

November 7, 2023

The Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1
G Block, Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

Dept. of Listing Operations
BSE Limited,
P J Towers, Dalal Street,
Mumbai -400001, India

Symbol: YATHARTH

Scrip Code: 543950

Dear Sir/Ma'am,

Sub:-Investor's presentation- Q2 & FY24 Results.

Please find enclosed Investor's Presentation for Q2 & FY24 Results pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015.

Kindly take the same in your records.

Thanking you,

Your faithfully,
For **Yatharth Hospital and Trauma Care Services Limited**



Ritesh Mishra
Company Secretary & Compliance Officer
Enclosed: As above

Registered Office

JA-108, DLF Tower A, Jasola District Centre, New Delhi - 110025

Tel: 011-49967892

Corporate Office

HO- 01, Sector - 01, Greater Noida West, 201306

Tel: 08800797947 | Fax: 0120-2973444 | Email: cs@yatharthhospitals.com

Our Hospitals

📍 Sector 110, Noida, Uttar Pradesh-201304

📍 Sector Omega -01, Greater Noida, Uttar Pradesh-201308

📍 Sector -01, Greater Noida West, Uttar Pradesh-201306

📍 Orchha-Jhansi Madhya Pradesh-472246

🌐 www.yatharthhospitals.com



YATHARTH
SUPER SPECIALITY HOSPITALS
GET BETTER



YATHARTH
HOSPITAL

Q2 & H1 FY24 Earnings Presentation

November 7, 2023

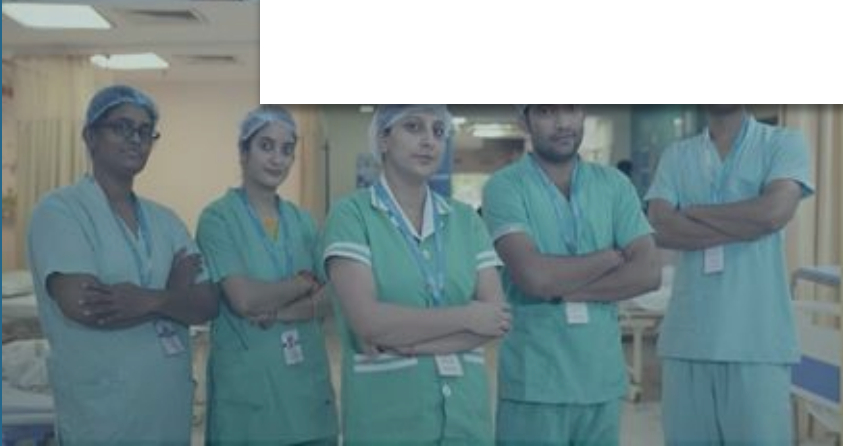


Disclaimer

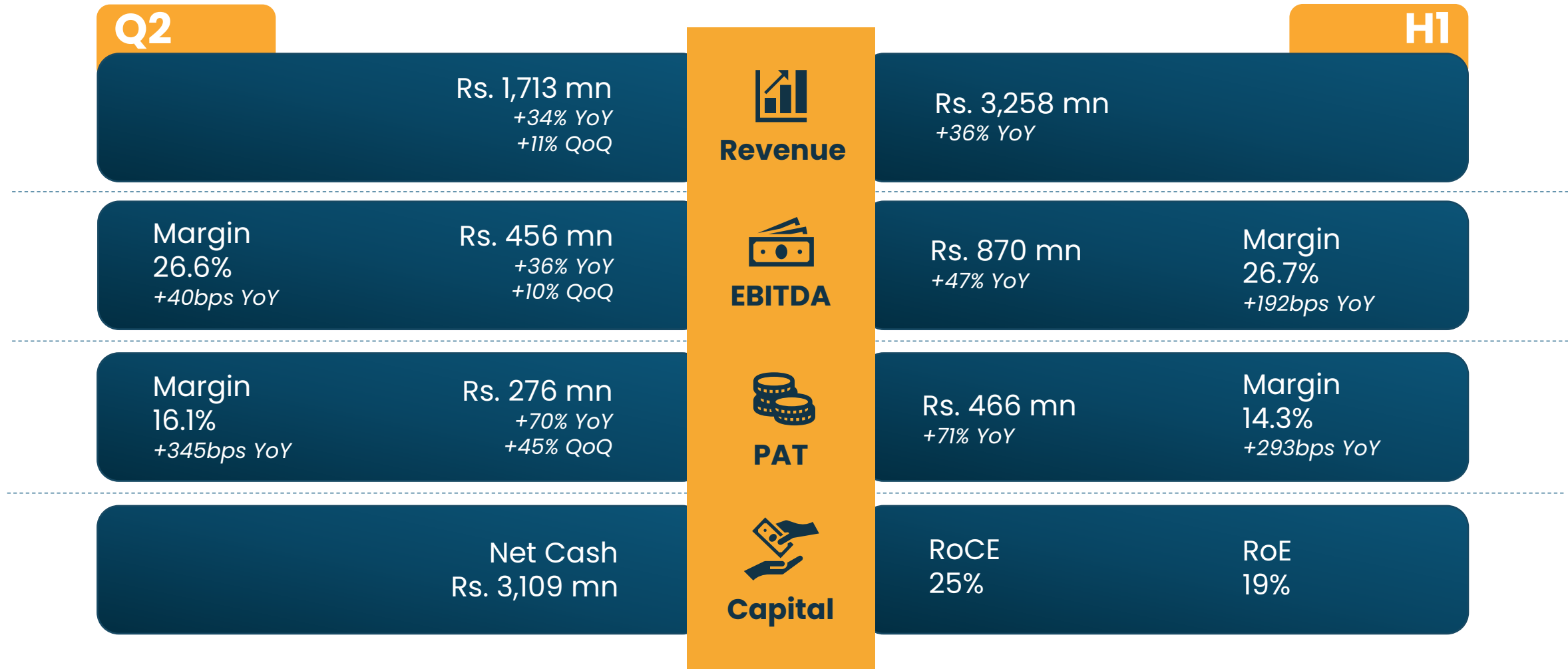
Certain matters discussed in this Presentation may contain statements regarding the company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements doesn't guarantee future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the economy, industry, competition, the company's ability to successfully implement its strategy, technological implementation, changes and advancements, the company's market preferences and its exposure to market risks, as well as other risks. The company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this presentation. The company assumes no obligation to update any forward-looking information contained in this presentation. Any forward-looking statements and projections made by third parties included in this presentation are not adopted by the company and the company is not responsible for such third-party statements and projections. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of the management of the Company on future events.



Q2 & H1 FY24 Performance Highlights



Q2 & H1 FY24 Financial Highlights

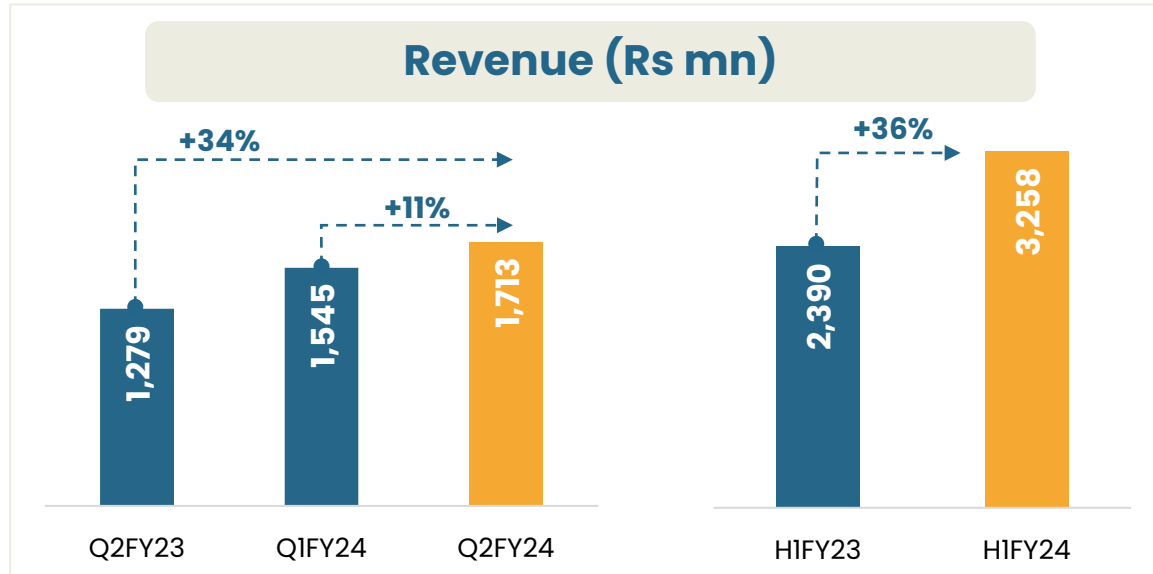


- Yatharth Hospitals turns net debt-free during the quarter
- Finance cost reduces by 42% YoY and 50% QoQ to Rs. 29 mn during the quarter. Full Impact of debt reduction on finance cost to be further visible during Q3

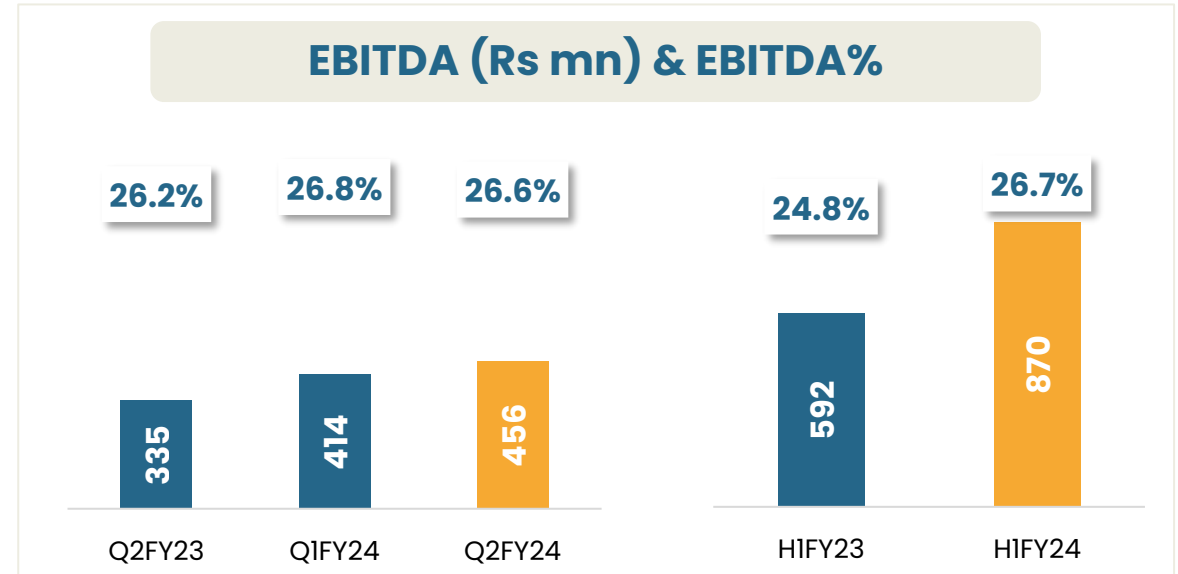


Financial Highlights

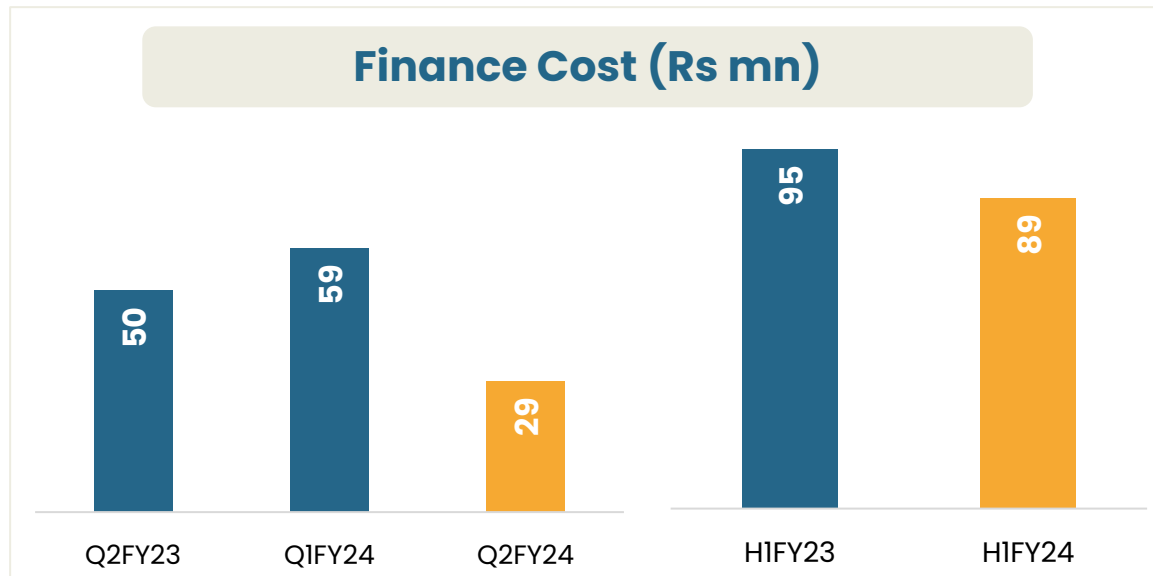
Revenue (Rs mn)



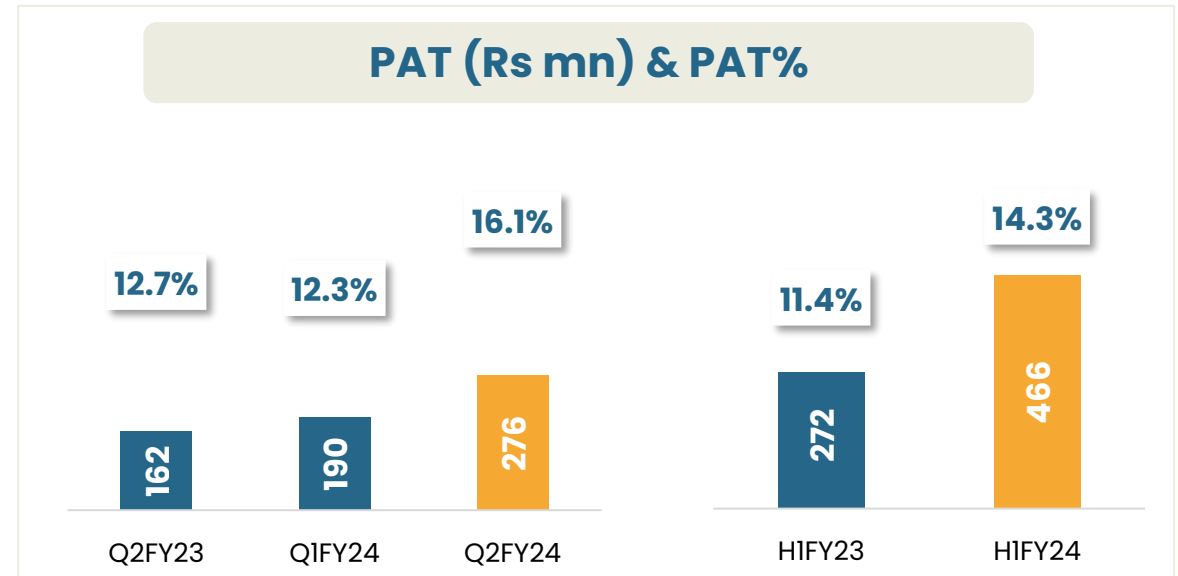
EBITDA (Rs mn) & EBITDA%



Finance Cost (Rs mn)

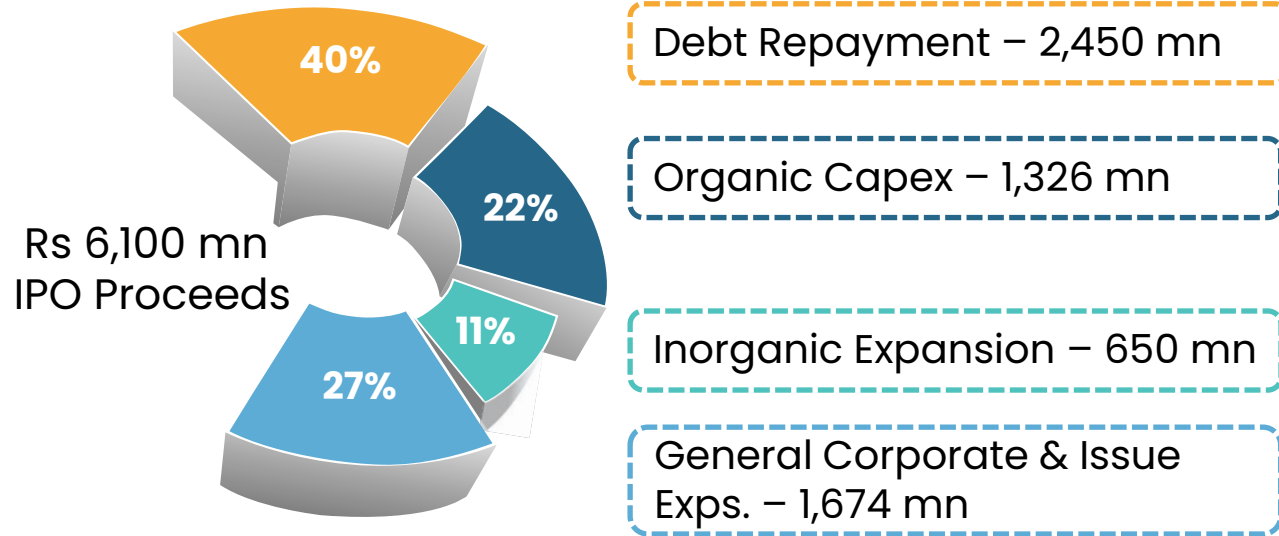


PAT (Rs mn) & PAT%

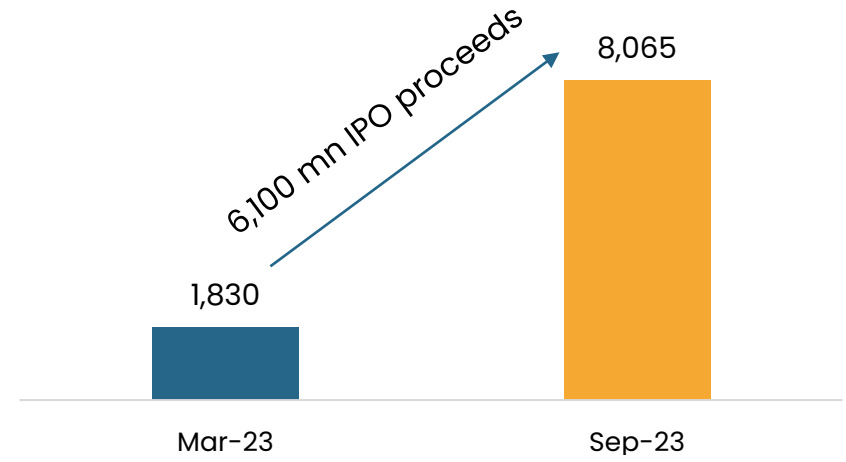




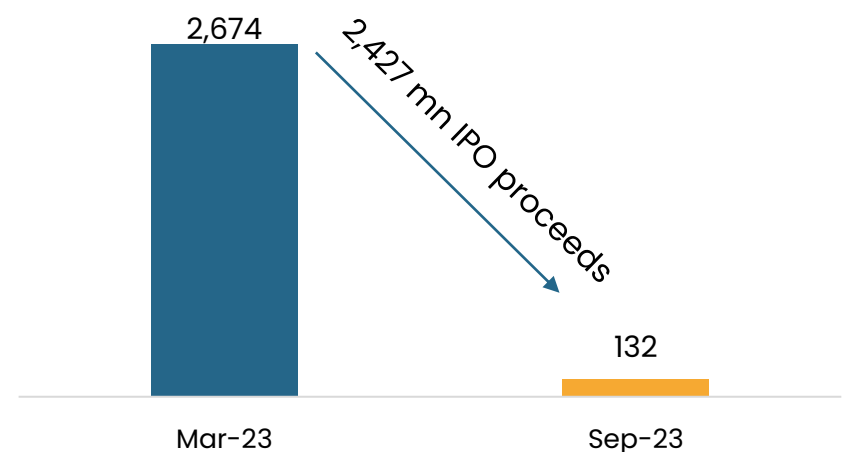
Strengthened Balance Sheet



Equity Base Expansion (Rs mn)



Debt Repayment (Rs mn)



Ongoing Capex (Rs mn)

| Particulars | Capex Incurred till Sep 30, 2023 |
|---|----------------------------------|
| Machinery & Equipment purchase at all hospitals | 58 mn |



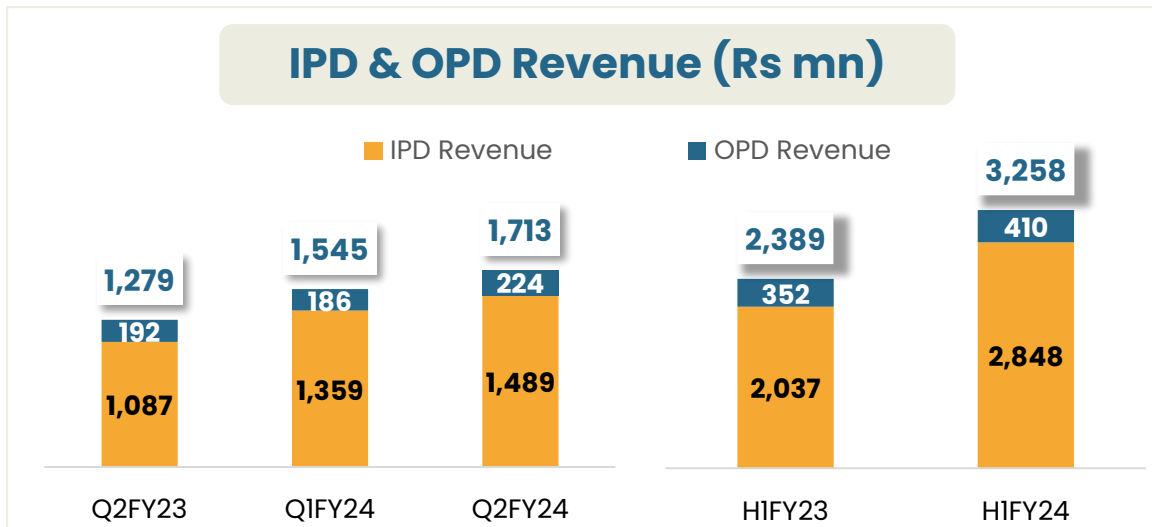
Operational Highlights

- ❑ Occupancy increases to 57% in Q2FY24, vs 45% in Q2FY23 and 50% in Q1FY24; Noida and Greater Noida hospital reported highest occupancy levels of 96% and 73% respectively during the quarter
- ❑ Inpatient revenue up by 37% YoY during the quarter, and 40% YoY during the half-year period
- ❑ ARPOB is Rs. 27,833 in H1 FY24, up by 6% YoY; Noida extension hospital reported highest ARPOB of Rs. 33,181 in H1 FY24
- ❑ Nephrology & urology and neurosciences grew 40%+, while Gastroenterology, Pulmonology and Oncology grew over 2x on a YoY basis; Radiation oncology line has arrived at Noida extension, and is expected to start operations in Jan-24, offering full spectrum of oncology treatment, while robotic surgeries is expected to start operations in the coming quarter
- ❑ The Income Tax Department conducted a search operation at the Company premises from October 19th to 22nd, 2023 and did not find any preliminary unaccounted cash or incriminating evidences during the said operation. The company is duly replying to the queries of the tax authorities and does not foresee any impact on the operating and financial performance of the company

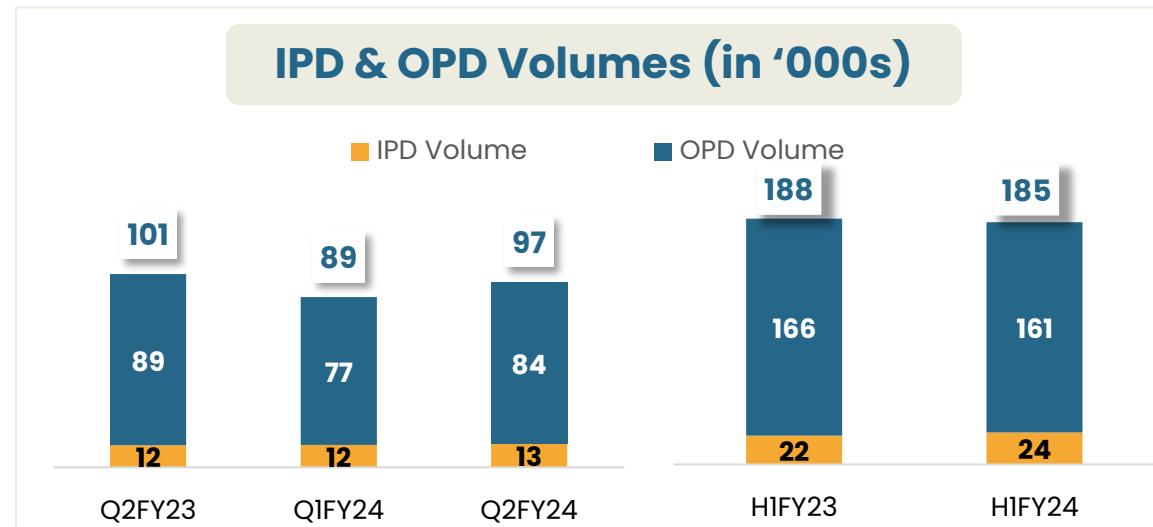


Operational KPIs

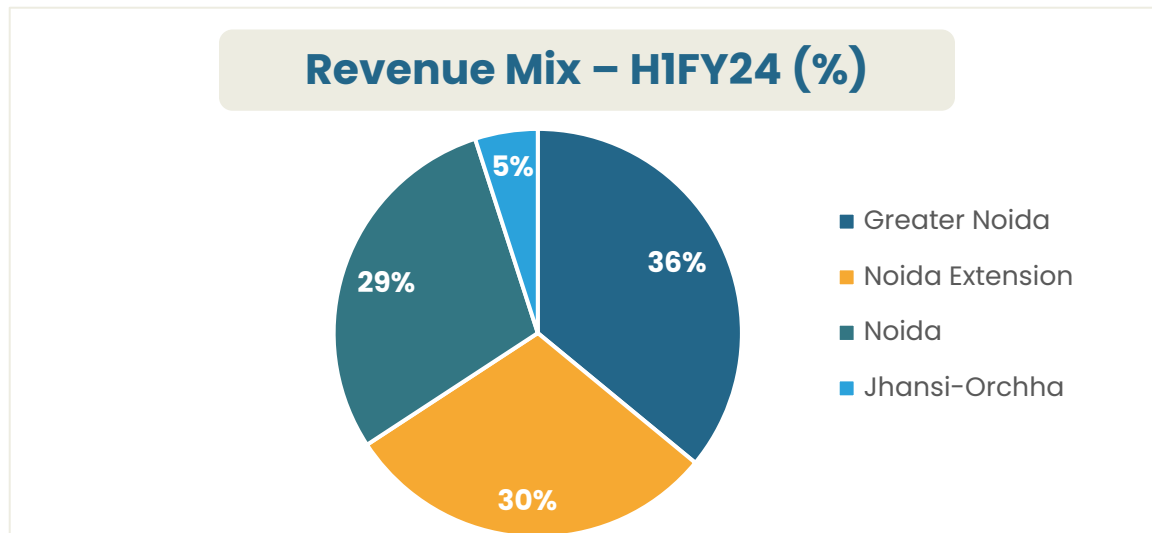
IPD & OPD Revenue (Rs mn)



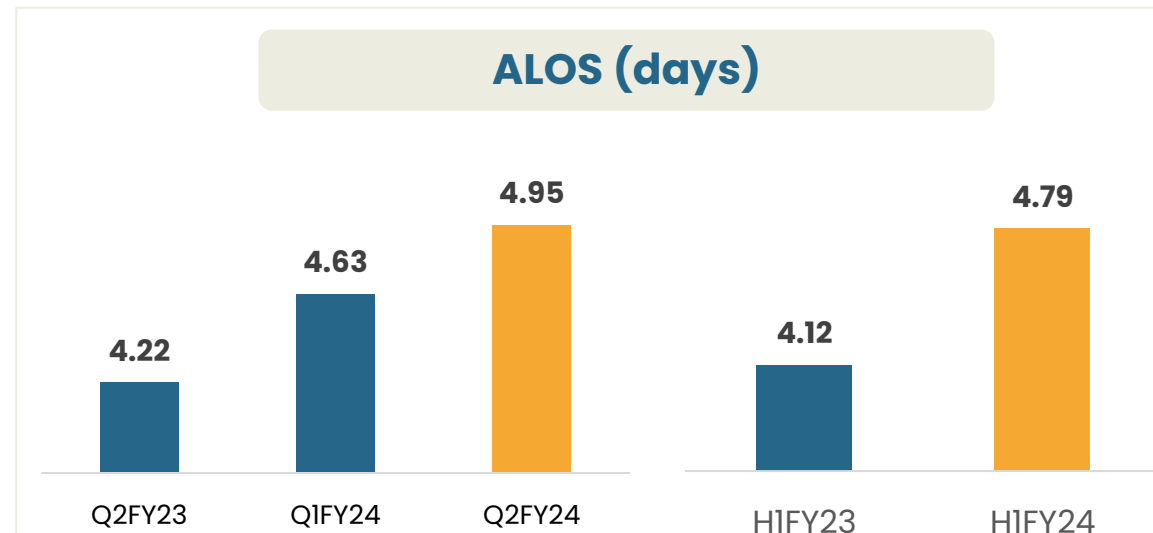
IPD & OPD Volumes (in '000s)



Revenue Mix – H1FY24 (%)



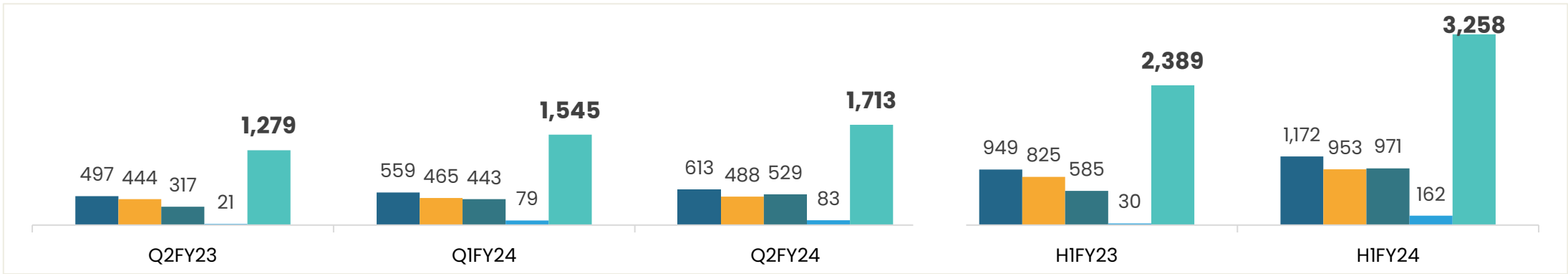
ALOS (days)



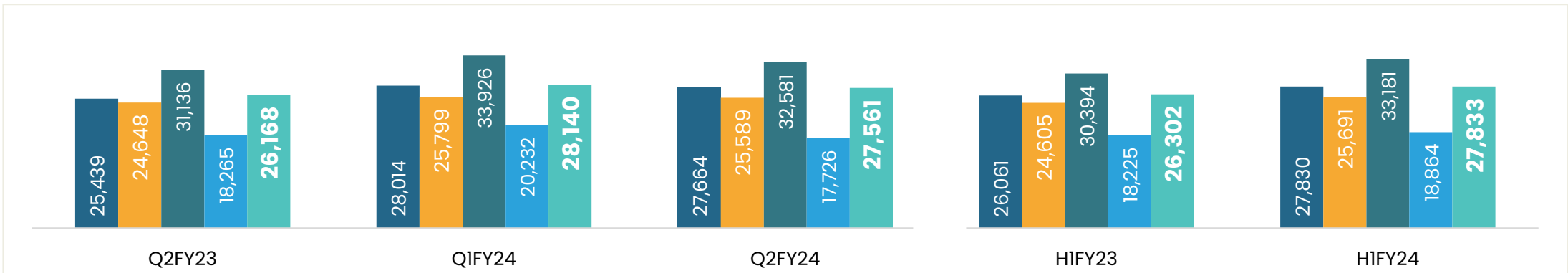


Operational KPIs

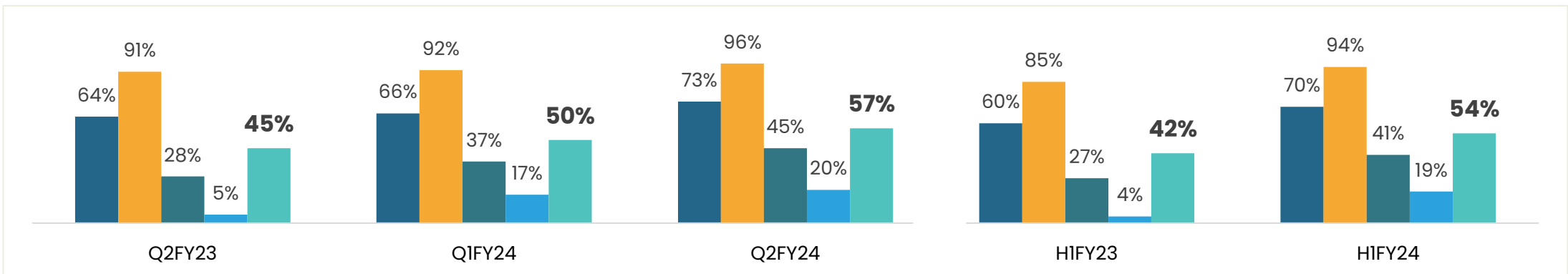
Revenue (Rs mn)



ARPOB (Rs)



Occupancy (%)

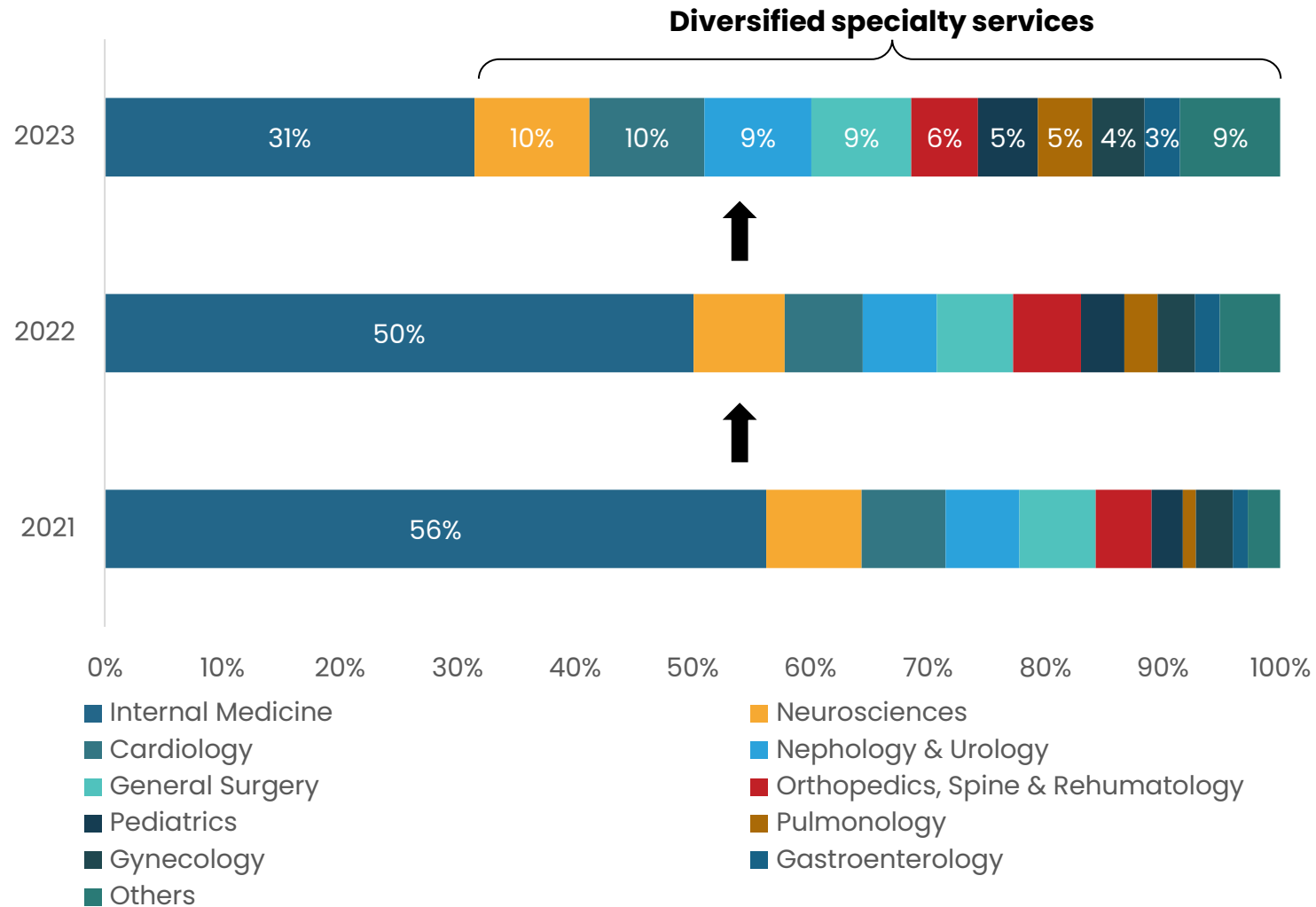
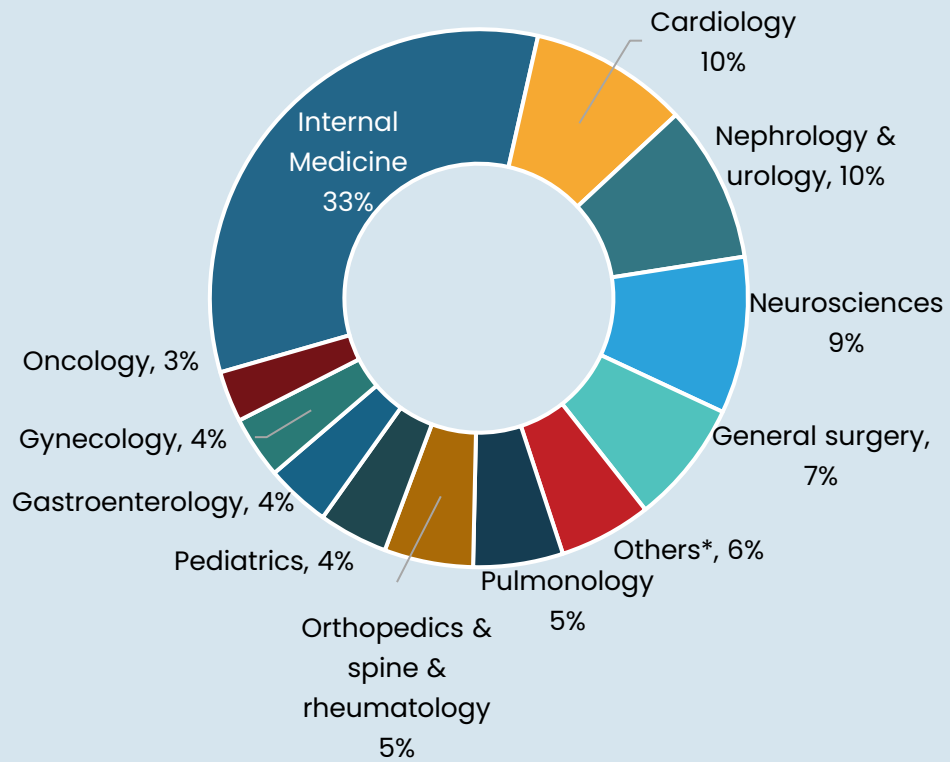


■ Greater Noida ■ Noida ■ Noida Extension ■ Jhansi-Orchha ■ Consolidated



Our Specialties

H1 FY24 Mix (%)





Clinical Achievements

100 SUCCESSFUL KIDNEY TRANSPLANTS AT YATHARTH

Wife gives new lease of life to husband by donating her kidney



Yatharth's Doctors and team with Patient after Successful Kidney Transplant

GREATER NOIDA: Yatharth Group of Hospitals has emerged as one of the leading healthcare institutions for organ transplants. Recently, 100 kidney transplants have been successfully performed at their hospitals, located at Noida Extension and Greater Noida, in a short span. The 100th kidney transplant has been done at Yatharth Hospital, Greater Noida on a 39-year-old man suffering from high blood pressure over 5 years. He had a sudden

We see this milestone as a testament to the advancement of our clinical excellence practices at our hospitals. As we strive to keep our people healthy, we will continue to remain committed to delivering quality healthcare that matches international standards, while maintaining an emphasis on results and care.

—Dr. Kapil Tyagi, Managing Director, Yatharth Group of Hospitals

First Successful HIPEC Cancer Surgery



Patient treated via Cytoreductive Surgery & Hyperthermic Intraperitoneal Chemotherapy (HIPEC)

By Dr. Kanuj Malik
(Surgical Oncologist)
& Yatharth Hospitals Specialist Team

Yatharth Hospital organized WALKATHON to create awareness on heart health

Greater Noida: Yatharth Super Speciality Hospital, Greater Noida took a significant step towards promoting heart health awareness by organizing a WALKATHON on the occasion of World Heart Day. The event, titled 'Chalta Rahe Mera Dil,' aimed to shed light on the increasing prevalence of cardiovascular diseases in India and the transformative impact of embracing healthy lifestyle on heart health. The WALKATHON, which commenced from the hospital premises, was inaugurated by Indian National Cricketer Bhuvneshwar Kumar, who honored the occasion as the Guest of Honour, in esteemed presence of Cricketer Saba Karim, Dr Ajay Tyagi, Chairman, Yatharth Group of Hospitals, Dr Kapil Tyagi, Managing Director, Yatharth Group of Hospitals, and Mr. Amit Singh, CEO, Yatharth Group of Hospitals, joined by numerous doctors and dedicated hospital staff. An impressive turnout of over 1000 participants, including local residents and senior citizens, joined the walkathon. All attendees received complimentary T-shirts and refreshments, and the winners had the opportunity to claim attractive prizes. Additionally, every participant received free coupons for cardiac health checkups. Following the walkathon, an

aimed to unite experts in the field and educate people on making simple lifestyle changes to mitigate this life-threatening risk of heart diseases.

Mr. Amit Singh, Group CEO of Yatharth Group of Hospitals, said that heart problems are no longer confined to the elderly. Poor lifestyle choices such as smoking, alcohol consumption, unhealthy eating habits, and a lack of physical activity have led to a higher incidence of premature heart issues. He stressed that while inherited conditions cannot be controlled entirely, lifestyle changes can make a significant difference.

Dr. Sunil Kumar Baliyan, Assistant Medical Director, Yatharth Hospital, Greater Noida, expressed concern that many people remain unaware of the heart attack symptoms, and public events like the walkathon and health talks serve as a platform to raise awareness & educate people on preventing and surviving heart attacks.

Reports indicate that over 2.8 million people in India are at risk of various forms of heart diseases, with a significant number of people unaware of how their neglectful habits are jeopardizing their cardiac health. The simplest way to prevent heart diseases is to steer clear of sedentary lifestyles and



Dr. Amreen Singh
MBBS, MD, ISAR-ASPIRE
Fellowship in Reproductive Medicine
Senior Consultant
Fertility & IVF Specialist

Make Your
Parenthood Dreams
Come True at Yatharth Centre for
IVF & Fertility

5+ Successful
IVF Cycles
Performed in Just 3 Months
Since Launch of IVF Program

NEW ANGIOPLASTY TECHNIQUE AT YATHARTH SAVES 91-YEAR-OLD

GREATER NOIDA (WEST): Heart attack and other cardiovascular diseases have remained a major health concern around the world. Current statistics show a rising incidence of heart disease in both older and younger population.

Team of doctors at Yatharth Hospital, Noida Extension performed the Intravascular Lithotripsy to open a severely calcified blocked artery in a 91 years old diabetic patient, who had a heart attack. The patient was diagnosed with Inferior wall MI (myocardial infarction) and blockages in the major three vessels of the heart. He had 90% blockage in right coronary artery (RCA) and left anterior descending artery (LAD) and 75 % blockage in left circumflex artery (LCX), out of which LAD and LCX were having calcified disease. Considering the factors such as age and comorbid conditions of patient, it was decided to take him for angioplasty of culprit RCA disease and staged angioplasty (PTCA) to LAD with Intravascular Lithotripsy (IL). Shockwaves were given inside



Doctors Successfully Remove Rare Paraganglioma Tumor

A middle aged woman, who was suffering from a rare type of tumor, called Paraganglioma, has been successfully operated upon at Yatharth Hospital, Noida Extension. The team of Gastrointestinal Surgeons, backed by Cardiologist, Endocrinologist and Anaesthesiologists, successfully treated the patient by performing a complex surgery.



Dr Sanjay Singh Negi with patient after treatment

20%. The symptoms were caused by the high amounts of hormone secreted by the tumor. main surgical challenge was location and size of tumor. It was a large tumor of size 8x10 cm,



Profit & Loss Summary

| Particulars (Rs Mn) | Q2FY24 | Q2FY23 | Change YoY | Q1FY24 | Change QoQ | H1FY24 | H1FY23 | Change YoY |
|--------------------------------------|--------------|--------------|----------------|--------------|-----------------|--------------|--------------|----------------|
| Revenue from Operations | 1,713 | 1,279 | 34% | 1,545 | 11% | 3,258 | 2,390 | 36% |
| Medical Consumables & Pharmacy items | 360 | 231 | 56% | 281 | 28% | 641 | 444 | 44% |
| Employee Expenses | 284 | 237 | 20% | 268 | 6% | 552 | 433 | 27% |
| Other Expenses | 613 | 475 | 29% | 582 | 5% | 1,195 | 921 | 30% |
| EBITDA | 456 | 335 | 36% | 414 | 10% | 870 | 592 | 47% |
| EBITDA Margin % | 26.6% | 26.2% | 40 bps | 26.8% | (20 bps) | 26.7% | 24.8% | 192 bps |
| Depreciation and amortisation | 69 | 63 | 10% | 69 | 0% | 138 | 123 | 12% |
| Financial Cost | 29 | 50 | (42%) | 59 | (51%) | 89 | 95 | (6%) |
| Other Income | 38 | 7 | 443% | 8 | 375% | 46 | 13 | 254% |
| Profit Before Tax (PBT) | 396 | 230 | 72% | 294 | 35% | 689 | 387 | 78% |
| Tax | 120 | 68 | 76% | 103 | 17% | 223 | 115 | 94% |
| Profit After Tax (PAT) | 276 | 162 | 70% | 190 | 45% | 466 | 272 | 71% |
| PAT Margin % | 16.1% | 12.7% | 345 bps | 12.3% | 380 bps | 14.3% | 11.4% | 293 bps |



Balance Sheet

| Particulars (Rs Mn) | Sep-23 | Mar-23 |
|----------------------------------|--------------|--------------|
| Shareholders Equity | 8,065 | 1,830 |
| Borrowings | 105 | 2,638 |
| Lease Liabilities | 26 | 36 |
| Trade Payables | 146 | 169 |
| Other financial liabilities | 162 | 142 |
| Other liabilities and provisions | 38 | 45 |
| Total Liabilities | 8,542 | 4,860 |

| Particulars (Rs Mn) | Sep-23 | Mar-23 |
|-----------------------------------|--------------|--------------|
| Fixed Assets (including Goodwill) | 2,925 | 2,950 |
| Right to Use Assets | 25 | 35 |
| Financial Assets | 16 | 20 |
| Inventories | 59 | 61 |
| Trade Receivables | 1,741 | 1,076 |
| Cash & Bank Balances | 3,240 | 384 |
| Other assets | 535 | 333 |
| Total Assets | 8,542 | 4,860 |



About The Company

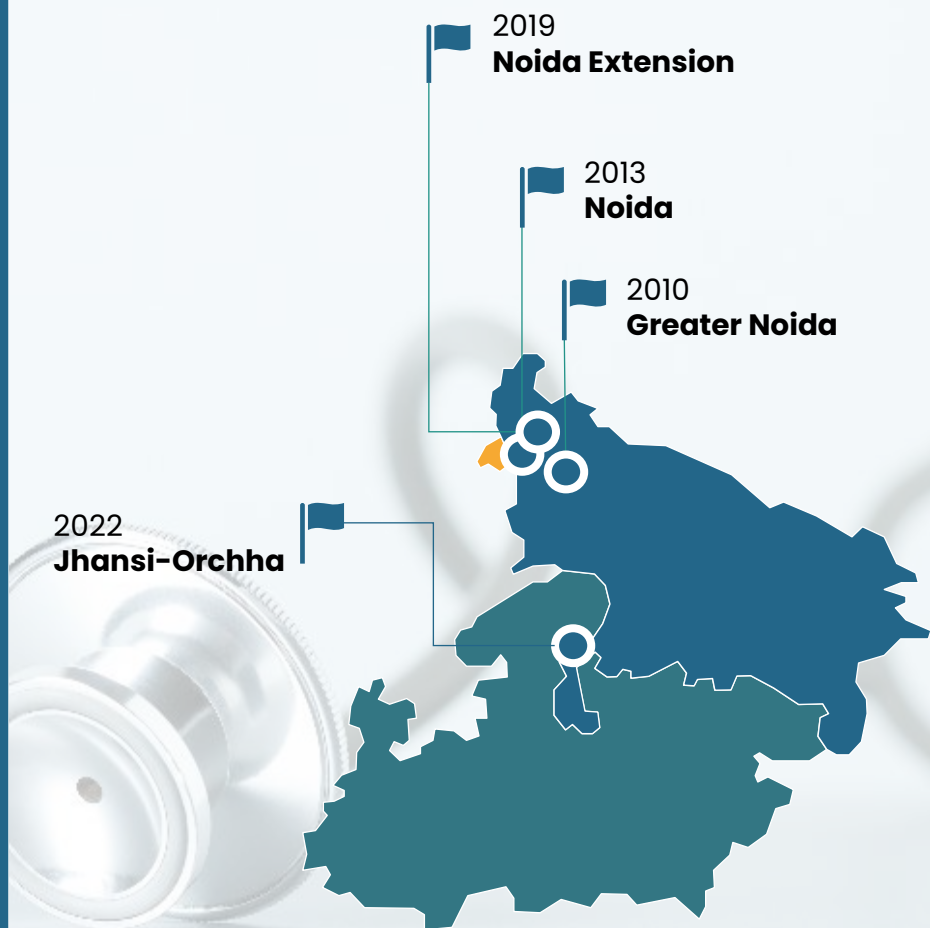


At a Glance

Leading super specialty hospital in Delhi-NCR



Among top **10** largest private hospitals of Delhi NCR region in terms of number of beds



*H1FY24 figures

One-stop destination for patient needs providing all levels of healthcare services from primary to tertiary

4
Hospitals

10
Center of Excellence

1,405
Operational Beds

Rs. 27,833
ARPOB*

4.79 days
ALOS*



Revenue



EBITDA



PAT



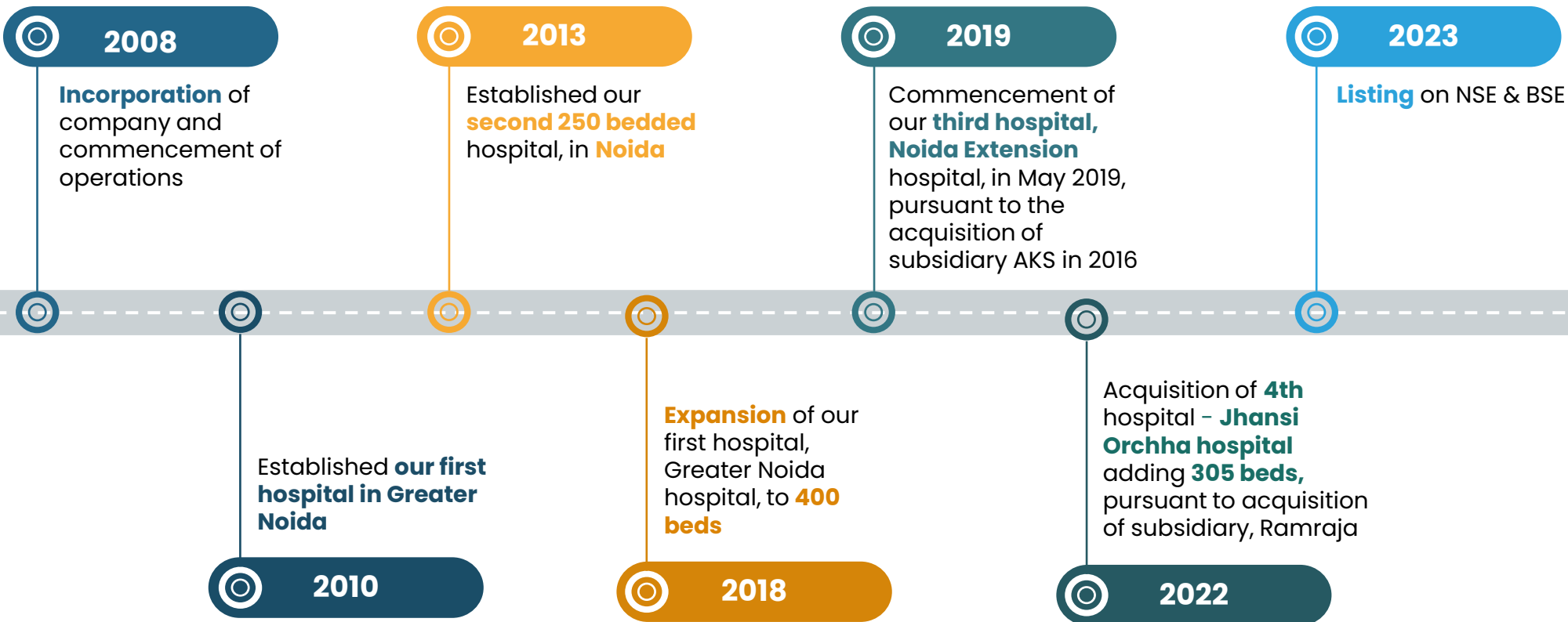
RoCE

| | Revenue | EBITDA | PAT | RoCE |
|---------|---------------------------------|---|---|-------|
| FY23 | Rs 5,203mn FY21-23 CAGR +51% | Rs 1,338mn Margin 25.7% FY21-23 CAGR +41% | Rs 658mn Margin 12.6% FY21-23 CAGR +90% | 26.1% |
| H1 FY24 | Rs 3,258mn +36% YoY | Rs 870mn Margin 26.7% +190bps YoY | Rs 466mn Margin 14.3% +290bps YoY | 24.5% |



Our Journey

Growing presence across regions and services



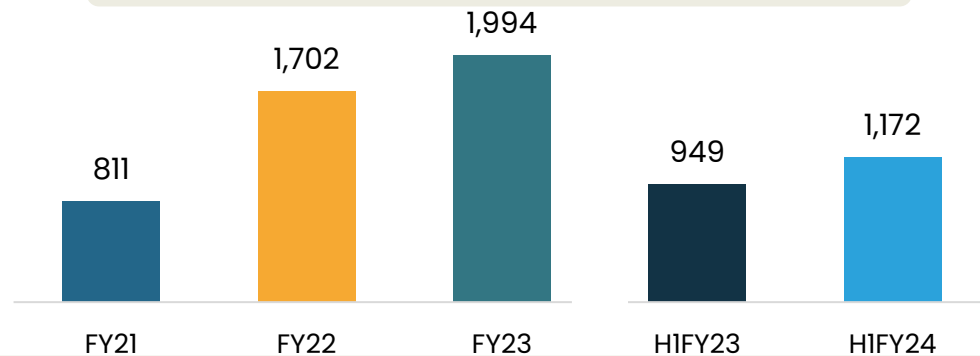
Continued expansion into specialized services - Neurology, Cardiology, Nephrology, Orthopedics and Oncology

Plan to introduce radiation therapy and liver transplant operations

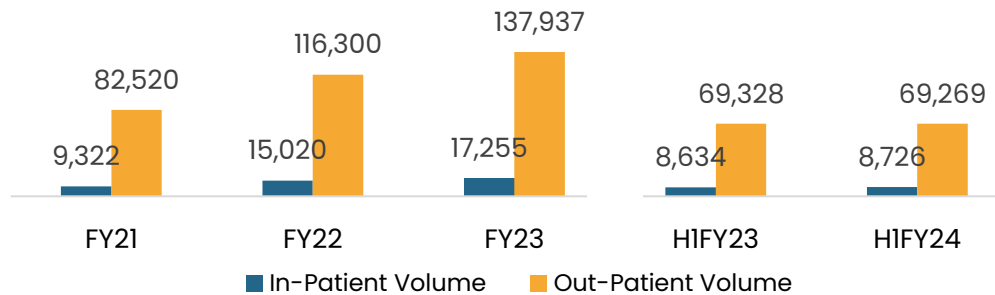


Greater Noida Hospital Overview

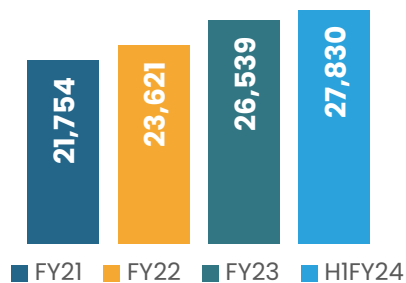
Revenue from Operations (Rs mn)



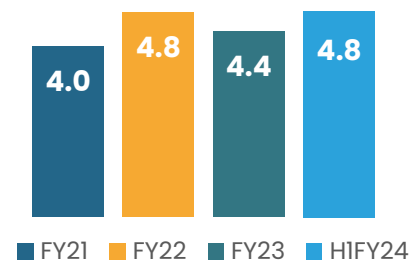
In-Patient and Out-Patient Volume



ARPOB (Rs)



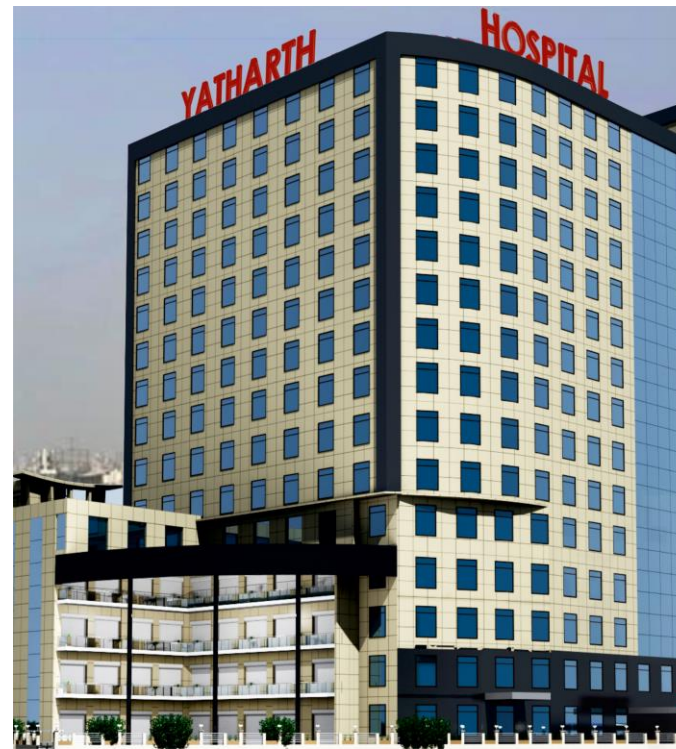
ALOS (days)



Provides a wide spectrum of super specialty services in the field of cardiology, cardiovascular and thoracic surgery, neurology, neurosurgery, urology, nephrology, oncology, gastroenterology etc.

Strategy to develop this hospital as the Centre of Excellence for Human Organ Transplant and as a major center for medical tourism

Company has acquired land parcel of 1,885 sq mt adjacent to hospital, aimed towards expansion of bed capacity to 600 from 400 presently



2010 Incorporated



400 Bed Capacity



112 ICU



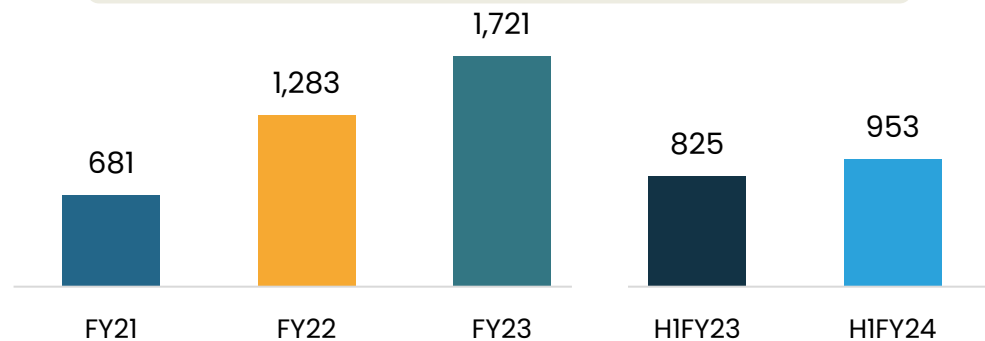
70% Occupancy

Note: HIFY24 figures

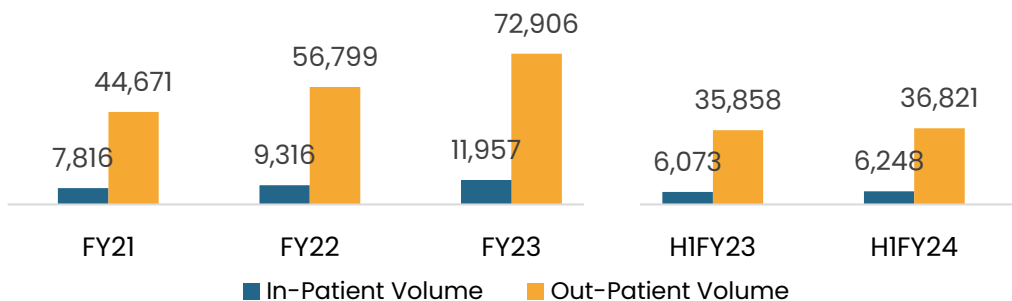


Noida Hospital Overview

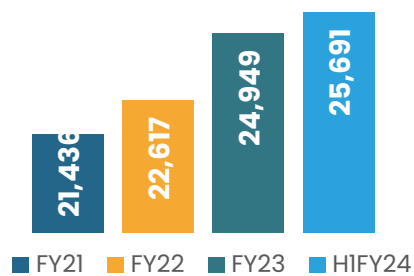
Revenue from Operations (Rs mn)



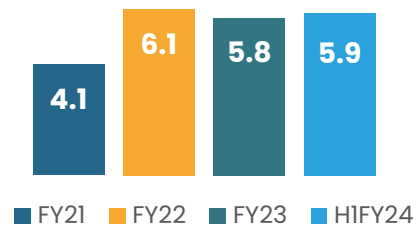
In-Patient and Out-Patient Volume



ARPOB (Rs)

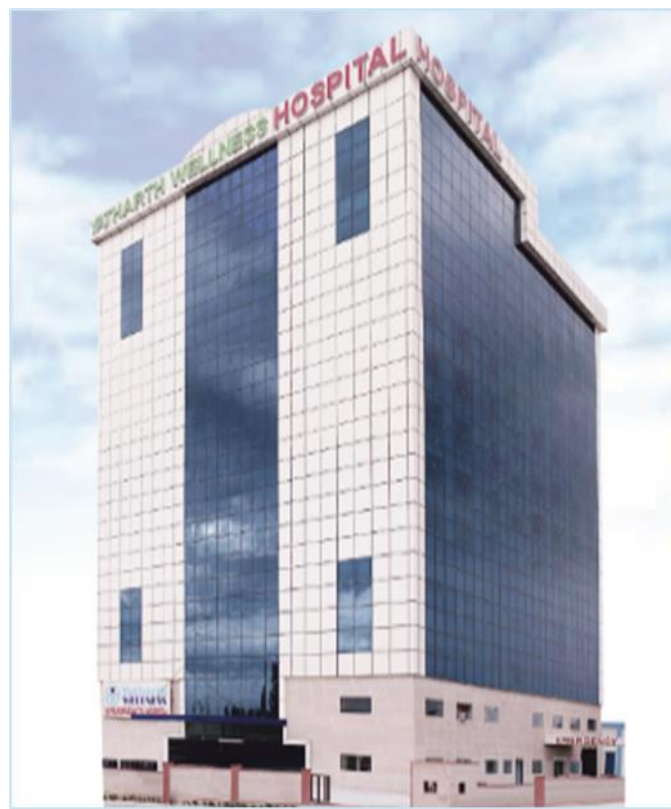


ALOS (days)



Provides services across 30 specialties, including cardiac sciences, orthopedics, nephrology, urology, neurosciences, gastroenterology, etc.

Strategy to improve ALOS and improve the combination of super specialties, for better ARPOB



2013 Incorporated



250 Bed Capacity



81 ICU



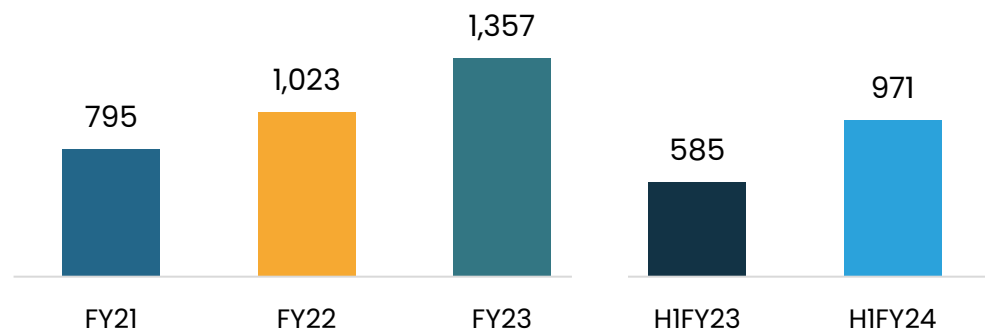
94% Occupancy

Note: HIFY24 figures

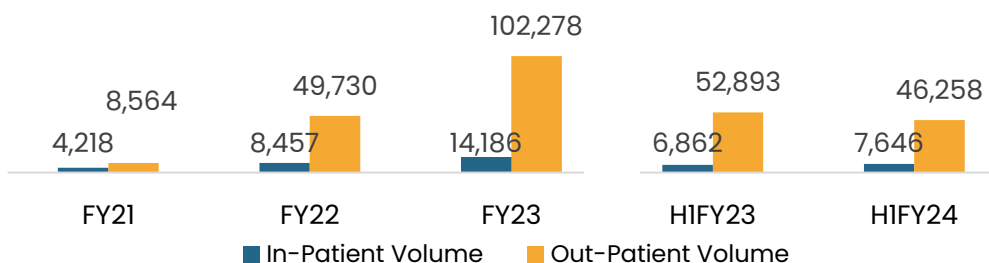


Noida Extension Hospital Overview

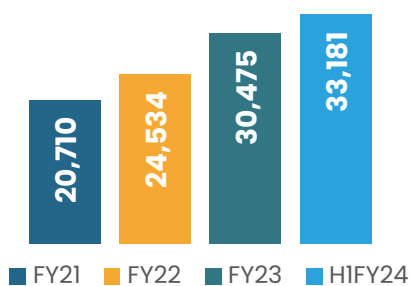
Revenue from Operations (Rs mn)



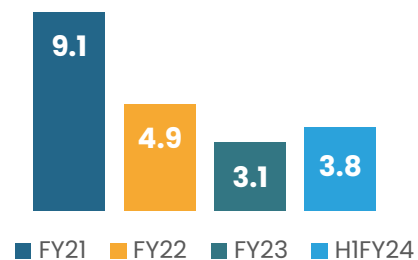
In-Patient and Out-Patient Volume



ARPOB (Rs)



ALOS (days)



Plan to develop this hospital as a Centre of Excellence for oncology treatment and robotic surgeries

Plan to start liver transplant operations; recently started bone marrow and kidney transplant operations. Radiation oncology line expected to be commissioned by Jan-24, offering full spectrum of oncology treatments

Company is declared as highest bidder for an adjacent land, which will support future bed capacity expansion



2019 Incorporated



450 Bed Capacity



125 ICU



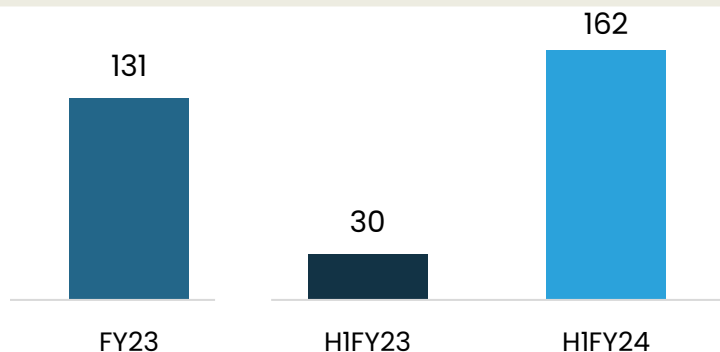
41% Occupancy

Note: HIFY24 figures

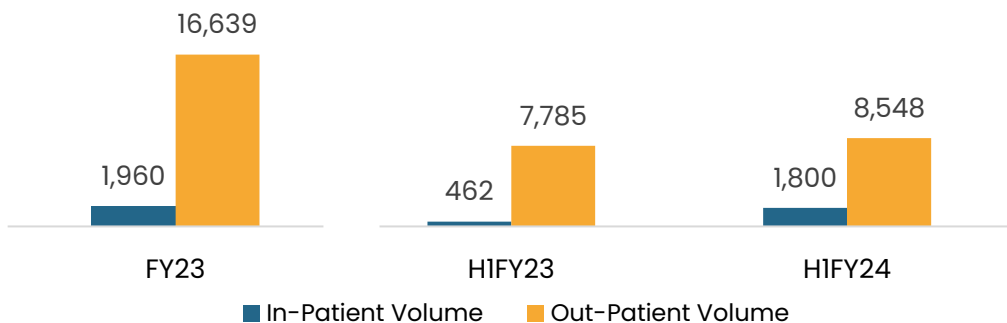


Jhansi – Orchha Hospital Overview

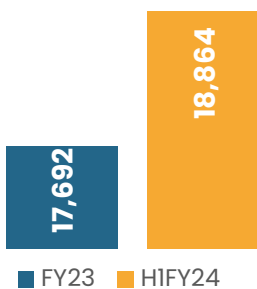
Revenue from Operations (Rs mn)



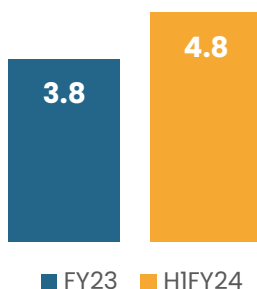
In-Patient and Out-Patient Volume



ARPOB (Rs)



ALOS (days)



One of the largest hospital in Jhansi-Orchha-Gwalior region, has infrastructure to operate all the major super specialties

Acquired in FY22, aimed at further expanding into new geographies and growing presence in the regional healthcare market

Plan to introduce a fully functional oncology treatment unit in FY2025



2022 Incorporated



305 Bed Capacity



76 ICU



19% Occupancy

Note: HIFY24 figures



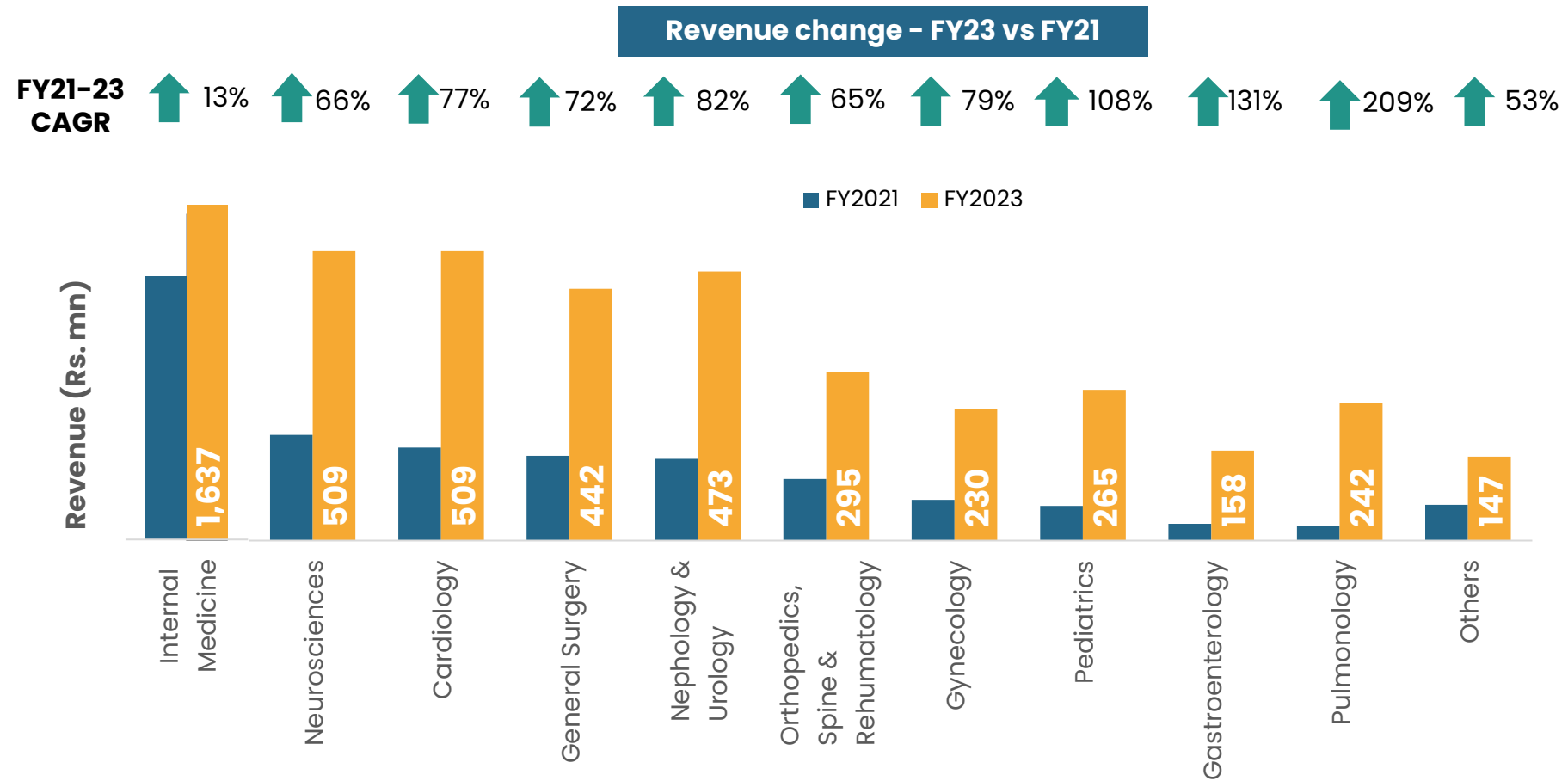
Our Specialties

Expanding share of high value specialties

30 Specialties and Super specialties including **10** Centers of Excellence (COE)

Our COEs

- Centre of Internal Medicine
- Centre of Cardiology
- Centre of Neurosciences
- Centre of General surgery
- Centre of Nephrology & Urology
- Centre of Pediatrics
- Centre of Gastroenterology
- Centre of Pulmonology
- Centre of Gynecology
- Centre of Orthopedics & Spine & Rheumatology

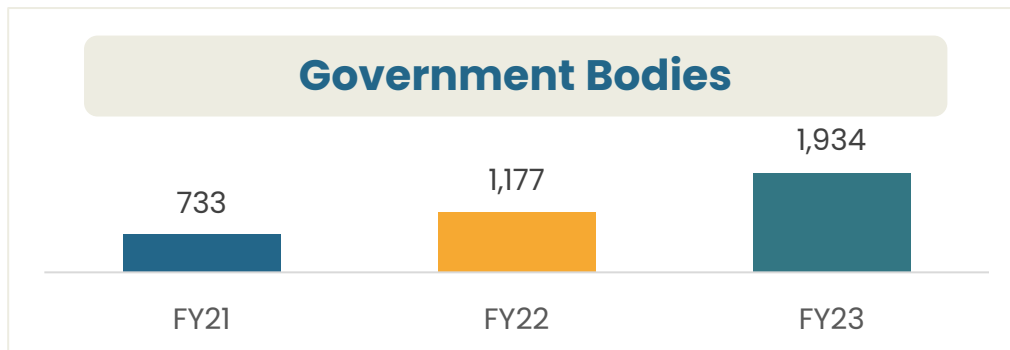
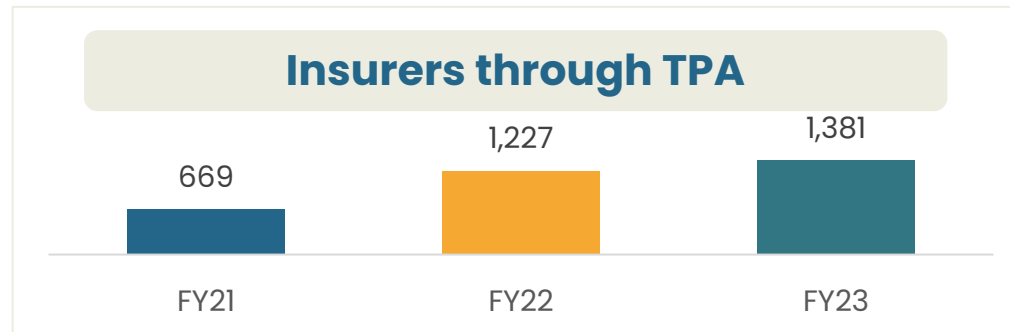
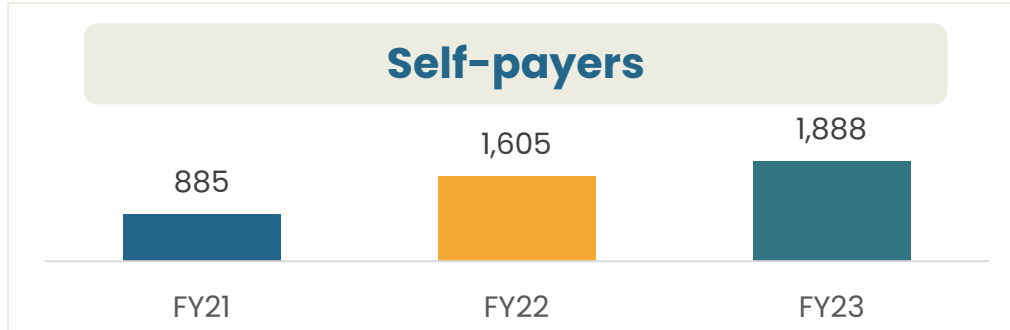


- Increase in share of higher value specialties such as Cardiology and Neurosciences, leading to higher ARPOB
- Organ transplant operations started in December 2022
- Radiation oncology lines expected to be commissioned by January 2024, while robotic surgeries expected to start in the coming quarter

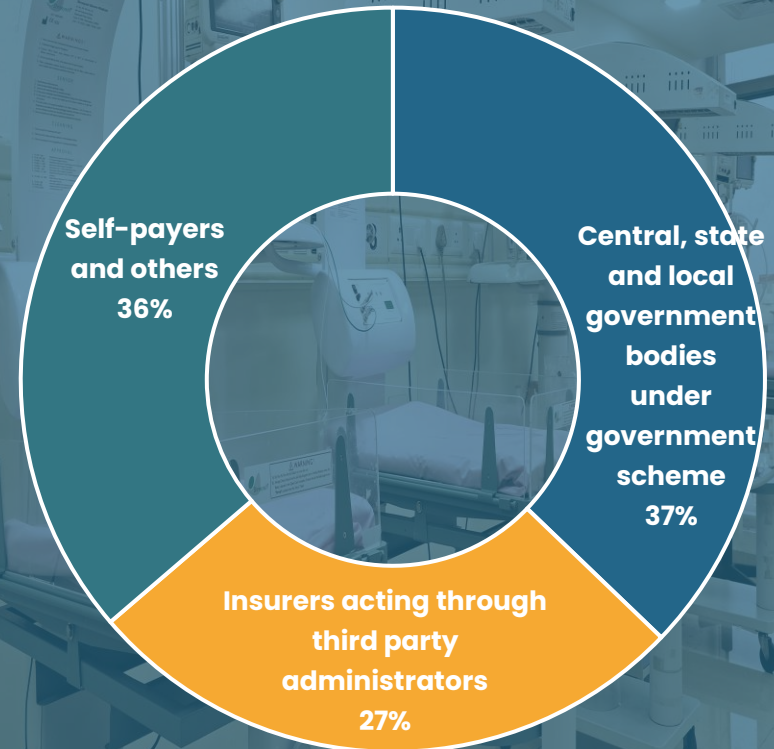


Payer mix

Balanced revenue split between payer categories



FY2023





**OUR
STRENGTHS**



Strengths

Among the leading super-specialty hospital in Delhi NCR



Regional advantage

Advanced and high-end medical equipment and technology



Experienced and professional management team

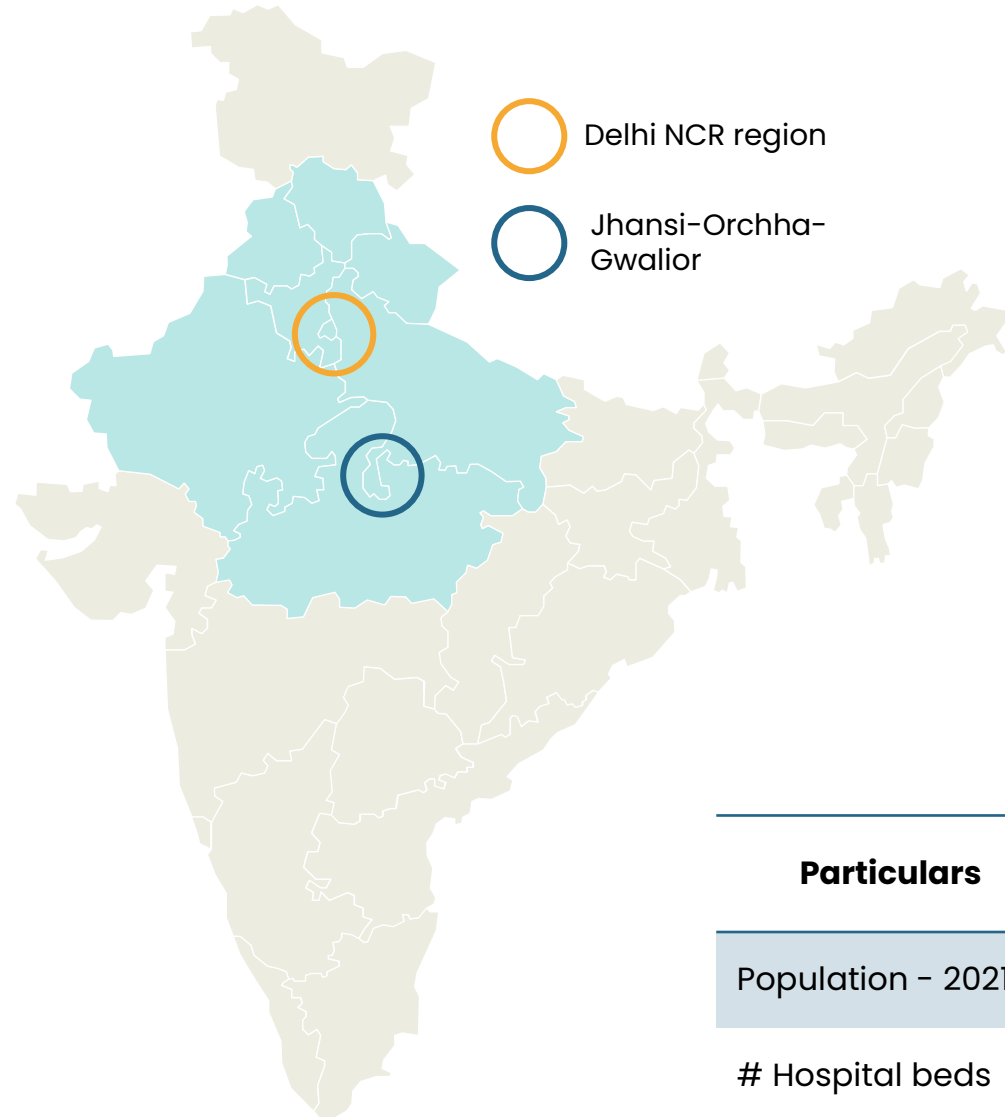
Team of highly qualified medical professionals



Track record of stable operating & financial performance



Leading hospital in Delhi NCR, attracts patients from adjoining states with inadequate healthcare facilities



 Delhi NCR region

 Jhansi-Orchha-Gwalior

2 of Yatharth's hospitals are amongst top 10 largest private hospitals in Delhi NCR*

- Noida, Greater Noida and Noida extension attract patients from the NCR region, other nearby states and even internationally
- Even with high bed densities, hospitals in the region have shown high occupancy rates indicating potential for further growth and expansion
- Opportunity to expand in other tier II cities of Northern India
- Diversified mix in terms of specialties, hospitals and customers allows to maintain a relatively de-risked business proportions

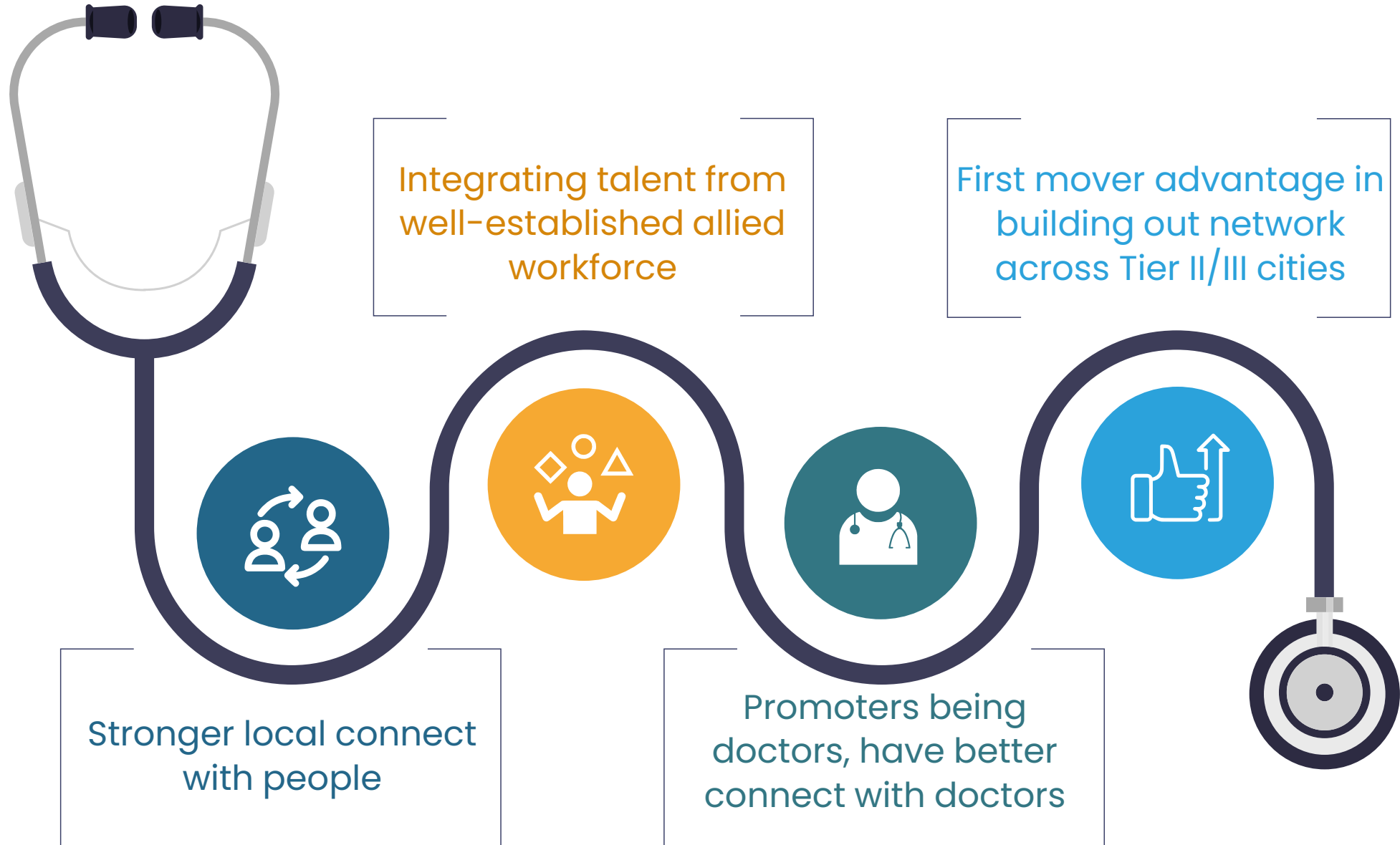
| Particulars | Delhi-NCR | Noida | Greater Noida | Noida Extension | Ghaziabad | Jhansi-Orchha-Gwalior |
|-------------------|-------------|--------------|---------------|-----------------|--------------|-----------------------|
| Population - 2021 | ~70 million | ~0.8 million | ~0.8 million | ~0.4 million | ~6.5 million | ~3.7 million |
| # Hospital beds | ~163,000 | ~4,300 | ~2,500 | ~1,000 | ~7,200 | ~7,900 |

*In terms of number of beds in FY2023

Source: CRISIL



Regional Advantage





Advanced and high-end medical equipment and technology

- Hospitals are equipped with machines and devices with **sophisticated technology**
- Strive to **introduce cutting-edge medical technology** and **state-of-the-art equipment**

- Catheterization Laboratory
- Computerized Tomography Scan (CT Scan)
- Magnetic Resonance Imaging (MRI)
- State of the art imaging equipment – Mammography, Advanced EEG, Nerve conduction velocity, advanced surgical equipment etc.

- Well-equipped modular and other operation theatres with three stage air filtration and laminar flow
- Operating microscopes, image intensifiers, and laparoscopic equipment

Diagnostic Equipment



Certifications



Operation Theatres



Critical care Equipment

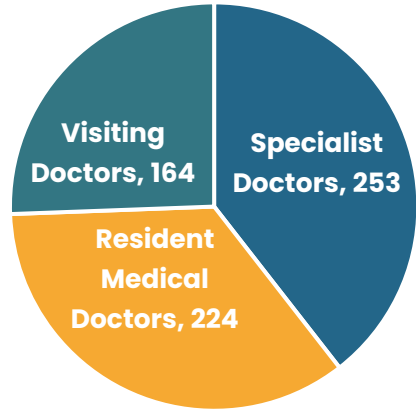
- All hospitals are NABH accredited
- Received NABL certification for Noida Extension hospital, and Greater Noida hospital

- Critical care units are equipped with high-end patient monitoring devices, ventilators and dedicated isolation rooms
- Facilities for haemodialysis, sustained low-efficiency dialysis, endoscopy and bronchoscopy are available 24x7 by the bedside

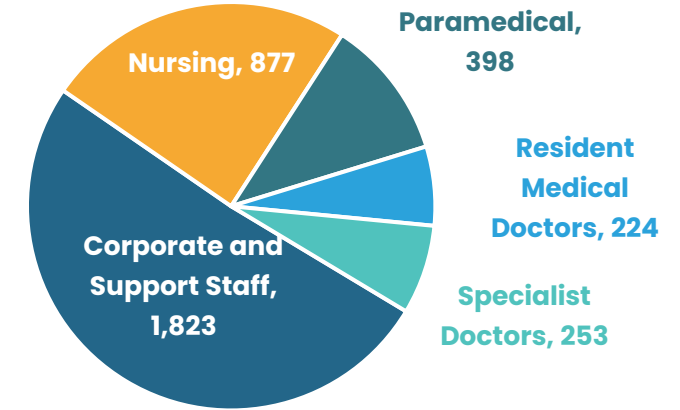


Team of highly qualified medical professionals

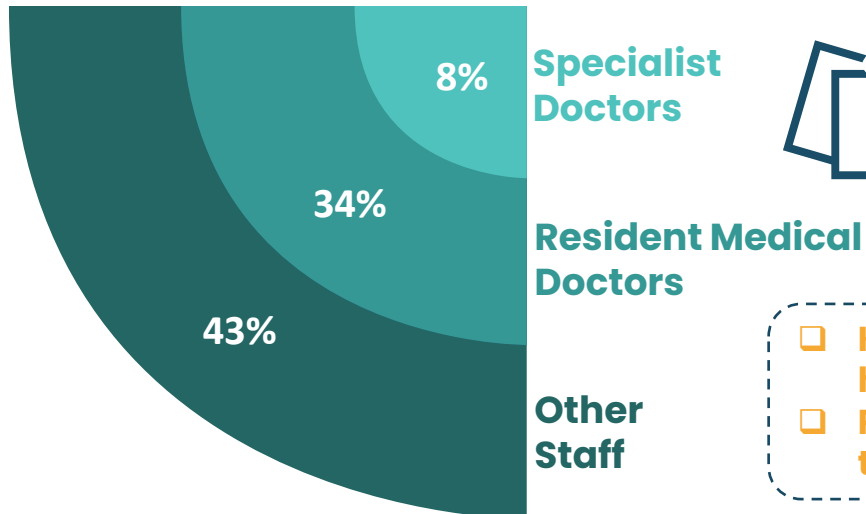
Number of Doctors (Sep'23)



Full Time Employees (Sep'23)



Attrition to ease amidst strategic initiatives



- Introduced DNB program across 8 specialties in 2 of the hospitals
- DNB program to reduce attrition of Resident Medical Doctors
- Total 24 resident doctors have joined the DNB program till date

- Keep staff abreast with global developments concerning the health sector
- Provide better doctor visibility amongst the potential patients through marketing and awareness campaigns





Experienced and professional management team



Leadership

Promoted by experienced medical professionals, Dr. Ajay Kumar Tyagi and Dr. Kapil Kumar



Management

Led by experienced and qualified professional management team



Brand

Strong brand equity led by

- ✓ *First mover advantage in regional territories*
- ✓ *One of the best healthcare infra*
- ✓ *Personalized connect with patients*



Dr. Ajay Kumar Tyagi
Chairman & Whole-time Director



Dr. Kapil Kumar
Managing Director



Yatharth Tyagi
Whole-time Director



Amit Kumar Singh
Chief Executive Officer



Deepak Kumar Tyagi
President, Strategy and Finance



Pankaj Prabhakar
Chief Financial Officer



Track record of stable operating and financial performance



- 1. Stable** operating & financial **performance**
- 2. Continued growth** over the past three fiscals



Growth led by **strong operational efficiency**:

1. Streamlining clinical and administrative functions
2. Continually introducing process innovations
3. Maintaining economies of scale

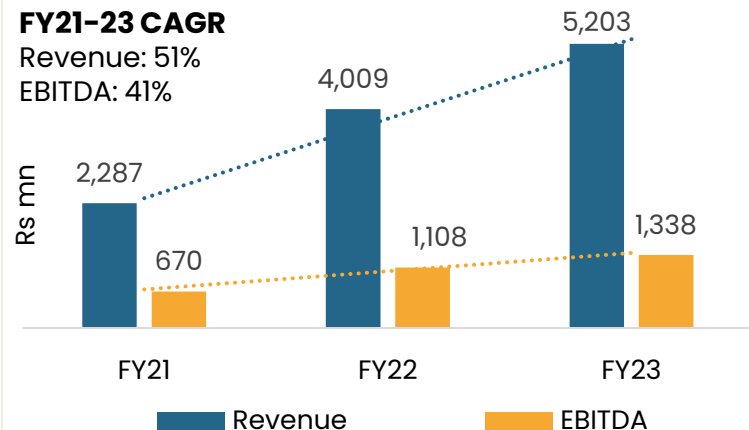


Optimizing Capex Allocation

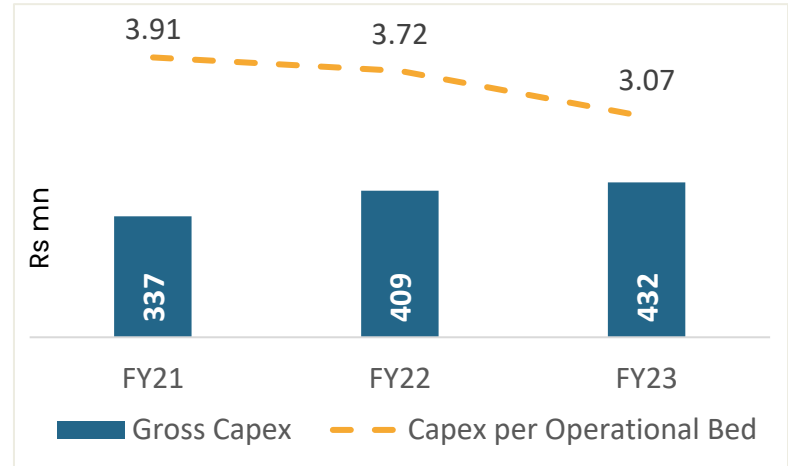
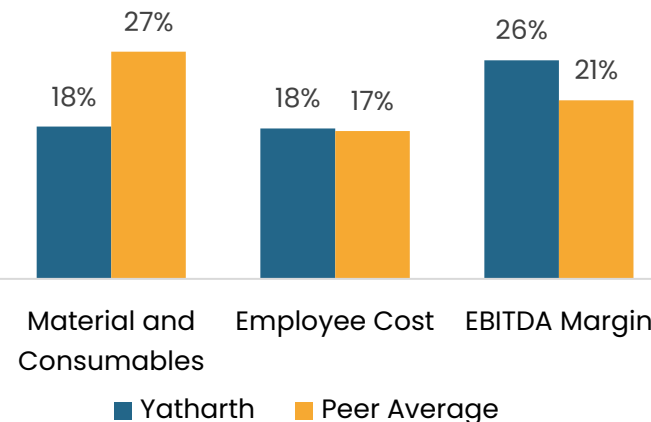
1. Reinvesting in increasing bed capacity and opening new hospitals
2. Incurring lower capital expenditure per operational bed
3. Making optimal use of the available area in our hospitals and working better with equipment suppliers

FY21-23 CAGR

Revenue: 51%
EBITDA: 41%



FY23 (% of revenue)





Growth Strategy



Continue to improve our quality of care and operational efficiencies



Introduce new specialties at existing hospitals



Grow medical tourism segment to attract international patients



Augment scale through organic and inorganic manner in current markets and expand into adjacent regions



Further leverage technology to grow operations



Key Growth Drivers (1/2)



Improving specialty mix towards high value specialties

- Increase in share of higher value specialties such as Neurology, Cardiology, Nephrology, Orthopedics and Oncology, resulting in higher ARPOB
- Further strengthening of super-specialties by on-boarding new reputable and experienced doctors
- Incremental share of organ transplant in Greater Noida & Noida Extension to enhance mix of high value specialties

Introduce new specialties at existing hospitals

- Noida Extension taking the lead by offering radiation line for oncology treatments
- Kidney Transplant already started at Noida Extension & Greater Noida, and liver transplant to start soon

Grow medical tourism segment to attract international patients

- Close proximity to the upcoming Asia's largest airport at Greater Noida
- Focus on orthopedics, cardiac sciences, gastrointestinal surgery and urology for international patients
- Align marketing strategies to target medical tourists
- Started soft marketing of radiation line



Key Growth Drivers (2/2)



Targeting Balanced Growth

- Augment scale through organic and inorganic manner in current markets and expand into adjacent regions
- Expand in Tier II cities of Northern India
- Acquired adjacent land parcels in Greater Noida & Noida extension, to support future growth opportunities

Leverage technology to grow operations

- Adopt the latest medical technologies and equipment to improve the quality of care and augment success rates of surgeries
- Plan to introduce robotic surgeries

Improving utilization & Jhansi hospital stabilization

- Focus towards increasing ARPOB and better management of ALOS in Noida, Greater Noida & Noida Extension
- Jhansi operations began in FY23, with a utilization of 8%. With stabilization of Jhansi hospital, ARPOB & utilization to improve in the coming quarters



Appendix





Board of Directors (1/2)



Dr. Ajay Kumar Tyagi
Chairman & Whole-time Director

- Over 17 years of experience in medical care and hospital management
- Associated with the Company since its incorporation
- Previously associated with Medical Health Family Welfare U.P. L.K.O
- Holds a degree of bachelor of medicine, bachelor of surgery, and diploma in orthopaedics



Dr. Kapil Kumar
Managing Director

- Over 17 years of experience in medicine and healthcare
- Associated with the Company since its incorporation
- Previously associated with Lady Hardinge Medical College, Smt. Sucheta Kriplani Hospital and Noida Orthopedic Hospital
- Holds a degree of bachelor of medicine, bachelor of surgery, and master of surgery in orthopedic surgery. Also completed magister chirurgie in orthopedics



Yatharth Tyagi
Whole-time Director

- Associated with the company since 2019
- Holds a bachelor's degree in business and management from Leeds Beckett University, United Kingdom and holds a master of science degree in International Health Management from Imperial College, London
- Responsible for overall operations and business development for the company



Board of Directors (2/2)



Promila Bhardwaj
Independent Director

- Over 35 years of experience in public administration
- Joined Indian revenue services in the year 1979, and retired as DGIT (Systems) from Directorate of Income Tax (systems)
- Holds a degree of bachelor of arts and master's of arts in English, master of philosophy in social sciences, and master's diploma in public administration



Mukesh Sharma
Independent Director

- Over 35 years of experience in banking
- Previously associated with Bank of Baroda
- Holds a bachelor's degree in science agriculture & animal husbandry, master's degree in business administration and post graduate diploma in labour law, labour welfare and personnel management, also holds a degree of bachelor's of law



Sanjeev Upadhyaya
Independent Director

- Over 20 years of experience in community medicines
- Previously associated with E.S.I. Hospital, Aga Khan Foundation Project, United Nations' Children's Fund and other organizations
- Holds a bachelor's degree in medicine and bachelor of surgery, and doctor of medicine in community medicine



Management Team



Amit Kumar Singh
Chief Executive Officer

- Over 17 years of experience in hospital management
- Previously associated with Centre for Sight, Raksha Medicare Private Limited, Veeda Clinical Research Private Limited, Indira Gandhi Eye Hospitals, Radiant Life Care Private Limited
- Holds bachelor's degree in art, postgraduate diploma in Hospital and Health Management



Pankaj Prabhakar
Chief Financial Officer

- Over 16 years of experience incorporate finance of several healthcare institutions
- Previously associated with Rockland Hospital, Max Devki Devi Heart & Vascular Institute, Fortis Flt. L.T. Rajan Dhall Hospital, Artemis Medicare Services Private Limited, Max Healthcare Institute Limited and Asian Institute of Medical Sciences
- Holds a bachelor's degree and is an associate member of the Institute of Chartered Accountants of India



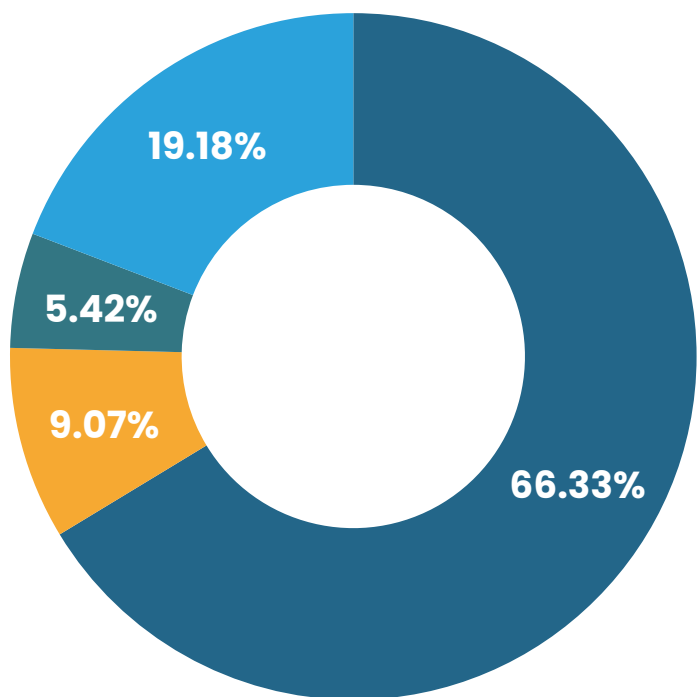
Deepak Kumar Tyagi
President, Strategy and Finance

- Approximately 14 years of experience incorporate finance
- Previously associated with Prometric Testing Private Limited and Mind Shapers Technologies Private Limited
- Holds a Bachelor's degree in commerce and completed course of study in French from University of Delhi
- Associate member of the Institute of Company Secretaries of India and the Institute of Chartered Accountants of India



Shareholding Pattern

Shareholding Pattern*



■ Promoter Group ■ DII ■ FII ■ Others

BSE Ticker

543950



NSE Ticker

YATHARTH



Market Capitalization*

Rs. 32,434 mn



No. of shares outstanding

8,58,50,233





Thank You

Yatharth Hospital & Trauma Care Services Ltd

CIN: L85110DL2008PLC174706

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Investor Relations

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