



Himatsingka

REF: HSL/SEC/2020/09

February 8, 2020

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400 001
Scrip Code: 514043

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor, Plot No. C/1
G Block, Bandra-Kurla Complex, Bandra (E)
Mumbai – 400 051
Symbol: HIMATSEIDE

Dear Sir,

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosures Requirements), Regulations, 2015

We wish to inform you that the Company will be meeting Analysts and Investors in Mumbai, organized by Asian Markets Securities Pvt. Ltd. on Monday, February 10, 2020 as per details given below:

Date	Conference Name	Organized by	Type of Meeting	Attending from company	Location
February 10, 2020	AMSEC Summit Institutional Investors Conference	Asian Markets Securities Pvt. Ltd.	Group Meetings	Senior Management	Mumbai

A copy of the presentation is attached herewith and is placed on the Company's Website.

Please take the same on record.

Thanking you,

Yours faithfully,
For Himatsingka Seide Limited

Ashok Sharma
Company Secretary

Encl: as above

INVESTOR PRESENTATION

February 2020



SAFE HARBOUR DISCLAIMER

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HIMATSingKA GROUP

One of the world's largest integrated Sheeting producer; Current Capacity at 61 MMPA

World's largest Spinning plant under one roof; equipped with 211,584 Spindles.

One of the World's largest Integrated Terry Towel plant; Capacity of 25,000 Tonnes Per Annum.

Amongst the top producers globally of luxury Drapery and Upholstery fabrics for residential and contract applications

With over 12 licensed and or own brands; operate amongst the largest brand portfolios in home textile space.

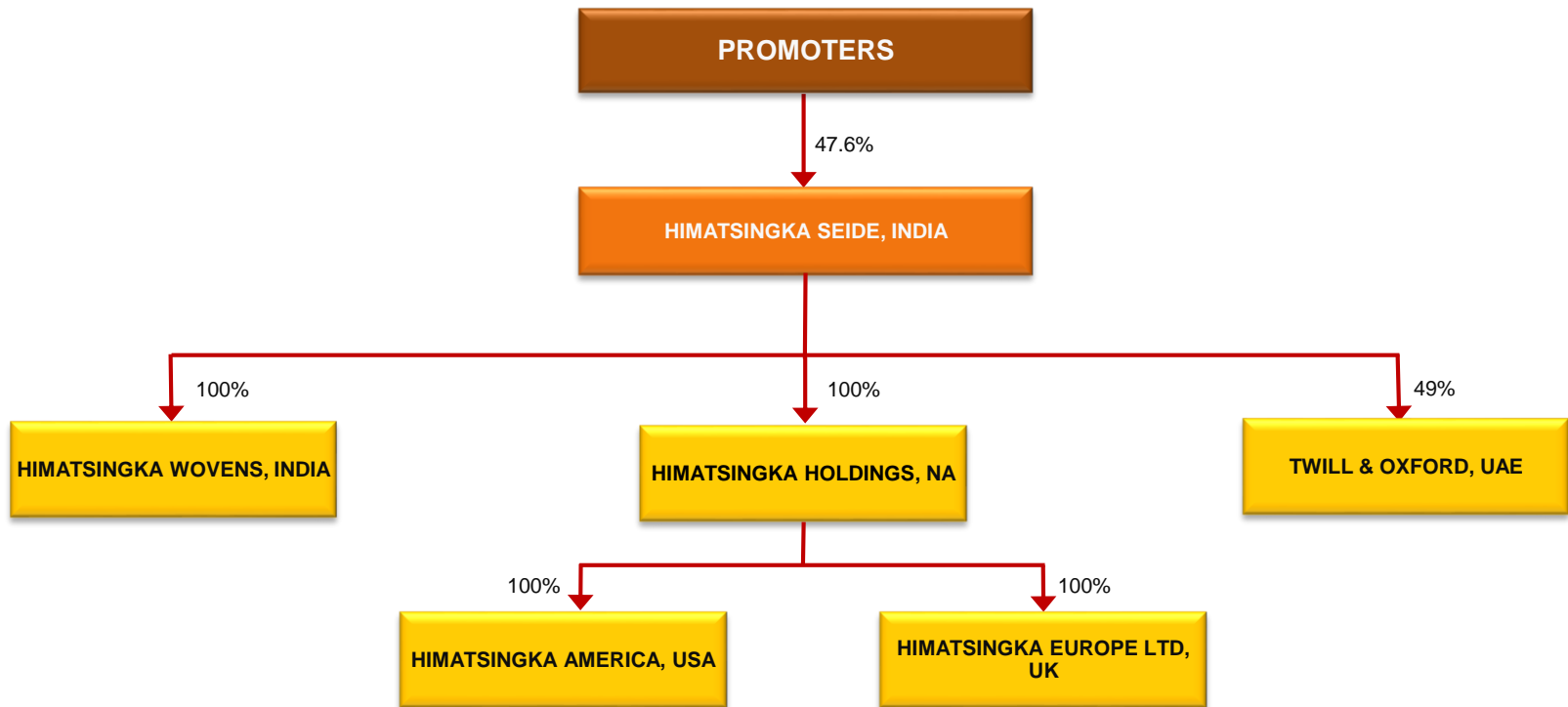
Global leader in the cotton track and trace space, using patented DNA tagging technology under own Cotton brands.



Presence across North American, European and Asian regions.

2 manufacturing campuses spread over 400 acres; 10,000 employees

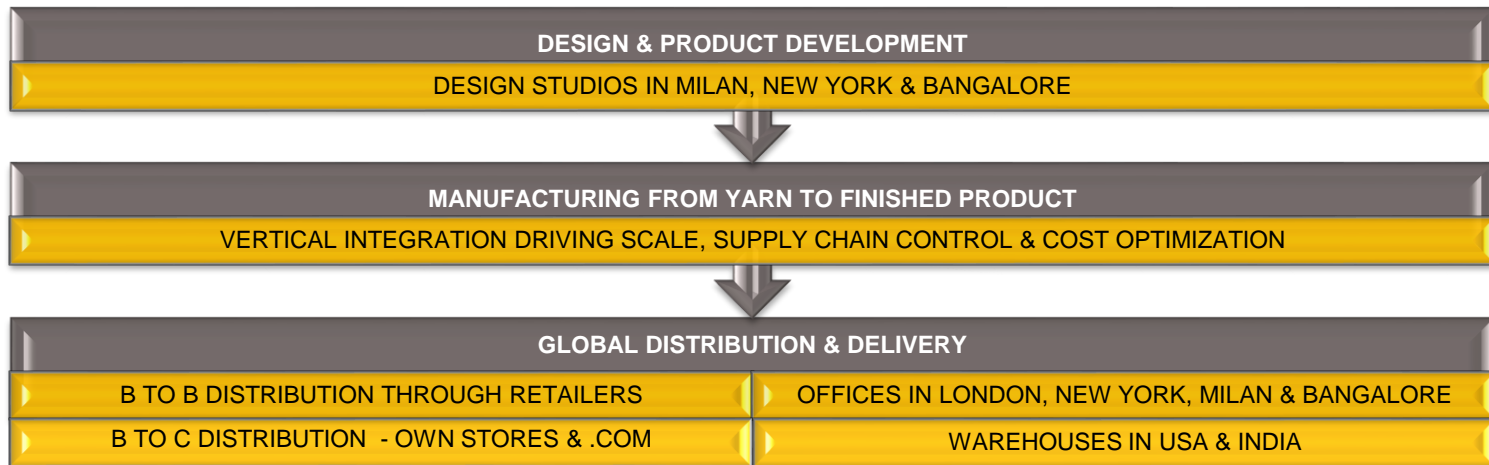
As of March 31, 2019, Total Assets – INR 5,205 Crores; Total Revenues - INR 2,654 Crores.

GROUP STRUCTURE

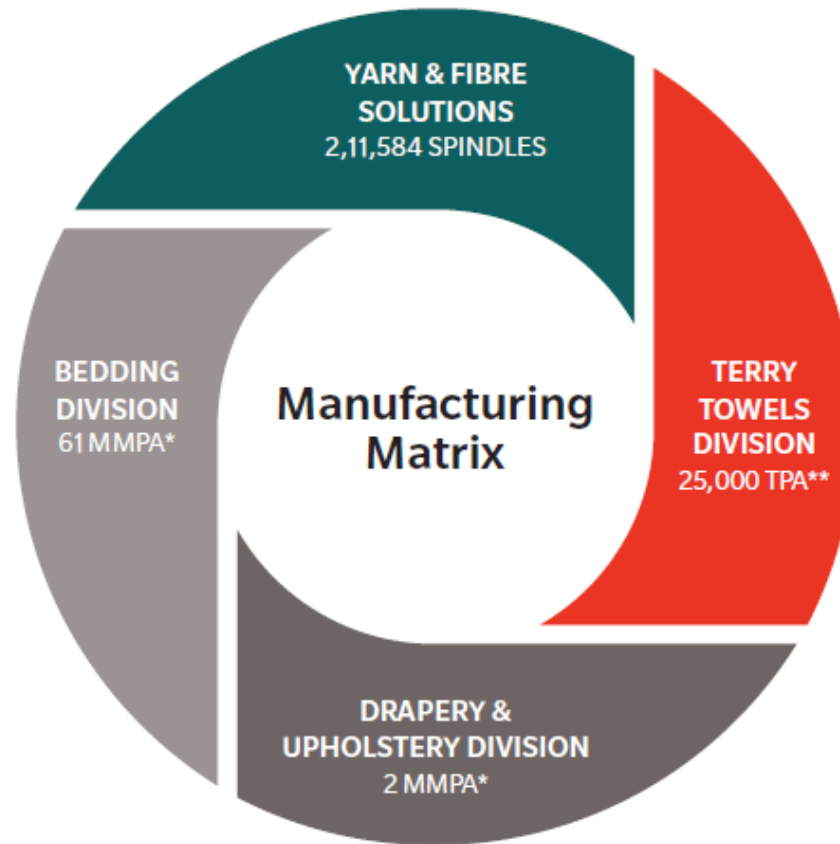


-  MANUFACTURING BUSINESSES / PARENT
-  RETAIL & DISTRIBUTION BUSINESSES

THE HIMATSINGKA MODEL

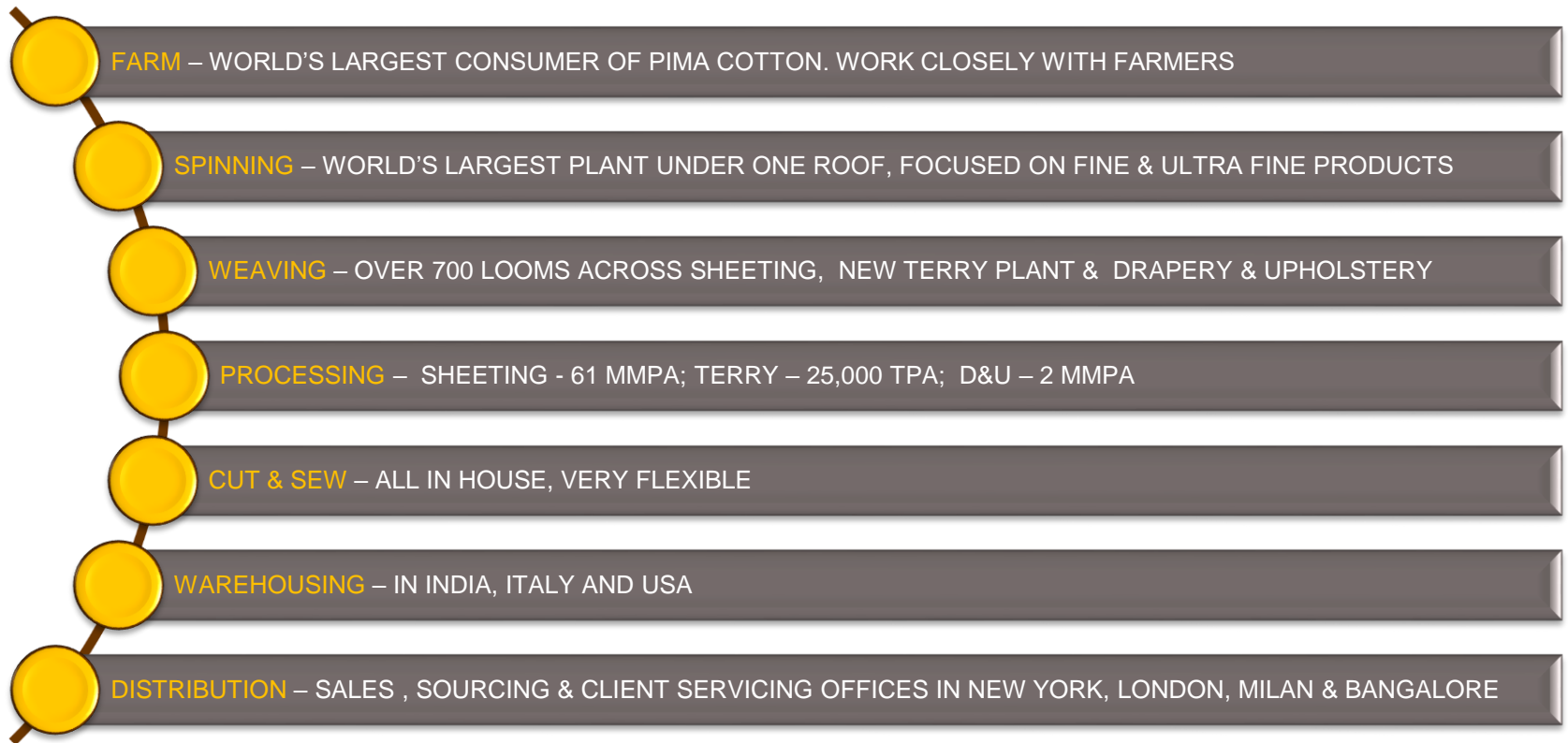


INTEGRATED MANUFACTURING SOLUTIONS



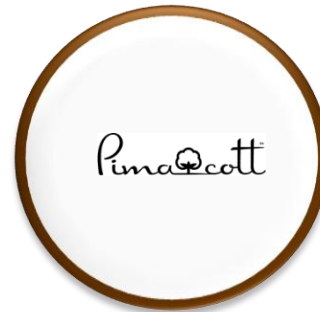
* MMPA – MILLION METRES PER ANNUM
**TPA – TONNES PER ANNUM

OUR VALUE CHAIN



DRIVING INTERGRATION

STRONG BRAND PORTFOLIO



STRONG CLIENT PROFILE

bloomingdale's

BED BATH &
BEYOND

★ macy's

Marshalls.



COSTCO
WHOLESALE

T.J. maxx®

Burlington
coat factory

HomeGoods®

THE WHITE COMPANY
LONDON

amazon.com.

Walmart 

Dillard's

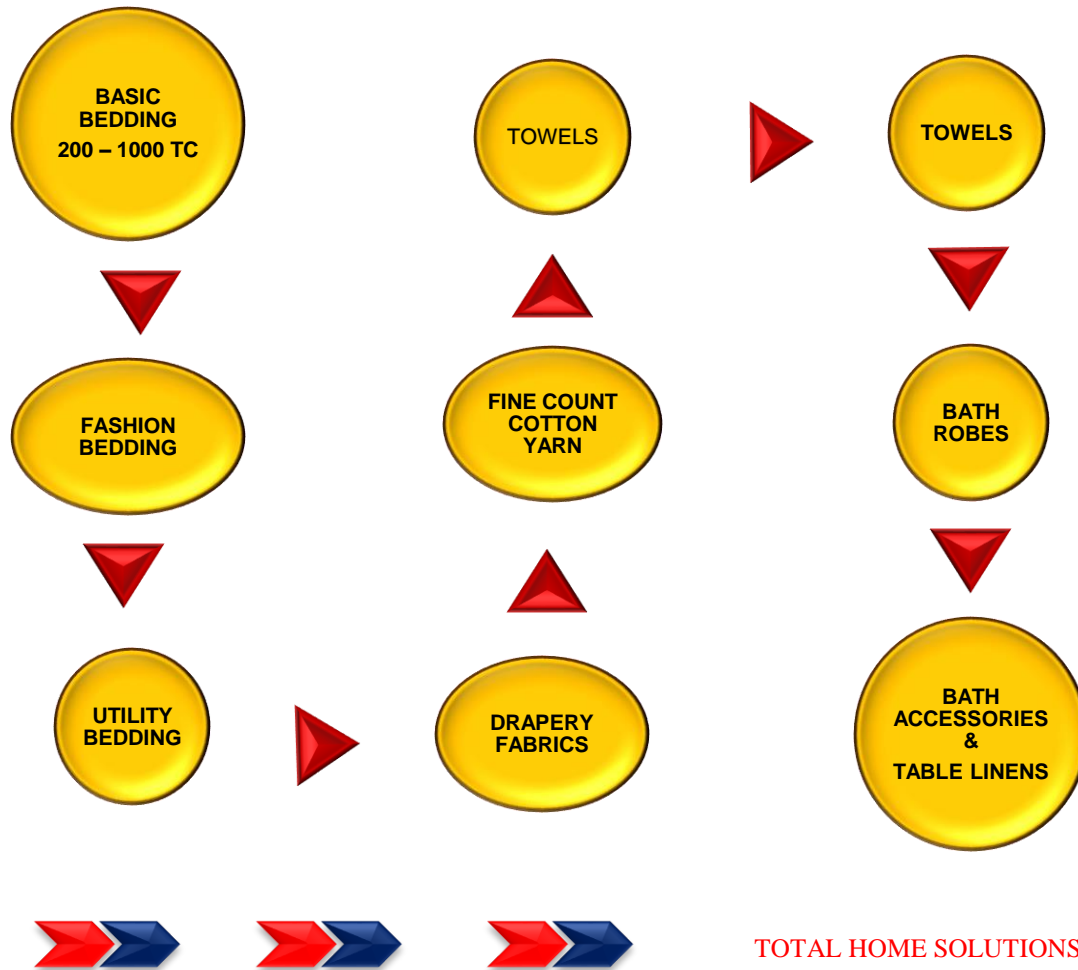
ROSS
DRESS FOR LESS

NORDSTROM

 belk

GLOBAL REACH - 12,000 POINTS OF SALE

COMPREHENSIVE PRODUCT PORTFOLIO



PATENTED COTTON TRACK & TRACE TECHNOLOGY

DNA Tagged Fiber to Finished Goods



DNA marker sprayed onto raw cotton fiber



DNA-marked Bale



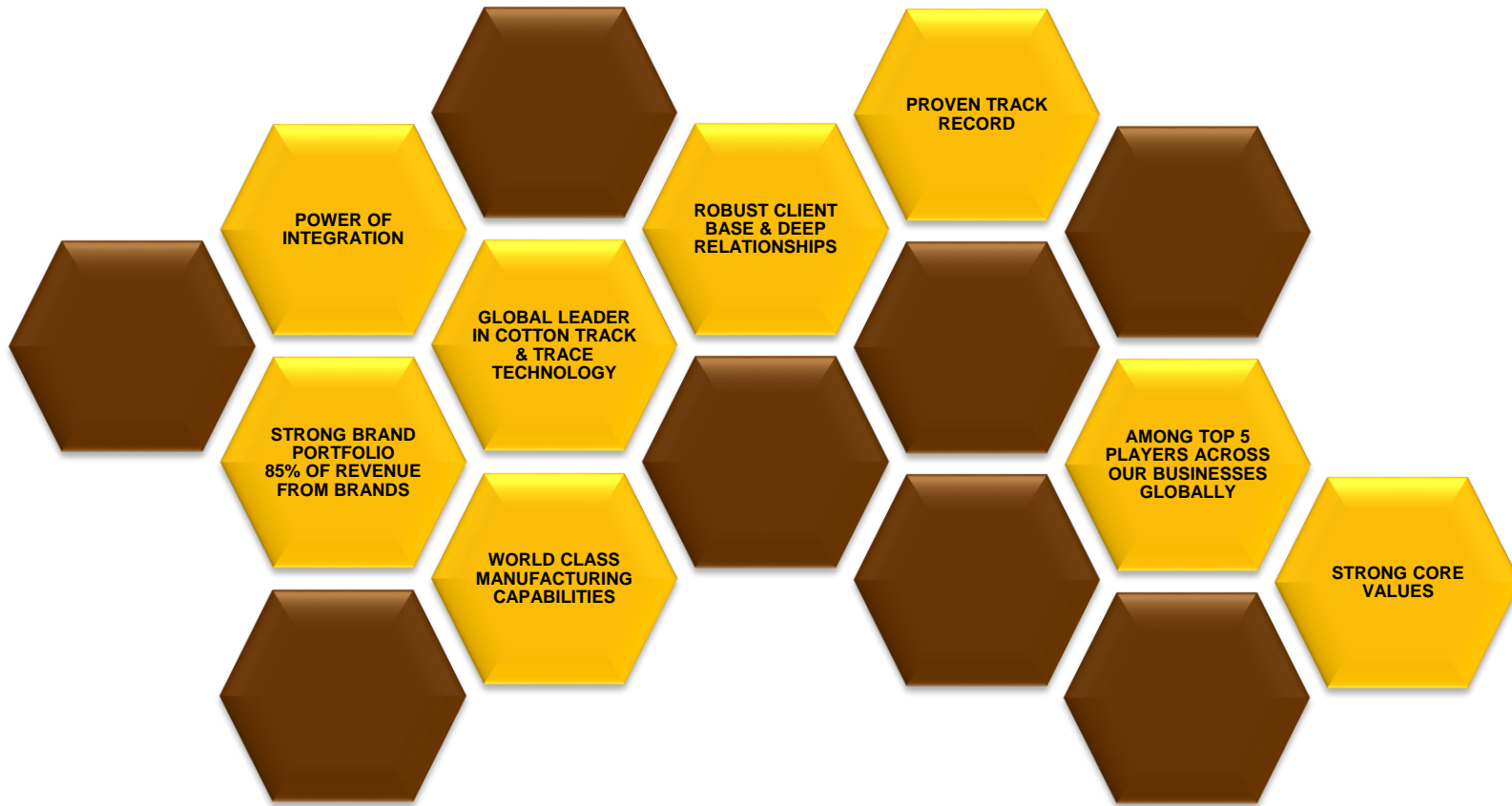
DNA-marked Greige Yarn



DNA-marked Sheet

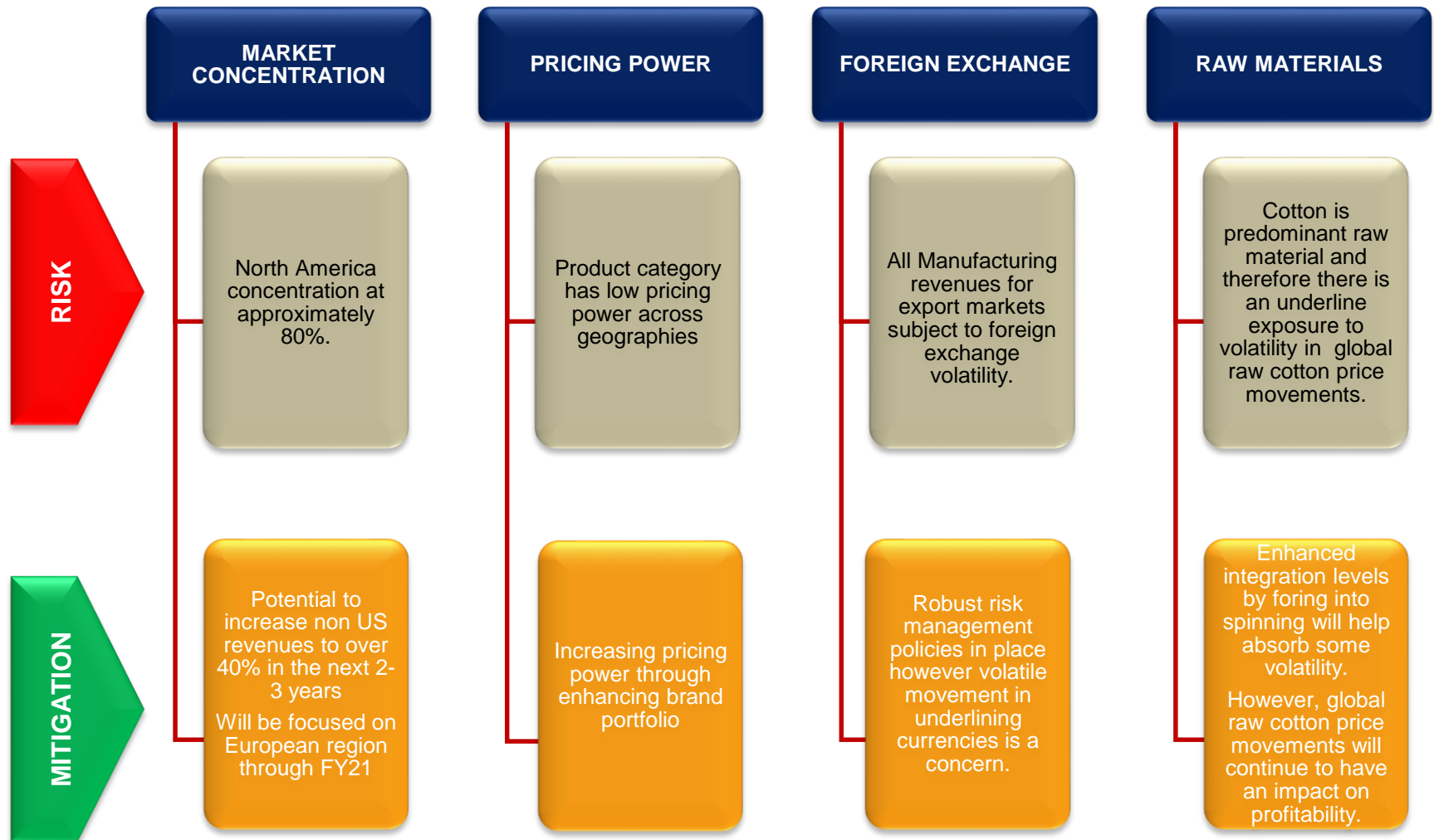
Verify Authenticity at Any Following Steps

THE HIMATSINGKA EDGE



DRIVING SUSTAINABLE VALUE FOR STAKEHOLDERS

GROUP CHALLENGES & RISKS

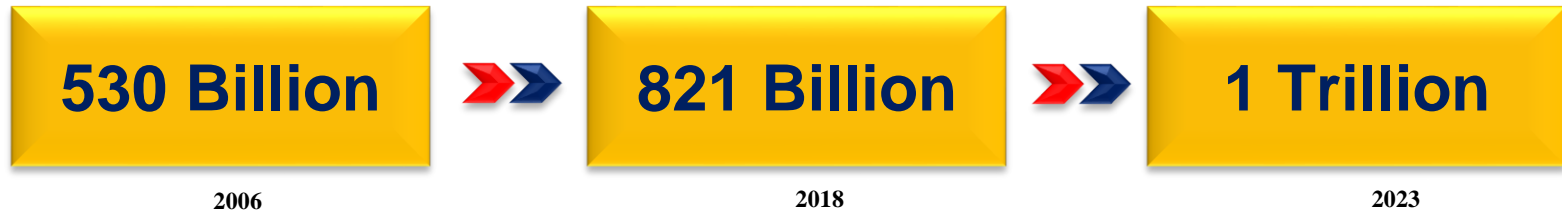




INDUSTRY OVERVIEW

INDUSTRY OVERVIEW – OPPORTUNITIES FOR GROWTH

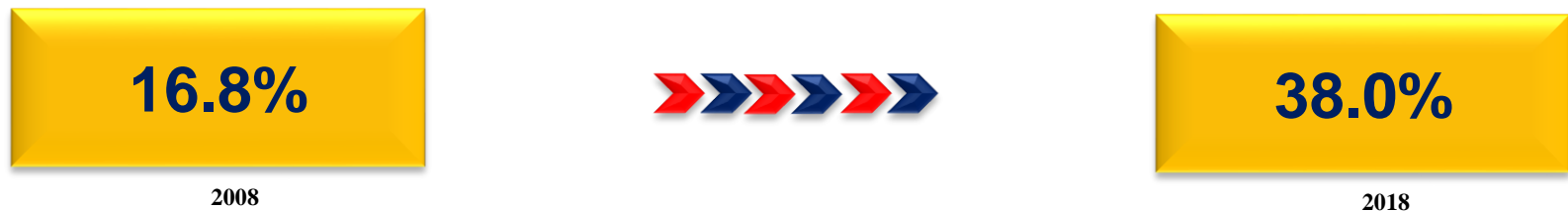
GLOBAL TEXTILE & APPAREL TRADE IS ESTIMATED TO GROW AT 4.5% – 5.5%, LIKELY TO TOUCH USD 1 TRILLION BY 2023.



World Textile & Apparel Trade (in USD billion)
(Source: International Trade Statistics 2019, WTO)

INDIA'S SHARE OF US IMPORTS FOR COTTON MADE-UPS AND TERRY TOWELS HAVE GROWN FROM 16.8% IN 2008 TO 38.0% IN 2018. THERE IS SCOPE TO GROW FURTHER.

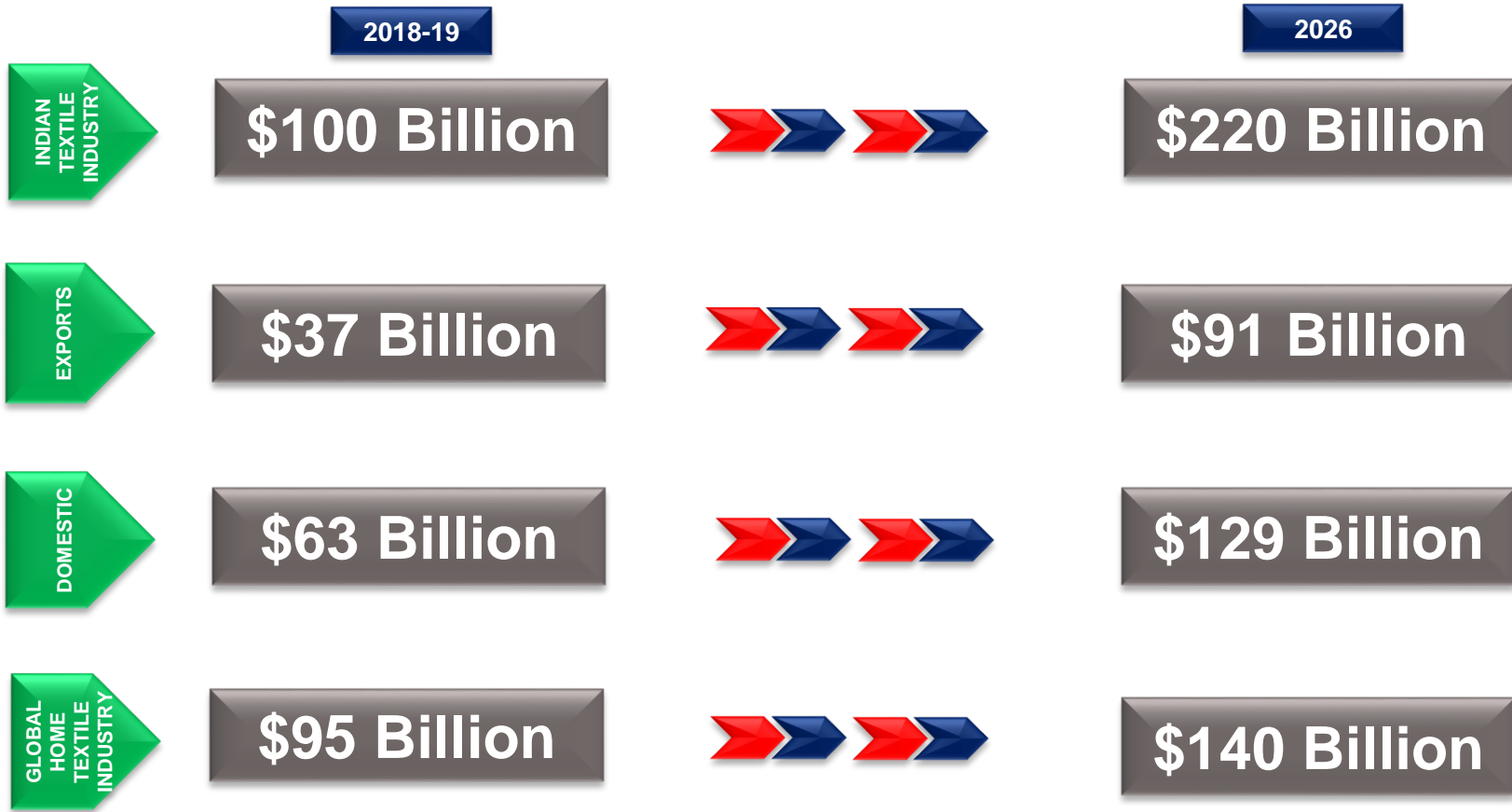
CAGR 8.0%



US Imports : % Share of India

(Source: OTEXA, Department of Commerce, United States of America)

INDUSTRY OVERVIEW – OPPORTUNITIES FOR GROWTH

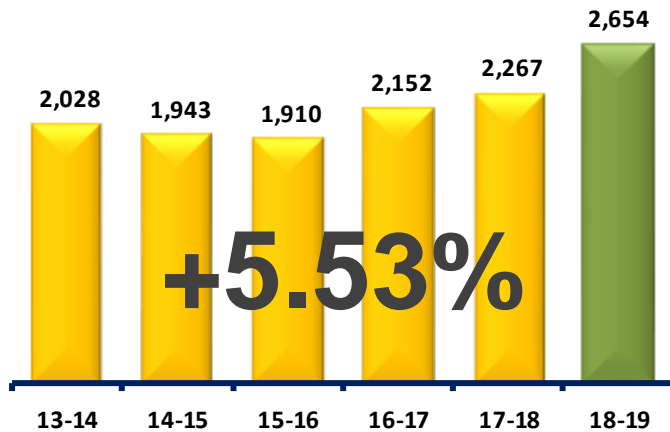




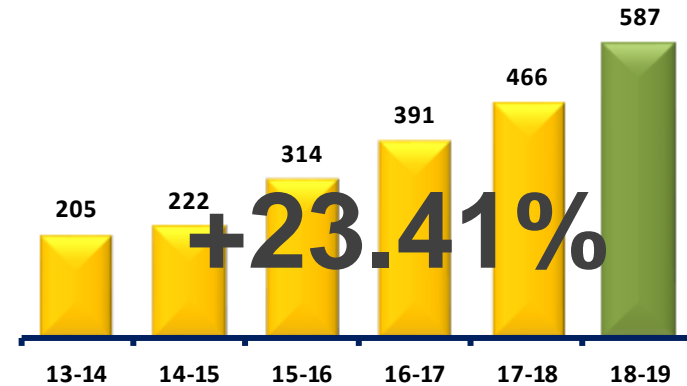
KEY FINANCIALS

KEY STATISTICS – IMPROVING PERFORMANCE

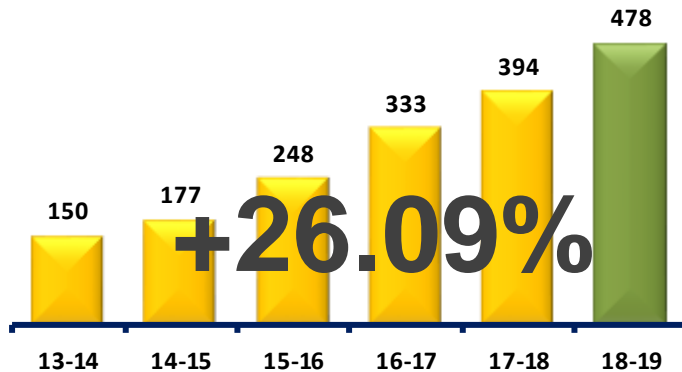
TOTAL REVENUE (Rs. Crs / CAGR 5 Yrs (%))



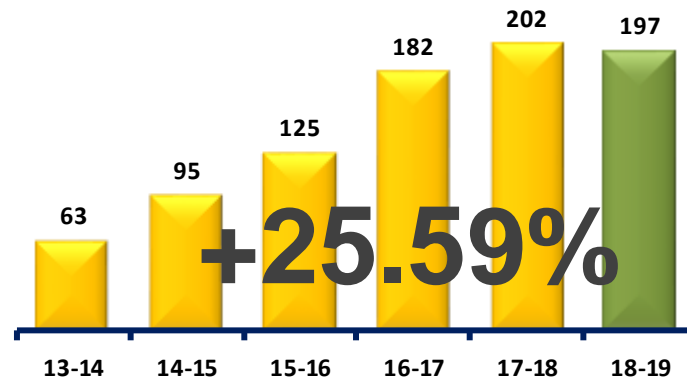
EBITDA (Rs. Crs / CAGR 5 Yrs (%))



EBIT (Rs. Crs / CAGR 5 Yrs (%))

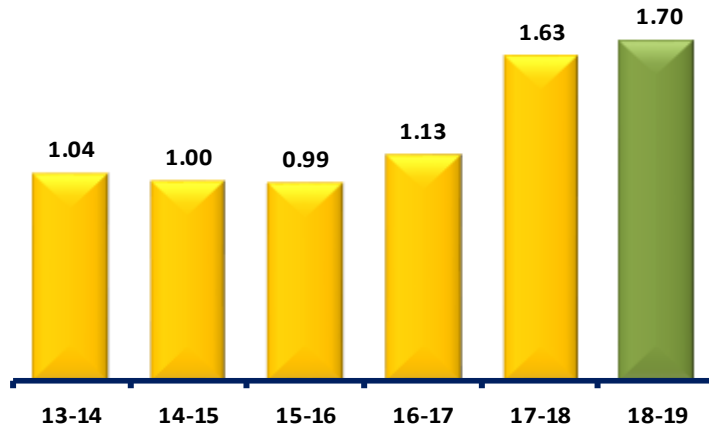


PAT (Rs. Crs / CAGR 5 Yrs (%))

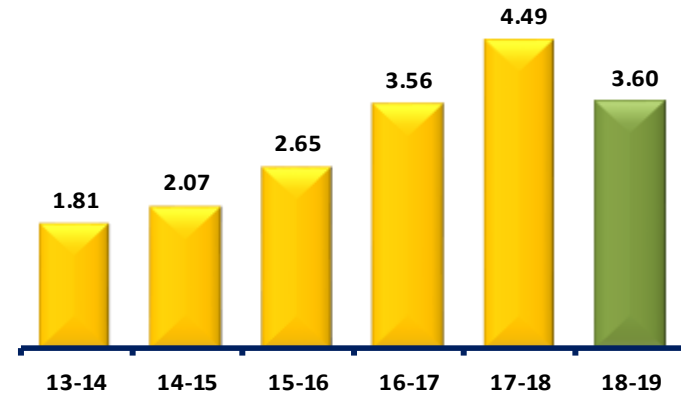


KEY STATISTICS – LEVERAGE RATIOS

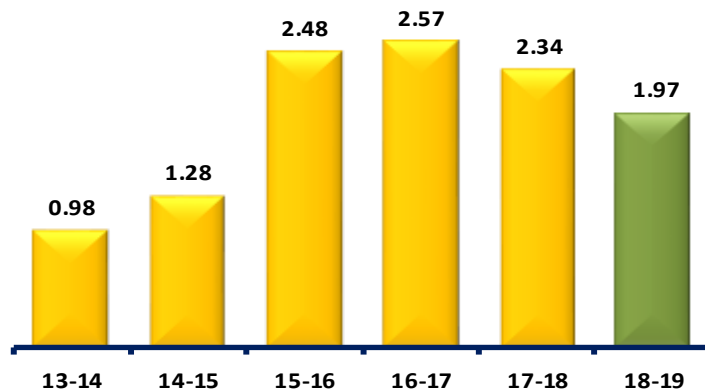
NET DEBT / EQUITY



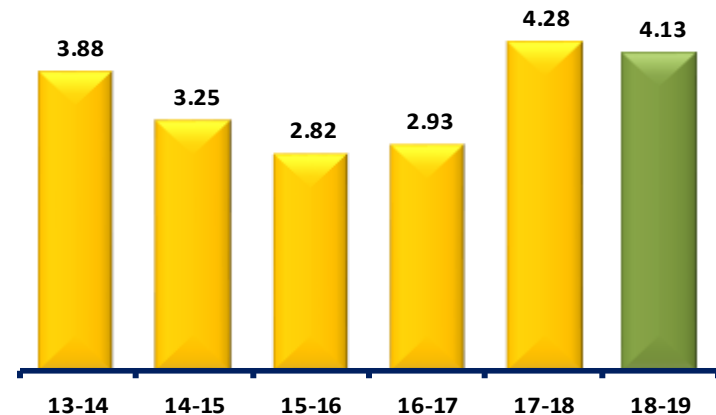
INTEREST COVERAGE RATIO



DEBT SERVICE COVERAGE RATIO

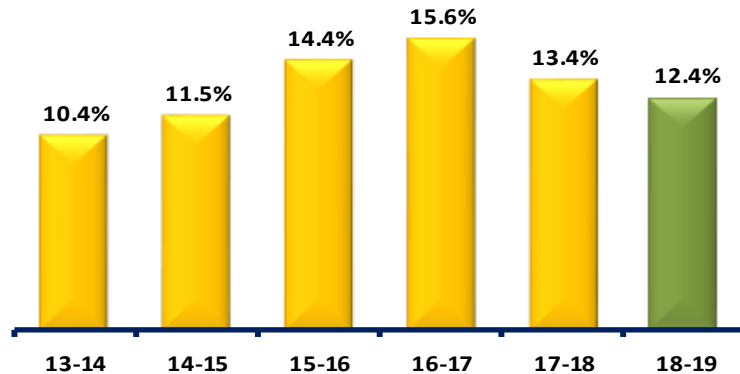


NET DEBT / EBITDA

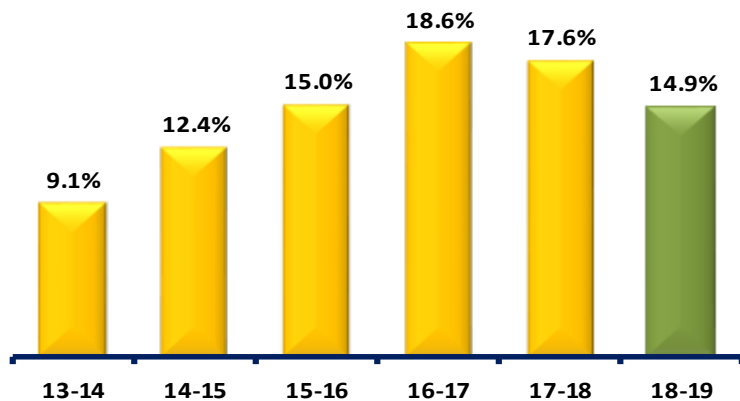


KEY STATISTICS – RETURN RATIOS

RETURN ON CAPITAL EMPLOYED (RoCE)



RETURN ON EQUITY (ROE)



“Focused on sweating assets”

KEY STATISTICS – 9M FY20

Particulars	9M FY20	9M FY19	% Change
Total Income	1,973.89	1,961.52	0.63%
EBITDA	408.39	439.50	-7.1%
EBITDA Margin (%)	20.7%	22.4%	
EBIT	320.55	359.55	-10.8%
EBIT Margin (%)	16.2%	18.3%	
PBT (Before Exceptional Item)	179.34	241.31	-25.7%
PBT Margin (%)	9.1%	12.3%	
PAT (Before Exceptional Item)	113.89	148.47	-23.3%
PAT Margin (%) (Before Exceptional Item)	5.8%	7.6%	
PAT	82.09	148.47	-44.7%
PAT Margin (%)	4.2%	7.6%	

KEY STATISTICS – H1 FY20

Particulars	H1 FY20	H1 FY19	Change
Total Assets	5,184.13	4,702.36	481.77
Total Debt	2,697	2,510	187.79
Cash & Cash Equivalents	214	242	(28.56)
Net Debt	2,484	2,267	216.35
Ratios			
ROCE (excl CWIP Capital)	13.05%	14.41%	
ROE	13.16%	16.37%	

WORKING DIRECTLY WITH FARMS – OUR COTTON BRANDS

HomeGROWN
COTTON™
PROUDLY GROWN IN THE USA

Pima@cott®
the new standard in pima purity

organic@cott
HONEST-TO-GOODNESS
ORGANICALLY GROWN COTTON

Giza@cott



MANUFACTURING FACILITIES

SPINNING



MANUFACTURING FACILITIES

SPINNING



MANUFACTURING FACILITIES

WEAVING



MANUFACTURING FACILITIES

PROCESSING



MANUFACTURING FACILITIES

TERRY - WEAVING



MANUFACTURING FACILITIES

TERRY - PROCESSING



MANUFACTURING FACILITIES

TERRY – MADE UP



MANUFACTURING FACILITIES

WAREHOUSE



BRANDS

CALVIN KLEIN



BRANDS


kate spade
NEW YORK



BRANDS

Bellora[®]
since 1883
MILANO



BRANDS

TOMMY  HILFIGER



THANK YOU

