

722/SE/2023 August 8, 2023

National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E) MUMBAI - 400 051 BSE Limited, Floor 25, Phiroze Jeejeebhoy Towers, Dalal Street MUMBAI - 400 001

Dear Sir/Madam,

Company's Scrip Code in BSE : 530011 MANGCHEM Company's Symbol in NSE : MANGCHEFER : INE558B01017

#### **Sub: Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter ended June 30, 2023, which shall be shared with Analysts/Investors for the Investor Meet scheduled on August 8, 2023.

This is for your information and records.

Yours faithfully,

For Mangalore Chemicals & Fertilizers Limited

Nitin M Kantak Whole-time Director

Encl: As above







## INVESTOR PRESENTATION

Quarter Ended June 30, 2023





#### Disclaimer



The following slides may contain "forward looking statements" including statements relating to the implementation of strategic initiatives by Mangalore Chemicals & Fertilizers Limited ("MCF") and future business developments and economic performance.

While these forward looking statements indicate the Company's assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company's expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company's business and financial performance.

The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/likely events or circumstances.





#### **Contents**



Highlights – Quarter ended June 30, 2023

Past
Annual
Performance





### **Highlights**

Quarter ended June 30, 2023





#### **Overview**

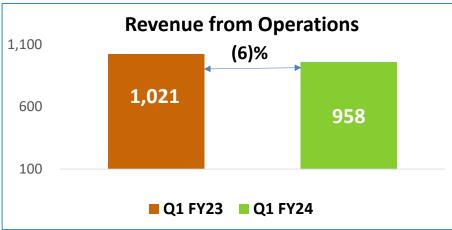


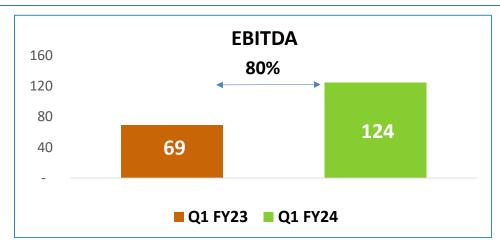
- > Higher daily production rate of Urea maintained post AEIP
- **▶** Phosphates 35% higher production between Q1 FY 24 and Q1 FY 23
- > Import of DAP/ NPK / MOP 1,09,000 MTs



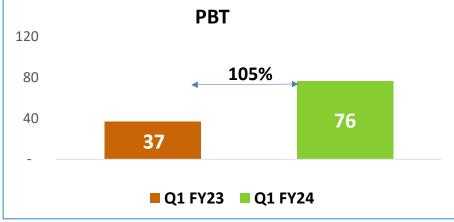
### Performance Highlights : Quarter Ended Q1 FY 23 Vs Q1 FY 24

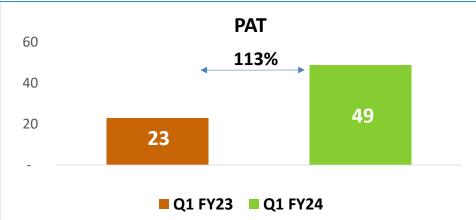






**INR Crore** 



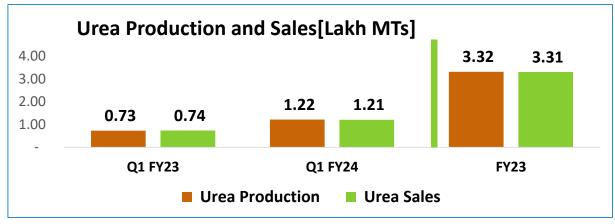


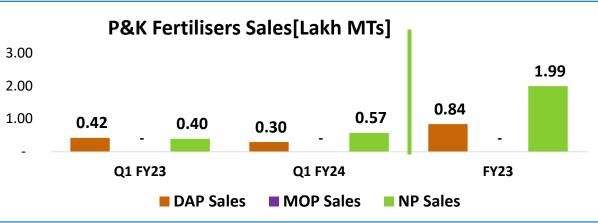


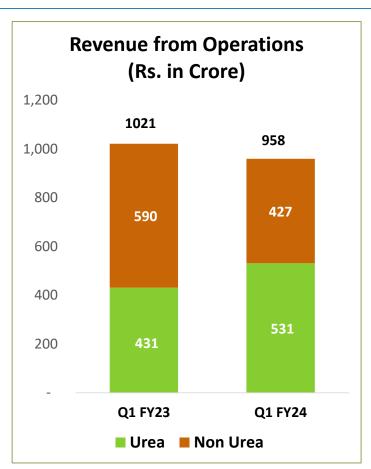


#### **Production, Sales & Product-wise Revenue**











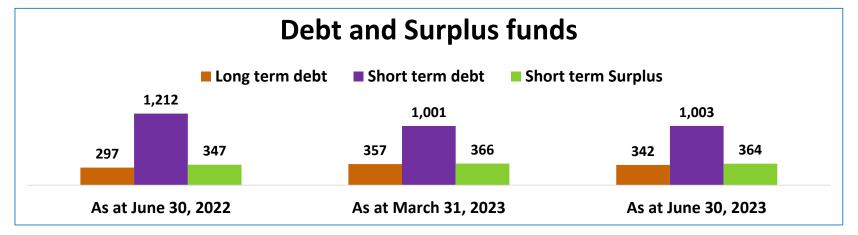


#### **Financial Position**



**INR Crore** 



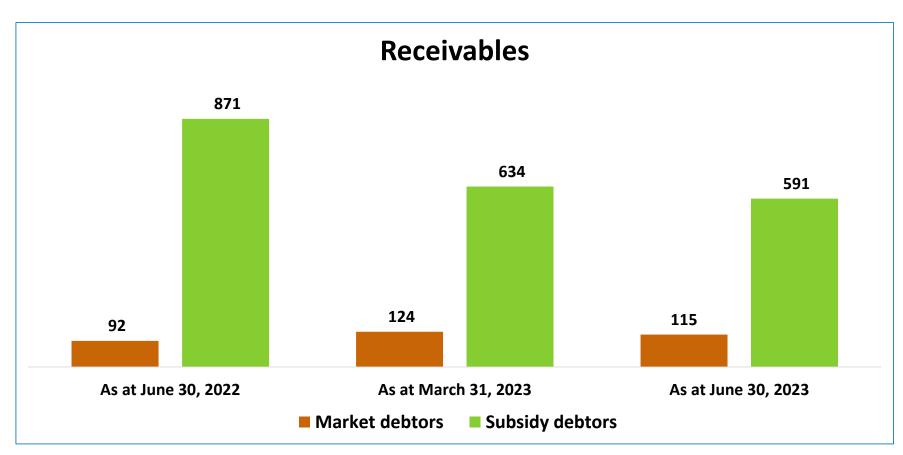






#### **Liquidity Position**













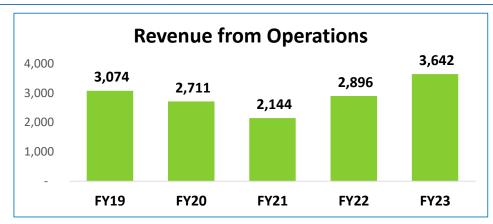
# Past Annual Performance

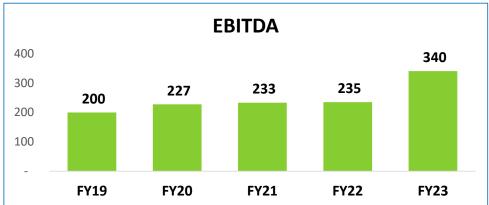


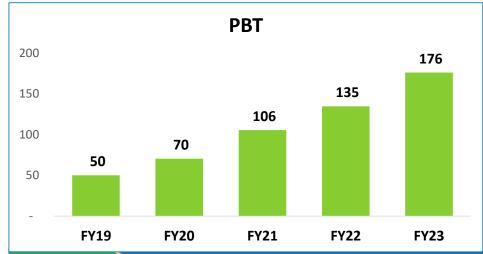
#### **Performance Highlights**

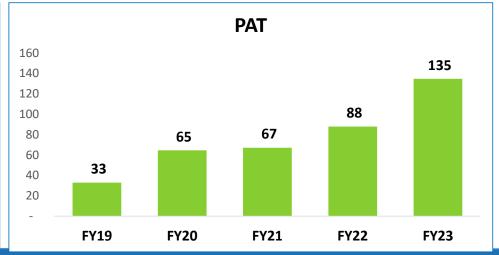


**INR Crore** 







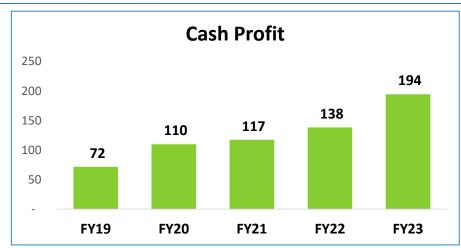


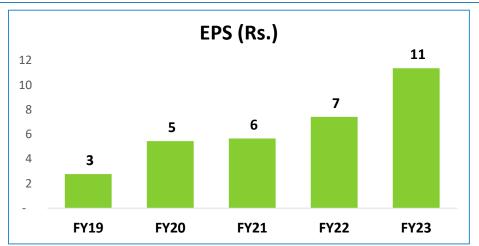


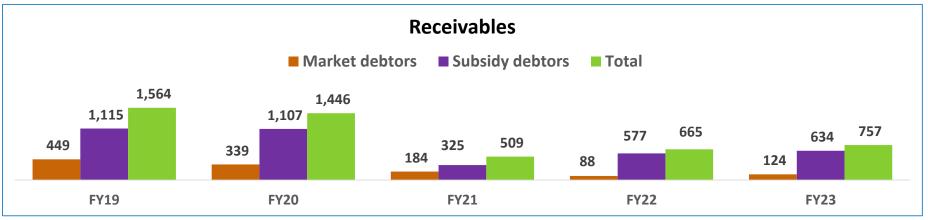
#### **Cash Profit, EPS and Receivables**



**INR Crore [except EPS]** 





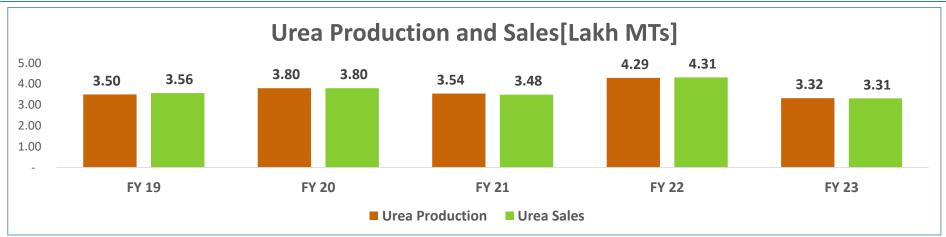


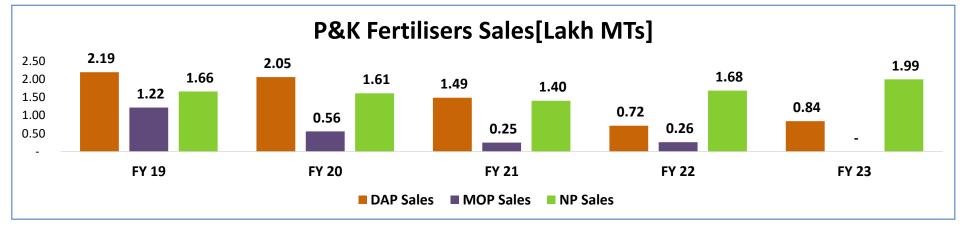




#### **Production and Sales**











#### **MCF Overview**

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मंगला



Plant
situated at
Mangalore
West
Coast
Opposite
Mangalore
Port

Production
Capacity – Urea 3.8 LMT, DAP &
Complex 2.85
LMT

Trading Imp MOP, DAP & 10:26:26

Marketing Territory
Karnataka -77%
Kerala - 1%
Tamil Nadu - 11%
Andhra Pradesh -7%
Telangana - 1%
Maharashtra - 3%

Jammu & Kashmir & Fertilizers Limited Himachal Pradesh MARKETING TERRITORY Punjab Uttarakhand Haryana Gurugram Arunachal Pradesh CORPORATE OFFICE Sikkim Rajasthan Uttar Pradesh Nagaland Meghalaya Bihar Manipur Jharkhand Madhya Pradesh Tripura West Gujarat Bengal Chhattisgarh R AURANGABAD Maharashtra HUBLI (R) (R) RAICHUR R BELLARY **R** KURNOOL **R** HASSAN Regional Marketing Offices BANGALORE R Karnataka Distance Coverage Area - MCFL Plant Tamil Nadu Pondicherry Kerala R COIMBATORE L Production Units

Brand MANGALA







