

Ref. No. NBCC/BS/2018-19/

August 14, 2018

National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor, Plot no. C/1,G Block Bandra Kurla Complex Bandra (E), Mumbai-400051  NSE Symbol: NBCC/EQ	BSE Limited, Floor 25 , Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001  Scrip Code: 534309
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**Sub: Recording of Conference Call dated August 14, 2018  
(Q1 FY 2018-19 Unaudited Financial Results)**

Sir,

Pursuant to Regulation 30 read with Part A of schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015; and our letter dated **August 11, 2018** in respect of investor conference call, please find enclosed herewith the gist of discussion taken up on conference call as (Annexure - I).

The aforesaid information is also disclosed on the website of the company <http://www.nbccindia.com/nbccindia/nroot/njsp/InvestorNotices.jsp>

This is for your information and record. Kindly acknowledge the receipt.

Thanking you,

Yours Sincerely,  
For NBCC (India) Limited

Amit Kumar  
AM(CS)



**Recording of Analyst/Investor Conference Call**

<b>Date of the Meeting/Con-Call</b>	August 14, 2018
<b>Type of Meeting</b>	Q1 of 2018-19 (Investors/Analyst Earning Call)
<b>Company Management Representatives</b>	<b>Dr. Anoop Kumar Mittal, CMD</b> <b>Shri Yogesh Sharma, ED (Engg.)</b> <b>Shri V. K. Choudhary, GM (Finance)</b>
<b>Investor Call Hosted By</b>	<b>Emkay Global Financial Services Ltd.</b>
<b>Did the discussions involved revealing any UPSI</b>	<b>No</b>
<b>Whether any presentation was made during discussion</b>	<b>No</b>
<b>Gist of discussions</b>	<p>NBCC (India) Limited is a blue-chip Government of India, Navratna Enterprise under the Ministry of Housing &amp; Urban Affairs. The Company's present areas of operations are categorized into three main segments, i.e.</p> <p>(i) Project Management Consultancy (PMC) (ii) Real Estate Development &amp; (iii) EPC Contracting</p> <p>For the Q1 FY 2018-19 ended June 30, 2018, the Company has reported a consolidated net profit (PAT) of INR 76.65 crore as against net profit (PAT) of INR 61.27 crore during the previous financial year, representing a healthy growth of 25.10 per cent.</p> <p><b><u>Quarter Result Summary (Q1):</u></b></p> <ul style="list-style-type: none"> <li>• Consolidated total Income for Q1 FY 2018-19 stands at INR 1898.13 Cr with the growth of 19.56 % from previous Q1 FY 2017-18 INR 1587.55 Cr.</li> <li>• Consolidated PAT for Q1 FY 2018-19 stands at INR 76.65 Cr with the growth of 25.10 % from previous Q1 FY 2017-18 INR 61.27 Cr.</li> <li>• Standalone total Income for Q1 FY 2018-19 stands at INR 1,671.33 Cr with the growth of 29.93 % from previous Q1 FY 2017-18 INR 1,286.31 Cr.</li> </ul>





- Standalone PAT for Q1 FY 2018-19 stands at INR 67.66 Cr with the growth of 20.95 % from previous Q1 FY 2017-18 INR 55.94 Cr
- Reduction in Employees overheads - 18.2 % YOY

**Recent/ last Quarter (Q1) Key Highlights:**

With the current Government's focus on infrastructure growth, Company firmly believe that NBCC has a huge opportunity to attain robust growth. The company is all geared up to make a huge leap forward by involving itself in the various business activities.

- Post the applicability of Goods and Service Tax (GST) with effect from July 1, 2017, Works Contract Tax (WCT) and Service Tax etc. have been replaced by GST. In accordance with the Ind AS- 115 on Revenue and Schedule III of Companies Act, 2013, GST is not to be included in revenue from operations and the same is disclosed net of GST.
- Accordingly, in view of the restructuring of the indirect taxes, the revenue from operations and expenses for the quarter ended June 30, 2018 are not comparable with the corresponding previous period presented in the results, to that extent.
- In an ongoing green initiative, Company has conducted plantation drives across all our project sites across the country and has planted 23,865 trees till date.
- The Board of Directors had recommended a Final Dividend of INR 0.56 per equity share for the year 2017-18 which is subject to shareholders' approval in ensuing Annual General Meeting.
- In a fillip to its flagship Housing-For-All programme, Govt. released revised guidelines for Affordable Housing and NBCC is all set to get significant benefit of this Revised Guidelines. As per the guidelines; it will accord first priority to utilization of land of central public sector enterprises (CPSEs) under closure for affordable housing.
- The revised guidelines would reduce delays in implementation of closure plans of sick/loss making CPSEs.
- Company has also pledged on World Environment Day in presence of Hon'ble Prime Minister to ensure zero discharge of



	<p>waste by recycling of water, solid waste including plastic waste, and construction and demolition waste in all its construction activities, by the year 2022.</p> <p><b>Major works secured in Q1 FY 2018-19 (Up-to Month July, 2018) are included -</b></p> <ul style="list-style-type: none"> <li>● 750 bedded Hospital for AIIMS at Bilaspur, Himachal Pradesh- Rs. 1138 Crs (approx)</li> <li>● PMGSY Works in Odisha &amp; Bengal - Rs. 480 Crs (approx)</li> <li>● Skill Development Institute (SDI), Bhubaneswar - Rs. 300 Crs (approx)</li> <li>● Secured work of convention centres in African Countries- Rs. 2000 Crs (approx).</li> <li>● India Pavilion at Dubai World Expo 2020 -Rs. 400 Cr (approx).</li> </ul>
<b>Any Comments</b>	No

