

Dixon Technologies (India) Limited

15th May, 2024

| То |
|--|
| Secretary |
| Listing Department |
| National Stock Exchange of India Limited |
| Exchange Plaza, Bandra Kurla Complex |
| Mumbai – 400 051 |
| |
| Scrip Code- DIXON |
| ISIN: INE935N01020 |
| |

Dear Sir/Madam,

Sub: Outcome of Board Meeting

In furtherance to our intimation dated 8th May, 2024, we hereby inform you that the Board at its Meeting held today i.e. **Wednesday, 15th May, 2024**, inter-alia considered and approved, the following businesses:

i. Audited Financial Results (Standalone and Consolidated) of the Company for the Quarter and Financial Year ended 31st March, 2024 along with the Statement of Assets and Liabilities & Statement of Cash Flows as on 31st March, 2024.

Following are the key highlights on consolidated basis:

| Particulars | Quarter end | Quarter ended 31.03.2024 | | Financial year ended 31.03.2024 | | |
|--------------|-----------------|--------------------------|-----------------|---------------------------------|--|--|
| | Amount | Up/Down | Amount | Up/Down | As compare corresponding previous year | |
| | (In Rs. Crores) | (↑/↓) | (In Rs. Crores) | (↑/↓) | com pon | |
| Revenue from | 4,675 | 52% 个 | 17 712 | 45% ↑ | compared ponding p | |
| Operations | | | 17,713 | 45% (1) | | |
| EBIDTA | 199 | 26% 个 | 720 | 39% ↑ | d to | |
| PBT | 130 | 16% 🔨 | 494 | 43% ↑ | 9, | |
| PAT | 97 | 20% 个 | 375 | 47% 个 | the the | |

The Audited standalone and consolidated financial results of the Company as per Ind-AS for the Quarter and Year ended 31st March, 2024, along with the Unmodified Auditors' Report issued by M/s. S.N. Dhawan & Co. Chartered Accountants, Statutory Auditors of the Company and a declaration in respect of unmodified opinion on the Audited Financial Results are enclosed.

The Results along with the Auditors' Report is also being uploaded on the website of the Company www.dixoninfo.com

Further, an extract of the aforestated Financial Results/Statements shall be published in newspaper in the manner as prescribed under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

ii. Recommendation of Final dividend on the Equity Shares of the Company for the Financial year 2023-24 at the rate of Rs. 5/- per Equity Share of the face value of Rs. 2 each, out of the profits of the Company. The dividend, if approved by the members of the Company at the ensuing 31st Annual General Meeting ("AGM"), will be credited/ dispatched within 30 days from the date of AGM.

Time of Commencement of Board Meeting: 02:35 P.M. Time of Conclusion of Board Meeting: 03:55 P.M.

You are kindly requested to take the aforesaid on your records.

Thanking You,

For DIXON TECHNOLOGIES (INDIA) LIMITED

Ashish Kumar
Chief Legal Counsel & Group Company Secretary

Encl: as above



Chartered Accountants

2nd floor, 51-52, Sector 18, Phase IV, Udyog Vihar, Gurugram, Haryana 122016, India

Tel: +91 124 481 4444

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of DIXON TECHNOLOGIES (INDIA) LIMITED

REPORT ON THE AUDIT OF STANDALONE FINANCIAL RESULTS

OPINION

We have audited the Standalone Financial Results of **DIXON TECHNOLOGIES (INDIA) LIMITED** ("the Company") for the year ended 31 March, 2024 included in the accompanying Statement of 'standalone financial results for the quarter and year ended 31 March, 2024 ' ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the Statement:

- i. is presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- ii. gives a true and fair view in conformity with the applicable Indian Accounting Standards prescribed under Section 133 of the Companies Act 2013 ("the Act") read with relevant rules issued thereunder and other accounting principles generally accepted in India, of the net profit and total comprehensive income and other financial information of the Company for the year ended 31 March, 2024.

BASIS FOR OPINION

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Statement section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("the ICAI") together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.

MANAGEMENT'S RESPONSIBILITIES FOR THE STATEMENT

This Statement has been prepared on the basis of the standalone annual financial statements. The Company's Board of Directors are responsible for the preparation and presentation of these Standalone Financial Results that give a true and fair view of the net profit and total comprehensive income and other financial information of the Company in accordance with the Indian Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Standalone Financial Results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Standalone Financial Results, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the financial reporting process of the Company.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE STATEMENT

Our objectives are to obtain reasonable assurance about whether the Standalone Financial Results as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Standalone Financial Results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Standalone Financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal controls relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are
 also responsible for expressing our opinion on whether the Company has adequate internal
 financial controls with reference to standalone financial statements in place and the operating
 effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Standalone Financial Results, including the disclosures, and whether the Standalone Financial Results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

OTHER MATTER

The Standalone Financial Results include the results for the quarter ended 31 March 2024 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

GURUGRAM

For S. N. DHAWAN & CO LLP

Chartered Accountants

Firm Registration No.: 000050N/N500045

Vinesh Jain

Partner

Membership No.: 087701

UDIN No.: 24087701BKDAPH1473

Place: Noida Date15 May 2024

REGISTERED OFFICE B14 & 15, PHASE II, NOIDA UTTAR PRADESH-201305

CIN: L32101UP1993PLC066581, Website: www.dixoninfo.com

STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH, 2024

(Rupees in Lakhs unless otherwise stated)

| S.No. | Particulars | Quarter Ended | | | Year E | Year Ended | |
|-------|--|-----------------------------|-----------|-----------------------------|-----------|------------|--|
| | | 31-Mar-24 | 31-Dec-23 | 31-Mar-23 | 31-Mar-24 | 31-Mar-23 | |
| | | Unaudited (refer note 5) | Unaudited | Unaudited (refer note 5) | Audited , | Audited | |
| 1 | Revenue from operations | 1,38,840 | 1,44,147 | 1,66,731 | 6,41,140 | 6,99,740 | |
| 2 | Other income | 1,180 | 945 | 412 | 3,729 | 1,847 | |
| 3 | Total income (1+2) | 1,40,020 | 1,45,092 | 1,67,143 | 6,44,869 | 7,01,587 | |
| 4 | Expenses | | | | | | |
| | a) Cost of materials consumed | 1,20,799 | 1,15,195 | 1,42,077 | 5,65,215 | 6,15,095 | |
| | b) Changes in inventories of finished goods, work-in-progress and stock-in-trade | 895 | 11,735 | 2,332 | 887 | 2,830 | |
| | c) Employees benefits expense | 4,075 | 4,789 | 4,446 | 18,835 | 18,382 | |
| | d) Finance costs | 971 | 1,242 | 1,076 | 4,148 | 3,622 | |
| | e) Depreciation and amortisation expense | 1,668 | 1,627 | 1,737 | 6,398 | 5,761 | |
| | f) Other expenses | 5,876 | 5,812 | 6,462 | 24,688 | 27,372 | |
| - | Total expenses | 1,34,284 | 1,40,400 | 1,58,130 | 6,20,171 | 6,73,062 | |
| 5 | Profit before tax (3-4) | 5,736 | 4,692 | 9,013 | 24,698 | 28,525 | |
| 6 | Tax expenses (Net) | | | | | | |
| | a) Current tax | 1,321 | 1,084 | 2,207 | 6,135 | 7,036 | |
| | b) Deferred tax | 71 | (247) | 372 | (156) | 369 | |
| | c) Income tax related to earlier years | - | 153 | 5 | 153 | 5 | |
| | Total tax expenses | 1,392 | 990 | 2,584 | 6,132 | 7,410 | |
| 7 | Net Profit for the period/year (5-6) | 4,344 | 3,702 | 6,429 | 18,566 | 21,115 | |
| 8 | Other Comprehensive Income ('OCI') | | | | | | |
| | a) Items that will not be reclassified to Profit or Loss | 184 | (17) | (56) | 134 | (66) | |
| | b) Income tax relating to items that will not be reclassified to profit or loss | (46) | 4 | 14 | (33) | 16 | |
| | Other Comprehensive Income | 138 | (13) | (42) | 101 | (50) | |
| 9 | Total Comprehensive Income (7+8) | 4,482 | 3,689 | 6,387 | 18,667 | 21,065 | |
| 10 | Paid-up equity share capital (Face value per share Rs. 2 /-) | 1,196 | 1,196 | 1,191 | 1,196 | 1,191 | |
| 11 | Other equity excluding revaluation reserve | | | | 1,38,234 | 1,15,449 | |
| 12 | Earning per share (EPS) | | | | | | |
| | (Nominal value of Rs. 2/- each) (not annualised) | | | | | | |
| | (a) Basic (Rs.) | 7.28 | 6.21 | 10.82 | 31.12 | 35.53 | |
| | (b) Diluted (Rs.) | 7.24 | 6.18 | 10.74 | 30.93 | 35.27 | |

- These standalone financial results have been prepared in accordance with Indian Accounting Standards (Ind-AS) as prescribed under section 133 of Companies Act, 2013 read with Rule 3 of the companies (Indian Accounting Standards) Rules 2015 and relevant amendment thereafter.
- The above standalone financial results have been reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on 15 May, 2024.
- During the year, Dixon Infotech Private Limited and Dixtel Infocom Private Limited has been incorporated, as wholly owned subsidiaries of the Company. 3
- The Chief Operating Decision Maker ('CODM') comprises of the Board of Directors, Vice chairman cum Managing Director and Chief Financial Officer which examines the Company's performance on the basis of single operating segment Electronics Goods; accordingly segment disclosure has not been made.
- 5 The figures for the quarter ended 31 March, 2024 and 31 March, 2023 are the balancing figures between audited figures in respect of full financial year and the unaudited published year-to-date figures upto 31 December, 2023 and 31 December 2022 respectively which were subjected to limited review.
- The Board of Directors have recommended a final dividend of 250% (INR 5.00/- per Equity Share of Rs. 2/- each) for ncial year 2023-2024 subject to the approval of the shareholders in the ensuing Annual General Meeting of the Company.

CHNOLOGIES (INDIA) LIMITED

Vice Chairman & Managing Director Director Identification Number: 00781436

Noida Place: Date : 15.05.2024

REGISTERED OFFICE B14 & 15,PHASE II, NOIDA UTTAR PRADESH-201305

CIN: L32101UP1993PLC066581, Website: www.dixoninfo.com STANDALONE BALANCE SHEET AS AT 31 MARCH, 2024

(Rupees in Lakhs unless otherwise stated)

| | | As at | As at |
|------------|--|------------------------|------------------------|
| | | 31-Mar-2024 Audited | 31-Mar-2023 Audited |
| AS | SETS | rautea | , taaresa |
| No | n-current assets | 6 | |
| a. | Property, plant and equipment | 69,611 | 58,710 |
| b. | Property, plant and equipment Capital work-in-progress | 3,435 | 5,233 |
| c. | Other intangible assets | 1,154 | 877 |
| d. | Right of use assets | 11,609 | 14,502 |
| e. | Financial assets | / | |
| | i. Investments | 12,426 | 10,774 |
| | ii. Loans | 45,170 | 24,581 |
| | iii. Other Financial Assets | 2,205 | 2,195 |
| f | Other non-current assets | 998 | 920 |
| C | rrent assets | 1,46,608 | 1,17,792 |
| a. | Inventories | 39,009 | 43,267 |
| b. | Financial assets | 33,003 | 13,207 |
| | i. Investments | = | 3,000 |
| | ii. Trade receivables | 90,687 | 93,066 |
| | iii. Cash and cash equivalents | 1,979 | 4,400 |
| | iv. Bank balances other than cash and cash equivalents | 203 | 521 |
| | v. Loans | 407 | 2,930 |
| | vi. Other financial assets | 344 | 2,518 |
| c. | Other current assets | 4,115 | 5,711 |
| | | 1,36,744 | 1,55,413 |
| | TOTAL ASSETS | 2,83,352 | 2,73,205 |
| EQ | UITY AND LIABILITIES | | |
| _ | | | |
| 17 | uity | 1 106 | 4 404 |
| a. b. | Equity share capital | 1,196 | 1,191 |
| υ. | Other equity TOTAL EQUITY | 1,38,234 1,39,430 | 1,15,449 1,16,640 |
| | | | |
| <u>Lia</u> | <u>bilities</u> | | |
| No | n-Current Liabilities | | |
| a. | Financial liabilities: | | |
| | i. Borrowings | 4,425 | 5,939 |
| | ii. Lease liabilities | 12,615 | 14,976 |
| b. | Provisions | 1,249 | 1,140 |
| c. | Deferred tax liabilities (Net) | 1,468 | 1,590 |
| d. | Other non-current liabilities | 1,356 21,113 | 1,277 24,922 |
| Cu | rrent Liabilities | | 24,322 |
| a. | Financial liabilities: | 5 | |
| | i. Borrowings | 6,034 | 2,283 |
| | ii. Lease liabilities | 854 | 1,081 |
| | iii. Trade payables | | |
| | - Total outstanding dues of Micro and small | 1,819 | 6,423 |
| | enterprises - Total outstanding dues of other than Micro and | 1,05,831 | 1,14,067 |
| | small Enterprises | 1,05,651 | 1,14,007 |
| | iv Other financial liabilities | 1,697 | 747 |
| b. | Other current liabilities | 5,962 | 5,488 |
| c. | Provisions | 345 | 620 |
| d. | Current tax liabilities | 267 | 934 |
| | | 1,22,809 | 1,31,643 |
| | TOTAL LIABILITIES | 1,43,922 | 1,56,565 |
| | S NA WAY | | |
| | TOTAL EQUITY AND LIABILITIES | 2,83,352 | 2,73,205 |
| | | | |

REGISTERED OFFICE B14 & 15,PHASE II, NOIDA UTTAR PRADESH-201305

CIN: L32101UP1993PLC066581, Website: www.dixoninfo.com

STANDALONE STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31 MARCH, 2024

| | STANDALONE STATEMENT OF CASH FLOW FOR THE TEX | (Rupees in Lakhs unless | |
|----|---|------------------------------|------------------------------|
| | | Year ended 31 March, 2024 | Year ended 31 March, 2023 |
| | | Audited | Audited |
| A. | Cash flow from operating activities | | |
| | Profit before tax | 24,698 | 28,525 |
| | Adjustments for: | 6 300 | F 7C1 |
| | Depreciation and amortisation expense Finance Costs | 6,398 4,148 | 5,761 3,622 |
| | (Gain) /Loss on exchange fluctuation | 4,140 | 3,022 |
| | Provision for impairment of property, plant and equipment | - | (171) |
| | Interest income | (3,464) | (1,305) |
| | Dividend Income | - | (285) |
| | Gain/Loss on Lease Modification/closure | (247) | - |
| | (Profit)/loss on mutual fund investment | (18) | (76) |
| | Provision for doubtful debts / loans and advances written back | 87 | (3) |
| | (Profit)/Loss on sale of property, plant and equipment | . 126 | 305 |
| | Excess liabilities, credit balances, provisions etc. written back | - (160) | (7) |
| | Subsidy Income Share based payment expenses | (168) 959 | (147) |
| | Bad debts written off | 959 | 1,182 5 |
| | | 32,519 | 37,715 |
| | Changes in working capital | | |
| | Adjustments for (increase) / decrease in operating assets: | 4.350 | 22.222 |
| | Inventories Trade receivables | 4,258 | 22,322 |
| | Other current assets | 2,555 1,596 | (8,509) 6,892 |
| | Other financial assets | 1,390 | 0,692 |
| | - non-current | (10) | (95) |
| | - current | 2,420 | (18) |
| | Adjustments for increase / (decrease) in operating liabilities: | _, | (/ |
| | Trade payables | (12,839) | (11,820) |
| | Other financial liabilities | (53) | (55) |
| | Other current liabilities | 473 | 313 |
| | Provisions | (32) | 121 |
| | Cash generated from operating activities | 30,887 | 46,866 |
| | Income tax paid (net) | (6,956) | (6,420) |
| | Net cash generated from/ (used in) operating activities | 23,931 | 40,446 |
| В. | Cash flow from investing activities | | |
| | Capital expenditure on property, plant and equipment and | (15,127) | (14,405) |
| | intangible assets | 4 463 | 074 |
| | Sale proceeds of property, plant and equipment | 1,463 | 871 |
| | Loan given Investment in Mutual Funds | (18,066) 3,000 | (25,325) |
| | Investments in shares of joint venture and subsidiary | (1,652) | 10,501 (1,587) |
| | (Increase) / decrease in bank balance not considered as cash and cash | 317 | (1,387) |
| | equivalent (net) | 52. | (20) |
| | (Profit)/loss on mutual fund investment | 18 | 76 |
| | Dividend Income | - | 285 |
| | Interest income received | 3,464 | 1,305 |
| | Net cash generated from/(used in) investing activities | (26,583) | (28,295) |
| C. | Cash flow from financing activities | | |
| | Interest paid | (3,138) | (2,717) |
| | Repayment of Lease liabilities | (1,771) | (1,680) |
| | Proceeds from issue of share | 4,689 | 3,357 |
| | Proceeds/ (repayment) of current borrowings (net) Repayment of non current borrowings | 3,500 | (3,836) |
| | Dividend paid | (1,263) (1,786) | (12,830) |
| | Net cash generated from/(used in) financing activities | 231 | (18,893) |
| | Net increase/(decrease) in cash and cash equivalents (A+B+C) | (2.421) | (6.742) |
| | Cash and cash equivalents at the beginning of the year | (2,421) 4,400 | (6,742) 11,142 |
| | Cash and cash equivalents at the end of the year AN & | 1,979 | 4,400 |
| | All CO | | ., |



Chartered Accountants

2nd floor, 51-52, Sector 18, Phase IV, Udyog Vihar, Gurugram, Haryana 122016, India

Tel: +91 124 481 4444

INDEPENDENT AUDITOR'S REPORT

TO THE BOARD OF DIRECTORS OF DIXON TECHNOLOGIES (INDIA) LIMITED

REPORT ON THE AUDIT OF CONSOLIDATED FINANCIAL RESULTS

OPINION

We have audited the Consolidated Financial Results of **Dixon Technologies (India) Limited** ("the Holding Company") and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax and total comprehensive income of its joint ventures for the year ended 31 March, 2024 included in the accompanying Statement of 'Consolidated Financial Results for the quarter and year ended 31 March, 2024 ("the Statement"), being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of reports of other auditors on separate audited financial statements of the subsidiaries and joint ventures, referred to in Other Matters section below, the Statement:

- i. include the annual financial results of the entities listed in Annexure-1.
- ii. is presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- iii. give a true and fair view in conformity with the applicable Indian Accounting Standards prescribed under Section 133 of the Companies Act 2013 ("the Act") read with relevant rules issued thereunder and other accounting principles generally accepted in India, of the consolidated net profit and consolidated total comprehensive income and other financial information of the Group for the year ended 31 March, 2024.

BASIS FOR OPINION

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Statement section of our report. We are independent of the Group and its joint ventures in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("the ICAI") together with the ethical requirements that are relevant to our audit of the consolidated financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in "Other Matter" paragraph below is sufficient and appropriate to provide a basis for our opinion.

MANAGEMENT'S RESPONSIBILITIES FOR THE STATEMENT

This Statement has been prepared on the basis of the consolidated annual financial statements. The Holding Company's Board of Directors are responsible for the preparation and presentation of these Consolidated Financial Results that give a true and fair view of the consolidated net profit and consolidated total comprehensive income and other financial information of the Group including its joint ventures in accordance with the Indian Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Board of Directors of the companies included in the Group and of its joint ventures are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and its joint ventures and for preventing and detecting frauds and other irregularities;

tion pumbe CRALM25 and its registered office is 108, Mercantile House, 15, Kasturba Gandhi Marg,

selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Consolidated Financial Results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Consolidated Financial Results by the Directors of the Holding Company, as aforesaid.

In preparing the Consolidated Financial Results, the respective Board of Directors of the companies included in the Group and of its joint ventures are responsible for assessing the ability of the Group and of its joint ventures to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and of its joint ventures are responsible for overseeing the financial reporting process of the companies included in the group and of its joint ventures.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE STATEMENT

Our objectives are to obtain reasonable assurance about whether the Consolidated Financial Results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Consolidated Financial Results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Consolidated Financial Results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also
 responsible for expressing our opinion on whether the Company has adequate internal financial
 controls with reference to consolidated financial statements in place and the operating effectiveness
 of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its joint ventures to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its joint ventures to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Consolidated Financial Results, including the disclosures, and whether the Consolidated Financial Results represent the underlying transactions and events in a manner that achieves fair presentation.

Obtain sufficient appropriate audit evidence regarding the financial results/financial information of the entities within the Group and its joint ventures to express an opinion on the Consolidated Financial Results. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the Consolidated Financial Results of which we are the independent auditors. For the other entities included in the Consolidated Financial Results, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

We communicate with those charged with governance of the Holding Company and such other entities included in the Consolidated Financial Results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

OTHER MATTER

We did not audit the Financial Results of two subsidiaries whose Financial Statements reflects total assets of Rs. 3,17,525 lakhs as at 31 March, 2024, total revenue of Rs. 2,84,086 lakhs and Rs. 9,75,845 lakhs for the quarter and year ended 31 March,2024 respectively, net profit after tax of Rs. 5,102 lakhs and Rs. 14,840 lakhs for the quarter and year ended 31 March, 2024 respectively and total comprehensive income of Rs. 5,114 lakhs and Rs. 14,852 lakhs for the quarter and year ended 31 March, 2024 respectively and net cash outflows of Rs. 4,816 lakhs for the year ended 31 March, 2024 as considered in the Consolidated Financial Results. These financial statements of these subsidiaries have been audited by other auditors whose reports have been furnished to us by the Board of Directors and our opinion on the Consolidated Financial Results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the report of such auditors and the procedures performed by us are as stated Auditor's Responsibility section above.

Our opinion on the Consolidated Financial Results is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors

The Consolidated Financial Results include the results for the quarter ended 31 March, 2024 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For S.N. Dhawan & Co LLP

Chartered Accountants

Firm Registration No.: 000050N/N500045

Vinesh Jain Partner

Membership No.: 087701

UDIN No.: 24087701BKDAPI3081

GURUGRAM

PED ACCO

Place: Noida Date: 15 May 2024

Annexure-1

The Consolidated annual financial results of Dixon Technologies (India) Limited ('the Holding Company') include the financial results of its subsidiaries and joint ventures as listed below:

| Name of the Company | Relation | Percentage of ownership interest |
|--|---------------|----------------------------------|
| Padget Electronics Private Limited | Subsidiary | 100% |
| Dixon Global Private Limited | Subsidiary | 100% |
| Dixon Electro Manufacturing Private Limited | Subsidiary | 100% |
| Dixon Technologies Solutions Private Limited | Subsidiary | 100% |
| Dixtel Communications Private Limited | Subsidiary | 100% |
| Dixtel Infocom Private Limited | Subsidiary | 100% |
| Dixon Infotech Private Limited | Subsidiary | 100% |
| Califonix Tech and Manufacturing Private Limited | Subsidiary | 50% |
| Dixon Electro Appliances Private Limited | Subsidiary | 51% |
| Rexxam Dixon Electronics Private Limited | Joint venture | 40% |
| AIL Dixon Technologies Private Limited | Joint venture | 50% |



REGISTERED OFFICE B14 & 15,PHASE II, NOIDA UTTAR PRADESH-201305

CIN: L32101UP1993PLC066581, Website: www.dixoninfo.com
STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH, 2024

(Rupees in Lakhs unless otherwise stated) S.No. Particulars Quarter Ended Year Ended 31-Mar-24 31-Dec-23 31-Mar-24 31-Mar-23 Unaudited Unaudited Unaudited Audited Audited (refer note 5) (refer note 5) Revenue from operations 4,65,797 4,81,825 3,06,545 17,69,090 12,19,201 Other income 1.668 232 2,256 561 Total income (1+2) 3 4,67,465 4,82,057 3,06,727 17.71.346 12,19,762 a) Cost of materials consumed 4.21.502 4.34.533 2.73.268 16.14.242 11,01,517 b) Changes in inventories of finished goods, work-in-progress 732 4,642 1.919 (10,347)557 and stock-in-trade c) Employees benefits expense 8,222 8,671 6,302 33,267 25,167 2,140 2,220 1,514 7,472 6,057 e) Depreciation and amortisation expense 5.103 4.070 3.246 16.188 11,463 f) Other expenses 17,096 15.540 9,427 62.165 40.685 Total expenses 4,54,795 4,69,676 2,95,676 17,22,987 11.85,446 5 Profit before share of profit/(loss) of Joint Venture and 12,670 12,381 11,051 48,359 34,316 tax (3-4) Share of Profit/(Loss) of Joint Venture 281 1,024 162 7 Profit before tax (5+6) 12.951 12,574 11,209 49,383 34,478 Tax expenses (Net) a) Current tax 2,946 2,644 2,740 11,505 8,766 b) Deferred tax 482 (246) 440 123 269 c) Income tax related to earlier years 95 167 (33)263 (65)Total tax expenses 3,221 2,867 3.147 11,891 8.970 Net Profit for the period/year (7-8) 9,730 9,707 8,062 37,492 25,508 Other Comprehensive Income ('OCI') a) Items that will not be reclassified to Profit or Loss 173 (17) (134) 123 (144)b) Income tax relating to items that will not be reclassified to (47)(34) Share of OCI in Joint Ventures (net) (3) Other Comprehensive Income (121)(128)11 Total comprehensive income (9+10) 37,578 9,853 9,694 7,941 25,380 Profit for the year attributable to a) Owners of the Company 9,517 9,644 8,064 36,775 25,552 b) Non-controlling interests 213 (44) 9,730 9,707 8,062 37,492 25.508 13 Other comprehensive income attributable to a) Owners of the Company 132 (13) (82) 95 (89) b) Non-controlling interests (9) (39) (9) (39) 123 (13) (121) 86 (128) Total comprehensive income attributable to a) Owners of the Company 9.649 9,631 7,982 36,870 25,463 b) Non-controlling interests 204 63 (41) 708 (83) 9,853 9,694 37,578 25,380 7,941 15 Paid-up equity share capital (Face value per share Rs.2/-) 1,196 1,196 1,191 1,196 1,191 Other equity excluding revaluation reserve 1,68,289 1.27,300 Earning per share (EPS) 17 (Nominal value of Rs. 2/- each) (not annualised)

Notes:

a) Basic (Rs.)

(b) Diluted (Rs.)

These consolidated financial results have been prepared in accordance with Indian Accounting Standards (Ind-AS) as prescribed under section 133 of Companies Act, 2013 read with Rule 3 of the companies (Indian Accounting Standards) Rules 2015 and relevant amendment thereafter.

16 31

16.21

16 29

16.21

13.57

13.47

- The above consolidated financial results have been reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on 15 May, 2024.
- During the year, Dixon Infotech Private Limited and Dixtel Infocom Private Limited has been incorporated, as wholly owned subsidiaries of the holding 3 Company.
- The Chief Operating Decision Maker ('CODM') comprises of the Board of Directors, Vice chairman cum Managing Director and Chief Financial Officer which examines the Group's performance on the basis of single operating segment Electronics Goods; accordingly segment disclosure has not been made.
- The figures for the quarter ended 31 March, 2024 and 31 March, 2023 are the balancing figures between audited figures in respect of full financial year and the unaudited published year-to-date figures upto 31 December, 2023 and 31 December 2022 respectively which were subjected to limited review.

The Board of Directors of the holding Company have recommended a final dividend of 250% (INR 5.00/- pe Equ y Share of Rs. 2/- each) for the financial year 2023-2024 subject to the approval of the shareholders in the ensuing Annual General Meeting of the Con

DIXON TECHNOLOGIES (INDIA) LIMITED

62.84

62.46

42.92

42.62

Vice Chairman & Managing Director Director Identification Number: 00781436

Place : Noida Date: 15.05.2024

MANE IGRAM

DIXON TECHNOLOGIES (INDIA) LIMITED

REGISTERED OFFICE
B14 & 15,PHASE II, NOIDA

UTTAR PRADESH-201305

CIN: L32101UP1993PLC066581, Website: www.dixoninfo.com

CONSOLIDATED BALANCE SHEET AS AT 31 MARCH, 2024

(Rupees in Lakhs unless otherwise stated)

| | | As at 31-Mar-2024 | As at 31-Mar-2023 |
|----------|--|---|---|
| ASS | ETS | Audited | Audited |
| | -current assets | | |
| a. | Property, plant and equipment | 1,63,680 | 94,249 |
| b. | Capital work-in-progress | 6,427 | 11,970 |
| c. | Other intangible assets | 3,065 | 2,244 |
| d. | Intangible assets under development | 407 | - |
| e. : | Right of use assets Goodwill | 29,849 3,031 | 24,840 3,031 |
| g. | Financial assets | 5,031 | 3,031 |
| | i. Investments | 2,004 | 1,415 |
| | ii. Other financial assets | 4,214 | 3,483 |
| า. | Deferred tax assets (Net) Other non-current assets | 192 2,648 | 12,784 |
| • | other non-current assets | 2,15,517 | 1,54,016 |
| Curr | ent assets | | |
| 3. O. | Inventories | 1.69.501 | 95.787 |
|). | Financial assets i. Investments | _ | 3,000 |
| | ii. Trade receivables | 2,31,788 | 1,71,545 |
| | iii. Cash and cash equivalents | 20,048 | 21,704 |
| | iv. Bank balances other than cash and cash | 817 | 1,214 |
| | equivalents | 200 | |
| | v. Loans vi. Other financial assets | 200 31,867 | 9.001 |
| | Other current assets | 29,098 | 8,991 11,591 |
| 1. | Current tax assets | 309 | 95 |
| | * | 4,83,628 | 3,13,927 |
| | TOTAL ASSETS | 6,99,145 | 4,67,943 |
| ου | ITY AND LIABILITIES | | |
| gui | | | |
| 1. | Equity share capital | 1,196 | 1,191 |
| ١. | Other equity | 1,68,289 | 1,27,300 |
| | Equity attributable to owners of the Company | 1,69,485 | 1,28,491 |
| | Non-controlling Interest | 2,761 | (28) |
| | Total equity | 1,72,246 | 1,28,463 |
| iab | ilities | | |
| | -current liabilities | | |
| 1. | Financial liabilities: | | |
| ٦. | i. Borrowings | 11,260 | 14,523 |
| | ii. Lease liabilities | 31,199 | 25,283 |
| | iii. Trade payables | 546 | - |
| | iv. Other financial liabilities | 4,347 | ₽) |
|). | Provisions | 2,138 | 1,726 |
| I. | Other per surrent liabilities | 2,590 | 2,240 |
| | Other non-current liabilities | 1,657 53,737 | 1,609 45,381 |
| urr | ent liabilities | | |
| | Financial liabilities: | | |
| • | | 4,243 | 3,739 |
| • | i. Borrowings | | |
| 1. | ii. Lease liabilities | 2,196 | 1,764 |
| i. | ii. Lease liabilities iii. Trade payables | 2,196 | |
| • | ii. Lease liabilitiesiii. Trade payablesTotal outstanding dues of Micro and | | 1,764 8,709 |
| 1. | ii. Lease liabilities iii. Trade payables | 2,196 | |
| | ii. Lease liabilities iii. Trade payables Total outstanding dues of Micro and small enterprises Total outstanding dues of other than Micro and small Enterprises iv Other financial liabilities | 2,196 4,599 | 8,709 |
| | ii. Lease liabilities iii. Trade payables - Total outstanding dues of Micro and small enterprises - Total outstanding dues of other than Micro and small Enterprises iv Other financial liabilities Other current liabilities | 2,196 4,599 4,01,376 50,313 8,734 | 8,709 2,36,479 |
|). :. | ii. Lease liabilities iii. Trade payables Total outstanding dues of Micro and small enterprises Total outstanding dues of other than Micro and small Enterprises iv Other financial liabilities Other current liabilities Provisions | 2,196 4,599 4,01,376 50,313 8,734 632 | 8,709 2,36,479 29,142 12,142 858 |
| ı. | ii. Lease liabilities iii. Trade payables - Total outstanding dues of Micro and small enterprises - Total outstanding dues of other than Micro and small Enterprises iv Other financial liabilities Other current liabilities | 2,196 4,599 4,01,376 50,313 8,734 632 1,069 | 8,709 2,36,479 29,142 12,142 858 1,266 |
| o. c. | ii. Lease liabilities iii. Trade payables Total outstanding dues of Micro and small enterprises Total outstanding dues of other than Micro and small Enterprises iv Other financial liabilities Other current liabilities Provisions | 2,196 4,599 4,01,376 50,313 8,734 632 | 8,709 2,36,479 29,142 12,142 858 |
| o. c. | ii. Lease liabilities iii. Trade payables Total outstanding dues of Micro and small enterprises Total outstanding dues of other than Micro and small Enterprises iv Other financial liabilities Other current liabilities Provisions | 2,196 4,599 4,01,376 50,313 8,734 632 1,069 | 8,709 2,36,479 29,142 12,142 858 1,266 |

DIXON TECHNOLOGIES (INDIA) LIMITED REGISTERED OFFICE B14 & 15,PHASE II, NOIDA UTTAR PRADESH-201305 CIN: L32101UP1993PLC066581, Website: www.dixoninfo.com CONSOLIDATED STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31 MARCH, 2024

(Rupees in Lakhs unless otherwise stated)

| | | Year Ended 31 March, 2024 | Year Ended 31 March, 2023 |
|------|--|------------------------------|------------------------------|
| Α. (| Cash flow from operating activities | Audited | Audited |
| | Profit before tax Adjustments for : | 48,359 | 34,316 |
| | Depreciation and amortisation expense | 16,188 | 11,463 |
| 1 | Finance costs | 7,472 | 6,057 |
| | (Gain) /Loss on exchange fluctuation | (954) | 222 |
| | Provision for impairment of property, plant and equipment | | (171) |
| | Interest income (Profit)/loss on sale of investment in mutual funds | (112) | (129) (78) |
| | Provision for doubtful debts / loans and advances written back | (23) | (3) |
| | (Profit)/Loss on sale of property, plant and equipment | 118 | 320 |
| | Excess liabilities, credit balances, provisions etc. written back | (411) | (54) |
| | Provision for doubtful debts / loans and advances | 99 | - |
| | (Gain)/Loss on remeasurement of Liability | (466) | = |
| | Share based payment expenses | 1,221 | 1,182 |
| | Bad debts written off | | 10 |
| | | 71,491 | 53,135 |
| | Changes in working capital | | |
| | Adjustments for (increase) / decrease in operating assets: Inventories | (73,714) | 19,781 |
| | Trade receivables | (75,714) | 19,701 |
| | - non current | = 9 | - |
| | - current | (60,322) | (35,920) |
| | Other financial assets | | |
| | - non current | (731) | 75 |
| | - current | (22,876) | 6,624 |
| | Other assets | 7.00 | |
| | - non current | (19) | - 4 226 |
| | - current Adjustments for increase / (decrease) in operating liabilities: | (17,507) | 4,326 |
| | Trade payables | | |
| | - non current | 546 | 4 |
| | - current | 1,62,152 | 13,883 |
| | Provisions | , | |
| | - non current | 412 | 299 |
| | - current | (103) | (15) |
| | Other liabilities | | 1.79 |
| | - non current | 48 | 118 |
| | - current | (3,408) | 6,649 |
| | Other current financial liabilities Cash generated from operating activities | 70,610 | 11,819 80,774 |
| | Income tax paid (net) | (12,179) | (8,199) |
| | Net cash generated from/(used in) operating activities | 58,431 | 72,575 |
| | | | |
| | Cash flow from investing activities Capital expenditure on property, plant and equipment and intangible | (58,443) | (46,120) |
| | isstes | (30,443) | (40,120) |
| | Sale proceeds of property, plant and equipment | 1,586 | 1,098 |
| | Purchase of investments | - | (3,659) |
| | Proceed from sale of investments | 3,435 | 13,501 |
| | Loan given | (200) | 44 |
| | Profit/(loss) on sale of investment in mutual funds | 23 | 78 |
| | (Increase) / decrease in bank balance not considered as cash and cash | 397 | (626) |
| | equivalent (net) Interest income received | 112 | 129 |
| | Net cash generated from/(used in) investing activities | (53,090) | (35,555) |
| | Editor (Principle) - Principle Principle (Principle Principle Prin | (00,000) | (00/000/ |
| | Cash flow from financing activities | | |
| | Interest paid | (4,944) | (4,316) |
| | Repayment of Lease liabilities | (4,279) | (3,057) |
| | Contribution received from Non-controlling Interest Proceeds from issue of share | 2,082 | 2.257 |
| | | 4,689 | 3,357 |
| | Proceeds from Non current borrowings Repayment of non current borrowings | 395 (3,024) | 3,336 (19,591) |
| | Proceeds/(repayment) of current borrowings | (130) | (11,504) |
| | Dividend paid | (1,786) | (1,187) |
| | Net cash generated from/(used in) financing activities | (6,997) | (32,962) |
| | Net increase/(decrease) in cash and cash equivalents (A+B+C) | (1,656) | 4,058 |
| | Cash and cash equivalents at the beginning of the year | 21,704 | 17,646 |
| | Cash and cash equivalents at the end of the year | 20,048 | 21,704 |
| | | | |





Dixon Technologies (India) Ltd.

15th May, 2024

| ISIN: INE935N01020 | ISIN: INE935N01020 |
|----------------------------------|--|
| Scrip Code - 540699 | Scrip Code - DIXON |
| Dalal Street, Mumbai – 400 001 | |
| Phiroze Jeejeebhoy Towers, | Mumbai – 400 051 |
| Department of Corporate Services | Exchange Plaza, Bandra Kurla Complex |
| BSE Limited | National Stock Exchange of India Limited |
| Listing Department | Listing Department |
| Secretary | Secretary |
| То | То |

RE: Declaration under Regulation 33 (3)(d) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations").

Subject: Audit Report with Unmodified Opinion, on Annual Audited Financial Results for the Financial Year ended 31st March, 2024, both on Standalone and Consolidated basis.

Dear Sir(s)/ Madam,

Pursuant to Regulation 33(3)(d) of the SEBI Listing Regulations, the Board of Directors of the Company at its meeting held today i.e. 15th May, 2024, has considered and approved the enclosed Audited Financial Results of the Company for the Financial Year ended 31st March, 2024, both on Standalone and Consolidated basis.

Further, in compliance of Regulation 33(3)(d) of the SEBI Listing Regulations read with SEBI Master Circular no. SEBI/HO/CFD/PoD2/CIR/P/2023/120 dated July 11, 2023, we hereby declare that the Statutory Auditors of the Company, namely, M/s S.N Dhawan & Co. LLP, Chartered Accountants, have issued Audit Reports with Unmodified Opinion on the Annual Audited Financial Results of the Company, for the Financial Year ended 31st March, 2024, on Standalone and Consolidated basis.

You are requested to take the above information on records and disseminate the same on your respective websites.

For DIXON TECHNOLOGIES (INDIA) LIMITED

Saukabh Gupta

Chief Financial Officer

Regd. Office: B-14 & 15, Phase-II, Noida - 201 305, (U.P.) India, Ph.: 0120-4737200 E-mail: info@dixoninfo.com • Website: https://www.dixoninfo.com, Fax: 0120-4737263

CIN: L32101UP1993PLC066581





EARNINGS PRESENTATION Q4 & FY 23-24

Table of contents



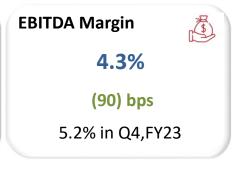
| Key highlights of Q4 & FY 23-24 | 3-4 |
|--|-------|
| Consolidated Results Summary | 5 |
| Segment Wise Analysis | 6-10 |
| Expenditure Analysis | 11 |
| Balance Sheet & Cash Flow | 12-13 |
| Key Financial Ratios & Cash Conversion Cycle | 14 |

Key highlights – Q4, FY 23-24

















Key highlights – FY 23-24



Revenue *



₹ 17,713 crs

45% YoY

₹ 12,198 crs in FY23

EBITDA*



₹ 720 crs

39% YoY

₹ 518 crs in FY23

EBITDA Margin



4.1%

(10) bps

4.2% in FY23

PBT



₹ 494 crs

43% YoY

₹ 345 crs in FY23

PBT Margin



2.8%

0 bps

2.8% in FY23

PAT



₹375 crs

47% YoY

₹ 255 crs in FY23

PAT Margin



0 bps

2.1% in FY23

Free Cash Flow



₹ 15 crs

₹276 crs in FY23

Net Debt



₹ (54) crs

₹ (77) crs in FY23

ROCE%



38.0%

460 bps

33.4% in FY23

ROE%



25.2%

280 bps

22.4% in FY23

Net WC Days



(8) Days

(6) days

(2) days in FY23

^{*}Revenue and EBITDA include other income

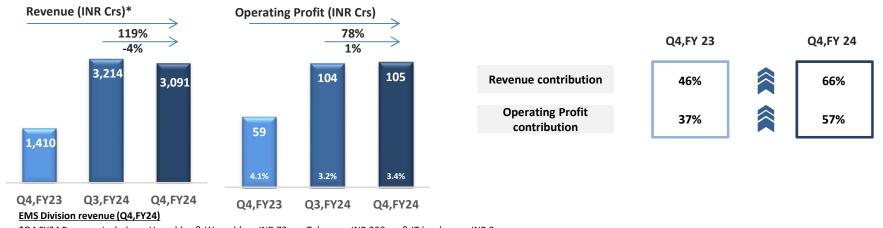
Consolidated Results Summary

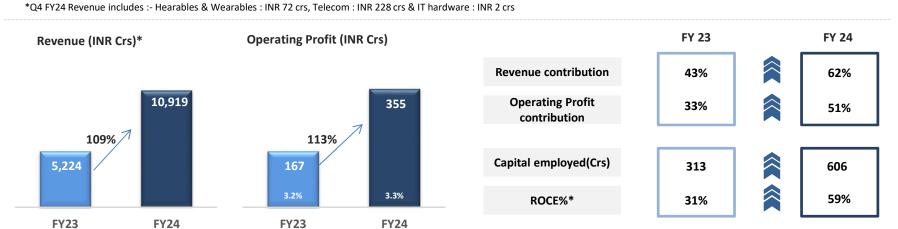


| Particulars (INR Crs) | Q4, FY 23-24 | Q4, FY 22-23 | % Change | FY 23-24 | FY 22-23 | % Change |
|------------------------------------|--------------|--------------|----------|----------|----------|----------|
| Income | 4,658 | 3,065 | 52% | 17,691 | 12,192 | 45% |
| Expenses | 4,476 | 2,909 | 54% | 16,993 | 11,680 | 45% |
| Operating Profit | 182 | 156 | 17% | 698 | 512 | 36% |
| Operating Profit Margin | 3.9% | 5.1% | -1.2% | 3.9% | 4.2% | -0.3% |
| Other Income | 17 | 2 | 750% | 22 | 6 | 267% |
| EBITDA | 199 | 158 | 26% | 720 | 518 | 39% |
| EBITDA Margin | 4.3% | 5.2% | -0.9% | 4.1% | 4.2% | -0.1% |
| Depreciation | 51 | 32 | 59% | 162 | 114 | 42% |
| EBIT | 148 | 126 | 17% | 558 | 404 | 38% |
| Finance Cost | 21 | 15 | 40% | 75 | 61 | 23% |
| PBT Before JV share | 127 | 111 | 14% | 483 | 343 | 41% |
| Share of Profit/(loss) of JV | 3 | 1 | 200% | 11 | 2 | 450% |
| PBT After JV share | 130 | 112 | 16% | 494 | 345 | 43% |
| PBT Margin | 2.8% | 3.7% | -0.9% | 2.8% | 2.8% | - |
| Тах | 33 | 31 | 6% | 119 | 90 | 32% |
| PAT before Controlling interest | 97 | 81 | 20% | 375 | 255 | 47% |
| PAT Margin | 2.1% | 2.6% | -0.5% | 2.1% | 2.1% | - |
| Non-controlling interest | 2 | (0.02) | - | 7 | (0.5) | - |
| PAT after non Controlling interest | 95 | 81 | 17% | 368 | 256 | 44% |
| PAT Margin | 2.0% | 2.6% | -0.6% | 2.1% | 2.1% | - |

Mobile & EMS Division







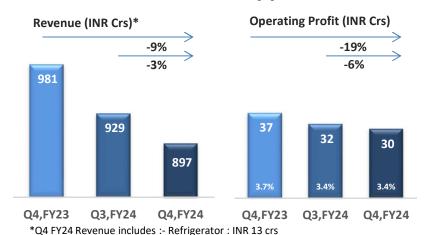
EMS Division revenue (FY24)

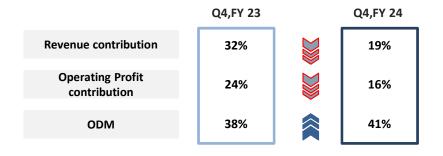
*FY24 Revenue includes :- Hearables & Wearables : INR 747 crs, Telecom : INR 685 crs & IT Hardware : INR 141 crs

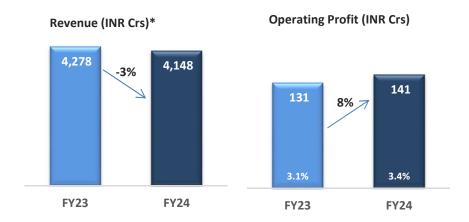
*ROCE = Trailing 12 Month EBIT/Average Capital Employed as on 31st Mar 24 & 31st Mar 23

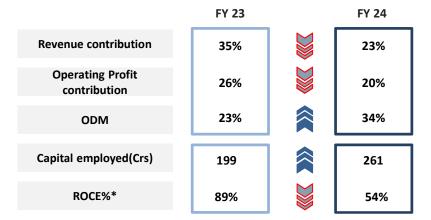
Consumer Electronics & Appliances









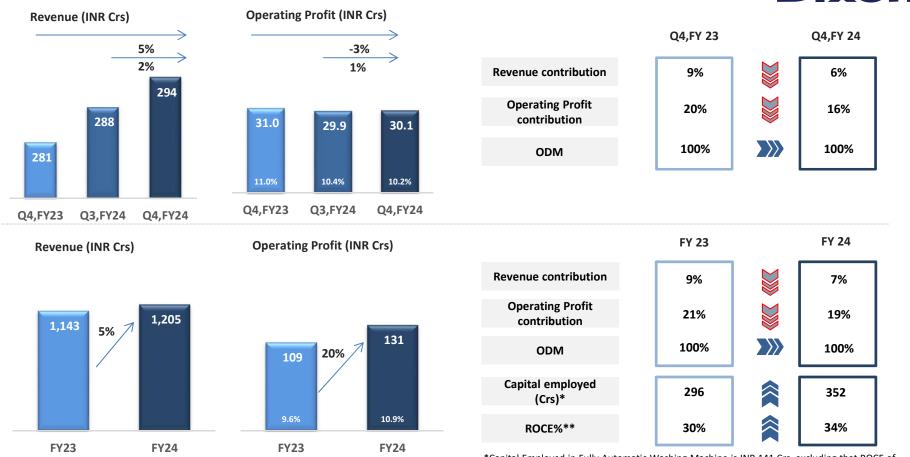


^{*}FY24 Revenue includes :- Refrigerator : INR 13 crs

^{*}ROCE = Trailing 12 Month EBIT/Average Capital Employed as on 31st Mar 24 & 31st Mar 23 Refrigerator business commenced in February 2024, the capital employed of INR 367 crs

Home Appliances



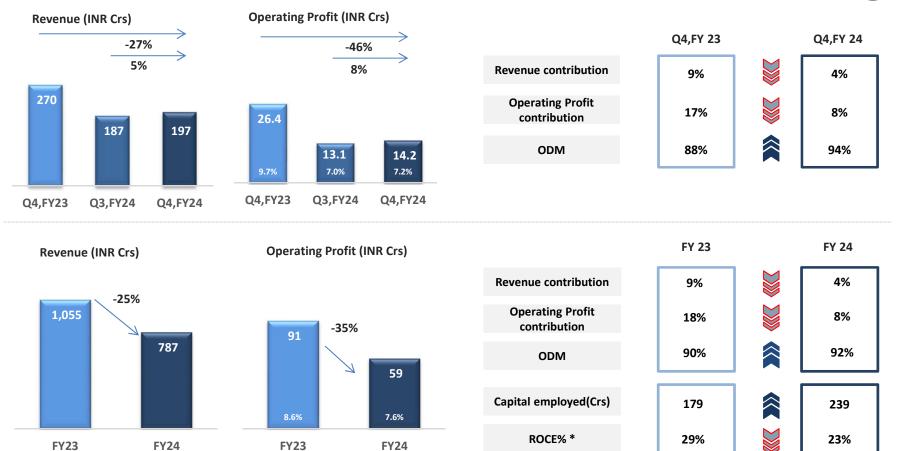


^{*}Capital Employed in Fully Automatic Washing Machine is INR 141 Crs, excluding that ROCE of Semi Automatic Category is 55%

^{*}ROCE = Trailing 12 Month EBIT/Average Capital Employed as on 31st Mar 24 & 31st Mar 23

Lighting Products

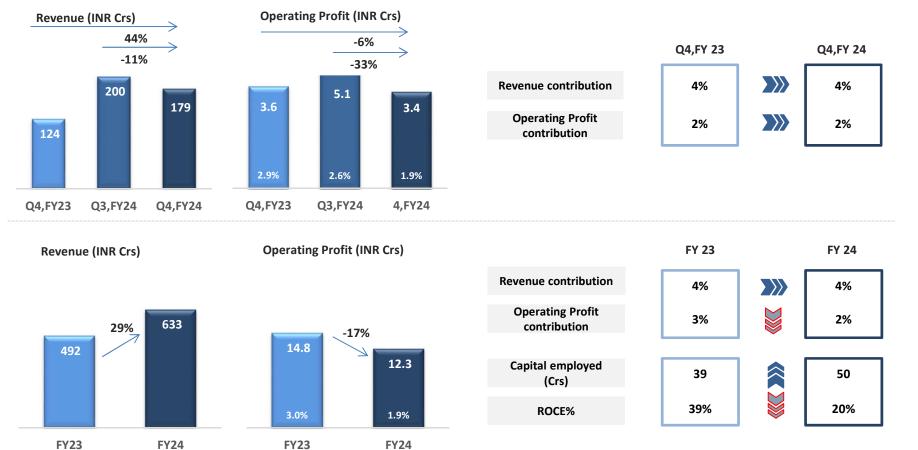




^{*}ROCE = Trailing 12 Month EBIT/Average Capital Employed as on 31st Mar 24 & 31st Mar 23

Security Systems (Dixon 50% share)





^{*}ROCE = Trailing 12 Month EBIT/Average Capital Employed as on 31st Mar 24 & 31st Mar 23



OTHER ANALYSIS

Expenditure Analysis : Q4,FY 23-24 vs Q4,FY 22-23



| Particulars (As a % of operating revenues) | Q4, FY 23-24 | Q4, FY 22-23 | % Change |
|--|--------------|--------------|----------|
| Cost of Material Consumed | 90.6% | 89.8% | 0.8% |
| Employee benefit expenses | 1.8% | 2.1% | -0.3% |
| Finance Cost | 0.5% | 0.5% | - |
| Depreciation and Amortization Expense | 1.1% | 1.1% | - |
| Other expenses | 3.7% | 3.1% | 0.6% |

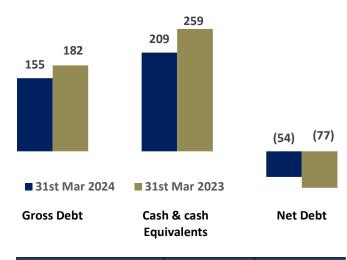
Expenditure Analysis: FY 23-24 vs FY 22-23

| Particulars (As a % of operating revenues) | FY 23-24 | FY 22-23 | % Change |
|--|----------|----------|----------|
| Cost of Material Consumed | 90.7% | 90.4% | 0.3% |
| Employee benefit expenses | 1.9% | 2.1% | -0.2% |
| Finance Cost | 0.4% | 0.5% | -0.1% |
| Depreciation and Amortization Expense | 0.9% | 0.9% | - |
| Other expenses | 3.5% | 3.3% | 0.2% |



| Particulars (INR crs) | 31 st Mar '24 | 31 st Mar'23 | |
|--|--------------------------|-------------------------|--|
| Net Fixed Assets (A) | 1,766 | 1,115 | |
| Right-of-use asset (B) | 298 | 248 | |
| Other Non Current Assets (C) | 91 | 177 | |
| Current Assets | | | |
| Cash & Cash Equivalents | 209 | 259 | |
| Trade Receivables | 2,317 | 1,715 | |
| Inventories | 1,695 | 958 | |
| Other Current Assets | 615 | 207 | |
| Total Current Assets | 4,836 | 3,139 | |
| Less: Current Liabilities & Provisions | 4,689 | 2,903 | |
| Net Current Assets (D) | 147 | 236 | |
| Total Assets (A+B+C+D) | 2,302 | 1,776 | |
| Total Shareholder funds (A) | 1,695 | 1,285 | |
| Equity share capital | 12 | 12 | |
| Other equity | 1,683 | 1,273 | |
| Non Controlling Interest (B) | 28 | (0.3) | |
| Total Debt (C) | 155 | 182 | |
| Long Term Borrowings | 113 | 145 | |
| Short Term Borrowings | 42 | 37 | |
| Other Non Current Liabilities (D) | 424 | 309 | |
| Total Liabilities (A+B+C+D) | 2,302 | 1,776 | |





| Particulars | 31 st Mar '24 | 31 st Mar '23 | |
|-------------------|--------------------------|--------------------------|--|
| Gross Debt/Equity | 0.09 x | 0.14 x | |
| Net Debt/Equity | (0.03) x | (0.06) x | |

Cash Flow



| Casii i iow | | |
|--|----------|----------|
| Free Cash flow* | 15 | 276 |
| Particulars (INR crs) | FY 23-24 | FY 22-23 |
| Profit before tax | 484 | 343 |
| Depreciation & Amortization | 162 | 115 |
| Others (Net interest expenses, ESOP expenses etc.) | 69 | 74 |
| Working capital change | (9) | 276 |
| Taxes Paid | (122) | (82) |
| Cash Flow from Operating Activities (A) | 584 | 726 |
| Capital expenditure | (569) | (450) |
| Other (Sales/Purchase of Investment & Other bank balance etc.) | 38 | 95 |
| Cash Flow from Investing Activities (B) | (531) | (355) |
| Interest Paid | (49) | (43) |
| Repayment of lease liabilities | (44) | (31) |
| Contribution received from Non-controlling Interest | 21 | - |
| Proceeds from issue of shares | 47 | 34 |
| Proceeds / (Repayment) of Non current borrowings | (26) | (163) |
| Proceeds / (Repayment) of current borrowings | (1) | (115) |
| Dividend paid | (18) | (12) |
| Cash Flow from Financing Activities (C) | (70) | (330) |
| Net Change in Cash & Cash Equivalents D = (A+B+C) | (17) | 41 |
| Opening Cash & Cash Equivalents (E) | 217 | 176 |
| Closing Cash & Cash Equivalents (D+E) | 200 | 217 |
| | | |

^{*}Free Cash flow: Cash from Operating activities less capital expenditure

Key Financial Ratios & Cash Conversion Cycle



Inventory Days

29

2 days

27 in FY23

Debtors Days

45

(3) days

48 in FY23

Creditors Days

82

5 days

77 in FY23

Net WC Days*

(8)

(6) days

(2) in FY23

ROCE%**

38.0%

460 bps

33.4 % FY23

ROE%***

25.2%

280 bps

22.4% FY23

^{*} Working capital days calculated on the quarterly basis

^{**}ROCE = EBIT/Average (Shareholder fund + Net Debt + Other Long term liabilities) as on 31st Mar, 24 & 31st Mar, 23

^{***}ROE = PAT / Average Shareholder Funds based on the Shareholder Funds as on 31st Mar, 24 & 31st Mar, 23



THANK YOU