

## Nomura Financial Advisory and Securities (India) Private Limited

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June 15, 2020

The Corporate Relations Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai 400 001
Scrip Code: 541336

The Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1 G Block,
Bandra-Kurla Complex, Bandra (E)
Mumbai 400 051
Scrip Code: INDOSTAR

Dear Sir/Madam,

Re: Open offer for acquisition of up to 37,195,411 (Thirty seven million one hundred ninety five thousand four hundred and eleven) fully paid up equity shares of face value of INR 10 (Indian Rupees Ten) each ("Equity Shares") of IndoStar Capital Finance Limited ("Target Company"), representing 26% (twenty six percent) of the Expanded Voting Share Capital, from the Public Shareholders of the Target Company, by BCP V Multiple Holdings Pte. Ltd. ("Acquirer"), together with Brookfield Business Partners L.P. ("PAC") in its capacity as a person acting in concert with the Acquirer ("Open Offer" or "Offer")

Pursuant to and in compliance with Regulations 3(1), 4 and other applicable regulations of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and subsequent amendments thereto ("SEBI (SAST) Regulations"), the Acquirer together with the PAC is making an open offer for acquisition of up to 37,195,411 (Thirty seven million one hundred ninety five thousand four hundred and eleven) fully paid up equity shares of face value of INR 10 (Indian Rupees Ten only) each of the Target Company, constituting 26% (Twenty Six Percent) of the Expanded Voting Share Capital of the Target Company (as of the 10th working day from the closure of the tendering period for the Offer). Nomura Financial Advisory and Securities (India) Private Limited is acting as the Manager to the Offer.

In this regard, the Acquirer, together with PAC, had made a Public Announcement for the Offer dated January 31, 2020 ("PA"), which was duly intimated to BSE Limited and National Stock Exchange of India Limited on January 31, 2020, and a copy of the PA was also filed with the SEBI and sent to the Target Company on February 3, 2020. Further, the Detailed Public Statement for the Offer dated February 6, 2020 ("DPS") was published on February 7, 2020, in all editions of Financial Express (English), all editions of Jansatta (Hindi), and the Mumbai edition of Mumbai Lakshadeep (Marathi). Further, the draft letter of offer dated February 14, 2020 ("Draft Letter of Offer" or "DLoF") was filed with the SEBI on February 14, 2020 and duly intimated to BSE Limited, National Stock Exchange of India and the Target Company on February 14, 2020. Further to the above, a Corrigendum to the Detailed Public Statement dated May 16, 2020 ("DPS Corrigendum") was published on May 18, 2020, in all editions of Financial Express (English) (Pune – online edition), all editions of Jansatta (Hindi), and the Mumbai edition (online) of Mumbai Lakshadeep (Marathi). The Letter of Offer dated June 9, 2020, along with the Form of Acceptance-cum-Acknowledgement ("LoF") has been dispatched to the public shareholders on June 9, 2020, and has also been filed with SEBI, BSE and NSE, and sent to the Target Company. The LoF Dispatch Advertisement dated June 9, 2020, was published on June 10, 2020, in all editions of Financial Express (English), all editions of Jansatta (Hindi), and the Mumbai edition of Mumbai Lakshadeep (Marathi).

Further to the above, please find enclosed a copy of the Offer Opening Advertisement and Corrigendum, dated June 13, 2020, which was published on June 15, 2020, in all editions of Financial Express (English), all editions of Jansatta (Hindi), and the Mumbai edition of Mumbai Lakshadeep (Marathi).

Thanking you, Yours sincerely,

For Nomura Financial Advisory and Securities (India) Private Limited

Authorized Signatory Name: Vishal Kanjani

**Designation:** Executive Director

## INDOSTAR CAPITAL FINANCE LIMITED

Registered Office: One Indiabulls Center, 20th Floor, Tower 2A, Jupiter Mills Compound, Senapati Bapat Marg, Mumbai-400013, India; Corporate Identity Number (CIN): L65100MH2009PLC268160; Tel. No.: +91 22 4315 7000; Fax: +91 22 4315 7010; Website: https://www.indostarcapital.com/

OPEN OFFER FOR ACQUISITION OF UP TO 37,195,411 (THIRTY SEVEN MILLION ONE HUNDRED NINETY FIVE THOUSAND FOUR HUNDRED AND ELEVEN) FULLY PAID UP EQUITY SHARES OF FACE VALUE OF INR 10 (INDIAN RUPEES TEN) EACH OF INDOSTAR CAPITAL FINANCE LIMITED ("TARGET COMPANY") FROM THE PUBLIC SHAREHOLDERS OF THE TARGET COMPANY ("PUBLIC SHAREHOLDERS"), BY BCP V MULTIPLE HOLDINGS PTE. LTD. ("ACQUIRER"), TOGETHER WITH BROOKFIELD BUSINESS PARTNERS L.P. ("PAC") IN ITS CAPACITY AS A PERSON ACTING IN CONCERT WITH THE ACQUIRER ("OPEN OFFER" OR "OFFER").

This advertisement cum corrigendum ("Offer Opening Advertisement and Corrigendum") is being issued by Nomura Financial Advisory and Securities (India) Private Limited (hereinafter referred to as 'Manager to the Offer') on behalf of the Acquirer along with the PAC in respect of the Offer to the Eligible Shareholders pursuant to and in compliance with Regulation 18(7) of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended ('SEBI (SAST) Regulations').

This Offer Opening Advertisement and Corrigendum, should be read in conjunction with the Public Announcement ("PA") filed with the Stock Exchanges on January 31, 2020, sent to the Target Company on January 31, 2020 and filed with SEBI on February 3, 2020, the Detailed Public Statement dated February 6, 2020 ("DPS"), which was published on February 7, 2020 in all editions of Financial Express (English), all editions of Jansatta (Hindi) and the Mumbai edition of Mumbai Lakshadeep (Marathi), the DPS Corrigendum dated May 16, 2020 which was published on May 18, 2020, in all editions of Financial Express (English) (Pune – online edition), all editions of Jansatta (Hindi), and the Mumbai edition (online) of Mumbai Lakshadeep (Marathi), the Letter of Offer dated June 9, 2020, along with the Form of Acceptance-cum-Acknowledgement ("LoF") and the dispatch advertisement dated June 9, 2020 ("Dispatch Advertisement"), which was published on June 10, 2020, in all editions of Financial Express (English), all editions of Jansatta (Hindi), and the Mumbai edition (online) of Mumbai Lakshadeep (Marathi).

Capitalized terms used in this announcement, but not defined, shall have the same meaning assigned to them in the PA, DPS and the LoF.

This Offer Opening Advertisement and Corrigendum, is being issued in all the newspapers in which the DPS was published.

- The Offer is being made at a price of INR 290 (Indian Rupees Two Hundred Ninety Only) per Equity Share ("Offer Price")
  payable in cash. There has been no revision in the offer price since the offer was made. The maximum consideration payable
  under this Offer (assuming full acceptance) is INR 10,786,669,190 (Indian Rupees ten billion seven hundred eighty six million
  six hundred sixty nine thousand one hundred and ninety only).
- 2. There has been no competitive bid to this offer.
- 3. The dispatch of the Letter of Offer to the Public Shareholders of the Target Company holding Equity Shares on the Identified Date i.e. Tuesday, June 2, 2020 has been completed through electronic mode on June 9, 2020, and the Dispatch Advertisement, intimating regarding the dispatch, was published on June 10, 2020, in the same newspapers where the DPS was published, in compliance with the SEBI Circular-SEBI/CIR/ CFD/DCR1/ CIR/ P/2020/83 dated May 14, 2020. The Identified Date is only for the purpose of determining the Public Shareholders as on such date to whom the LoF will be dispatched. It is clarified that all Public Shareholders (registered or unregistered) of Equity Shares (except the Acquirer, the PAC, the persons deemed to be acting in concert with the Acquirer and the PAC, the parties to the Underlying Transactions and the persons deemed to be acting in concert with such parties) are eligible to participate in the Open Offer at any time before the Offer Closing Date, subject to paragraph 4 of Part C (Statutory and other approvals) of Section VI (Terms and Conditions of the Offer).
- 4. The Letter of Offer and the Form of Acceptance-cum-Acknowledgement will also be available on SEBI's website (www.sebi.gov.in), the Target Company's website (www.indostarcapital.com), Registrar to the Offer's website (www.linkintime.co.in), Manager to the Offer's website (www.nomuraholdings.com/company/group/asia/india/index.html), BSE's website (www.bseindia.com) and NSE's website (www.nseindia.com). In case of non-receipt of the Letter of Offer, Public Shareholders, including those who have acquired Equity Shares after the Identified Date, if they so desire, may download the Letter of Offer or the Form of Acceptance-cum-Acknowledgement from the websites indicated above.
- Unregistered Public Shareholders who have acquired the Equity Shares but whose names do not appear in the records of the Depositories on the Identified Date or those, who have not received the Letter of Offer, may send their application, to the Registrar to the Offer, on a plain paper stating their name, address, number of shares held, demat account number, number of shares offered along with the documents as mentioned above so as to reach the Registrar to the Offer on or before the closure of the Tendering Period. Alternatively, such holders of the Equity Shares may apply in the Form of Acceptance-cum-Acknowledgement in relation to this Offer that will be annexed to the Letter of Offer, which may also be obtained from the websites of SEBI, Stock Exchanges, Registrar, Manager or Target Company, as indicative above, or from the Registrar to the Offer. The application is to be sent to the Registrar to the Offer at any of the collection centers that are mentioned in the Letter of Offer, so as to reach the Registrar to the Offer during business hours on or before 5:00 p.m. on the date of closure of the Tendering Period. No indemnity is required from the unregistered owners. In case of beneficial owners, they may send the application in writing to the Registrar to the Offer, on a plain paper stating their name, address, number of shares held, number of shares offered, DP name, DP ID, beneficiary account number and a photocopy of the delivery instruction in 'Off-market' mode, duly acknowledged by the DP, in favour of the Open Offer Escrow Demat Account, so as to reach the Registrar to the Offer, on or before 5:00 p.m. on the date of the closure of the Tendering Period.

For the shareholders holding shares in dematerialized form, the Registrar to the Offer has opened the Open Offer Escrow Demat Account with Ventura Securities Limited as the depository participant in NSDL called, "LIIPL INDOSTAR CAPITAL ESCROW DEMAT ACCOUNT". Beneficial owners are requested to fill in the following details in the delivery instructions for the purpose of crediting their Equity Shares in the Open Offer Escrow Demat Account:

| DP Name    | Ventura Securities Limited |
|------------|----------------------------|
| DP ID      | IN303116                   |
| Client ID  | 13035388                   |
| ISIN No.   | INE896L01010               |
| Depository | Off-market                 |

Shareholders having their beneficiary account with CDSL have to use the inter-depository delivery instruction slip for the purpose of crediting their Equity Shares in favor of the Open Offer Escrow Demat Account opened with NSDL. Form of Acceptance-cum-Acknowledgement of dematerialized Equity Shares not credited to the above Open Offer Escrow Demat Account on or before the closure of Tendering Period is liable to be rejected. Beneficial owners are therefore requested to tender the delivery instructions at least 2 (two) Working Days prior to the date of closing of the Tendering Period. For each delivery instruction, the beneficial owner should submit a separate Form of Acceptance-cum-Acknowledgement.

- In terms of Regulation 16(1) of the SEBI (SAST) Regulations, the Draft Letter of Offer was submitted to SEBI on February 14, 2020. We have received the observations from SEBI, on the Draft Letter of Offer, via email dated May 30, 2020, which have been incorporated in the Letter of Offer.
- 7 Details regarding the status of the statutory and other approvals:
  - To the best of the knowledge of the Acquirer and the PAC, the regulatory / statutory approvals required to complete
    the Underlying Transactions and the Open Offer as on the date of the LoF and this Offer Opening Advertisement and
    Corrigendum, are (collectively, the "Requisite Regulatory Approvals"):
    - Approval of the Competition Commission of India for the consummation of the Underlying Transactions and the Open Offer;
    - Approval from the Reserve Bank of India (RBI) for the Underlying Transactions and the Open Offer, followed by the expiry of 30 (thirty) calendar days from the date of issuance of a public notice issued pursuant to the aforesaid approval (unless waived by Department of Supervision, RBI) and no objection having been received or any objection if received, such objection being duly resolved;
    - Approval from the National Housing Board ("NHB") or the RBI (as required under applicable law on the date of receipt of such approval) for indirect change in control of IndoStar Home Finance Private Limited ("IHFPL"), a wholly owned subsidiary of the Target Company, followed by the expiry of 30 (thirty) calendar days from the date of issuance of a public notice issued pursuant to the aforesaid approval (unless waived by NHB/RBI (whichever is the relevant authority as on such date)) and no objection having been received or any objection if received, such objection being duly resolved; and
  - In-principle approval from the Stock Exchanges for the issue and allotment of the Subscription Securities

- ii. The Target Company and IHFPL have respectively received the approvals of the Reserve Bank of India (RBI) as mentioned above, on April 30, 2020 and May 14, 2020. The 30 (thirty) calendar day notice periods in relation to the approvals from the RBI by the Target Company and IHFPL have also completed as on the date of the Letter of Offer. The Target Company has also received the final listing and trading approvals of BSE (bearing reference number DCS/PREF/TP/SD/10551/2020-21) and NSE (bearing reference number NSE/LIST/23957) in relation to the Equity Shares. As on the date of the Letter of Offer and this Offer Opening Advertisement and Corrigendum, the Subscription Securities have been issued and allotted to the Acquirer, and have been kept in the Share Escrow Account. The Acquirer has received the approval of the Competition Commission of India for the consummation of the Underlying Transactions and the Open Offer on March 2, 2020 (Combination Registration No: C 2020/03/730).
- iii. Except as mentioned above, as on the date of the LoF and this Offer Opening Advertisement and Corrigendum, to the best knowledge of the Acquirer and the PAC, there are no statutory approvals required by the Acquirer and / or the PAC, to complete the Underlying Transactions and this Open Offer. However, in case of any further statutory approvals being required by the Acquirer and / or the PAC at a later date, this Open Offer shall be subject to such approvals and the Acquirer and / or the PAC shall make the necessary applications for such approvals.
- 8. The Schedule of Activities under the Offer is as follows:

| Activity  | Original Schedule of<br>activities (Day & Date)<br>(as disclosed in the Draft<br>Letter of Offer) | Revised<br>Schedule of activities<br>(Day & Date) |
|---|---|---|
| Issue of Public Announcement  | Friday, January 31, 2020  | Friday, January 31, 2020                          |
| Publication of the DPS in newspapers  | Friday, February 7, 2020  | Friday, February 7, 2020                          |
| Filing of the Draft Letter of Offer with SEBI   | Friday, February 14, 2020   | Friday, February 14, 2020                         |
| Last date for public announcement for competing offer(s)**  | Tuesday, March 03, 2020   | Tuesday, March 03, 2020                           |
| Last date for receipt of comments from SEBI on the Draft Letter of Offer (in the event SEBI has not sought clarification or additional information from the Manager to the Offer) | Wednesday, March 11, 2020   | Saturday, May 30, 2020                            |
| Identified Date*  | Friday, March 13, 2020  | Tuesday, June 2, 2020                             |
| Last date for dispatch of the Letter of Offer to the Shareholders of the Target Company whose names appear on the Register of Members on the Identified Date                      | Friday, March 20, 2020  | Tuesday, June 9, 2020                             |
| Last date for upward revision of the Offer Price and/or the Offer Size  | Thursday, March 26, 2020  | Friday, June 12, 2020                             |
| Last date by which a committee of independent directors of the Target Company is required to give its recommendation to the Shareholders of the Target Company for this Offer     | Thursday, March 26, 2020  | Friday, June 12, 2020                             |
| Date of publication of Offer opening public announcement, in the newspapers in which the DPS has been published   | Friday, March 27, 2020  | Monday, June 15, 2020                             |
| Date of commencement of the Tendering Period ("Offer Opening Date")   | Monday, March 30, 2020  | Tuesday, June 16, 2020                            |
| Date of closure of the Tendering Period ("Offer Closing Date")  | Thursday, April 16, 2020  | Monday, June 29, 2020                             |
| Last date of communicating the rejection/ acceptance and completion of payment of consideration or refund of Equity Shares to the Shareholders of the Target Company              | Thursday, April 30, 2020  | Monday, July 13, 2020                             |
| Last date for filing the post Offer report with SEBI  | Monday, May 11, 2020  | Monday, July 20, 2020                             |
| Last date for publication of post-Offer public announcement in the newspapers in which the DPS has been published   | Monday, May 11, 2020  | Monday, July 20, 2020                             |

\* The Identified Date is only for the purpose of determining the Public Shareholders as on such date to whom the LoF will be dispatched. It is clarified that all Public Shareholders (registered or unregistered) of Equity Shares (except the Acquirer, the PAC, the persons deemed to be acting in concert with the Acquirer and the PAC, the parties to the Underlying Transactions and the persons deemed to be acting in concert with such parties) are eligible to participate in the Open Offer at any time before the Offer Closing Date, subject to paragraph 4 of Part C (Statutory and other approvals) of Section VI (Terms and Conditions of the Offer).

\*\* There was no competing offer to the Offer.

## 9. CORRIGENDUM - NOTICE TO INVESTORS:

The Bank Guarantee referred to in paragraph 4 of Part B (Financial Arrangements) Section V (Offer Price and Financial Arrangements), which was valid till July 29, 2020, has now been extended to August 14, 2020, in compliance with the Regulation 18(6) of the SEBI (SAST) Regulations.

- 10. There have been no material changes in relation to the Offer since the date of the PA, save and except as disclosed in the DPS, DPS Corrigendum, the LoF and the Dispatch Advertisement.
- 11. The Acquirer and PAC and their respective directors accept full responsibility for the information contained in this Corrigendum and shall be jointly and severally responsible for the fulfillment of their obligations laid down in the Takeover Regulations in respect of the Open Offer.
- 12. This Offer Opening Advertisement is expected to be available on the SEBI website at http://www.sebi.gov.in

ISSUED FOR AND ON BEHALF OF THE ACQUIRER AND THE PAC BY THE MANAGER TO THE OFFER

## **NOMURA**

NOMURA FINANCIAL ADVISORY AND SECURITIES (INDIA) PRIVATE LIMITED

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Email: indostaropenoffer@nomura.com

Contact Person: Mr. Vishal Kanjani / Mr. Sandeep Baid

SEBI Registration Number: INM000011419

For and on behalf of the Acquirer and the PAC

BCP V Multiple Holdings Pte. Ltd. Brookfield Business Partners L.P.

Sd/-**Authorized Signatory** 

**Authorized Signatory** 

Date: June 13, 2020
Place: Mumbai

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