



We create chemistry

BASF India Limited, Mumbai - 400 051, India

August 04, 2023

The Market Operations Department
BSE Limited,
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai 400 001

Name of the Company : **BASF INDIA LIMITED**
Security Code No. : **500042**

Dear Sir/Madam,

Re: 79th Annual General Meeting of BASF India Limited

We enclose herewith the presentation made by the Company at the 79th Annual General Meeting held today i.e. August 04, 2023 at 3 p.m.(IST)

Thanking You,

Yours faithfully,

For BASF India Limited

Manohar Kamath
Director – Legal, General Counsel (India)
& Company Secretary

Pankaj Bahl
Manager- Company Secretarial

Cc: Listing Compliance,
National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block-G,
Bandra Kurla Complex, Bandra –(East).
Mumbai-400051.

Registered Office
BASF India Limited
The Capital, 'A' Wing, 1204-C, 12th Floor,
Plot No. C-70, 'G' Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai - 400 051, India

Tel +91 22 6278 5600

CIN - L33112MH1943FLC003972

www.basf.com/in



79th Annual General Meeting BASF India Limited

Navigating towards Sustainable Growth

Alexander Gerding
Managing Director

Mumbai, 04.08.2023



Forward looking statements



- **Only matters in the public domain can be subject matter of discussion today**
- **We don't provide any forecast about the future business situation**
- **We don't comment or give guidance on future results / business outlook**

EHS remains top priority

April 2022 – June 2023

- No high severity incidents, LTI on same level (2) and slight increase in PSI (3)
- All incidents safely contained and remedial measures implemented
- Successful RC audits (6 YTD)
- Fostering safety culture and mindset

LTI: lost time injury
PSI: process safety incident
RC: Responsible Care
YTD: year to date



BASF technicians carry out a routine safety inspection at Mangalore site

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Engaging with colleagues at our manufacturing sites



Dahej



Mangalore



Panoli



Thane



**Reflections on
Macroeconomy**

India reflections

Macroeconomy



Resilient GDP growth



Stabilizing inflation and interest rates



Consistently high Purchasing Manager Index



Slowdown in Manufacturing, **rebound** in Services

Sources: MOSPI, RBI, CRISIL, ECONOMY.COM, IMF, S&P PMI index



Industries



Solid automotive demand



Slight slowdown in construction



Robust agriculture market



Lower-level growth in FMCG



Higher production of chemicals

Segment Revenue breakup

Apr 22 to Mar 23

In Rs. Crs



Agricultural Solutions



Materials

- Performance Materials
- Monomers



Industrial Solutions

- Dispersions
- Performance Chemicals



Surface Technologies

- Coatings
- Catalysts



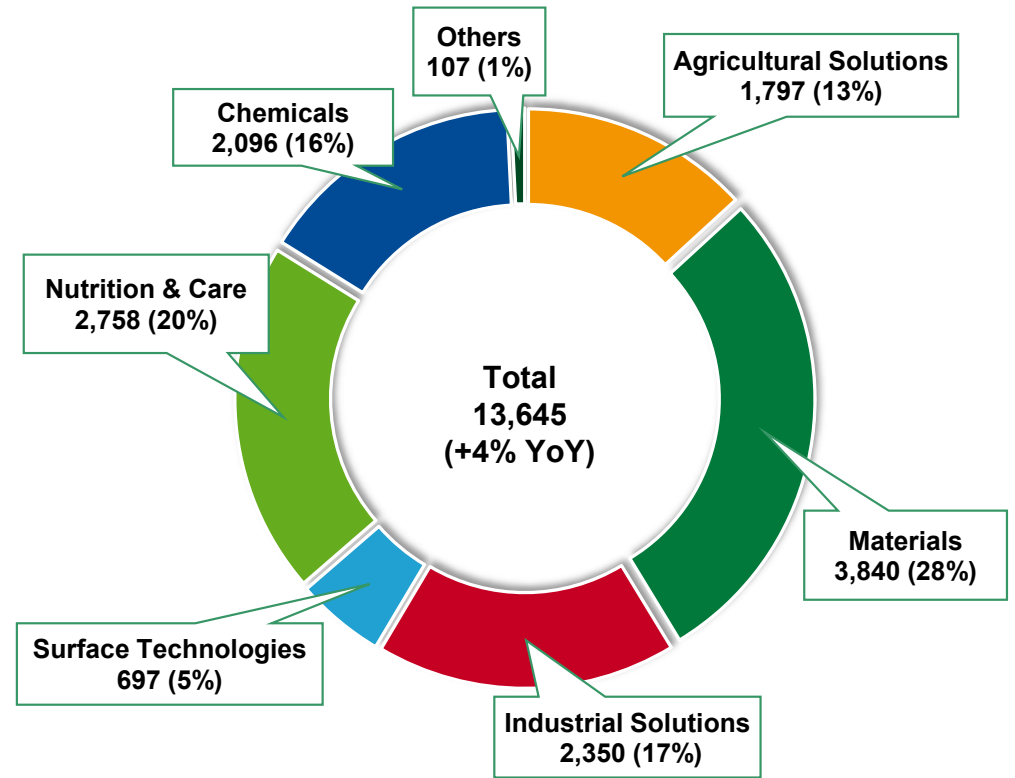
Nutrition & Care

- Care Chemicals
- Nutrition & Health



Chemicals

- Petrochemicals
- Intermediates



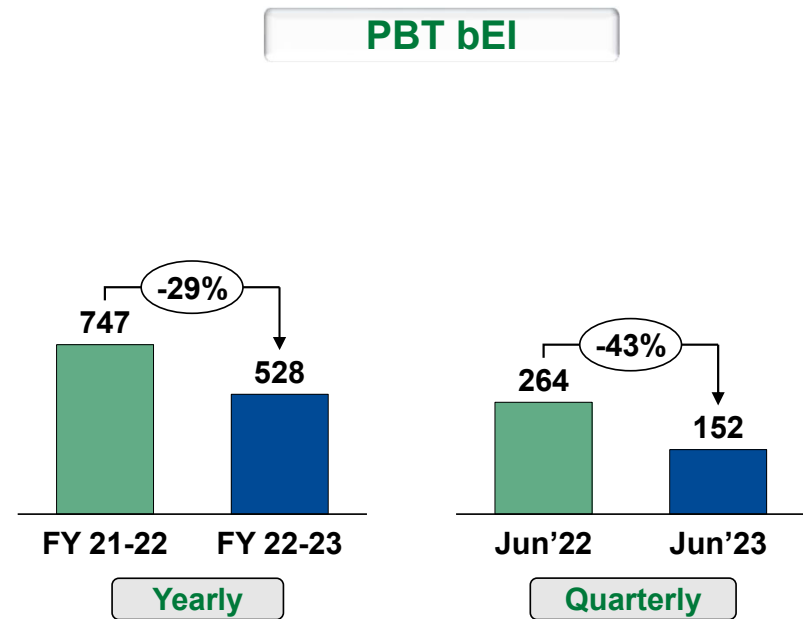
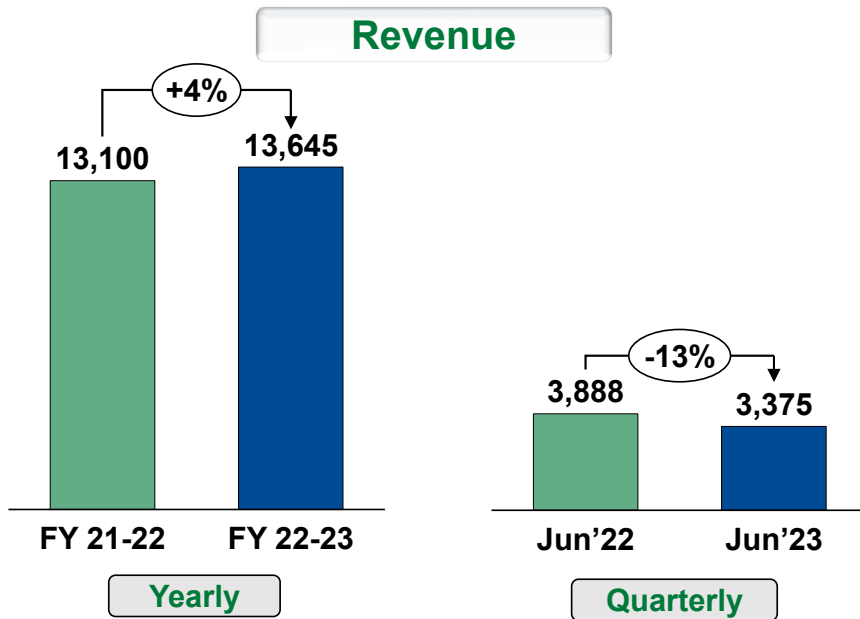
The charts are for comparison purpose & not to scale



Internal

Financial performance

Rs Crores



- FY 22-23 Revenue maintained amidst stable demand and softening of market prices as compared to PY
- Apr-Jun 23 Revenue impacted due to lower price realization and lower volumes in market
- Margins impacted on account of competitive pricing pressure and higher input costs



PBT bEI: Profit before tax before exceptional items

The charts are for comparison purpose & not to scale

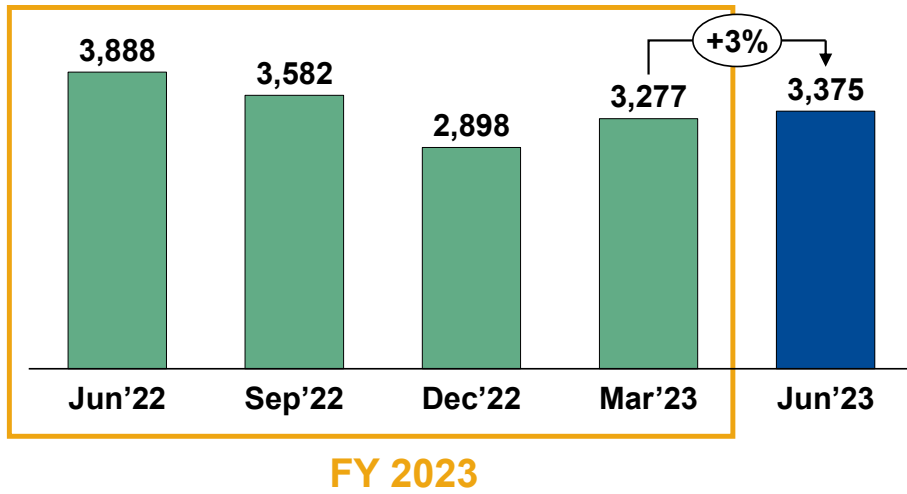
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Internal

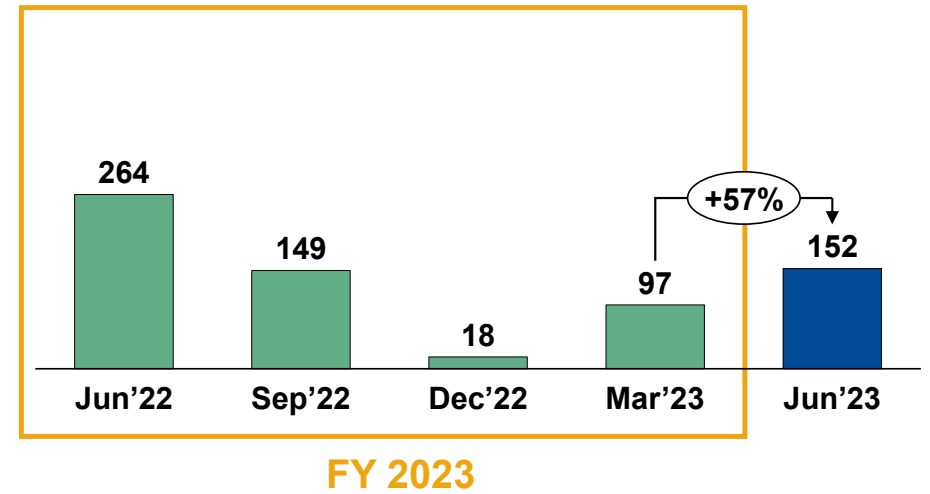
Quarterly Performance Development

Rs Crores

Revenue



PBT bEI



PBT bEI: Profit before tax before exceptional items

The charts are for comparison purpose & not to scale

Internal



**Navigating towards
sustainable growth**

We create chemistry for a sustainable future – BASF's emission targets

2030

25%
CO₂ emissions
reduction
(compared with 2018)*

2050

net zero
CO₂ emissions*

* Scope 1 and Scope 2; 2030 target compared with 1990: 60% CO₂ reduction

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Sustainability as a differentiator in India



Carbon Management

Energy transition (Mangalore & Dahej) & Product Carbon Footprint



Circular Economy

As an active member of Alliance to End Plastic Waste, contributed to 11 projects in India (recycling 7500tons of plastic waste)



Build Stakeholder Value

Projects linking CSR to Climate Protection (Kids' Lab, tie up with UNGC)

Bio-boiler installed at Mangalore site. Biofuel is used to generate around 90% of the site's steam requirement



Expanding our production capability at Mangalore



Started Sovermol® production

End industry segment: Eco-friendly products for application in new energy vehicles, windmills, flooring and protective industrial coatings

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Expanding our production capability at Dahej



Commissioned 2nd
Dispersions line, doubled
capacity

End industry segments:
Paints & coatings,
construction and paper



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Expanding our production capability at Panoli



Completed expansion for
Ultramid® Polyamide
capacity

End industry segment:
Automotive



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Expanding our R&D capability at Thane



Ground-breaking for Polyurethane Applications Lab enabling applications to be stronger catered to the Indian market

End industry segment: Consumer appliances, Construction, Footwear, Automotive



Expansion of product portfolio with new launches



Exponus® - effective insecticide for use in oilseeds, pulses and vegetable crops

Achieved extraordinary sales in record time. Product has become a key pillar in our portfolio

Expansion of product portfolio with new launches

DYNAGO™ Tropical Coolant specially formulated for use in countries like India



Continued stakeholder engagement

Connecting with industry & academia at key conferences hosted by ICC and FICCI



Continued stakeholder engagement



Showcasing innovations at one of Asia's largest Polyurethanes focused events - PUTech 2023

Infusion of young talent



Strong and diverse batch of GROW trainees strengthening our organization

Creating an inclusive environment



Inauguration of washing facilities

Women in manufacturing - breaking boundaries



Increasing diversity at our manufacturing sites

Honorable German Vice Chancellor – Dr. Robert Habeck visits BASF in Mumbai



Dr. Markus Kamieth - Member of the Board of Executive Directors, BASF SE (L) accompanied by Dr. Robert Habeck (C) and ~ 80 delegates from Germany

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Continued contribution to the communities we operate in



BASF Kid's Lab launched as a CSR initiative by Honourable Vice Chancellor of Germany



Continued contribution to the communities we operate in



To ensure access to quality education, Digital Classrooms installed in lesser privileged schools in Mumbai, Dahej, & Mangalore



Our focus areas

Sustained profitable growth

- Stay close to our customers
- Maintain prudent control over working capital and optimize asset utilization
- Drive sustainability, ensure safe and efficient operations
- Focus on employees, fortify talent pipeline, promote diversity and inclusion



Dear shareholders,

Thank you for your continued trust and support.

Looking forward to continue to create chemistry for a sustainable future together!

Warm regards,

Alexander Gerding



Internal

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