

October 21, 2019

The Manager, Listing Department, BSE Limited,

Phiroze Jeejeebhoy Tower, Dalal Street,

Mumbai 400 001 Tel No.: 22721233

Fax No.: 22723719/22723121/22722037/

BSE Scrip Code: 540776

The Manager,

Listing Department,

The National Stock Exchange of India Ltd., Exchange Plaza, 5 Floor, Plot C/1, G Block, Bandra - Kurla Complex, Bandra (E),

Mumbai 400 051

Tel No.: 2659 8235 Fax No.: 26598237

NSE Symbol: 5PAISA

Dear Sir/Madam,

Sub: Press Release on the Unaudited Financial Results

We enclose herewith the press release on the Unaudited Financial Results of the Company for the quarter and half year ended September 30, 2019.

Thanking You,

Yours faithfully,

For **5paisa Capital Limited**

Roshan Dave

Company Secretary

Email ID: csteam@5paisa.com

Encl: as above

5paisa Capital Limited
Press Release
October 21, 2019
For immediate publication



5paisa Capital - Income for Q2FY20 at ₹2,323 Lakhs (up 84% y-o-y), and for H1FY20 at ₹4,611 Lakhs (up 113% y-o-y)

Financial Highlights:

For the quarter and half year ended September 30, 2019 (as per INDAS)

- Total income stood at ₹2,323 Lakhs for the quarter, up 84% y-o-y
- Net loss stood at ₹350 Lakhs for the quarter, down 54% y-o-y

Summary: Quarter ended September 30, 2019, Standalone results as per IND AS

₹Lakhs	Quarter ended September 30, 2019	Quarter ended September 30, 2018	Y-O-Y
Income	2,323	1,262	84%
Profit/(Loss) before Tax	(376)	(1,018)	(101%)
Total Comprehensive Income/(Loss)	(350)	(757)	(54%)

Summary: Half Year ended September 30, 2019, Standalone results as per IND AS

₹Lakhs	Half year ended September 30, 2019	Half year ended September 30, 2018	Y-O-Y
Income	4,611	2,166	113%
Profit/(Loss) before Tax	(437)	(1,820)	(76%)
Total Comprehensive Income/(Loss)	(402)	(1,369)	(71%)

Mr. Prakarsh Gagdani, Whole-Time Director and CEO, 5paisa Capital Ltd., commented on the financial results:

"We continue to grow at a robust pace, recording a 30% growth in customer base in the quarter, despite the market being burdened with negative sentiments and allied challenges of a slowing economy. We successfully completed our Rights Issue with an overwhelming response from investors; we thank all our shareholders for their faith. The additional capital is being deployed for higher rate of customer acquisitions and business development, which, we are confident, will boost revenues."

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Business Highlights

We maintained our swift pace of client acquisitions with over 75,000 acquisitions in the quarter, crossing 325,000 customers in total. Over 70% of our clients hail from tier II/III cities and over 75% actively trade though our mobile app. The 5paisa Mobile App has over 35,00,000 downloads till date with a sustained 4.2 Star rating on Playstore.

Our average daily cash turnover grew by 0.3% over the last quarter and our average daily cash market share stood at 2.95%. Our share in retail cash market (NSE) stood at 6.3% at the end of the quarter, posting a growth of 15% q-o-q.

Our income for the quarter grew marginally to Rs 2,323 Lakhs, owing to reduced trading activity by existing customers as a result of adverse market conditions for a larger part of the quarter. Our funding book growth was also impacted, but has remained flat q-o-q.

Our expenditure increased by 15% q-o-q to Rs 2,699 Lakhs, predominantly due to higher marketing spends in favour of customer acquisitions, which has resulted in the 30% q-o-q growth in customer base in this quarter.

During the quarter, we introduced UPI functionality for IPO bidding, mainly targeted at simplifying the process for retail investors by cutting down tedious physical documentation processes.

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About 5paisa Capital

5paisa Capital Limited (NSE: 5PAISA, BSE: 540776) is engaged in providing financial products through its online technology platform and mobile applications. It is registered with SEBI as a stock broker, depository participant and research analyst, and with AMFI as a mutual fund distributor. Its services are targeted at retail investors and high volume traders who actively invest and trade in securities markets and seek DIY (Do-it-Yourself) services at a low cost.

The Company provides an onlinetechnology platform to clients through internet terminals and mobile applications for trading in securities in NSE and BSE; advisory services through the research undertaken by a team of fundamental and technical research analysts; and depository related services as part of its integrated services offering.

5paisa Capital is a technology driven company having mainly an online presence. The Company remains focussed on innovation, based on understanding customer behaviour, and constantly strives to achieve tech superiority as is visible through the developments of the robust trading platform, advanced mobile app, an Artificial-Intelligence powered Robo-Advisory platform, and the paperless account opening process.

This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell products, services or securities. The results for the period ended September 30, 2019, are available on our website https://www.5paisa.com/

Investor Relations

5paisa Capital Limited

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