

Ref No: APSEZL/SECT/2022-23/23

June 22, 2022

BSE Limited National Stock Exchange of India Limited

Floor 25, P J Towers, Exchange Plaza,
Dalal Street, Bandra Kurla Complex,

Mumbai – 400 001 Bandra (E), Mumbai – 400 051 Scrip Code: 532921 Scrip Code: ADANIPORTS

Sub: Intimation of Analysts /Investor Meeting

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, this is to inform that the Company will participate in conference/ interact with the investors' as per schedule given hereunder:

Date of Meeting	Type of meeting	Mode	
22.06.2022	Barclays ESG EM Corporate Day	Video /Audio Call	Conference

Note: Date is subject to change due to exigencies on the part of investors/company.

The presentation to be deliberated is enclosed herewith and being upload on our website.

Kindly take the same on your record.

Thanking you,

Yours faithfully,

For Adani Ports and Special Economic Zone Limited

AHMEDARAD

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Company Secretary

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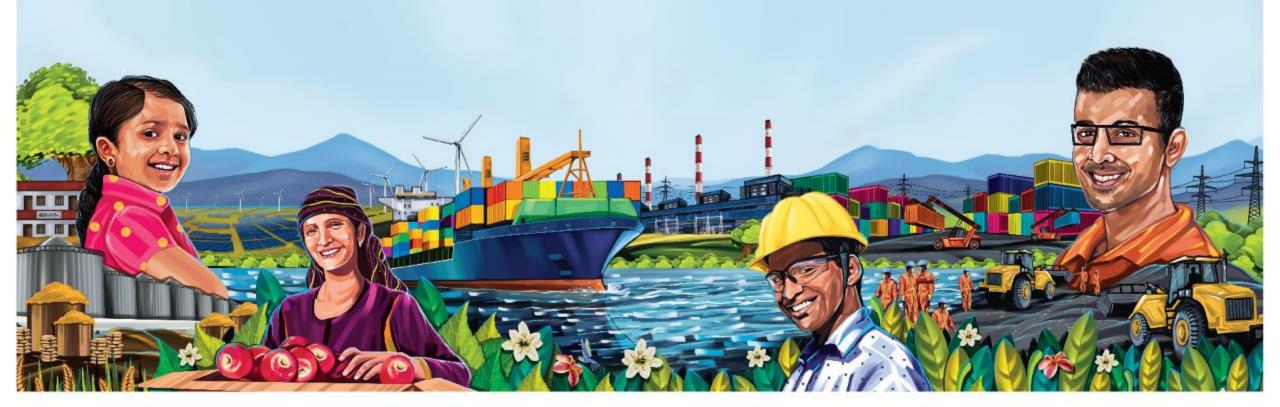


Ports and Logistics

# **APSEZ ESG OVERVIEW**

BARCLAYS CONFERENCE

**JUNE 2022** 



## **Contents**

- APSEZ Overview
- APSEZ- ESG Framework and Credentials
- \_\_\_\_ Case Studies

APSEZ Overview

## **APSEZ**: Transformational Business Model



## **Development**

#### **Ports**

- National footprint with 12 ports across the coastline, de-risks the portfolio of concentration risk.
- One stop solution to customers through a single window service

## Logistics

- Largest integrated logistics player in India
- Rail, MMLPs, Warehousing connecting ports to customer gate

#### SEZ

- Large scale 'ready to setup' industrial land (SEZ)
- Land Bank of 12,000 ha. at Mundra, Dhamra and Kattupalli

## **Operations**



## Best in Class Efficiency

- Entire gamut of services, from dredging to evacuation enables cost efficient solutions with 70%+ Port Margin globally
- Digitizing through technology solutions (RONC)

## Diversification & Integration

- Removed multiple agency friction to enable single source to entire supply chain requirement.
- Diversification of Bulk and liquid with new age cargo like LNG / LPG

## Acquisition & Turnaround

 Acquisition and turnaround strategy has ensured EBITDA margin step up post acquisition to APSEZ levels

## Value Creation



## Strategy

- 3x growth compared to market without dilution in equity.
- Strategic partnerships in container segment with MSC and CMA CGM, TotalEnergies, IOCL accelerates market share gain

## Capital Management

- IG rated since FY16
- Net Debt/ EBITDA at 3.4x in FY22
- Average maturity of long term debt increased to 7 years

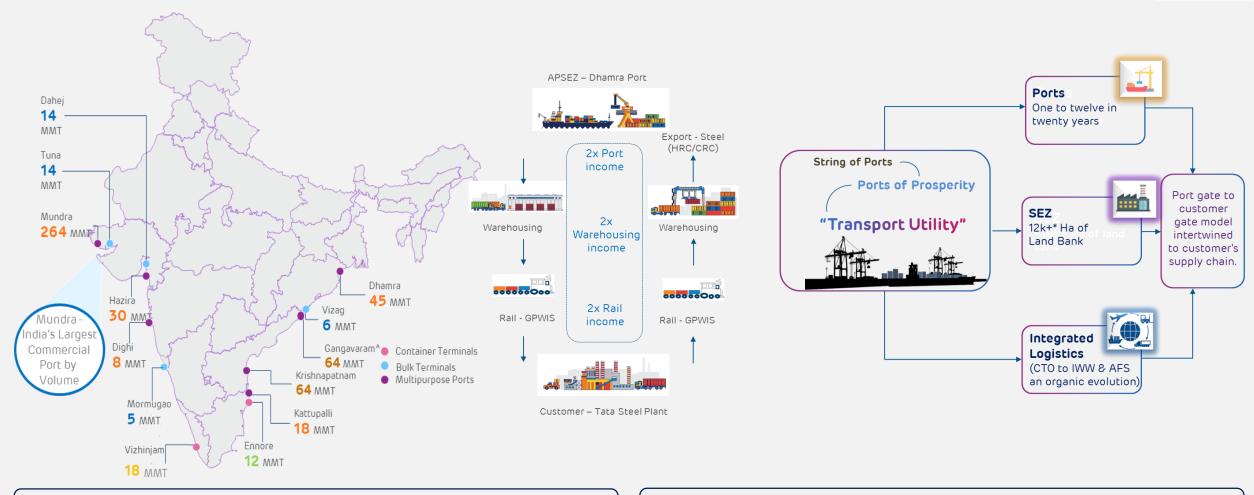
## **ESG**

- Carbon neutral by 2025, Net zero thereafter
- Governance program assured by board committees
- Reporting per CDP, TCFD and SBTi.

Growth in non Mundra Ports, traffic parity in coasts and reaching customer gate builds the largest Transport Utility

# APSEZ: A transport utility with string of ports and integrated logistics network





Grown from a single port to Twelve Ports ~560 MMT of augmented capacity to handle all types of cargo

An integrated approach through Ports, SEZ and Logistics enables presence across value chain

# APSEZ: Logistics to provide growth impetus & help reaching customer's gate



Assets

Trains

**MMLPs** 

Grain Silos

Ware-housing

Rail Tracks





FY16



24 Trains



4 MMLP



**MMLP** 

--

0.4 mn Sq. ft.



510 KMs



FY22

**—** 

FY25

75 Trains

**3X** 

200+Trains (Largest Private Player)

15 MMLP (Covering all key

market)

**3X** 

0.87 MMT

**3X** 

2.5+ MMT (market leader with 40% of Capacity)

0.8 mn Sq. ft.

75X

60 mn Sq. ft. (15% of mkt capacity) 620 KMs

**3X** 

2000+ KMs (Largest Private rail network)

Integrated logistics allows for a single window service for the customer

# 02

APSEZ – ESG Framework and Credentials

# Targeting ESG leadership





# Vision

To be a world class leader in businesses that enrich lives and contribute to nations in building infrastructure through sustainable value creation.

## Our Commitment

- Carbon neutral by 2025 and net zero thereafter
- Water positive and Zero waste company
- Ensure biodiversity conservation
- To touch one million lives by 2025 through CSR initiative
- Zero safety incident

# UNGC SDG SBTi GRI Standard BRSR DJSI TCFD IBBI CDP

## Policy Structure

- Environment Policy
- Energy and Emission Policy
- Water Stewardship Policy
- · Biodiversity Policy
- Human Rights
- Corporate Social Responsibility Policy
- Occupational Health and Safety Policy
- Board Diversity

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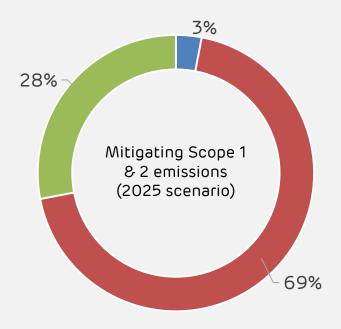
- Anti-corruption and anti-bribery
- Related Party Transaction Policy

#### Focus Area

- Climate Action
- Affordable and clean energy
- · Clean water and sanitation
- · Responsible consumption
- Biodiversity conservation
- No poverty
- Zero hunger
- Good health and well being
- Quality education
- Decent work and economic growth
- Industry, innovation & infrastructure

# Carbon neutrality roadmap to 2025





- Equipment electrification
- Carbon Offsets

Sourcing of renewable energy



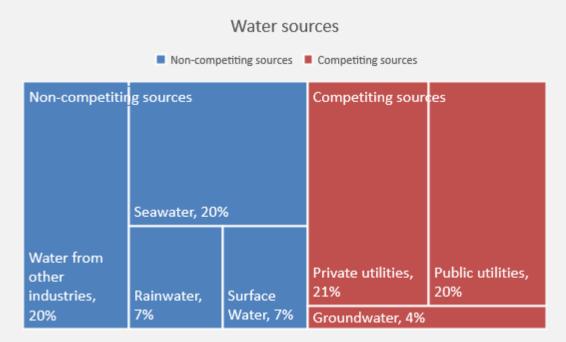


- First Indian company with 13 ports & logistics businesses to target ports carbon neutrality
- Energy intensity improvement of over 50% from 2016 level (38% achieved by FY22)
- Fuel switch through electrification of equipment (RTGs, Quay Cranes, ITVs, Trucks, Dumpers, Loaders, ECHs, Locomotive, etc.)
- Source entire electricity from renewable sources (20% achieved by FY22)
- Offsetting the balance emissions

# Roadmap to becoming a water positive and zero waste company

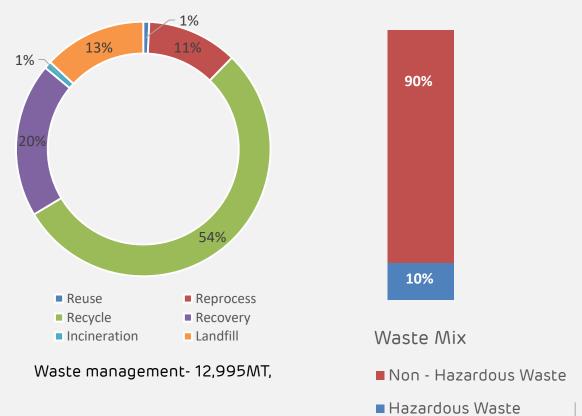


- Water intensity improvement of 59% during FY2016-22
- Around 54% of total water from non-competing sources
- Alternate options being explored for remaining water supply
- 384 ML of rain water harvested in FY22



Total water withdrawal in FY2022- 5,156 ML

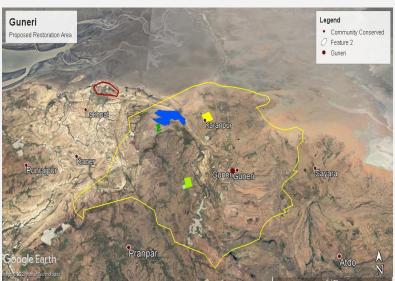
- Three ports already certified for Zero Waste to Landfill (ZWL) Mundra, Kattupalli and Ennore
- Three more to get ZWL certification Dhamra, Tuna and Goa
- Remaining ports to undergo ZWL certification by 2025



# Ensuring biodiversity protection







- Mangrove conservation & afforestation in an area over 6000 Ha (target is ~8000 Ha)
- Building 38 Ha of Bioshield in Bharuch district of Gujarat (18
   Ha completed and 20 Ha under development)
- Olive Ridely Turtles breeding ground at Dhamra port lighting
   & dredging protocols aligned with IUCN recommendations
- Dolphin deflectors/provided with onboard dredgers to prevent the injury/mortality of Dolphin
- A butterfly park in 600 sq. meters at Hazira port
- Ecosystem Restoration on 40 Ha of desert land in Gujarat -Conserving the local & endemic species of the region

# Social philosophy has a strong community focus



# United Nations Sustainable Development Goals 2030



## Our Key Business and Foundation Initiatives mapped to UNSDGs with a Social Imperative

# Economic Value Creation

- 1. No Poverty
- 2. Zero Hunger
- 8. Decent Work & Economic Growth
- 9. Industry Innovation & Infrastructure
- 10. Reduced Inequalities



# India & other countries

 Past investments and Proposed Capital investments include projects at various remote locations / villages across India without any opportunities for structured employment creation

#### Women's Education

- 1. No Poverty
- 4. Quality Education

# 1 POVERTY 4 COULTRY

#### All Locations

Own schools, digitalization and up gradation of Govt. school to provide cost free education to the needy.

#### Women's Health

3. Good Health & Well Being



#### Sarguja

 Partnered with self help group to educate and provide sanitary pads for safe menstrual hygiene to ensure better health.

# Women's Empowerment / Livelihood

- 2. Zero Hunger
- 5. Gender Equality
- 8. Decent Work & Economic Growth

## Trivandrum

• Livelihood projects for sustenance in multiple areas

## Local & Rural Infra-Development

- 9. Industry, Innovation & Infra Structure
- 11. Sustainable Cities & Communities



#### Godda

 Social licensing by Community engagement for coexistence and creating sustainable livelihood and infrastructure

Presence across 18 States\*

Uplifting 2,315 villages

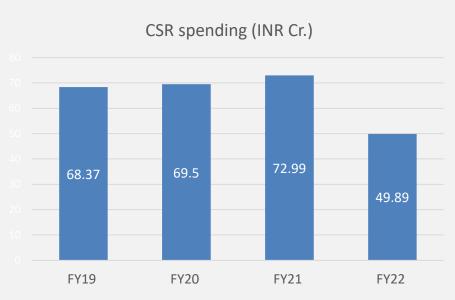
Touching 3 million lives

430 Cr+ Spent on CSR Activities#



# Targeting to touch one million lives through CSR initiatives by 2025





Our CSR programs now extends to villages with total population count at 0.8m

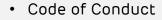
- Livelihood support to over 25,000 individuals (SDG 01, SDG 10)
  - Created alternative livelihood for 300 fishermen during the monsoon period
  - Financial support to 800+ women for their entrepreneur ventures
  - Increased earnings for 4286 cattle owners through cattle breed improvement
  - Skill enhancement of  $\sim$  20,000 people to enable their employment
- Community infrastructure built to benefit over 10,000 individuals (SDG 06)
  - 20 check dams, 47 ponds, 94 rooftop RWH structures, 126 borewells and 31 wells recharged, 745 residential units repaired/built for BPL families
- Free /subsidized education to ~4500 students in 6 schools (SDG 04)
- Health services /treatment to ~ 260,000 people across 5 locations (SDG 03)
- Impact assessment of social interventions covering livestock, health and water conservation projects across ~90% of the operation
- Community engagement survey

## Employee philosophy



## HR policy framework being continuously enhanced based on stakeholders' engagement

## **Policies**





- Prevention of Sexual Harassment
- Human Rights Policy
- Leave Policy
- · Employee Volunteering

## **Initiatives**

- Employee Engagement Survey
- Employee Development Program



- Employee and Family Wellbeing
- Employee Safety

## **Employee**

#### **Benefits**



- Mediclaim Policy
- Employee Death Relief Policy
- Employee Development Programs
- Employee Benefit Schemes
- · Rewards and Recognition Policy

## Focus Area



- · Improving Gender Diversity
- Employee Hiring and Retention
- Grievance Redressal
- · Work Life Balance









**Employee Life Cycle Management** 



Contractor Labour Management System



E-learning Platform











Safety Apex Council

**Group Safety Steering Council** 

**Business Safety Council** 

Project/ Geographic Area Safety
Council

Quality Circle at Shop-floor, Colonies and Construction Sites



## Safety Task Force for 5 Key Areas



Safety Standards, Rules and Procedures



Contractor Safety Management



Training and Capability Building



Logistics Safety (Road, Rail and Warehouse)



Safety Interaction (Observation), Incident Reporting & Investigation Audit

## Suppliers' framework



## Techno-commercial practices being continuously enhanced factoring stakeholders' feedback

- SAP Ariba implemented to streamline transaction with suppliers
- The platform enables transparency and information availability to all key stakeholders across various transactions stages from Procurement to Payment





Enterprise Resource Planning and Finance Tool

Digitization of Procurement Processes

## **Initiatives**



- Supplier Engagement Survey
- Vendor Recognition
- Green Procurement Practices



## Focus Area

- Fairness in Operation
- Timely clearance of bills
- Grievance redressal

## Governance structure



## **Board Committees**

- Two new committees and three subcommittees created
- Increased share of independent directors in all 7 committees
- ✓ Three committees with 100% independence
- ✓ One committee with at least 75% independence
- ✓ Three committees with at least 50%

Independent directors share	Committee name
100%	<ul><li>(1) Audit Committee (AC)</li><li>(2) Nomination and Remuneration Committee (NRC)</li><li>(3) Corporate Responsibility Committee (CRC) - New</li></ul>
At least 75%	(4) Corporate Social Responsibility Committee (CSRC) - Renamed
At least 50%	<ul> <li>(5) Stakeholders Relationship Committee (SRC)</li> <li>(6) Info Tech &amp; Data Security Committee (ITDSC) - New</li> <li>(7) Risk Management Committee (RMC)</li> <li>(i) Mergers &amp; Acquisitions Committee (MAC) - New</li> <li>(ii) Legal, Regulatory &amp; Tax Committee (LRTC) - New</li> <li>(iii) Reputation Risk Committee (RRC) - New</li> </ul>

## **ESG Governance**

Board Level CRC, CSRC, SRC & RMC

Corporate Level
Sustainability Leadership
Committee

Site Level Sustainability Steering Committee

## Governance philosophy



## **Policies**

## **Board Committees**

## Assurance

- Environment Policy
- Energy and Emission Policy
- Water Stewardship Policy

- Corporate Social Responsibility
- Occupational Health & Safety
- Human Rights

- Supplier Code of Conduct

- Related Party Transaction
- **Board Diversity**
- Nomination and Remuneration
- Code for Fair Disclosure of UPSI

Corporate Social Responsibility Committee\$

Corporate Responsibility Committee\*

Risk Management Committee#

- Stakeholder Relationship Committee#
- Corporate Responsibility Committee\*
- Risk Management Committee#

- Audit Committee\*
- Nomination and Remuneration Committee\*
- Risk Management committee#
- Info Tech and Data Security Committee#

Corporate Responsibility Committee\*

Established to provide assurance for all ESG commitments

Governance philosophy encompassing strong policy and structure backed by robust assurance mechanism

03

APSEZ ESG CASE STUDIES

## Afforestation and eco-restoration are key focus areas for APSEZ



- Mangrove afforestation already started on 250 Ha vs. FY25 target of 2,000 Ha
- Terrestrial plantation completed on 10 Ha; work ongoing on another 25 Ha
- Initiated grassland ecosystem restoration of 10 Ha in Kutch, Gujarat against FY25 target of 40 Ha





## Mangrove afforestation status

- Contract awarded for 250 Ha
- Nursery developed for mangrove saplings
- Sapling plantation started from Nov-21

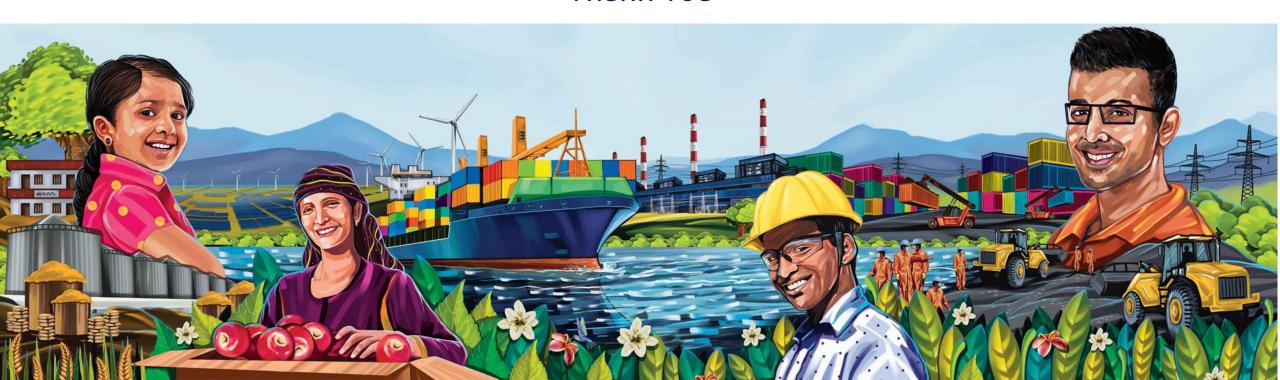
### Terrestrial plantation status

 Plantation on 10 Ha completed and on 25 Ha in progress

#### **Eco-restoration status**

- Fencing on 10 Ha
- · Ecological data collected
- Grass seeds balls prepared
- Saplings of Piludi procured
- Rare and threatened species identified
- Identified species to be introduced in 2022

# Thank You



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