

Date: 13th May, 2023

To, Corporate Relations Department **BSE Limited** 2<sup>nd</sup> floor, P.J. Tower, Dalal Street, Mumbai – 400 001 **Company Code: 532888**  To Corporate Relations Department **National Stock Exchange of India Limited** Exchange Plaza, Plot No. C/1, G-Block Bandra Kurla Complex, Bandra (E),

Mumbai- 400 051 **Company Code: ASIANTILES** 

Dear Sir/ Madam,

Subject: Report of the Monitoring Agency

Pursuant to Regulation 41(4) of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 and Regulation 32(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Monitoring Agency Report dated 12<sup>th</sup> May, 2023 in respect of utilization of proceeds of Rights Issue for the quarter ended 31<sup>st</sup> March, 2023 issued by M/s. ICRA Limited, Monitoring Agency.

You are requested to kindly take on your record.

Thanking You.

Yours truly,
For Asian Granito India Limited

Dhruti Trivedi Company Secretary and Compliance Officer

Encl.: as above

Regd. & Corp. Office: 202, Dev Arc, Opp. Iskcon Temple, S. G. Highway, Ahmedabad - 380 015 Gujarat (INDIA)

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# **ICRA** Limited

Date: May 12, 2023

Mr. Mehul Shah Chief Financial Officer Asian Granito India Limited 202, Dev Arc,Opp Iskcon Temple. Sarkhej Gandhinagar Highway, Ahmedabad Gujarat – 380015

Dear Sir/Madam,

### Re: Final Monitoring Agency report of Asian Granito India Limited for Q4 FY2023

Please refer to agreement dated April 06, 2022 appointing ICRA Limited as the Monitoring Agency (MA) Asian Granito India Limited's IPO/Rights Issue/Further Public Offer.

After due consideration, ICRA has prepared the attached final Monitoring Agency report as per SEBI (Issue of Capital and Disclosure Requirements) Regulations for Q4FY2023.

Please note that the Monitoring Agency report does not constitute a commentary on the quality of the objects of the issue, appropriateness or reasonableness of costs or spending by Asian Granito India Limited against any objects / heads or assurance on outcome of such spending.

We thank you for your kind cooperation extended during the course of Q4FY2023. Should you require any clarification, please do not hesitate to get in touch with us.

We look forward to your communication and assure you of our best services.

With kind regards

For ICRA Limited

PARUL Digitally signed by PARUL GOYAL GOYAL NARANG Date: 2023.05.12 NARANG 12:37:04 +05'30'

Parul Narang Vice President and Head Process Excellence Parul.goyal@icraindia.com

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Registered Office: B-710, Statesman House, 148, Barakhamba Road, New Delhi 110001. Tel.:+91.11.23357940-41



#### **MONITORING AGENCY REPORT**

Name of the Issuer: Asian Granito India Limited

For quarter ended: Q4 FY2023

Name of the Monitoring Agency: ICRA Limited

#### (a) Deviation from the objects of the issue:

No deviation - the utilization of the issuance proceeds is in line with the objects of the issue

#### (b) Range of deviation:

Not Applicable

#### **Declaration:**

We declare that this report provides an objective view of the utilization of the issue proceeds in relation to the objects of the issue based on the information provided by the Issuer and information obtained from sources believed by it to be accurate and reliable. The MA does not perform an audit and undertakes no independent verification of any information/ certifications/ statements it receives. This Report is not intended to create any legally binding obligations on the MA which accepts no responsibility, whatsoever, for loss or damage from the use of the said information. The views and opinions expressed herein do not constitute the opinion of MA to deal in any security of the Issuer in any manner whatsoever. Nothing mentioned in this report is intended to or should be construed as creating a fiduciary relationship between the MA and any issuer or between the agency and any user of this report. The MA and its affiliates also do not act as an expert as defined under Section 2(38) of the Companies Act, 2013. The MA or its affiliates may have credit rating or other commercial transactions with the entity to which the report pertains and may receive separate compensation for its ratings and certain credit related analyses. We confirm that we do not perceive any conflict of interest in such relationship/ interest while monitoring and reporting the utilization of the issue proceeds by the issuer. We have submitted the report herewith in line with the format prescribed by SEBI, capturing our comments, where applicable. There are certain sections of the report under the title "Comments of the Board of Directors", that shall be captured by the Issuer's Management / Audit Committee of the Board of Directors subsequent to the MA submitting their report to the issuer and before dissemination of the report through stock exchanges. These sections have not been reviewed by the MA, and the MA takes no responsibility for such comments of the issuer's Management/Board.

#### Signature:

PARUL Digitally signed by PARUL GOYAL NARANG
NARANG
Date: 2023.05.12
15:26:48 + 05'30'

Parul Goyal Narang

Vice President & Head- Process Excellence

Analyst: Dhwani Vinchhi

QA: Parul Narang



#### 1. Issuer Details

Name of the Issuer: Asian Granito India Limited

Name(s) of the promoters:

| Promoters                    |
|------------------------------|
| Kamleshkumar Bhagubhai Patel |
| Mukeshbhai Jivabhai Patel    |
| Rameshbhai Bhikhabhai Patel  |
| Hasmukhbhai Patel            |
| Pankaj M Patel               |
| Kanubhai Bhikhabhai Patel    |
| Girish N Patel               |
| Bhaveshbhai Vinodbhai Patel  |

Source: BSE

Industry/ sector to which it belongs: Consumer Discretionary

#### 2. Issue Details

Issue Period: Opening date- April 25, 2022

Closing date- May 10, 2022

Type of Issue: Rights Issue

Type of specified securities: Equity shares

IPO Grading, if any: No credit rating agency registered with SEBI appointed for grading the offer

Issue Size (Rs. Crore): 440.96 Crore

With OFS portion: NA; Excluding OFS portion: NA.

Net proceeds: 422.17 Crore (Excluding Issue Related Expense)



## 3. Details of the arrangement made to ensure the monitoring of issue proceeds

| Particulars   | Reply             | Source of information, certifications considered by the Monitoring Agency for the preparation of report                            | Comments of the Monitoring<br>Agency  | Comments of<br>the Issuer's<br>Board of<br>Directors |
|---|-------------------|--|---|--|
| Whether all utilization is as per<br>the disclosures in the Offer<br>Document?  | Yes*              | -Certification from Statutory Auditors -Confirmation from management -Bank statement of the proceeds account -Postal Ballot Notice | The special resolution has been passed to consider and approve alteration in objects for utilization of funds. Also, shareholder approval copy is verified.   |  |
| Whether shareholder approval has been obtained in case of material deviations# from expenditures disclosed in the Offer Document? | Yes               | -As confirmed by the<br>Issuer's management<br>-Postal Ballot Notice   | Shareholder approval has been obtained and approved for alteration in objects for utilization of funds.   |  |
| Whether the means of finance for the disclosed objects of the issue has changed?  | No                | As confirmed by the<br>Issuer's management   | No comments   |  |
| Is there any major deviation observed over the earlier monitoring agency reports?   | Not<br>Applicable | No deviation observed.   | No comments   |  |
| Whether all Government/<br>statutory approvals related to<br>the object(s) have been<br>obtained?                                 | No                | As confirmed by the<br>Issuer's management   | For all capex related to Greenfield project in Morbi, i.e., Future Ceramic Private Limited and AGL Sanitaryware Private Limited, government/statutory approvals for land conversion, building plan and subsequent consents and licenses from Pollution control and Electricity board etc. are pending. The company is in the process of installation of Plant and machinery -Local and Imported |  |
| Whether all arrangements pertaining to technical assistance/ collaboration are in operation?                                      | No                |  | For all capex related to<br>Greenfield project in Morbi, i.e.,<br>Future Ceramic Private Limited<br>and AGL Sanitaryware Private<br>Limited Limited, technical  |  |



| Particulars  | Reply | Source of information, certifications considered by the Monitoring Agency for the preparation of report | Comments of the Monitoring Agency   | Comments of<br>the Issuer's<br>Board of<br>Directors |
|--|-------|---|---|--|
|  |       | As confirmed by the Issuer's management   | assistance is required only from vendors during setting up and installation of the plant. Other than that, technical assistance and collaboration is not required for manufacturing of tiles. |  |
| Are there any favorable events improving the viability of these object(s)?                               | No    | As confirmed by the Issuer's management   | As understood from the Issuer's management  |  |
| Are there any unfavorable events affecting the viability of the object(s)?                               | No    | As confirmed by the<br>Issuer's management  | No comments   |  |
| Is there any other relevant information that may materially affect the decision making of the investors? | No    | As confirmed by the Issuer's management   | No comments   |  |

<sup>\*</sup>The special resolution has been passed to consider and approve alteration in objects for utilization of funds.

<sup>#</sup> Where material deviation is defined to mean:

<sup>(</sup>a) Deviation in the objects or purposes for which the funds had been raised.

<sup>(</sup>b) Deviation in the amount of funds actually utilized by more than 10% of the amount specified in the offer document



## 4. Details of the object(s) to be monitored

## (i) Cost of object(s)

|      | (i) Cost of object(s  | _  | 0                                    |                                 |   | C                              | af 41 1-                        | anda Dagustus                                   |
|------|---|--|--------------------------------------|---------------------------------|---|--------------------------------|---------------------------------|---|
|      |   | Source of information, certifications  | Original cost (as                    |                                 |   | Commer                         | Directors                       | er's Board of                                   |
| S.N. | Item Head   | certifications considered by the Monitoring Agency for the preparation of report | per the offer docume nt) [Rs. Crore] | Revised cost<br>[Rs. Crore]     | Comments of<br>the Monitoring<br>Agency   | Reason<br>for cost<br>revision | Proposed<br>financing<br>option | Particulars<br>of firm<br>arrangemen<br>ts made |
| 1    | Funding the capital expenditure for setting up of new manufacturing units under the following newly incorporated wholly owned subsidiaries of the Company Future Ceramics Private | Letter of Offer  | 173.37                               | Not                             | No comments   |                                |                                 |   |
|      | Limited  AGL Sanitaryware  Private Limited  |  | 45.25                                | Applicable<br>Not<br>Applicable | No comments   |                                |                                 |   |
|      | AGL Surfaces Private<br>Limited   |  | 32.17                                | 0.00                            | No comments   |                                |                                 |   |
| 2    | Working Capital for<br>Greenfield Projects,<br>Morbi  | Letter of Offer  | 39.40                                | 30.00*                          | No comments   |                                |                                 |   |
| 3    | Capex for setting up<br>display center, Morbi   | Letter of Offer  | 37.23                                | 0.00                            | Setting up of a stock point for carry out trading business of various building construction materials under AGL |                                |                                 |   |
| 4    | General Corporate<br>Purpose  | Letter of Offer  | 94.75                                | Not<br>Applicable               | No comments   |                                |                                 |   |



| 5 | Setting up of Display Centre cum office at Ahmedabad, Gujarat under Asian Granito India Limited to showcase our entire range of products and capabilities | Postal Ballot<br>Notice | Not<br>Applicabl<br>e | 73.80  |  |  |
|---|---|-------------------------|-----------------------|--------|--|--|
| 6 | Setting up of a Stock point for carrying out Trading Business of various building construction materials under Asian Granito India Limited                | Postal Ballot<br>Notice | Not<br>Applicabl<br>e | 5.00   |  |  |
|   | Total   |                         | 422.17                | 422.17 |  |  |

<sup>\*</sup>As per the postal ballot notice, the cost and objects have been revised



## (ii) Progress in the object(s)

|      |  | Source of information, certifications  | Amount as proposed in                | Į.                                 | Amount utilized.<br>[Rs. Crore] |                                 | Total                               | Comments of              |                        | of the Issuer's<br>Directors |
|------|--|--|--------------------------------------|------------------------------------|---------------------------------|---------------------------------|-------------------------------------|--------------------------|------------------------|------------------------------|
| S.N. | Item Head*   | considered by the<br>Monitoring Agency<br>for the preparation of<br>report     | the offer<br>document<br>[Rs. Crore] | As at the beginning of the quarter | During the quarter              | At the end<br>of the<br>quarter | unutilized<br>amount<br>[Rs. Crore] | the Monitoring<br>Agency | Reasons for idle funds | Proposed course of action    |
|      | Capital expenditure  | -Certification from Statutory Auditors -Bank statement of the proceeds account |                                      |                                    |                                 |                                 |                                     |                          |                        |                              |
| 1    | Future Ceramic Private Limited (FCPL)  | Same as above  | 173.37                               | 88.96                              | 45.99                           | 134.95                          | 38.42                               | No comments              |                        |                              |
|      | AGL Sanitaryware Private<br>Limited (ASWPL)  | Same as above  | 45.26                                | 6.83                               | 12.80                           | 19.63                           | 25.63                               | No comments              |                        |                              |
|      | AGL Surfaces Private<br>Limited (ASFPL)  | Same as above  | 0.00                                 | -                                  | -                               | -                               | 0.00                                | No comments              |                        |                              |
| 2    | Funding the working capital requirements of the Proposed Projects, post commencement of commercial production                        | Same as above  | 30.00                                | -                                  | -                               | -                               | 30.00                               | No comments              |                        |                              |
| 3    | Funding the capital expenditure for setting up the display center at Morbi to showcase the entire range of products and capabilities | Same as above  | 0.00                                 | -                                  | -                               | -                               | 0.00                                | No comments              |                        |                              |
| 4    | General corporate purposes   | Same as above  | 94.75                                | 94.75                              | -                               | 94.75*                          | Nil                                 | No Comments              |                        |                              |
| 5    | Setting up of Display<br>Centre cum office at<br>Ahmedabad, Gujarat  | Postal Ballot Notice   | 73.80                                | -                                  | -                               | -                               | 73.80                               |                          |                        |                              |



|   | under Asian Granito India Limited to showcase our |                      |        |        |       |        |        |  |  |
|---|---|----------------------|--------|--------|-------|--------|--------|--|--|
|   | entire range of products                          |                      |        |        |       |        |        |  |  |
|   | and capabilities                                  |                      |        |        |       |        |        |  |  |
|   | Setting up of a Stock point                       |                      |        |        |       |        |        |  |  |
|   | for carrying out Trading                          |                      |        |        |       |        |        |  |  |
|   | Business of various                               | Postal Ballot Notice | 5.00   |        |       |        | 5.00   |  |  |
| 6 | building construction                             | Postal Ballot Notice | 3.00   | -      | -     | -      | 3.00   |  |  |
|   | materials under Asian                             |                      |        |        |       |        |        |  |  |
|   | Granito India Limited                             |                      |        |        |       |        |        |  |  |
|   | Total   |                      | 422.17 | 190.54 | 58.79 | 249.33 | 172.85 |  |  |

<sup>\*</sup>Note: Amount of Rs. 86.35 crore is utilized for loans and advances to its subsidiary Crystal Ceramic Industries Limited for repayment of its term loans. This is in line with the proposed utilization of the proceeds under the head General Corporate purposes as specified in the objects of offer.



### (iii) Deployment of unutilized proceeds

| S.N. | Type of instrument and name of the entity invested in  | Amount<br>invested<br>[Rs.<br>Crore] | Maturity date     | Earning<br>[Rs. Crore] | Return on<br>Investment<br>[%] | Market Value as<br>at the end of<br>quarter<br>[Rs. Crore] |
|------|--|--------------------------------------|-------------------|------------------------|--------------------------------|--|
| 1    | Fixed Deposit with HDFC<br>Bank                        | 128.50                               | July 08, 2023     | 5.68                   | 5.85%                          | 134.18   |
| 2    | Fixed Deposit with HDFC<br>Bank                        | 4.50                                 | February 02,2024  | 0.05                   | 7.00%                          | 4.55   |
| 3    | Fixed Deposit with Indusind<br>Bank                    | 20.00                                | September 03,2023 | 0.81                   | 6.90%                          | 20.81  |
| 4    | Fixed Deposit with Indusind<br>Bank                    | 15.00                                | October 23, 2023  | 0.01                   | 7.65%                          | 15.01  |
| 5    | Cash Credit Account, Current Account & Proceed Account | 8.87*                                | -                 | -                      | -                              | 8.87   |
|      | Total  | 176.87#                              | -                 | 6.55                   | -                              | 183.42   |

Source: As certified by RRS & Associates, the statutory auditor of the Issuer

#The additional unutilized amount of Rs 4.02 Cr pertains to unutilized Issue related expenses and Interest income net of withdrawals by AGL

<sup>\*</sup>Includes Rs 0.79 Cr deposited in Cash Credit account, which as confirmed by the management was earlier intended to be used for land development expenditure for setting up the display Centre as mentioned in Item no. 3 of Table(ii). However, as confirmed by management the said amount will now be utilized for revised objects.



## (iv) Delay in the implementation of the object(s)

|   | Comple                    | etion date       |   |  | e Issuer's Board of ectors |
|---|---------------------------|------------------|---|--|----------------------------|
| Object(s)   | As per the offer document | Actual^          | Delay<br>[Number of<br>days or<br>months] | Reason for delay                           | Proposed course of action  |
| Funding the capex - Future<br>Ceramic Private Limited<br>(FCPL)                     | March 31, 2023            | June 15,2023     | 2.5 months                                | Due to heavy and delayed monsoon in Morbi, | NA                         |
| Funding the capex – AGL<br>Sanitaryware Private Limited                             | March 31, 2023            | August 31, 2023  | 5 months                                  | construction work is delayed.              | NA                         |
| Working Capital – Proposed<br>Capex   | March 31, 2024            | December 31,2024 | 9 months                                  | Due to Above                               |                            |
| Funding the capex – Stock<br>Point for Trading of Building<br>Construction Material | December 31,<br>2024      | December 31,2024 | No delay                                  | -  | NA                         |
| Funding the capex – Display<br>Center   | December 31,<br>2024      | December 31,2024 | No delay                                  | -  | NA                         |

Source: As confirmed by the Issuer's management ^Refers to the latest estimate of the completion date

## 5. Details of utilization of proceeds stated as General Corporate Purpose (GCP) amount in the offer document

| S.N. | Item Head   | <b>Amount</b><br>[Rs. Crore] | Source of information, certifications considered by the Monitoring Agency for the preparation of report | Comments of the<br>Monitoring<br>Agency | Comments of<br>the Issuer's<br>Board of<br>Directors |
|------|---|------------------------------|---|---|--|
|      | Payment to creditors, Utilities and Statutory Dues                                  | 8.40                         | Statutory auditor certification and Bank statements   | No Comments                             |  |
| 1    | Creditors   | 5.42                         |   |   |  |
|      | Utilities   | NIL                          |   |   |  |
|      | Statutory dues  | 2.98                         |   |   |  |
| 2    | Loans and Advances to<br>Subsidiary- Crystal Ceramics<br>Industries Private Limited | 86.35*                       | Statutory auditor<br>certification and Bank<br>statements   | No Comments                             |  |
|      | Total   | 94.75                        |   |   |  |



Note: Amount of Rs 86.35 crore is utilized for loans and advances to its subsidiary Crystal Ceramic Industries Limited for repayment of its term loans. This is in line with the proposed utilization of the proceeds under the head General Corporate purposes as specified in the objects of offer.