



Corp Office: 8-3-191/40/4, Plot No B1, 2nd Floor, Padam Manohar Arcade, Besides More Supermarket,
Opp– Sainath Hospital, Madhura Nagar, Hyderabad – 500038 Telangana

10/02/2021

To,
BSE Ltd.
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400 001

Scrip Code: 540108

Scrip Symbol: TIAANC

Sub: Outcome of Board Meeting held on 10th February, 2021

Dear Sir,

The Board of Directors of the Company at its meeting held on Wednesday, 10th February, 2021 inter alia has transacted, adopted and approved the following:

1) The Standalone Un-audited Financial Results for the Quarter and Nine Months ended on 31st December, 2020 as per Regulation 33 of SEBI (LODR) Regulation, 2015 with Limited Review Report of Statutory Auditors of the Company.

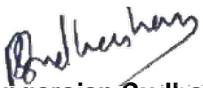
Further, the Company has prepared a Corporate Presentation for the stakeholders and the same is attached herewith.

The Meeting of Board of Directors of the Company commenced from 2:30 pm and closed at 04:15 pm.

Kindly take note of the above and oblige.

By order of the Board

For Tiaan Consumer Limited


Rangarajan Sudharshan
Managing Director



TIAAN CONSUMER LIMITED (Formerly Tiaan Ayurvedic & Herbs Ltd)

Regd. Off.: 405, Patel Ashwamegh Complex, Jetalpur Road, Near Diary Den Circle, Sayajigunj, Vadodara - 390005 Gujarat
CIN No: L85100GJ1992PLC017397 • Email: info@tiaanstore.com • Website: <https://tiaanstore.com>



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Tiaan Consumer Limited
(CIN: L85100GJ1992PLC017397)

Statement of Un-Audited Financial Results for the Quarter & Nine Months ended 31st December, 2020

Particulars	Quarter Ended			Nine Months Ended		For the year ended
	31/12/2020	30/09/2020	31/12/2019	31/12/2020	31/12/2019	31/03/2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
I. Revenue from operations	2,630,204	19,955,094	31,225,000	34,085,298	160,480,490	191,388,110
II. Other income	645,942	245,000	690,280	993,572	700,983	821,456
III. Total Revenue (I + II)	3,276,146	20,200,094	31,915,280	35,078,870	161,181,473	192,209,566
IV. Expenses:						
Cost of materials consumed	0.00	0.00	0.00	0.00	0.00	0.00
Purchases of Stock-in-Trade	946,873	14,450,521	30,780,272	19,420,957	144,540,584	164,617,070
Changes in inventories of finished goods work-in-progress and Stock-in-Trade	0.00	0.00	2,741,601	125,885	2,741,601	4,354,021
Employee benefits expense	500,458	413,000	1,356,300	2,269,758	3,221,629	4,577,929
Finance Costs	0.00	0.00	0.00	0.00	0.00	0.00
Depreciation and amortisation expense	539,942	539,942	539,942	1,619,826	1,870,399	2,410,341
Other expenses	306,000	500,530	1,547,670	2,349,590	3,426,039	4,995,846
Total expenses	2,293,273	15,903,993	36,965,785	25,786,016	155,800,252	180,955,207
V. Profit before exceptional items and tax (III - IV)	982,873	4,296,101	(5,050,505)	9,292,854	5,381,221	11,254,359
VI. Exceptional items	0.00	0.00	0.00	0.00	0.00	0.00
VII. Profit before exceptional items and tax (V - VI)	982,873	4,296,101	(5,050,505)	9,292,854	5,381,221	11,254,359
VIII. Tax expense:						
(1) Current tax	247,333	1,003,470	(1,300,505)	22,54,273	1,374,254	2,901,640
(2) Deferred tax	0.00	0.00	0.00	0.00	0.00	0.00
IX. Profit (Loss) for the period from continuing operations (VII-VIII)	735,540	3,292,631	(3,750,000)	70,38,581	4,006,967	8,352,719
X. Profit/(loss) from discontinuing operations	0.00	0.00	0.00	0.00	0.00	0.00
XI. Tax expense of discontinuing operations	0.00	0.00	0.00	0.00	0.00	0.00
XII. Profit/(loss) from Discontinuing operations (after tax) (X-XI)	0.00	0.00	0.00	0.00	0.00	0.00
XIII. Details of Equity Share Capital						
Paid-up Equity Share Capital	64,585,000	64,585,000	51,668,000	64,585,000	51,668,000	51,668,000
Face value of equity share capital	10	10	10	10	10	10

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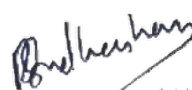
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XIV. Other Comprehensive Income						
A. (i) Items that will not be reclassified to profit or loss	0.00	0.00	0.00	0.00	0.00	0.00
(ii) Income tax relating to items that will not be reclassified to profit or loss	0.00	0.00	0.00	0.00	0.00	0.00
B. (i) Items that will be reclassified to profit or loss	0.00	0.00	0.00	0.00	0.00	0.00
(ii) Income tax relating to items that will be reclassified to profit or loss	0.00	0.00	0.00	0.00	0.00	0.00
XV. Total Comprehensive Income for the period (XIII+XIV) Comprising profit(loss) and other comprehensive Income for the period)	735,540	3,292,631	(3,750,000)	70,38,581	4,006,967	8,352,719
XVI. Earnings per equity share:						
(1) Basic	0.11	0.51	(0.73)	1.08	0.78	1.62
(2) Diluted	0.11	0.51	(0.73)	1.08	0.78	1.62

Notes:

1. The Standalone Un-Audited Financial Results of the Company for the Quarter and Nine Months ended on 31st December, 2020 have been reviewed by the Audit Committee and taken on record by the Board of Directors at their meeting held on 10.02.2021
2. The Limited Review of Un-Audited Financial Results for the Quarter and Nine Months ended December 31, 2020 as required in terms of Regulation 33 of the SEBI (Listing obligation and Disclosure Requirements) Regulations, 2015 has been carried out by Statutory Auditors.
3. Previous year/period figures have been regrouped/rearranged wherever necessary to make them Comparable with current period figures.
4. The Company has only One Reportable Segment i.e. Ayurvedic & Herb Products.

For Tiaan Consumer Limited



 Rangarajan Sudharshan
 Managing Director

Date: 10.02.2021
Place: Vadodara

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Review report to
The Board of Directors of TIAAN CONSUMER LIMITED

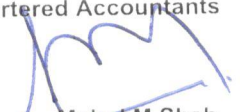
We have reviewed the accompanying statement of Standalone Unaudited financial results of **Tiaan Consumer Limited** for the period Quarter and Nine Months ended on 31st December, 2020. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.



For Mehul M. Shah & Co.
Chartered Accountants



Mehul M Shah
F.R No.: 141907W

Membership No.: 044044
UDIN: 21044044AAAAAU8581

Date: 10.02.2021
Place: Vadodara



TIAAN

#ExperienceTheGiftOfGod
Skincare | Bodycare | Haircare





TIAAN CONSUMER LIMITED





1

ABOUT US

Company Profile

2

PRODUCT PROFILE

Product Offering

3

TEAM TIAAN

Office Location
& Leadership

4

MARKET PRESENCE

Market Visibility



01
ABOUT US





ABOUT US

- Tiaan Consumer Limited is a **BSE listed company** (Scrip Code: 540108).
- We are a leading provider of **100% Ayurvedic & Natural** personal care products.
- Tiaan is gradually expanding its footprint with **five verticals PAN India**.





OUR PHILOSOPHY

MISSION

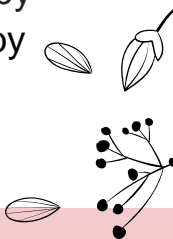
TIAAN's mission is to spread the company's presence across the globe and to bring the latest technological advancements to Ayurvedic Beauty & Personal Care sector. We at TIAAN dedicate ourselves to humanity's quest for longer, healthier and happier lives through innovation and modernization of Herbal Personal Care products.

VISION

Our vision is to establish TIAAN as the premier provider of the finest herbal products in the world while maintaining our uncompromising principles.

GOAL

Our Honourable Prime Minister, Mr. Narendra Modi has a vision to make India \$5 trillion economy by 2024. TIAAN's goal is to contribute to his vision by achieving our short-term & long-term interests by 2024 and become pioneer in Beauty & Personal Care Industry.



02

PRODUCT
PROFILE





OUR PRODUCTS



FACE CARE

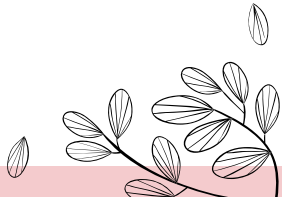
- Face Washes
- Face Scrubs
- Face Gels
- Face Creams

BODY CARE

- Body Lotions
- Handmade Soaps

HAIR CARE

- Shampoos
- Hair Gels



BEST SELLING PRODUCTS



FACE WASHES

- Orange
- Hibiscus



FACE SCRUBS

- Papaya
- Skin Revitalising



FACE CREAMS

- Anti-Ageing
- Lemon Turmeric



FACE GELS

- After Shave
- Aloe Vera

BEST SELLING PRODUCTS



SHAMPOOS

- Anti-Dandruff
- Nourishing



BODY LOTIONS

- Lavender
- Enriching



SOAPS

- Rose
- Charcoal

UPCOMING PRODUCTS

- 1) Range of Essential Oils
- 2) Anti-Hair Fall Range
- 3) Range of Body Wash
- 4) Liquid Hand Wash
- 5) Herbal Hair Oil
- 6) Lip Balm & Lip Care









03
TEAM TIAAN



LOCATIONS

-  **FACTORY LOCATION** – Dindigul, Tamil Nadu
-  **REGISTERED OFFICE** – Baroda, Gujarat
-  **CORPORATE OFFICE** – Hyderabad, Telangana
-  **SALES OFFICE** – Nagpur, Maharashtra

THE LEADERSHIP BOARD



Mr. Sudharshan Rangarajan
Managing Director



Mr. Anuraag K Poojary
Director – Marketing & H.R.



Mr. Dasarath Kumar Kallur
Executive Director & CFO



Mr. Satish Bhagat
Non-Executive - Independent
Director-Chairperson



Mrs. Jayshri Kothari
Non-Executive - Independent
Director (Woman)

THE LEADERSHIP BOARD



Ms. Samala Pavithra
Non-Executive - Independent
Director



Mr. Naresh Veeramalla
Non-Executive - Independent
Director



Mr. Shanoo Mathew
Company Secretary &
Compliance Officer



Mr. Kketan Gohil
Chief Operation Officer



Mr. Kiran Nookala
Country Manager Franchise

OUR STRENGTHS



Tenacious



Innovative



Adept



Attentive



New-fashioned





04
MARKET
PRESENCE





#TiaaNYou

**YOU strengthen us,
YOU inspire us,
YOU make us,
YOU motivate us,
YOU are the reason behind our success,
YOU are special to us,
TIAAN & YOU...∞**



ONLINE PRESENCE



WEBSITE - <https://tiaanstore.com/>



INSTAGRAM -
<https://www.instagram.com/tiaanstore/>



FACEBOOK -
<https://www.facebook.com/TIAANSTORE/>



TWITTER - <https://twitter.com/tiaanstore/>



LINKEDIN - <https://bit.ly/3qP5kqK>



YOUTUBE - <https://bit.ly/3cflmoQ>

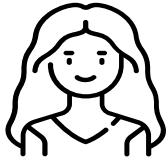


AMAZON - <https://amzn.to/3ppg6nt>
FLIPKART - <https://www.flipkart.com/>

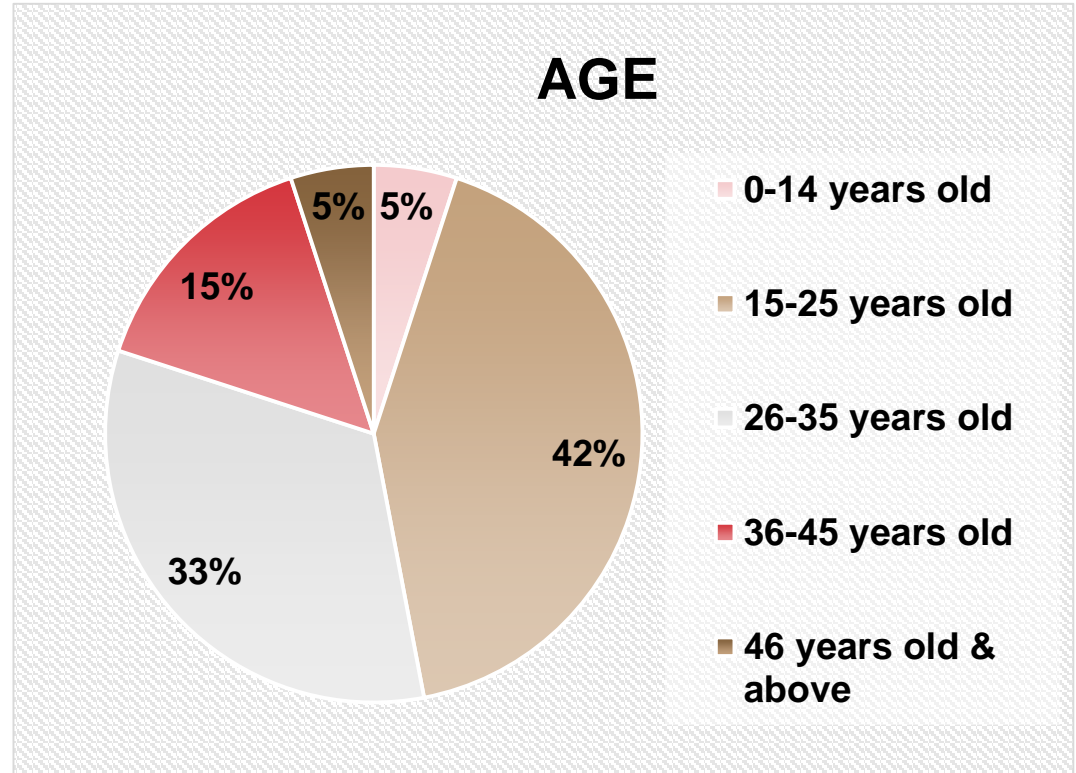


CUSTOMER PROFILE

GENDER



AGE



CUSTOMER TESTIMONIALS



DISHA PANDIT

I am so happy using Almond Face Cream for my face tan. Absolutely in love with this cream. I have never suggested a cream before, but this cream guys...you must try.



DR. ANAMIKA POOJARY

A natural body lotion is required to soothe irritation & combat baby eczema & shield their skin. A colleague asked me to try Tiaan's Nourishing Body Lotion & it has given tremendous results to my patients.



TANYA SHAW

I'm very happy with Tiaan's Saffron Gel. It has reduced my black spots. The gel keeps my face moisturized & overall gives a soothing effect. It is a must to have for a daily skincare routine.

CUSTOMER TESTIMONIALS



RITU SHARMA

I am in love with Tiaan Brand. Their product offerings are simply amazing! I would highly recommend Tiaan's Hibiscus Face Wash, the results are just astonishing.



SHEHNAAZ KHAN

The use of Tiaan's Fresh Cream Soap is literally like using creamy moisturizer. The fragrance is so amazing, it legit smells like fresh cream extract. Good natural products



RAHIL KAPOOR

Tiaan is one of the best skincare brands. They ace in both – Quality & Quantity. I am big fan of their face creams especially their Papaya Face Cream. Your skincare routine is incomplete without Tiaan.



AWARDS



**ICONIC NATURAL SKINCARE BRAND
OF THE YEAR 2020**

Mid-day Newspaper



TIAAN

FOR YOUR QUERIES

(+91) 8070827082

customercare@tiaanstore.com

Hyderabad, India