



MANAGED
TRAINING
SERVICES

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August 21, 2023

**The Manager
BSE Limited**

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The Manager

National Stock Exchange of India Limited

Listing Department
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Bandra (E), Mumbai – 400 051

Subject: Press Release dated August 21, 2023
Scrip Code: BSE – 543952; NSE – NIITMTS

Dear Sir,

Please find enclosed a copy of the press release titled “**NIIT MTS Launches Xsel - A Next Generation Learning Platform for Real Estate Brokerages and their Agents**”.

This is for your information and records.

Kindly acknowledge the receipt.

Yours truly,

For **NIIT Learning Systems Limited**

Deepak Bansal
Company Secretary &
Compliance Officer

Encl: a/a

NIIT Learning Systems Limited

(Formerly MindChampion Learning Systems Limited)

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NIIT MTS Press Release - Xsel

NIIT MTS Launches Xsel – A Next Generation Learning Platform for Real Estate Brokerages and their Agents

New Delhi/ Toronto, August 21, 2023: NIIT Managed Training Services (NIIT MTS) has announced the launch of "Xsel," its Real Estate Learning Platform, designed exclusively for real estate brokerages and their agents. Powered by NIIT MTS, a global leader in managed learning solutions and services, Xsel is a comprehensive and cutting-edge learning solution tailored to the needs of real estate professionals.

Drawing upon its expertise in Real Estate Learning in Canada, as the official Designate of the Real Estate Salesperson Program in Ontario, NIIT MTS has developed Xsel as a next generation learning platform designed to solve challenges in learning, performance, and professional development for real estate agents at brokerages.

Xsel empowers real estate professionals with dynamic and interactive learning experiences, merging technology and educational expertise to enhance knowledge, skills, and success in the evolving industry. It offers a diverse collection of expert-curated courses covering legal frameworks, sales strategies, marketing techniques, compliance, and technology adoption. The platform incorporates innovative learning formats like immersive simulations, VR experiences, gamification, coaching, mentoring, and interactive assessments, fostering engagement and effective knowledge retention.

This highly customizable platform allows real estate brokerages to brand the user interface, customize learning paths based on roles, skills, and career goals, addressing training needs and promoting growth. Xsel connects learners with industry experts, faculty, and mentors for guidance and practical knowledge. Advanced analytics and performance tracking features allow organizations to monitor progress, identify areas for improvement, and link performance to training. The platform's features enable real estate agents to enhance their professional skills and growth thereby promoting recruitment and retention at brokerages.

Xsel provides ongoing resources and updates, on industry trends, market dynamics, and emerging technologies. This commitment to continuous learning equips agents with the necessary knowledge and skills to meet changing client needs and industry shifts.



NIIT MTS Press Release - Xsel

"We are thrilled to introduce Xsel, the ultimate Real Estate Learning Platform, designed to empower real estate brokerages and their agents," said Alexander Orlando, Vice President Business Development at NIIT MTS. "Building upon our extensive research of brokerage and agent L&D needs in Real Estate training, we aim to provide a state-of-the-art learning experience that equips professionals with the knowledge, skills, and confidence needed to excel in the dynamic world of real estate."

Real estate brokerages can find more information about Xsel and request a demo at www.Xsel.app.

About NIIT Managed Training Services (NIIT MTS)

NIIT Managed Training Services (NIIT MTS) offers Managed Training Services to market-leading companies across 30 countries. Trusted by the world's leading companies, NIIT MTS provides high-impact managed learning solutions that weave together the best of learning theory, technology, operations, and services to enable a thriving workforce. The NIIT MTS comprehensive suite of Managed Training Services includes Custom Content and Curriculum Design, Learning Delivery, Learning Administration, Strategic Sourcing, Learning Technology, and L&D consulting services. With a Net Promoter Score of 9 on 10 and a 100% renewal rate, NIIT MTS helps leading companies transform their learning ecosystems while increasing the business value and impact of learning.

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