

July 24, 2023

BSE Limited

Corporate Relationship Department, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001

Scrip Code: 540735

Dear Sir / Madam,

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor, Plot No C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai - 400 051

Symbol: IRIS

<u>Sub: Disclosure of Information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 – Presentation for Stakeholder(s).</u>

Pursuant to regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), we are submitting herewith a presentation for stakeholder(s) titled "Introduction to IRIS".

The above is for your information and records.

Thanking you, Yours faithfully,

For IRIS Business Services Limited

Santosh Sharma

Company Secretary & Compliance Officer (ICSI Membership No. ACS 35139)



Introduction to IRIS

The case for XBRL



CFA Institute

Transforming regulatory reporting from documents into data can make markets more efficient, empower investors, and improve regulatory oversight while also reducing compliance costs.

The World Bank

XBRL plays a role in enhancing the data integrity and credibility of financial report and auditing. It facilitates better and faster access to information; transparency in the whole information supply chain is increased. The stakeholders, including the Government, should engage and define a process to implement the XBRL initiative.

About us: What we do



Collect

Software platform for regulators to collect pre-validated open standards based submissions from entities.

Create

Enterprise software cloud/SAAS as well as on prem to create and file documents with regulators.

Consume

Software tools for data analysis. Plus, APIs to access financial data culled from public filings

COLLECT

CREATE

CONSUME

 TAXONOMY & CONSULTING: Taxonomy design and development, Consulting,

training and R&D

- · CARBON: SAAS Document **Authoring and Compliance Reporting Platform**
- IDEAL: On-Prem Solution for automated machine to machine reporting
- Credixo: DAAS Tax and invoicedata feeds to facilitate lending decisions
- iConnect: Data analytics product for peer benchmarking, comparisons

• IRIS IFILE: On Prem Filing platform for regulators to help them receive pre



- solution to facilitate tax reporting in India
- EINVOICING: SAAS Facilitates elnyoice creation and management, seamless integration with IRISGST







Collect: Serving regulators





Taxonomy Development

Consulting and development of a taxonomy is the 1st step in any XBRL implementation



Taxonomy Editor (Noah)

IRIS' NOAH helps regulators manage and modify taxonomies as needed



Regulatory Filing Platform (iFile)

Electronic disclosure platform to help regulators collect pre validated open standards based data



System Integration/ Customisation

Integrating iFile with the existing systems of regulators



Validator (Bushchat)

A validator, crucial to ensure that data quality before it flows in to regulatory platform. Used for offline validation too

Create: Solutions for enterprises



New



IRIS CARBON

SaaS software to help enterprises create & generate their compliance submissions to the regulator. XBRL /iXBRL layer integrated into platform



Assisted Services

Assisting filers create their compliance submissions. This service is utilized by some of our customers for IRIS CARBON & IRIS GST



IRIS CARBON Disclosure Management

SAAS software based on Office 365 allows collaborative, efficient and effective report creation (Annual, ESG, Internal reports, etc)



IRIS GST

SaaS offering to help Indian enterprises create their GST filings. This is IRIS' tax tech business focused on India



IRIS iDeal

On Prem ETL solution used primarily by banks to generate and schedule their XBRL submissions to the central bank

Consume: Data & Analytics





Myiris.com

Personal financial portal serving the investment information needs of retail investors



ePassbook

Web based ledger helping retail investors with financial planning and maintain a grip over their financial situation



Writeclick

Software to help generate automated news reports / research reports from structured data



IRIS PERIDOT

Mobile app to help Small businesses assess counter party risk by verifying their tax compliance status

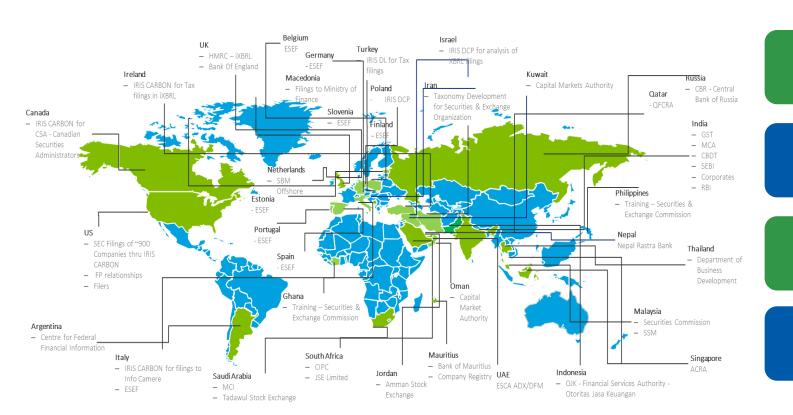


Data APIs

Data for business users to integrated into their own in house applications to support their decision making. Biggest use case is MSME lending







52+ Countries

30+ Regulators

6200+ Enterprise

Millions of filings

Marquee Clientele



BUSINESS REGISTRIES















CENTRAL BANKS















SECs & STOCK EXCHANGES

Country Secs & STOCK Exchanges



































FILERS / OTHERS

















































Select Partners



Deloitte.

























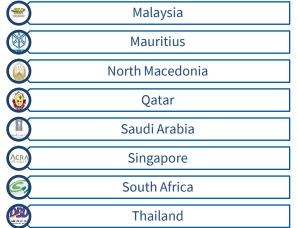




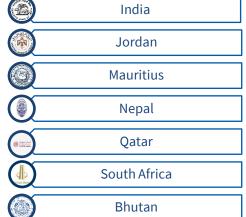
Regulator Implementations



Business Registries



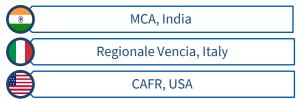
BFS Regulators



Capital Markets

B	India	
	Jordan	
	Kuwait	
rango foto	Malaysia	
	Oman	
izratto	Qatar	
تراول Gdawul	Saudi Arabia	
	South Africa	
	UAE	

Only Taxonomy



Unusual Cases

	ATS, Maharashtra, India	
SAI	SAI India	

Awards and Recognitions







2022

2022



India's Best Taxtech Company- TIOL



India's Best Fintech Company - FE



India's Best Taxtech Company-TIOL (Jury)



India's Best MSME Tech Company - Jagran

Leadership Team





S. Swaminathan

Co-founder And CEO

- M. A. (Economics) from Yale University, USA; B.Sc (Hons) from St Xaviers College, Kolkata
- Served as a consultant to the World Bank in Washington DC
- Early career in the media, serving in senior positions with India's leading financial daily, The Economic Times and later with the country's leading magazine, Business India.
- Helped launch Indian business programming on TV.
- Heads Strategy and oversees Sales & Marketing functions at IRIS. Keen evangelist of structured data standards and the application of structured data in ponfinancial areas
- Past Chairman, IT sub-committee, CII, Western Region,
- Past member, Regional Council, CII WR
- Past Vice-Chairman, Indian Merchants Chamber, Navi Mumbai
- Past Honorary Chairman, Bharatiya Vidya Bhavan, Navi Mumbai Kendra



K. Balachandran

Co-founder And CFO

- MBA from Indian Institute of Management, Bangalore, B. Tech from Calicut University
- Prior to co-founding IRIS, he was with CRISIL (a Standard & Poor's company) as group leader and senior analyst
- Heads the XBRL Consulting practice and leads development of new use cases for structured and unstructured data
- Board Member,
 - XBRL India

Past memberships Include

- IFRS Taxonomy Consulting Group of the IASB, London
- Sub-committee on XBRL of MCA, Govt. of India
- Steering committee on fraud prediction models, SFIO, Govt. of India



Deepta Rangarajan

Co-founder

- MBA from Indian Institute of Management, Ahmedabad, B. Tech from Indian Institute of Technology, Delhi
- Previously worked at American Express Bank and headed CRISIL's operations in North India
- Played a key role in managing large clients during the services growth phase of IRIS' XBRL story.
- Heads HR & Operations at IRIS, with direct oversight of Carbon, SaaS product for disclosure management
- Profiled as one of 25 top entrepreneurs who graduated from IIM Ahmedabad in the bestseller, 'Stay Hungry, Stay Foolish'



P. K. X. Thomas

Whole-time Director And CTO

- Kerala University first rank holder for MCA from College of Engineering, Trivandrum
- Accomplished technocrat with about 30 years of deep understanding in eBusiness with specialisation in product, technology & operations.
- Having expertise in e-Commerce, webtechnologies & automation

Independent Directors





Mr. Agarwala is an Advocate & Solicitor based in Mumbai. He is also Solicitor, Supreme Court of England & Wales and Advocate of Supreme Court of India. He has been a practicing lawyer in Mumbai for the last 35 years, specialising in Corporate Laws, Securities Laws, Project Finance, Property Law, FDI and Commercial Laws.



Mr. Bhaswar Mukherjee is a Chartered Accountant who served as Director, Finance, on the Board of Hindustan Petroleum Corporation Limited. He has also worked as as CFO and Head, HR, in Haldia Petrochemicals Limited.



After a 19 year stint at Hindustan
Unilever, **Ashok Venkatramani** moved to
ABP News Network as CEO and to ZEE
Media Corporation thereafter as MD. An
alumni of Indian Institute of Management
Ahmedabad and Harvard Business
School, Ashok has been featured in the
World CMO Council's list of India's 75 top
marketers



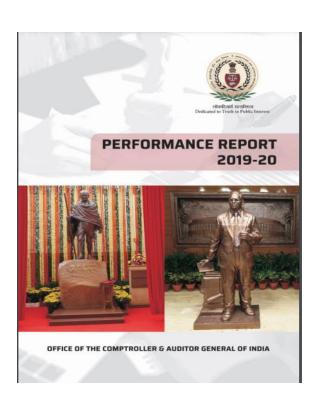
Haseeb A Drabu is professional economist with a diverse skill set and wide-ranging experience. He has worked as a lawmaker, policy planner, banker and an economic commentator. He served as Chairman, J& K Bank. He is also a former Finance Minister of Jammu & Kashmir.

At IRIS, we have always sought to practice the highest standards of corporate governance to the point of exceeding the minimum prescribed standards.

Which is how in a 8 person board of directors, 4 are Independent, with an Independent Director as Chairman of the Board

The need for data standards





Breaking News!!

A critical aspect in this data driven world is to ensure availability of credible and reliable data, both for decision making and for audit. Digitisation has led to transformation of financial information. Underlying this information is data. We advised the Government, under Article 150 of the Constitution of India, on the need to bring in a legislation called 'Data Accountability and Transparency Act (DATA)'. The advice emphasized that today, the 'form and manner' of accounts has to be driven by a data standards approach which is rooted in technology. We need a proper framework and dictionary to help capture, record, report, publish, analyse this data, consistently and accurately, both vertically across levels of Government and horizontally across entities that perform functions on behalf of Government by bringing these transactions and entities under an IT led financial reporting framework.

Source: Page ii, Performance Report 2019-20, Office of CAG

How data standards help





THE PROBLEM

The usability (of data) is restricted as it is in separate and disparate databases primarily for their own purpose. Data is difficult to link, compare and analyse across Government due to lack of common data standards. A metadata catalogue or common data dictionary is not operational.



THE SOLUTION

(The government should adopt) data Standards which are rules by which data is described and recorded. In order to exchange, share and understand data, both the format and the meaning are required to be standardized. Data Standards make it easier to create, share, and integrate data by making sure that there is a clear understanding of what the data represents and that it is in a form that is expected. It also helps remove ambiguities and inconsistencies in the use of data.

Source: https://cag.gov.in/uploads/guidence_notes/guidanceNotesPracticeGuides-05f91825458fc50-52277021.pdf





It is open source

 The standard has been developed collaboratively, and has evolved with inputs from Accountants and Technologists from all over the world

It is royalty free

The custodian of the standard is a global consortium.
 Nobody owns the standard. It does not cost anything to use the standard.

It is XML based

It is XML based, so it is machine readable.

It is extensible

 This means that new data streams can be accommodated easily without any major architectural change to the solution.

XBRL around the world



Say Yes to XBRL

Africa

Mauritius South Africa

Americas

Argentina
Brazil
Canada
Cayman Islands
Colombia
Chile
Colombia
Mexico
Panama
Peru
Uruguay

Asia / Australia

China India Indonesia Iran Israel Japan Jordan Kuwait Malaysia Nepal Oman **Oatar** Saudi Arabia Singapore South Korea Taiwan Thailand UAE

Europe

Austria Lithuania Belarus Luxembourg Belgium Malta Bulgaria **Netherlands** Croatia Norway Poland Cyprus Czech Republic Portugal Denmark Romania Estonia Russia Finland Slovakia Slovenia France Georgia Spain Sweden Germany Greece Switzerland Turkey Hungary Ireland Ukraine Italy **United Kingdom**

Latvia



United States

XBRL is here to stay



Adoption has been slow

Because it is open source

 Open source initiatives take off only after an inflexion point is reached.

Because the benefits to regulators has not been publicised adequately

 Regulators who have not implemented XBRL feel that having a digital reporting platform will suffice. And in most cases, they feel that asking for pdf files is enough.

Filers see no benefits

• Filers see it as a regulatory burden and have sought to push back because of the additional cost in the short run.

Because it looks complicated

 Just like everything else, XBRL too comes with its share of complications that has made it seem difficult for small companies to follow.

But is growing

More countries are embracing it

 At last count, 70 countries, accounting for 95% of the world economy have done so.

More regulators are adopting it in each country

 Once one regulator signs up, the others follow suit. Prime candidates in each country are the banking regulator, the business registry, the capital markets regulator, the Insurance regulator and the stock exchange

Regulators are reaping the benefits

 The quality of data flowing into RBI, India's banking regulator has never been as good.

Governments are saving money

 In countries like Australia, savings of over a billion dollars has been reported even from a limited adoption of XBRL.

Multilateral agencies are waking up to it

The World Bank embraced XBRL when it pushed for its adoption in South Africa and more recently in Bhutan, the UNDP funded it in North Macedonia and so on.

Filers are beginning to see that there is something in it for them

Firms are waking up to the possibility of lower interest costs and evoking greater investor interest

How other countries have benefited



How it can help the economy

Lower cost of money

Reduced compliance burden

Improved access to funding

How it can help regulators

Tighter. more effective oversight

Improvement in quality of data

Greater collaboration between regulators

More benefits

Removes information bottlenecks

Improves ease of doing business

Lays foundation for digital transformation

Some uses of XBRL



Tax Brazil, Turkey, UK Energy regulator USA

Credit rating agencies

USA

Statistics Denmark

Investment promotion

Northern

Macedonia

Environment Japan, EU

Government expenditure

USA

Housing & Urban Affairs Finland, Netherlands, Spain,

Education Netherlands

Grants UK Mutual Funds
USA

Pension funds
Australia

Thank You



Company contact

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