

February 21, 2022

To,
BSE Limited,
P.J. Towers, Dalal Street,
Mumbai – 400 001,
Maharashtra, India

Respected Sir/ Madam,

Subject: Rights Issue of 9,63,60,000 Equity Shares at a price of ₹ 1.00/- per Equity Share ('Issue Price') ('Right Shares') for an amount up to ₹ 48,18,00,000.00/- on a Right Issue basis to the Eligible Shareholders of Tilak Ventures Limited ('Company' or 'Issuer')

We are pleased to inform you that we have been appointed as the 'Lead Manager to the Offer' by the Company for the aforementioned Rights Issue.

The Equity Shares of Tilak Ventures Limited are listed on the BSE Limited. Following is the activity schedule for the said Rights Issue:

| Activity Schedule | Dates |
|----------------------------------|---------------------------|
| Issue Opening Date | Monday, February 28, 2022 |
| Last Date of Market Renunciation | Tuesday, March 08, 2022 |
| Issue Closing Date | Tuesday, March 15, 2022 |

For further details regarding the activity, kindly refer to page 43 of the Letter of Offer enclosed herewith.

In this regard and in accordance with the requirements of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, please find attached herewith:

1. Letter of Offer
2. Abridged Letter of Offer
3. Application Form
4. Rights Entitlements Letter

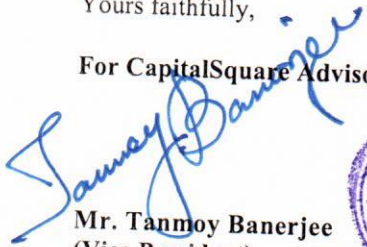
(The aforesaid documents are hereinafter collectively referred to as 'Offer Documents')

We hope your good self will find the above in order and we request you to kindly upload on your website.

Thanking you,

Yours faithfully,

For CapitalSquare Advisors Private Limited


Mr. Tannoy Banerjee
(Vice President)



Encl.: As Above

CAPITAL SQUARE ADVISORS PRIVATE LIMITED

Regd. Address : 208, 2nd Floor, AARPEE Centre, MIDC Road No. 11, Andheri (E), Mumbai 400093, India.
Tel - +91 22 66849999 Fax - +91 22 66849998 | CIN No. U65999MH2008PTC187863 | Website : www.capitalsquare.in



TILAK VENTURES LIMITED

Our Company was originally incorporated on August 18, 1980, as a private limited company, under the name and style of 'Tilak Finance Limited' under the provisions of the Companies Act, 1956, with the Registrar of Companies, Bombay bearing registration number '23000 of 1980' and vide Certificate of Commencement of Business dated October 25, 1980. The name of our Company was changed to 'Out Of City Travel Solutions Limited' and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Maharashtra, Mumbai on December 28, 2011. Subsequently, the name of our Company was further changed to 'Tilak Finance Limited' and a fresh Certificate of Incorporation pursuant to the said change of name was issued by the Deputy Registrar of Companies, Mumbai on March 28, 2014. Subsequently again, the name of our Company was further changed to 'Tilak Ventures Limited' and a fresh Certificate of Incorporation pursuant to change of name was issued by the Deputy Registrar of Companies, Mumbai on October 23, 2014. For further details, refer to the section titled 'General Information' beginning on page 41 of this Letter of Offer.

Corporate Identification Number: L65910MH1980PLC023000;

Registered Office: E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400053, Maharashtra, India;

Contact Details: +91-915209641/42; **Contact Person:** Mr. Davendra Kumar, Company Secretary and Compliance Officer;

Email-ID: tilakfin@gmail.com; **Website:** <https://tilakfinance.wordpress.com/>

**PROMOTERS OF OUR COMPANY ARE
HANDFUL INVESTRADE PRIVATE LIMITED, AGRAWAL BULLION LIMITED, AND BANAS FINANCE LIMITED
FOR PRIVATE CIRCULATION TO THE EQUITY SHAREHOLDERS OF OUR COMPANY**

RIGHTS ISSUE OF 9,63,60,000* (NINE CRORES SIXTY-THREE LAKHS SIXTY THOUSAND) EQUITY SHARES OF FACE VALUE OF ₹1.00/- (RUPEE ONE ONLY) ('EQUITY SHARES') EACH AT A PRICE OF ₹5.00/- (RUPEES FIVE ONLY) PER RIGHT SHARE (INCLUDING A PREMIUM OF ₹4.00/- (RUPEES FOUR ONLY) PER RIGHT SHARE) ('ISSUE PRICE') ('RIGHT SHARES') FOR AN AMOUNT UP TO ₹48,18,00,000.00/- (RUPEES FORTY-EIGHT CRORES EIGHTEEN LAKHS ONLY) ON A RIGHTS ISSUE BASIS TO THE ELIGIBLE SHAREHOLDERS OF TILAK VENTURES LIMITED ('COMPANY' OR 'ISSUER') IN THE RATIO OF 3 (THREE) RIGHT SHARES FOR EVERY 4 (FOUR) EQUITY SHARES HELD BY SUCH ELIGIBLE SHAREHOLDERS AS ON THE RECORD DATE, FRIDAY, FEBRUARY 18, 2022, ('ISSUE'). THE ISSUE PRICE IS 5 (FIVE) TIMES THE FACE VALUE OF THE EQUITY SHARE. FOR FURTHER DETAILS, KINDLY REFER TO THE SECTION TITLED 'TERMS OF THE ISSUE' BEGINNING ON PAGE 126 OF THIS LETTER OF OFFER.

*Assuming full subscription and receipt of all Call Monies with respect to Right Shares.

PAYMENT METHOD FOR THE ISSUE

| AMOUNT PAYABLE PER RIGHT SHARE | FACE VALUE | PREMIUM | TOTAL |
|---|----------------|----------------|----------------|
| On Application | ₹0.50/- | ₹2.00/- | ₹2.50/- |
| One or more subsequent Call(s) as determined by our Board at its sole discretion, from time to time | ₹0.50/- | ₹2.00/- | ₹2.50/- |
| Total | ₹1.00/- | ₹4.00/- | ₹5.00/- |

WILFUL DEFAULTERS AND/ OR FRAUDULENT BORROWERS

Neither our Company, nor our Promoters, or Directors are or have been categorized as wilful defaulters or fraudulent borrowers by any bank or financial institution (as defined under the Companies Act, 2013) or consortium thereof, in accordance with the guidelines on wilful defaulters or fraudulent borrowers issued by the Reserve Bank of India.

GENERAL RISK

Investment in equity and equity related securities involves a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of our Company and this Issue including the risks involved. The Right Shares have not been recommended or approved by Securities and Exchange Board of India ('SEBI') nor does SEBI guarantee the accuracy or adequacy of this Letter of Offer. Investors are advised to refer 'Risk Factors' beginning on page 23 of this Letter of Offer before investing in the Issue.

ISSUER'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Letter of Offer contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Letter of Offer is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Letter of Offer as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

LISTING

The existing Equity Shares of our Company are listed and traded on the BSE Limited. Our Company has received in-principle approval from BSE for listing the Right Shares pursuant to letter bearing reference number 'DCS/RIGHT/KK/FIP/1794/2021-22' dated Friday, January 07, 2022. Our Company shall make application to BSE to obtain trading approvals for the Rights Entitlements as enshrined under the SEBI circular bearing reference number 'SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020'. For the purposes of this Issue, the Designated Stock Exchange is BSE Limited.

LEAD MANAGER TO THE ISSUE



Teaming together to create value

CAPITALSQUARE ADVISORS PRIVATE LIMITED

208, 2nd Floor, AARPEE Center, MIDC Road No 11, CTS 70, Andheri (East), Mumbai – 400093, Maharashtra, India

Contact Details: +91-22-66849999/ +91-9874283532

Website: www.capitalsquare.in

Email ID/ Investor Grievance ID: tanmoy.banerjee@capitalsquare.in

pankita.patel@capitalsquare.in

Contact Person: Mr. Tanmoy Banerjee, Ms. Pankita Patel

SEBI Registration Number: INM000012219

REGISTRAR TO THE ISSUE



LINK INTIME INDIA PRIVATE LIMITED

C 101, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai – 400083, Maharashtra, India;

Contact Details: 022 - 4918 6200

Fax Number: 022 - 4918 6195

E-mail ID: tilakventures.rights@linkintime.co.in

Investor grievance e-mail: tilakventures.rights@linkintime.co.in

Website: www.linkintime.co.in

Contact Person: Mr. Sumeet Deshpande

SEBI Registration Number: INR000004058

ISSUE PROGRAMME

| ISSUE OPENING DATE | LAST DATE FOR MARKET RENUNCIATION* | ISSUE CLOSING DATE** |
|---------------------------|------------------------------------|-------------------------|
| MONDAY, FEBRUARY 28, 2022 | TUESDAY, MARCH 08, 2022 | TUESDAY, MARCH 15, 2022 |

*Eligible Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renounees on or prior to the Issue Closing Date.

** Our Board or a duly authorized committee thereof will have the right to extend the Issue Period as it may determine from time to time, provided that this Issue will not remain open in excess of 30 (thirty) days from the Issue Opening Date. Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.

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SECTION I - GENERAL

DEFINITIONS AND ABBREVIATIONS

DEFINITIONS

This Letter of Offer uses the definitions and abbreviations set forth below, which you should consider when reading the information contained herein. The following list of certain capitalized terms used in this Letter of Offer is intended for the convenience of the reader/prospective Applicant only and is not exhaustive.

This Letter of Offer uses the definitions and abbreviations set forth below, which, unless the context otherwise indicates or implies, or unless otherwise specified, shall have the meaning as provided below. References to any legislation, act, regulation, rules, guidelines, or policies shall be to such legislation, act, regulation, rules, guidelines, or policies as amended, supplemented, or re-enacted from time to time and any reference to a statutory provision shall include any subordinate legislation made from time to time under that provision.

In this Letter of Offer, unless otherwise indicated or the context otherwise requires, all references to ‘the/our Company’, ‘we’, ‘our’, ‘us’ or similar terms are to Tilak Ventures Limited as the context requires, and references to ‘you’ are to the Eligible Shareholders and/ or prospective Investors in this Right Issue of Equity Shares.

The words and expressions used in this Letter of Offer, but not defined herein, shall have the same meaning (to the extent applicable) ascribed to such terms under the SEBI (ICDR) Regulations, the Companies Act, 2013, the SCRA, the Depositories Act, and the rules and regulations made thereunder. Notwithstanding the foregoing, terms used in section titled ‘*Industry Overview*’, ‘*Statement of Tax Benefits*’, ‘*Financial Information*’, ‘*Outstanding Litigations, Defaults, and Material Developments*’ and ‘*Terms of the Issue*’ on page 61, 57, 71, 113, and 126 respectively, shall have the meaning given to such terms in such sections.

COMPANY RELATED TERMS

| Term | Description |
|---|--|
| Tilak Ventures Limited/ the Company/ our Company | Tilak Ventures Limited, a public limited company incorporated under the provisions of the Companies Act, 1956, as amended from time to time; |
| We/ us/ our | Unless the context otherwise indicates or implies, refers to Tilak Ventures Limited; |
| AoA/ Articles of Association | The Articles of Association of Tilak Ventures Limited, as amended from time to time; |
| Audit Committee | The committee of the Board of Directors constituted as our Company’s audit committee in accordance with the provisions of Section 177 of the Companies Act, 2013 read with Regulation 18 of the SEBI (LODR) Regulations; |
| Audited Financial Statements | The audited financial statements of our Company prepared under Ind AS for the Financial Years ending 2021, 2020, and 2019; |
| Auditors/ Statutory Auditors/ Peer Review Auditor | The statutory auditors of our Company M/s. Dassani & Associates, Chartered Accountants; |
| Board of Directors/ Board | Board of Directors of our Company; |
| Company Secretary and Compliance Officer | The Company Secretary and Compliance Officer of our Company, being Mr. Davendra Kumar; |
| Chief Financial Officer/ CFO | The Chief Financial Officer of our Company, being Mr. Vinod Prabhu; |
| Directors | The director(s) on the Board of our Company, unless otherwise specified; |
| Eligible Shareholder(s) | Eligible holder(s) of the Equity Shares of Tilak Ventures Limited as on the Record Date; |
| Equity Shares | Equity share of the Company having face value of ₹1.00/- (Rupee One Only), unless otherwise specified; |
| Financial Information | Collectively, the Audited Consolidated Financial Statements and Limited Reviewed Unaudited Consolidated Financial Statements; |

| Term | Description |
|---|--|
| Independent Director | Independent directors on the Board and eligible to be appointed as an Independent Director under the provisions of Companies Act and SEBI (LODR) Regulations. For details of the Independent Directors, please refer to section titled ' <i>Our Management</i> ' beginning on page 68 of this Letter of Offer; |
| ISIN | International Securities Identification Number being INE026L01022; |
| Key Management Personnel/ KMP | Key management personnel of our Company in terms of Regulation 2(1) (bb) of the SEBI (ICDR) Regulations and Section 2 (51) of the Companies Act, 2013. For details, please refer to section titled ' <i>Our Management</i> ' beginning on page 68 of this Letter of Offer; |
| MoA/ Memorandum of Association | The Memorandum of Association of Tilak Ventures Limited, as amended from time to time; |
| Nomination and Remuneration Committee | The committee of the Board of directors reconstituted as our Company's Nomination and Remuneration Committee in accordance with Section 178 of the Companies Act, 2013 read with Regulation 19 of the SEBI (LODR) Regulations; |
| Promoters | Handful Investrade Private Limited, Agrawal Bullion Limited, and Banas Finance Limited; |
| Promoter Group | Persons and entities forming part of the promoter group of our Company as determined in terms of Regulation 2(1)(pp) of the SEBI (ICDR) Regulations and as disclosed by our Company in the filings made with the BSE Limited under the SEBI (LODR) Regulations; |
| Registered Office | E/109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West) – 400078, Mumbai, Maharashtra, India; |
| Registrar of Companies | 100, Everest, Marine Drive, Mumbai- 400002, Maharashtra, India; |
| Stakeholders' Relationship Committee | The committee of the Board of Directors constituted as our Company's Stakeholders' Relationship Committee in accordance with Section 178 of the Companies Act, 2013 read with Regulation 20 of the SEBI (LODR) Regulations; |
| Stock Exchange/ Designated Stock Exchange | BSE Limited; |

TECHNICAL AND INDUSTRY RELATED TERMS

| Term | Description |
|-------|---|
| CAGR | Compound Annual Growth Rate; |
| CE | Capital Economics; |
| FDI | Foreign Direct Investment; |
| FICCI | Federation of Indian Chambers of Commerce and Industry; |
| FIPB | Foreign Investment Promotion Board; |
| FY | Financial Year; |
| GDP | Gross Domestic Product; |
| GST | Goods and Services Tax; |
| IBEF | India Brand Equity Foundation; |
| ICICI | Industrial Credit and Investment Corporation of India; |
| IMF | International Monetary Fund; |
| ISO | International Organization for Standardization; |
| JV | Joint Venture; |
| M&A | Mergers and Acquisitions; |
| MNC | Multi National Company; |
| MOUs | Memorandum of Understanding; |
| NOC | No Objection Certificate; |

| Term | Description |
|--------------|---------------------------|
| One Billion | Ten Thousand Lakhs; |
| One million | Ten Lakhs; |
| One Trillion | One Crore Lakhs; |
| PE | Private Equity; |
| PIB | Press Information Bureau; |
| POS | Point of Sale; |
| PPP | Purchasing Power Parity; |
| SEZ | Special Economic Zone; |
| Sq. ft. | Square Foot; |
| USA | United States of America; |
| USD | United States Dollar; |
| WEO | World Economic Outlook; |

ISSUE RELATED TERMS

| Term | Description |
|---|---|
| Abridged Letter of Offer | Abridged Letter of Offer to be sent to the Eligible Shareholders with respect to the Issue in accordance with the provisions of the SEBI (ICDR) Regulations and the Companies Act; |
| Additional Right Shares | The Right Shares applied or allotted under this Issue in addition to the Rights Entitlement; |
| Allot/ Allotment/ Allotted | Unless the context requires, the allotment of Right Shares pursuant to this Issue; |
| Allotment Account | The account opened with the Banker to the Issue, into which the Application Money lying to the credit of the escrow account(s) and Application amounts by ASBA blocked in the ASBA Account, with respect to successful Investors will be transferred on the Transfer Date in accordance with Section 40 (3) of the Companies Act; |
| Allotment Advice | Note, advice, or intimation of Allotment sent to each successful Applicant who has been or is to be Allotted the Right Shares pursuant to this Issue; |
| Allotment Date | Date on which the Allotment is made pursuant to this Issue; |
| Allottees | Person(s) who are Allotted Rights Shares pursuant to the Allotment; |
| Applicant(s)/ Investor(s) | Eligible Shareholder(s) and/or Renouncee(s) who make an application for the Right Shares pursuant to this Issue in terms of the Letter of Offer, including an ASBA Investor; |
| Application | Application made through (i) submission of the Application Form or plain paper Application to the Designated Branch(es) of the SCSBs or online/ electronic application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process, or (ii) filling the online Application Form available on R-WAP (instituted only for resident Investors, in the event the Investors are not able to utilize the ASBA facility for making an Application despite their best efforts), to subscribe to the Equity Shares at the Issue Price; |
| Application Form | Unless the context otherwise requires, an application form (including online application form available for submission of application using the R-WAP or through the website of the SCSBs (if made available by such SCSBs) under the ASBA process) used by an Investor to make an application for the Allotment of Equity Shares in the Issue; |
| Application Money | Aggregate amount payable at the time of Application ₹2.50/- (Rupees Two and Fifty Paise Only) in respect of the Right Shares applied for in this Issue at the Issue Price; |
| Application Supported by Blocked Amount or ASBA | Application (whether physical or electronic) used by ASBA Investors to make an application authorizing the SCSB to block the Application Money in the ASBA Account maintained with such SCSB; |

| Term | Description |
|--|--|
| ASBA Account | Account maintained with a SCSB and specified in the Application Form or plain paper application, as the case may be, for blocking the amount mentioned in the Application Form or the plain paper application, in case of Eligible Shareholders, as the case may be; |
| ASBA Applicant /ASBA Investor | As per the SEBI Circular SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020, all investors (including Renounees) shall make an application for an Issue only through ASBA facility; |
| ASBA Bid | Bid made by an ASBA Bidder including all revisions and modifications thereto as permitted under the SEBI (ICDR) Regulations; |
| ASBA Circulars | Collectively, the SEBI circulars bearing reference numbers ‘SEBI/CFD/DIL/ASBA/1/2009/30/12 dated December 30, 2009’, ‘CIR/CFD/DIL/1/2011 dated April 29, 2011’, and ‘SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020’; |
| Bankers to the Issue/ Refund Bank | Collectively, the Escrow Collection Bank and the Refund Bank to the Issue, in this case being Indusind Bank Limited; |
| Bankers to the Issue Agreement | Agreement dated Thursday, January 20, 2022, entered into by and amongst our Company, the Lead Manager and the Registrar to the Issue, and the Bankers to the Issue for collection of the Application Money from Investors making an application through the R-WAP facility, transfer of funds to the Allotment Account from the Escrow Account and SCSBs, release of funds from Allotment Account to our Company and other persons and where applicable, refunds of the amounts collected from Investors and providing such other facilities and services as specified in the agreement; |
| Basis of Allotment | The basis on which the Right Shares will be Allotted to successful Applicants in the Issue, and which is described in the section titled ‘ <i>Terms of the Issue</i> ’ beginning on page 126 of this Letter of Offer; |
| Call(s) | The notice issued by our Company to the holders of the Right Shares as on the Call Record Date for making a payment of the Call Monies; |
| Call Money(ies) | The balance amount payable by the holders of the Rights Shares pursuant to the Payment Schedule, being ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Shares after payment of the Application Money; |
| Controlling Branches / Controlling Branches of the SCSBs | Such branches of the SCSBs which co-ordinate with the Lead Manager, the Registrar to the Issue and the Stock Exchange, a list of which is available on https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes; |
| Demographic Details | Details of Investors including the Investor’s address, name of the Investor’s father/ husband, investor status, occupation and bank account details, where applicable; |
| Designated SCSB Branches | Such branches of the SCSBs which shall collect the ASBA Forms submitted by ASBA Bidders, a list of which is available on the website of SEBI at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35 , updated from time to time, or at such other website as may be prescribed by SEBI from time to time; |
| Depository(ies) | NSDL and CDSL or any other depository registered with SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 2018 as amended from time to time read with the Depositories Act, 1996; |
| Letter of Offer/ LoF | This letter of offer dated Friday, February 18, 2022, filed with BSE Limited, in accordance with the SEBI (ICDR) Regulations, for their observations and in-principle approval; |
| Escrow Account(s) | One or more no-lien and non-interest bearing accounts with the Escrow Collection Bank(s) for the purposes of collecting the Application Money from resident Investors making an Application through the R-WAP facility; |

| Term | Description |
|---------------------------------------|---|
| Escrow Collection Bank | Banks which are clearing members and registered with SEBI as bankers to an issue and with whom Escrow Account(s) will be opened, in this case being Indusind Bank Limited; |
| Eligible Equity Shareholders | Existing Equity Shareholders as on the Record Date i.e., Friday, February 18, 2022. Please note that the investors eligible to participate in the Issue exclude certain overseas shareholders; |
| Issue/ Rights Issue | Rights Issue of up to 9,63,60,000* (Nine Crores Sixty-Three Lakhs Sixty Thousand) Equity Shares of our Company for cash at a price of ₹5.00/- (Rupees Five Only) per Right Shares aggregating to an amount of ₹48,18,00,000.00/- (Rupees Forty-Eight Crores Eighteen Lakhs Only) on a rights basis to the Eligible Shareholders of our Company in the ratio of 3 (Three) Right Shares for every 4 (Four) Equity Shares held by the Eligible Shareholders of our Company on the Record Date i.e. Friday, February 18, 2022; On Application, Investors will have to pay ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price and the balance ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price, will have to be paid, on one or more subsequent Call(s), as determined by the Board of Directors at its sole discretion, from time to time; |
| Issue Closing Date | Monday, February 28, 2022; |
| Issue Opening Date | Tuesday, March 15, 2022; |
| Issue Period | The period between the Issue Opening Date and the Issue Closing Date, inclusive of both days, during which Applicants/ Investors can submit their Applications, in accordance with the SEBI (ICDR) Regulations; |
| Issue Price | ₹5.00/- (Rupees Five Only) per Right Share issued in 1 (One) Rights Entitlement, including a premium of ₹4.00/- (Rupees Four only) per Rights Share; On Application, Investors will have to pay ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price and the balance ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price, will have to be paid, on one or more subsequent Call(s), as determined by the Board of Directors at its sole discretion, from time to time; |
| Issue Proceeds | The proceeds of the Issue that are available to our Company; |
| Issue Size | Amount aggregating up to ₹48,18,00,000.00/- (Rupees Forty-Eight Crores Eighteen Lakhs Only); |
| Lead Manager to the Issue | CapitalSquare Advisors Private Limited; |
| Letter of Offer/ LoF | The final letter of offer dated Friday, February 18, 2022, filed with the BSE Limited after incorporating the observations received from the BSE Limited on the Draft Letter of Offer; |
| Multiple Application Forms | Multiple application forms submitted by an Eligible Equity Shareholder/Renouncee in respect of the Rights Entitlement available in their demat account. However supplementary applications in relation to further Equity Shares with/without using additional Rights Entitlements will not be treated as multiple application; |
| Net Proceeds | Issue Proceeds less the Issue related expenses. For further details, please refer to the section titled ' <i>Objects of the Issue</i> ' beginning on page 52 of this Letter of Offer; |
| Non-ASBA Investor/ Non-ASBA Applicant | Investors other than ASBA Investors who apply in the Issue otherwise than through the ASBA process comprising Eligible Shareholders holding Equity Shares in physical form or who intend to renounce their Rights Entitlement in part or full and Renouncees; |

| Term | Description |
|---|---|
| Non-Institutional Investors/ NIIs | An Investor other than a Retail Individual Investor or Qualified Institutional Buyer as defined under Regulation 2(1)(jj) of the SEBI (ICDR) Regulations; |
| Offer Documents | The Draft Letter of Offer, Letter of Offer, Abridged Letter of Offer including any notices, corrigendum thereto; |
| Off Market Renunciation | The renunciation of Rights Entitlements undertaken by the Investor by transferring them through off market transfer through a depository participant in accordance with the SEBI Rights Issue Circulars and the circulars issued by the Depositories, from time to time, and other applicable laws; |
| On Market Renunciation | The renunciation of Rights Entitlements undertaken by the Investor by trading them over the secondary market platform of the Stock Exchange through a registered stockbroker in accordance with the SEBI Rights Issue Circulars and the circulars issued by the Stock Exchange, from time to time, and other applicable laws, on or before Tuesday, March 08, 2022; |
| Payment Schedule | Payment schedule under which on Application, Investors will have to pay ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price and the balance ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price, will have to be paid, on one or more subsequent Call(s), as determined by the Board of Directors at its sole discretion, from time to time; |
| QIBs or Qualified Institutional Buyers | Qualified institutional buyers as defined under Regulation 2(1)(ss) of the SEBI (ICDR) Regulations; |
| R-WAP | Registrar's web-based application platform accessible at https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx , instituted as an optional mechanism in accordance with the R-WAP Circulars. This platform is instituted only for resident Investors, in the event such Investors are not able to utilize the ASBA facility for making an application despite their best efforts; |
| R-WAP Circulars | SEBI circulars bearing reference numbers 'SEBI/HO/CFD/DIL2/CIR/P/2020/78 dated May 06, 2020', read with 'SEBI/HO/CFD/DIL1/CIR/P/2020/136 dated July 24, 2020', 'SEBI/HO/CFD/DIL1/CIR/P/2021/13 dated January 19, 2021', and 'SEBI/HO/CFD/DIL2/CIR/P/2021/552 dated April 22, 2021' and 'SEBI/HO/CFD/DIL2/CIR/P/2021/633 dated October 01, 2021'; |
| Record Date | Designated date for the purpose of determining the Equity Shareholders eligible to apply for Right Shares, being Friday, February 18, 2022; |
| Refund through electronic transfer of Funds | Refunds through NECS, Direct Credit, RTGS, NEFT or ASBA process, as applicable; |
| Registrar to the Issue | Purva Sharegistry (India) Private Limited; |
| Registrar Agreement | Agreement dated December 02, 2021, entered into between our Company and the Registrar in relation to the responsibilities and obligations of the Registrar to the Issue pertaining to this Issue, including in relation to the R-WAP facility; |
| Renouncees | Any persons who have acquired Rights Entitlements from the Equity Shareholders through renunciation; |
| Renunciation Period | The period during which the Investors can renounce or transfer their Rights Entitlements which shall commence from the Issue Opening Date i.e. Monday, February 28, 2022. Such period shall close on Tuesday, March 08, 2022 in case of On Market Renunciation. Eligible Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncee on or prior to the Issue Closing Date i.e. Tuesday, March 15, 2022; |

| Term | Description |
|---|---|
| Retail Individual Investors/ RIIs | An individual Investor (including an HUF applying through karta) who has applied for Rights Shares and whose Application Money is not more than ₹2,00,000.00/- (Rupees Two Lakhs Only) in the Issue as defined under Regulation 2(1)(vv) of the SEBI (ICDR) Regulations; |
| Rights Entitlement (s)/ RES | The number of Right Shares that an Investor is entitled to in proportion to the number of Equity Shares held by the Investor on the Record Date, in this case being 3 (Three) Equity Shares for every 4 (Four) Equity Shares held by an Eligible Equity Shareholder; The Rights Entitlements with a separate ISIN 'INE026L20022' will be credited to your demat account before the date of opening of the Issue, against the Equity Shares held by the Equity Shareholders as on the Record Date, pursuant to the provisions of the SEBI (ICDR) Regulations and the SEBI Rights Issue Circular, the Rights Entitlements shall be credited in dematerialized form in respective demat accounts of the Eligible Equity Shareholders before the Issue Opening Date; |
| Rights Entitlement Letter | Letter including details of Rights Entitlements of the Eligible Shareholders. The Rights Entitlements are also accessible through the R-WAP and the link for the same will be available on the website of our Company; |
| Right Shares | Equity Shares of our Company to be Allotted pursuant to this Issue; |
| R-WAP | Registrar's web based application platform accessible at https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx instituted as an optional mechanism in accordance with SEBI circulars bearing reference numbers 'SEBI/HO/CFD/DIL2/CIR/P/2020/78 dated May 6, 2020', 'SEBI/HO/CFD/DIL1/CIR/P/2020/136 dated July 24, 2020', 'SEBI/HO/CFD/DIL1/CIR/P/2021/13 dated January 19, 2021', 'SEBI/HO/CFD/DIL2/CIR/P/2021/552 dated April 22, 2021' and 'SEBI/HO/CFD/DIL2/CIR/P/2021/633 dated October 01, 2021' for accessing/ submitting online Application Form by resident Investors; |
| SEBI Rights Issue Circulars | Collectively, SEBI circulars bearing reference number 'SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020', 'SEBI/HO/CFD/CIR/CFD/DIL/67/2020 dated April 21, 2020', 'SEBI/HO/CFD/DIL2/CIR/P/2020/78 dated May 6, 2020', 'SEBI/HO/CFD/DIL1/CIR/P/2020/136 dated July 24, 2020' and 'SEBI/HO/CFD/DIL1/CIR/P/2021/13 dated January 19, 2021'; |
| Self-Certified Syndicate Banks/ SCSB(s) | The banks registered with SEBI, offering services (i) in relation to ASBA (other than through UPI mechanism), a list of which is available on the website of SEBI at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34 or https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35 , as applicable, or such other website as updated from time to time, and (ii) in relation to ASBA (through UPI mechanism), a list of which is available on the website of SEBI at https://sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40 or such other website as updated from time to time; |
| Transfer Date | The date on which the amount held in the escrow account(s) and the amount blocked in the ASBA Account will be transferred to the Allotment Account, upon finalization of the Basis of Allotment, in consultation with the Designated Stock Exchange; |
| Wilful Defaulter | A Company or person, as the case may be, categorized as a wilful defaulter by any bank or financial institution or consortium thereof, in terms of Regulation 2(1)(lll) of SEBI (ICDR) Regulations and in accordance with the |

| Term | Description |
|----------------|---|
| | guidelines on wilful defaulters issued by the RBI, including any company whose director or promoter is categorized as such; |
| Working Day(s) | Working day means all days on which commercial banks in Mumbai are open for business. Further, in respect of Issue Period, working day means all days, excluding Saturdays, Sundays, and public holidays, on which commercial banks in Mumbai are open for business. Furthermore, the time period between the Issue Closing Date and the listing of the Right Shares on the Stock Exchange, working day means all trading days of the Stock Exchange, excluding Sundays and bank holidays, as per circulars issued by SEBI; |

ABBREVIATIONS

| Term | Description |
|----------------------------|--|
| ₹/Rs. /Rupees /INR | Rupees; |
| ADR | American Depository Receipt; |
| AGM | Annual General Meeting; |
| AIF | Alternative Investment Fund as defined and registered with SEBI under the Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012; |
| AS | Accounting Standards issued by the Institute of Chartered Accountants of India; |
| AY | Assessment Year; |
| BSE | BSE Limited; |
| CAF | Common Application Form; |
| CDSL | Central Depository Services (India) Limited; |
| CFO | Chief Financial Officer; |
| CIN | Corporate Identification Number; |
| CIT | Commissioner of Income Tax; |
| CLRA | Contract Labour (Regulation and Abolition) Act, 1970; |
| Companies Act, 2013 | Companies Act, 2013 along with rules made thereunder; |
| Companies Act, 1956 | Companies Act, 1956, and the rules thereunder (without reference to the provisions thereof that have ceased to have effect upon the notification of the Notified Sections); |
| CSR | Corporate Social Responsibility; |
| Depository | A depository registered with SEBI under the Securities and Exchange Board of India (Depositories and Participant) Regulations, 2018 |
| Depositories Act | The Depositories Act, 1996; |
| DP/ Depository Participant | Depository Participant as defined under the Depositories Act; |
| DIN | Director Identification Number; |
| DP | Depository Participant; |
| DP-ID | Depository Participant's Identification; |
| DR | Depository Receipts; |
| EBITDA | Profit/(loss) after tax for the year adjusted for income tax expense, finance costs, depreciation, and amortisation expense, as presented in the statement of profit and loss; |
| EGM | Extraordinary General Meeting; |
| EEA | European Economic Area; |
| EPS | Earning per Equity Share; |
| FCNR Account | Foreign Currency Non-Resident (Bank) account established in accordance with the FEMA; |
| FDI | Foreign Direct Investment; |
| FEMA | Foreign Exchange Management Act, 1999 read with rules and regulations made thereunder; |

| Term | Description |
|------------------------------|--|
| FEMA Rules | Foreign Exchange Management (Non-debt Instruments) Rules, 2019; |
| FII(s) | Foreign Institutional Investors registered with SEBI under applicable laws; |
| FIPB | Foreign Investment Promotion Board; |
| FPIs | A foreign portfolio investor who has been registered pursuant to the SEBI FPI Regulations, provided that any FII who holds a valid certificate of registration shall be deemed to be an FPI until the expiry of the block of three years for which fees have been paid as per the SEBI FPI Regulations |
| Fugitive Economic Offender | An individual who is declared a fugitive economic offender under Section 12 of the Fugitive Economic Offenders Act, 2018; |
| FVCI | Foreign Venture Capital Investors (as defined under the Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000) registered with SEBI; |
| FY | Period of 12 months ended March 31 of that particular year, unless otherwise stated; |
| GAAP | Generally Accepted Accounting Principles; |
| GDP | Gross Domestic Product; |
| GDR | Global Depository Receipt; |
| GNPA | Gross Net Performing Assets; |
| GoI / Government | The Government of India; |
| GST | Goods and Services Tax; |
| HUF | Hindu Undivided Family; |
| Ind AS | Indian Accounting Standards; |
| ICAI | The Institute of Chartered Accountants of India; |
| ICSI | The Institute of Company Secretaries of India; |
| IFRS | International Financial Reporting Standards; |
| Income Tax Act/ IT Act | The Income Tax Act, 1961 and amendments thereto; |
| Insider Trading Regulations | Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015; |
| Insolvency Code | Insolvency and Bankruptcy Code, 2016, as amended; |
| INR / ₹ / Rs./ Indian Rupees | Indian Rupee, the official currency of the Republic of India; |
| IT | Information Technology; |
| MCA | The Ministry of Corporate Affairs, GoI; |
| Mn / mn | Million; |
| Mutual Funds | Mutual funds registered with the SEBI under the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996; |
| N.A. or NA | Not Applicable; |
| NAV | Net Asset Value; |
| NEFT | National Electronic Fund Transfer; |
| Notified Sections | The sections of the Companies Act, 2013 that have been notified by the MCA and are currently in effect; |
| NR/ Non-Resident | A person resident outside India, as defined under the FEMA and includes an NRI, FPIs registered with SEBI and FVCIs registered with SEBI; |
| NRE | Account Non-resident external account; |
| NRI | Non-resident Indian; |
| NSDL | National Securities Depository Limited; |
| NSE | National Stock Exchange of India Limited; |
| OCB | Overseas Corporate Body; |
| p.a. | Per annum; |
| P/E Ratio | Price/Earnings Ratio; |
| PAN | Permanent account number; |
| PAT | Profit after Tax; |
| RBI | Reserve Bank of India; |
| RBI Act | Reserve Bank of India Act, 1934; |

| Term | Description |
|-------------------------|---|
| RoNW | Return on Net Worth; |
| SCORES | SEBI Complaints Redress System; |
| SCRA | Securities Contracts (Regulation) Act, 1956; |
| SCRR | Securities Contracts (Regulation) Rules, 1957; |
| SEBI | Securities and Exchange Board of India; |
| SEBI Act | Securities and Exchange Board of India Act, 1992; |
| SEBI AIF Regulations | Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012; |
| SEBI FPI Regulations | Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2019; |
| SEBI (LODR) Regulations | Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time; |
| SEBI (ICDR) Regulations | Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 and amendments thereto; |
| SEBI (SAST) Regulations | Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and amendments thereto; |
| Securities Act | United States Securities Act of 1933, as amended; |
| STT | Securities transaction tax; |
| Trade Mark Act | Trade Marks Act, 1999 and the rules thereunder, including subsequent amendments thereto; |
| TDS | Tax deducted at source; |
| VCF | Venture capital fund as defined and registered with SEBI under the Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996 or the SEBI AIF Regulations, as the case may be; |

NOTICE TO OVERSEAS INVESTORS

The distribution of Issue Material, and the Issue of Rights Entitlement and Right Shares to persons in certain jurisdictions outside India may be restricted by legal requirements prevailing in those jurisdictions. Persons in whose possession the Issue Material may come are required to inform themselves about and observe such restrictions.

Our Company is making this Issue on a rights basis to the Eligible Shareholders as on Record Date and will dispatch through email and courier the Issue Materials to such Eligible Shareholders who have a registered address in India or who have provided an Indian address to our Company. Investors can also access the Issue Material from the websites of the Registrar, our Company, the BSE Limited, and on R-WAP. Those overseas shareholders, who have not updated our records with their Indian address or the address of their duly authorized representative in India, prior to the date on which we propose to dispatch the Issue Materials, shall not be sent the Issue Materials.

No action has been or will be taken to permit this Issue in any jurisdiction where action would be required for that purpose, except that the Letter of Offer has been filed with BSE Limited for observations. Accordingly, the Right Entitlements and Right Shares may not be offered or sold, directly or indirectly, and the Issue Materials may not be distributed in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Receipt of the Issue Materials will not constitute an offer in those jurisdictions in which it would be illegal to make such an offer, and, under such circumstances, Issue Material must be treated as sent for information purpose only and should not be acted upon for subscription to Rights Entitlement and Right Shares and should not be copied or redistributed. Accordingly, persons receiving a copy of Issue Material should not, in connection with this Issue of the Right Shares or Rights Entitlements, distribute or send the same in or into any jurisdiction where to do so would or might contravene local securities laws or regulations. If Issue Material is received by any person in any such jurisdiction, or by their agent or nominee, they must not seek to subscribe to the Right Shares, or the Rights Entitlements referred to in the Issue Material.

Any person who makes an application to acquire Right Entitlements or Right Shares will be deemed to have declared, represented, warranted, and agreed that she/he is authorized to acquire the Right Entitlements or Right Shares in compliance with all applicable laws and regulations prevailing in her/his jurisdiction. Our Company, the Registrar or any other person acting on behalf of us reserve the right to treat any Application Form as invalid where we believe that Application Form is incomplete, or acceptance of such Application Form may infringe applicable legal or regulatory requirements and we shall not be bound to allot or issue any Right Shares or Rights Entitlement in respect of any such Application Form. Neither the delivery of Issue Materials nor any sale hereunder, shall under any circumstances create any implication that there has been no change in our Company's affairs from the date hereof or that the information contained herein is correct as at any time subsequent to the date of the Letter of Offer.

The contents of the Issue Materials should not be construed as legal, tax, or investment advice. Prospective investors may be subject to adverse foreign, state, or local tax or legal consequences as a result of the offer of Right Entitlements and Right Shares. As a result, each investor should consult its own counsel, business advisor and tax advisor as to the legal, business, tax and related matters concerning this Offer. In addition, our Company is not making any representation to any offeree or purchaser of the Rights Entitlement and Right Shares regarding the legality of an investment in the Right Shares by such offeree or purchaser under any applicable laws or regulations.

The Rights Entitlement and the Right Shares of our Company have not been and will not be registered under the Securities Act, or any U.S. state securities laws and may not be offered, sold, resold, or otherwise transferred within the United States of America or the territories or possessions thereof, except in a transaction exempt from the registration requirements of the Securities Act. The rights referred to in the Letter of Offer are being offered in India, but not in the United States. The offering to which the Letter of Offer relates is not, and under no circumstances is to be construed as, an offering of any Equity Shares or rights for sale in the United States or as a solicitation therein of an offer to buy any of the said Equity Shares or rights. Accordingly, the Issue Materials should not be forwarded to or transmitted in or into the United States at any time.

Neither our Company nor any person acting on behalf of our Company will accept subscriptions or renunciation from any person, or the agent of any person, who appears to be, or who our Company or any person acting on behalf of our Company has reason to believe is in the United States when the buy order is made. Envelopes containing a Application

Form and Rights Entitlement Letter should not be postmarked in the United States or otherwise dispatched from the United States or any other jurisdiction where it would be illegal to make an offer, and all persons subscribing for the Equity Shares and wishing to hold such Equity Shares in registered form must provide an address for registration of the Equity Shares in India. Our Company is making the Right Shares to Eligible Shareholders of our Company on the Record Date and issue materials will be dispatched only to Equity Shareholders who have an Indian address. Any person who acquires rights and the Right Shares will be deemed to have declared, represented, warranted, and agreed, that:

1. That it is not and that at the time of subscribing for the Right Shares or the Rights Entitlements, it will not be, in the United States when the buy order is made,
2. It does not have a registered address (and is not otherwise located) in the United States, and
3. It is authorized to acquire the rights and the Equity Shares in compliance with all applicable laws and regulations.
4. Our Company believes that Application Form is incomplete, or acceptance of such Application Form may infringe applicable legal or regulatory requirements; and
5. Our Company shall not be bound to allot or issue any Rights Shares or Rights Entitlement in respect of any such Application Form.

Our Company reserves the right to treat as invalid any Application form which:

1. Appears to our Company or its agents to have been executed in or dispatched from the United States;
2. Where a registered Indian address is not provided; or
3. Where our Company believes that Application Form is incomplete, or acceptance of such Application Form may infringe applicable legal or regulatory requirements; and our Company shall not be bound to allot or issue any Equity Shares or Rights Entitlement in respect of any such Application Form.

PRESENTATION OF FINANCIAL INFORMATION AND USE OF MARKET DATA

CERTAIN CONVENTIONS

In this Letter of Offer, unless otherwise indicated or the context otherwise requires, all references to the/our 'Company', 'we', 'our', 'us' or similar terms are to Tilak Ventures Limited or, as the context requires, and references to 'you' are to the Equity Shareholders and/ or prospective Investors in the Equity Shares.

FINANCIAL DATA

Unless stated otherwise, the financial data in this Letter of Offer is derived from the unaudited financial statements for the half-year ending September 30, 2021, and the audited Financial Statement of our Company prepared in accordance with Ind AS, Accounting Standards, Companies Act, 2013. For further details, please refer to the section titled '**Financial Information**' beginning on page 71 of this Letter of Offer. The financial year of our Company commences on April 1 and ends on March 31.

In this Letter of Offer, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off, and unless otherwise specified, all financial numbers in parenthesis represent negative figures.

CURRENCY OF PRESENTATION

All references in this Letter of Offer to 'Rupees', 'Rs.', '₹', 'Indian Rupees' and 'INR' are to Rupees, the official currency of the Republic of India.

All references to 'U.S. \$', 'U.S. Dollar', 'USD' or '\$' are to United States Dollars, the official currency of the United States of America.

Please Note:

One million is equal to 1,000,000/10 lakhs;

One billion is equal to 1,000 million/100 crores;

One lakh is equal to 100 thousand;

One crore is equal to 10 million/100 lakhs;

FORWARD LOOKING STATEMENTS

Our Company has included statements in this Letter of Offer which contain words or phrases such as ‘will’, ‘may’, ‘aim’, ‘is likely to result’, ‘believe’, ‘expect’, ‘continue’, ‘anticipate’, ‘estimate’, ‘intend’, ‘plan’, ‘contemplate’, ‘seek to’, ‘future’, ‘objective’, ‘goal’, ‘project’, ‘should’, ‘pursue’ and similar expressions or variations of such expressions, that are ‘forward looking statements’.

Further, actual results may differ materially from those suggested by the forward-looking statements due to risks or uncertainties or assumptions associated with the expectations with respect to, but not limited to, regulatory changes pertaining to the industry in which our Company operates and our ability to respond to them, our ability to successfully implement our strategy, our growth and expansion, technological changes, our exposure to market risks, general economic and political conditions which have an impact on our business activities or investments, the monetary and fiscal policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic laws, regulations and taxes, changes in competition in its industry and incidents of any natural calamities and/or acts of violence. Important factors that could cause actual results to differ materially from our Company’s expectations include, but are not limited to, the following:

1. Uncertainty of the continuing impact of the COVID-19 pandemic on our business and operations;
2. General economic and business conditions in India and in the markets in which we operate and in the local, regional, and national economies;
3. Changes in laws and regulations relating to the sectors and industry in which we operate;
4. Increased competition in industries and sector in which we operate;
5. Factors affecting the industry in which we operate;
6. Our ability to successfully implement our growth strategy and expansion plans and to successfully launch and implement various projects and business plans for which funds are being raised through this Issue;
7. Our failure to keep pace with rapid changes in technology;
8. Changes in political and social conditions in India or in countries that we may enter, the monetary and interest rate policies of India and other countries, inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
9. Occurrence of natural disasters or calamities affecting the areas in which we have operations;
10. Any adverse outcome in the legal proceedings in which our Company is involved;
11. Other factors beyond our control;
12. Our ability to manage risks that arise from these factors;
13. Changes in Government policies and Regulatory actions that apply to or affect our business;
14. Conflicts of interest with affiliated companies, the promoter group and other related parties;
15. The performance of the financial markets in India and globally; and
16. We are affected by volatility in interest rates, adversely affecting our net interest income;

For a further discussion of factors that could cause the actual results to differ, please refer to the section titled '**Risk Factors**' beginning on page 23 of this Letter of Offer. By their nature, certain market risk disclosures are only estimates and could materially be different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated and are not a guarantee of future performance. Our Company or advisors does not have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI and BSE Limited's requirements, our Company shall ensure that Investors in India are informed of material developments until the time of the grant of listing and trading permission by the BSE Limited.

SECTION II – SUMMARY OF THE LETTER OF OFFER

The following is a general summary of certain disclosures included in this Letter of Offer and is neither exhaustive, nor does it purport to contain a summary of all the disclosures in this Letter of Offer or all details relevant to prospective Investors. This summary should be read in conjunction with and is qualified by, the more detailed information appearing in this Letter of Offer, including the sections titled ‘*Risk Factors*’, ‘*Objects of the Issue*’, ‘*Business Overview*’ and ‘*Outstanding Litigations, Defaults and Material Developments*’ beginning on pages 23, 52, 61, and 113 of this Letter of Offer, respectively.

SUMMARY OF OUR BUSINESS

Our Company operates in two business segments namely being, Commodity Trading Business and Finance Business Activities.

Our Company is in the undertaking transactions of a finance company by indulging in advancing of funds to persons, firms, or body corporates, receiving money on deposit or loan to carry on business as financier’s factors, undertaking and carrying on business as financier’s factors and executing all kinds of financial operations, except of banking business transactions. Further, our Company into investing and dealing in funds of the companies by subscribing to their securities or commodities, and carrying on the business of a broker, agent, and underwriter.

For further details, please refer to the section titled ‘*Business Overview*’ beginning on page 61 of this Letter of Offer.

OBJECTS OF THE ISSUE

The details of Issue Proceeds are set forth in the following table:

| Particulars | Amount |
|--|---------------------------|
| Gross Proceeds from the Issue# | ₹48,18,00,000.00/- |
| Less: Estimated Issue related Expenses | ₹52,00,000.00/- |
| Net Proceeds from the Issue | ₹47,66,00,000.00/- |

#Assuming full subscription and receipt of all Call Monies with respect to Rights Shares.

*The Issue size will not exceed ₹48,18,00,000.00/- (Rupees Forty-Eight Crores Eighteen Lakhs Only).

The intended use of the Net Proceeds of the Issue by our Company is set forth in the following table:

| Sr. No. | Particulars | Amount |
|---------|--------------------------------------|---------------------------|
| 1) | Towards working capital requirements | ₹38,93,00,000.00/- |
| 2) | General Corporate Purposes# | ₹8,73,00,000.00/- |
| | Total Net Proceeds@ | ₹47,66,00,000.00/- |

#In an event of any under-utilization of funds from the aforesaid stated objects of the Issue, the Company shall have the liberty to utilize the said balance fund for General Corporate Purpose, which shall not in any event exceed 25.00% (Twenty-Five Percent) of the Gross Proceeds (inclusive of the aforementioned fund requirement for General Corporate Purpose);

@Assuming full subscription in this Issue, receipt of all Call Monies with respect to Rights Shares, and subject to finalization of the Basis of Allotment and to be adjusted per the Rights Entitlement ratio.

For further details, please refer to the section titled ‘*Objects of the Issue*’ beginning on page 52 of this Letter of Offer.

SUBSCRIPTION TO THE ISSUE BY OUR PROMOTER AND PROMOTER GROUP

The Promoters of our Company through their letter dated Thursday, December 02, 2021, have confirmed that they intend to subscribe in part or to full extent of its Rights Entitlement in this Issue and to the extent of unsubscribed portion (if any) of this Issue and that they shall not renounce their Rights Entitlements except within the Promoter Group, in accordance with the provisions of Regulation 86 of the SEBI (ICDR) Regulations.

Our Promoter and certain members of our Promoter Group have also confirmed that they intend to apply for and subscribe to additional Right Shares and any Equity Shares offered in the Issue that remain unsubscribed, subject to compliance with the minimum public shareholding requirements, as prescribed under the SCRR and the SEBI (LODR) Regulations.

Any such subscription for Right Shares over and above their Rights Entitlement, if allotted, may result in an increase in their percentage shareholding in the Company. The allotment of Equity Shares of the Company subscribed by the Promoter and other members of the Promoter Group in this Issue shall be eligible for exemption from open offer requirements in terms of Regulation 10(4)(a) and 10(4)(b) of the SEBI (SAST) Regulations. The Issue shall not result in a change of control of the management of our Company in accordance with the provisions of SEBI (SAST) Regulations. Our Company is in compliance with Regulation 38 of the SEBI (LODR) Regulations and will continue to comply with the minimum public shareholding requirements under applicable law, pursuant to this Issue.

FINANCIAL INFORMATION

The following table sets forth the summary financial information derived from the unaudited Financial Statement for the half-year ending September 30, 2021, and the Audited Financial Statements, prepared in accordance with Ind AS and the Companies Act, 2013, for the Financial Year ending March 31, 2021, and March 31, 2020.

(₹)

| Particulars | Unaudited Financial Statement for the half-year ending September 30, 2021 | Audited Financial Statements for the Financial Year ending | |
|---|---|--|--------------------|
| | | March 31, 2021 | March 31, 2020 |
| Equity Share Capital | ₹12,84,80,000.00/- | ₹12,84,80,000.00/- | ₹12,84,80,000.00/- |
| Net Worth | ₹26,21,01,000.00/- | ₹25,49,16,000.00/- | ₹23,84,93,000.00/- |
| Total Income | ₹63,40,000.00/- | ₹5,11,31,000.00/- | ₹18,01,88,000.00/- |
| Profit / (loss) after tax | ₹57,06,000.00/- | ₹1,36,49,000.00/- | ₹27,05,000.00/- |
| Basic and diluted EPS (in ₹) | ₹0.04*/- | ₹0.11/- | ₹0.02/- |
| Net asset value per Equity Share (in ₹) | ₹2.04/- | ₹1.98/- | ₹1.86/- |
| Total borrowings | ₹2,37,80,000.00/- | ₹2,37,80,000.00/- | ₹2,37,80,000.00/- |

*Not Annualized

AUDITOR QUALIFICATIONS

For further details on auditor qualifications, please refer to section titled '*Financial Statements*' beginning on page 72 of this Letter of Offer.

OUTSTANDING LITIGATIONS

| Nature of cases | Number of cases | Amount involved |
|--|-----------------|-------------------|
| Litigations involving our Company | | |
| Litigation Involving Actions by Statutory/Regulatory Authorities | 2 | ₹57,161,102.00/- |
| Litigation involving Tax Liabilities | 5 | Not ascertainable |

| Nature of cases | Number of cases | Amount involved |
|---|-----------------|-----------------|
| Proceedings involving issues of moral turpitude or criminal liability on the part of our Company | Nil | Nil |
| Proceedings involving Material Violations of Statutory Regulations by our Company | Nil | Nil |
| Matters involving economic offences where proceedings have been initiated against our Company | Nil | Nil |
| Other proceedings involving our Company which involve an amount exceeding the Materiality Threshold or are otherwise material in terms of the Materiality Policy, and other pending matters which, if they result in an adverse outcome would materially and adversely affect the operations or the financial position of our Company | Nil | Nil |
| Litigation involving our Directors | Nil | Nil |

For further details, please refer to section titled '*Outstanding Litigations, Defaults and Material Developments*' beginning on page 113 of this Letter of Offer.

RISK FACTORS

For details of potential risks associated with our ongoing business activities and industry, investment in Equity Shares, material litigations which impact the business of the Company and other economic factors, please refer to the section titled '*Risk Factors*' beginning on page 23 of this Letter of Offer.

CONTINGENT LIABILITIES

As per the Audited Financial Statements for the Financial Year ending March 31, 2021, an amount towards uncalled preference share capital including premium in respect of investment by the Company of ₹1,39,70,000.00/- (Rupees One Crores Thirty-Nine Lakhs Seventy Thousand Only) is payable.

For details of the contingent liabilities, as reported in the Financial Statements, please refer to the section titled '*Financial Statements*' beginning on page 72 of this Letter of Offer.

RELATED PARTY TRANSACTIONS

Following is the summary of the Related Party Transaction for the unaudited period ending September 30, 2021, and in accordance with the audited Financial Statements for the Financial Years ending March 31, 2021, and March 31, 2020:

| Sr. No. | Name of the Related Party | Nature of Transaction | Unaudited Financial Statement for the half-year ending September 30, 2021 | Audited Financial Statements for the Financial Year ending | |
|---------|---------------------------|--|---|--|-------------------|
| | | | | March 31, 2021 | March 31, 2020 |
| 1. | Girraj Kishor Agrawal | Other Expenses paid on behalf of Company | -- | ₹1,800.00/- | ₹88,000.00/- |
| | | Rent Paid | -- | ₹90,000.00/- | -- |
| 2. | Banas Finance Limited | Loan taken | -- | ₹3,38,00,000.00/- | -- |
| | | Loan Repaid | -- | ₹3,38,00,000.00/- | -- |
| | | Loan Given | -- | -- | ₹3,11,80,000.00/- |
| | | Loan Given Repaid | -- | -- | ₹3,11,80,000.00/- |
| | | Interest Received | -- | -- | ₹21,681.00/- |
| | | Interest Expense | -- | ₹11,26,805.00/- | -- |

| Sr. No. | Name of the Related Party | Nature of Transaction | Unaudited Financial Statement for the half-year ending September 30, 2021 | Audited Financial Statements for the Financial Year ending | |
|---------|---|-----------------------|---|--|-----------------|
| | | | | March 31, 2021 | March 31, 2020 |
| 3. | Agrawal Bullion Limited | Loan Given | -- | -- | ₹8,00,000.00/- |
| | | Loan Repaid | -- | -- | ₹8,00,000.00/- |
| | | Interest Received | -- | -- | ₹5,159.00/- |
| 4. | Rockon Capital Market Private Limited | Shares purchased | -- | ₹2,50,20,000.00/- | -- |
| 5. | Kayaguru Capital Market Private Limited | Shares purchased | -- | ₹1,25,28,000.00/- | ₹38,00,000.00/- |
| 6. | Jyoti Singh | Salary | -- | ₹32,779.00/- | ₹61,209.00/- |
| 7. | Pritam Yadav | Salary | -- | -- | ₹1,34,068.00/- |
| | | Loan Given | -- | -- | ₹40,000.00/- |
| | | Loan Repaid | -- | -- | ₹40,000.00/- |
| 8. | Vinod Prabhu | CFO Remuneration | ₹2,61,670.00/- | ₹1,39,500.00/- | -- |
| 9. | Davendra Kumar | CS Remuneration | ₹1,18,800.00/- | ₹1,97,900 | -- |
| 10. | Chirag Goyal | Sitting Fees | ₹36,000.00/- | ₹18,000 | -- |
| 11. | Vikas Kulhriya | Sitting Fees | ₹36,000.00/- | ₹18,000 | -- |

For details of the related party transactions, as reported in the Financial Statements, please refer to the section titled '*Financial Statements*' beginning on page 72 of this Letter of Offer.

FINANCING ARRANGEMENTS

There have been no financing arrangements whereby our Directors and their relatives have financed the purchase, by any other person of Equity Shares other than in the normal course of the business of the financing entity during the period of 6 (Six) months immediately preceding the date of this Letter of Offer.

ISSUE OF EQUITY SHARES FOR CONSIDERATION OTHER THAN CASH IN THE LAST ONE YEAR

Our Company has not issued any Equity Shares for consideration other than cash during the last 1 (One) year immediately preceding the date of filing this Letter of Offer.

SECTION III – RISK FACTORS

An investment in our Equity Shares involves a high degree of risk. You should carefully consider each of the following risk factors and all other information set forth in this Letter of Offer, including in ‘Business Overview’, ‘Industry Overview’, and ‘Financial Statements’ beginning on pages 61, 61, and 72 respectively in this Letter of Offer, before making an investment in our Equity Shares.

The risks and uncertainties described below are not the only risks that we currently face; additional risks and uncertainties not presently known to us or that we currently believe to be immaterial may also adversely affect our business, financial condition, results of operations, and cash flows. If any or some combination of the following risks, or other risks that are not currently known or believed to be adverse, actually occur, our business, financial condition, and results of operations could suffer, the trading price and the value of your investment in, our Equity Shares could decline, and you may lose all or part of your investment. To the extent the COVID-19 pandemic has adversely affected and may affect our business and financial results, it may also have the effect of increasing many of the other risks described in this section, such as those relating to non-payment or default by borrowers. In making an investment decision with respect to this Issue, you must rely on your own examination of our Company and the terms of this Issue, including the merits and risks involved. You should consult your tax, financial, and legal advisors about the consequences of an investment in our Equity Shares and its impact on you.

This Letter of Offer also contains forward-looking statements that involve risks and uncertainties. Our results could differ materially from such forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Letter of Offer.

Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implications of any of the risks described in this section. Unless the context otherwise requires, in this section, reference to ‘we’, ‘us’, ‘our’ refers to our Company.

INTERNAL RISK FACTORS

- SEBI vide Adjudication Order bearing reference number Order/MC/HP/2021-2022/12813-12829 has issued an adjudication order against the Company, and the existing directors of the Company, namely being Girraj Kishor Agrawal, being Executive Director –Chief Executive Officer, and Tanu Giriraj Agarwal, being Non-Executive – Non Independent Director has levied a penalty of ₹70,00,000.00/- (Rupees Seventy Lakhs Only) for violation of Regulations 3(a), (b), (c), (d) and 4 (1) of Insider Trading Regulations.***

SEBI vide an order had issued an order wherein a cumulative penalty of ₹70,00,000.00/- (Rupees Seventy Lakhs Only) was issued on the appellants, wherein it was contested that, the appellants had funded their own preferential issue and had consequently misled the investors and shareholders regarding raising of funds through preferential shares.

As on date of this Letter of Offer, the Company has paid-off the levied penalty, however, the Company is in the process of filing an appeal application to Supreme Court of India, against the said SEBI order. We cannot assure you that these legal proceedings will be decided in favour of our Company, or that no further liability will arise out of these proceedings. We may incur significant expenses in such legal proceedings, and we may have to make provisions in our financial statements, which could increase our expenses and liabilities. Any adverse decision may adversely affect our business, results of operations and financial condition.

- There is a capital commitment of ₹1,39,70,000.00/- (Rupees One Crores Thirty-Nine Lakhs and Seventy Thousand Only) outstanding towards preference share capital for investment purposes by the Company.***

As per the latest audited Financial Statements for the Financial Year 2020-2021, the Company has an outstanding capital commitment to pay off an amount of ₹1,39,70,000.00/- (Rupees One Crores Thirty-Nine Lakhs and Seventy Thousand Only) which is outstanding towards preference share capital for investment purposes by the Company and shall be due for payment in accordance with the terms and conditions of the preferential issue offered by the investee company.

3. *There are outstanding litigations involving our Company which, if determined against us, may adversely affect our business and financial condition.*

As on the date of this Letter of Offer, our Company is involved in certain legal proceedings. These legal proceedings are pending at different levels of adjudication before various courts and tribunals. The amounts claimed in these proceedings have been disclosed to the extent ascertainable and include amounts claimed jointly and/or severally from us and/or other parties, as the case may be. We cannot assure you that these legal proceedings will be decided in favour of our Company, or that no further liability will arise out of these proceedings. We may incur significant expenses in such legal proceedings, and we may have to make provisions in our financial statements, which could increase our expenses and liabilities. Any adverse decision may adversely affect our business, results of operations and financial condition.

4. *We have certain contingent liabilities that may adversely affect our financial condition*

As per the Audited Financial Statements for the Financial Year ending March 31, 2021, there is an outstanding liability of ₹1,39,70,000.00/- (One Crore Thirty-Nine Lakhs Seventy Thousand Only) payable towards uncalled preference share capital including premium in respect of investment made by the Company.

If a significant portion of these liabilities materialize, it could have an adverse effect on our business, financial condition, and results of operations.

For further details, kindly refer to the section titled '*Financial Statements*' beginning on page 72 of this Letter of Offer.

5. *There are some outstanding litigations filed against our Company and Directors*

As on the date of this Letter of Offer, our Company and Directors are involved in certain legal proceedings. These legal proceedings are pending at different levels of adjudication before various courts and tribunals. The amounts claimed in these proceedings have been disclosed to the extent ascertainable and include amounts claimed jointly and/or severally from us and/or other parties. We cannot assure you that these legal proceedings will be decided in favour of our Company, or that no further liability will arise out of these proceedings. We may incur significant expenses in such legal proceedings, and we may have to make provisions in our financial statements, which could increase our expenses and liabilities. Any adverse decision may adversely affect our business, results of operations and financial condition.

The details in brief have been given in the below table:

| Nature of cases | Number of cases | Amount involved |
|--|-----------------|-------------------|
| Litigation Involving Actions by Statutory/Regulatory Authorities | 2 | ₹57,161,102.00/- |
| Litigation involving Tax Liabilities | 5 | Not ascertainable |

For further details, kindly refer to the section titled '*Outstanding Litigations, Defaults and Material Developments*' beginning on page 113 of this Letter of Offer.

6. *We have not registered our Company Logo with the Trademark Authorities.*

Our logo is not registered under the Trademarks Act. We do not enjoy the statutory protections accorded to registered trademarks in India for our Company. This may affect our ability to protect our trademark in the event of any infringement over our corporate logo. In absence of such registrations, competitors and other companies may challenge the validity or scope of our intellectual property right over our corporate logo. As a result, we may be required to invest significant resources in developing new brands or names, which could materially and adversely affect our business, financial condition, results of operations and prospects. In addition to same, our failure to comply with existing or increased regulations, or the introduction of changes to existing regulations, could adversely affect our business, financial condition, results of operations and prospects.

7. ***We require number of approvals, NOCs, licenses in ordinary course of our Business.***

Currently the Company is unable to trace the following licenses:

- a. Registration Certificate and Enrolment certificate under the Maharashtra State Tax on Professions, Trades, Callings and Employments Act, 1975.
- b. The registered office is a rented premise, and no documentation has been made for the same.

We need to apply for renewal of approvals which expire, from time to time, as and when required in the ordinary course of our business. Any failure to renew the approvals that will expire, or to failure/delay to apply for and obtain the required approvals, licences, registrations or permits, or any suspension or revocation of any of the approvals, licences, registrations and permits that have been or may be issued to us, could result in delaying the operations of our business, which may adversely affect our business, financial condition, results of operations and prospects.

We cannot assure you that the approvals, licences, registrations and permits issued to us would not be suspended or revoked in the event of non-compliance or alleged non-compliance with any terms or conditions thereof, or pursuant to any regulatory action.

Our failure to comply with existing or increased regulations, or the introduction of changes to existing regulations, could adversely affect our business, financial condition, results of operations and prospects.

8. ***The Statutory Auditor of the Company has issued a qualification remark addressing the concern that, the Company does not have an appropriate internal control system.***

As per the audited financial statements for the Financial Year 2020-2021, the Statutory Auditor of the Company has issued a qualification remark on the internal control system of the Company; as per the observations drawn by the Statutory Auditor, it has been observed that:

- a. The Company does not have an appropriate internal control system for granting of loans. Further, the demand and other loans given are governed by the Board policies.
- b. No appraisal, renewal, policies, procedure, committee or documents have been prescribed and executed.
- c. The Company's internal control system is not commensurate to the size and scale of operation over purchase and sale of shares and inventory and for expenses incurred.

9. ***The Practising Company Secretary of the Company has issued qualification remarks in the Annual Report for the Financial Year 2020-2021.***

As per the audited financial statements for the Financial Year 2020-2021, the Practising Company Secretary of the Company has issued qualifications remark on the following matters:

- a. The Company has given loans and advances wherein no interest has been charged and, in some cases, wherein interest charged is less than prevailing yield government security for relevant tenure.
- b. The Company has delayed submitted Intimation under Regulations 29(2)/29(3) read with Regulation 30 of SEBI (LODR) Regulations, notice of Board Meeting for approval of Un-Audited financial results for the Ended 30th September 2020.
- c. The Company has delayed in appointed of Company Secretary as per the provision of Section 203 of Companies Act, 2013.

10. *We have in past entered into related party transactions and we may continue to do so in the future.*

As per the unaudited Financial Statements and audited Financial Statements, we have entered into several related party transactions with entities under common control and our directors. In addition, we have in the past also entered into transactions with other related parties. For further details, kindly refer to the section titled as '*Financial Statements*' beginning on page 72 in this Letter of Offer.

While we believe that all our related party transactions have been conducted on an arm's length basis, we cannot assure you that we may not have achieved more favourable terms had such transactions been entered into with unrelated parties. There can be no assurance that such transactions, individually or taken together, will not have an adverse effect on our business, prospects, results of operations and financial condition, including because of potential conflicts of interest or otherwise. In addition, our business and growth prospects may decline if we cannot benefit from our relationships with them in the future.

11. *There is no major business risk management, and the operations can be subject to relevant governmental and human resource risk management*

The Company is into diversified business operations and does not have any significant business activities, hence the business risk of the Company is at the minimal level. Hence, except for the relevant government policies, human resource risk, and relevant business undertaken by the Company, there are no other major risks envisaged by the Company.

12. *Our ability to pay dividends in the future may be affected by any material adverse effect on our future earnings, financial condition, or cash flows.*

Our ability to pay dividends in future will depend on our earnings, financial condition and capital requirements. Our business is working capital intensive and we are required to obtain consents from certain of our lenders prior to the declaration of dividend as per the terms of the agreements executed with them. We may be unable to pay dividends in the near or medium term, and our future dividend policy will depend on our capital requirements and financing arrangements in respect of our operations, financial condition and results of operations. For further details, kindly refer to the section titled as '*Financial Statements*' beginning on page 72 in this Letter of Offer.

13. *The deployment of funds is entirely at our discretion and as per the details mentioned in the section titled 'Objects of the Issue'.*

As the Rights Issue size shall be less than ₹10,000 Lakhs, under Regulation 41 of the SEBI (ICDR) Regulations it is not required that a monitoring agency be appointed by our Company, for overseeing the deployment and utilisation of funds raised through this Issue. Therefore, the deployment of the funds towards the Objects of this Issue is entirely at the discretion of our Board of Directors and is not subject to monitoring by external independent agency. Our Board of Directors along with the Rights Issue Committee will monitor the utilisation of Issue proceeds and shall have the flexibility in applying the proceeds of this Issue. However, the management of our Company shall not have the power to alter the objects of this Issue except with the approval of the Shareholders of the Company given by way of a special resolution in a general meeting, in the manner specified in Section 27 of the Companies Act, 2013. Additionally, the dissenting shareholders being those shareholders who have not agreed to the proposal to vary the objects of this Issue, our Promoter shall provide them with an opportunity to exit at such price, and in such manner and conditions as may be specified by the SEBI, in respect to the same.

For further details, please refer to the section titled '*Objects of the Issue*' beginning on page 52 of this Letter of Offer.

- 14. *As the securities of our Company are listed on BSE in India, our Company is subject to certain obligations and reporting requirements under the SEBI (LODR) Regulations and comply with other SEBI regulations. Any non-compliances/delay in complying with such obligations and reporting requirements may render us liable to prosecution and/or penalties.***

The Equity Shares of our Company are listed on BSE, therefore we are subject to the obligations and reporting requirements prescribed under the SEBI (LODR) Regulations and comply with other applicable Regulations framed by SEBI. Our Company endeavours to comply with all such obligations/reporting requirements, however there have been instances in the past of non-disclosures/delayed disclosures under SEBI Listing Regulations such as delayed filings under 23 (9) and Regulation 30 of SEBI (LODR) Regulations and other delayed compliance under Regulation 74(5) of the Securities and Exchange Board of India (Depositories and Participants) Regulations, 2018. Such non-compliance which might have been committed by us, may result into BSE and/or SEBI imposing penalties, issuing warnings and show cause notices against us and/or taking actions as provided under the SEBI Act and Rules and Regulations made there under and applicable SEBI Circulars. Any such adverse regulatory action or development could affect our business reputation, divert management attention, and result in a material adverse effect on our business prospects and financial performance and on the trading price of the Equity Shares.

- 15. *Our Company requires significant amount of working capital for a continuing growth. Our inability to meet our working capital requirements may adversely affect our results of operations.***

Our business requires a significant amount of working capital. Any delay in processing our payments by our customers may increase our working capital requirement. Further, if a customer defaults in making payment for the services provided by us, on which we have devoted significant resources, it could affect our profitability and liquidity and decrease the capital reserves that are otherwise available for other uses. We may file a claim for compensation of the loss that we incurred pursuant to such defaults, but settlement of disputes generally takes time and financial and other resources, and the outcome is often uncertain. In general, we take provisions for bad debts, including those arising from such defaults based primarily on ageing and other factors such as special circumstances relating to special customers. There can be no assurance that such payments will be remitted by our clients to us on a timely basis or that we will be able to effectively manage the level of bad debt arising from defaults. All of these factors may result, or have resulted, in increase in the number of receivables and short-term borrowings. Continued increase in working capital requirements may adversely affect our financial condition and results of operations. We may also have large cash flows, including among others, litigation costs, adverse political conditions, foreign exchange risks and liability claims. Moreover, we may require additional finance facility in the future to satisfy our working capital needs.

- 16. *We require certain approvals and licenses in the ordinary course of business, and any failure to obtain or retain such approvals in a timely manner, or comply with applicable laws, may materially and adversely affect our business, financial condition, results of operations and prospects.***

We require certain approvals, licenses, registrations, and permissions for operating our business in India, if we fail to apply, obtain or retain any of these approvals or licenses, or renewals thereof, in a timely manner, our business may be adversely affected.

In relation to our facility and the Objects of the Issue, we are required to maintain and avail certain approvals and licenses. We cannot assure you that we will receive all the required certifications or that we will be able to maintain the validity of the quality certifications that have previously been awarded.

Further, government approvals and licenses are subject to numerous conditions, of which some may be onerous and may require us to undertake substantial compliance-related expenditure. Changes in laws and regulations, more stringent enforcement or alternative interpretation of existing laws and regulations in geographies in which we currently operate may make compliance with all applicable laws and regulations more challenging and could affect us adversely by tightening restrictions, reducing our freedom to do business, increasing our costs of doing business, or reducing our profitability.

Failure to comply with applicable laws or regulations, obtain and maintain any licenses, permits and approvals necessary to operate our business or non-compliance with any conditions imposed thereunder can lead to civil,

administrative, or criminal penalties, including but not limited to fines or the revocation of permits and licenses that may be necessary for our business activities.

17. ***We have not commissioned an industry report for the disclosures made in the section titled 'Industry Overview' and made disclosures based on the data available on the internet and such data has not been independently verified by us.***

We have neither commissioned an industry report, nor sought consent from the quoted website source for the disclosures which need to be made in the section titled 'Industry Overview' on page 61 of this Letter of Offer. We have made disclosures in the said section based on the relevant industry related data available online for which relevant consents have not been obtained. We have not independently verified such data. We cannot assure you that any assumptions made are correct or will not change and, accordingly, our position in the market may differ from that presented in this Letter of Offer. Further, the industry data mentioned in this Letter of Offer or sources from which the data has been collected are not recommendations to invest in our Company. Accordingly, investors should read the 28ecognizy related disclosure in this Letter of Offer in this context.

ISSUE SPECIFIC FACTORS

18. ***Investment in Right Shares is exposed to certain risks. From the Call Record Date for each Call prior to the final Call, the trading of the Right Shares would be suspended for an applicable period under the applicable law. Further, the Right Shares will not be traded with effect from the Call Record Date for the final call fixed for the determination of the Investors liable to pay Call Monies, as determined by our Board at its sole discretion, from time to time. The holders of the Right Shares will not be able to trade in these securities till they are credited to the holders' account as fully paid-up. Further, until the subsistence of Right Shares, we may not be able to undertake certain forms of equity capital raising.***

The Issue Price is ₹5.00/- (Rupees Five Only) per Rights Share. On Application, Investors will have to pay ₹2.50/- (Rupees Two and Fifty Paise Only) which constitutes 50% (Fifty percent) of the Issue Price per Rights Share. The balance amount will be payable by the Rights Shareholders on subsequent Calls of ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share, after payment of the Application Money.

The Right Shares offered under this Issue will be listed under a separate ISIN. An active market for trading may not develop for the Right Shares. This may affect the liquidity of the Right Shares and restrict your ability to sell them.

If our Company does not receive the Call Money as per the timelines stipulated in the Call notice, unless extended by our Board, the defaulting Rights Shareholders will be liable to pay interest as may be fixed by our Board unless waived or our Company may forfeit the Right Shares, in accordance with the Companies Act, 2013 and our Articles of Association. In case our Company declares any dividend, Rights Shareholders are only entitled to dividend in proportion to the amount paid-up, and the voting rights (exercisable on a poll) by Investors shall also be proportional to such investor's share of the paid-up equity capital of our Company. Therefore, the rights of holders of the Right Shares will not be *pari-passu* with the rights of the other shareholders of our Company in case of non-payment of Call Monies.

The ISIN representing partly paid-up Right Shares will be terminated after the Call Record Date for the final Call. On payment of the final Call-in respect of the partly paid-up Right Shares, such partly paid-up Right Shares would be converted into fully paid-up Equity Shares and shall be listed and identified under the existing ISIN for our fully paid-up Equity Shares. Our Company would fix a Call Record Date for the purpose of determining the list of allottees to whom the notice for the Final Call would be sent. From the Call Record Date for each Call prior to the Final Call, the trading of the Right Shares would be suspended for an applicable period under the applicable law. Further, with effect from the Call Record Date, trading in the partly paid-up Right Shares for which final Call have been made, would be suspended prior to the Call Record Date, for such period as may be applicable under the rules and regulations. Furthermore, the holders of the partly paid-up Right Shares will not be able to trade in these Equity Shares until they are credited to the holders' account as fully paid-up Right Shares. Similarly, for an applicable period, from the Call Record Date for each Call, the trading of the Right Shares would be suspended under the applicable law. Further, there is little history of trading of partly paid-up shares in India and therefore there could be less liquidity in this segment,

which may cause the price of the Right Shares to fall and may limit ability of Investors to sell the Right Shares. There may also be a risk of the Right Shares not forming part of the index.

Further, until the subsistence of Right Shares, we cannot undertake further rights issues, further public offers or bonus issues. In terms of Regulation 62 and Regulation 104 of the SEBI (ICDR) Regulations, an issuer making a rights issue or further public offer is required to ensure that all its existing partly paid-up equity shares have either been fully paid-up or have been forfeited. Additionally, a bonus issue will not be permitted under law till the subsistence of partly paid-up equity shares in terms of Regulation 293 of the SEBI (ICDR) Regulations.

19. *Our Company will not distribute the Letter of Offer, the Abridged Letter of Offer, Rights Entitlement Letter and Application Form to certain overseas Shareholders who have not provided an address in India for service of documents.*

Our Company will dispatch the Letter of Offer, the Abridged Letter of Offer, Rights Entitlement Letter and Application Form (the '**Offering Materials**') to such shareholders who have provided an address in India for the service of documents. The Offering Materials will not be distributed to addresses outside India on account of restrictions that apply to the circulation of such materials in various overseas jurisdictions. However, the Companies Act requires companies to serve documents at any address, which may be provided by the members as well as through e-mail. Presently, there is a lack of clarity under the Companies Act, 2013, and the rules thereunder, with respect to the distribution of Offering Materials to retail individual shareholders in overseas jurisdictions where such distribution may be prohibited under applicable laws of such jurisdictions.

20. *Failure to exercise or sell the Rights Entitlements will cause the Rights Entitlements to lapse without compensation and result in a dilution of shareholding.*

The Rights Entitlements that are not exercised prior to the end of the Issue Closing Date will expire and become null and void, and Eligible Shareholders will not receive any consideration for them. The proportionate ownership and voting interest in our Company of Eligible Shareholders who fail (or are not able) to exercise their Rights Entitlements will be diluted. Even if you elect to sell your unexercised Rights Entitlements, the consideration you receive for them may not be sufficient to fully compensate you for dilution of your percentage ownership of the equity share capital of our Company that may be caused as a result of the Issue. Renounees may not be able to apply in case of failure in completion of renunciation through off-market transfer in such a manner that the Rights Entitlements are credited to the demat account of the Renounees prior to the Issue Closing Date. Further, in case, the Rights Entitlements do not get credited in time, in case of On Market Renunciation, such Renounee will not be able to apply in this Issue with respect to such Rights Entitlements.

21. *Investors shall not have the option to receive Right Shares in physical form.*

In accordance with the provisions of Regulation 77A of the SEBI (ICDR) Regulations read with SEBI Rights Issue Circular, the credit of Rights Entitlement and Allotment of Right Shares shall be made in dematerialised form only. Investors will not have the option of getting the allotment of Equity Shares in physical form.

22. *SEBI has recently, by way of Rights Issue Circulars streamlined the process of rights issues. You should follow the instructions carefully, as stated in such SEBI circulars and in this Letter of Offer.*

The concept of crediting Rights Entitlements into the demat accounts of the Eligible Shareholders has recently been introduced by the SEBI. Accordingly, the process for such Rights Entitlements has been recently devised by capital market intermediaries. Eligible Shareholders are encouraged to exercise caution, carefully follow the requirements as stated in the SEBI Rights Issue Circulars and ensure completion of all necessary steps in relation to providing/updating their demat account details in a timely manner. For details, see '**Terms of the Issue**' on page 126 of this Letter of Offer.

In accordance with Regulation 77A of the SEBI (ICDR) Regulations read with the SEBI Rights Issue Circular, the credit of Rights Entitlements and Allotment of Right Shares shall be made in dematerialized form only. Prior to the Issue Opening Date, our Company shall credit the Rights Entitlements to (i) the demat accounts of the Eligible

Shareholders holding the Equity Shares in dematerialised form; and (ii) a demat suspense escrow account opened by our Company, for the Eligible Shareholders which would comprise Rights Entitlements relating to:

- (a) Equity Shares held in a demat suspense account pursuant to Regulation 39 of the SEBI (LODR) Regulations; or
- (b) Equity Shares held in the account of IEPF authority; or
- (c) The demat accounts of the Eligible Equity Shareholder which are frozen or suspended for debit or credit or details of which are unavailable with our Company or with the Registrar on the Record Date; or
- (d) Credit of the Rights Entitlements returned/reversed/failed; or
- (e) Equity Shares held by Eligible Equity Shareholders holding Equity Shares in the physical form on the Record Date the details of demat accounts are not provided by Eligible Equity Shareholders to our Company or Registrar; or
- (f) The ownership of the Equity Shares currently under dispute, including any court proceedings.

23. *The R-WAP payment mechanism facility proposed to be used for this Issue may be exposed to risks, including risks associated with payment gateways.*

In view of the Covid-19 pandemic, SEBI issued SEBI Rights Issue Circulars, introducing a separate R-WAP facility accessible at <https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx>, has been instituted for making an Application in this Issue by resident Investors (only in the event such Investors are not able to utilize the ASBA facility for making an Application despite their best efforts). Further, R-WAP is only an additional option and not a replacement of the ASBA process. On R-WAP, the resident Investors can access and fill the Application Form in electronic mode and make online payment using the internet banking or UPI facility from their own bank account thereat. For details, see the paragraph titled '*Making of an Application through the Registrar's Web-based Application Platform ('R-WAP') process*' under the section titled '*Terms of the Issue*' on page 126 of this Letter of Offer. Such payment gateways and mechanisms are faced with risks such as:

- (a) Keeping information technology systems aligned and up to date with the rapidly evolving technology in the payment services industries;
- (b) Scaling up technology infrastructure to meet requirements of growing volumes;
- (c) Applying risk management policies effectively to such payment mechanisms;
- (d) Keeping users' data safe and free from security breaches; and
- (e) Effectively managing payment solutions logistics and technology infrastructure.

Further, R-WAP is a new facility which has been instituted due to challenges arising out of the COVID-19 pandemic. We cannot assure you that R-WAP will not suffer from any unanticipated system failure or breakdown or delay, including failure on part of the payment gateway, and therefore, your Application may not be completed or may be rejected. These risks are indicative and any failure to manage them effectively can impair the efficacy and functioning of the payment mechanism for this Issue. Since Application process through R-WAP is different from the ASBA process, there can be no assurance that investors will not find difficulties in accessing and using the R-WAP facility.

24. *The Rights Entitlement of Eligible Equity Shareholders holding Equity Shares in physical form ('Physical Shareholder') may lapse in case they fail to furnish the details of their demat account to the Registrar.*

In accordance with the SEBI Circular SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020, the credit of Rights Entitlement and Allotment of Equity Shares shall be made in dematerialised form only. Accordingly, the Rights Entitlements of the Physical Shareholders shall be credited in a suspense escrow de-mat account opened by our Company during the Issue Period. The Physical Shareholders are requested to furnish the details of their de-mat account to the Registrar not later than two Working Days prior to the Issue Closing Date to enable the credit of their

Rights Entitlements in their de-mat accounts at least one day before the Issue Closing Date. The Rights Entitlements of the Physical Shareholders who do not furnish the details of their demat account to the Registrar not later than two Working Days prior to the Issue Closing Date, shall lapse. Further, pursuant to a press release dated December 3, 2018 issued by the SEBI, with effect from April 1, 2019, a transfer of listed Equity Shares cannot be processed unless the Equity Shares are held in dematerialized form (except in case of transmission or transposition of Equity Shares). For further details, please refer to the section titled '*Terms of the Issue*' on page 126 of this Letter of Offer. In accordance with Regulation 77A of the SEBI (ICDR) Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Rights Shares shall be made in dematerialized form only.

25. *Failure to exercise or sell the Rights Entitlements will cause the Rights Entitlements to lapse without compensation and result in a dilution of shareholding.*

Rights Entitlements that are not exercised prior to the end of the Issue Closing Date will expire and become null and void, and Eligible Equity Shareholders will not receive any consideration for them. The proportionate ownership and voting interest in our Company of Eligible Equity Shareholders who fail (or are not able) to exercise their Rights Entitlements will be diluted. Even if you elect to sell your unexercised Rights Entitlements, the consideration you receive for them may not be sufficient to fully compensate you for the dilution of your percentage ownership of the equity share capital of our Company that may be caused as a result of the Issue. Renounees may not be able to apply in case of failure in completion of renunciation through off-market transfer in such a manner that the Rights Entitlements are credited to the demat account of the Renounees prior to the Issue Closing Date. Further, in case, the Rights Entitlements do not get credited in time, in case of On Market Renunciation, such Renounee will not be able to apply in this Issue with respect to such Rights Entitlements

26. *Any future issuance of Equity Shares, or convertible securities or other equity-linked securities by our Company may dilute your shareholding and any sale of Equity Shares by our Promoter or members of our Promoter Group may adversely affect the trading price of the Equity Shares.*

Any future issuance of the Equity Shares, convertible securities or securities linked to the Equity Shares by our Company may dilute your shareholding in our Company; adversely affect the trading price of the Equity Shares and our ability to raise capital through an issue of our securities. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of the Equity Shares. We cannot assure you that we will not issue additional Equity Shares. The disposal of Equity Shares by any of our Promoter and Promoter Group, or the perception that such sales may occur may significantly affect the trading price of the Equity Shares. We cannot assure you that our Promoter and Promoter Group will not dispose of, pledge or encumber their Equity Shares in the future.

27. *You may be subject to Indian taxes arising out of capital gains on the sale of the Right Shares and Rights Entitlement.*

Under current Indian tax laws, unless specifically exempted, capital gains arising from the sale of equity shares of an Indian Company are generally taxable in India. Accordingly, you may be subject to payment of long-term capital gains tax in India, in addition to payment of STT, on the sale of any Equity Shares held for more than 12 months. STT will be levied on and collected by a domestic stock exchange on which the Equity Shares are sold. Further, any gain realized on the sale of listed equity shares held for a period of 12 (Twelve) months or less will be subject to short-term capital gains tax in India. Capital gains arising from the sale of the Equity Shares may be partially or completely exempt from taxation in India in cases where such exemption is provided under a treaty between India and the country of which the seller is a resident. Generally, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries may be liable for tax in India as well as in their own jurisdiction on gains made upon the sale of the Equity Shares.

28. *You may not receive the Equity Shares that you subscribe in the Issue until 15 (Fifteen) days after the date on which this Issue closes, which will subject you to market risk.*

The Equity Shares that you subscribe in the Issue may not be credited to your demat account with the depository participants until approximately 15 (Fifteen) days from the Issue Closing Date. You can start trading such Equity Shares only after receipt of the listing and trading approval in respect thereof. There can be no assurance that the

Equity Shares allocated to you will be credited to your demat account, or that trading in the Equity Shares will commence within the specified time period, subjecting you to market risk for such period.

29. *There is no guarantee that our Equity Shares will be listed in a timely manner or at all which may adversely affect the trading price of our Equity Shares.*

In accordance with applicable laws and regulations and the requirements of the BSE Limited, in principle and final approvals for listing and trading of the Right Shares issued pursuant to this Issue will not be applied for or granted until after the Right Shares have been issued and allotted. Approval for listing and trading will require all the relevant documents authorising the issuance of Right Shares to be submitted. Accordingly, there could be a delay in listing the Right Shares on the BSE Limited. If there is a delay in obtaining such approvals, we may not be able to credit the Right Shares allotted to the Investors to their depository participant accounts or assure ownership of such Right Shares by the Investors in any manner promptly after the Issue Closing Date. In any such event, the ownership of the Investors over Right Shares allotted to them and their ability to dispose of any such Equity Shares may be restricted. For further information on issue procedure, please refer to the section titled '*Terms of the Issue*' beginning on page 126 of this Letter of Offer.

30. *Holders of Equity Shares could be restricted in their ability to exercise pre-emptive rights under Indian law and could thereby suffer future dilution of their ownership position.*

Under the Companies Act, any Company incorporated in India must offer its holders of equity shares pre-emptive rights to subscribe and pay for a proportionate number of shares to maintain their existing ownership percentages prior to the issuance of any new equity shares, unless the pre-emptive rights have been waived by the adoption of a special resolution by holders of three-fourths of the shares voted on such resolution, unless our Company has obtained government approval to issue without such rights. However, if the law of the jurisdiction that you are in does not permit the exercise of such pre-emptive rights without us filing an offering document or registration statement with the applicable authority in such jurisdiction, you will be unable to exercise such pre-emptive rights unless we make such a filing. We may elect not to file a registration statement in relation to pre-emptive rights otherwise available by Indian law to you. To the extent that you are unable to exercise pre-emptive rights granted in respect of the Equity Shares, your proportional interests in us would be reduced.

31. *Fluctuation in the exchange rate between the Indian Rupee and foreign currencies may adversely affect the value of our Equity Shares, independent of our operating results.*

On listing, our Equity Shares will be quoted in Rupees on the Stock Exchange. Any dividends in respect of our Equity Shares will also be paid in Rupees and subsequently converted into the relevant foreign currency for repatriation, if required. Any adverse movement in currency exchange rates during the time that it takes to undertake such conversion may reduce the net dividend to foreign investors. In addition, any adverse movement in currency exchange rates during a delay in repatriating outside India the proceeds from a sale of Equity Shares, for example, because of a delay in regulatory approvals that may be required for the sale of Equity Shares may reduce the proceeds received by equity shareholders. For example, the exchange rate between the Rupee and the U.S. dollar has fluctuated substantially in recent years and may continue to fluctuate substantially in the future, which may adversely affect the trading price of our Equity Shares and returns on our Equity Shares, independent of our operating results.

32. *Sale of Equity Shares by our Promoters or other significant shareholder(s) may adversely affect the trading price of the Equity Shares.*

Any instance of disinvestments of equity shares by our Promoter or by other significant shareholder(s) may significantly affect the trading price of our Equity Shares. Further, our market price may also be adversely affected even if there is a perception or belief that such sales of Equity Shares might occur.

33. *Rights of shareholders under Indian laws may be more limited than under the laws of other jurisdictions.*

Indian legal principles related to corporate procedures, directors' fiduciary duties and liabilities, and shareholders' rights may differ from those that would apply to a Company in another jurisdiction. Shareholders' rights including in relation to class actions, under Indian law may not be as extensive as shareholders' rights under the laws of other

countries or jurisdictions. Investors may have more difficulty in asserting their rights as shareholder in an Indian Company than as shareholder of a corporation in another jurisdiction.

EXTERNAL RISK FACTORS

34. *The outbreak of Novel Coronavirus, or outbreak of any other severe communicable disease could have a potential impact on our business, financial condition, and results of operations.*

The outbreak, or threatened outbreak, of any severe epidemic caused due to viruses (particularly the Novel Coronavirus) could materially adversely affect overall business sentiment and environment, particularly if such outbreak is inadequately controlled. The spread of any severe communicable disease may also adversely affect the operations of our customers and suppliers, which could adversely affect our business, financial condition and results of operations. The outbreak of Novel Coronavirus has resulted in authorities implementing several measures such as travel bans and restrictions, quarantines, shelter in place orders, and shutdowns. These measures have impacted and may further impact our workforce and operations, the operations of our customers, and those of our respective vendors and suppliers. There is currently substantial medical uncertainty regarding Novel Coronavirus. A rapid increase in severe cases and deaths where measures taken by governments fail or are lifted prematurely, may cause significant economic disruption in India and in the rest of the world. The scope, duration and frequency of such measures and the adverse effects of Novel Coronavirus remain uncertain and could be severe. Our ability to meet our ongoing disclosure obligations might be adversely affected, despite our best efforts. If any of our employees were suspected of contracting Novel Coronavirus or any other epidemic disease, this could require us to quarantine some or all of these employees or disinfect the facilities used for our operations. In addition, our revenue and profitability could be impacted to the extent that a natural disaster, health epidemic or other outbreak harms the Indian and global economy in general.

The outbreak has significantly increased economic uncertainty. It is likely that the current outbreak or continued spread of Novel Coronavirus will cause an economic slowdown and it is possible that it could cause a global recession. The spread of Novel Coronavirus has caused us to modify our business practices (including employee travel, employee work locations, and cancellation of physical participation in meetings, events and conferences), and we may take further actions as may be required by government authorities or that we determine are in the best interests of our employees, customers, partners, and suppliers. There is no certainty that such measures will be sufficient to mitigate the risks posed by the outbreak, and our ability to perform critical functions could be harmed.

The extent to which the Novel Coronavirus further impacts our results will depend on future developments, which are highly uncertain and cannot be predicted, including new information which may emerge concerning the severity of the coronavirus and the actions taken globally to contain the coronavirus or treat its impact, among others. Existing insurance coverage may not provide protection for all costs that may arise from all such possible events. We are still assessing our business operations and system supports and the impact Novel Coronavirus may have on our results and financial condition, but there can be no assurance that this analysis will enable us to avoid part or all of any impact from the spread of Novel Coronavirus or its consequences, including downturns in business sentiment generally or in our sector in particular. The degree to which Novel Coronavirus impacts our results will depend on future developments, which are highly uncertain and cannot be predicted, including, but not limited to, the duration and spread of the outbreak, its severity, the actions taken to contain the outbreak or treat its impact, and how quickly and to what extent normal economic and operating conditions can resume. The above risks can threaten the safe operation of our facilities and cause disruption of operational activities, environmental harm, and loss of life, injuries and impact the wellbeing of our people.

Further in case the lockdown is extended, it could result in muted economic growth or give rise to a recessionary economic scenario, in India and globally, which could adversely affect the business, prospects, results of operations and financial condition of our Company.

35. *Significant differences exist between Ind AS, Indian GAAP and other accounting principles, such as US GAAP and International Financial Reporting Standards ('IFRS'), which investors may be more familiar with and consider material to their assessment of our financial condition.*

The unaudited Financial Statements of our Company for the half-year ending September 30, 2021 and for Audited Financial Statements for the Financial Years ending March 31, 2021, March 31, 2020, and March 31, 2019, have been prepared in accordance with the Ind AS, the Companies Act, 2013.

We have not attempted to quantify the impact of US GAAP, IFRS or any other system of accounting principles on the financial data included in this Letter of Offer, nor do we provide a reconciliation of our financial statements to those of US GAAP, IFRS or any other accounting principles. US GAAP and IFRS differ in significant respects from Ind AS and Indian GAAP. Accordingly, the degree to which the Financial Information included in this Letter of Offer will provide meaningful information is entirely dependent on the reader's level of familiarity with Ind AS, Indian GAAP and the SEBI (ICDR) Regulations. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Letter of Offer should accordingly be limited.

36. *Political, economic, or other factors that are beyond our control may have adversely affect our business and results of operations.*

The Indian economy is influenced by economic developments in other countries. These factors could depress economic activity which could have an adverse effect on our business, financial condition and results of operations. Any financial disruption could have an adverse effect on our business and future financial performance.

We are dependent on domestic, regional and global economic and market conditions. Our performance, growth and market price of our Equity Shares are and will be dependent to a large extent on the health of the economy in which we operate. There have been periods of slowdown in the economic growth of India. Demand for our services may be adversely affected by an economic downturn in domestic, regional and global economies.

Economic growth is affected by various factors including domestic consumption and savings, balance of trade movements, namely export demand and movements in key imports, global economic uncertainty and liquidity crisis, and volatility in exchange currency rates, and annual rainfall which affects agricultural production.

Consequently, any future slowdown in the Indian economy could harm our business, results of operations and financial condition. Also, a change in the government or a change in the economic and deregulation policies could adversely affect economic conditions prevalent in the areas in which we operate in general and our business in particular and high rates of inflation in India could increase our costs without proportionately increasing our revenues, and as such decrease our operating margins.

37. *A slowdown in economic growth in India could cause our business to suffer.*

We are incorporated in India, and all of our assets and employees are located in India. As a result, we are highly dependent on prevailing economic conditions in India and our results of operations are significantly affected by factors influencing the Indian economy. A slowdown in the Indian economy could adversely affect our business, including our ability to grow our assets, the quality of our assets, and our ability to implement our strategy.

Factors that may adversely affect the Indian economy, and hence our results of operations, may include:

- (a) Any increase in Indian interest rates or inflation;
- (b) Any scarcity of credit or other financing in India;
- (c) Prevailing income conditions among Indian consumers and Indian corporations;
- (d) Changes in India's tax, trade, fiscal or monetary policies;

- (e) Political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighbouring countries;
- (f) Prevailing regional or global economic conditions; and
- (g) Other significant regulatory or economic developments in or affecting India.

Any slowdown in the Indian economy or in the growth of the sectors we participate in or future volatility in global commodity prices could adversely affect our borrowers and contractual counterparties. This in turn could adversely affect our business and financial performance and the price of our Equity Shares.

38. *Changing laws, rules and regulations and legal uncertainties, including adverse application of corporate and tax laws, may adversely affect our business, prospects and results of operations.*

The regulatory and policy environment in which we operate is evolving and subject to change. Such changes, including the instances mentioned below, may adversely affect our business, results of operations and prospects, to the extent that we are unable to suitably respond to and comply with any such changes in applicable law and policy.

The Government of India has issued a notification dated September 29, 2016 notifying Income Computation and Disclosure Standards (hereinafter referred to as '**ICDS**'), thereby creating a new framework for the computation of taxable income. The ICDS became applicable from the assessment year for Fiscal 2018 and subsequent years. The adoption of ICDS is expected to significantly alter the way companies compute their taxable income, as ICDS deviates from several concepts that are followed under general accounting standards, including Indian GAAP and Ind AS. In addition, ICDS shall be applicable for the computation of income for tax purposes but shall not be applicable for the computation of income for minimum alternate tax. There can be no assurance that the adoption of ICDS will not adversely affect our business, results of operations and financial condition.

The General Anti Avoidance Rules (hereinafter referred to as '**GAAR**') have been made effective from April 1, 2017. The tax consequences of the GAAR provisions being applied to an arrangement could result in denial of tax benefit amongst other consequences. In the absence of any precedents on the subject, the application of these provisions is uncertain. If the GAAR provisions are made applicable to our Company, it may have an adverse tax impact on us.

A comprehensive national GST regime that combines taxes and levies by the Central and State Governments into a unified rate structure, which came into effect from July 1, 2017. We cannot provide any assurance as to any aspect of the tax regime following implementation of the GST. Any future increases or amendments may affect the overall tax efficiency of companies operating in India and may result in significant additional taxes becoming payable. If, as a result of a particular tax risk materializing, the tax costs associated with certain transactions are greater than anticipated, it could affect the profitability of such transactions.

In addition, unfavourable changes in or interpretations of existing, or the promulgation of new laws, rules and regulations including foreign investment laws governing our business, operations and group structure could result in us being deemed to be in contravention of such laws or may require us to apply for additional approvals. We may incur increased costs and other burdens relating to compliance with such new requirements, which may also require significant management time and other resources, and any failure to comply may adversely affect our business, results of operations and prospects. Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may affect the viability of our current business or restrict our ability to grow our business in the future.

Any increase in taxes and levies, or the imposition of new taxes and levies in the future, could increase the cost of production and operating expenses. Taxes and other levies imposed by the central or state governments in India that affect our industry include customs duties, excise duties, sales tax, income tax and other taxes, duties or surcharges introduced on a permanent or temporary basis from time to time. The central and state tax scheme in India is extensive and subject to change from time to time. Any adverse changes in any of the taxes levied by the central or state governments may adversely affect our competitive position and profitability.

39. *Financial instability in both Indian and international financial markets could adversely affect our results of operations and financial condition.*

The Indian financial market and the Indian economy are influenced by economic and market conditions in other countries, particularly in emerging market in Asian countries. Financial turmoil in Asia, Europe, the United States and elsewhere in the world in recent years has affected the Indian economy. Although economic conditions are different in each country, investors' reactions to developments in one country can have an adverse effect on the securities of companies in other countries. A loss in investor confidence in the financial systems of other emerging markets may cause increased volatility in the Indian economy in general. Any global financial instability, including further deterioration of credit conditions in the U.S. market, could also have a negative impact on the Indian economy. Financial disruptions may occur again and could harm our results of operations and financial condition.

The Indian economy is also influenced by economic and market conditions in other countries. This includes, but is not limited to, the conditions in the United States, Europe and certain economies in Asia. Financial turmoil in Asia and elsewhere in the world in recent years has affected the Indian economy. Any worldwide financial instability may cause increased volatility in the Indian financial markets and, directly or indirectly, adversely affect the Indian economy and financial sector and its business.

Although economic conditions vary across markets, loss of investor confidence in one emerging economy may cause increased volatility across other economies, including India. Financial instability in other parts of the world could have a global influence and thereby impact the Indian economy. Financial disruptions in the future could adversely affect our business, prospects, financial condition and results of operations. The global credit and equity markets have experienced substantial dislocations, liquidity disruptions and market corrections.

There are concerns that a tightening of monetary policy in emerging markets and some developed markets will lead to a moderation in global growth. In response to such developments, legislators and financial regulators in the United States and other jurisdictions, including India, have implemented a number of policy measures designed to add stability to the financial markets. However, the overall long-term impact of these and other legislative and regulatory efforts on the global financial markets is uncertain, and they may not have had the intended stabilizing effects. Any significant financial disruption in the future could have an adverse effect on our cost of funding, loan portfolio, business, future financial performance and the trading price of the Equity Shares.

40. *Inflation in India could have an adverse effect on our profitability and if significant, on our financial condition.*

Inflation rates in India have been volatile in recent years, and such volatility may continue in the future. India has experienced high inflation in the recent past. Increased inflation can contribute to an increase in interest rates and increased costs to our business, including increased costs of salaries, and other expenses relevant to our business.

High fluctuations in inflation rates may make it more difficult for us to accurately estimate or control our costs. Any increase in inflation in India can increase our expenses, which we may not be able to pass on to our customers, whether entirely or in part, and the same may adversely affect our business and financial condition. In particular, we might not be able to reduce our costs or increase our rates to pass the increase in costs on to our customers. In such case, our business, results of operations, cash flows and financial condition may be adversely affected.

Further, the GoI has previously initiated economic measures to combat high inflation rates, and it is unclear whether these measures will remain in effect. There can be no assurance that Indian inflation levels will not worsen in the future.

41. *Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.*

As an Indian Company, we are subject to exchange controls that regulate borrowing in foreign currencies, including those specified under FEMA. Such regulatory restrictions limit our financing sources for our projects under development and hence could constrain our ability to obtain financing on competitive terms and refinance existing indebtedness. In addition, we cannot assure you that the required approvals will be granted to us without onerous

conditions, or at all. Limitations on foreign debt may adversely affect our business growth, results of operations and financial condition.

Further, under the foreign exchange regulations currently in force in India, transfers of shares between non-residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

42. *Any downgrading of India's debt rating by an independent agency may harm our ability to raise financing.*

Any adverse revisions to India's credit ratings international debt by international rating agencies may adversely affect our ability to raise additional overseas financing and the interest rates and other commercial terms at which such additional financing is available. This could have an adverse effect on our ability to fund our growth on favourable terms or at all, and consequently adversely affect our business and financial performance and the price of our Equity Shares.

43. *Changing laws, rules and regulations and legal uncertainties, including adverse application of tax laws, may adversely affect our business, prospects and results of operations.*

The regulatory and policy environment in which we operate is evolving and subject to change. Such changes may adversely affect our business, results of operations and prospects, to the extent that we are unable to suitably respond to and comply with any such changes in applicable law and policy. For example, the Government of India implemented a comprehensive national goods and services tax (hereinafter referred to as 'GST') regime with effect from July 1, 2017, that combined multiple taxes and levies by the Central and State Governments into a unified tax structure.

Our business and financial performance could be adversely affected by any unexpected or onerous requirements or regulations resulting from the introduction of GST or any changes in laws or interpretation of existing laws, or the promulgation of new laws, rules and regulations relating to GST, as it is implemented. The Government has enacted the GAAR which have come into effect from April 1, 2017.

The Government of India has announced the union budget for Fiscal 2021 and the Ministry of Finance has notified the Finance Act, 2020 (hereinafter referred to as '**Finance Act**') on March 27, 2020, pursuant to assent received from the President, and the Finance Act will come into operation with effect from July 1, 2020 There is no certainty on the impact that the Finance Act may have on our business and operations or on the industry in which we operate. We cannot predict whether any amendments made pursuant to the Finance Act would have a material adverse effect on our business, financial condition and results of operations. Unfavourable changes in or interpretations of existing, or the promulgation of new, laws, rules and regulations including foreign investment and stamp duty laws governing our business and operations could result in us being deemed to be in contravention of such laws and may require us to apply for additional approvals. For instance, the Supreme Court of India has, in a decision clarified the components of basic wages, which need to be considered by companies while making provident fund payments. Our Company has not made relevant provisions for the same, as on date. Any such decisions in future or any further changes in interpretation of laws may have an impact on our results of operations. Further, a draft of the Personal Data Protection Bill, 2019 (hereinafter referred to as '**Bill**') has been introduced before the Lok Sabha on December 11, 2019, which is currently being referred to a joint parliamentary committee by the Parliament. We may incur increased costs and other burdens relating to compliance with such new requirements, which may also require significant management time and other resources, and any failure to comply may adversely affect our business, results of operations and prospects.

Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may impact the viability of our current businesses or restrict our ability to grow our businesses in the future.

44. *The occurrence of natural or man-made disasters could adversely affect our results of operations, cash flows and financial condition. Hostilities, terrorist attacks, civil unrest and other acts of violence could adversely affect the financial markets and our business.*

The occurrence of natural disasters, including cyclones, storms, floods, earthquakes, tsunamis, tornadoes, fires, explosions, pandemic disease and man-made disasters, including acts of terrorism and military actions, could adversely affect our results of operations, cash flows or financial condition. In addition, any deterioration in international relations, especially between India and its neighbouring countries, may result in investor concern regarding regional stability which could adversely affect the price of the Equity Shares. In addition, India has witnessed local civil disturbances in recent years and it is possible that future civil unrest as well as other adverse social, economic or political events in India could have an adverse effect on our business.

Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk and could have an adverse effect on our business and the market price of the Equity Shares.

45. *We are subject to regulatory, economic, social and political uncertainties and other factors beyond our control.*

We are incorporated in India and we conduct our corporate affairs and our business in India. Consequently, our business, operations, financial performance will be affected by interest rates, government policies, taxation, social and ethnic instability and other political and economic developments affecting India.

Factors that may adversely affect the Indian economy, and hence our results of operations may include, any exchange rate fluctuations, the imposition of currency controls and restrictions on the right to convert or repatriate currency or export assets;

SECTION IV – INTRODUCTION

THE ISSUE

This Issue has been authorised by way of a resolution passed by our Board of Directors on December 01, 2021 in pursuance of Section 62(1)(a) of the Companies Act, 2013.

The following is a summary of the Issue, which should be read in conjunction with, and is qualified in its entirety by, more detailed information in '*Terms of the Issue*' on page 126 of this Letter of Offer.

| | |
|--|--|
| Equity Shares outstanding prior to the Issue | 12,84,80,000 Equity Shares; |
| Right Shares offered in the Issue | 9,63,60,000 Right Shares;* |
| Equity Shares outstanding after the Issue (assuming full subscription for and allotment of the Rights Entitlement) | 22,48,40,000 Equity Shares; |
| Rights Entitlement | 3 (Three) Rights Shares for every 4 (Four) Equity Shares held on the Record Date; |
| Record Date | Friday, February 18, 2022; |
| Fractional Entitlement | For Equity Shares being offered on a rights basis under the Issue, if the shareholding of any of the Eligible Equity Shareholders is less than 4 (Four) Equity Shares or is not in multiples of 4 (Four), the fractional entitlement of such Eligible Equity Shareholders shall be ignored for computation of the Rights Entitlement. However, Eligible Equity Shareholders whose fractional entitlements are being ignored earlier will be given preference in the Allotment of one additional Equity Share each, if such Eligible Equity Shareholders have applied for additional Equity Shares over and above their Rights Entitlement, if any; |
| Face Value per Equity Share | ₹1.00/- (Rupee One Only) each; |
| Issue Price per Equity Share | ₹5.00/- (Rupees Five Only) including a premium of ₹4.00/- (Rupees Four Only) per Rights Share. On Application, Investors will have to pay ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price and the balance ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price, will have to be paid, on one or more subsequent Call(s), as determined by the Board of Directors at its sole discretion, from time to time |
| Issue Size | Up to ₹48,18,00,000.00/- (Rupees Forty-Eight Crores Eighteen Lakhs Only) |
| Terms of the Issue | Please refer to the section titled ' <i>Terms of the Issue</i> ' beginning on page 126 of this Letter of Offer. |
| Use of Issue Proceeds | Please refer to the section titled ' <i>Objects of the Issue</i> ' beginning on page 52 of this Letter of Offer. |
| Security Code/ Scrip Details | ISIN: INE026L01022; BSE Scrip Code: 503663; BSE Scrip ID: TILAK; ISIN for Rights Entitlements: INE026L20022; |

* For Right Shares being offered on a rights basis under this Issue, if the shareholding of any of the Eligible Shareholders is less than 4 (Four) Equity Shares or is not in multiples of 4 (Four), the fractional entitlement of such Eligible Shareholders shall be ignored for computation of the Rights Entitlements. However, Eligible Shareholders whose fractional entitlements are being ignored earlier will be given preference in the Allotment of 1 (One) additional Rights Share each, if such Eligible Shareholders have applied for additional Right Shares over and above their Rights Entitlements;

TERMS OF PAYMENT

| Amount payable per Right Equity Share | Face Value | Premium | Total |
|---|----------------|----------------|----------------|
| On Application | ₹0.50/- | ₹2.00/- | ₹2.50/- |
| On One or more subsequent Call(s) as determined by our Board at its sole discretion, from time to time* | ₹0.50/- | ₹2.00/- | ₹2.50/- |
| Total | ₹1.00/- | ₹4.00/- | ₹5.00/- |

**Our Company shall have the right to call up the remaining paid-up capital in one or more Call(s), as determined by our Board at its sole discretion, from time to time;*

ISSUE SCHEDULE

| | |
|---|---------------------------|
| Issue Opening Date | Monday, February 28, 2022 |
| Last date for On Market Renunciation of Rights | Tuesday, March 08, 2022 |
| Issue Closing Date* | Tuesday, March 15, 2022 |

** The Board of Directors or a duly authorized committee thereof will have the right to extend the Issue period as it may determine from time to time, provided that the Issue will not remain open in excess of 30 (thirty) days from the Issue Opening Date.*

GENERAL INFORMATION

Our Company was originally incorporated on August 18, 1980, as a private limited company, under the name and style 'Tilak Finance Limited' under the provisions of the Companies Act, 1956, with the Registrar of Companies, Bombay bearing registration number '23000 of 1980' and vide Certificate of Commencement of Business dated October 25, 1980. The name of our Company was changed to 'Out Of City Travel Solutions Limited' and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Maharashtra, Mumbai on December 28, 2011. Subsequently, the name of our Company was further changed to 'Tilak Finance Limited' and a fresh Certificate of Incorporation pursuant to change of name was issued by the Deputy Registrar of Companies, Mumbai on March 28, 2014. Subsequently again, the name of our Company was further changed to 'Tilak Ventures Limited' and a fresh Certificate of Incorporation pursuant to change of name was issued by the Deputy Registrar of Companies, Mumbai on October 23, 2014.

Our Company was listed on January 01, 1982 on BSE Limited, bearing Scrip ID 'TILAK', Scrip Code '503663', and ISIN 'INE026L01022'. The Corporate Identification Number of our Company is L65910MH1980PLC023000.

REGISTERED OFFICE AND CORPORATE OFFICE OF OUR COMPANY

| | |
|--|--|
| Company | Tilak Ventures Limited; |
| Registered Office Address | E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400 053, Maharashtra, India; |
| Contact Details | +91-915209641/42; |
| Email-ID | tilakfin@gmail.com ; |
| Website | https://tilakfinance.wordpress.com/ ; |
| Corporate Identification Number | L65910MH1980PLC023000; |
| Registration Number | 023000; |

ADDRESS OF THE REGISTRAR OF COMPANIES

The Registrar of Companies, Mumbai

100, Everest, Marine Drive, Mumbai- 400002, Maharashtra, India

BOARD OF DIRECTORS

| Name | Designation | DIN | Address |
|-----------------------|--|----------|---|
| Girraj Kishor Agrawal | Executive Director – Chief Executive Officer | 00290959 | 3A/1601, Green Acres, Lokhandwala Complex, Near Axis Bank, Lokhandwala Azad Nagar, Andheri (West), Mumbai – 400053, Maharashtra, India; |
| Tanu Giriraj Agarwal | Non-Executive – Non Independent Director | 00290966 | 3A/1601, Green Acres, Lokhandwala Complex, Near Axis Bank, Lokhandwala Azad Nagar, Andheri (West), Mumbai – 400053, Maharashtra, India; |
| Chirag Goyal | Non-Executive – Independent Director | 09013570 | 201, Vaibhav Apartments, Adarsh Colony, Sumerpur, Pali – 306902, Rajasthan, India; |
| Vikash Kulkhriya | Non-Executive – Independent Director | 09014921 | Ward no. 12, Loharwara, Lorwara, Sikar, – 332708, Rajasthan, India; |

For further details of our Board of Directors, please refer to the section titled '*Our Management*' beginning on page 68 of this Letter of Offer.

| | |
|---|---|
| Company Secretary and Compliance Officer | Chief Financial Officer |
| Davendra Kumar E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400 053, Maharashtra, India; Contact Details: +91-915209641/42; Email-ID: tilakfin@gmail.com ; | Vinod Prabhu E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400 053, Maharashtra, India; Contact Details: +91-915209641/42; Email-ID: tilakfin@gmail.com ; |
| Statutory Auditors | Internal Auditor |
| M/s. Dassani & Associates 18/7, M.G. Road 1B, Sagar Matha Apts, South Tukoganj, Indore – 452001, Madhya Pradesh, India; Firm Registration Number: 009096C; Contact Person: Churchill Jain; Membership Number: 4095458; E-mail ID: info@dandaca.com ; Contact Details: 022-28943101, 022-28903450; | M/s Ravi Toshniwal Address: C-602, Spring leaf 12 building, lokhandwala , Kandivali East -400101 Contact Details: 9326183312 E-mail ID: ravitoshniwal20@gmail.com |
| Lead Manager to the Issue | Registrar to the Issue/ Registrar and Share Transfer Agent |
| CapitalSquare Advisors Private Limited 208, 2 nd Floor, AARPEE Center, MIDC Road No. 11, CTS 70, Andheri (East), Mumbai – 400093, Maharashtra, India; Contact Details: +91-22-66849999/ 9874283532; Website: www.capitalsquare.in ; Email-ID/ Investor Grievance Email-ID: tanmoy.banerjee@capitalsquare.in ; Contact Person: Mr. Tanmoy Banerjee; SEBI Registration No: INM000012219; | Link Intime India Private Limited C 101, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai – 400083, Maharashtra, India; Contact Details: 022 – 4918 6200; Fax Number: 022 – 4918 6195; Email-ID/ Investor Grievance Email-ID: tilakventures.rights@linkintime.co.in Website: www.linkintime.co.in ; Contact Person: Mr. Sumeet Deshpande SEBI Registration Number: INR000004058; |
| Banker to our Company | Legal Advisor to the Issue |
| RBL Bank Limited Address: Plot No. B-12, Ground Floor, Ghanshyam Chamber, New Link Rd, opp. Citi Mall, Andheri West, Mumbai, Maharashtra 400053 Contact Person: Richa Shukla E-mail ID: richa.shukla@rblbank.com Contact Details: 022 4233 9506 Website: www.rblbank.com | Juris NextGen LLP Address: LGF, E-56, Greater Kailash Enclave Part-I, New Delhi 110048 Contact details: 011-42662177-78-79 Email ID: office@jurisnextgen.com Contact Person: Mr. Rajesh Sharma |
| Banker to the Issue and Refund Banker | |
| IndusInd Bank Limited PNA House 4 th Floor, Plot number 57 and 57/1, Street number 17 Near SRL diagnostic centre, MIDC Andheri (East), Mumbai – 400093, Maharashtra, India Contact Person: Kaushik Chatterjee E-mail ID: 42ecognized.kaushik@indusind.com Contact Details: +91-22- 61069318 Website: www.indusind.com SEBI Registration Number: INBI00000002 | |

STATEMENT OF RESPONSIBILITIES

Not Applicable for the issue size up to Rs 5,000.00 Lakhs.

CONTACT PERSON FOR GRIEVANCES RELATING TO ISSUE RELATED MATTER

Investors may contact the Registrar to the Issue or the Company Secretary and Compliance Officer of our Company for any pre-Issue or post-Issue related matter. All grievances relating to the ASBA process or R-WAP process may be addressed to the Registrar the Issue, with a copy to the SCSBs (in case of ASBA process), giving full details such as name, address of the Applicant, contact number(s), E-mail address of the sole/ first holder, folio number or demat account number, number of Right Shares applied for, amount blocked (in case of ASBA process) or amount debited (in case of R-WAP process), ASBA Account number and the Designated Branch of the SCSBs where the Application Form or the plain paper application, as the case may be, was submitted by the Investors along with a photocopy of the acknowledgement slip (in case of ASBA process), and copy of the e-acknowledgement (in case of R-WAP process). For details on the ASBA process and R-WAP process, please refer to the section titled '*Terms of the Issue*' beginning on page 126 of this Letter of Offer.

EXPERT

Except as stated below, our Company has not obtained any expert opinion:

Our Company has received a written consent from our Statutory Auditors, M/s. Dassani & Associates, Chartered Accountants, to include their name in this Letter of Offer and as an 'expert', as defined under Section 2 (38) of the Companies Act, 2013, to the extent and in their capacity as statutory auditors of our Company and in respect of the inclusion of the Audited Financial Statements and the statement of special tax benefits dated December 02, 2021, included in this Letter of Offer, and such consent has not been withdrawn as of the date of this Letter of Offer.

SELF-CERTIFIED SYNDICATE BANKS

The list of banks that have been notified by SEBI to act as SCSBs for the ASBA process is provided at the website of the SEBI <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes> and updated from time to time. For details on Designated Branches of SCSBs collecting the Application Forms, refer to the website of the SEBI <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>. On Allotment, the amount will be unblocked and the account will be debited only to the extent required to pay for the Rights Shares Allotted.

ISSUE SCHEDULE

The subscription will open upon the commencement of the banking hours and will close upon the close of banking hours on the dates mentioned below:

| | |
|---|---------------------------|
| Last Date for credit of Rights Entitlements | Friday, February 25, 2022 |
| Issue Opening Date | Monday, February 28, 2022 |
| Last Date for On Market Renunciation of Rights Entitlements# | Tuesday, March 08, 2022 |
| Issue Closing Date* | Tuesday, March 15, 2022 |
| Finalization of Basis of Allotment (on or about) | Friday, March 25, 2022 |
| Date of Allotment (on or about) | Monday, March 28, 2022 |
| Date of credit (on or about) | Tuesday, March 29, 2022 |
| Date of listing (on or about) | Tuesday, April 05, 2022 |

Note:

#Eligible Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renounees on or prior to the Issue Closing Date;

**Our Board will have the right to extend the Issue Period as it may determine from time to time but not exceeding 30 (Thirty) days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.*

The above schedule is indicative and does not constitute any obligation on our Company.

Please note that if Eligible Shareholders holding Equity Shares who have not provided the details of their demat accounts to our Company or to the Registrar to the Issue, they are required to provide their demat account details to our Company or the Registrar to the Offer not later than 2 (Two) Working Days prior to the Issue Closing Date, i.e., Tuesday, March 15, 2022, to enable the credit of the Rights Entitlements by way of transfer from the demat suspense escrow account to their respective demat accounts, at least 1 (One) day before the Issue Closing Date, i.e., Tuesday, March 15, 2022.

Investors are advised to ensure that the Applications are submitted on or before the Issue Closing Date. Our Company, the Lead Manager or the Registrar to the Issue will not be liable for any loss on account of non-submission of Applications on or before the Issue Closing Date. Further, it is also encouraged that the Applications are submitted well in advance before the Issue Closing Date, due to prevailing COVID-19 related conditions. For details on submitting Application Forms, please refer to the section titled '*Terms of the Issue*' beginning on page 126 of this Letter of Offer.

The details of the Rights Entitlements with respect to each Eligible Shareholders can be accessed by such respective Eligible Shareholders on the website of the Registrar to the Issue at <https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx> after keying in their respective details along with other security control measures implemented there at. For further details, please refer to the paragraph titled see 'Credit of Rights Entitlements in demat accounts of Eligible Shareholders' under the section titled '*Terms of the Issue*' beginning on page 126 of this Letter of Offer.

Please note that if no Application is made by the Eligible Shareholders of Rights Entitlements on or before Issue Closing Date, such Rights Entitlements shall get lapsed and shall be extinguished after the Issue Closing Date. No Equity Shares for such lapsed Rights Entitlements will be credited, even if such Rights Entitlements were purchased from market and purchaser will lose the premium paid to acquire the Rights Entitlements. Persons who are credited the Rights Entitlements are required to make an Application to apply for Equity Shares offered under Rights Issue for subscribing to the Equity Shares offered under this Issue.

CREDIT RATING

As this proposed Issue is of Right Shares, the appointment of a credit rating agency is not required.

DEBENTURE TRUSTEE

As this proposed Issue is of Right Shares, the appointment of debenture trustee is not required.

MONITORING AGENCY

Since the Issue size does not exceed ₹10,000 Lakhs, there is no requirement to appoint a monitoring agency in relation to the Issue in terms of Regulation 82 (1) SEBI of the (ICDR) Regulation.

APPRAISING ENTITY

None of the purposes for which the Net Proceeds are proposed to be utilized have been financially appraised by any banks or financial institution or any other independent agency.

UNDERWRITING

This Issue is not underwritten, and our Company has not entered into any underwriting arrangement.

FILING

SEBI vide the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) (Fourth Amendment) Regulations, 2020 w.e.f. September 28, 2020, has amended Regulation 3 (b) of the SEBI (ICDR) Regulations as per which the threshold of the rights issue size under Regulation 3 of the SEBI (ICDR) Regulations has been increased from ₹10,00,00,000.00/- (Rupees Ten Crores Only) to ₹50,00,00,000.00/- (Rupees Fifty Crores

Only). Since the size of this Issue falls under the said threshold, the Letter of Offer had been filed with the BSE Limited and will not be filed with SEBI. However, the Letter of Offer will be submitted with SEBI for information and dissemination and will be filed with the BSE Limited.

MINIMUM SUBSCRIPTION

Pursuant to the SEBI (Issue of Capital and Disclosure Requirements) (Fourth Amendment) Regulations, 2020, our Company is not required to achieve minimum subscription for the Rights Issue on account of the following reasons:

1. Objects of the issue being other than capital expenditure for a project; and
2. Our Promoter and Promoter Group have confirmed that they will subscribe to their right entitlement and will not renounce rights except to the extent of renunciation within the promoter group

CAPITAL STRUCTURE

The capital structure of our Company and related information as on date of this Letter of Offer, prior to and after the proposed Issue, is set forth below:

| Particulars | Aggregate Nominal Value | Aggregate Value at Issue Price |
|--|-------------------------|--------------------------------|
| Authorized Equity Share capital | | |
| 13,25,00,000 (Thirteen Crores Twenty-Five Lakhs) Equity Shares | ₹23,25,00,000.00/- | - |
| Issued, subscribed and paid-up Equity Share capital before this Issue | | |
| 12,84,80,000 (Twelve Crores Eighty-Four Lakhs Eighty Thousand) Equity Shares | ₹12,84,80,000.00/- | - |
| Present Issue in terms of this Letter of Offer^{(a) (b)} | | |
| 9,63,60,000 (Nine Crores Sixty-Three Lakhs Sixty Thousand) Rights Shares, each at a premium of ₹4.00/- (Rupees Four Only) per Equity Share, at an Issue Price of ₹5.00/- (Rupees Five Only) per Equity Share | ₹9,63,60,000.00/- | ₹48,18,00,000.00/- |
| Issued, subscribed and paid-up Equity Share capital after the Issue | | |
| 22,48,40,000 (Twenty-Four Crores Fourty-Eight Lakhs Fourty Thousand) Equity Shares | ₹22,48,40,000.00/- | |
| Subscribed and paid-up Equity Share capital | | |
| 9,63,60,000 (Nine Crores Sixty-Three Lakhs Sixty Thousand) fully paid-up Equity Shares | ₹48,18,00,000.00/- | |
| 9,63,60,000 (Nine Crores Sixty-Three Lakhs Sixty Thousand) partly paid-up Equity Shares | ₹24,09,00,000.00/- | |
| Securities premium account | | |
| Before the Issue | ₹19,31,35,000.00/- | |
| After the Issue ^(a) | ₹57,85,75,000.00/- | |

Notes:

- (a) Assuming full subscription and receipt of Call Monies for allotment of Right Shares;
- (b) Subject to finalization of Basis of Allotment, Allotment and deduction of Issue expenses;

NOTES TO THE CAPITAL STRUCTURE

- The Equity Shares of our Company are fully paid-up and there are no partly paid-up Equity Shares as on the date of this Letter of Offer;
- At any given time, there shall be only one denomination of the Equity Shares. Our Company shall comply with such disclosure and accounting norms as may be specified by SEBI from time to time;
- As on the date of this Letter of Offer, our Company has not issued any special voting Right Shares and there are no outstanding Equity Shares having special voting rights;
- The ex-rights price arrived in accordance with the formula prescribed Regulation 10 (4) (b) of the SEBI (SAST) Regulations, in connection with the Issue is ₹21.27/- (Rupees Twenty-One and Twenty-Seven Paise Only);
- Details of outstanding warrants, outstanding instruments with an option to convert or securities which are convertible at a later date into Equity Shares**

As on the date of this Letter of Offer, our Company does not have any outstanding warrants, outstanding instruments with an option to convert or securities which are convertible at a later date into Equity Shares;

6. **Details of stock option scheme of our Company**

As on the date of this Letter of Offer, our Company does not have a stock option scheme;

7. **Details of Equity Shares held by the promoter and promoter group including the details of lock-in, pledge of and encumbrance on such Equity Shares**

As on the date of this Letter of Offer, none of the Equity Shares held by the members of the Promoter and Promoter Group of the Company are locked-in, pledged and encumbered;

8. **Details of Equity Shares acquired by the promoter and promoter group in the last one year prior to the filing of this Letter of Offer**

Following are the details of Equity Shares acquired by the Promoter and Promoter Group of the Company in the last one year prior to the filing of this Letter of Offer:

| Sr. No. | Name of the Promoter and members of the Promoter Group | Details of Acquisition | | | Post-transaction holding of Equity Shares | |
|---------|--|------------------------|----------------------------------|--------------------------------------|---|--|
| | | Date of Acquisition | Number of Equity Shares acquired | Percentage of Equity Shares acquired | Number of Equity Shares post-transaction | Percentage of Equity Shares post-transaction |
| a. | Handful Investrade Private Limited | March 26, 2021 | 1,29,003 | 0.1% | 96,13,573 | 7.48% |
| b. | Agrawal Bullion Limited | - | - | - | 2,17,50,439 | 16.93% |
| c. | Banas Finance Limited | March 09, 2021 | 20,32,485 | 1.58% | 4,56,32,485 | 35.51% |
| d. | | March 09, 2021 | 4,36,00,000 | 33.93% | 4,36,00,000 | 33.93% |
| | Total | | | | 7,34,64,012 | 57.18% |

9. **Intention and participation by the promoter and promoter group**

The Promoters of our Company through its letters dated December 02, 2021, have confirmed that they intend to subscribe in part or to the full extent of its Rights Entitlement in this Issue and to the extent of unsubscribed portion (if any) of this Issue and that they shall not renounce their Rights Entitlements except within the Promoter Group, in accordance with the provisions of Regulation 86 of the SEBI (ICDR) Regulations.

Further, the Promoters and certain members of our Promoter Group may also apply for additional Equity Shares along with their Rights Entitlement and/or renunciation. Such subscriptions of Equity Shares over and above its Rights Entitlement, if allotted, may result in an increase in their percentage shareholding above its current percentage shareholding. Any acquisition of additional Equity Shares shall not result in change of control of the management of the Company in accordance with provisions of the SEBI (SAST) Regulations and shall be exempted subject to fulfillment of the conditions of Regulation 10 of the SEBI (SAST) Regulations. The Promoters acknowledge and undertake that their investment would be restricted to ensure that the public shareholding in the Company after this Issue does not fall below the permissible minimum level as specified in the listing conditions or Regulation 38 of SEBI (LODR) Regulations.

In case this Issue remains unsubscribed, the Board of Directors may dispose of such unsubscribed portion in the best interest of the Company and in compliance with the applicable laws.

No person connected with this Issue shall offer any incentive, whether direct or indirect, in any manner, whether in cash or kind or services or otherwise to any Investor for making an application in this Issue, except for fees or commission for services rendered in relation to the Issue;

In case this Issue remains unsubscribed, our Board of Directors may dispose of such unsubscribed portion in the best interest of the Company and in compliance with the applicable laws;

10. **Shareholding Pattern of our company**

The shareholding pattern of our Company as on December 31, 2021 is as follows:

a) Summary statement holding of specified securities

| Category of shareholder | No. of shareholders | No. of fully paid up Equity Shares held | Total no. Equity Shares held | Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a % of (A+B+C2) | No. of Voting Rights | Total as a % of Total Voting right | No. of equity shares held in dematerialized form |
|------------------------------------|---------------------|---|------------------------------|--|----------------------|------------------------------------|--|
| (A) Promoter & Promoter Group | 3 | 7,34,64,012 | 7,34,64,012 | 57.18% | 7,34,64,012 | 57.18% | 7,34,64,012 |
| (B) Public | 71,853 | 5,50,15,988 | 5,50,15,988 | 42.82% | 5,50,15,988 | 42.82% | 5,48,15,988 |
| (C1) Shares underlying DRs | -- | -- | -- | -- | -- | -- | -- |
| (C2) Shares held by Employee Trust | -- | -- | -- | -- | -- | -- | -- |
| (C) Non Promoter-Non Public | -- | -- | -- | -- | -- | -- | -- |
| Grand Total | 71,856 | 12,84,80,000 | 12,84,80,000 | 100.00% | 12,84,80,000 | 100.00% | 12,82,80,000 |

b) Statement showing shareholding pattern of the Promoter and Promoter Group

| Category of shareholder | No. of shareholders | No. of fully paid up Equity Shares held | Total no. Equity Shares held | Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a % of (A+B+C2) | No. of Voting Rights | Total as a % of Total Voting right | No. of equity shares held in dematerialized form |
|------------------------------------|---------------------|---|------------------------------|--|----------------------|------------------------------------|--|
| A1) Indian | -- | -- | -- | -- | -- | -- | -- |
| Any Other (specify) | 3 | 7,34,64,012 | 7,34,64,012 | 57.18% | 7,34,64,012 | 57.18% | 7,34,64,012 |
| Handful Investrade Private Limited | 1 | 96,13,573 | 96,13,573 | 7.48% | 96,13,573 | 7.48% | 96,13,573 |
| Agrawal Bullion Limited | 1 | 2,17,50,439 | 2,17,50,439 | 16.93% | 2,17,50,439 | 16.93% | 2,17,50,439 |
| Banas Finance Limited | 1 | 4,21,00,000 | 4,21,00,000 | 32.77% | 4,21,00,000 | 32.77% | 4,21,00,000 |
| Sub Total A1 | 3 | 7,34,64,012 | 7,34,64,012 | 57.18% | 7,34,64,012 | 57.18% | 7,34,64,012 |
| A2) Foreign | -- | -- | -- | -- | -- | -- | -- |
| A=A1+A2 | 3 | 7,34,64,012 | 7,34,64,012 | 57.18% | 7,34,64,012 | 57.18% | 7,34,64,012 |

c) Statement showing shareholding pattern of the Public shareholder

| Category and name of shareholder | No. of shareholders | No. of fully paid up Equity Shares held | Total no. Equity Shares held | Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a % of (A+B+C2) | No. of Voting Rights | Total as a % of Total Voting right | No. of equity shares held in dematerialized form |
|--|---------------------|---|------------------------------|--|----------------------|------------------------------------|--|
| B1) Institutions | -- | -- | -- | -- | -- | -- | -- |
| B2) Central Government/ State Government(s)/ President of India | -- | -- | -- | -- | -- | -- | -- |
| B3) Non-Institutions | -- | -- | -- | -- | -- | -- | -- |
| Individual share capital upto ₹2 Lacs | 71,560 | 2,66,83,465 | 2,66,83,465 | 20.77% | 2,66,83,465 | 20.77% | 2,66,83,465 |
| Individual share capital in excess of ₹2 Lacs | 26 | 2,30,44,537 | 2,30,44,537 | 17.94% | 2,30,44,537 | 17.94% | 2,30,44,537 |
| Wakil Rajbhar | 1 | 18,98,068 | 18,98,068 | 1.48% | 18,98,068 | 1.48% | 18,98,068 |
| Hemangini Vinitkumar Parikh | 1 | 63,60,364 | 63,60,364 | 4.95% | 63,60,364 | 4.95% | 63,60,364 |
| Any Other (specify) | 267 | 52,87,986 | 52,87,986 | 4.12% | 52,87,986 | 4.12% | 50,87,986 |
| Non-Resident Indian (NRI) | 16 | 48,569 | 48,569 | 0.04% | 48,569 | 0.04% | 48,569 |
| Clearing Members | 58 | 4,01,818 | 4,01,818 | 0.31% | 4,01,818 | 0.31% | 4,01,818 |
| HUF | 128 | 24,07,084 | 24,07,084 | 1.87% | 24,07,084 | 1.87% | 24,07,084 |
| Bodies Corporate | 65 | 24,30,515 | 24,30,515 | 1.89% | 24,30,515 | 1.89% | 22,30,515 |
| Sub Total B3 | 71,853 | 5,50,15,988 | 5,50,15,988 | 42.82% | 5,50,15,988 | 42.82% | 5,48,15,988 |
| B=B1+B2+B3 | 3114 | 5,50,15,988 | 5,50,15,988 | 42.82% | 5,50,15,988 | 42.82% | 5,48,15,988 |

d) Statement showing shareholding pattern of the Non Promoter- Non Public shareholder

| Category & Name of the Shareholders(I) | No. of shareholder (III) | No. of fully paid up equity shares held(IV) | Total no. shares held (VII = IV+V+VI) | Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a % of (A+B+C2) (VIII) | No. of equity shares held in dematerialized form (XIV)(Not Applicable) |
|--|--------------------------|---|---------------------------------------|---|--|
| C1) Custodian/DR Holder | -- | -- | -- | -- | -- |
| C2) Employee Benefit Trust | -- | -- | -- | -- | -- |

e) Details of disclosure made by the Trading Members holding 1% or more of the Total No. of shares of the company

| Sr. No. | Name of the Trading Member | Name of the Beneficial Owner | No. of shares held | % of total no. of shares | Date of reporting by the Trading Member |
|---------|----------------------------|------------------------------|--------------------|--------------------------|---|
| -- | | | Nil | | |

f) Details of Public shareholders holding more than 1% of the pre-Issue paid up capital of our Company as on date of this Letter of Offer:

| Category of shareholder | No. of shareholders | No. of fully paid-up Equity Shares held | Total no. Equity Shares held | Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a % of (A+B+C2) | No. of Voting Rights | Total as a % of Total Voting right | No. of equity shares held in dematerialized form |
|-----------------------------|---------------------|---|------------------------------|--|----------------------|------------------------------------|--|
| Hemangini Vinitkumar Parikh | 1 | 63,60,364 | 63,60,364 | 4.9505% | 63,60,364 | 4.9505% | 63,60,364 |
| Praveen Kumar | 1 | 34,63,598 | 34,63,598 | 2.6958% | 34,63,598 | 2.6958% | 34,63,598 |
| Wakil Rajbhar | 1 | 18,98,068 | 18,98,068 | 1.4773% | 18,98,068 | 1.4773% | 18,98,068 |
| Total | 1 | 1,17,22,030 | 1,17,22,030 | 9.1236% | 1,17,22,030 | 9.1236% | 1,17,22,030 |

SECTION V – PARTICULARS OF THE ISSUE

OBJECTS OF THE ISSUE

Our Company proposes to utilize the Net Proceeds to:

1. Towards working capital requirement;
2. To meet Issue related expenses;
3. General Corporate Purposes.

The main object clause of the Memorandum of Association of our Company enables us to undertake the existing activities and the activities for which the funds are being raised through the Issue. Further, we confirm that the activities which we have been carrying out till date are in accordance with the object clause of our Memorandum of Association.

ISSUE PROCEEDS

The details of Issue Proceeds are set forth in the following table:

| Particulars | Amount |
|--|---------------------------|
| Gross Proceeds from the Issue# | ₹48,18,00,000.00/- |
| Less: Estimated Issue related Expenses | ₹52,00,000.00/- |
| Net Proceeds from the Issue | ₹47,66,00,000.00/- |

#Assuming full subscription and receipt of all Call Monies with respect to Rights Shares.

*The Issue size will not exceed ₹48,18,00,000.00/- (Rupees Forty-Eight Crores Eighteen Lakhs Only).

REQUIREMENT OF FUNDS AND UTILISATION OF NET PROCEEDS

The intended use of the Net Proceeds of the Issue by our Company is set forth in the following table:

| Sr. No. | Particulars | Amount |
|---------|---------------------------------------|---------------------------|
| 1. | Towards working capital requirements; | ₹38,93,00,000.00/- |
| 2. | General Corporate Purposes#; | ₹8,73,00,000.00/- |
| | Total Net Proceeds | ₹47,66,00,000.00/- |

#In an event of any under-utilization of funds from the aforesaid stated objects of the Issue, the Company shall have the liberty to utilize the said balance fund for General Corporate Purpose, which shall not in any event exceed 25.00% (Twenty-Five Percent) of the Gross Proceeds (inclusive of the aforementioned fund requirement for General Corporate Purpose);

@Assuming full subscription in this Issue, receipt of all Call Monies with respect to Rights Shares, and subject to finalization of the Basis of Allotment and to be adjusted per the Rights Entitlement ratio.

UTILIZATION OF NET PROCEEDS AND SCHEDULE OF IMPLEMENTATION

We propose to deploy the Net Proceeds towards the aforesaid objects in accordance with the estimated schedule of implementation and deployment of funds set forth in the table below:

| Sr. No. | Particulars | Amount to be deployed from Net Proceeds | Estimated deployment of Net Proceeds for the Financial Year ending March 31 | |
|---------|---------------------------------------|---|---|--------------------|
| | | | 2023 | 2024 |
| 1. | Towards working capital requirements; | ₹38,93,00,000.00/- | ₹19,46,50,000.00/- | ₹19,46,50,000.00/- |
| 2. | General Corporate Purposes#; | ₹8,73,00,000.00/- | -- | ₹8,73,00,000.00/- |

| Sr. No. | Particulars | Amount to be deployed from Net Proceeds | Estimated deployment of Net Proceeds for the Financial Year ending March 31 | |
|---------|----------------------------|---|---|---------------------------|
| | | | 2023 | 2024 |
| | Total Net Proceeds* | ₹47,66,00,000.00/- | ₹19,46,50,000.00/- | ₹28,19,50,000.00/- |

#The amount to be utilized for General corporate purposes will not exceed 25.00% (Twenty-Five Percent) of the Gross Proceeds;

*Assuming full subscription in the Issue, receipt of all Call Monies with respect to Rights Shares, and subject to finalization of the Basis of Allotment and to be adjusted per the Rights Entitlement ratio;

MEANS OF FINANCE

Our Company proposes to meet the entire requirement of funds for the objects of the Issue from the Net Proceeds. Accordingly, our Company confirms that there is no requirement to make firm arrangements of finance through verifiable means towards at least 75.00% (Seventy-Five Percent) of the stated means of finance for the aforesaid object, excluding the amount to be raised from the Issue.

The fund requirement and deployment are based on our management estimates and has not been appraised by any bank or financial institution or any other independent agencies. The fund requirement above is based on our current business plan and our Company may have to revise these estimates from time to time on account of various factors beyond our control, such as market conditions, competitive environment and interest or exchange rate fluctuations. Consequently, our Company's funding requirements and deployment schedules are subject to revision in the future at the discretion of our management.

DETAILS OF THE OBJECTS OF THE ISSUE

The details in relation to objects of the Issue are set forth herein below:

1. Towards working capital requirements

We fund the majority of our working capital requirements in the ordinary course of our business from our internal accruals. We operate in a highly competitive and dynamic market conditions and may have to revise our estimates from time to time on account of external circumstances, business or strategy, foreseeable opportunity. Consequently, our fund requirements may also change.

The details of estimation of working capital requirement (on standalone basis), is as under:

| Particulars | Audited for the Financial Year ending March 31, 2021 | Estimated for the Financial Year ending March 31, 2023 | Projected for the Financial Year ending March 31, | |
|---------------------------------|--|--|---|---------------------------|
| | | | 2024 | 2025 |
| Current Assets | | | | |
| Trade Receivables | -- | ₹1,00,00,000.00/- | ₹2,00,00,000.00/- | ₹2,50,00,000.00/- |
| Cash and Cash Equivalents | ₹28,74,666.00/- | ₹5,00,00,000.00/- | ₹6,00,00,000.00/- | ₹6,50,00,000.00/- |
| Short-term loans and advances | ₹14,57,19,722.00/- | ₹18,50,00,000.00/- | ₹19,50,00,000.00/- | ₹20,00,00,000.00/- |
| Other assets | ₹12,23,18,601.00/- | ₹13,54,00,000.00/- | ₹24,00,00,000.00/- | ₹24,50,00,000.00/- |
| Other Current Assets | ₹39,43,325.00/- | ₹10,00,00,000.00/- | ₹17,05,50,000.00/- | ₹17,55,50,000.00/- |
| Total Current Assets (1) | ₹27,48,56,314.00/- | ₹48,04,00,000.00/- | ₹68,55,50,000.00/- | ₹71,05,50,000.00/- |
| Current Liabilities | | | | |
| Trade Payables | ₹1,64,500.00/- | ₹1,00,00,000.00/- | ₹2,00,00,000.00/- | ₹2,50,00,000.00/- |
| Other Financial liabilities | ₹2,37,80,000.00/- | ₹2,37,80,000.00/- | ₹2,37,80,000.00/- | ₹2,37,80,000.00/- |
| Other Current Liabilities | ₹9,000.00/- | ₹10,00,000.00/- | ₹15,00,000.00/- | ₹20,00,000.00/- |

| Particulars | Audited for the Financial Year ending March 31, 2021 | Estimated for the Financial Year ending March 31, 2023 | Projected for the Financial Year ending March 31, | |
|--------------------------------------|--|--|---|---------------------------|
| | | | 2024 | 2025 |
| Short Term Provision | ₹0.00/- | ₹0.00/- | ₹0.00/- | ₹0.00/- |
| Total Current Liabilities (2) | ₹2,39,53,500.00/- | ₹3,47,80,000.00/- | ₹4,52,80,000.00/- | ₹5,07,80,000.00/- |
| Working Capital (1-2) | ₹25,09,02,814.00/- | ₹44,56,20,000.00/- | ₹64,02,70,000.00/- | ₹65,97,70,000.00/- |
| Source of Working Capital | | | | |
| Short Term Borrowings | ₹2,37,80,000.00/- | ₹2,37,80,000.00/- | ₹2,37,80,000.00/- | ₹2,37,80,000.00/- |
| Company's Funds | ₹24,12,66,596.00/- | ₹43,60,00,000.00/- | ₹63,06,50,000.00/- | ₹63,06,50,000.00/- |
| Current Years Profits | ₹1,36,49,444.00/- | ₹1,50,14,388.00/- | ₹1,68,16,115.00/- | ₹2,01,70,371.00/- |
| Total | ₹27,86,96,040.00/- | ₹47,47,94,388.00/- | ₹67,12,46,115.00/- | ₹67,46,00,371.00/- |
| Working Capital Requirement | | | | |
| Current Assets | ₹27,48,56,314.00/- | ₹48,04,00,000.00/- | ₹68,55,50,000.00/- | ₹71,05,50,000.00/- |
| Sales | ₹3,85,95,442.00/- | ₹1,68,50,000.00/- | ₹21,68,50,000.00/- | ₹26,68,50,000.00/- |
| Trade Receivables | ₹0.00/- | ₹1,00,00,000.00/- | ₹2,00,00,000.00/- | ₹2,50,00,000.00/- |
| Current Liabilities | ₹2,39,53,500.00/- | ₹3,47,80,000.00/- | ₹4,52,80,000.00/- | ₹5,07,80,000.00/- |
| Purchase | ₹3,84,87,916.00/- | ₹1,61,76,000.00/- | ₹20,81,76,000.00/- | ₹25,61,76,000.00/- |
| Trade Payables | ₹1,64,500.00/- | ₹1,00,00,000.00/- | ₹2,00,00,000.00/- | ₹2,50,00,000.00/- |

2. General Corporate Purpose

The remaining Net Proceeds, if any, shall be utilized towards general corporate purposes and the amount to be utilized for general corporate purposes shall not exceed 25.00% (Twenty-Five Percent) of the Gross Proceeds. Such utilization towards general corporate purposes shall be to drive our business growth, including, amongst other things including but not limited funding our growth opportunities, strengthening marketing capabilities and brand building exercises, and strategic initiatives and any other purpose as permitted by applicable laws; subject to meeting regulatory requirements and obtaining necessary approvals/ consents, as applicable.

The quantum of utilization of funds towards any of the above purposes will be determined based on the amount actually available under this head and the business requirements of our Company, from time to time. Our Board will have flexibility in utilizing surplus amounts, if any.

3. Expenses for the Issue

The Issue related expenses consist of fees payable to the Lead Manager, Legal Counsel, processing fee to the SCSBs, Registrars to the Issue, printing and stationery expenses, advertising expenses and all other incidental and miscellaneous expenses for listing the Right Shares on the Stock Exchange. Our Company will need approximately ₹52,00,000.00/- (Rupees Fifty-Two Lakhs) towards these expenses, a break-up of the same is as follows:

| Activity | Estimated Expense | % of Estimated Issue Size Expenses | % of Estimated Issue Size |
|--|------------------------|------------------------------------|---------------------------|
| Fees of the Lead Manager, Registrar and other intermediaries | ₹17,00,000.00/- | 32.69% | 0.36% |
| Statutory Fees payable including depositories, Stock Exchange | ₹10,00,000.00/- | 19.23% | 0.21% |
| Statutory Advertising, Marketing, Printing and Distribution | ₹20,00,000.00/- | 38.46% | 0.42% |
| Other expenses (including miscellaneous expenses and stamp duty) | ₹5,00,000.00/- | 9.62% | 0.42% |
| Total estimated Issue expenses* | ₹52,00,000.00/- | 100.00% | 1.09% |

*Assuming full subscription and receipt of all Call Monies with respect to Rights Shares, finalization of Basis of Allotment and actual Allotment.

In case of any difference between the estimated Issue related expenses and actual expenses incurred, the shortfall or excess shall be adjusted with the amount allocated towards general corporate purposes. All Issue related expenses will be paid out of the Gross Proceeds from the Issue.

SCHEDULE OF IMPLEMENTATION AND DEPLOYMENT OF FUNDS

We will be receiving 50% (Fifty Percent) of the Issue Price of the Net Proceeds on Application and the balance shall be received by our Company in subsequent Calls (the timing of which shall be determined by the Board of Directors at its sole discretion). Accordingly, our Company retains the right to utilize the Net Proceeds to meet the stated Objects. The following table lays out the detailed schedule of utilization of Net Proceeds in respect of the same upon receipt of (a) Application Money; and (b) Call Money.

SOURCES OF FINANCING OF FUNDS ALREADY DEPLOYED

As on date, our Company has not deployed any funds towards '*Objects of the Issue*'.

APPRAISAL OF THE OBJECTS

None of the Objects of the Issue for which the Net Proceeds will be utilized have been appraised by any bank or financial institution.

STRATEGIC AND/ OR FINANCIAL PARTNERS

There are no strategic and financial partners to the objects of the issue.

BRIDGE FINANCING FACILITIES

Our Company have not raised or availed any bridge financing facilities for meeting the expenses as stated under the Objects of the Issue.

INTERIM USE OF FUNDS

Our Company, in accordance with the policies formulated by our Board from time to time, will have flexibility to deploy the Net Proceeds. Pending utilization of the Net Proceeds for the purposes described above, our Company intends to deposit the Net Proceeds only with scheduled commercial banks included in the second schedule of the Reserve Bank of India Act, 1934 or make any such investment as may be allowed by SEBI from time to time.

MONITORING OF UTILIZATION OF FUNDS

Since the proceeds from this Issue are less than ₹10,000 Lakhs, in terms of Regulation 41(1) of the SEBI (ICDR) Regulations, our Company is not required to appoint a monitoring agency for this Issue. However, as per SEBI (LODR) Regulation, the Board of Directors of the Company would be monitoring the utilization of the proceeds of the Issue. The Company will disclose the utilization of the Issue Proceeds under a separate head in our balance sheet along with the relevant details, for all such amounts that have not been utilized. The Company will indicate investments, if any, of unutilized Issue Proceeds in the Financial Statements of the Company for the relevant Financial Years subsequent to receipt of listing and trading approvals from the BSE.

We will also on an annual basis, prepare a statement of the funds which have been utilized for purposes other than those stated in this Letter of Offer, if any, and place it before the Audit Committee and the Board. Such disclosure will be made only until all the Issue Proceeds have been utilized in full. Pursuant to Regulation 32 of the SEBI (LODR) Regulation, the Company shall, on a quarterly basis, disclose to the Audit Committee the uses and applications of the Issue Proceeds. In accordance with Regulation 32 of the SEBI (LODR) Regulation, the Company shall furnish to the BSE Limited, on a quarterly basis, a statement on material deviations, if any, in the utilization of the proceeds of the Issue from the objects of the Issue as stated above. This information will also be published in newspapers simultaneously with the interim or annual financial results after placing the same before the Audit Committee.

VARIATION IN OBJECTS

In accordance with applicable provisions of the Companies Act, 2013 and applicable rules, except in circumstances of business exigencies, our Company shall not vary the Objects of the Issue without our Company being authorized to do so by the Shareholders by way of a special resolution through postal ballot. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution (the '*Postal Ballot Notice*') shall specify the prescribed details as required under the Companies Act and applicable rules. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in Hindi, the vernacular language of the jurisdiction where the Registered Office is situated.

KEY INDUSTRY REGULATIONS FOR THE OBJECTS OF THE ISSUE

No additional provisions of any acts, regulations, rules and other laws are or will be applicable to the Company for the proposed Objects of the Issue.

INTEREST OF PROMOTERS, PROMOTER GROUP AND DIRECTORS, AS APPLICABLE TO THE OBJECTS OF THE ISSUE

The Promoters of our Company through its letters dated December 02, 2021, have undertaken to subscribe, in part or in full extent of their Rights Entitlement among themselves subject to compliance with the minimum public shareholding requirements, as prescribed under the SCRR.

None of our Promoters, members of the Promoter Group and the Directors do not have any interest in the Objects of the Issue.

OTHER CONFIRMATIONS

Except disclosed above, there is no material existing or anticipated transactions in relation to the utilization of the Net Proceeds with our Promoter, Directors or Key Management Personnel of our Company and no part of the Net Proceeds will be paid as consideration to any of them. Except disclosed above, none of our Promoters, members of Promoter Group or Directors are interested in the Objects of the Issue. No part of the proceeds from the Issue will be paid by the Company as consideration to our Directors, or Key Managerial Personnel.

Our Company does not require any material government and regulatory approvals in relation to the Objects of the Issue.

STATEMENT OF TAX BENEFITS

To,
The Board of Directors,
Tilak Ventures Limited,
E-109, Crystal Plaza, New Link Road,
Opposite Infinity Mall,
Andheri (West), Mumbai – 400 053,
Maharashtra, India

Dear Sir,

Subject: Proposed rights issue of equity shares of face value of Re.1.00/- (Rupee One Only) ('Equity Shares') of Tilak Ventures Limited ('Company' and such offering, the 'Issue')

This certificate is issued in accordance with the terms of our engagement letter dated December 07, 2021.

The preparation of the statement is the responsibility of the management of the Company for the 'Issue', including the preparation and maintenance of all accounting and other relevant supporting records and documents. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the Statement and applying an appropriate basis of preparation; and making estimates that are reasonable in the circumstances.

We have complied with the Code of Ethics issued by the Institute of Chartered Accountants of India. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, 'Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements,' issued by the ICAI.

The Management of the Company has prepared 'Statement of possible special tax benefits' under direct tax laws i.e. Income Tax Rules, 1962 ('Income Tax Laws'), and indirect tax laws i.e. the Central Goods and Services Tax Act, 2017, Integrated Goods and Services Tax Act, 2017, respective State Goods and Services Tax Act, 2017, Customs Act, 1962, Customs Tariff Act, 1975 as amended, the rules and regulations, circulars and notifications issued there under, Foreign Trade Policy presently in force in India available to the Company and its shareholders.

The Company has requested us to confirm statement attached in the Annexure I and II, are available to the Company and its shareholders.

We hereby confirm that the enclosed Annexures, prepared by the Company, provides the possible special tax benefits available to the Company. The benefits discussed in the enclosed statement cover only special tax benefits available to the Company and to the shareholders of the Company and are not exhaustive and also do not cover any general tax benefits available to the Company. Further, any benefits available under any other laws within or outside India have not been examined and covered by this statement.

This statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the Issue. Neither are we suggesting nor advising the investor to invest in the Issue based on this statement.

We do not express any opinion or provide any assurance as to whether:

1. The Company or its shareholders will continue to obtain these benefits in future; or
2. The conditions prescribed for availing the benefits have been/would be met with.

The contents of the enclosed statement are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company.

We hereby consent to the extracts of this certificate being used in the draft letter of offer / letter of offer of the Company in connection with the Issue or in any other documents in connection with the Issue, and the submission of this certificate as may be necessary, to any regulatory authority and / or for the records to be maintained by the Lead Manager in connection with the Issue and in accordance with applicable law, and for the purpose of any defense the Lead Manager may wish to advance in any claim or proceeding in connection with the contents of the Offer Documents.

This certificate may also be relied upon by the Company, Lead Manager, their affiliates and the legal counsel in relation to the Issue.

The above certificate shall not be used for any other purpose without our prior consent in writing and we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing.

Yours faithfully,
M/s. Dassani & Associates
Chartered Accountants
Firm Registration Number: 009096C

Churchill Jain
Partner
Membership Number: 4095458

Date: December 07, 2021
Place: Mumbai
UDIN: 21409458AAAACQ1419

Encl: As above

ANNEXURE I

STATEMENT OF SPECIAL TAX BENEFITS AVAILABLE TO TILAK VENTURES LIMITED ('COMPANY') AND ITS SHAREHOLDERS

1. Under the Income Tax Act, 1961 ('Act')

a. Special tax benefits available to the Company under the Act

There are no special tax benefits available to the Company.

b. Special tax benefits available to the shareholders under the Act

There are no special tax benefits available to the shareholders of the Company.

Notes

1. The above Statement sets out the provisions of law in a summary manner only and is not a complete analysis or listing of all potential tax consequences of the purchase, ownership and disposal of shares;
2. The above statement covers only certain relevant direct tax law benefits and does not cover any indirect tax law benefits or benefit under any other law;
3. The above statement of possible tax benefits is as per the current direct tax laws relevant for the assessment year 2021-2022;
4. This statement is intended only to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of tax consequences, each investor is advised to consult his/her own tax advisor with respect to specific tax consequences of his/her investment in the shares of the Company;
5. In respect of non-residents, the tax rates and consequent taxation will be further subject to any benefits available under the relevant DTAA, if any, between India and the country in which the non-resident has fiscal domicile;
6. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes;

For and on behalf of Tilak Ventures Limited
Vinod Prabhu

Date: December 07, 2021

Place: Mumbai

ANNEXURE II

STATEMENT OF INDIRECT TAX BENEFITS AVAILABLE TO TILAK VENTURES LIMITED ('COMPANY') AND ITS SHAREHOLDERS

1. Under the The Central Goods and Services Tax Act, 2017 / the Integrated Goods and Services Tax Act, 2017 ('GST Act'), the Customs Act, 1962 ('Customs Act') and the Customs Tariff Act, 1975 ('Tariff Act') (collectively referred to as 'Indirect Tax')

- a. **Special tax benefits available to the Company under the Indirect Tax**

There are no special indirect tax benefits available to the Company.

- b. **Special tax benefits available to the shareholders under the Indirect Tax**

There are no special indirect tax benefits applicable in the hands of shareholders for investing in the shares of the Company.

Notes

1. The above statement is based upon the provisions of the specified Indirect Tax laws, and judicial interpretation thereof prevailing in the country, as on the date of this Annexure;
2. The above statement covers only above-mentioned Indirect Tax laws benefits and does not cover any direct tax law benefits or benefit under any other law;
3. This statement is intended only to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice;
4. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes;

For and on behalf of Tilak Ventures Limited
Vinod Prabhu

Date: December 07, 2021

Place: Mumbai

SECTION VI – ABOUT THE COMPANY

INDUSTRY OVERVIEW

The information in this section has been extracted from various websites and publicly available documents from various industry sources. The data may have been re-classified by us for the purpose of presentation. None of the Company and any other person connected with the Issue have independently verified this information. Industry sources and publications generally state that the information contained therein has been obtained from believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed, and their reliability cannot be assured. Industry sources and publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Industry sources and publications may also base their information on estimates, projection forecasts and assumptions that may prove to be incorrect. Accordingly, investors should not place undue reliance on information.

INTRODUCTION

India has a diversified financial sector undergoing rapid expansion, both in terms of strong growth of existing financial services firms and new entities entering the market. The sector comprises commercial banks, insurance companies, non-banking financial companies, co-operatives, pension funds, mutual funds and other smaller financial entities. The banking regulator has allowed new entities such as payment banks to be created recently, thereby adding to the type of entities operating in the sector. However, financial sector in India is predominantly a banking sector with commercial banks accounting for more than 64% of the total assets held by the financial system.

The Government of India has introduced several reforms to liberalise, regulate and enhance this industry. The Government and Reserve Bank of India (RBI) have taken various measures to facilitate easy access to finance for Micro, Small and Medium Enterprises (MSMEs). These measures include launching Credit Guarantee Fund Scheme for MSMEs, issuing guideline to banks regarding collateral requirements and setting up a Micro Units Development and Refinance Agency (MUDRA). With a combined push by Government and private sector, India is undoubtedly one of the world's most vibrant capital markets.

MARKET SIZE

As of June 2021, AUM managed by the mutual funds industry stood at Rs. 33.67 trillion (US\$ 449.29 billion). In June 2021, the total number of accounts stood at 102.6 million. In May 2021, the mutual fund industry crossed over 10 crore folios. Inflow in India's mutual fund schemes via systematic investment plan (SIP) were Rs. 96,080 crores (US\$ 13.12 billion) in FY21. Equity mutual funds registered a net inflow of Rs. 8.04 trillion (US\$ 114.06 billion) by end of December 2019.

Another crucial component of India's financial industry is the insurance industry. Insurance industry has been expanding at a fast pace. The total first year premium of life insurance companies reached Rs. 2.59 lakh crore (US\$ 36.73 billion) in FY20.

Furthermore, India's leading bourse, Bombay Stock Exchange (BSE), will set up a joint venture with Ebix Inc. to build a robust insurance distribution network in the country through a new distribution exchange platform.

In FY21, US\$ 4.25 billion was raised across 55 initial public offerings (IPOs). In FY21, the number of listed companies on the NSE and BSE were 1,920 and 5,542, respectively.

According to the statistics by the Futures Industry Association (FIA), a derivatives trade association, the National Stock Exchange of India Ltd. (NSE) emerged as the world's largest derivatives exchange in 2020 in terms number of contracts traded. NSE was ranked 4th worldwide in cash equities by number of trades as per the statistics maintained by the World Federation of Exchanges (WFE) for CY2020.

INVESTMENTS/DEVELOPMENTS

- Digital payment platforms for rural India:
- In July, Dvara Kshetriya Gramin Financial Services Pvt Ltd., an NBFC operating in remote rural areas of India, acquired 'TransactNow' digital platform, an early phase tech start-up that provides digital financial services to In'ia's unbanked and underserved population.
- In August 2021, Neokred, an open banking stack that delivers curated versions of issuance in the payment ecosystem, teamed with Virenxia, a provider of integrated and sustainable solutions for rural transformation and development, to launch the 'The Kisan Ca'd,' a special payment card for Indian farmers.
- In May 2021, the Reserve Bank of India (RBI) grant recognized Union to Eroute Technologies to operate as a prepaid payment instruments (PPI) company.
- In February 2021, the Reserve Bank of India (RBI) cleared the Rs. 34,250 crore (US\$ 4.7 billion) acquisition of Dewan Housing Finance Corporation (DHFL) by the Piramal Group.
- In January 2021, Sundaram Asset Management Company announced the acquisition of Principal Asset Management for Rs. 338.53 crore (US\$ 46.78 million).
- In January 2021, the National Stock Exchange (NSE) launched derivatives on the Nifty Financial Service Index. This service index is likely to provide institutions and retail investors more flexibility to manage their finances.
- In November 2020, LIC took initiatives to facilitate quicker proposal completion by launching a digital application – ANANDA.
- In November 2020, Paytm reported 2x growth in digital gold transactions in the last six months. New customers have increased 50% since the beginning of this financial year and the average order value has increased by 60%.
- In November 2020, the Reserve Bank of India (RBI) announced establishment of its Innovation Hub. In order to encourage access to financial services and goods and foster financial inclusion, this initiative would create an ecosystem. The Innovation Hub of the Reserve Bank (RBIH) is intended to promote innovation across the financial sector by leveraging technology and creating a conducive environment for innovation.
- VC investments grew to US\$ 3.6 billion in July-September 2020 from US\$ 1.5 billion in the previous quarter, powered by the mega deals, which included the US\$ 1.3 billion raised by the online retailer—Flipkart.
- On November 6, 2020, WhatsApp started its UPI payment services in India on receiving the National Payments Corporation of India (NPCI) approval to 'Go Live' on UPI in a graded manner.
- In July 2021, Unified Payments Interface (UPI) recorded 3.25 billion transactions worth Rs. 6.06 lakh crore (US\$ 81.48 billion).
- The number of transactions through immediate payment service (IMPS) reached 303.76 million (by volume) and amounted to Rs. 2.84 trillion (US\$ 38.07 billion) in June 2021.

GOVERNMENT INITIATIVES

- In August 2021, Prime Minister Mr. Narendra Modi launched e-RUPI, a person and purpose-specific digital payment solution. e-RUPI is a QR code or SMS string-based e-voucher that is sent to the beneficiary's cell phone. Users of this one-time payment mechanism will be able to redeem the voucher at the service provider without the usage of a card, digital payments app, or internet banking access.

- In July 2021, Rajya Sabha approved the Factoring Regulation (Amendment) Bill in 2020, enabling ~9,000 NBFCs to participate in the factoring market. The bill also gives the central bank the authority to establish guidelines for improved oversight of the US\$ 6 billion factoring sector.
- In July 2021, India's largest commodities derivatives exchange, Multi Commodity Exchange of India Ltd., and European Energy Exchange AG (EEX) signed a memorandum of understanding (MOU) with the goal of knowledge sharing and expertise exchange on electricity derivative products. This MoU will make it easier for the two exchanges to collaborate in areas including knowledge sharing, education and training, and event planning in the field of electricity derivatives.
- The government has approved 100% FDI for insurance intermediaries and increased FDI limit in the insurance sector to 74% from 49% under the Union Budget 2021-22.
- In January 2021, the Central Board of Direct Taxes launched an automated e-portal on the e-filing website of the department to process and receive complaints of tax evasion, foreign undisclosed assets and register complaints against 'Benami' properties.
- In December 2020, the Reserve Bank of India issued a draft circular on declaration of dividends by NBFCs, wherein it proposed that NBFCs should have at least 15% Capital to Risk Weighted Assets Ratio (CRAR) for the last 3 years, including the accounting year for which it proposes to declare a dividend.
- In November 2020, the Union Cabinet approved the government's equity infusion plan for Rs. 6,000 crores (US\$ 814.54 million) in the NIIF Debt Platform funded by the National Investment and Infrastructure Fund (NIIF) consisting of Aseem Infrastructure Finance Limited (AIFL) and NIIF Infrastructure Finance Limited (NIIF) (NIIF-IFL).
- In November 2020, two MoUs were signed—one between India International Exchange (India INX) and Luxembourg Stock Exchange and another between State Bank of India and Luxembourg Stock Exchange for cooperation in financial services, ESG (environmental, social and governance) and green finance in the local market.
- On November 11, 2020, The Cabinet Committee on Economic Affairs approved continuation and revamping of the scheme for financial support to public-private partnerships (PPPs) in 'Infrastructure Viability Gap Funding (VGF) Scheme' until 2024-25 with a total outlay of Rs. 8,100 crores (US\$ 1.08 billion).

ROAD AHEAD

- India is expected to be the fourth largest private wealth market globally by 2028.
- India is today one of the most vibrant global economies on the back of robust banking and insurance sectors. The relaxation of foreign investment rules has received a positive response from the insurance sector, with many companies announcing plans to increase their stakes in joint ventures with Indian companies. Over the coming quarters, there could be a series of joint venture deals between global insurance giants and local players.
- The Association of Mutual Funds in India (AMFI) is targeting nearly five-fold growth in AUM to Rs. 95 lakh crore (US\$ 1.47 trillion) and more than three times growth in investor accounts to 130 million by 2025.
- India's mobile wallet industry is estimated to grow at a Compound Annual Growth Rate (CAGR) of 150% to reach US\$ 4.4 billion by 2022, while mobile wallet transactions will touch Rs. 32 trillion (USD\$ 492.6 billion) during the same period.

(Source: <https://www.ibef.org>)

BUSINESS OVERVIEW

Our Company was originally incorporated on August 18, 1980, as a private limited company, under the name and style 'Tilak Finance Limited' under the provisions of the Companies Act, 1956, with the Registrar of Companies, Bombay bearing registration number '23000 of 1980' and vide Certificate of Commencement of Business dated October 25, 1980.

Later during 2011-12, the Company decided to venture into travel portal business and hence changed its main business along with the name of the company from 'Tilak Finance Limited' to 'Out Of City Travel Solutions Limited' and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Maharashtra, Mumbai on December 28, 2011.

Later during 2012, the company sold its travel technology and related IPR including with, patents, copyright, tangible movable assets, product registrations for a good consideration. The company then changed its business to finance company who shall advance money to any person, firm or body corporate and to receive money on deposit or loan to carry on business as financiers factors and to undertake and carry on business as financiers factors and to undertake and carry on execute all kinds of financial operations but the company shall not carry on banking business as defined in the Banking Regulation Act, 1947 and consequently changed its name to Tilak Finance Limited on March 28, 2014.

Further in the year 2014-2015 the Company again changed its name to 'Tilak Ventures Limited' and a fresh Certificate of Incorporation pursuant to change of name was issued by the Registrar of Companies, Mumbai on October 23, 2014.

Currently the Company is majorly into financing, investment and trading into shares, commodities, and bullion.

OUR BUSINESS OPERATIONS

Our Company started its commercial operations in 1980. Since then, the company started expanding and changed its line of business several times as elaborated in above paras.

The Company operates in two reportable segments i.e. Finance and Commodities Activities. The business Segments has been identified as separate segment in accordance with Accounting standard 17 'Segment Reporting'. The financial statements have been prepared in compliance with the requirements of the Companies Act, 2013, guidelines issued by the Securities and Exchange Board of India (SEBI) and IND AS (Indian Accounting Standard).

The below table captures the financial information of the Company:

| Particulars | Unaudited Financial Statement for the half-year ending September 30, 2021 | Audited Financial Statements for the Financial Year ending March 31 | |
|---|---|---|--------------------|
| | | 2021 | 2020 |
| Equity Share Capital | ₹12,84,80,000.00/- | ₹12,84,80,000.00/- | ₹12,84,80,000.00/- |
| Net Worth | ₹26,21,01,000.00/- | ₹25,49,16,000.00/- | ₹23,84,93,000.00/- |
| Total Income | ₹63,40,000.00/- | ₹5,11,31,000.00/- | ₹18,01,88,000.00/- |
| Profit / (loss) after tax | ₹57,06,000.00/- | ₹1,36,49,000.00/- | ₹27,05,000.00/- |
| Basic and diluted EPS (in ₹) | ₹0.04*/- | ₹0.11/- | ₹0.02/- |
| Net asset value per Equity Share (in ₹) | ₹2.04/- | ₹1.98/- | ₹1.86/- |
| Total borrowings | ₹2,37,80,000.00/- | ₹2,37,80,000.00/- | ₹2,37,80,000.00/- |

*Not Annualised

RISKS

Risk is an inherent part of any business. There are various types of risks that threaten the existence of a company like Credit Risk, Market Risk, Operational Risk, Liquidity Risk, Interest Rate Risk, Strategic Risk, Regulation Risk etc. The Company aims at enhancing and maximizing shareholders value by achieving appropriate trade-off between risk and returns. There is the risk of loss from inadequate or failed systems, processes or procedures. These may be attributed to human failure or technical problems given the increase use of technology and staff turnover. The company has in place suitable mechanisms to effectively reduce such risks. All these risks are continuously analyzed and reviewed at various levels of management through an effective information system.

Our Company's business, results of operations and financial condition are affected by number of risks, so the risk management function is of paramount importance and integral to the functioning of the company. The objective of the risk management strategy includes ensuring that critical risks are identified, monitored and managed effectively in order to protect the company's business.

INTERNAL CONTROL SYSTEM

The Company has adequate system of internal control in place. This is to ensure that assets are safeguarded, and all transactions are authorized, recorded and correctly reported. The top management and the Audit Committee of the Board review the findings and recommend to the Board improvement on the same.

There are adequate controls right from tracking the originators' activities, quality of logins and stringent credit checks and appraisal, which are evaluated on the basis of the quality of the portfolio. At the same time, there is no compromise on the fundamentals of extending credit where it is due. The internal audit department comprises of an external team to highlight the gaps whereas the risk and monitoring department is expected to constantly scrutinize various trends of the portfolio behavior and also the macro developments from time to time. The other significant internal control at the Company comprises constant monitoring of operational expenditure with an endeavor to bring it down through better efficiencies rather than just focusing on curtailing the expenditure. The adequacy of internal controls and their execution are driven by an ethos of constantly endeavoring to improve.

HISTORY AND CORPORATE STRUCTURE

BRIEF CORPORATE HISTORY OF OUR COMPANY

Our Company was originally incorporated on August 18, 1980, as a private limited company, under the name and style 'Tilak Finance Limited' under the provisions of the Companies Act, 1956, with the Registrar of Companies, Bombay bearing registration number '23000 of 1980' and vide Certificate of Commencement of Business dated October 25, 1980. The name of our Company was changed to 'Out Of City Travel Solutions Limited' and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Maharashtra, Mumbai on December 28, 2011. Subsequently, the name of our Company was further changed to 'Tilak Finance Limited' and a fresh Certificate of Incorporation pursuant to change of name was issued by the Deputy Registrar of Companies, Mumbai on March 28, 2014. Subsequently again, the name of our Company was further changed to 'Tilak Ventures Limited' and a fresh Certificate of Incorporation pursuant to change of name was issued by the Deputy Registrar of Companies, Mumbai on October 23, 2014.

Our Company was listed on January 01, 1982, on BSE Limited, bearing Scrip ID 'TILAK', Scrip Code '503663', and ISIN 'INE026L01022'. The Corporate Identification Number of our Company is L65910MH1980PLC023000.

CHANGES IN OUR REGISTERED OFFICE

The registered office of our Company is situated at E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400 053, Maharashtra, India.

| Address | | Effective from | Reason for change |
|---|---|-------------------|----------------------------|
| From | To | | |
| 2/13 Tardeo Ac Markettardeo Road, Mumbai – 400034, Maharashtra India | 304, Sangam Arcade, Vallabh Bhai Road, Near Railway Station, Vile Parle (West), Mumbai – 400056, Maharashtra, India | July 31, 2009 | Administrative Convenience |
| 304, Sangam Arcade, Vallabh Bhai Road, Near Railway Station, Vile Parle (West), Mumbai – 400056, Maharashtra, India | E-109, Crystal Plaza, New Link Road, Andheri (West), Mumbai – 400 053, Maharashtra, India | December 23, 2009 | Administrative Convenience |
| E-109, Crystal Plaza, New Link Road, Andheri (West), Mumbai – 400 053, Maharashtra, India. | C-250 2nd Floor, Oshiwara Industrial Estate, Village Pahadi Opposite Goregaon Bus Depot, Goregaon (West), Mumbai – 400104, Maharashtra, India | January 02, 2012 | Administrative Convenience |
| C-250 2nd Floor, Oshiwara Industrial Estate, Village Pahadi Opposite Goregaon Bus Depot, Goregaon (West), Mumbai – 400104, Maharashtra, India | -109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400 053, Maharashtra, India. | February 14, 2013 | Administrative Convenience |

MAIN OBJECTS OF OUR COMPANY

The main objects contained in the Memorandum of Association of our Company are as mentioned below:

“To carry on the business as the finance company and advance money to any person, firm or body corporate and to receive money on deposit or loan to carry on business as financiers factors and to undertake and carry on business as financiers factors and to undertake and carry on execute all kinds of financial operations but the company shall not carry on banking business as defined in the Banking Regulation Act, 1947. To carry on business of Investment Company and to invest in and deal with moneys of the company and acquire, sell, transfer subscribe, hold, dispose of and otherwise deal in shares, stocks, debenture, stocks, bonds, land, building, properties, obligations and securities issued or guaranteed by an company constituted or carrying on business in India or elsewhere an debenture, debenture stocks, bonds, obligations and securities issued or guaranteed by any Government, State, domination, sovereign-ruler, commissioner, public body of authority, municipal, local or otherwise, whether in India or elsewhere

or deposits with Banks or in any other Investment or commodities or in any of the manner as may from time to time be determined. To carry on the business of share and stock brokers, underwriters, agents and brokers for taking, acquiring selling, pledging, investing, subscribing, securing, exchanging, holding, dealing in, converting stocks, share and securities of all kinds, to as brokers for units of Unit Trust of India, brokers for debentures, bonds, Government Securities, National Saving Certificates, Small Saving Scheme and generally for Securities of all kinds and to Carry on the above business in India or abroad.”

CHANGES IN MEMORANDUM OF ASSOCIATION

Except as stated below there has been no change in the Memorandum of Association of our Company since its Incorporation:

| Sr. No. | Particulars | Date of Meeting | Type of Meeting |
|---------|--|--------------------|--------------------------------|
| 1. | Clause V of the Memorandum of Association of the Company increasing the authorized share capital of the Company from ₹25,00,000.00/- (Rupees Twenty-Five Lakhs Only) comprising of 2,50,000 (Two Lakhs Fifty Thousand) equity shares of face value of ₹10.00/- (Rupees Ten Only) each to ₹12,25,00,000.00/- (Rupees Twelve Crores Twenty-Five Lakhs Only) comprising of 12,50,000 (Twelve Lakhs Fifty Thousand) equity shares of face value of ₹10.00/- (Rupees Ten Only) each; | April 28, 2010 | Extra-Ordinary General Meeting |
| 2. | Clause V of the Memorandum of Association of the Company by reclassifying the authorized share capital of the Company from ₹12,25,00,000.00/- (Rupees Twelve Crores Twenty-Five Lakhs Only) comprising of 12,50,000 (Twelve Lakhs Fifty Thousand) equity shares of face value of ₹10.00/- (Rupees Ten Only) each to ₹12,25,00,000.00/- (Rupees Twelve Crores Twenty-Five Lakhs Only) comprising of 12,25,00,000 (Twelve Crores Twenty-Five Lakhs Only) equity shares having face value of Re.1.00/- (Rupee One Only) each; | August 17, 2011 | Annual General Meeting |
| 3. | Clause III of the Memorandum of Association of the Company changed to reflect the change in the main object of the Company to travel portal business activities; | December 05, 2011 | Postal Ballot |
| 4. | Clause I of the Memorandum of Association of the Company changed to reflect the changed name of the Company as Out Of City Travel Solutions Limited; | December 05, 2011 | Postal Ballot |
| 5. | Clause V of the Memorandum of Association of the Company by reclassifying the authorized share capital of the Company from ₹12,25,00,000.00/- (Rupees Twelve Crores Twenty-Five Lakhs Only) comprising of 12,25,00,000 (Twelve Crores Twenty-Five Lakhs Only) equity shares having face value of Re.1.00/- (Rupee One Only) each to ₹13,25,00,000.00/- (Rupees Thirteen Crores Twenty-Five Lakhs Only) comprising of 13,25,00,000 (Thirteen Crores Twenty-Five Lakhs Only) equity shares having face value of Re.1.00/- (Rupee One Only) each; | September 28, 2012 | Annual General Meeting |
| 6. | Clause I of the Memorandum of Association of the Company changed to reflect the changed name of the Company as Tilak Finance Limited; | March 08, 2014 | Postal Ballot |
| 7. | Clause III of the Memorandum of Association of the Company changed to reflect the change in the main object of the Company to finance and investment business activities; | March 08, 2014 | Postal Ballot |
| 8. | Clause I of the Memorandum of Association of the Company changed to reflect the changed name of the Company as Tilak Ventures Limited; | September 29, 2015 | Annual General Meeting |

OUR MANAGEMENT

BOARD OF DIRECTORS

Our Articles of Association provide that our Board shall consist of minimum 3 (Three) Directors and not more than 15 (Fifteen) Directors, unless otherwise determined by our Company in a general meeting.

As on date of this Letter of Offer, our Company currently has 4 (Four) directors on its Board, 1 (One) director, 1 (One) non-executive director, and 2 (Two) directors acting in the capacity of being an independent director. The present composition of our Board of Directors and its committees are in accordance with the corporate governance requirements provided under the Companies Act and SEBI (LODR) Regulations.

The following table sets forth details regarding our Board of Directors as on the date of this Letter of Offer:

| Name, Designation, Address, Occupation, Term, Nationality, Date of Birth and DIN | Age | Other directorships |
|--|----------|---|
| <p>Girraj Kishor Agrawal</p> <p><i>Designation</i> Executive Director –Chief Executive Officer;</p> <p><i>Address</i> 3A/1601, Green Acres, Lokhandwala Complex, Near Axis Bank, Lokhandwala Azad Nagar, Andheri (West), Mumbai – 400053, Maharashtra, India;</p> <p><i>Occupation</i> Professional;</p> <p><i>Term</i> Not Applicable;</p> <p><i>Period of Directorship</i> Liable to retire by rotation;</p> <p><i>Nationality</i> Indian;</p> <p><i>Date of Birth</i> May 19, 1964;</p> <p><i>DIN</i> 00290959;</p> | 57 years | <ol style="list-style-type: none"> 1. Handful Investrade Private Limited; 2. Agrawal Bullion Limited; 3. Banas Finance Limited; 4. Imagine Entertainment And Media Private Limited; |
| <p>Tanu Giriraj Agarwal</p> <p><i>Designation</i> Non-Executive – Non Independent Director;</p> <p><i>Address</i> 3A/1601, Green Acres, Lokhandwala Complex, Near Axis Bank, Lokhandwala Azad Nagar, Andheri (West), Mumbai – 400053, Maharashtra, India;</p> <p><i>Occupation</i> Businesswoman;</p> <p><i>Term</i> Not Applicable;</p> <p><i>Period of Directorship</i> Liable to retire by rotation;</p> <p><i>Nationality</i> Indian;</p> <p><i>Date of Birth</i> October 04, 1968;</p> <p><i>DIN</i> 00290966;</p> | 53 years | <ol style="list-style-type: none"> 1. Handful Investrade Private Limited; 2. Agrawal Bullion Limited; 3. Banas Finance Limited; |

| Name, Designation, Address, Occupation, Term, Nationality, Date of Birth and DIN | Age | Other directorships |
|---|----------|---------------------------|
| <p>Chirag Goyal</p> <p><i>Designation</i> Non-Executive – Independent Director;</p> <p><i>Address</i> 201, Vaibhav Apartments, Adarsh Colony, Sumerpur, Pali – 306902, Rajasthan, India;</p> <p><i>Occupation</i> Professional;</p> <p><i>Term</i> For a period of 5 (Five) consecutive years with effect from September 29, 2021 to September 28, 2026;</p> <p><i>Period of Directorship</i> Liable to retire by rotation;</p> <p><i>Nationality</i> Indian;</p> <p><i>Date of Birth</i> November 25, 1993;</p> <p><i>DIN</i> 09013570;</p> | 28 years | 1. Banas Finance Limited; |
| <p>Vikash Kulhriya</p> <p><i>Designation</i> Non-Executive – Independent Director;</p> <p><i>Address</i> Ward no. 12, Loharwara, Lorwara, Sikar, – 332708, Rajasthan, India;</p> <p><i>Occupation</i> Professional;</p> <p><i>Term</i> Not liable to retire by rotation;</p> <p><i>Period of Directorship</i> For a period of 5 (Five) consecutive years with effect from September 29, 2021 to September 28, 2026;</p> <p><i>Nationality</i> Indian;</p> <p><i>Date of Birth</i> September 25, 1995;</p> <p><i>DIN</i> 09014921;</p> | 26 years | 1. Banas Finance Limited; |

Past Directorships in suspended companies

None of our Directors are, or were a director of any listed company, whose shares have been, or were suspended from being traded on any of the stock exchanges during the term of their directorships in such companies during the last 5 (Five) years preceding the date of this Letter of Offer.

Past Directorships in delisted companies

Further, none of our Directors are or were a director of any listed company, which has been, or was delisted from any stock exchange during the term of their directorship in such Company during the last 10 (Ten) years preceding the date of this Letter of Offer.

Relationship between Directors

As on the date of this Letter of Offer, except Girraj Kishor Agrawal being married to Tanu Giriraj Agarwal, none of the other Directors are related to each other.

Arrangement or understanding with major Shareholders, customers, suppliers or others

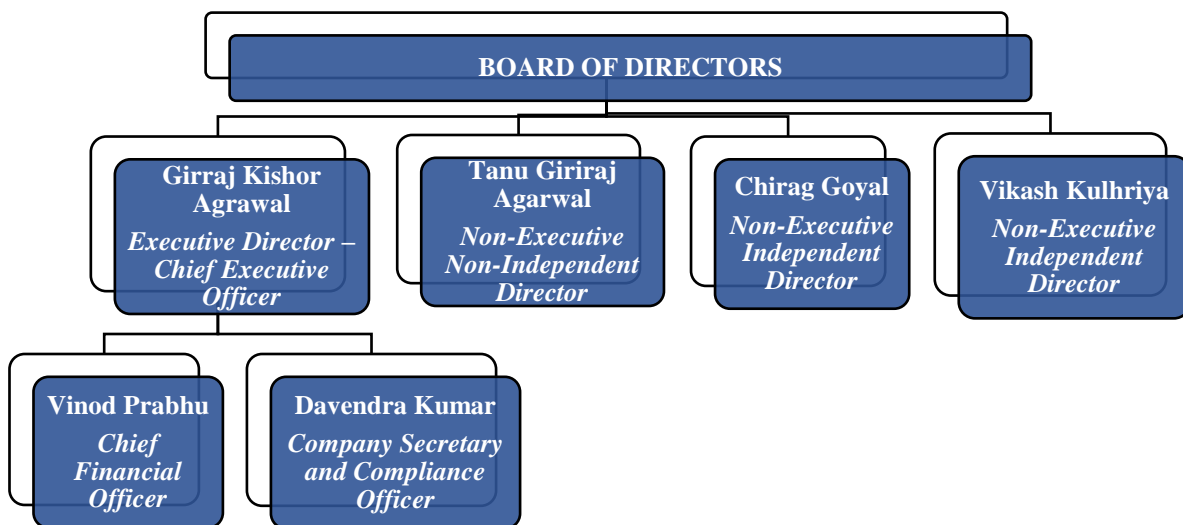
Our Company has not entered into any arrangement or understanding with major shareholders, customers, suppliers, or others pursuant to which any of the above-mentioned directors have been appointed in the Board.

Details of service contracts entered with Directors

Our Company has not entered into any service contracts with the present Board of Directors for providing benefits upon termination of employment.

SENIOR MANAGEMENT AND KEY MANAGERIAL PERSONNEL

| Status of Key Managerial Personnel | | Age (Years) |
|--|--|-------------|
| <p>Vinod Prabhu <i>Designation</i> Chief Financial Officer; <i>Address</i> E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400053, Maharashtra, India; <i>Date of Appointment</i> September 14, 2020; <i>Nationality</i> Indian; <i>Educational Qualification</i> Graduate</p> | | 65 years |
| <p>Davendra Kumar <i>Designation</i> Company Secretary and Compliance Officer; <i>Address</i> E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400053, Maharashtra, India; <i>Date of Appointment</i> June 08, 2020; <i>Nationality</i> Indian; <i>Educational Qualification</i> Company Secretary;</p> | | 32 years |



SECTION VII – FINANCIAL INFORMATION

Independent Auditor’s Review Report on Quarterly and Half Yearly Unaudited Standalone Financial Results of the Company pursuant to Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 (as amended)

To The Board of Directors of Tilak Ventures Limited

1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of **Tilak Ventures Limited** (“the Company”) for the quarter and half year ended 30th September 2021 (“the Statement”) being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 as amended.
2. This Statement, which is the responsibility of the Company’s management and approved by the Board of Directors at their meeting held on 25th October 2021, has been prepared in accordance with recognition and measurement principles laid down in Indian Accounting Standards 34 “Interim Financial Reporting” (Ind AS 34), as prescribed under section 133 of the Companies Act, 2013 as amended, read with the relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410, “Review of Interim Financial Information Performed by the Independent Auditor of the Entity”, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review of the Statement conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Dassani & Associates
Chartered Accountants
Firms Registration Number: 009096C

CA Churchill Jain
Partner
Membership Number: 409458
UDIN: 21409458AAAACL3765
Place: Indore
Date: 25/10/2021

FINANCIAL STATEMENTS

| TILAK VENTURES LIMITED | | | | | | | |
|---|--|---------------|----------------|----------------|-----------------|----------------|----------------|
| Regd. Off.: E/109, Crystal Plaza, New Link Road, Opp. Infinity Mall, Andheri (West), Mumbai, MH 400053 | | | | | | | |
| Email-ID - tilakfin@gmail.com Website - ite - https://tilakfinance.wordpress.com/ | | | | | | | |
| UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30.09.2021 | | | | | | | |
| BSE CODE : 503663 | | | | | | | |
| Sr. No. | Particulars | Quarter Ended | | | Half Year Ended | | Year Ended |
| | | 30.09.2021 | 30.06.2021 | 30.09.2020 | 30.09.2021 | 30.09.2020 | 31.03.2021 |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| (Amount in Lakhs) | | | | | | | |
| 1 | Income from Operations | 19,10,355.00 | 29,12,400.00 | 2,07,61,700.00 | 48,22,755.00 | 2,34,21,449.00 | 4,82,15,100.00 |
| 2 | Other income | 8,22,646.00 | 6,94,500.00 | 15,04,500.00 | 15,17,146.00 | 15,26,674.66 | 29,15,800.00 |
| 3 | Total Revenue | 27,33,001.00 | 36,06,900.00 | 2,22,66,200.00 | 63,39,901.00 | 2,49,48,123.66 | 5,11,30,900.00 |
| | Expenditure | | | | | | |
| | (a) Cost of materials consumed | - | - | - | - | - | - |
| | (b) Purchase of Stock in Trade | - | - | 1,70,51,000.00 | - | 1,70,50,968.67 | 3,84,87,900.00 |
| | (c) Changes in inventories of Finished goods, Work-in- Progress & Stock in Trade | - | - | - | - | - | - |
| | (d) Finance cost | - | - | - | - | - | 11,26,800.00 |
| | (e) Employee benefit Expenses | 2,24,990.00 | 5,59,740.00 | 1,92,300.00 | 7,84,730.00 | 2,35,229.00 | 10,88,100.00 |
| | (f) Depreciation & amortization Expenses | - | - | - | - | - | - |
| | (g) Bad Debts | - | - | 50,82,100.00 | - | 50,82,115.00 | 59,80,600.00 |
| | (h) Provision for bad and doubtful debts | (7,18,941.46) | (11,37,410.00) | (36,82,300.00) | (18,56,351.46) | (39,10,771.00) | (88,89,600.00) |
| | (i) Other Expenditure | 10,73,860.00 | 6,31,900.00 | 1,67,900.00 | 17,05,760.00 | 5,22,055.50 | 9,07,200.00 |
| 4 | Total Expenses | 5,79,908.54 | 54,230.00 | 1,88,11,000.00 | 6,34,138.54 | 1,89,79,597.17 | 3,87,01,000.00 |
| 5 | Profit/(Loss) before Tax and Exceptional items | 21,53,092.46 | 35,52,670.00 | 34,55,200.00 | 57,05,762.46 | 59,68,526.49 | 1,24,29,900.00 |
| 6 | Exceptional Items | - | - | - | - | - | - |
| 7 | Profit/(Loss) from ordinary activities before tax | 21,53,092.46 | 35,52,670.00 | 34,55,200.00 | 57,05,762.46 | 59,68,526.49 | 1,24,29,900.00 |
| | Tax Expenses | | | | | | |
| | (a) Current Tax | - | - | - | - | - | 7,58,100.00 |
| | (b) Income Tax for earlier years | - | - | - | - | - | 2,14,600.00 |

TILAK VENTURES LIMITED

Regd. Off.: E/109, Crystal Plaza, New Link Road, Opp. Infinity Mall, Andheri (West), Mumbai, MH 400053

Email-ID - tilakfin@gmail.com | Website - ite - https://tilakfinance.wordpress.com/

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30.09.2021

BSE CODE : 503663

| Sr. No. | Particulars | Quarter Ended | | | Half Year Ended | | Year Ended |
|---------|---|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | | 30.09.2021 | 30.06.2021 | 30.09.2020 | 30.09.2021 | 30.09.2020 | 31.03.2021 |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| | | (Amount in Lakhs) | | | | | |
| | (c) Deferred Tax | - | - | - | - | - | (21,92,200.00) |
| 8 | Net Profit/(Loss) for the period | 21,53,092.46 | 35,52,670.00 | 34,55,200.00 | 57,05,762.46 | 59,68,526.49 | 1,36,49,400.00 |
| 9 | Other Comprehensive Income/(Loss) | | | | | | |
| | Fair value changes of the equity instruments through OCI | (33,905.00) | (10,96,034.00) | 28,51,400.00 | 10,62,129.00 | 28,43,804.00 | 46,27,800.00 |
| | Income tax relating to items that will not be re-classified to profit or loss | - | - | - | - | - | (12,03,200.00) |
| | Items that will be re-classified Profit or loss | - | - | - | - | - | - |
| | Income tax relating to items that will be re-classified to profit or loss | - | - | - | - | - | - |
| 10 | Total Comprehensive Income/(Loss) | 21,19,187.46 | 46,48,604.00 | 63,06,600.00 | 67,67,891.46 | 88,12,330.49 | 1,70,74,000.00 |
| 11 | Paid-up Equity Share Capital, FV Rs.1/- | 12,84,80,000.00 | 12,84,80,000.00 | 12,84,80,000.00 | 12,84,80,000.00 | 12,84,80,000.00 | 12,84,80,000.00 |
| 12 | Earning Per share (EPS) *Not annualized | | | | | | |
| | (a) Basic | 0.02 | 0.03 | 0.03 | 0.04 | 0.05 | 0.11 |
| | (b) Diluted | 0.02 | 0.03 | 0.03 | 0.04 | 0.05 | 0.11 |

Notes

- The above Financial Results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at their meeting held on October 25, 2021
- The Statutory Auditors of the company have carried out a limited review of the result for the quarter and half ended September 30, 2021. However, the management has exercised necessary due diligence to ensure that the standalone financial results provide true and fair view of its affairs.
- The figures for the previous periods / year are re-classified / re-arranged / re-grouped, wherever necessary, to confirm current period classification.
- The Company operates in Two Business Segment i.e. Commodity Trading Business and Finance Business Activities. Business segment has been identified as separable primary segment taking into Account the organizational and internal reporting structure as well as evaluation of risk and return of this segment.

| TILAK VENTURES LIMITED | | | | | | | |
|--|---|---------------|------------|------------|-----------------|------------|------------|
| Regd. Off.: E/109, Crystal Plaza, New Link Road, Opp. Infinity Mall, Andheri (West), Mumbai, MH 400053 | | | | | | | |
| Email-ID - tilakfin@gmail.com Website - ite - https://tilakfinance.wordpress.com/ | | | | | | | |
| UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30.09.2021 | | | | | | | |
| BSE CODE : 503663 | | | | | | | |
| Sr. No. | Particulars | Quarter Ended | | | Half Year Ended | | Year Ended |
| | | 30.09.2021 | 30.06.2021 | 30.09.2020 | 30.09.2021 | 30.09.2020 | 31.03.2021 |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| (Amount in Lakhs) | | | | | | | |
| 5 | This Result and Limited Review Report is available on company Website https://tilakfinance.wordpress.com/ as well as BSE website www.bseindia.com | | | | | | |
| 6 | Investor Complaint for the Quarter Ended 30/09/2021. Opening - 0, Received -0, Resolved -0, Closing- 0. | | | | | | |
| MUMBAI 25-10-2021 | FOR TILAK VENTURES LIMITED GIRRAJ KISHOR AGRAWAL DIRECTOR DIN:00290959 | | | | | | |

| TILAK VENTURES LIMITED | | | | | | | |
|--|--|---------------------|---------------------|-----------------------|---------------------|-----------------------|-----------------------|
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| Email-ID - tilakfin@gmail.com Website - https://tilakfinance.wordpress.com/ | | | | | | | |
| SEGMENT RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30.09.2021 | | | | | | | |
| BSE CODE : 503663 | | | | | | | |
| (Amount in Lakhs) | | | | | | | |
| Sr.No. | Particulars | Quarter Ended | | | Half Year Ended | | Year Ended |
| | | 30.09.2021 | 30.06.2021 | 30.09.2020 | 30.09.2021 | 30.09.2020 | 31.03.2021 |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1 | Segment Revenue | | | | | | |
| | (a) Income from Commodity/Trading Business | - | - | 1,81,23,300.00 | - | 1,81,23,300.00 | 3,85,95,400.00 |
| | (b) Income From Finance Business | 19,10,355.00 | 29,12,400.00 | 26,38,450.00 | 48,22,755.00 | 52,98,200.00 | 96,19,600.00 |
| | (c) Other Operating Income | 8,22,645.50 | 6,94,500.00 | 15,04,450.00 | 15,17,145.50 | 15,26,700.00 | 29,15,780.00 |
| | Total Income from Operation | 27,33,000.50 | 36,06,900.00 | 2,22,66,200.00 | 63,39,900.50 | 2,49,48,200.00 | 5,11,30,780.00 |
| | Less: Inter Segment Revenue | | | | | | |
| | Net sales/Income From Operations | 27,33,000.50 | 36,06,900.00 | 2,22,66,200.00 | 63,39,900.50 | 2,49,48,200.00 | 5,11,30,780.00 |
| 2 | Segment Results | | | | | | |
| | Profit/ Loss Before Tax and Interest from Each Segment | | | | | | |
| | (a) Segment- Commodity Business | - | - | 10,72,300.00 | - | 10,72,300.00 | 1,07,500.00 |

| TILAK VENTURES LIMITED | | | | | | | |
|---|--|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| Regd. Off.: E/109, Crystal Plaza, New Link Road, Opp. Infinity Mall, Andheri (West), Mumbai, MH 400053 Email-ID - tilakfin@gmail.com Website - https://tilakfinance.wordpress.com/ | | | | | | | |
| SEGMENT RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30.09.2021 BSE CODE : 503663 | | | | | | | |
| | | | | | | | (Amount in Lakhs) |
| Sr.No. | Particulars | Quarter Ended | | | Half Year Ended | | Year Ended |
| | | 30.09.2021 | 30.06.2021 | 30.09.2020 | 30.09.2021 | 30.09.2020 | 31.03.2021 |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| | (b) Segment- Finance Business | 24,04,306.46 | 34,90,100.00 | 12,38,600.00 | 58,94,376.46 | 41,26,800.00 | 1,14,01,900.00 |
| | Total | 24,04,306.46 | 34,90,100.00 | 23,10,900.00 | 58,94,376.46 | 51,99,100.00 | 1,15,09,400.00 |
| | Less: (i) Interest | | | | | | |
| | (ii) Other unallocable Expenditure net off | 10,73,810.00 | 6,31,950.00 | 3,60,200.00 | 17,05,760.00 | 7,57,300.00 | 19,95,300.00 |
| | (iii) Un-allocable income | 8,22,645.50 | 6,94,500.00 | 15,04,500.00 | 15,17,145.50 | 15,26,700.00 | 29,15,800.00 |
| | Total Profit Before Tax | 21,53,141.96 | 35,52,650.00 | 34,55,200.00 | 57,05,761.96 | 59,68,500.00 | 1,24,29,900.00 |
| 3 | Capital Employed | | | | | | |
| | (Segment Assts-Segment Liabilities) | | | | | | |
| | (a) Commodity Business | - | - | - | - | - | - |
| | (b) Finance Business | 25,80,87,883.00 | 25,59,68,700.00 | 23,66,76,800.00 | 25,80,87,883.00 | 23,66,76,800.00 | 25,07,38,660.00 |
| | (C) Unallocable Business | 40,13,200.00 | 40,13,200.00 | 1,08,34,500.00 | 40,13,200.00 | 1,08,34,500.00 | 41,77,360.00 |
| | Total Capital Employed | 26,21,01,083.00 | 25,99,81,900.00 | 24,75,11,300.00 | 26,21,01,083.00 | 24,75,11,300.00 | 25,49,16,020.00 |

| TILAK VENTURES LIMITED | | |
|---|------------------------------|------------------------------|
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| STATEMENT OF CASH FLOWS FOR THE HALF YEAR ENDED 30th SEPTEMBER, 2021 | | |
| PARTICULARS | As at 30th September 2021 | As at 30th September 2020 |
| A) CASH FLOW OPERATING ACTIVITIES | | |
| Net Profit before Tax | 57,05,762.46 | 59,68,526.49 |
| Adjustments for: | | |
| Bad Debts | - | 50,82,115.00 |
| Provision for Expected credit loss | (18,56,351.46) | (39,10,771.00) |
| Finance Cost | - | - |
| Property, property and Equipment written off | - | - |
| Depreciation & amortization expenses | - | - |
| Income from Investment | (15,17,146.00) | (15,26,700.00) |
| OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES | 23,32,265.00 | 56,13,170.49 |

TILAK VENTURES LIMITED

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STATEMENT OF CASH FLOWS FOR THE HALF YEAR ENDED 30th SEPTEMBER, 2021

| PARTICULARS | As at 30th September 2021 | As at 30th September 2020 |
|--|------------------------------|------------------------------|
| Working Capital Changes: | | |
| (Increase)/ decrease Trade receivables | - | (19,40,000.00) |
| (Increase)/ decrease Other Financial Assets | - | - |
| (Increase)/ decrease Other current assets | 62,000.00 | 3,20,000.00 |
| (Increase)/ decrease Loans | 78,66,520.46 | (4,77,80,000.00) |
| Increase/ (decrease) Trade payable | 2,63,244.00 | 28,000.00 |
| Increase/ (decrease) Other current liabilities | 12,100.00 | (1,54,000.00) |
| NET CASH FLOW FROM OPERATING ACTIVITIES | 1,05,36,129.46 | (4,39,12,829.51) |
| Less : Taxes paid (Net of Refunds) | (13,97,000.00) | - |
| NET CASH FLOW (USED IN)/ FROM OPERATING ACTIVITIES (A) | 1,19,33,129.46 | (4,39,12,829.51) |
| B) CASH FLOW FROM INVESTMENT ACTIVITIES | | |
| Purchase of Investment | - | (4,31,20,000.00) |
| Proceeds from Sale/ Redemption of Investment | 6,88,747.14 | 8,37,000.00 |
| Income from Investment | 15,17,146.00 | 15,26,700.00 |
| NET CASH (USED IN)/ FROM INVESTING ACTIVITIES (B) | 22,05,893.14 | (4,07,56,300.00) |
| C) CASH FLOW FROM FINANCE ACTIVITIES | | |
| Finance Cost Paid | - | - |
| Proceeds from Current Borrowings | - | 3,38,45,000.00 |
| NET CASH FLOW (USED IN)/ FROM FINANCING ACTIVITIES (C) | - | 3,38,45,000.00 |
| NET (DECREASE)INCREASE IN CASH & CASH EQUIVALENTS (A+B+C) | 1,41,39,022.60 | (5,08,24,129.51) |
| Opening Balance of Cash & cash equivalents | 28,74,600.00 | 5,45,27,800.00 |
| Closing Balance of Cash & cash equivalents | 1,70,13,913.91 | 37,04,000.00 |
| Cash & Cash Equivalent Comprise | | |
| Cash & Bank balances as per balance sheet | 1,70,13,622.60 | 37,03,670.49 |
| Less : Bank overdraft shown in other current liabilities | - | - |
| Cash & cash equivalent at the end of the year | 1,70,13,622.60 | 37,04,000.00 |

* The previous year figures have been regrouped/restated where ever necessary to confirm to thi' year's classification

TILAK VENTURES LIMITED

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E-mail - tilakfin@gmail.com | Website - <https://tilakfinance.wordpress.com/>

Statement of Assests and Liabilities as at September 30th, 2021

| Sr. No. | Particulars | As at | As at |
|-----------|---|-----------------|-----------------|
| | | 30th Sep, 2021 | 31st March 2021 |
| | | Unaudited | Audited |
| 1 | ASSETS | | |
| | Non-current assets | | |
| (a) | Property , plant and equipment | - | - |
| (b) | Financial Asset | - | - |
| | (i) Investments | - | - |
| (c) | Other Non Current Asset | - | - |
| (d) | Deffered Tax Assets (net) | 40,13,200.00 | 40,13,200.00 |
| | Total non-current assets | 40,13,200.00 | 40,13,200.00 |
| | Current assets | | |
| (a) | Inventories | | |
| (b) | Financial assets | | |
| | (i) Investments | 12,31,09,134.03 | 12,23,18,600.00 |
| | (ii) Trade receivables | - | - |
| | (iii) Cash and cash equivalents | 1,70,13,913.91 | 2,874,600.00 |
| | (iv) Bank Balances other than above (iii) | - | - |
| | (iv) Loans | 13,97,09,571.00 | 14,57,19,740.00 |
| | (v) Other financial assets | - | - |
| (c) | Current Tax Asset (net) | - | - |
| (d) | Other Current Assets | 24,84,082.00 | 39,43,340.00 |
| | Total Current Asset | 28,23,16,700.94 | 27,48,56,280.00 |
| | TOTAL ASSETS | 28,63,29,900.94 | 27,88,69,480.00 |
| II | EQUITY AND LIABILITIES | | |
| 1 | Equity | | |
| (a) | Share Capital | | |
| (b) | Other equity (Reserve & Surplus) | 12,84,80,000.00 | 12,84,80,000.00 |
| | Equity attributable to shareholders of the Company | 13,36,21,083.00 | 12,64,36,000.00 |
| (a) | Non-controlling interests | | |
| | Total Equity | | |
| 2 | Liabilities | 26,21,01,083.00 | 2,54,916,000.00 |
| | Non-Current Liabilities | | |
| (a) | Financial liabilities | | |

TILAK VENTURES LIMITED

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Statement of Assests and Liabilities as at September 30th, 2021

| Sr. No. | Particulars | As at 30th Sep, 2021 | As at 31st March 2021 |
|------------|--------------------------------------|-------------------------|--------------------------|
| | | Unaudited | Audited |
| | (i) Long-term borrowings | | |
| | (ii) Trade Paybles | | |
| | (iii) Other financial liabilities | | |
| (b) | Provisions | | |
| (c) | Deffered Tax Liability (net) | | |
| (d) | Other Non Current Liability | | |
| | Total Non-current liabilities | | |
| | <u>Current liabilities</u> | | |
| (a) | Financial Liabilities | | |
| | (i) Short-term borrowings | | |
| | (ii) Trade Paybles | | |
| | (iii) Other financial liabilities | | |
| (b) | Other Current Liabilities (net) | 2,37,80,000.00 | 2,37,80,000.00 |
| (c) | Provisions | 4,27,744.00 | 1,64,500.00 |
| (d) | Current Tax Liability (net) | - | - |
| | Total current liabilities | 21,100.00 | 9,000.00 |
| | TOTAL EQUITY AND LIABILITIES | - | - |

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF TILAK VENTURES LIMITED

Report on the Financial Statements:

Opinion

We have audited the accompanying standalone financial statements of Tilak Ventures Limited Formerly Known as “Tilak Finance Limited”) (“the Company”), which comprise the balance sheet as at 31st March, 2021, and the statement of Profit and Loss, including statement of Other Comprehensive Income, statement of cash flows and statement of changes in equity and for the year ended, and notes to the standalone financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Financial Statements give the information required by the Companies Act, 2013, as amended (“the Act”) in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2021, and profit/loss including other comprehensive income, its cash flows and changes in equity for the year ended on that date.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the ‘Auditors’ Responsibilities for the Audit of the Standalone financial statements’ section of our report. We are independent of the Company in accordance with the ‘Code of Ethics’ issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Companies Act, 2013 and the Rules thereunder, in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on Standalone financial statements.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the standalone financial statements for financial year ended March 31, 2021. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how audit addressed the matter is provided in the context.

We have determined the matters described below to be the key audit matters to be communicated in our report. We have fulfilled the responsibility described in the Auditors’ Responsibilities for the Audit of the Standalone financial statements of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risk of material misstatement of the Standalone financial statements. The result of our audit procedures including the procedures performed to address the matters below, provide the basis of our audit opinion on accompanying Standalone financial statements.

Description of each key audit matter in accordance with SA 701

| Key audit matters | How our audit addressed the key audit matter |
|---|--|
| <p>Impairment of financial assets (expected credit losses)</p> <p>Ind AS 109 requires the Company to recognize impairment loss allowance towards its financial assets (designated at amortized cost and fair value through other comprehensive income) using the expected credit loss (ECL) approach. Such ECL allowance is required to be measured considering the guiding principles of Ind AS 109 including:</p> <ul style="list-style-type: none"> • Unbiased, probability weighted outcome under various scenarios; • time value of money; • Impact arising from forward looking macro-economic factors and; • Availability of reasonable and supportable information without undue costs. • Applying these principles involves significant estimation in various aspects, such as: <ul style="list-style-type: none"> - grouping of borrowers based on homogeneity by using appropriate statistical techniques; - Staging of loans and estimation of behavioral life; - determining macro-economic factors impacting credit quality of receivables; - Estimation of losses for loan products with no/minimal historical defaults. <p>Considering the significance of such allowance to the overall financial statements and the degree of estimation involved in computation of expected credit losses, this area is considered as a key audit matter.</p> | <ul style="list-style-type: none"> • We read and assessed the Company’s Accounting policies for impairment of financial assets and their compliance with Ind AS 109. • We evaluated the reasonableness of the Management estimates by understanding the process of ECL estimation. • Tested the ECL model, including assumptions and underlying computation. • Assessed the floor/minimum rates of provisioning applied by the Company for loan products with inadequate historical defaults. • Audited disclosures included in the Ind AS financial statements in respect of expected credit losses. |

Information other than Standalone financial statements and Auditors’ report thereon

The company’s Board of Directors is responsible for the other information. The other information comprises the information included in the Annual report, but does not include the Standalone financial statements and our auditors’ report thereon.

Our opinion on Standalone financial statements does not cover the other information and we do not express any form of conclusion thereon.

In connection with our audit of Standalone financial statements, our responsibility is to read the other information, and in doing so, consider whether such other information is materially inconsistent with the standalone financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the

work we have performed, we conclude that there is material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Management's responsibility for the Standalone financial statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the accounting Standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibility for the Audit of the Standalone financial statements

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risk of material misstatement of the Standalone Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether has adequate internal financial controls systems in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Standalone Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the standalone Financial Statements, including the disclosures, and whether the Standalone Financial Statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including and significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we may have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in audit of Standalone financial Statements for the financial year ended March 31, 2021 and are therefore the Key audit matters. We describe that these matters in our Auditors' report unless law and regulations precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should be not communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communications.

Other Matters

The standalone financial statements of the company for the year ended March 31, 2020 have been audited by other auditors and we have relied upon by the same.

Our opinion is not modified in respect of this matter.

Report on Other Legal and Regulatory Requirements

1. As required by Companies (Auditors' report) Order 2016, ("The order"), issues by the central government of India in terms of sub section (11) of Section 143(3) of the Act, we give in the "Annexure 1" a statement on the matters specified in paragraph 3 and 4 of the order.
2. As required by Section 143(3) of the Act, based we report that:
 - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
 - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
 - (c) The balance Sheet, the Statement of Profit and Loss including other comprehensive Income, the Cash Flow Statement and Statement of changes in equity dealt with by this Report are in agreement with the books of account.
 - (d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
 - (e) On the basis of the written representations received from the directors as on 31st March, 2021 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2021 from being appointed as a director in terms of Section 164 (2) of the Act.
 - (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company with reference to standalone financial statements and the operating effectiveness of such controls, refer to our separate Report in "Annexure 2" to this report;
 - (g) In our opinion, the management remuneration for the year ended March 31, 2021 has been paid/provided by the Company to its directors in accordance with the provisions of section 197 read with Schedule V to the Act.

- (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i. The Company has disclosed the impact of pending litigations on its financial position in its standalone financial statements – Refer Note 23 to the standalone financial statements;
 - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
 - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.

For Dassani & Associates
Chartered Accountants
(FRN No: 009096C)

Sd/-
CA Churchil Jain
(Partner)
(Membership No: 409458)
UDIN: 21409458AAAABQ4797

Place of Signature: Indore
Date: 28/06/2021

ANNEXURE “1” to the Independent Auditor’s Report of Tilak Ventures Limited (Formerly Known as “Tilak Finance Limited”)

(Referred to in Paragraph 1 under “Report on other Legal and Regulatory Requirements” of our report of even date)

On the basis of such checks as we considered appropriate and in terms of the information and explanations given to us, we report that: -

- i. In respect of companies fixed assets:
 - a) The Company has maintained proper records showing full particulars, including quantitative details and situation of its fixed assets.
 - b) The Company has a regular program of physical verification of its fixed assets by which fixed assets are verified in a phased manner over a period of three years. In accordance with this program, certain fixed assets were verified during the year and no material discrepancies were noticed on such verification. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets.
 - c) There are no immovable properties held by the Company.
- ii. The management has conducted physical verification of inventory at reasonable intervals during the year and no material discrepancies were noticed on such physical verification.
- iii. According to the information and explanations given to us, the Company has not granted loans, secured or unsecured, to companies, firms, Limited Liability Partnerships or other parties listed in the register maintained under Section 189 of the Companies Act, 2013. Accordingly, the provisions of clauses 3(iii) (a), (b) and (c) of the order are not applicable to the Company.
- iv. In our opinion and according to the information and explanations given to us, the Company has not advanced loans to directors / to a company in which the Director is interested to which provisions of section 185 of the Companies Act,

2013 apply and hence not commented upon. In our opinion and according to the information and explanations given to us in certain cases the Company has not charged interest on Loans and advances given to certain parties. The non-charging interest makes these loans Interest free loans and thereby violates section 186(7) of the Companies Act, 2013. Effect on the aforesaid cannot be ascertained from the available information and explanations given to us by the company and hence not commented upon.

- v. The Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the Order are not applicable to the Company.
- vi. The maintenance of cost records has not been specified by the Central Government under Section 148(1) of the companies Act, 2013 for the business activities carried out by the company, thus reporting under clause 3(vi) of the order is not applicable to the Company.
- vii. According to information and explanations given to us
 - a) The Company has been generally regular in depositing undisputed statutory dues, including Provident Fund, Employees' State Insurance, Income Tax, Goods and Service Tax, Custom Duty, Cess, Professional Tax and other material statutory dues applicable to it with the appropriate authorities.
 - b) There were no undisputed amounts payable in respect of provident fund, employees' state insurance, income-tax, goods and service tax, sales-tax, duty of custom, duty of excise, cess and other material statutory dues were outstanding, at the year end, for a period of more than six months from the date they became payable.
 - c) There are no dues of income tax, sales-tax, goods and service tax, service tax, customs duty, excise duty, value added tax and cess which have not been deposited on account of any dispute.
 - d) The Company has not taken any loans from Government, any Financial Institution or debenture holders during the year thus reporting under clause 3(viii) of the order is not applicable to the Company.
- viii. The Company did not raise any money by way of Initial Public offer, further public offer or term loan during the year, thus reporting under clause 3(ix) of the order is not applicable to the Company.
- ix. To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company or no material fraud on the company by its officers or employees has been noticed or reported during the year.
- x. In our opinion and according to the information and explanations given to us, the company has paid / provided managerial remuneration in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Companies Act.
- xi. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi company. Therefore, paragraph 3(xii) of the Order is not applicable.
- xii. In our opinion and according to the information and explanations given to us, the Company is in compliance with Sections 177 and 188 of the Companies Act, 2013 where applicable, for all transactions with the related parties and the details of related party transactions have been disclosed in the Standalone Financial Statements as required by the applicable accounting standards.
- xiii. During the Year, the company has not made any preferential allotment or private placement of shares fully or partly paid convertible debentures and hence, reporting under clause 3 (xiv) of the Order is not applicable to the Company.
- xiv. In our opinion and according to the information and explanations given to us, during the year the Company has not entered into any non-cash transactions with its Directors or persons connected to its directors and hence provisions of Section 192 of the Companies Act, 2013 are not applicable to the Company.
- xv. According to the information and explanations given to us, the provisions of the section 45-IA of the Reserve Bank of India Act, 1934 are not applicable to the company.

For Dassani & Associates
Chartered Accountants
(FRN No: 009096C.)

Sd/-
CA Churchil Jain
(Partner)
(Membership No: 409458)
Place of Signature: Indore

Date: 28/06/2021
UDIN: 21409458AAAABQ4797

ANNEXURE “2” to the Independent Auditor’s Report of Tilak Ventures Limited

(Referred to in Paragraph 2(f) under “Report on other Legal and Regulatory Requirements” of our report of even date)
Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 (“the Act”)

We have audited the internal financial controls over financial reporting of Tilak Ventures Limited (“the Company”) as of March 31, 2021 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

Management’s Responsibility for Internal Financial Controls

The Company’s management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India (‘ICAI’). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to respective company’s policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required by the Act.

Auditors’ Responsibility

Our responsibility is to express an opinion on the C’mpny's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the “Guidance Note”) and the Standards on Auditing, issued by ICAI and deemed to be prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company’s internal financial controls system over financial reporting with reference to Standalone financial statements.

Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting with reference to these Standalone Financial Statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of standalone financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting with reference to these Standalone financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of standalone financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the standalone financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Qualified Opinion

According to the information and explanations given to us and based on our audit, the following material weaknesses have been identified as at March 31, 2021.

- a) The Company did not have an appropriate internal control system for granting Loans. Demand and other loans given are governed by the Board policies. Considering the close monitoring of Board no appraisal, renewal, Policies, Procedure, Committee or documents have been prescribed and executed.
- b) The Company's internal control system is not commensurate to the size and scale of operation over purchase and sale of shares and inventory and for expenses incurred.

A 'material weaknesses' is a deficiency, or a combination of deficiencies, in internal financial control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis.

In our opinion, except for the effects / possible effects of the material weaknesses described above on the achievement of the objectives of the control criteria, the Company has maintained, in all material respects, adequate internal financial controls over financial reporting and such internal financial controls over financial reporting were operating effectively as of March 31, 2021, based on the internal control over financial reporting criteria established by the company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Chartered Accountants of India.

We have considered the material weaknesses identified and reported above in determining the nature, timing, and extent of audit tests applied in our audit of the financial statements for the year ended March 31, 2021, and the material weaknesses does not affect our opinion on the financial statements of the Company.

For Dassani & Associates
Chartered Accountants
(FRN No: 009096C.)

Sd/-
CA Churchil Jain
(Partner)
(Membership No: 409458)

Place of Signature: Indore
Date: 28/06/2021
UDIN: 21409458AAAABQ4797

| TILAK VENTURES LIMITED | | | |
|--|-------|---|---|
| BALANCE SHEET AS AT 31ST MARCH, 2021 | | | |
| Amount (Rs.) | | | |
| Particulars | Notes | As at 31st March, 2021 | As at 31st March, 2020 |
| ASSETS | | | |
| Non-Current Assets | | | |
| Property, Plant and Equipment | 4 | - | 5,669 |
| Deferred Tax Asset | 5 | 40,13,226 | 30,24,215 |
| Total Non-Current Assets | | 40,13,226 | 30,29,884 |
| Current Assets | | | |
| Financial Assets | | | |
| Investment | 6 | 12,23,18,601 | 8,15,91,425 |
| Trade Receivable | | - | - |
| Cash and Cash Equivalents | 7 | 28,74,666 | 5,45,27,780 |
| Loans | 8 | 14,57,19,722 | 11,88,28,709 |
| Other current assets | 9 | 39,43,325 | 45,47,161 |
| Total Current Assets | | 27,48,56,314 | 25,94,95,076 |
| Total Assets | | 27,88,69,540 | 26,25,24,959 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Equity Share Capital | 10 | 12,84,80,000 | 12,84,80,000 |
| Other equity | 11 | 12,64,36,040 | 11,00,12,778 |
| Total equity | | 25,49,16,040 | 23,84,92,778 |
| Current Liabilities | | | |
| Financial liabilities | | | |
| Borrowings | 12 | 2,37,80,000 | 2,37,80,000 |
| Trade Payable | 13 | | |
| a) Total outstanding of micro enterprises and small enterprises | | - | - |
| b) Total outstanding dues of creditor other than micro enterprises and small enterprises | | 1,64,500 | 94,307 |
| Other Current Liabilities | 14 | 9,000 | 1,57,875 |
| Total Current Liabilities | | 2,39,53,500 | 2,40,32,182 |
| Total Equity & Liabilities | | 27,88,69,540 | 26,25,24,960 |
| Summary of Significant Accounting Policies | 3 | | |
| The accompanying summary of Significant accounting policies and other explanatory information are an integral part of the financial statements | | | |
| As per our report of even date | | | |
| For Dassani & Associates Chartered Accountants Firm Registration No. 009096C | | For & on behalf of the board of directors of Tilak Ventures Limited | |
| Sd/- Churchill Jain Partner M.NO. 409458 | | Sd/- Girraj Kishore Agrawal Director & CEO DIN: 00290959 | Sd/- Tanu Giriraj Agarwal Director DIN: 00290966 |
| | | Sd/- Davendra Kumar Company Secretary | Sd/- Vinod Prabhu Chief Financial Officer |

PLACE : MUMBAI
DATED : June 28, 2021
UDIN : 21409458AAAABQ4797

| TILAK VENTURES LIMITED | | | |
|--|-------|--|---|
| STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH 2021 | | | |
| Amount(Rs.) | | | |
| Particulars | Notes | For the Year ended 31st March 2021 | For the Year ended 31st March 2020 |
| REVENUE | | | |
| Revenue from Contracts with Customers | 15 | 4,82,15,085 | 17,51,05,434 |
| Other Income | 16 | 29,15,780 | 50,82,947 |
| Total Revenue | | 5,11,30,865 | 18,01,88,381 |
| EXPENSES | | | |
| Purchases of Stock-in Trade | 17 | 3,84,87,916 | 16,24,20,179 |
| Changes in Inventory of Stock-in Trade | | - | - |
| Employees benefits expense | 18 | 10,88,079 | 11,29,013 |
| Finance Costs | 19 | 11,26,805 | 14,00,000 |
| Depreciation & Amortization expense | 4 | - | - |
| Other Expenses | 20 | (20,01,808) | 1,20,10,805 |
| Total expenses | | 3,87,00,992 | 17,69,59,997 |
| PROFIT BEFORE TAX | | 1,24,29,873 | 32,28,384 |
| Tax expenses | | | |
| Current Tax | | 7,58,103 | - |
| Tax adjustments of earlier years | | 2,14,555 | - |
| Deferred Tax | | (21,92,228) | 5,22,771 |
| Total Tax expenses | | (12,19,571) | 5,22,771 |
| PROFIT FOR THE YEAR | A | 1,36,49,444 | 27,05,612 |
| OTHER COMPREHENSIVE INCOME | | | |
| A) Items that will not be reclassified to Profit & Loss | | | |
| ii) Fair Value charges in Financial Assets | | 46,27,759 | (23,13,215) |
| iii) Income tax relating to these items | | (12,03,217) | 6,14,712 |
| | | 34,24,542 | (16,98,504) |
| B) Items that will be reclassified to Profit & Loss | | - | - |
| Other Comprehensive Income for the year | B | 34,24,542 | (16,98,504) |
| Total Comprehensive Income for the year | A+B | 1,70,73,986 | 10,07,109 |
| Earning per equity share of face value Rs.1 each: | | | |
| Basic & Diluted | 22 | 0.11 | 0.02 |
| Summary of Significant Accounting Policies | 3 | | |
| The accompanying summary of Significant accounting policies and other explanatory information are an integral part of the financial statements | | | |
| As per our report of even date | | | |
| For Dassani & Associates Chartered Accountants Firm Registration No. 009096C | | For & on behalf of the board of directors of Tilak Ventures Limited | |
| | | Sd/- Girraj Kishore Agrawal Director & CEO DIN: 00290959 | Sd/- Tanu Girraj Agarwal Director DIN: 00290966 |
| Sd/- | | | |

| TILAK VENTURES LIMITED | | | |
|---|--|--|---------------------------------------|
| STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH 2021 | | | |
| Amount(Rs.) | | | |
| Particulars | Notes | For the Year ended 31st March 2021 | For the Year ended 31st March 2020 |
| Churchill Jain Partner M.NO. 409458 Place : Mumbai DATED : June 28, 2021 UDIN : 21409458AAAABQ4797 | Sd/- Davendra Kumar Company Secretary | Sd/- Vinod Prabhu Chief Financial Officer | |

| TILAK VENTURES LIMITED | | | |
|--|--|---------------------------------------|---------------------------------------|
| STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST MARCH, 2021 | | | |
| Amount(Rs.) | | | |
| Particulars | | For the Year ended 31st March 2021 | For the Year ended 31st March 2020 |
| A) CASH FLOW OPERATING ACTIVITIES | | | |
| Net Profit before Tax | | 1,24,29,873 | 32,28,384 |
| Adjustments for: | | | |
| Bad Debts | | 59,80,573 | 1,34,06,273 |
| Provision for Expected credit loss | | (88,89,596) | (31,84,398) |
| Finance Cost | | 11,26,805 | 14,00,000 |
| Property, property and Equipment written off | | 5,669 | - |
| Depreciation & amortization expenses | | - | - |
| Income from Investment | | (27,78,258) | (49,93,377) |
| OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES | | 78,75,066 | 98,56,881 |
| Working capital changes: | | | |
| (Increase)/decrease Trade Receivables | | - | 818 |
| (Increase)/decrease Other Financial Assets | | (2,39,90,163) | (44,97,597) |
| (Increase)/decrease other current assets | | (83,231) | 55,872 |
| Increase/(decrease) Trade payable | | 70,193 | (1,273) |
| Increase/(decrease) Other current liabilities | | (1,48,875) | (33,400) |
| NET CASHFLOW FROM OPERATING ACTIVITIES | | (1,62,77,009) | 53,81,301 |
| Less: Taxes paid (Net of Refunds) | | 2,77,418 | 7,61,229 |
| NET CASHFLOW (USED IN)/ FROM OPERATING ACTIVITIES (A) | | (1,65,54,427) | 46,20,002 |
| B) CASH FLOW FROM INVESTING ACTIVITIES | | | |
| Purchase of investment | | (4,17,76,640) | (56,76,117) |
| Proceeds from sale/Redemption of Investment | | 50,26,500 | 3,14,63,330 |
| Income from Investment | | 27,78,258 | 49,93,377 |
| NET CASH (USED IN)/ FROM INVESTING ACTIVITIES (B) | | (3,39,71,882) | 3,07,80,590 |
| C) CASH FLOW FROM FINANCE ACTIVITIES | | | |
| Finance cost paid | | (11,26,805) | (14,00,000) |
| Proceeds from current borrowings | | - | 12,60,000 |
| NET CASH FLOW (USED IN)/ FROM FINANCING ACTIVITIES (C) | | (11,26,805) | (1,40,000) |
| NET (DECREASE)INCREASE IN CASH & CASH EQUIVALENTS (A+B+C) | | (5,16,53,115) | 3,52,60,592 |
| Opening balance of cash & cash equivalents | | 5,45,27,780 | 1,92,67,188 |
| Closing balance of cash & cash equivalents | | 28,74,665 | 5,45,27,780 |
| Cash & Cash Equivalent Comprise | | | |

TILAK VENTURES LIMITED
STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST MARCH, 2021

Amount(Rs.)

| Particulars | For the Year ended 31st March 2021 | For the Year ended 31st March 2020 |
|---|---------------------------------------|---------------------------------------|
| Cash & Bank Balances as per balance sheet | 28,74,666 | 5,45,27,780 |
| Less: Bank Overdraft shown in other current liabilities | - | - |
| Cash & Cash Equivalent at the end of the year | 28,74,666 | 5,45,27,780 |

Notes To The Statement of Cash Flow:

- i. The Statement of Cash Flow has been prepared under the 'Indirect Method' set out in Ind AS 7 'Statement of Cash Flow'.
- ii. As per the amendment in Ind AS 7 'Statement of Cash Flow': Disclosure of changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes

For the year ended 31st March, 2021:

| Particulars | As at 31st March 2021 | Cash Flows | Non-cash Changes | As at 31st March 2020 |
|------------------------|--------------------------|------------|---------------------|--------------------------|
| Non-Current Borrowings | - | - | - | - |
| Current Borrowings | 2,37,80,000 | - | - | 2,37,80,000 |

For the year ended 31st March, 2020:

| Particulars | As at 31st March 2020 | Cash Flows | Non-cash Changes | As at 31st March 2019 |
|------------------------|--------------------------|------------|---------------------|--------------------------|
| Non-Current Borrowings | - | - | - | - |
| Current Borrowings | 2,37,80,000 | 12,60,000 | - | 2,25,20,000 |

Summary of Significant Accounting Policies 3

The accompanying summary of Significant accounting policies and other explanatory information are an integral part of the financial statements

As per our report of even date

For Dassani & Associates
CHARTERED ACCOUNTANTS
Firm Registration No. 009096C

**For & on behalf of the board of directors of
Tilak Ventures Limited**

Sd/-
Girraj Kishore Agrawal
Director & CEO
DIN: 00290959

Sd/-
Tanu Girraj Agarwal
Director
DIN: 00290966

Sd/-
Churchill Jain
Partner
M.NO. 409458
Place : Mumbai
Date : June 28, 2021
UDIN : 21409458AAAABQ4797

Sd/-
Davendra Kumar
Company Secretary

Sd/-
Vinod Prabhu
Chief Financial Officer

TILAK VENTURES LIMITED

Notes to Financial Statements for the year ended 31st March, 2021

NOTE: 4

PROPERTY, PLANT & EQUIPMENTS

| Particulars | Property, Plant & Equipments | | | | |
|--|------------------------------|-------------------|---------------------|------------|------------|
| | Computer Equipments | Office Equipments | Furniture & Fixture | Software | Total |
| Year Ended March 31, 2020 | | | | | |
| Gross Carrying Value | | | | | |
| Opening Balance | 19,835 | 27,990 | 14,500 | 5,86,192 | 6,48,517 |
| Addition | - | - | - | - | - |
| Deduction | - | - | - | - | - |
| Closing Balance | 19,835 | 27,990 | 14,500 | 5,86,192 | 6,48,517 |
| Accumulated Depreciation and Amortization | | | | | |
| Opening Balance | 18,844 | 26,591 | 13,775 | 5,83,638 | 6,42,848 |
| Depreciation for the year | - | - | - | - | - |
| Deduction | - | - | - | - | - |
| Closing Balance | 18,844 | 26,591 | 13,775 | 5,83,638 | 6,42,848 |
| Net Carrying Amount | 991 | 1,399 | 725 | 2,554 | 5,669 |
| Year Ended March 31, 2021 | | | | | |
| Gross Carrying Value | | | | | |
| Opening Balance | 19,835 | 27,990 | 14,500 | 5,86,192 | 6,48,517 |
| Addition | - | - | - | - | - |
| Deduction | (19,835) | (27,990) | (14,500) | (5,86,192) | (6,48,517) |
| Closing Balance | - | - | - | - | - |
| Accumulated Depreciation and Amortization | | | | | |
| Opening Balance | 18,844 | 26,591 | 13,775 | 5,83,638 | 6,42,848 |
| Depreciation for the year | - | - | - | - | - |
| Deduction | (18,844) | (26,591) | (13,775) | (5,83,638) | (6,42,848) |
| Closing Balance | - | - | - | - | - |
| Net Carrying Amount | - | - | - | - | - |

-NOTE: 5 - DEFERRED TAX ASSET

| Deferred Tax Assets | |
|--|------------------|
| Tax Losses | 3,234,350 |
| Financial Assets at FVOCI | 778,876 |
| | 4,013,226 |
| Deferred Tax Liability | - |
| Net Deferred Tax Asset/ (Liability) | 4,013,226 |

NOTE: 6 – INVESTMENT

**Investment Measured at Fair value through Other Comprehensive Income
Investment in Equity Shares/ Fund**

| Quoted Fully paid up | | | | |
|--|----------------|--|--------------------|-------------------|
| Qty C.Y. | Qty P.Y | | | |
| 18,000 | 18,000 | Moryo Industries Ltd. (FV of Rs. 5) | 58,835 | 159,300 |
| 0.889 | 0.889 | NIP ETF Liquid (FV of Rs. 1,000) | 941 | 917 |
| 2,000 | 2,000 | Electrosteel Steel Ltd. (FV of Rs. 10) | 62,100 | 18,340 |
| 4,000 | - | Prismx Global Ventures Limited (FV of Rs.10) | 226,000 | - |
| 800 | - | United Drilling Tools Limited (FV of Rs.10) | 209,520 | - |
| Investment in Alternate Investment Fund | | | | |
| 911,491 | 911,491 | IIFL Opportunities Fund- Series 2 | 10,637,094 | 8,246,892 |
| N.A. | N.A. | Indiabulls High Yield Fund | 31,284,971 | 31,876,086 |
| Total (A) | | | 42,479,461 | 40,301,535 |
| Investment Measured at Cost | | | | |
| Unquoted Fully paid up | | | | |
| Qty C.Y. | Qty P.Y | | | |
| 980,000 | 980,000 | Kayaguru Capital Market Pvt. Ltd (FV of Rs. 10) | 15,190,000 | 15,190,000 |
| 470,000 | 470,000 | Rockon Capital Market Pvt. Ltd (FV of Rs. 10) | 8,845,400 | 8,845,400 |
| 470,700 | 48,700 | Handful Investrade Pvt.Ltd. (FV of Rs. 10) | 41,348,000 | 3,800,000 |
| 2,250 | - | PHL Sports India Private Limited (FV of Rs.10) | 1,001,250 | - |
| Investment in Preference Shares | | | | |
| 573,000 | 573,000 | 12% Non-cumulative preference shares Shin Astlaxmi Re-Rolls Jalna Pvt Ltd (FV of Rs. 10 , Rs. 7 called up) | 11,534,490 | 11,534,490 |
| 96,000 | 96,000 | 12% Non-cumulative preference shares in Saptshrungi Alloy Pvt Ltd (FV of Rs. 10 , Rs. 5 called up) | 1,920,000 | 1,920,000 |
| Total (B) | | | 79,839,140 | 41,289,890 |
| Total (A+B) | | | 122,318,601 | 81,591,425 |
| Aggregate book value of quoted Investments | | | | |
| Aggregate fair value of quoted Investments | | | 42,479,461 | 40,301,535 |
| Aggregate book value of unquoted Investments | | | 79,839,140 | 41,289,890 |

-NOTE: 7 - CASH & CASH EQUIVALENTS

| | | |
|--------------------------|------------------|-------------------|
| (a) Cash on hand | 778,427 | 653,527 |
| (b) Balances with banks | | |
| (i) In current accounts | 200,710 | 52,749,254 |
| (ii) In deposit accounts | 1,895,529 | 1,125,000 |
| | 2,874,666 | 54,527,780 |

NOTE: 8 – LOANS

| (Unsecured, Repayable on demand) | | |
|--|--------------|--------------|
| Loan to others | 164,037,090 | 146,035,673 |
| Less: Impairment Loss Allowance | (18,317,368) | (27,206,964) |
| | 145,719,722 | 118,828,709 |
| A) Out of the above | | |
| (i) Loans considered Good | 138,466,705 | 4,461,809 |
| (a) | 138,466,705 | 4,461,809 |
| (ii) Loans considered Doubtful | 25,570,385 | 141,573,864 |
| Less: Impairment Loss Allowance | (18,317,368) | (27,206,964) |
| (b) | 7,253,017 | 114,366,900 |
| Total (a + b) | 145,719,722 | 118,828,709 |
| B) Out of above | | |

| (Unsecured, Repayable on demand) | | | |
|---|-----|--------------------|--------------------|
| (i) Public Sector | (c) | - | - |
| (ii) Others | | 164,037,090 | 146,035,673 |
| Less: Impairment Loss Allowance | | (18,317,368) | (27,206,964) |
| | (d) | 145,719,723 | 118,828,709 |
| Total (c + d) | | 145,719,723 | 118,828,709 |
| i) The carrying amounts of Loans and advances are considered to be the same as their fair values, as all the loans are demand loans and short term in nature. | | | |
| ii) Loans mentioned above are interest bearing as per the pre-determined contract with the lendee except some of the cases where interest has not been charged during the year as the party is not in position to pay interest. | | | |
| iii) Loans are non-derivative financial assets measured at amortized cost. | | | |
| iv) For loans given to related parties, refer note no. 24 Related Party Transactions | | | |
| | | 145,719,722 | 118,828,709 |

NOTE: 9 - OTHER CURRENT ASSETS

| (At amortized cost) | | | |
|--|--|------------------|------------------|
| (i) Balance with statutory authorities (GST and TDS) | | 3,943,325 | 4,547,161 |
| | | 3,943,325 | 4,547,161 |

- i. No Trade or other receivables are due from Directors or other officers of the company either severally or jointly with any other person. Nor any trade or other receivable are due from the firms or private companies respectively in which any director is partner, a director or member except otherwise stated in Schedule of Related Party Disclosers .
- ii. The carrying amounts of Other Receivables are considered to be the same as their fair values, due to their short term nature.

NOTE: 10 - EQUITY SHARE CAPITAL

| Authorized | | | |
|---|--|---------------------|---------------------|
| 13,25,00,000 Equity Shares of face value Re. 1/- each | | 13,25,00,000 | 13,25,00,000 |
| Issued, Subscribed and Paid up | | | |
| 12,84,80,000 Equity Shares of face value Re. 1/- each | | | |
| At the beginning of the year | | | |
| Increase/(Decrease) during the year | | | |
| At the end of the year | | 12,84,80,000 | 12,84,80,000 |

a) Detail of shares held by shareholders holding more than 5% of the aggregate shares in the Company

| Name of the Shareholders | As at 31st March 2021 | | As at 31st March 2020 | |
|------------------------------------|-----------------------|--------------|-----------------------|--------------|
| | No. of Shares | % of holding | No. of Shares | % of holding |
| Agrawal Bullion Limited | 2,17,50,439 | 16.93% | 2,17,50,439 | 16.93% |
| Axon Finance Limited | 2,30,00,000 | 17.90% | 2,30,00,000 | 17.90% |
| Proaim Enterprises Limited | 2,06,00,000 | 16.03% | 2,06,00,000 | 16.03% |
| Handful Investrade Private Limited | 88,45,138 | 6.88% | 88,45,138 | 6.88% |
| Total | 7,41,95,577 | 57.74% | 7,41,95,577 | 57.74% |

| b) The reconciliation of the number of shares outstanding | As at March 31, 2021 | | As at March 31, 2020 | |
|---|----------------------|--|----------------------|--|
| | Amount (Rs.) | | Amount (Rs.) | |
| At the beginning of the year | 12,84,80,000 | | 12,84,80,000 | |

| b) The reconciliation of the number of shares outstanding | As at March 31, 2021 | As at March 31, 2020 |
|---|----------------------|----------------------|
| | Amount (Rs.) | Amount (Rs.) |
| Increase/(Decrease) during the year | - | - |
| At the end of the year | 12,84,80,000 | 12,84,80,000 |

c) Terms/rights attached to equity shares

- i. The company has only one class of equity shares having a par value of Re. 1 per share. Each holder of equity shares is entitled to one vote per share.
- ii. In the event of liquidation of the company, the holders of equity shares will be entitled to receive remaining assets of the company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

NOTE: 11 - OTHER EQUITY

| a. Securities premium account | | |
|---|---------------------|---------------------|
| As at beginning of the year | 19,31,35,000 | 19,31,35,000 |
| Add/(Less): Change during the year | - | - |
| As at end of the year | 19,31,35,000 | 19,31,35,000 |
| b. Retained Earnings | | |
| As at beginning of the year | (7,74,80,881) | (7,62,85,349) |
| Add/(Less): Profit/(Loss) for the year | 1,36,49,444 | 27,05,612 |
| Net profit/(loss) on Sale of investment transferred from Other Comprehensive Income | (6,50,724) | (39,01,144) |
| | (6,44,82,161) | (7,74,80,881) |
| c. Other Comprehensive Income | | |
| Equity Instrument | (29,95,675) | (76,23,434) |
| Deferred Tax | 7,78,876 | 19,82,093 |
| | (22,16,799) | (56,41,341) |
| TOTAL (a+b+c) | 12,64,36,040 | 11,00,12,778 |

- i. Retained earnings are the profits/ losses incurred by the company till date, less any transfers made to general reserve, dividends if any distributed to shareholders previously.
- ii. Securities premium is recorded by the premium on issue of shares.
- iii. The company has elected to recognize changes in the fair value of certain investments in equity securities in other comprehensive income. These changes are accumulated within the Equity instruments through Other Comprehensive Income within equity.

NOTE: 12 - CURRENT BORROWINGS

| (At amortized cost) | | |
|--|--------------------|--------------------|
| From Bank | - | - |
| From Others - Unsecured, Repayable on demand | 2,37,80,000 | 2,37,80,000 |
| | 2,37,80,000 | 2,37,80,000 |

This loan is unsecured and is repayable on demand. The Company is in talks with Lender to square off the loan but the Lender has not yet given the confirmation for repayment. However, both the parties have agreed that the loan shall not carry any interest and necessary documentation has been done to that effect.

NOTE: 13 - TRADE PAYABLES

| (At amortized cost) | | |
|--|-----------------|---------------|
| Total outstanding dues of micro and small enterprises | - | - |
| Total outstanding dues of creditors other than micro and small enterprises | 1,64,500 | 94,307 |
| | 1,64,500 | 94,307 |

NOTE: 14 - OTHER CURRENT LIABILITIES

| | | |
|---|--------------|-----------------|
| Statutory Dues Payable (TDS and Professional Tax) | 9,000 | 1,57,875 |
| | 9,000 | 1,57,875 |

NOTE: 15 - REVENUE FROM CONTRACTS WITH CUSTOMERS

| Disaggregated Revenue Information | | |
|--|--------------------|---------------------|
| Sale of Fabrics | 3,85,95,442 | - |
| Sale of Chemicals | - | 14,71,19,549 |
| Sale of Gold | - | 1,59,00,000 |
| Interest on loans | 84,19,396 | 1,23,03,417 |
| Profit/(Loss) from currency & F&O | - | (2,17,533) |
| | | |
| Other Operating Income | | |
| Bad Debts Recovered | 12,00,247 | - |
| | 4,82,15,085 | 17,51,05,434 |
| Geographical distribution of goods and services | | |
| India | 4,82,15,085 | 17,51,05,434 |
| Outside India | - | - |
| Total revenue from contracts with customers | 4,82,15,085 | 17,51,05,434 |

Performance Obligation

Information about company's performance obligation is listed below:-

Fabric, Chemicals and Gold

The performance obligation is satisfied upon delivery of the above mentioned goods and payment is generally due within 30 to 90 days from delivery.

The performance obligation to deliver goods within the procurement lead time has only one option the customer has to pay as per contract price.

Interest Income

The performance obligation is satisfied over-time, accrual of interest and payment of principal and interest is generally due as per the contracts entered between the company and customer.

| Contract Balances | As at 31st March, 2021 | As at 31st March, 2020 |
|--------------------------------|-------------------------------|-------------------------------|
| Trade receivables | - | - |
| Contract assets | - | - |
| Contract liabilities | - | - |
| Total Contract Balances | - | - |

NOTE: 16 - OTHER INCOME

| | | |
|-------------------------------|------------------|------------------|
| Interest on Income Tax Refund | 22,220 | 67,935 |
| Interest on Term Deposit | 1,15,302 | 21,635 |
| Income from Investment | 27,78,258 | 49,93,377 |
| | 29,15,780 | 50,82,947 |

NOTE: 17 - Purchase of Stock-in-Trade

| | | |
|----------------------------|--------------------|---------------------|
| Purchase of Fabrics | 3,84,87,916 | - |
| Purchase Of chemical | - | 14,59,72,480 |
| Direct Transaction Charges | - | 47,699 |
| Purchase of Gold | - | 1,64,00,000 |
| | 3,84,87,916 | 16,24,20,179 |

NOTE: 18 - EMPLOYEES BENEFITS EXPENSES

| | | |
|--------------------------|------------------|------------------|
| Salaries | 10,52,079 | 11,20,224 |
| 'Director's Remuneration | 36,000 | - |
| | 10,88,079 | 11,29,013 |

NOTE: 19 - FINANCE COSTS

| | | |
|------------------|------------------|------------------|
| Interest on Loan | 11,26,805 | 14,00,000 |
| | 11,26,805 | 14,00,000 |

NOTE: 20 - OTHER EXPENSES

| | | |
|---|--------------------|--------------------|
| Advertisement Expenses | 44,160 | 81,800 |
| Payment to Auditors | 1,00,000 | 1,00,000 |
| Demat, Share Transfer Charges and other charges | 1,61,909 | 1,66,699 |
| Electricity charges | - | 9,000 |
| Listing Fees | 3,00,000 | 3,00,000 |
| Property, Plant & Equipment written off | 5,669 | - |
| Printing & Stationery | 1,007 | 13,074 |
| Professional fees | 1,99,943 | 7,29,800 |
| Rent Rates & Taxes | 90,000 | 1,35,000 |
| Bad Debts written off | 59,80,573 | 1,34,06,273 |
| Provision for Expected credit loss | (88,89,596) | (31,84,398) |
| Brokerage and commission | - | 2,40,000 |
| Misc. Expenses | 4,527 | 13,558 |
| | (20,01,808) | 1,20,10,805 |
| PAYMENT TO AUDITORS | | |
| Audit Fees | 1,00,000 | 1,00,000 |
| Others | - | - |
| | 1,00,000 | 1,00,000 |

NOTE: 21 - TAX EXPENSES

| | | |
|---------------------------------|--------------------|-----------------|
| Current Tax | 7,58,103 | - |
| Deferred Tax | (21,92,228) | 5,22,771 |
| Tax adjustment of earlier years | 2,14,555 | - |
| Total Tax Expense | (12,19,571) | 5,22,771 |

Reconciliation of tax expense and the accounting of profit/ (loss) multiplied by Indian Domestic tax rate for March 31, 2021, and March 31, 2020

| | | |
|---|--------------------|------------------|
| Accounting profit | 1,24,29,873 | 32,28,384 |
| Tax rate for Corporate Entity as per the Income Tax Act, 1961 | 26.00% | 26.00% |
| Tax expense as per the Income Tax Act, 1961 | 32,31,767 | 8,39,380 |
| Utilization of tax losses | (34,46,322) | (3,16,609) |
| Tax adjustment of earlier years | 2,14,555 | - |
| Others | (12,19,571) | - |
| Total Tax Expense | (12,19,571) | 5,22,771 |

NOTE: 22 - EARNING PER SHARES (EPS)

| | | |
|---|--------------|--------------|
| Profit attributable to Equity Shareholders (Rs.) | 1,36,49,444 | 27,05,612 |
| Weighted average number of shares outstanding during the year | 12,84,80,000 | 12,84,80,000 |
| Face value of Equity shares | 1.00 | 1.00 |
| Basic & Diluted Earning per shares | 0.11 | 0.02 |

NOTE: 23 - Contingent Liabilities and Commitments

Contingent Liabilities:

The company's pending litigations comprise of claims against the Company primarily by the commuters and regulators. The company has reviewed all its pending litigations and proceedings and has adequately provided for where provisions are required. The Company has not provided for or disclosed contingent liabilities for matters considered as remote for pending litigations/public litigations(PIL)/ claims wherein the management is confident, based on the internal legal assessment and advice of its lawyers that these litigations would not result into any liabilities. The Company does not expect the outcome of these proceedings to have a material adverse effect on the financial statements.

Capital Commitments:

Payable towards uncalled preference share capital including premium in respect of investment by the company Rs. 1,39,70,000/-.

NOTE: 24 - RELATED PARTY TRANSACTIONS:

“Related Party Disclosure” in compliance with Ind AS-24, are given below

a) List of related parties where control exists and related parties with whom transactions have taken place and relationship

| Sr. No. | Name of the Related Party | Relation |
|---------|---------------------------------|----------------------|
| 1 | Agrawal Bullion Limited | Promoter |
| 2 | Axon Ventures Ltd | Promoter |
| 3 | Banas Finance Limited | Group Company |
| 4 | Five X Tradecom Limited | Group Company |
| 5 | Girraj Kishor Agrawal | Director & CEO |
| 6 | Girraj Kishor Agrawal HUF | Relative of Director |
| 7 | Handful Investrade Pvt Ltd | Promoter |
| 8 | Kayaguru Capital Market Pvt Ltd | Group Company |
| 9 | Proaim Enterprises Ltd | Promoter |
| 10 | Rockon Capital Market Pvt Ltd | Group Company |
| 11 | Rockon Enterprises Ltd | Group Company |

| Sr. No. | Name of the Related Party | Relation |
|---------|-----------------------------|-------------------------------|
| 12 | Anubhav Srinath Maurya | Director |
| 13 | Tanu Giriraj Kishor Agarwal | Director |
| 14 | Pritam Yadav | CFO (upto 16.11.2019) |
| 15 | Jyoti Singh | CFO (w.e.from 13.02.2019) |
| 16 | Jivitha Poojary | From 28.05.2019 to 19.10.2019 |

Related Parties with their transactions

| Sr. No. | Name of the Related Party | Nature of Transaction | 2020-2021 | 2019-2020 |
|---------|---------------------------------------|--|-------------|-------------|
| 1 | Girraj Kishor Agrawal | Other Expenses paid on behalf of company | 1,800 | 88,000 |
| | | Rent Paid | 90,000 | - |
| 2 | Banas Finance Ltd | Loan taken | 3,38,00,000 | - |
| | | Loan Repaid | 3,38,00,000 | - |
| | | Loan Given | - | 3,11,80,000 |
| | | Loan Given Repaid | - | 3,11,80,000 |
| | | Interest Received | - | 21,681 |
| | | Interest Expense | 11,26,805 | - |
| 3 | Agrawal Bullion Limited | Loan Given | - | 8,00,000 |
| | | Loan Repaid | - | 8,00,000 |
| | | Interest Received | - | 5,159 |
| 4 | Rockon Capital Market Private Limited | Shares purchased | 2,50,20,000 | - |
| 5 | Kayaguru Capital Market Pvt Ltd | Shares purchased | 1,25,28,000 | 38,00,000 |
| 6 | Jyoti Singh | Salary | 32,779 | 61,209 |
| 7 | Pritam Yadav | Salary | - | 1,34,068 |
| | | Loan Given | - | 40,000 |
| | | Loan Repaid | - | 40,000 |

NOTE: 25 - EMPLOYEE BENEFITS

Provision for retirement benefits to employees was not provided on accrual basis, which is not in conformity with Ind AS19 and the amount has not been quantified because actuarial valuation report is not available. However, in the opinion of the management the amount involved is negligible and has no material impact on the Statement of Profit & Loss.

NOTE: 26 - COMPLIANCE OF SECTION 45-IA OF THE RBI ACT, 1934

The financial assets of the company constitute more than 50% of the total assets of the company. The company is also engaged in trading activity the income from which is less than 50% of the gross income of the company. Hence, the company does not fulfil one of the NBFC criterion prescribed in terms of section 45-IA of the RBI Act, 1934 in the current financial year and therefore NBFC provisions are not applicable in the current financial year.

Note: 27 - Segment Reporting - Ind AS 108

The Company is primarily engaged in a single segment business of Trading and there is significant income from Interest on Loans. The Details are given below:

| Sr No | Particulars | Amount in Rs. | | Amount in Rs. | | Amount in Rs. | |
|-------|--|-------------------|-------------|------------------|--------------|---------------|--------------|
| | | Trading/Commodity | | Finance Business | | Total | |
| | | 2020-21 | 2019-20 | 2020-21 | 2019-20 | 2020-21 | 2019-20 |
| 1 | Segment Revenue | 96,19,643 | 1,20,85,885 | 3,85,95,442 | 16,30,19,549 | 4,82,15,085 | 17,51,05,434 |
| 2 | Segment Results | 1,14,01,861 | 4,64,010 | 1,07,526 | 1,88,046 | 1,15,09,387 | 6,52,056 |
| 3 | Unallocable expense (net) | | - | | | 19,95,294 | 25,06,620 |
| 4 | Operating Income | | | | | - | - |
| 5 | Other Income (Net) | - | - | - | - | 29,15,780 | 50,82,947 |
| 6 | Profit before exceptional item and tax | | | | | 1,24,29,874 | 32,28,384 |
| 7 | Exceptional item | | - | | - | - | - |
| 8 | Profit before Tax | | - | | - | 1,24,29,874 | 32,28,384 |
| 9 | Segment Assets | | | 27,48,56,314 | 20,49,67,295 | 27,48,56,314 | 20,49,67,295 |
| 10 | Segment Liabilities | | | 2,41,18,000 | 2,39,20,000 | 2,41,18,000 | 2,39,20,000 |

Due to unavailability of suitable basis for apportionment, only direct expenses related to Trading business are considered in segment results of Trading Activity.

NOTE: 28 - Financial instruments – Fair values and risk management
A. Accounting Classification and Fair Values
Financial Assets and Liabilities:

The Company's principal financial assets include investments, trade receivables, cash and cash equivalents, loans and other financial assets. The Company's principal financial liabilities comprise of borrowings, trade payables and other financial liabilities. The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

Fair Value Hierarchy:

The fair value hierarchy is based on inputs to valuation techniques that are used to measure fair value that are either observable or unobservable and consists of the following three levels:

Level 1: Fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets and liabilities.

Level 2: Fair value measurements are those derived from inputs other than quoted prices that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level-3: Inputs are not based on observable market data (unobservable inputs). Fair values are determined in whole or in part using a valuation model based on the assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data.

The following tables summarize carrying amounts of financial instruments by their categories and their levels in fair value hierarchy for each year end presented.

| PARTICULARS | March 31, 2021 | | | | | |
|--------------------------------|----------------|--------------------|----------|----------|---------------------|---------------------|
| | FVTPL | FVOCI | | | Amortized Cost | Total |
| | | Level 1 | Level 2 | Level 3 | | |
| Financial Assets | | | | | | |
| Investments | - | 4,24,79,461 | - | - | 7,98,39,140 | 12,23,18,601 |
| Trade Receivable | - | - | - | - | - | - |
| Cash and cash equivalents | - | - | - | - | 28,74,666 | 28,74,666 |
| Other Current Financial Assets | - | - | - | - | 14,57,19,722 | 14,57,19,722 |
| Total | - | 4,24,79,461 | - | - | 22,84,33,528 | 27,09,12,989 |
| Financial Liabilities | | | | | | |
| Borrowings | - | - | - | - | 2,37,80,000 | 2,37,80,000 |
| Trade Payables | - | - | - | - | - | - |
| Total | - | - | - | - | 2,37,80,000 | 2,37,80,000 |

| PARTICULARS | March 31, 2020 | | | | | |
|--------------------------------|----------------|--------------------|----------|----------|---------------------|---------------------|
| | FVTPL | FVOCI | | | Amortized Cost | Total |
| | | Level 1 | Level 2 | Level 3 | | |
| Financial Assets | - | | | | | |
| Investments | - | 4,03,01,535 | - | - | 4,12,89,890 | 8,15,91,425 |
| Trade Receivable | - | - | - | - | - | - |
| Cash and cash equivalents | - | - | - | - | 5,45,27,780 | 5,45,27,780 |
| Other Current Financial Assets | - | - | - | - | 11,88,28,709 | 11,88,28,709 |
| Total | - | 4,03,01,535 | - | - | 21,46,46,380 | 25,49,47,915 |
| Financial Liabilities | - | | | | | |
| Borrowings | - | - | - | - | 2,37,80,000 | 2,37,80,000 |
| Trade Payables | - | - | - | - | 94,307 | 94,307 |
| Total | - | - | - | - | 2,38,74,307 | 2,38,74,307 |

Carrying amounts of current financial assets and liabilities as at the end of the each year presented approximate the fair value because of their current nature.

B. Measurement of fair values

Valuation techniques and significant unobservable inputs

Specific valuation techniques used to value financial instruments includes:

- The use of quoted market prices or dealer quotes for similar instruments
- The fair value of forward foreign exchange contracts is determined using forward exchange rate at the balance sheet date.
- The fair value of the remaining financial instruments is determined using discounted cash flow analysis.

C. Fair value Estimations

Estimated fair value disclosures of financial instruments are made in accordance with the requirements of In“ AS 107 "Financial In”truments". Fair value is defined as the amount at which the instrument could be exchanged in a current transaction between knowledgeable willing parties in an arm’s length transaction other than in forced or liquidation sale. As no readily available market exists for a large part of th’ Company's financial instruments, judgement is necessary in arriving at fair value, based on current economic conditions and specific risk attributable to the instrument. The estimates presented herein are not necessarily indicative of the amount the Company could realize in a market exchange from the sale of its full holding or a particular instrument.

Dividend/Interest-bearing investments

Fair value is calculate based on discounted expected future principles and interest cash flows. The carrying amount on the Company's investment are valued at fair value on the basis of fair market rate with reference to the investment with similar credit risk level and maturity period at the reporting date.

There are no transfers between level 1 and level 2 during the year.

TILAK VENTURES LIMITED

Notes to Financial Statements for the year ended 31st March, 2021

1. Company Overview

The Company Tilak Ventures Limited is a public limited company incorporated on 18/09/1980 under the provisions of the Indian Companies Act, 1956 and deemed to exist within the purview of the Companies Act, 2013, having its registered office at E/109, Crystal Plaza, New Link Road, Opp. Infinity Mall, Andheri (W), Mumbai – 400053. The equity shares of the Company are listed on BSE Limited (“BSE”). The company is engaged in the business of trading and financing activities. The financial statements are presented in Indian Rupee (INR).

2. Basis of Preparation Of Financial Statement

a) Statement of Compliance

The financial statements of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015, as amended from time to time and other accounting principles generally accepted in India.

These financial statements have been prepared and presented under the historical cost convention with the exception of certain assets and liabilities that are required to be carried at fair values by Ind AS. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between the market participants at the measurement date.

The financial statements were authorized for issue by the Company's Board of Directors on June 26, 2021.

These financial statements are presented in Indian Rupees (INR), which is also the functional currency. All the amounts have been rounded off, unless otherwise indicated.

b) Significant accounting judgement, estimates and assumptions

The preparation of the Company's financial statements in conformity with Ind AS requires management to make judgements, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Future results could differ due to these estimates and differences between the actual results and the estimates are recognized in the periods in which the results are known / materialized. Estimates and underlying assumptions are reviewed on an ongoing basis.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based on its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

Significant Estimates and assumptions are required in particular for:

Impairment of Non-Financial Asset:

Determining whether property, plant and equipment and intangible assets are impaired requires an estimation of the value in use of the relevant cash generating units. The value in use calculation is based on a Discounted Cash Flow model over the estimated useful life of the underlying assets or cash generating units. Further, the cash flow projections are based on estimates and assumptions relating to expected revenues, operational performance of the assets, market prices of related products or services, inflation, terminal value etc. which are considered reasonable by the management.

Taxes

The Company's tax jurisdiction is India. Significant judgements are involved in estimating budgeted profits for the purpose of paying advance tax, determining the provision for income taxes, including amount expected to be paid/recovered for uncertain tax positions. Significant management judgement is also required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits together with future tax planning strategies, including estimates of temporary differences reversing on account of available benefits from the Income Tax Act, 1961.

c) Current versus non-current classification

The Company presents assets and liabilities in the balance sheet based on current/ non-current classification. An asset is treated as current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realized within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

3. Summary of Significant Accounting Policies

This note provides a list of the significant accounting policies adopted in the preparation of these financial Statements. These policies have been consistently applied to all the years presented, unless otherwise stated. The Company follows the mercantile system of accounting and recognizes income and expenditure on an accrual basis.

Cash and Cash Equivalents

Cash comprises cash on hand and demand deposit with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

For the purpose of presentation in the statement of cash flows, cash and cash equivalents include cash on Hand, other short-term, highly liquid investments with original maturities of three months or less that are Readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Property, plant and equipment

The Company has elected to continue with the carrying value for all of its property, plant and equipment as recognized in the financial statements as at the date of transition to Ind AS, measured as per the previous GAAP and use that as its deemed cost in accordance with the exemption provided under IND AS 101.

Plant and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses, if any such cost includes the cost of replacing part of the plant and equipment and borrowing it's for long-term construction projects if the recognition criteria are met. When significant parts of plant and equipment are required to be replaced at intervals, the Company depreciates them separately based on their specific useful lives. Likewise, when a major inspection is performed, its cost is recognized in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in profit or loss as incurred.

Depreciation on property, plant and equipment is calculated on a WDV basis using the rates arrived at based on the useful lives estimated by the management which coincides with the rates as per Schedule II of the Companies Act, 2013. The useful life of major computer is 3 years.

Revenue Recognition

The Company has adopted Ind AS 115, Revenue from Contracts with Customers, with effect from 01 April 2018. The Company has applied the following accounting policy for revenue recognition:

Revenue from contracts with customers:

The Company recognizes revenue from contracts with customers based on a five-step model as set out in Ind AS 115:

Step 1. Identify the contract(s) with a customer: A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations and sets out the criteria for every contract that must be met.

Step 2. Identify the performance obligations in the contract: A performance obligation is a promise in a Contract with a customer to transfer a good or service to the customer.

Step 3. Determine the transaction price: The transaction price is the amount of consideration to which The Company expects to be entitled in exchange for transferring promised goods or services to a customer, Excluding amounts collected on behalf of third parties

Step 4. Allocate the transaction price to the performance obligations in the contract: For a contract that has more than one performance obligation, the Company will allocate the transaction price to each performance obligation in an amount that depicts the amount of consideration to which the Company expects to be entitled in exchange for satisfying each performance obligation.

Step 5. Recognize revenue when (or as) the entity satisfies a performance obligation.

The Company satisfies a performance obligation and recognizes revenue over time, if one of the following criteria is met: 1. the customer simultaneously receives and consumes the benefits provided by the Company's performance as the Company performs; or 2. The Company's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or 3. The Company's performance does not create an asset with an alternative use to the Group and the entity has an enforceable right to payment for performance completed to date. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment. The Company assesses its revenue arrangements against specific criteria to determine if it is acting as principal or agent. The Company has concluded that it is acting as a principal in all of its revenue arrangements. As per the underlying construction contracts in force, the Company bears certain indirect tax as its own expense and effectively acting as principals and collecting the indirect taxes on their own account. Accordingly, revenue from operations is presented as gross of such indirect taxes.

(I) Sales

- (i) Sales are recognized when significant risks and rewards are transferred to the buyer as per the contractual terms or on dispatch where such dispatch coincides with transfer of significant risks and rewards to the Interest income on financial asset is recognized using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the gross carrying amount of the financial asset. When calculating the effective interest rate, the Company estimates the expected cash flows by considering all the contractual terms of the financial instruments.

(II) Other Income

Dividends

Dividends are recognized in profit or loss only when the right to receive payment is established, it is probable that the economic benefits associated with the dividend will flow to the group, and the amount of the dividend can be measured reliably.

Inventories Valuation

Cost of Materials, component s, stores & spares and packing material is arrived at Weighted Average Cost and Cost of goods purchased

Scrap is valued at net realizable value.

Trade receivables

Trade receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for impairment.

Trade and other payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of Financial year which are unpaid. They are recognized initially at their fair value and subsequently measured at amortized cost using the effective interest method.

Borrowings Cost

- (i) Borrowings are initially recognized at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognized in profit or loss over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities are recognized as as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a prepayment for liquidity services and amortised over the period of the facility to which it relates.
- (ii) Borrowings are classified as current financial liabilities unless the group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period. Where there is a breach of a material provision of a long-term loan arrangement on or before the end of the reporting period with the effect that the liability becomes payable on demand on the reporting date, the entity does not classify the liability as current, if the lender agreed, after the reporting period and before the approval of the financial statements for issue, not to demand payment as a consequence of the breach.

Investments

All equity instruments in scope of Ind AS 109 are measured at fair value. Equity instruments which are held for trading are classified as at FVTPL. For all other equity instruments, the company may make an irrevocable election to present

in other comprehensive income subsequent changes in the fair value. The company makes such election on an instrument-by-instrument basis. The classification is made on initial recognition and is irrevocable.

Impairment of non-financial assets

The Company assesses, at each reporting date, whether there is an indication that an asset may be Impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's (CGU) fair value less costs of disposal and its value in use. Recoverable amount is determined for an individual asset. Unless the asset does not generate cash inflows that are largely independent of those from other assets or group of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

For assets excluding goodwill, an assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such Indication exists, the Company estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment recognised for the asset in prior years. Such reversal is recognised in the statement of profit or loss.

Employee Benefit

Short term employee benefits are recognized as an expense at the undiscounted amounts in the Statement of Profit & Loss for the year in which the related service is rendered

The Company does not provide for retirement benefits. The same are payable as and when due.

Segment Report

The company identifies primary segment based on the dominant source, nature of risks and returns and the internal organization and management structure. The operating segment are the segments for which separate financial information is available and for which operating profit/loss amounts are evaluated regularly by the executive Management in deciding how to allocate resources and in assessing perfo. The analysis of geographical segments is based on the areas in which major operating divisions of the Company operate.

Leases

The Company has no leases or any contract containing lease accordingly, no disclosure has been made on the Same.

Earnings per Share

Basic earnings per share is calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. Earnings considered in ascertaining th' Company's earnings per share is the net profit for the period. The weighted average number equity shares outstanding during the period and all periods presented is adjusted for events, such as bonus shares, other than the conversion of potential equity shares that have changed the number of equity shares outstanding, without a corresponding change in resources. For the purpose of calculating diluted earnings per share, the net profit of loss for the period attributable to equity shareholders and the weighted average number of share outstanding during the period is adjusted for the effects of all dilutive potential equity shares.

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for the jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences, to unused tax losses and unabsorbed depreciation. Current and deferred tax is recognized in the Statement of Profit and Loss except to the extent it relates to items recognized directly in equity or other comprehensive income, in which case it is recognized in equity or other comprehensive income. Provision for Income tax is made on the basis of the estimated taxable income for the current accounting period in accordance with the Income-tax Act, 1961 and Revised Income Computation and Disclosure Standards (ICDS) of the Income-tax Act. Current and deferred tax is recognized in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax expense or credit is recognized in other comprehensive income or directly in equity, respectively.

Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences, except when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except when the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction affects neither the accounting profit nor taxable profit or loss.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Deferred tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Impairment of Assets

The Company assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the management estimates the recoverable amount of the asset. If such recoverable amount of the asset or the recoverable amount of the cash generating unit to which the assets belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognized in the statement of profit and loss. If at the balance sheet date there is an indication that if a previously assessed impairment loss no longer exists, the recoverable amount is reassessed, and the asset is reflected at the recoverable amount subject to a maximum of depreciated historical cost.

Provisions and Contingent Liabilities

The Company creates a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not,

require an outflow of resources. Where there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Operating Cycle

Based on the nature of products/activities of the Company and the normal time between acquisition of assets and their realization in cash or cash equivalents, the Company has determined its operating cycle as 12 months for the Purpose of classification of its assets and liabilities as current and non-current.

Financial Instruments

(I) Financial Assets

(i) Initial recognition and measurement

All financial assets and liabilities are initially recognized at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities, which are not at fair value through profit or loss, are adjusted to the fair value on initial recognition. Purchase and sale of financial as107ecognizedecognised using trade date accounting.

(ii) Subsequent measurement

- (a) Financial assets carried at amortised cost (AC):** A financial asset is measured at amortised cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- (b) Financial assets at fair value through other comprehensive income (FVTOCI):** A financial asset is measured at FVTOCI if it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- (c) Financial assets at fair value through profit or loss (FVTPL):** A financial asset which is not classified in any of the above categories are measured at FVTPL.

(iii) Impairment of financial assets

In accordance with Ind AS 109, the Company uses 'Expected Credit Loss' (ECL) model, for evaluating impairment of financial assets other than those measured at fair value through profit and loss (FVTPL).

Expected credit losses are measured through a loss allowance at an amount equal to:

- (a) The 12-months expected credit losses (expected credit losses that result from those default events on the financial instrument that are possible within 12 months after the reporting date); or**
- (b) Full lifetime expected credit losses (expected credit losses that result from all possible default events over the life of the financial instrument).**

For trade receivables Company applies 'simplified approach' which requires expected lifetime losses to be recognized from initial recognition of the receivables. The Company uses historical default rates to determine impairment loss on the portfolio of trade receivables. At every reporting date these historical default rates are reviewed and changes in the forward looking estimates are analyzed.

For other assets, the Company uses 12 month ECL to provide for impairment loss where there is no significant increase in credit risk. If there is significant increase in credit risk full lifetime ECL is used.

(II) Financial Liabilities

(i) Initial recognition and measurement

All financial liabilities are recognized at fair value and in case of loans, net of directly attributable cost. Fees of recurring nature are recognized in the Statement of Profit and Loss as finance cost.

(ii) Subsequent measurement

Financial liabilities are carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amounts approximate fair value due to the short maturity of these instruments.

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the company that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109.

Gains or losses on liabilities held for trade recognized in the statement of profit and loss.

Loans and borrowings

This is the category most relevant to the company. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are de-recognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss.

This category generally applies to borrowings.

De-recognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the de-recognition of the original liability and the recognition of a new liability. The difference in the respective carrying amount is recognized in the statement of profit and loss.

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the standalone balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

ACCOUNTING RATIOS

The following tables present certain accounting and other ratios derived from the Audited Financial Information for the Financial Years ending March 31, 2021, and March 30, 2021. For further details please refer to the section titled '**Financial Statements**' beginning on page 72 of this Letter of Offer.

| Particulars | Unaudited Financial Statements for the half-year ending September 30, 2021 | Based on Audited Financial Statements for the Financial Year ending March 31 | |
|---------------------------------------|--|--|-----------------|
| | | 2021 | 2020 |
| Basic earnings per Equity Share (₹) | ₹0.02/-* | ₹0.11/- | ₹0.02/- |
| Diluted earnings per Equity Share (₹) | ₹0.02/-* | ₹0.11/- | ₹0.02/- |
| Return on Net Worth (%) | 2.18% | 4.88% | 1.35% |
| Net Asset Value per Equity Share (₹) | ₹2.04/- | ₹1.98/- | ₹1.86 |
| EBITDA (₹) | ₹57,06,000.00/- | ₹1,59,96,000.00/- | ₹46,28,000.00/- |

*Not Annualized.

The formula used in the computation of the above ratios are as follows:

| Particular | Computation of Formulas |
|---------------------------------------|---|
| Basic earnings per Equity Share (₹) | (Net Profit after Tax as per Statement of Profit and Loss attributable to Equity Shareholders after exceptional item, as applicable) / (Weighted Average number of Equity Shares); |
| Diluted earnings per Equity Share (₹) | (Net Profit after Tax as per Statement of Profit and Loss attributable to Equity Shareholders after exceptional item, as applicable) / (Weighted Average number of Equity Shares (including convertible securities)); |
| Return on Net Worth (%) | (Profit for the Year as per Statement of Profit and Loss attributable to Equity Shareholders (prior to other comprehensive income)/ (Net worth at the end of the year); |
| Net Asset Value per Equity Share (₹) | (Net Worth)/ (Number of Equity Shares outstanding for the year); |
| EBITDA (₹) | Profit for the year before finance costs, tax, depreciation, amortization and exceptional items as presented in the statement of profit and loss; |

| Reconciliation of Return on Net Worth (%) | | | |
|---|--|--|--------------------|
| Particulars | Unaudited Financial Statements for the half-year ending September 30, 2021 | Based on Audited Financial Statements for the Financial Year ending March 31 | |
| | | 2021 | 2020 |
| Profit for the Year as per Statement of Profit and Loss attributable to Equity Shareholders (₹) (A) | ₹57,06,000.00/- | ₹1,36,49,000.00/- | ₹27,06,000.00/- |
| Net worth at the end of the year (₹) (B) | ₹26,21,01,000.00/- | ₹25,49,16,000.00/- | ₹23,84,93,000.00/- |
| Return on Net Worth (%) [(A)/(B)] | 2.18% | 5.35% | 1.13% |

| Reconciliation of Net asset value Equity Share | | | |
|---|--|--|--------------------|
| Particulars | Unaudited Financial Statements for the half-year ending September 30, 2021 | Based on Audited Financial Statements for the Financial Year ending March 31 | |
| | | 2021 | 2020 |
| Net Worth (₹) (A) | ₹26,21,01,000.00/- | ₹25,49,16,000.00/- | ₹23,84,93,000.00/- |
| Number of issued, subscribed and fully paid-up Equity Shares outstanding as at the year ended (Numbers) (B) | ₹12,84,80,000.00/- | ₹12,84,80,000.00/- | ₹12,84,80,000.00/- |
| Net Asset Value per Equity Share (₹) [(A)/(B)] | ₹2.04/- | 1.98/- | 1.86/- |

| Reconciliation of Net Worth | | | |
|--------------------------------|--|--|---------------------------|
| Particulars | Unaudited Financial Statements for the half-year ending September 30, 2021 | Based on Audited Financial Statements for the Financial Year ending March 31 | |
| | | 2021 | 2020 |
| Equity Share capital (₹) (A) | ₹12,84,80,000.00/- | ₹12,84,80,000.00/- | ₹12,84,80,000.00/- |
| Reserves and Surplus (₹) (B) | 13,36,21,000.00/- | ₹12,64,36,000.00/- | ₹11,00,13,000.00/- |
| Net Worth (₹) [(A)/(B)] | ₹26,21,01,000.00/- | ₹25,49,16,000.00/- | ₹23,84,93,000.00/- |

| Reconciliation of EBITDA | | | |
|---|--|---|------------------------|
| Particulars | Unaudited Financial Statements for the half-year ending September 30, 2021 | Based on Audited Financial Statements for the Financial Year ending | |
| | | March 31, 2021 | March 31, 2020 |
| Net Profit/ (loss) after tax (₹) (A) | ₹57.06/- | ₹136.49/- | ₹27.05/- |
| Income tax expenses (₹) (B) | -- | ₹12.20/- | ₹5.23/- |
| Finance It (₹) (C) | -- | ₹11.27/- | ₹14.00/- |
| Depreciation and amortization expense (₹) (D) | -- | -- | -- |
| EBITDA (₹) (A+B+C+D) | ₹57,06,000.00/- | ₹1,35,57,000.00/- | ₹46,29,000.00/- |

STOCK MARKET DATA FOR EQUITY SHARES OF OUR COMPANY

Our Company's Equity Shares are listed on the BSE Limited; and the Right Shares issued pursuant to this Issue will be listed on BSE Limited, the Designated Stock Exchange. For further details, please refer to the section titled '*Terms of the Issue*' on page 126 of this Letter of Offer.

Our Company shall receive an in-principle approval for listing of the Right Shares on the BSE Limited to be issued pursuant to this Issue from Right Shares pursuant to letter bearing reference number 'DCS/RIGHT/KK/FIP/1794/2021-22' dated Friday, January 07, 2022. Our Company shall also make applications to BSE Limited to obtain trading approval for the Rights Entitlements as required under the SEBI Rights Issue Circulars.

For the purpose of this section, unless otherwise specified:

1. Year is a Financial Year;
2. Average price is the average of the daily closing prices of the Equity Shares for the year, or the month, as the case may be;
3. High price is the maximum of the daily high prices and low price is the minimum of the daily low prices of the Equity Shares, as the case may be, for the year, or the month, as the case may be; and
4. In case of two days with the same high / low / closing price, the date with higher volume has been considered.

STOCK MARKET DATA OF THE EQUITY SHARES

The high, low and average prices recorded on the BSE Limited, during the preceding 3 (Three) Financial Years and the number of the Equity Shares traded on the days of the high and low prices were recorded are as stated below:

| Financial Year | Date of High | High | Volume on date of High (Number of Equity Shares) | Date of Low | Low | Volume on date of low (Number of Equity Shares) | Average price for the Financial Year |
|----------------|-------------------|---------|--|------------------|---------|---|--------------------------------------|
| March 31, 2021 | November 17, 2020 | ₹4.95/- | 23,755 | April 13, 2020 | ₹1.13/- | 1,510 | ₹2.55/- |
| March 31, 2020 | February 12, 2020 | ₹1.36/- | 945 | October 09, 2019 | ₹0.38/- | 2,020 | ₹0.73/- |
| March 31, 2019 | December 28, 2018 | ₹2.64/- | 1,026 | March 29, 2019 | ₹0.70/- | 60 | ₹1.67/- |

Source: www.bseindia.com

The high, low, and average prices recorded on the BSE Limited, during the last 6 (Six) months and the number of the Equity Shares traded on the days of the high and low prices were recorded are as stated below:

| Month | Date of High | High | Volume (Number of Equity Shares) | Date of Low | Low | Volume (Number of Equity Shares) | Total number of days of trading | Average volume of Equity Shares traded |
|----------------|--------------------|----------|----------------------------------|--------------------|----------|----------------------------------|---------------------------------|--|
| January 2022 | January 22, 2022 | ₹33.50/- | 26,33,496 | January 27, 2022 | ₹21.15/- | 6,32,718 | 20 | 10,09,343 |
| December 2021 | December 06, 2021 | ₹54.35/- | 32,45,217 | December 31, 2021 | ₹20.75/- | 22,65,792 | 23 | 6,70,556.43 |
| November 2021 | November 30, 2021 | ₹44.80/- | 20,26,244 | November 08, 2021 | ₹19.85/- | 9,24,904 | 20 | 9,08,838.05 |
| October 2021 | October 29, 2021 | ₹28.20/- | 3,85,611 | October 2021 | ₹11.26/- | 50,106 | 20 | 1,85,933.10 |
| September 2021 | September 30, 2021 | ₹10.73/- | 59,344 | September 03, 2021 | ₹4.71/- | 2,00,924 | 21 | 2,54,918.29 |
| August 2021 | August 31, 2021 | ₹4.50/- | 38,785 | August 03, 2021 | ₹2.90/- | 38,167 | 21 | 33,126.67 |

The high, low, and average prices recorded on the BSE Limited, during the last 4 (Four) weeks and the number of the Equity Shares traded on the days of the high and low prices were recorded are as stated below:

| Week ended on | Closing Price | High Price | Date of High | Low Price | Date of Low |
|-------------------|---------------|------------|-------------------|-----------|-------------------|
| February 17, 2022 | ₹12.25/- | ₹12.25/- | February 17, 2022 | ₹11.60/- | February 17, 2022 |
| February 11, 2022 | ₹17.60/- | ₹19.95/- | February 07, 2022 | ₹16.30/- | February 10, 2022 |
| February 4, 2022 | ₹19.00/- | ₹21.10/- | January 31, 2022 | ₹17.20/- | February 4, 2022 |
| January 28, 2022 | ₹22.20/- | ₹24.10/- | January 24, 2022 | ₹20.95/- | January 27, 2022 |
| January 21, 2022 | ₹23.60/- | ₹26.15/- | January 17, 2022 | ₹22.50/- | January 20, 2022 |

Source: www.bseindia.com

The Issue Price of ₹5.00/- (Rupees Five Only) per Equity Share has been arrived at by our Company in consultation with the Lead Manager.

SECTION VIII – LEGAL AND OTHER INFORMATION

OUTSTANDING LITIGATIONS, DEFAULTS AND MATERIAL DEVELOPMENTS

Except as disclosed below, there are no outstanding litigations involving our Company and our Subsidiaries/associates whose financial statements are included in the letter of offer, either separately or in a consolidated form including, suits, criminal or civil proceedings and taxation related proceedings that would have a material adverse effect on our operations, financial position or future revenues. In this regard, please note the following:

- In determining whether any outstanding litigation against our Company, other than litigation involving issues of moral turpitude, criminal liability, material violations of statutory regulations or proceedings relating to economic offences against our Company, would have a material adverse effect on our operations or financial position or impact our future revenues, we have considered all pending litigations involving our Company, other than criminal proceedings, statutory or regulatory actions, as ‘material’;
- For the purpose of determining materiality, the threshold shall be determined by the issuer as per requirements under the SEBI (LODR) Regulations;

Unless stated to the contrary, the information provided below is as of the date of this Letter of Offer.

CONTINGENT LIABILITIES OF OUR COMPANY

As per the Audited Financial Statements for the Financial Year ending March 31, 2021, there is an outstanding liability of ₹1,39,70,000.00/- (One Crore Thirty-Nine Lakhs Seventy Thousand Only) payable towards uncalled preference share capital including premium in respect of investment made by the Company.

LITIGATION INVOLVING OUR COMPANY

1) Litigation Involving Actions by Statutory/Regulatory Authorities

- a. An Order dated July 30, 2021, bearing no. Order/MC/HP/2021-2022/12813-12829 has been sent to the Company and its Directors i.e. Mr. Girraj Kishor Agrawal and Ms. Tanu Girraj Kishor Agarwal and 6 other entities by the SEBI under alleged violation of provisions of SEBI (Prohibition of Fraudulent and Unfair Trade Practices relating to the Securities Market) Regulations, 2003(PFUTP Regulations) imposing a penalty of Rs.70,00,000.

As per the order, an investigation was conducted by SEBI to adjudge alleged violations under section 15HA of the SEBI Act. It was observed that the market capitalization of TFL increased in financials. The price of the scrip moved from Rs. 63.45 on April 25, 2013, to Rs. 310.15 on March 06, 2014. There after discrepancies were found in the preferential allotment done by the Company. It was observed that there was violation of Regulations 3(a), (b), (c), (d) of the PFUTP Regulations.

The appeal no. 662, 663 and 674 of 2021 filed against the order dated July 30, 2021, before the Honorable Securities Appellate Tribunal Mumbai was dismissed on November 15, 2021.

Currently an appeal has been filed by the Company before the Honorable Supreme Court of India against the Order of Honorable Securities Appellate Tribunal and therefore the payment of Rs.70,00,000 along with interest i.e. ₹71,61,101.79/- has been made by the Company on February 12, 2022.

The matter is currently pending.

- b. An Order dated August 02, 2019, bearing no. EAD—/ AO/SM/52 - 86 /2019-20, has been sent to Mr. Girraj Kishor Agrawal and Ms. Tanu Girraj Kishor Agarwal and other entities by the SEBI under alleged violation of provisions of SEBI (Prohibition of Fraudulent and Unfair Trade Practices relating to the Securities Market) Regulations, 2003 imposing a penalty of ₹5,00,00,000.00/- (Rupees Five Lakhs Only).

Based on the findings by SEBI, Show Cause Notice dated August 23, 2013 ('SCN') was issued to the Mr. Girraj and Ms. Tanu along with other entities under Rule 4(1) of AO Rules to show cause as to why an inquiry should not be held and penalty should not be imposed on it under Section 15HA of SEBI Act for the alleged violations. Vide the SCN it was alleged that circular/ reversal trades were executed between promoter group entities (including Mr. Girraj and Ms. Tanu) and Manish Rathi group entities on exchange and off-market with the intention not to transfer the beneficial ownership of Octant Interactive Technologies Limited (OITL) shares, but with an intention to operate only as a device to create false, misleading appearance of trading and fluctuation in the price of scrip of OITL for wrongful gains. It was further alleged that Kolkata group had aided and abetted promoter group and Manish Rathi group in creating artificial volumes and price manipulation in the scrip of OITL by transferring 97,500 shares of OITL to Alliance and who in turn had transferred the shares in off-market to Manish Rathi group which had undertaken in circular/ reversal trades.

Currently, appeal C.A. No. 006491/2021 dated October 27, 2021 has been filed against the order before the Honorable Supreme Court of India.

2) Litigation involving Tax Liabilities

(i) Direct Tax Liabilities

- A. A Writ petition no. WPL/20509/2021 dated September 09, 2021, has been filed by the Company before the Honorable High Court of Bombay against the notice dated March 30, 2021, under section 148 of Income Tax Act issued by the Income Tax Officer (Officer) for A.Y 2015-16. The Company had filed the return for AY 2015-16 on September 29, 2015. A notice was sent to the Company by Officer on April 12, 2016, stating that return has been selected for scrutiny and the Company on November 28, 2017, had filed its reply. An addition of income of Rs. 69,87,039 was made by the officer through assessment order dated December 19, 2017.

Again, the Officer had issued notice dated March 30, 2021 for reassessment of income for AY 2015-16 stating that the income chargeable to tax has escaped assessment due to failure of the Company to disclose fully and true material facts. The Company has filed their objections to the notice through letter dated July 24, 2021. The explanation has not been considered by the Officer and same has been rejected through order dated August 11, 2021.

Currently the petition is filed challenging the Order dated March 30, 2021, by the Officer.

- B. A Writ petition no. WPL/19764/2021 dated September 02, 2021, has been filed by the Company before the Honorable High Court of Bombay against the notice dated March 31, 2021, under section 148 of Income Tax Act issued by the Income Tax Officer (Officer) for A.Y 2013-14. The Company had filed return on income for AY 2013-14 on September 30, 2013, declaring an income of Rs. 5,22,060 in name of Out of city Travel solutions Limited. The Officer treated the return as defective under section 139(9) of the Income Tax Act as the name in which return was filed did not match the one in records with the authority and did not proceed further. The Officer issued notice dated March 31, 2021, for reassessment and issued notice on June 04, 2021, under sec 143 (2) recording the reason for reopening. The Company has filed their objections to the notice through letter dated July 29, 2021. The explanation has not been considered by the Officer and same has been rejected through order dated July 27, 2021.

Currently the petition is filed challenging the Order dated March 31, 2021, by the Officer.

- C. A Writ petition no. WPL/23496/2021 dated October 12, 2021, has been filed by the Company before the Honorable High Court of Bombay against the notice dated March 31, 2021, under section 148 of Income Tax Act issued by the Income Tax Officer (Officer) for A.Y 2014-15. The Company had filed return on income for AY 2013-14 on November 04, 2014, declaring an income of Rs 3,24,040. The Officer issued notice dated March 31, 2021 and after few correspondence, the Company has filed their objections against the same on July 19, 2021. The explanation has not been considered by the Officer and same has been rejected through order dated August 11, 2021.

Currently the petition is filed challenging the Order dated March 31, 2021, by the Officer.

- D. A notice under section 271 (1) (c) dated December 20, 2019, under the Income Tax Act, 1961 has been sent to the Company stating that the particulars of income stated for AY 2012-13 are inaccurate. The company had filed returned

declaring a loss of Rs.(79,96,554) whereas per the computation done by the Assessing Officer the amount was Rs.(44,65,368). An appeal dated January 15, 2020, has been filed by the Company against the order.

The matter is currently pending.

- E. A notice under section 154 dated December 19, 2017, under the Income Tax Act, 1961 has been sent to the Company stating that the particular of income stated for AY 2015-16 are inaccurate. The company had filed nil income for AY 2015-16 whereas per the computation done by the Assessing Officer the amount was Rs. 70,05,063. An appeal dated December 29, 2017, has been filed by the Company against the order.

The matter is currently pending.

(ii) Indirect Taxes Liabilities

As on date of this Letter of Offer, there are no indirect tax liabilities against our Company;

3) Proceedings involving issues of moral turpitude or criminal liability on the part of our Company

As on date of this Letter of Offer, there are no proceedings involving issues of moral turpitude or criminal liability filed against our Company.

4) Proceedings involving Material Violations of Statutory Regulations by our Company

As on date of this Letter of Offer, there are no proceedings involving issues of material violations of statutory regulations our Company.

5) Matters involving economic offences where proceedings have been initiated against our Company

As on date of this Letter of Offer, there are no matters involving economic offences where proceedings have been initiated against our Company;

6) Other proceedings involving our Company which involve an amount exceeding the Materiality Threshold or are otherwise material in terms of the Materiality Policy, and other pending matters which, if they result in an adverse outcome would materially and adversely affect the operations or the financial position of our Company

As on date of this Letter of Offer, there are no proceedings involving our Company which involve an amount exceeding the Materiality Threshold or are otherwise material in terms of the Materiality Policy, and other pending matters which, if they result in an adverse outcome would materially and adversely affect the operations or the financial position of our Company;

LITIGATION INVOLVING OUR DIRECTORS, PROMOTERS AND PROMOTER GROUP

1) Litigation Involving Actions by Statutory/Regulatory Authorities

As on date of this Letter of Offer, except as mentioned above, there are no subsisting litigations involving actions by statutory/ regulatory authorities filed by or against our directors, promoters, and promoter group.

LITIGATION INVOLVING OUR GROUP COMPANIES

1) Litigation involving our Group Companies

As on date of this Letter of Offer, there are no subsisting litigations filed by or against our group companies;

DISCLOSURES PERTAINING TO WILFUL DEFAULTERS

Neither our Company, nor our Promoter or any of our Directors are or have been categorized as a willful defaulter by any bank or financial institution or consortium thereof, in accordance with the guidelines on willful defaulters issued by the RBI.

DISCLOSURES PERTAINING TO FRAUDULENT BORROWERS

Neither our Company, nor our Promoter or any of our Directors, are or have been categorized as a fraudulent borrowers by any bank or financial institution or consortium thereof, in accordance with the guidelines on willful defaulters issued by the RBI.

DETAILS OF MATERIAL DEVELOPMENTS AFTER THE DATE OF LAST BALANCE SHEET FOR THE FINANCIAL YEAR ENDING MARCH 31, 2021

Except as mentioned in this Letter of Offer, no material circumstances have arisen since the date of last financial statement until the date of filing the Letter of Offer, which materially and adversely affect or are likely to affect the operations or profitability of our Company, or value of its assets, or its ability to pay its liability within next twelve months to our knowledge.

GOVERNMENT AND OTHER APPROVALS

Our Company has received the necessary licenses, permissions and approvals from the Central and State Governments and other government agencies/regulatory authorities/certification bodies required to undertake the Issue or continue our business activities. In view of the approvals listed below, we can undertake this Issue and our current business activities and no further major approvals from any governmental/regulatory authority or any other entity are required to be undertaken, in respect of the Issue or to continue our business activities. It must, however, be distinctly understood that in granting the above approvals, the Government of India and other authorities do not take any responsibility for the financial soundness of our Company or for the correctness of any of the statements or any commitments made or opinions expressed in this behalf.

The main objects clause of the Memorandum of Association of our Company and the objects incidental, enable our Company to carry out its activities.

APPROVALS FOR THE ISSUE

The following approvals have been obtained or will be obtained in connection with the Issue:

- The Board of Directors in pursuance of Section 62(1)(a) of the Companies Act, 2013, by a resolution passed at its meeting held on December 01, 2021, have authorized the Issue;
- In-principle approval from the BSE Limited bearing reference number ‘DCS/RIGHT/KK/FIP/1794/2021-22’ dated Friday, January 07, 2022 to use the name of BSE Limited for listing of the Equity Shares issued by our Company pursuant to the Issue;
- The ISIN of the Company is INE026L01022;

APPROVALS PERTAINING TO INCORPORATION OF OUR COMPANY

| Sr. No. | Description | Registrar | Date of Certificate | Date of Expiry |
|---------|--|---------------------------|---------------------|-----------------------|
| a. | Certificate of Incorporation in the name of Tilak Finance Limited | ROC – Bombay | August 18, 1980 | Valid until Cancelled |
| b. | Certificate of commencement of business | ROC – Bombay | August 25, 1980 | Valid until Cancelled |
| c. | Certificate of Incorporation in the name of Out Of City Travel Solutions Limited | ROC – Mumbai, Maharashtra | December 28, 2011 | Valid until Cancelled |
| d. | Certificate of Incorporation in the name of Tilak Finance Limited | ROC – Mumbai, Maharashtra | March 28, 2014 | Valid until Cancelled |
| e. | Certificate of Incorporation in the name of Tilak Ventures Limited | ROC – Mumbai, Maharashtra | November 23, 2015 | Valid until Cancelled |

TAX RELATED APPROVALS

| Sr. No. | Description | Authority | Registration Number | Date of Certificate | Date of Expiry |
|---------|---|---|---------------------|---------------------|-----------------------|
| a) | Permanent Account Number | Income Tax Department | AAACT2373C | NA | Valid until cancelled |
| b) | Tax Deduction Account Number | Income Tax Department | MUMT15944F | NA | Valid until cancelled |
| c) | Registration Certificate Maharashtra State Tax on Professions, Trades, Callings and Employments Act, 1975 | Profession Tax Officer, Registration Branch, Mumbai | 27345228061P | January 10, 2009 | Valid until cancelled |

| Sr. No. | Description | Authority | Registration Number | Date of Certificate | Date of Expiry |
|---------|---|---|---------------------|---------------------------|-----------------------|
| d) | Certificate of enrolment Maharashtra State Tax on Professions, Trades, Callings and Employments Act, 1975 | Profession Tax Officer, Registration Branch, Mumbai | 22000000000P | Certificate not traceable | Valid until cancelled |
| e) | GST Registration | Maharashtra | 27AAACT2373C1ZN | July 01, 2017 | Valid until cancelled |

OTHER REGULATORY AND STATUTORY DISCLOSURES

AUTHORITY FOR THE ISSUE

This Issue of Equity Shares to the Eligible Shareholders is being made in accordance with the:

1. Resolution passed by our Board of Directors under Section 62(1)(a) and other provisions of the Companies Act, at their meeting conducted on December 01, 2021;
2. The Board of Directors of our Company in their meeting conducted on Friday, February 11, 2022, approved this Issue inter-alia on the following terms:

| | |
|--------------------------------|---|
| Issue Size | 9,63,60,000 Right Shares (Nine Crores Sixty-Three Lakhs Sixty Thousand); |
| Issue Price | ₹5.00/- (Rupees Five Only) per Right Equity Share issued in 1 (One) Rights Entitlement, including a premium of ₹4.00/- (Rupees Four Only) per Rights Share); On Application, , Investors will have to pay ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price and the balance ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price, will have to be paid, on one or more subsequent Call(s), as determined by the Board of Directors at its sole discretion, from time to time; |
| Issue Entitlement Ratio | 3 (Three) Rights Shares for every 4 (Four) Equity Shares held by Eligible Shareholders of our Company as on Record Date; |
| Record Date | Friday, February 18, 2022; |

The Issue Price shall be determined at in consultation with the Lead Manager to the Issue;

3. The Draft Letter of Offer has been approved at Committee meeting of the Board of Directors on December 07, 2021;
4. This Letter of Offer has been approved at Committee meeting of the Board of Directors on Friday, January 11, 2021;
5. Receipt of In-principle approval from BSE Limited in accordance with Regulation 28 (1) of SEBI (LODR) Regulations for listing of the Right Shares proposed to be allotted pursuant Issue vide a letter bearing reference 'DCS/RIGHT/KK/FIP/1794/2021-22' dated Friday, January 07, 2022. Our Company will also make application to BSE Limited to obtain their trading approvals for the Rights Entitlements as required under the ASBA Circular;
6. Our Company has been allotted the ISIN INE026L20022 for the Rights Entitlements to be credited to the respective demat accounts of the Eligible Shareholders of our Company;

PROHIBITION BY SEBI OR RBI OR OTHER GOVERNMENTAL AUTHORITIES

1. Our Company, the Promoters and members of the Promoter Group, and the Directors of our Company have not been prohibited or debarred from accessing or operating in the capital markets, or restrained from buying, selling, or dealing in securities under any order or direction passed by SEBI or any other regulatory or governmental authority.
2. The companies with which our Directors or the persons in control of our Company are or were associated as promoter, directors or persons in control have not been debarred from accessing the capital market under any order or direction passed by SEBI or any other regulatory or governmental authority.
3. Our Company, the Promoters and members of the Promoter Group, and the Directors of our Company have not been identified as Wilful Defaulters by the RBI;
4. Our Company, the Promoters and members of the Promoter Group, and the Directors of our Company have not been identified as Fraudulent Borrowers by the RBI;
5. None of our Directors are associated with the securities market in any manner;

6. Our Company, the Promoters and members of the Promoter Group, and the Directors of our Company have not been declared as fugitive economic offenders;
7. None of our Directors currently holds nor have held directorship(s) in the last five years in a listed Company whose shares have been or were suspended from trading on any stock exchange or in a listed Company which has been / was delisted from any stock exchange;
8. There are no proceedings initiated by SEBI, Stock Exchange or ROC, etc., against our Company, Directors, Group Companies;

ELIGIBILITY FOR THE ISSUE

1. Our Company is a listed company incorporated under the Companies Act, 1956. Our Equity Shares are presently listed on BSE Limited. Our Company is eligible to offer and issue Right Shares pursuant to this Issue in terms of Chapter III and other applicable provisions of the SEBI (ICDR) Regulations;
2. Our Company is undertaking this Right Issue in compliance with Part B of Schedule VI of the SEBI (ICDR) Regulations. Our Company undertakes to make an application to BSE Limited for listing of the Right Shares to be issued pursuant to this Issue.

COMPLIANCE WITH SEBI (ICDR) REGULATIONS

1. The present Issue being of less than ₹5,000 Lakhs, our Company is in compliance with first proviso to Regulation 3 of the SEBI (ICDR) Regulations and our Company shall file the copy of the Letter of Offer prepared in accordance with the SEBI (ICDR) Regulations with SEBI for information and dissemination on the website of SEBI, i.e. www.sebi.gov.in;
2. Our Company is in compliance with requirements of Regulation 61 and Regulation 62 of the SEBI (ICDR) Regulations to the extent applicable;
3. Further, in relation to compliance Regulation 62 (1) (a) of the SEBI (ICDR) Regulations, our Company undertakes to make an application to BSE Limited for listing of the Right Shares to be issued pursuant to this Issue;

COMPLIANCE WITH CLAUSE (1) OF PART B OF SCHEDULE VI OF SEBI (ICDR) REGULATIONS

Our Company is in compliance with the provisions specified in Clause (1) of Part B of Schedule VI of the SEBI (ICDR) Regulations as explained below:

1. Our Company has been filing periodic reports, statements and information in compliance with the Listing Agreement or the SEBI (LODR) Regulations, as applicable for the last one year immediately preceding the date of filing of the Letter of Offer with the SEBI and until date;
2. The reports, statements and information referred to above in clause (1) are available on the website of BSE Limited;
3. Our Company has an investor grievance-handling mechanism which includes meeting of the Stakeholders' Relationship Committee at frequent intervals, appropriate delegation of power by our Board our Directors as regards share transfer and clearly laid down systems and procedures for timely and satisfactory redressal of invest or grievances.
4. As our Company satisfies the conditions specified in Clause (1) of Part B of Schedule VI of SEBI (ICDR) Regulations, disclosures in this Letter of Offer have been made in terms of Clause (4) of Part B of Schedule VI of SEBI (ICDR) Regulations.

COMPLIANCE WITH THE COMPANIES (SIGNIFICANT BENEFICIAL OWNERSHIP) RULES, 2018

Our Company is in compliance with the provisions of the Companies (Significant Beneficial Ownership) Rules, 2018.

DISCLAIMER CLAUSE OF SEBI

The Letter of Offer has not been filed with SEBI in terms of SEBI (ICDR) Regulations as the size of issue is up to ₹5,000.00 Lakhs.

As required, a copy of the Letter of Offer will be submitted to SEBI.

DISCLAIMER CLAUSES FROM OUR COMPANY

Our Company accept no responsibility for the statements made otherwise than in this Letter of Offer or in any advertisement or other materials issued by us or by any other persons at our instance and anyone placing reliance on any other source of information would be doing so at his/ her own risk.

Investors who invest in this Issue will be deemed to have represented by our Company and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company, and are relying on independent advice / evaluation as to their ability and quantum of investment in this Issue.

CAUTION

Our Company shall make all the relevant information available to the Eligible Shareholders in accordance with the SEBI (ICDR) Regulations and no selective or additional information would be available for a section of the Eligible Shareholders in any manner whatsoever, including at presentations, in research or sales reports, etc., after filing this Letter of Offer.

No dealer, salesperson or other person is authorized to give any information or to represent anything not contained in this Letter of Offer. You must not rely on any unauthorized information or representations. This Letter of Offer is an offer to sell only the Right Shares and the Rights Entitlement, but only under circumstances and in the applicable jurisdictions. Unless otherwise specified, the information contained in this Letter of Offer is current only as at its date of this Letter of Offer.

DISCLAIMER WITH RESPECT TO JURISDICTION

This Letter of Offer has been prepared under the provisions of Indian laws and the applicable rules and regulations thereunder. Any disputes arising out of this Issue will be subject to the jurisdiction of the appropriate court(s) in Mumbai, India only.

DESIGNATED STOCK EXCHANGE

The Designated Stock Exchange for the purpose of this Issue will be BSE Limited.

DISCLAIMER CLAUSE OF BSE LIMITED

As required, a copy of this Letter of Offer has been submitted to the BSE Limited. BSE Limited has given vide its 'DCS/RIGHT/KK/FIP/1794/2021-22' dated Friday, January 07, 2022, to use its name in this Letter of Offer. The Disclaimer Clause as shall be intimated by the BSE Limited to us, post-scrutiny of this Letter of Offer, shall be included in the Letter of Offer prior to filing with BSE Limited.

Further, BSE Limited does not in any manner:

1. Warrant, certify or endorse the correctness or completeness of any of the contents of this Letter of Offer; or

2. Warrant that our Company's Equity Shares will be listed or will continue to be listed on BSE Limited; or
3. Take any responsibility for the financial or other soundness of our Company, its management or any scheme or project of our Company;

And it should not for any reason be deemed or construed that this Letter of Offer has been cleared or approved by the BSE Limited.

Every Investor who desires to apply for or otherwise acquires any Equity Shares of our Company may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against BSE Limited whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever.

FILING

The Letter of Offer has not been filed with the SEBI for its observations as the size of the issue is up to ₹5,000.00 Lakhs which does not require issuer to file Letter of Offer with SEBI. The Company has filed Letter of Offer with the BSE for obtaining in-principle approval.

SELLING RESTRICTIONS

The distribution of this Letter of Offer, the Letter of Offer, Abridged Letter of Offer, Entitlement Letter, Application Form, and the issue of Right Shares, to persons in certain jurisdictions outside India is restricted by legal requirements prevailing in those jurisdictions. Persons into whose possession the Draft Letter of Offer, this Letter of Offer, Abridged Letter of Offer, Entitlement Letter, or Application Form may come are required to inform themselves about and observe such restrictions.

We are making this Issue of Equity Shares on a rights basis to the Eligible Shareholders and will send/ dispatch the Letter of Offer, Abridged Letter of Offer, Entitlement Letter, and Application Form only to email addresses of such Eligible Shareholders who have provided an Indian address to our Company. Those overseas shareholders who do not update our records with their Indian address or the address of their duly authorized representative in India, prior to the date on which we propose to e-mail the Letter of Offer, Abridged Letter of Offer, Entitlement Letter, and Application Form, shall not be sent the Letter of Offer, Abridged Letter of Offer, Entitlement Letter, and Application Form. Further, the Letter of Offer will be provided, primarily through e-mail, by the Registrar on behalf of our Company or the Lead Manager to the Eligible Shareholders who have provided their Indian addresses to our Company and who make a request in this regard. Investors can also access the Letter of Offer, the Abridged Letter of Offer and the Application Form from the websites of the Registrar, our Company, the Lead Manager, and the BSE Limited, and on R-WAP. Accordingly, our Company, the Lead Manager and the Registrar will not be liable for non-dispatch of physical copies of Issue materials, including the Letter of Offer, the Abridged Letter of Offer, the Entitlement Letter, and the Application Form.

No action has been or will be taken to permit this Issue in any jurisdiction or the possession, circulation, or distribution of this Letter of Offer, the Letter of Offer, Abridged Letter of Offer, and Application Form or any other material relating to our Company, the Equity Shares or Rights Entitlement in any jurisdiction where action would be required for that purpose.

Accordingly, the Rights Entitlements or Right Shares may not be offered or sold, directly or indirectly, and the Draft Letter of Offer, this Letter of Offer, Abridged Letter of Offer, Entitlement Letter and Application Form may not be distributed in any jurisdiction, except in accordance with legal requirements applicable in such jurisdiction. Receipt of the Draft Letter of Offer, this Letter of Offer, Abridged Letter of Offer, Entitlement Letter and Application Form will not constitute an offer in those jurisdictions in which it would be illegal to make such an offer and, under those circumstances, this Draft Letter of Offer, the Letter of Offer, Abridged Letter of Offer, Entitlement Letter and Application Form must be treated as sent for information only and should not be copied, redistributed or acted upon for subscription to Right Shares or the purchase of Rights Entitlements. Accordingly, persons receiving a copy of the Draft Letter of Offer, this Letter of Offer, Abridged Letter of Offer, Entitlement Letter and Application Form should not, in connection with the issue of the Rights Entitlements or Right Shares, distribute or send such document in, into the United States or any other jurisdiction where to do so would, or might contravene local securities laws or

regulations or would subject the Company, Lead Manager or their respective affiliates to any filing or registration requirement (other than in India). If the Draft Letter of Offer, this Letter of Offer, Abridged Letter of Offer, Entitlement Letter and/or Application Form is received by any person in any such jurisdiction, or by their agent or nominee, they must not seek to subscribe to the Rights Entitlement or Right Shares referred to in this Draft Letter of Offer, the Letter of Offer, Abridged Letter of Offer, Entitlement Letter and Application Form. Envelopes containing an Application Form should not be dispatched from any jurisdiction where it would be illegal to make an offer, and all persons subscribing for the Right Shares in this Issue must provide an Indian address.

No information in this Letter of Offer should be considered to be business, financial, legal, tax or investment advice.

Any person who makes an application to acquire Rights Entitlement and the Right Shares offered in this Issue will be deemed to have declared, represented, warranted and agreed that such person is authorized to acquire the Rights Entitlement and the Right Shares in compliance with all applicable laws and regulations prevailing in his jurisdiction, without requirement for our Company, the Lead Manager or their respective affiliates to make any filing or registration (other than in India).

Neither the delivery of the Letter of Offer, Abridged Letter of Offer, Entitlement Letter and Application Form nor any sale or offer hereunder, shall under any circumstances create any implication that there has been no change in our Company's affairs from the date hereof or that the information contained herein is correct as at any time subsequent to the date of this Letter of Offer or date of such information.

The contents of this Letter of Offer, the Letter of Offer and Abridged Letter of Offer should not be construed as legal, tax or investment advice. Prospective investors may be subject to adverse foreign, state or local tax or legal consequences as a result of buying or selling of Right Shares or Rights Entitlements. As a result, each Investor should consult its own counsel, business advisor, and tax advisor as to the legal, business, tax, and related matters concerning the offer of Right Shares or Rights Entitlements. In addition, neither our Company nor the Lead Manager nor any of their respective affiliates are making any representation to any offeree or purchaser of the Right Shares or the Rights Entitlements regarding the legality of an investment in the Right Shares or the Rights Entitlements by such offeree or purchaser under any applicable laws or regulations.

NO OFFER IN THE UNITED STATES

The Rights Entitlements and the Right Shares have not been and will not be registered under the United States Securities Act, 1933, as amended, or any U.S. state securities laws and may not be offered, sold, resold or otherwise transferred within the United States of America or the territories or possessions thereof or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S under the Securities Act, except in a transaction exempt from the registration requirements of the Securities Act. The Rights Entitlements and Right Shares referred to in this Letter of Offer are being offered in India and in jurisdictions where such offer and sale of the Right Shares and/ or Rights Entitlements are permitted under laws of such jurisdictions, but not in the United States. The offering to which the Draft Letter of Offer, this Letter of Offer, and Abridged Letter of Offer relates is not, and under no circumstances is to be construed as, an offering of any securities or rights for sale in the United States or as a solicitation therein of an offer to buy any of the said securities or rights.

Accordingly, the Draft Letter of Offer, this Letter of Offer, the Abridged Letter of Offer, Entitlement Letter, and Application Form should not be forwarded to or transmitted in or into the United States at any time.

Neither our Company nor any person acting on behalf of our Company will accept subscriptions or renunciation from any person, or the agent of any person, who appears to be, or who our Company or any person acting on behalf of our Company has reason to believe, is in the United States when the buy order is made. No payments for subscribing for the Right Shares shall be made from US bank accounts and all persons subscribing for the Right Shares and wishing to hold such Right Shares in registered form must provide an address for registration of the Right Shares in India.

We, the Registrar, the Lead Manager or any other person acting on behalf of us, reserve the right to treat as invalid any Application Form which:

- a. Does not include the certification set out in the Application Form to the effect that the subscriber does not have a registered address (and is not otherwise located) in the United States and is authorized to acquire the Rights Entitlements and the Right Shares in compliance with all applicable laws and regulations;**
- b. Appears to us or its agents to have been executed in, electronically transmitted from or dispatched from the United States;**
- c. Where a registered Indian address is not provided;**
- d. Where we believe that Application Form is incomplete or acceptance of such Application Form may infringe applicable legal or regulatory requirements;**

And we shall not be bound to allot or issue any Right Shares in respect of any such Application Form.

The Rights Entitlements may not be transferred or sold to any person in the United States.

INVESTOR GRIEVANCES AND REDRESSAL SYSTEM

1. Mechanism for Redressal of Investor Grievances

Our Company has made adequate arrangements for redressal of investor complaints in compliance with the corporate governance requirements under the SEBI (LODR) Regulations as well as a well-arranged correspondence system developed for letters of routine nature. We have been registered with the SEBI Complaints Redress System (SCORES) as required by the SEBI Circular bearing reference number 'CIR/OIAE/2/2011 dated June 3, 2011'. Consequently, investor grievances are also tracked online by our Company through the SCORES mechanism.

Our Company has a Stakeholders Relationship Committee comprising of Vikash Kulhriya, Chairperson, Tanu Giriraj Agarwal, and Chirag Goyal, members of the said committee, which meets at least once a year and as and when required. Its terms of reference include considering and resolving grievances of shareholders in relation to transfer of shares and effective exercise of voting rights. All investor grievances received by us have been handled by the Company Secretary and Compliance Officer.

The Investor complaints received by our Company are generally disposed of within 15 (Fifteen) days from the date of receipt of the complaint.

The average time taken by the Registrar to the Issue, Link Intime India Private Limited, for attending to routine grievances will be within 30 (thirty) days from the date of receipt. In case of non-routine grievances where verification at other agencies is involved, it would be the endeavor of the Registrar to the Issue to attend to them as expeditiously as possible. We undertake to resolve the investor grievances in a time bound manner.

2. Investor Grievances arising out of this Issue

Our Company's investor grievances arising out of the Issue will be handled by Link Intime India Private Limited, who is the Registrar to the Issue. The Registrar to the Issue will have a separate team of personnel handling only post- Issue correspondence.

The agreement between our Company and the Registrar to the Issue will provide for retention of records with the Registrar for a period of at least one year from the last date of dispatch of Allotment Advice to enable the Registrar to redress grievances of Investors.

All grievances relating to this Issue may be addressed to the Registrar to the Issue giving full details such as folio no., name and address, contact details, Email-ID of the first applicant, number and type of Equity Shares applied for, Application Form serial number, amount paid on application and the name of the bank and the branch where the

application was deposited, along with a photocopy of the acknowledgement slip. In case of renunciation, the same details of the Renouncee should be furnished.

the average time taken by the Registrar to the Issue for attending to routine grievances will be seven to ten days from the date of receipt of complaints. In case of non-routine grievances where verification at other agencies is involved, it would be the endeavor of the Registrar to the Issue to attend to them as expeditiously as possible. Our Company undertakes to resolve the Investor grievances in a time bound manner.

Investors may contact the Company Secretary and Compliance Officer of our Company and/ or Registrar to the Issue at the below mentioned address in case of any pre-Issue/ post-Issue related problems such as non-receipt of allotment advice/ demat credit etc.

Investors may contact the Registrar to the Issue or the Company Secretary and Compliance Officer of our Company of our Company for any pre-Issue or post-Issue related matter. All grievances relating to the ASBA process may be addressed to the Registrar to the Issue, with a copy to the SCSBs (in case of ASBA process), giving full details such as name, address of the Applicant, contact number(s), e mail address of the sole/ first holder, folio number or demat account number, number of Right Shares applied for, amount blocked, ASBA Account number and the Designated Branch of the SCSBs where the Application Form or the plain paper application, as the case may be, was submitted by the Investors along with a photocopy of the acknowledgement slip. For details on the ASBA process, please refer to the section titled '*Terms of the Issue*' on page 126 of this Letter of Offer.

The contact details of the Registrar to the Issue and the Company Secretary and Compliance Officer of our Company are as follows:

| Company Secretary and Compliance Officer | Registrar to the Issue |
|--|--|
| <p style="text-align: center;">Davendra Kumar E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400 053, Maharashtra, India; Contact Details: +91-915209641/42; Email-ID: tilakfin@gmail.com;</p> | <p style="text-align: center;">Link Intime India Private Limited C 101, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai – 400083, Maharashtra, India; Contact Details: 022 - 4918 6200; Fax Number: 022 - 4918 6195; Email-ID/ Investor Grievance Email-ID: tilakventures.rights@linkintime.co.in Website: www.linkintime.co.in Contact Person: Mr. Sumeet Deshpande SEBI Registration Number: INR000004058</p> |

SECTION IX – ISSUE INFORMATION

TERMS OF THE ISSUE

This section is for the information of the Investors proposing to apply in this Issue. Investors should carefully read the provisions contained in this Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, and the Application Form, before submitting the Application Form. Our Company and the Lead Manager are not liable for any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of this Letter of Offer. Investors are advised to make their independent investigation and ensure that the Application Form is correctly filled up. Unless otherwise permitted under the SEBI (ICDR) Regulations read with SEBI Rights Issue Circulars, Investors proposing to apply in this Issue can apply only through ASBA or by mechanism as disclosed in this section.

Investors are requested to note that application in this Issue can only be made through ASBA or by R-WAP facility. Further, this R-WAP facility in addition to ASBA is onetime relaxation made available by SEBI in view of the COVID-19 and shall not be a replacement of the existing process under the SEBI (ICDR) Regulations. For guidance on the application process through R-WAP and resolution of difficulties faced by investors, you are advised to read the frequently asked question (FAQ) on the website of the Registrar at <https://web.linkintime.co.in/faq.html>.

OVERVIEW

This Issue and the Right Shares proposed to be issued on a rights basis, are subject to the terms and conditions contained in the Draft Letter of Offer, this Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form, and the Memorandum of Association and the Articles of Association of our Company, the provisions of the Companies Act, 2013, FEMA, FEMA Rules, the SEBI (ICDR) Regulations, the SEBI (LODR) Regulations, and the guidelines, notifications and regulations issued by SEBI, the Government of India and other statutory and regulatory authorities from time to time, approvals, if any, from the RBI or other regulatory authorities, the terms of the Listing Agreements entered into by our Company with the BSE Limited and the terms and conditions as stipulated in the Allotment advice.

IMPORTANT

A. Dispatch and availability of Issue materials

In accordance with the SEBI (ICDR) Regulations, and the ASBA Circular, our Company will send/dispatch at least three days before the Issue Opening Date, the Abridged Letter of Offer, the Entitlement Letter, Application Form and other issue material ('Issue Materials') only to the Eligible Shareholders who have provided an India address to our Company and who are located in jurisdictions where the offer and sale of the Rights Entitlement or Right Shares is permitted under laws of such jurisdictions and does not result in and may not be construed as, a public offering in such jurisdictions. In case the Eligible Shareholders have provided their valid e-mail address, the Issue Materials will be sent only to their valid e-mail address and in case the Eligible Shareholders have not provided their e-mail address, then the Issue Materials will be dispatched, on a reasonable effort basis, to the India addresses provided by them.

Further, the Letter of Offer will be sent/dispatched, by the Registrar to the Issue on behalf of our Company to the Eligible Shareholders who have provided their Indian addresses and have made a request in this regard. In case such Eligible Shareholders have provided their valid e-mail address, the Letter of Offer will be sent only to their valid e-mail address and in case such Eligible Shareholders have not provided their e-mail address, then the Letter of Offer will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them or who are located in jurisdictions where the offer and sale of the Right Shares is permitted under laws of such jurisdictions and in each case who make a request in this regard.

Investors can access the Letter of Offer, the Abridged Letter of Offer, and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Right Shares under applicable securities laws) on the websites of:

1. Our Company's website at <https://tilakfinance.wordpress.com/>
2. Registrar to the Issue's website at www.linkintime.co.in;
3. BSE Limited's website at www.bseindia.com;
4. Registrar's web-based application platform ('R-WAP') at <https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx>;

Eligible Shareholders can obtain the details of their respective Rights Entitlements from the website of the Registrar to the Issue's website at <https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx> by entering their DP-ID and Client-ID or Folio Number (in case of Eligible Equity Shareholders holding Equity Shares in physical form), and PAN. The link for the same shall also be available on the website of our Company at <https://tilakfinance.wordpress.com/>.

Further, our Company along with the Lead Manager will undertake all adequate steps to reach out the Eligible Shareholders who have provided their Indian address through other means, as may be feasible. In light of the current COVID-19 situation and pursuant to the SEBI Rights Issue Circulars, our Company, the Lead Manager, and the Registrar to the Issue will not be liable for non-dispatch of physical copies of Issue materials, including the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form attributable to the non-availability of the e-mail addresses of Eligible Shareholders or electronic transmission delays or failures, or if the Application Forms or the Rights Entitlement Letters are delayed or misplaced in transit.

B. Facilities for Application in this Issue

In accordance with Regulation 76 of the SEBI (ICDR) Regulations, SEBI - Rights Issue Circulars and ASBA Circulars, all Investors desiring to make an Application in this Issue are mandatorily required to use either the ASBA process or the optional mechanism instituted only for resident Investors in this Issue, i.e., R-WAP (instituted only for resident Investors in this Issue). Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA or using the R-WAP. For details, please refer to the Paragraph titled 'Procedure for Application through the ASBA Process' and 'Procedure for Application through the R-WAP' on pages 141 and 141, respectively of this Letter of Offer.

1. ASBA facility

Investors can submit either the Application Form in physical mode to the Designated Branches of the SCSBs or online/electronic Application through the website of the SCSBs (if made available by such SCSB) authorizing the SCSB to block the Application Money in an ASBA Account maintained with the SCSB. Application through ASBA facility in electronic mode will only be available with such SCSBs who provide such facility.

Investors should note that the ASBA process involves procedures that are different from the procedure under the R-WAP process. Investors applying through the ASBA facility should carefully read the provisions applicable to such Applications before making their Application through the ASBA process. For details, Paragraph titled '*Procedure for Application through the ASBA Process*' on page 141 of this Letter of Offer.

Please note that subject to SCSBs complying with the requirements of SEBI circular bearing reference number CIR/CFD/DIL/13/2012 dated September 25, 2012, within the periods stipulated therein, Applications may be submitted at the Designated Branches of the SCSBs.

Further, in terms of the SEBI circular bearing reference number CIR/CFD/DIL/1/2013 dated January 02, 2013, it is clarified that for making Applications by SCSBs on their own account using ASBA facility, each such SCSB should have a separate account in its own name with any other SEBI registered SCSB(s). Such account shall be used solely for the purpose of making an Application in this Issue and clear demarcated funds should be available in such account for such an Application.

2. Registrar's Web-based Application Platform (R-WAP)

In accordance with R-WAP Circulars issued by SEBI bearing reference numbers SEBI/HO/CFD/DIL2/CIR/P/2020/78 dated May 6, 2020, SEBI/HO/CFD/DIL1/CIR/P/2020/136 dated July 24, 2020, SEBI/HO/CFD/DIL1/CIR/P/2021/13 dated January 19, 2021, and SEBI/HO/CFD/DIL2/CIR/P/2021/552 dated April 22, 2021, a separate web-based application platform, i.e., the R-WAP facility accessible at <https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx>, has been instituted for making an Application in this Issue by resident Investors. Further, R-WAP is only an additional option and not a replacement of the ASBA process. At the R-WAP, resident Investors can access and submit the online Application Form in electronic mode using the R-WAP and make online payment using their internet banking or UPI facility from their own bank account thereat. Prior to making an Application, such Applicants should enable the internet banking or UPI facility of their respective bank accounts and such Investors should ensure that the respective bank accounts have sufficient funds.

PLEASE NOTE THAT ONLY RESIDENT INVESTORS CAN SUBMIT AN APPLICATION USING THE R-WAP. R-WAP FACILITY WILL BE OPERATIONAL FROM THE ISSUE OPENING DATE. FOR RISKS ASSOCIATED WITH THE R-WAP PROCESS, SEE 'RISK FACTOR - THE R-WAP PAYMENT MECHANISM FACILITY PROPOSED TO BE USED FOR THIS ISSUE MAY BE EXPOSED TO RISKS, INCLUDING RISKS ASSOCIATED WITH PAYMENT GATEWAYS' ON PAGE 30 OF THIS LETTER OF OFFER.

For guidance on the Application process through R-WAP and resolution of difficulties faced by the Investors, the Investors are advised to carefully read the frequently asked questions, visit the online/ electronic dedicated investor helpdesk at www.linkintime.co.in or call helpline number 91 22 – 4918 6200. For details, see '*Procedure for Application through the R-WAP*' on page 141 of this Letter of Offer.

Applicants should note that they should very carefully fill-in their depository account details and PAN in the Application Form or while submitting application through online/electronic Application through the website of the SCSBs (if made available by such SCSB) and R-WAP. Please note that incorrect depository account details or PAN or Application Forms without depository account details (except in case of Eligible Equity Shareholders who hold Equity Shares in physical form and are applying in this Issue in accordance with the SEBI Rights Issue Circulars through R-WAP) shall be treated as incomplete and shall be rejected. For details see '*Grounds for Technical Rejection*' on page 152 of this Letter of Offer. Our Company, the Lead Manager, the Registrar and the SCSBs shall not be liable for any incomplete or incorrect demat details provided by the Applicants.

Additionally, in terms of Regulation 78 of the SEBI (ICDR) Regulations, Investors may choose to accept the offer to participate in this Issue by making plain paper Applications. Please note that Eligible Shareholders making an application in this Issue by way of plain paper applications shall not be permitted to renounce any portion of their Rights Entitlements. For details, see '*Application on Plain Paper under ASBA process*' on page 144 of this Letter of Offer.

3. Credit of Rights Entitlements in demat accounts of Eligible Shareholders

In accordance with Regulation 77A of the SEBI (ICDR) Regulations read with the SEBI - Rights Issue Circular, the credit of Rights Entitlements and Allotment of Right Shares shall be made in dematerialized form only.

Prior to the Issue Opening Date, our Company shall credit the Rights Entitlements to:

- a. The demat accounts of the Eligible Shareholders holding the Equity Shares in dematerialised form; and
- b. A demat suspense escrow account (namely, '*LIPL TILAK VENTURES RIGHTS ESCROW DEMAT ACCOUNT*') opened by our Company, for the Eligible Shareholders which would comprise Rights Entitlements relating to:
 - (i) Equity Shares held in a demat suspense account pursuant to Regulation 39 of the SEBI (LODR) Regulations; or
 - (ii) Equity Shares held in the account of IEPF authority; or

- (iii) The demat accounts of the Eligible Equity Shareholder which are frozen or details of which are unavailable with our Company or with the Registrar on the Record Date; or
- (iv) Credit of the Rights Entitlements returned/ reversed/ failed; or
- (v) Equity Shares held by Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date where details of demat accounts are not provided by Eligible Equity Shareholders to our Company; or
- (vi) The ownership of the Equity Shares currently under dispute, including any court proceedings, as applicable.
- (vii) Eligible Equity Shareholders who have not provided their Indian addresses

Eligible Shareholders whose Rights Entitlements are credited in demat suspense escrow account opened by our Company as on Record Date are requested to provide relevant details (such as copies of self-attested PAN and client master sheet of demat account etc., details/ records confirming the legal and beneficial ownership of their respective Equity Shares) to the Company or the Registrar to the Issue not later than 2 (Two) Working Days prior to the Issue Closing Date, i.e., by Tuesday, March 15, 2022, to enable the credit of their Rights Entitlements by way of transfer from the demat suspense escrow account to their demat account at least 1 (One) day before the Issue Closing Date, to enable such Eligible Shareholders to make an application in this Issue, and this communication shall serve as an intimation to such Eligible Shareholders in this regard. Such Eligible Shareholders are also requested to ensure that their demat account is active, details of which have been provided to the Company or the Registrar to the Issue, to facilitate the aforementioned transfer. Eligible Equity Shareholders holding Equity Shares in physical form can update the details of their demat accounts on the website of the Registrar (i.e. www.linkintime.co.in). Such Eligible Equity Shareholders can make an Application only after the Rights Entitlements is credited to their respective demat accounts.

Eligible Equity Shareholders can obtain the details of their Rights Entitlements from the website of the Registrar (i.e. <https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx>) by entering their DP ID and Client ID or Folio Number (in case of Eligible Equity Shareholders holding Equity Shares in physical form) and PAN. The link for the same shall also be available on the website of our Company (i.e. <https://tilakfinance.wordpress.com/>).

4. Application by Eligible Shareholders holding Equity Shares in physical form

Please note that in accordance with Regulation 77A of the SEBI (ICDR) Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Equity Shares shall be made in dematerialised form only. Accordingly, Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date and desirous of subscribing to Equity Shares in this Issue are advised to furnish the details of their demat account to our Company or Registrar at least two Working Days prior to the Issue Closing Date, to enable the credit of their Rights Entitlements in their respective demat accounts at least one day before the Issue Closing Date.

In accordance with the SEBI Rights Issue Circulars, (a) the Eligible Equity Shareholders, who hold Equity Shares in physical form as on Record Date; or (b) the Eligible Equity Shareholders, who hold Equity Shares in physical form as on Record Date and who have not furnished the details of their demat account to our Company or Registrar at least two Working Days prior to the Issue Closing Date, desirous of subscribing to Rights Shares may also apply in this Issue during the Issue Period. Application by such Eligible Equity Shareholders is subject to following conditions:

- a. The Eligible Equity Shareholders apply only through R-WAP;
- b. The Eligible Equity Shareholders are residents;
- c. The Eligible Equity Shareholders are not making payment from non-resident account;
- d. The Eligible Equity Shareholders shall not be able to renounce their Rights Entitlements; and
- e. The Eligible Equity Shareholders shall receive Rights Shares, in respect of their Application, only in demat mode.

Prior to the Issue Opening Date, the Rights Entitlements of those resident Eligible Equity Shareholders, among others, who hold Equity Shares in physical form, and whose demat account details are not available with our Company or Registrar, shall be credited in a demat suspense escrow account opened by our Company.

Accordingly, such resident Eligible Equity Shareholders are required to send a communication to our Company containing the name(s), Indian address, email address, contact details and the details of their demat account along with copy of self- attested PAN and self-attested client master sheet of their demat account either by post, speed post, courier, electronic mail, or hand delivery, to enable process of credit of Rights Shares in such demat account.

OTHER IMPORTANT LINKS AND HELPLINE

The Investors can visit following links for the below-mentioned purposes:

1. Frequently asked questions and online/ electronic dedicated investor helpdesk for guidance on the Application process and resolution of difficulties faced by the Investors: www.linkintime.co.in;
2. Updating of Indian address/ e-mail address/ mobile number in the records maintained by the Registrar to the Issue or our Company: tilakventures.rights@linkintime.co.in;
3. Submission of self-attested PAN, client master sheet and demat account details by non-resident Eligible Shareholders: www.linkintime.co.in;

RENOUNCEES

All rights and obligations of the Eligible Shareholders in relation to Applications and refunds pertaining to this Issue shall apply to the Renouncee(s) as well.

AUTHORITY FOR THE ISSUE

The Issue has been authorized by a resolution of Board of Directors of our Company passed at their meeting held on December 01, 2021, in accordance with the provisions of Section 62(1)(a) of the Companies Act.

The Board of Directors in their meeting held on Friday, February 11, 2022, have determined the Issue Price at ₹5.00 per Equity Share and the Rights Entitlement as 3 (Three) Right Shares for every 4 (Four) Equity Shares held on the Record Date.

The Issue Price has been arrived at in consultation with the Lead Manager.

BASIS FOR THIS ISSUE

The Right Shares are being offered for subscription for cash to the Eligible Shareholders whose names appear as beneficial owners as per the list to be furnished by the Depositories in respect of our Equity Shares held in dematerialised form and on the register of members at the close of business hours on the Record Date.

RIGHTS ENTITLEMENTS

Eligible Shareholders whose names appear as a beneficial owner in respect of the issued and paid-up Equity Shares held in dematerialised form may be entitled to subscribe to the number of Right Shares as set out in the Rights Entitlement Letter.

The Registrar will send/dispatch a Rights Entitlement Letter along with the Abridged Letter of Offer and the Application Form to all Eligible Equity Shareholders who have provided an Indian address to our Company and who are located in jurisdictions where the offer and sale of the Rights Entitlements or Rights Shares is permitted under laws of such jurisdiction and does not result in and may not be construed as, a public offering in such jurisdictions, which will contain details of their Rights Entitlements based on their shareholding as on the Record Date.

Eligible Shareholders can also obtain the details of their respective Rights Entitlements from the Registrar to the Issue's website at <https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx> by entering their DP-ID and Client-ID and PAN. The link for the same shall also be available on our Company's website at, <https://tilakfinance.wordpress.com/>.

Rights Entitlements shall be credited to the respective demat accounts of Eligible Shareholders before the Issue Opening Date only in dematerialised form.

Our Company is undertaking this Issue on a rights basis to the Eligible Shareholders and will send the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, and the Application Form only to email addresses of Eligible Shareholders who have provided their Indian address to our Company or who are located in jurisdictions where this Issue and sale of the Rights Entitlements or Right Shares is permitted under laws of such jurisdiction and does not result in and may not be construed as, a public offering in such jurisdictions. The Letter of Offer will be provided, only through email, by the Registrar on behalf of our Company and the Lead Manager to the Eligible Shareholders who have provided their Indian addresses to our Company or who are located in jurisdictions where the offer and sale of the Rights Entitlement or Right Shares is permitted under laws of such jurisdiction and does not result in and may not be construed as, a public offering in such jurisdictions and in each case who make a request in this regard.

The Letter of Offer, the Abridged Letter of Offer and the Application Form may also be accessed on the websites of the Registrar, our Company, and the Lead Manager through a link contained in the aforementioned email sent to email addresses of Eligible Shareholders (provided that the Eligible Equity Shareholder is eligible to subscribe for the Right Shares under applicable securities laws) and on the BSE Limited's website. The distribution of the Letter of Offer, Abridged Letter of Offer, the Rights Entitlement Letter and the issue of Right Shares on a rights basis to persons in certain jurisdictions outside India is restricted by legal requirements prevailing in those jurisdictions. No action has been, or will be, taken to permit this Issue in any jurisdiction where action would be required for that purpose, except that the Letter of Offer filed with BSE Limited and the Letter of Offer to be filed with SEBI and the BSE Limited. Accordingly, the Rights Entitlements and Right Shares may not be offered or sold, directly or indirectly, and the Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form or any Issue related materials or advertisements in connection with this Issue may not be distributed, in any jurisdiction, except in accordance with legal requirements applicable in such jurisdiction. Receipt of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form (including by way of electronic means) will not constitute an offer in those jurisdictions in which it would be illegal to make such an offer and, in those circumstances, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form must be treated as sent for information only and should not be acted upon for making an Application and should not be copied or re-distributed. Accordingly, persons receiving a copy of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, or the Application Form should not, in connection with the issue of the Right Shares or the Rights Entitlements, distribute or send the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form in or into any jurisdiction where to do so, would, or might, contravene local securities laws or regulations. If the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Forms received by any person in any such jurisdiction, or by their agent or nominee, they must not seek to make an Application or acquire the Rights Entitlements referred to in the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form. Any person who acquires Rights Entitlements or makes and Application will be deemed to have declared, warranted and agreed, by accepting the delivery of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form, that it is entitled to subscribe for the Right Shares under the laws of any jurisdiction which apply to such person.

PRINCIPAL TERMS OF THIS ISSUE

1. Face Value

Each Right Shares will be having face value of ₹1.00/- (Rupee One Only).

2. Issue Price

Each Rights Share is being offered at a price of ₹5.00 (Rupees Five Only) per Rights Share (including a premium of ₹4.00 (Rupees Four Only) per Rights Share) in this Issue.

On Application, Investors will have to pay ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price and the balance ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price, will have to be paid, on one or more subsequent Call(s), as determined by the Board of Directors at its sole discretion, from time to time.

The Issue Price for Right Shares has been arrived at by our Company in consultation with the Lead Manager and has been decided prior to the determination of the Record Date.

3. Rights Entitlements Ratio

The Right Shares are being offered on a rights basis to the Eligible Shareholders in the ratio of 3 (Three) Rights Share(s) for every 4 (Four) Equity Share(s) held by the Eligible Shareholders as on the Record Date.

4. Mode of Payment of Dividend

In the event of declaration of dividend, our Company shall pay dividend to the shareholders of our Company as per the provisions of the Companies Act and the provisions of the Articles of Association.

5. Terms of Payment

| Amount payable per Right Equity Share | Face Value | Premium | Total |
|---|----------------|----------------|----------------|
| On Application | ₹0.50/- | ₹2.00/- | ₹2.50/- |
| On One or more subsequent Call(s) as determined by our Board at its sole discretion, from time to time* | ₹0.50/- | ₹2.00/- | ₹2.50/- |
| Total | ₹1.00/- | ₹4.00/- | ₹5.00/- |

**Our Company shall have the right to call up the remaining paid-up capital in one or more Call(s), as determined by our Board at its sole discretion, from time to time;*

Each Rights Share is being offered at a price of ₹5.00/- per Rights Share (including a premium of ₹4.00/- per Rights Share), for every 1 Rights Share allotted in this Issue.

Where an Applicant has applied for additional Right Shares and is allotted a lesser number of Right Shares than applied for, the excess Application Money paid/blocked shall be refunded/unblocked. The un-blocking of ASBA funds / refund of monies shall be completed be within such period as prescribed under the SEBI (ICDR) Regulations. In the event that there is a delay in making refunds beyond such period as prescribed under applicable law, our Company shall pay the requisite interest at such rate as prescribed under applicable law.

6. Record Date for Calls and Suspension of Trading

Our Company would fix a Call Record Date giving notice, in advance of such period as may be prescribed under applicable law, to the BSE Limited for the purpose of determining the list of Rights Shareholders to whom the notice for the Calls would be sent. Once the Call Record Date has been fixed, trading in the Right Shares for which the calls have been made may be suspended prior to the Call Record Date.

7. Procedure for Calls for Right Shares

Our Company would convene a meeting of our Board to pass the required resolutions for making the Calls and suitable intimation would be given by our Company to the BSE Limited. Further, advertisements for the same will be published in English National daily newspaper; and Marathi language daily newspaper; (Marathi being the regional language of Maharashtra, where our Registered office is situated), all with wide circulation.

The Calls shall be deemed to have been made at the time when the resolution authorizing such Calls are passed at the meeting of our Board of Directors/ Issue Committee. The Calls may be revoked or postponed at the discretion of our Board. Pursuant to the provisions of the Articles of Association, the Investors would be given at least 14 (Fourteen) days' notice for the payment of the Calls. Our Board of Directors/ Issue Committee may, from time to time at its discretion, extend the time fixed for the payments of the Calls. Our Company, at its sole discretion and as it may deem

fit, may send one or more reminders for the Calls, and if it does not receive the Call Money as per the timelines stipulated unless extended by our Board of Directors/ Issue Committee, the defaulting Rights Shareholders will be liable to pay interest as may be fixed by our Board of Directors/ Issue Committee unless waived or our Company may forfeit the Application Money and any Call Money received for previous Calls made.

8. Separate ISIN for Right Shares

In addition to the present ISIN for the existing Equity Shares, our Company would obtain a separate ISIN for the Right Shares for each Call, until fully paid-up. The Right Shares offered under this Issue will be traded under a separate ISIN after each Call for the period as may be applicable under the rules and regulations prior to the record date for the final Call notice. The ISIN representing the Right Shares will be terminated after the Call Record Date for the final Call. On payment of the final Call Money in respect of the Right Shares, such Right Shares would be fully paid-up and merged with the existing ISIN of our Equity Shares.

9. Renunciation of Rights Entitlements

This Issue includes a right exercisable by Eligible Shareholders to renounce the Rights Entitlements credited to their respective demat account either in full or in part.

The renunciation from non-resident Eligible Equity Shareholder(s) to resident Indian(s) and vice versa shall be subject to provisions of FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time. However, the facility of renunciation shall not be available to or operate in favour of an Eligible Shareholders being an erstwhile OCB unless the same is in compliance with the FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time.

The renunciation of Rights Entitlements credited in your demat account can be made either by sale of such Rights Entitlements, using the secondary market platform of the BSE or through an off-market transfer. For details, see '*Procedure for Renunciation of Rights Entitlements*' on page 143 of this Letter of Offer.

In accordance with SEBI Right Issue circulars the Eligible Shareholders, who hold Equity Shares in physical form as on Record Date and who have not furnished the details of their demat account to the Registrar or our Company at least 2 (Two) Working Days prior to the Issue Closing Date, will not be able to renounce their Rights Entitlements. However, as on date, none of the equity shareholders of the Company hold Equity Shares in physical form.

10. Process of Credit of Rights Entitlements in dematerialized account

In accordance with Regulation 77A of the SEBI (ICDR) Regulations read with the SEBI Issue Circulars, the credit of Rights Entitlements and Allotment of Right Shares shall be made in dematerialized form only. Prior to the Issue Opening Date, our Company shall credit the Rights Entitlements to:

- a. The demat accounts of the Eligible Shareholders holding the Equity Shares in dematerialized form; and
- b. A demat suspense escrow account (namely, '*LIPL TILAK VENTURES RIGHTS ESCROW DEMAT ACCOUNT*') opened by our Company, for the Eligible Shareholders which would comprise Rights Entitlements relating to:
 - (i) Equity Shares held in a demat suspense account pursuant to Regulation 39 of the SEBI (LODR) Regulations; or
 - (ii) Equity Shares held in the account of IEPF authority; or
 - (iii) The demat accounts of the Eligible Equity Shareholder which are frozen or details of which are unavailable with our Company or with the Registrar on the Record Date; or
 - (iv) Equity Shares held by Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date where details of demat accounts are not provided by Eligible Equity Shareholders to our Company or Registrar;
 - (v) Credit of the Rights Entitlements returned/ reversed/ failed; or

- (vi) The ownership of the Equity Shares currently under dispute, including any court proceedings, as applicable.

In this regard, our Company has made necessary arrangements with NSDL and CDSL for the crediting of the Rights Entitlements to the demat accounts of the Eligible Shareholders in a dematerialized form. A separate ISIN for the Rights Entitlements has also been generated which is INE026L20022 . The said ISIN shall remain frozen (for debit) till the Issue Opening Date and shall become active on the Issue Opening Date and remain active for renunciation or transfer during the Renunciation Period. It is clarified that the Rights Entitlements shall not be available for transfer or trading post the Renunciation Period. The said ISIN shall be suspended for transfer by the Depositories post the Issue Closing Date.

Eligible Shareholders whose Rights Entitlement are credited in demat suspense account, are requested to provide relevant details (such as copies of self-attested PAN and client master sheet of demat account etc., details/ records confirming the legal and beneficial ownership of their respective Equity Shares) to the Company or the Registrar not later than 2 (Two) Working Days prior to the Issue Closing Date, i.e., Tuesday, March 15, 2022, by to enable the credit of their Rights Entitlements by way of transfer from the demat suspense escrow account to their demat account at least 1 (One) day before the Issue Closing Date, to enable such Eligible Shareholders to make an application in this Issue, and this communication shall serve as an intimation to such Eligible Shareholders in this regard. Such Eligible Shareholders are also requested to ensure that their demat account, details of which have been provided to the Company or the Registrar account is active to facilitate the aforementioned transfer.

Additionally, our Company will submit the details of the total Rights Entitlements credited to the demat accounts of the Eligible Shareholders and the demat suspense escrow account to the BSE after completing the corporate action. The details of the Rights Entitlements with respect to each Eligible Shareholders can be accessed by such respective Eligible Shareholders on the website of the Registrar after keying in their respective details along with other security control measures implemented thereat. Eligible Equity Shareholders holding Equity Shares in physical form can update the details of their demat accounts on the website of the Registrar (i.e., www.linkintime.co.in). Such Eligible Equity Shareholders can make an Application only after the Rights Entitlements is credited to their respective demat accounts.

PLEASE NOTE THAT CREDIT OF THE RIGHTS ENTITLEMENTS IN THE DEMAT ACCOUNT DOES NOT, PER SE, ENTITLE THE INVESTORS TO THE RIGHTS SHARES AND THE INVESTORS HAVE TO SUBMIT APPLICATION FOR THE RIGHTS SHARES ON OR BEFORE THE ISSUE CLOSING DATE AND MAKE PAYMENT OF THE APPLICATION MONEY. FOR DETAILS, PLEASE REFER TO THE PARAGRAPH TITLED ‘PROCEDURE FOR APPLICATION THROUGH THE ASBA PROCESS’ AND ‘PROCEDURE FOR APPLICATION THROUGH THE R-WAP’ ON PAGES 141 AND 141, RESPECTIVELY OF THIS LETTER OF OFFER.

11. Fractional Entitlements

The Right Shares are being offered on a rights basis to existing Eligible Shareholders in the ratio of 3 (Three) Right Shares for every 4 (Four) Equity Shares held as on the Record Date. As per SEBI Rights Issue Circulars, the fractional entitlements are to be ignored. Accordingly, if the shareholding of any of the Eligible Shareholders is less than 4 (Four) Equity Shares or is not in the multiple of 4 (Four) Equity Shares, the fractional entitlements of such Eligible Shareholders shall be ignored by rounding down of their Rights Entitlements. However, the Eligible Shareholders whose fractional entitlements are being ignored, will be given preferential consideration for the Allotment of one additional Rights Security if they apply for additional Right Shares over and above their Rights Entitlements, if any, subject to availability of Right Shares in this Issue post allocation towards Rights Entitlements applied for.

For example, if an Eligible Equity Shareholder holds 5 (Five) Equity Shares, such Equity Shareholder will be entitled to 1 (One) Rights Share(s) and will also be given a preferential consideration for the Allotment of one additional Rights Share if such Eligible Equity Shareholder has applied for additional Right Shares, over and above his/ her Rights Entitlements, subject to availability of Right Shares in this Issue post allocation towards Rights Entitlements applied for.

Further, the Eligible Shareholders holding less than 4 (Four) Equity Shares shall have ‘zero’ entitlement for the Right Shares. Such Eligible Shareholders are entitled to apply for additional Right Shares and will be given preference in the Allotment of one Right Shares, if such Eligible Shareholders apply for additional Right Shares, subject to

availability of Right Shares in this Issue post allocation towards Rights Entitlements applied for. However, they cannot renounce the same in favour of third parties.

12. Ranking of Equity Shares

The Right Shares to be issued and Allotted pursuant to this Issue shall be subject to the provisions of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form, and the Memorandum of Association and the Articles of Association, the provisions of the Companies Act, 2013, FEMA, the SEBI (ICDR) Regulations, the SEBI (LODR) Regulations, and the guidelines, notifications and regulations issued by SEBI, the Government of India and other statutory and regulatory authorities from time to time, the terms of the Listing Agreements entered into by our Company with the Stock Exchange and the terms and conditions as stipulated in the Allotment advice.

The Right Shares being issued and allotted shall be subject to the provisions of the Memorandum of Association and Articles of Association. The Right Shares shall rank pari-passu, in all respects including dividend, with our existing Equity Shares.

The voting rights in a poll, whether present in person or by representative or by proxy shall be in proportion to the paid-up value of the Shares held, and no voting rights shall be exercisable in respect of moneys paid in advance, if any.

13. Trading of the Rights Entitlements

In accordance with the ASBA Circulars and SEBI Rights Issue Circulars, the Rights Entitlements credited shall be admitted for trading on the BSE Limited under ISIN INE026L20022. Prior to the Issue Opening Date, our Company will obtain the approval from the BSE Limited for trading of Rights Entitlements. Investors shall be able to trade their Rights Entitlements either through On Market Renunciation or through Off Market Renunciation. The trades through On Market Renunciation and Off Market Renunciation will be settled by transferring the Rights Entitlements through the depository mechanism.

The On Market Renunciation shall take place electronically on the secondary market platform of the BSE on T+2 rolling settlement basis, where T refers to the date of trading. The transactions will be settled on trade-for-trade basis. The Rights Entitlements shall be tradable in dematerialized form only. The market lot for trading of Rights Entitlements is one Rights Entitlement.

The On Market Renunciation shall take place only during the Renunciation Period for On Market Renunciation, i.e., from Monday, February 28, 2022 to Tuesday, March 08, 2022 (both days inclusive). No assurance can be given regarding the active or sustained On Market Renunciation or the price at which the Rights Entitlements will trade. Eligible Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renounees on or prior to the Issue Closing Date. For details, see '*Procedure for Renunciation of Rights Entitlements – On Market Renunciation*' and '*Procedure for Renunciation of Rights Entitlements – Off Market Renunciation*' on page 143 of this Letter of Offer.

Please note that the Rights Entitlements which are neither renounced nor subscribed by the Investors on or before the Issue Closing Date shall lapse and shall be extinguished after the Issue Closing Date.

14. Listing and trading of the Right Shares to be issued pursuant to this Issue

Subject to receipt of the listing and trading approvals, the Right Shares proposed to be issued on a rights basis shall be listed and admitted for trading on the Stock Exchange. Unless otherwise permitted by the SEBI (ICDR) Regulations, the Right Shares Allotted pursuant to this Issue will be listed as soon as practicable and all steps for completion of necessary procedures for listing and commencement of trading in the Right Shares will be taken within such period prescribed under the SEBI (ICDR) Regulations. Our Company has received in-principle approval from the BSE through letter bearing reference number 'DCS/RIGHT/KK/FIP/1794/2021-22' dated Friday, January 07, 2022. Our Company will apply to the BSE Limited for final approvals for the listing and trading of the Right Shares subsequent to their Allotment. No assurance can be given regarding the active or sustained trading in the Right Shares or the price at which the Right Shares offered under this Issue will trade after the listing thereof.

The Right Shares shall be listed and admitted for trading on the BSE Limited under separate ISINs for Right Shares. The procedures for listing and trading of Right Shares shall be completed within 7 (Seven) Working Days from the date of finalization of the Basis of Allotment.

For an applicable period, from the Call Record Date, the trading of the Right Shares would be suspended under the applicable law. The process of corporate action for crediting the fully paid-up Right Shares to the Investors' demat accounts, may take such time as is customary or as prescribed under applicable law from the last date of payment of the amount under the Call notice for the final Call.

The existing Equity Shares are listed and traded on BSE Limited bearing Scrip Code '503663' under ISIN 'INE026L01022'. The Rights Shares shall be credited to temporary ISINs which will be frozen until the receipt of the final listing/ trading approvals from the Stock Exchange. Upon receipt of such listing and trading approvals, the Right Shares shall be debited from such temporary ISINs and credited to the existing ISIN as fully paid up Equity share of our company.

The listing and trading of the Right Shares issued pursuant to this Issue shall be based on the current regulatory framework then applicable. Accordingly, any change in the regulatory regime would affect the listing and trading schedule. In case our Company fails to obtain listing or trading permission from the BSE Limited, we shall refund through verifiable means/unblock the respective ASBA Accounts, the entire monies received/blocked within 4 (Four) days of receipt of intimation from the BSE Limited, rejecting the application for listing of the Right Shares, and if any such money is not refunded/ unblocked within 4 (Four) days after our Company becomes liable to repay it, our Company and every director of our Company who is an officer -in-default shall, on and from the expiry of the eighth day, be jointly and severally liable to repay that money with interest at rates prescribed under applicable law.

15. Subscription to this Issue by our Promoter and our Promoter Group

For details of the intent and extent of subscription by our Promoter and the Promoter Group, see the paragraph titled '*Intention and extent of participation by our Promoter and Promoter Group*' under the section titled '*Capital Structure*' on page 46 of this Letter of Offer.

16. Rights of holders of Right Shares of our Company

Subject to applicable laws, holders of the Right Shares shall have the following rights:

- a. The Right Shares shall rank *pari-passu* with the existing Equity Shares in all respects;
- b. The right to receive dividend, if declared;
- c. The right to vote in person, or by proxy, except in case of Right Shares credited to the demat suspense account for resident Eligible Shareholders;
- d. The right to receive surplus on liquidation;
- e. The right to free transferability of Right Shares;
- f. The right to attend general meetings of our Company and exercise voting powers in accordance with law; and
- g. Such other rights as may be available to a shareholder of a listed public Company under the Companies Act, 2013, the Memorandum of Association and the Articles of Association.

Subject to applicable law and Articles of Association, holders of Right Shares shall be entitled to the above rights in proportion to amount paid-up on such Right Shares in this Issue.

GENERAL TERMS OF THE ISSUE

1. Market Lot

The Right Shares of our Company shall be tradable only in dematerialized form. The market lot for the Right Shares in dematerialized mode is 1 (One) Equity Share.

2. Minimum Subscription

Pursuant to the SEBI (Issue of Capital and Disclosure Requirements) (Fourth Amendment) Regulations, 2020, our Company is not required to achieve minimum subscription for the Rights Issue on account of the following reason:

- a. Objects of the issue being other than capital expenditure for a project; and
- b. Our Promoter and Promoter Group have confirmed that they will subscribe to their right entitlement, in part or to full extent and will not renounce rights except to the extent of renunciation within the promoter group

The objects of the Rights Issue involve financing other than the financing of capital expenditure for a project.

3. Joint Holders

Where two or more persons are registered as the holders of any Equity Shares, they shall be deemed to hold the same as the joint holders with the benefit of survivorship subject to the provisions contained in our Articles of Association. In case of Equity Shares held by joint holders, the Application submitted in physical mode to the Designated Branch of the SCSBs would be required to be signed by all the joint holders (in the same order as appearing in the records of the Depository) to be considered as valid for allotment of Right Shares offered in this Issue.

4. Nomination

Nomination facility is available in respect of the Right Shares in accordance with the provisions of the Section 72 of the Companies Act, 2013 read with Rule 19 of the Companies (Share Capital and Debenture) Rules, 2014. Since the Allotment is in dematerialized form, there is no need to make a separate nomination for the Right Shares to be allotted in this Issue. Nominations registered with the respective Depository Participants of the Investors would prevail. Any Investor holding Equity Shares in dematerialized form and desirous of changing the existing nomination is requested to inform its Depository Participant.

5. Arrangements for Disposal of Odd Lots

The Right Shares are traded in dematerialized form only and therefore the marketable lot is 1 (One) Equity Share and hence no arrangements for disposal of odd lots are required.

6. Restrictions on transfer and transmission of shares and on their consolidation/splitting

There are no restrictions on transfer and transmission and on their consolidation/splitting of shares issued pursuant to this Issue. However, the Investors should note that pursuant to provisions of the SEBI (LODR) Regulations, with effect from April 1, 2019, except in case of transmission or transposition of securities, the request for transfer of securities shall not be affected unless the securities are held in the dematerialized form with a depository.

7. Notices

In accordance with the SEBI (ICDR) Regulations, SEBI Rights Issue Circulars and MCA General Circular No. 21/2020, our Company will send the Abridged Letter of Offer, the Rights Entitlement Letter, Application Form and other issue material only to the Eligible Shareholders who have provided an Indian address to our Company and who are located in jurisdictions where the offer and sale of the Rights Entitlement or Right Shares is permitted under laws of such jurisdiction and does not result in and may not be construed as, a public offering in such jurisdictions. In case the Eligible Shareholders have provided their valid e-mail address, the Issue Materials will be sent only to their valid e-mail address and in case the Eligible Shareholders have not provided their e-mail address, then the Issue Materials will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

The Letter of Offer will be provided by the Registrar to the Issue on behalf of our Company to the Eligible Shareholders who have provided their Indian addresses to our Company and who make a request in this regard. In case the Eligible Shareholders have provided their valid e-mail address, the Letter of Offer will be sent only to their valid e-mail address and in case the Eligible Shareholders have not provided their email address, then the Letter of Offer will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

All notices to the Eligible Shareholders required to be given by our Company shall be published in one English language national daily newspaper with wide circulation, one Hindi language national daily newspaper with wide circulation and one Marathi language daily newspaper with wide circulation (Marathi being the regional language of Mumbai where our Registered Office is situated).

The Letter of Offer, the Abridged Letter of Offer and the Application Form shall also be submitted with the Stock Exchange for making the same available on their website.

OFFER TO NON-RESIDENT ELIGIBLE SHAREHOLDERS/INVESTORS

As per Rule 7 of the FEMA Rules, the RBI has given general permission to Indian companies to issue Right Shares to non-resident shareholders including additional Right Shares. Further, as per the Master Direction on Foreign Investment in India dated January 4, 2018 issued by the RBI, non-residents may, amongst other things:

1. Subscribe for additional Equity Shares over and above their Rights Entitlements;
2. Renounce the Right Shares offered to them either in full or in part thereof in favour of a person named by them; or
3. Apply for the Equity Shares renounced in their favour.

Applications received from NRIs and non-residents for allotment of Right Shares shall be, amongst other things, subject to the conditions imposed from time to time by the RBI under FEMA in the matter of Application, refund of Application Money, Allotment of Right Shares and issue of Rights Entitlements Letters/ letters of Allotment/Allotment advice. If a non-resident or NRI Investor has specific approval from RBI, in connection with his shareholding in our Company, such person should enclose a copy of such approval with the Application details and send it to the Registrar by email on www.purvashare.com or physically/postal means at the address of the Registrar mentioned on the cover page of this Letter of Offer. It will be the sole responsibility of the investors to ensure that the necessary approval from the RBI or the governmental authority is valid in order to make any investment in the Issue and the Lead Manager and our Company will not be responsible for any such allotments made by relying on such approvals.

The Abridged Letter of Offer, the Rights Entitlement Letter and Application Form shall be sent to the e-mail address of non-resident Eligible Shareholders who have provided an Indian address to our Company or who are located in jurisdictions where the offer and sale of the Right Shares is permitted under laws of such jurisdictions. Investors can access the Letter of Offer, the Abridged Letter of Offer and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Right Shares under applicable securities laws) from the websites of the Registrar, our Company, the Lead Manager and the BSE. The Board of Directors may at its absolute discretion, agree to such terms and conditions as may be stipulated by the RBI while approving the Allotment. The Right Shares purchased by non-residents shall be subject to the same conditions including restrictions in regard to the repatriation as are applicable to the original Equity Shares against which Right Shares are issued on rights basis.

In case of change of status of holders, i.e., from resident to non-resident, a new demat account must be opened. Any Application from a demat account which does not reflect the accurate status of the Applicant is liable to be rejected at the sole discretion of our Company and the Lead Manager.

Please note that only resident Investors can submit an Application using the R-WAP facility.

Please also note that pursuant to Circular No. 14 dated September 16, 2003, issued by the RBI, Overseas Corporate Bodies (hereinafter referred to as 'OCBs') have been derecognized as an eligible class of investors and the RBI has subsequently issued the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies (OCBs)) Regulations, 2003. Any Investor being an OCB is required not to be under the adverse notice of the RBI and to obtain prior approval from RBI for applying in this Issue.

The non-resident Eligible Shareholders can update their Indian address in the records maintained by the Registrar through email at tilakventures.rights@linkintime.co.in and our Company through email at <https://tilakfinance.wordpress.com/> by submitting their respective copies of self-attested proof of address, passport, etc.

PROCEDURE FOR APPLICATION

How to Apply

In accordance with Regulation 76 of the SEBI (ICDR) Regulations, SEBI Rights Issue Circulars and ASBA Circulars, all Investors desiring to make an Application in this Issue are mandatorily required to use either the ASBA process or the optional mechanism instituted only for resident Investors in this Issue, i.e., R-WAP. Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA or using the R-WAP.

The Lead Manager, our Company, its directors, its employees, affiliates, associates and their respective directors and officers and the Registrar shall not take any responsibility for acts, mistakes, errors, omissions and commissions etc. in relation to Applications accepted by SCSBs, Applications uploaded by SCSBs, Applications accepted but not uploaded by SCSBs or Applications accepted and uploaded without blocking funds in the ASBA Accounts.

Application Form

The Application Form for the Right Shares offered as part of this Issue would be sent to the Eligible Shareholders only to

- (i) E-mail addresses of resident Eligible Shareholders who have provided their e-mail addresses;
 - (ii) Indian addresses of the resident Eligible Shareholders, on a reasonable effort basis, whose e-mail addresses are not available with our Company or the Eligible Shareholders have not provided the valid email address to our Company;
 - (iii) Indian addresses of the non-resident Eligible Shareholders, on a reasonable effort basis, who have provided an Indian address to our Company; and
 - (iv) E-mail addresses of foreign corporate or institutional shareholders.
- The Application Form along with the Abridged Letter of Offer and the Rights Entitlement Letter shall be sent through email or physical delivery, as applicable, at least 3 (Three) days before the Issue Opening Date.

In case of non-resident Eligible Shareholders, the Application Form along with the Abridged Letter of Offer and the Rights Entitlement Letter shall be sent through e-mail address if they have provided an Indian address to our Company or who are located in jurisdictions where the offer and sale of the Right Shares is permitted under laws of such jurisdictions.

Please note that neither our Company nor the Registrar nor the Lead Manager shall be responsible for delay in the receipt of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form attributable to non-availability of the e-mail addresses of Eligible Shareholders or electronic transmission delays or failures, or if the Application Forms or the Rights Entitlement Letters are delayed or misplaced in the transit or there is a delay in physical delivery (where applicable).

To update the respective e-mail addresses/ mobile numbers in the records maintained by the Registrar or our Company, Eligible Shareholders should visit www.linkintime.co.in. Investors can access the Letter of Offer, the Abridged Letter of Offer and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Right Shares under applicable securities laws) from the websites of:

- (i) Our Company at <https://tilakfinance.wordpress.com/>;
- (ii) The Registrar at www.linkintime.co.in;

- (iii) The Lead Manager at www.capitalsquare.in;
- (iv) The Stock Exchange at www.bseindia.com
- (v) The Registrar's web-based application platform ('R-WAP') at <https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx>;

The Eligible Shareholders can obtain the details of their respective Rights Entitlements from the website of the Registrar at <https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx> by entering their DP-ID and Client-ID and PAN. The link for the same shall also be available on the website of our Company at **Error! Hyperlink reference not valid.**<https://tilakfinance.wordpress.com/>.

The Application Form can be used by the Eligible Shareholders as well as the Renounees, to make Applications in this Issue on the basis of the Rights Entitlements credited in their respective demat accounts or demat suspense escrow account, as applicable. Please note that one single Application Form shall be used by the Investors to make Applications for all Rights Entitlements available in a particular demat account or entire respective portion of the Rights Entitlements in the demat suspense escrow account in case of resident Eligible Shareholders applying in this Issue, as applicable.

In case of Investors who have provided details of demat account in accordance with the SEBI (ICDR) Regulations, such Investors will have to apply for the Right Shares from the same demat account in which they are holding the Rights Entitlements and in case of multiple demat accounts, the Investors are required to submit a separate Application Form for each demat account.

Investors may accept this Issue and apply for the Right Shares by:

- (i) Submitting the Application Form to the Designated Branch of the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorizing such SCSB to block Application Money payable on the Application in their respective ASBA Accounts, or
- (ii) Filling the online Application Form available on R-WAP and make online payment using the internet banking or UPI facility from their own bank account thereat. **Please note that Applications made with payment using third party bank accounts are liable to be rejected.**

Investors are also advised to ensure that the Application Form is correctly filled up stating therein:

- (i) The ASBA Account (in case of Application through ASBA process) in which an amount equivalent to the amount payable on Application as stated in the Application Form will be blocked by the SCSB; or
- (ii) The requisite internet banking or UPI details (in case of Application through R-WAP, which is available only for resident Investors).

Please note that Applications without depository account details shall be treated as incomplete and shall be rejected.

Applicants should note that they should very carefully fill-in their depository account details and PAN number in the Application Form or while submitting application through online/electronic Application through the website of the SCSBs (if made available by such SCSB) and R-WAP. Incorrect depository account details or PAN number could lead to rejection of the Application. For details see 'Grounds for Technical Rejection' on page 152 of this Letter of Offer. Our Company, the Lead Manager, the Registrar and the SCSB shall not be liable for any incorrect demat details provided by the Applicants.

Additionally, in terms of Regulation 78 of the SEBI (ICDR) Regulations, Investors may choose to accept the offer to participate in this Issue by making an Application that is available on the website of the Registrar, BSE, and Lead Manager or on a plain paper with the same details as per the Application Form available online. Please note that Eligible Shareholders making an application in this Issue by way of plain paper applications shall not be permitted to

renounce any portion of their Rights Entitlements. For details, see '*Application on Plain Paper under ASBA process*' on page 144 of this Letter of Offer.

OPTIONS AVAILABLE TO THE ELIGIBLE SHAREHOLDERS

The Rights Entitlement Letter will clearly indicate the number of Right Shares that the Eligible Equity Shareholder is entitled to.

If the Eligible Equity Shareholder applies in this Issue, then such Eligible Equity Shareholder can:

1. Apply for its Right Shares to the full extent of its Rights Entitlements; or
2. Apply for its Right Shares to the extent of part of its Rights Entitlements (without renouncing the other part); or
3. Apply for Right Shares to the extent of part of its Rights Entitlements and renounce the other part of its Rights Entitlements; or
4. Apply for its Right Shares to the full extent of its Rights Entitlements and apply for additional Right Shares; or
5. Renounce its Rights Entitlements in full.

PROCEDURE FOR APPLICATION THROUGH THE ASBA PROCESS

An investor, wishing to participate in this Issue through the ASBA facility, is required to have an ASBA enabled bank account with an SCSB, prior to making the Application. Investors desiring to make an Application in this Issue through ASBA process, may submit the Application Form to the Designated Branch of the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorizing such SCSB to block Application Money payable on the Application in their respective ASBA Accounts.

Investors should ensure that they have correctly submitted the Application Form, or have otherwise provided an authorization to the SCSB, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Money mentioned in the Application Form, as the case may be, at the time of submission of the Application.

Self-Certified Syndicate Banks

For the list of banks which have been notified by SEBI to act as SCSBs for the ASBA process, please refer to <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34>. For details on Designated Branches of SCSBs collecting the Application Form, please refer the above-mentioned link.

Please note that subject to SCSBs complying with the requirements of SEBI Circular bearing reference number '*CIR/CFD/DIL/13/2012*' dated September 25, 2012 within the periods stipulated therein, ASBA Applications may be submitted at the Designated Branches of the SCSBs, in case of Applications made through ASBA facility.

PROCEDURE FOR APPLICATION THROUGH THE R-WAP

Resident Investors, making an Application through R-WAP, shall make online payment using internet banking or UPI facility. Prior to making an Application, such Investors should enable the internet banking or UPI facility of their respective bank accounts and such Investors should ensure that the respective bank accounts have sufficient funds. Our Company, the Registrar and the Lead Manager shall not be responsible if the Application is not successfully submitted or rejected during Basis of Allotment on account of failure to be in compliance with the same. R-WAP facility will be operational from the Issue Opening Date. For risks associated with the R-WAP process, see the risk factor '*The R-WAP payment mechanism facility proposed to be used for this Issue may be exposed to risks, including risks associated with payment gateways*' on page 30 of this Letter of Offer.

Set out below is the procedure followed using the R-WAP

1. Resident Investors should visit R-WAP accessible at <https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx> and fill the online Application Form available on R-WAP in electronic mode. Please ensure to provide correct DP-ID, Client-ID, Folio number (only for resident Eligible Equity Shareholders, who hold Equity Shares in physical form as on Record Date), PAN details and all other details sought for while submitting the online Application Form;
2. Non-resident Investors are not eligible to apply in this Issue through R-WAP and only resident Investors are eligible to apply in this Issue through R-WAP;
3. The Investors should ensure that Application process is verified through the email / mobile number. Post due verification, the Investors can obtain details of their respective Rights Entitlements and apply in this Issue by filling up the online Application Form which, among others, will require details of total number of Right Shares to be applied for. Please note that the Application Money will be determined based on number of Right Shares applied for;
4. The Investors who are Renounees should select the category of 'Renounee' at the application page of R-WAP and provide DP ID, Client ID, PAN and other required demographic details for validation. The Renounees shall also be required to provide the required Application details, such as total number of Right Shares to be applied for. Shareholder who has purchased Rights Entitlement from the BSE or through off-market transaction, should select 'Eligible Equity Shareholder' category;
5. The Investors shall make online payment using internet banking or UPI facility from their own bank account only. Such Application Money will be adjusted for either Allotment or refund. Applications made using payment from third party bank accounts will be rejected. Prior to making an Application, the Investors should enable the internet banking or UPI facility of their respective bank accounts and the Investors should ensure that the respective bank accounts have sufficient funds. If the funds available in the bank account are less than total amount payable on submission of online Application Form, such Application shall be rejected. Please note that R-WAP is a non-cash mode mechanism in accordance with the SEBI Rights Issue Circulars;
6. Verification in respect of Application through Investors' own bank account, shall be done through the latest beneficial position data of our Company containing Investor's bank account details, beneficiary account details provided to the depository, penny drop, cancelled cheque for joint holder verification and such other industry accepted and tested methods for online payment.
7. The Application Money collected through Applications made on the R-WAP will be credited to the Escrow Account, opened by our Company with the Escrow Collection Bank.

ACCEPTANCE OF THIS ISSUE

Investors may accept this Issue and apply for the Right Shares:

1. Submitting the Application Form to the Designated Branch of the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorizing such SCSB to block Application Money payable on the Application in their respective ASBA Accounts, or
2. Filling the online Application Form available on R-WAP and make online payment using their internet banking or UPI facility from their own bank account thereat.

Please note that on the Issue Closing Date:

1. Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the BSE Limited, and
2. The R-WAP facility will be available until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the BSE.

Applications submitted to anyone other than the Designated Branches of the SCSB or using R-WAP are liable to be rejected.

Investors can also make Application on plain paper under ASBA process mentioning all necessary details as mentioned under the section '*Application on Plain Paper under ASBA processes*' on page 144 of this Letter of Offer.

ADDITIONAL RIGHT SHARES

Investors are eligible to apply for additional Right Shares over and above their Rights Entitlements, provided that they are eligible to apply for Right Shares under applicable law and they have applied for all the Right Shares forming part of their Rights Entitlements without renouncing them in whole or in part. The Rights Entitlements comprise of 1 Rights Shares. Where the number of additional Right Shares applied for exceeds the number available for Allotment, the Allotment would be made as per the Basis of Allotment finalized in consultation with the Designated Stock Exchange. Applications for additional Right Shares shall be considered and Allotment shall be made in accordance with the SEBI (ICDR) Regulations and in the manner prescribed under the section '*Basis of Allotment*' on page 156 of this Letter of Offer.

Eligible Shareholders who renounce their Rights Entitlements cannot apply for additional Right Shares.

Resident Eligible Equity Shareholders who hold Equity Shares in physical form as on the Record Date cannot renounce until the details of their demat account are provided to our Company or the Registrar and the dematerialized Rights Entitlements are transferred from suspense escrow demat account to the respective demat accounts of such Eligible Equity Shareholders within prescribed timelines. However, such Eligible Equity Shareholders, where the dematerialized Rights Entitlements are transferred from the suspense escrow demat account to the respective demat accounts within prescribed timelines, can apply for additional Rights Shares while submitting the Application through ASBA process or using the R-WAP facility.

PROCEDURE FOR RENUNCIATION OF RIGHTS ENTITLEMENTS

The Investors may renounce the Rights Entitlements, credited to their respective demat accounts, either in full or in part (a) by using the secondary market platform of the BSE; or (b) through an off -market transfer, during the Renunciation Period. Such renunciation shall result in renouncement of the Right Shares. The Investors should have the demat Rights Entitlements credited/lying in his/her own demat account prior to the renunciation. The trades through On Market Renunciation and Off Market Renunciation will be settled by transferring the Rights Entitlements through the depository mechanism.

Investors may be subject to adverse foreign, state or local tax or legal consequences as a result of trading in the Rights Entitlements. Investors who intend to trade in the Rights Entitlements should consult their tax advisor or stock broker regarding any cost, applicable taxes, charges and expenses (including brokerage) that may be levied for trading in Rights Entitlements.

THE LEAD MANAGER AND OUR COMPANY ACCEPT NO RESPONSIBILITY TO BEAR OR PAY ANY COST, APPLICABLE TAXES, CHARGES, AND EXPENSES (INCLUDING BROKERAGE), AND SUCH COSTS WILL BE INCURRED SOLELY BY THE INVESTORS.

PLEASE NOTE THAT THE RIGHTS ENTITLEMENTS WHICH ARE NEITHER RENOUNCED NOR SUBSCRIBED BY THE INVESTORS ON OR BEFORE THE ISSUE CLOSING DATE SHALL LAPSE AND SHALL BE EXTINGUISHED AFTER THE ISSUE CLOSING DATE.

(i) On Market Renunciation

The Investors may renounce the Rights Entitlements, credited to their respective demat accounts by trading/selling them on the secondary market platform of the BSE through a registered stock broker in the same manner as the existing Equity Shares of our Company.

In this regard, in terms of provisions of the SEBI (ICDR) Regulations and the SEBI Rights Issue Circulars, the Rights Entitlements credited to the respective demat accounts of the Eligible Shareholders shall be admitted for trading on

the BSE under the ISIN that shall be allotted for the Rights Entitlement subject to requisite approvals. The details for trading in Rights Entitlements will be as specified by the BSE from time to time.

The Rights Entitlements are tradable in dematerialized form only. The market lot for trading of Rights Entitlements is one Rights Entitlements.

The On Market Renunciation shall take place only during the Renunciation Period for On Market Renunciation, i.e., from Monday, February 28, 2022, to Tuesday, March 08, 2022 (both days inclusive).

The Investors holding the Rights Entitlements who desire to sell their Rights Entitlements will have to do so through their registered stock brokers by quoting the ISIN INE026L20022 (for Rights Entitlement) that shall be allotted for the Rights Entitlement and indicating the details of the Rights Entitlements they intend to sell. The Investors can place order for sale of Rights Entitlements only to the extent of Rights Entitlements available in their demat account.

The On Market Renunciation shall take place electronically on secondary market platform of BSE under automatic order matching mechanism and on 'T+2 rolling settlement bases, where 'T' refers to the date of trading. The transactions will be settled on trade-for-trade basis. Upon execution of the order, the stock broker will issue a contract note in accordance with the requirements of the BSE and the SEBI.

(ii) Off Market Renunciation

The Investors may renounce the Rights Entitlements, credited to their respective demat accounts by way of an off-market transfer through a depository participant. The Rights Entitlements can be transferred in dematerialized form only.

Eligible Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renounees on or prior to the Issue Closing Date.

The Investors holding the Rights Entitlements who desire to transfer their Rights Entitlements will have to do so through their depository participant by issuing a delivery instruction slip quoting the ISIN (for Rights Entitlement) that shall be allotted for the Rights Entitlement, the details of the buyer and the details of the Rights Entitlements they intend to transfer. The buyer of the Rights Entitlements (unless already having given a standing receipt instruction) has to issue a receipt instruction slip to their depository participant. The Investors can transfer Rights Entitlements only to the extent of Rights Entitlements available in their demat account.

The instructions for transfer of Rights Entitlements can be issued during the working hours of the depository participants. The detailed rules for transfer of Rights Entitlements through off-market transfer shall be as specified by the NSDL and CDSL from time to time.

APPLICATION ON PLAIN PAPER UNDER ASBA PROCESS

An Eligible Equity Shareholder who is eligible to apply under the ASBA process may make an Application to subscribe to this Issue on plain paper. An Eligible Equity Shareholder shall submit the plain paper Application to the Designated Branch of the SCSB for authorizing such SCSB to block Application Money in the said bank account maintained with the same SCSB.

Applications on plain paper will not be accepted from any address outside India. Please note that the Eligible Shareholders who are making the Application on plain paper shall not be entitled to renounce their Rights Entitlements and should not utilize the Application Form for any purpose including renunciation even if it is received subsequently.

PLEASE NOTE THAT APPLICATION ON PLAIN PAPER CANNOT BE SUBMITTED THROUGH R-WAP.

The application on plain paper, duly signed by the Eligible Equity Shareholder including joint holders, in the same order and as per specimen recorded with his bank, must reach the office of the Designated Branch of the SCSB before the Issue Closing Date and should contain the following particulars:

- (i) Name of our Company, being '**Tilak Ventures Limited**';
- (ii) Name and address of the Eligible Equity Shareholder including joint holders (in the same order and as per specimen recorded with our Company or the Depository);
- (iii) Registered Folio No./DP and Client ID No.;
- (iv) Number of Equity Shares held as on Record Date;
- (v) Allotment option – only dematerialized form;
- (vi) Number of Right Shares entitled to;
- (vii) Total number of Right Shares applied for;
- (viii) Number of additional Right Shares applied for, if any;
- (ix) Total number of Right Shares applied for;
- (x) On Application, Investors will have to pay ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price and the balance ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price, will have to be paid, on one or more subsequent Call(s), as determined by the Board of Directors at its sole discretion, from time to time;
- (xi) Details of the ASBA Account such as the account number, name, address and branch of the relevant SCSB;
- (xii) In case of non-resident Eligible Shareholders making an application with an Indian address, details of the NRE/FCNR/NRO Account such as the account number, name, address, branch of the SCSB with which the account is maintained and a copy of the RBI approval obtained pursuant to Rule 7 of the FEMA Rules.
- (xiii) Except for Applications on behalf of the Central or State Government, the residents of Sikkim and the officials appointed by the courts, PAN of the Eligible Equity Shareholder and for each Eligible Equity Shareholder in case of joint names, irrespective of the total value of the Right Shares applied for pursuant to this Issue;
- (xiv) Authorization to the Designated Branch of the SCSB to block an amount equivalent to the Application Money in the ASBA Account;
- (xv) Signature of the Eligible Equity Shareholder (in case of joint holders, to appear in the same sequence and order as they appear in the records of the SCSB); and
- (xvi) In addition, all such Eligible Shareholders are deemed to have accepted the following:

"I/ We understand that neither the Rights Entitlement nor the Equity Shares have been, or will be, registered under the United States Securities Act of 1933, as amended (the "US Securities Act") or any United States state securities laws, and may not be offered, sold, resold or otherwise transferred within the United States or to the territories or possessions thereof (the "United States") except in a transaction exempt from, or not subject to, the registration requirements of the US Securities Act. I/ we understand the offering to which this application relates is not, and under no circumstances is to be construed as, an offering of any Equity Shares or Rights Entitlement for sale in the United States, or as a solicitation therein of an offer to buy any of the said Equity Shares or Rights Entitlement in the United States. Accordingly, I/ we understand that this application should not be forwarded to or transmitted in or to the United States at any time. I/ we understand that none of the Company, the Registrar, the Lead Manager, or any other person acting on behalf of the Company will accept subscriptions from any person, or the agent of any person, who appears to be, or who we, the Registrar, the Lead Manager or any other person acting on behalf of the Company has reason to believe is in the United States, or if such person is outside India and the United States, such person is not a corporate shareholder, or is ineligible to participate in the Issue under the securities laws of their jurisdiction. I/ We

will not offer, sell or otherwise transfer any of the Equity Shares which may be acquired by us in any jurisdiction or under any circumstances in which such offer or sale is not authorized or to any person to whom it is unlawful to make such offer, sale or invitation except under circumstances that will result in compliance with any applicable laws or regulations. We satisfy, and each account for which we are acting satisfies, all suitability standards for investors in investments of the type subscribed for herein imposed by the jurisdiction of our residence.

*I/ We understand and agree that the Rights Entitlement and Equity Shares may not be reoffered, resold, pledged or otherwise transferred except in an offshore transaction in compliance with Regulation S under the US Securities Act (hereinafter referred to as ‘**Regulation S**’), or otherwise pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act. I/We (i) am/are, and the person, if any, for whose account I/we am/are acquiring such Rights Entitlement, and/or the Equity Shares, is/are outside the United States, and (ii) is/are acquiring the Rights Entitlement and/or the Equity Shares in an offshore transaction meeting the requirements of Regulation S.*

I/ We acknowledge that the Company, the Lead Manager, their affiliates and others will rely upon the truth and accuracy of the foregoing representations and agreements.” In cases where multiple Application Forms are submitted for Applications pertaining to Rights Entitlements credited to the same demat account or in demat suspense escrow account, including cases where an Investor submits Application Forms along with a plain paper Application, such Applications shall be liable to be rejected. Investors are requested to strictly adhere to these instructions. Failure to do so could result in an Application being rejected, with our Company, the Lead Manager and the Registrar not having any liability to the Investor. The plain paper Application format will be available on the website of the Registrar at www.linkintime.co.in.

I/ We acknowledge that Our Company, the Lead Manager and the Registrar shall not be responsible if the Applications are not uploaded by SCSB or funds are not blocked in the Investors’ ASBA Accounts on or before the Issue Closing Date.”

In cases where multiple Application Forms are submitted for Applications pertaining to Rights Entitlements credited to the same demat account or in demat suspense escrow account, including cases where an Investor submits Application Forms along with a plain paper Application, such Applications shall be liable to be rejected. Investors are requested to strictly adhere to these instructions. Failure to do so could result in an Application being rejected, with our Company, the Lead Manager and the Registrar not having any liability to the Investor. The plain paper Application format will be available on the website of the Registrar at www.linkintime.co.in.

Our Company, the Lead Manager and the Registrar shall not be responsible if the Applications are not uploaded by SCSB or funds are not blocked in the Investors’ ASBA Accounts on or before the Issue Closing Date.

MODE OF PAYMENT

All payments against the Application Forms shall be made only through

1. ASBA facility; or
2. Internet banking or UPI facility if applying through R-WAP.

The Registrar will not accept any payments against the Application Forms, if such payments are not made through ASBA facility or internet banking or UPI facility if applying through R-WAP.

In case of Application through ASBA facility, the Investor agrees to block the entire amount payable on Application with the submission of the Application Form, by authorizing the SCSB to block an amount, equivalent to the amount payable on Application, in the Investor’s ASBA Account.

After verifying that sufficient funds are available in the ASBA Account, details of which are provided in the Application Form, the SCSB shall block an amount equivalent to the Application Money mentioned in the Application Form until the Transfer Date. On the Transfer Date, upon receipt of intimation from the Registrar, pursuant to the finalization of the Basis of Allotment as approved by the Designated Stock Exchange, the SCSBs shall transfer such

amount as per the Registrar's instruction from the ASBA Account into the Allotment Account which shall be a separate bank account maintained by our Company, other than the bank account referred to in sub-section (3) of Section 40 of the Companies Act, 2013. The balance amount remaining after the finalization of the Basis of Allotment on the Transfer Date shall be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the respective SCSB.

The Investors would be required to give instructions to the respective SCSBs to block the entire amount payable on their Application at the time of the submission of the Application Form.

The SCSB may reject the application at the time of acceptance of Application Form if the ASBA Account, details of which have been provided by the Investor in the Application Form does not have sufficient funds equivalent to the amount payable on Application mentioned in the Application Form. After the acceptance of the Application by the SCSB, our Company would have a right to reject the Application on technical grounds as set forth hereinafter.

For details of mode of payment in case of Application through R-WAP, please see 'Procedure for Application through R-WAP' on page 141 of this Letter of Offer.

Instructions issued in this regard by the Registrar to the respective SCSB.

1. Mode of payment for Resident Investors

All payments on the Application Forms shall be made only through ASBA facility or internet banking or UPI facility if applying through R-WAP. Applicants are requested to strictly adhere to these instructions.

2. Mode of payment for non-resident Investors

As regards the Application by non-resident Investors, the following conditions shall apply:

- (i) Individual non-resident Indian Applicants who are permitted to subscribe to Right Shares by applicable local securities laws can obtain Application Forms on the websites of the Registrar, our Company and the Lead Manager;

Note: In case of non-resident Eligible Shareholders, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form shall be sent to (i) the Indian addresses of the non-resident Eligible Shareholders, on a reasonable effort basis, who have provided an Indian address to our Company; and (ii) the e-mail addresses of the foreign corporate or institutional shareholders.

The Letter of Offer will be provided by the Registrar on behalf of our Company or the Lead Manager to the Eligible Shareholders at (i) the Indian addresses of the non-resident Eligible Shareholders, on a reasonable effort basis, who have provided an Indian address to our Company; and (ii) the e-mail addresses of the foreign corporate or institutional shareholders, in each case who make a request in this regard.

- (ii) Application Forms will not be accepted from non-resident Investors in any jurisdiction where the offer or sale of the Rights Entitlements and Right Shares may be restricted by applicable securities laws;
- (iii) Payment by non-residents must be made only through ASBA facility and using permissible accounts in accordance with FEMA, FEMA Rules and requirements prescribed by the RBI;

Notes

- (i) In case where repatriation benefit is available, interest, dividend, sales proceeds derived from the investment in Right Shares can be remitted outside India, subject to tax, as applicable according to the Income-tax Act;
- (ii) In case Right Shares are allotted on a non-repatriation basis, the dividend and sale proceeds of the Right Shares cannot be remitted outside India;

- (iii) In case of an Application Form received from non-residents, Allotment, refunds and other distribution, if any, will be made in accordance with the guidelines and rules prescribed by the RBI as applicable at the time of making such Allotment, remittance and subject to necessary approvals;
- (iv) Application Forms received from non-residents/ NRIs, or persons of Indian origin residing abroad for Allotment of Right Shares shall, amongst other things, be subject to conditions, as may be imposed from time to time by RBI under FEMA, in respect of matters including Refund of Application Money and Allotment;
- (v) In the case of NRIs who remit their Application Money from funds held in FCNR/NRE Accounts, refunds and other disbursements, if any shall be credited to such account;
- (vi) Non-resident Renounces who are not Eligible Shareholders must submit regulatory approval for applying for additional Right Shares;

APPLICATION BY ELIGIBLE SHAREHOLDERS HOLDING EQUITY SHARES IN PHYSICAL FORM

Please note that in accordance with Regulation 77A of the SEBI (ICDR) Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Rights Shares shall be made in dematerialized form only. Accordingly, Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date and desirous of subscribing to Rights Shares in this Issue are advised to furnish the details of their demat account to the Registrar or our Company at least 2 (Two) Working Days prior to the Issue Closing Date, to enable the credit of their Rights Entitlements in their respective demat accounts at least one day before the Issue Closing Date.

Prior to the Issue Opening Date, the Rights Entitlements of those resident Eligible Equity Shareholders, among others, who hold Equity Shares in physical form, and whose demat account details are not available with our Company or the Registrar, shall be credited in a demat suspense escrow account opened by our Company. In the event, the relevant details of the demat accounts of such Eligible Equity Shareholders are not received during the Issue Period, then their Rights Entitlements kept in the suspense escrow demat account shall lapse.

To update respective email addresses/ mobile numbers in the records maintained by the Registrar or our Company, Eligible Equity Shareholders should visit www.linkintime.co.in.

Eligible Equity Shareholders, who hold Equity Shares in physical form as on Record Date and who have opened their demat accounts after the Record Date, shall adhere to following procedure for participating in this Issue:

- a. The Eligible Equity Shareholders shall send a letter to the Registrar containing the name(s), address, email address, contact details and the details of their demat account along with copy of self-attested PAN and self-attested client master sheet of their demat account either by email, post, speed post, courier, or hand delivery so as to reach to the Registrar no later than 2 (Two) Working Days prior to the Issue Closing Date;
- b. The Registrar shall, after verifying the details of such demat account, transfer the Rights Entitlements of such Eligible Equity Shareholders to their demat accounts at least 1 (One) day before the Issue Closing Date;
- c. The Eligible Equity Shareholders can access the Application Form from:
 - (i) Our Company at <https://tilakfinance.wordpress.com/>;
 - (ii) The Registrar at www.linkintime.co.in;
 - (iii) The Lead Manager at www.capitalsquare.in;
 - (iv) The BSE at www.bseindia.com
 - (v) The Registrar's web-based application platform ('R-WAP') at <https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx>;

The Eligible Shareholders can obtain the details of their respective Rights Entitlements from the website of the Registrar at <https://web.linkintime.co.in/RIGHTSISSUE/rightsissues-Knowyourapplication.aspx> by entering their DP-ID and Client-ID and PAN. The link for the same shall also be available on the website of our Company at, <https://tilakfinance.wordpress.com/>.

- d. The Eligible Equity Shareholders shall, on or before the Issue Closing Date (i) submit the Application Form to the Designated Branch of the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts or (ii) fill the online Application Form available on R-WAP and make online payment using their internet banking or UPI facility from their own bank account thereat.

PLEASE NOTE THAT NON-RESIDENT ELIGIBLE EQUITY SHAREHOLDERS, WHO HOLD EQUITY SHARES IN PHYSICAL FORM AS ON RECORD DATE AND WHO HAVE NOT FURNISHED THE DETAILS OF THEIR RESPECTIVE DEMAT ACCOUNTS TO THE REGISTRAR OR OUR COMPANY AT LEAST TWO WORKING DAYS PRIOR TO THE ISSUE CLOSING DATE, SHALL NOT BE ELIGIBLE TO MAKE AN APPLICATION FOR RIGHTS SHARES AGAINST THEIR RIGHTS ENTITLEMENTS WITH RESPECT TO THE EQUITY SHARES HELD IN PHYSICAL FORM.

ALLOTMENT OF THE RIGHT SHARES IN DEMATERIALIZED FORM

PLEASE NOTE THAT THE RIGHT SHARES APPLIED FOR IN THIS ISSUE CAN BE ALLOTTED ONLY IN DEMATERIALIZED FORM AND TO THE SAME DEPOSITORY ACCOUNT IN WHICH OUR EQUITY SHARES ARE HELD BY SUCH INVESTOR ON THE RECORD DATE. FOR DETAILS, SEE 'ALLOTMENT ADVICE OR REFUND/ UNBLOCKING OF ASBA ACCOUNTS' ON PAGE 156 OF THIS LETTER OF OFFER.

GENERAL INSTRUCTIONS FOR INVESTORS

1. Please read this Letter of Offer carefully to understand the Application process and applicable settlement process;
2. Please read the instructions on the Application Form sent to you;
3. The Application Form can be used by both the Eligible Shareholders and the Renounees;
4. Application should be made only through the ASBA facility or using R-WAP;
5. Application should be complete in all respects. The Application Form found incomplete with regard to any of the particulars required to be given therein, and/or which are not completed in conformity with the terms of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form are liable to be rejected. The Application Form must be filled in English;
6. In case of non-receipt of Application Form, Application can be made on plain paper mentioning all necessary details as mentioned under the section '*Application on Plain Paper under ASBA processes*' on page 144 of this Letter of Offer;
7. In accordance with Regulation 76 of the SEBI (ICDR) Regulations, SEBI Rights Issue Circulars and ASBA Circulars, all Investors desiring to make an Application in this Issue are mandatorily required to use either the ASBA process or the optional mechanism instituted only for resident Investors in this Issue, i.e., R-WAP. Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA or using the R-WAP;
8. An Investor, wishing to participate in this Issue through the ASBA facility, is required to have an ASBA enabled bank account with an SCSB, prior to making the Application.
9. In case of Application through R-WAP, the Investors should enable the internet banking or UPI facility of their respective bank accounts;

10. Applications should be (i) submitted to the Designated Branch of the SCSB or made online/electronic through the website of the SCSBs (if made available by such SCSB) for authorizing such SCSB to block Application Money payable on the Application in their respective ASBA Accounts, or (ii) filled on the R-WAP. Please note that on the Issue Closing Date, (i) Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the BSE, and (ii) the R-WAP facility will be available until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the BSE Limited;
11. Applications should not be submitted to the Bankers to the Issue or Escrow Collection Bank (assuming that such Escrow Collection Bank is not an SCSB), our Company or the Registrar or the Lead Manager;
12. In case of Application through ASBA facility, Investors are required to provide necessary details, including details of the ASBA Account, authorization to the SCSB to block an amount equal to the Application Money in the ASBA Account mentioned in the Application Form;
13. All Applicants, and in the case of Application in joint names, each of the joint Applicants, should mention their PAN allotted under the Income-tax Act, irrespective of the amount of the Application. Except for Applications on behalf of the Central or the State Government, the residents of Sikkim and the officials appointed by the courts, **Applications without PAN will be considered incomplete and are liable to be rejected.** With effect from August 16, 2010, the demat accounts for Investors for which PAN details have not been verified shall be “suspended for credit” and no Allotment and credit of Right Shares pursuant to this Issue shall be made into the accounts of such Investors. Further, in case of Application in joint names, each of the joint Applicants should sign the Application Form;
14. In case of Application through ASBA facility, all payments will be made only by blocking the amount in the ASBA Account. Furthermore, in case of Applications submitted using the R-WAP facility, payments shall be made using internet banking or UPI facility. Cash payment or payment by cheque or demand draft or pay order or NEFT or RTGS or through any other mode is not acceptable for application through ASBA process. In case payment is made in contravention of this, the Application will be deemed invalid and the Application Money will be refunded and no interest will be paid thereon;
15. For physical Applications through ASBA at Designated Branches of SCSB, signatures should be either in English or Hindi or in any other language specified in the Eighth Schedule to the Constitution of India. Signatures other than in any such language or thumb impression must be attested by a Notary Public or a Special Executive Magistrate under his/her official seal. The Investors must sign the Application as per the specimen signature recorded with the SCSB;
16. In case of joint holders and physical Applications through ASBA process, all joint holders must sign the relevant part of the Application Form in the same order and as per the specimen signature(s) recorded with the SCSB. In case of joint Applicants, reference, if any, will be made in the first Applicant’s name and all communication will be addressed to the first Applicant;
17. All communication in connection with Application for the Right Shares, including any change in address of the Eligible Shareholders should be addressed to the Registrar prior to the date of Allotment in this Issue quoting the name of the first/sole Applicant, folio numbers/DP ID and Client ID and Application Form number, as applicable; In case of any change in address of the Eligible Shareholders, the Eligible Shareholders should also send the intimation for such change to the respective depository participant, or to our Company or the Registrar;
18. Please note that subject to SCSBs complying with the requirements of SEBI Circular bearing reference number ‘CIR/CFD/DIL/13/2012 dated September 25, 2012’ within the periods stipulated therein, Applications made through ASBA facility may be submitted at the Designated Branches of the SCSBs. Application through ASBA facility in electronic mode will only be available with such SCSBs who provide such facility;
19. In terms of the SEBI circular CIR/CFD/DIL/1/2013 dated January 02, 2013, it is clarified that for making applications by banks on their own account using ASBA facility, SCSBs should have a separate account in own name with any other SEBI registered SCSB(s). Such account shall be used solely for the purpose of making application in public/ rights issues and clear demarcated funds should be available in such account for ASBA applications;
20. Investors are required to ensure that the number of Right Shares applied for by them do not exceed the prescribed limits under the applicable law;

21. An Applicant being an OCB is required not to be under the adverse notice of the RBI and must submit approval from RBI for applying in this Issue;

Do's:

1. Ensure that the Application Form and necessary details are filled in. In place of Application number, Investors can mention the reference number of the e-mail received from Registrar informing about their Rights Entitlement or last eight digits of the demat account. Alternatively, SCSBs may mention their internal reference number in place of application number;
2. Except for Application submitted on behalf of the Central or the State Government, residents of Sikkim and the officials appointed by the courts, each Applicant should mention their PAN allotted under the Income-tax Act;
3. Ensure that the demographic details such as address, PAN, DP ID, Client ID, bank account details and occupation ("Demographic Details") are updated, true and correct, in all respects;
4. Investors should provide correct DP-ID and client-ID/ folio number while submitting the Application. Such DP-ID and Client-ID/ folio number should match the demat account details in the records available with Company and/or Registrar, failing which such Application is liable to be rejected. Investor will be solely responsible for any error or inaccurate detail provided in the Application. Our Company, the Lead Manager, SCSBs or the Registrar will not be liable for any such rejections.

Don'ts:

1. Do not apply if you are ineligible to participate in this Issue under the securities laws applicable to your jurisdiction;
2. Do not submit the GIR number instead of the PAN as the application is liable to be rejected on this ground;
3. Avoid applying on the Issue Closing Date due to risk of delay/ restrictions in making any physical Application;
4. Do not pay the Application Money in cash, by money order, pay order or postal order;
5. Do not submit multiple Applications.

Do's for Investors applying through ASBA:

1. Ensure that the details about your Depository Participant and beneficiary account are correct and the beneficiary account is activated as the Right Shares will be Allotted in the dematerialized form only;
2. Ensure that the Applications are submitted with the Designated Branch of the SCSBs and details of the correct bank account have been provided in the Application;
3. Ensure that there are sufficient funds (equal to {number of Right Shares (including additional Right Shares) applied for} X {Application Money of Right Shares}) available in ASBA Account mentioned in the Application Form before submitting the Application to the respective Designated Branch of the SCSB;
4. Ensure that you have authorized the SCSB for blocking funds equivalent to the total amount payable on application mentioned in the Application Form, in the ASBA Account, of which details are provided in the Application and have signed the same;
5. Ensure that you have a bank account with an SCSB providing ASBA facility in your location and the Application is made through that SCSB providing ASBA facility in such location;
6. Ensure that you receive an acknowledgement from the Designated Branch of the SCSB for your submission of the Application Form on a plain paper Application;

7. Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case the Application Form is submitted in joint names, ensure that the beneficiary account is also held in same joint names and such names are in the same sequence in which they appear in the Application Form and the Rights Entitlement Letter;

Do's for Investors applying through R-WAP:

1. Ensure that the details of the correct bank account have been provided while making payment along with submission of the Application;
2. Ensure that there are sufficient funds (equal to {number of Right Shares (including additional Right Shares) applied for} X {Application Money of Right Shares}) available in the bank account through which payment is made using the R-WAP;
3. Ensure that you make the payment towards your application through your bank account only and not use any third party bank account for making the payment. In case you are using a bank account which is not linked with your demat account, please make sure to attach a copy of cheque at the time of submitting the Application,;
4. Ensure that you receive a confirmation email on successful transfer of funds;
5. Ensure you have filled in correct details of PAN, folio number, DP ID and Client ID, as applicable, and all such other details as may be required;
6. Ensure that you receive an acknowledgement from the R-WAP for your submission of the Application;

Don'ts for Investors applying through ASBA:

1. Do not apply if you are not eligible to participate in this Issue under the securities laws applicable to your jurisdiction;
2. Do not submit the Application Form after you have submitted a plain paper Application to a Designated Branch of the SCSB or vice versa;
3. Do not send your physical Application to the Lead Manager, the Registrar, the Escrow Collection Bank (assuming that such Escrow Collection Bank is not an SCSB), a branch of the SCSB which is not a Designated Branch of the SCSB or our Company; instead submit the same to a Designated Branch of the SCSB only;
4. Do not instruct the SCSBs to unblock the funds blocked under the ASBA process;

Don'ts for Investors applying through R-WAP:

1. Do not apply from bank account of third parties;
2. Do not apply if you are a non-resident Investor;
3. Do not apply from non-resident account;
4. Do not apply from corporate account;

GROUPS FOR TECHNICAL REJECTION

Applications made in this Issue are liable to be rejected on the following grounds:

1. DP-ID and Client-ID mentioned in Application not matching with the DP-ID and Client ID records available with the Registrar;
2. Sending an Application to the Lead Manager, Registrar, Escrow Collection Banks (assuming that such Escrow Collection Bank is not a SCSB), to a branch of a SCSB which is not a Designated Branch of the SCSB or our Company;

3. Insufficient funds are available in the ASBA Account with the SCSB for blocking the Application Money;
4. Funds in the ASBA Account whose details are mentioned in the Application Form having been frozen pursuant to regulatory orders;
5. Account holder not signing the Application or declaration mentioned therein;
6. Submission of more than one Application Forms for Rights Entitlements available in a particular demat account;
7. Multiple Application Forms, including cases where an Investor submits Application Forms along with a plain paper Application;
8. Submitting the GIR number instead of the PAN (except for Applications on behalf of the Central or State Government, the residents of Sikkim and the officials appointed by the courts);
9. Applications by persons not competent to contract under the Indian Contract Act, 1872, except Applications by minors having valid demat accounts as per the demographic details provided by the Depositories;
10. Applications by SCSB on own account, other than through an ASBA Account in its own name with any other SCSB;
11. Application Forms which are not submitted by the Investors within the time periods prescribed in the Application Form and this Letter of Offer;
12. Physical Application Forms not duly signed by the sole or joint Investors;
13. Application Forms accompanied by stock invest, outstation cheques, post-dated cheques, and money order, postal order or outstation demand drafts;
14. If an Investor is (a) debarred by SEBI; or (b) if SEBI has revoked the order or has provided any interim relief then failure to attach a copy of such SEBI order allowing the Investor to subscribe to their Rights Entitlements;
15. Applications which: (i) appears to our Company or its agents to have been executed in, electronically transmitted from or dispatched from the United States (other than from persons in the United States who are U.S. QIBs) or other jurisdictions where the offer and sale of the Right Shares is not permitted under laws of such jurisdictions; (ii) does not include the relevant certifications set out in the Application Form, including to the effect that the person submitting and/or renouncing the Application Form is (a) outside India and the United States and is a foreign corporate or institutional shareholder eligible to subscribe for the Rights Share under the applicable securities laws or (b) a U.S. QIB in the United States, and in each case such person is complying with laws of jurisdictions applicable to such person in connection with this Issue; or (iii) where either a registered Indian address is not provided or where our Company believes acceptance of such Application Form may infringe applicable legal or regulatory requirements; and our Company shall not be bound to issue or allot any Right Shares in respect of any such Application Form;
16. Applications which have evidence of being executed or made in contravention of applicable securities laws;
17. Details of PAN mentioned in the Application does not match with the PAN records available with the Registrar;
18. Applications by a non-resident without the approval from RBI with respect to Rule 7 of the FEMA Rules;

Applications under the R-WAP process are liable to be rejected on the following grounds (in addition to above applicable grounds):

1. Applications by non-resident Investors;
2. Payment from third party bank accounts;

Our Company may, in consultation with the Lead Manager and Designated Stock Exchange, decide to relax any of the grounds of technical rejection mentioned hereinabove.

DEPOSITORY ACCOUNT AND BANK DETAILS FOR INVESTORS HOLDING SHARES IN DEMAT ACCOUNTS AND APPLYING IN THIS ISSUE.

IT IS MANDATORY FOR ALL THE INVESTORS APPLYING UNDER THIS ISSUE TO APPLY THROUGH THE ASBA PROCESS OR THROUGH THE R-WAP PROCESS (AVAILABLE ONLY FOR RESIDENT INVESTORS), TO RECEIVE THEIR RIGHT SHARES DEMATERIALISED FORM AND TO THE SAME DEPOSITORY ACCOUNT/ CORRESPONDING PAN IN WHICH THE EQUITY SHARES ARE HELD BY THE INVESTOR AS ON THE RECORD DATE. ALL INVESTORS APPLYING UNDER THIS ISSUE SHOULD MENTION THEIR DEPOSITORY PARTICIPANT'S NAME, DP-ID AND BENEFICIARY ACCOUNT NUMBER/ FOLIO NUMBER IN THE APPLICATION FORM. INVESTORS MUST ENSURE THAT THE NAME GIVEN IN THE APPLICATION FORM IS EXACTLY THE SAME AS THE NAME IN WHICH THE DEPOSITORY ACCOUNT IS HELD. IN CASE THE APPLICATION FORM IS SUBMITTED IN JOINT NAMES, IT SHOULD BE ENSURED THAT THE DEPOSITORY ACCOUNT IS ALSO HELD IN THE SAME JOINT NAMES AND ARE IN THE SAME SEQUENCE IN WHICH THEY APPEAR IN THE APPLICATION FORM OR PLAIN PAPER APPLICATIONS, AS THE CASE MAY BE.

Investors applying under this Issue should note that on the basis of name of the Investors, Depository Participant's name and identification number and beneficiary account number provided by them in the Application Form or the plain paper Applications, as the case may be, the Registrar will obtain Demographic Details from the Depository. Hence, Investors applying under this Issue should carefully fill in their Depository Account details in the Application.

These Demographic Details would be used for all correspondence with such Investors including mailing of the letters intimating unblocking of bank account of the respective Investor and/or refund. The Demographic Details given by the Investors in the Application Form would not be used for any other purposes by the Registrar. Hence, Investors are advised to update their Demographic Details as provided to their Depository Participants.

By signing the Application Forms, the Investors would be deemed to have authorized the Depositories to provide, upon request, to the Registrar, the required Demographic Details as available on its records.

The Allotment advice and the email intimating unblocking of ASBA Account or refund (if any) would be emailed to the address of the Investor as per the email address provided to our Company or the Registrar or Demographic Details received from the Depositories. The Registrar will give instructions to the SCSBs for unblocking funds in the ASBA Account to the extent Right Shares are not allotted to such Investor. Please note that any such delay shall be at the sole risk of the Investors and none of our Company, the SCSBs, Registrar or the Lead Manager shall be liable to compensate the Investor for any losses caused due to any such delay or be liable to pay any interest for such delay.

In case no corresponding record is available with the Depositories that match three parameters, (a) names of the Investors (including the order of names of joint holders), (b) the DP ID, and (c) the beneficiary account number, then such Application Forms are liable to be rejected.

MULTIPLE APPLICATIONS

In case where multiple Applications are made in respect the Rights Entitlements using same demat account, such Applications shall be liable to be rejected. However supplementary applications in relation to further Right Shares with/without using additional Rights Entitlements will not be treated as multiple application. A separate Application can be made in respect of each scheme of a mutual fund registered with SEBI and such Applications shall not be treated as multiple applications. For details, see '*Procedure for Applications by Mutual Funds*' below. Cases where Investor submits Application Forms along with plain paper or multiple plain paper Applications for same Rights Entitlements shall be treated as multiple applications.

In cases where multiple Application Forms are submitted, such Applications shall be treated as multiple applications, including cases where an Investor submits Application Forms along with a plain paper Application or multiple plain paper Applications, such Applications shall be treated as multiple applications and are liable to be rejected.

LAST DATE FOR APPLICATION

The last date for submission of the duly filled in the Application Form or a plain paper Application is Tuesday, March 15, 2022, i.e., Issue Closing Date. The Board of Directors may extend the said date for such period as it may determine from time to time, subject to the Issue Period not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date).

If the Application Form is not submitted with an SCSB, uploaded with the BSE and the Application Money is not blocked with the SCSB or if the Application Form is not accepted at the R-WAP, on or before the Issue Closing Date or such date as may be extended by the Board of Directors, the invitation to offer contained in this Letter of Offer shall be deemed to have been declined and the Board of Directors shall be at liberty to dispose of the Right Shares hereby offered, as provided under the section, '**Basis of Allotment**' on page 156 of this Letter of Offer.

Please note that on the Issue Closing Date, (i) Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the BSE Limited, and (ii) the R-WAP facility will be available until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the BSE Limited.

Please ensure that the Application Form and necessary details are filled in. In place of Application number, Investors can mention the reference number of the e-mail received from Registrar informing about their Rights Entitlement or last eight digits of the demat account. Alternatively, SCSBs may mention their internal reference number in place of application number.

WITHDRAWAL OF APPLICATION

An Investor who has applied in this Issue may withdraw their Application at any time during Issue Period by approaching the SCSB where application is submitted or sending the email withdrawal request to tilakventures.rights@linkintime.co.in in case of Application through R-WAP facility. However, no Investor, whether applying through ASBA facility or R-WAP facility, may withdraw their Application post the Issue Closing Date.

ISSUE SCHEDULE

| | |
|--|---------------------------|
| Last date for Credit of Rights Entitlements | Friday, February 25, 2022 |
| Issue Opening Date | Monday, February 28, 2022 |
| Last Date for On Market Renunciation* | Tuesday, March 08, 2022 |
| Issue Closing Date | Tuesday, March 15, 2022 |
| Finalization of Basis of Allotment (on or about) | Friday, March 25, 2022 |
| Date of Allotment (on or about) | Monday, March 28, 2022 |
| Date of Credit (on or about) | Tuesday, March 29, 2022 |
| Date of Listing (on or about) | Tuesday, April 05, 2022 |

* Eligible Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renounees on or prior to the Issue Closing Date.

Our Board of Directors may however decide to extend the Issue Period as it may determine from time to time but not exceeding 30 (Thirty) days from the Issue Opening Date (inclusive of the Issue Opening Date).

BASIS OF ALLOTMENT

Subject to the provisions contained in the Draft Letter of Offer, this Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form, the Articles of Association and the approval of the Designated Stock Exchange, our Board will proceed to allot the Right Shares in the following order of priority:

1. Full Allotment to those Eligible Shareholders who have applied for their Rights Entitlements of Right Shares either in full or in part and also to the Renouncee(s) who has or have applied for Right Shares renounced in their favour, in full or in part.
2. Eligible Shareholders whose fractional entitlements are being ignored and Eligible Shareholders with zero entitlement, would be given preference in allotment of one additional Rights Share each if they apply for additional Right Shares. Allotment under this head shall be considered if there are any unsubscribed Right Shares after allotment under (a) above. If number of Right Shares required for Allotment under this head are more than the number of Right Shares available after Allotment under (a) above, the Allotment would be made on a fair and equitable basis in consultation with the Designated Stock Exchange and will not be a preferential allotment.
3. Allotment to the Eligible Shareholders who having applied for all the Right Shares offered to them as part of this Issue, have also applied for additional Right Shares. The Allotment of such additional Right Shares will be made as far as possible on an equitable basis having due regard to the number of Equity Shares held by them on the Record Date, provided there are any unsubscribed Right Shares after making full Allotment in (1) and (2) above. The Allotment of such Right Shares will be at the sole discretion of our Board in consultation with the Designated Stock Exchange, as a part of this Issue and will not be a preferential allotment.
4. Allotment to Renouncees who having applied for all the Right Shares renounced in their favour, have applied for additional Right Shares provided there is surplus available after making full Allotment under (1), (2) and (3) above. The Allotment of such Right Shares will be made on a proportionate basis in consultation with the Designated Stock Exchange, as a part of this Issue and will not be a preferential allotment.
5. Allotment to any other person, that our Board may deem fit, provided there is surplus available after making Allotment under (1), (2), (3) and (4) above, and the decision of our Board in this regard shall be final and binding. After taking into account Allotment to be made under (1) to (4) above, if there is any unsubscribed portion, the same shall be deemed to be 'unsubscribed'.

Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall send to the Controlling Branches, a list of the Investors who have been allocated Right Shares in this Issue, along with:

1. The amount to be transferred from the ASBA Account to the separate bank account opened by our Company for this Issue, for each successful Application;
2. The date by which the funds referred to above, shall be transferred to the aforesaid bank account; and
3. The details of rejected ASBA applications, if any, to enable the SCSBs to unblock the respective ASBA Accounts.

For Applications through R-WAP, instruction will be sent to Escrow Collection Bank with list of Allottees and corresponding amount to be transferred to the Allotment Account. Further, the list of Applicants eligible for refund with corresponding amount will also be shared with Escrow Collection Bank to refund such Applicants.

ALLOTMENT ADVICE OR REFUND/ UNBLOCKING OF ASBA ACCOUNTS

Our Company will e-mail Allotment advice, refund intimations (including in respect of Applications made through R-WAP facility) or demat credit of Right Shares and/or letters of regret, along with crediting the Allotted Right Shares to the respective beneficiary accounts (only in dematerialized mode) or in a demat suspense account or issue instructions for unblocking the funds in the respective ASBA Accounts, if any, within a period of 15 (Fifteen) days from the Issue Closing Date. In case of failure to do so, our Company and the Directors who are "officers in default" shall pay interest at 15% (Fifteen Percent) p.a. and such other rate as specified under applicable law from the expiry of such 15 (Fifteen) days' period.

In case of Applications through R-WAP, refunds, if any, will be made to the same bank account from which Application Money was received. Therefore, the Investors should ensure that such bank accounts remain valid and active.

In accordance with the SEBI Circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2021/552 dated April 22, 2021, in case of Applications made through the R-WAP facility, refunds, if any for un-allotted or partially allotted applications shall be completed on or before T+1 day (T being the date of finalisation of Basis of Allotment).

The Rights Entitlements will be credited in the dematerialized form using electronic credit under the depository system and the Allotment advice shall be sent, through email, to the email address provided to our Company or at the address recorded with the Depository.

In the case of non-resident Investors who remit their Application Money from funds held in the NRE or the FCNR Accounts, refunds and/or payment of interest or dividend and other disbursements, if any, shall be credited to such accounts.

Where an Applicant has applied for additional Equity Shares in the Issue and is allotted a lesser number of Equity Shares than applied for, the excess Application Money paid/blocked shall be refunded/unblocked. The unblocking of ASBA funds / refund of monies shall be completed be within such period as prescribed under the SEBI (ICDR) Regulations. In the event that there is a delay in making refunds beyond such period as prescribed under applicable law, our Company shall pay the requisite interest at such rate as prescribed under applicable law.

PAYMENT OF REFUND

Mode of making refunds

The payment of refund, if any, including in the event of oversubscription or failure to list or otherwise would be done through any of the following modes. Please note that payment of refund in case of Applications made through R-WAP, shall be through modes under (2) to (7) below.

1. Unblocking amounts blocked using ASBA facility.
2. National Automated Clearing House (hereinafter referred to as '**NACH**') – National Automated Clearing House is a consolidated system of electronic clearing service. Payment of refund would be done through NACH for Applicants having an account at one of the centres specified by the RBI, where such facility has been made available. This would be subject to availability of complete bank account details including MICR code wherever applicable from the depository. The payment of refund through NACH is mandatory for Applicants having a bank account at any of the centres where NACH facility has been made available by the RBI (subject to availability of all information for crediting the refund through NACH including the MICR code as appearing on a cheque leaf, from the depositories), except where Applicant is otherwise disclosed as eligible to get refunds through NEFT or Direct Credit or RTGS.
3. National Electronic Fund Transfer (hereinafter referred to as '**NEFT**') – Payment of refund shall be undertaken through NEFT wherever the Investors' bank has been assigned the Indian Financial System Code (hereinafter referred to as 'IFSC Code'), which can be linked to a MICR, allotted to that particular bank branch. IFSC Code will be obtained from the website of RBI as on a date immediately prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the Investors have registered their nine digit MICR number and their bank account number with the Registrar to our Company or with the Depository Participant while opening and operating the demat account, the same will be duly mapped with the IFSC Code of that particular bank branch and the payment of refund will be made to the Investors through this method.
4. Direct Credit – Investors having bank accounts with the Bankers to the Issue shall be eligible to receive refunds through direct credit. Charges, if any, levied by the relevant bank(s) for the same would be borne by our Company.
5. RTGS – If the refund amount exceeds ₹2,00,000, the Investors have the option to receive refund through RTGS. Such eligible Investors who indicate their preference to receive refund through RTGS are required to provide the IFSC Code in the Application Form. In the event the same is not provided, refund shall be made through NACH or any

other eligible mode. Charges, if any, levied by the refund bank(s) for the same would be borne by our Company. Charges, if any, levied by the Investor's bank receiving the credit would be borne by the Investor.

6. For all other Investors, the refund orders will be dispatched through speed post or registered post subject to applicable laws. Such refunds will be made by cheques, pay orders or demand drafts drawn in favor of the sole/first Investor and payable at par.
7. Credit of refunds to Investors in any other electronic manner, permissible by SEBI from time to time.

In case of Application through R-WAP, refunds, if any, will be made to the same bank account from which Application Money was received. Therefore, the Investors should ensure that such bank accounts remain valid and active.

Refund payment to non-residents

The Application Money will be unblocked in the ASBA Account of the non-resident Applicants, details of which were provided in the Application Form.

ALLOTMENT ADVICE OR DEMAT CREDIT OF SHARES

The demat credit of Shares to the respective beneficiary accounts or the demat suspense account (pending receipt of demat account details for Eligible Shareholders holding Equity Shares in physical form/ with IEPF authority/ in suspense, etc.) will be credited within 15 days from the Issue Closing Date or such other timeline in accordance with applicable laws.

RECEIPT OF THE RIGHT SHARES IN DEMATERIALIZED FORM

PLEASE NOTE THAT THE RIGHT SHARES APPLIED FOR UNDER THIS ISSUE CAN BE ALLOTTED ONLY IN DEMATERIALIZED FORM AND TO

1. THE SAME DEPOSITORY ACCOUNT/ CORRESPONDING PAN IN WHICH THE EQUITY SHARES ARE HELD BY SUCH INVESTOR ON THE RECORD DATE, OR
2. THE DEPOSITORY ACCOUNT, DETAILS OF WHICH HAVE BEEN PROVIDED TO OUR COMPANY OR THE REGISTRAR AT LEAST TWO WORKING DAYS PRIOR TO THE ISSUE CLOSING DATE BY THE ELIGIBLE EQUITY SHAREHOLDER HOLDING EQUITY SHARES IN PHYSICAL FORM AS ON THE RECORD DATE, OR
3. DEMAT SUSPENSE ACCOUNT PENDING RECEIPT OF DEMAT ACCOUNT DETAILS FOR RESIDENT ELIGIBLE SHAREHOLDERS/ WHERE THE CREDIT OF THE RIGHTS ENTITLEMENTS RETURNED/REVERSED/FAILED.
4. Investors shall be Allotted the Right Shares in dematerialized (electronic) form.

INVESTORS MAY PLEASE NOTE THAT THE RIGHT SHARES CAN BE TRADED ON THE BSE LIMITED ONLY IN DEMATERIALIZED FORM

The procedure for availing the facility for Allotment of Right Shares in this Issue in the dematerialized form is as under:

1. Open a beneficiary account with any depository participant (care should be taken that the beneficiary account should carry the name of the holder in the same manner as is registered in the records of our Company. In the case of joint holding, the beneficiary account should be opened carrying the names of the holders in the same order as registered in the records of our Company). In case of Investors having various folios in our Company with different joint holders, the Investors will have to open separate accounts for such holdings. Those Investors who have already opened such beneficiary account(s) need not adhere to this step.

2. It should be ensured that the depository account is in the name(s) of the Investors and the names are in the same order as in the records of our Company or the Depositories.
3. The responsibility for correctness of information filled in the Application Form vis-a-vis such information with the Investor's depository participant, would rest with the Investor. Investors should ensure that the names of the Investors and the order in which they appear in Application Form should be the same as registered with the Investor's depository participant.
4. If incomplete or incorrect beneficiary account details are given in the Application Form, the Investor will not get any Right Shares and the Application Form will be rejected.
5. The Right Shares will be allotted to Applicants only in dematerialized form and would be directly credited to the beneficiary account as given in the Application Form after verification or demat suspense account (pending receipt of demat account details for resident Eligible Shareholders with IEPF authority/ in suspense, etc.). Allotment advice, refund order (if any) would be sent directly to the Applicant by email and, if the printing is feasible, through physical dispatch, by the Registrar but the Applicant's depository participant will provide to him the confirmation of the credit of such Right Shares to the Applicant's depository account.
6. Non-transferable Allotment advice/ refund intimation will be directly sent to the Investors by the Registrar, by email and, if the printing is feasible, through physical dispatch.
7. Renouncees will also have to provide the necessary details about their beneficiary account for Allotment of Right Shares in this Issue. In case these details are incomplete or incorrect, the Application is liable to be rejected.

PROCEDURE FOR APPLICATION BY CERTAIN CATEGORIES OF INVESTORS

1. Procedure for Applications by FPIs

In terms of applicable FEMA Rules and the SEBI FPI Regulations, investments by FPIs in the Equity Shares is subject to certain limits, i.e., the individual holding of an FPI (including its investor group (which means multiple entities registered as foreign portfolio investors and directly and indirectly having common ownership of more than 50% of common control)) shall be below 10% of our post -Offer Equity Share capital. In case the total holding of an FPI or investor group increases beyond 10% of the total paid-up Equity Share capital of our Company, on a fully diluted basis or 10% or more of the paid-up value of any series of debentures or preference shares or share warrants that may be issued by our Company, the total investment made by the FPI or investor group will be re-classified as FDI subject to the conditions as specified by SEBI and the RBI in this regard and our Company and the investor will also be required to comply with applicable reporting requirements. Further, the aggregate limit of all FPIs investments, with effect from April 1, 2020, is up to the sectoral cap applicable to the sector in which our Company operates.

FPIs are permitted to participate in this Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time. The FPIs who wish to participate in the Offer are advised to use the Application Form for non-residents. Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 21 of the SEBI FPI Regulations, an FPI may issue, subscribe to or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by an FPI against Shares held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons registered as Category I FPI under the SEBI FPI Regulations; (ii) such offshore derivative instruments are issued only to persons who are eligible for registration as Category I FPIs (where an entity has an investment manager who is from the Financial Action Task Force member country, the investment manager shall not be required to be registered as a Category I FPI); (iii) such offshore derivative instruments are issued after compliance with 'know your client' norms; and (iv) compliance with other conditions as may be prescribed by SEBI.

An FPI issuing offshore derivative instruments is also required to ensure that any transfer of offshore derivative instruments issued by or on its behalf, is carried out subject to inter alia the following conditions: (a) such offshore derivative instruments are transferred only to persons in accordance with the SEBI FPI Regulations; and (b) prior

consent of the FPI is obtained for such transfer, except when the persons to whom the offshore derivative instruments are to be transferred to are pre – approved by the FPI.

2. Procedure for Applications by AIFs, FVCIs and VCFs

The SEBI VCF Regulations and the SEBI FVCI Regulations prescribe, among other things, the investment restrictions on VCFs and FVCIs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among other things, the investment restrictions on AIFs.

As per the SEBI VCF Regulations and SEBI FVCI Regulations, VCFs and FVCIs are not permitted to invest in listed companies pursuant to rights issues. Accordingly, applications by VCFs or FVCIs will not be accepted in this Issue. Venture capital funds registered as Category I AIFs, as defined in the SEBI AIF Regulations, are not permitted to invest in listed companies pursuant to rights issues. Accordingly, applications by venture capital funds registered as category I AIFs, as defined in the SEBI AIF Regulations, will not be accepted in this Issue. Other categories of AIFs are permitted to apply in this Issue subject to compliance with the SEBI AIF Regulations. Such AIFs having bank accounts with SCSBs that are providing ASBA in cities / centres where such AIFs are located are mandatorily required to make use of the ASBA facility or using R -WAP (available only for residents). Otherwise, applications of such AIFs are liable for rejection.

3. Procedure for Applications by NRIs

Investments by NRIs are governed by the FEMA Rules. Applications will not be accepted from NRIs that are ineligible to participate in this Issue under applicable securities laws.

As per the FEMA Rules, an NRI or Overseas Citizen of India (“OCI”) may purchase or sell capital instruments of a listed Indian Company on repatriation basis, on a recognized stock exchange in India, subject to the conditions, inter alia, that the total holding by any individual NRI or OCI will not exceed 5% of the total paid - up equity capital on a fully diluted basis or should not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian Company and the total holdings of all NRIs and OCIs put together will not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrants. The aggregate ceiling of 10% may be raised to 24%, if a special resolution to that effect is passed by the general body of the Indian company.

Further, in accordance with press note 3 of 2020, the FDI Policy has been recently amended to state that all investments by entities incorporated in a country which shares land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country (“Restricted Investors”), will require prior approval of the Government of India. It is not clear from the press note whether or not an issuance of the Right Shares to Restricted Investors will also require a prior approval of the Government of India and each Investor should seek independent legal advice about its ability to participate in the Issue. In the event such prior approval of the Government of India is required and such approval has been obtained, the Investor shall intimate our Company and the Registrar about such approval within the Issue Period.

4. Procedure for Applications by Mutual Funds

A separate application can be made in respect of each scheme of an Indian mutual fund registered with SEBI and such applications shall not be treated as multiple applications. The applications made by asset management companies or custodians of a mutual fund should clearly indicate the name of the concerned scheme for which the application is being made.

5. Procedure for Applications by Systemically Important Non-Banking Financial Companies (“NBFC-SI”)

In case of an application made by NBFC-SI registered with the RBI, (a) the certificate of registration issued by the RBI under Section 45IA of the RBI Act, 1934 and (b) net-worth certificate from its statutory auditors or any independent chartered accountant based on the last audited financial statements is required to be attached to the application.

IMPERSONATION

As a matter of abundant caution, attention of the Investors is specifically drawn to the provisions of Section 38 of the Companies Act, 2013 which is reproduced below:

“Any person who makes or abets making of an application in a fictitious name to a Company for acquiring, or subscribing for, its Shares; or makes or abets making of multiple applications to a Company in different names or in different combinations of his name or surname for acquiring or subscribing for its Shares; or otherwise induces directly or indirectly a Company to allot, or register any transfer of, Shares to him, or to any other person in a fictitious name, shall be liable for action under Section 447.”

The liability prescribed under Section 447 of the Companies Act for fraud involving an amount of at least ₹ 10 lakhs or 1% of the turnover of the company, whichever is lower, includes imprisonment for a term of not less than six months extending up to 10 years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount.

In case the fraud involves (i) an amount which is less than ₹10 lakhs or 1% of the turnover of the company, whichever is lower; and (ii) does not involve public interest, then such fraud is punishable with an imprisonment for a term extending up to five years or a fine of an amount extending up to ₹50 lakhs or with both.

PAYMENT BY STOCKINVEST

In terms of RBI Circular DBOD No. FSC BC 42/24.47.00/2003- 04 dated November 5, 2003, the stockinvest scheme has been withdrawn. Hence, payment through stockinvest would not be accepted in this Rights Issue.

DISPOSAL OF APPLICATION AND APPLICATION MONEY

No acknowledgment will be issued for the Application Money received by our Company. However, the Designated Branch of the SCSBs receiving the Application Form will acknowledge its receipt by stamping and returning the acknowledgment slip at the bottom of each Application Form and the R-WAP platform would generate an electronic acknowledgment to the Eligible Shareholders upon submission of the Application.

Our Board of Directors of the Company reserves its full, unqualified and absolute right to accept or reject any Application, in whole or in part, and in either case without assigning any reason thereto.

In cases where refunds are applicable, such refunds shall be made within a period of 15 days. In case of failure to do so, our Company and the Directors who are “officers in default” shall pay interest at the prescribed rate. In case an Application is rejected in full, the whole of the Application Money will be unblocked in the respective ASBA Accounts, in case of Applications through ASBA or refunded to the Investors in the same bank account through which Application Money was received, in case of an application using the R-WAP facility. Wherever an Application is rejected in part, the balance of Application Money, if any, after adjusting any money due on Right Shares Allotted, will be refunded / unblocked in the respective bank accounts from which Application Money was received / ASBA Accounts of the Investor within a period of 15 days from the Issue Closing Date. In case of failure to do so, our Company shall pay interest at such rate and within such time as specified under applicable law.

For further instructions, please read the Application Form carefully.

UNDERTAKINGS BY OUR COMPANY

Our Company undertakes the following:

1. The complaints received in respect of the issue shall be attended to by our Company expeditiously and satisfactorily;
2. All steps for completion of the necessary formalities for listing and commencement of trading at BSE Limited, where the Right Shares are to be listed are taken within the time limit specified by the SEBI;

3. The funds required for making refunds to unsuccessful applicants as per the mode(s) disclosed shall be made available to the Registrar by our Company;
4. Where refunds are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within 15 (Fifteen) days of closure of the issue giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund;
5. Where release of block on the application amount for unsuccessful bidders or part of the application amount in case of proportionate allotment, a suitable communication shall be sent to the applicants;
6. Adequate arrangements shall be made to collect all ASBA applications and record all Applications made through R-WAP process;

UTILIZATION OF ISSUE PROCEEDS

Our Board declares that:

1. All monies received out of issue of this Right Equity Issue to the public shall be transferred to a separate bank account.
2. Details of all monies utilized out of this Right Issue referred to in clause (A) above shall be disclosed under an appropriate separate head in the balance sheet of our Company indicating the purpose for which such monies had been utilized; and
3. Details of all unutilized monies out of this Right Issue referred to in clause (A) above, if any, shall be disclosed under an appropriate separate head in the balance sheet of our Company indicating the form in which such unutilized monies have been invested.

IMPORTANT

1. Please read this Letter of Offer carefully before taking any action. The instructions contained in the Application Form, Abridged Letter of Offer and the Rights Entitlement Letter are an integral part of the conditions of this Letter of Offer and must be carefully followed, otherwise the Application is liable to be rejected.
2. All enquiries in connection with this Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or Application Form must be addressed (quoting the Registered Folio Number or the DP ID and Client ID number, the Application Form number and the name of the first Eligible Equity Shareholder as mentioned on the Application Form and super scribed '**TILAK VENTURES LIMITED – RIGHT ISSUE**' on the envelope and postmarked in India or in the email) to the Registrar at the following address:

LINK INTIME INDIA PRIVATE LIMITED

C 101, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai – 400083, Maharashtra, India

Contact Details: 022 - 4918 6200

Fax Number: 022 - 4918 6195

Email-ID/ Investor Grievance Email-ID: tilakventures.rights@linkintime.co.in

Website: www.linkintime.co.in

Contact Person: Mr. Sumeet Deshpande

SEBI Registration Number: INR000004058

3. In accordance with SEBI Rights Issue Circulars, frequently asked questions and online/ electronic dedicated investor helpdesk for guidance on the Application process and resolution of difficulties faced by the Investors will be available on the website of the Registrar (www.linkintime.co.in). Further, helpline numbers provided by the Registrar for guidance on the Application process and resolution of difficulties are 022 - 40430200 / 62638200.
4. This Issue will remain open for a minimum 15 (Fifteen) days. However, the Board of Directors will have the right to extend the Issue Period as it may determine from time to time but not exceeding 30 (Thirty) days from the Issue Opening Date (inclusive of the Issue Closing Date).

RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

There are two routes through which foreign investors may invest in India. One is the ‘automatic route’, where no government approval is required under Indian foreign exchange laws to make an investment as long as it is within prescribed thresholds for the relevant sector. The other route is the “government route”, where an approval is required under foreign exchange laws from the relevant industry regulator, prior to the investment.

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991, of the Government of India and FEMA. While the Industrial Policy, 1991, of the Government of India, prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise way such investment may be made. The Union Cabinet, as provided in the Cabinet Press Release dated May 24, 2017, has given its approval for phasing out the FIPB. Under the Industrial Policy, 1991, unless specifically restricted, foreign investment is freely permitted in all sectors of the Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. Accordingly, the process for foreign direct investment and approval from the Government of India will now be handled by the concerned ministries or departments, in consultation with the Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India (formerly known as the Department of Industrial Policy and Promotion), Ministry of Finance, Department of Economic Affairs, FIPB section, through a memorandum dated June 5, 2017, has notified the specific ministries handling relevant sectors.

The Government has, from time to time, made policy pronouncements on FDI through press notes and press releases. The DPIIT issued the Consolidated FDI Policy Circular of 2020 (***FDI Circular 2020***), which, with effect from October 15, 2020, consolidated and superseded all previous press notes, press releases and clarifications on FDI issued by the DPIIT that were in force and effect as on October 15, 2020. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Circular 2020 will be valid until the DPIIT issues an updated circular.

The Government of India has from time to time made policy pronouncements on FDI through press notes and press releases which are notified by RBI as amendments to FEMA. In case of any conflict, the relevant notification under Foreign Exchange Management (Non-Debt Instruments) Rules, 2019 will prevail. The payment of inward remittance and reporting requirements are stipulated under the Foreign Exchange Management (Mode of Payment and Reporting of Non-Debt Instruments) Regulations, 2019 issued by RBI. The FDI Circular 2020, issued by the DPIIT, consolidates the policy framework in place as on October 15, 2020, and supersedes all previous press notes, press releases and clarifications on FDI issued by the DPIIT that were in force and effect as on October 15, 2020.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of RBI, provided that:

1. The activities of the investee company falls under the automatic route as provided in the FDI Policy and FEMA and transfer does not attract the provisions of the SEBI (SAST) Regulations;
2. The non- resident shareholding is within the sectoral limits under the FDI Policy; and
3. The pricing is in accordance with the guidelines prescribed by SEBI and RBI.
No investment under the FDI route (i.e., any investment which would result in the investor holding 10% or more of the fully diluted paid-up equity share capital of the Company or any FDI investment for which an approval from the government was taken in the past) will be allowed in the Issue unless such application is accompanied with necessary approval or covered under a pre-existing approval from the government. It will be the sole responsibility of the investors to ensure that the necessary approval or the pre-existing approval from the government is valid to make any investment in the Issue.

The Lead Manager to the Issue and our Company will not be responsible for any allotments made by relying on such approvals. Please also note that pursuant to Circular no. 14 dated September 16, 2003, issued by RBI, Overseas Corporate Bodies have been derecognized as an eligible class of investors and RBI has subsequently issued the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies (OCBs)) Regulations, 2003. Any Investor being an OCB is required not to be under the adverse notice of RBI and in order to apply for this issue as a incorporated non-resident must do so in accordance with the FDI Circular 2020 and Foreign Exchange

Management (Non-Debt Instrument) Rules, 2019. Further, while investing in the Issue, the Investors are deemed to have obtained the necessary approvals, as required, under applicable laws and the obligation to obtain such approvals shall be upon the Investors. Our Company shall not be under an obligation to obtain any approval under any of the applicable laws on behalf of the Investors and shall not be liable in case of failure on part of the Investors to obtain such approvals.

The above information is given for the benefit of the Applicants / Investors. Our Company and the Lead Manager to the Issue are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of the Letter of Offer. Investors are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

SECTION X – OTHER INFORMATION

Please note that the Right Shares applied for under this Issue can be allotted only in dematerialised form and to (a) the same depository account/ corresponding pan in which the Equity Shares are held by such Investor on the Record Date, or (b) the depository account, details of which have been provided to our Company or the Registrar at least two working days prior to the Issue Closing Date by the Eligible Equity Shareholder, or (c) demat suspense account where the credit of the Rights Entitlements returned/reversed/failed.

MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following material documents and contracts (not being contracts entered into in the ordinary course of business carried on by our Company or entered into more than 2 (Two) years prior to the date of this Letter of Offer) which are or may be deemed material have been entered or are to be entered into by our Company. The copies of these contracts and also the documents for inspection referred to hereunder, would be available on the website of the Company at <https://tilakfinance.wordpress.com/> from the date of this Letter of Offer until the Issue Closing Date.

MATERIAL CONTRACTS FOR THE ISSUE

1. Registrar Agreement dated December 07, 2021;
2. Bankers to the Issue Agreement dated Thursday, January 20, 2022;

MATERIAL DOCUMENTS IN RELATION TO THE ISSUE

1. Certified copies of the updated Memorandum of Association and Articles of Association of our Company;
2. Certificate of incorporation and fresh certificate of incorporation pursuant to change of name of our Company;
3. Copies of unaudited financial statement for the quarter ending September 30, 2021, and the annual report of our Company for the last 2 (Two) Financial Years for the Financial Year ending March 31, 2021, and March 31, 2020;
4. Resolution of our Board of Directors dated December 01, 2021 approving the Issue;
5. Resolution of our Board of Directors dated Friday, February 11, 2022, finalizing the terms of the Issue including Issue Price, Record Date and the Rights Entitlement Ratio;
6. Resolution of our Board dated Tuesday, December 07, 2021, approving the Draft Letter of Offer;
7. Resolution of our Board of Directors dated Friday, February 18, 2022, approving the Letter of Offer;
8. Consents of our Directors, Lead Manager, Bankers to our Company, Bankers to the Issue, and the Registrar to the Issue for inclusion of their names in the Letter of Offer to act in their respective capacities;
9. Report on Statement of Special Tax Benefits dated December 07, 2021, for our Company from the Statutory Auditors of our Company;
10. In-principle approval issued by BSE Limited dated 'DCS/RIGHT/KK/FIP/1794/2021-22' dated Friday, January 07, 2022;

Any of the contracts or documents mentioned in this Letter of Offer may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without notice to the Eligible Shareholders subject to compliance of the provisions contained in the Companies Act and other relevant statutes.

DECLARATION

We hereby declare that no statement made in this Letter of Offer contravenes any of the provisions of the Companies Act, 2013, and the rules made thereunder. We further certify that all the legal requirements connected with the Issue as also the guidelines, instructions, etc., issued by SEBI, Government of India and any other competent authority in this behalf, have been duly complied with. We further certify that all disclosures made in this Letter of Offer are true and correct.

SIGNED BY THE DIRECTORS OF OUR COMPANY

| | |
|--|---|
| Sd/- Girraj Kishor Agrawal Executive Director – Chief Executive Officer | Sd/- Tanu Giriraj Agarwal Non-Executive – Non Independent Director |
| Sd/- Chirag Goyal Non-Executive – Independent Director | Sd/- Vikash Kulhriya Non-Executive – Independent Director |

Date: Friday, February 18, 2022

Place: Mumbai



This is an abridged letter of offer containing salient features of the Letter of Offer (“LoF”). You are encouraged to read greater details available in the Letter of Offer Our Company has made available on the Registrar’s website at www.linkintime.co.in, and the Company’s website at www.tilakfinance.com, the Letter of Offer.

**THIS ABRIDGED LETTER OF OFFER CONSISTS OF ‘6’ PAGES.
PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES.**



TILAK VENTURES LIMITED
CIN: L65910MH1980PLC023000.
Date of Incorporation: August 08, 1980.

| Registered Office & Corporate Office | Contact Person | Email and Telephone | Website |
|--|--|---------------------|---|
| E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400053 | Mr. Davendra Kumar, Company Secretary and Compliance Officer | +91-915209641/42 | https://tilakfinance.wordpress.com/ |

**OUR PROMOTERS ARE HANDFUL INVESTRADE PRIVATE LIMITED, AGRAWAL BULLION LIMITED,
AND BANAS FINANCE LIMITED**

Details of Offer to Public

| Type of Issue | Rights Issue Size (by no. of shares) | Rights Issue Size (by amount in Rs) | Total Issue Size (by no. of shares or by amount in Rs) | Total Issue Size (by amount in Rs) | Issue Under |
|---------------|--------------------------------------|-------------------------------------|--|------------------------------------|---|
| Rights Issue | 9,63,60,000.00 | ₹ 48,18,00,000.00/- | 9,63,60,000.00 | ₹ 48,18,00,000.00/- | Section 62(1)(a) of the companies Act, 2013 |

These equity shares are proposed to be listed on BSE Limited (designated stock exchange).

| Price Band, Minimum Bid Lot & Indicative Timelines | |
|--|---|
| Price | ₹5.00/- Per Equity Share of Face Value of ₹1.00/- each. On Application, Investors will have to pay ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price and the balance ₹2.50/- (Rupees Two and Fifty Paise Only) per Rights Share which constitutes 50% (Fifty Percent) of the Issue Price, will have to be paid, on one or more subsequent Call(s), as determined by the Board of Directors at its sole discretion, from time to time |
| Last Date for credit of Rights Entitlements | Friday, February 25, 2022 |
| Issue Opening Date | Monday, February 28, 2022 |
| Last Date for On Market Renunciation of Rights Entitlements# | Tuesday, March 08, 2022 |
| Issue Closing Date* | Tuesday, March 15, 2022 |
| Finalization of Basis of Allotment (on or about) | Friday, March 25, 2022 |
| Date of Allotment (on or about) | Monday, March 28, 2022 |
| Date of credit (on or about) | Tuesday, March 29, 2022 |
| Date of listing (on or about) | Tuesday, April 05, 2022 |

| TERMS OF PAYMENT | | | |
|---|------------|---------|---------|
| AMOUNT PAYABLE PER RIGHT SHARE | FACE VALUE | PREMIUM | TOTAL |
| On Application | ₹0.50/- | ₹2.00/- | ₹2.50/- |
| One or more subsequent Call(s) as determined by our Board at its sole discretion, from time to time | ₹0.50/- | ₹2.00/- | ₹2.50/- |
| Total | ₹1.00/- | ₹4.00/- | ₹5.00/- |

| RISKS IN RELATION TO THE OFFER |
|---|
| The face value of the Equity Shares is ₹1.00/-. The Offer Price determined by our Company in consultation with the Lead Manager. No assurance can be given regarding frequency of trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing. |

| GENERAL RISKS |
|---|
| Investment in equity & equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”), nor does, SEBI guarantee the accuracy or adequacy of the contents of the Letter of Offer. Specified attention of the investors is invited to the section titled “Risk Factors” at page 23 of the Letter of Offer and on page 4 of this Abridged Letter of Offer. |

| PROCEDURE |
|---|
| You may obtain a physical copy of the Bid-cum-Application Form and the Letter of offer from the stock exchange, registrar to the issue, share transfer agents. |
| If you wish to know about processes and procedures applicable to this issue, you may request for a copy of the LoF and/or the General Information Document (GID) download it from the websites of the Stock Exchange i.e., www.bseindia.com ; and the registrar to the issue www.linkintime.co.in |

| | |
|---|---|
| Name of Lead Manager and contact details (telephone and email id) of each Lead Manager | CapitalSquare Advisors Private Limited Address: 208, 2 nd Floor, AARPEE Center, MIDC Road No 11, CTS 70, Andheri (East), Mumbai – 400093, Maharashtra, India. Contact Details: +91-22-66849999/ +91-9874283532 Email ID/Investor grievance e-mail: tanmoy.banerjee@capitalsquare.in / pankita.patel@capitalsquare.in Contact Person: Mr Tanmoy Banerjee/ Ms. Pankita Patel Website: www.capitalsquare.in SEBI Registration Number: INM000012219 |
| Name of Registrar to the Issue and contact details (telephone and email id) | Link Intime India Private Limited: Address: C 101, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai – 400083, Maharashtra, India; Contact Details: 022 - 4918 6200 Fax Number: 022 - 4918 6195 E-mail ID: tilakventures.rights@linkintime.co.in Investor grievance e-mail: tilakventures.rights@linkintime.co.in Contact Person: Mr. Sumeet Deshpande Website: www.linkintime.co.in SEBI Registration Number: INR000004058 |
| Name of Statutory Auditor | M/S Dassani & Associates & Co. Chartered Accountants |
| Banker to the Issue | IndusInd Bank Limited PNA House 4th Floor, Plot number 57 and 57/1, Street number 17 Near SRL diagnostic centre, MIDC Andheri (East), Mumbai – 400093, Maharashtra, India Contact Person: Kaushik Chatterjee E-mail ID: chatterjee.kaushik@indusind.com Contact Details: +91-22- 61069318 |

Website: www.indusind.com
SEBI Registration Number: INBI00000002

PROMOTERS OF THE ISSUER COMPANY

| Sr. No. | Name | Individual/Corporate |
|---------|------------------------------------|----------------------|
| 1. | Handful Investrade Private Limited | Corporate |
| 2. | Agrawal Bullion Limited | Corporate |
| 3. | Banas Finance Limited | Corporate |

BUSINESS OVERVIEW AND STRATEGY

| | |
|--|--|
| Company Overview | Our Company was originally incorporated on August 18, 1980, as a private limited company, under the name and style 'Tilak Finance Limited' under the provisions of the Companies Act, 1956, with the Registrar of Companies, Bombay bearing registration number '23000 of 1980' and vide Certificate of Commencement of Business dated October 25, 1980. |
| Product/Service Offering | The Company operates in two reportable segments i.e., Finance and Commodities Activities |
| Geographies Served: | The Company offerings are served only in India. |
| Key Performance Indicators | Not Applicable |
| Client Profile or Industries Served | Not Applicable |
| Revenue segmentation in terms of top 5/10 clients or Industries | Not Applicable |
| Intellectual Property, if any: | Not Applicable |
| Market Share | Not Applicable |
| Manufacturing plant, if any: | Not Applicable |

| SR. NO. | NAME | DESIGNATION (INDEPENDENT / WHOLE TIME / EXECUTIVE / NOMINEE) | OTHER DIRECTORSHIPS |
|---------|-----------------------|--|--|
| 1 | Girraj Kishor Agrawal | Executive Director – Chief Executive Officer | 1. Handful Investrade Private Limited; 2. Agrawal Bullion Limited; 3. Banas Finance Limited; 4. Imagine Entertainment And Media Private Limited |
| 2 | Tanu Giriraj Agarwal | Non-Executive – Non-Independent Director | 1. Handful Investrade Private Limited; 2. Agrawal Bullion Limited; 3. Banas Finance Limited; |
| 3 | Chirag Goyal | Non-Executive – Independent Director | 1. Banas Finance Limited; |
| 4 | Vikash Kulhriya | Non-Executive – Independent Director | 1. Banas Finance Limited; |

OBJECTS OF THE ISSUE

Details of means of finance -

The find requirements for each of the objects of the Issue are stated as follows: (Rs. in crores)

| Sr. No. | Objects of the Issue | Total estimate cost | Amount deployed till | Amount to be financed from Net Proceeds | Estimated deployment of Net Proceeds for the Financial Year ending March 31 | |
|---------|--------------------------------------|---------------------|----------------------|---|---|--------------------|
| | | | | | 2023 | 2024 |
| 1 | Towards working capital requirements | ₹38,93,00,000.00/- | NIL | ₹38,93,00,000.00/- | ₹19,46,50,000.00/- | ₹19,46,50,000.00/- |
| 3 | General corporate purposes | ₹8,73,00,000.00/- | NIL | ₹8,73,00,000.00/- | -- | ₹8,73,00,000.00/- |
| | Total | ₹47,66,00,000.00/- | | ₹47,66,00,000.00/- | ₹19,46,50,000.00/- | ₹28,19,50,000.00/- |

Shareholding Pattern for the quarter ended as on 31st December 2021:

| Sr. No. | Particulars | Pre-Issue number of shares | % Holding of Pre issue |
|---------|-----------------------------|----------------------------|------------------------|
| 1. | Promoter and Promoter Group | 7,34,64,012 | 57.18% |
| 2. | Public | 5,50,15,988 | 42.82% |
| | Total | 12,84,80,000 | 100.00% |

UNAUDITED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDING SEPTEMBER 30, 2021 AND THE AUDITED FINANCIALS FOR THE FINANCIAL YEARS ENDING MARCH 31, 2021 AND MARCH 31, 2020

| Particulars | Unaudited Financial Statement for the half-year ending September 30, 2021 | Audited Financial Statements for the Financial Year ending March 31 | |
|---|---|---|--------------------|
| | | March 31, 2021 | March 31, 2020 |
| Total income from operations (Net) | ₹48,30,000.00/- | ₹4,82,15,085.00/- | ₹17,51,05,434.00/- |
| Net Profit/(Loss) before tax and extraordinary items | ₹57,06,000.00/- | ₹1,24,29,873.00/- | ₹32,28,384.00/- |
| Net Profit / (Loss) after tax and extraordinary items | ₹57,06,000.00/- | ₹1,36,49,444.00/- | ₹27,05,612.00/- |
| Equity Share Capital | ₹12,84,80,000.00/- | ₹12,84,80,000.00/- | ₹12,84,80,000.00/- |
| Reserves and Surplus | ₹13,36,21,000.00/- | ₹12,64,36,040.00/- | ₹11,00,12,778.00/- |
| Net worth | ₹26,21,01,000.00/- | ₹25,49,16,040.00/- | ₹23,84,92,778.00/- |
| Basic earnings per share (Rs.) | ₹0.04/-* | ₹0.11/- | ₹0.02/- |
| Diluted earnings per share (Rs.) | ₹0.04/-* | ₹0.11/- | ₹0.02/- |
| Return on net worth (%) | ₹2.17/- | ₹5.35/- | ₹1.13/- |
| Net asset value per share (Rs.) | ₹2.03/- | ₹1.99/- | ₹1.85/- |

INTERNAL RISK FACTORS

- A. *SEBI vide Adjudication Order bearing reference number Order/MC/HP/2021-2022/12813-12829 has issued an adjudication order against the Company, and the existing directors of the Company, namely being Girraj Kishor Agrawal, being Executive Director –Chief Executive Officer, and Tanu Girraj Agarwal,*

being Non-Executive – Non Independent Director has levied a penalty of ₹70,00,000.00/- (Rupees Seventy Lakhs Only) for violation of Regulations 3(a), (b), (c), (d) and 4 (1) of Insider Trading Regulations.

SEBI vide an order had issued an order wherein a cumulative penalty of ₹70,00,000.00/- (Rupees Seventy Lakhs Only) was issued on the appellants, wherein it was contested that, the appellants had funded their own preferential issue and had consequently misled the investors and shareholders regarding raising of funds through preferential shares.

As on date of this Letter of Offer, the Company has paid-off the levied penalty, however, the Company is in the process of filing an appeal application to Supreme Court of India, against the said SEBI order. We cannot assure you that these legal proceedings will be decided in favour of our Company, or that no further liability will arise out of these proceedings. We may incur significant expenses in such legal proceedings and we may have to make provisions in our financial statements, which could increase our expenses and liabilities. Any adverse decision may adversely affect our business, results of operations and financial condition.

B. There is a capital commitment of ₹1,39,70,000.00/- (Rupees One Crores Thirty-Nine Lakhs and Seventy Thousand Only) outstanding towards preference share capital for investment purposes by the Company.

As per the latest audited Financial Statements for the Financial Year 2020-2021, the Company has an outstanding capital commitment to pay off an amount of ₹1,39,70,000.00/- (Rupees One Crores Thirty-Nine Lakhs and Seventy Thousand Only) which is outstanding towards preference share capital for investment purposes by the Company and shall be due for payment in accordance with the terms and conditions of the preferential issue offered by the investee company.

C. There are outstanding litigations involving our Company which, if determined against us, may adversely affect our business and financial condition.

As on the date of this Letter of Offer, our Company is involved in certain legal proceedings. These legal proceedings are pending at different levels of adjudication before various courts and tribunals. The amounts claimed in these proceedings have been disclosed to the extent ascertainable and include amounts claimed jointly and/or severally from us and/or other parties, as the case may be. We cannot assure you that these legal proceedings will be decided in favour of our Company, or that no further liability will arise out of these proceedings. We may incur significant expenses in such legal proceedings and we may have to make provisions in our financial statements, which could increase our expenses and liabilities. Any adverse decision may adversely affect our business, results of operations and financial condition.

D. We have certain contingent liabilities that may adversely affect our financial condition

As per the Audited Financial Statements for the Financial Year ending March 31, 2021, there is an outstanding liability of ₹1,39,70,000.00/- (One Crore Thirty-Nine Lakhs Seventy Thousand Only) payable towards uncalled preference share capital including premium in respect of investment made by the Company.

If a significant portion of these liabilities materialize, it could have an adverse effect on our business, financial condition and results of operations.

E. There are some outstanding litigations filed against our Company and Directors

As on the date of this Letter of Offer, our Company and Directors are involved in certain legal proceedings. These legal proceedings are pending at different levels of adjudication before various courts and tribunals. The amounts claimed in these proceedings have been disclosed to the extent ascertainable and include amounts claimed jointly and/or severally from us and/or other parties. We cannot assure you that these legal proceedings will be decided in favour of our Company, or that no further liability will arise out of these proceedings. We may incur significant expenses in such legal proceedings, and we may have to make provisions in our financial statements, which could increase our expenses and liabilities. Any adverse decision may adversely affect our business, results of operations and financial condition.

The details in brief have been given in the below table:

| Nature of cases | Number of cases | Amount involved |
|--|-----------------|-------------------|
| Litigation Involving Actions by Statutory/Regulatory Authorities | 2 | 5,71,61,102.00/- |
| Litigation involving Tax Liabilities | 5 | Not ascertainable |

SUMMARY OF OUTSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION

Total number of outstanding litigations against the company and amount involved

| Name of Entity | Criminal Proceedings | Tax Proceedings | Statutory or Regulatory Proceedings | Disciplinary actions by SEBI/ BSE against our Promoters | Material Civil Litigations | Aggregate amount involved |
|-----------------------|----------------------|-----------------|-------------------------------------|---|----------------------------|---------------------------|
| Company | | | | | | |
| By the Company | - | 5 | 2 | - | - | - |
| Against the Company | - | - | - | - | - | - |
| Directors | | | | | | |
| By our Directors | - | - | - | - | - | - |
| Against the Directors | - | - | 2 | - | - | - |

Brief details of top 5 material outstanding litigations against the company and amount involved

| Sr. No. | Particulars | Litigation filed by | Status | Amount involved |
|---------|------------------------------|----------------------------------|---------|-------------------|
| 1. | Litigation Involving Actions | Statutory/Regulatory Authorities | Pending | 5,71,61,102.00/- |
| 2. | Litigation involving | Tax Liabilities | Pending | Not ascertainable |

ANY OTHER IMPORTANT INFORMATION AS PER LEAD MANAGER/ ISSUER COMPANY

Except as per the information disclosed in the Letter of Offer dated Friday, February 18, 2022, there are no other information as per the Lead Manager and the Issue.

DECLARATION BY THE COMPANY

We hereby declare that all relevant provisions of the Companies Act, 1956, the Companies Act, 2013 and the guidelines/regulations issued by the Government of India or the guidelines/regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be have been complied with and no statement made in the Letter Of Offer is contrary to the provisions of the Companies Act, 1956, the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 or rules made or guidelines or regulation issued there under, as the case may be. We further certify that all statements in the Letter of Offer are true and correct.

APPLICATION FORM FOR ELIGIBLE EQUITY SHAREHOLDERS OF THE COMPANY AND RENOUNCES ONLY USING ASBA FACILITY

The Investors may also apply in the Issue using R-WAP facility at www.linkintime.co.in

Collecting SCSB's Sign & Seal



TILAK VENTURES LIMITED

Corporate Identification Number: L65910MH1980PLC023000;
Registered Office: E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400053, Maharashtra, India;
Contact Details: +91-915209641/42;
Contact Person: Davendra Kumar, Company Secretary and Compliance Officer;
Email-ID: tilakfin@gmail.com; **Website:** <https://tilakfinance.wordpress.com/>;

NOT INTENDED FOR ELIGIBLE EQUITY SHAREHOLDERS IN THE UNITED STATES

| | |
|--|---------------------------|
| ISSUE OPENS ON | MONDAY, FEBRUARY 28, 2022 |
| LAST DATE FOR ON MARKET RENOUNCIATION# | TUESDAY, MARCH 08, 2022 |
| ISSUE CLOSES ON* | TUESDAY, MARCH 15, 2022 |

Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renounces on or prior to the Issue Closing Date.

*Our Board or a duly authorized committee thereof will have the right to extend the Issue period as it may determine from time to time, provided that this Issue will not remain open in excess of 30 (thirty) days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.

Please read the letter of offer dated Friday, February 18, 2022 (“Letter of Offer” or “LOF”), the Abridged Letter of Offer, the Rights Entitlement Letter and instructions on the reverse of this Application Form carefully. All capitalized terms not defined herein shall carry the same meaning as ascribed to them in the Letter of Offer.

DO NOT TEAR OR DETACH ANY PART OF THIS APPLICATION FORM

THIS DOCUMENT IS NOT NEGOTIABLE

ISSUE OF UP TO 9,63,60,000 (NINE CRORES SIXTY-THREE LAKHS SIXTY THOUSAND) EQUITY SHARES OF FACE VALUE OF ₹ 1 EACH (“RIGHTS EQUITY SHARES”) OF THE COMPANY FOR CASH AT A PRICE OF ₹5.00/- (RUPEES FIVE ONLY) EACH INCLUDING A SECURITIES PREMIUM OF ₹4.00/- (RUPEES FOUR ONLY) PER RIGHTS EQUITY SHARE (“ISSUE PRICE”) AGGREGATING UPTO ₹48,18,00,000.00/- (RUPEES FORTY-EIGHT CRORES EIGHTEEN LAKHS ONLY) ON A RIGHTS BASIS TO THE ELIGIBLE EQUITY SHAREHOLDERS OF OUR COMPANY IN THE RATIO OF 3 (THREE) RIGHT SHARES FOR EVERY 4 (FOUR) EQUITY SHARES HELD BY SUCH ELIGIBLE SHAREHOLDERS AS ON THE RECORD DATE, FRIDAY, FEBRUARY 18, 2022, (“ISSUE”). THE ISSUE PRICE IS 5 (FIVE) TIMES THE FACE VALUE OF THE EQUITY SHARE. FOR FURTHER DETAILS, SEE “TERMS OF THE ISSUE” ON PAGE 126 OF THE LETTER OF OFFER.

*Assuming full subscription.

| AMOUNT PAYABLE PER RIGHT SHARE | FACE VALUE | PREMIUM | TOTAL |
|---|----------------|----------------|----------------|
| On Application | ₹0.50/- | ₹2.00/- | ₹2.50/- |
| One or more subsequent Call(s) as determined by our Board at its sole discretion, from time to time | ₹0.50/- | ₹2.00/- | ₹2.50/- |
| Total | ₹1.00/- | ₹4.00/- | ₹5.00/- |

For further details on Payment Schedule, see “Terms of the Issue” on page 126.

The Rights Entitlements and The Rights Equity Shares Have Not Been and Will Not Be Registered Under The United States Securities Act Of 1933, As Amended (“The “US Securities Act”), Or Any U.S. State Securities Laws And May Not Be Offered, Sold, Resold Or Otherwise Transferred Within The United States Or The Territories Or Possessions Thereof (The “United States” Or “U.S.”), Except In A Transaction Exempt From The Registration Requirements Of The Us Securities Act. The Rights Entitlements and Rights Equity Shares Referred to In The Letter Of Offer Are Being Offered And Sold In Offshore Transactions Outside The United States In Compliance With Regulations Under The Us Securities Act (“Regulations”) To Existing Shareholders Located In Jurisdictions Where Such Offer And Sale Of The Rights Equity Shares And/ Or Rights Entitlements Are Permitted Under Laws Of Such Jurisdictions. The Offering To Which The Letter Of Offer Relates Is Not, And Under No Circumstances Is To Be Construed As, An Offering Of Any Rights Equity Shares Or Rights Entitlements For Sale In The United States Or As A Solicitation Therein Of An Offer To Buy Or Transfer Any Of The Said Securities. Accordingly, You Should Not Forward or Transmit The Letter Of Offer In Or Into The United States At Any Time.

To,

Date:

**The Board of Directors,
Tilak Ventures Limited**

Dear Sir/ Madam,

- I/We hereby accept and apply for Allotment of the Rights Equity Shares (including Additional Rights Equity Shares “if applicable”) mentioned in **Block I** below in response to the Abridged Letter of Offer / Letter of Offer dated Friday, February 18, 2022, and any addendum thereto offering the Rights Equity Shares to me/us on rights basis.
- I/We agree to pay the amount specified in **Block II** below at the rate of ₹2.50/- per Rights Equity Share payable on Application on the total number of Rights Equity Shares specified in **Block I** below.
- I/We agree to accept the Rights Equity Shares Allotted to me/us and to hold such Rights Equity Shares upon the terms and conditions of the Abridged Letter of Offer/Letter of Offer, and any addendum thereto, this Application Form, Rights Entitlement Letter and subject to the provisions of the Companies Act, 2013, SEBI (ICDR) Regulations, SEBI Rights Issue Circular as applicable and the rules made thereunder and the Memorandum and Articles of Association of the Company.
- I/We undertake that I/we will sign all such other documents and do all other such acts, if any, necessary on my/our part to enable me/us to be registered as the holder(s) of the Rights Equity Shares in respect of which this application may be accepted.
- I/We also agree to accept the Rights Equity Shares subject to laws, as applicable, guidelines, circulars, notifications and regulations relating to the issue of capital and listing of securities issued from time to time by SEBI/Government of India/RBI and/or other authorities.
- I/We hereby solemnly declare that I am/we are not applying for the Rights Equity Shares in contravention of section 269SS of the Income-Tax Act, 1961.
- I/We authorise you to place my/our name(s) on the Register of Members / Register of Significant Beneficial Owners.
- I/We understand (and each account for which I/we are acting has been advised and understands) that no action has been or will be taken to permit an offering of the Rights Entitlements or the Equity Shares in any jurisdiction (other than the filing of the Letter of Offer with SEBI and the Stock Exchange); and I/we will not offer, resell, pledge or otherwise transfer any of the Rights Entitlements or the Equity Shares which I/we may acquire, or any beneficial interests therein, in any jurisdiction or in any circumstances in which such offer or sale is not authorised or to any person to whom it is unlawful to make such offer, sale, solicitation or invitation except under circumstances that will be in compliance with applicable laws and/or regulations.
- I/ We understand that neither the Rights Entitlements nor the Rights Equity Shares have been, or will be, registered under the US Securities Act of 1933, as amended (the “US Securities Act”), or any United States state securities laws, and may not be offered, sold, resold or otherwise transferred within the United States or to the territories or possessions thereof (“the “United States”), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act. I/ we understand the Rights Equity Shares referred to in this application are being offered and sold in offshore transactions outside the United States in compliance with Regulations under the US Securities Act (“Regulations”) to existing shareholders located in jurisdictions where such offer and sale of the Rights Equity Shares is permitted under laws of such jurisdictions. I/ we understand that the Issue is not, and under no circumstances is to be construed as, an offering of any Rights Equity Shares or Rights Entitlements for sale in the United States, or as a solicitation therein of an offer to buy any of the said Rights Equity Shares or Rights Entitlements in the United States. I/ we confirm that I am/ we are (a) not in the United States and eligible to subscribe for the Rights Equity Shares under applicable securities laws, (b) complying with laws of jurisdictions applicable to such person in connection with the Issue, and (c) understand that neither the Company, nor the Registrar, the Lead Manager or any other person acting on behalf of the Company will accept subscriptions from any person, or the agent of any person, who appears to be, or who the Company, the Registrar, the Lead Manager or any other person acting on behalf of the Company have reason to believe is in the United States or is outside of India and United States and ineligible to participate in this Issue under the securities laws of their jurisdiction.
- I/ We will not offer, sell or otherwise transfer any of the Rights Equity Shares which may be acquired by us in any jurisdiction or under any circumstances in which such offer or sale is not authorized or to any person to whom it is unlawful to make such offer, sale or invitation. I/ We satisfy, and each account for which I/ we are acting satisfies, (a) all suitability standards for investors in investments of the type subscribed for herein imposed by the jurisdiction of my/our residence, and (b) is eligible to subscribe and is subscribing for the Rights Equity Shares and Rights Entitlements in compliance with applicable securities and other laws of our Jurisdiction of residence.
- I/we hereby make the representations, warranties, acknowledgments and agreements set forth in the section of the Letter of Offer.
- I/ We understand and agree that the Rights Entitlements and Rights Equity Shares may not be reoffered, resold, pledged or otherwise transferred except in an offshore transaction in compliance with Regulations, or otherwise pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act.
- I/ We acknowledge that we, the Lead Manager, its affiliates, and others will rely upon the truth and accuracy of the foregoing representations and agreements.

1. NAME AND CONTACT DETAILS OF APPLICANT

| | | | | | | | | | | | | | | | | | | | | | | | |
|------------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| Name of Sole/First Applicant | | | | | | | | | | | | | | | | | | | | | | | |
| Name of Second Applicant | | | | | | | | | | | | | | | | | | | | | | | |
| Name of Third Applicant | | | | | | | | | | | | | | | | | | | | | | | |
| Indian Address: | | | | | | | | | | | | | | | | | | | | | | | |
| Email ID: | | | | | | | | | | | | | | | | | | | | | | | |
| Telephone/Mobile No. | | | | | | | | | | | | | | | | | | | | | | | |

2. PERMANENT ACCOUNT NUMBER (PAN)

| | | | | | | | | | | | | | | | | | | | | | | | |
|----------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| Sole/First Applicant | | | | | | | | | | | | | | | | | | | | | | | |
| Second Applicant | | | | | | | | | | | | | | | | | | | | | | | |
| Third Applicant | | | | | | | | | | | | | | | | | | | | | | | |

3. TYPE OF APPLICANTS (Please tick): Resident Non-Resident
 Note: Non-resident Applicants applying on non-repatriation basis should select "Resident".

4. DEPOSITORY ACCOUNT DETAILS: please provide your DP ID and Client ID (Please tick for NSDL or CDSL): NSDL CDSL
 For NSDL enter 8-digit DP ID followed by 8-digit Client ID / For CDSL enter 16-digit Client ID.

| | | | | | | | | | | | | | | | | | | | | | | | |
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| | | | | | | | | | | | | | | | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|

Note: Allotment of Rights Equity Shares shall be made in dematerialized form only.

5. APPLICATION DETAILS

Rights Equity Shares (Including additional Rights Equity Shares) applied for [I]

| | | | | | | | | | | | | | | | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| | | | | | | | | | | | | | | | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|

| | |
|--|-------------------|
| Total amount payable on application at ₹2.50/- per Rights Equity Share [II] = [I] x ₹2.50 | |
| (In Figures) | (In Words) |
| | |

6. PAYMENT DETAILS [IN CAPITAL LETTERS]

| | |
|-------------------------------------|-------------------|
| Amount blocked (in figures): | (In words) |
| ASBA BANK Account No. | |

Name of ASBA Bank Account Holder: _____
 SCSB Name and Address: _____

I/We authorise the SCSB to block the amount specified above as part of the ASBA process. I/ We confirm that I/ we are making the payment towards my/our application through my/ our bank account only and not using any third party bank account for making such payment. Further, I/we confirm that the ASBA Account is held in my/our own name. I/We understand that on Application, Investors will have to pay ₹2.50/- per Rights Equity Share, which constitutes 50% of the Issue Price and the balance ₹2.50/- per Rights Equity Share, which constitutes 50% of the Issue Price, will have to be paid, on one or more Call(s), as determined the Board of Directors of the Company at its sole discretion. Further, I/we understand that Rights Equity Shares in respect of which the Calls payable remain unpaid may be forfeited, at any time after the due date for payment of the balance amount due in accordance with the Companies Act, 2013 and the Articles of Association.

SIGNATURE OF ASBA BANK ACCOUNT HOLDER

| | | |
|---------------------------|-----------------------------|----------------------------|
| _____ | _____ | _____ |
| Sole/First Account Holder | Second Joint Account Holder | Third Joint Account Holder |

Note: Signature(s) as per the specimen recorded with the SCSB. In case of joint shareholders, all the joint shareholders must sign in the same sequence as per specimen recorded with the SCSB.

7. SIGNATURE OF APPLICANT(S)

I/We hereby confirm that I/we have read, understood, and accept the terms and conditions of this Application Form, Rights Entitlement Letter, Abridged Letter of Offer and Letter of Offer. I/we hereby confirm that I/we have read the Instructions for filling up this Application Form given overleaf. I/We understand that in case of Allotment of Rights Equity Shares to me/us, my/our beneficiary account as mentioned in this Application Form would get credited to the extent of allotted Rights Equity Shares.

| | | |
|----------------------|------------------------|-----------------------|
| _____ | _____ | _____ |
| Sole/First Applicant | Second Joint Applicant | Third Joint Applicant |

Note: Signature(s) as per the specimen recorded with the Depository. In case of joint shareholders, all the joint shareholders must sign in the same sequence as per specimen recorded with the Depository.

..... Tear Here

**TILAK VENTURES LIMITED – RIGHTS ISSUE
 ACKNOWLEDGEMENT SLIP FOR APPLICANT**

| | | |
|------------------------------------|--------------------------|--|
| Received from | | APPLICATION FORM NO. |
| PAN | | |
| DP ID and Client ID | | Collecting SCSB's Sign & Seal |
| Amount blocked (in figures) | Bank & Branch | |
| ASBA Account No. | | Date |
| Tel. / Mobile No. | | Email Id: |

GENERAL INSTRUCTIONS

- a) Please read the instructions printed on the Application Form carefully.
- b) The Application Form can be used by both the Eligible Equity Shareholders and the Renounees.
- c) Please read the Letter of Offer, and any addenda thereto carefully to understand the Application process and applicable settlement process. All references in this Application Form to the "Abridged Letter of Offer" are to the Abridged Letter of Offer read together with the Letter of Offer and any addenda thereto. For accessing the Letter of Offer, the Abridged Letter of Offer, and any addenda thereto and the Application Form, please refer to the links provided below on page 4 of this Application Form.
- d) **In accordance with Regulation 76 of the SEBI (ICDR) Regulations, SEBI Rights Issue Circulars and ASBA Circulars, all Investors desiring to make an Application in this Issue are mandatorily required to use either the ASBA process or optional mechanism instituted only for resident Investors in this Issue, i.e., R-WAP. Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA or using R-WAP. For details, see "Procedure for Application through the ASBA Process" and "Procedure for Application through R-WAP facility" on page 143, respectively of the Letter of Offer.**
- e) Applications should be (i) submitted to the Designated Branch of the SCSB or made online/electronic through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts or (ii) filled on the R-WAP. Please note that on the Issue Closing Date for (i) Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchange and (ii) the R-WAP facility will be available until 5.00 pm (India Standard Time) or such extended time as permitted by the Stock Exchange.
- f) Please note that in accordance with Regulation 77A of the SEBI (ICDR) Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Rights Equity Shares shall be made in dematerialised form only. Accordingly, Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date and desirous of subscribing to Rights Equity Shares in this Issue are advised to furnish the details of their demat account to the Registrar or our Company at least two Working Days prior to the Issue Closing Date, to enable the credit of their Rights Entitlements in their respective demat accounts at least one day before the Issue Closing Date. For further details, see "Procedure for Application" beginning on page 141 of the Letter of Offer.
- g) Application should be complete in all respects. The Application Form found incomplete with regard to any of the particulars required to be given therein, and/or which are not completed in conformity with the terms of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form are liable to be rejected. **The Application Form must be filled in English.**
- h) An Investor, wishing to participate in this Issue through the ASBA facility, is required to have an ASBA enabled bank account with an SCSB, prior to making the Application. In case of Application through R-WAP, the Investors should enable the internet banking or UPI facility of their respective bank accounts. **Please note that only those Investors who have a demat account can apply through ASBA facility.**
- i) In case of non-receipt of Application Form, Application can be made on plain paper mentioning all necessary details as mentioned under the section "- Application on Plain Paper under ASBA process" on page 141 of the Letter of Offer.
- j) An Eligible Equity Shareholder shall submit the plain paper Application to the Designated Branch of the SCSB for authorising such SCSB to block Application Money in the said bank account maintained with the same SCSB. **Applications on plain paper will not be accepted from any address outside India.**
- k) Applications should not be submitted to the Bankers to the Issue or Escrow Collection Bank (assuming that such Escrow Collection Bank is not an SCSB), our Company or the Registrar or the Lead Manager.
- l) All Applicants, and in the case of Application in joint names, each of the joint Applicants, should mention their PAN allotted under the Income-tax Act, irrespective of the amount of the Application. Except for Applications on behalf of the Central or the State Government, the residents of Sikkim and the officials appointed by the courts, **Applications without PAN will be considered incomplete and are liable to be rejected. With effect from August 16, 2010, the demat accounts for Investors for which PAN details have not been verified shall be "suspended for credit" and no Allotment and credit of Rights Equity Shares pursuant to this Issue shall be made into the accounts of such Investors. Further, in case of Application in joint names, each of the joint Applicants should sign the Application Form.**
- m) In case of Application through ASBA facility, all payments will be made only by blocking the amount in the ASBA Account. Furthermore, in case of Applications submitted using R-WAP facility, payment shall be made using internet banking or UPI facility. **Cash payment or payment by cheque or demand draft or pay order or NEFT or RTGS or through any other mode is not acceptable for application through ASBA process.** In case payment is made in contravention of this, the Application will be deemed invalid and the Application Money will be refunded and no interest will be paid thereon.
- n) For physical Applications through ASBA at Designated Branches of SCSB, signatures should be either in English or Hindi or in any other language specified in the Eighth Schedule to the Constitution of India. Signatures other than in any such language or thumb impression must be attested by a Notary Public or a Special Executive Magistrate under his/her official seal. The Investors must sign the Application as per the specimen signature recorded with the SCSB.
- o) In case of joint holders and physical Applications through ASBA process, all joint holders must sign the relevant part of the Application Form in the same order and as per the specimen signature(s) recorded with the SCSB. In case of joint Applicants, reference, if any, will be made in the first Applicant's name and all communication will be addressed to the first Applicant.
- p) All communication in connection with Application for the Rights Equity Shares, including any change in address of the Eligible Equity Shareholders should be addressed to the Registrar prior to the date of Allotment in this Issue quoting the name of the first/sole Applicant, folio numbers/DP ID and Client ID and Application Form number, as applicable. In case of any change in address of the Eligible Equity Shareholders, the Eligible Equity Shareholders should also send the intimation for such change to the respective depository participant, or to our Company or the Registrar in case of Eligible Equity Shareholders holding Equity Shares in physical form.
- q) Only Eligible Equity Shareholders who are eligible to subscribe for Rights Entitlement and Rights Equity Shares in their respective jurisdictions under applicable securities laws are eligible to participate.
- r) Only the Investors holding Equity Shares in demat form or the Physical Shareholders who furnish the details of their demat accounts to the Registrar not later than two Working Days prior to the Issue Closing Date, are eligible to participate through the ASBA process. In accordance with the SEBI Rights Issue Circulars, the Eligible Equity Shareholders, who hold Equity Shares in physical form as on Record Date and who have not furnished the details of their demat account to the Registrar or our Company at least two Working Days prior to the Issue Closing Date i.e. Tuesday, March 15, 2022 shall not be eligible to apply in this Rights Issue.
- s) Please note that ASBA Applications may be submitted at all designated branches of the SCSBs available on the SEBI website at <http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>, updated from time to time, or at such other website as may be prescribed by SEBI from time to time. In addition, Applicants should consult with the relevant SCSB to ensure that there is no statutory / regulatory action restricting the Application being submitted through them.
- t) Investors are required to ensure that the number of Rights Equity Shares applied for by them do not exceed the prescribed limits under the applicable law.
- u) **The Investors shall submit only one Application Form for the Rights Entitlements available in a particular demat account.** In case of Investors who have provided details of demat account in accordance with the SEBI (ICDR) Regulations such the Investors will have to apply for the Rights Equity Shares from the same demat account in which they are holding the Rights Entitlements and in case of multiple demat accounts; the Investors are required to submit a separate Application Form for each demat account.
- v) **Please note that Applications without depository account details shall be treated as incomplete and shall be rejected.**
- w) Our Company reserves the right to treat as invalid any Application Form which: (i) appears to our Company or its agents to have been executed in, electronically transmitted from or dispatched from the United States or other jurisdictions where the offer and sale of the Rights Equity Shares and/ or the Rights Entitlements is not permitted under laws of such jurisdictions; (ii) does not include the relevant certifications set out in the Application Form, including to the effect that the person submitting and/or renouncing the Application Form is not in the United States and eligible to subscribe for the Rights Equity Shares and/ or the Rights Entitlements under applicable securities laws, and such person is complying with laws of jurisdictions applicable to such person in connection with this Issue; or (iii) where either a registered Indian address is not provided or where our Company believes acceptance of such Application Form may infringe applicable legal or regulatory requirements; and our Company shall not be bound to issue or allot any Rights Equity Shares and/ or Rights Entitlements in respect of any such Application Form.
- x) **PLEASE NOTE THAT CREDIT OF THE RIGHTS ENTITLEMENTS IN THE DEMAT ACCOUNT DOES NOT, PER SE, ENTITLE THE INVESTORS TO THE RIGHTS EQUITY SHARES AND THE INVESTORS HAVE TO SUBMIT APPLICATION FOR THE RIGHTS EQUITY SHARES ON OR BEFORE THE ISSUE CLOSING DATE AND MAKE PAYMENT OF THE APPLICATION MONEY. FOR DETAILS, SEE "TERMS OF THE ISSUE - PROCEDURE FOR APPLICATION" ON PAGE 141 of the Letter of Offer.**
- y) In place of Application number, Investors can mention the reference number of the e-mail received from Registrar informing about their Rights Entitlement or last eight digits of the demat account. Alternatively, SCSBs may mention their internal reference number in place of application number.
- z) **Please note that the Rights Entitlements which are neither renounced nor subscribed by the Investors on or before the Issue Closing Date shall lapse and shall be extinguished after the Issue Closing Date.**

| LAST DATE FOR APPLICATION |
|---|
| <p>The last date for submission of the duly filled in the Application Form or a plain paper Application is day, Tuesday, March 15, 2022, i.e., Issue Closing Date. Our Board or any committee thereof may extend the said date for such period as it may determine from time to time, subject to the Issue Period not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date).</p> <p>If the Application Form is not submitted with an SCSB, uploaded with the Stock Exchange and the Application Money is not blocked with the SCSB, on or before the Issue Closing Date or such date as may be extended by our Board or any committee thereof, the invitation to offer contained in the Letter of Offer shall be deemed to have been declined and our Board or any committee thereof shall be at liberty to dispose of the Rights Equity Shares hereby offered, as provided under the section, "Basis of Allotment" on page 156 of the Letter of Offer.</p> <p>Please note that on the Issue Closing Date for (i) Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchange and (ii) the R-WAP facility will be available until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchange.</p> |
| WITHDRAWAL OF APPLICATION |
| <p>An Investor who has applied in this Issue may withdraw their Application at any time during Issue Period by approaching the SCSB where application is submitted or sending email withdrawal request to tilakventures.rights@linkintime.co.in in case of Application through R-WAP facility. However, no Investor, whether applying through ASBA facility or R-WAP facility, may withdraw their Application post the Issue Closing Date.</p> |
| LIST OF SELF CERTIFIED SYNDICATE BANKS (SCSBs) |
| <p>The list of banks who have registered with SEBI to act as SCSBs for the ASBA Process is https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34. For this Issue, following banks would be acting as SCSB:</p> <p>1. Allahabad Bank 2. Andhra Bank 3. Axis Bank Ltd 4. Bank of Baroda 5. Bank of India 6. Bank of Maharashtra 7. Barclays Bank PLC 8. BNP Paribas 9. Canara Bank 10. Catholic Syrian Bank Limited 11. Central Bank of India 12. CITI Bank 13. City Union Bank Ltd. 14. Corporation Bank 15. DBS Bank Ltd. 16. Dena Bank 17. Deutsche Bank 18. Dhanlaxmi Bank Limited 19. HDFC Bank Ltd. 20. HSBC Ltd. 21. ICICI Bank Ltd 22. IDBI Bank Ltd. 23. Indian Bank 24. Indian Overseas Bank 25. IndusInd Bank 26. J P Morgan Chase Bank, N.A. 27. Janata Sahakari Bank Ltd. 28. Karnataka Bank Ltd. 29. Karur Vysya Bank Ltd. 30. Kotak Mahindra Bank Ltd. 31. Mehsana Urban Co-operative Bank Limited 32. Nutan Nagarik Sahakari Bank Ltd. 33. Oriental Bank of Commerce 34. Punjab & Sind Bank 35. Punjab National Bank 36. Rajkot Nagarik Sahakari Bank Ltd 37. RBL Bank Limited 38. South Indian Bank 39. Standard Chartered Bank 40. State Bank of India 41. SVC Co-operative Bank Ltd. 42. Syndicate Bank 43. Tamilnad Mercantile Bank Ltd. 44. The Ahmedabad Mercantile Co-Op. Bank Ltd. 45. The Federal Bank 46. The Jammu & Kashmir Bank Limited. 47. The Kalapur Commercial Cooperative Bank Ltd. 48. The Lakshmi Vilas Bank Ltd. 49. The Saraswat Co-Operative Bank Ltd 50. The Surat Peoples Co-op Bank Ltd 51. TJSB Sahakari Bank Ltd 52. UCO Bank 53. Union Bank of India 54. United Bank of India 55. Vijaya Bank 56. YES Bank Ltd 57. DCB Bank 58. Bandhan Bank 59. GP Parsik Sahakari Bank Limited 60. AU Small Finance Bank</p> <p>In accordance with the SEBI (ICDR) Regulations, the SEBI Rights Issue Circulars, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent/dispatched only to the Eligible Equity Shareholders who have provided Indian address. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.</p> <p>Further, the Letter of Offer will be sent/ dispatched to the Eligible Equity Shareholders who have provided Indian address and who have made a request in this regard. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Letter of Offer will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Letter of Offer will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.</p> <p>Investors can access the Letter of Offer, the Abridged Letter of Offer and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Equity Shares under applicable securities laws) on the websites of:</p> <p>(i) our Company at www.tilakfinance.com ;</p> <p>(ii) the Registrar to the Issue at : www.linkintime.co.in</p> <p>(iii) the Stock Exchange at www.bseindia.com;</p> <p>(iv) the Registrar's web-based application platform at : www.linkintime.co.in ("R-WAP"); and</p> <p>(v) the SEBI at www.sebi.gov.in.</p> <p>Shareholders who have not received the Application Form may apply, along with the requisite Application Money, by using the Application Forms available on the websites above, or on plain paper, with the same details as per the Application Form available online.</p> <p>Eligible Equity Shareholders can also obtain the details of their respective Rights Entitlements from the website of the Registrar (i.e., www.linkintime.co.in) by entering their DP</p> <p>ID and Client ID or Folio Number (for Eligible Equity Shareholders who hold Equity Shares in physical form as on Record Date) and PAN. The link for the same shall also be available on the website of our Company (i.e., www.tilakfinance.com).</p> <p>The Investors can visit following links for the below-mentioned purposes:</p> <ul style="list-style-type: none"> • Frequently asked questions and online/ electronic dedicated investor helpdesk for guidance on the Application process and resolution of difficulties faced by the Investors: www.linkintime.co.in; • Updation of Indian address/ email address/ mobile number in the records maintained by the Registrar or our Company: www.linkintime.co.in; • Updation of demat account details by Eligible Equity Shareholders holding shares in physical form: www.linkintime.co.in; and • Submission of self-attested PAN, client master sheet and demat account details by non-resident Eligible Equity Shareholders by email to tilakventures.rights@linkintime.co.in. |

| LEAD MANAGER TO THE ISSUE | REGISTRAR TO THE ISSUE |
|---|--|
|  <p>CAPITALSQUARE Teaming together to create value</p> |  <p>LINK Intime</p> |
| <p>CAPITALSQUARE ADVISORS PRIVATE LIMITED 208, 2nd Floor, AARPEE Center, MIDC Road No 11, CTS 70, Andheri (E), Mumbai – 400093, Maharashtra, India; Contact Details: +91-22-66849999/ +91-9874283532; Website: www.capitalsquare.in; Email ID/ Investor Grievance ID: tanmoy.banerjee@capitalsquare.in/ pankita.patel@capitalsquare.in ; Contact Person: Mr. Tanmoy Banerjee/ Ms. Pankita Patel; SEBI Registration Number: INM000012219</p> | <p>LINK INTIME INDIA PRIVATE LIMITED C 101, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai – 400083, Maharashtra, India; Contact Details: 022 - 4918 6200; Fax Number: 022 - 4918 6195; Website: www.linkintime.co.in; E-mail ID/ Investor grievance e-mail: tilakventures.rights@linkintime.co.in; Contact Person: Mr. Sumeet Deshpande; SEBI Registration Number: INR000004058</p> |

APPLICATION FORM FOR ELIGIBLE EQUITY SHAREHOLDERS OF THE COMPANY AND RENOUNCES ONLY USING ASBA FACILITY

The Investors may also apply in the Issue using R-WAP facility at www.linkintime.co.in

Collecting SCSB's Sign & Seal



TILAK VENTURES LIMITED

Corporate Identification Number: L65910MH1980PLC023000;
Registered Office: E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400053, Maharashtra, India;
Contact Details: +91-915209641/42;
Contact Person: Davendra Kumar, Company Secretary and Compliance Officer;
Email-ID: tilakfin@gmail.com; Website: <https://tilakfinance.wordpress.com/>;

NOT INTENDED FOR ELIGIBLE EQUITY SHAREHOLDERS IN THE UNITED STATES

| | |
|--|---------------------------|
| ISSUE OPENS ON | MONDAY, FEBRUARY 28, 2022 |
| LAST DATE FOR ON MARKET RENOUNCIATION# | TUESDAY, MARCH 08, 2022 |
| ISSUE CLOSES ON* | TUESDAY, MARCH 15, 2022 |

Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renounces on or prior to the Issue Closing Date.

*Our Board or a duly authorized committee thereof will have the right to extend the Issue period as it may determine from time to time, provided that this Issue will not remain open in excess of 30 (thirty) days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.

Please read the letter of offer dated Friday, February 18, 2022 (“Letter of Offer” or “LOF”), the Abridged Letter of Offer, the Rights Entitlement Letter and instructions on the reverse of this Application Form carefully.

All capitalized terms not defined herein shall carry the same meaning as ascribed to them in the Letter of Offer.

DO NOT TEAR OR DETACH ANY PART OF THIS APPLICATION FORM

THIS DOCUMENT IS NOT NEGOTIABLE

ISSUE OF UP TO 9,63,60,000 (NINE CRORES SIXTY-THREE LAKHS SIXTY THOUSAND) EQUITY SHARES OF FACE VALUE OF ₹ 1 EACH (“RIGHTS EQUITY SHARES”) OF THE COMPANY FOR CASH AT A PRICE OF ₹5.00/- (RUPEES FIVE ONLY) EACH INCLUDING A SECURITIES PREMIUM OF ₹4.00/- (RUPEES FOUR ONLY) PER RIGHTS EQUITY SHARE (“ISSUE PRICE”) AGGREGATING UPTO ₹48,18,00,000.00/- (RUPEES FORTY-EIGHT CRORES EIGHTEEN LAKHS ONLY) ON A RIGHTS BASIS TO THE ELIGIBLE EQUITY SHAREHOLDERS OF OUR COMPANY IN THE RATIO OF 3 (THREE) RIGHT SHARES FOR EVERY 4 (FOUR) EQUITY SHARES HELD BY SUCH ELIGIBLE SHAREHOLDERS AS ON THE RECORD DATE, FRIDAY, FEBRUARY 18, 2022, (“ISSUE”). THE ISSUE PRICE IS 5 (FIVE) TIMES THE FACE VALUE OF THE EQUITY SHARE. FOR FURTHER DETAILS, SEE “TERMS OF THE ISSUE” ON PAGE 126 OF THE LETTER OF OFFER.

*Assuming full subscription.

| AMOUNT PAYABLE PER RIGHT SHARE | FACE VALUE | PREMIUM | TOTAL |
|---|----------------|----------------|----------------|
| On Application | ₹0.50/- | ₹2.00/- | ₹2.50/- |
| One or more subsequent Call(s) as determined by our Board at its sole discretion, from time to time | ₹0.50/- | ₹2.00/- | ₹2.50/- |
| Total | ₹1.00/- | ₹4.00/- | ₹5.00/- |

For further details on Payment Schedule, see “Terms of the Issue” on page 126.

The Rights Entitlements and The Rights Equity Shares Have Not Been and Will Not Be Registered Under The United States Securities Act Of 1933, As Amended (“The “US Securities Act”), Or Any U.S. State Securities Laws And May Not Be Offered, Sold, Resold Or Otherwise Transferred Within The United States Or The Territories Or Possessions Thereof (The “United States” Or “U.S.”), Except In A Transaction Exempt From The Registration Requirements Of The Us Securities Act. The Rights Entitlements and Rights Equity Shares Referred to In The Letter Of Offer Are Being Offered And Sold In Offshore Transactions Outside The United States In Compliance With Regulations Under The Us Securities Act (“Regulations”) To Existing Shareholders Located In Jurisdictions Where Such Offer And Sale Of The Rights Equity Shares And/ Or Rights Entitlements Are Permitted Under Laws Of Such Jurisdictions. The Offering to Which The Letter Of Offer Relates Is Not, And Under No Circumstances Is To Be Construed As, An Offering Of Any Rights Equity Shares Or Rights Entitlements For Sale In The United States Or As A Solicitation Therein Of An Offer To Buy Or Transfer Any Of The Said Securities. Accordingly, You Should Not Forward or Transmit The Letter Of Offer In Or Into The United States At Any Time.

To, _____ Date: _____

**The Board of Directors,
Tilak Ventures Limited**

Dear Sir/ Madam,

- I/We hereby accept and apply for Allotment of the Rights Equity Shares (including Additional Rights Equity Shares “if applicable”) mentioned in **Block I** below in response to the Abridged Letter of Offer / Letter of Offer dated Friday, February 18, 2022, and any addendum thereto offering the Rights Equity Shares to me/us on rights basis.
- I/We agree to pay the amount specified in **Block II** below at the rate of ₹2.50/- per Rights Equity Share payable on Application on the total number of Rights Equity Shares specified in **Block I** below.
- I/We agree to accept the Rights Equity Shares Allotted to me/us and to hold such Rights Equity Shares upon the terms and conditions of the Abridged Letter of Offer/Letter of Offer, and any addendum thereto, this Application Form, Rights Entitlement Letter and subject to the provisions of the Companies Act, 2013, SEBI (ICDR) Regulations, SEBI Rights Issue Circular as applicable and the rules made thereunder and the Memorandum and Articles of Association of the Company.
- I/We undertake that I/we will sign all such other documents and do all other such acts, if any, necessary on my/our part to enable me/us to be registered as the holder(s) of the Rights Equity Shares in respect of which this application may be accepted.
- I/We also agree to accept the Rights Equity Shares subject to laws, as applicable, guidelines, circulars, notifications and regulations relating to the issue of capital and listing of securities issued from time to time by SEBI/Government of India/RBI and/or other authorities.
- I/We hereby solemnly declare that I am/we are not applying for the Rights Equity Shares in contravention of section 269SS of the Income-Tax Act, 1961.
- I/We authorise you to place my/our name(s) on the Register of Members / Register of Significant Beneficial Owners.
- I/We understand (and each account for which I/we are acting has been advised and understands) that no action has been or will be taken to permit an offering of the Rights Entitlements or the Equity Shares in any jurisdiction (other than the filing of the Letter of Offer with SEBI and the Stock Exchange); and I/we will not offer, resell, pledge or otherwise transfer any of the Rights Entitlements or the Equity Shares which I/we may acquire, or any beneficial interests therein, in any jurisdiction or in any circumstances in which such offer or sale is not authorised or to any person to whom it is unlawful to make such offer, sale, solicitation or invitation except under circumstances that will be in compliance with applicable laws and/or regulations.
- I/We understand that neither the Rights Entitlements nor the Rights Equity Shares have been, or will be, registered under the US Securities Act of 1933, as amended (the “US Securities Act”), or any United States state securities laws, and may not be offered, sold, resold or otherwise transferred within the United States or to the territories or possessions thereof (“the “United States”), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act. I/ we understand the Rights Equity Shares referred to in this application are being offered and sold in offshore transactions outside the United States in compliance with Regulations under the US Securities Act (“Regulations”) to existing shareholders located in jurisdictions where such offer and sale of the Rights Equity Shares is permitted under laws of such jurisdictions. I/ we understand that the Issue is not, and under no circumstances is to be construed as, an offering of any Rights Equity Shares or Rights Entitlements for sale in the United States, or as a solicitation therein of an offer to buy any of the said Rights Equity Shares or Rights Entitlements in the United States. I/ we confirm that I am/ we are (a) not in the United States and eligible to subscribe for the Rights Equity Shares under applicable securities laws, (b) complying with laws of jurisdictions applicable to such person in connection with the Issue, and (c) understand that neither the Company, nor the Registrar, the Lead Manager or any other person acting on behalf of the Company will accept subscriptions from any person, or the agent of any person, who appears to be, or who the Company, the Registrar, the Lead Manager or any other person acting on behalf of the Company have reason to believe is in the United States or is outside of India and United States and ineligible to participate in this Issue under the securities laws of their jurisdiction.
- I/ We will not offer, sell or otherwise transfer any of the Rights Equity Shares which may be acquired by us in any jurisdiction or under any circumstances in which such offer or sale is not authorized or to any person to whom it is unlawful to make such offer, sale or invitation. I/ We satisfy, and each account for which I/ we are acting satisfies, (a) all suitability standards for investors in investments of the type subscribed for herein imposed by the jurisdiction of my/our residence, and (b) is eligible to subscribe and is subscribing for the Rights Equity Shares and Rights Entitlements in compliance with applicable securities and other laws of our Jurisdiction of residence.
- I/we hereby make the representations, warranties, acknowledgments and agreements set forth in the section of the Letter of Offer.
- I/We understand and agree that the Rights Entitlements and Rights Equity Shares may not be reoffered, resold, pledged or otherwise transferred except in an offshore transaction in compliance with Regulations, or otherwise pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act.
- I/ We acknowledge that we, the Lead Manager, its affiliates, and others will rely upon the truth and accuracy of the foregoing representations and agreements.

1. NAME AND CONTACT DETAILS OF APPLICANT

| | | | | | | | | | | | | | | | | | | | | |
|------------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| Name of Sole/First Applicant | | | | | | | | | | | | | | | | | | | | |
| Name of Second Applicant | | | | | | | | | | | | | | | | | | | | |
| Name of Third Applicant | | | | | | | | | | | | | | | | | | | | |
| Indian Address: | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | |
| Email ID: | | | | | | | | | | | | | | | | | | | | |
| Telephone/Mobile No. | | | | | | | | | | | | | | | | | | | | |

2. PERMANENT ACCOUNT NUMBER (PAN)

| | | | | | | | | | | | | | | | | | | | | |
|----------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| Sole/First Applicant | | | | | | | | | | | | | | | | | | | | |
| Second Applicant | | | | | | | | | | | | | | | | | | | | |
| Third Applicant | | | | | | | | | | | | | | | | | | | | |

3. TYPE OF APPLICANTS (Please tick): Resident Non-Resident

Note: Non-resident Applicants applying on non-repatriation basis should select "Resident".

4. DEPOSITORY ACCOUNT DETAILS; please provide your DP ID and Client ID (Please tick for NSDL or CDSL): NSDL CDSL

For NSDL enter 8-digit DP ID followed by 8-digit Client ID / For CDSL enter 16-digit Client ID.

| | | | | | | | | | | | | | | | | | | | | |
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|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|

Note: Allotment of Rights Equity Shares shall be made in dematerialized form only.

5. APPLICATION DETAILS

Rights Equity Shares (Including additional Rights Equity Shares) applied for [I]

| |
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| |
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| | |
|--|------------|
| Total amount payable on application at ₹2.50/- per Rights Equity Share [II] = [I] x ₹2.50 | |
| (In Figures) | (In Words) |
| | |

6. PAYMENT DETAILS [IN CAPITAL LETTERS]

| | |
|------------------------------|------------|
| Amount blocked (in figures): | (In words) |
| ASBA BANK Account No. | |

Name of ASBA Bank Account Holder: _____

SCSB Name and Address: _____

I/We authorise the SCSB to block the amount specified above as part of the ASBA process. I/ We confirm that I/ we are making the payment towards my/our application through my/ our bank account only and not using any third party bank account for making such payment. Further, I/we confirm that the ASBA Account is held in my/our own name. I/We understand that on Application, Investors will have to pay ₹2.50/- per Rights Equity Share, which constitutes 50% of the Issue Price and the balance ₹2.50/- per Rights Equity Share, which constitutes 50% of the Issue Price, will have to be paid, on one or more Call(s), as determined the Board of Directors of the Company at its sole discretion. Further, I/we understand that Rights Equity Shares in respect of which the Calls payable remain unpaid may be forfeited, at any time after the due date for payment of the balance amount due in accordance with the Companies Act, 2013 and the Articles of Association.

SIGNATURE OF ASBA BANK ACCOUNT HOLDER

Sole/First Account Holder

Second Joint Account Holder

Third Joint Account Holder

Note: Signature(s) as per the specimen recorded with the SCSB. In case of joint shareholders, all the joint shareholders must sign in the same sequence as per specimen recorded with the SCSB.

7. SIGNATURE OF APPLICANT(S)

I/We hereby confirm that I/we have read, understood, and accept the terms and conditions of this Application Form, Rights Entitlement Letter, Abridged Letter of Offer and Letter of Offer. I/we hereby confirm that I/we have read the Instructions for filling up this Application Form given overleaf. I/We understand that in case of Allotment of Rights Equity Shares to me/us, my/our beneficiary account as mentioned in this Application Form would get credited to the extent of allotted Rights Equity Shares.

Sole/First Applicant

Second Joint Applicant

Third Joint Applicant

Note: Signature(s) as per the specimen recorded with the Depository. In case of joint shareholders, all the joint shareholders must sign in the same sequence as per specimen recorded with the Depository.

----- Tear Here -----
TILAK VENTURES LIMITED – RIGHTS ISSUE
ACKNOWLEDGEMENT SLIP FOR APPLICANT

| | | | | | | | | | | | | | | | | | | | | |
|-----------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|----------------------|--|--|--|-------------------------------|-----------|
| Received from | | | | | | | | | | | | | | | APPLICATION FORM NO. | | | | | |
| PAN | | | | | | | | | | | | | | | | | | | | |
| DP ID and Client ID | | | | | | | | | | | | | | | | | | | Collecting SCSB's Sign & Seal | |
| Amount blocked (in figures) | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | |
| ASBA Account No. | | | | | | | | | | | | | | | | | | | | Date |
| Tel. / Mobile No. | | | | | | | | | | | | | | | | | | | | Email Id: |

GENERAL INSTRUCTIONS

- a) Please read the instructions printed on the Application Form carefully.
- b) The Application Form can be used by both the Eligible Equity Shareholders and the Renounees.
- c) Please read the Letter of Offer, and any addenda thereto carefully to understand the Application process and applicable settlement process. All references in this Application Form to the "Abridged Letter of Offer" are to the Abridged Letter of Offer read together with the Letter of Offer and any addenda thereto. For accessing the Letter of Offer, the Abridged Letter of Offer, and any addenda thereto and the Application Form, please refer to the links provided below on page 4 of this Application Form.
- d) **In accordance with Regulation 76 of the SEBI (ICDR) Regulations, SEBI Rights Issue Circulars and ASBA Circulars, all Investors desiring to make an Application in this Issue are mandatorily required to use either the ASBA process or optional mechanism instituted only for resident Investors in this Issue, i.e., R-WAP. Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA or using R-WAP. For details, see "Procedure for Application through the ASBA Process" and "Procedure for Application through R-WAP facility" on page 143, respectively of the Letter of Offer.**
- e) Applications should be (i) submitted to the Designated Branch of the SCSB or made online/electronic through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts or (ii) filled on the R-WAP. Please note that on the Issue Closing Date for (i) Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchange and (ii) the R-WAP facility will be available until 5.00 pm (India Standard Time) or such extended time as permitted by the Stock Exchange.
- f) Please note that in accordance with Regulation 77A of the SEBI (ICDR) Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Rights Equity Shares shall be made in dematerialised form only. Accordingly, Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date and desirous of subscribing to Rights Equity Shares in this Issue are advised to furnish the details of their demat account to the Registrar or our Company at least two Working Days prior to the Issue Closing Date, to enable the credit of their Rights Entitlements in their respective demat accounts at least one day before the Issue Closing Date. For further details, see "Procedure for Application" beginning on page 141 of the Letter of Offer.
- g) Application should be complete in all respects. The Application Form found incomplete with regard to any of the particulars required to be given therein, and/or which are not completed in conformity with the terms of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form are liable to be rejected. **The Application Form must be filled in English.**
- h) An Investor, wishing to participate in this Issue through the ASBA facility, is required to have an ASBA enabled bank account with an SCSB, prior to making the Application. In case of Application through R-WAP, the Investors should enable the internet banking or UPI facility of their respective bank accounts. **Please note that only those Investors who have a demat account can apply through ASBA facility.**
- i) In case of non-receipt of Application Form, Application can be made on plain paper mentioning all necessary details as mentioned under the section "- Application on Plain Paper under ASBA process" on page 141 of the Letter of Offer.
- j) An Eligible Equity Shareholder shall submit the plain paper Application to the Designated Branch of the SCSB for authorising such SCSB to block Application Money in the said bank account maintained with the same SCSB. **Applications on plain paper will not be accepted from any address outside India.**
- k) Applications should not be submitted to the Bankers to the Issue or Escrow Collection Bank (assuming that such Escrow Collection Bank is not an SCSB), our Company or the Registrar or the Lead Manager.
- l) All Applicants, and in the case of Application in joint names, each of the joint Applicants, should mention their PAN allotted under the Income-tax Act, irrespective of the amount of the Application. Except for Applications on behalf of the Central or the State Government, the residents of Sikkim and the officials appointed by the courts, **Applications without PAN will be considered incomplete and are liable to be rejected. With effect from August 16, 2010, the demat accounts for Investors for which PAN details have not been verified shall be "suspended for credit" and no Allotment and credit of Rights Equity Shares pursuant to this Issue shall be made into the accounts of such Investors. Further, in case of Application in joint names, each of the joint Applicants should sign the Application Form.**
- m) In case of Application through ASBA facility, all payments will be made only by blocking the amount in the ASBA Account. Furthermore, in case of Applications submitted using R-WAP facility, payment shall be made using internet banking or UPI facility. **Cash payment or payment by cheque or demand draft or pay order or NEFT or RTGS or through any other mode is not acceptable for application through ASBA process.** In case payment is made in contravention of this, the Application will be deemed invalid and the Application Money will be refunded and no interest will be paid thereon.
- n) For physical Applications through ASBA at Designated Branches of SCSB, signatures should be either in English or Hindi or in any other language specified in the Eighth Schedule to the Constitution of India. Signatures other than in any such language or thumb impression must be attested by a Notary Public or a Special Executive Magistrate under his/her official seal. The Investors must sign the Application as per the specimen signature recorded with the SCSB.
- o) In case of joint holders and physical Applications through ASBA process, all joint holders must sign the relevant part of the Application Form in the same order and as per the specimen signature(s) recorded with the SCSB. In case of joint Applicants, reference, if any, will be made in the first Applicant's name and all communication will be addressed to the first Applicant.
- p) All communication in connection with Application for the Rights Equity Shares, including any change in address of the Eligible Equity Shareholders should be addressed to the Registrar prior to the date of Allotment in this Issue quoting the name of the first/sole Applicant, folio numbers/DP ID and Client ID and Application Form number, as applicable. In case of any change in address of the Eligible Equity Shareholders, the Eligible Equity Shareholders should also send the intimation for such change to the respective depository participant, or to our Company or the Registrar in case of Eligible Equity Shareholders holding Equity Shares in physical form.
- q) Only Eligible Equity Shareholders who are eligible to subscribe for Rights Entitlement and Rights Equity Shares in their respective jurisdictions under applicable securities laws are eligible to participate.
- r) Only the Investors holding Equity Shares in demat form or the Physical Shareholders who furnish the details of their demat accounts to the Registrar not later than two Working Days prior to the Issue Closing Date, are eligible to participate through the ASBA process. In accordance with the SEBI Rights Issue Circulars, the Eligible Equity Shareholders, who hold Equity Shares in physical form as on Record Date and who have not furnished the details of their demat account to the Registrar or our Company at least two Working Days prior to the Issue Closing Date i.e. Tuesday, March 15, 2022 shall not be eligible to apply in this Rights Issue.
- s) Please note that ASBA Applications may be submitted at all designated branches of the SCSBs available on the SEBI website at <http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>, updated from time to time, or at such other website as may be prescribed by SEBI from time to time. In addition, Applicants should consult with the relevant SCSB to ensure that there is no statutory / regulatory action restricting the Application being submitted through them.
- t) Investors are required to ensure that the number of Rights Equity Shares applied for by them do not exceed the prescribed limits under the applicable law.
- u) **The Investors shall submit only one Application Form for the Rights Entitlements available in a particular demat account.** In case of Investors who have provided details of demat account in accordance with the SEBI (ICDR) Regulations such the Investors will have to apply for the Rights Equity Shares from the same demat account in which they are holding the Rights Entitlements and in case of multiple demat accounts; the Investors are required to submit a separate Application Form for each demat account.
- v) **Please note that Applications without depository account details shall be treated as incomplete and shall be rejected.**
- w) Our Company reserves the right to treat as invalid any Application Form which: (i) appears to our Company or its agents to have been executed in, electronically transmitted from or dispatched from the United States or other jurisdictions where the offer and sale of the Rights Equity Shares and/ or the Rights Entitlements is not permitted under laws of such jurisdictions; (ii) does not include the relevant certifications set out in the Application Form, including to the effect that the person submitting and/or renouncing the Application Form is not in the United States and eligible to subscribe for the Rights Equity Shares and/ or the Rights Entitlements under applicable securities laws, and such person is complying with laws of jurisdictions applicable to such person in connection with this Issue; or (iii) where either a registered Indian address is not provided or where our Company believes acceptance of such Application Form may infringe applicable legal or regulatory requirements; and our Company shall not be bound to issue or allot any Rights Equity Shares and/ or Rights Entitlements in respect of any such Application Form.
- x) **PLEASE NOTE THAT CREDIT OF THE RIGHTS ENTITLEMENTS IN THE DEMAT ACCOUNT DOES NOT, PER SE, ENTITLE THE INVESTORS TO THE RIGHTS EQUITY SHARES AND THE INVESTORS HAVE TO SUBMIT APPLICATION FOR THE RIGHTS EQUITY SHARES ON OR BEFORE THE ISSUE CLOSING DATE AND MAKE PAYMENT OF THE APPLICATION MONEY. FOR DETAILS, SEE "TERMS OF THE ISSUE - PROCEDURE FOR APPLICATION" ON PAGE 141 of the Letter of Offer.**
- y) In place of Application number, Investors can mention the reference number of the e-mail received from Registrar informing about their Rights Entitlement or last eight digits of the demat account. Alternatively, SCSBs may mention their internal reference number in place of application number.
- z) **Please note that the Rights Entitlements which are neither renounced nor subscribed by the Investors on or before the Issue Closing Date shall lapse and shall be extinguished after the Issue Closing Date.**

| LAST DATE FOR APPLICATION |
|---|
| <p>The last date for submission of the duly filled in the Application Form or a plain paper Application is day, Tuesday, March 15, 2022, i.e., Issue Closing Date. Our Board or any committee thereof may extend the said date for such period as it may determine from time to time, subject to the Issue Period not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date).</p> <p>If the Application Form is not submitted with an SCSB, uploaded with the Stock Exchange and the Application Money is not blocked with the SCSB, on or before the Issue Closing Date or such date as may be extended by our Board or any committee thereof, the invitation to offer contained in the Letter of Offer shall be deemed to have been declined and our Board or any committee thereof shall be at liberty to dispose of the Rights Equity Shares hereby offered, as provided under the section, "Basis of Allotment" on page 156 of the Letter of Offer.</p> <p>Please note that on the Issue Closing Date for (i) Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchange and (ii) the R-WAP facility will be available until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchange.</p> |
| WITHDRAWAL OF APPLICATION |
| <p>An Investor who has applied in this Issue may withdraw their Application at any time during Issue Period by approaching the SCSB where application is submitted or sending email withdrawal request to tilakventures.rights@linkintime.co.in in case of Application through R-WAP facility. However, no Investor, whether applying through ASBA facility or R-WAP facility, may withdraw their Application post the Issue Closing Date.</p> |
| LIST OF SELF CERTIFIED SYNDICATE BANKS (SCSBs) |
| <p>The list of banks who have registered with SEBI to act as SCSBs for the ASBA Process is https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34. For this Issue, following banks would be acting as SCSB:</p> <p>1. Allahabad Bank 2. Andhra Bank 3. Axis Bank Ltd 4. Bank of Baroda 5. Bank of India 6. Bank of Maharashtra 7. Barclays Bank PLC 8. BNP Paribas 9. Canara Bank 10. Catholic Syrian Bank Limited 11. Central Bank of India 12. CITI Bank 13. City Union Bank Ltd. 14. Corporation Bank 15. DBS Bank Ltd. 16. Dena Bank 17. Deutsche Bank 18. Dhanlaxmi Bank Limited 19. HDFC Bank Ltd. 20. HSBC Ltd. 21. ICICI Bank Ltd 22. IDBI Bank Ltd. 23. Indian Bank 24. Indian Overseas Bank 25. IndusInd Bank 26. J P Morgan Chase Bank, N.A. 27. Janata Sahakari Bank Ltd. 28. Karnataka Bank Ltd. 29. Karur Vysya Bank Ltd. 30. Kotak Mahindra Bank Ltd. 31. Mehsana Urban Co-operative Bank Limited 32. Nutan Nagarik Sahakari Bank Ltd. 33. Oriental Bank of Commerce 34. Punjab & Sind Bank 35. Punjab National Bank 36. Rajkot Nagarik Sahakari Bank Ltd 37. RBL Bank Limited 38. South Indian Bank 39. Standard Chartered Bank 40. State Bank of India 41. SVC Co-operative Bank Ltd. 42. Syndicate Bank 43. Tamilnad Mercantile Bank Ltd. 44. The Ahmedabad Mercantile Co-Op. Bank Ltd. 45. The Federal Bank 46. The Jammu & Kashmir Bank Limited. 47. The Kalapur Commercial Cooperative Bank Ltd. 48. The Lakshmi Vilas Bank Ltd. 49. The Saraswat Co-Operative Bank Ltd 50. The Surat Peoples Co-op Bank Ltd 51. TJSB Sahakari Bank Ltd 52. UCO Bank 53. Union Bank of India 54. United Bank of India 55. Vijaya Bank 56. YES Bank Ltd 57. DCB Bank 58. Bandhan Bank 59. GP Parsik Sahakari Bank Limited 60. AU Small Finance Bank</p> <p>In accordance with the SEBI (ICDR) Regulations, the SEBI Rights Issue Circulars, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent/dispatched only to the Eligible Equity Shareholders who have provided Indian address. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.</p> <p>Further, the Letter of Offer will be sent/ dispatched to the Eligible Equity Shareholders who have provided Indian address and who have made a request in this regard. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Letter of Offer will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Letter of Offer will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.</p> <p>Investors can access the Letter of Offer, the Abridged Letter of Offer and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Equity Shares under applicable securities laws) on the websites of:</p> <p>(i) our Company at www.tilakfinance.com ;</p> <p>(ii) the Registrar to the Issue at : www.linkintime.co.in</p> <p>(iii) the Stock Exchange at www.bseindia.com;</p> <p>(iv) the Registrar's web-based application platform at : www.linkintime.co.in ("R-WAP"); and</p> <p>(v) the SEBI at www.sebi.gov.in.</p> <p>Shareholders who have not received the Application Form may apply, along with the requisite Application Money, by using the Application Forms available on the websites above, or on plain paper, with the same details as per the Application Form available online.</p> <p>Eligible Equity Shareholders can also obtain the details of their respective Rights Entitlements from the website of the Registrar (i.e., www.linkintime.co.in) by entering their DP</p> <p>ID and Client ID or Folio Number (for Eligible Equity Shareholders who hold Equity Shares in physical form as on Record Date) and PAN. The link for the same shall also be available on the website of our Company (i.e., www.tilakfinance.com).</p> <p>The Investors can visit following links for the below-mentioned purposes:</p> <ul style="list-style-type: none"> • Frequently asked questions and online/ electronic dedicated investor helpdesk for guidance on the Application process and resolution of difficulties faced by the Investors: www.linkintime.co.in; • Updation of Indian address/ email address/ mobile number in the records maintained by the Registrar or our Company: www.linkintime.co.in; • Updation of demat account details by Eligible Equity Shareholders holding shares in physical form: www.linkintime.co.in; and • Submission of self-attested PAN, client master sheet and demat account details by non-resident Eligible Equity Shareholders by email to tilakventures.rights@linkintime.co.in. |

| LEAD MANAGER TO THE ISSUE | REGISTRAR TO THE ISSUE |
|---|---|
|  <p>CAPITALSQUARE ADVISORS PRIVATE LIMITED 208, 2nd Floor, AARPEE Center, MIDC Road No 11, CTS 70, Andheri (E), Mumbai – 400093, Maharashtra, India; Contact Details: +91-22-66849999/ +91-9874283532; Website: www.capitalsquare.in; Email ID/ Investor Grievance ID: tanmoy.banerjee@capitalsquare.in/ pankita.patel@capitalsquare.in ; Contact Person: Mr. Tanmoy Banerjee/ Ms. Pankita Patel; SEBI Registration Number: INM000012219</p> |  <p>LINK INTIME INDIA PRIVATE LIMITED C 101, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai – 400083, Maharashtra, India; Contact Details: 022 - 4918 6200; Fax Number: 022 - 4918 6195; Website: www.linkintime.co.in; E-mail ID/ Investor grievance e-mail: tilakventures.rights@linkintime.co.in; Contact Person: Mr. Sumeet Deshpande; SEBI Registration Number: INR000004058</p> |



TILAK VENTURES LIMITED

Registered and Corporate Office: E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400053, Maharashtra, India
 Contact Person: Mr. Davendra Kumar, Company Secretary and Compliance Officer;
 Telephone: +91- 9152096140/41; Email: : tilakfin@gmail.com; Website: <https://tilakfinance.wordpress.com/>
 Corporate Identity Number: L65910MH1980PLC023000

RIGHTS ENTITLEMENT LETTER

Dear Shareholder,

RIGHTS ISSUE OF 9,63,60,000* (NINE CRORES SIXTY-THREE LAKHS SIXTY THOUSAND) EQUITY SHARES OF FACE VALUE OF ₹1.00/- (RUPEE ONE ONLY) ('EQUITY SHARES') EACH AT A PRICE OF ₹5.00/- (RUPEES FIVE ONLY) PER RIGHT SHARE (INCLUDING A PREMIUM OF ₹4.00/- (RUPEES FOUR ONLY) PER RIGHT SHARE) ('ISSUE PRICE') ('RIGHT SHARES') FOR AN AMOUNT UP TO ₹48,18,00,000.00/- (RUPEES FORTY-EIGHT CRORES EIGHTEEN LAKHS ONLY) ON A RIGHTS ISSUE BASIS TO THE ELIGIBLE SHAREHOLDERS OF TILAK VENTURES LIMITED ('COMPANY' OR 'ISSUER') IN THE RATIO OF 3 (THREE) RIGHT SHARES FOR EVERY 4 (FOUR) EQUITY SHARES HELD BY SUCH ELIGIBLE SHAREHOLDERS AS ON THE RECORD DATE, FRIDAY, FEBRUARY 18, 2022, ('ISSUE'). THE ISSUE PRICE IS 5 (FIVE) TIMES THE FACE VALUE OF THE EQUITY SHARE.

Assuming full subscription and receipt of all Call Monies with respect to Right Shares.

You have been sent this e-mail (including its enclosures) in electronic form to comply with the provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended, and relevant circulars issued by the Securities and Exchange Board of India from time to time. This e-mail does not constitute an offer of, or a solicitation of an offer to purchase, any securities of the Company in any jurisdiction where offers or solicitations are not permitted by law. The information in this e-mail is solely intended for distribution to, and use by, shareholders as of the Record Date i.e., **Friday, February 18, 2022**, who are (i) a resident of India and (ii) outside of India and the United States and eligible to exercise rights entitlements and acquire Rights Shares in accordance with the legal requirements applicable in such shareholders' jurisdiction and in compliance with all applicable laws and regulations. By accessing this e-mail and its enclosures, you are hereby deemed to represent that you qualify under one of the foregoing criteria. This e-mail and its enclosures should not be reproduced, transmitted or distributed to any other person.

IF YOU ARE NOT PERMITTED TO ACCESS THESE ISSUE MATERIALS OR ARE IN ANY DOUBT AS TO WHETHER YOU ARE PERMITTED TO ACCESS THESE ISSUE MATERIALS, PLEASE TREAT THIS LETTER AS SENT FOR INFORMATION PURPOSES ONLY AND SHOULD NOT BE ACTED UPON FOR SUBSCRIPTION TO THE RIGHTS SHARES AND SHOULD NOT BE COPIED OR REDISTRIBUTED.

With reference to above, please find below for your information the details of Equity Shares held by you as on the Record Date i.e., **Friday, February 18, 2022** along with your Rights Entitlements:

| Folio Number/ DP or Client ID | No. of Equity Shares held by you on Record Date - being Friday, February 18, 2022 | No. of Rights Entitlements |
|-------------------------------|---|----------------------------|
| | | |

Abridged Letter of Offer & Application Form are enclosed.

Eligible Equity Shareholders can also obtain the details of their respective Rights Entitlements from the website of the Registrar (i.e., www.linkintime.co.in) by entering their DP ID and Client ID or Folio Number (in case of Eligible Equity Shareholders holding Equity Shares in physical form) and PAN. The link for the same shall also be available on the website of our Company (i.e., <https://tilakfinance.wordpress.com/>).

THIS IS TO INFORM YOU THAT THE CAPTIONED ISSUE OPENS FOR SUBSCRIPTION ON MONDAY, FEBRUARY 28, 2022, AND ISSUE CLOSES# FOR SUBSCRIPTION ON TUESDAY, MARCH 15, 2022.

*Our Board or a duly authorized committee thereof will have the right to extend the Issue Period as it may determine from time to time, provided that this Issue will not remain open in excess of 30 (thirty) days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.

Fractional Entitlements: The Right Shares are being offered on a rights basis to existing Eligible Shareholders in the ratio of 3 (Three) Right Shares for every 4 (Four) Equity Shares held as on the Record Date. As per SEBI Rights Issue Circulars, the fractional entitlements are to be ignored. Accordingly, if the shareholding of any of the Eligible Shareholders is less than 4 (Four) Equity Shares or is not in the multiple of 4 (Four) Equity Shares, the fractional entitlements of such Eligible Shareholders shall be ignored by rounding down of their Rights Entitlements. However, the Eligible Shareholders whose fractional entitlements are being ignored, will be given preferential consideration for the Allotment of one additional Rights Security if they apply for additional Right Shares over and above their Rights Entitlements, if any, subject to availability of Right Shares in this Issue post allocation towards Rights Entitlements applied for. For further details, see **"Terms of the Issue"** beginning on page 126 of the Letter of Offer.

Facilities for Application in this Issue: In accordance with Regulation 76 of the SEBI (ICDR) Regulations, SEBI Rights Issue Circulars and subject to the conditions prescribed under the SEBI circular SEBI/CFD/DIL/ASBA/1/2009/30/12 dated December 30, 2009 and SEBI circular CIR/CFD/DIL/1/2011 dated April 29, 2011 (together "ASBA Circulars"), all Investors desiring to make an Application in this Issue are mandatorily required to use either the ASBA process or the optional mechanism instituted only for resident Investors in this Issue i.e., R-WAP. Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA or using R-WAP. For details, see **"Procedure for Application through the ASBA Process"** and **"Procedure for Application through the R-WAP"** on page 141 of the Letter of Offer.

Credit of Rights Entitlements in demat accounts of Eligible Equity Shareholders: Pursuant to provisions of the SEBI ICDR Regulations and the SEBI Rights Issue Circulars and in terms of the Letter of Offer, the Rights Entitlements of the Eligible Equity Shareholders have been credited in their respective demat account and shall be admitted for trading on the Stock Exchange under the ISIN – INE026L20022 subject to requisite approvals. For details of credit of the Rights Entitlements, see **"Terms of the Issue – Process of Credit of Rights Entitlements in dematerialized accounts"** on page 133 of the Letter of Offer.

In accordance with Regulation 77A of the SEBI (ICDR) Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Rights Shares shall be made in dematerialized form only.

Eligible Equity Shareholders, whose Rights Entitlements are credited in demat suspense escrow account opened by our Company, are requested to provide relevant details (such as copies of self-attested PAN and client master sheet of demat account etc., details/ records confirming the legal and beneficial ownership of their respective Equity Shares) to the Company or the Registrar not later than two Working Days **FRIDAY, MARCH 11, 2022** which is prior to the Issue Closing Date, i.e., **by TUESDAY, MARCH 15, 2022** to enable the credit of their Rights Entitlements by way of transfer from the demat suspense escrow account to their demat account at least one day before the Issue Closing Date, to enable such Eligible Equity

Shareholders to make an application in this Issue, and this communication shall serve as an intimation to such Eligible Equity Shareholders in this regard. Such Eligible Equity Shareholders are also requested to ensure that their demat account is active, details of which have been provided to the Company or the Registrar, to facilitate the aforementioned transfer. Eligible Equity Shareholders holding Equity Shares in physical form can update the details of their demat accounts on the website of the Registrar (i.e., www.linkintime.co.in). Such Eligible Equity Shareholders can make an application only after the Rights Entitlements is credited to their respective demat accounts.

PLEASE NOTE THAT CREDIT OF THE RIGHTS ENTITLEMENTS IN THE DEMAT ACCOUNT DOES NOT, PER SE, ENTITLE THE INVESTORS TO THE RIGHTS SHARES AND THE INVESTORS HAVE TO SUBMIT APPLICATION FOR THE RIGHTS SHARES ON OR BEFORE THE ISSUE CLOSING DATE AND MAKE PAYMENT OF THE APPLICATION MONEY. FOR DETAILS, SEE "TERMS OF THE ISSUE – FACILITIES FOR APPLICATION IN THE ISSUE" ON PAGE 127 OF THE LETTER OF OFFER.

Trading of the Rights Entitlements: In accordance with the SEBI Rights Issue Circulars, the Rights Entitlements credited shall be admitted for trading on the Stock Exchange under ISIN INE026L20022. Prior to the Issue Opening Date, our Company will obtain the approval from BSE Limited for trading of Rights Entitlements. Investors shall be able to trade/ transfer their Rights Entitlements either through On Market Renunciation or through Off Market Renunciation. The trades through On Market Renunciation and Off Market Renunciation will be settled by transferring the Rights Entitlements through the depository mechanism. For more details, see "**Renunciation of Rights Entitlements**" on page 133 of the Letter of Offer.

Renunciation of Rights Entitlements: This Issue includes a right exercisable by Eligible Equity Shareholders to renounce the Rights Entitlements credited to their respective demat account either in full or in part. The renunciation of Rights Entitlements credited in your demat account can be made either by sale of such Rights Entitlements, using the secondary market platform of the Stock Exchange or through an off-market transfer. For details, see "**Terms of the Issue - Renunciation of Rights Entitlements**" on page 133 of the Letter of Offer.

PLEASE NOTE THAT THE RIGHTS ENTITLEMENTS WHICH ARE NEITHER RENOUNCED NOR SUBSCRIBED BY THE INVESTORS ON OR BEFORE THE ISSUE CLOSING DATE SHALL LAPSE AND SHALL BE EXTINGUISHED AFTER THE ISSUE CLOSING DATE.

Issue Schedule

You are requested to take note of the following schedule of the Issue:

| | |
|---|---------------------------|
| Issue Opening Date | Monday, February 28, 2022 |
| Last date for On Market Renunciation* | Tuesday, March 08, 2022 |
| Issue Closing Date | Tuesday, March 15, 2022 |
| Finalization of Basis of Allotment (on or about) | Friday, March 25, 2022 |
| Date of Allotment (on or about) | Monday, March 28, 2022 |
| Date of Credit (on or about) | Tuesday, March 29, 2022 |
| Date of Listing (on or about) | Tuesday, April 05, 2022 |

* Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renounees on or prior to the Issue Closing Date.

ATTENTION FOR PHYSICAL SHAREHOLDERS

The Eligible Equity Shareholders shall send a letter to the Registrar containing the name(s), address, email address, contact details and the details of their demat account along with copy of self-attested PAN and self-attested client master sheet of their demat account either by email, post, speed post, courier, or hand delivery so as to reach to the Registrar no later than two Working Days prior to the Issue Closing Date.

Please note that in accordance with Regulation 77A of the SEBI (ICDR) Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Rights Shares shall be made in dematerialised form only. Accordingly, Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date and desirous of subscribing to Rights Shares in this Issue are advised to furnish the details of their demat account to the Registrar or our Company at least two Working Days prior to the Issue Closing Date, to enable the credit of their Rights Entitlements in their respective demat accounts at least one day before the Issue Closing Date.

Pursuant to the SEBI Rights Issue Circulars, resident Eligible Equity Shareholders who hold Equity Shares in physical form as on the Record Date cannot renounce until the details of their demat account are provided to our Company or the Registrar and the dematerialized Rights Entitlements are transferred from suspense escrow demat account to the respective demat accounts of such Eligible Equity Shareholders within prescribed timelines. However, such Eligible Equity Shareholders, where the dematerialized Rights Entitlements are transferred from the suspense escrow demat account to the respective demat accounts within prescribed timelines, can apply for additional Rights Shares while submitting the Application through ASBA process or using the R-WAP.

Investors can access the Letter of Offer, the Abridged Letter of Offer and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Rights Shares under applicable securities laws) on the websites of:

- our Company at <https://tilakfinance.wordpress.com>
- the Registrar at www.linkintime.co.in;
- the Lead Manager at www.capitalsquare.in;
- the BSE at www.bseindia.com;
- the Registrar's web-based application platform at www.linkintime.co.in ("R-WAP").

The Investors can visit following links for the below-mentioned purposes:

- Frequently asked questions and online/ electronic dedicated investor helpdesk for guidance on the Application process and resolution of difficulties faced by the Investors: www.linkintime.co.in
- Updation of Indian address/ e-mail address/ mobile number in the records maintained by the Registrar or our Company: www.linkintime.co.in
- Updation of demat account details by Eligible Equity Shareholders holding shares in physical form: www.linkintime.co.in
- Submission of self-attested PAN, client master sheet and demat account details by non-resident Eligible Equity Shareholders: tilakventures.rights@linkintime.co.in

THE RIGHTS ENTITLEMENTS AND THE RIGHTS SHARES HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE UNITED STATES SECURITIES ACT, 1933, AS AMENDED ("SECURITIES ACT"), OR ANY U.S. STATE SECURITIES LAWS AND MAY NOT BE OFFERED, SOLD, RESOLD OR OTHERWISE TRANSFERRED WITHIN THE UNITED STATES OF AMERICA OR THE TERRITORIES OR POSSESSIONS THEREOF ("UNITED STATES" OR "U.S.") OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, "U.S. PERSONS" (AS DEFINED IN REGULATION S UNDER THE SECURITIES ACT ("REGULATION S")), EXCEPT IN A TRANSACTION EXEMPT FROM THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT. THE RIGHTS ENTITLEMENTS AND RIGHTS SHARES REFERRED TO IN THIS LETTER OF OFFER ARE BEING OFFERED IN INDIA AND IN JURISDICTIONS WHERE SUCH OFFER AND SALE OF THE RIGHTS SHARES AND/ OR RIGHTS ENTITLEMENTS ARE PERMITTED UNDER LAWS OF SUCH JURISDICTIONS, BUT NOT IN THE UNITED STATES. THE OFFERING TO WHICH THIS LETTER OF OFFER AND ABRIDGED LETTER OF OFFER RELATES IS NOT, AND UNDER NO CIRCUMSTANCES IS TO BE CONSTRUED AS, AN OFFERING OF ANY SECURITIES OR RIGHTS FOR SALE IN THE UNITED STATES OR AS A SOLICITATION THEREIN OF AN OFFER TO BUY ANY OF THE SAID SECURITIES OR RIGHTS.

In case of any queries, you may contact the Company or the Lead Managers or Registrar as per the details mentioned herein:

| COMPANY | LEAD MANAGER TO THE ISSUE | REGISTRAR TO THE ISSUE |
|---|--|---|
|  <p>TILAK VENTURES LIMITED E-109, Crystal Plaza, New Link Road, Opposite Infinity Mall, Andheri (West), Mumbai – 400053, Maharashtra, India; Telephone: : 022-61522222; +91-915209641/42; E-mail: tilakfin@gmail.com Website: www.tilakfinance.com Contact Person: Mr. Davendra Kumar</p> |  <p>CAPITALSQUARE ADVISORS PRIVATE LIMITED 208, 2nd Floor, AARPEE Center, MIDC Road No 11, CTS 70, Andheri (East), Mumbai – 400093, Maharashtra, India Tel.: +91-22-66849999/ +91-9874283532 Fax: +91 0141-2201259 Website: www.capitalsquare.in Email/ Investor Grievance ID: tanmoy.banerjee@capitalsquare.in/ pankita.patel@capitalsquare.in Contact Person: Mr. Tanmoy Banerjee/ Ms. Pankita Patel SEBI Registration No: INM000012219</p> |  <p>LINK INTIME INDIA PRIVATE LIMITED C-101, 1st Floor, 247 Park LBS Marg, Vikhroli (West), Mumbai 400083, Maharashtra, India Tel: +91 022 – 49186200 Fax: +91 022 – 49186060 Website: www.linkintime.co.in Email: tilakventures.rights@linkintime.co.in Investor Grievance ID: tilakventures.rights@linkintime.co.in Contact Person: Mr. Sumeet Deshpande SEBI Registration Number: INR000004058</p> |

Note: All capitalized terms, unless defined herein, shall have the meaning ascribed to them in the Letter of Offer.

For TILAK VENTURES LIMITED

Sd/-

Davendra Kumar

Company Secretary and Compliance Officer