



Moneywise. Be wise.

# SMC GLOBAL SECURITIES LIMITED

Member: NSE • BSE • MSE • NCDEX • ICEX • MCX

Clearing & Trading Member : Cash, F&O, Currency, Debt & Commodity

SEBI Regn. No. : INZ 000199438 • Research Analyst No. : INH100001849 • Investment Adviser No. : INA100012491

Regd. Office : 11/6B, Shanti Chamber, Pusa Road, New Delhi-110005

Ph : +91-11-30111000, 40753333 Fax : +91-11-25754365 • CIN No. : L74899DL1994PLC063609

E-mail : smc@smcindiaonline.com Website : www.smcindiaonline.com

Date: 19.05.2023

<b>Listing Operations</b> BSE Limited, P J Towers, Dalal Street, Mumbai -400001, India	<b>Listing Department</b> National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra, (E) Mumbai – 400051
<b>Scrip Code: 543263</b>	<b>Symbol: SMCGLOBAL</b>

Sub: Earnings Presentation- Q4 F.Y.-2022-23/ F.Y. - 2022-23

Dear Sir(s),

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Schedule III Part A (15), please find enclosed the copy of Earnings Presentation for the quarter and year ending 31.03.2023.

You are requested to kindly take note of the same.

Thanking you,

For SMC Global Securities Limited

Suman Kumar

E.V.P. (Corporate Affairs & Legal), Company Secretary & Compliance Officer  
(Membership No. F5824)

MUMBAI OFFICE : A Wing, 401/402, Lotus Corporate Park, Graham Firth Steel Compound, Off Western Express Highway, Jay Coach Signal, Goregaon East  
Mumbai-400063 Ph : +91-22-67341600, 66481818 Fax : +91-22-67341697 E-mail : smcmumbai@smcindiaonline.com

KOLKATA OFFICE: 18, Rabindra Sarani, Poddar Court, Gate No. 4, 5th Floor, Kolkata - 700001 Ph : +91-33-66127000 Fax : +91-33-66127004  
E-mail : smckolkata@smcindiaonline.com





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# SMC Global Securities Ltd.

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Earnings Presentation  
Q4-FY23/ FY23



Branches Across India  
**143**  
Including 1 in Dubai



Cities Covered  
**452**



Employees  
**3,925**



Sub-brokers /  
Authorised Persons  
**2,548**



Network of Financial  
Distributors  
**6,928**



Client Demat A/Cs  
**9,37,026**



Clearing & Settlement  
trading members  
**324**



Cumulative AUM/AUA  
under Mutual Funds  
**INR 29.92 Bn**



Running SIPs  
**69,130**



Insurance Policies sold  
**9,57,635**



Insurance  
Premium  
**INR 27,166 Mn**



NBFC AUM  
**INR 9,012 Mn**



Ratings:  
Short Term-  
**ICRA A1+**  
Long Term-  
**ICRA A (STABLE)**



Consolidated  
Net worth  
**INR 9,327Mn**



5 Year Revenue CAGR\*  
**13.43%**



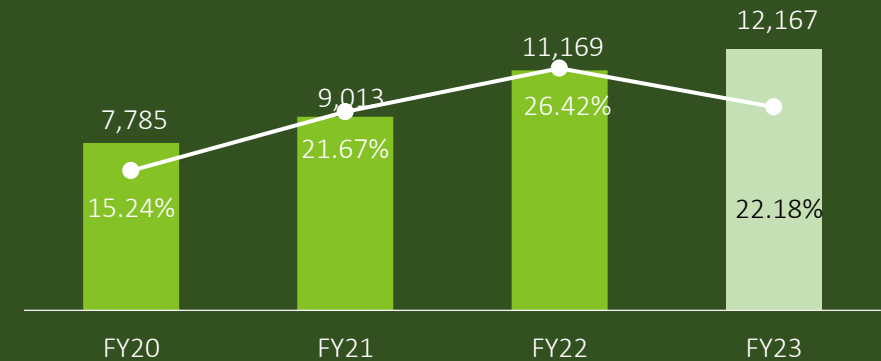
5 Year PAT CAGR\*  
**18.79%**



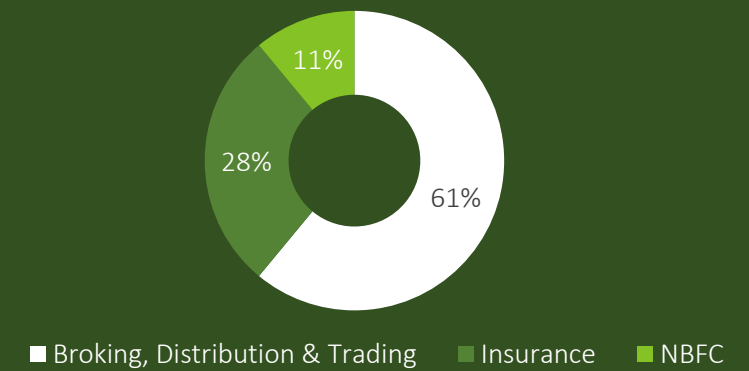
Net D/E  
**0.94x**

- SMC Global Securities Ltd was established in 1994 by founders Mr. Subhash C. Aggarwal and Mr. Mahesh C. Gupta.
- Over the years, the company has grown into a diversified financial services company offering brokerage services, investment banking, wealth management, distribution of financial products, financing, insurance broking, clearing & depository services, fixed income securities, financial advisory services to corporates, institutions, high net worth individuals and other retail clients.
- The company has launched various innovative digital technology-enabled capabilities and best-in-class products and services.
- Through a strong network of approx. 2,548 Sub Brokers and Authorized Persons the company's footprint spreads over 452 cities across India.
- The company is governed by strong board including 6 independent directors and is run by a highly qualified and experienced management team.
- SMC has had a consistent growth track record and is well poised to get larger share of the ever-growing capital markets in India.
- The company's vision is to be a global organization having a dominant position in financial & investment services through customer centric approach.

Consolidated Revenue (INR Mn) & EBITDA (%)



FY23 Revenue Pie (%)



## SMC Global Securities Ltd.



Insurance Broking



Broking, Distribution & Trading



Financing



Life Insurance



Equity, Commodity, Currency & Full-Service Broking



Clearing Services



Financial Products Distribution



Wealth Management



SME – Loan Against Property (LAP)



SME – Working Capital Term Loan (WCTL)



General Insurance



Proprietary Trading



Fixed Income



Discount Broking



Portfolio Management



SME-Asset Finance



Onward Lending



Investment Banking



Real Estate/ Mortgage Advisory



Institutional Broking



Research Services



Capital Market Funding (CMF)



Gold Loan



Gift City (IFSC)



India INX



NSE IFSC

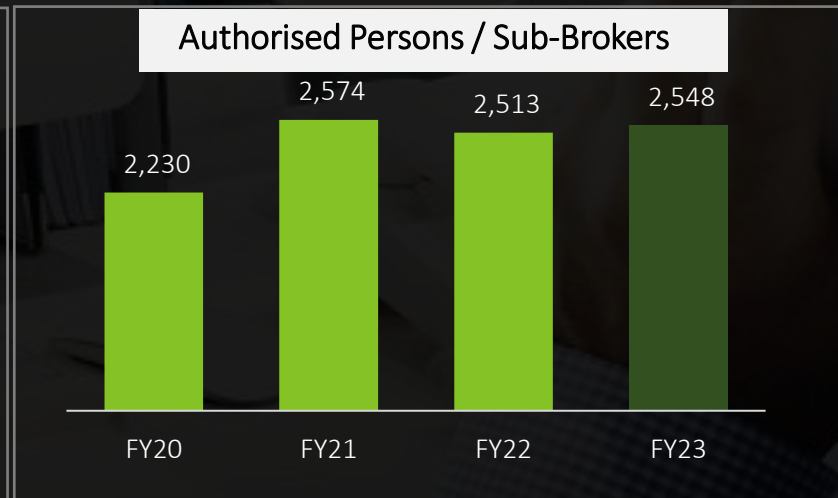
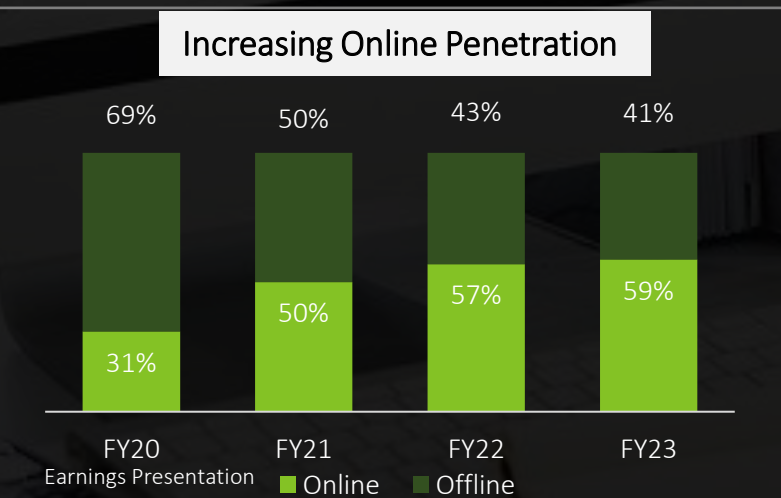
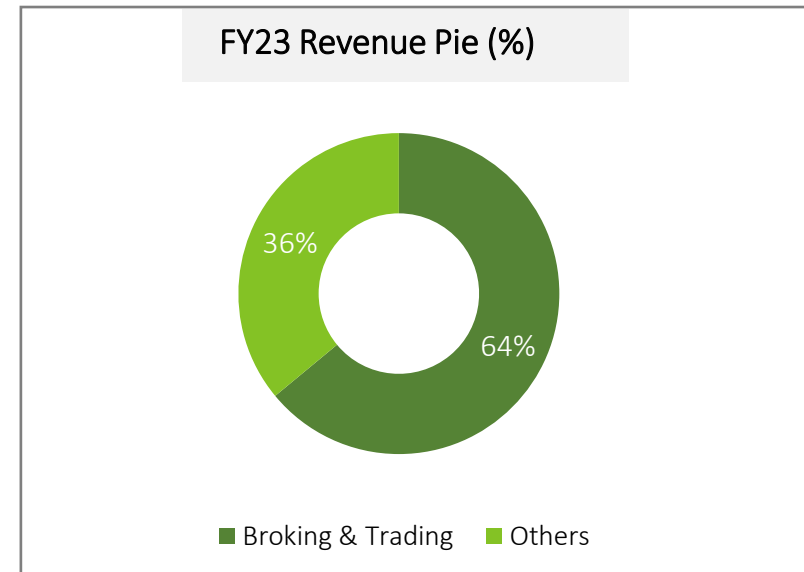
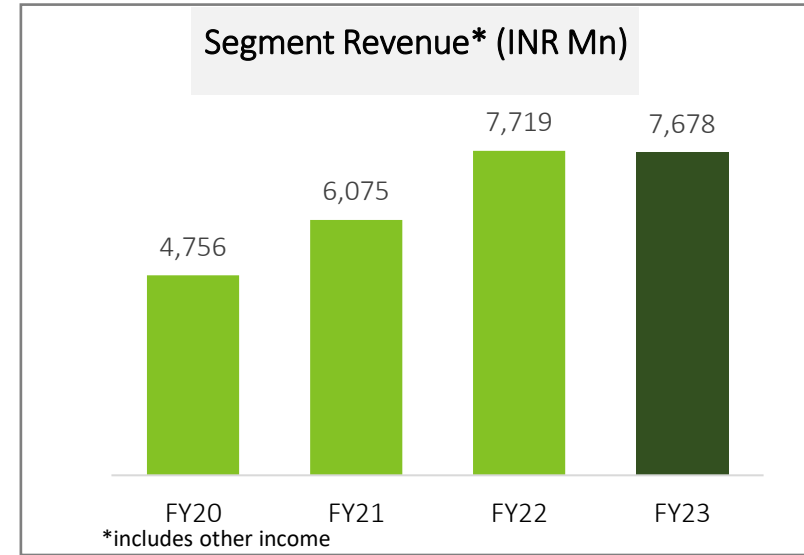


IIBX



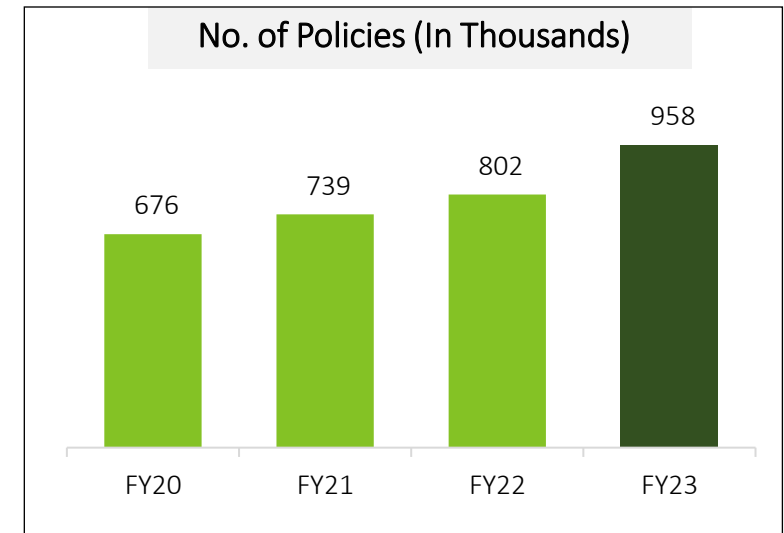
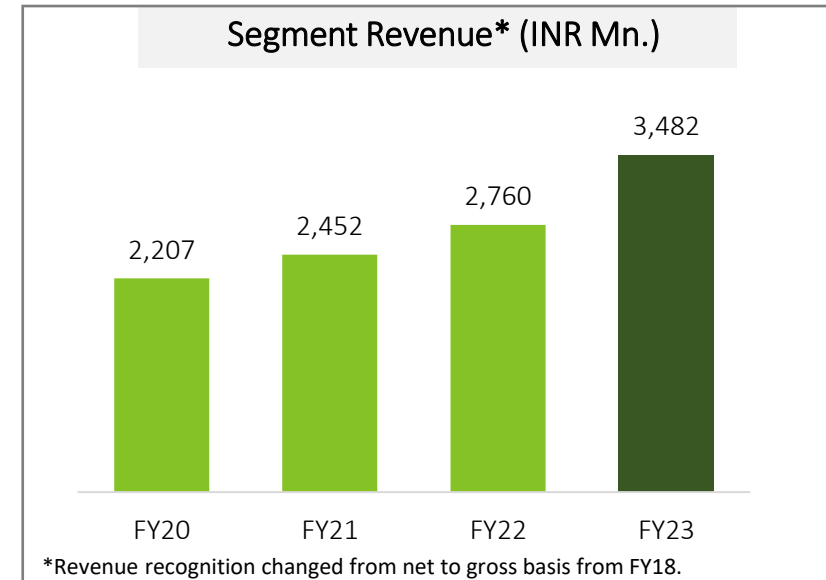
- Top Management of SMC has Over 30 Years of experience in industry
- Well established and deeply penetrated national brand with strong reputation and good recall
- Group has extensive corporate relationships
- An ever-growing database of corporate and retail clients
- Innovative use of digital technology-enabled capabilities, best-in-class products and services
- Strong network of approx. 2,548 Authorized persons and Sub-brokers, with a footprint covering over 452 cities across India
- Wide range of financial products under one roof
- SMC has earned trust that cements “One Transaction Lifetime Relationship,” the belief that centers on managing, growing and protecting the investment of our clients for generations

- Broking business comprises of brokerage, including discount brokerage “Stoxkart,” dealing in equities, commodities, currency derivatives and other securities on behalf of customers, clearing services across all major stock exchanges and depository services.
- Distribution business encompasses distributing third-party financial products like Mutual Funds, IPOs, FPOs, Corporate FD’s and Bonds and various other capital market products.
- This segment also covers wealth and portfolio management services along with providing investment banking services and advisory in real estate and mortgage / loan advisory.
- The company also houses proprietary arbitrage trading through a new generation algorithmic trading/HFT.
- Procurement and placements of debt instruments like G-Secs for various corporate clients is carried out under the fixed income desk.
- SMC has banking tie ups with leading institutions like Punjab National Bank, Union Bank of India, Indian Overseas Bank, Karur Vysya Bank, Dhanlaxmi Bank as execution partners for broking services.
- SMC has tied up with PNB for new brokerage plan "Discount Brokerage".





- SMC Insurance Brokers Pvt. Ltd. which is a Direct Insurance Broker registered with IRDAI (Insurance Regulatory and Development Authority of India) provides a complete array of services in Life Insurance and General Insurance Category including consulting, risk analysis, policy serving and claim settlement assistance.
- SMC is one of the largest players in India in the General Insurance Retail Broking as well as for Life Insurance in India.
- It provides these services through 8 branches across the country with more than 578 employees, 13,672 Point of Sales (POSS) and 294 Motor insurance Service Providers (MISPs) servicing a retail customer base of more than 9,50,000 a year.
- The company operates independently of insurance companies, representing clients and rendering impartial advice to protect client's interests.
- Customers taking insurance through SMC benefit by lower premium and/or better quality of insurance cover, expert consultancy, practical pre-sale advice and efficient post-sale services.





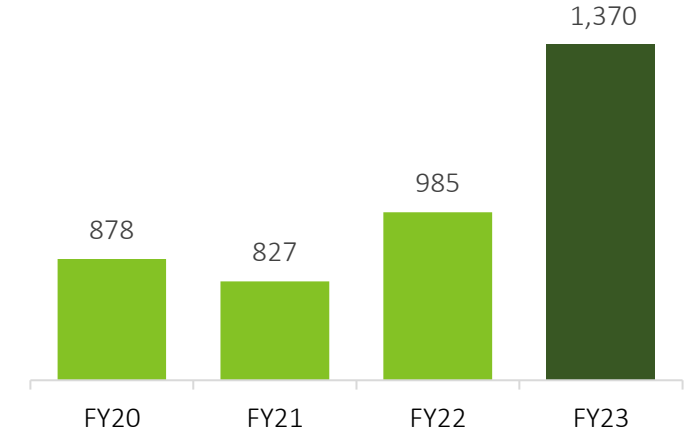


- In the year 2008, SMC started providing financing services through its wholly owned subsidiary, Moneywise Financial Services Pvt. Ltd. (SMC Finance).
- During the year, the Company offered wide spectrum of financial products like SME- LAP (Loan against property), SME-Onward-lending (to NBFC/MFI), SME Equipment finance (Medical & Industrial equipment's), SMEWCTL (Unsecured business loans), Gold Loans and Loan against securities.
- The Company has also entered into its first Co-lending tie-up with Central Bank of India in Q4 FY' 2023.
- The Company has ventured into Gold loan business during the year and also opened its first dedicated Gold loan branch in January 2023.

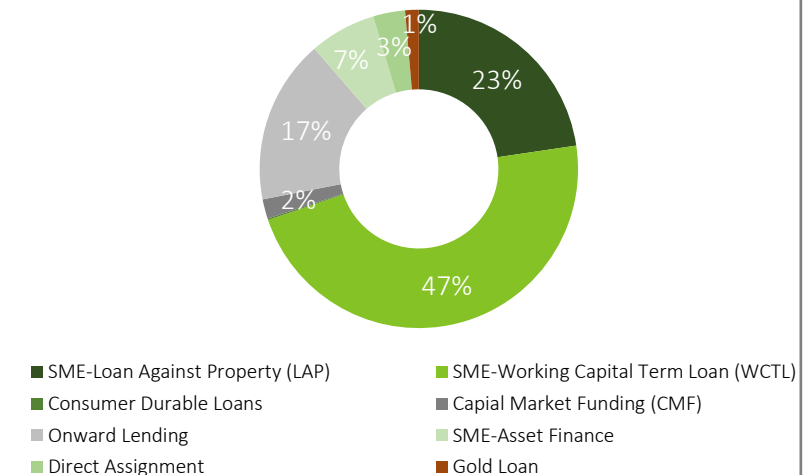
	Gold Loan	CMF	Consumable Durables	Retail DAs	Onward Lending	SME Assets	SME LAP	SME WCTL	Total
AUM (INR Mn)	124	178	14	293	1,504	608	2,043	4,248	9,012
Tenure (Months)	6	3	6	12	24	60	120	36	
Rate of Interest (Range) (%)	10 – 18	18 – 20	18 – 20	15 – 18	14.5 – 16.5	13 – 15	10 – 15	18 – 20	
No. of Clients	7,168	322	9,153	9,316	47	41	124	2,171	28,342

\* All numbers as of Q4-FY23  
Earnings Presentation

### Segment Revenue (INR Mn)



### FY23 Lending Portfolio





# Q4-FY23/FY23 SMC Global Financial Overview

## Q4-FY23 Consolidated Financial Highlights

Revenue INR 3,056 Mn	EBITDA INR 626 Mn	EBITDA Margin 20.48%
PAT INR 219 Mn	PAT Margin 7.17%	Diluted EPS INR 2.11

## FY23 Consolidated Financial Highlights

Revenue INR 12,167 Mn	EBITDA INR 2,699 Mn	EBITDA Margin 22.18%
PAT INR 1,204 Mn	PAT Margin 9.90%	Diluted EPS INR 11.25

## Q4-FY23 Standalone Financial Highlights

Revenue INR 1,617 Mn	EBITDA INR 392 Mn	EBITDA Margin 24.24%
PAT INR 144 Mn	PAT Margin 8.91%	Diluted EPS INR 1.40

## FY23 Standalone Financial Highlights

Revenue INR 6,792 Mn	EBITDA INR 1,821 Mn	EBITDA Margin 26.81%
PAT INR 934 Mn	PAT Margin 13.75%	Diluted EPS INR 8.72

## General:

- Income from operations grew by about 6% Y-o-Y in Q4-FY23 and by 9% Y-o-Y in FY23
- Decline in EBITDA margins was due to Y-o-Y decrease in Investment Income by Rs. 319 Mn and Y-o-Y decrease in net gain on proprietary trading income by Rs. 260 Mn in FY23
- Consolidated Book value per share increased to Rs. 89.1 as of FY23 from Rs. 81.9 as of FY22
- Debt equity ratio stood at 0.98x
- Company is focusing on improving technological strength

## Broking, Distribution & Trading:

- Revenue decreased by 3.56% Y-o-Y in Q4-FY23 and by 0.53 % Y-o-Y in FY23
- Number of Branches increased Y-o-Y from 83 to 119 as on March 2023

## Insurance:

- Revenue grew by 22% Y-o-Y in Q4-FY23 and by 26% Y-o-Y in FY23
- EBIT increased by 45% in Q4-FY23 and by 14% in FY23

## Financing:

- Loan AUM increased by 31% Y-o-Y to INR 9,012 Mn in FY23 from INR 6,904 Mn in the same period in corresponding year
- Revenue increased by 24% Y-o-Y in Q4 FY23 and by 39% Y-o-Y in FY23
- EBIT increased by 11% Y-o-Y in Q4 FY23 and by 65% Y-o-Y in FY23
- GNPA & NNPA as on 31<sup>st</sup> March 2023 decreased to 2.27% & 1.44%, respectively from 2.83% & 1.99%, respectively in March 2022
- Disbursement has increased by 99% Y-o-Y in FY23 to INR 8,583 Mn from INR 4,310 Mn in the same period in corresponding year

# Quarterly Consolidated Income Statement

Particulars (INR Mn)	Q4-FY23	Q4-FY22	Y-o-Y	Q3-FY23	Q-o-Q
Operational Income	3,056	2,897	5.5%	3,191	(4.2)%
Total Expenses	2,430	2,172	11.9%	2,476	(1.9)%
EBITDA	626	725	(13.7)%	715	(12.4)%
<i>EBITDA Margins (%)</i>	<i>20.48%</i>	<i>25.03%</i>	<i>(455) Bps</i>	<i>22.41%</i>	<i>(193) Bps</i>
Other Income	14	6	NA	14	0.0%
Depreciation	64	56	14.3%	61	4.9%
Interest	269	160	68.1%	255	5.5%
PBT	307	515	(40.4)%	413	(25.7)%
Tax	88	106	(17.0)%	93	(5.4)%
Profit After tax	219	409	(46.5)%	320	(31.6)%
<i>PAT Margins (%)</i>	<i>7.17%</i>	<i>14.12%</i>	<i>(695) Bps</i>	<i>10.03%</i>	<i>(286) Bps</i>
Other Comprehensive Income	2	(16)	NA	7	(71.4)%
Total Comprehensive Income	221	393	(43.8)%	327	(32.4)%
Basic & Diluted EPS (INR)	2.11	3.62	(41.7)%	3.05	(30.8)%

# Annual Consolidated Income Statement

Particulars (INR Mn)	FY23	FY22	Y-o-Y
Operational Income	12,167	11,169	8.9%
Total Expenses	9,468	8,218	15.2%
EBITDA	2,699	2,951	(8.5)%
<i>EBITDA Margins (%)</i>	<i>22.18%</i>	<i>26.42%</i>	<i>(424) Bps</i>
Other Income	41	39	5.1%
Depreciation	227	201	12.9%
Interest	893	575	55.3%
PBT	1,620	2,214	(26.8)%
Tax	416	468	(11.1)%
Profit After tax	1,204	1,746	(31.0)%
<i>PAT Margins (%)</i>	<i>9.90%</i>	<i>15.63%</i>	<i>(573) Bps</i>
Other Comprehensive Income	50	16	NA
<b>Total Comprehensive Income</b>	<b>1,254</b>	<b>1,762</b>	<b>(28.8)%</b>
Basic & Diluted EPS (INR)	11.25	15.43	(27.1)%

# Quarterly Standalone Income Statement

Particulars (INR Mn)	Q4-FY23	Q4-FY22	Y-o-Y	Q3-FY23	Q-o-Q
Operational Income	1,617	1,684	(4.0)%	1,706	(5.2)%
Total Expenses	1,225	1,180	3.8%	1,257	(2.5)%
EBITDA	392	504	(22.2)%	449	(12.7)%
<i>EBITDA Margins (%)</i>	<i>24.24%</i>	<i>29.93%</i>	<i>(569) Bps</i>	<i>26.31%</i>	<i>(207) Bps</i>
Other Income	22	17	29.4%	12	83.3%
Depreciation	49	40	22.5%	46	6.5%
Interest	178	106	67.9%	159	11.9%
<b>PBT</b>	<b>187</b>	<b>375</b>	<b>(50.1)%</b>	<b>257</b>	<b>(27.2)%</b>
Tax	43	77	(44.2)%	58	(25.9)%
Profit After tax	144	298	(51.7)%	199	(27.6)%
<i>PAT Margins (%)</i>	<i>8.91%</i>	<i>17.70%</i>	<i>(879) Bps</i>	<i>11.66%</i>	<i>(275) Bps</i>
Other Comprehensive Income	(1)	(21)	(95.2)%	-	NA
<b>Total Comprehensive Income</b>	<b>143</b>	<b>277</b>	<b>(48.4)%</b>	<b>199</b>	<b>(28.1)%</b>
Basic & Diluted EPS (INR)	1.40	2.63	(46.8)%	1.92	(27.1)%

# Annual Standalone Income Statement

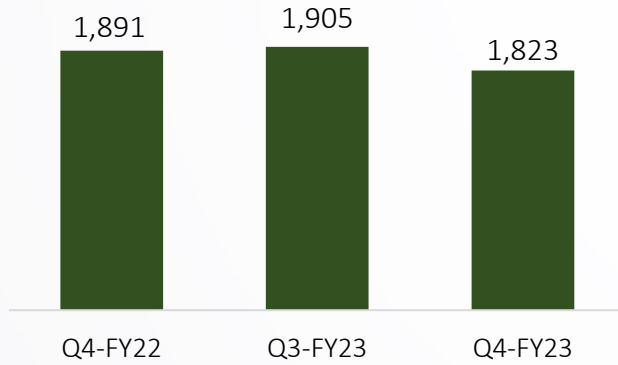
Particulars (INR Mn)	FY23	FY22	Y-o-Y
<b>Operational Income</b>	<b>6,792</b>	<b>6,699</b>	<b>1.4%</b>
Total Expenses	4,971	4,503	10.4%
<b>EBITDA</b>	<b>1,821</b>	<b>2,196</b>	<b>(17.1)%</b>
<b>EBITDA Margins (%)</b>	<b>26.81%</b>	<b>32.78%</b>	<b>(597) Bps</b>
Other Income	136	142	(4.2)%
Depreciation	170	144	18.1%
Interest	588	372	58.1%
<b>PBT</b>	<b>1,199</b>	<b>1,822</b>	<b>(34.2)%</b>
Tax	265	376	(29.5)%
<b>Profit After tax</b>	<b>934</b>	<b>1,446</b>	<b>(35.4)%</b>
<b>PAT Margins (%)</b>	<b>13.75%</b>	<b>21.59%</b>	<b>(784) Bps</b>
Other Comprehensive Income	(3)	(2)	50.0%
<b>Total Comprehensive Income</b>	<b>931</b>	<b>1,444</b>	<b>(35.5)%</b>
Basic & Diluted EPS (INR)	8.72	12.78	(31.8)%



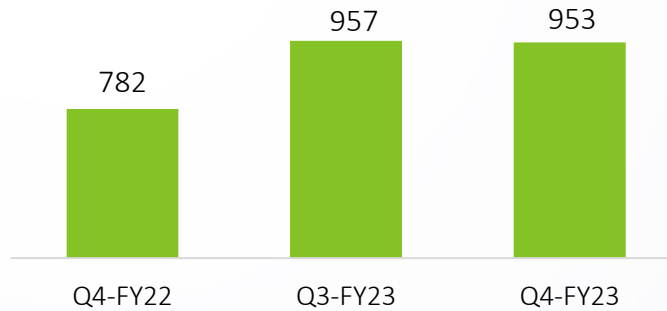
# Quarterly Consolidated Segmental Performance

## BROKING, DISTRIBUTION & TRADING (INR MN)

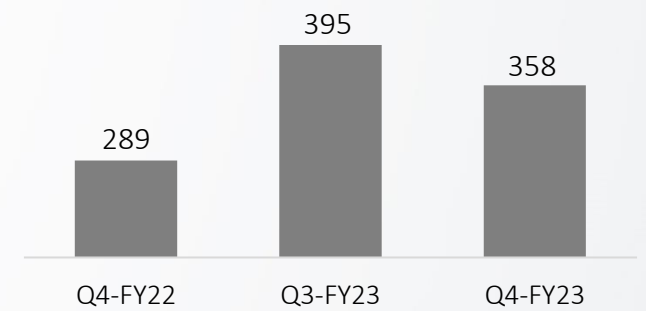
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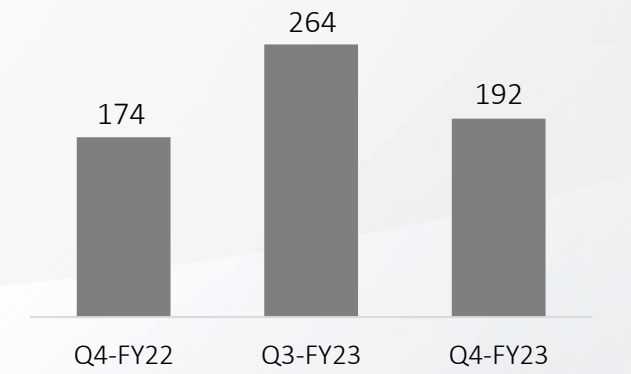
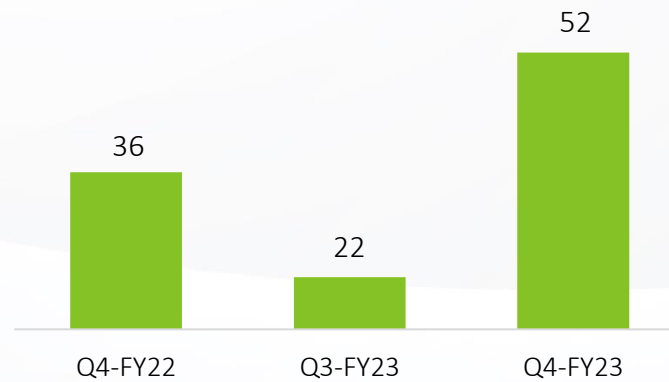
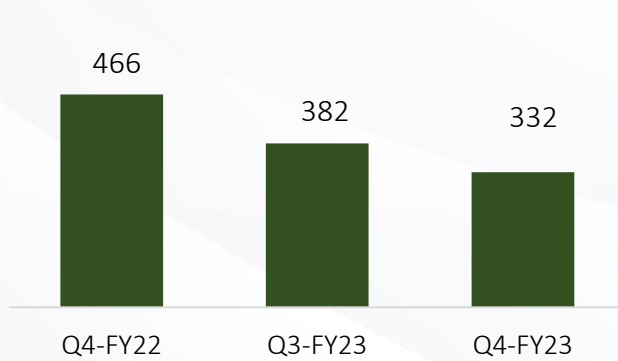
## INSURANCE BROKING (INR MN)

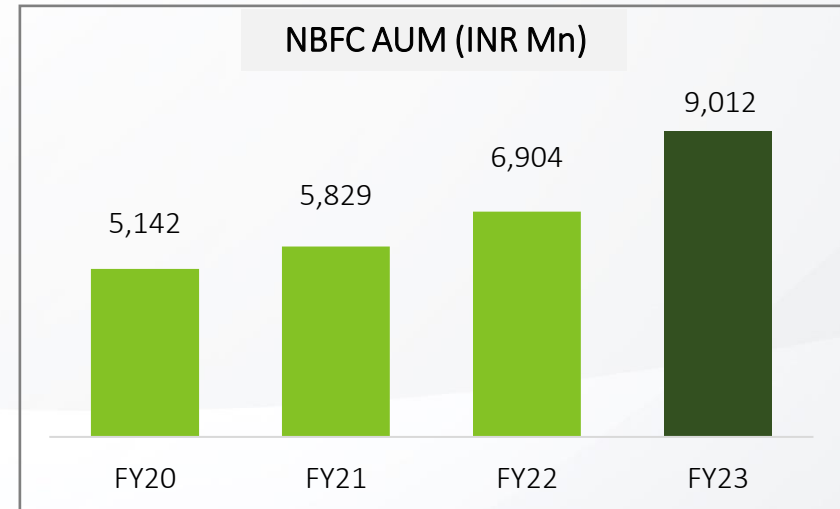
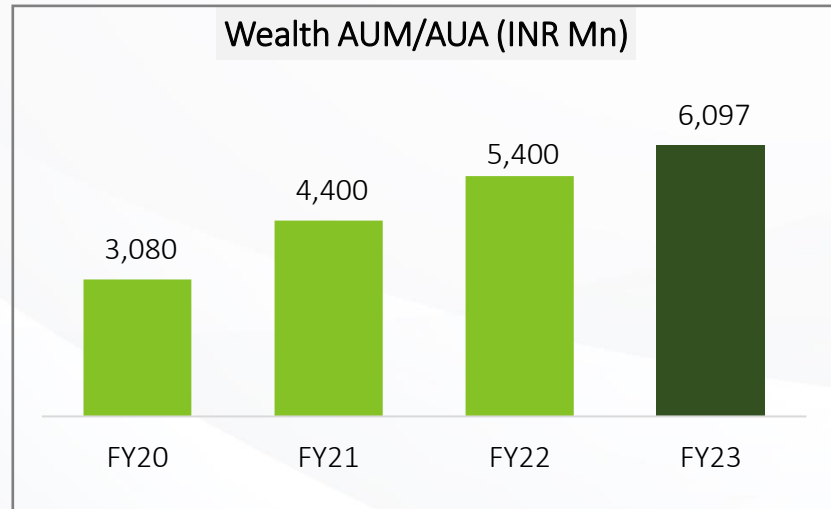
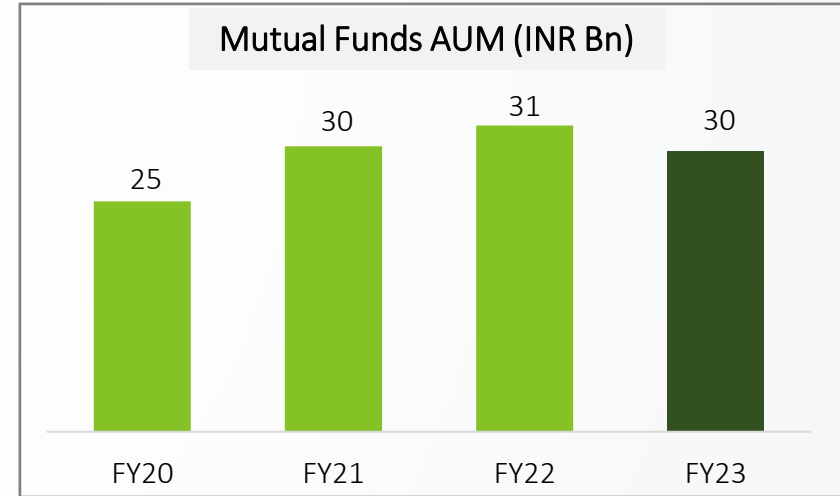
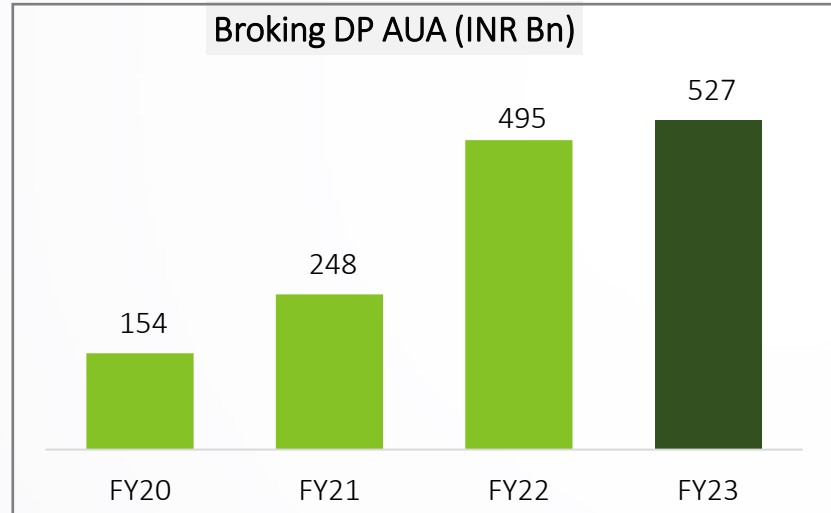


## FINANCING (INR MN)

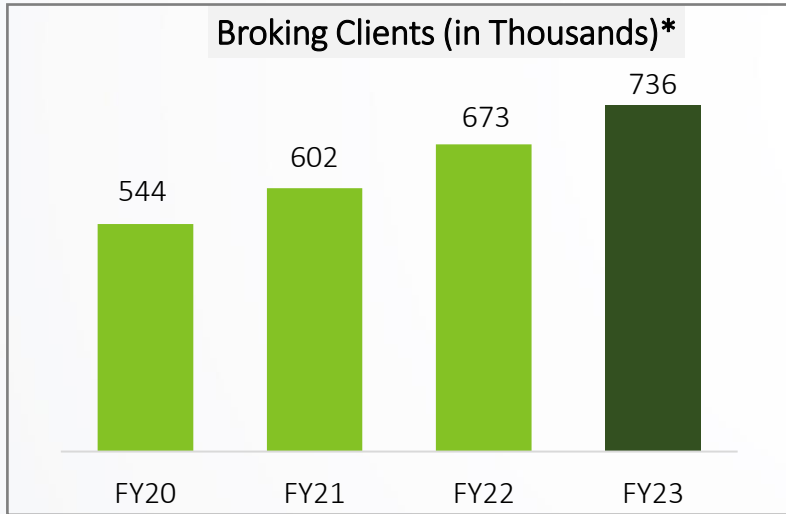


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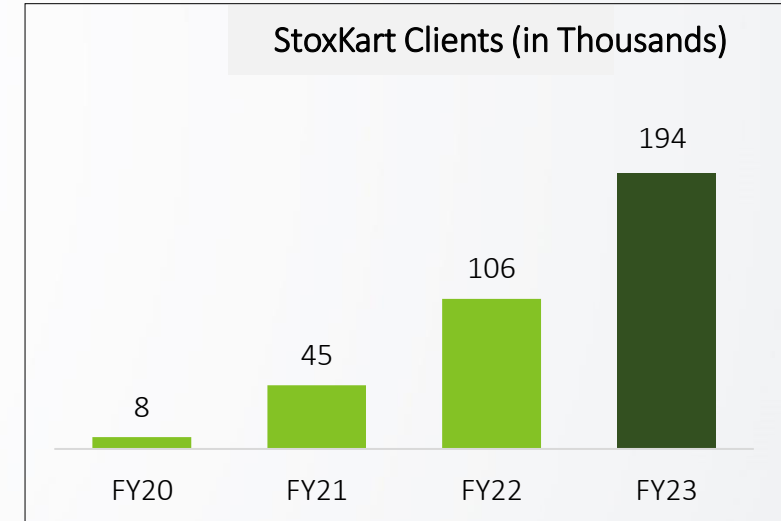
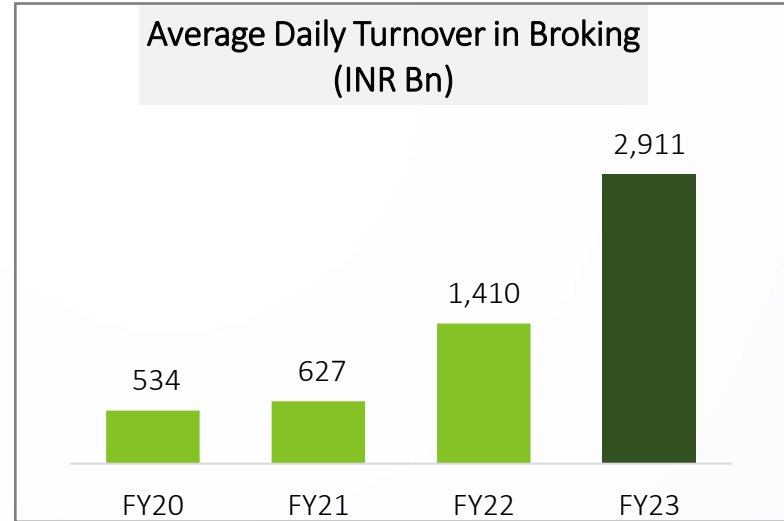




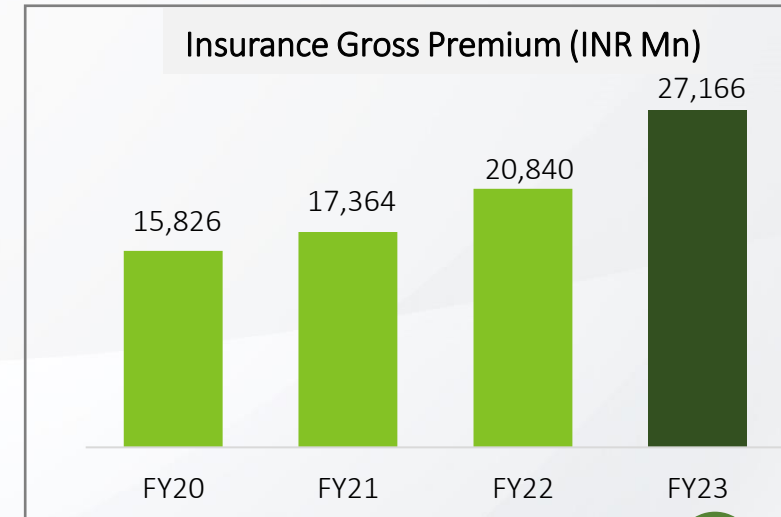
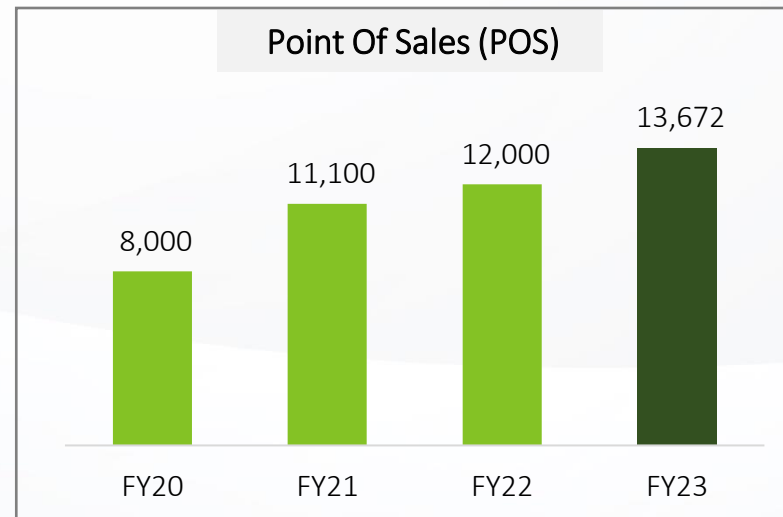
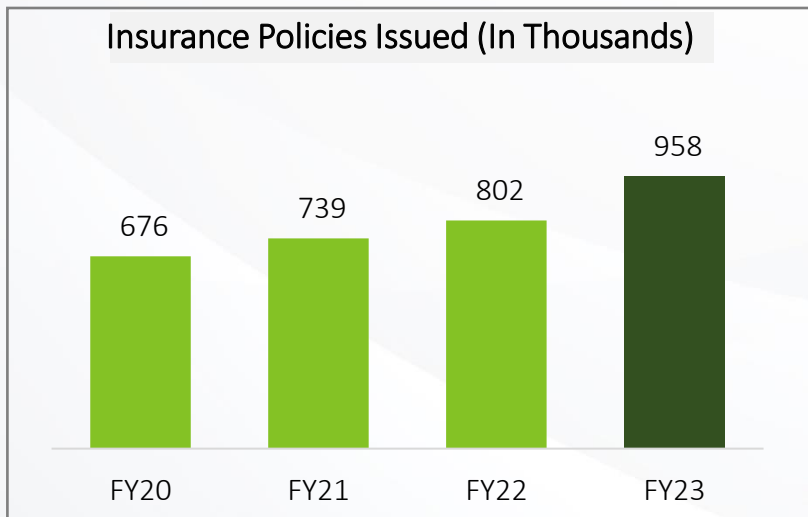
## Broking



\*Represents SMC Global Securities' clients only; exclusive of StoxKart clients.



## Insurance





91 Channel Partners  
9 Branches



Employees  
261



Number of Lenders  
16



Collection Efficiency  
close to 99%



Net Worth  
INR 4,002 Mn



Loan AUM  
INR 9,012 Mn



Cumulative Loans Disbursed  
INR 22 Bn+



NNPA %  
1.44%



ROTA %  
4.54%



Revenue  
INR 1,371 Mn



Total Borrowings/Leverage Ratio  
INR 5,765 Mn / 1.44x



Secured Loans %  
49%



OPEX to AUM  
5.94%

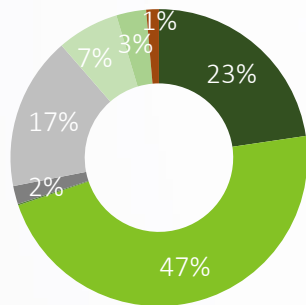


Cost of Borrowing % / NIM %  
9.57% / 12.44%



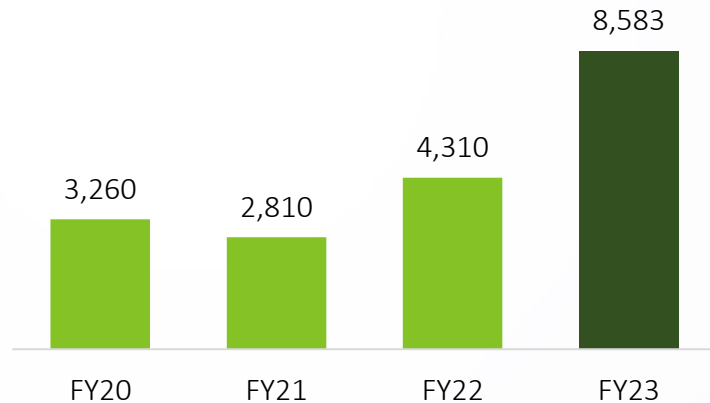
Credit Cost-ANR / PCR  
0.66% / 37.02%

### Lending Portfolio

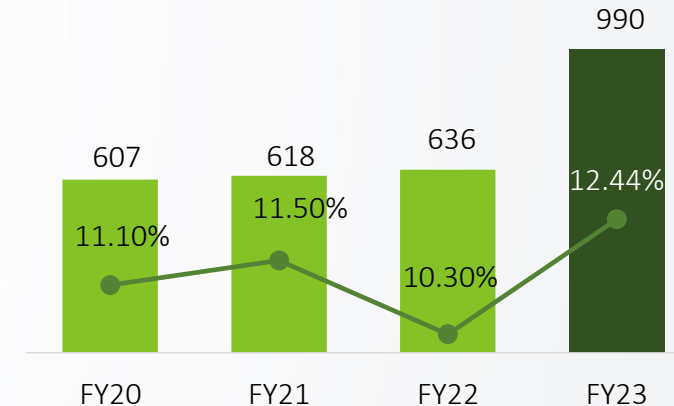


- SME-Loan Against Property (LAP)
- Consumer Durable Loans
- Capial Market Funding (CMF)
- Onward Lending
- Direct Assignment
- SME-Working Capital Term Loan (WCTL)
- SME-Asset Finance
- Gold Loan

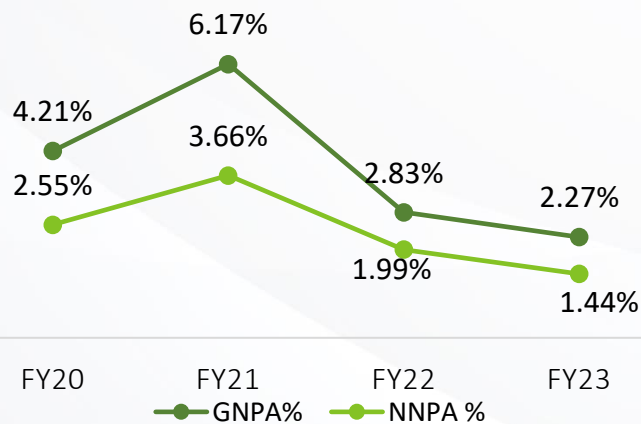
### Disbursements (INR Mn)



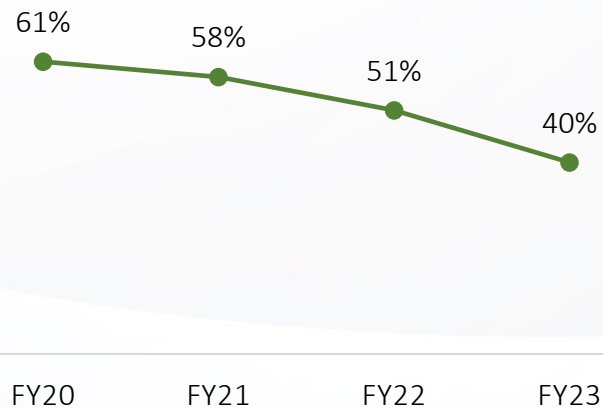
### NII (INR Mn) & NIM (%)



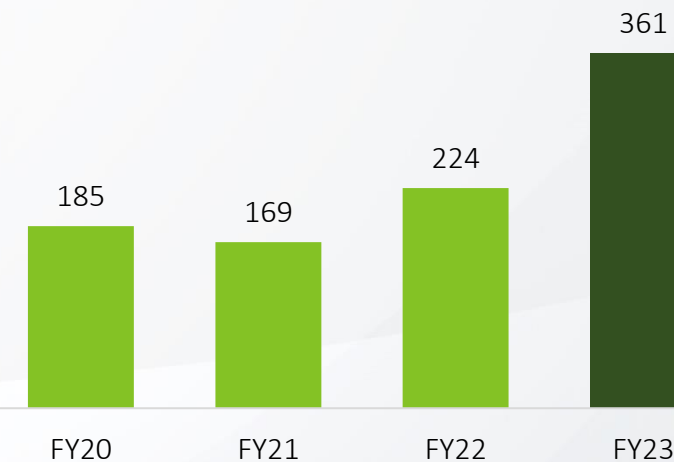
### GNPA % & NNPA %



### CRAR %



### PAT (INR Mn)



# Historical Consolidated Income Statement

Particulars (INR Mn)	FY20	FY21	FY22	FY23
Operational Income	7,785	9,013	11,169	12,167
Total Expenses	6,599	7,060	8,218	9,468
<b>EBITDA</b>	<b>1,186</b>	<b>1,953</b>	<b>2,951</b>	<b>2,699</b>
<b>EBITDA Margins (%)</b>	<b>15.23%</b>	<b>21.67%</b>	<b>26.42%</b>	<b>22.18%</b>
Other Income	56	69	39	41
Depreciation	192	180	201	227
Interest	599	424	575	893
Profit (Loss) from Joint Venture	-	7	-	-
<b>PBT</b>	<b>451</b>	<b>1,425</b>	<b>2,214</b>	<b>1,620</b>
Tax	212	375	468	416
<b>Profit After tax</b>	<b>239</b>	<b>1,050</b>	<b>1,746</b>	<b>1,204</b>
<b>PAT Margins (%)</b>	<b>3.07%</b>	<b>11.65%</b>	<b>15.63%</b>	<b>9.90%</b>
Other Comprehensive Income	(63)	27	16	50
<b>Total Comprehensive Income</b>	<b>176</b>	<b>1,077</b>	<b>1,762</b>	<b>1,254</b>
Basic & Diluted EPS (INR)	2.11	9.28	15.43	11.25

# Historical Consolidated Balance Sheet

Particulars (INR Mn)	FY21	FY22	FY23
<b>ASSETS</b>			
<b>Non-Financial Assets</b>			
Inventories	132	345	52
Current tax assets (net)	224	365	290
Deferred tax assets (net)	317	223	304
Assets held for sale	24	40	42
Property, plant and equipment	268	790	895
Capital work - in - progress	-	-	89
Right of use assets	350	330	355
Other intangible assets	17	18	29
Intangible assets under development	1	12	11
Other non-financial assets	242	276	350
<b>Sub-Total Non-Financial Assets</b>	<b>1,575</b>	<b>2,399</b>	<b>2,417</b>
<b>Financial Assets</b>			
Cash and cash equivalents (incl. Other Bank balance)	10,975	12,819	14,599
Receivables	3,339	3,458	3,904
Loans	5,758	7,800	10,828
Investments	1,171	1,706	570
Other financial assets	1,056	1,243	831
<b>Sub-Total Financial Assets</b>	<b>22,299</b>	<b>27,026</b>	<b>30,732</b>
<b>TOTAL ASSETS</b>	<b>23,874</b>	<b>29,425</b>	<b>33,149</b>

Particulars (INR Mn)	FY21	FY22	FY23
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share Capital	226	226	209
Other Equity	7,501	9,035	9,118
Non-controlling interest	16	16	24
<b>Total Equity</b>	<b>7,743</b>	<b>9,277</b>	<b>9,351</b>
<b>Non-Financial Liabilities</b>			
Current tax liabilities (net)	15	-	43
Provisions	234	268	293
Other non-financial liabilities	166	262	338
<b>Sub-Total Non-Financial Liabilities</b>	<b>415</b>	<b>530</b>	<b>674</b>
<b>Financial Liabilities</b>			
Trade Payables	4,843	7,108	4,740
Lease Liabilities	338	329	362
Debt Securities	783	702	637
Borrowings	3,821	3,939	8,476
Other Financial Liabilities	5,931	7,540	8,909
<b>Sub-Total Financial Liabilities</b>	<b>15,716</b>	<b>19,618</b>	<b>23,124</b>
<b>Sub-Total Liabilities</b>	<b>16,131</b>	<b>20,148</b>	<b>23,798</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>23,874</b>	<b>29,425</b>	<b>33,149</b>

# Historical Standalone Income Statement

Particulars (INR Mn)	FY20	FY21	FY22	FY23
Operational Income	4,219	5,013	6,699	6,792
Total Expenses	3,587	3,760	4,503	4,971
EBITDA	632	1,253	2,196	1,821
<i>EBITDA Margins (%)</i>	<i>14.98%</i>	<i>25.00%</i>	<i>32.78%</i>	<i>26.81%</i>
Other Income	310	197	142	136
Depreciation	139	118	144	170
Interest	427	280	372	588
PBT	376	1,052	1,822	1,199
Tax	79	303	376	265
Profit After tax	297	749	1,446	934
<i>PAT Margins (%)</i>	<i>7.04%</i>	<i>14.94%</i>	<i>21.59%</i>	<i>13.75%</i>
Other Comprehensive Income	(61)	26	(2)	(3)
<b>Total Comprehensive Income</b>	<b>236</b>	<b>775</b>	<b>1,444</b>	<b>931</b>
Basic & Diluted EPS (INR)	2.63	6.62	12.78	8.72



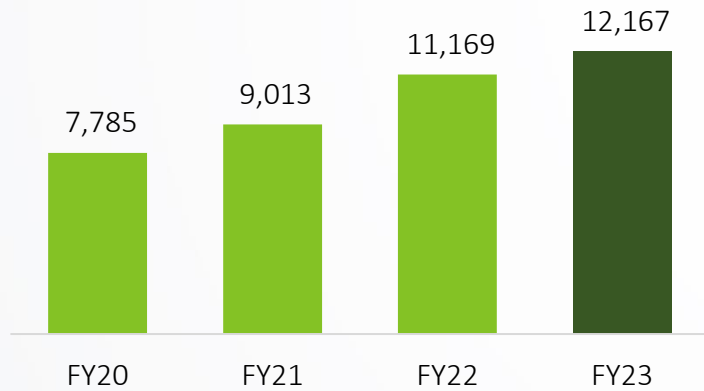
# Historical Standalone Balance Sheet

Particulars (INR Mn)	FY21	FY22	FY23
<b>ASSETS</b>			
<b>Non-Financial Assets</b>			
Inventories	132	237	2
Current tax assets (net)	163	212	106
Deferred tax assets (net)	80	21	104
Property, plant and equipment	210	741	807
Right of use assets	263	246	254
Capital work - in - progress	-	-	89
Other intangible assets	8	8	13
Intangible assets under development	-	8	11
Other non-financial assets	137	125	139
<b>Sub-Total Non-financial Assets</b>	<b>993</b>	<b>1,598</b>	<b>1,525</b>
<b>Financial Assets</b>			
Cash and cash equivalent (incl. Other Bank balance)	10,413	11,933	13,678
Receivables	2,374	2,725	3,106
Loans	128	1,091	1,887
Investments	4,841	5,527	4,202
Other financial assets	656	842	675
<b>Sub-Total Financial Assets</b>	<b>18,412</b>	<b>22,118</b>	<b>23,548</b>
<b>TOTAL ASSETS</b>	<b>19,405</b>	<b>23,716</b>	<b>25,073</b>

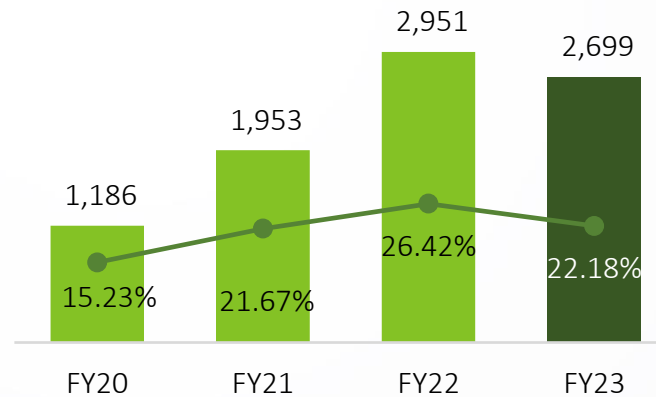
Particulars (INR Mn)	FY21	FY22	FY23
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share Capital	226	226	209
Other Equity	6,489	7,706	7,471
<b>Total Equity</b>	<b>6,715</b>	<b>7,932</b>	<b>7,680</b>
<b>Non-Financial Liabilities</b>			
Current Tax Liabilities (net)	-	-	16
Provisions	128	158	193
Other non-financial liabilities	80	123	193
<b>Sub-Total Non-Financial Liabilities</b>	<b>208</b>	<b>281</b>	<b>402</b>
<b>Financial Liabilities</b>			
Trade Payables	3,979	6,356	3,766
Lease Liabilities	247	237	252
Debt Securities	-	-	-
Borrowings	2,384	1,510	3,846
Other Financial Liabilities	5,872	7,400	9,127
<b>Sub-Total Financial Liabilities</b>	<b>12,482</b>	<b>15,503</b>	<b>16,991</b>
<b>Sub-Total Liabilities</b>	<b>12,690</b>	<b>15,784</b>	<b>17,393</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>19,405</b>	<b>23,716</b>	<b>25,073</b>

# Historical Consolidated Financial Performance

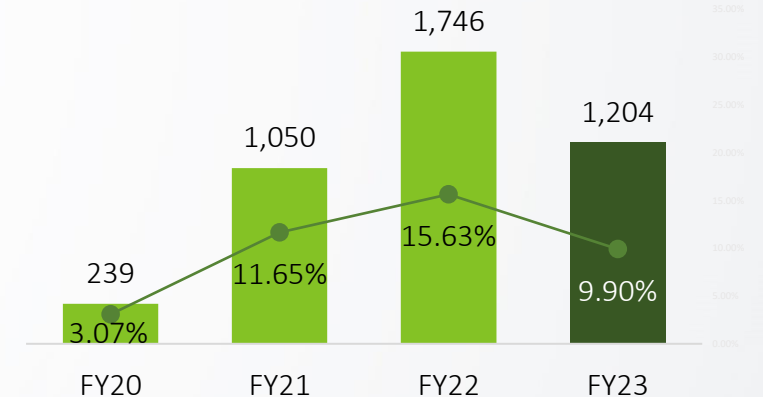
Revenue (INR Mn)



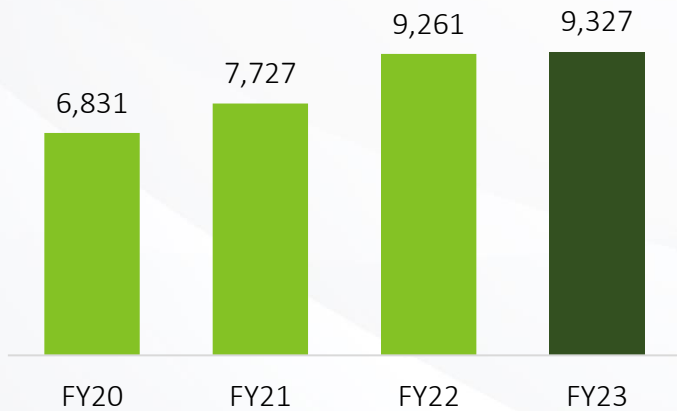
EBITDA (INR Mn) & EBITDA Margin (%)



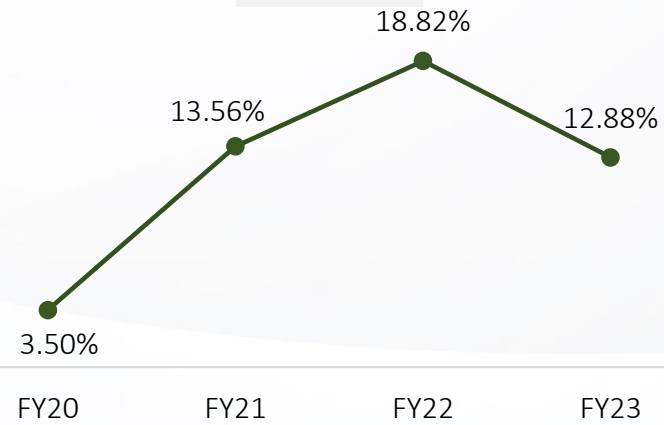
PAT (INR Mn) & PAT MARGIN (%)



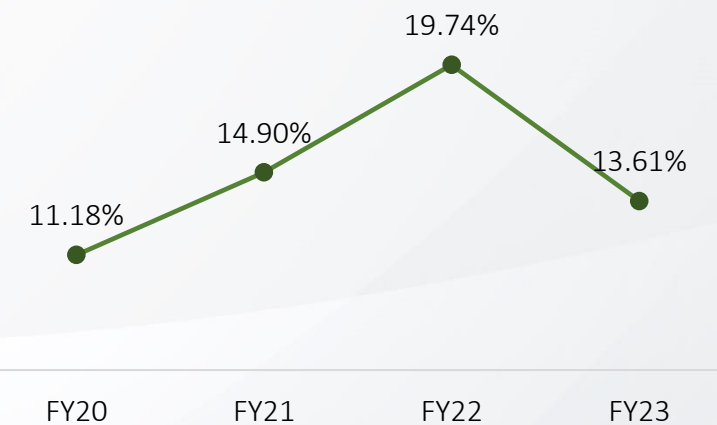
Net Worth (INR Mn)



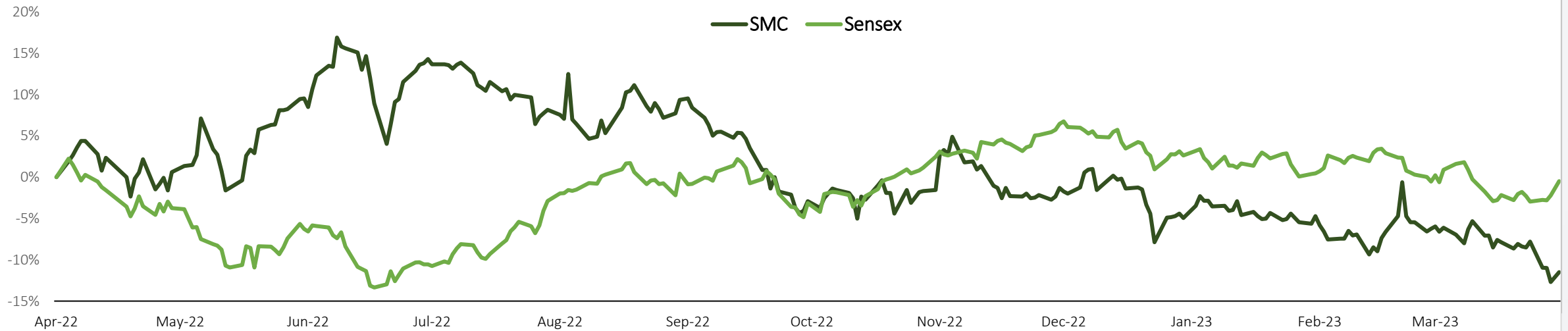
ROE %



ROCE %



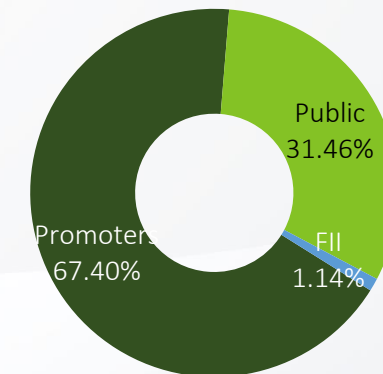
## 1 Year Stock Performance (as on 31st March, 2023)



## Price Data (As on 31<sup>st</sup> March, 2023)

Face Value	2.00
Book Value per Share	89.09
CMP	71.52
52 Week H/L	95.40/68.10
Market Cap (INR Mn)	7,488.14
No. of Share outstanding (Mn)	104.70
Avg. Trading Volume ('000)	154.17
Avg. Net Turnover (INR Mn)	13.11

## Shareholding Pattern (As on 31st March, 2023)



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**Mr. Anuj Sonpal, CEO**  
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