

11th August, 2023

To, BSE Limited, Department of Corporate Services, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001 Scrip Code: 532807	To, The National Stock Exchange of India Listing Department, Exchange Plaza, C- 1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai– 400051 Scrip Code: CINELINE
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Subject: Investor Presentation

Dear Sir / Madam,

Please find enclosed a copy of the Investor Presentation dated 11th August, 2023.

The contents of the Investor Presentation give full details.

Kindly take the above information on your records and oblige.

Thanking you,

Yours faithfully

For, **Cineline India Limited**

**Rashmi
Jatin Shah**

Digitally signed
by Rashmi Jatin
Shah
Date: 2023.08.11
14:54:08 +05'30'

Rashmi Shah
Company Secretary & Compliance Officer



CINELINE INDIA LIMITED



Investor Presentation
August 2023

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BIG CINE EXPO

8TH AUGUST 2023

Chennai Trade Centre | Chennai India

MOVIE **MAX**
NOIDA

**Best Multiplex Theatre
of the Year 2023**

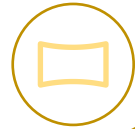
IMAX BIG CINE
EXPO AWARDS
2022

**EMERGING
CINEMA CHAIN
OF THE
YEAR 2022**



35

CINEMAS



146

SCREENS



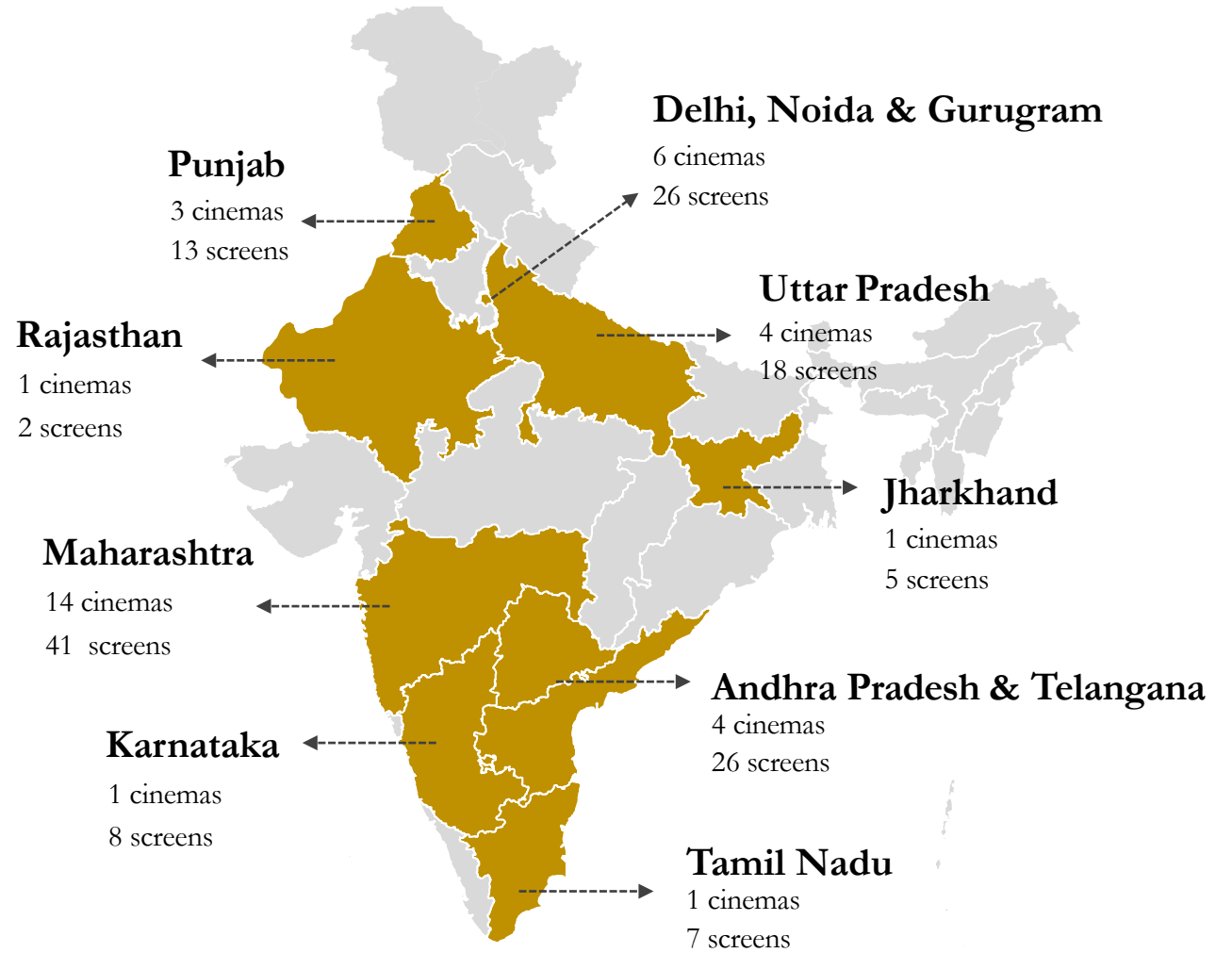
23

CITIES



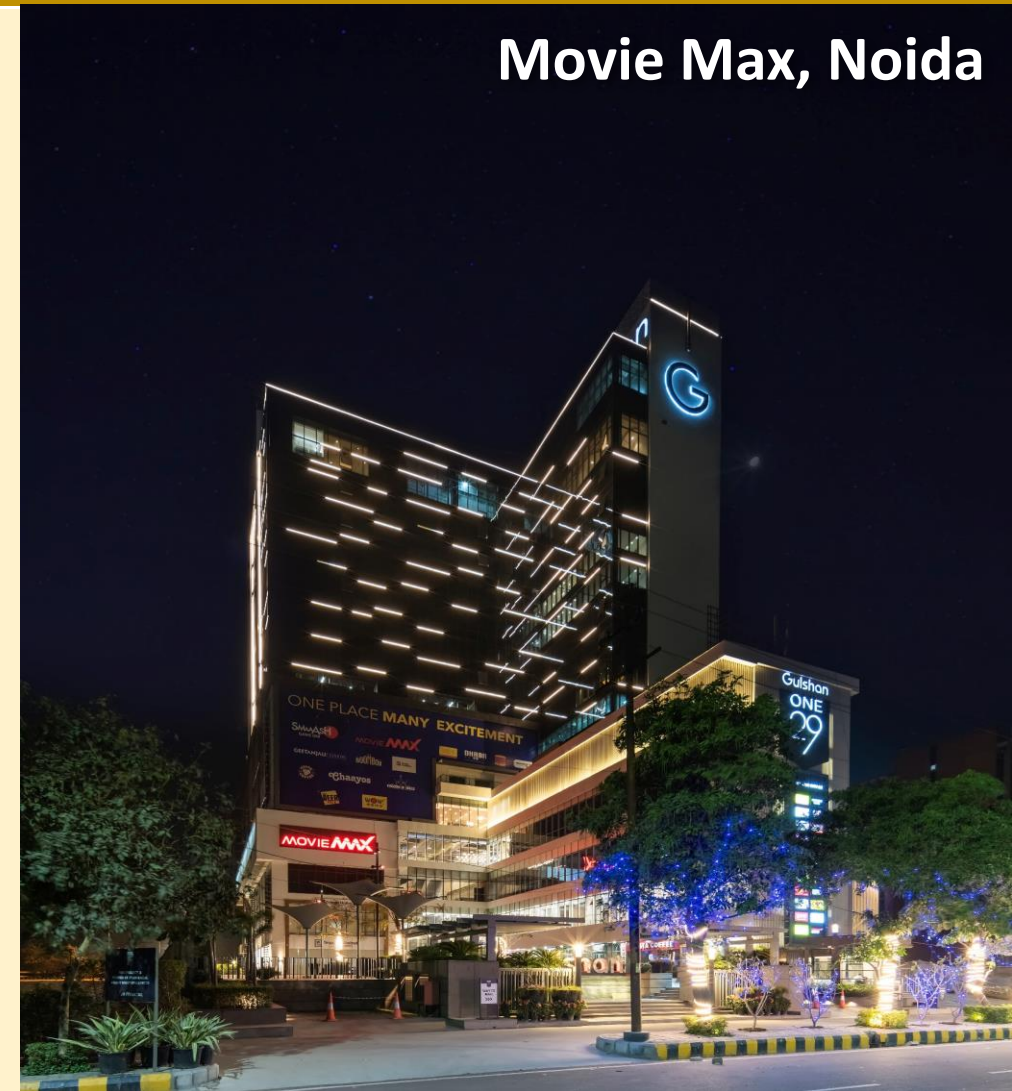
33,000+

SEATS



Operational Screens Added till date

Location	Month	# Properties	# Screens
Sion/Mira Road	Apr-22	2	6
Nashik/Nagpur		2	6
Andheri/Eternity & Wonder Thane		3	9
Goregaon/Kandivali		2	2
Patiala	Jul-22	1	4
Ghaziabad	Aug-22	1	4
Huma	Nov-22	1	4
SM5 Kalyan		1	5
Bikaner		1	2
Hyderabad	Dec-22	1	7
Noida	Mar-23	1	6
Lucknow		1	6
Total	FY23	17	61





Cineline India
Limited
has become the
4th Largest
Cinema Chain
In India*



Key Focus Areas

Company has opened **61 screens** till date

Focused on **improving key parameters such as ATP & SPH** across all screens which shall be visible in FY24

Plan to **renovate existing potential screens** to give better consumer experience and improve Key Performance Indicators (KPI)

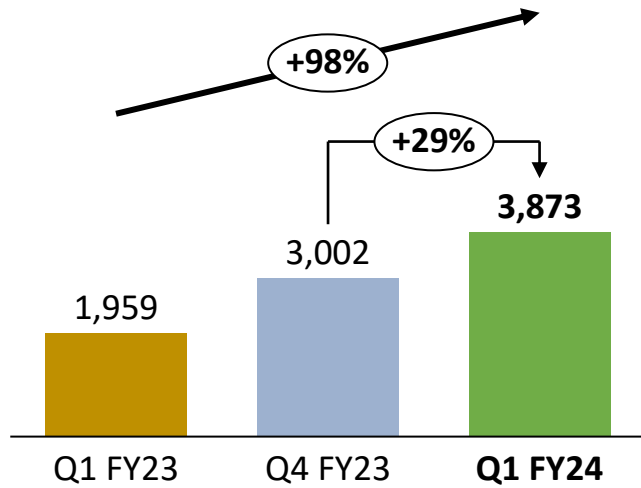
Focused on **expansion to enhance presence under low capex model**

Extended **Advertisement Revenue tie up** till March 2025



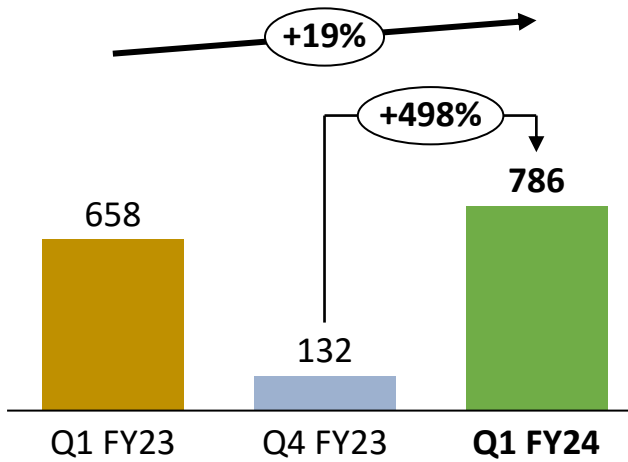
Q1 FY24 Key Operating & Financial Highlights for Cinema Business

Total Revenues (Rs. Lakhs)



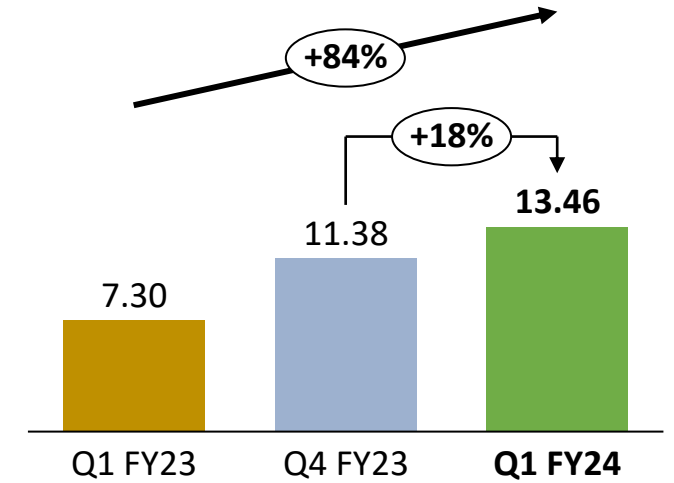
Rs. 3,873 Lakhs

EBITDA (Rs. Lakhs)



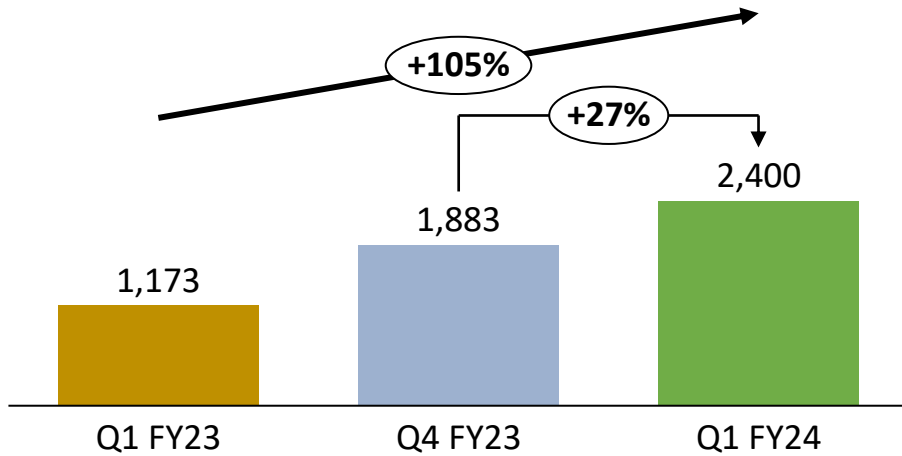
Rs. 786 Lakhs

Admits (# Lakhs)

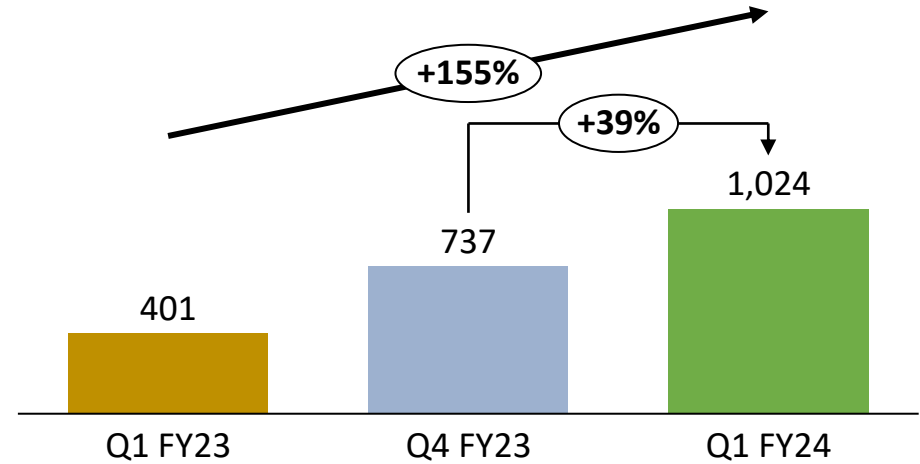


13.46 Lakh Admits

Net Box Office Collections (Rs. Lakhs)



Net F & B Collections (Rs. Lakhs)



ATP*

Rs. 200; +5% YoY

SPH*

Rs. 80; +38% YoY

ATP + SPH*

Rs. 280; +13% YoY

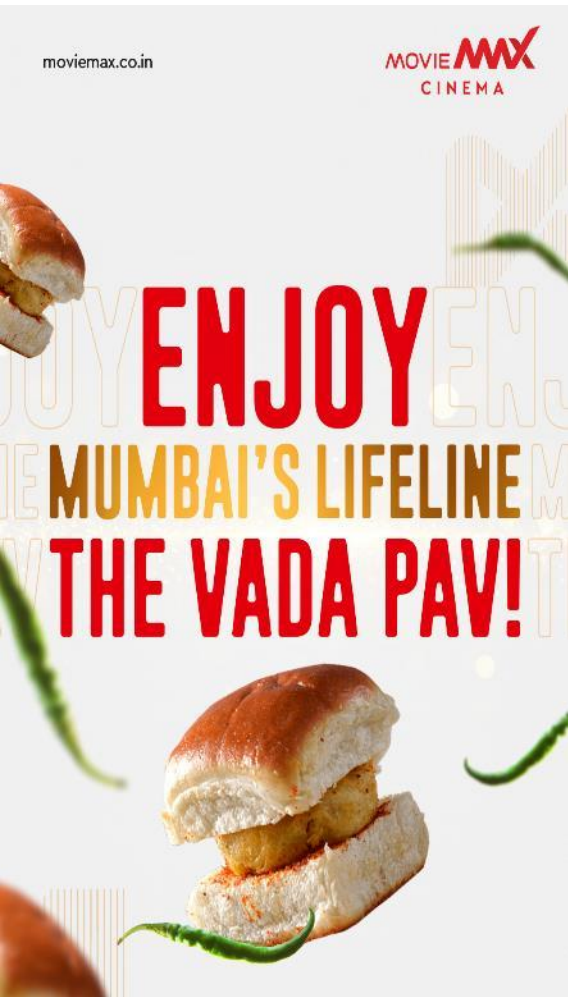
*On Gross Basis

Q1 FY24 Result Summary



Particulars (Rs. Lakhs)	Q1 FY24			Q1 FY23			Growth (YoY) (%) Reported	Q4 FY23			Growth (QoQ) (%) Reported
	Reported	Ind AS 116 Impact	Ind AS 116 Adjusted	Reported	Ind AS 116 Impact	Ind AS 116 Adjusted		Reported	Ind AS 116 Impact	Ind AS 116 Adjusted	
Total Revenue	3,873	-11	3,862	1,959	-	1,959	98%	3,002	-	3,002	29%
Rental Cost	235	329	564	-	-	-		149	352	500	
Other Operating Expenses	2,851	-3	2,848	1,300	-	1,300		2,722	-	2,722	
EBITDA	786	-337	450	658	-	658	19%	132	-352	-220	498%
Depreciation	479	-276	203	54	-	54		386	-289	97	
EBIT	308	-61	247	604	-	604	-49%	-253	-63	-317	-
Finance cost	717	-326	391	335	-	335		718	-327	391	
PBT	-409	265	-144	270	-	270	-	-972	264	-708	58%
Cash PBT*	69	-11	59	324	-	324	-79%	-587	-24	-611	-

*PBT + Depreciation



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Opening of Shalimar Cinema, Lucknow



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IN CINEMAS MAY 18

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at **MOVIE MAX CINEMA**

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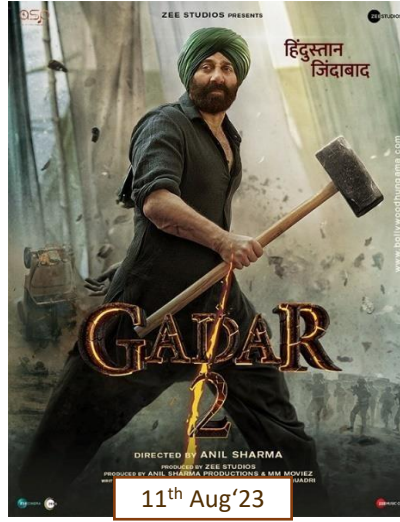
Movie Line up – Q2 FY24



28th July'23



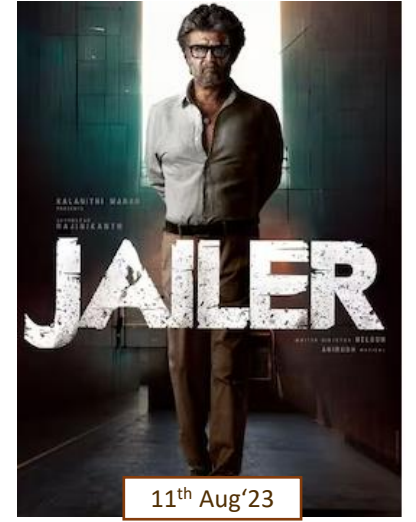
11th Aug'23



11th Aug'23



11th Aug'23



11th Aug'23



25th Aug'23



1st Sep'23



1st Sep'23

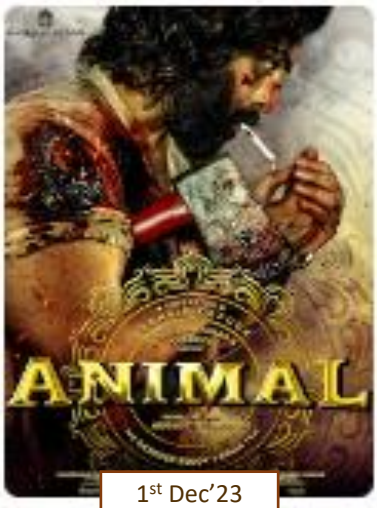
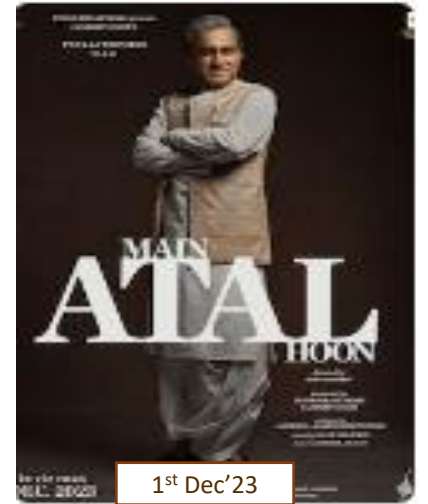
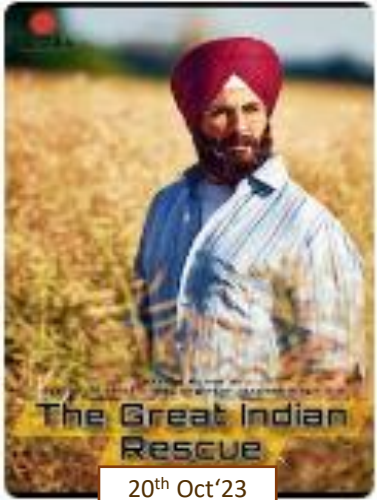


8th Sep'23



28th Sep'23





Hyatt Centric

Candolim, Goa



Lobby Area



Spa, Swimming pool, Gym



Jade Banquet



Spacious Drawing Rooms



Luxury Rooms



GROK - Restaurant



Hyatt Centric, Candolim Goa : A lifestyle hotel in the center of Goa

5 Star Premium Leisure Hotel

168 keys

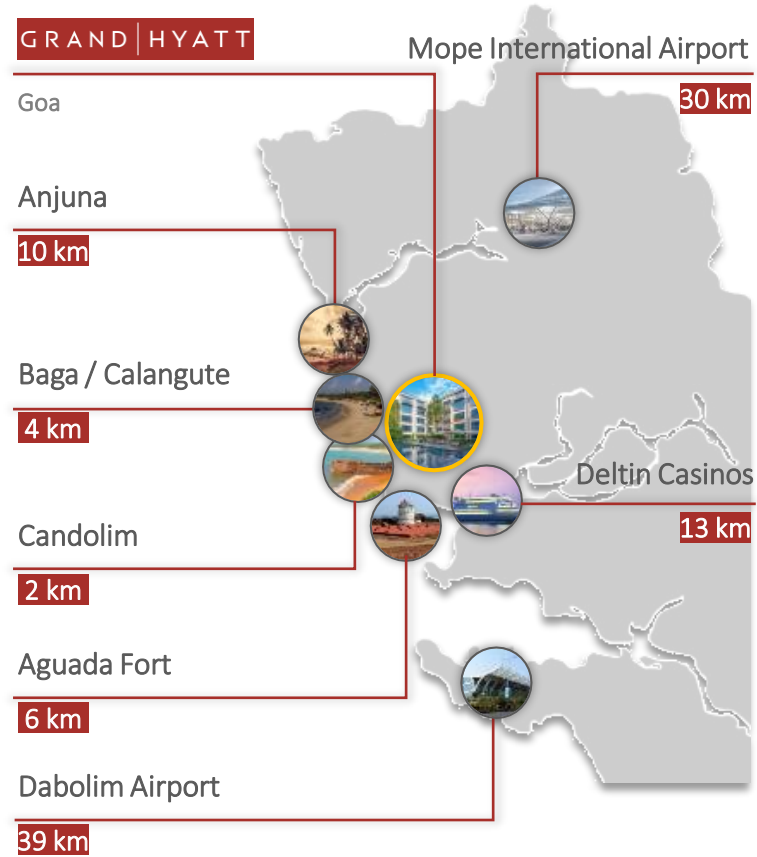
4 F&B outlets - ~230 covers

6,095 sq. feet. across 3 event venues

Recreational facilities viz. spa, gym, swimming pool

2.2 acres freehold land

G+4 Structure



	Q1 FY24	Q1 FY23
Occupancy Rate	85%	80%
Avg. Room Tariff	Rs. 8,247	Rs. 8,608
Revenue (Rs. Lakhs)	1,331	1,337
EBITDA (Rs. Lakhs)	408	390
EBITDA Margins (%)	31%	29%

Construction of the Goa – Mumbai Expressway (6 hrs. journey) will help increase passenger traffic in Goa going forward

Expected EBITDA to be in the range of **Rs. 22 Crs. – 24 Crs.** for FY24





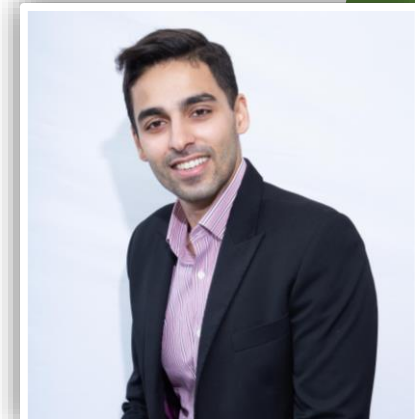
Mr. Rasesh B. Kanakia
Chairman

- Started real estate development in 1986
- Instrumental in making Kanakia Group a reputed name in India
- Under his futuristic vision the Group has ventured into the entertainment, education & hospitality sector



Mr. Himanshu B. Kanakia
Managing Director

- Integral part of the Kanakia Group
- Contributed largely to the success of Kanakia Spaces and Cinemax business
- Keen focus on engineering and innovative skills in project development and film exhibition business



Mr. Ashish R. Kanakia
Chief Executive Officer

- Completed his Bachelor's degree in Business Administration and joined the family business with an intention to grow
- For ~3 years, he has been working closely with core teams
- He is constantly looking at adding substantial value to customers through innovation in product and services
- He strives to differentiate the offerings from competition and providing an edge to the organization



MOVIE MAX

11

Company: Cinline India Limited
CIN: L92142MH2002PLC135964

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Investor Relations: Strategic Growth Advisors (SGA)
CIN: U74140MH2010PTC204285

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THANK YOU