

22nd July 2019

BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001.
Scrip code: 532343

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor,
Bandra-Kurla Complex,
Bandra (E), Mumbai 400 051.
Scrip code: TVSMOTOR

Dear Sir,

Sub: Presentation on financial performance of the Company for the quarter ended 30th June 2019


We are enclosing a presentation on financial performance of the Company for the quarter ended 30th June 2019.

Kindly acknowledge receipt.

Thanking You,

Yours faithfully,

For TVS MOTOR COMPANY LIMITED


K S Srinivasan
Company Secretary
Encl: a/a



TVSM Results

Q/E 30th June 2019



- Total revenue grew by 7% over Q1 of last year.
- Export sales of 2W during the quarter grew by 8% over last year.
- Total scooter sales grew by 2% and motorcycle sales grew by 8% compared to last year.
- 3W sales numbers grew by 11% over Q1 of last year.
- EBITDA for the quarter grew by 11% and is at 8.0% compared to 7.7% of Q1 18-19.
- PBT for Q1 19-20 is Rs 208.5 Cr as against Rs 212.4 Cr in Q1 18-19.
- PAT for Q1 19-20 is Rs 142.3 Cr as against Rs 146.6 Cr in Q1 18-19.



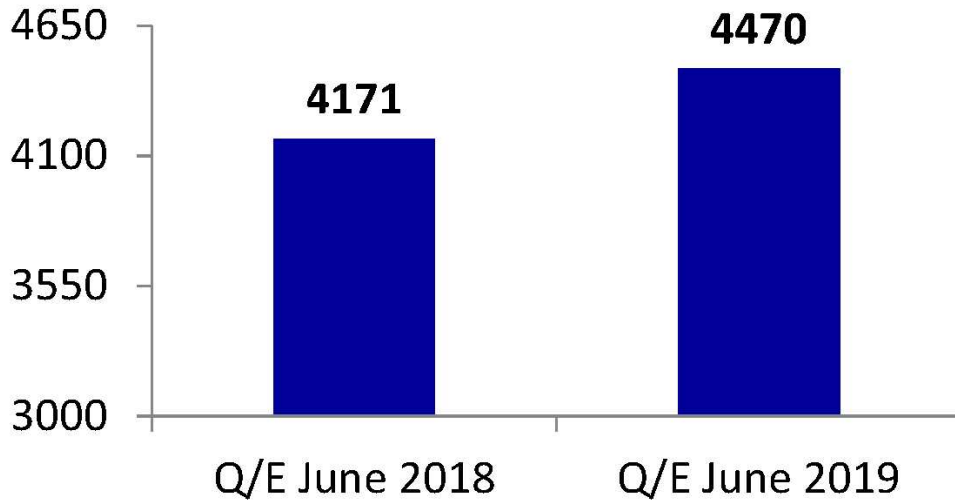
Nos. in '000

Q1 2018-19	Particulars	Q1 2019-20
387	Motorcycles	417
218	Mopeds	171
288	Scooters	295
35	Three wheelers	40
928	Total	923

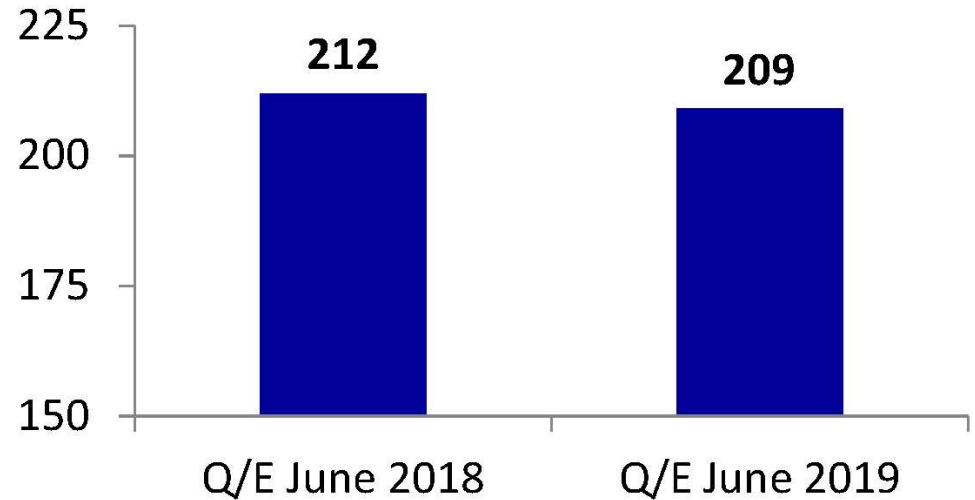


INR in Crores

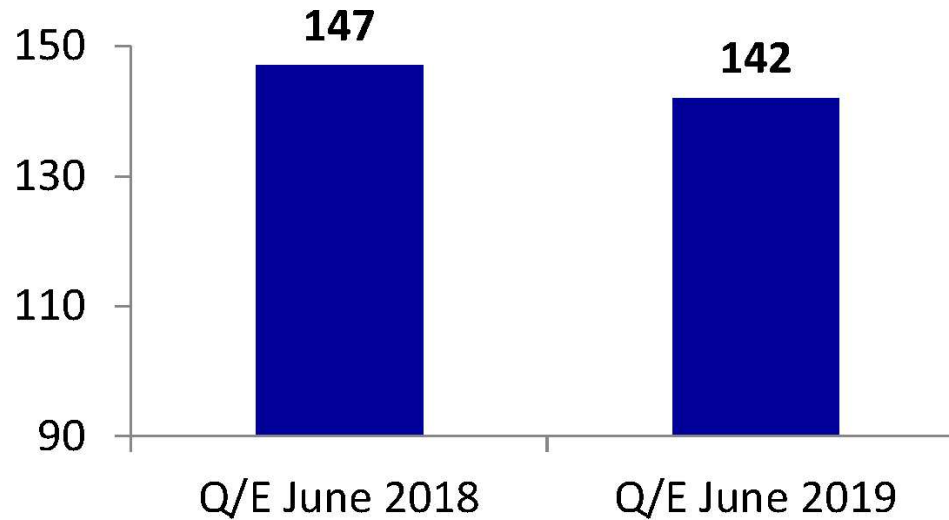
Total Revenue



PBT



PAT



**TVS Apache RR 310 slipper clutch edition
(Phantom Black)**



**TVS NTORQ Disc in Matt Silver -
Scooter of the year edition**



TVS Radeon

Titanium Grey & Volcano Red





Thank you

No part of this presentation is to be circulated, quoted, or reproduced for any distribution without prior written approval from TVS Motor Company Limited, PB 4, Harita, Hosur-635109, Tamilnadu, India. Certain parts of this presentation may be “forward looking statements” within the meaning of applicable laws and regulations and actuals may differ from those either expressed or implied.