

Ref. No: Z-IV/R-39/D-2/174 & 207

Date : 13/01/2020

BSE Ltd. Regd. Office: Floor - 25, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001. BSE Scrip: 532539	National Stock Exchange of India Ltd. Listing Dept., Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051. NSE Scrip: MINDAIND
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Subject: Intimation of Schedule of Analyst / Institutional Investor meetings under the SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015

Dear Sirs,

Pursuant to the relevant provisions of SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015, we would like to inform you that the officials of the Company will be participating in a Non-Deal Roadshow (NDR) to meet Investors. Following are the details:

Date	Organised by	Place
14 th and 15 th January 2020	Ambit Capital	Singapore
16 th January 2020		Hong Kong

The copy of Investor Presentation – November 2019 which will be shared with Investors at the Non-Deal Roadshow is attached herewith and is also available on website of the Company at www.unominda.com

No unpublished price sensitive information (UPSI) is intended to be discussed during the interactions.

This information is submitted to you pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015

Kindly note that changes may happen due to exigencies on the part of Organizer/ Company.

Thanking you,

For MINDA INDUSTRIES LTD.**Tarun Kumar Srivastava****Company Secretary & Compliance Officer**

Encl: Investor Presentation

BUILDING TRUST
EXPANDING
POSSIBILITIES



UNO MINDA

Minda Industries Ltd
Investor Presentation – November 2019



This presentation and the accompanying slides (the “Presentation”), has been prepared by Minda Industries Limited (the “Company”), solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the auto ancillary industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

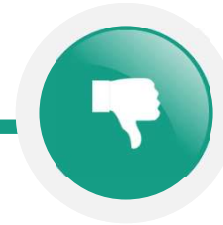


Quarterly Update Presentation



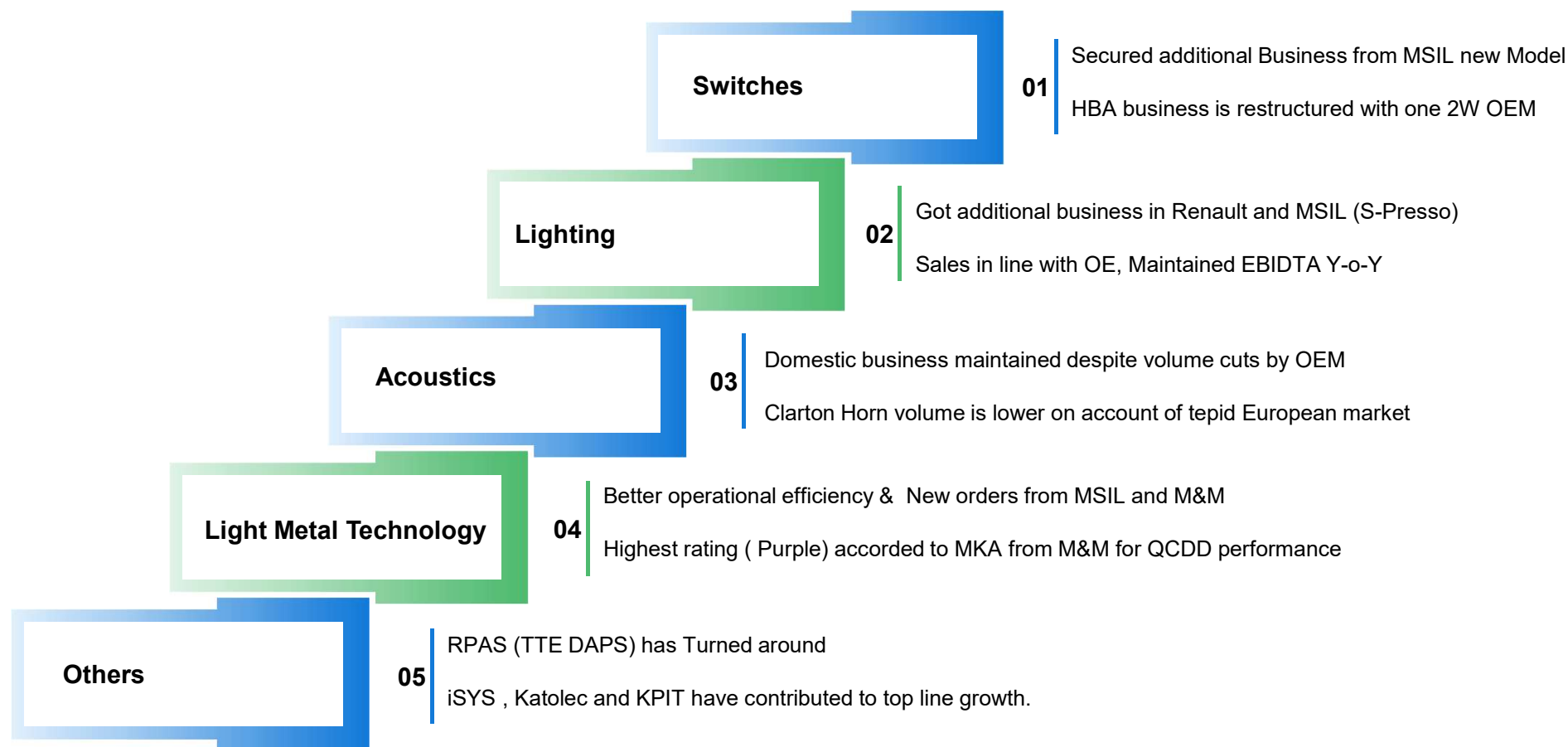
Favourable Factors

- ✓ Improved profit contribution from Associates and JV
- ✓ Cost Management and Austerity measures kept overheads in check.
- ✓ New Products have started contributing to the top line
- ✓ Benefit from corporate Tax reduction



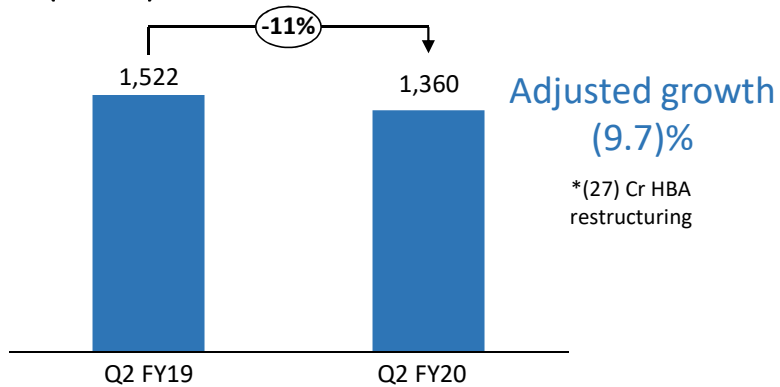
Un-Favourable Factors

- ✗ Volumes impacted due to depressed demand.
- ✗ Lower capacity utilization

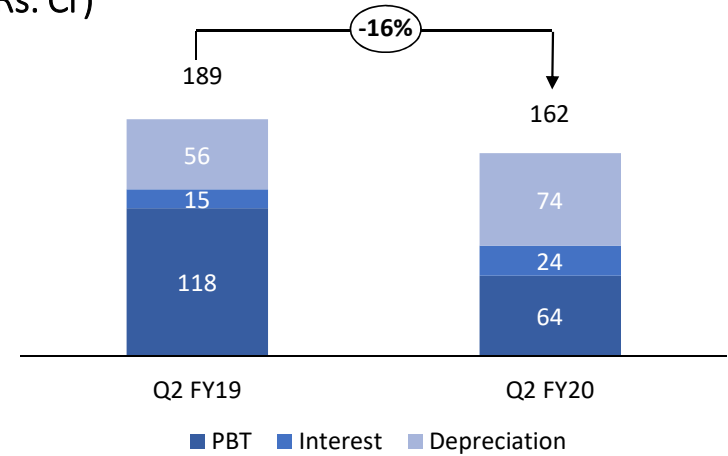


Consolidated Financial Highlights

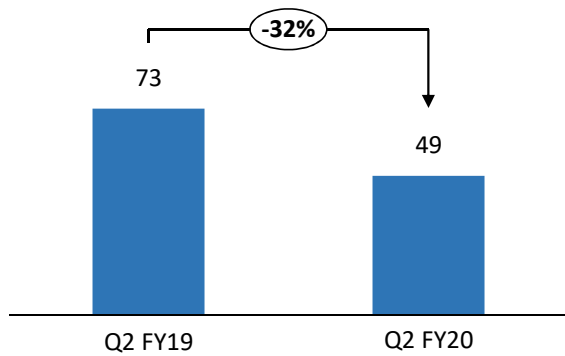
Revenue (Rs. Cr)



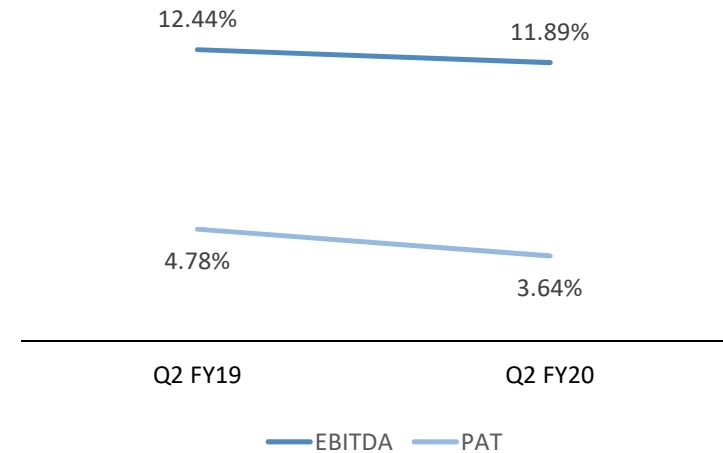
EBITDA (Rs. Cr)



PAT* (Rs. Cr)

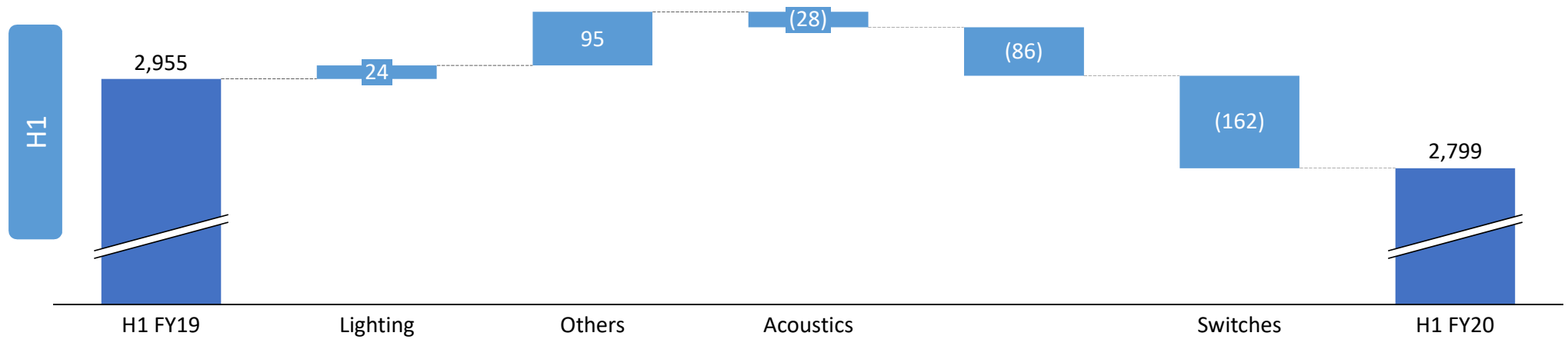
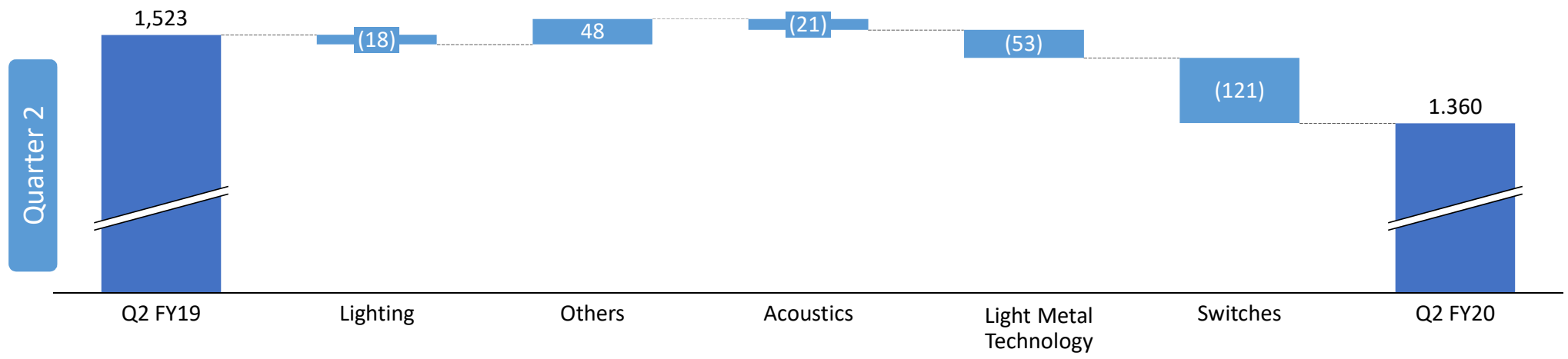


Margin (%)

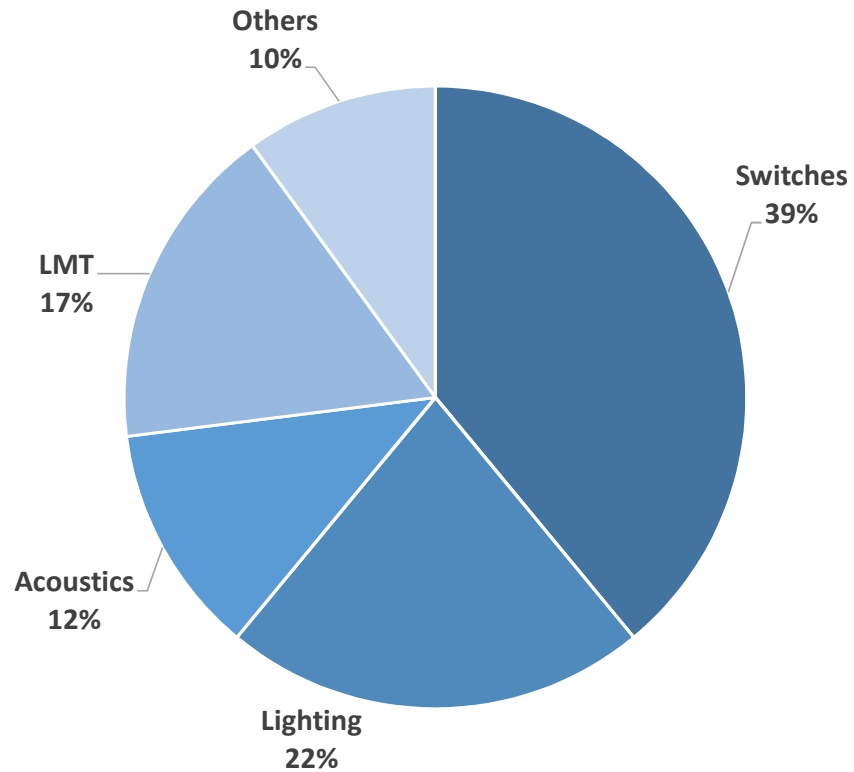


* PAT = PAT (MIL Share)

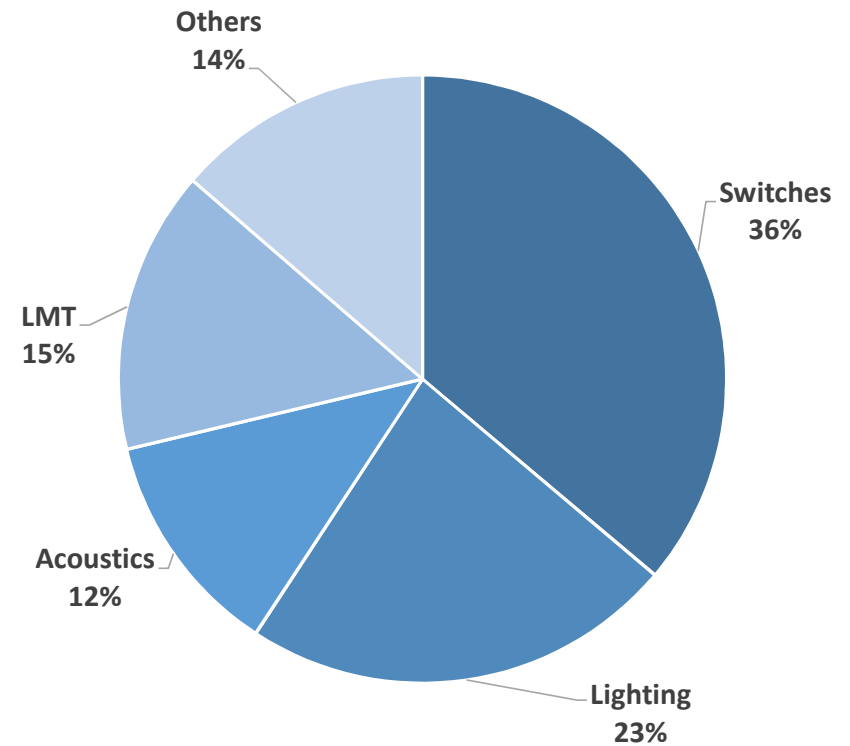
Revenue Bridge – Q2 FY20



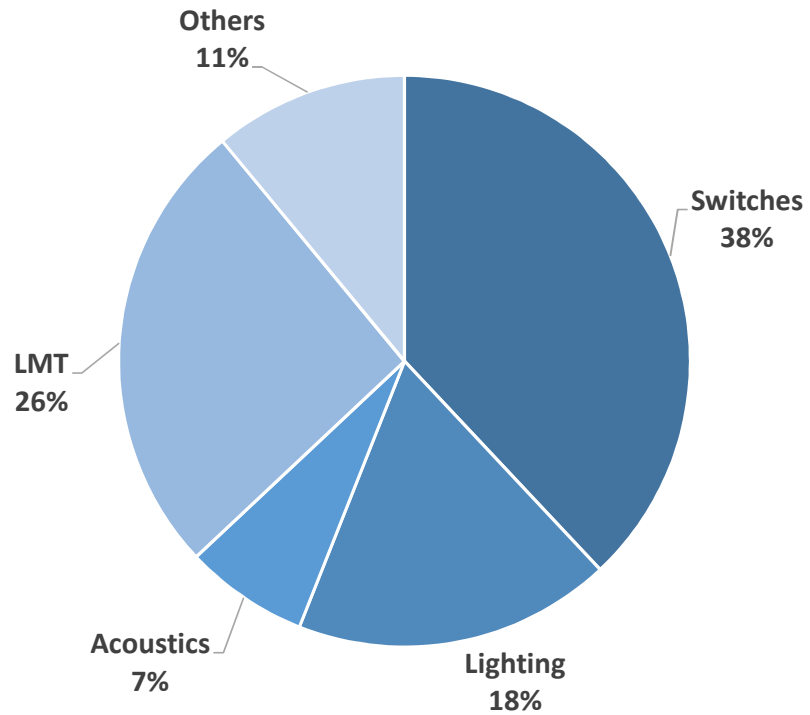
Revenue – Q2FY19



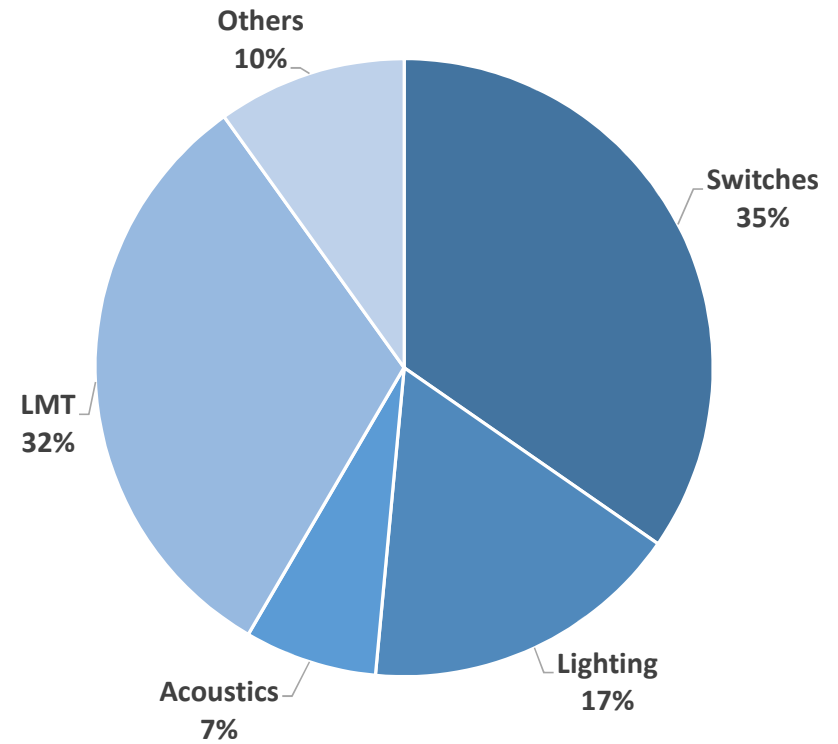
Revenue – Q2FY20



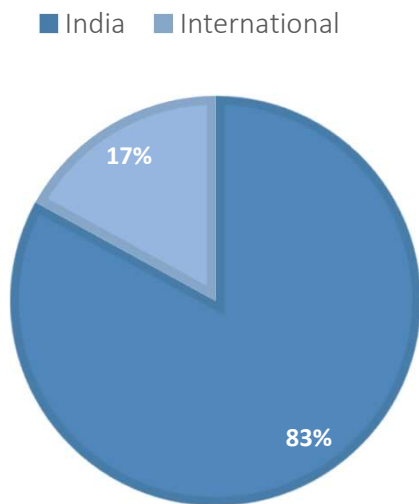
EBITDA – Q2 FY19



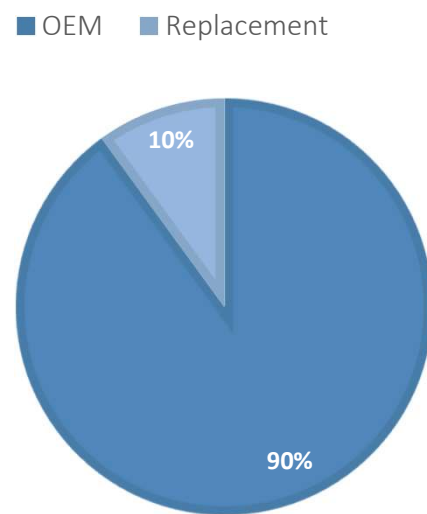
EBITDA - Q2 FY20



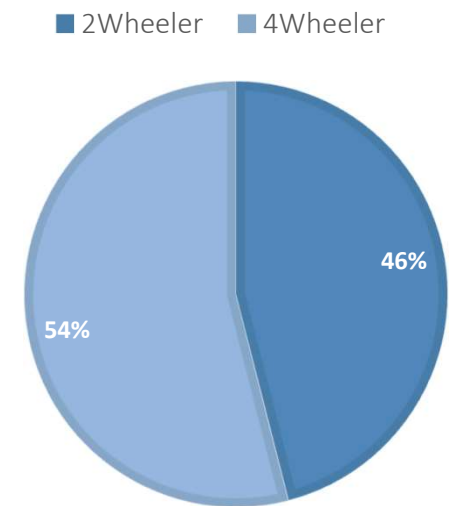
Geography-wise Breakup



Channel-wise Breakup



Segment -wise Breakup



Diversification across Categories and Geographies

Harita Seating Systems Merger

Shareholder and creditor meeting is being convened by NCLT Delhi on November 19, 2019

Merger of 4 WOS

Shareholder and creditor meeting is being convened by NCLT Delhi in the second week of December 2019 and on 16th December by NCLT Mumbai

DELVIS Acquisition

Expected to be completed by December 2019

Consolidated Profit & Loss Statement

Particulars (Rs. Cr)	Q2 FY20	Q2 FY19	YoY %	Q1 FY20	QoQ %	FY19
Revenue from Operations (Net of Excise)	1,359.58	1,521.72	-11%	1,439.75	-6%	5,908.09
Raw Material	814.71	937.62		872.16		3,622.48
Employee Cost	208.39	195.28		215.13		791.29
Other Expenses	174.86	199.48		180.26		769.14
EBITDA	161.62	189.34	-15%	172.2	-6%	725.18
EBITDA Margin	11.89%	12.44%	(56)bps	11.96%	(61)bps	12.27%
Other Income	5.07	4.76		6.92		27.03
Depreciation	73.95	56.09		71.2		234.38
EBIT	92.74	138.01	-33%	107.92	-14%	517.83
EBIT Margin	6.82%	9.07%	(225)bps	7.50%	(67)bps	8.76%
Finance Cost	23.84	15.05		23.81		63.15
Profit before Share of Profit/Loss of JVs and Tax	68.9	122.96	-44%	84.11	-18%	454.68
PBT Margin	5.07%	8.08%	(301)bps	5.84%	(77)bps	7.70%
Exceptional Item						
Tax	17.16	38.73		27.68		134.07
Profit before Share of Profit/Loss of JVs	51.74	84.23	-39%	56.43	-8%	320.61
Share of Profit/Loss of JVs	6.35	4.55		5.9		18.87
Net profit/(loss) after share of profit/(loss) of associates / joint ventures (A)	58.09	88.78	-35%	62.33	-7%	339.48
PAT Margin %	4.27%	5.83%	(156)bps	4.33%	(6)bps	5.75%
PAT attributable to:						
- Owners of MIL	49.44	72.72	-32%	53.48	-8%	285.62
- Non Controlling Interests	8.65	16.06		8.85		53.86
Other Comprehensive Income	-2.66	4.5244		-0.47		-0.68
Total Comprehensive Income for MIL	47.07	77.09	-39%	52.97	-11%	284.91
TCI Margin %	3.46%	5.07%	(160)bps	3.68%	(22)Bps	4.82%
Total Comprehensive Income for Non Controlling Interests	8.36	16.21		8.89		53.89

Consolidated Balance Sheet

ASSETS	As at 30-Sep-2019	As at 31-Mar-2019
1. Non-current assets		
Property, Plant and Equipment	1,583.89	1,629.40
Capital work-in-progress	184.2	131.52
Right-of-use assets	122.54	0.00
Intangible Assets	79.34	66.84
Intangible Assets Under Development	25.32	18.61
Goodwill on Consolidation	164.92	164.92
Financial Assets		
(i) Investments	367.5	355.58
(ii) Loans	20.54	21.21
(iii) Others	8.66	9.66
Deferred tax assets (net)	7.42	0.00
Other Tax Assets	22.74	33.05
Other Non-current Assets	120	67.10
Sub-total - Non-Current Assets	2,707.07	2,497.89
2. Current Assets		
Inventories	536.63	560.97
Financial Assets		
(i) Trade receivables	776.81	899.22
(ii) Cash and cash equivalents	114.97	92.77
(iii) Bank balance other than those included in cash and cash equivalents	35.16	17.29
(iv) Loans	1.82	2.01
(v) Others Current Financial Assets	30.92	22.00
Other current assets	130.92	138.48
Sub-total - Current Assets	1,627.23	1,732.74
TOTAL - ASSETS	4,334.30	4,230.63

LIABILITIES	As at 30-Sep-2019	As at 31-Mar-2019
EQUITY AND LIABILITIES		
Equity		
Equity share capital	52.44	52.44
Other Equity	1727.57	1,651.72
Equity attributable to owners of the Company	1780.01	1704.16
Non-Controlling Interest	268.61	266.71
Total Equity	2048.62	1,970.87
LIABILITIES		
1. Non-current liabilities		
Financial Liabilities		
(i) Borrowings	625.95	606.34
(ii) Lease liabilities	101.21	0.00
(iii) Other financial liabilities	79.98	75.58
Provisions	116.71	99.64
Deferred tax liability net	-	0.62
Total- Non current liabilities	923.85	782.18
2. Current Liabilities		
Financial Liabilities		
(i) Borrowings	275.84	349.15
(ii) Lease liabilities	12.21	0.00
(iii) Trade payables		
(a) Total outstanding dues of micro & small enterprises	54.88	64.61
(b) Total outstanding dues of creditors other than micro & small enterprises	680.85	733.21
(iv) Other financial liabilities	226.69	231.15
Other current liabilities	87.53	77.90
Provisions	23.83	21.56
Total- Current liabilities	1361.83	1,477.59
TOTAL Equity and Liabilities	4,334.30	4,230.63

Consolidated Cash Flow Statement

Particulars (Rs in Cr)	30-Sep-2019	30-Sep-2018
PBT	153.01	237.07
Adjustments		
Operating profit before working capital changes	349.28	372.94
Changes in working capital	91.01	-200.56
Cash generated from operations	440.29	172.38
Direct taxes paid (net of refund)	-42.64	-61.32
Net Cash from Operating Activities	397.65	111.06
Net Cash from Investing Activities	-294.23	-420.63
Net Cash from Financing Activities	-81.84	273.81
Net Change in cash and cash equivalents	21.58	-35.76



About Us



UNO MINDA GROUP VISION

To be a **Sustainable, Global** organization that enhances value for all of its **Stakeholders**, attains **Technology Leadership**, and cares for its people like a **Family**.

₹ 80B Group Turnover (FY19)

62 Plants Globally

15 Joint Ventures

4 Acquisitions

8 R&D Centers

20+ Product lines

215+ Product Patents

230+ Design Registrations

Sustainable | *Global* | *Stakeholders* | *Technology Leadership* | *Employee Care*

BOARD OF DIRECTORS



Mr. Nirmal K Minda
Chairman & Managing
Director



Mr. Anand K Minda



Mr. Satish Sekhri



Mr. K K Jalan



**Dr. Chandan
Chowdhary**



Ms. Paridhi Minda



Mrs. Pravin Tripathi

Note: The above represents the Board of the flagship company, Minda Industries Limited

TOP MANAGEMENT TEAM



Mr. Sunil Bohra
ED & Group CFO



Mr. Anand K Minda
ED & CEO –
Aftermarket Domain



Mr. Rajiv Kapoor
ED & Group HR Head



Mr. J.K. Menon
ED & CEO , Electrical
& Electronics Domain



Mr. Pradeep Tiwari
ED & CEO , Group
International Buss.



Mr. Ravi Mehra
ED & CEO , Interior,
Controls & Safety
Domain



Mr. Kundan K Jha
ED & CEO, Light
Metal Technology
Domain



Mr. Naveesh Garg
ED & Group Chief
Strategy & Mktg.
Officer



Mr. Amit Jain
ED & CEO – Adv.
Electronics Domain &
Group Chief Technology
Officer



Mr. Rajeev Gandotra
ED & CEO , Body &
Structure Domain



Mr. Amit Gupta
President, Group
Business Excellence

Regulatory Norms

BS-VI expected implementation by 2020 will benefit UNO MINDA as it ready with products which are likely to see strong demand

1. Sensors (BS VI) and Engine related Sensors in association with Sensata, US
2. Advance Filtration and Canisters
3. On Board Diagnostics (OBD)
4. Seat Belts

Regulatory, Emission Norms

Enhanced safety Norms

Enhanced Safety

NCAP and Crash Test Norms are ensuring a swift migration to a safe car.

1. Air Bags & Seat belts
2. Reverse parking Sensors
3. Combi Braking Systems

Premiumization and Kit Value

Electronification and Electric Vehicles (EVs)

Premiumization

Indian Automobile market is likely to undergo premiumization of vehicles and UNO MINDA is Poised to strongly benefit.

1. LEDs replacing convention lamps
2. Advanced Driving Assistance System (ADAS)
3. Alloy Wheels
4. Infotainment System
5. Telematics
6. Wireless Chargers
7. AMT

Electronification & EVs

UNO MINDA has set up CREAT for Advanced research engineering and advanced technologies focused to capture

1. Cockpit Electronics
2. Body Exterior & advanced Lighting Air Bags & Seat belts
3. Controllers and Sensors
4. EV technologies

Mobility Change Drivers – Global and India



GLOBAL



INDIA



CONNECTED



AUTONOMOUS



SHARED MOBILITY



ELECTRIC



CONNECTED



COMFORT &
CONVINIENCE



SAFETY &
SECURITY



SHARED MOBILITY



मन्यमेव जयते

REGULATIONS



GREEN
TECHNOLOGY



CONNECTED



COMFORT & CONVINIENCE



SAFETY & SECURITY



SHARED MOBILITY



सत्यमेव जयते

REGULATIONS



GREEN TECHNOLOGY

Fleet Management, Apps, UBI

Larger Displays, Infotainment

Collision Warning & Avoidance

Car Sharing, Bike Sharing, On Demand Ride

BS-6 : Emission Standards- Bharat Stage VI (BS-6)

Hybrid Electric Vehicle

Telematics, FOTA, eCall

Fully Automatic Temperature Control, TPMS, HUD

Emergency Braking, Lane Keeping, Blindspot

Cost & ownership Model

AIS 140, ITS

Battery Electric Vehicle

V2X, V2I, Gateway, Smart Home

Around View Monitor, Ultrasonic Sensor

Airbag, ESP

Durable components & faster replacement

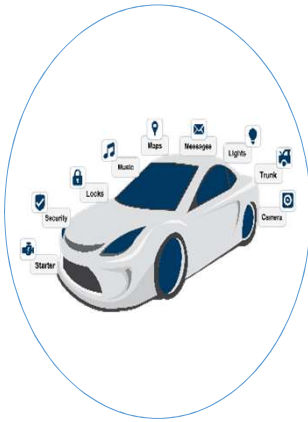
Pedestrian Protection, Collision Protection

Charing Infrastructure

ABS

Body, Exterior and Safety Technologies

Cockpit Electronics and Advanced Technologies



Controllers

Lighting

Advanced Driver Assist

Infotainment & Connectivity

Telematics & IOT

Electric Vehicle Technologies

Distributed & Integrated Body Controllers

Multi Function Controllers

Wireless Chargers

Digital Lamps

Adaptive Front Lighting

Sequential Lighting

Ambient Lighting

Parking Systems

Collision Avoidance

Around View

Aug reality HUD

Smart city Brake Support System

Android Infotainment

Deep Thinking & Interactive Voice

Rear Seat Entertainment

Smart City Solutions

3G/4G TCU

Flash Over the Air

Smart Antenna

Data Analytics

Power Management Controllers

Brushless Motor Controllers

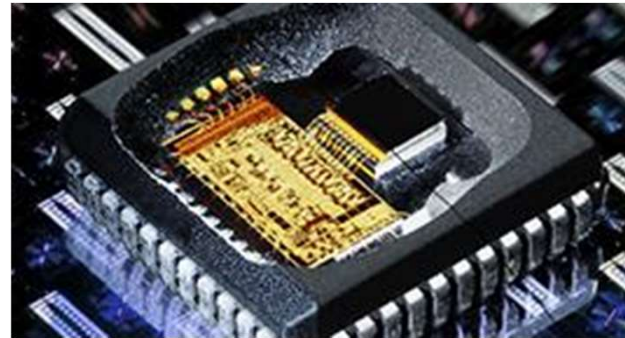
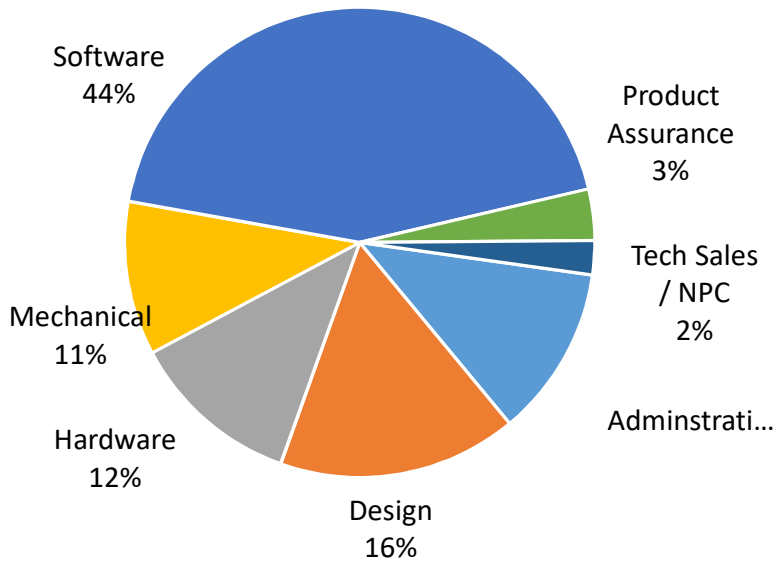
DC DC Converters

On Board Chargers

Battery Packs

- First Flagship Technical Center of UNOMINDA Group
- Located in Pune, Phase II in Gurgaon
- 170+ Engineers
- Center of Competency for Hardware & Software
- Electronics Lab functional since Oct 2018

CREAT: Manpower Mix



Hardware, Software & Test

- Hardware & Software for existing products
- New Products end to end

Captive & New Products



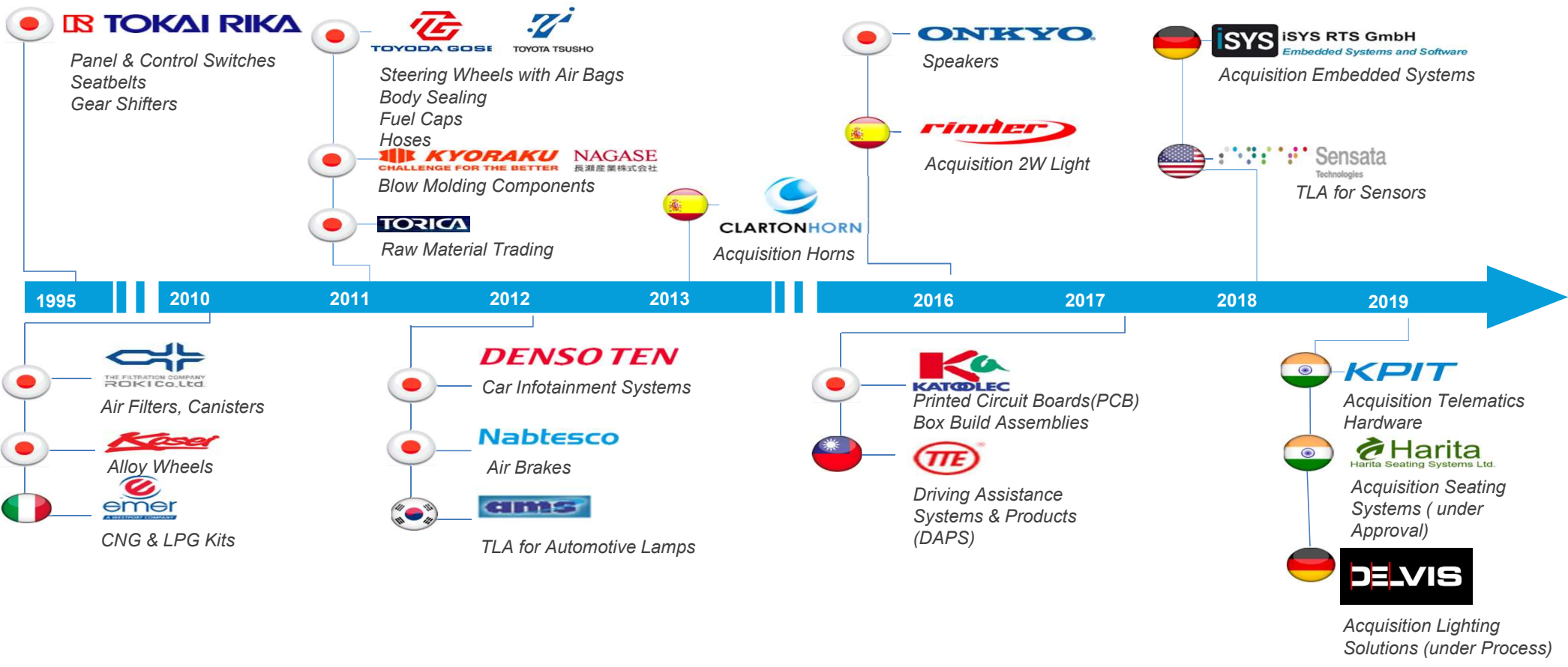
Center of Excellence

Material Sciences, Optics, Surface Coating, EMI/EMC

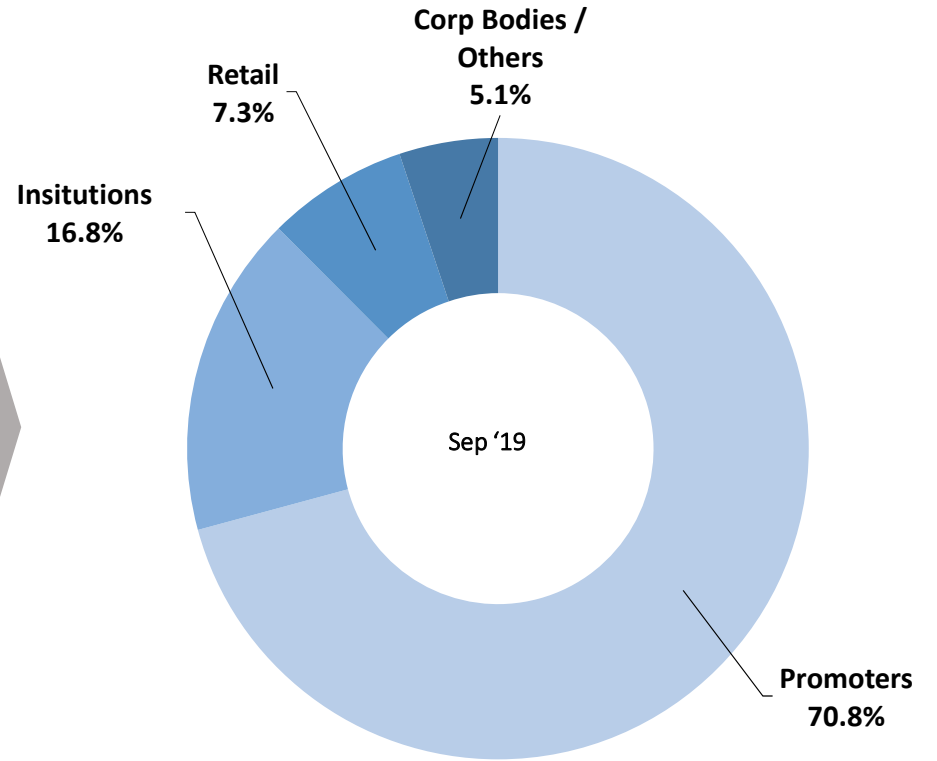
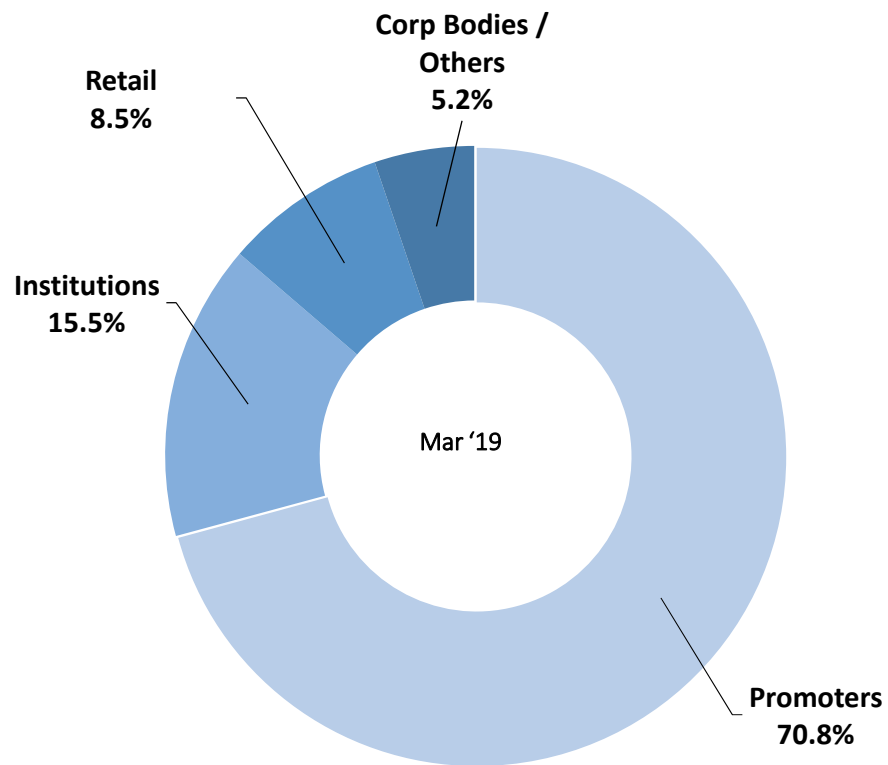
Captive

Pioneer in localization: Through JVs & Associations

We have partnered with global technology leaders in the respective product segments

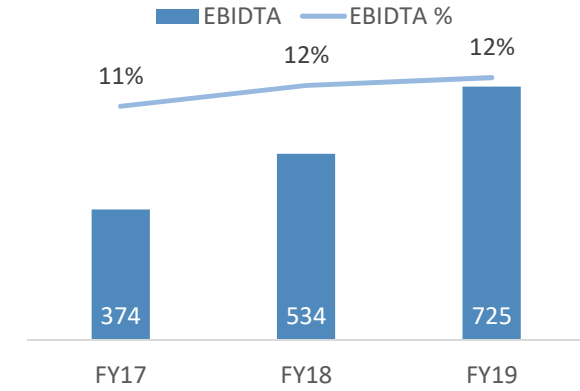
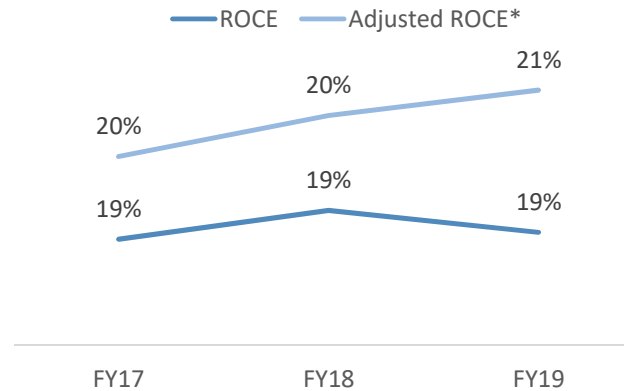
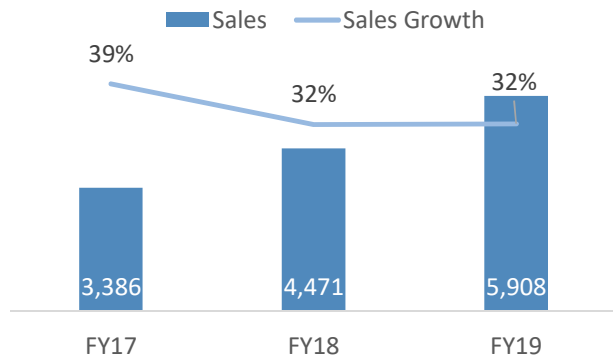


Shareholding Pattern

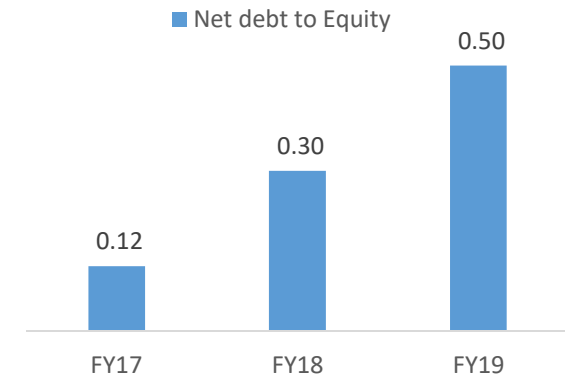
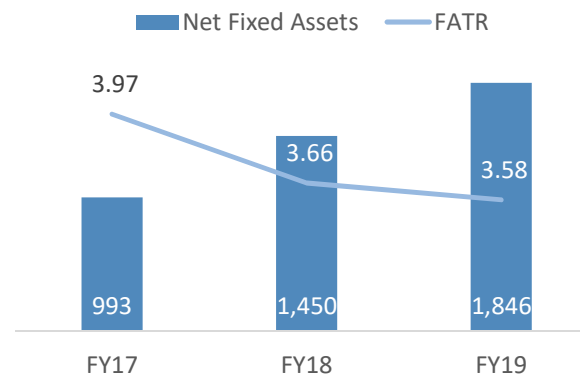
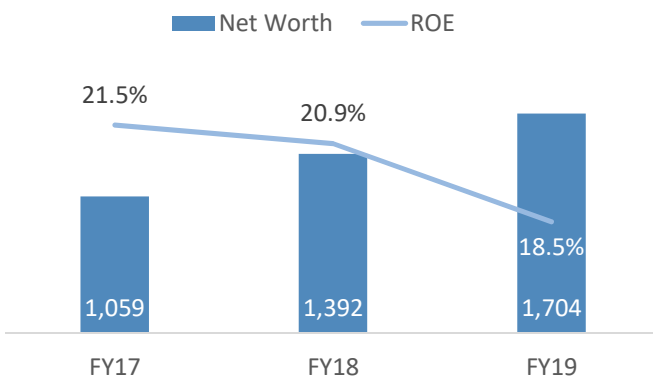


Strong Balance Sheet:

Building Shareholder Value year on year...



Growth without stressing the Balance Sheet...



Note: Consolidated Data, * Adjusted ROCE= capital employed less non current Investments in JV and Associates



Business Overview

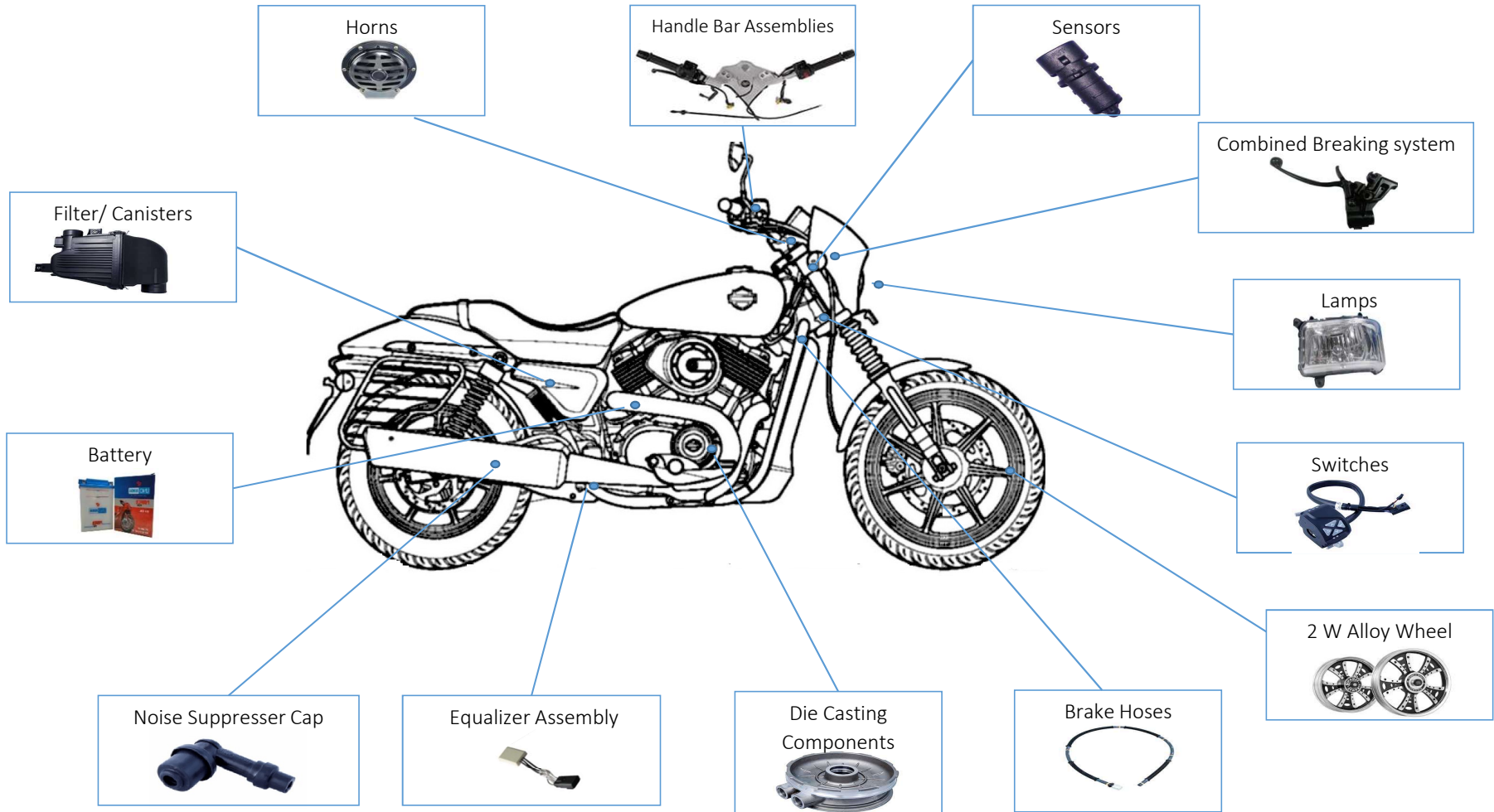
Advent of EVs: Our Hedged Product Portfolio

S. No	Product Lines	Company Name	Approximate timelines	Technologies			
				Revenue March 19	BS VI Apr-20	PEV 2022-25	BEV 2025-2030
1	Engine & Transmission Parts	Alternate Fuel Systems	METL	41	✓	X	X
2		Air Filtration Systems	Roki Minda	400	Δ	Δ	X
3		Canisters	Roki Minda		Δ	Δ	X
4		Brake Hoses	Minda TG	92	✓	✓	Δ
5		Fuel Hoses	Minda TG	92	✓	✓	X
6	Safety Parts	Alloy Wheels	Minda Kosei	600	✓	✓	✓
7		Cameras	MFTL, Minda TTE	16	✓	✓	✓
8		EA Pad	MKL	18	✓	✓	✓
9		Steering Wheel with Airbags	TGMN	496	✓	✓	✓
10		Fuel Caps	MIL	32	✓	✓	X
11	Body Parts	Lamps	MIL-Ltg Div	465	✓	Δ	Δ
12		Air Ducts & Washer Bottle	MKL	158	✓	✓	✓
13		Spoiler	MKL	158	✓	✓	✓
14		Body Sealings	TGMN	496	✓	✓	✓
15	Comfort & Convenience Parts	4W Switches & HVAC	MRPL	801	✓	Δ	Δ
16		Cigar Lighters & Chargers	MRPL	801	✓	✓	✓
17		Wheel Covers	MRPL	801	✓	✓	✓
18		Infotainment Systems (CD Tuners, Display Audio & Audio Video Navigations)	Minda D Ten	98	✓	✓	✓
19		Speakers	Minda Onkyo	21	✓	✓	✓
20		Reverse Parking Aid Systems & Advanced Driver Assistance Products and Systems	Minda TTE	16	✓	✓	✓
21		Sensors	MIL-SAC Div	131	Δ	Δ	Δ
22		Actuators	MIL-SAC Div	131	✓	✓	✓
23		Controllers	MIL-SAC Div	131	✓	Δ	Δ
24		End to End Telematics & Connected Car Solutions	MIL Controllers	25	✓	✓	✓
25	Horns	MIL + CH	708	✓	Δ	Δ	
26	Others	Batteries-Lead Acid	MIL-Battery Div	84	✓	Δ	Δ

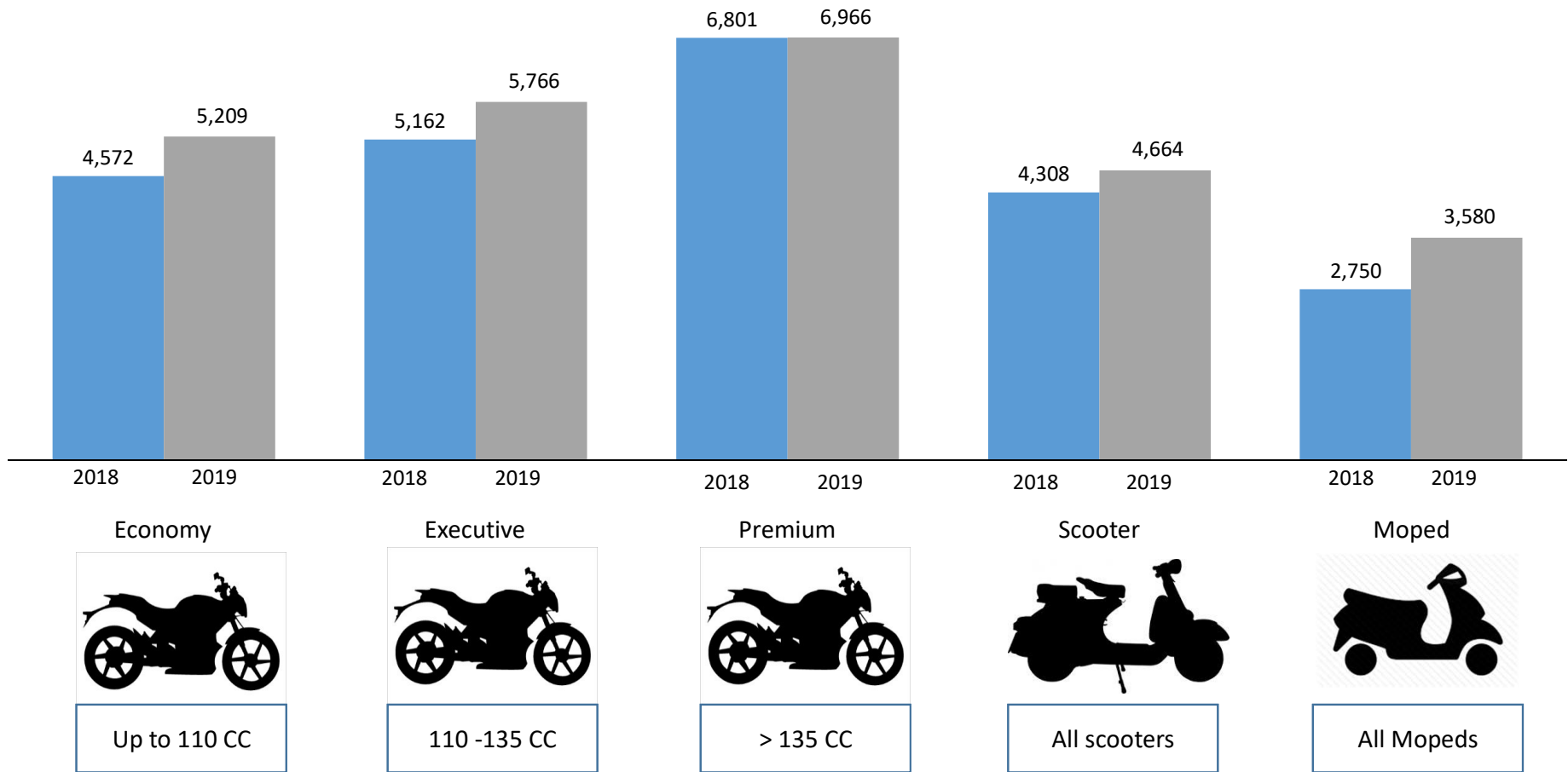
Legend

- ✓ To continue as it is
- Δ To continue with changes
- X Obsolete
- Positively Impacted

Group product portfolio – 2 Wheeler

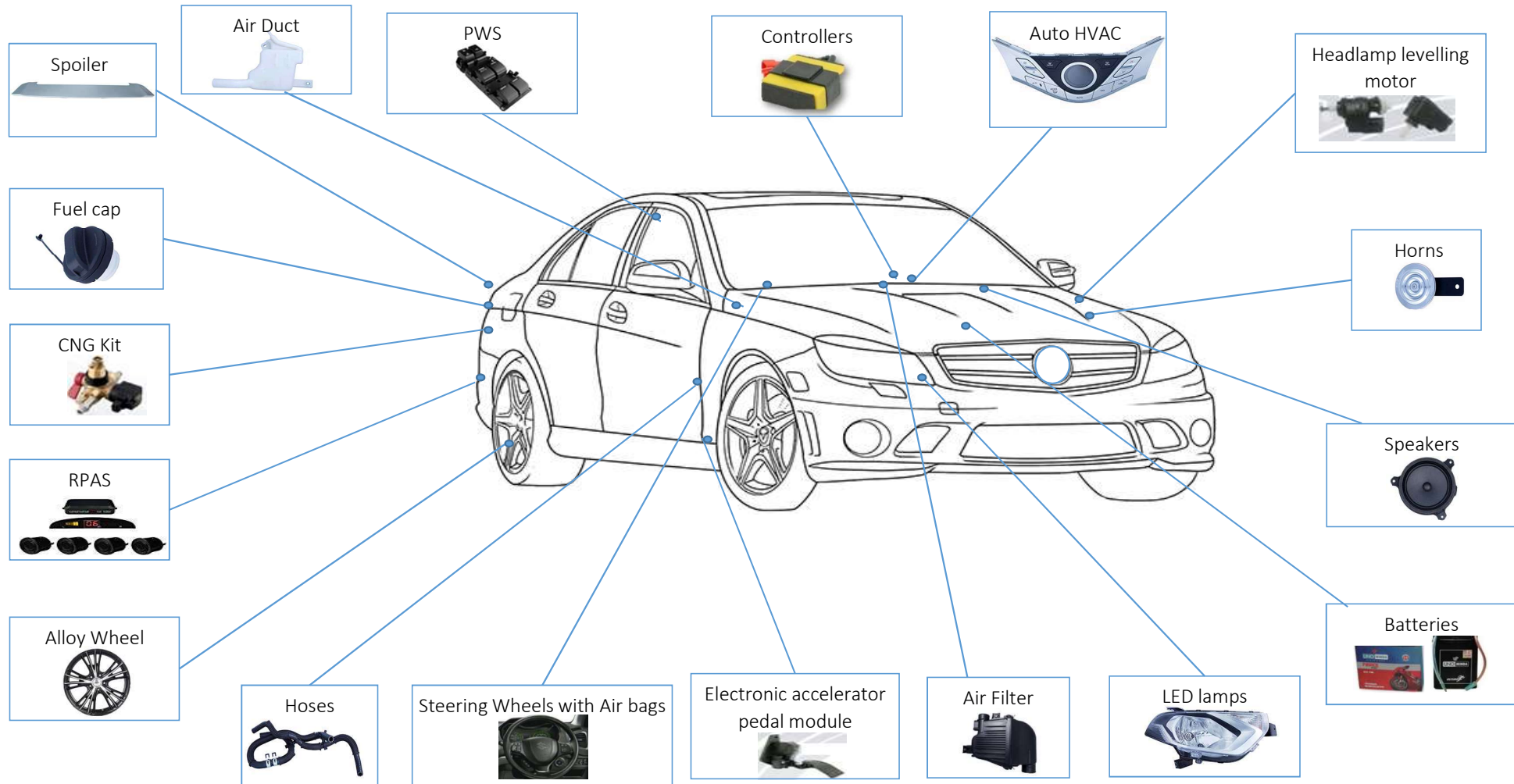


Kit Value* – 2 Wheelers

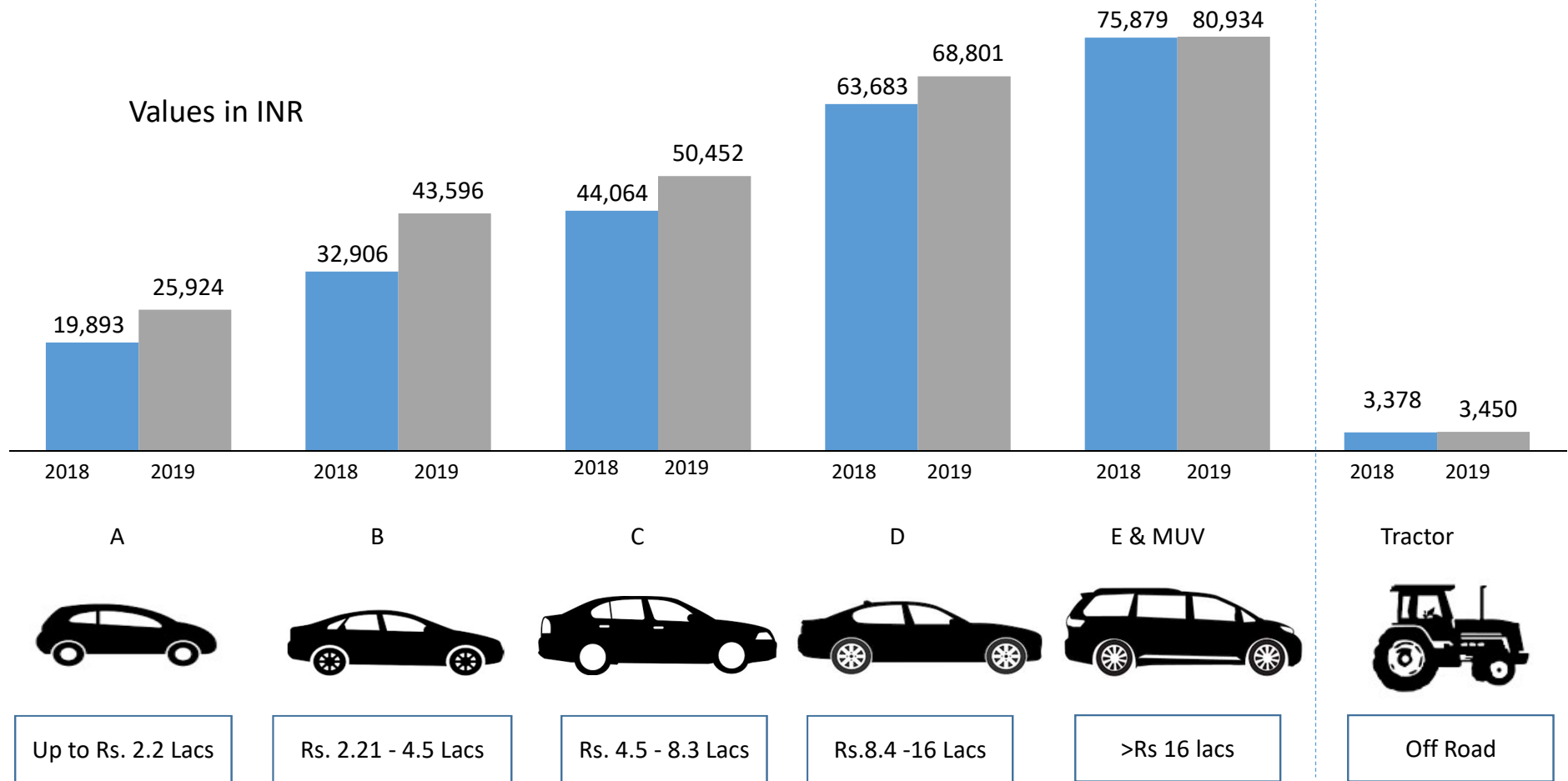


*Contribution from Group Companies which are not yet consolidated is not included in the Kit Value

Group product portfolio – 4 Wheeler



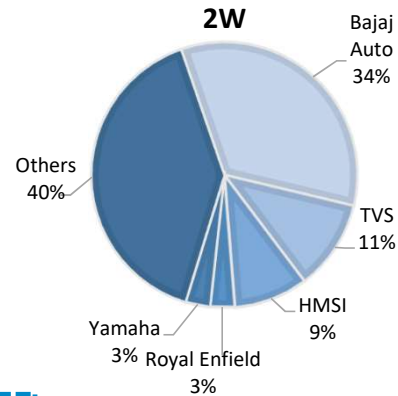
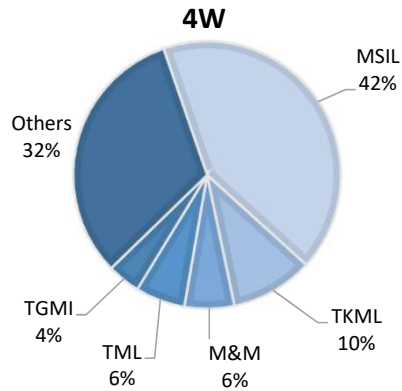
Kit Value* – 4 Wheeler PVs & Tractor



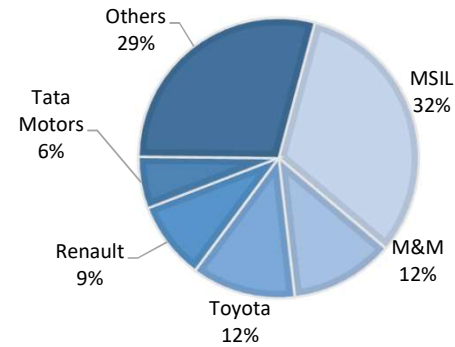
*Contribution from Group Companies which are not yet consolidated is not included in the Kit Value

*Potential is calculated on basis that all products manufactured by the group is supplied in the vehicle.

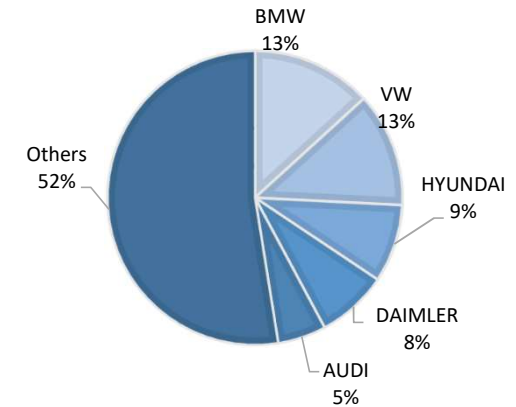
Switching Systems



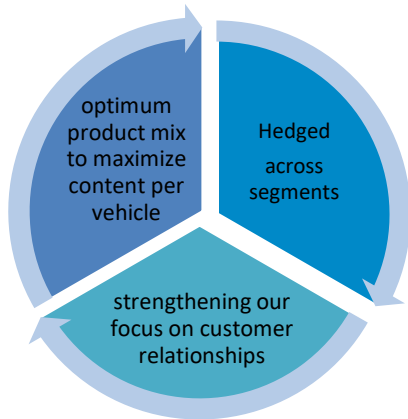
Lighting Systems



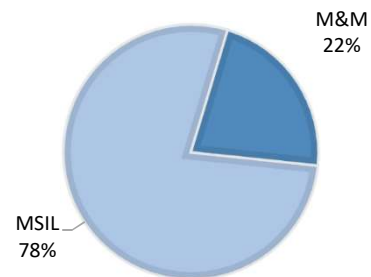
Acoustics Systems



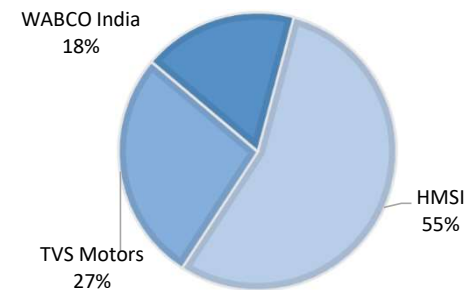
Maximize Customer Value



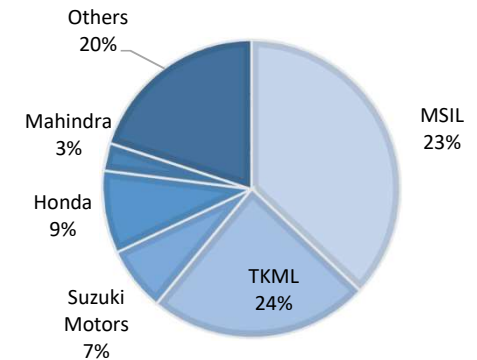
Alloy Wheels (MKA)



Die Casting (MJ Casting)



Blow Molding



Note: Consolidated Data

Indian's Largest Manufacturer

- World leader in 2W Switches by Volume.
- 2W switches Market Share in India ~65%
- Independent in-house R&D
- Exports to USA, France, Italy, Austria and others contributing ~6% to Switch sales in FY19
- Minda Rika (4W SW):Market share India 55%

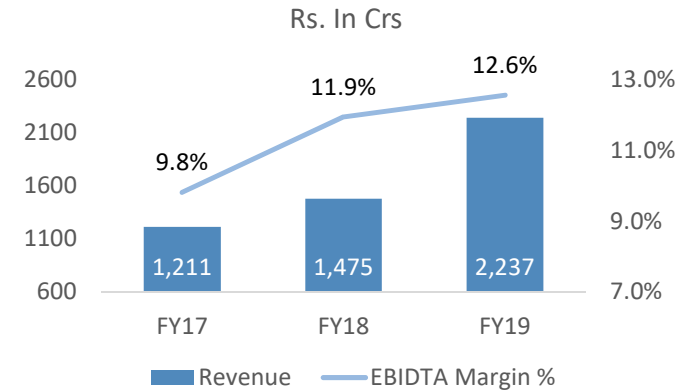
End User Segment

- 2/3 Wheeler & Off-road
 - 4 Wheeler (Minda Rika)
- Key Customers:
2W /3W/OR- HMSI, Bajaj, HMCL, TVS , REML & Yamaha
4W – MSIL, TKML, M&M, TML & HCIL

Manufacturing Facilities

- | | | |
|---|--|---|
| 2W switch: <ul style="list-style-type: none"> • Manesar • Pune • Pantnagar • Hosur • Aurangabad | ASEAN(2W): <ul style="list-style-type: none"> • Indonesia • Vietnam | 4W switch: <ul style="list-style-type: none"> • Manesar • Pune • Chennai • Gujarat |
|---|--|---|

Note: Consolidated Data



2W Switches



Handle Bar Assembly



Off road Switches



4W Switches



HVAC Panels

Leading automotive lighting Systems

- Strong R&D capabilities with Design centre in Taiwan and Technical Arrangement with Korean Company
- Exports to Italy, Indonesia, France, Japan and others Contributing ~9% to Lighting Sales in FY19
- R&D Base for 2W in Spain and 4 W in India

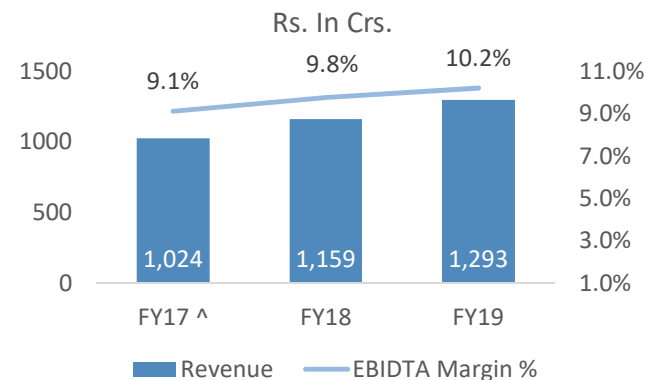
End Use Segment

- 2/3 Wheeler,
 - 4Wheeler
 - Off-road
- Key Customers:
4W: Maruti Suzuki, Bajaj, TVS , REML , Renault
2W: Bajaj, RE, Triumph, KTM

Manufacturing Facilities

- Pantnagar
 - Sonapat
 - Haridwar
 - Chennai
- 2 W Facilities (India):
- Chakan & Pimpriin Pune
 - Bahadurgargh
- 2 W Facilities (Overseas):
- Columbia
 - Design Centre in Spain

Note: Consolidated Data



^ Consolidation of Rinder



One of India's Largest Players in Horns

- With 47% market share in India
- Strong in-house R&D capabilities
- Clarton Horn, a wholly owned subsidiary of MIL is technology leader in Horns and No 2 in market share globally.

End Use Segment

- 2/3 Wheeler,
- 4Wheeler,
- Off-road and Commercial Vehicles

Key Customers:

Domestic – MSIL, Bajaj, TVS, Royal Enfield, Yamaha, M&M
 International – Daimler, Hyundai, Nissan, Mobis, Renault

Manufacturing Facilities

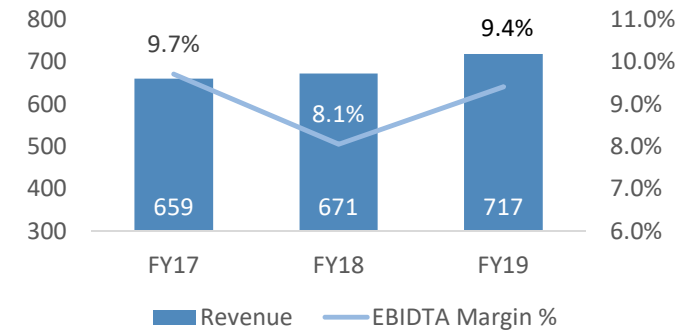
MIL Facilities

- Manesar
- Pantnagar
- Indonesia

Clarton Horns Facilities:

- Spain
- Morocco
- Mexico

Rs. In Crs



Note: Consolidated Data

Products

Alloy Wheel

- Market Leader in PV segment with 45% market share (installation) in India
- Kosei - Strong Technology Leader as JV partner
- Moulding and Tooling Capability for high end wheels

Aluminium Die Casting

- Manufacturer of performance and non performance parts

End Use Segment

Key Customers:

- Alloy Wheel
MSIL, Mahindra, Toyota, Renault
Nissan and Honda
- Aluminium Die Casting
HSMI, TVS, Wabco

Capacity

- Alloy Wheel
2.7 Mn Wheels p.a.
- Aluminium Die Casting
1.32 lacs ton p.a.

Manufacturing Facilities

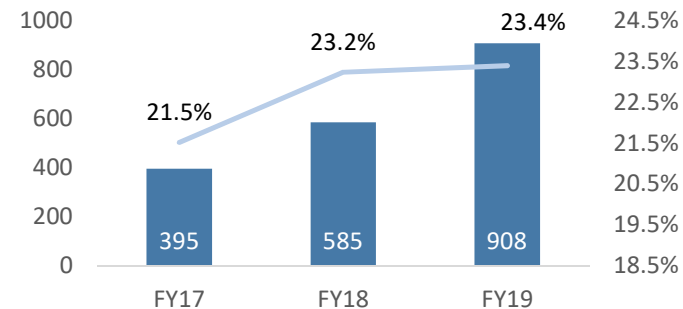
Alloy Wheel

- Bawal
- Gujarat
- Chennai (JV Plant)

Aluminium Die Casting

- Hosur
- Bawal

Revenue* Rs. In Crs



Alloy Wheels & Die Casting

EBITDA Margins



Alloy Wheels



Aluminium Die casting

Note: Consolidated Data

Products

Other products

- Blow Molding
- Speakers & Infotainment
- Fuel Caps
- Air Filtration System
- Hoses
- Batteries
- Sensors and Controllers

• Sensors and Controllers

End Use Segment

- 2Wheelers, 4Wheelers, Commercial Vehicle

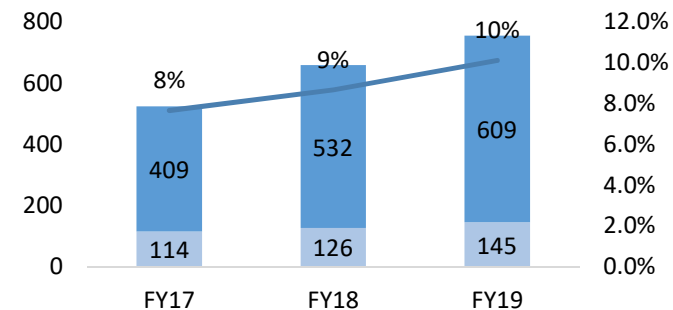
Key Customers:

MSIL, HMSI, TVS, Mahindra, Toyota & Renault Nissan

Manufacturing Facilities

- Bawal – Filters, Hoses, Blow molding
- Bangalore -Blow Molding, Filters
- Manesar - Fuel Caps,
- Chennai & Gujarat –Filters
- Pantnagar(Minda Storage Battery)

Revenue* Rs. In Crs



Blow Moulding Others EBITDA Margins



Speaker



Hoses



Air Bags



Fuel Cap



Controllers



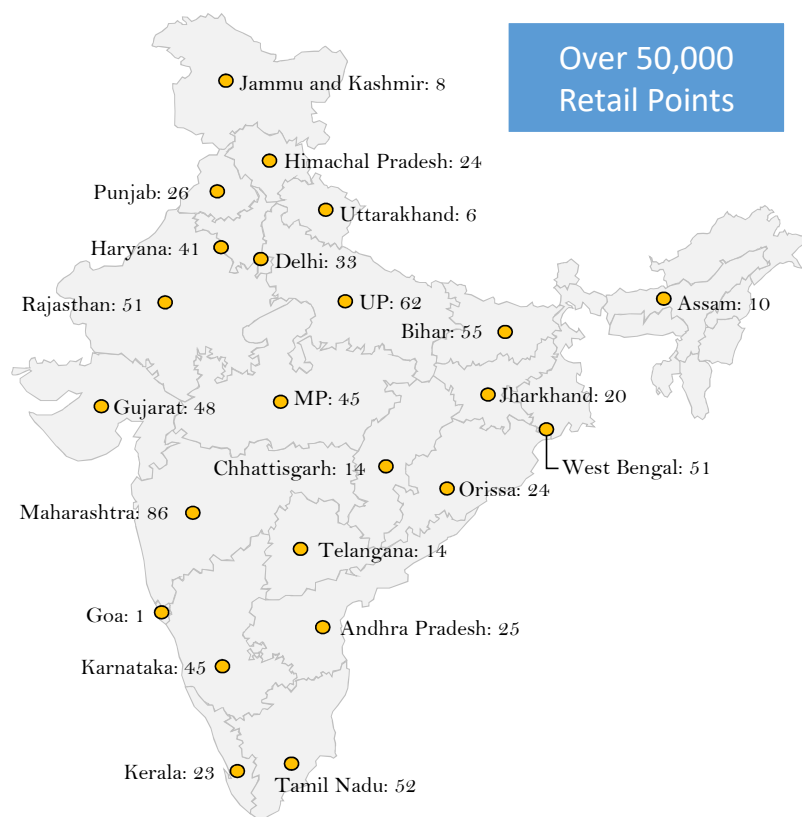
Blow Molding



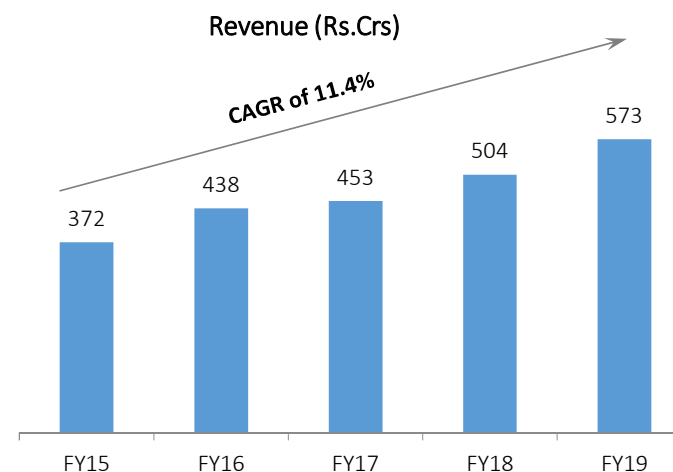
Battery

Note: Consolidated Data

MDSL : Strong Presence in Replacement Market



Product(Rs.Crs)	FY19 After Market Sales	% of total After Market Sales
Switches	179	31%
Lighting	181	32%
Horns	81	14%
Others	132	23%



Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness



Historical Financials

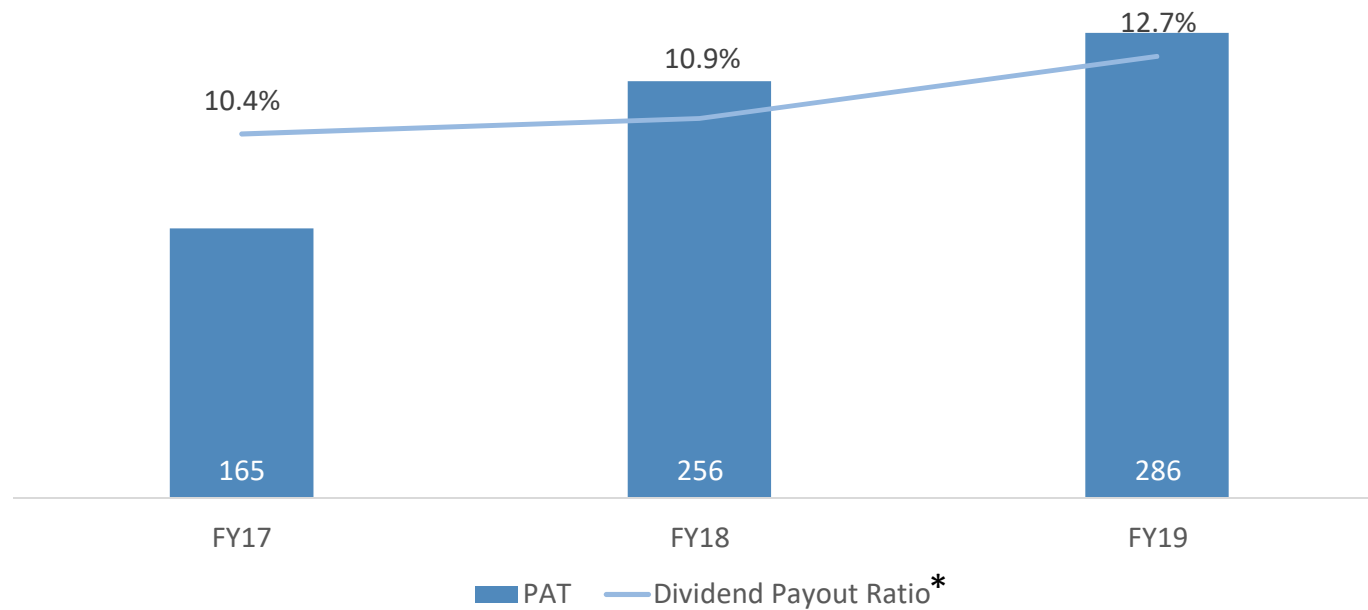
Consolidated Profit & Loss Statement

Particulars (Rs. Cr)	FY19	FY18	YoY %
Revenue from Operations (Net of Excise)	5,908.09	4,470.56	32%
Raw Material	3,622.48	2,763.18	
Employee Cost	791.29	586.8	
Other Expenses	767.35	586.76	
EBITDA	726.97	533.82	36%
EBITDA Margin	12.30%	11.94%	45bps
Other Income	25.24	33.35	
Depreciation	234.38	164.85	
EBIT	517.83	402.32	29%
EBIT Margin	8.76%	9.00%	8bps
Finance Cost	63.15	35.09	
Profit before Share of Profit/Loss of JVs and Tax	454.68	367.23	24%
PBT Margin	7.70%	8.21%	-20bps
Exceptional Item		38.24	
Tax	134.07	97.69	
Profit before Share of Profit/Loss of JVs	320.61	307.78	4%
Share of Profit/Loss of JVs	18.87	23.08	
Net profit/(loss) after share of profit/(loss) of associates / joint ventures (A)	339.48	330.86	3%
PAT Margin %	5.75%	7.40%	-40bps
PAT attributable to:			
- Owners of MIL	285.62	310.19	-8%
- Non Controlling Interests	53.86	20.67	
Other Comprehensive Income	-0.68	5.31	
Total Comprehensive Income for MIL	284.91	314.99	-10%
TCI Margin %	4.82%	7.05%	-73bps
Total Comprehensive Income for Non Controlling Interests	53.89	21.18	

Consolidated Balance Sheet

ASSETS	31st March 2019	31st March 2018
1. Non-current assets		
Property, Plant and Equipment	1,629.40	1,199.39
Capital work-in-progress	131.52	192.11
Intangible Assets	66.84	39.32
Intangible Assets Under Development	18.61	18.68
Goodwill on Consolidation	164.92	111.79
Financial Assets		
(i) Investments	355.58	155.23
(ii) Loans	21.21	14.49
(iii) Others	9.66	16.79
Deferred tax assets (net)	0	18.61
Other Tax Assets	33.05	31.18
Other Non-current Assets	67.1	40.43
Sub-total - Non-Current Assets	2,497.89	1,838.03
2. Current Assets		
Inventories	560.97	417.52
Financial Assets		
(i) Trade receivables	899.22	789.73
(ii) Cash and cash equivalents	92.77	125.56
(iii) Bank balance other than those included in cash and cash equivalents	17.29	33.91
(iv) Loans	2.01	1.59
(v) Others Current Financial Assets	22	18.04
Other current assets	138.48	140.74
Sub-total - Current Assets	1,732.74	1,527.08
TOTAL - ASSETS	4,230.63	3,365.11

Liabilities	31st March 2019	31st March 2018
EQUITY AND LIABILITIES		
Equity		
Equity share capital	52.44	17.41
Other Equity	1651.72	1,374.28
Equity attributable to owners of the Company	1704.16	1,391.69
Non-Controlling Interest	266.71	211.01
Total Equity	1970.87	1,602.70
LIABILITIES		
1. Non-current liabilities		
Financial Liabilities		
(i) Borrowings	606.34	240.04
(ii) Other financial liabilities	75.58	51.46
Provisions	99.64	103.78
Deferred tax liability	0.62	
Total- Non current liabilities	782.18	395.28
2. Current Liabilities		
Financial Liabilities		
(i) Borrowings	349.15	302.81
(ii) Trade payables		
(a) Total outstanding dues of micro & small enterprises	64.61	6.08
(b) Total outstanding dues of creditors other than micro & small enterprises	733.21	792.33
(iii) Other financial liabilities	231.15	155.41
Other current liabilities	77.9	91.84
Provisions	21.56	14.83
Current tax liabilities (net)		3.83
Total- Current liabilities	1477.58	1,367.13
TOTAL Equity and Liabilities	4,230.63	3,365.11



* Dividend payout ratio after considering dividend distribution tax

Awards & Recognitions



Minda Industries Ltd won the “Most Promising Company of the Year” at the Indian Business Leader Awards



Mr. N K Minda conferred with EY Entrepreneur of the Year for the year 2018 (Manufacturing Category)

Awards & Recognitions

CERTIFICATIONS



RECENT AWARDS: 2018-19

“Comprehensive Excellence” – UNO MINDA
 “Overall Performance” – MKL & M DTEN
 “Quality Excellence” MTG & Roki Minda
 “VA- VE”- MTG

“Special Support Award”
 MIL – Switch Division

“Delivery Management Award”
 M J Casting Ltd.
 “ Best QCDDM Performance”
 Roki Minda Co. Pvt. Ltd.

“Supplier Business Capability Award”
 MIL – Lighting Division

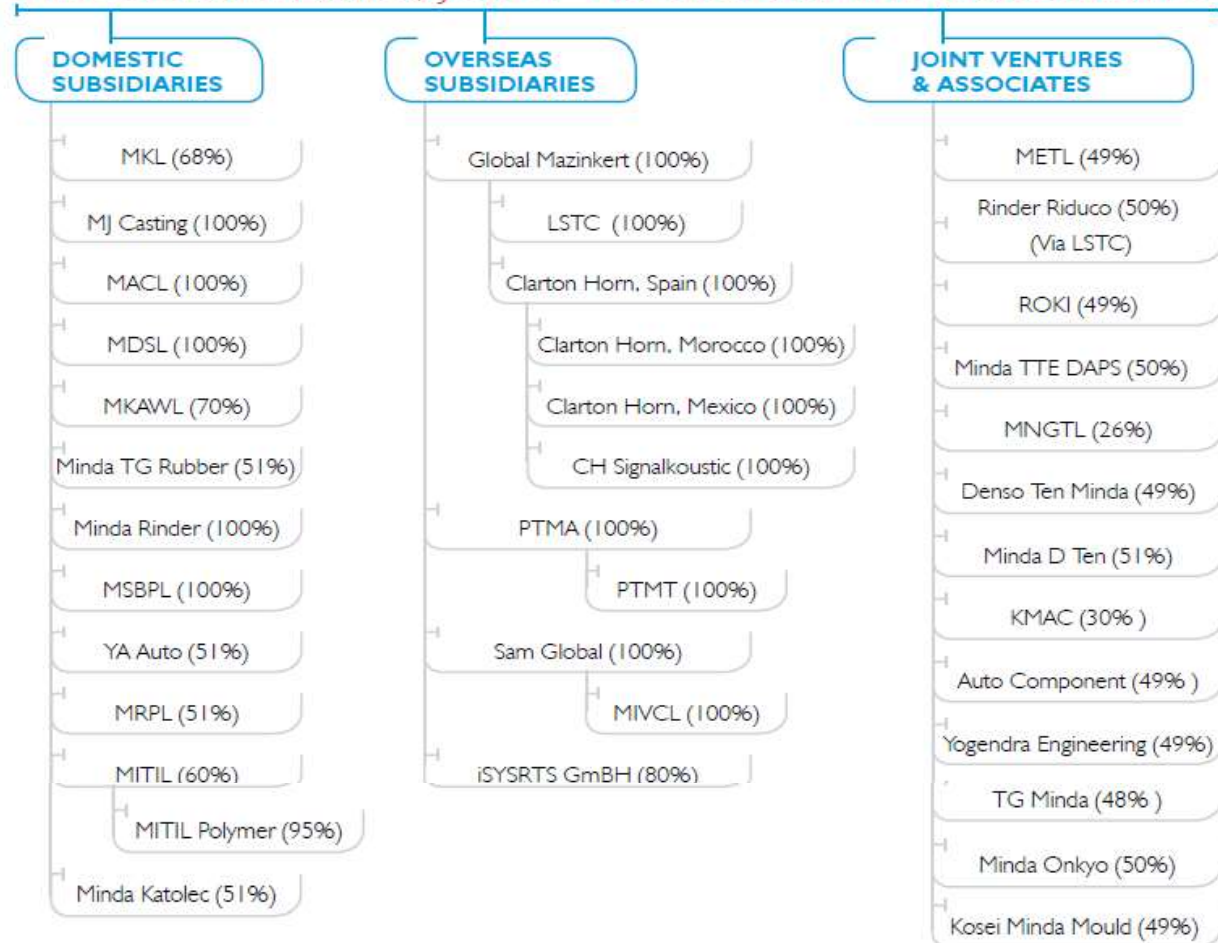
“National IP Award” in category Top Indian Company for Designs
 Minda Industries Ltd.

“Quality Excellence”
 MIL – Lighting Award

“Exceptional Support Quality”
 MIL – Lighting Award



MIL'S SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES



MIL: Minda Industries Ltd.

MKL: Minda Kyoraku Ltd.

MACL: Minda Auto Component Ltd.

MDSL: Minda Distribution and Services Ltd.

MKAWL: Minda Kosei Aluminum Wheel Private Ltd.

MSBPL: Minda Storage Batteries Private Ltd.

PTMA: PT Minda Asean Automotive, Indonesia.

MIVCL: Minda Industries Vietnam Company Ltd.

LSTC: Light & Systems Technical Centre S.L. Spain.

ROKI: ROKI Minda Co. Pvt. Ltd.

METL: Minda Emer Technologies Ltd.

Riduco: Rinder Riduco, S.A.S., Columbia.

MNGTL: Minda NextGen Tech Ltd.

MRPL: Mindarika Private Ltd.

KMAC: Kosei Minda Aluminum Company Pvt Ltd.

TG Minda: Toyoda Gosei Minda India Pvt. Ltd.

PTMT: PT Minda Trading, Indonesia.

MITIL: MI Torica India Pvt. Ltd.

For further information, please contact:

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