

January 24, 2019

**BSE Limited**  
Corporate Relations Department  
P.J. Towers,  
Dalal Street,  
Mumbai - 400 001  
**BSE Scrip Code: 532648**

**National Stock Exchange of India Limited**  
Listing Department  
Exchange Plaza,  
Plot no. C/1, G Block, BKC, Bandra (E),  
Mumbai - 400 051.  
**NSE Symbol: YESBANK**

Dear Sirs,

**Sub.: Outcome of the Board Meeting - SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

In terms of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and other applicable provisions, the Board of Directors of the Bank on January 24, 2019 has *inter-alia*, considered and approved the Unaudited Standalone Financial Results of the Bank for the Quarter (Q3) and nine months ended December 31, 2018 and took note of the Limited Review Report thereon, submitted by M/s. B S R & Co. LLP, Statutory Auditors of the Bank.

The Board Meeting commenced at 10:30 A.M. and the above matters were concluded at 3.00 P.M.

A copy of the Unaudited Financial Results along with the Limited Review Report and the Press Release are enclosed herewith.

You are requested to take note of the same.

Thanking you,

Yours faithfully,  
For YES BANK LIMITED



Shivanand R. Shettigar  
Company Secretary

**Encl: As above**

**Limited review report on the unaudited quarterly standalone financial results and standalone year to date financial results of YES Bank Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**To the Board of Directors of  
YES Bank Limited**

1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of YES Bank Limited (the 'Bank') for the quarter ended 31 December 2018 and year to date results for the period from 1 April 2018 to 31 December 2018 (the 'Statement'), attached herewith, being submitted by the Bank pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the 'SEBI Regulations'). The disclosures relating to "Pillar 3 under Basel III Capital Regulations" and those relating to "Leverage Ratio", "Liquidity Coverage Ratio" under Capital Adequacy and Liquidity Standards issued by Reserve Bank of India ('RBI') have been disclosed on the Bank's website and in respect of which a link has been provided in the Statement and have not been reviewed by us.
2. This Statement is the responsibility of the Bank's management and has been approved by the Board of Directors of the Bank in their meeting held on 24 January 2019. Our responsibility is to issue a report on the Statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity* specified under section 143(10) of the Companies Act, 2013. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free of material misstatement. A review is limited primarily to inquiries of Bank personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.



**Limited review report on the unaudited quarterly standalone financial results and standalone year to date financial results of YES Bank Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015  
(Continued)**

4. Based on our review conducted as mentioned above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards specified under Section 133 of the Companies Act 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the RBI in respect of income recognition, asset classification, provisioning and other related matters.

For **B S R & Co. LLP**

*Chartered Accountants*

Firm's Registration No: 101248W/W-100022



**Venkataramanan Vishwanath**

*Partner*

Membership No: 113156

Mumbai  
24 January 2019

**YES BANK Limited**

Regd. Office : Nehru Centre, 9th Floor, Discovery of India Building, Dr. A. B. Road, Worli, Mumbai - 400 018, India.

 Website: [www.yesbank.in](http://www.yesbank.in)
**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTH ENDED DECEMBER 31, 2018**

(₹ in Lakhs)

Sr. No.	PARTICULARS	FOR THE QUARTER ENDED 31.12.18	FOR THE QUARTER ENDED 30.09.18	FOR THE QUARTER ENDED 31.12.2017	FOR THE NINE MONTHS ENDED 31.12.18	FOR THE NINE MONTHS ENDED 31.12.2017	FOR THE YEAR ENDED 31.03.18
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	<b>Interest earned (a)+(b)+(c)+(d)</b>	795,894	723,123	507,030	2,176,821	1,452,444	2,026,742
(a)	Interest/ discount on advances/bills	624,840	554,959	384,615	1,680,265	1,107,383	1,547,824
(b)	Income on investments	160,380	156,103	109,770	451,569	292,309	410,253
(c)	Interest on balances with Reserve Bank of India and other inter-bank funds	4,162	5,822	8,245	26,187	40,647	51,607
(d)	Others	6,512	6,239	4,400	18,800	12,105	17,058
2	Other Income (Refer Note 5)	89,087	147,345	142,226	405,846	380,286	522,383
3	<b>TOTAL INCOME (1+2)</b>	<b>884,981</b>	<b>870,468</b>	<b>649,256</b>	<b>2,582,667</b>	<b>1,832,730</b>	<b>2,549,125</b>
4	<b>Interest Expended</b>	<b>529,253</b>	<b>481,368</b>	<b>318,150</b>	<b>1,446,511</b>	<b>894,162</b>	<b>1,253,036</b>
5	<b>Operating Expenses (i)+(ii)</b>	<b>156,692</b>	<b>152,456</b>	<b>130,925</b>	<b>455,005</b>	<b>377,300</b>	<b>521,278</b>
(i)	Payments to and provisions for employees	62,536	59,397	53,338	180,995	164,225	218,892
(ii)	Other operating expenses	94,156	93,059	77,587	274,010	213,075	302,386
6	<b>Total Expenditure (4+5) (excluding provisions and contingencies)</b>	<b>685,945</b>	<b>633,824</b>	<b>449,075</b>	<b>1,901,516</b>	<b>1,271,462</b>	<b>1,774,314</b>
7	<b>Operating Profit (before Provisions and Contingencies)(3-6)</b>	<b>199,036</b>	<b>236,644</b>	<b>200,181</b>	<b>681,151</b>	<b>561,268</b>	<b>774,811</b>
8	Provisions (other than Tax expense) and Contingencies (net)	55,023	93,998	42,132	211,586	115,416	155,380
9	Exceptional Items	-	-	-	-	-	-
10	<b>Profit from ordinary activities before tax (7-8-9)</b>	<b>144,013</b>	<b>142,646</b>	<b>158,049</b>	<b>469,565</b>	<b>445,852</b>	<b>619,431</b>
11	Tax Expense	43,828	46,176	50,362	146,874	141,340	196,975
12	<b>Net profit from Ordinary Activities after tax (10-11)</b>	<b>100,185</b>	<b>96,470</b>	<b>107,687</b>	<b>322,691</b>	<b>304,512</b>	<b>422,456</b>
13	Extraordinary Items (Net of tax)	-	-	-	-	-	-
14	<b>NET PROFIT (12-13)</b>	<b>100,185</b>	<b>96,470</b>	<b>107,687</b>	<b>322,691</b>	<b>304,512</b>	<b>422,456</b>
15	Paid-up equity Share Capital (Face value of ₹ 2 each)	46,246	46,186	45,974	46,246	45,974	46,059
16	Reserves & Surplus excluding revaluation reserves						2,529,769
17	Analytical ratios :						
(i)	Percentage of Shares held by Government of India	Nil	Nil	Nil	Nil	Nil	Nil
(ii)	Capital Adequacy ratio - Basel III	16.3%	16.2%	18.4%	16.3%	18.4%	18.4%
(iii)	Earning per share for the period / year (before and after extraordinary items)						
	- Basic ₹	4.33	4.18	4.70	13.98	13.30	18.43
	- Diluted ₹	4.30	4.06	4.61	13.85	13.02	18.06
		Not Annualized	Not Annualized	Not Annualized	Not Annualized	Not Annualized	Annualized
(iv)	NPA ratios-						
(a)	Gross NPA	515,862	386,608	297,434	515,862	297,434	262,680
(b)	Net NPA	287,635	201,967	159,508	287,635	159,508	131,275
(c)	% of Gross NPA	2.10%	1.60%	1.72%	2.10%	1.72%	1.28%
(d)	% of Net NPA	1.18%	0.84%	0.93%	1.18%	0.93%	0.64%
(v)	Return on assets (average) (annualized)	1.1%	1.1%	1.7%	1.3%	1.7%	1.6%



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## Notes:

1. The unaudited financial results have been taken on record by the Board of Directors of the Bank at its meeting held in Mumbai today. The results have been subject to "Limited Review" by the Statutory Auditors of the Bank. There are no qualifications in the auditor's review report for the quarter and Nine Months ended December 31, 2018.
2. During the quarter and Nine Months ended December 31, 2018, the Bank allotted 3,036,930 shares and 9,347,530 shares respectively, pursuant to the exercise of stock options by employees.
3. During quarter and Nine Months ended December 31, 2018, the Bank has raised ₹ Nil and ₹ 304,200 Lakhs of Basel III Compliant Tier II Bonds.
4. As at December 31, 2018, the total capital infused and outstanding is ₹ 14,900 lakhs in Yes Securities (India) Limited, ₹ 7,450 Lakhs in YES Asset Management (India) Limited and ₹ 50 Lakhs in Yes Trustee Limited. During quarter ended December 31, 2018, the Bank has infused a capital of ₹ 9,900 lakhs in Yes Securities (India) Limited. All three are wholly owned subsidiary companies of the Bank.
5. Other income includes fees and commission earned from guarantees/letters of credit, loans, financial advisory fees, selling of third party products, earnings from foreign exchange transactions and profit/loss from sale of securities.
6. Return on assets is computed using a simple average of total assets at the beginning and at the end of the relevant period.
7. The disclosures for NPA referred to in point 17(iv) above correspond to Non Performing Advances.
8. In accordance with RBI circular DBR.No.BP.BC.1/21.06.201/2015-16 dated July 1, 2015 on 'Basel III Capital Regulations' read together with RBI circular DBR.No.BP.BC80/21.06.201/2014-15 dated March 31, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards - Amendments' requires banks to make applicable Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under Basel III Framework. The Pillar III disclosures have not been subjected to review by the statutory auditors. The Bank has made these disclosures which are available on its website at the following link.  
[https://www.yesbank.in/pdf/basel\\_iii\\_disclosure\\_dec\\_31\\_2018.pdf](https://www.yesbank.in/pdf/basel_iii_disclosure_dec_31_2018.pdf)
9. The Capital Adequacy Ratio is computed on the basis of RBI guidelines applicable on the relevant reporting dates and the ratio for the corresponding previous period is not adjusted to consider the impact of subsequent changes if any, in the guidelines.
10. In view of the continuing rise in the yields on Government Securities, RBI vide its circular DBR.No.BP.BC.113/21.04.048/2017-18 dated June 15, 2018 has granted banks the option to spread provisioning for their net mark to market (MTM) losses on all investments held in AFS and HFT for the quarter ended June 30, 2018. As per the RBI circular, the provisioning cost for the quarter ended June 30, 2018, may be spread equally over up to four quarters, commencing with the quarter ended June 30, 2018. Consequently, the Bank will amortize ₹ 6,638.34 Lakhs in the quarter ending March 31, 2019.
11. In accordance with the disclosure requirements of Schedule IV, of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, Bank has an aggregate outstanding funded exposure of Rs. 252,973 lakhs as on December 31, 2018 to various companies and SPVs of a stressed infrastructure conglomerate (Nil to the Parent / NBFC / Financial Services entities). Out of this, in accordance and compliance with RBI Master Circular on Prudential Norms on Income Recognition, Assets Classification and Provisioning, the Bank has classified Rs. 191,301 lakhs of the advances as Non-Performing with a specific provision of Rs. 47,825 lakhs (25%). Further, the Bank has prudently made a provision of Rs. 9,251 lakhs on outstanding advances of Rs. 61,672 lakhs which has been classified as Standard as per IRAC norms (15% provision). Such provisions on Standard Advances have been classified under 'Other Liabilities and Provisions'. Additionally the Bank has a non-funded based exposure of Rs. 8,779 lakhs to this conglomerate.
12. As reported in the previous quarter, the Bank received communication on its operations including through the stock exchanges. The Bank had responded to the communication received from the stock exchanges which has been disclosed by the exchanges. Since then, the Bank has appointed an external firm to independently examine this matter. Further, the Bank had also inter alia received communication from RBI approving the tenure of its current MD&CEO till January 31, 2019 and for appointing a successor by February 01, 2019. The Bank had submitted an application to the Reserve Bank of India ("RBI") with potential candidates seeking their approval. The Bank have received the approval from RBI to appoint a new MD & CEO effective March 01, 2019.
13. As the business of the Bank is concentrated in India; the segment disclosures made pertain to domestic segment.
14. The Bank has followed the same significant accounting policies in the preparation of these financial results as those followed in the annual financial statement for the year ended March 31, 2018.
15. Previous period figures have been regrouped /reclassified wherever necessary to conform to current period classification.



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**SEGMENTAL RESULTS**

(₹ in Lakhs)

Sr No	PARTICULARS	FOR THE QUARTER ENDED 31.12.18	FOR THE QUARTER ENDED 30.09.18	FOR THE QUARTER ENDED 31.12.2017	FOR THE NINE MONTHS ENDED 31.12.18	FOR THE NINE MONTHS ENDED 31.12.2017	FOR THE YEAR ENDED 31.03.18
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	<b>Segment revenue</b>						
(a)	Treasury	270,921	258,685	158,719	765,053	481,248	659,270
(b)	Corporate Banking	590,387	572,108	426,673	1,709,321	1,184,770	1,663,588
(c)	Retail Banking	118,651	109,590	78,263	322,095	208,344	297,282
(d)	Other Banking Operations	4,435	4,451	4,449	13,462	12,581	19,541
(e)	Unallocated	7	16	(51)	21	(103)	(115)
	<b>TOTAL</b>	<b>984,401</b>	<b>944,850</b>	<b>668,053</b>	<b>2,809,952</b>	<b>1,886,840</b>	<b>2,639,566</b>
	Add / (Less): Inter Segment Revenue	(99,420)	(74,382)	(18,797)	(227,285)	(54,110)	(90,441)
	<b>Income from Operations</b>	<b>884,981</b>	<b>870,468</b>	<b>649,256</b>	<b>2,582,667</b>	<b>1,832,730</b>	<b>2,549,125</b>
2	<b>Segmental Results</b>						
(a)	Treasury	122,092	63,391	66,472	274,270	233,477	294,610
(b)	Corporate Banking	85,370	141,644	147,192	385,874	371,693	547,480
(c)	Retail Banking	(11,077)	(10,126)	(13,487)	(29,518)	(52,468)	(59,076)
(d)	Other Banking Operations	1,667	1,711	2,153	5,439	6,455	11,082
(e)	Unallocated	(54,039)	(53,974)	(44,281)	(166,500)	(113,305)	(174,665)
	<b>Profit before Tax</b>	<b>144,013</b>	<b>142,646</b>	<b>158,049</b>	<b>469,565</b>	<b>445,852</b>	<b>619,431</b>
3	<b>Segment Assets</b>						
(a)	Treasury	12,181,905	12,424,084	8,709,738	12,181,905	8,709,738	10,221,286
(b)	Corporate Banking	20,621,660	20,312,858	14,603,978	20,621,660	14,603,978	17,146,303
(c)	Retail Banking	4,343,956	4,215,720	3,020,134	4,343,956	3,020,134	3,713,703
(d)	Other Banking Operations	2,915	1,584	1,866	2,915	1,866	3,300
(e)	Unallocated	247,687	210,469	207,482	247,687	207,482	159,968
	<b>Total</b>	<b>37,398,123</b>	<b>37,164,715</b>	<b>26,543,198</b>	<b>37,398,123</b>	<b>26,543,198</b>	<b>31,244,560</b>
4	<b>Segment Liabilities</b>						
(a)	Treasury	11,076,443	11,551,853	5,608,661	11,076,443	5,608,661	7,510,753
(b)	Corporate Banking	13,469,235	13,119,306	10,704,049	13,469,235	10,704,049	12,615,311
(c)	Retail Banking	9,019,434	8,702,827	6,743,751	9,019,434	6,743,751	7,508,505
(d)	Other Banking Operations	10,980	11,554	9,701	10,980	9,701	47,246
(e)	Unallocated	981,760	1,046,074	1,021,601	981,760	1,021,601	986,917
	<b>Capital and Reserves</b>	<b>2,840,271</b>	<b>2,733,101</b>	<b>2,455,435</b>	<b>2,840,271</b>	<b>2,455,435</b>	<b>2,575,828</b>
	<b>Total</b>	<b>37,398,123</b>	<b>37,164,715</b>	<b>26,543,198</b>	<b>37,398,123</b>	<b>26,543,198</b>	<b>31,244,560</b>

SEGMENT	PRINCIPAL ACTIVITIES
Treasury	Includes investments, all financial markets activities undertaken on behalf of the Bank's customers, proprietary trading, maintenance of reserve requirements and resource mobilisation from other banks and financial institutions.
Corporate Banking	Includes lending, deposit taking and other services offered to corporate customers.
Retail Banking	Includes lending, deposit taking and other services offered to retail customers.
Other Banking Operations	Includes para banking activities like third party product distribution, merchant banking etc.

Place: Mumbai  
Date: January 24, 2019

For YES BANK Limited

Rana Kapoor  
Managing Director & CEO



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Press Release – January 24, 2019

**YES BANK announces Financial Results for the Quarter ended December 31, 2018**

**1. KEY HIGHLIGHTS for Q3FY19**

✓ **Resilient Earnings:**

- NII grew **41.2%** y-o-y to ₹ 2,666.4 Crores; robust sequential growth at **10.3%**; NIMs stable at **3.3%**
- Net Provisions at ₹ **550.2** Crores on account of ₹ **570.8** Crores of accelerated provisioning on exposure to a stressed Infrastructure conglomerate
- Net Profit at ₹ **1,001.8** Crores increase of **3.9%** sequentially despite the above accelerated provisions

✓ **Improvement in Capital position and share of Retail Advances:**

- CET I improved to **9.1%** from 9.0% last quarter on account of rebalanced balance sheet growth
- Overall Capital Adequacy at **17.4%** with Tier I Ratio at **12.0%**
- Advances grew by **42.2%** y-o-y to ₹ 2,43,885 Crores, and 1.8% sequentially
- Overall composition of **Retail Banking Advances** rose to **15.2%** of advances from 11.8% last year

✓ **Stable funding and improving liquidity profile:**

- Total Deposits grew 29.7% y-o-y at ₹ **222,758** Crores
- Retail and Corporate TDs grew by **37.2%** and **39.9%** y-o-y respectively and 3.7% and 7.9% sequentially
- CASA ratio at **33.3%**. **CASA + Retail FDs** share improved to **57.5%** from 57.2% last quarter
- Daily avg. LCR sequentially improved to 102.3% from 99.4%. LCR as of December 31, 2018 at 114.3%

✓ **Core Asset Quality trends improving**

- GNPA at **2.10%**, NNPA at **1.18%** and PCR at **44.2%**. *Excluding the extraordinary impact of aggregate exposure to a stressed Infrastructure conglomerate, GNPA improved sequentially to 1.32% from 1.60% last quarter, NNPA improved to 0.59% from 0.84% last quarter and PCR improved to 55.6% from 47.8%*
- Credit Cost contained at **29 bps** during Q3FY19 and **64 bps** for 9MFY19, despite **24 bps** of accelerated provisioning on exposure to a stressed Infrastructure conglomerate
- No sale to ARCs in Q3FY19. Aggregate redemptions of ₹ **114.7 Crores** in Security receipts in this quarter

**Commenting on the results and financial performance, Mr. Rana Kapoor, Managing Director & CEO, YES BANK said,** “YES BANK has once again delivered satisfactory performance across income growth, margins, profitability and Capital accretion, despite the recognition and provision impact from a stressed Infrastructure conglomerate. Retail Assets growth momentum continues, while growth in Corporate business segments has been rebalanced after witnessing strong market share driven growth over the last few preceding quarters.

Bank has taken prudent proactive provisioning on its entire exposure to the stressed Infrastructure Conglomerate which is in line with expected recovery rates.

As we look ahead, the Bank’s highly experienced and proven management team with the guidance of its Board, is well geared to successfully navigate the Bank through this leadership transition phase and also towards achieving its long term vision of “Building the Finest Quality Large Bank of the World in India by 2025”.

## 2. PROFIT & LOSS: Robust earnings performance despite extraordinary provisions

- NII grew by 41.2% y-o-y to ₹ 2,666.4 Crores; sequential growth at 10.3%; NIMs stable at 3.3%
- **Non-Interest Income** declined 37.4% y-o-y and 39.5% sequentially to ₹ 890.9 Crores predominantly on account of treasury loss (*corresponding offsets through Provision Write-backs*) and lower Corporate fees due to rebalanced sequential growth in Corporate Advances
- **Net Provisions** at ₹ 550.2 Crores which includes:
  - ₹ 507.5 Crores towards **NPA provisions** including ₹ 478.3 Crores for a stressed Infrastructure Conglomerate (25% provisioning)
  - Additional ₹ 99.2 Crores of **Standard Asset Provision** including ₹ 92.5 Crores (15%) of accelerated provision for the Infrastructure Conglomerate on exposure which is presently Standard
  - ₹ 184.6 Crores of incremental provisions on existing **Security Receipts / NPIs**
  - ₹ 205.8 Crores of **Write back** from **Investment** provisioning (*net of Quarterly amortization*)
  - ₹ 35.1 Crores of **Write back** from **Other provision**
- **Net Profit** grew 3.9% sequentially to ₹ 1,001.8 Crores
- Return ratios (annualized) for Q3FY19: **RoA** at 1.1%. **RoE** at 14.4%
- **Book Value** at ₹ 122.8 per share as on December 31, 2018

## 3. BALANCE SHEET: Improvement in Capital Position and Granularity in Assets

- Total Assets grew 40.9% y-o-y and 0.6% sequentially to ₹ 3,73,981 Crores.
- Deposits grew 29.7% y-o-y to ₹ 2,22,758 Crores
- Retail and Corporate TDs grew by 37.2% and 39.9% y-o-y respectively and 3.7% and 7.9% sequentially
- Focused sequential reduction of ₹ 7,324 Crores in Certificate of Deposits (*short term money market instruments*)
- **CASA ratio** at 33.3%, CASA grew 13.5% y-o-y; CA (₹ 29,538 Crores) grew 30.7% y-o-y, while SA (₹ 44,579 Crores) grew 4.4% y-o-y; **CASA + Retail FDs** at 57.5% of Total Deposits
- **Advances** grew by 42.2% y-o-y and 1.8% sequentially to ₹ 2,43,885 Crores. Retail Banking Advances grew 82.9% y-o-y to 15.2% of Advances (*up from 11.8% as on December 30, 2017*). Segmental mix below:

Business Segment	As on Dec 31, 2018	As on Dec 31, 2017	Growth (y-o-y)	As on Sep 30, 2018	Growth (q-o-q)
<b>A) Corporate Banking</b>	67.8%	67.7%	42.5%	68.2%	1.3%
of which IBU Advances	8.0%	6.1%	85.8%	8.7%	-7.1%
<b>B) Retail &amp; Business Banking</b> of which:	32.2%	32.3%	41.5%	31.8%	2.8%
i) Medium Enterprises	7.8%	9.9%	12.4%	8.3%	-4.1%
ii) Small and Micro Enterprises	9.2%	10.6%	22.4%	9.2%	1.0%
iii) Retail Banking	15.2%	11.8%	82.9%	14.3%	8.0%
<b>Total</b>	100.0%	100.0%	42.2%	100.0%	1.8%

- **Total Capital Adequacy** improves to 17.4% with Total Capital Funds at ₹ 53,273 Crores. Tier I Ratio and CET I ratio also improved sequentially to 12.0% and 9.1% respectively (*including profits*)
- Risk Weighted Assets stood at ₹ 3,06,202 Crores. RWA/ Total Assets at 81.9% (*from 84.3% as on December 31, 2017*) given incremental lending to higher rated Corporates



#### 4. ASSET QUALITY: Core trends improving

##### (A) Asset Quality Status as of Q3FY19:

Particulars	Stressed Infrastructure Conglomerate	Others	Total
Gross NPA as on September 30, 2018	-	3,866	3,866
<i>Add: Gross Slippages</i>	1,913	384	2,297
<i>Less: Recoveries / Upgrades</i>	-	935	935
<i>Less: Write-offs</i>	-	69	69
Gross NPA as on December 31, 2018	1,913	3,246	5,159
<b>Gross NPA Ratio as on December 31, 2018</b>	<b>0.78%</b>	<b>1.32%</b>	<b>2.10%</b>
Net NPA as on December 31, 2018	1,435	1,442	2,876
<b>Net NPA Ratio as on December 31, 2018</b>	<b>0.59%</b>	<b>0.59%</b>	<b>1.18%</b>
Provisions as on December 31, 2018	478	1,804	2,282
<b>Provision Coverage Ratio</b>	<b>25.0%</b>	<b>55.6%</b>	<b>44.2%</b>

##### (B) Improving trends of Core Asset Quality parameters:

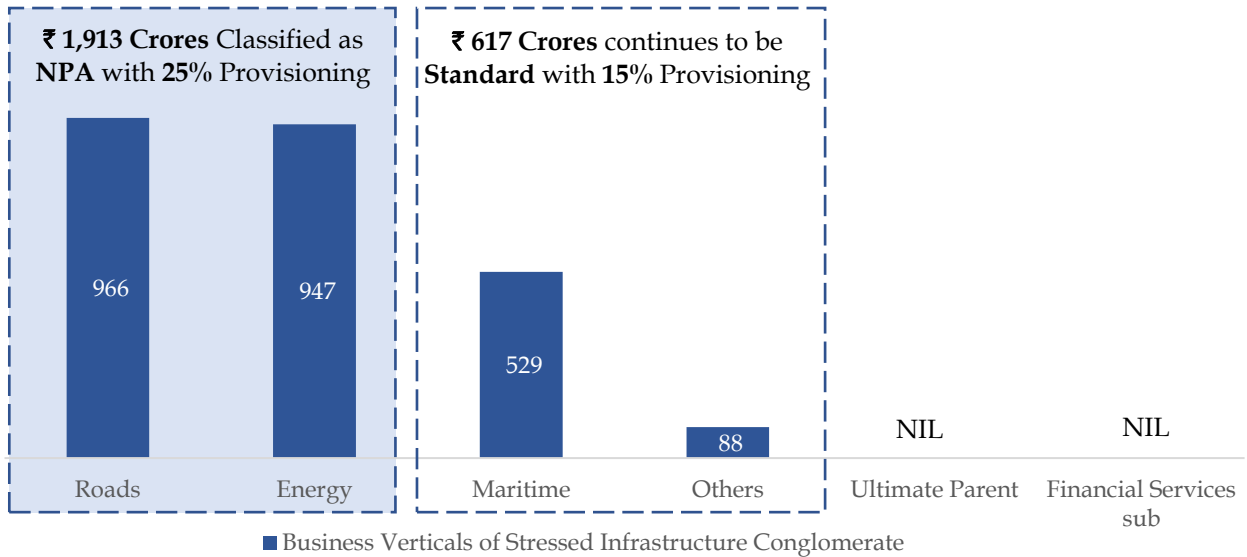
S. No	Particulars (%)	Q3FY19		Q2FY19	Q3FY18
		Total	Ex- Infrastructure Conglomerate		
1	Credit Cost (bps)	29	5	18	18
2.1	GNPA	2.10% (₹ 5,159 Crores)	1.32% (₹ 3,246 Crores)	1.60%	1.72%
2.2	NNPA	1.18% (₹ 2,876 Crores)	0.59% (₹ 1,442 Crores)	0.84%	0.93%
2.3	PCR	44.2%	55.6%	47.8%	46.4%
3	Net Security Receipts	0.71% (₹ 1,752 Crores)	0.71% (₹ 1,752 Crores)	0.85%	1.06%
4	Std. Restructured Exposure	0.09% (₹ 210 Crores)	0.09% (₹ 210 Crores)	0.09%	0.42%
<b>TOTAL (2.2 + 3 + 4)</b>		<b>1.98%</b>	<b>1.39%</b>	<b>1.79%</b>	<b>2.41%</b>

1. During Q3FY19 the Bank had redemptions of ₹ 114.7 Crores in net Carrying Value of ARCs. No fresh sale to ARCs during the quarter
2. Total stressed exposures even after including extraordinary item pertaining to the stressed Infrastructure Conglomerate stood at 1.98%- an improvement on y-o-y basis from 2.41% in Q3FY18

##### (C) Contained Credit Costs despite accelerated provisions

- Credit Cost contained at 29 bps during Q3FY19 and 64 bps for 9MFY19; despite 24 bps (20 bps on NPA and 4 bps on Standard exposures) of accelerated provisioning on exposure to a stressed Infrastructure conglomerate.

**(D) Exposure to a Stressed Infrastructure Conglomerate - aggregate funded exposure\* of ₹ 2,530 Crores:**



The Bank believes that the **aggregate provisions** made on its operating and subsidiary company exposures are **adequate with the expected realizations**

*\*Bank also has additional Non-Fund based exposure of ₹ 88 Crores to the Stressed Infrastructure Conglomerate as noted above*

**(E) Stable Asset Quality Outlook:**

1. Re-iteration of **minimal impact** from exposure to accounts in NCLT List 1 (0.01% of Gross Advances) and List 2 (0.26% of Gross Advances) and from **RBI circular dated Feb 12, 2018**
2. **SMA 2** outstanding exposures (accounts > ₹5 Crores and as per RBI CRILC reporting) as on December 31, 2018 at **0.19%** of Gross Advances
3. Total exposure to
  - a. **HFCs** at **3.4%** of which **~96%** externally rated **AA or better**
  - b. **NBFCs** at **3.0%** of which **~91%** externally rated **A or better**
  - c. **Commercial & Residential Real Estate** at **6.5%** of which **Nil** are **SMA 2**
4. **>90%** of the Top 20 individual borrower exposures by value are **Externally Rated A or better**
5. The Bank is yet to receive the FY18 Annual Risk Based Supervision report from the RBI

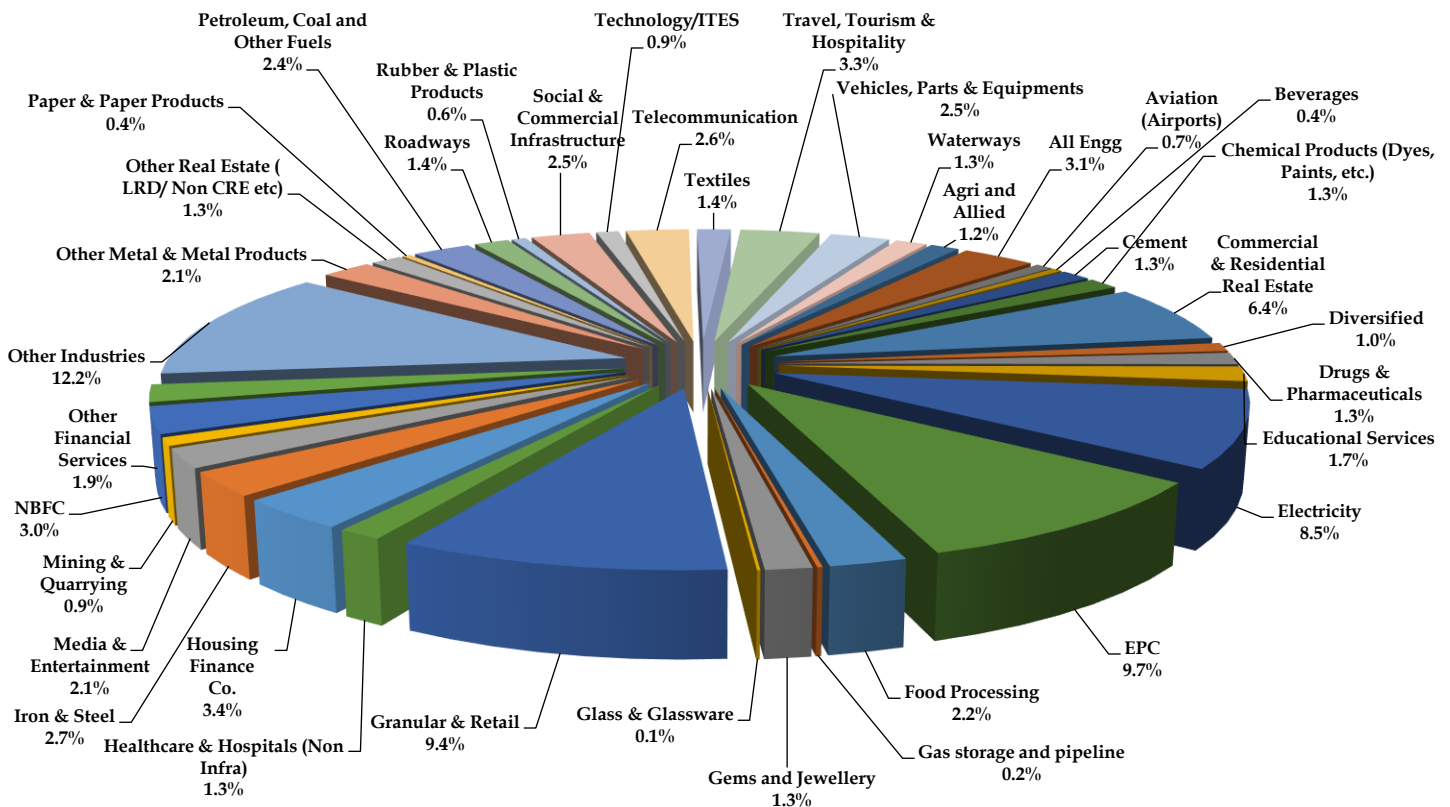
5. SENSITIVE SECTOR DISCLOSURE

Sector/ Rating*	% of Total Exposure as on December 31, 2018	% of Total Exposure as on September 30, 2018
<b>(A.1) Non Renewable Electricity Generation</b> <i>(All operational)</i>	2.1%	1.9%
(A.2) Exposure to SEBs	Nil	Nil
<b>(B) Iron &amp; Steel</b>	2.7%	2.9%
<i>A or above rated</i>	1.9%	2.2%
<b>(C) Telecom</b>	2.6%	3.0%
<i>A and above rated</i>	2.4%	2.8%
<b>(D) Gems &amp; Jewelry</b>	1.3%	1.5%
<i>A and above rated</i>	0.9%	1.0%

\*Based on Internal Corporate ratings models mapped to external ratings

Overall Corporate portfolio continues to be well rated with >75% of the portfolio rated 'A' or better (Based on Internal Corporate rating models mapped to external ratings).

Overall portfolio is well distributed with significant deployment in YES BANK focused knowledge sectors where the Bank has developed considerable sectoral expertise with specialized Relationship, Product and Risk Managers (3 Eye Relationship and Risk Management organizational framework)



## 6. UPDATE ON BOARD MATTERS

- The decisions taken by the Board with regards to appointment of two Additional Directors (Independent) and recommendation of an Executive Director will be detailed in a separate release to be issued subsequently
- The Bank has received RBI approval for its new MD & CEO, Mr. Ravneet Singh Gill for him to join on or before March 1, 2019 (*Release regarding the same will be shared subsequently*)
- The Board will convene on January 29, 2019 to finalize the interim transition

## 7. DIGITAL BANKING: Dominates in the Payments' landscape

YES Bank continues to outperform peers in the new age payments space

- **UPI: Highest Market share of 30%** in UPI Merchant Payments volumes as per NPCI. Processed ~ **36 Crore** transactions amounting to ~₹ 65,000 Crores in Q3FY19. Total registrations crossed **10 Crores**
- **IMPS: Top Remitter Bank** within peer group based on transaction volumes as per NPCI. Volumes witnessed **72% growth y-o-y**
- **AePS: One of the Leading acquirer bank** of AEPS. Successfully processed ~**4.5 Crore transactions** and **277,000+** Business Correspondent agents enabled in this quarter

Driving relationships with **superior offerings**

- **YES Mobile:** Registrations, Transaction value & volumes grew by ~**1.75x**, ~**2.3x** and ~**1.75x** y-o-y respectively
- **Debit Cards:** In Q3FY19 total transactions grew **46% YoY to cross 90 lakh**. Total spends grew **50% YoY to reach ~₹ 1,400 Crores** for the quarter
- **Yes ROBOT - Personal Banking Assistant:** Launched instant opening of **FD/RD** for customer- an **industry 1<sup>st</sup> offering**. The chatbot continues to gain popularity with the bot witnessing over a million interactions in Q3FY19

Leading payments transformation with innovative solutions:

- Launched **end-to-end acceptance of NACH Debit mandates** for Corporate customers through Net banking thereby enabling Corporates to execute NACH mandates on a real-time basis & shortening the turnaround of the existing process by ~15 days
- **YES MSME, an industry-first initiative**, a dedicated end-to-end comprehensive digital banking solution for MSME owners
  - *Won the silver award at IFC Washington's Global SME Finance Awards for product innovation*
  - *Only Indian bank to be honored among 100+ international institutes across the world*

Working towards a smarter and more digitally empowered India:

- **Cashless Solution for Puducherry Smart City** has enabled Digital payments for citizen and visiting tourists. Also received the mandate to implement Bharat QR solution in Puducherry Smart City
- ‘YES Digi Villages’, India’s **first-of-its-kind village adoption programme**
  - *Launched to adopt 2,000 villages and empower 1 lakh lives*
  - *Leveraging Sim Se Pay and India Stack for instant paperless banking for rural customers through banking and agritech solutions*

## 7. EXPANSION & KNOWLEDGE INITIATIVES

- Employee strength as on December 31, 2018 stood at **21,182**, an increase of 158 employees in the quarter
- As on December 31, 2018, branch network stood at **1,115** branches and ATM Network stood at **1,714** which includes **516** Bunch Note Acceptors/Cash Recyclers
- Pursuant to SEBI approvals, YES Asset Management (India) Limited, has successfully launched YES Liquid Fund. The Bank also has received an approval from SEBI to launch Ultra Short Term Fund.
- YES Bank signed a MoU with **Kia Motors**, world’s eighth largest automaker, to enter into a strategic financing partnership, making it one of the **first** Indian banks to become their **preferred financier**. The benefits of this partnership will be extended to the entire auto value chain - dealers and customers.
- YES Bank became the **1<sup>st</sup> Indian Bank** to complete a **first-of-its-kind digital transaction** with Welspun Global Brands Limited (WGBL), in the form of **e-Presentation, involving end-to-end electronic presentation of export documents**.
- YES Bank conducted the finale of **India’s first bank led Datathon** aimed at augmenting YES BANK’s embedded data analytics & ML units which saw participation from **over 6000** data scientists/engineers and developers who participated in diverse AI/ Machine Learning challenges.
- YES Bank conducted a **first large in-depth survey of its kind** titled ‘**Impact of Digitization on MSMEs**’. It was a 5-month survey covering over **2,700 MSMEs** across 20 industries from all over the country, to analyse the impact of digitization on Indian MSMEs.
- YES Bank in partnership with Makarpura GIDC Industrial Estate Infrastructure & Charitable Association, announced the launch of its first ‘**Vyapaar Express**’ - MSME Carnival in Makarpura GIDC at Vadodara
- YES Bank was the ‘Knowledge Partner’ of the new **Uttarakhand Tourism Policy 2018** which was unveiled at the Summit by Shri K. J. Alphons, MoS (I/C) for Tourism, Govt. of India and Shri Satpal Maharaj, Minister for Tourism, Govt. of Uttarakhand

## 8. AWARDS & RECOGNITIONS

YES BANK was bestowed with awards and recognitions at multiple domestic and global platforms:

- YES BANK won the ‘**Product Innovation of the Year**’ Award among **100+ financial services companies** at International Finance Corporation’s (IFC Washington’s) Global SME Finance Awards
- YES BANK became **1st Indian Bank** to join ‘**Natural Capital Coalition**’ - a global multi-stakeholder collaboration, wherein the bank will integrate natural capital thinking into its strategy & operations
- YES BANK was honored at the **20th edition** of the coveted global award **The Asset Triple A Country Awards 2018** with ‘**Best New Bond India**’ for launching the largest debut international bond issuance, priced at the tightest spread over US treasuries by an Indian bank since 2008
- YES BANK won the coveted ‘**Golden Peacock Award For Sustainability**’ - 2018
- YES BANK was honored with the runner-up award at the **30th Qualtech Qimpro Award** in the Continuous Improvement category, winning in the Qualtech Qimpro Awards for the third year in a row
- YES BANK was felicitated by Business France and Indo-French Chamber of Commerce and Industry for ‘Promoting & Facilitating Indo-French Bilateral Relations’
- YES BANK won the **SKOCH Editor’s Choice Award** for ‘YES Rewardz’ Loyalty Program at the 55th SKOCH Summit

YES Bank’s analyst conference call, scheduled on Jan 24, 2019 at 5:30 pm, can be heard at following link, post 10 pm:

<https://www.yesbank.in/about-us/investors-relation/financial-information/financialresults>

### ABOUT YES BANK

YES BANK, India’s fourth largest private sector Bank, is the outcome of the professional & entrepreneurial commitment of its Founder Rana Kapoor and his top management team, to establish a high quality, customer centric, service driven, private Indian Bank catering to the Future Businesses of India. YES BANK has adopted international best practices, the highest standards of service quality and operational excellence, and offers comprehensive banking and financial solutions to all its valued customers.

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