

#### THE RAMCO CEMENTS LIMITED

Corporate Office:

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Chennai – 600 004, India.

Phone: +91-44 28478666, Fax: +91-44 28478676

Web Site: www.ramcocements.in

Corporate Identity Number: L26941TN1957PLC003566

National Stock Exchange of India Limited, Exchange Plaza, Bandra-Kurla Complex, Bandra (E), Mumbai – 400 051.

Scrip Code:RAMCOCEM

BSE Limited,

7 January 2021

Floor 25, "P.J.Towers",

Dalal Street,

Mumbai - 400 001.

Scrip Code:500260

Dear Sirs,

Sub: Intimation of Institutional Investors/Fund Houses Meeting – Regulation 30(6)

In accordance with the Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform that the Company's representatives namely,

Shri.A.V.Dharmakrishnan, Chief Executive Officer, Shri.K.Selvanayagam, Secretary and Shri.C.Ravichandran, Vice President – CSR & Liaison

will have online meetings on 7<sup>th</sup> January 2021 with the representatives of various institutional investors/fund houses, being organised by Investec Capital Services (India) Private Limited.

Please also find attached a presentation to be made to institutional investors/fund houses about the ESG initiatives of the Company.

This is for your information and record.

Thanking you,

Yours faithfully,

For THE RAMCO CEMENTS LIMITED,

Ksnauram

K.SELVANAYAGAM SECRETARY

Encl: as above

Registered Office: "Ramamandiram", Rajapalayam - 626 117. Tamil Nadu



By adopting state-of-the-art technological interventions, innovative production techniques and climateresilient resource optimization measures, Ramco cement has integrated sustainability within their growth aspirations.



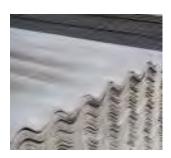


## Our Journey



Rajapalayam Mills Limited Founded

1957



Ramco Industries Founded

1992



First investment in windfarm

2016

1936



The Ramco
Cements founded

1965



Ramco Systems Founded

1993



Lynk Founded

Ramco Cements Ltd.

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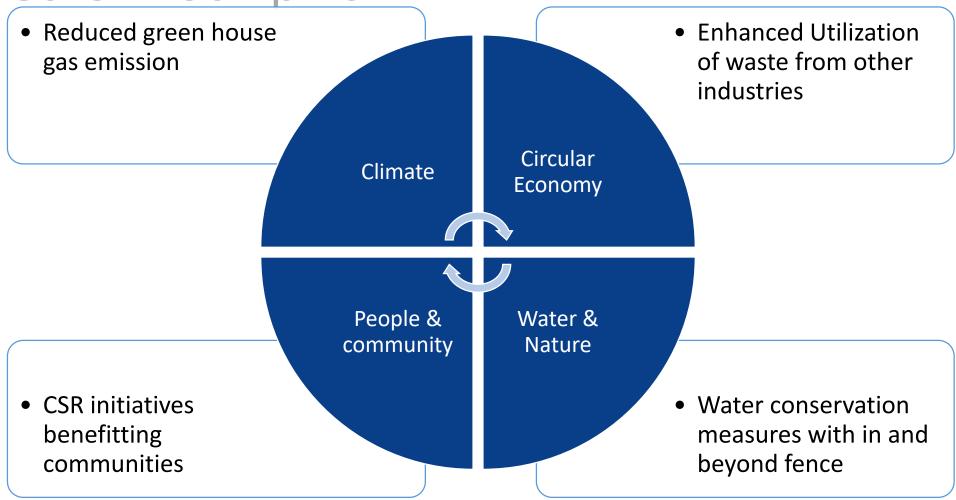
### Our Journey

Our journey on sustainability started in the year 1977, when we installed Dry process kiln.

We have persuaded this agenda for years and it has become our **CORE BUSINESS FUNCTIOLITY** towards sustainability framework.

First cement company in south India to adopt this technology.

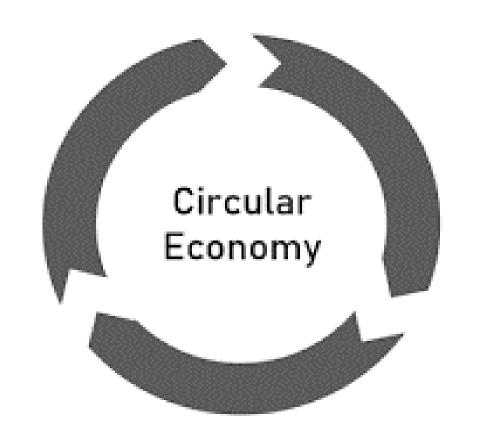
At Ramco Cements we have embedded sustainability into our core business strategy, focused on four pillar



Key drivers for sustainable developments



Resource optimization and circular economy



### Circular Economy

Usage of fly ash and slag as an alternate materials in the process

Usage of phosphor gypsum, an industrial waste from fertilizer industry to replace the mineral gypsum

Utilizing other industrial waste like Textile sludge for co-processing

Usage of Petcock, a refinery waste as fuel in kilns to increase the low-grade limestone and to reduce the Green house gas emission (GHG) by Sulphur absorption

Solid waste management
Usage of Fly ash generated
from captive power plant

### Fly ash based blended cement

- Ramco cement has been actively promoting usage of blended cement
- MACE division has been exclusively formed to propagate usage of blended cement.
- R & D center is functional at Chennai and huge investments were made for scientific research on blended cement in manufacturing process and usage in construction sites.
- Earliest cement company to manufacture blended cement

## Environmental, technical and scientific mining

• First in India to introduce Surface Miners for mining limestone for Enviro friendly mining practices eliminating Blasting and working near habitations.

 Alternate eco friendly mining equipment's like, Xcentric rippers and Ripper Dozers were deployed in our unit as an alternate to Blasting.

• In some critical areas, blasting becomes inevitable, electronic detonators are used for reducing ground vibrations by precision control.

## Environmental-friendly Mining Methodology







### Towards Zero waste Mining

Mineral beneficiation Plant installed in Alathiyur. where very low-grade limestone below the threshold value of mineral is converted to a cement grade limestone

First in India to introduce
Magnetic separator belts to
overcome manual
intervention in segregating
black stones

Presently upgraded the technology with introduction of Optical Sorters ,the first of its kind in cement industry

## Optical sorter technology at our Pandalgudi Mines

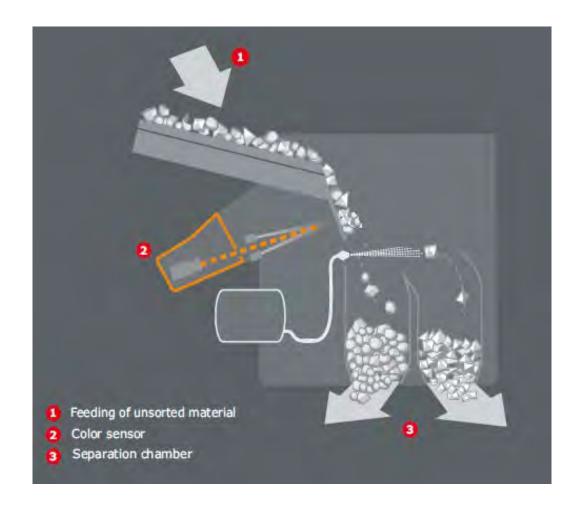
#### Savings due to optical sorter

Annual limestone requirement- Tons	1656000
Imported limestone - %	10
Imported limestone cost / T	1650
Own limestone cost- Rs/ T	380
Difference per t	1270

- Installed capacity :400 mt /hour
- Innovative measure to conserve low grade limestone by beneficiate them by removing the waste contamination and utilize for economic usage
- Replaced the usage of very expensive Imported limestone, which was 10% in the raw mix
- First of its kind in India

### Optical sorter technology at our Pandalgudi Mines First of its kind in India





## Limestone beneficiation plant at Alathiyur unit



Installed a state-of-the-art limestone washing plant to remove the marl contaminations in very low-grade deposit.



Beneficiation plant has enabled conversion of very high silica limestone to usable cement grade limestone, enhancing the mine life



## Limestone beneficiation plant at Alathiyur unit







## Socially Responsible





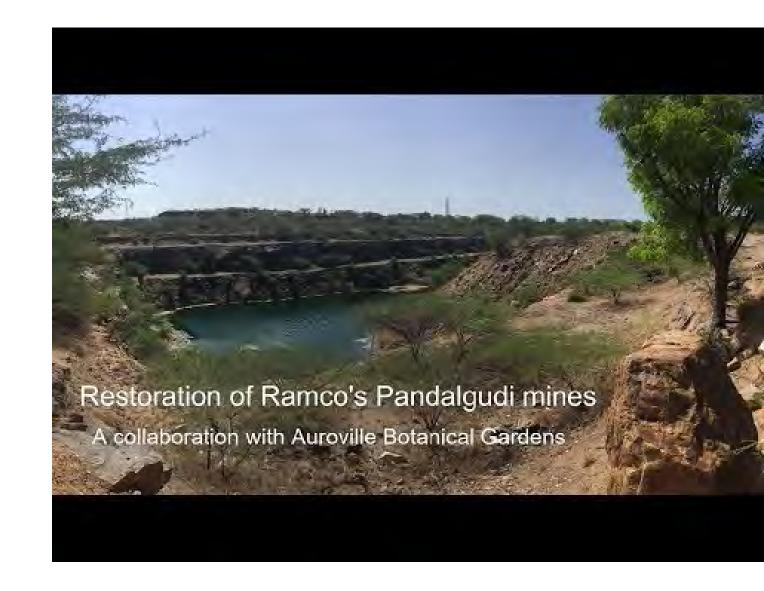


Water being pumped out from Mines is treated in settling tanks, filtered for silts by sedimentation and provided to nearby villages for domestic and agricultural usage.

Restoration project of exhausted mines – project and expansion under progress at Pandalgudi Mines and Ariyalur Mines.

The main objective is to create a recreational space around the mines and also to develop eco system, control of soil erosion and stabilization of dumps with suitable measures by engaging Auroville botanical garden.

Restoration of mines – A bio-diversity initiative





## Climate Change, Energy & Emission

#### Carbon emission reduction leavers

#### Improving energy efficiency: Thermal energy and Electrical energy

 Deploying existing state-of-the-art technologies in new cement plants and retrofitting existing facilities to improve energy performance levels when economically viable

#### Reducing the clinker to cement ratio

 increasing the use of blended materials and the market deployment of blended cements, to decrease the amount of clinker required per ton of cement

### Pre blending – technological advancement



Cross belt analyzers with Optima blending software (OBCS) does effective homogenization and stable process control.



Grade separation of limestone stockpiles – A superior methodology developed in house for improving the preblending to reduce the variation in quality



The innovation in pre blending has direct impact on the reduction energy and emission

## Pyro processing



Waste recovery system (WHRS)



Adoption of high efficiency kiln burners



Advance A I based process control techniques for improving the process efficiency



High precision feeding system like roto scale



First in India to install Cross bar cooler to reduce specific fuel consumption

### Raw mill and Cement mill system



Pioneer in installing vertical roller mills in raw meal circuit for improving the electrical energy efficiency -1985



First in India to install vertical roller mills (VRM) replacing ball mills for cement grinding for energy efficiency - 1997



Introduction of A I based process control system for operational consistency and optimization of electrical energy



Ramco cement is always a pioneer in adopting to the latest technology in the cement manufacturing process leading to improved efficiency in the units.

Ramco cement is the first cement company in India to install Electrostatic preceptors (ESP) for kiln gas venting in the year **1980** as an innovative measure to reduce the Emission ,well before the stringent emission norms were in place

### Renewable Energy-Ramco wind farm

Earliest to go in for wind energy-1993.
Total installed Windmill capacity of The Ramco
Cements Limited is with
165.785 MW (including subsidiaries) with 235 individual WEGs'
This capacity could meet the requirement of power for producing 5 MTPA of cement



## Green Power Generation through Waste Heat recovery boilers

#### **Benefits**

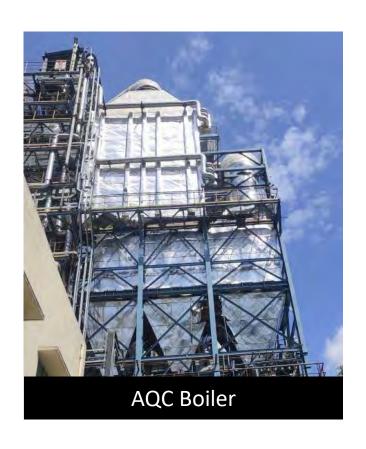
- Reduction in CO2 emissions
- Conservation of natural resources(Coal)
- No additional fuel required
- Saving on Power cost

Jayanthi puram unit has commissioned 2 WHR boilers at a capacity of 9 mw of power and generating almost 8.2 mw.

We are in the process of installing 4 more boilers with turbines for generating 18 mw shortly.

Total Power from WHR will be 27 mw.

## Installation of WHR Boiler at our Jayanthipuram Cement Plant





## Digital solutions to improve energy productivity

- Adopting digital solutions to improve energy productivity
- Optima, a computer-based system for controlling, stablishing and optimizing processes has been installed in our manufacturing units for kilns, calciner, cooler, raw mill and cement mills.

#### The potential benefits include:

- Higher output
- Lower fuel consumptions in kilns
- Consistency in quality
- Reduced Grinding costs due to energy savings
- Almost 2% savings on electrical consumptions

## Water Resource Management

# Study the water footprint of the usage by working on water –balance index and create a robust water accounting system.



Enhancing Rainwater harvesting capacity



Comprehensive approach to long term water security



Enhancing water conservation and Biodiversity

- Water resource management is an integral part of our operations
- Reducing the water consumption by employing water efficient technology
- Rainwater harvesting
- Re-cycling of water through STP & ETP in all our cement plants and associated townships.
- Re charging of ground water —with in fence and beyond fence
- In operation for more then 2 decades

All our facilities are adhering to zero discharge.

Water risk mitigation plan is prepared for all the units and meticulously executed



Replacing water cooled to air cooled condensers

- Constant upgradation is being undertaken to with environmental friendly technology.
- At our Alathiyur unit ,the water-cooled condensers were replaced with air cooled condensers with the investment of 40 crores.
- Benefits:

• Water saving of 3300 m3 per day









# Product Innovation for Sustainable Development

# Reaching out to construction sites MACE Division

- Our mobile technical team reach out to construction site, offering solutions for making quality concrete.
- Propagating usage of Blended cement
- Assist in testing raw materials used in construction, including our cement.
- Mobile labs also provides information on our offerings in ready made plasters, tile fixing and grouts
- Best construction practices are also shared

# RIGHT PRODUCT FOR CEMENT RIGHT APPLICATION CEMENT



For ordinary and standard concrete Plastering



For standard concrete



For high strength concrete Smoother finish with plastering



For high strength concrete Suitable for even critical structures



For ports, harbours & docks and for dams exposed to saline and polluted water



For construction exposed to sea water and effluent treatment plants



For concrete applications
Smoother finish with plastering



For high strength concrete Suitable for cement sheets



For high strength concrete



For high strength concrete For structures like nuclear power projects



For all infrastructure projects like bridges, flyowers, tunnels and pre-stressed concrete applications



For paving blocks, hollow blocks, solid blocks and other pre-cast materials

# RIGHT PRODUCT FOR DRYMIX











For plastering internal and external

# Our people

Empowering employees to continuously improve the understanding of our sustainability agenda to drive ownership on its implementation

# Occupational health and safety

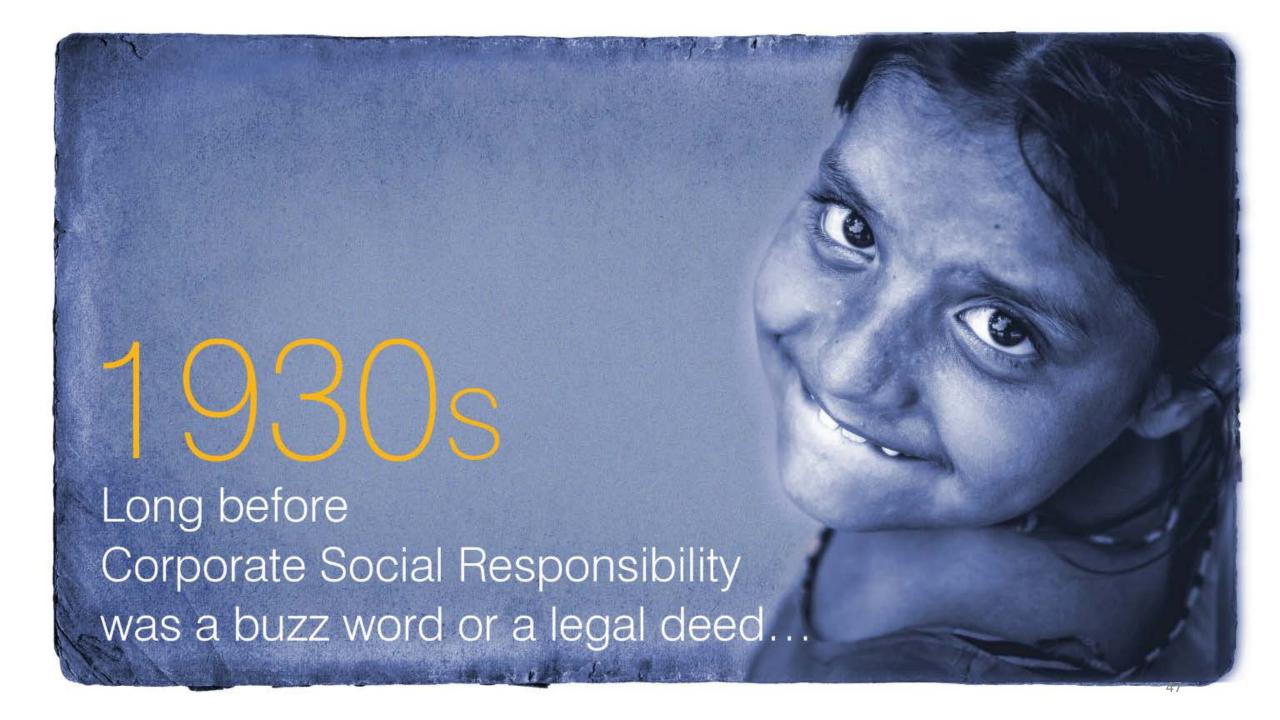
- Safety ... The central theme of our culture
- Safety audits are conducted at all our manufacturing facilities at regular intervals to ensure safety of all employees.
- Focus on occupational health across the organization with a health index.
- We run health campaigns to sensitize employees
- Availability of certified doctors in all manufacturing unit with all the heath care facilities.

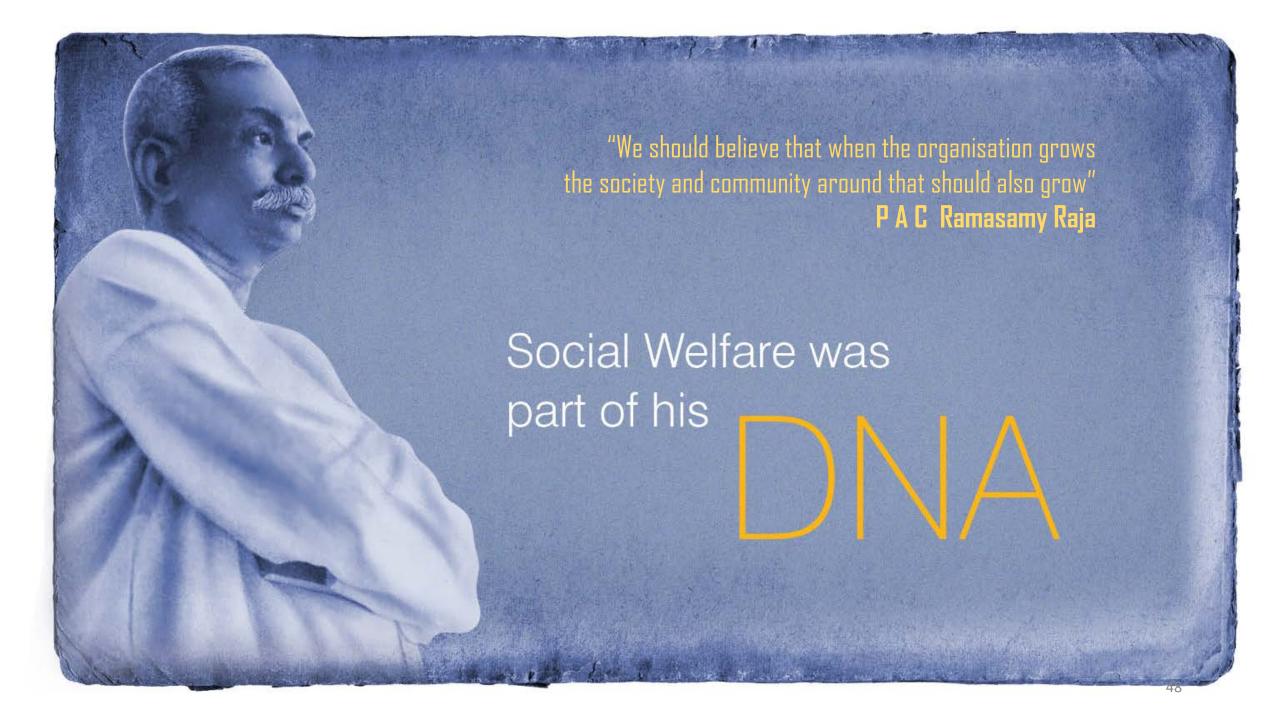


# Bicycle for mobility –Initiative by ariyalur unit

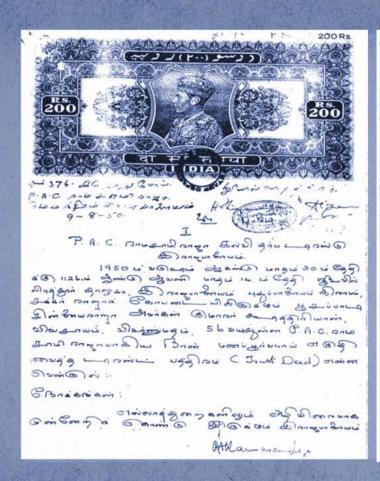


# Corporate Social Responsibility at Ramco





He became the first to create a blueprint for sustainable Corporate Social Responsibility





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## TRUST DEED

THIS INDEXTURE OF TRUST made this second day of February, one thousand nine hundred and fifty one, by Sri P.A.C. Ramaswani Raja, son of Foosapadi Chinnays Raja, Hindu, Merchant, residing at Rajapalayam (herein-after referred to as "the author");

MERCIA the author is desirous of creating an educational, charitable, and religious trust (hereinafter called the "Raja Charity Trust") for the purposes, ends, and objects hereinafter set forth, more general and wider in scope

WHEREAS the author has set spart a sum of En.10,000/- (Supers t thousand only) as a nucleous of the fund for the Enja Charity Trust.

## MON THIS INDESTURE WITNESSETH AS POLLOWS:

- The author hereby creates an educational, charitable, and religious trust, hereinafter called the "Raja Charity Trust" for the purposes, ends, and objects hereinafter followings-
- (a) To establish, maintain, run, develop, improve, extend, grant docations for, and to aid and assist in the establishment, maintenance, running,

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# Ramco Trusts

Raja Charity Trust

1951

Lingammal Ramaraju Shahtra Prathishta Trust

1997

Shri Abhinava Vidyatheertha Seva Trust

2002

1950

P.A.C. Ramasamy Raja Education Charity Trust 1994

P.A.C. Ramasamy Raja Centenary Trust 1999

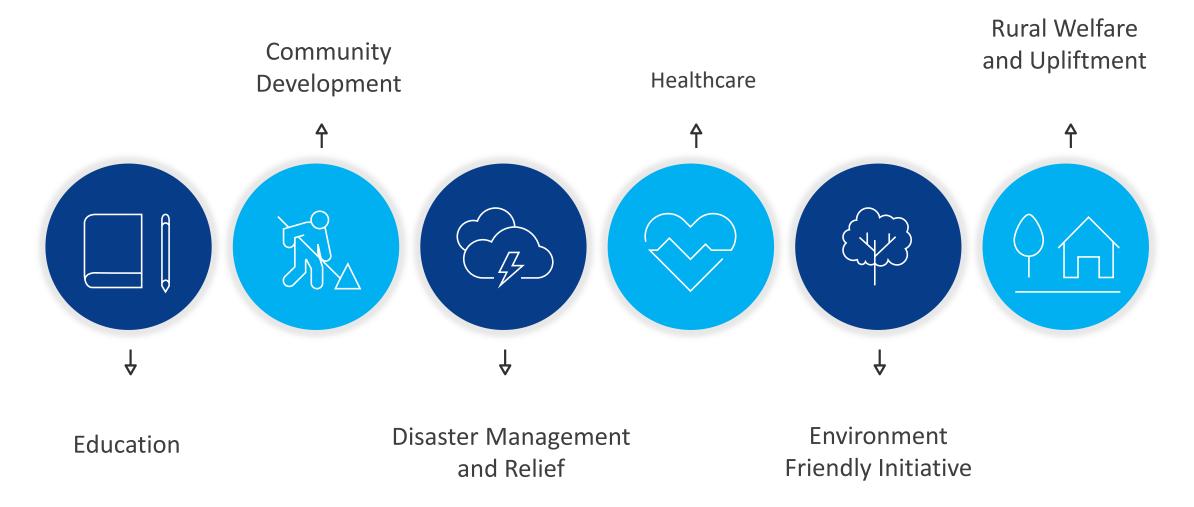
P.A.C.R Sethuramammal Charities

2011

The Ramco Cements
Limited Educational
& Charitable Trust

## Ramco Group CSR Initiatives

Invested USD 60+ Mn over 2 decades



# Started a hostel for under privileged children



Today the Trust imparts education to 12,000+ students, running schools and colleges in the remote corners of South & East India.

700 years old Baobab tree at the Chinmaya Vidyalaya Campus, Rajapalayam



# Ramco Cements Limited Charitable & Educational Trust





Ramco Vidyalaya, RR Nagar

Vidya Mandir, Alathiyur



# PACR ITIs are ranked among the top 10 institutes in India - Ariyalur (3<sup>rd</sup>) & Rajapalayam (9<sup>th</sup>)

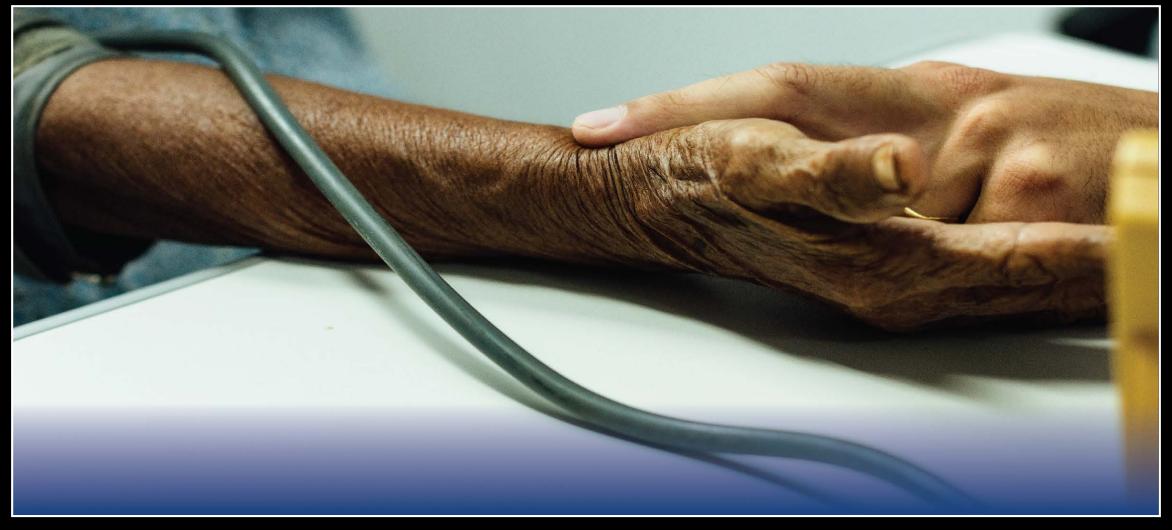








## 2 Hospitals | 12 Health Centers | 100 Medical Camps in a year



Taking care of primary and secondary medical needs in the remote corners of South & East India.



Quenching the thirsty



10 Lakes desilted | 20 Villages provided drinking water | 15,000 people benefited

# Environment Friendly initiatives



Filter bed arrangement at TRCL Jayanthipuram Plant Mines for providing irrigation facilities to nearby villages



'Water Positive' Plants



Creating sustainable water management solutions by reducing, reusing, recycling and replenishing water.

# Supporting Sports & Extra Curricular activities



20 villages covered | 200 sportsperson benefitted Rs. 20 lakhs worth of assistance provided



Sports kit for Cricket, Volleyball and Carom players

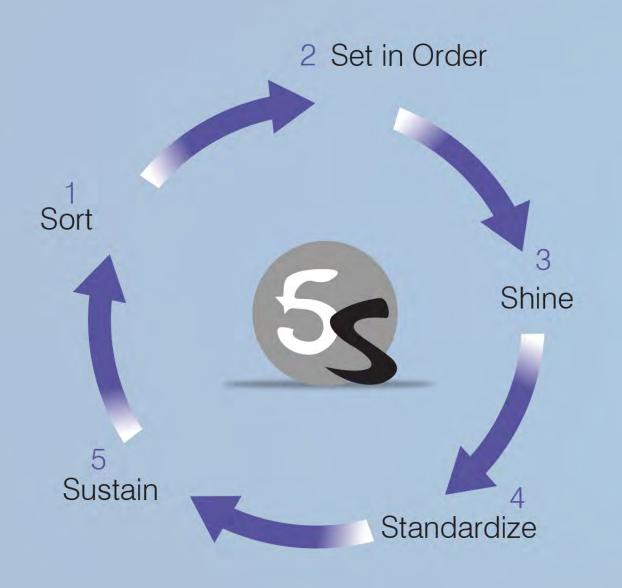


ISDS team supported by Ramco Group won the Gold in the Finals of World School Debating Championships









Creating 5S culture in a Government School at Govindapuram



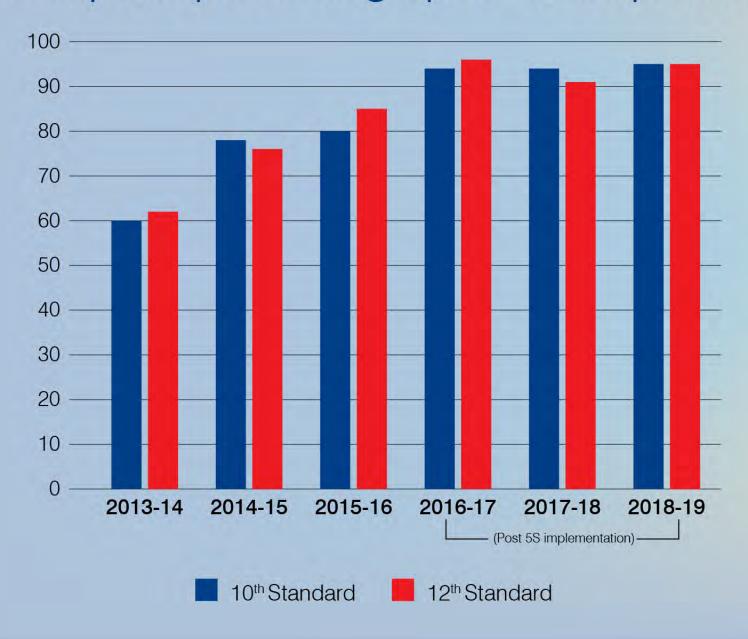


#### School After 5S Start up





#### Increase in pass percentage post 5S implementation



# Disaster Management & Relief



Heartening the Bravehearts



Cash assistance to the Pulwama attack martyrs' families



Rs. 40 lakhs distributed to 8 Jawans of Rs. 5 lakhs each.



Nurturing from Nature's fury





















## Contribution to Government Funds





Rs. 2 Crores contributed towards Kerala Flood Relief Fund



Rs. 2 Crores donated to Odisha CM's Relief Fund for Cyclone Fani



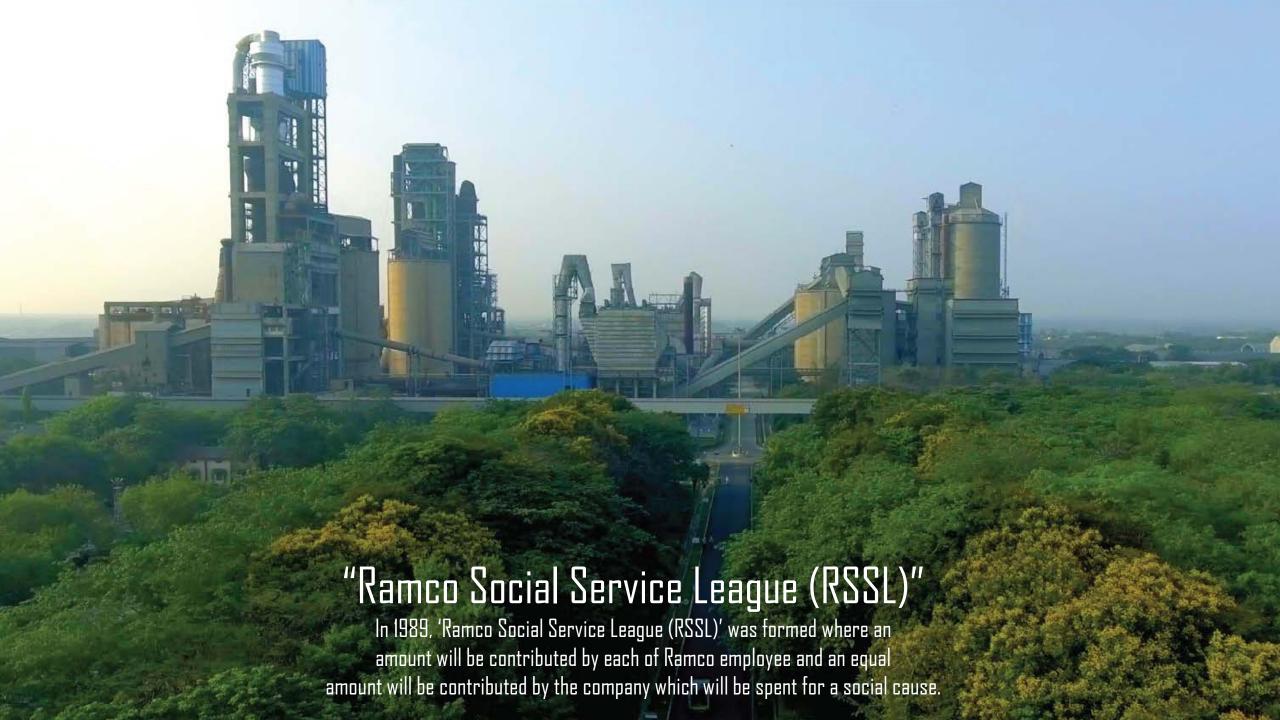
Building and maintaining a 10 km road stretch at Ariyalur with lights and signages Rs. 20 lakhs spent | 30% drop in accident rates

"Reduce & Recycle the Waste"



Training teachers & students on 'Garbology' & 'kNOw Plastics' and making it a part of school curriculum.







# Awards







**Innovation in Corporate Social Responsibility Practice awarded by Economic Times - Times Now**For 5S Implementation Government Higher Secondary School, Govindapuram and its performance track record.



#### IMGC corporate award for sustainable



#### Awards

Environmental excellence award from NCCBM











#### CII EHS award

## ESG governance and Value creation for share holders

#### Governance – Not limited by Regulations

- Board and its Committees Composition and Competence
- Board Monitored Policies
- Grievance Redressal
- Risk Management
- Customer Engagement
- Related Party Transactions
- Voluntary Disclosures

#### Delivering Value Creation for Stakeholders

- Uninterrupted Dividend payment record 30 years
- Growth fueled by internal accruals
- No offer, after the initial public offer 50 years
- Appreciation for shareholders One of the best in the industry

### Thank you