



REF:INABB:STATUT:LODR:PRESS REL:

May 3, 2023

BSE Limited
P.J. Towers
Dalal Street
Mumbai 400 001
(Attn : DCS CRD)

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No. C/1, G Block
Bandra-Kurla Complex, Bandra (E)
Mumbai 400 051

Attn: Listing Dept.

Dear Sirs

Sub: Press Release

We are sending herewith a copy of Press Release, which is being issued by the Company today to the media, for the information of the Stock Exchanges, as required under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Kindly take the same on record.

Thanking you,

Yours faithfully,

For ABB India Limited

Trivikram Guda
Company Secretary and Compliance Officer
ACS 17685

Encl: as above

BENGALURU, MAY 3, 2023

Solid start to the year with robust orders and profitability

ABB India Limited (standalone) posts Q1 CY2023 results

Q1 2023 HIGHLIGHTS

- Highest ever order growth in Q1 in last 5 years and 5 quarters, up by 36% y-o-y
- Robust revenue growth (22%) continues
- Order backlog shows a healthy step up of 37%
- Profit before tax and exception up by 66% y-o-y, PAT up by 65% on a like to like basis*
- Published the first integrated ABB India Annual Report
- Co-hosted the first ABB FIA Formula E World Championship race series in India

“We are pleased to report that the year has begun on solid footing, continuing the growth momentum set last year across orders, revenue, and profit. The first quarter witnessed our best-ever order intake as compared to Q1 of the last five years, complemented with seamless execution and delivery for our customers, resulting in consistent margin uptrend and further strengthening of a solid balance sheet. Our teams keep collaborating to serve our customers pan-India and across diverse market segments. We focus our investments in expanding our portfolio, deepening localization, capacity addition and productivity with global ABB technology and processes aligned with Make in India momentum,” said Sanjeev Sharma, Country Managing Director, ABB India. “During the quarter, we continue to deliver on our sustainability targets with reduction in CO₂ emissions through RE100, while 97 percent of the waste and almost half the water used was recycled,” he added.

KEY FIGURES *(standalone)*

INR Crores *(for continuing business)*

	Q1 2023	Q1 2022	Q4 2022	CY 2022	CY 2021
Orders	3,125	2,291	2,335	10,028	7,666
Order backlog	7,170	5,229	6,468	6,468	4,912
Revenues	2,411	1,968	2,427	8,568	6,934
PBT before exceptional / one off and tax	328	198	400	1,024	603
PBT before exceptional / one off and tax %	13.6	10.1	16.5	11.9	8.7
Exceptional		293	-	339	121
Profit before tax	328	491	400	1,363	724
Profit before tax %	13.6	25.0	16.5	15.9	10.4
Profit After Tax	245	370	306	1,026	532
Profit after tax %	10.2	18.8	12.6	12.0	7.7
Operational EBITA*	274	167	301	897	575
Operational EBITA%	11.4	8.5	12.4	10.5	8.3

* Q1 2022 included exceptional item from sale of turbocharger business

Orders

Total orders surged to INR 3,125 crore, the highest for the first quarter in the last five years. The order growth in Electrification was across major segments and channels from diverse sectors – metals, data centers, and IT majors. In Motion, the traction orders contributed significantly from channel partner business, railways, metals, cement, F&B and oil and gas, geographically from tier 2 and 3 cities. Transportation – railways and metro were also a contributor. Process Automation received orders from city gas distribution, terminal automation, life sciences, metals and energy exports. In Robotics and Discrete Automation automotive orders showed good traction with a solid inflow in paint orders.

Key orders include:

- Power handling systems for a spun-dyed specialty fiber and paints conglomerate
- Robotics solutions for painting of EV cars
- Smart power products for metals major
- Power distribution solutions for data center major and IT majors
- System drives for a diversified metals major, gas company and oil rig solutions
- Traction technology for Bhopal and Indore metros and Indian Railways
- SCADA automation, RTU, AI/ML for jetty pipeline and City Gas Distribution projects

ABB India continues to have a consistently growing order backlog as of March 31, 2023, at INR 7,170 crore, which provides revenue visibility and is well aligned to support growth plans in the coming quarters. The company continues to invest in its facilities for meeting the growing demand.

Revenue and operations

The company posted a revenue of INR 2,411 crores for the first quarter, a growth of 22 percent year-on-year. Electrification and Motion business areas leveraged a sound order book, seamless execution and delivery for the revenue step up. Motion additionally had the support of a resurgent traction converter business. Process Automation continued its success formula of milestone-based execution of project orders. Service revenue significantly contributed to the Robotics and Discrete Automation business area. In a bid to continue its consistent journey of investing and making in India for India and the world, ABB India, during the quarter doubled its first gas insulated switchgear (GIS) capacity by opening a new factory in Nashik. The eco-efficient switchgear replaces the SF6 gas with an environmentally friendly alternative which has a 99.9 percent lower global warming potential.

Profit and cash flow from operating activities

The company reported a profit before tax (before exceptional items and one-offs) of INR 328 crore mainly driven by higher volumes, better product mix, and higher service content. The growth in profit before tax reflects 66 percent uptrend year on year. The Company continued to focus on value chain improvements to address headwinds of possible commodity price changes and inflation.

The Company reported Profit after tax of INR 245 crore at the end of Q1 2023 as compared to INR 149 crore in Q1 2022 on a like to like basis, without any exceptional items. In Q1 2022, INR 293 crore was disclosed as exceptional item in the financial results from the sale of the turbocharger business to its wholly owned subsidiary.

The company's cash position continues to remain robust at INR 3,942 crore at the end of Q1 2023 vis-a-vis INR 2,707 crore in Q1 2022.

Sustainability in practice

During the quarter ABB, along with partners co-hosted the ABB FIA Formula E World Championship race series in Hyderabad, a first for India. The event proved to be a success, broad basing the need for sustainable technology across groups from industries to the general citizens. The launch of the eco-efficient switchgear Prime Gear was a key step in the endeavour to introduce green products. In the start of the year, the green power utilization through IRECs and RE100 progressed well while CO₂ emissions also went down due to various initiatives across manufacturing location in manufacturing and

replacement of environmentally hazardous materials (gases) with neutral alternatives. Greater discipline in waste management led to increase in waste recyclability to 97 percent (non-recyclable waste sent to co-processors). Zero liquid discharge from all factory locations and reusing of treated water has led to almost half of water used to be recycled.

Outlook

India is projected to continue as the fastest growing large economy in 2023 while the global growth as per various reports is expected to moderate through the year. The positive momentum in the country is visible from various projects under execution in Q1 2023 across multiple sectors be it manufacturing, electricity, service and utilities and mining. With the manufacturing sector showing a high uptick, the opportunities from projects under planning continues to demonstrate an upward trajectory. The government is aggressively pushing multiple targets of GDP growth, digital economy, exports, sustainability and clean energy through its infrastructure drive, PLI schemes, National Multi model Connectivity Plan, one district one product among others.

ABB India with its 18 divisions across 23 market segments will remain committed to focus, enhance, and sustain presence across these segments. As India is expected to successfully navigate through the global headwinds, ABB India with its deep presence and wide portfolio is expected to create further successes while embedding sustainability in everything it does. In 2023, the Company will continue to enhance presence in diverse segments like data centers, electronics, warehouse and logistics, railways and metros, pharma, food and beverage, building infrastructure and energy companies.

About ABB

ABB is a technology leader in electrification and automation, enabling a more sustainable and resource-efficient future. The company's solutions connect engineering know-how and software to optimize how things are manufactured, moved, powered and operated. Building on more than 130 years of excellence, ABB's ~105,000 employees are committed to driving innovations that accelerate industrial transformation. www.abb.com

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*Operational EBITA

Operational EBITA margin is Operational EBITA as a percentage of Operational revenues. Operational EBITA is Operational earnings before interest, taxes and acquisition-related amortization. Operational EBITA represents income from operations excluding:

- acquisition-related amortization (as defined below),*
 - restructuring, related and implementation costs,*
 - changes in the amount recorded for obligations related to divested businesses occurring after the divestment date (changes in obligations related to divested businesses),*
 - changes in estimates relating to opening balance sheets of acquired businesses (changes in pre-acquisition estimates),*
 - gains and losses from sale of businesses,*
 - acquisition- and divestment-related expenses and integration costs,*
 - certain other non-operational items, as well as*
 - foreign exchange/commodity timing differences in income from operations consisting of: (a) unrealized gains and losses on derivatives (foreign exchange, commodities, embedded derivatives), (b) realized gains and losses on derivatives where the underlying hedged transaction has not yet been realized, and (c) unrealized foreign exchange movements on receivables/payables (and related assets/liabilities).*
- Certain other non-operational items generally include: certain regulatory, compliance and legal costs, certain asset write downs/impairments as well as other items which are determined by management on a case-by-case basis.*

Operational EBITA is our measure of segment profit but is also used by management to evaluate the profitability of the Company as a whole.