

BHANU VYAPAAR PRIVATE LIMITED

CIN : U15520WB1988PTC045075

Regd. Office : 687, Anandapur, E. M. Bypass, 2nd Floor, Kolkata - 700 107 Phone : 6613 6264
Fax : 033 6613 6242, E-mail : panemamics @emamigroup.com

Date: 08.04.2019

The Secretary

National Stock Exchange of India Limited
Exchange Plaza
Plot No. C/1, G Block
Bandra-Kurla Complex
Bandra(E)
Mumbai - 400 051

The Secretary

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001

The Secretary

The Calcutta Stock Exchange Limited
7, Lyons Range
Kolkata - 700 001

The Company Secretary

Emami Limited
687, Anandapur
EM Bypass
Kolkata - 700 107

Dear Sir,

Sub: Disclosure under Regulation 31(1) & 31(2) of SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011

Please find enclosed herewith disclosure in terms of Regulation 31(1) & 31(2) of Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011.

This is for your information & record.

Thanking you,

Yours faithfully,
for Bhanu Vyapaar Private Limited

BHANU VYAPAAR PVT. LTD.


Director/Authorized Signatory

On Behalf of himself, Promoter & Promoter Group Persons/ Persons Acting in Concert

Place: Kolkata

Encl: a/a



Disclosure by the Promoter (s) to the Stock Exchanges and to the Target Company for encumbrance of shares / invocation-of-encumbrance/release of encumbrance, in terms of Regulation 31(1) & 31(2) of SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011

| | | | |
|---|--|---|--|
| Name of the Target company (TC) | | Emami Limited | |
| Names of the Stock Exchanges where the shares of the target company are listed | | National Stock Exchange of India 3 Limited BSE Ltd. The Calcutta Stock Exchange Limited | |
| Date of reporting | | 08.04.2019 | |
| Name of the promoter or PAC on whose shares encumbrance has been created/released/invoked | | Bhanu Vyapaar Private Limited | |

Details of the creation/invocation/release of encumbrance:

| Name of the Promoter (s) or PACs with him(*) | Promoter holding in the target company (1) | | Promoter holding already encumbered (2) | | Date of creation/ | Type of | Reason for encumbrance | Number | % of | Name of the entity | Post event holding of encumbered shares (creation (2)+(3)) / release [(2)-(3)] / invocation [(2)-(3)] | |
|--|--|--------------------------|---|--------------------------|-------------------|----------|------------------------|-----------|--------|--|---|--------------------------|
| | Number | % of total Share Capital | Number | % of total Share Capital | | | | | | | Number | % of Total share capital |
| Suntrack Commerce Private Limited | 58,234,107 | 12.8287 | 23,632,280 | 5.2061 | 28.03.2019 | Creation | Third Party Pledge | 2,565,000 | 0.5651 | Catalyst Trusteeship Ltd (Trustee) Tata Capital Financial Services Ltd. (Lender) | 26,197,280 | 5.7711 |
| Suntrack Commerce Private Limited | 58,234,107 | 12.8287 | 26,197,280 | 5.7711 | 28.03.2019 | Pledge | Third Party Pledge | 2,565,000 | 0.5651 | Catalyst Trusteeship Ltd (Trustee) Tata Capital Financial Services Ltd. (Lender) | 28,762,280 | 6.3362 |
| Prabhakar Viniyog Private Limited | 24,131,492 | 5.3161 | 8,009,000 | 1.7643 | 29.03.2019 | Pledge | Third Party Pledge | 1,400,000 | 0.3084 | RBL Bank Limited (Lender) | 9,409,000 | 2.0728 |
| Bhanu Vyapaar Private Limited | 51,045,902 | 11.2452 | 32,757,000 | 7.2162 | 28.03.2019 | Pledge | Collateral Pledge | 4,100,000 | 0.9032 | IIFL Wealth Finance Limited (Lender) | 36,857,000 | 8.1194 |
| Bhanu Vyapaar Private Limited | 51,045,902 | 11.2452 | 36,857,000 | 8.1194 | 29.03.2019 | Pledge | Third Party Pledge | 7,692,000 | 1.6945 | Kotak Mahindra Investments Limited (Lender) | 44,549,000 | 9.8140 |
| Bhanu Vyapaar Private Limited | 51,045,902 | 11.2452 | 44,549,000 | 9.8140 | 02.04.2019 | Release | Collateral Release | 215,000 | 0.0474 | Bajaj Finance Limited (Lender) | 44,334,000 | 9.7666 |
| Bhanu Vyapaar Private Limited | 51,045,902 | 11.2452 | 44,334,000 | 9.7666 | 02.04.2019 | Release | Collateral Release | 6,500 | 0.0014 | IIFL Wealth Finance Limited (Lender) | 44,327,500 | 9.7652 |
| Bhanu Vyapaar Private Limited | 51,045,902 | 11.2452 | 44,327,500 | 9.7652 | 02.04.2019 | Release | Collateral Release | 4,100,000 | 0.9032 | IIFL Wealth Finance Limited (Lender) | 40,227,500 | 8.8619 |
| Bhanu Vyapaar Private Limited | 51,045,902 | 11.2452 | 40,227,500 | 8.8619 | 05.04.2019 | Release | Third Party Release | 28,000 | 0.0062 | Kotak Mahindra Prime Limited (Lender) | 40,199,500 | 8.8558 |

BHANU VYAPAAR PVT. LTD.

(Signature)
 Authorised Signatory

(Signature)

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|--|--|--------------------------|---|--------------------------|---|-------------------|---------|------------------------|-----------|--------|--|------------|---|--|
| | Number | % of total Share Capital | Number | % of total Share Capital | Release | Date of creation/ | Type of | Reason for encumbrance | Number | % of | Name of the entity | Number | % of Total share capital | |
| | | | | | | | | | | | | | | |
| Bhanu Vyapaar Private Limited | 51,045,902 | 11.2452 | 40,199,500 | 8.8558 | Release | 05.04.2019 | Others | Third Party Release | 278,571 | 0.0614 | Tata Capital Financial Services Limited (Lender) | 39,920,929 | 8.7944 | |
| Bhanu Vyapaar Private Limited | 51,045,902 | 11.2452 | 39,920,929 | 8.7944 | Release | 05.04.2019 | Others | Third Party Release | 167,143 | 0.0368 | Tata Capital Financial Services Limited (Lender) | 39,753,786 | 8.7576 | |
| Bhanu Vyapaar Private Limited | 51,045,902 | 11.2452 | 39,753,786 | 8.7576 | Release | 05.04.2019 | Others | Third Party Release | 334,286 | 0.0736 | Tata Capital Financial Services Limited (Lender) | 39,419,500 | 8.6839 | |
| Bhanu Vyapaar Private Limited | 51,045,902 | 11.2452 | 39,419,500 | 8.6839 | Release | 05.04.2019 | Others | Third Party Release | 132,000 | 0.0291 | Kotak Mahindra Investments Limited (Lender) | 39,287,500 | 8.6549 | |
| Diwakar Viniyog Private Limited | 58,633,849 | 12.9168 | 34,490,280 | 7.5981 | Release | 03.04.2019 | Others | Third Party Release | 2,763,086 | 0.6087 | STCI Finance Limited (Lender) | 31,727,194 | 6.9894 | |
| Diwakar Viniyog Private Limited | 58,633,849 | 12.9168 | 31,727,194 | 6.9894 | Release | 05.04.2019 | Others | Third Party Release | 40,000 | 0.0088 | Kotak Mahindra Prime Limited (Lender) | 31,687,194 | 6.9806 | |
| Diwakar Viniyog Private Limited | 58,633,849 | 12.9168 | 31,687,194 | 6.9806 | Release | 05.04.2019 | Others | Third Party Release | 22,000 | 0.0048 | Kotak Mahindra Prime Limited (Lender) | 31,665,194 | 6.9757 | |
| Diwakar Viniyog Private Limited | 58,633,849 | 12.9168 | 31,665,194 | 6.9757 | Release | 05.04.2019 | Others | Third Party Release | 22,000 | 0.0048 | Kotak Mahindra Prime Limited (Lender) | 31,643,194 | 6.9709 | |
| Diwakar Viniyog Private Limited | 58,633,849 | 12.9168 | 31,643,194 | 6.9709 | Release | 05.04.2019 | Others | Third Party Release | 38,000 | 0.0084 | Kotak Mahindra Prime Limited (Lender) | 31,605,194 | 6.9625 | |
| Diwakar Viniyog Private Limited | 58,633,849 | 12.9168 | 31,605,194 | 6.9625 | Release | 05.04.2019 | Others | Third Party Release | 66,000 | 0.0145 | Kotak Mahindra Prime Limited (Lender) | 31,539,194 | 6.9480 | |
| Diwakar Viniyog Private Limited | 58,633,849 | 12.9168 | 31,539,194 | 6.9480 | Release | 05.04.2019 | Others | Third Party Release | 149,000 | 0.0328 | Kotak Mahindra Prime Limited (Lender) | 31,390,194 | 6.9151 | |

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|--|--|--------------------------|---|--------------------------|---|------------|------------------------|--------------------|-----------|--------------------|--|--------------------------|--------|
| | Number | % of total Share Capital | Number | % of total Share Capital | Date of creation/ | Type of | Reason for encumbrance | Number | % of | Name of the entity | Number | % of Total share capital | |
| Raviraj Viniyog Private Limited | 25,096,984 | 5.5288 | 10,050,000 | 2.2140 | Pledge | 29.03.2019 | Creation | Third Party Pledge | 1,400,000 | 0.3084 | RBL Bank Limited (Lender) | 11,450,000 | 2.5224 |

On Behalf of himself, Promoter & Promoter Group Persons/ Persons Acting in Concert

Place: Kolkata

Date: 08.04.2019

BHANU VYAPAAR PVT. LTD.

Bhanu Vyapaar
Authorised Signatory

[Signature]

Annexure "A"

DISCLOSURE BY THE PROMOTER (S) TO THE STOCK EXCHANGES AND TO THE TARGET COMPANY FOR ENCUMBRANCE OF SHARES / INVOCATION OF ENCUMBRANCE/RELEASE OF ENCUMBRANCE, IN TERMS OF REGULATION 31(1) & 31(2) OF SEBI (SUBSTANTIAL ACQUISITION OF SHARES AND TAKEOVERS) REGULATIONS, 2011

| Name of the Promoter (s) or PACs with him(**) | Promoter holding in the target company (1) | | | Promoter holding already encumbered (2) | | Details of events pertaining to encumbrance (3) | | | | | Post event holding of encumbered shares (creation (2)+(3)) / release [(2)-(3)] / invocation [(2)-(3)] | |
|---|--|--------|-----------------------------------|---|--------------------------|---|---|--|---------------|--------------------------|---|--------------------------|
| | No. of Shares | % of | % w.r.t diluted share capital (*) | No. of Shares | % of total share capital | Type of event (creation /release /invocation) | Date of creation/ invocation release of encumbrance | encumbrance (pledge/ lien/ non disposal undertaking /others) | No. of shares | % of total share capital | No. of Shares | % of Total share capital |
| PRITI A SUREKA | 11,609,702 | 2.5576 | 2.5576 | - | - | - | - | - | - | - | - | - |
| ADITYA VARDHAN AGARWAL | 134,668 | 0.0297 | 0.0297 | - | - | - | - | - | - | - | - | - |
| USHA AGARWAL | 173,096 | 0.0381 | 0.0381 | - | - | - | - | - | - | - | - | - |
| RAJ KUMAR GOENKA | 297,964 | 0.0656 | 0.0656 | - | - | - | - | - | - | - | - | - |
| RADHE SHYAM AGARWAL | 195,000 | 0.0430 | 0.0430 | - | - | - | - | - | - | - | - | - |
| ROHIN RAJ SUREKA | 3,500,000 | 0.7710 | 0.7710 | - | - | - | - | - | - | - | - | - |
| HARSHA VARDHAN AGARWAL | 110,266 | 0.0243 | 0.0243 | - | - | - | - | - | - | - | - | - |
| SASWAT GOENKA | 580,000 | 0.1278 | 0.1278 | - | - | - | - | - | - | - | - | - |
| SACHIN GOENKA | 717,000 | 0.1580 | 0.1580 | - | - | - | - | - | - | - | - | - |
| VIBHASH VARDHAN AGARWAL | 573,478 | 0.1263 | 0.1263 | - | - | - | - | - | - | - | - | - |
| VIHAN VARDHAN AGARWAL | 172,000 | 0.0379 | 0.0379 | - | - | - | - | - | - | - | - | - |

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|--|--|--------|-----------------------------------|---|--------------------------|---|---|---|---------------|--------------------------|---|--------------------------|
| | No. of Shares | % of | % w.r.t diluted share capital (*) | No. of Shares | % of total share capital | Type of event (creation / release / invocation) | Date of creation/ invocation release of encumbrance | encumbrance (pledge/ lien/ non disposal undertaking / others) | No. of shares | % of total share capital | No. of Shares | % of Total share capital |
| ADVAY GOENKA | 554,000 | 0.1220 | 0.1220 | - | - | - | - | - | - | - | - | - |
| RITU GOENKA | 454,930 | 0.1002 | 0.1002 | - | - | - | - | - | - | - | - | - |
| RADHE SHYAM GOENKA | 392,076 | 0.0864 | 0.0864 | - | - | - | - | - | - | - | - | - |
| CHIKKY GOENKA | 371,700 | 0.0819 | 0.0819 | - | - | - | - | - | - | - | - | - |
| SOBHNA AGARWAL | 630,000 | 0.1388 | 0.1388 | - | - | - | - | - | - | - | - | - |
| JYOTI AGARWAL | 488,000 | 0.1075 | 0.1075 | - | - | - | - | - | - | - | - | - |
| DEVARSH GOENKA | 407,750 | 0.0898 | 0.0898 | - | - | - | - | - | - | - | - | - |
| REYANSH GOENKA | 407,750 | 0.0898 | 0.0898 | - | - | - | - | - | - | - | - | - |
| AVISHI SUREKA | 1,400,000 | 0.3084 | 0.3084 | - | - | - | - | - | - | - | - | - |
| SHRUTI GOENKA | 196,130 | 0.0432 | 0.0432 | - | - | - | - | - | - | - | - | - |
| INDU GOENKA | 269,700 | 0.0594 | 0.0594 | - | - | - | - | - | - | - | - | - |
| DARSH GOENKA | 565,000 | 0.1245 | 0.1245 | - | - | - | - | - | - | - | - | - |

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|--|--|--------|-----------------------------------|---|--------------------------|---|--|---|---------------|--------------------------|---|--------------------------|
| | No. of Shares | % of | % w.r.t diluted share capital (*) | No. of Shares | % of total share capital | Type of event (creation / release / invocation) | Date of creation / invocation / release of encumbrance | encumbrance (pledge / lien / non disposal undertaking / others) | No. of shares | % of total share capital | No. of Shares | % of Total share capital |
| MANAN GOENKA | 565,000 | 0.1245 | 0.1245 | - | - | - | - | - | - | - | - | - |
| NIKUNJ GOENKA | 265,000 | 0.0584 | 0.0584 | - | - | - | - | - | - | - | - | - |
| SAROJ GOENKA | 215,240 | 0.0474 | 0.0474 | - | - | - | - | - | - | - | - | - |
| MANSI AGARWAL | 150,000 | 0.0330 | 0.0330 | - | - | - | - | - | - | - | - | - |
| NIMISHA GOENKA | 244,000 | 0.0538 | 0.0538 | - | - | - | - | - | - | - | - | - |
| MANISH GOENKA | 142,196 | 0.0313 | 0.0313 | - | - | - | - | - | - | - | - | - |
| SHREYA GOENKA | 230,000 | 0.0507 | 0.0507 | - | - | - | - | - | - | - | - | - |
| VIDISHREE AGARWAL | 80,000 | 0.0176 | 0.0176 | - | - | - | - | - | - | - | - | - |
| VIDULA AGARWAL | 80,000 | 0.0176 | 0.0176 | - | - | - | - | - | - | - | - | - |
| JAYANT GOENKA | 156,254 | 0.0344 | 0.0344 | - | - | - | - | - | - | - | - | - |
| RASHIMI GOENKA | 121,400 | 0.0267 | 0.0267 | - | - | - | - | - | - | - | - | - |
| SANTOSH GOENKA | 115,640 | 0.0255 | 0.0255 | - | - | - | - | - | - | - | - | - |

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|---|--|--------|-----------------------------------|---|--------------------------|---|---|--|---------------|--------------------------|---|--------------------------|
| | No. of Shares | % of | % w.r.t diluted share capital (*) | No. of Shares | % of total share capital | Type of event (creation /release /invocation) | Date of creation/ invocation release of encumbrance | encumbrance (pledge/ lien/ non disposal undertaking /others) | No. of shares | % of total share capital | No. of Shares | % of Total share capital |
| SUSHIL KUMAR GOENKA | 109,900 | 0.0242 | 0.0242 | - | - | - | - | - | - | - | - | - |
| RACHANA GOENKA | 317,700 | 0.0700 | 0.0700 | - | - | - | - | - | - | - | - | - |
| RICHA AGARWAL | 91,722 | 0.0202 | 0.0202 | - | - | - | - | - | - | - | - | - |
| JYOTI GOENKA | 48,776 | 0.0107 | 0.0107 | - | - | - | - | - | - | - | - | - |
| MOHAN GOENKA | 61,900 | 0.0136 | 0.0136 | - | - | - | - | - | - | - | - | - |
| RACHINA BAGARIA | 270,000 | 0.0595 | 0.0595 | - | - | - | - | - | - | - | - | - |
| YOGESH GOENKA | 245,400 | 0.0541 | 0.0541 | - | - | - | - | - | - | - | - | - |
| REHA GOENKA | 240,000 | 0.0529 | 0.0529 | - | - | - | - | - | - | - | - | - |
| PUJA GOENKA | 169,398 | 0.0373 | 0.0373 | - | - | - | - | - | - | - | - | - |
| ADITYA VARDHAN AGARWAL, KARTA(HUF) | 204,278 | 0.0450 | 0.0450 | - | - | - | - | - | - | - | - | - |
| HARSH VARDHAN AGARWAL, KARTA (HUF) | 172,000 | 0.0379 | 0.0379 | - | - | - | - | - | - | - | - | - |

ANANU VYAPAAR PVT. LTD.


Authorized Signatory



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|--|--|--------|-----------------------------------|---|--------------------------|---|---|--|---------------|--------------------------|---|--------------------------|
| | No. of Shares | % of | % w.r.t diluted share capital (*) | No. of Shares | % of total share capital | Type of event (creation /release /invocation) | Date of creation/ invocation release of encumbrance | encumbrance (pledge/ lien/ non disposal undertaking /others) | No. of shares | % of total share capital | No. of Shares | % of Total share capital |
| MOHAN GOENKA, KARTA (HUF) | 174,000 | 0.0383 | 0.0383 | - | - | - | - | - | - | - | - | - |
| MANISH GOENKA, KARTA (HUF) | 174,000 | 0.0383 | 0.0383 | - | - | - | - | - | - | - | - | - |
| SUSHIL KUMAR GOENKA, KARTA (HUF) | 174,000 | 0.0383 | 0.0383 | - | - | - | - | - | - | - | - | - |
| PRASHANT GOENKA | 190,000 | 0.0419 | 0.0419 | - | - | - | - | - | - | - | - | - |
| ASHISH GOENKA | 130,000 | 0.0286 | 0.0286 | - | - | - | - | - | - | - | - | - |
| LAXMI DEVI BAJORIA | 143,000 | 0.0315 | 0.0315 | - | - | - | - | - | - | - | - | - |
| PRASHANT GOENKA, KARTA (HUF) | 74,000 | 0.0163 | 0.0163 | - | - | - | - | - | - | - | - | - |
| JAYANT GOENKA, KARTA (HUF) | 74,000 | 0.0163 | 0.0163 | - | - | - | - | - | - | - | - | - |
| ASHISH GOENKA, KARTA (HUF) | 74,000 | 0.0163 | 0.0163 | - | - | - | - | - | - | - | - | - |
| MADAN LAL AGARWAL | 60,000 | 0.0132 | 0.0132 | - | - | - | - | - | - | - | - | - |
| PRADEEP AGARWAL | 31,150 | 0.0069 | 0.0069 | - | - | - | - | - | - | - | - | - |
| KUSUM AGARWAL | 37,800 | 0.0083 | 0.0083 | - | - | - | - | - | - | - | - | - |

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|---|--|--------|-----------------------------------|---|--------------------------|---|---|---|---------------|--------------------------|---|--------------------------|
| | No. of Shares | % of | % w.r.t diluted share capital (*) | No. of Shares | % of total share capital | Type of event (creation / release / invocation) | Date of creation/ invocation release of encumbrance | encumbrance (pledge/ lien/ non disposal undertaking / others) | No. of shares | % of total share capital | No. of Shares | % of Total share capital |
| | | | | | | | | | | | | |
| DIVYA AGARWAL | 26,000 | 0.0057 | 0.0057 | - | - | - | - | - | - | - | - | - |
| SANGITA AGARWAL | 26,000 | 0.0057 | 0.0057 | - | - | - | - | - | - | - | - | - |
| SHUBHAM AGARWAL | 24,460 | 0.0054 | 0.0054 | - | - | - | - | - | - | - | - | - |
| ABHISHEK AGARWAL | 24,000 | 0.0053 | 0.0053 | - | - | - | - | - | - | - | - | - |
| DHIRAJ AGARWAL | 16,750 | 0.0037 | 0.0037 | - | - | - | - | - | - | - | - | - |
| VISHAL AGARWAL | 8,200 | 0.0018 | 0.0018 | - | - | - | - | - | - | - | - | - |
| SUMANGAL AGARWAL | 8,200 | 0.0018 | 0.0018 | - | - | - | - | - | - | - | - | - |
| EMAMI PAPER MILLS LTD | 933,000 | 0.2055 | 0.2055 | - | - | - | - | - | - | - | - | - |
| EPL SECURITIES LTD | 84,000 | 0.0185 | 0.0185 | - | - | - | - | - | - | - | - | - |
| EMAMI FRANK ROSS LIMITED | 10,000 | 0.0022 | 0.0022 | - | - | - | - | - | - | - | - | - |
| AMITABH GOENKA, KARTA (HUF) | 74,000 | 0.0163 | 0.0163 | - | - | - | - | - | - | - | - | - |
| TMT VINIYOGAN PRIVATE LIMITED | 9,033,160 | 1.9900 | 1.9900 | - | - | - | - | - | - | 1,632,000 | - | 0.3595 |

AMANU VIJAPPA RVT LTD.

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(Signature)

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|---|--|--------|-----------------------------------|---|--------------------------|---|---|---|---------------|--------------------------|---|--------------------------|
| | No. of Shares | % of | % w.r.t diluted share capital (*) | No. of Shares | % of total share capital | Type of event (creation / release / invocation) | Date of creation/ invocation release of encumbrance | encumbrance (pledge/ lien/ non disposal undertaking / others) | No. of shares | % of total share capital | No. of Shares | % of Total share capital |
| SURAJ VINIYOG PRIVATE LIMITED | 23,645,848 | 5.2091 | 5.2091 | - | - | - | - | - | - | - | 2,317,000 | 0.5104 |
| SMIRITI AGARWAL | 334,000 | 0.0736 | 0.0736 | - | - | - | - | - | - | - | 51,000 | 0.0112 |
| AMITABH GOENKA | 3,571,496 | 0.7868 | 0.7868 | - | - | - | - | - | - | - | 3,137,700 | 0.6912 |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| On behalf of himself, Promoter & Promoter Group Persons/Persons Acting in Concert | | | | | | | | | | | | |
| Place: Kolkata | | | | | | | | | | | | |
| Date: 08.04.2019 | | | | | | | | | | | | |

BHANU VIJAPAR PVT. L.

 Authorised Signatory