





INVESTOR PRESENTATION FY20 RESULTS













### Safe Harbor



This presentation is prepared and issued by Sterlite Investment Managers Limited (the "Investment Manager") on behalf of and in its capacity as the investment manager of India Grid Trust ("IndiGrid") for general information purposes only without regards to specific objectives, financial situations or needs of any particular person and should not be construed as legal, tax, investment or other advice.

This presentation is not a prospectus, a statement in lieu of a prospectus, an offering circular, an offering memorandum, an advertisement, an offer or an offer document under the Companies Act, 2013, the Securities and Exchange Board of India (Infrastructure Investment Trusts) Regulations, 2014, as amended, or any other applicable law in India. This presentation does not constitute or form part of and should not be construed as, directly or indirectly, any offer or invitation or inducement to sell or issue or an offer, or any solicitation of any offer, to purchase or sell any securities.

This presentation should not be considered as a recommendation that any person should subscribe for or purchase any securities of: (i) IndiGrid or its portfolio assets (being, Sterlite Grid 1 Limited, Sterlite Grid 2 Limited, Sterlite Grid 3 Limited, Bhopal Dhule Transmission Company Limited, East-North Interconnection Company Limited, Jabalpur Transmission Company Limited, Maheshwaram Transmission Limited, RAPP Transmission Company Limited, Purulia Kharagpur Transmission Company Limited, Purulia Kharagpur Transmission Limited, Collectively, the "IndiGrid Group"), or (ii) its Sponsor (being Sterlite Power Grid Ventures Limited) or subsidiaries of the Sponsor (collectively, the "Sponsor Entities"), and should not be used as a basis for any investment decision.

Unless otherwise stated in this presentation, the information contained herein is based on management information and estimates. The information contained in this presentation is only current as of its date, unless specified otherwise, and has not been independently verified. Please note that, you will not be updated in the event the information in the presentation becomes stale. This presentation comprises information given in summary form and does not purport to be complete and it cannot be guaranteed that such information is true and accurate. You must make your own assessment of the relevance, accuracy and adequacy of the information contained in this presentation and must make such independent investigation as you may consider necessary or appropriate for such purpose. Moreover, no express or implied representation or warranty is made as to, and no reliance should be placed on, the accuracy, fairness or completeness of the information presented or contained in this presentation. Further, past performance is not necessarily indicative of future results. Any opinions expressed in this presentation or the contents of this presentation are subject to change without notice.

None of the IndiGrid Group or the Sponsor Entities or the Investment Manager or the Axis Trustee Company Limited or any of their respective affiliates, advisers or representatives accept any liability whatsoever for any loss howsoever arising from any information presented or contained in this presentation. Furthermore, no person is authorized to give any information or make any representation which is not contained in, or is inconsistent with, this presentation. Any such extraneous or inconsistent information or representation, if given or made, should not be relied upon as having been authorized by or on behalf of the IndiGrid Group or the Sponsor Entities.

The distribution of this presentation in certain jurisdictions may be restricted by law. Accordingly, any persons in possession of this presentation should inform themselves about and observe any such restrictions. This presentation contains certain statements of future expectations and other forward-looking statements, including those relating to IndiGrid Group's general business plans and strategy, its future financial condition and growth prospects, and future developments in its sectors and its competitive and regulatory environment. In addition to statements which are forward looking by reason of context, the words 'may', 'will', 'should', 'expects', 'plans', 'intends', 'anticipates', 'believes', 'estimates', 'predicts', 'potential' or 'continue' and similar expressions identify forward-looking statements.

By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Forward-looking statements are not guarantees of future performance including those relating to general business plans and strategy, future outlook and growth prospects, and future developments in its businesses and its competitive and regulatory environment. No representation, warranty or undertaking, express or implied, is made or assurance given that such statements, views, projections or forecasts, if any, are correct or that any objectives specified herein will be achieved. All forward-looking statements are subject to risks, uncertainties and assumptions that could cause actual results, performances or events to differ materially from the results contemplated by the relevant forward looking statement. The factors which may affect the results contemplated by the forward-looking statements could include, among others, future changes or developments in (i) the IndiGrid Group's business, (ii) the IndiGrid Group's regulatory and competitive environment, (iii) the power transmission sector, and (iv) political, economic, legal and social conditions. Given the risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements.

# INVESTOR PRESENTATION FY20

# Contents

- 1. OUR VISION AND JOURNEY
- 2. KEY HIGHLIGHTS FY 20
- 3. INDIGRID OVERVIEW
- 4. INDUSTRY OUTLOOK
- 5. OPERATIONAL HIGHLIGHTS
- 6. FINANCIAL HIGHLIGHTS
- 7. LOOKING AHEAD
- 8. APPENDIX





### **OUR VISION**

# To become the most admired yield vehicle in Asia

| Focused Business  | Value Accretive   | Predictable   | Optimal Capital Structure  |
|---|---|---|--|
| Model   | Growth  | Distribution  |  |
| <ul><li>Long term contracts</li><li>Low operating risks</li><li>Stable cash flows</li></ul> | <ul> <li>DPU accretive acquisitions Y-o-Y</li> <li>Creating growth pipeline for future</li> </ul> | <ul> <li>Quarterly distribution</li> <li>Minimum 90% of Net cash flow distributed</li> <li>Sustainable distributions</li> </ul> | <ul> <li>Cap on leverage at 70%</li> <li>AAA rating; prudent liability management</li> <li>Well capitalized</li> </ul> |

# Journey Till Now...



#### **Acquired 4 assets**



- Worth ~17 BN
- 3 assets from Sterlite Power
- 1 asset from Techno Electric



#### **Portfolio Growth**

- Announced acquisition for 2 assets worth INR 20 BN
- Regulatory evolution and boost by SEBI and RBI



2017

2018

2019

2020 (till now)

# India's First Power Sector InvIT

- Sponsored by Sterlite Power
- AUM: INR 37 BN
- 2 Initial Portfolio Assets
- AAA Rated
- Perpetual Ownership



# KKR and GIC bought ~60%

- Raised INR 25 BN through preferential issue;
- KKR and GIC onboarded
- 2 Assets Acquired worth INR 50 BN
- Pipeline of INR 65 BN assets locked-in



# Aim to be the most admired Yield vehicle in Asia

- AUM Target: INR 300 BN
- Maintain AAA-rated cash flows
- Value-accretive acquisitions; predictable and grow DPU
- · Focus on sustainability



**FY20** 

### FY 20 – A Milestone Year



### **Portfolio Growth**

- Acquisition of INR 62 Bn of Assets NRSS, OGPTL and ENICL more than doubling the AUM
- EBITDA and NDCF doubled with over 60% CAGR since listing
- Additional pipeline of INR 65 Bn secured for further growth
- IIM Ahmedabad issued a case study on "Building India's first power transmission yield platform"

### Marquee Sponsorship

- Raised INR 25.1 Bn via first preference issue by any InvIT; creating headroom to grow up to INR 18.0 Bn. It was awarded Deal of the year by *Infrastructure Investor*
- Issue was supported by marquee investors like KKR and GIC with KKR also applying to become sponsor of IndiGird
- KKR also acquired majority interest in the Investment Manager

# Regulatory Evolution

- Higher leverage up to 70% allowed by SEBI which would enable in better accretion
- Reduced minimum trading lot size to 1 Lac resulting in better liquidity for units
- Rights issue guidelines published which would enable efficient capital raising for InvITs
- RBI allowed banks to lend to InvITs

### **Robust**

- > 99.5% availability across portfolio
- 50+ operations team built across functions with focus on sustainable operations

### **Asset Management** •

- ESG initiatives kicked off
- Long term reliability focused asset management framework launched

~24%
Total Return\*

**INR 12**DPU - FY20

~116%
Growth in NDCF\*\*

INR 65 Bn Growth Pipeline

INDIGRID OVERVIEW

# IndiGrid – India's Only Power Transmission Yield Platform



INR 120

13 STATES

**Bn\* AUM** 

**ACROSS INDIA** 

20 LINES

5,800 CKMS

4 Substations

7,735 MVA

**AAA** RATED

PERPETUAL OWNERSHIP

~32 YEARS

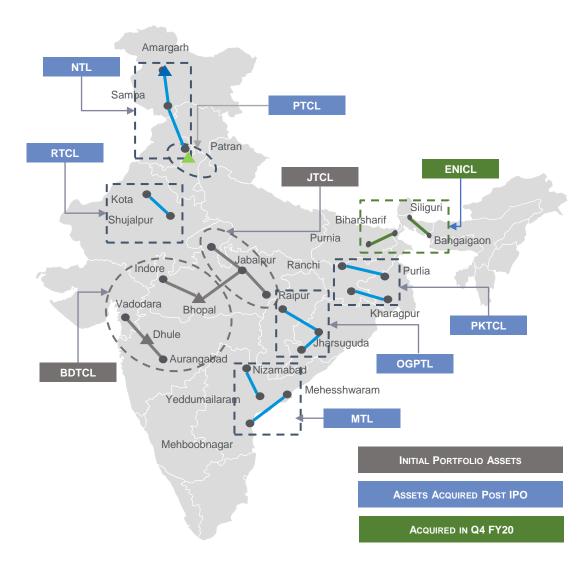
RESIDUAL CONTRACT

9,177

**Towers** 

3,43,000 MT

STEEL AND ALUMINUM



### IndiGrid Portfolio



High voltage Inter-state assets, all with Central counterparty - PGCIL;

Availability based monthly
Tariff – No linkage to power
flow and reset of tariff

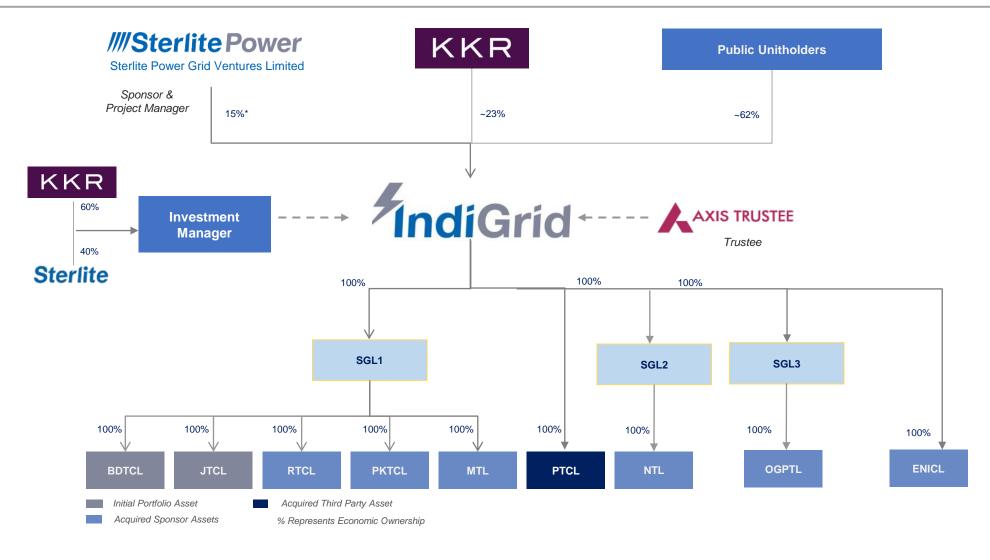
Well diversified with 22 – revenue generating elements across 13 states

Build Own Operate and Maintain (BOOM) – No Transfer Credible track record of maximizing availability and incentives

| Assets | States                                  | Specifications                                   | CoD       | Availability<br>Since CoD | Revenue<br>Weight | AUM<br>in INR Bn | Metal Quantity<br>('000 Metric Ton)     |
|--------|---|--|-----------|---------------------------|-------------------|------------------|---|
| BDTCL  | Madhya Pradesh, Maharashtra,<br>Gujarat | 6 Lines – 945 ckms<br>2 Sub Stations – 6,000 MVA | Jun-2015  | 99.72%                    | 18%               | 18.6             | Steel – 50.9; Al – 21.5                 |
| JTCL   | Madhya Pradesh, Chhattisgarh            | 2 Lines – 992 ckms                               | Sep-2015  | 99.55%                    | 10%               | 14.4             | Steel - 60.0; Al - 21.7                 |
| RTCL   | Madhya Pradesh, Rajasthan               | 1 Line – 403 ckms                                | Mar-2016  | 99.84%                    | 3%                | 4.0              | Steel - 7.0; Al - 3.6                   |
| PKTCL  | West Bengal, Jharkhand                  | 2 Lines – 545 ckms                               | Jan-2017  | 99.84%                    | 5%                | 6.5              | Steel - 11.0; Al - 4.8                  |
| MTL    | Telangana                               | 2 Lines – 477 ckms                               | Dec-2017  | 99.90%                    | 4%                | 5.4              | Steel – 9.5; Al – 4.2                   |
| PTCL   | Punjab                                  | 1 Sub Station – 1000 MVA                         | Nov-2016  | 99.88%                    | 2%                | 2.4              | NA                                      |
| NRSS   | Punjab, Jammu & Kashmir                 | 3 Lines – 830 ckms<br>1 Sub Station – 735 MVA    | Sep-2018  | 99.67%                    | 36%               | 43.9             | Steel – 32.1; Al – 7.7                  |
| OGPTL  | Odisha, Chhattisgarh                    | 2 Lines – 711 ckms                               | Apr-2019  | 99.92%                    | 11%               | 14.1             | Steel – 43.0; Al – 13.3                 |
| ENICL* | Assam, Bihar, West Bengal               | 2 Lines – 909 ckms                               | Nov-2014  | 99.56%                    | 10%               | 10.9             | Steel – 37.8; Al – 15.7                 |
| 9 SPVs | 13 States                               | ~5,800 ckms and<br>7,735 MVA                     | > 3 years |                           | 100%              | 120.1            | Steel 251,000 MT<br>Aluminium 93,000 MT |

# IndiGrid Corporate Structure



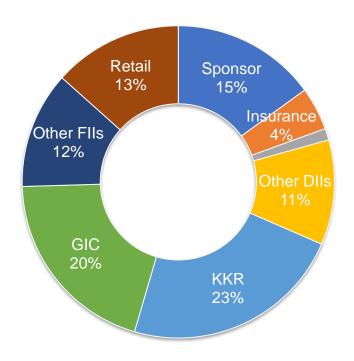


<sup>\*</sup>Sterlite Power intends to sell its 15% stake to KKR – post KKR being designated as an additional Sponsor (subject to SEBI approval)

### IndiGrid – Robust Shareholder Base



- Supported by marquee long term investor base
- > 55% owned by FIIs including KKR and GIC
- > 15% owned by DIIs including insurance companies, mutual funds, pension fund and corporates
- Value and number of retail investors have doubled since listing in 2017





























INDUSTRY OUTLOOK

# Industry Tailwinds...



#### Significant shift In supply / demand patterns

- Increase in generation capacity from renewable energy sources and grid parity for Renewable Energy projects
- Significant load shift with electric vehicles, storage, rural electrification and other transformation on demand side
- Focus on Grid reliability will increase with more Renewable capacity

# Robust regulatory framework and Policy support

- Amendment of Electricity Act capturing crucial reform measures with efficient dispute resolution, payment security mechanisms, direct transfer of subsidies, encouraging more renewable etc.
- Focus on private sector participation
- New tariff policy focusing on streamlining change in law processes, incentivizing efficiencies for DISCOMs and penalizing underperformance



#### Investment boost for transmission

- To enable robust and efficient grid to cater need to increasing capacity
- Historical underinvestment in transmission relation to generation would ensure substantial incremental investment happens in transmission to better utilize existing generation capacity
- Transmission ranks first in CRISIL's Infralnvex 2019
- ~ 15,000 Cr of Bids in H1FY21 itself

#### Structural policy, measures

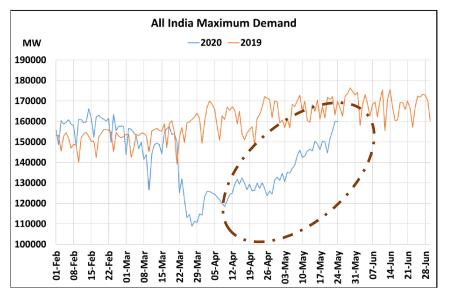
- Electrification in the country is increasing with the support of schemes like
- Deen Dayal Upadhyay Gram Jyoti Yojana (DDUGJY) Focus on Rural electrification
- Ujwal Discom Assurance Yojna (UDAY) Improving Financial Health of Discoms
- Integrated Power Development Scheme (IPDS) Strengthening sub - distribution

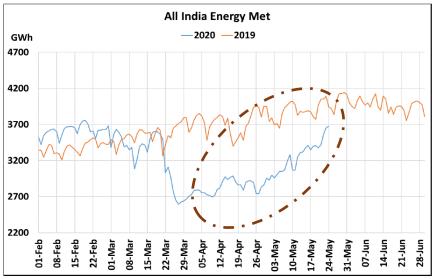
Liquidity support during COVID 19

# Industry – COVID Impact



- Transmission tariff are not linked to power flow and only based on availability of transmission elements.
- Ministry of power issued several circulars and direction during the COVID period.
  - ✓ No moratorium on transmission charges
  - ✓ Only reduction o Late payment surcharge till 31st May 2020 from 18% per annum to 12% per annum for any payments beyond 45 days
  - ✓ Electric transmission utilities are declared Essential services and appropriate support was extended for monitoring and maintenance across the country
- Additionally, the government announced INR 90,000 crore liquidity injection into electricity distribution companies as part of a stimulus package to clear dues of generation and transmission utilities
- This one-time liquidity infusion will be used to pay the public sector generation firms, transmission companies, independent power producers and renewable energy generators
- Power demand slowed down due to low industrial activity during lockdown i.e. Mar-20 to May-20. However, we have seen a sharp rise in May and believe that would normalize once the Government lifts lockdown





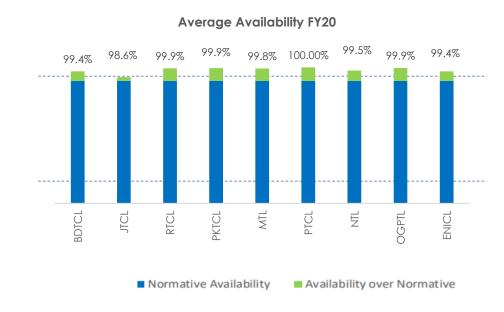


**OPERATIONAL HIGHLIGHTS** 

# Operational Highlights – FY 20



- Achieved 100% Safe Man-hours
- Consistent track record of maintaining superior availability and maximize incentives – Average availability of > 99.6%
- Trips / Line at 0.4; in line with industry standards
- Focus on reliability centered maintenance with rigorous preventive inspection and maintenance, defect correction and life cycle management
- Early investment in technology initiatives across dronebased inspection, weather prediction tools and Helicopter based supervision for difficult terrains
- Restored lines across three emergency shutdowns caused by events beyond control e.g. wind-storms and obtained majority of lost time as deemed available under force majeure



| Key Indicators                  | FY19   | FY20   |
|---------------------------------|--------|--------|
| Avg. Portfolio availability (%) | >99.5% | >99.5% |
| No. of Trips / Line             | 0.48   | 0.40   |
| Safe Man Work Hours             | 100%   | 100%   |
| Loss Time Incident reporting    | -      | -      |
| Near Miss reporting             | 15     | 88     |
| Solar Generation (kWh)          | 42,423 | 39,870 |

# Operational Highlights – Technology initiatives





#### Heli Survey

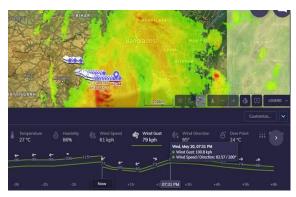


- Helicopter surveys to access snow bound and difficult terrain and monitor the health of the line
- · Avalanche Risk Assessment
- Quick Emergency Readiness and Response management

Deployed in NRSS in Nov'19



#### Weather Prediction

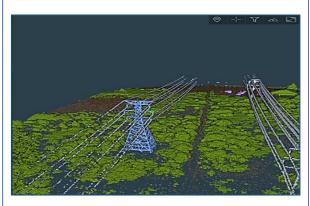


- Weather prediction to enable emergency readiness
- Enable decision making to get ready for climate change risk mitigation
- Also acts as micro-site level data for basis for insurance claim if required

Partnered with Climacell©



#### Drone (POC)



- Aerial Survey to ensure Inspection continuity
- Effective Vegetation Management to reduce trips
- At POC stage
- Enabling image analytics with Thermal & LIDR Technology

Effective Inspections and productivity



### Digital Asset Management



- Central control room for entire portfolio at Bhopal Substation
- Asset Performance & Life Cycle Optimization
- Further investment in digital platforms for field force management

DAM to be deployed

# Operational Highlights – Covid 19 readiness



- "ZERO" COVID infections (YTD) for ~ 600 people across sites
- People safety & Asset Reliability are key priorities during this period
  - ✓ Compliance to internal and government advisories.
  - ✓ Strict monitoring and control on Personal Hygiene, Workplace sanitization, Temperature monitoring, PPE compliance, Social Distancing and Vehicle/Driver Sanitization
  - ✓ Strong collaboration with local administration
  - ✓ Frequent sensitization from leadership teams with field teams
- Power Transmission classified as an "Essential Service" and thus 24x7 sub station operations and all critical O&M activities were uninterrupted.
- 9 pm 9 min PM call on 05<sup>th</sup> Apr 20 Successfully achieved grid stability with robust planning.





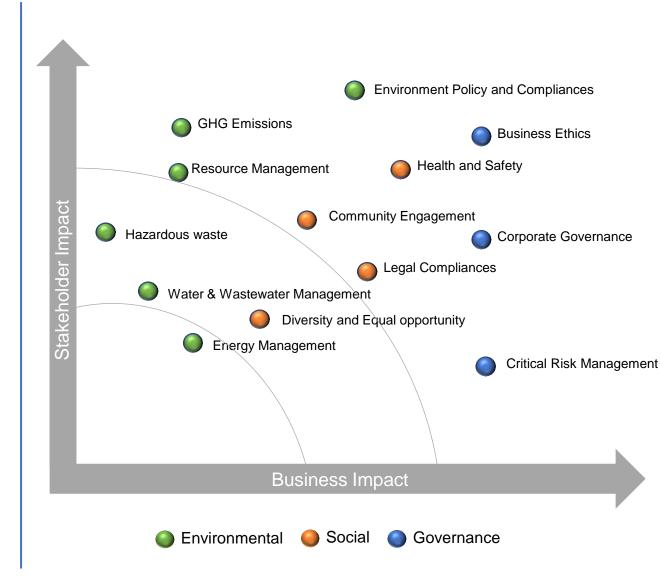




# IndiGrid – ESG prerogatives



- Sustainability is core focus for IndiGrid for creating long term value creation for its all stakeholders.
- IndiGrid has defined below key priorities related to sustainability to focus with respect to its business and materiality map of SASB:
- Environmental
  - ✓ GHG Emissions
  - ✓ Resource Management
  - ✓ Environmental Policy and compliance
- Social
  - ✓ Health & Safety
  - √ Legal compliance
  - ✓ Community Engagement
- Governance
  - ✓ Corporate Governance
  - ✓ Business Ethics
  - ✓ Critical risk management



# IndiGrid – Environmental aspects



#### GHG emissions:

- ✓ We generated 129,880 kWh units (till Mar-20) from our roof top solar power plant at Bhopal and Dhule substation used for auxiliary consumption resulting in CO₂ avoidance of total 109 tons.
- ✓ SF6 a potent GHG used in circuit breakers is arrested through systematic monitoring and immediate action.
- ✓ We operate extra high voltage (EHV) lines at 400 KV and 765 KV which enables reduction in emissions by way of reducing losses

#### Resource Management:

- ✓ Tree plantation carried out in lieu of vegetation management for the transmission lines.
- ✓ Several of our assets are built with Multi circuit towers, Pole towers and GIS substations which reduces our land foot-print and therefore impact on Land / ROW and trees.
- ✓ Cost of compensatory afforestation (CA), NPV, wild-life management plan, tree cutting cost, medicinal plantation cost and other expenditure on our portfolio is ~INR 2,900 Mn

#### Environment Policy and compliance:

- ✓ Implementation of full compliance of Forest and wild-life rules across our portfolio
- √ 100% compliance to Hazardous Waste Disposal Transformer oil & Electric waste





# IndiGrid – Social aspects



#### Health & Safety:

- √ 100% Safe man working hours achieved. Behavior based safety enabled proactive closure of unsafe and near miss conditions.
- √ 100% of our contractors have received relevant health & safety training designed for their scope of work
- ✓ We continued to focus on aligning our practices with international standards. In FY 20 we launched new SOPs with respect to Permit to Work and other HSE SOPs with leading practices to ensure safety of every person in our portfolio
- √ 22,127 Man hours of training across employees and partners
- ✓ Especially with COVID 19, additional precautions are implemented with respect to social distancing as well as testing

#### Legal Compliances:

✓ Legatrix – an IT enabled compliance tool is launched for automated monitoring and reporting of legal compliances across the portfolio

#### Community Engagement:

✓ Our operations are across 13 states and we rely on support of local communities in enabling repairs and maintenance as and when required. We focus on active engagement to avoid ROW issues

| Key Indicators                          | FY-19    | FY-20     |
|---|----------|-----------|
| Unsafe conditions (Reported and Closed) | 57       | 833       |
| Near Miss (Reported and Closed)         | 15       | 88        |
| No. of Fatalities                       | 0        | 0         |
| Loss Time Incident Hours                | 0        | 0         |
| Safe Manhours Achieved (100%)           | 8,71,283 | 12,38,548 |
| Trainings (Man-hours)                   | 11,151   | 22,127    |

















# IndiGrid – Experienced Board...





Tarun Kataria Independent Director

- Independent Non-Executive Director of Mapletree Logistics Trust Management and chairs Audit Committee of HSBC Bank (Singapore)
- Previously, served as CEO of Religare Capital Markets Limited, Managing Director and Head of Global banking and markets at HSBC India and Vice Chairman of HSBC Securities and Capital Markets Private Limited
- MBA in Finance from the Wharton School of the University of Pennsylvania



**Shashikant Bhojani** Independent Director

- Former Independent Director on the board of directors of L&T Infrastructure Finance Company Limited
- Former partner at Cyril Amarchand Mangaldas since 2001
- 28 years experience at ICICI Limited starting as law officer and reaching Board of Directors



Rahul Asthana Independent Director

- · Independent Director on the board of directors of Mahindra Vehicles Manufacturing Ltd, Aegis Logistics, and NBS International
- Ex Chairman of Mumbai Trust and Maharashtra State Electricity Board
- Bachelor's degree from IIT Kanpur and MBA from ICPE University of Ljubljana, Slovenia



Pratik Agarwal Non-Executive Director

- Managing Director, Sterlite Power
- Extensive experience in building core infrastructure businesses in ports, power transmission and broadband
- Bachelor's degree from the Wharton Business School and MBA from the London Business School



Sanjay Nayar Non-Executive Director

- 34 years of experience and joined KKR in 2009 as a Memberand CEO.
- Prior to joining KKR, he was CEO of Citigroup's Indian and South Asian operations and a member of Citigroup's Management Committee and Asia Executive
  Operating Committee.
- Bachelor's degree in Mechanical Engineering from Delhi University and is an MBA in Finance from the IIM Ahmedabad.



Harsh Shah CEO and Executive Director

- Extensive experience in Private Equity financing. M&A, infrastructure financing, regulatory and macro economic policy
- Worked with L&T, L&T Infrastructure Finance, P&G
- MBA from the National University of Singapore

# ...with Active Participation



#### Corporate Governance

- ✓ Regulated by SEBI InvIT Regulations having prudent governance measures around:
  - Interested unitholders are not permitted to participate in voting for material related party transactions
  - Borrowing limit up to 70% of AUM with other conditions like AAA rating, quarterly valuation and disclosures
- ✓ Well diversified board including three independent directors with varied expertise with majority representation by Independent members and majority investors of IndiGird
- ✓ All Board committees are chaired by Independent board member
- ✓ Approval of investment committee with majority independent directors is mandatory for all acquisitions
- ✓ E-voting facility offered for all investors' approvals to encourage wider participation

#### Business Ethics:

- ✓ Code of conduct policy is adopted by the company and implemented across its operations.
- ✓ It covers anti bribery, anti corruption, prevention of money laundering, insider trading, as well as prevention of sexual harassment

#### Critical Risk Management:

- ✓ Robust internal audit framework implemented by KPMG (Internal Auditor) with monthly and quarterly rigor across critical processes
- ✓ Enterprise Risk Management is conducted annually with implementation tracked across the year

#### **Participation in Committee Meetings and EGMs**

| Committee                 | Independent<br>Members | Meetings in FY20 | Participation |
|---------------------------|------------------------|------------------|---------------|
| Audit                     | 60%                    | 6                | 100%          |
| Nomination & Renumeration | 50%                    | 5                | 92%           |
| Investment                | 60%                    | 6                | 89%           |
| Stakeholder Relationship  | 50%                    | 4                | 100%          |
| Risk Management           | 50%                    | 2                | 100%          |
| Allotment                 | 50%                    | 8                | 100%          |

| EGM Matter                          | % Voting from<br>Eligible investors | Positive<br>Voting % |
|-------------------------------------|-------------------------------------|----------------------|
| Acquisition of NRSS and OGPTL       | 81%                                 | 100%                 |
| Induction of Esoteric II as Sponsor | 84%                                 | 100%                 |
| Change in Control of IM             | 84%                                 | 100%                 |
| Acquisition of ENICL                | 67%                                 | 100%                 |
| Change in Investment Mandate        | 75%                                 | 99%                  |
| Acquisition of GPTL                 | 70%                                 | 100%                 |

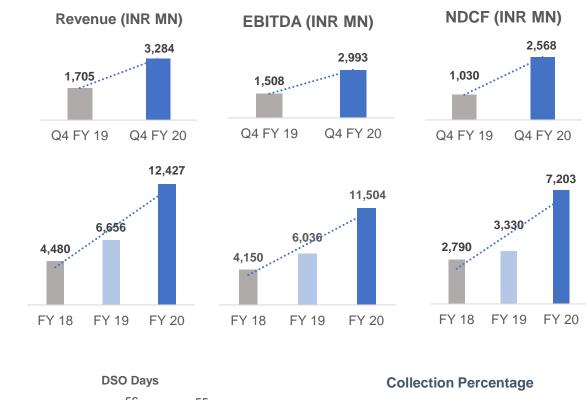


FINANCIAL HIGHLIGHTS

### Financial Highlights of FY 20



- EBITDA and NDCF CAGR of >60%
- INR 62 Bn acquisitions of NRSS ,OGPTL and ENICL resulted in higher Revenue, EBITDA and NDCF for FY20 and Q4 FY20
- YOY Revenue growth at 87%; YOY NDCF growth of 116%
- Distribution per unit of 3 Rs /Unit; 175 Cr in Q4FY20 and 350 Cr in H2FY20; Q4 DPU to be distributed as interest
- With ENICL, annual run rate of INR 14.4 BN revenue for the platform
- Improved EBITDA margins: 91% in FY 20 vs 90% in FY19
- Receivable days end of FY 20 at 55 days in line with historical trends
- Collection ratio for FY20 is 97%

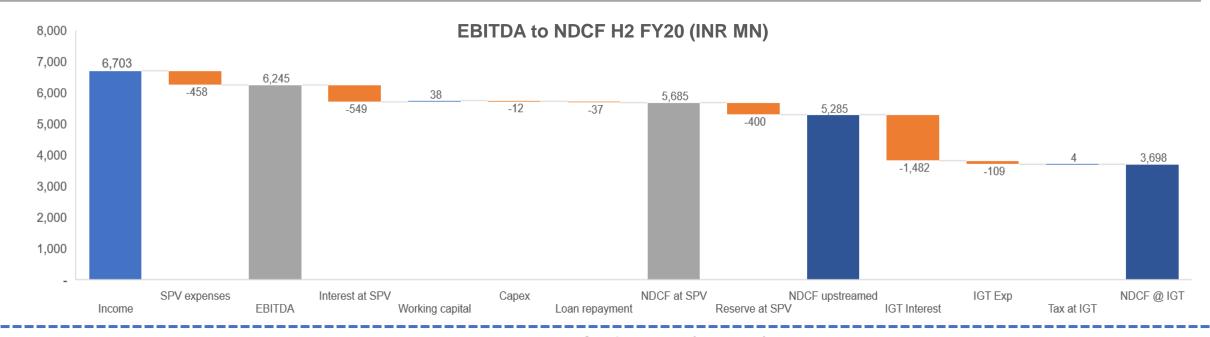


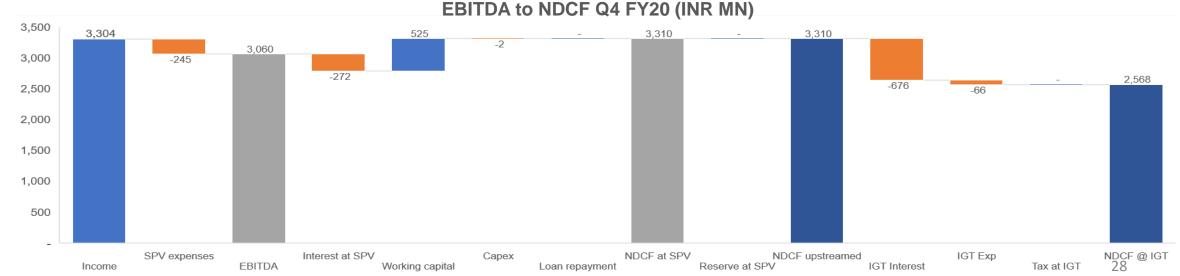


Note: FY18 numbers are for 10 months of operations; \*Collection and DSO trends are excluding ENICL which was acquired on 23<sup>rd</sup> March 2020

# Financial Highlights NDCF – H2FY 20 and Q4 FY 20







# Financial Highlights – A Robust Balance Sheet





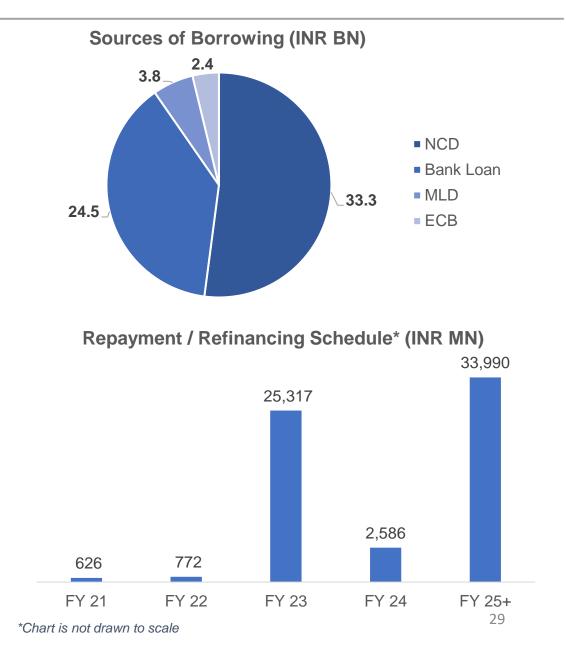
8.6%
Average Cost of Debt

100%
Fixed Rate Borrowing

~50% Net Debt/ AUM

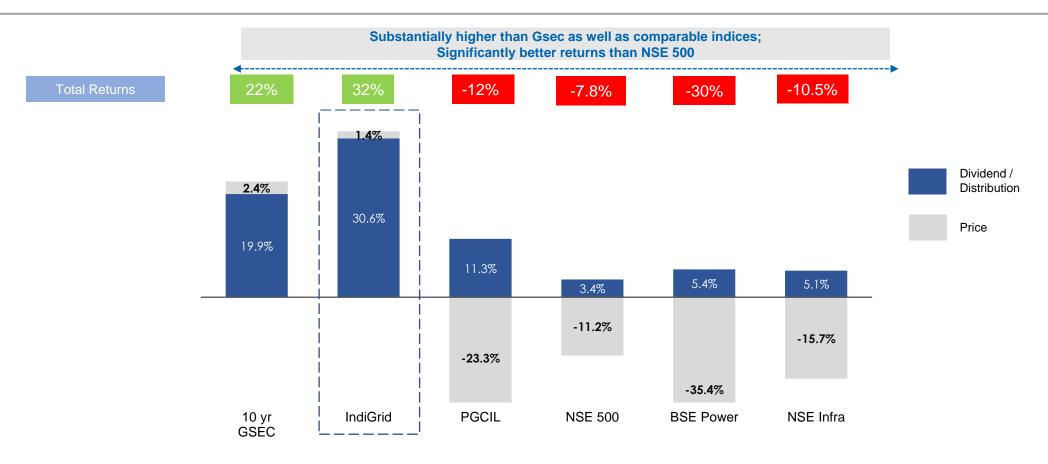
INR 4,750\*
MN Cash Balance

>3.0x EBITDA / Interest



# Low Volatility – Superior Total Returns





| Beta vs NSE<br>500 | IndiGrid | BSE 500 | BSE Power | BSE Cap<br>Goods | NSE Infra | G-sec Bond |
|--------------------|----------|---------|-----------|------------------|-----------|------------|
|                    | 0.07     | 1.00    | 0.85      | 1.04             | 0.93      | 0.01       |

Source: Bloomberg

Note: Total Return chart is from June 6, 2017 to May 22, 2020



### Outlook FY 21



#### **Portfolio Growth**

- Focus on diligence and monitoring of framework assets worth INR 65 Bn GPTL, KTL and NERSS
- Consummation of acquisition of GPTL approved by unitholders
- Evaluate selective opportunities in Solar sector with Central counter parties
- Create pipeline of transmission projects besides the existing pipeline of projects

### Maintaining Balance Sheet Strength

- Focus on maintaining adequate liquidity to mitigate current uncertainties and any unpredictable scenario
- Sufficient cash balance and working capital lines
- Look for diversifying debt sources and elongating tenures in incremental facilities and reducing cost of debt

### Robust Asset Management

- Focus on maintaining > 99.5% availability across portfolio
- Investments in technology with respect to digital asset managements, predictive analytics and emergency preparedness
- Increasing focus on ESG initiatives kicked off in FY 20 for sustainability
- Ensuring world class EHS and O&M practices across the portfolio

### Industry Stewardship

- Focus on increasing awareness about IndiGrid and InvITs
- Policy initiatives like enabling IRDAI & PFRDA to subscribe debt securities issued by InvITs and reduction in lot size to single unit at par with equity

### Superior Total Returns





# Glossary



| Availability Percentage amount of time for which the asset is available for power flow BDTCL Bhopal Dhule Transmission Company Limited CERC Central Energy Regulatory Commission DPU Cash paid to the Unithoiders in the form of Interest/ capital repayment / dividend DSRA Debt Service Reserve Account ENICL East North Interconnection Limited GPTL Gurgaon – Palwal Transmission Limited GPTL Goa Tammar Transmission Limited GPTL Goa Tammar Transmission Limited GPTL BDTCL and JTCL which were acquired by IndiGrid at the time of IPO ISRA Interest Service Reserve Account ISTS Inter State Transmission System KTL Khargone Transmission System KTL Khargone Transmission Limited JTCL Jabalpur Transmission Company Limited MTA Maheshwaram Transmission Limited MTA Maga Volt Ampere NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II Transmission Limited NTL NRSS XXIX Transmission Limited NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission Limited OFTO Offshore Transmission Limited OFTL Odisha Generation Phase Transmission Limited OMM Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagopur Transmission Company Limited FTCL RAPP Transmission Company Limi | AUM          | Assets Under Management  |
|--|--------------|--|
| CERC Central Energy Regulatory Commission DPU Cash paid to the Unitholders in the form of interest/ capital repayment / dividend DSRA Debt Service Reserve Account ENICL East North Interconnection Limited GPTL Gurgaon – Palwal Transmission Limited GPTL Goan – Palwal Transmission Limited GPTL Goan – Palwal Transmission Limited IPA BDTCL and JTCL which were acquired by IndiGrid at the time of IPO ISRA Interest Service Reserve Account ISTS Inter State Transmission System KTL Khargone Transmission System KTL Khargone Transmission Limited JTCL Jabalpur Transmission Company Limited MTL Maheshwaram Transmission Limited MTA Mega Volt Ampere NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II NER II Transmission Limited  NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission Limited OFTO Offshore Transmission Limited OFTO Offshore Transmission Limited OPTO Offshore Transmission Limited OPTO Offshore Transmission Limited OPTO Offshore Transmission Company Limited PRE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagopur Transmission Company Limited PTCL Patran Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 38%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB   | Availability | Percentage amount of time for which the asset is available for power flow  |
| DPU Cash paid to the Unitholders in the form of interest/ capital repayment / dividend  DSRA Debt Service Reserve Account  ENICL East North Interconnection Limited  GPTL Gurgaon – Palwal Transmission Limited  GTTPL Goa Tammar Transmission Deptet Limited  IPA BDTCL and JTCL which were acquired by IndiGrid at the time of IPO  ISRA Interest Service Reserve Account  ISTS Inter State Transmission System  KTL Khargone Transmission Limited  JTCL Jabajur Transmission Company Limited  MTL Maheshwaram Transmission Limited  MTL Maheshwaram Transmission Limited  MVA Mega Volt Ampere  NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document  NER II NER II Transmission Limited  NTL NRSS XXIX Transmission Limited  OFTO Offshore Transmission  OGPTL Odisha Generation Phase Transmission Limited  OQM Operations and Maintenance cost  RE Renewable Energy  ROFO Right Of First Offer  PKTCL Purulia Kharagpur Transmission Company Limited  PTCL Purulia Kharagpur Transmission Company Limited  RTCL RAPP Transmission Company Limited  RTCL RAPP Transmission Company Limited  Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff)  TBCB  | BDTCL        | Bhopal Dhule Transmission Company Limited  |
| DSRA Debt Service Reserve Account ENICL East North Interconnection Limited GPTL Gurgaon – Palwal Transmission Limited GPTL Gurgaon – Palwal Transmission Limited GPTL Goa Tamnar Transmission Project Limited IPA BDTCL and JTCL which were acquired by IndiGrid at the time of IPO ISRA Interest Service Reserve Account ISTS Inter State Transmission System KTL Khargone Transmission System KTL JTCL Jabalpur Transmission Company Limited JTCL Jabalpur Transmission Company Limited MVA Mega Volt Ampere NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II Transmission Limited NTL NRSS XIX Transmission Limited NTL NRSS XIX Transmission Limited OFTO Offshore Transmission OGPTL Odisha Generation Phase Transmission Limited O&M Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited RTCL PAtran Transmission Company Limited RTCL PAtransmission Company Limited RTCL RAPP Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding   | CERC         | Central Energy Regulatory Commission   |
| ENICL GPTL Gurgaon – Palwal Transmission Limited GTTPL Goa Tamnar Transmission Project Limited IPA BDTCL and JTCL which were acquired by IndiGrid at the time of IPO ISRA Interest Service Reserve Account ISTS Inter State Transmission System KTL Khargone Transmission System KTL Khargone Transmission Limited JTCL Jabalpur Transmission Company Limited MTL Maheshwaram Transmission Company Limited MWA Mega Volt Ampere NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II NREN II Transmission Limited NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission OGPTL Odisha Generation Phase Transmission Limited Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagour Transmission Company Limited RTCL Purulia Kharagour Transmission Company Limited RTCL Purulia Kharagour Transmission Company Limited RTCL RAPP Transmission Company Limited Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding  | DPU          | Cash paid to the Unitholders in the form of interest/ capital repayment / dividend   |
| GPTL Gurgaon – Palwal Transmission Limited GTTPL Goa Tamnar Transmission Project Limited IPA BDTCL and JTCL which were acquired by IndiGrid at the time of IPO ISRA Interest Service Reserve Account ISTS Inter State Transmission System KTL Khargone Transmission Limited JTCL Jabalpur Transmission Company Limited MTL Maheshwaram Transmission Limited MVA Mega Volt Ampere NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II NER II Transmission Limited OFTO Offshore Transmission Limited OFTO Offshore Transmission Limited OGPTL Odisha Generation Phase Transmission Limited OGM Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding  | DSRA         | Debt Service Reserve Account   |
| GTTPL Goa Tamnar Transmission Project Limited IPA BDTCL and JTCL which were acquired by IndiGrid at the time of IPO ISRA Interest Service Reserve Account ISTS Inter State Transmission System KTL Khargone Transmission Limited JTCL Jabalpur Transmission Company Limited MTL Maheshwaram Transmission Limited MVA Mega Volt Ampere NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II NER II Transmission Limited NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission OGPTL Odisha Generation Phase Transmission Limited OGM Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagour Transmission Company Limited PTCL Patran Transmission Company Limited RTCL RAPP Transmission Company Limited RT | ENICL        | East North Interconnection Limited   |
| IPA BDTCL and JTCL which were acquired by IndiGrid at the time of IPO ISRA Interest Service Reserve Account ISTS Inter State Transmission System KTL Khargone Transmission Limited JTCL Jabalpur Transmission Limited MTL Maheshwaram Transmission Limited MVA Mega Volt Ampere NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II Transmission Limited NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission Limited OFTO Offshore Transmission Limited OFTO Offshore Transmission Limited OBM Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited PTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable) tariff) TBCB Tariff Based Competitive Bidding  | GPTL         | Gurgaon – Palwal Transmission Limited  |
| ISRA Interest Service Reserve Account ISTS Inter State Transmission System KTL Khargone Transmission Limited JTCL Jabalpur Transmission Company Limited MTL Maheshwaram Transmission Limited MVA Mega Volt Ampere NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II NER II Transmission Limited NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission OGPTL Odisha Generation Phase Transmission Limited O&M Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) Tariff Based Competitive Bidding  | GTTPL        | Goa Tamnar Transmission Project Limited  |
| ISTS Inter State Transmission System KTL Khargone Transmission Limited JTCL Jabalpur Transmission Company Limited MTL Maheshwaram Transmission Limited MVA Mega Volt Ampere NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II NER II Transmission Limited NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission OGPTL Odisha Generation Phase Transmission Limited OFFO Offshore Transmission OPPTL Odisha Generation Phase Transmission Limited OSM Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited PTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding   | IPA          | BDTCL and JTCL which were acquired by IndiGrid at the time of IPO  |
| KTL Khargone Transmission Limited JTCL Jabalpur Transmission Company Limited MTL Maheshwaram Transmission Limited MVA Mega Volt Ampere NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II NER II Transmission Limited NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission OGPTL Odisha Generation Phase Transmission Limited O&M Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited RTCL RAPP Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding   | ISRA         | Interest Service Reserve Account   |
| JTCL Jaba[pur Transmission Company Limited MTL Maheshwaram Transmission Limited MVA Mega Volt Ampere NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II NER II Transmission Limited NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission OGPTL Odisha Generation Phase Transmission Limited O&M Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited RTCL RAPP Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding   | ISTS         | Inter State Transmission System  |
| MTL Maheshwaram Transmission Limited MVA Mega Volt Ampere NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II NER II Transmission Limited NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission OGPTL Odisha Generation Phase Transmission Limited O&M Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited RTCL RAPP Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding  | KTL          | Khargone Transmission Limited  |
| MVA Mega Volt Ampere  NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document  NER II Transmission Limited  NTL NRSS XXIX Transmission Limited  OFTO Offshore Transmission  OGPTL Odisha Generation Phase Transmission Limited  O&M Operations and Maintenance cost  RE Renewable Energy  ROFO Right Of First Offer  PKTCL Purulia Kharagpur Transmission Company Limited  PTCL Patran Transmission Company Limited  RTCL RAPP Transmission Company Limited  SECI Solar Energy Corporation of India  Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff)  TBCB Tariff Based Competitive Bidding  | JTCL         | Jabalpur Transmission Company Limited  |
| NDCF Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document NER II NER II Transmission Limited NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission OGPTL Odisha Generation Phase Transmission Limited O&M Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited RTCL Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding   | MTL          | Maheshwaram Transmission Limited   |
| NER II NER II Transmission Limited NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission OGPTL Odisha Generation Phase Transmission Limited O&M Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited RTCL RAPP Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding  | MVA          | Mega Volt Ampere   |
| NTL NRSS XXIX Transmission Limited OFTO Offshore Transmission OGPTL Odisha Generation Phase Transmission Limited O&M Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited RTCL PATRANSISSION Company Limited RTCL Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding   | NDCF         | Net cash flow at trust's disposal for distribution to IndiGrid in a particular year in accordance with the formula defined in Offer Document               |
| OFTO Offshore Transmission OGPTL Odisha Generation Phase Transmission Limited O&M Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited RTCL RAPP Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding  | NER II       | NER II Transmission Limited  |
| OGPTL Odisha Generation Phase Transmission Limited O&M Operations and Maintenance cost RE Renewable Energy ROFO Right Of First Offer PKTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited RTCL RAPP Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding   | NTL          | NRSS XXIX Transmission Limited   |
| O&M Operations and Maintenance cost  RE Renewable Energy  ROFO Right Of First Offer  PKTCL Purulia Kharagpur Transmission Company Limited  PTCL Patran Transmission Company Limited  RTCL RAPP Transmission Company Limited  SECI Solar Energy Corporation of India  Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff)  TBCB Tariff Based Competitive Bidding  | OFTO         | Offshore Transmission  |
| RE Renewable Energy  ROFO Right Of First Offer  PKTCL Purulia Kharagpur Transmission Company Limited  PTCL Patran Transmission Company Limited  RTCL RAPP Transmission Company Limited  SECI Solar Energy Corporation of India  Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff)  TBCB Tariff Based Competitive Bidding   | OGPTL        | Odisha Generation Phase Transmission Limited   |
| ROFO Right Of First Offer  PKTCL Purulia Kharagpur Transmission Company Limited  PTCL Patran Transmission Company Limited  RTCL RAPP Transmission Company Limited  SECI Solar Energy Corporation of India  Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff)  TBCB Tariff Based Competitive Bidding  | O&M          | Operations and Maintenance cost  |
| PKTCL Purulia Kharagpur Transmission Company Limited PTCL Patran Transmission Company Limited RTCL RAPP Transmission Company Limited SECI Solar Energy Corporation of India Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff) TBCB Tariff Based Competitive Bidding  | RE           | Renewable Energy   |
| PTCL Patran Transmission Company Limited  RTCL RAPP Transmission Company Limited  SECI Solar Energy Corporation of India  Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff)  TBCB Tariff Based Competitive Bidding   | ROFO         | Right Of First Offer   |
| RTCL RAPP Transmission Company Limited  SECI Solar Energy Corporation of India  Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff)  TBCB Tariff Based Competitive Bidding   | PKTCL        | Purulia Kharagpur Transmission Company Limited   |
| SECI Solar Energy Corporation of India  Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff)  TBCB Tariff Based Competitive Bidding   | PTCL         | Patran Transmission Company Limited  |
| Tariff Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff)  TBCB Tariff Based Competitive Bidding   | RTCL         | RAPP Transmission Company Limited  |
| 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff)  TBCB Tariff Based Competitive Bidding   | SECI         | Solar Energy Corporation of India  |
| TBCB Tariff Based Competitive Bidding  | Tariff       | Composed of Non-Escalable, Escalable and Incentive component. The incentive component is based on the availability of the asset = 2*(Annual Availability – |
| · · · · · · · · · · · · · · · · · · ·  |              | 98%)*(Escalable + Non-escalable); incentive is maximum 3.5% of (Escalable+Non-escalable tariff)  |
| TSA Transmission Service Agreement   | TBCB         | Tariff Based Competitive Bidding   |
|  | TSA          | Transmission Service Agreement   |



# **A**NNEXURE

# Financial Highlights: P&L and Balance Sheet



| IGT Consolidated         | Q4 FY20<br>(INR MN) | Q4 FY19<br>(INR MN) | FY20<br>(INR MN) | FY19<br>(INR MN) |
|--------------------------|---------------------|---------------------|------------------|------------------|
| Revenue                  | 3,284               | 1,705               | 12,427           | 6,656            |
| EBITDA                   | 2,993               | 1,508               | 11,504           | 6,036            |
| Net Interest Expenses    | 1,143               | 613                 | 3,860            | 2,225            |
| NDCF                     | 2,568               | 1,030               | 7,203            | 3,330            |
| PAT                      | 997                 | 376                 | 5,057            | 1,539            |
|                          |                     |                     |                  |                  |
| Net worth                | 50,486              | 26,766              | 50,486           | 26,766           |
| Debt Outstanding         | 64,004              | 26,172              | 64,004           | 26,172           |
| Current Liabilities      | 2,828               | 367                 | 2,828            | 367              |
| Other Liabilities        | 602                 | 157                 | 602              | 157              |
| Total                    | 1,17,920            | 53,462              | 1,17,920         | 53,462           |
| Net Fixed Assets         | 1,08,163            | 49,828              | 1,08,163         | 49,828           |
| Current Assets           | 3,977               | 1,740               | 3,977            | 1,740            |
| Cash+ Current Investment | 5,388               | 1,699               | 5,388            | 1,699            |
| Other Assets             | 392                 | 196                 | 392              | 196              |
| Total                    | 1,17,920            | 53,462              | 1,17,920         | 53,462           |

# Bhopal-Dhule Transmission (BDTCL)





| Bhopal Dhule Tr | Bhopal Dhule Transmission Company Limited  |  |  |  |  |
|-----------------|--|--|--|--|--|
| Overview        | <ul> <li>BDTCL owns 918 km/945 ckm of transmission lines covering six elements</li> <li>This project is part of the system strengthening scheme of the Western Region and will facilitate the transfer of up to 5,000MW of electricity from the coal belt in the East, to the energy deficient regions of western and northern India</li> <li>All the elements are on a 'Build, Own, Operate and Maintain' (BOOM) basis</li> </ul> |  |  |  |  |
| Description     | <ul> <li>BDTCL comprises four 765 kV Single Circuit measuring 891 km and two 400 kV Double Circuit measuring 27 km commissioned to strengthen the transmission system in the states of Madhya Pradesh, Maharashtra, and Gujarat</li> <li>There are also two 65/400 kV Substations at Bhopal (Madhya Pradesh) and Dhule (Maharashtra)</li> </ul>  |  |  |  |  |
| Other           | Initial tenure period of 35 years; Fully Commissioned in June-2015   |  |  |  |  |

| Lines              | Route Length | Specifications | Location             | Status       |
|--------------------|--------------|----------------|----------------------|--------------|
| Jabalpur – Bhopal  | 260 Km       | 765 kV S/C     | Madhya Pradesh       | Commissioned |
| Bhopal – Indore    | 176 Km       | 765 kV S/C     | Madhya Pradesh       | Commissioned |
| Bhopal – Bhopal    | 18 Km        | 400 kV D/C     | Madhya Pradesh       | Commissioned |
| Aurangabad – Dhule | 192 Km       | 765 kV S/C     | Maharashtra          | Commissioned |
| Dhule – Vadodara   | 262 Km       | 765 kV S/C     | Maharashtra, Gujarat | Commissioned |
| Dhule – Dhule      | 19 Km        | 400 kV D/C     | Maharashtra          | Commissioned |

# Jabalpur Transmission (JTCL)





| Jabalpur Transr | mission Company Limited  |
|-----------------|--|
|                 | <ul> <li>JTCL owns and operates 617 km / 998 ckm of transmission lines covering two<br/>elements</li> </ul>  |
| Overview        | JTCL is a part of the system strengthening common for the Western Region and the Northern Region   |
|                 | <ul> <li>The corridors thus created are crucial links, on the basis of which the Central<br/>Transmission Utility has entered long-term open-access agreements with<br/>several generation companies in the Eastern Region.</li> </ul>   |
| Description     | <ul> <li>JTCL, India's first 765 kV Double Circuit and a 765 kV Single Circuit transmission lines have been established to strengthen the transmission system in the Indian states of Chhattisgarh and Madhya Pradesh</li> <li>This project will have the capacity to evacuate up to 5,000 MW from the East to the West and North, and will offer relief by alleviating the current bottlenecks</li> </ul> |
| Other           | for power plants in regions of Jharkhand, West Bengal and Orissa  Initial tenure period of 35 years; Fully Commissioned in Sep-15  |

| Lines                    | Route Length | Specifications | Location                        | Status       |
|--------------------------|--------------|----------------|---------------------------------|--------------|
| Dharamjaygarh – Jabalpur | 757 cKms     | 765 kV D/C     | Chhattisgarh,<br>Madhya Pradesh | Commissioned |
| Jabalpur – Bina          | 235 cKms     | 765 kV S/C     | Madhya Pradesh                  | Commissioned |

# RAPP Transmission (RTCL)





| RAPP Transmis | sion Company Limited   |
|---------------|--|
|               | <ul> <li>The project was set up to transfer power from the atomic power plant near<br/>Kota in Rajasthan to Shujalpur in Madhya Pradesh to provide the path for the<br/>evacuation of electricity generated at RAPP-7 and 8</li> </ul> |
| Overview      | The network will act as an interregional link between the Northern and the Western region  |
|               | RAPP would help in evacuation of power from the power complex even in case of any grid constraints in the Northern region  |
| Description   | The project involves establishment and operation of one 400kV Double Circuit transmission line   |
| Other         | Initial tenure period of 35 years; Fully commissioned on February 26, 2016   |

| Lines           | Route Length | Specifications | Location                     | Status      |
|-----------------|--------------|----------------|------------------------------|-------------|
| RAPP- Shujalpur | 403 cKms     | 400 kV D/C     | Rajasthan, Madhya<br>Pradesh | Operational |

# Purulia & Kharagpur Transmission (PKTCL)





| Purulia & Kharagpur Transmission Company Limited |  |  |  |  |
|--|--|--|--|--|
| Overview   | PKTCL is part of the system strengthening for exchange of power between<br>West Bengal Grid and ISTS. It would strengthen the transmission system in the<br>Indian states of West Bengal and Jharkhand |  |  |  |
|  | <ul> <li>The 400 kV substation at Kharagpur of West Bengal State Electricity<br/>Transmission Company Limited (WBSETCL) has been commissioned with LILO<br/>of Kolaghat-Baripada line.</li> </ul>      |  |  |  |
| Description                                      | The Chaibasa substation of power grid is under implementation with LILO of both circuits of Jamshedpur-Rourkela line   |  |  |  |
|  | The Ranchi 400 kV substation is a strong sub-station in Eastern Region grid and also one of the gateways for power exchange with Western Region Grid   |  |  |  |
| Other  | Initial tenure period of 35 years; Fully Commissioned on January 7, 2017   |  |  |  |

| Lines                | Route Length | Specifications | Location                  | Status      |
|----------------------|--------------|----------------|---------------------------|-------------|
| Kharagpur – Chaibasa | 322 cKms     | 400 kV D/C     | West Bengal,<br>Jharkhand | Operational |
| Purulia – Ranchi     | 223 cKms     | 400 kV D/C     | West Bengal,<br>Jharkhand | Operational |

# Maheshwaram Transmission (MTL)





| Maheshwaram Transmission Limited |   |  |  |  |
|----------------------------------|---|--|--|--|
| Overview                         | <ul> <li>Maheshwaram Transmission Limited (MTL) will create a key component to enable Southern region to draw more power from North-East-West (NEW) Grid and address the issue of power stability in Telangana region to a great extent</li> <li>The improved grid connectivity shall facilitate power procurement from the Inter State Transmission System (ISTS) network to the beneficiary states Telangana, Tamil Nadu, Seemandhra and Karnataka to meet their electricity demands</li> </ul> |  |  |  |
| Description                      | <ul> <li>The project was envisaged to provide grid connectivity for Maheshwaram 765/400 kV Pooling Substation and Nizamabad 765/400 kV Substation</li> <li>Expected commissioning date is FY18</li> </ul>   |  |  |  |
| Other                            | Initial tenure period of 35 years; Fully Commissioned in Dec-17   |  |  |  |

| Lines  | Route Length | Specifications | Location  | Status       |
|--|--------------|----------------|-----------|--------------|
| Maheshwaram (PG) – Mehboob Nagar<br>#2 No of 400 kV line bays at Mehboob Nagar Substation of<br>Transmission Corporation of Telangana Limited                        | 199 cKms     | 400 kV D/C     | Telangana | Commissioned |
| Nizamabad – Yeddumailaram (Shankarpalli)<br>#2 No of 400 kV line bays at Yeddumailaram (Shankarpalli)<br>Substation of Transmission Corporation of Telangana Limited | 278 cKms     | 400 kV D/C     | Telangana | Commissioned |

# Patran Transmission Company Limited (PTCL)





| Patran Transmission Company Limited |  |  |  |  |  |
|-------------------------------------|--|--|--|--|--|
| Overview                            | <ul> <li>Patran Transmission Company Limited ("PTCL") was incorporated on December 19, 2012.</li> <li>The PTCL project was awarded to Techno Electric &amp; Engineering Co. Ltd. ("TEECL") by the Ministry of Power on perpetual ownership basis.</li> </ul>       |  |  |  |  |
|                                     | <ul> <li>PTCL project meets the requirement of growing load in Patiala and Sangrur<br/>district of Punjab.</li> </ul>  |  |  |  |  |
| Description                         | <ul> <li>The project comprises of 400/ 220 kV substation having 1000 MVA<br/>transformation capacity with 14 bays in Patran, Punjab and LILO of both<br/>circuits of Patiala-Kaithal 400 kV double circuit triple snow bird Line of 5 km<br/>at Patran.</li> </ul> |  |  |  |  |
| Other                               | Initial tenure period of 35 years; Fully Commissioned in Nov-16  |  |  |  |  |

| Lines             | Route Length | Specifications           | Location | Status      |
|-------------------|--------------|--------------------------|----------|-------------|
| Patran Substation | NA           | 2* 500 MVA,<br>400/220Kv | Punjab   | Operational |

# NRSS XXIX Transmission (NRSS)





# **NRSS XXIX Transmission Limited** • Northern Region Strengthening Scheme (NRSS)-29, is the largest private sector transmission project awarded in the country till date The project is extremely critical to meet the power requirements of Jammu & Kashmir. The state today produces only 800 MW of power and within three years, will require almost 4,000 MW of power Overview The project will deliver over 2,000 MW of electricity from Punjab to the Kashmir Valley by strengthening National Grid. To strengthen the transmission system in the states of Jammu & Kashmir and Punjab, NRSS-XXIX Transmission Limited will commission three 400 kV Double Circuit transmission lines & one 400/220 kV GIS Substation Description Expected commissioning date: Phase I (March 2016); Phase II (October 2017) Other Initial tenure period of 35 years; Fully Commissioned in Sep-18

| Lines                                  | Route Length | Specifications                   | Location                   | Status      |
|--|--------------|----------------------------------|----------------------------|-------------|
| 400/220 kV GIS substation at Amargarh  | NA           | 400/220 kV D/C GIS<br>Substation | Jammu & Kashmir            | Operational |
| Samba – Amargarh                       | 546 cKms     | 400 kV D/C                       | Jammu & Kashmir            | Operational |
| LILO of both Circuits of Uri – Wagoora | 14 cKms      | 400 kV D/C                       | Jammu & Kashmir            | Operational |
| Jalandhar – Samba                      | 270 cKms     | 400 kV D/C                       | Punjab, Jammu &<br>Kashmir | Operational |

# Odisha Generation Phase-II Transmission Limited





| Odisha Generation Phase-II Transmission Limited |  |  |  |  |
|---|--|--|--|--|
| Overview  | <ul> <li>The project is a part of Common Transmission System for Phase-II Generation Projects and Immediate Evacuation System for OPGC Project in Odisha</li> <li>The transmission lines will be part of the interstate transmission network providing additional evacuation of up to 5,000 MW of electricity from Odishabased plants</li> </ul> |  |  |  |
| Description                                     | Two transmission lines totaling 350 kms connecting Odisha and Chhattisgarh   |  |  |  |
| Other   | Initial tenure period of 35 years; Fully Commissioned in April-19  |  |  |  |

| Lines                 | Route Length | Specifications | Location                   | Status      |
|-----------------------|--------------|----------------|----------------------------|-------------|
| Jharsuguda-Raipur     | 608 ckms     | 765 kV D/C     | Odisha and<br>Chhattisgarh | Operational |
| Banharpali-Jharsuguda | 103 ckms     | 400 kV D/C     | Odisha                     | Operational |

# East North Interconnection (ENICL)





| East North Interconnection Company Limited |   |  |  |  |  |
|--|---|--|--|--|--|
| Overview                                   | ENICL owns and operates 454 km / 908 ckm of transmission lines covering two elements  |  |  |  |  |
|  | The transmission line passes through challenging terrain in the States of Assam, West Bengal and Bihar  |  |  |  |  |
|  | <ul> <li>Commonly referred to as the Siliguri Corridor or the Chicken's Neck, the<br/>peculiarity of this stretch is that it is the only land route connecting mainland<br/>India with North East India making it critical from an inter-region power transfer<br/>point of view</li> </ul> |  |  |  |  |
| Description                                | <ul> <li>The project involved the establishment of two 400 kV Double Circuit<br/>transmission lines (with a total line length of 454 Km) that passes through the<br/>Indian states of Assam, West Bengal, and Bihar</li> </ul>  |  |  |  |  |
|  | The project addresses the critical issue of the power shortfall during non-<br>Monsoon months, thereby bringing significant relief to the people of Assam   |  |  |  |  |
| Other                                      | Initial tenure period of 25 years; Fully Commissioned in Nov-14   |  |  |  |  |

| Lines               | Route Length | Specifications | Location           | Status      |
|---------------------|--------------|----------------|--------------------|-------------|
| Bongaigaon-Siliguri | 443 ckms     | 400 kV D/C     | Assam, West Bengal | Operational |
| Purnia-Biharsharif  | 466 ckms     | 400 kV D/C     | Bihar              | Operational |







THANK YOU











