



**RUCHIRA
PAPERS**

COMMITTED TO THE EARTH

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RPL/CS/BSE/NSE/2020-21/

29.06.2020

To

The General Manager,
Department of Corporate Service,
BSE Limited,
P. J. Tower, Dalal Street, Fort,
Mumbai-400 023
Scrip Code: **532785**

National Stock Exchange of India Limited,
Exchange Plaza, Plot No. C/1
G. Block , Bandra Kurla Complex,
Bandra (E),
Mumbai 400051
Trading Symbol: **RUCHIRA EQ**

Dear Sir/Madam,

Sub: Copy of Press Release.

Please find attached herewith copy of press release on the Audited Financial Results of the Company for the quarter/year ended 31st March 2020.

This is for your information, action and record please.

Thanking You,

For Ruchira Papers Limited


(Vishav Sethi)
Company Secretary
FCS-9300



Encl: As above

RUCHIRA PAPERS LIMITED

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Press Release

Dated 29th June 2020

Ruchira Papers Limited reported its results for the fourth quarter and year ended March 31, 2020.

Commenting on the Q4 and FY performance, Mr. Jatinder Singh, Co-Chairman and Whole Time Director Said "During the quarter, accelerated outbreak of Coronavirus (Covid-19) across the globe and in India, has substantially disrupted the economic activities with high uncertainty. On 11th March 2020, the Covid-19 outbreak was declared a global pandemic by the World Health Organization (WHO). Consequent to this, Government of India declared lockdown on 24th March 2020, which was further extended from time to time. In line with Government directive, the Company had temporarily shut down its manufacturing operations since 23rd March 2020, impacting working of the Company. In these challenging times, our focus is business continuity and safety of our people & operations and supporting our communities affected by the pandemic."

Operational Performance:

The Company registered a volume growth of 4.05% during FY 20 and achieved total production of 134048 MT against production of 128831 MT in FY 19. The Production of the Kraft Paper Unit was 82453 MT in FY 20, registered a growth of 6.68% as compared to 77287 MT in FY 19. The production of Writing and Printing Paper remained at the same level at 51595 MT in FY 20 as Compared to 51544 MT in FY 19.

For the quarter under review, the production of Kraft Paper unit was 19163 MT as compared to 20994 MT in Corresponding quarter of FY 19. The production of Writing and Printing paper was 11801 MT as compared to 13397 MT in the corresponding quarter of previous year. The total production of the company during Q4 of FY20 was at 30963 MT as compared to 34391 MT in corresponding period during FY19.

The total production of the company for FY 20 was in line of the guidance given from time to time despite the COVID-19 situation that led to shutting of operations during last week of March 2020.

Financial Performance:

For FY 2020, total revenue of the Company stood at Rs. 481.01 Crore as compared to Rs. 493.99 crore in the same period of previous year. EBITDA stood at Rs. 44.06 crore in FY20 as compared to Rs.82.12 crore in FY19. The revenue sharing between Writing and Printing Paper & Kraft Paper remained at 57.72% and 42.28% respectively. The company recorded an EBITDA margin of 9.16 % in FY20 as compared to 16.62% in FY 19. The net profit in FY20 stood at Rs. 27.37 crore, as compared to Rs. 40.23 crore in FY19. The main reason for decline in revenue during FY 20 was decline in Net Sales Realizations (NSR) by 8% to 10% in Writing and Printing paper and Kraft Paper without commensurate the decline in Raw Material Prices. The NSR of Writing and Printing Paper declined from Rs. Rs. 59012/- PMT in FY 19 to Rs. 54115/- in FY 20 and NSR of Kraft Paper declined from Rs. 25871/- PMT in FY 19 to Rs. 23676/- PMT in FY 20.

For the Q4 of FY20, Ruchira recorded total revenue of Rs. 107.46 Crore as compared to Rs. 128.64 crore in the corresponding Q4 of FY 19. EBITDA in Q4 of FY20 was at Rs. 5.37 crore as compared to Rs. 20.65 Crore in Q4 of FY19. Profit after tax stood at Rs. 0.62 crore in this quarter, as compared to Rs. 10.26 crore in Q4 of FY19. The NSR of Writing and Printing Paper unit, declined from Rs. 59532/- PMT to Rs. 52038/- PMT in Q4 of FY 20 as compared to Q4 of FY19. Further in Q4 of FY 20, the average NSR of Kraft paper declined from Rs. 25517/-PMT to Rs. 23314/- on Y-o-Y basis.

The increase/decrease in NSR is driven by market forces only and totally depend on Demand and Supply.

Future Outlook:

Since the resumption of normal business operations are also dependent on future directives from the Government including future implications of the pandemic on the people and economy, the forthcoming situation is not known as of now and will be closely monitored by the Company to assess for any material implication. Owing to this uncertainty around and business disruption risk, we are deferring our guidance for FY 2021 presently. Operations of the company have gradually started resuming during April and May 2020. Our current focus remains around sustaining normal level of productions, active management of costs and capital conservation to take care of the uncertainties arises due to COVID-19.

Up gradation and Modification Plans:

The up gradation and modification in Writing & Printing Paper Unit is under implementation which comprises modification of existing size press, replacement of power turbine with higher efficiency, up gradation of recovery boiler and ETP up gradation having capex of Rs. 45 Crore (approx.). Out of above the new film size press has already been installed during Q4 of FY 20 and it is under operation since then.

About Ruchira Papers Limited:

Ruchira Papers Limited is engaged in the manufacturing of Kraft Paper and Writing & Printing Paper. The company was promoted by Mr. Subhash Chander Garg, Mr. Jatinder Singh, and Mr. Umesh Chander Garg. The manufacturing plant is located in Himachal Pradesh.

The company's white writing & printing paper is used in the fabrication of note books and writing material; the coloured paper is used in the fabrication of spiral notebooks, wedding cards, shade cards, children's colouring books, coloured copier paper and bill books. Besides this, during Q4 the company introduced executive range of White Copier and Xerox paper. Kraft Paper finds its application in the packaging Industry especially for making Corrugated Boxes / Cartons and for other packaging requirements. The special feature of its Kraft Paper is load bearing Capacity & tensile Strength which makes it most suitable for corrugated packing application. Ruchira Papers made proactive investments in chemical recovery, effluent treatment and power co-generation plants on the one hand and the consumption of renewable agro-based raw material on the other. Our Tagline "committed to the earth" reflects our commitment.
