

February 11, 2019

To

Listing Department

BSE Limited.

Phiroze Jeejeebhoy Towers,

Dalal Street, Fort,

Mumbai - 400 001

Scrip Code: 539658

To

Listing Department

National Stock Exchange of India Limited,

Exchange Plaza, 5th Floor,

Plot no. C/1, G Block,

Bandra Kurla Complex, Bandra (E), Mumbai - 400 051

Scrip Code: TEAMLEASE

Dear Sir/Madam,

**Sub:** Intimation of signing of a Definitive Agreement between TeamLease Services Limited (TeamLease) and E Centric Solutions Private Limited (eCentric), vide which TeamLease, through its wholly owned subsidiary TeamLease Digital Private Limited (TL Digital) acquires the IT staffing business of eCentric by way of business transfer/ slump sale arrangement.

**Ref:** Regulation 30 of SEBI Listing Obligations and Disclosure Requirements (LODR) Regulations, 2015.

With reference to the above mentioned subject and pursuant to Regulation 30 read with Schedule III (Part A) of the SEBI LODR Regulations, 2015, we wish to inform you that TeamLease and eCentric, have entered into a Definitive Agreement on February 11, 2019 vide which TeamLease, through its wholly owned subsidiary TL Digital acquires the IT staffing business of eCentric by way of business transfer/ slump sale arrangement. The transaction will be immediately accretive to TeamLease's earnings per share and be financed with existing financial resources.

We enclose herewith the details required under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015 dated September 09, 2015 as an Annexure.

Kindly take this to your records under SEBI LODR Regulations, 2015 and oblige.

Thanking You

Yours faithfully,

For TeamLease Services Limited

Alaka Chanda

**Company Secretary and Compliance Officer** 

Encl: As above.



## **Annexure**

SI. No.	Details of Events that need to be provided	Information of such Events
1.	Name of the target entity, details in brief such as size, turnover etc.;	Name: : E Centric Solutions Private Limited ("eCentric")  Business: eCentric is a Hyderabad-based HR Services company.  The IT Staffing vertical, operating since 2014, currently has over 100 core employees, 880 associates deployed across 20+ clients, with a turnover of over Rs.45 crore p.a.
2.	Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arms length";	The proposed acquisition does not fall within Related Party Transaction and the promoters of the Company have no interest in the entity proposed to be acquired.
3.	Industry to which the entity being acquired belongs;	IT Staffing vertical of eCentric, an HR Services company.
4.	Objects and effects of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if its business is outside the main line of business of the listed entity);	"India's IT industry is an oasis of high productivity; it employs 0.7% of India's labour force but generates about 7% of GDP. We expect total employment of the IT Industry to more than double over the next five years but the share of organized staffing - that currently hovers below 5% of total IT employment - will go up disproportionately as both service and product companies rethink their delivery models, shelf life of skills, and surge capacity handling.
5.	Brief details of any governmental or regulatory approvals required for the acquisition;	None
6.	Indicative time period for completion of the acquisition;	Before the end of April 2019
7.	Nature of consideration - whether cash consideration or share swap and details of the same;	Cash consideration.  eCentric shall transfer its IT staffing vertical to TL Digital, by way of slump sale on a going-concern basis, at a consideration equivalent to 4.5 multiple of the proportionate PBT transferred to TL Digital. The consideration is payable in two tranches- 85% on transfer of clients contributing to at least 90% of gross margin and 15% payable post 6 months of transition support.
8.	Cost of acquisition or the price at which the shares are acquired;	Consideration equivalent to 4.5 multiple of the proportionate PBT transferred to TL Digital. The consideration is payable in two tranches- 85% on transfer of clients contributing to at least 90% of gross margin and 15% payable post 6 months of transition support



9.	Percentage of shareholding / control acquired and / or number of shares acquired;	TeamLease through its wholly owned subsidiary; 'TL Digital' acquires the IT staffing business of eCentric by way of business transfer/ slump sale arrangement.
10.	Brief background about the entity acquired in terms of products/line of business acquired, date of incorporation, history of last 3 years turnover, country in which the acquired entity has presence and any other significant information(in brief)	<ul> <li>eCentric is a Hyderabad-based HR Services company incorporated on July 04, 2014</li> <li>The IT Staffing vertical, operating since 2014, currently has over 100 core employees, 880 associates deployed across 20+ clients, with a turnover of over Rs.45 crore p.a</li> <li>eCentric has a strong IT staffing business over the last 5 years as tier 1 vendor with top IT clients</li> <li>eCentric operates mainly through its office in Hyderabad, India.</li> </ul>

