

March 11, 2019

BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street Mumbai-400001, India.

National Stock Exchange of India Limited, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051, India.

Dear Sir,

Subject: Open Offer for acquisition of up to 12,21,83,457 fully paid-up equity shares of face value of Rs. 10 each ("Equity Shares") of Den Networks Limited ("Target Company") from the public shareholders of the Target Company by Jio Futuristic Digital Holdings Private Limited ("JFDHPL" or "Acquirer 1"), Jio Digital Distribution Holdings Private Limited ("JDDHPL" or "Acquirer 2") and Jio Television Distribution Holdings Private Limited ("JTDHPL" or "Acquirer 3") (hereinafter Acquirer 1, Acquirer 2 and Acquirer 3 are collectively referred to as the "Acquirers") together with Reliance Industries Limited ("RIL" or "PAC 1"), Digital Media Distribution Trust ("Trust" or "PAC 2"), Reliance Content Distribution Limited ("RCDL" or "PAC 3") and Reliance Industrial Investments and Holdings Limited ("RIIHL" or "PAC 4") (hereinafter PAC 1, PAC 2, PAC 3 and PAC 4 are collectively referred to as the "PACs"), in their capacity as the persons acting in concert with the Acquirers ("Offer" or "Open Offer")

With respect to the captioned Open Offer, in accordance with 18(12) of SEBI (SAST) Regulations, the post offer advertisement dated March 08, 2019 ("Post offer Advertisement") has appeared in following newspapers on March 09, 2019:

Newspaper	Language	Editions
Financial Express	English national daily	All editions
Jansatta	Hindi national daily	All editions
Loksatta	Marathi daily	All editions
Indian Express	English national daily	All editions

Capitalized terms used in this letter unless defined herein shall have the same meanings as ascribed to them in the Letter of Offer.

Thanking You,

Yours truly,

For JM Financial Limited

**Authorised Signatory** 

Name:

Designation:

Contact Number: Email Id:

Nikhil Paniwani Vice President 022-66303030

nikhil.panjwani@jmfl.com

Encl.: as stated above

## POST OFFER ADVERTISEMENT UNDER REGULATION 18(12) IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (SUBSTANTIAL ACQUISITION OF SHARES AND TAKEOVERS) REGULATIONS, 2011, AS AMENDED ("SEBI (SAST) REGULATIONS")

Open Offer for acquisition of up to 12,21,83,457 fully paid-up equity shares of face value of Rs. 10 each ("Equity Shares") representing 25.58% of the Expanded Voting Share Capital from the Public Shareholders of Den Networks Limited ("Target Company") by Jio Futuristic Digital Holdings Private Limited ("JFDHPL" or "Acquirer 1"), Jio Digital Distribution Holdings Private Limited ("JDDHPL" or "Acquirer 2") and Jio Television Distribution Holdings Private Limited ("JTDHPL" or "Acquirer 3") (hereinafter Acquirer 1, Acquirer 2 and Acquirer 3 are collectively referred to as the "Acquirers") together with Reliance Industries Limited ("RIL" or "PAC 1"), Digital Media Distribution Trust ("Trust" or "PAC 2"), with Reliance Industries Limited ("RIL" or "PAC 1"), Digital Media Distribution Trust ("Trust" or "PAC 2"), Reliance Content Distribution Limited ("RCDL" or "PAC 3") and Reliance Industrial Investments and Holdings Limited ("RIIHL" or "PAC 4") (hereinafter PAC 1, PAC 2, PAC 3 and PAC 4 are collectively referred to as the "PACs"), in their capacity as the persons acting in concert with the Acquirers ("Offer" or "Open Offer").

This post offer advertisement is being issued by JM Financial Limited (the "Manager to the Offer"), on behalf of the Acquirers and PACs, in connection with the Open Offer in compliance with Regulation 18(12) of the SEBI (SAST) Regulations (the "Post Offer Advertisement").

This Post Offer Advertisement is to be read in continuation of, and in conjunction with (a) the public announcement dated October 17, 2018 ("PA"); (b) the detailed public statement dated October 25, 2018 which was published in Financial Express – English (all editions), Jansatta - Hindi (all editions), Loksatta – Marathi (all editions) and Indian Express – English (all editions) ("**DPS**"); (c) the letter of offer dated January 30, 2019 ("**LOF**"); and (d) the offer opening public announcement and corrigendum to the DPS dated February 06, 2019 ("Offer Opening Public Announcement and Corrigendum"). The Offer Opening Public Announcement and Corrigendum was issued in all the newspapers in which the DPS was published.

Capitalised terms used but not defined in this Post Offer Advertisement shall have the meaning assigned to such terms in the LOF.

Name of the Target Company Den Networks Limited

Name of the Acquirers and PACs Acquirers: Jio Futuristic Digital Holdings Private Limited

> Jio Digital Distribution Holdings Private Limited Jio Television Distribution Holdings Private Limited

Reliance Industries Limited Digital Media Distribution Trust Reliance Content Distribution Limited

Reliance Industrial Investments and Holdings Limited

Name of the Manager to the Offer 3. JM Financial Limited

Name of the Registrar to the Offer Karvy Fintech Private Limited 4. Offer Details:

5.

a. Friday, February 08, 2019 Date of Opening of the Offer Date of Closure of Offer Friday, February 22, 2019 Date of Payment of Consideration Tuesday, March 05, 2019

7. D	etails of Acquisition				
Sr. No.	Particulars	Proposed in the Offer Document		Actuals	
7.1	Offer Price	Rs. 72.66 per equity share		Rs. 72.66 per equity share	
7.2	Aggregate number of shares tendered	12,21,83,457		5,74,89,612	
7.3	Aggregate number of shares accepted	12,21,83,457		5,74,89,612	
7.4	Size of the Offer (Number of shares multiplied by offer price per share)	Rs. 887.78 crore		Rs. 417.72 crore	
7.5	Shareholding of the Acquirers before Agreements/ Public Announcement (No. & %)	Nil <sup>1,2</sup>		Nil <sup>1,3</sup>	
7.6	Shares Acquired by way of Agreements  Number	<b>Acquirer 1:</b> 17,04,32,150 (35.68%)		<b>Acquirer 1:</b> 17,04,32,150 (35.68%)	
	% of Expanded Voting Share Capital	<b>Acquirer 2:</b> 7,12,48,280 (14.92%)		<b>Acquirer 2:</b> 7,12,48,280 (14.92%)	
		<b>Acquirer 3:</b> 7,33,52,570 (15.36%)		<b>Acquirer 3:</b> 7,33,52,570 (15.36%)	
7.7	Shares Acquired by way of Open Offer			Acquirer 1: 3	11,01,751
	Number	12,21,83,457 <sup>4</sup>		(6.51%)	
	% of Expanded Voting Share Capital	25.58%4		<b>Acquirer 2:</b> 1,30,01,927 (2.72%)	
				Acquirer 3: 1,33,85,934 (2.80%)	
7.8	Shares Acquired after Detailed Public Statement	Nil		Nil	
	Number of shares acquired				
	Price of the shares acquired				
	% of the shares acquired				
7.9	Post offer shareholding of Acquirers  Number	Acquirer 1: 23,65,33,128 (49.52%) <sup>1,3,4</sup>		<b>Acquirer 1:</b> 20,15,33,901 (42.19%) <sup>1,3</sup>	
	% of Expanded Voting Share Capital	<b>Acquirer 2:</b> 9,88,81,452 (20.70%) <sup>1,3,4</sup>		<b>Acquirer 2:</b> 8,42,50,207 (17.64%) <sup>1.3</sup>	
		<b>Acquirer 3:</b> 10,18,01,877 (21.31%) <sup>1,3,4</sup>		<b>Acquirer 3:</b> 8,67,38,504 (18.16%) <sup>1,3</sup>	
7.10	Pre & Post offer shareholding of the Public	Pre-Offer <sup>1,2,6</sup>	Post-Offer <sup>4,6,7</sup>	Pre-Offer <sup>1,2,6</sup>	Post-Offer <sup>6,7</sup>
	Number	12,17,25,526	Nil	12,17,25,526	6,42,35,914
	% of Expanded Voting Share Capital	(62.04%)	(0.00%)	(62.04%)	(13.45%)

## Note:

- 1. As disclosed in the LOF, this does not include shareholding of Reliance Ventures Limited ("RVL"), Reliance Strategic Investments Limited ("RSIL") and Network18 Media & Investments Limited ("NW18") in the Target Company. RVL and RSIL are wholly owned subsidiaries of PAC 1. Independent Media Trust (of which PAC 1 is the sole beneficiary) owns 15% of the paid-up equity share of anital of NW 18 (direc tly and indirectly through companie owned and controlled by it).
- Prior to consummation of the transactions contemplated in the SSA, SHA and SPA, the shareholding of RVL, RSIL and NW18 in the Target Company constituted 26,46,968 Equity Shares or 1.35% of the diluted equity share capital of the Target Company (refere note 5 below) and formed part of the Public category shareholding
- ost consummation of the transactions contemplated in the SSA, SHA and SPA, the shareholding of RVL, RSIL and NW18 in the Target Company constituted 26,46,968 Equity Shares or 0.55% of the Expanded Voting Share Capital and formed part of the 'promoter and promoter group' category.
- Calculated assuming full acceptance in the Open Offer.
- Calculated on the basis of diluted equity share capital of the Target Company which includes shareholding of Non-Promoter Non-Public category of 457,931 Equity Shares and 4,15,000 employee stock options vested or which shall vest prior to March 31, 2019 as disclosed in the LOF.
- The number of shares held by Public: (a) includes 415,000 employee stock options vested or which shall vest prior to March 31, 2019 and excludes shareholding of Non-Promoter Non-Public category of 457,931 Equity Shar (b) does not include 26,46,968 Equity Shares held by RVL, RSIL and NW18.
- The Acquirers have acquired sole control of the Target Company and the Acquirers together with the PACs have become part of the 'promoter and promoter group' of the Target Company pursuant to the: (i) preferential allotment of 28,14,48,000 Equity Shares of the Target Company representing 58.92% of the Expanded Voting Share Capital; and (ii) purchase of 3,35,85,000 Equity Shares of the Target Company representing 7.03% of the Expanded Voting Share Capital. In view of the relationship of PAC 1 with RVL, RSIL and NW18 (please refer Note 1) RVL, RSIL and NW18 have also become part of the 'promoter and promoter group' of the Target Company and accordingly shares held by them have been excluded from the post offer shareholding of the public shareholders.
- The Acquirers along with its Directors and PACs severally and jointly accept full responsibility for the nformation contained in this Post Offer Advertisement and also for the obligations under the SEBI (SAST) Regulations
- A copy of this Post Offer Advertisement will be available on the websites of SEBI (www.sebi.gov.in), BSE Limited (www.bseindia.com), National Stock Exchange of India Limited (www.nseindia.com), and the registered office of the Target Company

Issued on behalf of Acquirers and the PACs by the Manager to the Offer



JM Financial Limited

7th Floor, Cnergy, Appasaheb Marathe Marg, Prabhadevi, Mumbai – 400 025, India. Tel: +91 22 6630 3030, Fax: +91 22 6630 3330 Email: den.openoffer@jmfl.com Contact Person: Ms. Prachee Dhuri

SEBI Registration Number: INM000010361 CIN: L67120MH1986PLC038784

Place: Mumbai Date: March 8, 2019