

एनएमडीसी



NMDC

# एन एम डी सी लिमिटेड

## NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028.

Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028.

नैगम पहचान संख्या / Corporate Identity Number : L13100TG1958 GOI 001674

No. 18(1)/2020- Sectt

27<sup>th</sup> August 2020

1) The BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001	2) National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051
3) The Calcutta Stock Exchange Limited, 7, Lyons Range, Kolkata - 700001	

Dear Sir / Madam,

**Sub: Investors Presentation on Company's Performance for the first quarter of FY 2020-21 - Reg**

**Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; Security ID: NMDC**

Reference the captioned subject, kindly note that Investors Presentation on Company's Performance for the first quarter of FY 2020-21 has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

Please take note of the above information.

Thanking you

Yours faithfully,  
For NMDC Limited

A S Pardha Saradhi  
Company Secretary

Encl: As above

एनएमडीसी लिमिटेड  
**NMDC Limited**  
*Eco-Friendly Miners*



## Financial Results 2020-21 (Q1)

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## Extra-ordinary measures during extra-ordinary times



Sanitization of Township and office areas



Anna Daan initiative by NMDC for deprived



Ispati Irada



Social distancing at work place, co operative stores, banks etc within NMDC's township



Thermal Scanning of NMDC's Employees



Free of cost face mask for needy

## FY21 (Q1) : Financial Snapshot

Resilient Performance in 2020-21 (Q1) : "Safety First" – being our top priority.

### Volumes

Production **66.05 LT**

↓ 22% from CPLY of 84.28 LT

Sales **62.75 LT**

↓ 28% from CPLY of 86.69 LT

### Revenue

Rs. **1938 cr** ↓ 41%

@ Avg. Realisation of Rs. 3064 per ton for iron ore

from CPLY of Rs. 3264 crore,  
@ Avg. Realisation of Rs. 3705 per ton

### Profitability

PBT Rs. **759 cr**

↓ 60% from CPLY of Rs. 1913 cr

PAT Rs. **533 cr**

↓ 55% from CPLY of Rs. 1179 cr

### EBITDA

Rs. **826 cr**

Margin of 43%

↓ 58% from CPLY of Rs. 1989 crore  
Margin of 61%

### Value Creation

Rs. **1.74** (Rs. 3.85)

Earning Per Share (\*)

(\*) Not Annualised

Rs. **91.6** (Rs. 88.6)

Book Value Per Share

### ROCE & ROE (\*)

**7%** (14%)

Return on Capital Employed

**2%** (4%)

Return on Equity

(\*) Not Annualised

### Impact of Covid – 19 on the Performance of the Company:

- There has been a loss of around 18.23 LT of Production and 23.94 LT of Sale of Iron ore during FY 2020-21 (Q1).
- This has resulted in a estimated loss in sales revenue of Rs 737 Crore and PBT of Rs 317 crore.



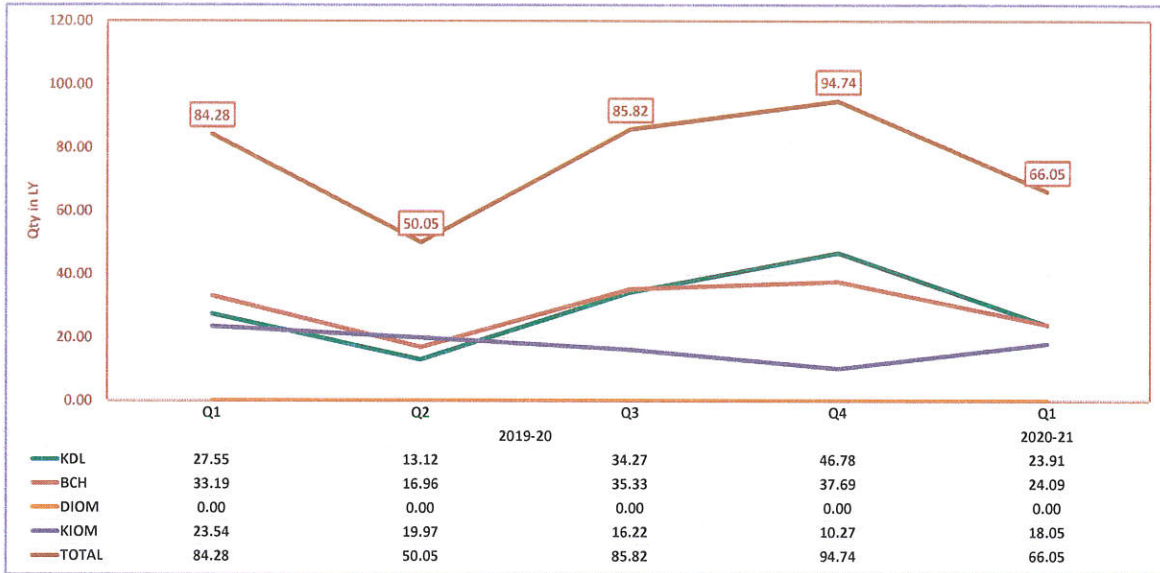
### Performance of FY 21 (Q1) on FY 20 (Q1)

Particulars	2020-21 (Q1)	2019-20 (Q1)	Variance	(%)
Iron Ore Production (LT)	66.05	84.28	(18.23)	(22)
Iron Ore Sales (LT)	62.75	86.69	(23.94)	(28)
- Export Sales (LT)	3.00	6.01	(3.01)	(50)
- Domestic Sales (LT)	59.75	80.68	(20.93)	(26)
Average Domestic Realisation (Rs./Ton)	2,845	3,528	(683)	(19)
Average Sales Realisation (Rs./Ton)	3,064	3,705	(641)	(17)
<b>Financials (Rs. Crore)</b>				
Iron ore Sales	1,923	3,212	(1289)	(40)
<b>Revenue from Operations</b>	<b>1,938</b>	<b>3,264</b>	<b>(1326)</b>	<b>(41)</b>
Interest Income	37	84	(47)	(56)
Other Income	34	39	(5)	(13)
Total Income	2,009	3,387	(1378)	(41)
Total Expenses	1,249	1,474	(225)	(15)
EBITDA	826	1,989	(1,163)	(58)
EBITDA Margin (%)	43%	61%		
<b>Profit Before Tax</b>	<b>759</b>	<b>1,913</b>	<b>(1,154)</b>	<b>(60)</b>
<b>Profit After Tax</b>	<b>533</b>	<b>1,179</b>	<b>(646)</b>	<b>(55)</b>

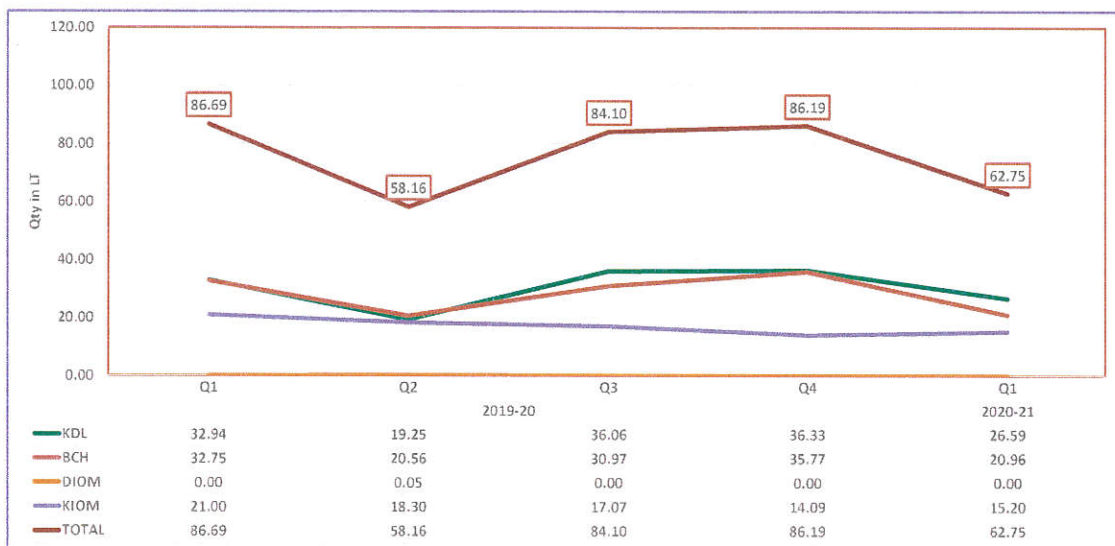
### Performance of FY 21 (Q1) on FY 20 (Q4)

Particulars	2020-21 (Q1)	2019-20 (Q4)	Variance	(%)
Iron Ore Production (LT)	66.05	94.74	(28.69)	(30)
Iron Ore Sales (LT)	62.75	86.19	(23.44)	(27)
- Export Sales (LT)	3.00	6.69	(3.69)	(55)
- Domestic Sales (LT)	59.75	79.50	(19.75)	(25)
Average Domestic Realisation (Rs./Ton)	2,845	3,473	(628)	(18)
Average Sales Realisation (Rs./Ton)	3,064	3,674	(610)	(17)
<b>Financials (Rs. Crore)</b>				
Iron ore Sales	1,923	3,167	(1244)	(39)
<b>Revenue from Operations</b>	<b>1,938</b>	<b>3,187</b>	<b>(1249)</b>	<b>(39)</b>
Interest Income	37	63	(26)	(41)
Other Income	34	70	(36)	(51)
Total Income	2,009	3,320	(1311)	(39)
Total Expenses	1,249	1,742	(493)	(28)
EBITDA	826	1,528	(702)	(46)
EBITDA Margin (%)	43%	48%		
<b>Profit Before Tax</b>	<b>759</b>	<b>1,482</b>	<b>(723)</b>	<b>(49)</b>
<b>Profit After Tax</b>	<b>533</b>	<b>351</b>	<b>182</b>	<b>52</b>

### Iron Ore Production Trend

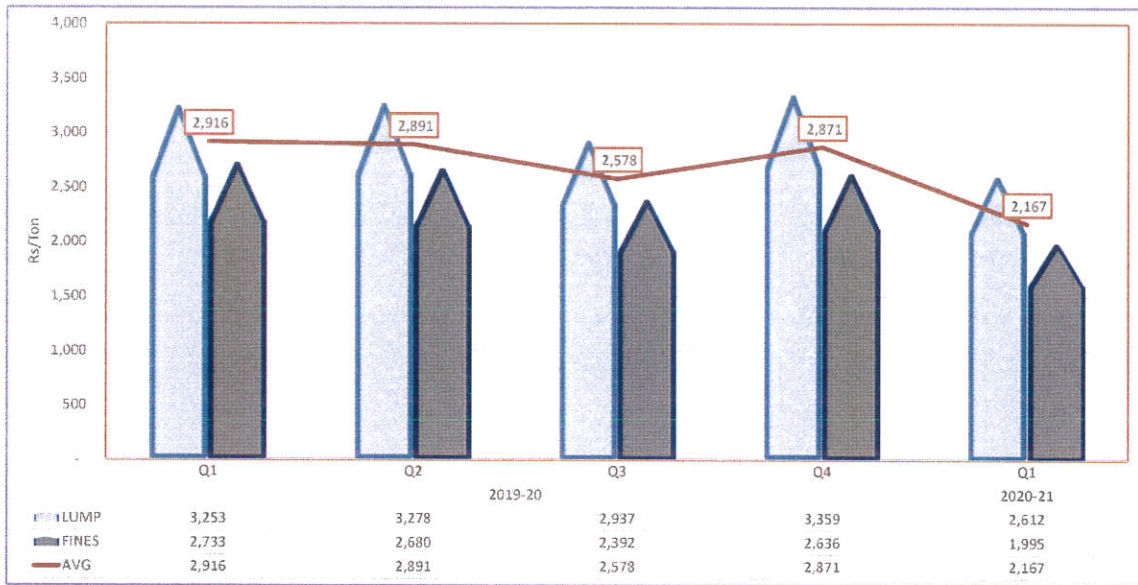


### Iron Ore Sales Trend





### Average Basic Domestic Price of Iron Ore



### Corporate Social Responsibility (“CSR”) initiatives

#### Propagating Healthcare



Providing medical facilities at interior regions through “Hospital on Wheels” initiative.

#### NMDC: Eco Friendly Miner



Five Mines of NMDC have received 5-Star rating w.r.t. Sustainability from Govt. of India

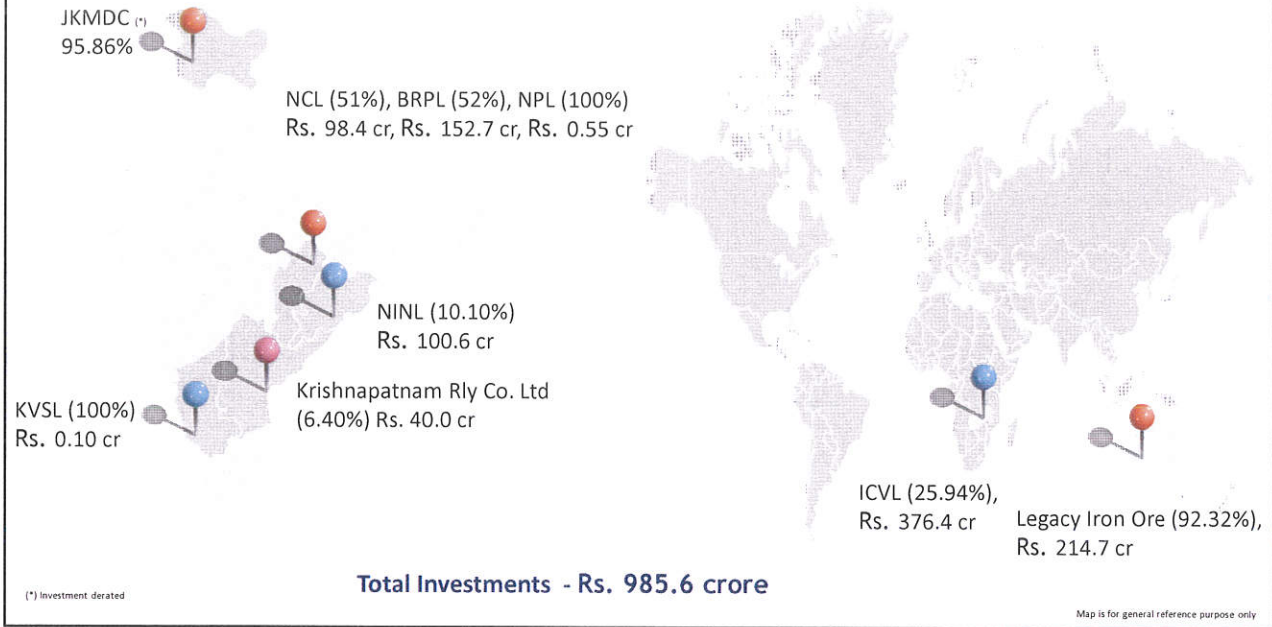
#### Women Empowerment



Empowering through Education, Healthcare & Skill Development

Contributed Rs. 150 crore towards PM Cares Fund

## Major Investment in Subsidiaries, JVs & Associates



## Details of Top 25 Shareholders as on 21-08-2020

Sl. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	2132453593	69.70
2	LIFE INSURANCE CORPORATION OF INDIA	394591074	12.90
3	RELIANCE CAPITAL TRUSTEE CO LTD-A/C NIPPON INDIA ARBITRAGE FUND	67816750	2.21
4	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE PSU EQUITY FUND	28722812	0.94
5	LIC OF INDIA MARKET PLUS NON UNIT FUND	20287358	0.66
6	ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED	19202998	0.63
7	EDGBASTON ASIAN EQUITY TRUST	13580199	0.44
8	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	13276757	0.43
9	STATE BANK OF INDIA	11680466	0.38
10	CANARA BANK-MUMBAI	11069767	0.36
11	VANGUARD EMERGING MARKETS STOCK INDEX FUND, SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	9963556	0.33
12	NPS TRUST- A/C SBI PENSION FUND SCHEME - CENTRAL GOVT	8759715	0.29
13	THE NEW INDIA ASSURANCE COMPANY LIMITED	8266508	0.27
14	LSV EMERGING MARKETS EQUITY FUND LP	8184300	0.27
15	UNITED INDIA INSURANCE COMPANY LIMITED	6566033	0.21
16	THE EDGBASTON ASIAN EQUITY (JERSEY) TRUST	6428159	0.21
17	STICHTING DEPOSITARY APG EMERGING MARKETS EQUITY POOL	6161155	0.20
18	ICICI PRUDENTIAL VALUE FUND - SERIES 13	5968015	0.19
19	KOTAK EQUITY ARBITRAGE FUND	5286300	0.17
20	BANK OF INDIA	4898396	0.16
21	THE ORIENTAL INSURANCE COMPANY LIMITED	4686569	0.15
22	HSBC POOLED INVESTMENT FUND - HSBC POOLED VC ASIA PACIFIC EX JAPAN EQUITY FUND	4465910	0.15
23	NATIONAL INSURANCE COMPANY LTD	4200721	0.14
24	MATTHEWS INDIA FUND	3309051	0.11
25	AUSTRALIANSUPER	3276400	0.11
	<b>TOTAL</b>	<b>2803102562</b>	<b>91.61</b>



NMDC committed to Support the Nation in Aatma-Nirbhar Bharat Mission

# Thank You

**Harr ek Kaam Desh ke Naam!**

 /nmdclimited