



APL/SECT/DLH/SE: 2021-22

1st October 2021

Electronic Filing

National Stock Exchange of India Limited "Exchange Plaza" Bandra-Kurla Complex, Bandra (E), Mumbai-400051 Department of Corporate Services/Listing BSE Limited Phiroze Jeejeebhoy Tower, Dalal Street, Fort, Mumbai-400001

NSE Symbol: APLAPOLLO

Scrip Code: 533758

Dear Sir/Madam,

Re: Stock Exchange Release

Enclosed herewith please find copy of Exchange Release being made by the Company today titled "Q2FY22 Sales Performance".

We request you to kindly take the above information on your record.

Thanking you

Yours faithfully
For APL Apollo Tubes Limited

Deepak C S Company Secretary

Encl: a/a

Unit - 3 : Plot No. M-1, Additional M.I.D.C. Area, Kudayali, Murbad, Maharashtra, Thane-421401, India, Unit-4 : Village Bendri Near Urla Indl. Area Raipur, Chhattisgarh-493661, India E-mail : info@aplapollo.com Web : www.aplapollo.com



APL Apollo Tubes Limited

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Q2FY22 Sales Performance

Q2FY22 Sales Volume of 427,387 Ton (+15% QoQ/-11% YoY)

Ghaziabad, Oct 1, 2021: APL Apollo Tubes Limited (APL Apollo), India's leading branded structural steel tube comp<mark>any, today announced its sales volume performance for the quarter ending September 30, 2021. The Company registered a sales volume of 427,387 Ton in Q2FY22.</mark>

The Q2FY22 sales volume of 427,387 Ton (+15% QoQ/-11% YoY), recovered sequentially as the construction activity started to pick up after Corona Wave 2 which had hit the country in Q1. However, the extended monsoon in Q2 impacted the construction activity to some extent.

The company focused on maintaining its dominant leadership and increasing sale of its value added products in the challenging environment. The value added product portfolio contributed 62% in Q2FY22 as compared to 57% in FY21.

Quarterly Sales Volume (Ton)

Product Category	Application	Q2FY22 Volume (Ton)	Q1FY22 Volume (Ton)	Q2FY21 Volume (Ton)
	Heavy structures	26,464	18,897	21,367
Apollo Structural	Light structures	51,378	39,955	62,935
	General structures	160,955	123,700	226,124
Apollo Z	Rust-proof structures	90,317	84,792	85,495
	Rust-proof sheet	21,245	29,768	6,334
Apollo Tricoat	Home improvement	61,048	59,346	60,823
Apollo Galv	Agri/Industrial	15,980	16,666	18,037
Total		427,387	373,124	481,115

^{*} Apollo Structural - Hollow Section, Apollo Z - Pre Galvanized (GP),

^{**} APL Apollo Tubes Ltd owns 55.82% stake in Apollo Tricoat Tubes Ltd through a wholly owned subsidiary



About APL Apollo Tubes Limited

APL Apollo Tubes Limited (APL Apollo) BSE: 533758, NSE: APLAPOLLO is India's leading structural steel tube manufacturer. Headquartered at Delhi NCR, the Company operates 10 manufacturing facilities with a total capacity of 2.6 million tons. It has a pan-India presence with units strategically located in Sikandarabad (UP), Hyderabad, Bangalore, Hosur (Tamil Nadu), Raipur (Chhattisgarh), Dujana (UP), Malur (Karnataka) and Murbad (Maharashrtra). APL Apollo's multi-product offerings include over 1,500 varieties for multiple building material structural steel applications. With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'one-stop shop' for a wide spectrum of products, catering to an array of industry applications such as urban infrastructure and real estate, rural housing, commercial construction, greenhouse structures and engineering applications. The Company's vast 3-tier distribution network of over 800 Distributors is spread across India, with presence in over 300 towns and cities.

For more information about us, please visit www.aplapollo.com or contact:

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