The Secretary, Listing Department BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400001
Maharashtra, India
Scrip Code: 543299

The Manager - Listing Department National Stock Exchange of India Limited "Exchange Plaza", 5th Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai 400 051
Maharashtra, India Symbol: SHYAMMETL

Sub: Sales Release for the Month Ended 31 ${ }^{\text {st }}$ October, 2023
Dear Sir/Madam,
Pursuant to Regulation 30 of SEBI (LODR) Regulations 2015, kindly find enclosed herewith the Sales Release of the Company for the Month ended 31st October, 2023.

This is for your information and records.

Thanking you,
Yours faithfully,
For Shyam Metalics and Energy Limited


Enclosed: As above


SHYAM METALICS AND ENERGY LIMITED
REG. OFFICE: Trinity Tower. 7th Floor, 83, Topsia Road, Kolkata - 700 046, West Bengal, CIN: L40109W82002PLC095491 GSTIN: 19AAHCS5842A2ZD
SALES \& MARKETING OFFICE: Viswakarma Building, North West Block, 1st, 2nd \& 3rd Floor, 86C, Topsia Road, Kolkata - 700046 T: 4913340164001 F: +91 3340164025 Email: contact@shyamgroup.com Web: www.shyammetalics.com Follow us on: ©

## Sales Release for the month of October 2023

## Sponge Iron

| Particulars | Monthly Performance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | October | October | \% Change | September | \% Change |
|  | FY24 | FY23 |  | FY24 |  |
| Quantity in Tonnes | 84,902 | 54,192 | 56.7\% | 65,783 | 29.1\% |
| Average Realisation Per Tonne | 28,071 | 30,634 | -8.4\% | 29,903 | -6.1\% |

- Owing to increased capacities there has been an increase of $56.7 \%$ in sale volume as compared to the same month YOY and increase of $29.1 \%$ in sale volume MOM. With decrease in prices of raw material the realization's have remained muted both on YOY basis and MOM basis.


## Steel Billets

| Particulars | Monthly Performance |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | October | October | \% | September | \% |
|  | CY24 | FY23 | Change | FY24 | Change |
|  | FY, | 16,294 | $-59.8 \%$ | 7,059 | $-7.2 \%$ |
| Quantity in Tonnes | 6,552 | 47,523 | $-11.2 \%$ | 44,196 | $-4.5 \%$ |
| Average Realisation Per <br> Tonne | 42,202 |  |  |  |  |

- With new finished steel capacities coming onstream the billet volume sale in the markets reduced by $7.2 \%$ as compared to previous Month but and $59.8 \%$ on a YOY basis. Following the price pattern in DRI the average realization per ton has decreased by $4.5 \%$ on MOM basis and $11.2 \%$ on a YOY basis.


## Long Steel including TMT, Wire Rods, Structurals

| Particulars | Monthly Performance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | October | October | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ | September | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ |
|  | FY24 | FY23 |  | FY24 |  |
| Quantity in Tonnes | 1,02,057 | 93,556 | 9.1\% | 85,187 | 19.8\% |
| Average Realisation Per Tonne | 48,343 | 52,518 | -7.9\% | 49,316 | -2.0\% |

- As compared to the previous Month the Long steel volumes have increased by $19.8 \%$ with realization being down by $2 \%$ as compared to the Month gone by.

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Great
Place

Steel

| Particulars | Monthly Performance |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | October | October | $\%$ | September | $\%$ |
|  | FY24 | FY23 | Change | FY24 | Change |
|  | $1,93,511$ | $1,64,042$ | $18.0 \%$ | $1,58,029$ | $22.5 \%$ |
| Quantity in Tonnes | 39,241 | 44,792 | $-12.4 \%$ | 41,006 | $-4.3 \%$ |
| Average Realisation Per <br> Tonne |  |  |  |  |  |

- There has been an overall growth in Steel sale comprising the sale of Sponge, Billets and finished steel as stated above owing to overall capacity increase.


## Pellet

| Particulars | Monthly Performance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | October | October | \% Change | September | \% Change |
|  | FY24 | FY23 |  | FY24 |  |
| Quantity in Tonnes | 92,520 | 61,999 | 49.2\% | 82,709 | 11.9\% |
| Average Realisation Per Tonne | 9,028 | 7,406 | 21.9\% | 9,019 | 0.1\% |

- The pellet markets have shown some improvement on a mom basis with volumes up by $11.9 \%$ and realisations remaining steady.

Ferro Alloys

| Particulars |  | Monthly Performance |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | October | $\%$ | September | $\%$ <br> Change |  |
|  |  | FY23 | Change | FY24 | Chang |  |
| Quantity in Tonnes | 9,131 | 15,752 | $-42.0 \%$ | 13,616 | $-32.9 \%$ |  |
| Average Realisation Per <br> Tonne | 93,472 | 90,050 | $3.8 \%$ | 99,034 | $-5.6 \%$ |  |

- There has been muted demand in the export markets for Ferro products owing to increased shipping costs leading to reduction in volumes by $32.9 \%$ MOM and realization have also decreased by $5.6 \%$ on a MOM basis.


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## Aluminium Foil

| Particulars | Monthly Performance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | October | October | \% Change | September | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ |
|  | FY24 | FY23 |  | FY24 |  |
| Quantity in Tonnes | 1,311 | 940 | 39.6\% | 1,106 | 18.6\% |
| Average Realisation Per Tonne | 3,07,369 | 3,60,426 | -14.7\% | 3,21,413 | -4.4\% |

- On a MOM basis the volumes have grown by $18.6 \%$ and $39.6 \%$ on a YOY basis. The realisations have decreased by $4.4 \%$ owing to reduction in cost of Aluminium Foil stock.


## About Shyam Metalics And Energy Limited (SMEL)

SMEL is a leading integrated metal producing company based in India with a focus on long steel products and ferro alloys. We are amongst the largest producers of Ferro alloys, one of the leading players in terms of pellet capacity and the fourth largest player in the sponge iron industry in terms of sponge iron capacity in India.

We have a diversified product mix which enables us to sell both intermediates and final products across the steel value chain. The Company has a consistent track record of delivering profitability since the commencement of our operations in Fiscal 2005.

SMEL has received an upgraded rating of CRISIL AA (Stable) for 'tong Term Bank Facilities, CRISILA 1+ (Stable) for Short Term Bank Facilities. SMEL is one of the least leveraged Steel Company in India.



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