

10<sup>th</sup> August, 2021

CIN: L55101TG1973PLC040558

<b>The General Manager,</b> <b>Department of Corporate services</b> <b>Bombay Stock Exchange Ltd (BSE)</b> Phiroze Jheejeebhoy Towers, Dalal Street, Mumbai - 400 001. <b>Scrip Code - 543308</b> <b>ISIN: INE967H01017</b>	<b>The Manager,</b> <b>Listing Department</b> <b>National Stock Exchange of India Limited,</b> Exchange Plaza, 5th Floor, Plot No.C/1, 'G' Block Bandra - Kurla Complex Mumbai - 400 051. <b>Symbol - KIMS</b> <b>ISIN: INE967H01017</b>
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Dear Sir,

**Sub:** Press Release on the Unaudited Financial Results of the Company for the First Quarter ended 30 June 2021 – Reg.

With reference to the above stated subject, please find enclosed herewith the Press Release on the Unaudited Financial Results of the Company for the First Quarter ended 30 June 2021.

We request you to take this on record.

Thanking you,

Yours truly

**For Krishna Institute of Medical Sciences Limited**



**Umashankar Mantha**  
**Company Secretary & Compliance Officer**



**Krishna Institute of Medical Sciences Limited**  
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**Press Release**

 10<sup>th</sup> August, 2021, Hyderabad, India

**Krishna Institute of Medical Sciences Limited : Results for Q1 FY 2021-22**

The Board of Directors of Krishna Institute of Medical Sciences Limited (KIMS Hospitals) today approved the financial results for the first quarter ended June 30<sup>th</sup>, 2021.

Brief snapshot of Consolidated Financial and Operational highlights are as follows :

**Financial highlights**

Particulars	YoY			(Rs in Mn) QoQ	
	Q1 FY 2021-22	Q1 FY 2020-21	% Change	Q4 FY 20-21	% Change
Total Income incl Other income	4,775	2,055	132%	3,627	32%
EBITDA	1,479	401	269%	1,051	41%
EBITDA %	31.0%	19.5%		29.0%	
PBT	1,245	140	789%	810	54%
PAT	920	89	931%	586	57%
PAT %	19.3%	4.3%		16.2%	
EPS - Diluted (Rs.)	11.48	1.48	676%	7.59	51%

**Operational highlights**

Particulars	YoY			QoQ	
	Q1 FY 2021-22	Q1 FY 2020-21	% Change	Q4 FY 20-21	% Change
IP Volume	31,709	23,203	37%	32,732	-3%
OP Volume	1,82,499	1,30,553	40%	2,61,867	-30%
ARPOB (Rs)	27,289	17,145	59%	21,591	26%
ARPP (Rs)	1,49,132	86,540	72%	1,09,234	37%

Q1 FY22 revenue and EBITDA growth is partly on account of the low base during the last financial year due to lock down, which makes Q1 FY21 not a comparable quarter. Growth during Q1 FY22 was on account of following:

- Contribution from ECMO and Heart & Lung Transplant program has doubled compared to previous quarter.
- Higher occupancy of COVID patients.
- In addition, Vaccination revenue, RTPCR tests, COVID home care and COVID hotel packages also contributed significantly.

**Clinical achievements during the Quarter**

During this unprecedented COVID crisis, KIMS rose to the occasion and did exemplary work by saving many lives in tough situations. Few of them are highlighted :

- Asia's largest number of COVID lung transplants : 20 till 30th June

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- In anticipation of increasing needs, we acquired additional ECMO machines and it had enormously helped in treating COVID patients effectively. We now have 18 ECMO machines and this is possibly the largest number in a single centre in the country and we treated nearly 50 plus COVID patients on ECMO machines out of which 10 were doctors brought from various parts of the country, who were serving COVID patients.
- Youngest COVID survivor, just a week old, was successfully treated and discharged from our mother and child unit which is a matter of pride and satisfaction.
- India's First known ECMO case of a COVID positive child was successfully treated and discharged.

Alongside COVID cases, we have done significant Non-COVID work:

- A pre-term baby weighing only 1100 grams was successfully discharged after undergoing a heart procedure.
- A Rare Kidney transplant between two non-compatible blood groups was successfully done.
- A 3-month-old baby underwent a rare spine deformity surgery.
- An Infant born with a rare and complex Rh issue was successfully treated.
- Advanced plasma transplantation was performed on a 6-year-old suffering with rare genetic condition

Successful treatment of such critical cases is a matter of great professional satisfaction and speaks volumes about professional expertise and medical infrastructure available with us.

#### **Commenting on the performance, Dr. B. Bhaskara Rao, Managing Director said**

"The COVID second wave was its peak during April and May 21. With learnings from the first wave, we implemented several measures like doubling up Oxygen storing tanks to hiring additional manpower especially in Nursing. I am happy to note that our doctors, nurses and admin people displayed the exemplary commitment and went above and beyond the call of duty to serve COVID patients. Despite many challenges like shortage of medicines and medical oxygen, the team laboured on day in and day out.

While critical surgeries like transplants, trauma, etc continued, elective surgeries were impacted. However, we have now seen the OP footfalls coming back to near normal and IP numbers are picking up too significantly. With strong push on Vaccinations by the Government, we are confident that this should come back to near normal soon notwithstanding the sporadic spikes being reported in few parts of the country"

#### **About KIMS Hospitals**

Founded by Dr. B. Bhaskara Rao and headquartered in Hyderabad, KIMS Hospitals is one of the largest corporate healthcare group in AP and Telangana, providing multi-disciplinary integrated healthcare services, with a focus on tertiary and quaternary healthcare at affordable cost. Presently, we have 9 multi-specialty hospitals under the "KIMS Hospitals" brand, with an aggregate bed capacity of 3064 beds.

For further details, please contact us at [vikas@kimshospitals.com](mailto:vikas@kimshospitals.com)

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