mln with a healthy growth 16% on a YoY basis. This growth was largely driven by domestic markets whereas our international business was flattish.

As on December 2022, our orderbook of new business with annual peak revenues stood at Rs 15 bn, with auto ICE contributing Rs 7.34bn (49%), auto tech-agnostic adding Rs 4.52bn (30%) and non-auto accounting for Rs 3.16bn (21%). There has been order inflow from all the sectors. In terms of geographic mix, we are seeing recovery in our international business and specifically we have added substantial business in North American region.

With the trends which are emerging in our sales mix as well as our orderbook mix, we have made encouraging progress towards our long-term vision which we had set earlier with respect to the revenue mix. For 9M FY23, Non-auto and Auto Tech-agnostic/xEV contributed 11% and 10% of the revenues, respectively."

About Sansera Engineering Limited

Sansera Engineering Limited was incorporated in 1981. Sansera is an engineering-led integrated manufacturer of complex and critical precision engineered components across automotive and non-automotive sectors. Within the automotive sector, we manufacture and supply a wide range of precision forged and machined components and assemblies, such as connecting rod, rocker arm, crankshaft, gear shifter fork, stem comp, and aluminum forged parts, which are critical for engine, transmission, suspension, braking, chassis and other systems for the 2-wheeler, passenger vehicle and commercial vehicle verticals. Within the non-automotive sector, the Company manufactures and supplies a wide range of precision components for the aerospace, off-road, agriculture and other segments, including engineering and capital goods.

For more information about the Group and its businesses, please visit www.sansera.in

Safe Harbour Statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For more information please contact:

 Sansera Engineering Limited CIN: L34103KA1981PLC004542 Mr. Rajesh Kumar Modi Company Secretary & Compliance Officer Email id: rajesh.modi@sansera.in	 Strategic Growth Advisors Pvt Ltd. CIN: U74140MH2010PTC204285 Shikha Puri / Dharmik Kansara Email id: shikha.puri@sgapl.net / dharmik.k@sgapl.net Tel No: +91 9819282743 / +91 7208179323
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