

ORIENTAL CARBON & CHEMICALS LIMITED



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Website: www.occlindia.com

February 04, 2024

The Manager **BSE Limited Department of Corporate Services**, Floor 25, P. J. Towers, Dalal Street

Mumbai - 400 001

Scrip Code: 506579

Dear Sirs/Madam,

The Manager

National Stock Exchange of India Ltd. Exchange Plaza, Bandra Kurla Complex

Bandra (E),

Mumbai - 400 051

Symbol: OCCL

Re: Investor Presentation for the quarter ended 31st December, 2023

Pursuant to the provision of the Listing Regulations, 2015 enclosed please find herewith a copy of the Investor Presentation for the quarter ended 31st December, 2023.

Thanking you,

Yours faithfully,

For Oriental Carbon & Chemicals Ltd

Pranab Kumar Maity Company Secretary & GM Legal

Encl.: As above.



Safe Harbor



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Message from Promoter & Managing Director





Commenting on the results, Mr. Arvind Goenka, Promoter and Managing Director said,

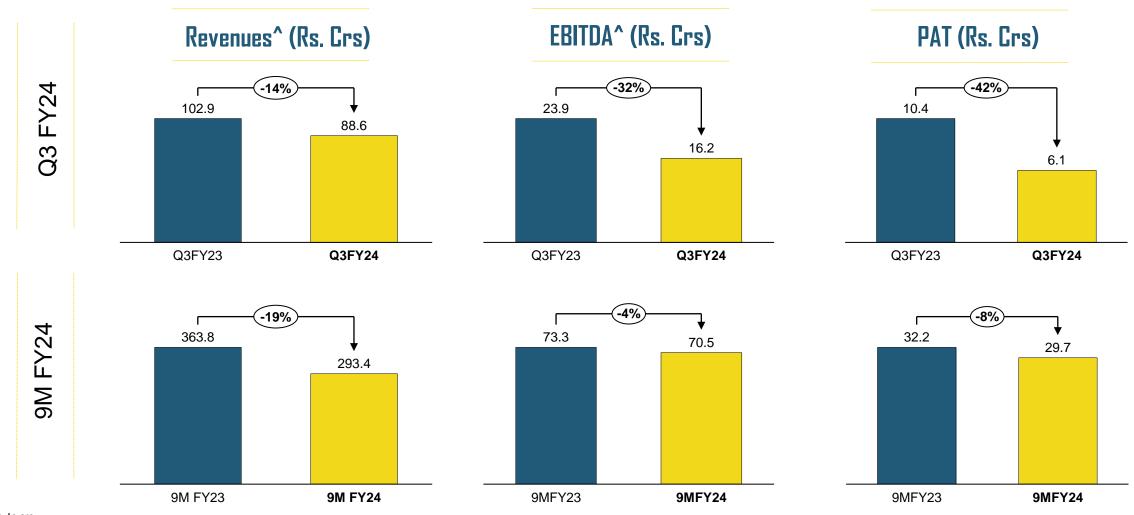
"Our Revenue for 9M FY24 stood Rs. 293.4 crores with EBITDA at Rs. 70.5 crores, a margin of 24.0%. The recent decline in our revenues is due to declining realizations of insoluble sulphur due to decrease in input cost and a weakened demand and competition. We believe the company is capable of withstanding short term volatility caused by external factors and continue to grow going forward as things begin to normalize.

During the quarter, OCCL has invested to participate in group captive power scheme of the State of Haryana through a SPV i.e. Clean Max Infinia Private Limited in equity partnership with a solar power operator The effects of acquisition are to achieve sustainability goals and, in the process, save energy cost.

The robust growth in auto industry in India and its growing preference as an export hub augurs well for the growth of the domestic tyre industry. The shift to better tyres in the industry also increases Insoluble Sulphur Consumption in Tyres. This heightened demand underscores insoluble sulphur's pivotal role in supporting the industry's shift towards more efficient tire solutions and a global exporter."

Standalone Financial Highlights: Q3 & 9M FY24





Rs. In crs. ^incl. Other Income

Standalone Profit & Loss Statement



Particulars (Rs. Crs.)	Q3 FY24	Q3 FY23	Y-o-Y	Q2 FY24	Q-o-Q	9M FY24	9M FY23	Y-o-Y	FY23
Total Income from Operations [^]	88.6	102.9	-14%	95.7	-7%	293.4	363.8	-19%	88.6
Raw Material*	31.4	35.6		32.3		100.7	141.4		31.4
Employee Expenses	13.1	12.2		13.4		40.4	37.3		13.1
Other Expenses	27.8	31.1		28.3		81.8	111.8		27.8
EBITDA^	16.2	23.9	-32%	21.7	-25%	70.5	73.3	-4%	16.2
EBITDA Margin (%) ^	18.3%	23.2%		22.7%		24.0%	20.1%		18.3%
Depreciation	7.2	7.3		7.2		21.4	21.1		7.2
EBIT	9.0	16.5	-46%	14.5	-38%	49.0	52.1	-6%	9.0
EBIT Margin (%)	10.1%	16.1%		15.2%		16.7%	14.3%		10.1%
Finance Cost	2.6	3.2		3.0		8.6	9.8		2.6
Profit before Tax	6.4	13.3		11.5		40.4	42.3		6.4
Tax	0.4	2.9		3.2		10.7	10.1		0.4
Profit After Tax	6.1	10.4	-42%	8.3	-27%	29.7	32.2	-8%	6.1
PAT Margin (%)	6.8%	10.1%		8.7%		10.1%	8.8%		6.8%
Other Comprehensive Income	0.1	1.7		0.6		0.8	9.4		0.1
Total Comprehensive Income	6.2	12.2	-49%	9.0	-31%	30.5	41.6	-27%	6.2
EPS	6.1	10.4		8.4		29.7	32.2		6.1

^incl. Other Income, *Total Raw material cost incl. change in Inventories

Balance Sheet - Standalone



EQUITY & LIABILITIES (Rs. Crs.)	Sep-23	Mar-23
Equity Share Capital	10.0	10.0
Other Equity	601.1	583.7
Total Equity	611.1	593.7
Financial Liabilities		
Borrowings	57.7	73.3
Lease Liability	5.4	5.7
Provisions	2.5	2.5
Deferred Tax Liabilities (Net)	40.9	36.1
Total Non-Current Liabilities	106.4	117.5
Financial Liabilities		
Borrowings	64.7	86.2
Lease Liability	0.1	0.1
Trade Payables	16.3	18.8
Other Financial Liabilities	9.9	14.5
Other Current Liabilities	5.1	4.7
Provisions	1.3	1.8
Total Current Liabilities	97.4	126.1
Total Equity and Liabilities	814.8	837.3

ASSETS (Rs. Crs.)	Sep-23	Mar-23
Property, Plant and Equipment	454.6	461.2
Capital Work-in-progress	3.3	1.4
Other Intangible Assets	0.4	0.4
Intangible Assets Under Development	0.1	0.1
Financial Assets	0.0	0.0
Investments	114.3	108.5
Loans	0.9	0.8
Others	8.5	8.2
Other Non-Current assets	1.8	2.1
Total Non-Current Assets	583.9	582.7
Inventories	58.2	59.9
Financial Assets	0.0	0.0
Investments	92.4	108.0
Trade Receivables	68.2	75.6
Cash and Cash Equivalents	1.0	0.5
Bank balances	1.3	1.5
Loans	1.2	0.9
Others Financial Assets	0.6	1.2
Current Tax Assets (Net)	0.9	0.6
Other Current Assets	6.9	6.4
Total Current Assets	230.9	254.6
Total Assets	814.8	837.3

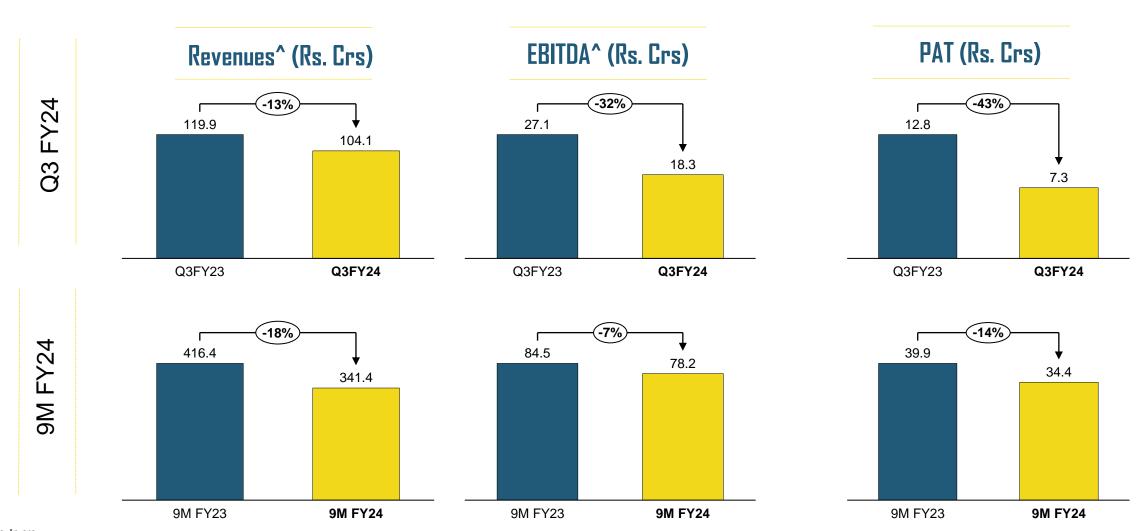
Standalone Cashflow Statement



Particulars (Rs. Crs.)	Sep-23	Sep-22
Net Profit Before Tax	34.0	29.0
Adjustments for: Non Cash Items / Other Investment or Financial Items	16.3	22.9
Operating profit before working capital changes	50.3	51.9
Changes in working capital	4.6	-9.0
Cash generated from Operations	54.9	42.9
Direct taxes paid (net of refund)	-6.2	-5.7
Net Cash from Operating Activities	48.7	37.2
Net Cash from Investing Activities	2.3	-3.3
Net Cash from Financing Activities	-50.4	-28.7
Net Increase / (Decrease) in Cash and Cash equivalents	0.6	5.1
Add: Cash & Cash equivalents at the beginning of the period	0.5	0.5
Cash & Cash equivalents at the end of the period	1.0	5.6

Consolidated Financial Highlights: Q3 & 9M FY24





Rs. In crs. ^incl. Other Income

Consolidated Profit & Loss Statement



Particulars (Rs. Crs.)	Q3 FY24	Q3 FY23	Y-o-Y	Q2 FY24	Q-o-Q	9M FY24	9M FY23	Y-o-Y
Total Income from Operations^	104.1	119.9	-13%	112.0	-7%	341.4	416.4	-18%
Raw Material*	39.2	44.8		40.6		124.4	169.3	
Employee Expenses	16.8	15.3		17.2		51.4	46.3	
Other Expenses	29.7	32.7		30.1		87.5	116.4	
EBITDA^	18.3	27.1	-32%	24.1	-24%	78.2	84.5	-7%
EBITDA Margin (%) ^	17.6%	22.6%		21.5%		22.9%	20.3%	
Depreciation	7.6	7.7		7.6		22.7	22.2	
EBIT	10.7	19.4	-45%	16.5	-35%	55.5	62.3	-11%
EBIT Margin (%)	10.2%	16.2%		14.8%		16.2%	15.0%	
Finance Cost	2.6	3.2		3.0		8.7	9.9	
Profit before Tax	8.1	16.1		13.5		46.7	52.4	
Tax	0.8	3.3		3.7		12.4	12.5	
Profit After Tax	7.3	12.8	-43%	9.8	-25%	34.4	39.9	-14%
PAT Margin (%)	7.0%	10.7%		8.7%		10.1%	9.6%	
Other Comprehensive Income	0.1	1.7		0.6		0.8	9.4	
Total Comprehensive Income	7.4	14.5	-49%	10.4	-29%	35.2	49.3	-29%
EPS	6.7	11.6		9.0		32.0	36.0	

[^]incl. Other Income, *Total Raw material cost incl. change in Inventories

Balance Sheet - Consolidated



EQUITY & LIABILITIES (Rs. Crs.)	Sep-23	Mar-23
Equity Share Capital	10.0	10.0
Other Equity	611.1	592.3
Total Equity	621.1	602.3
Non-Controlling Interest	25.0	23.2
Financial Liabilities		
Borrowings	57.7	73.4
Lease Liability	5.6	6.0
Other Financial Liabilities	0.1	0.1
Provisions	3.1	3.1
Deferred Tax Liabilities (Net)	41.6	36.7
Total Non-Current Liabilities	108.2	119.2
Financial Liabilities		
Borrowings	65.4	87.2
Lease Liability	0.2	0.1
Trade Payables	22.1	26.1
Other Financial Liabilities	13.6	19.0
Other Current Liabilities	6.7	6.5
Provisions	1.5	2.3
Total Current Liabilities	109.5	141.2
Total Equity and Liabilities	863.8	885.9

ASSETS (Rs. Crs.)	Sep-23	Mar-23
Property, Plant and Equipment	470.3	477.6
Capital Work-in-progress	3.3	1.4
Other Intangible Assets	0.7	0.7
Intangible Assets Under Management	0.1	0.1
Financial Assets	0.0	0.0
Investments	99.8	94.0
Loans	0.9	0.8
Others	8.7	8.3
Other Non-Current assets	2.0	2.1
Total Non-Current Assets	585.7	585.0
Inventories	69.9	70.5
Financial Assets	0.0	0.0
Investments	114.7	131.2
Trade Receivables	72.7	81.5
Cash and Cash Equivalents	1.1	0.6
Bank balances	8.6	7.1
Loans	1.3	0.9
Others Financial Assets	0.9	1.5
Current Tax Assets (Net)	0.9	0.7
Other Current Assets	8.1	7.0
Total Current Assets	278.1	301.0
Total Assets	863.8	885.9

Consolidated Cashflow Statement

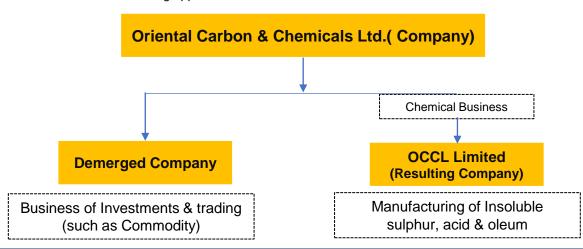


Particulars (Rs. Crs.)	Sep-23	Sep-22
Net Profit Before Tax	38.7	36.2
Adjustments for: Non Cash Items / Other Investment or Financial Items	16.4	23.4
Operating profit before working capital changes	55.0	59.6
Changes in working capital	1.9	-12.8
Cash generated from Operations	56.9	46.9
Direct taxes paid (net of refund)	-7.2	-5.3
Net Cash from Operating Activities	49.7	41.6
Net Cash from Investing Activities	1.9	-8.3
Net Cash from Financing Activities	-51.0	-26.9
Net Decrease in Cash and Cash equivalents	0.6	6.4
Add: Cash & Cash equivalents at the beginning of the period	0.6	1.7
Cash & Cash equivalents at the end of the period	1.1	8.1

Scheme of Arrangement for Demerger of Chemical Business



- The Board of Directors has considered and approved the Scheme of Arrangement between the Company and OCCL Limited (wholly owned subsidiary) and their respective shareholders and creditors for the demerger of the Chemical Business undertaking of the Company to OCCL Limited (Resulting Company)
- Chemical Business includes insoluble sulphur and acid business
- The Appointed Date of the Scheme is the Effective Date and the Scheme is subject to approval of requisite regulatory authorities
- As part of an overall strategy for the optimum running, growth and development of the businesses of the Demerged Company, it is considered desirable and expedient to reorganise and reconstruct the Demerged Company by demerging its Chemical Business to the Resulting Company
- It will result in the creation of two separate robust entities, the Resulting Company (OCCL Limited) focusing exclusively on the Chemical Business and Demerged Company shall continue to be in the business of investments and intents to initiate trading business such as commodity trading
- Upon scheme becoming effective, the Resulting Company shall issue and allot 5 fully paid up equity share of Rs.
 2/- each of the Resulting Company credited as fully paid up for every 1 fully paid up equity share of INR 10/- each of the Demerged Company
- Update on Demerger: The demerger proposed during the first quarter of the last financial year was accepted by shareholders and is now awaiting approval from NCLT



Benefits to the Company

Value unlocking of the respective businesses of the Demerged Company and the Resulting Company based on respective risk return profile and cash flows

Provide better flexibility in accessing capital and attract business specific partners and investors

Focused management approach for pursuing revenue growth and expansion opportunities in the respective business verticals

Oriental Carbon & Chemicals Ltd. (Company or Demerged Company)

Category	Pre-Scheme	Post-Scheme
Promoters	51.76%	51.76%
Public	48.24%	48.24%
Total	100.00%	100.00%

OCCL Limited (Resulting Company)

Category	Pre-Scheme	Post-Scheme
Promoters	100.00%*	51.76%
Public	-	48.24%
Total	100.00%	100.00%

^{*}Owned by Oriental Carbon & Chemicals Ltd

Company Overview



MARKET LEADER **Duncan JP Goenka Group Company**

One of the market leader in the production of Insoluble Sulphur

TECHNOLOGY DRIVEN

Aims to be the most respected, most preferred technology driven Insoluble Sulphur supplier to the Rubber industry

MANUFACTURING FACILITIES

State of the art manufacturing facilities in India at Dharuhera (Haryana) and at Mundra (Gujarat)

RATING

OCCL has been awarded with ECOVADIS
GOLD SUSTAINABILITY RATING placing
OCCL amongst the top 6% of the
companies assessed globally

"REACH"
Compliant

OCCL is a people and technology driven company. Our products are "REACH" compliant & Company has ISO40001 & ISO45001 certification

STRONG FINANCIALS 15 Year CAGR

Revenues - 13%

EBITDA - 14%

PAT - 19%

MARKET SHARE Domestic Share of 55% - 60%

Global market share of ~10%

Customer Base + 40

ACCREDITATION

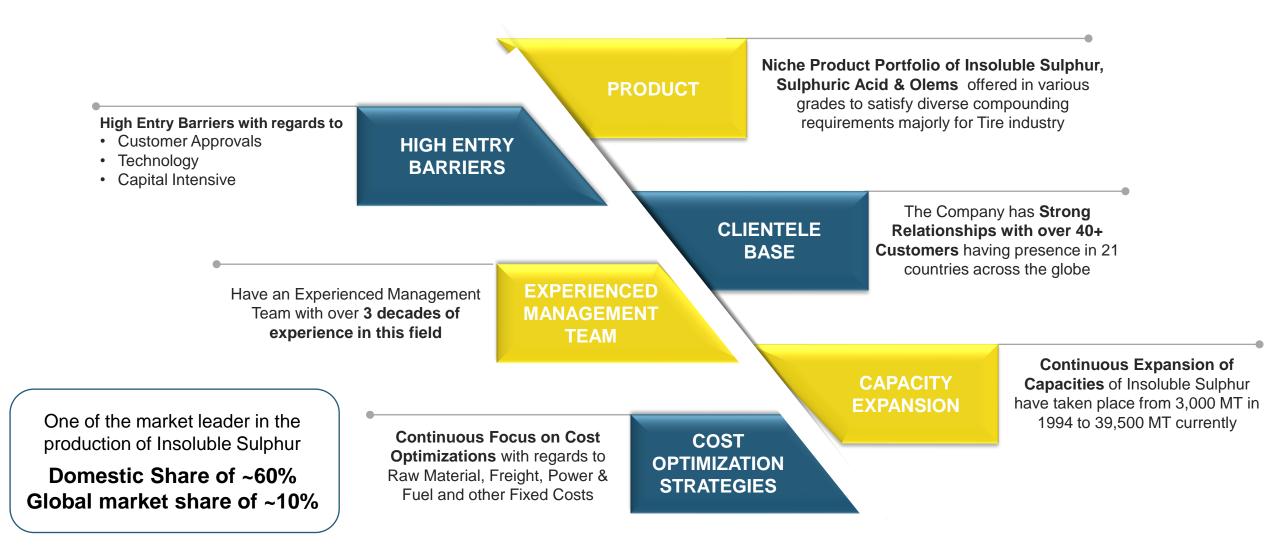
OCCL has been accredited with
'RESPONSIBLE CARE' logo by Indian
Chemical Council (ICC) for a period of three
years upto March, 2025.





Key Strengths





We deliver a Niche Product Portfolio...





INSOLUBLE SULPHUR

- Insoluble Sulphur is sold under the brand "DIAMOND SULF"
- Application: Used as vulcanising agent in application where sulphur loading levels are required above the sulphur solubility rating of particular elastomers
- DIAMOND SULF is offered in various grades to satisfy diverse compounding requirements majorly for Tire industry
 - 1. High Dispersion Grades
 - 2. High Stability Grades
 - 3. Special Grades



SULPHURIC ACID & OLEUMS

- Manufactures both Commercial Grade and Battery Grade Sulphuric Acid and Oleums
- Application: Dehydrating agent, catalyst, active reactant in chemical processes, solvent, detergents absorbent, storage battery and dyes

With Strong Customer Relationships...



apollo Ontinental















Having Presence in 21 Countries





We have Continuously expanded...



Dharuhera Plant

Incorporated as Dharuhera Chemicals Ltd to manufacture Sulphuric Acid of 30,000 MTPA

Dharuhera Plant - EOU

Set up 2nd line of Insoluble Sulphur with capacity of 4,000 MTPA

Mundra Plant - Phase I & II

Set up Insoluble Sulphur Capacity of 11000 MTPA

Acquired 50% Equity shares of Schrader Duncan Ltd.

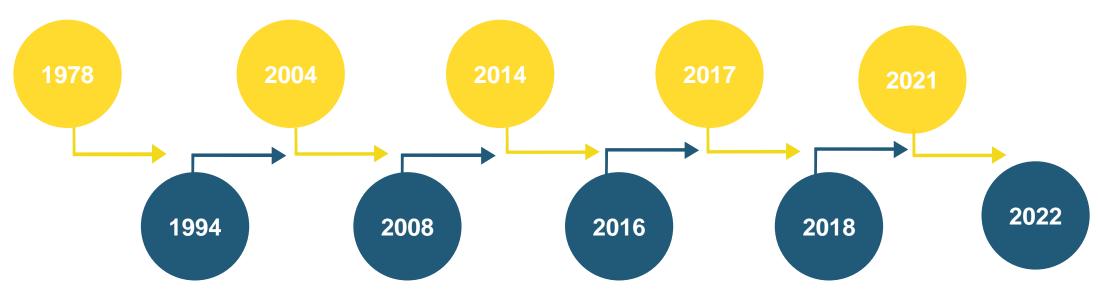
Mundra Plant

Increase Insoluble Sulphur Capacity by 11,000 MTPA

Phase I – 5,500MT (2017) – Commenced Production

Dharuhera Plant

Phase I – 5,500MT – Commenced Production in December 2021



Dharuhera Plant

Insoluble sulphur operations started with capacity of 3,000 MTPA

Debottlenecking

Capacity Increase Capacity increased to 12,000 MTPA

Dharuhera + Mundra

Insoluble Sulphur: 23,000 MTPA

Sulphuric Acid: 46,000 MTPA

Mundra Plant

Phase II – 5,500MT – Commenced Production in July 2018

Dharuhera Plant

Commenced Additional capacity of Sulphuric Acid Plant (42,000 MTPA)

Having State of Art Manufacturing Facilities...



Product name	Annual Capacity (MT)	Location	No. Of Lines
Insoluble Sulphur	17,500	Dharuhera (Haryana)	3
Insoluble Sulphur	22,000	SEZ Mundra (Gujarat)	4
Sulphuric Acid / Oleum	88,000	Dharuhera (Haryana)	2







We use Cost Optimization Strategies



KEY RAW MATERIAL LOGISTICAL ADVANTAGE

FIXED COSTS

POWER COST OPTIMIZATION

TAX BENEFIT

Sulphur available easily due to ample supply

Coating Oil is procured from domestic as well as international players

Presence at the Port gives Location Advantage of reduced Logistic & Freight Cost

~67% of the sales constitutes Exports

With increase production at the plants Operating Leverage to play out

Expansion has resulted in reduced Fixed cost/
Overheads per MT as R&D and Utilities have been shared

Self-Sufficiency of steam for Plant at Dharuhera

Benefits from Lower Power Cost in SEZ Gujarat

Installation of roof top solar

Captive Solar under process

SEZ location of Mundra Plant - Tax Exemption benefit

Experienced Management Team



Mr. Arvind Goenka - Promoter, Chairman & Managing Director

- Commerce Graduate from Kolkata University with more than 30 years of Experience in managing jute, lubricants and carbon black industry with expertise in finance & international marketing
- Responsible for the Long-term Goal Setting & Monitoring the progress of the Company

Mr. Anurag Jain - Chief Financial Officer (CFO)

- Part of the company from more than 30 years
- He brings dynamism to the Financial, Commercial Operations & IT of the company & has played a key role in the Growth and Restructuring of the company over the years

Mr. Vijay Sabbarwal: President (Operations)

- He is an IIT graduate & heading the Operations of the company from 2014
- Has over 25 years of experience in diverse Industrial segments like Chemicals, FMCG, Consumer Durables, Auto etc

Mr. Akshat Goenka - Promoter & Jt. Managing Director

- Graduate in Economics & International Relations from University of Pennsylvania, USA. He is also an Alumnus of Harvard Business School
- He played a key role in setting up Plant of the Company for manufacturing Insoluble Sulphur at SEZ Mundra, Gujarat and expansion at Dharuhera, Haryana. Over the years, he has also contributed immensely in developing an organizational culture that contributes to furthering the Company's commitment to its core values and stimulates continuous improvement

Mr. Muneesh Batta: Vice President (Marketing)

- An M.B.A (International Business) with over 20 years of experience in International business
- Responsible for marketing of Insoluble Sulphur & increasing market share of Diamond Sulf overseas

Having High Entry Barriers



Product Portfolio	 Various grades to satisfy diverse compounding requirements of leading tire manufacturers Ongoing development of New Grades to meet Customer requirements
Customer Approvals	 Minimum 24 months required by Customers to approve & validate product from new supplier Widely accepted around the world as a preferred vendor by leading tire manufacturers
Capital Intensive	Edge over the others - Proven Track Record In-house Technology
In house Technology	 In house R&D team works on a continuous basis to improve Quality of product and its Properties In house technology team to maintain the technical and quality edge at each production stage

OCCL has successfully implemented its In-house Technology which has been approved by all our Customers across the globe

Awards & Accolades

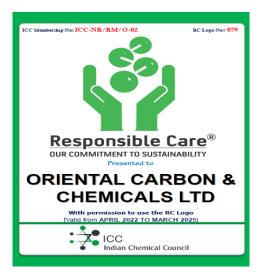


Accolades received for the work done in the Areas of Sustainability/EHS/ Community Partnership















Sustainability Initiatives





Water Conservation

We have moderated the consumption of water per unit of our end product through recycling and the use of superior technologies.

- · Recycling of water
- · Rain water harvesting
- Ground water rejuvenation through pond recharge
- Reduction in water consumption through process changes



Energy Conservation

These initiatives have strengthened our business sustainability

- Rooftop Solar
- Reduced fuel consumption through process optimisation
- · Shifting to more energy efficient fuels
- · Power Generation from surplus steam



Steps towards Climate Change

We have reduced the consumption of energy derived from fossil fuels and increased the consumption of renewable energy. This has helped minimise our carbon footprint.

- Replacement of liquid fuels to gas
- Use of solar power
- Use Briquettes along with Coal
- · Maximum water recycling
- Reduced carbon foot prints
- Power consumption reduction through size optimisation of Equipment

Our company has following certifications, which has helped to enhance corporate respect and Creditability across stakeholders

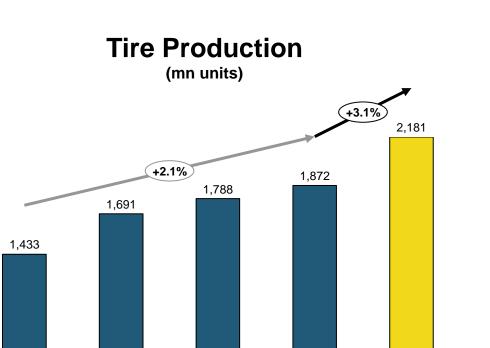
Responsible Care, EMS certification, OHSAS certification, Gold rating in sustainability assessment by IGMC and EcoVadis, Supplier Certifications & ISO 20400 Certification (Standard for sustainable procurement)





Global Tyre Industry





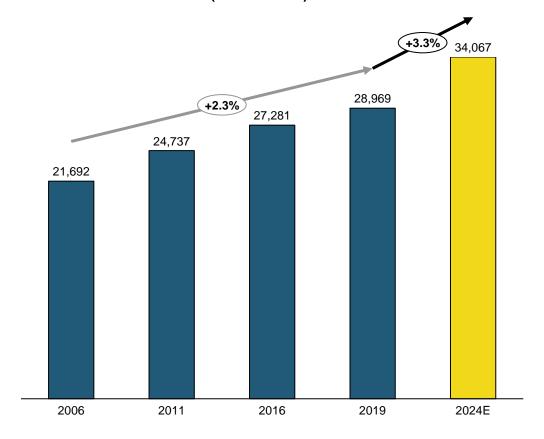
2016

2019

2024E

Tire Rubber Consumption

('000 tonnes)



Source: Notch Report

2011

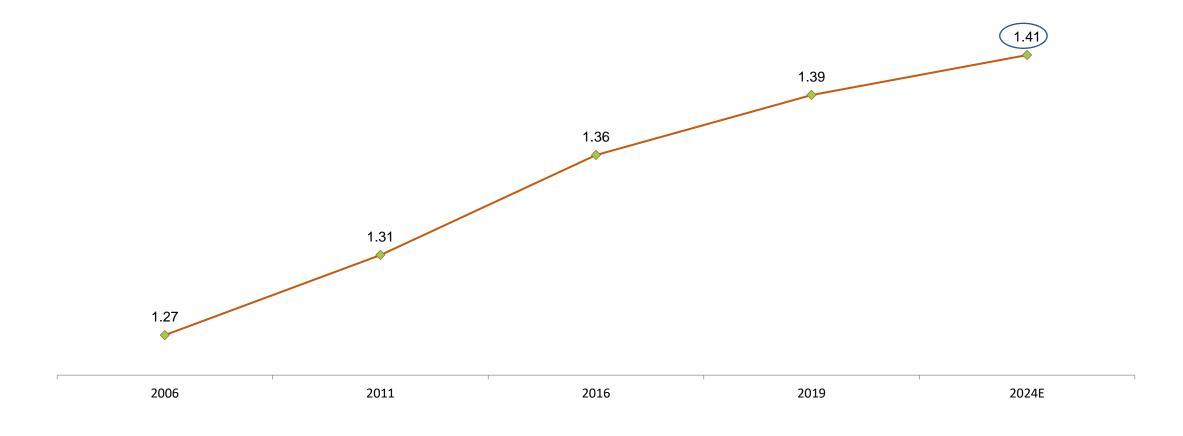
2006

Radialization



Radialisation Effect

Insoluble Sulphur to Tire Rubber Ratio



Key Growth Drivers





Capacity Expansion

- · Capacity expansion at Dharuhera, Haryana
- In-house technology and Common Infrastructure available
- · Strategic Location to meet Export demand
- Approval from all Large Global Tire Companies

Radialization

An increase in rate of Radialization in Commercial Vehicles in India will lead to an increase in requirement of Insoluble Sulphur

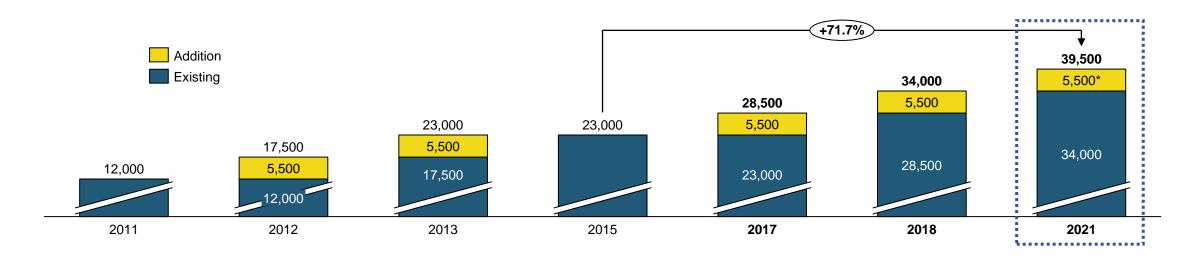
Geographical Penetration

- North America is the largest market for Insoluble sulphur with potential for growth to increase share
- Insoluble sulphur requirement increasing at a fast pace in Asia, especially in India – High Growth Market

Increase in Automation in Tire Industry and Higher Performance Expectation from Tires will also drive the demand of Insoluble Sulphur

Capacity Expansion...Ready for Future Growth





Brownfield Expansion

To cater to the Growth in Insoluble Sulphur Demand

- Large Tire manufacturers expanding their business in Asia High Growth Market
- Increase in market share in the Domestic & International market

Grabbing opportunities of increasing Radialisation in India

Growth in Domestic Market

Strong R&D and in house Technology to support future expansion

Increase from Natural Growth of Existing Customers





Standalone Profit & Loss Statement



Particulars (Do Cra)	EVoo	EVOO	EV04	EV00
Particulars (Rs. Crs.)	FY23	FY22	FY21	FY20
Total Income from Operations^	467.5	395.5	344.7	353.0
Raw Material*	179.3	134.7	79.1	90.1
Employee Expenses	49.9	45.7	44.0	44.6
Other Expenses	140.0	129.1	97.7	109.8
EBITDA^	98.3	86.0	124.0	108.5
EBITDA Margin (%) ^	21.0%	21.7%	36.0%	30.7%
Depreciation	27.9	23.0	21.0	20.1
EBIT	70.3	63.0	103.0	88.5
EBIT Margin (%)	15.0%	15.9%	29.9%	25.1%
Finance Cost	12.8	8.2	6.3	9.2
Profit before Tax	57.5	54.8	96.6	79.3
Tax	13.8	14.9	21.6	7.8
Profit After Tax	43.7	39.9	75.0	71.5
PAT Margin (%)	9.4%	10.1%	21.8%	20.3%
Other Comprehensive Income	6.9	1.6	-0.4	-2.6
Total Comprehensive Income	50.6	41.5	74.6	68.9
EPS	43.75	39.99	75.08	71.58

^incl. Other Income, *Total Raw material cost incl. change in Inventories

Balance Sheet - Standalone



EQUITY & LIABILITIES (Rs. Crs.)	Mar-23	Mar-22	Mar-21	Mar-20
Equity Share Capital	10.0	10.0	10.0	10.0
Other Equity	583.7	547.1	522.5	458.0
Total Equity	593.7	557.1	532.5	468.0
Financial Liabilities				
Borrowings	73.3	93.9	112.7	96.1
Lease Liability	5.7	5.7	5.8	5.8
Other Financial Liabilities	0.0	0.0	0.0	0.2
Provisions	2.5	2.4	2.3	2.5
Deferred Tax Liabilities (Net)	36.1	30.3	25.4	20.7
Total Non-Current Liabilities	117.5	132.4	146.2	125.3
Financial Liabilities				
Borrowings	86.2	88.2	66.2	38.3
Lease Liability	0.1	0.0	0.0	0.0
Trade Payables	18.8	24.8	19.1	14.4
Other Financial Liabilities	14.5	22.7	19.5	24.5
Other Current Liabilities	4.7	5.4	6.0	6.9
Income Tax Liability	0.0	0.0	0.2	0.0
Provisions	1.8	0.7	1.3	1.6
Total Current Liabilities	126.1	141.8	112.4	85.8
Total Equity and Liabilities	837.3	831.3	791.1	679.1

ASSETS (Rs. Crs.)	Mar-23	Mar-22	Mar-21	Mar-20
Property, Plant and Equipment	461.2	437.0	326.5	337.9
Capital Work-in-progress	1.4	41.3	113.3	25.3
Other Intangible Assets	0.4	0.5	0.4	0.4
Intangible Assets Under Development	0.1	0.0	0.1	0.0
Financial Assets				
Investments	108.5	84.4	45.6	29.6
Loans	0.8	0.6	0.7	0.5
Others	8.0	7.8	7.2	7.2
Other Non-Current assets	2.1	3.8	8.5	19.6
Total Non-Current Assets	582.5	575.4	502.3	420.5
Inventories	59.9	58.9	40.1	34.2
Financial Assets				
Investments	108.0	102.2	153.3	117.9
Trade Receivables	75.6	80.8	74.8	66.7
Cash and Cash Equivalents	0.5	0.5	1.6	23.3
Bank balances	1.5	1.6	1.8	1.8
Loans	0.9	0.7	0.7	0.6
Others Financial Assets	1.5	1.5	2.8	3.0
Current Tax Assets (Net)	0.6	0.5	0.0	1.1
Other Current Assets	6.4	9.4	13.8	10.1
Total Current Assets	254.9	255.9	288.8	258.6
Total Assets	837.3	831.3	791.1	679.1

Standalone Cashflow Statement



Particulars (Rs. Crs.)	Mar-23	Mar-22	Mar-21	Mar-20
Net Profit Before Tax	57.5	54.8	96.6	79.3
Adjustments for: Non Cash Items / Other Investment or Financial Items	43.0	24.2	15.1	23.3
Operating profit before working capital changes	100.4	79.1	111.8	102.6
Changes in working capital	0.4	-16.2	-10.9	21.2
Cash generated from Operations	100.8	62.8	100.9	123.8
Direct taxes paid (net of refund)	-10.2	-11.1	-15.8	-16
Net Cash from Operating Activities	90.7	51.7	85.0	107.8
Net Cash from Investing Activities	-38.2	-32.1	-123.5	-82.8
Net Cash from Financing Activities	-52.4	-20.8	16.7	-3.4
Net Decrease in Cash and Cash equivalents	0.0	-1.1	-21.7	21.6
Add: Cash & Cash equivalents at the beginning of the period	0.5	1.6	23.3	1.8
Cash & Cash equivalents at the end of the period	0.5	0.5	1.6	23.3

Consolidated Profit & Loss Statement



Particulars (Rs. Crs.)	FY23	FY22	FY21	FY20
Total Income from Operations^	539.0	451.8	386.5	397.4
Raw Material*	217.4	165.4	103.3	114.4
Employee Expenses	61.9	56.7	52.7	54.1
Other Expenses	146.8	133.9	101.5	113.5
EBITDA^	112.8	95.8	129.0	115.4
EBITDA Margin (%) ^	20.9%	21.2%	33.4%	29.0%
Depreciation	29.4	24.2	22.1	21.4
EBIT	83.4	71.6	106.9	93.9
EBIT Margin (%)	15.5%	15.9%	27.7%	23.6%
Finance Cost	13.0	8.3	6.5	9.6
Profit before Tax	70.4	63.3	100.4	82.6
Tax	16.8	17.1	17.4	7.8
Profit After Tax	53.6	46.2	83.0	74.8
PAT Margin (%)	9.9%	10.2%	21.5%	18.8%
Other Comprehensive Income	6.7	1.6	-0.4	-2.7
Non-Controlling Interest	4.9	3.1	4.0	1.6
Total Comprehensive Income	55.4	44.7	78.6	70.5
EPS	48.69	43.11	79.08	73.21

^incl. Other Income, *Total Raw material cost incl. change in Inventories

Balance Sheet - Consolidated



EQUITY & LIABILITIES (Rs. Crs.)	Mar-23	Mar-22	Mar-21	Mar-20
Equity Share Capital	10.0	10.0	10.0	10.0
Other Equity	592.3	550.9	523.2	454.6
Total Equity	602.3	560.9	533.2	464.6
Non-Controlling Interest	23.2	18.3	15.2	11.2
Financial Liabilities				
Borrowings	73.4	94.1	112.9	96.3
Lease Liability	6.0	6.1	5.8	5.8
Other Financial Liabilities	0.1	0.1	0.1	0.3
Provisions	3.1	2.8	2.7	2.9
Deferred Tax Liabilities (Net)	36.7	27.9	20.9	20.7
Total Non-Current Liabilities	119.2	131.2	142.3	126.0
Financial Liabilities				
Borrowings	87.2	88.7	66.2	38.8
Lease Liability	0.1	0.1	0.0	0.0
Trade Payables	26.1	31.5	25.0	19.2
Other Financial Liabilities	19.0	26.7	23.1	27.6
Other Current Liabilities	6.5	7.2	7.3	8.0
Provisions	2.3	0.9	1.5	1.7
Total Current Liabilities	141.2	155.1	123.2	95.4
Total Equity and Liabilities	885.9	865.4	813.9	697.2

ASSETS (Rs. Crs.)	Mar-23	Mar-22	Mar-21	Mar-20
Property, Plant and Equipment	477.6	452.7	342.0	353.5
Capital Work-in-progress	1.4	41.3	113.3	25.3
Other Intangible Assets	0.7	0.5	0.5	0.6
Intangible Assets Under Management Financial Assets	0.1	0.0	0.1	0.0
Investments	94.0	69.9	31.0	15.1
Loans	0.8	0.7	0.7	0.5
Others	8.1	7.9	7.3	7.2
Other Non-Current assets	2.1	4.1	8.5	19.6
Total Non-Current Assets	584.8	577.1	503.5	421.8
Inventories	70.5	68.2	47.4	42.1
Financial Assets				
Investments	131.2	111.1	154.3	117.9
Trade Receivables	81.5	86.6	80.6	71.3
Cash and Cash Equivalents	0.6	1.7	2.1	23.4
Bank balances	7.1	7.1	7.2	3.9
Loans	0.9	0.8	0.8	0.6
Others Financial Assets	1.7	1.5	2.8	3.0
Current Tax Assets (Net)	0.7	1.2	0.5	2.2
Other Current Assets	7.0	10.0	14.7	11.1
Total Current Assets	301.2	288.3	310.4	275.4
Total Assets	885.9	865.4	813.9	697.2

Consolidated Cashflow Statement

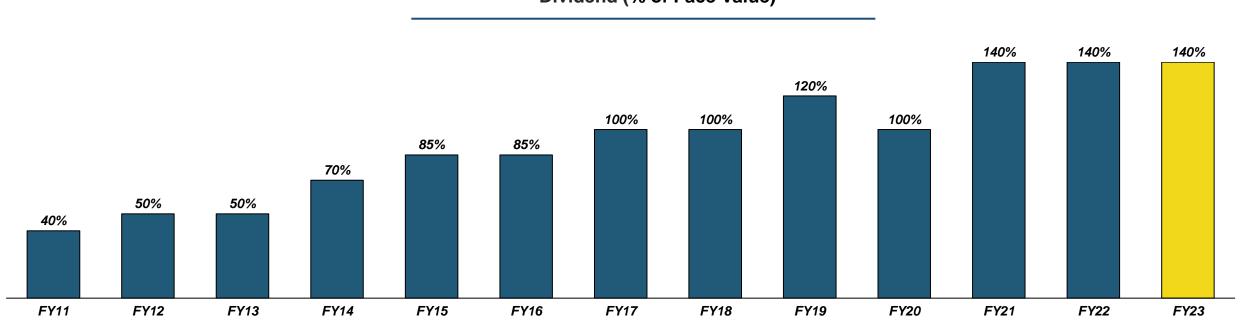


Particulars (Rs. Crs.)	Mar-23	Mar-22	Mar-21	Mar-20
Net Profit Before Tax	70.4	63.3	100.4	82.6
Adjustments for: Non Cash Items / Other Investment or Financial Items	44.11	25.31	16.3	24.2
Operating profit before working capital changes	114.5	88.6	116.7	106.8
Changes in working capital	0.0	-16.3	-9.6	23.7
Cash generated from Operations	114.5	72.3	107.1	130.6
Direct taxes paid (net of refund)	-9.4	-11.2	-15.9	-15.9
Net Cash from Operating Activities	105.1	61.1	91.2	114.6
Net Cash from Investing Activities	-54.0	-41.0	-128.5	-85.2
Net Cash from Financing Activities	-52.3	-20.5	16.1	-9.8
Net Decrease in Cash and Cash equivalents	-1.2	-0.4	-21.2	19.6
Add: Cash & Cash equivalents at the beginning of the period	1.7	2.1	23.4	3.8
Cash & Cash equivalents at the end of the period	0.6	1.7	2.1	23.4

Consistent Dividend Records







The Board of Directors declared an interim dividend of Rs.7/- per equity share of face value of Re.10/-



For further information, please contact:

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Investor Relations Advisors:

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