# **VAMA INDUSTRIES LIMITED**

**Registered Office :** Ground Floor, 8-3-191/147/24, Plot No. B-12, Madhura Nagar, S.R. Nagar Post, Hyderabad - 500 038, Telangana, India. Ph. : +91-40-6661 9919, 6661 5534, Fax : +91-40-2370 8672. Corporate Office : Ground Floor, 8-2-248/1/7/78/12, 13, Block -A, Lakshmi Towers, Nagarjuna Hills, Punjagutta, Hyderabad - 500 082, Telangana, India. Ph : +91-40-6684 5534, Fax : +91-40-2335 5821.

CIN: L72200TG1985PLC041126, E-mail: services@vamaind.com, Website: www.vamaind.com

31<sup>st</sup> August, 2019

To

The Department of Corporate Services BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai — 400 001

Dear Sir/Ma'am

# Sub: Annual Report for the Financial Year 2018-19

### Ref: Company Code — 512175

We wish to inform you that 34<sup>th</sup> Annual General Meeting {AGM} of the Company is scheduled to be held on Wednesday, 25<sup>th</sup> day of September, 2019 at 10.00 A.M at Hotel Inner Circle, Raj Bhavan Road, Somajiguda, Hyderabad - 500082.

Pursuant to Regulation 34 of SEBI {Listing Obligations and Disclosure Requirements} Regulations, 2015, we are submitting herewith the Annual Report of the Company for the financial year 2018-19. The Annual Report along with Notice of AGM are also being uploaded on the Company's website i.e. <u>https://www.vamaind.com</u>.

This is for your information and necessary records

Regards

For Vama Industries Limited

Vandana Modani Company Secretary & Compliance Officer

Encl.: As Above:



# 34th Annual Report 2018-19



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<b>Executive Directors</b> V. Atchyuta Rama Raju V. Rajam Raju	<b>Designation</b> Chairman and Managing Director Executive Director
Non Executive & Independent Directors V. Srinivas K. V. Krishna Rao	Company Secretary & Compliance Officer Vandana Modani
K. Vara Prasad Raju	<b>CFO</b> G. Siva
<b>Non Executive Director</b> R. Rama Sravanthi	Secretarial Consultants M/s.P.S Rao & Associates Company Secretaries Flat No: 10, 4th Floor # 6-3-347/22/2, Dwarkapuri Colony, Panjagutta, Hyderabad– 082
Statutory Auditors M/s. V N S S & Associates., Chartered Accountants 158/B,7-1-277/429, Flat no: 102, Nandhi Villa, Beside Adarsha Bank, S R Nagar, Hyderabad-500038.	<b>Registrar &amp; Share Transfer Agents</b> M/s. Bigshare Services Private Limited 306, Right Wing, Amrutha Ville Opp.Yashoda Hospital, Somajiguda, Rajbhavan Road, Hyderabad – 500 082.
Internal Auditors KCR & Associates Chartered Accountants 1-3-176/4/G/9, Gandhi Nagar, Kavadiguda, Hyderabad - 500080.	<b>Registered Office</b> Ground Floor, 8-3-191/147/24 Plot No. B-12, Madhura Nagar S.R. Nagar[Post], Hyderabad 500 038 Tel: +91 40 6661 5534 / 6661 9919
<b>Bankers</b> State Bank of India, Balkampet, Hyderabad Branch HDFC Bank Begumpet, Hyderabad Branch	Fax: +91 40 2370 8672 Website : www.vamaind.com email Id : investorservices@vama.co.in
<ul> <li>Corporate Offices</li> <li>1. Ground Floor, 8-2-248/1/7/78/12,13 Block-A, Laxmi Towers, Nagarjuna Hills, Punjagutta, Hyderabad – 500082.</li> <li>2. Office No: 619, 6th Floor, Maker Chambers - V Nariman Point, Mumbai - 400021.</li> </ul>	<b>34th Annual General Meeting</b> Date & Time : 25th September, 2019 at 10.00 A.M Day: Wednesday Venue: Hotel Innner Circle, Raj Bhavan Road, Somajiguda, Hyderabad – 082.
<ol> <li>304, 3rd floor, Somdutt Chambers-II,</li> <li>9, Bhikaji Cama Place,</li> <li>New Delhi - 110066.</li> </ol>	<b>Book Closure Period</b> From: 19th September, 2019 [Thursday] To: 25th September, 2019 [Wednesday] (Both days inclusive)
4. House No. 6A,Ground Floor, 2nd Cross Jaladarshini Layout, Bangalore - 560094.	<b>Cut-off Date (for e -voting)</b> Date: 18th September, 2019 [Wednesday]



Dear Stakeholders,

#### Greetings!

This is indeed the time, I feel, for me and my team mates on the Board and other colleagues to share with all of you, the journey we have traversed during the year gone by. I take this privileged opportunity to present certain key glimpses of our Company's performance, its financial position, its industry positioning and the various opportunities before it.

When I peep into my previous year's message, I recollect statements made to you as regards our performance and the growth story thereon. The financial figures of 2018-19 shows a decreasing trend when compared to financial figures of 2017-18 mainly because of the economic slowdown, both at national as well as international level, coupled with various economic and political factors. This slowdown has led to a negative growth for the Company during the FY ended 31st March, 2019. Our business depends largely on government orders, especially defence sector. As you are aware, we were gripped with election mania for considerable part of the previous Financial Year, as we witnessed assembly elections and general elections that concluded during May 2019. In the said scenario, the government orders were kept largely on hold, which impacted our revenues during the Financial year under review.

However, in the backdrop of a stable government, at state as well as national level, we feel upbeat to state that financial year 2019-20 would be path breaking for the Company.

To have territorial reach, we have our offices in Bengaluru and New Delhi also. Our wholly owned Subsidiary in Singapore is running successfully. As the company has its presence at the national and international level, it helps the Company to bridge its gap between the Company and its Clients located overseas.

VAMA has increased the sales and marketing activities for the international market especially for the Engineering Services and ITES business. Vama is working on IOT Project with Machine to Machine Communication. We are confident that with the increase in sales and marketing activities, our international business will grow

VAMA has been implementing projects all over India for Defence and Space sectors and is taking up turnkey projects. Orders which were received from ISRO & CDAC during previous year are very significant to us and based on that, we shall expand our business in different territories in India.

We are confident that with the increase in sales and marketing activities, our international business will also grow on a sustained note. I hope our strategies will yield positive results in the ensuing years and we will be able to present better and better results before you.

I would like to convey my sincere appreciation to the Board of Directors for their guidance. I would also like to express my heartiest gratitude to all our stakeholders for their enduring faith in Vama

Good luck

Sd/-

V. Atchyuta Rama Raju Chairman and Managing Director (DIN : 00997493)

Hyderabad



Notice is hereby given that the Thirty Fourth (34th) Annual General Meeting [AGM] of the members of Vama Industries Limited will be held on Wednesday, 25th day of September, 2019 at 10.00 A.M at Hotel Inner Circle, Raj Bhavan Road, Somajiguda, Hyderabad - 500082, to transact the following items of business :

#### **ORDINARY BUSINESS**

#### Item 1: Adoption of Financial Statement.

To receive, consider and adopt:

- a. the audited Financial Statement of the Company for the Financial Year 2018-19 together with the Report of the Board of Directors and the Auditors thereon; and
- b. the audited Consolidated Financial Statement of the Company for the Financial Year 2018-19 together with the Report of the Auditors thereon.

#### Item 2: Declaration of Dividend.

To declare final dividend of Re 0.02 per equity share (i.e. 1%) to the shareholders for the financial year ended March 31, 2019.

#### Item 3: Re-appointment of Director.

To appoint a Director in place of Mr. V. Rajam Raju (DIN: 01314420) who retires by rotation and being eligible offers himself for re-appointment.

#### SPECIAL BUSINESS:

# Item 4: Re-appointment of Mr. K.Vara Prasad Raju (DIN: 01607711), to the office of Independent Director for a second term of five consecutive years, in terms of Section 149 of the Companies Act, 2013:

To consider and if thought fit, to pass with or without modification(s), the following resolution as a Special Resolution:

"**RESOLVED THAT** pursuant to the provisions of Sections 149, 150, 152, 160 and any other applicable provisions of the Companies Act, 2013 and the rules made thereunder, read with Schedule IV to the Companies Act, 2013 and applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification(s) or re-enactment thereof for the time being in force), Mr. K.Vara Prasad Raju (DIN 01607711), who was appointed as an Independent Director at the 29th Annual General Meeting of the Company, to hold his office as such for a consecutive period of 5 years, and who is eligible for re-appointment as such and in respect of whom the Company has received a notice in writing from a member under Section 160 of the Act proposing his candidature for the office of Director of the Company, be and is hereby reappointed as an Independent Director of the Company for a second term of 5 consecutive years, commencing on 25th September, 2019."

By the Order of the Board For Vama Industries Limited

Sd/-Vandana Modani Company Secretary & Compliance Officer

24th August, 2019 Hyderabad

# **NOTES**

1. A member entitled to attend and vote at the annual general meeting is entitled to appoint one or more proxy to attend and vote on poll, instead of himself/herself. A proxy need not be a member of the company. The instrument appointing the proxy should be duly completed and deposited at the registered office of the company not less than 48 hours before the commencement of the annual general meeting.

A person can act as a proxy on behalf of members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the company carrying voting rights. A member holding more than ten percent of the total share capital of the company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.

- 2. Explanatory Statement, pursuant to section 102 of the Companies Act, 2013, is attached herewith.
- 3. Members are requested to bring their attendance slip along with their copy of Annual Report to the Meeting.
- 4. Corporate Members intending to send their authorized representative to attend the Meeting are requested to send to the company a certified copy of the Board Resolution authorizing their representative to attend and vote on their behalf at the Meeting.
- 5. In case of joint holders attending the Meeting, only such joint holders who are higher in the order of names will be entitled to vote.
- 6. Member / Proxies / authorised representatives should bring the duly filled in attendance slip to attend the meeting.

# 7. The Register of Members and Share Transfer Books will remain closed from Thursday, September 19, 2019 to Wednesday, September 25, 2019 (both days inclusive).

- 8. Relevant documents referred to in the accompanying Notice and the Explanatory Statement are open for inspection by the members at the Registered Office of the Company on all working days during business hours upto the date of the Annual General Meeting.
- 9. The dividend on Equity shares, if declared at the Meeting, will be dispatched / credited to those members whose names appear on the Company's Register of Members on the close of Wednesday, September 18, 2019 and in respect of the shares held in dematerialized form, the dividend will be paid to members whose names are furnished by National Securities Depository Limited [NSDL] and Central Depository Services (India) Limited [CDSL] as beneficial owners as on that date.
- 10. Members, who hold shares in the dematerialized form and wish to change / rectify the bank details, should send the same immediately to their concerned Depository Participant and not to the Company. Members are also requested to give the MICR code of their Bank to their Depository Participants. While making payment of Dividend, Registrar is obliged to use only the data provided by the Depositories.
- 11. Physical Shares Payment of Dividend through NECS: Members holding shares in Physical form are advised to submit particulars of their Bank account viz. Name and Address of the Branch of the Bank, MICR code, type of account and account number to the Registrar and Share Transfer Agent, M/s Bigshare Services Private Limited, Hyderabad.
- 12. Members holding shares in Physical form are requested to advise any change of address immediately to the Company/ Registrar and Share Transfer Agent.
- 13. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their Depository Participants with whom they are maintaining their Demat accounts. Members holding shares in physical form may submit their PAN to the Company / M/s Bigshare Services (P) Ltd.

- 14. Members who are holding physical shares in identical order of names in more than one folio are requested to send to the Company or to the Company's Share Transfer agent, the details of such folios together with the Share Certificates for consolidating their holding into single folio. The Share Certificates will be returned to the members after making requisite changes thereon.
- 15. Members who wish to claim Dividend, which has remained unclaimed are requested to either correspond with the Secretarial Department at the Company's Registered Office or the Company's Registrar and Share Transfer Agent. Members are requested to note that dividends not encashed or not claimed within Seven Years from the date of transfer to the Company's Unpaid Dividend Account, shall be transferred to the Investor Education and Protection Fund (IEPF) of Government of India.
- 16. In terms of Investor Education and Protection Fund (Accounting, Audit, Transfer and Refund) Rules, 2016, shares in respect of which dividend had remained unpaid or unclaimed for seven consecutive years or more as on the due date of transfer, shall be transferred to IEPF Authority. Details of shares so far transferred to the IEPF Authority are available on the website of the Company. Members may note that shares as well as unclaimed dividend transferred to IEPF Authority can be claimed back therefrom.
- 17. Members are requested to mandatorily quote their Registered Folio No. or Demat Account No. and Depository Participant Identification Number (DPID No) on all correspondence with the company.

Securities and Exchange Board of India [SEBI] has mandated that securities of Listed Companies can be transferred only in dematerialised form with effect from April 1, 2019. Accordingly, the Company / the RTA has stopped accepting any fresh lodgement of transfer of shares in physical form. Members holding shares in physical form are advised to avail of the facility of dematerialisation.

- 18. Members are advised to update their email IDs with Company's RTA and/or concerned Depository participants as soon as possible.
- 19. As per Secretarial Standards 2 (SS-2), complete particulars of the venue of the Meeting (route map) is attached herewith to the Notice.
- 20. Information in respect of Directors seeking re-appointment as required under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 is attached herewith to the Notice.

#### 21. Remote E-Voting:

The items of business set out in the Notice may be transacted through electronic voting system. Therefore, the Company is providing facility for voting by electronic means. Pursuant to Section 108 of the Companies Act 2013, read with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended from time to time and in force as on date and Regulation 44 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to offer remote e-voting facility, as an alternate, to its members in respect of the business to be transacted at the AGM.

The members, whose names appear in the Register of Members / list of Beneficial Owners as on Wednesday, September 18, 2019, i.e. the date prior to the commencement of Book Closure date, are entitled to vote on the resolutions set forth in this Notice. Eligible members who have acquired shares after the dispatch of the Annual Report may approach the Company for required assistance in connection with generation of the User ID / Password in order to exercise their right to vote by electronic means. The remote e-voting period will commence at 9.00 A.M. on Sunday, September 22, 2019 and will end at 5.00 P.M. on Tuesday, September 24, 2019. The members will not be able to cast their votes electronically beyond the date and time mentioned above.

The Company has appointed Mr. Vikas Sirohiya, Practicing Company Secretary (Membership. No. 15116 and C.P No. 5246) to act as the Scrutinizer to conduct and scrutinize the voting process in a fair and transparent manner. Members desiring to vote through electronic mode may refer to the detailed procedure on remote e-voting given hereunder:



#### **PROCEDURE FOR REMOTE E-VOTING:**

The remote e voting period begins at 9.00 A.M. on Sunday, September 22, 2019 and will end at 5.00 P.M. on Tuesday, September 24, 2019.During this period, shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date i.e. September 18, 2019, may cast their vote electronically. The remote e-voting module shall be disabled by CDSL for voting thereafter.

#### A. In case of members receiving e-mail (for members whose e-mail address are registered with the Company/ Depositories)

- (i) The shareholders should log on to the remote e-voting website www.evotingindia.com.
- (ii) Click on "Shareholders" tab.
- (iii) Now Enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- (iv) Next enter the Image Verification as displayed and Click on Login.
- (v) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.
- (vi) If you are a first time user follow the steps given below:

For Members holding shares in Demat/ Physical Form		
PAN	Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)	
	Members who have not updated their PAN with the Company/Depository Participant are requested to use the first two letters of their name and the 8 digits of the sequence number in the PAN field.	
	In case the sequence number is less than 8 digits enter the applicable number of 'O's before the number after the first two characters of the name in CAPITAL letters. Eg. If your name is Ramesh Kumar with sequence number 1 then enter RA00000001 in the PAN field.	
DOB	Enter the Date of Birth as recorded in your demat account or in the company records for the said demat account or folio in dd/mm/yyyy format.	
Dividend Bank Details	Enter the Dividend Bank Details as recorded in your demat account or in the company records for the said demat account or folio.	
	Please enter the DOB or Dividend Bank Details in order to login. If the details are not recorded with the depository or company please enter the member ID / folio number in the Dividend Bank details field as mentioned in instruction (iii).	

- (vii) After entering these details appropriately, click on "SUBMIT" tab.
- (viii) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter



their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for remote e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.

- (ix) For Members holding shares in physical form, the details can be used only for remote e-voting on the resolutions contained in this Notice.
- (x) Click on the EVSN for the relevant <Company Name> on which you choose to vote.
- (xi) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xiii) After selecting the resolution you have decided to vote on, click on "SUBMIT". a confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xiv) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xv) You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.
- (xvi) If Demat account holder has forgotten the same password then enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xvii) Note for Non Individual Shareholders and Custodians
  - Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporate.
  - A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
  - ◆ After receiving the login details a compliance user should be created using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
  - The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
  - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- (xviii) In case you have any queries or issues regarding remote e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com, under help section or write an email to helpdesk.evoting@cdslindia.com.

# **B.** In case of members receiving the physical copy of Notice of AGM (for members whose e-mail address are not registered with the Company/Depositories):

Please follow all the steps from Sl. No. (i) to Sl. No.(xvii) to cast vote

The Scrutinizer shall immediately after the conclusion of voting at the AGM, first count the votes cast at the Meeting, thereafter unblock the votes cast through remote e-voting in the presence of at least 2 witnesses not



in the employment of the Company and make not later than 48 hours of conclusion of the Meeting a consolidated Scrutiniser's Report of the total votes cast in favour or against, if any, to the Chairman or a person authorised by him in writing who shall countersign the same and declare the result of voting forthwith.

Members who do not have access to remote e-voting facility have been additionally provided with the facility of voting through Ballot Form. The facility for physical voting, shall be made available at the Meeting and members attending the meeting who have not already cast their vote by remote e-voting shall be able to exercise their right at the Meeting. The members who have cast their vote by remote e-voting prior to the meeting may also attend the meeting but shall not be entitled to cast their vote again.

A member can opt for only one mode of voting, i.e., either through remote e-voting or by Ballot. If a member casts votes by both modes, then voting done through remote e-voting shall prevail and Ballot shall be treated as invalid.

Members have the option to request for physical copy of Ballot Form by sending an e-mail to investorservices@vama. co.inby mentioning their Folio / DP ID and Client ID.

The results declared along with the Scrutinizer's Report will be posted on the Company's website and communicated to the Stock Exchange.

By the Order of the Board For Vama Industries Limited

Sd/-Vandana Modani Company Secretary & Compliance Officer

24th August, 2019 Hyderabad



#### EXPLANATORY STATEMENT (PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013)

#### Item No. 4

As the members are aware, Mr. K.Vara Prasad Raju was appointed as an Independent Director of the Company by the members in their Annual General Meeting held on 25th September, 2014 for a period of 5 consecutive years. Pursuant to the provisions of Section 149 read with Schedule IV to the Companies Act, 2013, an Independent Director may be reappointed for another term of 5 years, if approved by members by way of Special Resolution.

The Company has received a notice in writing under the provisions of Section 160(1) of the Act, from a member of the Company proposing the candidature of Mr. K.Vara Prasad Raju to the office of Independent Director of the Company for a second term of 5 years. Further, considering the experience of Mr. K.Vara Prasad Raju, the Nomination and Remuneration Committee has recommended his reappointment to the said office for another term.

Mr. K.Vara Prasad Raju has given his consent to the said proposed reappointment and has also confirmed that he is not disqualified in terms of Section 164 of the Act. Further, the Company has received a declaration from Mr. K.Vara Prasad Raju that he meets the criteria of independence as prescribed under sub-section (6) of Section 149 of the Act. In the opinion of the Board, Mr. K.Vara Prasad Raju fulfills the conditions for his appointment as an Independent Director as specified in the Act and the Listing Regulations. Mr. K.Vara Prasad Raju is independent of the management and possesses appropriate skills, experience and knowledge.

Copy of draft Letter of appointment of Mr. K.Vara Prasad Raju setting out the terms and conditions of appointment is available for inspection by the members at the Registered Office of the Company.

In view of the aforesaid, the Board of Directors have proposed the said reappointment for your consideration.

#### Brief profile of Mr. K.Vara Prasad Raju

Mr. Vara Prasad Raju has been on the Board of the Company since 2004. He serves as an Independent Director on the Board of the Company. He has experience in automobile, mining and engineering industry. He holds a Diploma in automobile engineering.

#### Performance evaluation summary

Performance evaluation of Mr. Vara Prasad Raju was carried out along with other Directors on the Board of the Company. Further, keeping in view the upcoming reappointment, the Nomination and Remuneration Committee also provided its evaluation Report to the Board of Directors. An overall evaluation suggested that his performance was highly satisfactory. His presence in the Board and committee Meetings was highly contributory on several key issues that were discussed in the Meetings. His education background and experience in Engineering industry played a key role in several Board level decisions.

Except Mr. Vara Prasad Raju, being an appointee, none of the Directors and Key Managerial Personnel of the Company and their relatives is concerned or interested, financial or otherwise, in the resolution set out at Item No. 4. This Explanatory Statement may also be regarded as a disclosure under SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015.

The Explanatory statement together with the accompanying notice may also be regarded as an abstract of the Memorandum of interest of Directors under the provisions of the Companies Act, 2013.

By the Order of the Board For Vama Industries Limited

Sd/-Vandana Modani Company Secretary & Compliance Officer

24th August, 2019 Hyderabad Information in respect of Directors seeking re-appointment as required under SEBI(Listing Obligations and Disclosure Requirements) Regulation, 2015 read with Secretarial Standards on General Meetings issued by ICSI.

Name of the director	V. Rajam Raju	K. Vara Prasad Raju
Date of first appointment on the Board	01.04.2010	07.05.2004
Date of Appointment	N/A (Retires by rotation and offers himself for Re-appointment)	N/A (Proposed for Re-appointment as Independent Director)
Date of Birth	10.05.1967	16.03.1965
Expertise in Specific Functional areas	Having more than a decade of experience in Production Engineering related operations	Rich experience in automobile and Engineering industry.
Educational Qualification	Graduation in Mechanical Engineering	Diploma in automobile engineering
Directorships in other Companies including Listed Companies.	Vama Infrastructure and Equipment Pvt Ltd. (resigned w.e.f 22.01.2019)	Nil
Membership / Chairmanships of committees of Board (other than Vama)	Nil	Nil
Shareholding in the Company as on 31.03.2019	58,02,500	1,500
Relationship between Directors inter se	Brother of V. Atchyuta Rama Raju	NA
Terms and conditions of re-appointment along with details of remuneration sought to be paid and the remuneration last drawn	Appointed as Executive Director who is liable to retire by rotation. Same remuneration as previous years 18 Lakhs.	Appointed as Independent Director.
Number of Meetings of the Board attended during the year 2018-19	8 (eight)	8 (eight)

VAM



Dear Members,

The Board of Directors are pleased to present the Company's 34th Annual Report and the Company's Audited Financial Statement (Standalone & Consolidated) for the financial year ended March 31, 2019.

#### **FINANCIAL PERFORMANCE**

	Our Financial Performance for the year ended March 31, 2019 is summarized below:	(₹ In Lakhs)
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Particulars	Standalone		e Consolidated	
	2018-19	2017-18	2018-19	2017-18
Turnover	3837.08	6863.00	5379.16	10354.59
Other Income	93.81	233.41	93.81	69.79
Total Income	3930.89	7096.41	5472.97	10424.38
PBIDT	479.81	840.87	218.58	788.64
Less: (i) Interest	331.02	174.99	335.99	185.12
(II)Depreciation	34.49	31.94	34.49	31.94
Profit Before Exceptional Item and Tax	114.30	633.94	(151.90)	571.58
Exceptional Item	-	-	-	-
Profit Before Tax	114.30	633.94	(151.90)	571.58
Less: Provision for Tax				
- Current	30.28	171.41	30.28	178.12
- Deferred	4.25	(7.37)	(22.36)	(10.66)
Profit After Tax	79.77	469.90	(159.82)	404.12
Earnings Per Share (EPS)	0.15	0.89	(0.30)	0.77
Balance Carried to B/S	612.42	557.32	476.27	658.13

#### PERFORMANCE SUMMARY AND STATE OF AFFAIRS

At the outset, we feel candid to report that economic slowdown, both at national as well as international level, coupled with various economic and political factors, has led to a negative growth for the Company during the FY ended 31st March, 2019. Our business depends largely on government orders, especially defense sector. As you are aware, we were gripped with election mania for the substantial part of the previous Financial Year, as we witnessed elections at our State level followed by general elections that concluded during the first quarter of the current Financial Year. In the said scenario, the government orders were kept largely on hold, which impacted our revenues during the Financial year under review. However, in the backdrop of a stable government, at state as well as national level, we feel upbeat to state that Financial year, 2019-20 would be path breaking for the Company.

#### A comparative analysis at Consolidated Level and at Standalone Level, year on year basis is hereunder:

#### **Consolidated Level**

As you are aware, we have a Wholly Owned Subsidiary in Singapore under the name and style "Vama Technologies Pte Ltd"., which contributes substantially to the topline as well as to the bottomline of the Company at consolidated level. On account of reasons summarized above, we have reported a fall of about 50% in our topline vis a vis that of the prior year and a negative PBT for the FY 2018-19. We recorded an operational turnover of ₹ 5379.16 lacs for the FY 2018-19 when compared to ₹ 10354.59 lacs for the FY 2017-18. Similarly, we recorded a loss of ₹ 159.82 lacs for the FY 2018-19 when compared to a Net Profit of ₹ 404.12 lacs for the FY 2017-18.

VAMA

#### Standalone Level

At Standalone Level, we have achieved an operational turnover of ₹ 3837.08 lakhs and Profit after Tax i.e., PAT of ₹ 79.77 lacs for the FY 2018-19 as against an operational turnover of ₹ 6863 lacs and profit after tax of ₹ 469.90 Lacs for the FY 2017-18.

With the aforesaid performance in the hindsight, we, at management level, pledge our unflinching efforts to put up a better show in the ensuing Financial Year.

We have resolved not to propose any amount to be transferred to the Reserves for the current Financial Year.

#### **Consolidated Financial Statement**

In accordance with the provisions of the Companies Act, 2013 and Ind AS 110 – Consolidated Financial Statements read with other applicable Accounting Standards and principles, the audited financial figures of our Subsidiary have been merged and consolidated with that of our Company and the audited consolidated Financial Statement is provided in the Annual Report.

#### **BUSINESS OPERATIONS AND FUTURE OUTLOOK**

VAMA is a System Integrator providing solutions to Space and Defence customers. VAMA has won Open Stack Cloud Project from Defence.

VAMA has been implementing projects all over India for Defence and Space sectors and is taking up turnkey projects. With India becoming a dominant player in the Space sector, ISRO will launch multiple satellites during the coming years and the need for Data Center infrastructure will increase rapidly. ISRO is trying to increase its capacity to deliver by scaling up the frequency of launches by building more satellites and lowering the cost of access to space, VAMA will get several opportunities to bid for infrastructure projects. With the growth in Space and Defense sectors we are confident that we will continue to get opportunities to work on major turnkey projects.

VAMA has increased the sales and marketing activities for the international market especially for the Engineering Services and ITES business. Vama is working on IOT Project with Machine to Machine Communication. We are confident that with the increase in sales and marketing activities, our international business will grow.

#### **MATERIAL CHANGES AFFECTING THE COMPANY & NATURE OF BUSINESS**

There have been no material changes and commitments effecting the financial position of the company between the end of the financial year and date of this report.

There has been no change in the nature of Business of our Company during the FY ended 31st March, 2019.

#### **DIVIDEND**

We recommend a final dividend of 1% (Re. 0.02 per share) on the capital of  $\gtrless$  10,50,80,000 comprising 5,25,40,000 fully paid equity shares of  $\gtrless$  2/- each for the year ended March 31, 2019.

The proposed dividend, if declared by the members would result in a cash outflow of ₹ 10,50,800 towards dividend payout and ₹ 2,15,939 as dividend Tax.

The dividend, upon approval by the members, will be paid in compliance with the applicable provisions of the Companies Act, 2013 and SEBI (LODR) Regulations, 2015. Pursuant to Regulation 43A of SEBI (LODR) Regulations, 2015 we have framed a Dividend Distribution Policy and the same is herewith annexed as **'Annexure XI '** to this report. The Dividend Distribution Policy is posted on the website of the Company and may be accessed at https://www.vamaind.com/Policies/ Dividend Distribution Policy.pdf

#### **ISSUE AND ALLOTMENT OF SECURITIES / CHANGES IN SHARE CAPITAL**

During the FY 2018-19 there was no change in the share capital of the Company. The Capital Structure, as on date, stands as follows: Authorised Capital : ₹ 11 Crores Issued, subscribed and Paid up Capital :10.51 Crores

#### **SUBSIDIARY, JOINT VENTURES & ASSOCIATE COMPANIES**

Our Wholly Owned Subsidiary in Singapore, under the name and style "Vama Technologies Pte Ltd.," is engaged in the business of Information Technology (IT) and IT enabled services. For the FY ended 31st March, 2019, it has recorded a turnover of USD 23.39 lacs. At consolidated level, it contributed ₹ 1542.08 Lacs (28.67%) to the operational revenue. We firmly believe that in view of the strategic position of the said subsidiary, it will play a major role in strengthening the overall performance of our Company.

Pursuant to the provisions of Section 129(3) of the Companies Act, 2013, a statement containing the salient features of the financial statements of the Subsidiary in the prescribed format AOC 1 is provided as **Annexure-I** to this Report. The statement also provides the details of performance, financial position of the said subsidiary.

Further, we undertake that the Annual Accounts of the subsidiary Company and the related detailed information will be made available to the shareholders and to the shareholders of the subsidiary company seeking such information at any point of time. Further, the Annual Accounts of the subsidiary Company shall also be kept for inspection by any shareholder at our Registered office and that of the subsidiary Company.

In accordance with Section 136 of the Companies Act, 2013, the audited financial statements, including the consolidated financial statement and related information of the Company and audited accounts of the subsidiary, are available on our website www.vamaind.com.

The Company does not have any other subsidiary / wholly owned subsidiary apart from Vama Technologies Pte Ltd., which was incorporated in the FY 2016-17. Further, there were no instances of any new subsidiary / joint venture or associate Company becoming or ceasing to be as such during the year under review.

The policy on material subsidiaries as per SEBI (LODR) Regulations, 2015 as approved by the Board is uploaded on the website of the Company and may be accessed at https://www.vamaind.com/Policies/Material Subsidiary Determination Policy.pdf

#### DIRECTORS AND KEY MANAGERIAL PERSONNEL

In terms of Section 152 of the Companies Act, 2013, Mrs. R. Rama Sravanthi (DIN: 07098278) was reappointed to the office of Director in the previous AGM held on 26th September, 2018.

Pursuant to the provisions of Section 152 of the Companies Act, 2013 and in accordance with articles contained in Articles of Association of the Company, Mr. V. Rajam Raju (DIN: 01314420) retires by rotation at the ensuing AGM and being eligible, offers himself for re-appointment.

Mr. K.Vara Prasad Raju was appointed as an Independent Director of the Company for a term of 5 years in the 29th Annual General Meeting of the Company held on 25.09.2014, whose tenure as such would expire in the forthcoming AGM. However, in view of a written notice received from one of the shareholders of the Company, proposing the candidature of Mr. K. Vara Prasad Raju for a second term of 5 consecutive years and further based on the recommendation of Nomination and Remuneration Committee of the Company, we propose the said reappointment for your consideration.

Accordingly, an appropriate resolution is laid at Item No.4 in the Notice convening the Annual General Meeting, attached herewith.

Mr. K.Vara Prasad Raju, if appointed in the ensuing AGM, would hold the office of an Independent Director of the Company for a second term of 5 years, commencing on 25.09.2019.



Further, we have received declarations from all our Independent Directors, stating that they meet the criteria of independence as per the provisions of Section 149 of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

#### **COMPOSITION OF BOARD COMMITTEES**

We have in place all the Committees of the Board which are required to be constituted under the Companies Act, 2013, and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. A detailed note on the Board and its committees is provided under the Corporate Governance Report section in this Annual Report.

The following are the committees of the Board:

#### Audit Committee

Mr. V. Srinivas	– Chairman
Mr. K.Venkata Krishna Rao	– Member
Mr. K. Vara Prasad Raju	– Member

#### **Nomination and Remuneration Committee**

Mr. K.Venkata Krishna Rao	– Chairman
Mr. V. Srinivas	– Member
Mr. K. Vara Prasad Raju	– Member

#### Stakeholders Relationship Committee

Mr. K.Venkata Krishna Rao	– Chairman
Mr. V. Srinivas	– Member
Mr. V.Atchyuta Rama Raju	– Member

#### **Risk Management Committee**

Mr. V. Srinivas	– Chairman
Mr. V.Atchyuta Rama Raju	– Member
Mr. V. Rajam Raju	– Member

Further, we have in place a Committee under the name and style **"Internal Complaints Committee"** which looks into various matters concerning harassment, if any, against women at workplace. Details of composition etc., of the said committee are provided in the section on Corporate Governance.

#### **BOARD EVALUATION**

In terms of the requirements of the Companies Act, 2013 and the Listing Regulations, an annual performance evaluation of the Board is undertaken where the Board formally assesses its own performance with an aim to improve the effectiveness of the Board and that of the Committees.

During the year, Board Evaluation cycle was completed by the Company internally which included the evaluation of the Board as a whole, Board Committees and peer evaluation of directors. Further, the Independent Directors carried out annual performance of the Chairman. The exercise was led by the chairman of Nomination and Remuneration Committee of the Company. The evaluation process focused on various aspects of the functioning of the Board and Committees such as composition of the Board and its committees, experience and competencies, performance of special duties and obligations, governance issues etc. As an outcome of the exercise, it was noted that the Board as a whole is functioning as cohesive body which is well versed with different perspectives. Further, evaluation was also carried out for Mr. K. Vara Prasad Raju, who is due for reappointment as an Independent Director. Further, performance evaluation was also carried out for Mr. V. Rajam Raju, who retires by rotation and being eligible, has offered himself for reappointment.



#### POLICY ON DIRECTORS' APPOINTMENT, REMUNERATION ETC.,

We have devised the following policies, which are attached herewith and marked as Annexure -VIII and IX respectively:

- a. Policy for selection of Directors and determining Directors Independence; and evaluation mechanism.
- b. Remuneration Policy for Directors, Key managerial Personnel and other employees.

The aforesaid policies are uploaded on the website of the Company and may be accessed at

- i. https://www.vamaind.com/Policies/Policy\_for\_Selection\_of\_Directors.pdf and
- ii. https://www.vamaind.com/Policies/Remuneration\_Policy.pdf

#### **MEETINGS OF THE BOARD OF DIRECTORS**

The meetings of the Board are scheduled at regular intervals to discuss and decide on business performance, policies, strategies and other matters of significance.

The Board duly met 8 times during the Financial Year 2018-19 i.e., 12th April 2018, 30th May 2018, 20th July 2018, 13th August 2018, 24th August 2018, 05th November, 2018, 14th November 2018, 14th February 2019. The intervening gap between any two consecutive Board Meetings was within the period prescribed under the provisions of the Companies Act, 2013.

Detailed information regarding the meetings of the Board, Directors attendance etc., is provided in the report on Corporate Governance, which forms part of the Board's Report.

#### **RISK MANAGEMENT**

We have a Risk Management Committee in place whose primary role is to identify potential risks, develop compatible Risk Management Systems and framework or modify the existing ones to make the same adaptable and to mitigate the risk appropriately.

We have been following the principle of risk minimization vis a vis our business needs and the industry norms.

Further, it is entrusted with the responsibility to assist the Board in (a) overseeing and approving the Company's enterprise wide risk management framework and (b) overseeing that all the risks that the organization faces such as financial, liquidity, security, property, IT, legal, regulatory, reputational and other risks that have been identified and assessed.

The details of the Committee and its terms of reference are set out in the Corporate Governance Report attached herewith. Our Risk Management Policy may be accessed at:http://www.vamaind.com/Policies/ Risk ManagementPolicy.pdf

#### **INTERNAL FINANCIAL CONTROL SYSTEMS**

We have adopted policies and procedures which enables implementation of appropriate internal financial controls across the organization and also ensures the orderly and efficient conduct of business, including adherence to the Company's policies, safeguarding of its assets, prevention and detection of fraud, error reporting mechanism, the accuracy and completeness of the accounting records, and timely preparation of reliable financial disclosures. Internal Financial Controls are an integrated part of the Risk Management Process, addressing financial and financial reporting risks. The Internal Financial Controls have been documented, digitized and embedded in the business process.

We conduct regular management reviews in order to ascertain the effectiveness of our Internal Financial Controls. Further, it is also obtained through our management reviews, control self-assessment, continuous monitoring by functional experts as well as testing of the Internal Financial Control systems by the Internal Auditor during the course of audits. We believe that these systems provide reasonable assurance that our Internal Financial Controls are commensurate with the requirements of our organization.



#### AUDITORS

#### **Statutory Auditors:**

M/s. V N S S & Associates, Chartered Accountants, who were appointed as the Statutory Auditors of the Company at the 33rd Annual General Meeting held on 26th September, 2018 for a period of 5 years shall continue to hold their office as such till the conclusion of 38th Annual General Meeting. The Statutory Auditors have confirmed that they are not disqualified from continuing as Auditors of the Company.

#### Auditors Observation(s):

The Notes on Financial Statements referred in the Auditors Report are self-explanatory and do not call for any further comments. The Auditors Report does not contain any qualification, reservation, adverse remark or disclaimer.

#### **Internal Auditors:**

The Board of Directors, based on the recommendations of the Audit Committee has reappointed M/s. KCR & Associates, Chartered Accountants, Hyderabad, as the Internal Auditors of the Company. The Internal Auditors submits their Report on quarterly basis.

#### Secretarial Auditors :

Pursuant to the provisions of Section 204 of Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 the Company has appointed Mr. Vikas Sirohiya, P. S. Rao & Associates, Company Secretaries to undertake the secretarial audit of the Company for the FY 2018-19.

The Secretarial Audit Report, issued by M/s P. S. Rao & Associates is attached herewith and marked as Annexure -III.

Further, we would like to clarify that the instances of delay reported by the Secretarial Auditor were just clerical in nature and self explanatory. In view of the said, no further explanation is being provided thereon.

#### **COST RECORDS:**

We confirm that the maintenance of cost records has not been specified by the Central Government under section 148(1) of the Companies Act, 2013 and hence accounts and records related thereto are not required to be made or maintained.

#### **SECRETARIAL STANDARDS:**

The Directors state that applicable secretarial standards i.e., SS-1 and SS-2 relating to 'Meeting of the Board of Directors' and 'General Meetings' respectively, have been duly followed by the Company.

#### **CONTRACTS OR AGREEMENTS WITH RELATED PARTIES**

All contracts / agreements /transactions entered by the Company during the financial year with related parties were in its ordinary course of business and on arm's length basis.

We have not entered into any transactions with any related party other than with our Wholly owned subsidiary "Vama Technologies Pte Ltd. All the transactions during the year were conducted on arm's length basis without any element of risk as to potential conflict of interest with that of the Company at large. During the year, we have not entered into any contract / arrangement / transactions with related parties which could be considered material in accordance with the policy of the Company on materiality of related party transactions and there were no materially significant related party transactions which could have potential conflict of interest with that of the Company at large.

Members may refer Note 2.30 to the standalone financial statements which sets out related party disclosure pursuant to IndAS. The policy on Materiality of Related Party Transactions may be accessed on the Company's website https://www.vamaind.com/Policies/Related\_Party\_Transactions\_Policy.pdf



However, pursuant to the applicable provisions of the Companies Act, 2013, the prescribed details of the aforesaid Related Party Transactions are provided in Form No. **AOC -2** annexed herewith and marked as **Annexure –II.** 

#### TRANSFER OF UNPAID AND UNCLAIMED AMOUNTS TO IEPF

Pursuant to the provisions of Section 205C of the Companies Act, 1956 and Section 124(5) of the Companies Act, 2013, any dividend which remains unpaid or unclaimed for a period of seven years from the date of its transfer to unpaid dividend account needs to be transferred to the Investor Education and Protection Fund (IEPF), established by the Central Government. During the FY 2018-19, the unclaimed dividend in respect of financial year 2010-11 amounting to Rs.59,287 (Rupees Fifty Nine Thousand Two hundred Eighty seven) has been transferred to IEPF by the Company.

The details related to dividend remaining unpaid (out of the dividend declared during the last 7 years) till date may be accessed on our website, www.vamaind.com.

#### TRANSFER OF SHARES TO IEPF

The IEPF Rules mandate Companies to transfer shares of members whose dividends remain unpaid / unclaimed for a continuous period of 7 years to the Account of IEPF Authority. The members whose dividend / shares are transferred to the IEPF Authority can claim their shares / dividend from the Authority.

The details of shares transferred to the Investor Education and Protection Fund (IEPF), in terms of Investor Education and Protection Fund (Accounting, Audit, Transfer and Refund) Rules, 2016, may be accessed on our website, www.vamaind.com. The Company has appointed a Nodal officer under the provisions of IEPF, the details of which are available on the website of the Company https://vamaind.com/investor-contact.html.

#### **QUALITY INITIATIVES**

We continue to maintain successfully the following ISO Certifications during the year.

- ISO 27001: 2013 Information Security Management System
- ISO 20000-1: 2011 IT Service Management System
- ISO 9001 : 2015 Quality Management System

Further IT services and consulting division was appraised at CMMI maturity level 3 of the CMMI institutes capability maturity model integration.

#### **FIXED DEPOSITS**

We have neither accepted nor repaid any deposits during the FY ended 31st March, 2019. Further, there were no outstanding deposits as at the beginning of the FY or at any time during the FY 2019. Hence, there are no details to be provided pursuant to Rule 8 (5) (v) & (vi) of Companies (Accounts) Rules, 2014.

Further, the details of unsecured loans borrowed from Directors during the FY ended 31st March, 2019 and /or outstanding as on the said date are as hereunder:

Sl. No.	Name	Borrowings during the year (₹ In lacs)	Amt. outstanding as on 31st March, 2019 (₹ In lacs)
1.	V. Atchyuta Rama Raju	25.34	25.34
2.	V. Rajam Raju	-	9

Further, the said Directors have provided declaration(s) in writing that the amounts lent by them are their own funds and not been given out of funds acquired by them by borrowing or accepting loans or deposits from others.

#### ANNUAL RETURN

In accordance with Section 134 (3) (a) of the Companies Act, 2013, an extract of the Annual Return in the prescribed format i.e. Form MGT -9 is appended as **Annexure –V** to this Report and the same is uploaded on the website of the Company https://www.vamaind.com/Annual Report/Annual Return FY 2018 19.pdf

#### VIGIL MECHANISM / WHISTLE BLOWER POLICY

In terms of the provisions of Section 177of the Companies Act, 2013 and Regulation 22 of SEBI (LODR) Regulations, 2015, the Company has formalized the process and institutionalized 'Whistle Blower Policy' within the Company, whereby employees and other stakeholders can report matters such as generic grievances, corruption, misconduct, illegality and wastage/ misappropriation of assets to the Company.

The policy safeguards the whistle blowers to report concerns or grievances and also provides direct access to the Chairman of the Audit Committee.

The details of the vigil mechanism are provided in the Corporate Governance Report and are set out in **Annexure X** to this Report. The Vigil Mechanism and Whistle Blower Policy may be accessed on our Website at the link: https://www.vamaind. com/Policies/Vigil Mechanism Whistle Blower Policy.pdf

#### MANAGEMENT DISCUSSION AND ANALYSIS

In accordance with the provisions of SEBI (LODR) Regulations, 2015, a Report on the Management Discussion and Analysis is set out in **Annexure–VI** attached to this Report.

#### **CORPORATE GOVERNANCE:**

Highest standards of Corporate Governance practices are maintained and followed in every walk of life of our Company. A separate report on Corporate Governance is provided together with a certificate from Statutory Auditors of the Company confirming compliance of conditions of Corporate Governance as stipulated under SEBI (LODR) Regulations, 2015.

A certificate of the CEO and CFO of the Company in terms of Listing Regulations, inter alia, confirming the correctness of the financial statements and cash flow statements, etc., forms part of the said Report.

#### **DISPATCH OF ANNUAL REPORTS**

In compliance with the applicable provisions, we shall dispatch the Annual Report for the FY 2018-19 in electronic format to all our members whose E-Mail addresses are registered and updated with our Registrar & Transfer Agents. To all the other members, the Annual Report will be sent in physical format.

#### **LISTING & TRADING**

Our Equity Shares are listed on BSE Limited, Mumbai. The listing fee for the FY 2018-19 has been duly paid. You may further note that the listing/ trading was never suspended at any time during the financial year 2018-19.



#### PARTICULARS OF EMPLOYEES

The information required pursuant to Section 197 read with Rule 5 (1) of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and as amended in respect of our employees, is attached herewith and marked as **Annexure –VII (i)**.

We do hereby affirm that the remuneration paid is as per the Remuneration Policy for Directors, Key Managerial Personnel and other Employees.

Further, we do not have any employee whose remuneration falls within the purview of the limits prescribed under the provisions of Section 197 of the Companies Act, 2013, read with Rule 5(2) (i)& (ii) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and as amended i.e.  $\gtrless$  8.5 lakhs per month or  $\gtrless$  1.02 Crores per annum, as the case may be.

Further, details of top ten employees in terms of remuneration drawn during the financial year ended 31st March, 2019 as required under Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and as amended is attached herewith and marked as **Annexure- VII (ii)**.

#### LOANS, GUARANTEES OR INVESTMENTS

As you are aware, we have a Wholly Owned Subsidiary (VAMA Technologies Pte. Ltd. wherein we have made an aggregate investment of ₹ 3,89,040 (equivalent to 6000 USD), currently standing at ₹ 4.16 lacs, owing to exchange fluctuations, towards subscription of 8680 equity shares, i.e., 100% stake. Further, in order to meet its short term business requirements, unsecured Loans have been provided during the year under review and the same stands at ₹ 137.96 lacs which shall be repayable on demand.

Apart from the aforesaid, we have not given any fresh loan or made new investment or given guarantee or provided security as envisaged under Section 186 of the Act.

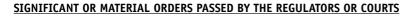
#### **DEMATERIALIZATION OF SHARES**

99.82% of the total paid up equity shares of our Company are in dematerialized form as on 31st March, 2019.

#### **DIRECTORS RESPONSIBILITY STATEMENT**

As required under Section 134(5) of the Companies Act, 2013, the Directors confirm that:

- i. In the preparation of the Annual Accounts for the FY ended 31st March, 2019, the applicable Accounting Standards have been followed and that no material departures are made from the same ;
- ii. The Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company as at the end of the Financial year and of the profits of the company for the year ended 31st March, 2019;
- iii. Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- iv. The annual accounts have been prepared on a going concern basis.
- v. The Directors have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and are operating effectively;
- vi. The Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.



There are no orders passed by the Regulators / Courts which would impact the going concern status of our Company and its future operations. Further, we confirm that there were no instances of fraud to be reported by the Auditors vide their Report for the FY 2018-19.

#### POLICY ON PREVENTION, PROHIBITION AND REDRESSAL OF SEXUAL HARASSMENT AT WORK PLACE:

We strongly support the rights of all our employees to work in harassment – free environment. We have adopted a Policy on Prevention, Prohibition and Redressal of Sexual Harassment at workplace as per the provisions of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 ("POSH Act") and the Rules made thereunder. The policy aims to provide protection to Employees at the workplace and prevent and redress complaints of sexual harassment and for matters connected or incidental thereto, with the objective of providing a safe working environment, where Employees feel secure.

Further, we have in place a Committee under the name and style **"Internal Complaints Committee"** in compliance of POSH Act, which looks into various matters concerning harassment, if any, against women at workplace, addresses concerns and complaints of sexual harassment and recommends appropriate action. Details of composition etc., of the said committee are provided in the section on Corporate Governance.

We further confirm that during the year under review, there were no cases filed pursuant to the said Act.

#### **CORPORATE SOCIAL RESPONSIBILITY**

Since our Company does not fall within any of the parameters specified under the provisions of Section 135 of the Companies Act, 2013 read with Rules made thereunder, reporting pursuant to Section 134(3) (o) is Not Applicable.

#### CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

The Particulars as prescribed pursuant to the provisions of Section 134(3)(m) of the Companies Act, 2013 read with Rule, 8 of The Companies (Accounts) Rules, 2014, are provided in **Annexure – IV** to this Report.

#### **ACKNOWLEDGEMENTS AND APPRECIATIONS**

We wish to place on record our deep sense of appreciation for the contribution made by the employees of the Company and acknowledge their hard work and dedicated services. Further, we express our sincere appreciation towards all the customers, suppliers, banks, financial institutions, advisors, Government of India and Government Departments, concerned State Governments and other authorities for their sustained support and co-operation towards contributing to the Company's success.

Further, we are deeply indebted to our shareholders for their trust and cooperation in our journey.

For and on behalf of the Board

Sd/-

V. Atchyuta Rama Raju Chairman and Managing Director DIN:00997493

24th August, 2019 Hyderabad



#### Form AOC-1

(Pursuant to section 129 (3) read with Rule 5 of Companies (Accounts) Rules), 2014

Statement containing salient features of the financial statement of subsidiaries / associate companies / joint ventures

#### Part "A": Subsidiaries

Sl.No	Particulars	
1.	Name of the subsidiary	Vama Technologies Pte. Ltd
2.	Reporting Period of subsidiary	01.04.2018 to 31.03.2019
3.	Reporting Currency	USD
4.	Exchange rate used for conversion	
	i. as on the last date of FY (for Balance Sheet items)	69.1713
	ii. average yearly rate for P & L items	67.1077
5.	Share Capital	\$ 6,000
6.	Reserves & Surplus	\$ -218,335 (Retained Earnings)
7.	Total Assets	\$ 383,335
8.	Total Liabilities	\$ 383,335
9.	Investment	
10.	Turnover	\$ 2,339,904
11.	Profit/(Loss) before taxation	\$ -394,762
12.	Provision for taxation	\$ 3,794
13.	Profit/(Loss) after taxation	\$ -390,968
14.	Proposed Dividend	
15.	% of Shareholding	100

#### Part "B" Associates and Joint Ventures - Not Applicable

As per my report of even date For VNSS & Associates., Chartered Accountants

Sd/-Membership No:225281 Firm Regn No. 018367S

24th August, 2019 Hyderabad Sd/-V Atchyuta Rama Raju Managing Director (DIN: 00997493)

Sd/-**G Siva** Chief Financial Officer Forand on behalf of the Board of Directors

Sd/-V Rajam Raju Executive Director (DIN:01314420)

Sd/-Vandana Modani Company Secretary

### Form AOC-2

### (Pursuant to section 134 (3) (h) of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Particulars for contracts / arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013, including certain arm length transactions under third proviso to thereto.

#### Details of contracts or arrangements or transactions not at arm's length basis:

There were no contracts or arrangements or transactions entered into during the financial year ended March, 2019, which were not at arm's length basis.

#### Details of contracts or arrangements or transactions at arm's length basis:

The details of material contracts or arrangements or transactions at arm's length basis for the year ended March, 2019 are as follows:

SL. No.	Particulars	Details				
1.	Name (s) of the related party & nature of relationship	Vama Technologies Pte. Ltd., (Wholly Owned subsidiary)				
	Nature of contracts/arrangements/transaction	Service				
	Duration of the contracts/arrangements/transaction	1 year				
	Salient terms of the contracts or arrangements or transaction including the value, if any	Upto a maximum value of Rs.5 Crores				
	Date of approval by the Board	12.04.2018				
	Amount paid as advances, if any	Nil				

For and on behalf of the Board

Sd/-

V. Atchyuta Rama Raju Chairman and Managing Director (DIN : 00997493)

24th August, 2019 Hyderabad



Annexure-III

### SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED ON MARCH 31, 2019 [Pursuant to Section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To, The Members, Vama Industries Limited, Hyderabad-500038

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Vama Industries Limited, (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minutes books, forms and returns filed and other records maintained by the Company and also the information provided by the company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2019 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minutes books, forms and returns filed and other records maintained by Vama Industries Limited ("the Company") and made available to us for the financial year ended on 31st March, 2019 according to the provisions of:

- i. The Companies Act, 2013 (the Act) and the rules made thereunder.
- ii. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- iii. The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- iv. Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment (FDI) and overseas Direct Investment (ODI). However, during the year under review, there were no instances of any new FDI into the Company or any new ODI by the Company. The Company does not have any transaction pertaining to External Commercial Borrowing.
- v. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009; (Not applicable to the Company during the audit period);
  - (d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014; (Not applicable to the Company during the audit period);
  - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; (Not applicable to the Company during the audit period)

- (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (Not applicable to the Company during the audit period);
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; (Not applicable to the Company during the audit period); and
- (i) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015;

We have also examined compliance with the applicable clauses of Secretarial Standards issued by the Institute of Company Secretaries of India.

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above subject to the following observations:

• There was delay in filing of Forms with the Registrar of Companies in certain instances.

We further report that, having regard to the compliance system prevailing in the Company and on examination of the relevant documents and records in pursuance thereof on test-check basis, the Company has complied the following laws applicable specifically to the Company:

a) Software Technologies Parks of India rules and regulations

However, there was delay in filing of Monthly Performance Reports & Quarterly Performance Reports with the Software Technology Park of India in certain instances.

b) The Trade Marks Act, 1999.

#### We further report that :

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors, Woman and Independent Directors. The changes in the composition of the Board of Directors during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all the directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All the decisions at the Board Meetings and Committee Meetings have been carried out unanimously as recorded in the Minutes of the meetings of the Board or Committees of the Board, as the case may be.

#### We further report that

 as per the information provided by the management, and based on the review of compliance reports by the respective department / functional heads, duly taken on record by the Board of Directors of the Company, there are adequate systems and processes in the Company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines



during the audit period, there were no such specific events/actions having a major bearing on the company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc.

For P S Rao& Associates Company Secretaries

> Vikas Sirohiya Partner

M. No.15116 C.P. No.5246

Place: Hyderabad Date: 24th August, 2019

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[This Report is to be read with our letter of even date which is annexed as Annexure A and forms an integral part of this report.]



'Annexure A'

To, The Members, Vama Industries Limited, Hyderabad-500038

Secretarial Audit Report of even date is to be read along with this letter.

- 1. It is the responsibility of the management of the Company to maintain secretarial records, devise proper systems to ensure compliance with the provisions of all applicable laws and regulations and to ensure that the systems are adequate and operate effectively.
- 2. We have followed the audit practises and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial Records. The verification was done on random basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practises we followed provide a reasonable basis for our opinion.
- 3. Our responsibility is to express an opinion on these secretarial records, standards and procedures followed by the Company with respect to secretarial compliances.
- 4. We believe that audit evidence and information provided by the Company's management is adequate and appropriate for us to provide a basis for our opinion.
- 5. Wherever required, we have obtained the management's representation about the compliance of laws, rules and regulations and happening of events etc.
- 6. We have not verified the correctness and appropriateness of financial records and Books and Accounts of the Company.

#### Disclaimer

7. The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For P S Rao & Associates Company Secretaries

> Vikas Sirohiya Partner M. No.15116 C.P. No.5246

Place: Hyderabad Date : 24th August, 2019



#### Annexure - IV

#### CONSERVATION OF ENERGY, RESEARCH & DEVELOPMENT, TECHNOLOGYABSORPTION AND FOREIGN EXCHANGE EARNINGS/ OUTGO:

Particulars as prescribed under Section 134 (3) (m) of the Companies Act, 2013 read with the Companies (Accounts) Rules, 2014 are as follows:

#### A. Conservation of Energy : Not Applicable

- i. the steps taken or impact on conservation of energy;
- ii. the steps taken by the company for utilizing alternate sources of energy;
- iii. the capital investment on energy conservation equipments;

#### B. Technology Absorption : Not Applicable

- i. the efforts made towards technology absorption;
- ii. the benefits derived like product improvement, cost reduction, product development or import substitution;
- iii. in case of imported technology (imported during the last three years reckoned from the beginning of the financial year)-
  - (a) the details of technology imported;
  - (b) the year of import;
  - (c) whether the technology been fully absorbed;
  - (d) if not fully absorbed, areas where absorption has not taken place, and the reasons thereof; and
- iv. the expenditure incurred on Research and Development.

#### C. Foreign Exchange Inflow and Outflow during the year (Rs. In lacs)

- i. Foreign Exchange Earned : 198.92
- ii. Foreign Exchange Outgo : 1419.61

For and on behalf of the Board

Sd/-

V. Atchyuta Rama Raju Chairman and Managing Director (DIN : 00997493)

24thAugust, 2019 Hyderabad

Annexure-V

#### FORM NO. MGT-9 EXTRACT OF ANNUAL RETURN As on the financial year ended on 31.03.2019 [Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014)

#### I. REGISTRATION & OTHER DETAILS:

i.	CIN	L72200TG1985PLC041126
ii.	Registration Date	13.03.1985
iii.	Name of the Company	VAMA INDUSTRIES LIMITED
iv.	Category/ Sub-Category of the Company	Public Limited Company/Limited by Shares
v.	Address of the Registered office and Contact Details	Ground Floor, 8-31-191/147/24, B-12, Madhura Nagar, Hyderabad – 500038 Ph. No : 040-66619919 E-mail ID: cs@vama.co.in Web Site: www.vamaind.com
vi.	Whether Listed Company	Yes
vii.	Name, Address and Contact details of Registrar and Transfer Agent	Bigshare Services Pvt. Ltd 306, 3rd Floor, Right Wing, Amrutha Ville Opp. Yashoda Hospital, Raj Bhavan Road, Somajiguda , Hyderabad- 500082. Mobile: 9848098088

### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the Business activities contributing 10 % or more of the total turnover of the Company shall be stated:

S. No.	Name and Description of main products / services	NIC Code of the products / services	% to total turnover of the company
1	IT, ITES and System Integration, Hardware & Software, Installation support and Maintenance	4651 & 6202	100

#### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES :

S. No	Name and Address of the Company	CIN/GLN/UIN	Holding/ Associate/ Subsidiary	% of Shares held	Applicable Section
1	Vama Technologies Pte Ltd 10, Jalan Besar, #10-03, Sim Lim Tower, Singapore – 208787	HYWAZ20161408	Wholly Owned Subsidiary	100	2(87)(ii)



# IV. SHARE HOLDING PATTERN (EQUITY SHARE CAPITAL BREAKUP AS PERCENTAGE OF TOTAL EQUITY):

# i) Category-wise Shareholding

Category of Shareholder		Shares he ing of the			No. of Shares held at the end of the year				% Change during the year
	Demat Shares	Physical	Total	% of	Demat Shares	Physical	Total	% of Total	
A. Promoters									
1. Indians									
a) Individual/HUF	22561830	-	22561830	42.94	22561830	-	22561830	42.94	-
b) Central Govt	-	-	-	-	-	-	-	-	-
c) State Govt	-	-	-	-	-	-	-	-	-
d) Bodies Corporate	-	-	-	-	-	-	-	-	-
e) Banks/FI	-	-	-	-	-	-	-	-	-
f) Any other	-	-	-	-	-	-	-	-	-
Sub Total (A) (1)	22561830	-	22561830	42.94	22561830	-	22561830	42.94	-
2. Foreign									
a) NRI – Individuals	-	-	-	-	-	-	-	-	-
b) Other Individuals	-	-	-	-	-	-	-	-	-
c) Bodies Corporate	-	-	-	-	-	-	-	-	-
d) Banks / FI	-	-	-	-	-	-	-	-	-
e) Any other	-	-	-	-	-	-	-	-	-
Sub Total (A) (2)	-	-	-	-	-	-	-	-	-
Total Shareholding of Promoter	1		1		1				
A = (A)(1) + (A)(2)	22561830	-	22561830	42.94	22561830	-	22561830	42.94	-
B. Public Shareholding									
1. Institutions									
a) Mutual Funds	-	-	-	-	-	-	-	-	-
b) Banks / FI	-	-	-	-	-	-	-	-	-
c) Central Govt.	-	-	-	-	-	-	-	-	-
d) State Govt.	-	-	-	-	-	-	-	-	-
e) Venture Capital Funds	-	-	-	-	-	-	-	-	-
f) Insurance Companies	-	-	-	-	-	-	-	-	-
g) FIIs	-	-	-	-	-	-	-	-	-
h) Foreign Venture Capital Funds	-	-	-	-	-	-	-	-	-
i) Others	-	-	-	-	-	-	-	-	-
Śub Total (B) (1)	-	-	-	-	-	-	-	-	-
2. Non Institutions									
a) Bodies Corp.									
i) Indian	5579827	-	5579827	10.62	5531923	-	5531923	10.53	(0.09)
ii) Overseas	-	-	-	-	-	-	-	-	-
b) Individuals									
i) Individual shareholders									
holding nominal									
share capital uptoRs. 1 lakh	5615966	93600	5709566	10.87	5336933	93600	5430533	10.34	(0.53)
ii) Individual									
shareholders									
holding									
nominal share									
capital in									
excess of Rs 1 lakh	17908815	0	17908815	34.09	18638954	0	18638954	35.48	
c) Others	779962	0	779962	1.48	376760	0	376760	0.72	(0.76)
Sub-total (B) (2)	29884570	93600	29978170	57.06	29884570	93600	29978170	57.06	(0.00)
Total Public									
Shareholding	0000								(
(B)=(B)(1)+(B)(2)	29884570	93600	29978170	57.06	29884570	93600	29978170	57.06	(0.00)
C. Shares held by									
Custodian for									
GDRs & ADRs		-	-	-	-	-	-	-	-
Grand Total (A+B+C)	52446400	93600	52540000	100.00	52446400	93600	52540000	100.00	(0.00)

# ii) Shareholding of Promoter

Sl. No	Shareholders Name		Shareholding at the beginning of the year			Shareholding at the end of the year			
		No of Shares	%of total shares of the company	% of Shares Pledged/ encumbered to total shares	No of Shares	%of total Shares of the company	% of Shares Pledged/ encumbered to total shares	during the year	
1.	V.Atchyuta Rama Raju	12555120	23.90	NA	12555120	23.90	NA	0	
2.	V. Rajam Raju	5802500	11.04	NA	5802500	11.04	NA	0	
3.	G.A. Rama Raju	2997210	5.70	NA	2997210	5.70	NA	0	
4.	Bangarraju Mudundi	90000	0.17	NA	90000	0.17	NA	0	
5.	V. Sarada	85000	0.16	NA	85000	0.16	NA	0	
6.	M. Krishnaveni	84000	0.16	NA	84000	0.16	NA	0	
7.	V. Pushpavathi	70000	0.13	NA	70000	0.13	NA	0	
8.	Mohan RajuIndukuri	53500	0.10	NA	53500	0.10	NA	0	
9.	Uma Vani Indukuri	50000	0.10	NA	50000	0.10	NA	0	
10.	V Parvathi	774500	1.47	NA	774500	1.47	NA	0	
	TOTAL	22561830	42.94	NA	22561830	42.94	NA	0	

iii) Change in Promoters' Shareholding (please specify, if there is no change)

There is no change in the Shareholding pattern of Promoters during the financial year 2018-19

iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

Sl. No	Particulars	Date	Date Reason Shareholding at the Cumulative Share beginning of the year during the y		-		-
1.	Anil Unnikrishnan			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		6700000	12.75		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				6700000	12.75

Sl. No	Particulars	Date Reason		Shareholding at the beginning of the year			Shareholding the year
2.	Nirant Technologies Private Limited			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		2500000	4.76		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				2500000	4.76

Sl. No	Particulars	Date Reason Shareholding at the Cumulative Shareholding of the year during the year		3			
3.	Sainaren Properties Private Limited			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		2000000	3.81		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				2000000	3.81

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year			
4.	Nitin Siddamsetty			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		1657781	3.16		
	Changes during the Year	01-06-2018	Transfer	1	negligible	1657782	3.16
	At the end of the year	31.03.2019				1657782	3.16

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
5.	V V S Murty			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		800000	1.52		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				800000	1.52

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
6.	Grandeur Products Limited			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		771255	1.47		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				771255	1.47

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
7.	Subba Rao Vitakula			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		750000	1.43		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				750000	1.43

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
8.	T V APPARAO			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		725445	1.38		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				725445	1.38

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
9.	N Ramesh Kumar			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		392336	0.75		
	Changes during the Year	14.12.2018	Sale	(3500)	(0.0067)	388836	0.74
	At the end of the year	31.03.2019				388836	0.74

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
10.	Jayarama Prasad Munnangi		No. of	% of total shares	No. of shares of the company	% of total shares	shares of the company
	At the beginning of the year	01.04.2018		330450	0.63		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				330450	0.63

VAM

v) Shareholding of Directors and Key Managerial Personnel:

SL. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
1.	V. Atchyuta Rama Raju			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		12555120	23.90		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				12555120	23.90

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
2.	V. Rajam Raju			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		5802500	11.04		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				5802500	11.04

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
3.	K. Vara Prasad Raju			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		1500	Negligible		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				1500	Negligible

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
4.	Rama Sravanthi Rambatla			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		Nil	Nil		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				Nil	Nil

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
5.	Vitakula Srinivas			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		Nil	Nil		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				Nil	Nil

SL. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
6.	K. Venkata Krishna Rao			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		34750	0.07		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				34750	0.07

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
7.	Gavireddy Siva			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		4880	0.009		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				4880	0.009

Sl. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
8.	*M K Bhaskara Teja			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		Nil	Nil		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				Nil	Nil

SL. No	Particulars	Date	Reason	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
9.	**Vandana Modani			No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	01.04.2018		Nil	Nil		
	Changes during the Year	Nil	Nil	Nil	Nil	Nil	Nil
	At the end of the year	31.03.2019				Nil	Nil

\*Resigned w.e.f 04.11.2018 \*\*Appointed w.e.f 05.11.2018

## **V. INDEBTEDNESS**

Indebtedness of the Company including interest outstanding/accrued but not due for payment

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount	3,95,86,436	3,54,00,564	-	7,49,87,000
ii) Interest due but not paid	-	-	-	
iii) Interest accrued but not due	-		-	
Total ( i +ii+iii)	3,95,86,436	3,54,00,564	-	7,49,87,000
Change in Indebtedness during the financial year				
Addition	37,829,950	12,660,931	-	50,490,881
Reduction	541,013	14,643,567	-	15,184,580
Net Change	37,288,937	(1,982,636)		35,306,301
Indebtedness at the end of the financial year	-	-	-	-
i) Principal Amount	76,875,373	33,417,928	-	110,293,301
ii) Interest due but not paid	-	-	-	
iii) Interest accrued but not due	-		-	
Total ( i +ii+iii)	76,875,373	33,417,928	-	110,293,301

## VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

Sl. No	Particulars of Remuneration	Name of MD/WTD/ Manager	Total Amount	
		MD: V. Atchyuta Rama Raju	WTD: V. Rajam Raju	
1	Gross salary	19,80,000	18,00,000	37,80,000
а	Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	19,80,000	18,00,000	37,80,000
b	Value of perquisites u/s 17(2) Income-tax Act, 1961	Nil	Nil	Nil
с	Profits in lieu of salary under section 17(3) Income-tax Act, 1961	Nil	Nil	Nil
2	Stock Option	Nil	Nil	Nil
3	Sweat Equity	Nil	Nil	Nil
4	Commission	Nil	Nil	Nil
	-as % of profit	Nil	Nil	Nil
	-others	Nil	Nil	Nil
5	Others	Nil	Nil	Nil
	Total	19,80,000	18,00,000	37,80,000
	Ceiling as per the Act	84 Lakhs	84 Lakhs	

### A. Remuneration to Managing Director, Whole-time Directors and/or Manager:



₹

#### B. Remuneration to other directors: NIL

None of the Directors of the Company other than mentioned above were paid any remuneration during the financial year. In addition, no performance linked incentives were paid to any of the directors of the company.

#### C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER / WTD

Sl. No	Particulars of Remuneration	Key Managerial Person	nel		_
		*M K Bhaskara Teja (Company Secretary)	**Vandana Modani (Company Secretary)	Gavireddy Siva (CFO)	Total
1.	Gross salary	3,90,000	1,50,000	10,64,000	16,04,000
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	3,90,000	1,50,000	10,64,000	16,04,000
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	Nil	Nil	Nil	Nil
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	Nil	Nil	Nil	Nil
2.	Stock Option	Nil	Nil	Nil	Nil
3.	Sweat Equity	Nil	Nil	Nil	Nil
4.	Commission -as % of profit -others	Nil Nil	Nil Nil	Nil Nil	Nil Nil
5.	Others	Nil	Nil	Nil	Nil
	Total	3,90,000	1,50,000	10,64,000	16,04,000

\*Mr. M.K. Bhaskara Teja resigned from the office of the Company Secretary with effect from 04.11.2018 \*\*Ms Vandana Modani was appointed on 05.11.2018.



Туре	Section of the Companies Act	Brief Description	Details of Penalty / Punishment/ Compounding fees imposed	Authority [RD / NCLT / COURT]	Appeal made, if any (give Details)
A. COMPANY		-			
Penalty Punishment Compounding					
<b>B. DIRECTORS</b>					
Penalty Punishment Compounding			NOT APPLICABLE	E	
C. OTHER OFFICE	RS IN DEFAULT				
Penalty Punishment Compounding					



Annexure-VI

#### Management Discussion and Analysis Report

#### 1. Competitive position of the Company

(a) Industry structure and developments.

According to the market research group IBISWorld, the U.S. information technology consulting industry is a \$376 billion business. There are nearly 433,000 information technology consulting businesses in the United States, employing more than 2 million people. Application design, development, and integration services account for almost 25 percent of total IT consulting industry revenue. A growing number of small and medium-sized companies are hiring IT consultants to help them develop and create custom software or fine-tune their existing software and hardware applications to improve their business operations. Over the five years to 2019, shifting technological trends toward cloud computing and data analytics have caused larger operators to acquire smaller companies and develop new products to stay relevant.

Information technology consulting continues to be in demand by businesses, governments, non-profit organizations, and schools. The growth of mobile devices, cloud computing, the Internet, social media, and other technological innovations have added to the areas that information technology consultants cover for their clients.

The explosion of "computer-to-computer" communication in the twenty-first century is triggering a growth phase for IT consultants. By the end of the decade, more than 60 percent of the computer communications will be computer-to-computer. Computer-to-computer vastly speeds up the pace of business. For example, end-to-end supply chains can be automatically adjusted by point-of-sale computers directly communicating with warehouse computers, which in turn directly communicate with manufacturer computers, and, again in the chain, manufacturers' computers directly communicate with their supplier computers. In addition, computer-to-computer communications can track demand and adjust logistic systems to automatically direct product to geographical points of demand.

According to Deloitte's State of AI in the enterprise, 2nd Edition,3 the most popular path to acquiring AI capabilities is enterprise software with integrated AI. Overwhelmingly, this software is cloud-based, either through public or private cloud deployments. Fifty-seven percent of our AI survey respondents globally use it now, and an additional 37 percent plan to use it within the next two years.

60 percent of enterprises are expected to move their IT systems to cloud by 2019 as a part of their digital transformation initiatives.4 As the primary value proposition of cloud continues to shift from "cost/efficiency" to "innovation acceleration," multicloud strategies should play a crucial role in this transformation. A recent executive survey suggests that 67 percent of executives are either using a hybrid model (a mix of on-premise and public/private cloud) or considering it as a future option. As people and devices increasingly become connected, identity/privacy protection has become a prime concern. Both blockchain and biometrics promise to provide a robust way to secure and manage user identities. Companies may even combine these technologies to make their offerings more secure. In parallel, blockchain provides a robust, incorruptible, and encrypted method of recordkeeping that is easily verifiable. Consortiums such as R3 are likely to play an important role in establishing the roots of blockchain.

#### (b) Opportunities and Threats.

In a world of growing complexities, it is critical to ensure sufficient distribution of the existing knowledge throughout the company. Large consultants will face structural problems. This would limit their ability to raise capital and slow down decisions and changes. Some might even consider going public due to enormous management incapacities. This would be an opportunity for other players to enter some poorly serviced fields. Also, small firms are consistently thriving by becoming exquisitely specialized. They could network to fulfil complex needs which would enable them to become medium sized consultancy on project basis.

Getting new customers is significant for an IT services company. Considering the fact that IT consulting firms primarily work on a contract basis, it's always important for them to focus on gaining new clients. A contract isn't permanent. Because of this, while working with one or more clients, efforts are always being put into finding new ones, which can become quite a nerve¬-wracking effort. Threat of new entrants always lingers on the IT industry. However, Small-to-medium consulting services firms are challenging the bigger, more established firms with their ability to innovate and their agile pricing and service models.

The enablers and drivers of growth of the IT consulting industry have been several. First, innovation in frameworks and methodologies along with trained professionals have provided value-added services uniquely available from the consulting firm. Newness and complexity have been a second driver. A third driver has been the building to critical mass high levels of expertise not economical to maintain in a particular company.

A fourth driver is the demand for process and behavior change that IT implementation puts on most organizations. IT was not just a new technology. To capture the value IT represented, organizations had to address change in structure, culture, people, process, and leadership. Many organizations turned to the consulting industry for help in understanding and managing these significant changes.

Finally, the IT consulting industry enjoyed an unprecedented frenzy of convergence of 1) adoption of systems such as ERP and CRM; 2) management improvements such as BPRE; 3) problems to solve such as Y2K; and 4) new territory to pioneer such as e-business.

- (c) Segment-wise or product-wise performance. <u>Company Performance Highlights:</u>
  - CMMI Level 3 certified Company
  - ISO 27001:2013 certified Information Security Management System
  - ISO 9001:2015 certified Qualitiy Management Systems
  - ISO 20000-1:2011 certified Service Management System
  - Registered with National Small Industries Corporation (NSIC)
  - Registered with Software Technology Park of India (STPI)
  - Registered with Micro, Small & Medium Enterprises (MSME)

#### **Business Operations:**

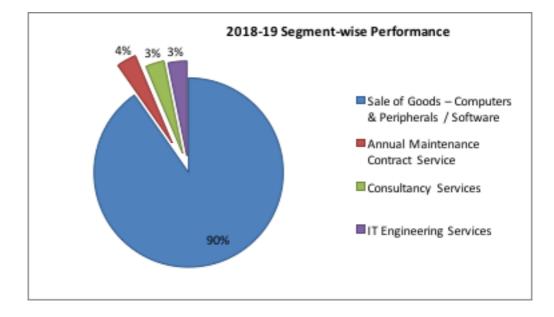
- IT Services and Consulting
- Engineering Services
- IT Infrastructure Solutions
- Mobile Application
- Internet of Things
- Cloud Technologies
- BI and Analytics
- Manual and Automation Testing
- Software Development
- Database Services and Blockchain
- CAD and Engineering Data Management
- Product Design and Development
- Product Sales and Support
- Data Center Implementation
- High Performance Computing (HPC)
- Remote Infrastructure Management Services
- IT Infrastructure Consulting
- Infrastructure Management Services
- Openstack Cloud Projects
- iOT Machine to Machine Communication Projects
- End to End Data Center Implementation Projects
- Engineering Product Design Projects



Rs.In Lakhs

<u>Segment-wise performance</u>: The business operations mentioned supra are being divided into following segments and the revenue generated from each segment is indicated below:

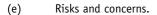
2018-19	2017-18
4,855.36	9,624.86
181.06	346.05
170.59	181.62
172.15	202.06
5,379.16	10,354.59
	4,855.36 181.06 170.59 172.15



#### (d) Outlook

VAMA has been implementing projects all over India for Defence and Space sectors and is taking up turnkey projects. With India becoming a dominant player in the Space sector, ISRO will launch multiple satellites during the coming years and the need for Data Center infrastructure will increase rapidly. ISRO is trying to increase its capacity to deliver by scaling up the frequency of launches by building more satellites and lowering the cost of access to space, VAMA will get several opportunities to bid for infrastructure projects. With the growth in Space and Defence sectors we are confident that we will continue to get opportunities to work on major turnkey projects.

VAMA has increased the sales and marketing activities for the international market especially for the Engineering Services and ITES business. Vama is working on IOT Project with Machine to Machine Communication. We are confident that with the increase in sales and marketing activities; our international business will grow.



- Retraining great talent
- Building a reputation of being innovative
- Data Breaches
- Cost competitiveness
- Prominent assaults on internet infrastructure by hackers commanding a hijacked army of connected devices should spur companies to reassess how security vulnerabilities in the Internet of Things might increasingly jeopardize critical operations and networks.
- (f) Internal control systems and their adequacy.

The internal control systems adopted by the Company are adequate and appropriate to its operations. The system has been designed to ensure that assets and interest of the Company are protected and dependability of accounting data and its accuracy are ensured with proper checks and balances.

(g) Discussion on financial performance with respect to operational performance

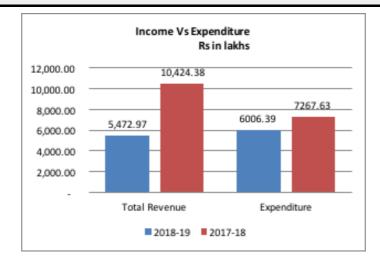
Rs.In Lakhs

INCOME	2018-19	2017-18
Export Revenue		
IT Services	181.25	202.06
Sales of computers & Peripherals	1616.86	3583.55
Domestic Revenue		
Services / Consultancy / Projects	342.55	527.67
Sales of computers & Peripherals	3238.50	6041.31
Other Income	93.81	69.79
Total Revenue	5472.97	10424.38

Rs.In Lakhs

EXPENDITURE	2018-19	2017-18
Material Consumed	4692.02	6486.81
Employee Benefit Expenses	498.54	362.18
Finance Cost	183.64	132.22
Depreciation and Amortisation Expenses	34.49	31.94
Other Expenses	597.70	254.48
Total Revenue	6006.39	10424.38





(h) Material developments in Human Resources / Industrial Relations front, including number of people employed.

When it comes to talent in the tech sector, one thing is certain: The "shelf life" of skills is getting shorter and shorter. As a result, retraining has become crucial: Companies should invest more in educating and training workforces for the digital era. According to Deloitte's recent AI Survey, 30 percent of respondents said they face a major (23 percent) or extreme (7 percent) skills gap.

Our pro-human resources policy helps us in controlling the attrition rate amongst our employees and maintain cordial relations across the organization. Further, our human resource strategy has enabled us to attract, integrate, develop and retain the best talent required for driving business growth.

Sr.No	Category	Number of employees as on31/03/2019
1	*Executive Director	2
2	Key Managerial Personnel (KMP)	2
3	Other employees	116
	Total	120

\*V. Atchyuta Rama Raju is the Chairman & Managing Director of the Company and also designated as KMP but counted as one under the category of Executive Director.

(i) details of significant changes (i.e. change of 25% or more as compared to the immediately previous financial year) in key financial ratios, along with detailed explanations therefor, including:

		2018-19	2017-18	Explanation
i	Debtors Turnover	0.46	0.78	Fall in turnover due to external factors ( explained in Directors Report)
ii	Inventory Turnover	2.65	8.76	Fall in turnover due to external factors ( explained in Directors Report)
iii	Interest Coverage Ratio	1.62	5.79	Fall in net profits.
iv	Current Ratio	1.52	1.48	Normal change(less than 25%.)
v	Debt Equity Ratio	0.54	0.38	On account of increase in working capital limits.
vi	Operating Profit Margin (%)	9.16%	8.39%	Normal change(less than 25%.)
vii	Net Profit Margin (%) or sector-specific equivalent ratios, as applicable	0.02	0.07	Though change is more than 25%, its negligible in absolute terms.

#### 2. Disclosure of Accounting Treatment

We carried out a comprehensive and intensive exercise in order to converge our financial statements in tune with Ind AS and compliances. The Company has prepared financial statements which comply with IndAS applicable for periods ending on 31st March 2019, together with the comparative period data as at and for the year ended 31st March 2018, as described in the summary of significant accounting policies.

A treatment different from that prescribed in an Accounting Standard has not been followed in the preparation of financial statements. Further, the financial statements represent a true and fair view of the underlying business transactions.

#### 3. Cautionary Statement

This report contains forward-looking statements extracted from reports of Government Authorities / Bodies, Industry Associations etc. available on the public domain which may involve risks and uncertainties including, but not limited to, economic conditions, government policies, dependence on certain businesses and other factors. Actual results, performance or achievements could differ materially from those expressed or implied in such forward-looking statements. This report should be read in conjunction with the financial statements included herein and the notes thereto. We assume no responsibility to publicly amend, modify or revise any such statements on the basis of subsequent developments, information or events.

# Details pertaining to remuneration as required u/s 197(12) of the Companies Act, 2013 read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

A. The ratio of the remuneration of each director to the median employees remuneration and other details in terms of sub section 12 of Section 197 of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and amendments thereto.

(Dc	in	I alkha)
15.		Lakhs)

Sr. No.	Name of Director / KMP and Designation	Fi	nancial Year 2018-1	9
		Remuneration of Director / KMP	% increase in Remuneration	Ratio of Remuneration of each Director / KMP to median remuneration of employees
1	Mr. V.A Rama Raju Chairman & Managing Director	19.80	Nil	8.20
2	Mr.V. Rajam Raju Executive Director	18.00	Nil	7.45
3	Mr. V. Prasad Raju Independent Director	Nil	Nil	N.A
4	Ms. R. Rama Sravanthi Non-Executive Director	Nil	Nil	N.A
5	Mr. V. Srinivas Independent Director	Nil	Nil	N.A
6	Mr. K. Venkata Krishna Rao Independent Director	Nil	Nil	N.A
7	Mr. G. Siva CFO	10.64	Nil	4.41
8	Ms. Vandana Modani Company Secretary ( wef.05.11.2018)	1.50	N.A	1.49
9	Mr. M K BhaskaraTeja Company Secretary (upto 04.11.2018)	3.90	Nil	2.76

#### B. Percentage Increase in the median remuneration of all employees in the Financial Year 2018-19:

The median annual remuneration of employees of the Company during the financial year was Rs.2.42 lacs In the financial year, there was a decrease of 13.88 % in the median remuneration of employees.



#### C. Number of permanent employees on the rolls of Company as on 31st March 2019

There were 120 permanent employees on rolls of the Company as on March 31, 2019

# **D.** Average percentile increase already made in the salaries of the employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in managerial remuneration.

Average percentile increase already made in the salaries of the employees other than the managerial personnel in this financial year i.e., 2018-19 is 14.34% whereas there was an increase in the managerial personnel remuneration of 2.67% for the said financial year.

#### E. Affirmation that the remuneration is as per the remuneration Policy of the Company:

Yes, it is hereby affirmed that the remuneration is as per the remuneration Policy of the Company:

For and on behalf of the Board

Sd/-V. A. Rama Raju Chairman and Managing Director (DIN : 00997493)

24th August, 2019 Hyderabad Annexure – VII (ii)

Statement of Particulars of employees pursuant to Provisions of Rule 5(2) of Section 197(12) of the companies Act 2013 Read with Companies (Appointment & remuneration of Managerial Personnel) Rules 2014 Details of top 10 employees ( interims of Remuneration), other then executive Directors Employed throughout the Year/Part of the Year

Ē	Employed throughout the Year/Part of	t the Yea		the year.								
SL No	Name of the Employee	Age (Years)	Designation	Qualification	Remuneration (per annum)	Nature of Employment	Experience (Years)	Dateof Commencement of Employment	Previous Employment	Relationship with Directors/ Managers	Nature of Duties of employee	% of Share holding in the Company
1.	SRINIVASA CHARY K	42	Project Manager(IT)	B. Sc Computers	13,80,000	Permanent	17	March 2005	Micropack Ltd	Not related to any Director	Project Manager	Nil
2	VEERA PRASAD A	39	Project Manager	B.E	12,48,600	permanent	15	May/2006	Concurrent Analysis Pvt. Ltd	Not Related to Any Director	Project Manager	NIL
ŝ	SRINIVAS R	39	Project Manager	B.Tech	12,48,600	permanent	14	Apr/2005	Concurrent Analysis Pvt. Ltd	Not Related to any Director	Mechanical design Engineering	NIL
4	T HARISH	38	Head HPCC	M.sc. Computers	12,50,000	permanent	10	Apr/2007	Locuz Enterprise Solutions	Not Related to any Director	Project Lead	NIL
5	SUVARNA B	38	Project Manager	B.E	12,30,000	permanent	17	Apr/2005	Concurrent Analysis Pvt. Ltd	Not Related to any Director	Mechanical Design Engineering	NIL
9	SIVA G	39	CF0	ICWA(inter), M Com & MBA	10,64,000	permanent	12	0ct/2007	K N Murthy & Co	Not Related to any Director	Finance & Accounts	0.009
7	JAGADISH BABU T	39	Project	DME	10,58,520	permanent	12	Apr/2007	RMSI & Satyam	Not Related to any Director	Engineering Services	NIL
∞	JAYA NAVEEN CH	39	Project Manager	MBA(Systems & marketing)	9,09,000	permanent	8	Apr/2006	NA	Not Related to any Director	Project Manager	NIL
6	N M VENKATESH	34	Accounts Manager	B. Tech	8,70,000	permanent	10	Jan/2014	ICON Design Automation Repository Pvt Ltd	Not Related to any Director	Sales	NIL
10	SATYENDRA KUMAR BHARTI	35	Storage Admin	MBA (IT & marketing)	8,35,004	permanent	7	Apr/2017	HCL Technologies Not Related to Ltd any Director	Not Related to any Director	Storage Admin	NIL



Annexure -VIII

#### POLICY FOR SELECTION OF DIRECTORS AND DETERMINING DIRECTORS INDEPENDENCE

#### 1. Introduction:

- 1.1 Vama Industries Limited (VAMA) believes that an enlightened Board consciously creates a culture of leadership to provide a long-term vision and policy approach to improve the quality of governance. Towards this, VAMA ensures constitution of the Board of Directors with required composition, diversified expertise and experience and commitment to discharge their responsibilities and duties effectively.
- 1.2 VAMA recognizes the importance of Independent Directors in achieving the effectiveness of the Board.

#### 2. Scope:

2.1 This Policy sets out the guiding principles for the Nomination and Remuneration Committee for identifying persons who are qualified to become Directors and to determine the independence of Directors, in case of their appointment as Independent Directors of the Company.

#### 3. Terms and References:

In this Policy, the following terms shall have the following meanings:

- 3.1 "Director" means a Director appointed to the Board of the Company.
- 3.2 **"Nomination and Remuneration Committee"** means the Committee constituted by Vama Industries Limited's Board in accordance with the provisions of Section 178 of the Companies Act, 2013.
- 3.3 "Independent Director" means a Director referred to in sub-section (6) of Section 149 of the Companies Act, 2013.

#### 4. Policy:

#### 4.1 Qualifications and Criteria

- 4.1.1 The Nomination and Remuneration (NR) Committee and the Board shall review on an annual basis, appropriate skills, knowledge and experience required of the Board as a whole and its individual members. The objective is to have a Board with diverse background and experience that are relevant for the Company's operations.
- 4.1.2 In evaluating the suitability of individual Board members, the Nomination and Remuneration Committee may take into account factors, such as:
  - General understanding of the Industry vis a vis Company's business perspective;
  - Educational and professional background
  - Standing in the profession;
  - Personal and professional ethics, integrity and values;
  - Willingness to devote sufficient time and energy in carrying out their duties and responsibilities effectively.

4.1.3 The proposed appointee shall also fulfill the following requirements:

- Shall possess a Director Identification Number;
- Shall not be disqualified under the Companies Act, 2013;
- Shall give his written consent to act as a Director;

- Shall endeavour to attend all Board Meetings and wherever he is appointed as a Committee Member, the Committee Meetings;
- Shall disclose his concern or interest in any Company or Companies or Bodies Corporate, Firms including his shareholding at the first meeting of the Board in every financial year and thereafter whenever there is a change in the disclosures already made;
- Such other requirements as may be prescribed, from time to time, under the Companies Act, 2013 and other relevant laws.
- 4.1.4 The NR Committee shall evaluate each individual with the objective of having a group that best enables the success of the Company's business.

#### 4.2 Criteria of Independence

4.2.1 The NR Committee shall assess the independence of Directors at the time of appointment / re-appointment and the Board shall assess the same annually. The Board shall re-assess determinations of independence when any new interests or relationships are disclosed by a Director.

#### 4.2.2 The criteria of independence, as laid down in Companies Act, 2013, are as below:

An independent director in relation to a company, means a director other than a managing director or a whole-time director or a nominee director :

- a. who, in the opinion of the Board, is a person of integrity and possesses relevant expertise and experience;
- b. (i) who is or was not a promoter of the company or its holding, subsidiary or associate company;
  - (ii) who is not related to promoters or directors in the company, its holding, subsidiary or associate company;
- c. who has or had no pecuniary relationship with the company, its holding, subsidiary or associate company, or their promoters, or directors, amounting to two percent or more of its gross turnover or total income as may be prescribed, whichever is lower, during the two immediately preceding financial years or during the current financial year;
- d. none of whose relatives has or had pecuniary relationship or transaction with the company, its holding, subsidiary or associate company, or their promoters, or directors, amounting to two per cent or more of its gross turnover or total income or fifty lakh rupees or such higher amount as may be prescribed, whichever is lower, during the two immediately preceding financial years or during the current financial year;
- e. who, neither himself nor any of his relatives—
  - holds or has held the position of a key managerial personnel or is or has been employee of the company or its holding, subsidiary or associate company in any of the three financial years immediately preceding the financial year in which he is proposed to be appointed;
  - (ii) is or has been an employee or proprietor or a partner, in any of the three financial years immediately preceding the financial year in which he is proposed to be appointed, of—
    - (A) a firm of auditors or company secretaries in practice or cost auditors of the company or its holding, subsidiary or associate company; or
    - (B) any legal or a consulting firm that has or had any transaction with the company, its holding, subsidiary or associate company amounting to ten per cent or more of the gross turnover of such firm;

- (iii) holds together with his relatives two per cent or more of the total voting power of the company; or
- (iv) is a Chief Executive or director, by whatever name called, of any non profit organisation that receives twenty-five per cent or more of its receipts from the company, any of its promoters, directors or its holding, subsidiary or associate company or that holds two per cent or more of the total voting power of the company; or
- (v) is a material supplier, service provider or customer or a lessor or lessee of the company.
- f. shall possess appropriate skills, experience and knowledge in one or more fields of finance, law, management, sales, marketing, administration, research, corporate governance, technical operations, corporate social responsibility or other disciplines related to the Company's business.
- g. shall possess such other qualifications as may be prescribed, from time to time, under the Companies Act, 2013.
- h. who is not less than 21 years of age.
- 4.2.3 The Independent Directors shall abide by the "Code for Independent Directors" as specified in Schedule IV to the Companies Act, 2013.

#### 4.3 Other directorships / committee memberships

- 4.3.1 The Board members are expected to have adequate time and expertise and experience to contribute to effective Board performance. Accordingly, members should voluntarily limit their directorships in other listed public limited companies in such a way that it does not interfere with their role as directors of the Company. The NR Committee shall take into account the nature of and the time involved in a Director's service on other Boards, in evaluating the suitability of the individual Director and making its recommendations to the Board.
- 4.3.2 A Director shall not serve as a Director in more than 20 companies of which not more than shall be 10 Public Limited Companies.

For and on behalf of the Board

Sd/-V. A. Rama Raju Chairman and Managing Director (DIN : 00997493)

24th August, 2019 Hyderabad



#### <u>ANNEXURE - IX</u>

#### **REMUNERATION POLICY FOR DIRECTORS, KEY MANAGERIAL PERSONNEL AND OTHER EMPLOYEES**

#### 1. Introduction:

Vama Industries Limited (VAMA) recognizes the importance of aligning the business objectives with specific and measureable individual objectives and targets. The Company has therefore formulated the remuneration policy for its directors, key managerial personnel and other employees keeping in view the following objectives:

- a) Ensuring that the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate employees to run the company successfully.
- b) Ensuring that relationship of remuneration to performance is clear and meets the performance benchmarks.
- c) Ensuring that remuneration is based on such parameters reflecting short and long term performance objectives appropriate to the working of the company and its goals.

#### 2. Scope:

This Policy sets out the guiding principles for the Nomination and Remuneration Committee for recommending to the Board the remuneration of the directors, key managerial personnel and other employees of the Company.

#### 3. Terms and References:

In this Policy, the following terms shall have the following meanings:

3.1 "Director" means a director appointed to the Board of the company.

#### 3.2 "Key Managerial Personnel" means

- (I) the Chief Executive Officer or the Managing Director or the Manager;
- (ii) the Company Secretary;
- (iii) the Whole-time Director;
- (iv) the Chief Financial Officer; and
- (v) such other officer as may be prescribed under the Companies Act, 2013
- 3.3 Nomination and Remuneration Committee" means the committee constituted by the Board of Directors of Vama Industries Limited in accordance with the provisions of Section 178 of the Companies Act, 2013.

#### 4. Policy:

#### 4.1 Remuneration to Executive Directors and Key Managerial Personnel

- 4.1.1 The Board, on the recommendation of the Nomination and Remuneration Committee, shall review and approve the remuneration payable to the Executive Directors of the Company within the overall limits approved by the shareholders.
- 4.1.2 The Board, on the recommendation of the Nomination and Remuneration Committee, shall also review and approve the remuneration payable to the Key Managerial Personnel of the Company.

- 4.1.3 The remuneration structure to the Executive Directors and Key Managerial Personnel may include the following
  - (i) Basic Pay

components:

- (ii) Perquisites and Allowances
- (iii) Commission (Applicable in case of Executive Directors)
- (iv) Retiral benefits
- (v) Annual Performance Bonus

#### 4.2 Remuneration to Non-Executive Directors

The Board, on the recommendation of the Nomination and Remuneration Committee, shall review and approve the remuneration payable to the Non-Executive Directors of the Company within the overall limits approved by the shareholders, if any.

#### 4.3 Remuneration to other employees

Employees shall be assigned grades according to their qualifications and work experience, competencies as well as their roles and responsibilities in the organization. Individual remuneration shall be determined within the appropriate grade and shall be based on various factors such as job profile, skill sets, seniority, experience and prevailing remuneration levels for equivalent jobs.

For and on behalf of the Board

Sd/-V. Atchyuta Rama Raju Chairman and Managing Director (DIN : 00997493)

24th August, 2019 Hyderabad



#### WHISTLEBLOWER POLICY

As referred in the Directors Report and the Report on Corporate Governance, the Company has framed and adopted the Whistleblower policy that covers our directors and employees. The policy is subject to need based review and modifications, if required, from time to time. The Policy, as applicable currently, is laid hereunder and is also posted on our website <u>www.</u> <u>vamaind.com</u>

#### Scope and purpose:

Vama Industries Limited (Vama) is committed to complying with the foreign and domestic laws that apply to it, satisfying the Company's Code of Conduct and particularly to assuring that business is conducted with integrity and that the Company's financial information is accurate. If potential violations of Company policies or applicable laws are not recognized and addressed promptly, both the Company and those working for or with the Company could face governmental investigation, prosecution, fines, and other penalties. That may have cascading impact and may prove fatal. Consequentially, and to promote the highest ethical standards, the Company will maintain a workplace that facilitates the reporting of potential violations of Company's policies and applicable laws. Employees must be able to raise concerns regarding such potential violations easily and free of any fear of retaliation. That is the purpose of this policy (the 'Policy' or the 'Vigil Mechanism and Whistle Blower Policy'). You are required to read this Policy and acquaint yourself with the same.

#### Report at the earliest - Nip at the bud

Everyone is required to report to the Company any suspected violation of any law that applies to the Company and any suspected violation of the Company's Code of Conduct. It is important that you report all suspected violations. This includes possible accounting or financial reporting violations, insider trading, bribery, harassment, discrimination in your employment etc.

It is the policy of the Company that you must, when you reasonably suspect that a violation of an applicable law or the Company's Code of Conduct has occurred or is occurring, report that potential violation. Reporting is crucial for early detection, proper investigation and remediation, and deterrence of violations of Company's policies or applicable laws. You should not fear any negative consequences for reporting reasonably suspected violations because retaliation for reporting suspected violations is strictly prohibited by Company policy. Failure to report any reasonable belief that a violation has occurred or is occurring is itself a violation of this Policy and such failure will be addressed with appropriate disciplinary action, including possible termination of employment.

#### How & Where to Report

You must report all suspected violations to (i) your immediate supervisor; (ii) the nodal officer, i.e., the Company Secretary; at or (iii) anonymously, by sending an email to: whistleblower@vama.co.in

If you have reason to believe that your immediate supervisor or the Company Secretary is involved in the suspected violation, your report may be made to the Chairman of the Audit Committee at:

Chairman, Audit Committee, Vama Industries Limited, Ground Floor, B-12, Madhura Nagar, Hyderabad.

Because you have several means of reporting, you need never report to someone you believe may be involved in the suspected violation or from whom you would fear retaliation.

Your report should include as much information about the suspected violation as you can provide. Where possible, it should describe the nature of the suspected violation; the identities of persons involved in the suspected violation; a description of documents that relate to the suspected violation; and the time frame during which the suspected violation occurred. Where you have not reported anonymously, you may be contacted for further information.



#### Post reporting Investigation

All reports under this Policy will be promptly and appropriately investigated, and all information disclosed during the course of the investigation will remain confidential, except as necessary to conduct the investigation and take any remedial action, in accordance with applicable law. Everyone working for or with the Company has a duty to cooperate in the investigation of reports of violations. Failure to cooperate in an investigation, or deliberately providing false information during an investigation, can be the basis for disciplinary action, including termination of employment. If, at the conclusion of its investigation, the Company determines that a violation has occurred, the Company will take effective remedial action commensurate with the nature of the offense. This action may include disciplinary action against the accused party, up to and including termination. Reasonable and necessary steps will also be taken to prevent any further violations of Company's policy.

#### Zero - Retaliation policy

No one may take any adverse action against any employee for complaining about, reporting, or participating or assisting in the investigation of, a reasonably suspected violation of any law, this Policy, or the Company's Code of Conduct and Ethics. The Company takes reports of such retaliation seriously. Incidents of retaliation against any employee reporting a violation or participating in the investigation of a reasonably suspected violation will result in appropriate disciplinary action against anyone responsible, including possible termination of employment. Those working for or with the Company who engage in retaliation against reporting employees may also be subject to civil, criminal and administrative penalties.

#### Modification

The Audit Committee or the Board of Directors of Vama can modify this Policy unilaterally at any time without notice. Modification may be necessary, among other reasons, to maintain compliance with national, state or local regulations and / or accommodate organizational changes within the Company.

For and on behalf of the Board

Sd/- **V. Atchyuta Rama Raju** Chairman and Managing Director (DIN : 00997493)

24th August, 2019 Hyderabad



#### **DIVIDEND DISTRIBUTION POLICY**

The Board of Directors (the "Board") of Vama Industries Limited (the "Company") at its meeting held on April 24, 2017 has adopted this Dividend Distribution Policy (the "Policy") as required by Regulation 43A of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations").

#### OBJECTIVE

The objective of this Policy is to establish the parameters to be considered by the Board of Directors of the Company before declaring or recommending dividend.

The Company has had an uninterrupted dividend payout since listing. In future, the Company would endeavor to pay sustainable dividend keeping in view the Company's policy of meeting the long-term growth objectives from internal cash accruals.

#### CIRCUMSTANCES UNDER WHICH THE SHAREHOLDERS MAY OR MAY NOT EXPECT DIVIDEND

The Board of Directors of the Company, while declaring or recommending dividend shall ensure compliance with statutory requirements under applicable laws including the provisions of the Companies Act, 2013 and Listing Regulations. The Board of Directors, while determining the dividend to be declared or recommended shall take into consideration the advice of the executive management of the Company and the planned and further investments for growth apart from other parameters set out in this Policy.

The Board of Directors of the Company may not declare or recommend dividend for a particular period if it is of the view that it would be prudent to conserve capital for the then ongoing or planned business expansion or other factors which may be considered by the Board.

#### PARAMETERS TO BE CONSIDERED BEFORE RECOMMENDING DIVIDEND

The Board of Directors of the Company shall consider the following financial / internal parameters while declaring or recommending dividend to shareholders:

- Profits earned during the financial year
- Retained Earnings
- Earnings outlook for next three to five years
- Expected future capital / liquidity requirements
- Any other relevant factors and material events

The Board of Directors of the Company shall consider the following external parameters while declaring or recommending dividend to shareholders:

- Macro-economic environment Significant changes in macro-economic environment materially affecting the businesses in which the Company is engaged in the geographies in which the Company operates
- Regulatory changes Introduction of new regulatory requirements or material changes in existing taxation or regulatory requirements, which significantly affect the businesses in which the Company is engaged.
- Technological changes which necessitate significant new investments in any of the businesses in which the Company is engaged



#### UTILISATION OF RETAINED EARNINGS

The Company shall endeavor to utilise the retained earnings in a manner which shall be beneficial to the interests of the Company and also its shareholders. The Company may utilize the retained earnings for making investments for future growth and expansion plans, for the purpose of generating higher returns for the shareholders or for any other specific purpose, as approved by the Board of Directors of the Company.

#### PARAMETERS THAT SHALL BE ADOPTED WITH REGARD TO VARIOUS CLASSES OF SHARES

The Company has issued only one class of shares viz. equity shares. Parameters for dividend payments in respect of any other class of shares will be as per the respective terms of issue and in accordance with the applicable regulations and will be determined, if and when the Company decides to issue other classes of shares.

#### **CONFLICT IN POLICY**

In the event of any conflict between this Policy and the provisions contained in the regulations, the regulations shall prevail.

#### AMENDMENTS

The Board may, from time to time, make amendments to this Policy to the extent required due to change in applicable laws and regulations or as deemed fit on a review.

For and on behalf of the Board

Sd/-V. Atchyuta Rama Raju Chairman and Managing Director (DIN: 00997493)

24th August, 2019 Hyderabad



In accordance with the provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are glad to present the following report detailing of the systems and processes of Corporate Governance at Vama Industries Limited (VAMA):

#### I. Our philosophy on Code of Governance:

The principles of Corporate Governance are based on transparency, accountability and focus on the sustainable success of the Company over the long term. At Vama Industries, we feel proud to belong to a company whose visionary founders laid the foundation stone for good governance long back and made it an integral principle of business, as demonstrated in its organization culture at all levels.

Responsible corporate conduct is integral to the way we do our business. Our actions are governed by our values and principles, which are reinforced at all levels within the Company. At Vama Industries, we are committed to doing things in a right way which means taking business decisions and acting in a way that is ethical and is in compliance with governing legislations.

To succeed, we believe, it requires high standards of corporate behavior towards everyone we work with, the community we touch and the environment on which we have an impact. This is our road to consistent, competitive, profitable and responsible growth and creating long term value for our members, our people and our business partners. The above principles have been the guiding force for whatever we do and shall continue to be so in the years to come.

The Board of Directors plays a crucial role in overseeing how the management serves the short and long-term interest of members and other stakeholders. This belief is reflected in our governance practices, under which we strive to maintain an effective, informed and independent Board. We keep our governance practices under review and benchmark ourselves to best practices across the globe.

#### **II. Board of Directors**

#### a) Composition and category of directors

The Board of your company has a good mix of executive and non-executive directors with half of the Board of the Company comprising independent directors. As on date of this report, the board consists of 6 directors - comprising 2 Executive directors, 3 Independent directors, and 1 non executive woman director. The composition of the board represents an optimal mix of professionalism, knowledge, experience and enables the board to discharge its responsibilities and provide effective leadership to the business.

The company obtains from each director - on an annual basis - details of the board and board committee positions he/she occupies in other companies and changes, if any, regarding their directorship. In addition, the independent directors provide an annual confirmation that they meet criteria of independence as defined under section 149(6) of the companies act, 2013.

The Board composition is in conformity with the provisions of Companies Act, 2013 read with Regulation 17 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Nomination and Remuneration Committee periodically evaluates the criteria with respect to qualifications, independence, remuneration, performance etc of directors.

#### b) Meetings and Attendance

The Board meets at regular intervals to discuss and decide on Company / Business policy and strategy apart from statutory and other business. The Board meetings are pre-scheduled and a tentative annual calendar of the Board meetings is circulated to the directors well in advance to facilitate them to plan their schedule and to ensure meaningful participation in the meetings.

The Board generally considers important corporate actions and events including but not limited to:-

- Quarterly and annual results announcements;
- Oversight of the performance of the business;
- Dividend(s);
- Development and approval of overall business strategy;
- Board succession planning;
- Review of the functioning of the committees;
- Other strategic, transactional and governance matters as required under the Companies Act, 2013, SEBI (LODR) Regulations, 2015 and other applicable legislations.

The notice of the Board meeting is given well in advance to all the directors. The agenda of the Board meeting is set by the Company Secretary in consultation with the Chairman and the Managing Director. The agenda is circulated a week prior to the date of the meeting that includes an Action Taken Report detailing the implementation of the decisions taken at the previous Board Meeting, business to be discussed at the meeting, statutory compliance status etc

The Company obtains prior approval from the Directors to call, convene, and hold Board meetings at shorter notice.

#### Attendance of Directors in the Board Meetings:

Name	Category				
Promoter & Executive Directors					
Mr. V. Atchyuta Rama Raju Chairman and Managing Director 8/8					
Mr. V. RajamRaju	8/8				
Non - Promoter & Non - Executive Directors					
Mr. K. Vara Prasad Raju Independent Director 8/8					
Ms. R. Rama Sravanthi Non-Executive Director 8/8					
Mr. V. Srinivas Independent Director 8/8					
Mr. K. Venkata Krishna Rao Independent Director 8		8/8			

#### Attendance at the last Annual General Meeting held on 26.09.2018.

Name	Yes / No
Mr. V. Atchyuta Rama Raju	Yes
Mr. V. RajamRaju	Yes
Mr. K. Vara Prasad Raju	Yes
Ms. R. Rama Sravanthi	Yes
Mr. V. Srinivas	Yes
Mr. K. Venkata Krishna Rao	Yes

#### c) Membership in other Boards or Committees

Name	Companie	No. of Memberships in other Companies (including Private Limited Companies)		
	Board	Comm Membership	ittees Chairmanship	
Mr. V. Atchyuta Rama Raju	1	Nil	Nil	
Mr. V. Rajam Raju	Nil	Nil	Nil	
Mr. K. Vara Prasad Raju	Nil	Nil	Nil	
Ms. R. Rama Sravanthi	Nil	Nil	Nil	
Mr. V. Srinivas	Nil	Nil	Nil	
Mr. K. Venkata Krishna Rao	Nil	Nil	Nil	

Moreover, no director is a Board member of any other listed company.

#### d) Number and Date of Board Meetings

During the FY 2018-2019, 08 (Eight) Board Meetings were held on 12th April, 2018, 30th May, 2018, 20th July, 2018, 13th August, 2018, 24th August, 2018, 05th November, 2018, 14th November, 2018 and 14th February, 2019. The time-gap between any two consecutive meetings is not more than 120 days.

#### e) Disclosure of relationship between Directors inter-se

Mr. V.Atchyuta Rama Raju and Mr. V Rajam Raju are brothers and share no relationship with any other Director on the Board. Except the above two directors, no other Director is related to any other Director on the Board.

#### f) Holding of Non-Executive Directors

Sl. No	Name	No of Equity Shares	% of shares held	No. of Convertible Instruments
1	Mr. K Vara Prasad Raju	1500	0.0029	0
2	Ms. R Rama Sravanthi	0	0	0
3	Mr. V. Srinivas	0	0	0
4	Mr. K. Venkata Krishna Rao	34,750	0.066	0

#### g) Familiarization programme for Independent Directors:

The Board familiarization programme comprises the following:

- Induction programme for new Independent Directors
- A bird's eye-view on the Company's business and functional issues
- Workshop session on proposed business verticals
- Strategy session

The new Independent Directors are taken through a detailed induction and familiarization programme. As part of the induction session, the Managing Director provides an overview of the organization, its history, values and purpose. The Independent Directors are made aware of their roles and responsibilities at the time of their appointment and detailed letter of appointment is issued to them.

Our Familiarization Programme may be accessed on our Website at: <a href="http://www.vamaind.com/Policies/Familiarisation">http://www.vamaind.com/Policies/Familiarisation</a> Programme for Independent Directors.pdf

#### Separate Independent Directors' meeting:

In compliance with schedule IV of the Companies Act, 2013 and Regulation 25(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Independent Directors held their meeting on 14th February, 2019, without the presence of non-independent directors and members of the management, inter alia, to discuss the following:

- Noting the report of performance evaluation of the Board from the Chairman of the Board;
- Review of the performance of non-independent directors and the Board;
- Review of the performance of the Chairman of the Company;
- Assessment of the quality and quantity and timeliness of flow of information to the Board; and
- Review of informal meeting with senior management personnel

All independent directors were present at the aforesaid meeting.

#### h) Skills / Expertise / Competence of the Board of Directors

The following Skills / Expertise / Competencies are identified by the board as required in the context of the company to function effectively :

- Wide Management and Leadership experience
- Information Technology
- Diversity
- Functional and Managerial Experience
- Personal Values
- Corporate Governance

The above mentioned skills are collectively available with the Board.

#### i) Confirmation about Independent Directors

Our Independent Directors comply with the requirements as stipulated under Section 149 of the Companies Act, 2013 read with Regulation 16(b) of SEBI(Listing Obligations and Disclosure Requirements) Regulations, 2015.

The Independent Directors on our Board are as follows:

- Mr. K Vara Prasad Raju
- Mr. V. Srinivas
- Mr. K. Venkata Krishna Rao

We further confirm that the above directors are independent of management.

#### j) No independent director resigned from the Board before the expiry of his tenure.

#### **III. Audit Committee**

#### a) A brief description of terms of reference

The role of the audit committee includes the following:



- To oversee the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- To recommend appointment, remuneration and terms of appointment of auditors of the listed entity;
- To approve the payment to statutory auditors for any other services rendered by the statutory auditors;
- To review, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval, with particular reference to:
  - (a) matters required to be included in the director's responsibility statement to be included in the board's report in terms of clause (c) of sub-section (3) of Section 134 of the Companies Act, 2013;
  - (b) changes, if any, in accounting policies and practices and reasons for the same;
  - (c) major accounting entries involving estimates based on the exercise of judgment by management;
  - (d) significant adjustments made in the financial statements arising out of audit findings;
  - (e) compliance with listing and other legal requirements relating to financial statements;
  - (f) disclosure of any related party transactions;
  - (g) modified opinion(s) in the draft audit report;
- To review, with the management, the quarterly financial statements before submission to the board for approval;
- To review, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the board to take up steps in this matter;
- To review and monitor the auditor's independence and performance, and effectiveness of audit process;
- To approve or any subsequent modification of transactions of the company with related parties;
- To scrutinize inter-corporate loans and investments;
- To value undertakings or assets of the listed entity, wherever it is necessary;
- To evaluate internal financial controls and risk management systems;
- To review, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- To review the adequacy of internal audit function including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- To discuss with internal auditors of any significant findings and follow up there on;
- To review the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- To discuss with statutory auditors before the audit commences, about the nature and scope of audit as well as postaudit discussion to ascertain any area of concern;
- To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- To review the functioning of the whistle blower mechanism;
- To approve appointment of Chief Financial Officer after assessing the qualifications, experience and background, etc. of the candidate;
- To carry out any other function as directed by the Board of Directors

To review the utilization of loans and/ or advances from/investment by the holding company in the subsidiary exceeding ₹ 100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments existing as on the date of coming into force of this provision.

#### b) Composition, name of members and chairperson

Name of Member	Designation
Mr.V.Srinivas	Chairman
Mr.K.Vara Prasad Raju	Member
Mr.K. Venkata Krishna Rao	Member

#### c) Meetings and Attendance during the year

During the financial year ended on 31st March, 2019, the Audit Committee met 4 times - 30.05.2018, 13.08.2018, 14.11.2018, and 14.02.2019 - with a gap of not more than one hundred and Twenty days between any two meetings.

Name	Meetings held	Meeting entitled to attend	Attended
Mr.V.Srinivas	4	4	4
Mr.K.Vara Prasad Raju	4	4	4
Mr.K. Venkata Krishna Rao	4	4	4

Ms. Vandana Modani, Company Secretary, acts as the Secretary of the Audit Committee.

In addition to the members of the Audit Committee, the meetings were attended by heads of finance, internal audit departments along with statutory auditor of the Company.

#### **IV. NOMINATION AND REMUNERATION COMMITTEE**

#### a) Brief description of terms of reference

- To formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to the remuneration of the directors, key managerial personnel and other employees;
- To formulate the criteria for evaluation of performance of independent directors and the board of directors;
- To devise a policy on diversity of board of directors;
- To identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the board of directors their appointment and removal.
- To decide whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors
- To recommend to the board, all remuneration, in whatever form, payable to senior management.

#### b) Composition, name of members and chairperson

Name of the Member	Designation
Mr.K. Venkata Krishna Rao	Chaiman
Mr . V.Srinivas	Member
Mr. K. Vara Prasad Raju	Member

All the members of the committee are Non- Executive Independent Directors

Ms. Vandana Modani, Company Secretary, acts as the Secretary of the Nomination and Remuneration Committee.

#### c) Meeting and attendance during the year

During the financial year ended on 31st March, 2019, the Nomination & Remuneration Committee met 3 times on 30.05.2018, 20.07.2018 and 24.08.2018

Name	Meetings held	Meeting entitled to attend	Attended
Mr.K. Venkata Krishna Rao	3	3	3
Mr . V.Srinivas	3	3	3
Mr. K. Vara Prasad Raju	3	3	3

#### d) Performance evaluation criteria for independent directors

The Board is responsible for undertaking a formal annual evaluation of its own performance, that of its Committees and of individual Directors as per Section 134 of Companies Act, 2013 and Regulation 19 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 with a view to review their functioning and effectiveness and also for identifying possible paths for improvement. During the year, the Board, in concurrence with Nomination and Remuneration Committee, carried out a performance evaluation of itself, its Committees, and each of the executive/ non-executive/ independent directors through an online survey process.

The Independent directors were evaluated on various performance indicators including aspects relating to:

- Integrity and maintenance of confidentiality
- Commitment and participation at the Board & Committee
- Effective deployment of knowledge and expertise
- Exercise of objective independent judgement in the best interest of Company
- Interpersonal relationships with other directors and management

The board and committees were evaluated on the following parameters:

- Size, structure and expertise of the Board.
- Review of strategies, risk assessment, robust policies and procedures by Board.
- Oversight of the financial reporting process & monitoring company's internal control system.
- Quality of agenda, conduct of meeting, procedures and process followed for effective discharge of functions.
- Effective discharge of functions and duties by Committee as per terms of reference.
- Appropriateness and timeliness of the updates given on regulatory developments.
- Board's engagement with Senior Management team.

The Chairperson had an individual discussion with each director based on the peer analysis.

The feedback was collated and discussed with the Board and action points for improvement are put in place.

#### **V. REMUNERATION OF DIRECTORS**

#### a) All pecuniary relationship or transactions of the non-executive directors vis-à-vis the Company

Neither remuneration was paid nor stock options were issued to Non-executive Directors. The Board in consultation with its Nomination and Remuneration Committee adopts generally accepted criteria for determining remuneration to the Non-executive Directors.

We have not entered into any pecuniary transaction with any of our Non-Executive Directors. Hence, no disclosure need to be made in this regard. Further, there are no performance linked incentives to the non-executive directors.

Moreover, no service contracts were entered into by the Company, hence, notice period and severance fees are not applicable.

#### b) Criteria of making payments to non-executive directors

The remuneration policy describing the criteria of making payment to non-executive directors is mentioned at <a href="https://www.vamaind.com/Policies/Remuneration\_Policy.pdf">https://www.vamaind.com/Policies/Remuneration\_Policy.pdf</a>

#### c) Disclosures with respect to remuneration

The information that is mandatorily to be disclosed in the annual report as per the provisions of Sec 197 of the Companies Act, 2013 read with Rule 5 of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 is set out in **Annexure VII.** 

Moreover, the information as required under Regulation 34 Schedule V of SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015 is as mentioned in **Annexure V.** 

#### VI. STAKEHOLDERS' RELATIONSHIP COMMITTEE

The Board has constituted Stakeholders' Relationship Committee in accordance with the provisions of Section 178 of the Companies Act, 2013 read with Regulation 20 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The role of the committee includes the following:

- To resolve the grievances of the security holders of the Company including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings etc.
- To review measures taken for effective exercise of voting rights by shareholders.
- To review adherence to the service standards adopted by the Company in respect of various services being rendered by the Registrar & Share Transfer Agent.
- To review various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants / annual reports / statutory notices by the shareholders of the company.

а	Name of non-executive director heading the committee	Mr. K.Venkata Krishna Rao
b	Name and designation of compliance officer	Ms. Vandana Modani
с	Number of shareholders' complaints received as on March 31, 2019	Nil
d	Number not solved to the satisfaction of shareholders as on March 31, 2019	Nil
е	Number of pending complaints as on March 31, 2019	Nil

#### **Composition & Attendance in Meetings**

The Stakeholders Relationship Committee met four times on 30.05.2018, 13.08.2018, 14.11.2018 and 14.02.2019 during the year under review.

Name	Designation	Meetings held	Meeting entitled to attend	Attended
Mr. K.Venkata Krishna Rao	Chairman	4	4	4
Mr. V. Srinivas	Member	4	4	4
Mr. V. Atchyuta Rama Raju	Member	4	4	4

Ms. Vandana Modani, Company Secretary, acts as the Secretary of the Stakeholders Relationship Committee.

The Committee has periodic interaction with the representatives of the Registrar and Share Transfer Agent of the Company.

#### **RISK MANAGEMENT COMMITTEE**

Your Company has an elaborate Risk Management framework, which is designed to enable risks to be identified, assessed and mitigated appropriately.

#### a) Functions, Roles and Responsibilities

- 1. To oversee and approve the Company's Risk Management Framework
- 2. To monitor and review the risk management plan
- 3. To oversee that all the organisational risks such as strategic and commercial, safety and operations, compliance and financial risks have been identified with and assessed.
- 4. To approve structures, analyse risks and benefits, seek independent opinion with regard to structure or views.
- 5. To assist the Board in fulfilling its oversight responsibilities with regard to Enterprise Risk Management.
- 6. To review and approve risk related disclosures.
- 7. To be responsible for day to day oversight risk management including identification, impact assessment, monitoring, mitigation and reporting.
- 8. To formulate and implement risk management policies and procedures.
- 9. To provide updates to the Board on enterprise risk and action taken.
- 10. To ensure compliance with policies and procedures laid down by the Company for specific business units.
- 11. To maintain and develop supportive culture, in relation to the management of risk appropriately embedded through procedures, training and leadership actions so that all employees are alert to the wider impact on the whole organisation of their actions and decisions.
- 12. To advise the Board on all high level risk matters.
- 13. To review the effectiveness of the internal control.

#### b) Composition & Name of Members and Chairperson :

Name	Designation
Mr .V. Srinivas	Chairman
Mr.V. Atchyuta Rama Raju	Member
Mr. V. RajamRaju	Member

#### c) Meeting and attendance during the year

During the financial year ended on 31st March, 2019, the Risk Management Committee met 2 times on 30.05.2018, and 14.11.2018

Name	Meetings held	Meeting entitled to attend	Attended
Mr .V. Srinivas	2	2	2
Mr.V. Atchyuta Rama Raju	2	2	2
Mr. V. RajamRaju	2	2	2

Ms. Vandana Modani, Company Secretary, acts as the secretary of the Risk Management Committee.

#### **VII. GENERAL BODY MEETINGS**

#### a. Location and time, where last three annual general meetings held

Financial Year	Time	Location
2017-18	Sep 26, 2018 (Wednesday)	Hotel Inner Circle , Raj Bhavan Road,
33rd AGM	at 10.00 A.M	Somajiguda, Hyderabad – 500 082
2016-17	Sep 25, 2017 (Monday)	Hotel Inner Circle , Raj Bhavan Road,
32nd AGM	at 10.00 A.M	Somajiguda, Hyderabad – 500 082
2015-16	Sep 26, 2016 (Monday)	Hotel Inner Circle , Raj Bhavan Road,
31st AGM	at 10.00 A.M	Somajiguda, Hyderabad – 500 082

#### b. Special resolutions passed in the previous three Annual General Meetings

AGM	Special Resolution	
2017-18	• Re-appointment of Mr. V.Atchyuta Rama Raju (DIN: 00997493), to the office of Managing Director of the Company	
	<ul> <li>Re-appointment of Mr. V. Rajam Raju (DIN: 01314420), to the office of Executive Director of the Company</li> </ul>	
2016-17	Increase in Borrowing Limits	
	Create charge/mortgage on the assets of the company	
2015-16	• Sub-Division of the nominal value of the equity share	
	• Amendment to clause V of the Memorandum of Association of the Company	

# c. Special resolution passed last year through postal ballot – details of voting pattern and person who conducted the postal ballot exercise

During the financial year under review, no resolution was passed through Postal Ballot. Therefore providing details of person who conducted the Postal Ballot exercise does not arise. Also, no special resolution is being proposed through Postal Ballot as on the date of notice calling the Annual General Meeting. The members of the Company will be intimated appropriately as and when the Postal Ballot need arises.

The procedure for postal Ballot is / shall be as per the provisions mentioned in the Companies Act, 2013 and rules made there under.

#### d. Procedure for postal ballot

The Postal ballot will be conducted in accordance with the provisions of Sec 110 of The Companies Act, 2013 read with Rule 22 of The Companies (Management and Administration) Rules, 2014 and Regulation 44 of SEBI(Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time.

#### **VIII. MEANS OF COMMUNICATION**

We regularly interact with the shareholders through multiple channels of communication - through print media and website of the Company.

- a) All the communication, may it be results or notices etc, by way of News Papers is published in Financial Express (English) and Andhra Prabha (Telugu) dailies.
- b) Financials are furnished to BSE within the time specified under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and simultaneously, they are also displayed on the Company's website https://vamaind.com/financials.html
- c) Event based news releases are posted on our website and also furnished to the Stock Exchange.
- d) No presentations were made to institutional investors or to the analysts during the financial year under review.
- e) The company promptly informs Stock Exchange about all the price sensitive information and all such other matters which in our opinion are material and relevant for the shareholders.

The Company's website: www.vamaind.com contains separate section for investors where shareholders information is made available

#### **IX. GENERAL SHAREHOLDER INFORMATION**

#### a. Annual General Meeting

Date &Time: September 25, 2019 at 10.00 A.M Venue: Inner Circle, Raj Bhavan Road, Somajiguda, Hyderabad-500082.

#### b. Financial Year (2018-2019)

The Financial year under review is 2018-2019 [01st April, 2018 to 31st March, 2019].

#### c. Dividend:

Board of Directors at its Meeting held on May 29, 2019 recommended a dividend of Re.0.02 (1%) per equity share of ₹ 2/- each for the financial year 2018-19 subject to the approval of shareholders at the ensuing Annual General Meeting. If approved, the dividend will be paid on or before 23 October, 2019 to such shareholders whose names appear in the Company's Register of Members on Wednesday, September 25, 2019 and in respect of the shares held in dematerialized form as on Wednesday, September 18, 2019, the dividend will be paid to members whose names are furnished by National Securities Depository Limited [NSDL] and Central Depository Services (India) Limited [CDSL] as beneficial Owners as on that date.

#### **Unclaimed Dividend**

As per Section 124(5) of the Companies Act, 2013, any money transferred by the Company to the unpaid dividend account and remaining unclaimed for a period of seven years from the date of such transfer shall be transferred to Investor Education and Protection Fund (IEPF) set up by the Central Government.

In accordance with the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, the unpaid/unclaimed dividend for the FY 2010-11 was transferred to the said fund in November, 2018.

Unpaid / unclaimed dividend for the financial year 2011-12 shall become due for transfer to the said fund in December 2019. Members are requested to verify their records and send their claim, if any, for the financial year 2011-12, before the amount becomes due for transfer to the fund.

# TRANSFER OF SHARES TO IEPF

The Company is in the process of transferring, under section 124(6) of the Companies Act, 2013, all the shares in respect of which dividend has not been paid or claimed for seven consecutive years or more to IEPF.

#### d. Listing on Stock Exchange

At present, the Equity Shares of the Company are listed on:

BSE Limited (BSE). Phiroze Jeejebhoy Towers Dalal Street Mumbai - 400 001

The Annual Listing fee for the financial year 2019-20 on equity share capital has been paid to BSE.

The Company has paid custodial fees for the year 2019-20 to National Securities Depository Limited [NSDL] and Central Depository Services (India)Limited [CDSL] on the basis of number of beneficial accounts maintained by them as on 31st March, 2019

# e. Stock Code

BSE Scrip Code: 512175 Security Id: VAMA Series: EQ ISIN: INE685D01022

# f. Market Price Data

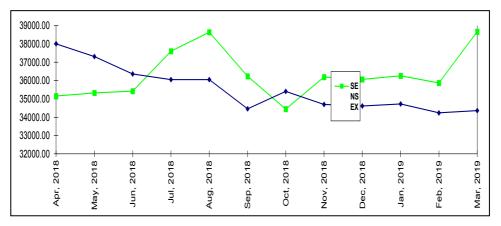
Monthly high, low and the volume of equity shares traded on BSE Limited during the financial year 2018-19:

Financial Year	High	Low (=)	Volume Traded
	(₹)	(₹)	(No. of Shares)
April 2018	24.85	21.05	516973
May 2018	22.15	18.45	463234
June 2018	19.55	14	294455
July 2018	16.8	13.95	263431
August 2018	16.65	12.17	320498
September 2018	15.2	8.05	265433
October 2018	15.8	7.74	202602
November 2018	13.55	9.2	155572
December 2018	11.4	9	105128
January 2019	10.79	7.75	187429
February 2019	9.85	6.83	359258
March 2019	9.25	7.13	196053

# Category of Shareholders as on 31.03.2019

Sl.No Category of shareholders		No. of shares	Percentage
1	Promoters	225,61,830	42.94
2	Public	240,69,487	45.81
3	Corporate Bodies	55,31,923	10.53
4	Clearing Members	2,18,570	0.42
5	Non Resident Indians	100,530	0.19
6	Government Companies	57,660	0.11
	Total	525,40,000	100

g. Performance in comparison to broad-based indices



# h. The trading of our securities was never suspended at any point of time during the FY 2018-19.

# i. Registrar and Share Transfer Agent

The Company has appointed M/s. Bigshare Services Private Limited as its share transfer agent and accordingly, all physical transfers, transmission, transposition, issue of duplicate share certificate(s), issue of demand drafts in lieu of dividend warrants, etc., as well as request for dematerialization / remateriliazation is handled by RTA through NSDL and CDSL connectivity.

Bigshare Services Private Limited 306, Right wing, Amruthaville Opp.Yashoda Hospital Somajiguda, RajbhavanRoad, Hyderabad-500 082.

# j. Share Transfer System:

Transfers / transmission are carried out in accordance with the provisions of Section 56 of the Companies Act, 2013 and Regulation 40 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Our Stakeholders' Relationship Committee takes note of the transfers / transmission affected by our Share Transfer Agent and the same is in turn reported to the Board of Directors.

The Company duly submits half-yearly compliance certificate issued by practicing company Secretary to the Stock Exchange.

Further, as per the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the transfer of securities is being made only in dematerialized form.

# k. Distribution of shareholding

(As on	31	.03	.20	19)	
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Range of Equity Shares	No of shares	% to capital	No of share holders	% of shareholders
1-2500	1142702	2.1749	2260	82.3315
2501-5000	598885	1.1399	160	5.8288
5001-10000	793604	1.5105	105	3.8251
10001-15000	618493	1.1772	49	1.7851
15001-20000	461230	0.8779	26	0.9472
20001-25000	455851	0.8676	20	0.7286
25001-50000	1752111	3.3348	45	1.6393
50001-49999999999	46717124	88.9173	80	2.9144
	52540000	100.00	2745	

The Details of the shareholders (non promoters) holding more than 1% of the equity share caapital as on March 31,2019 are as follows :

Sl. No	Name of the Shareholder	No of shares	% of share capital
1	Mr. Anil Unnikrishnan	67,00,000	12.75
2	M/s. Nirant Technologies Pvt. Ltd.	25,00,000	4.76
3	M/s. Sainaren Properties Pvt. Ltd.	20,00,000	3.81
4	Mr. Nitin Siddamsetty	16,57,781	3.16
5	Mr. V V S Murthy	8,00,000	1.52
6	M/s. Grandeur Products Limited	7,71,255	1.47
7	Mr. SubbaRao Vitakula	7,50,000	1.43
8	Mr. T V AppaRao	7,25,445	1.38
9	V. Atchyuta Rama Raju	12555120	23.90
10	V.Rajam raju	5802500	11.04
11	Gottumukkala Achyuta Rama Raju	2997210	5.70
12	V Parvathi	750000	1.43

# l. Dematerialization of shares and liquidity

As at March 31, 2019, 5,24,46,400 equity shares representing 99.82% of the total equity share capital of the company were held in dematerialized form and the rest in the physical form.

# m. Outstanding GDRs / ADRs/ warrants or any convertible instruments, conversion date and likely impact on Equity

The Company has not issued any of these instruments till date.

# n. Commodity Price Risk or Foreign Exchange Risk and Hedging activities :

Further, during the year under review, the Company was not exposed to any significant Foreign Exchange Risk or commodity price risks, hence there was no need to enter into any hedging arrangements.

VAMA

# o. Plant Locations:

Since we do not carry out any manufacturing activities, we do not have any plant / factory as such. All the activities are carried out at its office premises only.

### p. Address for Correspondence:

# **Company Secretary & Compliance Officer**

VAMA Industries Limited Ground Floor, 8-3-191/147/24, Plot No. B-12, Madhura Nagar, S. R. Nagar [Post], Hyderabad-500 038. Phone: 040 6661 9919 E-mail: cs@vama.co.in

#### q. Credit ratings obtained

The Company did not issue any debt instruments during the financial year under review. No fixed deposit programme is in place and the company does not have any plan as on the date of this report to frame a scheme or proposal to mobilize funds.

#### **X. OTHER DISCLOSURES**

# a. Disclosures on materially significant related party transactions that may have potential conflict with the interests of listed entity at large

During the year under review, the company has provided consultancy services in the ordinary course of business at arm's length basis to our subsidiary company, i.e., Vama Technologies Pte. Ltd that is in excess of 10% of the annual consolidated turnover as per the last audited financial statement.

All related party transactions during the year were in the ordinary course of the Business and at Arm's length basis.

There are no materially significant related party transactions made by the Company with the Promoters, Directors, Key Managerial Personnel or any other related party that may have a potential conflict of interest with the company at large.

All the Related Party Transactions are placed - for review and approval - before the Audit Committee and the Board.

None of the Directors has any pecuniary relationships or transactions vis-à-vis the Company.

We have formulated a policy on "materiality of related party transactions" and the process of dealing with such transaction, which are in line with the provisions of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The same is also available on the website of the Company at the link <u>http://www.vamaind.com/Policies/Related Party</u> <u>Transactions Policy.pdf</u>

#### b. Non-compliance/penlites/strictures

There were neither any non-compliances by the Company nor any penalties / strictures were imposed on the Company by the stock exchange /SEBI/ any other statutory authority on any matter related to capital markets during the last three years.

# c. Vigil Mechanism / Whistle Blower Policy:

The Vigil Mechanism / Whistle Blower Policy provides a platform to the directors /employees to report, without fear of victimisation, any unethical behaviour, suspected or actual fraud, violation of the code of conduct etc., which are detrimental



to the organisation's interest. The mechanism protects whistle blower from any kind of discrimination, harassment, victimisation or any other unfair employment practice. The Company affirms that no personnel has been denied access to the Audit Committee.

The Vigil Mechanism and Whistle Blower Policy is attached at Annexure X to the Board's Report and may also be accessed on the Company's Website at the link: <u>http://www.vamaind.com/Policies/Vigil Mechanism Whistle Blower Policy.pdf</u>

#### d. Details of compliance of Mandatory and Non- Mandatory Requirements

We have complied with all the applicable mandatory requirements of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The directors have taken cognizance of the non-mandatory requirements of Regulation 27 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and shall adopt the same at appropriate time.

e. Policy for determining material subsidiaries may be accessed on our website <a href="http://www.vamaind.com/Policies/Material\_Subsidiary\_Determination\_Policy.pdf">http://www.vamaind.com/Policies/Material\_Subsidiary\_Determination\_Policy.pdf</a>

### f. Policy on dealing with Related Party Transactions

http://www.vamaind.com/Policies/Related\_Party\_Transactions\_Policy.pdf

### g. Commodity Price Risk and Commodity Hedging Risk

Not Applicable

# h. Details of utilization of funds raised through preferential allotment or qualified institutions placement as specified under Regulation 32 (7A)

#### Not Applicable

**i. Certificate from a Company Secretary in Practice** was placed before the Board in its meeting held on 01.04.2019 that none of the directors on the board of the company have been debarred or disqualified from being appointed or continuing as directors of companies by the Board / Ministry of Corporate Affairs or any such statutory authority.

# j. Details of recommendations of any committee that were not accepted by the Board -

Nil

#### k. Total fees (consolidated basis) paid to Statutory Auditors

Auditors	VNSS & Associates
Audit Fee	1,00,000
Tax matters	50,000
Certification Fee	0
Out of Pocket expenses	0
Total	1,50,000

### l. Disclosures in relation to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013:

The Board has constituted Internal Complaints Committee in accordance with the provisions of The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 (**"POSH Act"**). This Committee was constituted to specifically provide a safe, secure and enabling environment, free from sexual harassment to every woman.

# **Composition & Attendance in Meetings :**

Name	Designation	Meetings held	Meeting entitled to attend	Attended
Mrs. V Parvathi	Presiding Officer	2	2	2
Mrs. Ch. Lavanya	Member	2	2	2
Mr. G Siva	Member	2	2	2
Mrs. N. Lakshmi Satyasri	Member	2	2	2

The Committee met 2 times on 30.05.2018 and 14.02.2019 during the year under review

Ms. Vandana Modani, Company Secretary, acts as the Secretary of the Internal Complaints Committee.

Sl.no	Particulars	
a	Number of complaints filed during the financial year	Nil
b	Number of complaints disposed of during the financial year	Nil
С	Number of complaints pending as on end of the financial year	Nil

# m. The status of compliance with discretionary requirements as specified in Part E of Schedule II of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 is provided below:

- Modified Opinion in Audit Report: Our Financial Statements are free from any Audit qualifications.
- Reporting of Internal Auditor : Internal Auditors report directly to the Audit Committee.

n. The Company has complied with the Corporate Governance requirements specified in Regulations 17 to 27 and Regulation 46 (2) (b) to (i) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The details follow:

Regulation	Particulars of regulations	Compliance status (Yes/No)
17	Board of directors	Yes
18	Audit committee	Yes
19	Nomination and Remuneration committee	Yes
20	Stakeholders Relationship committee	Yes
21	Risk Management committee	Yes
22	Vigil mechanism	Yes
23	Related party transactions	Yes
24	Corporate Governance requirements with respect to Subsidiary of listed entity	Yes
25	Obligations with respect to Independent directors	Yes
26	Obligation with respect to Directors and Senior Management	Yes
27	Other Corporate Governance requirements	Yes
46(2) (b) to (i)	Website	Yes

#### XI. Disclosure with respect to demat suspense account / unclaimed suspense account:

Not Applicable

#### XII. Prevention of Insider Trading

In accordance with the requirements of SEBI (Prohibition of Insider Trading) Regulations, 2015, the Company has instituted a comprehensive code of conduct for prohibition of insider trading in the Company's shares. The Code requires pre-clearance for



dealing in the Company's shares and prohibits the purchase or sale of Company's shares by the Directors and the designated employees while in possession of unpublished price sensitive information in relation to the Company and during the period when the Trading Window is closed.

#### XIII. Code of Conduct:

In compliance with the provisions of the Listing Regulations, the Board has laid down a code of conduct for all Board members and Senior Management of the Company and it is posted on the website of the Company http://www.vamaind.com/Code\_of\_Conduct.pdf

All the members of the Board and the Senior Management Personnel and Designated Employees of the Company have affirmed compliance to the code of conduct, as at March 31, 2019.

The declaration from our Chairman& Managing Director with regard to compliance of code of conduct by the Board of Directors and Senior Management is enclosed and forms part of this report.

#### XIV. Auditors Certificate on Corporate Governance

The Company has obtained a certificate from its statutory auditors regarding compliance with the provisions relating to corporate governance laid down in Part E of schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This certificate is annexed to the Director's Report and will be sent to the stock exchanges, along with the Annual Reports to be filed by the Company.

### XV. CEO and CFO Certification

The MD and CFO have certified to the Board with regard to the financial statements and other matters as required under regulation 17(8), read with Part-B of schedule II to the SEBI (listing Obligations and Disclosure Requirements) Regulations, 2015.



The Board of Directors VAMA Industries Limited Hyderabad.

We, V. Atchyuta Rama Raju, Chairman & Managing Director and G. Siva, Chief Financial Officer of Vama Industries Limited, to the best of our knowledge and belief certify that:

**A.** We have reviewed financial statements and the cash flow statement of our Company for the financial year ended 31st March, 2019 and that to the best of our knowledge and belief:

- I. These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
- II. These statements together present a true and fair view of our Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- **B.** There are, to the best of our knowledge and belief, no transactions entered into by our Company during the year which are fraudulent, illegal or violative of the Company's code of conduct.
- C. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of our Company pertaining to financial reporting and that we have disclosed to the auditors and the audit committee, deficiencies in the design or operation of such internal controls, if any.
- D. We have indicated to the auditors and the Audit committee
- I. Significant changes in internal control over financial reporting during the year;
- II. Significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
- III. Instances of significant fraud of which they have become aware and the involvement therein, if any, of the management or an employee having a significant role in the listed entity's internal control system over financial reporting.

Sd/- Sd/-V. Atchyuta Rama Raju G. Siva Chairman and Managing Director Chief Financial Officer (DIN: 00997493)

24thAugust, 2019 Hyderabad.

# DECLARATION ON CODE OF CONDUCT

The Members VAMA Industries Limited.

# Sub: Declaration under Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

I hereby declare that all the Directors and Senior Management personnel of the Company have affirmed compliance with the Company's Code of Conduct for the financial year ended on March 31, 2019.

For VAMA INDUSTRIES LIMITED

Sd/-V. Atchyuta Rama Raju Chairman & Managing Director (DIN: 00997493)

24thAugust, 2019 Hyderabad

# AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE

#### TO THE MEMBERS OF VAMA INDUSTRIES LIMITED.

We have examined the compliance of conditions of Corporate Governance by M/s. Vama Industries Limited ("the Company"), for the year ended March 31, 2019, as per the relevant provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing regulations)" as referred to in Regulation 15(2) of the Listing Regulations, for the period April 01, 2018 to March 31, 2019.

The compliance of conditions of corporate governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Regulations.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For V N S S & ASSOCIATES Chartered Accountants

Sd/-V N S SRINIVASARAO Proprietor M. No. 225281 Firm Regn. No. 018367S

24th August, 2019 Hyderabad



#### TO THE MEMBERS OF VAMA INDUSTRIES LIMITED

#### I. Report on the Audit of the Financial Statements:

#### Opinion

We have audited the accompanying Standalone Financial Statements of M/s Vama Industries Limited ("the Company"), which comprise the Balance Sheet as at 31st March, 2019, the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Changes in Equity and the Statement of Cash Flows for the year ended on that date, and notes to the financial statements including a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the Standalone Financial Statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Standalone Financial Statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2019, and the profit (including Other Comprehensive Income), changes in equity and its cash flows for the year ended on that date

# **Basis for Opinion**

We conducted our audit of the Standalone Financial Statements in accordance with the Standards on Auditing specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Standalone Financial Statements.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the Standalone Financial Statements of the current period. These matters were addressed in the context of our audit of the Standalone Financial Statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report.

Sr. No.	The Key Audit Matters	Auditor's Response
	Revenue Recognition	Principal Audit Procedures
	Revenue from the sale of goods and sale of Service (hereinafter referred to as "Revenue") is recognised when the Company performs its obligation to its customers and the amount of revenue can be measured reliably and recovery of the consideration is probable. The timing of such recognition in case of sale of goods and sale of Service is when the control over the same is transferred to the customer, which is mainly upon delivery. The timing of revenue recognition is relevant to the reported performance of the Company. The management considers revenue as a key measure for evaluation of performance. There is a risk of revenue being recorded before control is transferred. Refer Note 1 to the Standalone Financial Statements - Significant Accounting Policies	<ul> <li>Our audit approach was a combination of test of internal controls and substantive procedures including:</li> <li>Assessing the appropriateness of the Company's revenue recognition accounting policies in line with Ind AS 115 ("Revenue from Contracts with Customers") and testing thereof.</li> <li>Evaluating the integrity of the general information and technology control environment and testing the operating effectiveness of key IT application controls.</li> <li>Evaluating the design and implementation of Company's controls in respect of revenue recognition.</li> <li>Testing the effectiveness of such controls over revenue cut off at year-end.</li> <li>Testing the supporting documentation for sales transactions recorded during the period closer to the year end and subsequent to the year end, including examination of credit notes issued after the year end to determine whether revenue was recognised in the correct period.</li> <li>Performing analytical procedures on current year revenue based on monthly trends and where appropriate, conducting further enquiries and testing.</li> </ul>

#### Information Other than the Standalone Financial Statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the preparation of the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, Business Responsibility Report, Corporate Governance and Shareholder's Information, but does not include the Standalone Financial Statements and our auditor's report thereon. Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the Standalone Financial Statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

#### **Responsibility of Management for Standalone Financial Statements**

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these Standalone Financial Statements that give a true and fair view of the financial position, financial performance, changes in equity and cash flows of the Company in accordance with other accounting principles generally accepted in India, including the accounting standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting

policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Standalone Financial Statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Standalone Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing ("SAs") will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Standalone Financial Statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- i. Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ii. Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- iii. Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- iv. Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Standalone Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- v. Evaluate the overall presentation, structure and content of the Standalone Financial Statements, including the disclosures, and whether the Standalone Financial Statements represent the underlying transactions and events in a manner that achieves fair presentation

Materiality is the magnitude of misstatements in the Standalone Financial Statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Standalone Financial Statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Standalone Financial Statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the Standalone Financial Statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication

### **Report on Other Legal and Regulatory Requirements**

As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.

As required by Section 143(3) of the Act, based on our audit we report that:

- a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit
- b. In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- c. The Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, Statement of Changes in Equity and the Statement of Cash Flow dealt with by this Report are in agreement with the relevant books of account
- d. In our opinion, the aforesaid standalone financial statements comply with the Ind AS specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014
- e. On the basis of the written representations received from the directors as on 31st March, 2019 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2019 from being appointed as a director in terms of Section 164 (2) of the Act.
- f. With respect to the adequacy of the internal financial controls with reference to financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".
- g. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company does not have any pending litigations which would impact its financial position.
  - ii. The Company did not have any long term contracts including derivative contracts for which there were any material foreseeable losses
  - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.

h. With respect to the matter to be included in the Auditor's Report under Section 197(16) :

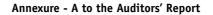
In our opinion and according to the information and explanations given to us, the remuneration paid by the company to its directors during the current year is in accordance with the provisions under Section 197 of the Act. The remuneration paid to any director is not in excess of the limit laid down under Section 197 of the Act.

# For V N S S & ASSOCIATES

**Chartered Accountants** 

Sd/-V N S SRINIVASARAO Proprietor M. No. 225281 Firm Regn. No. 018367S

Place: Hyderabad Date: 29.05.2019



The Annexure referred to in Independent Auditors' Report to the members of the Company on the standalone financial statements for the year ended 31 March 2019, we report that:

(i)

- a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- b) The fixed assets were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
- c) According to the information and explanations given to us and the records examined by us and based on the examination of the registered sale deed / transfer deed / conveyance deed provided to us, we report that, the title deeds, comprising all the immovable properties of land and buildings which are freehold, are held in the name of the Company as at the balance sheet date.
- ii. As explained to us, the inventories were physically verified during the year by the Management at reasonable intervals and no material discrepancies were noticed on physical verification.
- iii. According to the information and explanations given to us, the Company has granted loans, secured or unsecured, to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under section 189 of the Companies Act, 2013, in respect of which:
  - a) The terms and conditions of the grant of such loans are, in our opinion, prima facie, not prejudicial to the Company's interest.
  - b) The schedule of repayment of principal and payment of interest has been stipulated and repayments or receipts of principal amounts and interest have been regular as per stipulations.
  - c) There is no overdue amount remaining outstanding as at the year-end.
- iv. In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of Sections 185 and 186 of the Act in respect of grant of loans, making investments and providing guarantees and securities, as applicable.
- v. According to the information and explanations given to us, the Company has not accepted any deposit during the year. Hence, the directives issued by the Reserve Bank of India and the provisions of Sections 73 to 76 or any other relevant provisions of the Act and the Companies (Acceptance of Deposit) Rules, 2015 with regard to the deposits accepted from the public are not applicable. Therefore, the provisions of Clause 3 (v) of the Order are not applicable to the Company.
- vi. The maintenance of cost records has not been specified by the Central Government under section 148(1) of the Companies Act, 2013 in respect of the Company's operations. Therefore the provisions of Clause 3 (vi) of the Order are not applicable to the Company.
- vii. According to the information and explanations given to us, in respect of statutory dues:
  - a) The Company has generally been regular in depositing undisputed statutory dues, including Provident Fund, Employees' State Insurance, Professional Tax (in the state of Telangana), Income-tax, Customs Duty, Goods and Service Tax, cess and other material statutory dues applicable to it to the appropriate authorities.

- b) There were no undisputed amounts payable in respect of Provident Fund, Employees' State Insurance, Professional Tax (in the state of Telangana), Income-tax, Customs Duty, Goods and Service Tax, cess and other material statutory dues in arrears as at March 31, 2019 for a period of more than six months from the date they became payable except the Tax Deducted at Source of Rs. 41.33 Lakhs and Dividend Distribution Tax of Rs. 10.70 Lakhs payable for a period of more than six months from the date became payable.
- c) According to the information and explanations given to us, there are no material statutory dues including Provident Fund, Employees' State Insurance, Professional Tax (in the state of Telangana), Income-tax, Customs Duty, Goods and Service Tax, cess and any other material statutory dues pending for deposit with the appropriate authorities on account of any dispute.
- viii. In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of loans or borrowings to banks. The Company did not have dues to financial institutions, government and to debenture holders.
- ix. The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments) or term loans and hence reporting under clause (ix) of the Order is not applicable.
- x. To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no material fraud on the Company by its officers or employees has been noticed or reported during the year.
- xi. In our opinion and according to the information and explanations given to us, the Company has paid / provided managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
- xii. The Company is not a Nidhi Company and hence reporting under clause (xii) of the Order is not applicable.
- xiii. In our opinion and according to the information and explanations given to us the Company is in compliance with Section 177 and 188 of the Act, where applicable, for all transactions with the related parties and the details of related party transactions have been disclosed in the financial statements etc. as required by the applicable accounting standards.
- xiv. During the year the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures and hence reporting under clause (xiv) of the Order is not applicable to the Company.
- xv. In our opinion and according to the information and explanations given to us, during the year the Company has not entered into any non-cash transactions with its directors or directors of its holding or subsidiary company or persons connected with them and hence provisions of section 192 of the Act are not applicable.
- xvi. The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934.

For V N S S & ASSOCIATES Chartered Accountants

Sd/-V N S SRINIVASARAO Proprietor M. No. 225281 Firm Regn. No. 018367S

Place: Hyderabad Date: 29.05.2019

#### Annexure - B to the Independent Auditors' Report :

# (Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

# Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of M/s Vama Industries Limited ("the Company") as of 31 March 2019 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of



management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2019, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

#### **Other Matters**

The Company's internal control system for recovery of dues from the customers the credit period, periodical confirmations and reconciliation of customer accounts needs to be strengthened further.

# For V N S S & ASSOCIATES

**Chartered Accountants** 

Sd/-V N S SRINIVASARAO Proprietor M. No. 225281 Firm Regn. No. 018367S

Place: Hyderabad Date: 29.05.2019

# STANDALONE BALANCE SHEET AS AT 31st MARCH, 2019



		1	(₹ In lakhs)
Particulars	Note No	As at 31.03.2019	As at 31.03.2018
ASSETS			
Non-Current Assets			
Property Plant and Equipment	2.01	256.00	265.33
Intangible Assets	2.02	128.63	150.47
Tangible Assets Under Developmet			
Financial Assets			
Investments	2.03	4.16	127.01
Other Financial Assets	2.04	131.91	180.12
Other Long term Loans and Advances	2.05	16.80	42.45
Other Non-Current Assets	2.06	20.17	23.94
		557.67	789.32
Current Assets			
Inventories	2.07	1,249.06	799.64
Financial Assets			
Trade Receivables	2.08	1,711.14	2,290.33
Cash and Cash equivalent	2.09	878.14	493.70
Other Financial Assets	2.10	232.93	346.26
Other Current Assets	2.11	453.41	318.89
		4,524.68	4,248.82
Total Assets		5,082.35	5,038.14
Equity and Liabilities			
Equity			
Equity Share capital	2.12	1,050.80	1,050.80
Other Equity	2.12	982.42	927.32
other Equity	2.15		
		2,033.22	1,978.12
Liabilities			
Non-Current Liabilities			
Financial Liabilities		27.00	474.54
Borrowings	2.14	37.92	174.51
Deffered Tax Liabilities (Net)	2.15	25.01	20.76
Other Non-Current Liabilities		-	-
Comment of the Military		62.93	195.27
Current Liabilities			
Financial Liabilities	0.10	700 70	207 47
Borrowings	2.16	790.78	387.14
Trade Payables	2.17	1,594.31	2,035.08
Other Financial Liabilities	2.18	108.99	39.26
Liabilities for Current Tax (Net)		-	474.00
Provisions Other Current Liebilities	2.19	40.98	171.39
Other Current Liabilities	2.20	451.14	231.88
		2,986.20	2,864.75
Total Assets		5,082.35	5,038.14

The accompanying Significant accouting policies and notes form an integral part of the Standalone financial statements.

As per our report of even date For VNSS & Associates Chartered Accountants

Sd/-V N S SRINIVASARAO Proprietor M.No. 225281 Firm Regn No. 018367S Place : Hyderabad Date: 29.05.2019

for and on behalf of the Board of Directors Sd/-V. Atchyuta Rama Raju Chairman & Managing Director

Sd/-V. Rajam Raju Executive Director DIN: 01314420

Sd/-G. Siva Chief Financial Officer

DIN: 00997493

Sd/-Vandana Modani **Company Secretary** 

# STANDALONE PROFIT & LOSS STATEMENT FOR THE YEAR ENDED 31st March, 2019



			(₹ In lakhs)
Particulars	Note No	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Income			
Revenue from Operations	2.21	3,837.08	6,863.00
Other Income	2.22	93.81	233.41
Total Revenue		3,930.89	7,096.41
Expenses			
Cost of Material Consumed	2.23	3,163.48	5,957.15
Changes in Inventories	2.24	(449.42)	(309.68)
Employee Benefit Expenses	2.25	498.54	362.18
Finance Cost	2.26	331.02	174.99
Depreciation and Amortisation Expenses	2.01	34.49	31.94
Other Expenses	2.27	238.48	245.89
Total Expenses		3,816.59	6,462.47
Profit Before Tax		114.30	633.94
Tax Expenses			
i) Current Tax		30.28	171.41
ii) Deffered tax		4.25	(7.37)
Profit for the Year		79.77	469.90
Other Comprehensive Income		-	-
Items that will not be reclassified to Profit & Loss		-	-
Tax on items that will not be reclassified to profit & Loss		-	-
Items that will be reclassfied to Profit or Loss			
Tax on items that may be reclassified to Profit or Loss			
Items that may reclassified subsequently to Profit or Loss			
Total Other Comprehensive Income/Loss for the year net of Taxes		-	-
Total Comprehensive Income for the Year		79.77	469.90
Earning per Share			
Basic Earning Per share @ Rs. 2/- Each		0.15	0.89
Diluted Earning Per share @ Rs. 2/- Each		0.15	0.89
5 ( /			

The accompanying Significant accouting policies and notes form an integral part of the Standalone financial statements.

As per our report of even date For VNSS & Associates Chartered Accountants

Sd/-V N S SRINIVASARAO Proprietor M.No. 225281 Firm Regn No. 018367S

Place : Hyderabad Date: 29.05.2019 for and on behalf of the Board of Directors

Sd/-**V. Atchyuta Rama Raju** Chairman & Managing Director DIN : 00997493

Sd/-**G. Siva** Chief Financial Officer Sd/-V. Rajam Raju Executive Director DIN: 01314420

Sd/-Vandana Modani Company Secretary

Statement of Changes in Equity					(₹ In lakhs)
Particulars	Equity Share Capital	Retained Earnings	Securities Premium	Acturial Gains or Losses	Total Equity
Balance as at 01/04/2018	1,050.80	557.32	370.00	I	1,978.12
Profit for the Year	ı	79.77	ı	ı	79.77
Excess Provision made for FY 2017-18	'	38.57	ı		38.57
Dividend paid	,	(52.54)	ı		(52.54)
Corporate Dividend Tax	ı	(10.70)	ı	ı	(10.70)
Amount Transfer to General Reserve	'	ı	ı	ı	ı
Net Change in Fair Value of FVTPL investments and others					
Balance as at 31/03/2019	1,050.80	612.42	370.00		2,033.22
Particulars	Equity Share Capital	Retained Earnings	Securities Premium	Acturial Gains or Losses	Total Equity
Balance as at 01/04/2017	1,050.80	150.66	370.00	•	1,571.46
Profit for the Year	ı	469.90	ı	I	469.90
Dividend paid	ı	(52.54)	I	I	(52.54)
Corporate Dividend Tax	ı	(10.70)	ı	I	(10.70)
Amount Transfer to General Reserve	ı		ı	I	ı
Net Change in Fair Value of FVTPL investments and others		ı	-	I	I
Balance as at 31/03/2018	1,050.80	557.32	370.00	•	1,978.12



# STANDALONE CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2019



		(₹ In lakhs)
Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
A. Cash flow from Operating activities		
Net Profit before tax as per Profit and loss account	114.30	633.94
Adjustments		
Depreciation and Amortisation Expense	34.49	31.94
Dividend and Interest Income	(93.81)	(228.30)
Finance Cost	331.02	<b>174.99</b>
Provision for doubtful debts/advances/ impairment	-	_
Fair value adj for Investments	-	(5.11)
Operating profit before working capital changes	386.00	607.45
Movements in Working Capital		
(Increase)/Decrease in Trade and Other Receivables	579.19	(370.78)
(Increase)/Decrease in Inventories	(449.42)	(309.68)
Changes in Other Financial Assets	113.33	(260.40)
Changes in Other Current Assets	(203.82)	(62.77)
Increase/(Decrease) in Trade Payables	(440.77)	1,130.37
Increase/(Decrease) in Other Financial Liabilities	69.73	1,130.37
Increase/(Decrease) in Other Current Liab.	86.44	34.45
Cash generated from Operations	140.68	770.11
Direct Taxes paid	(103.25)	(63.09)
Net Cash from Operating activities	37.43	707.02
B. Cash flow from Investing Activities (Purchase) / Sale of Fixed Assets (Net) Intangible assets under development	(3.34)	(15.84)
(Purchase) / Sale of Investments (Net)	122.85	(118.00)
Change in Other Finanial Assets( Non current)	48.21	(43.28)
Changes in Long Term Loans & Advances	25.65	16.30
Changes in Other Non Current Assets	3.77	10.50
(Increase)/Decrease in Other Long Term Liab. / Long Term Prov.	5.77	_
Dividend and Interest Income received	93.81	228.30
Net Cash from Investment Activities	290.95	67.48
C. Cash Flow from Financing Activities		
Proceeds from issue of Share Capital/ Share Application Money	-	
Proceeds / (Repayment) from Long Term Borrowings	(136.59)	102.54
Proceeds / (Repayment) from Short Term Borrowings	403.64	(642.57)
Finance Cost	(331.02)	(174.99)
Dividend Tax Paid	(52.54)	(52.54)
		(10.70)
Net cash used in financing activities	(116.51)	(778.25)
Net (Decrease) / Increase in cash and cash equivalents	211.87	(3.75)
Cash and cash equivalents at the beginning of the year	11.63	15.38
Cash and Cash equivalents at the end of the year	223.50	11.63

1. The above Cash Flow Statement has been prepared under the "Indirect Method" as set out in Accounting Standard on "Cash Flow Statements".(Ind AS-7) 2. The accompanying notes are an integral part of the financial statements

for and on behalf of the Board of Directors

3. We have taken into consideration Cash and Cash equalents instead of effective Cash and Cash equalents.

As per our report of even date For VNSS & Associates Chartered Accountants

Sd/-V N S SRINIVASARAO Proprietor M.No. 225281 Firm Regn No. 018367S Place : Hyderabad Date: 29.05.2019 Sd/-V. Atchyuta Rama Raju Chairman & Managing Director DIN : 00997493

Sd/-**G. Siva** Chief Financial Officer Sd/-V. Rajam Raju Executive Director DIN: 01314420

Sd/-Vandana Modani Company Secretary



### DESCRIPTION OF THE COMPANY AND SIGNIFICANT ACCOUNTING POLICIES

#### A. General Information

Vama Industries Limited (the company) is engaged in the Engineering Design & Development Services, System Integration Projects, IT Infrastructure, Data Center Engineering Build and Facility Management Services. The Company is a public limited company incorporated and domiciled in India and has its registered office at S.R.Nagar, Hyderabad, Telangana. The Company has its primary listings on the Bombay Stock Exchange. The principal accounting policies applied in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Basis of preparation and presentation of Financial Statements

The financial statements of Vama Industries Limited ("Vama" or "the Company") have been prepared and presented in accordance with the Indian Accounting Standards ("Ind AS") notified under the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

#### **Basis of Measurement**

These financial statements have been prepared on the historical cost convention and on an accrual basis, except for the following material items in the balance sheet:

-Certain financial assets are measured either at fair value or at amortized cost depending on the classification;

#### B. Use of estimates and judgments

The preparation of financial statements in conformity with Ind AS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. These estimates and associated assumptions are based on historical experiences and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. In particular, the areas involving critical estimates or Judgments are:

#### i) Depreciation and amortization

Depreciation and amortization is based on management estimates of the future useful lives of certain class of property, plant and equipment and intangible assets.

#### ii) Provision and contingencies

Provisions and contingencies are based on the Management's best estimate of the liabilities based on the facts known at the balance sheet date.

#### iii) Fair valuation

Fair value is the market based measurement of observable market transaction or available market information.

### C. Functional and presentation currency

These financial statements are presented in Indian rupees, which is also the functional currency of the Company. All financial information presented in Indian rupees has been rounded to the nearest lakhs.

## D. Current and noncurrent classification

All the assets and liabilities have been classified as current or noncurrent as per the Company's normal operating cycle and other criteria set out in the Schedule III to the Companies Act, 2013 and Ind AS 1, Presentation of financial statements.

Assets: An asset is classified as current when it satisfies any of the following criteria:

- It is expected to be realized in, or is intended for sale or consumption in, the Company's normal operating cycle;
- It is held primarily for the purpose of being traded;
- It is expected to be realized within twelve months after the reporting date; or
- It is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least twelve months after the reporting date.

Liabilities: A liability is classified as current when it satisfies any of the following criteria:

- It is expected to be settled in the Company's normal operating cycle;
- It is held primarily for the purpose of being traded;
- It is due to be settled within twelve months after the reporting date; or
- The Company does not have an unconditional right to defer settlement of the liability for at least twelve months after the reporting date. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

Current assets/ liabilities include the current portion of noncurrent assets/ liabilities respectively. All other assets/ liabilities are classified as noncurrent. Deferred tax assets and liabilities are always disclosed as non-current.

#### E. Foreign Currency Transaction

Transactions in foreign currencies are translated to the respective functional currencies of entities within the Company at exchange rates at the dates of the transactions. Gain/Loss of foreign exchange on settlement of transaction arising on receipt of the amounts receivable, are recognized as income or expense for the period.

#### **Significant Accounting Policies**

#### 1) Property Plant & Equipment

#### Transition to Ind AS

The Company has elected to continue with the net carrying value of all its property, plant and equipment recognized as of April 1, 2016 (transition date) as per the previous GAAP and use that carrying value as its deemed cost.

#### **Recognition and measurement**

Property, Plant and Equipment are stated at cost of acquisition less accumulated depreciation and impairment loss, if any. Cost includes expenditures that are directly attributable to the acquisition of the asset i.e., freight, duties and taxes applicable and other expenses related to acquisition and installation.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Gains and losses upon disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognized net within in the statement of profit and loss.

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The costs of repairs and maintenance are recognized in the statement of profit and loss as incurred.

### Depreciation

Depreciation is recognized in the statement of profit and loss on a straight line basis over the estimated useful lives of property, plant and equipment based on Schedule II to the Companies Act, 2013 ("Schedule"), which prescribes the useful lives for various classes of tangible assets. For assets acquired or disposed off during the year, depreciation is provided on prorata basis. Land is not depreciated.

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted prospectively, if appropriate.

The estimated useful lives are as follows:

Type of Asset	Estimated useful life in years
Computers	3
Furniture & Fixtures	10
Air Conditioner	15
Electrical Fittings	10
Vehicles	8
Office Equipment	5

Advances paid towards the acquisition of property, plant and equipment outstanding at each reporting date is disclosed as capital advances under other noncurrent assets. Assets not ready for use are not depreciated.

### 2) Intangible assets

Acquired computer software is capitalised on the basis of the costs incurred to acquire and bring to use the specific software. The Intangible assets that are acquired by the Company and that have finite useful lives are measured at cost less accumulated amortization and accumulated impairment losses.

#### Amortization

Amortization is recognized in the statement of profit and loss on a straight-line basis over the estimated useful lives of intangible assets or on any other basis that reflects the pattern in which the asset's future economic benefits are expected to be consumed by the entity. Intangible assets that are not available for use are amortized from the date they are available for use. The estimated useful lives are as follows:

Type of Asset	Estimated useful life
Intangible Assets	
Software	10

The amortization period and the amortization method for intangible assets with a finite useful life are reviewed at each reporting date.

#### 3) Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Financial assets

#### Initial recognition and measurement

All financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset. Purchases or sales of

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financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

#### Subsequent measurement

For purposes of subsequent measurement, financial assets are classified into following categories:

- Financial Assets at amortised cost
- Financial Assets at fair value through other comprehensive income (FVTOCI)
- Financial Assets at fair value through profit or loss (FVTPL)
- Impairment of financial assets

#### Financial Assets at amortised cost

A Financial Asset is measured at the amortised cost if both the following conditions are met:

o The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and o Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in other income in the statement of profit and loss. The losses arising from impairment are recognised in the statement of profit and loss. This category generally applies to trade and other receivables.

# Financial Assets at FVTOCI

A Financial Asset is classified as at the FVTOCI if both of the following criteria are met:

- o The objective of the business model is achieved both by collecting contractual cash flows and selling the financial assets, and
- o The asset's contractual cash flows represent SPPI.

Financial Assets included within the FVTOCI category are measured initially as well as at each reporting date at fair value. Fair value movements are recognised in the other comprehensive income (OCI). On derecognition of the asset, cumulative gain or loss previously recognised in OCI is reclassified to the statement of profit and loss. Interest earned whilst holding FVTOCI is reported as interest income using the EIR method.

#### Financial Assets at FVTPL

FVTPL is a residual category for Financial Assets. Any asset, which does not meet the criteria for categorization as at amortised cost or as FVTOCI, is classified as at FVTPL. These include surplus funds invested in mutual funds.

# Investment in Mutual Funds

Mutual funds investment is in scope of Ind AS 109 are measured at fair value. For all other instruments, the Company may make an irrevocable election to present in other comprehensive income subsequent changes in the fair value. The Company makes such election on an instrument by-instrument basis. The classification is made on initial recognition and is irrevocable.

If the Company decides to classify an instrument as at FVTOCI, then all fair value changes on the instrument, excluding dividends, are recognised in the OCI. There is no recycling of the amounts from OCI to the statement of profit and loss, even on sale of investment. However, the Company may transfer the cumulative gain or loss within equity.



An investment in Mutual funds is within the FVTPL category are measured at fair value with all changes recognised in the statement of profit and loss.

#### Investments in subsidiaries

Investments in subsidiaries are carried at cost less accumulated impairment losses, if any. Where an indication of impairment exists, the carrying amount of the investment is assessed and written down immediately to its recoverable amount. On disposal of investments in subsidiaries and joint venture, the difference between net disposal proceeds and the carrying amounts are recognized in the statement of profit and loss.

Upon first-time adoption of Ind AS, the Company has elected to measure its investments in subsidiaries at the Previous GAAP carrying amount as its deemed cost on the date of transition to Ind AS i.e., 1 April 2016.

#### **Retention Money**

Retention money is amount retained by the client/ service receiver under an agreement where, money is not paid instantaneously. There will be a time loss of value of consideration which needs to be recognised by determining the fair value of revenue in accordance with Ind AS 18.

As per Ind AS 113 and 109 discounting of the retention money is required and recognised and designated as revenue or interest as Fair Value Through Profit & Loss (FVTPL).

#### Impairment of trade receivables

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss on the trade receivables or any contractual right to receive cash or another financial asset that result from transactions that are within the scope of Ind AS 18. Expected credit loss model takes into consideration the present value of all the cash shortfalls over the expected life of a financial instrument. In simple terms, it is weighted average of credit losses with the respective risks of default occurring as weights. The credit loss is the difference between all contractual cash flows that are due to an entity as per the contract and all the contractual cash flows that the entity expects to receive, discounted to the effective interest rate. The Standard presumes that entities would suffer credit loss even if the entity expects to be paid in full but later than when contractually due. In other words, it simply focuses on DELAYS in collection of receivables.

For the purpose of identifying the days of delay, the Company took into consideration the weighted average number of delays taking into consideration deviation of receivables turnover ratio from normal credit period.

#### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Company's balance sheet) when:

- The rights to receive cash flows from the asset have expired, or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of the Company's continuing involvement. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

#### **Financial liabilities**

#### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables as appropriate. All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts, financial guarantee contracts.

#### Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

#### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

#### Gains or losses on liabilities held for trading are recognised in the statement of profit and loss

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risks are recognised in OCI. These gains/ losses are not subsequently transferred to the statement of profit and loss. However, the Company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit and loss.

#### Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in the statement of profit and loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss.

#### 4) Inventories

Inventories consist of goods and are measured at the lower of cost and net realisable value. The cost of inventories is based on the weighted average method. Cost includes expenditures incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. In the case of finished goods and work-in-progress, cost includes an appropriate share of overheads based on normal operating capacity. Stores and spares, that do not qualify to be recognised as property, plant and equipment, consists of packing materials, engineering spares (such as machinery spare parts) and consumables which are used in operating machines or consumed as indirect materials in the manufacturing process. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

#### 5) Impairment of non-financial assets

The carrying amounts of the Company's non-financial assets, other than inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For goodwill and intangible assets that have indefinite lives or that are not yet available for use, an impairment test is performed each year at March 31.

The recoverable amount of an asset or cash-generating unit (as defined below) is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or the cash-generating unit. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit").

An impairment loss is recognized in the statement of profit and loss if the estimated recoverable amount of an asset or its cash-generating unit is lower than its carrying amount. Impairment losses recognized in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit on a pro-rata basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

# 6) Cash & Cash Equivalents

Cash and bank balances comprise of cash balance in hand, in current accounts with banks, demand deposit, short-term deposits, Margin Money deposits and unclaimed dividend accounts. For this purpose, "short-term" means investments having maturity of three months or less from the date of investment. Bank overdrafts and Cash Credit that are repayable on demand and form an integral part of our cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows. The Margin money deposits and unclaimed dividend balances shall be disclosed as restricted cash balances.

# 7) Employee Benefits

#### Short term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

# **Defined Contribution Plan**

The Company's contributions to defined contribution plans are charged to the statement of profit and loss as and when the services are received from the employees.

### **Termination benefits**

Termination benefits are recognized as an expense when the Company is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits for voluntary redundancies are recognized as an expense if the Company has made an offer encouraging voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably.

#### 8) Provisions, contingent liabilities and contingent assets

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a



pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

#### **Contingent liabilities**

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

#### **Contingent** assets

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an inflow of economic benefits will arise, the asset and related income are recognised in the period in which the change occurs.

#### 9) Revenue Recognition

#### Sale of goods and services

Revenue from sale of computer hardware is recognized on dispatch of the products from the company for delivery to the customers. Revenue from product sale is shown net of tax separately charged and discounts as applicable.

Revenue from IT Services consists of earnings from services performed on a 'time and material' basis and fixed price contracts. The related revenue is recognized as and when the services are performed and delivered.

Revenue from Annual Maintenance Contracts (AMCs') is recognized on accrual basis as per the Contracts / Agreements entered with the Clients.

#### **Other Income**

#### Interest Income

Interest Income mainly comprises of interest on Margin money deposit with banks relating to bank guarantee. Interest income should be recorded using the effective interest rate (EIR). However, the amount of margin money deposits relating to bank guarantee are purely current in nature, hence effective interest rate has not been applied. Interest is recognized using the time-proportion method, based on rates implicit in the transactions.

#### **Dividend**

Dividend income is recognized when the Company's right to receive dividend is established.

#### 10) Borrowing Costs

Borrowing costs consist of interest, ancillary and other costs that the Company incurs in connection with the borrowing of funds and interest relating to other financial liabilities. Borrowing costs also include exchange differences to the extent regarded as an adjustment to the borrowing costs. Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur.



### 11) Tax Expenses

Tax expense consists of current and deferred tax.

#### Income Tax

Income tax expense is recognized in the statement of profit and loss except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

# **Deferred Tax**

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Dividend distribution tax arising out of payment of dividends to shareholders under the Indian Income tax regulations is not considered as tax expense for the Company and all such taxes are recognized in the statement of changes in equity as part of the associated dividend payment.

# 12) Earnings Per Share

The Company presents basic and diluted earnings per share ("EPS") data for its ordinary shares. Basic earnings per share is computed by dividing the net profit after tax by the weighted average number of equity shares outstanding during the period. Diluted earnings per share is computed by dividing the profit after tax by the weighted average number of equity shares considered for deriving basic earnings per share and also the weighted average number of equity shares that could have been issued upon conversion of all dilutive potential equity shares.

# 13) Trade receivables

Trade receivables are initially recognized at fair value and subsequently measured at amortised cost using effective interest method, less provision for impairment.

#### 14) Trade and other payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of the financial year which are unpaid. The amounts are unsecured and are presented as current liabilities unless payment is not due within twelve months after the reporting period. They are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method.

#### **Determination of fair values**

The Company's accounting policies and disclosures require the determination of fair value, for certain financial and nonfinancial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

a. Property, plant and equipment

Property, plant and equipment, if acquired in a business combination or through an exchange of non-monetary assets, is measured at fair value on the acquisition date. For this purpose, fair value is based on appraised market values and replacement cost.

b. Intangible assets

The fair value of brands, technology related intangibles, and patents and trademarks acquired in a business combination is based on the discounted estimated royalty payments that have been avoided as a result of these brands, technology related intangibles, patents or trademarks being owned (the "relief of royalty method"). The fair value of customer related, product related and other intangibles acquired in a business combination has been determined using the multi-period excess earnings method after deduction of a fair return on other assets that are part of creating the related cash flows.

c. Inventories

The fair value of inventories acquired in a business combination is determined based on its estimated selling price in the ordinary course of business less the estimated costs of completion and sale, and a reasonable profit margin based on the effort required to complete and sell the inventories.

d. Investments in equity and debt securities and units of mutual funds

The fair value of marketable equity and debt securities is determined by reference to their quoted market price at the reporting date. For debt securities where quoted market prices are not available, fair value is determined using pricing techniques such as discounted cash flow analysis.

In respect of investments in mutual funds, the fair values represent net asset value as stated by the issuers of these mutual fund units in the published statements. Net asset values represent the price at which the issuer will issue further units in the mutual fund and the price at which issuers will redeem such units from the investors.

Accordingly, such net asset values are analogous to fair market value with respect to these investments, as transactions of these mutual funds are carried out at such prices between investors and the issuers of these units of mutual funds.

e. Derivatives

The fair value of foreign exchange forward contracts is estimated by discounting the difference between the contractual forward price and the current forward price for the residual maturity of the contract using a risk-free interest rate (based on government bonds). The fair value of foreign currency option and swap contracts and interest rate swap contracts is determined based on the appropriate valuation techniques, considering the terms of the contract.

f. Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date. For finance leases the market rate of interest is determined by reference to similar lease agreements. In respect of the Company's borrowings that have floating rates of interest, their fair value approximates carrying value.

	Gro	Gross carrying value	j value		Accumula	ated deprecia	Accumulated depreciation / impairment	ment		Net carrying value	ng value
Particulars	As at 01.04.2018	Additions	Disposals	As at 31.03.2019	As at 01.04.2018	For the year	Impairment for the year	Disposals	As at 31.03.2019	As at 31.03.2019	As at 31.03.2018
Computer Software	24.67	1.58	I	26.25	2.89	5.35	-	I	8.24	18.01	21.78
Furniture & Fixtures	5.46	1.24	ı	6.70	2.91	0.40		1	3.31	3.39	2.55
Air Conditioners	4.47	1	ı	4.47	0.94	0.48			1.42	3.04	3.53
Electrical Fittings	3.18	0.52	ı	3.70	1.07	0.34	ı	1	1.41	2.28	2.11
Office Equipment	1.01	ı	ı	1.01	0.33	0.03		1	0.36	0.65	0.68
Vehicles	39.06	ı	ı	39.06	13.63	6.05		1	19.68	19.38	25.43
Land	209.25	1	ı	209.25	'				•	209.25	209.25
	287.10	3.34		290.44	21.78	12.65		•	34.42	256.00	265.33
	Gro	ross carrying value	j value		Accumula	ated deprecia	Accumulated depreciation / impairment	ment		Net carrying value	ng value
Particulars	As at 01.04.2017	Additions	Disposals	As at 31.03.2018	As at 01.04.2017	For the year	Impairment for the year	Disposals	As at 31.03.2018	As at 31.03.2018	As at 31.03.2017
Computer Software	10.67	14.00	ı	24.67	1.48	1.41	-	-	2.89	21.78	9.19
Furniture & Fixtures	5.46	ı	ı	5.46	2.07	0.84	ı	1	2.91	2.55	3.39
Air Conditioners	4.21	0.26	ı	4.47	0.47	0.47	ı		0.94	3.53	3.74
Electrical Fittings	3.18	I	I	3.18	0.63	0.44	1	1	1.07	2.11	2.55
Office Equipment	1.01	ı	I	1.01	0.17	0.16	1	ı	0.33	0.68	0.84
Vehicles	39.06	I	I	39.06	6.82	6.82	ı	I	13.63	25.43	32.24



209.25 **261.20** 

209.25 **265.33** 

> -21.78

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-11.64

209.25 287.10

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14.26

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209.25 **272.84** 

Land

-10.14

2.02: Property, plant and equipment	equipment									)	(₹.in Lakhs)
	Gro	Gross carrying value	value		Accumul	ated deprecia	Accumulated depreciation / impairment	ment		Net carrying value	ng value
Particulars	As at 01.04.2018		Additions Disposals	As at 31.03.2019	As at 01.04.2018	For the vear	Impairment for the vear	Disposals	As at 31.03.2019	As at 31.03.2019	As at 31.03.2018
Computer Software	323.57	'		323.57	173.10	č 21.84	, ,		194.94	128.63	150.47
		ı	ı		ı	ı	I	ı	ı	'	
	323.57	•		323.57	173.11	21.84	ı	I	194.94	128.63	150.47
	Gro	Gross carrying value	value		Accumul	ated deprecia	Accumulated depreciation / impairment	ment		Net carrying value	ng value
Particulars	As at 01.04.2017	Additions	Additions Disposals	As at 31.03.2018	As at 01.04.2017	For the year	Impairment for the year	Disposals	As at 31.03.2018	As at 31.03.2018	As at 31.03.2017
Computer Software	321.99	1.58	1	323.57	151.29	21.81	ı	ı	173.10	150.47	170.70



170.70

150.47

173.10

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21.81

151.29

323.57

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1.58

321.99

#### 2.03 Invetsments

Particulars	As at 31.03.2019	As at 31.03.2018
Invetsments in Equity Instruments: Investment Subsidary	4.16	3.90
Investment in Mutual Funds	-	123.11
	4.16	127.01

#### 2.04 Other Financial Assets (Non Current)

Particulars	As at 31.03.2019	As at 31.03.2018
Deposits and Others		
Security Deposits	26.63	12.77
Electricity Deposit	0.96	0.96
Telephone Deposit	0.20	0.25
Rental Deposit	6.62	9.61
Other Deposits	0.04	0.04
Retention Money	97.46	156.48
	131.91	180.12

#### 2.05 Long Term Loans & Advances

Particulars	As at 31.03.2019	As at 31.03.2018
Unsecured Considered good		
Other Loans and Advances	16.80	42.45
	16.80	42.45

#### 2.06 Other Non-Current Assets

Particulars	As at 31.03.2019	As at 31.03.2018
Un-Secured Considered Good		
Other Advances	11.70	15.47
Deposit with Statutory Authorities		
TDS Receivables	8.47	8.47
	20.17	23.94

#### 2.07 Inventories

Particulars	As at 31.03.2019	As at 31.03.2018
(Valued at Lower of Cost or Net Realisable Value)		
Stock - In Trade	1,249.06	799.64
	1,249.06	799.64

#### 2.08 Trade Receivables

Particulars

(Un-Secured Considered Good) "Outstanding for a period exceeding six months		
from the date they are due for payment"	804.66	190.57
Others *	1,002.67	2,204.06
	1,807.33	2,394.63
Breakup for Security Details		
Un-Secured Considered Good	1,807.33	2,394.63
Less: Probability of Default and Provision for	96.19	104.30
Impairment	1,711.14	2,290.33
Currnet	1,711.14	2,290.33
Non-Current	-	-
	1,711.14	2,290.33
Less: Provision for Doubtful Debts	65.86	65.86
Less: Impairment due to Expected Credit Loss	30.33	38.44
	96.19	104.30

### **Closing Balance**

#### Movement of Impairment in Trade receivables

Particulars	As at 31.03.2019	As at 31.03.2018
Opening Balance Add: Additional Allowance of Expected Credit Loss Less: Additional Allowance of Expected Credit Gain	104.30 - 8.11	95.48 8.82 -
	96.19	104.30

\* Trade Receivable include Income Accrued but bills not raised of Rs. 121.69 Lakhs (Previous Year Rs. 198.49 Lakhs)

#### 2.09 Cash & Bank Balances

Particulars	As at 31.03.2019	As at 31.03.2018
a) Cash & Cash Equivalents Cash on hand Balance in banks	7.19	5.05
- Balance in Current Account - Balance in Deposit Account	216.31 654.64	6.58 482.08
	878.14	493.70
Cash & Cash Eqivalents includes Unclaimed Dividend Account	3.21	2.29



#### (₹ In lakhs)

2,290.33

As at 31.03.2018

As at 31.03.2019

1,711.14

#### 2.10 Other Financial Assets (Current)

Particulars	As a	at 31.03.2019	As at 31.03.2018
Loans and Advances to Related Parties Interest Accured but not due on FD's Security Deposit Retention Money		137.96 13.55 - 81.42	230.33 17.31 - 98.62
		232.93	346.26

#### 2.11 Other Current Assets

Particulars	As at 31.03.2019	As at 31.03.2018
Prepaid Expenses	166.75	99.57
Loans and Advances to Employees	8.65	91.99
Advance Tax	18.98	48.20
Advance to Suppliers / Expenses	117.15	69.74
Other Advances	8.56	6.79
Service Tax Input/VAT Input/GST Input	133.32	2.60
	453.41	318.89

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(₹ In lakhs)

#### 2.12 Share Capital

e	Capital		

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(₹ In Lakhs)

5.70%

Particulars		As at 31.03	3.2019	As	at 31.03.2018
Authorised Share Capital 5,50,00,000 Equity Shares of Rs. 2/-Each (Previous Year: 55,000,000 Equity Shares @ Rs. 2/- Each) Issued Subscribed and paid up Share Capital 52,540,000 Equity Shares @ Rs. 2/- Each, fully paid up*		1,	100.00		1,100.00
		1,	050.80		1,050.80
		1,0	)50.80		1,050.80
Details of Share Holding more than 5% shares	No. of Shares	% Holding		. of ires	% Holding
1. V Atchyuta Rama Raju	1,25,55,120	23.90%	1,25,55,	120	23.90%
2. V Rajam Raju	58,02,500	11.04%	58,02,	500	11.04%
3. Anil Unni Krishnan	67,00,000	12.75%	67,00,	000	12.75%

#### 2.12.1 Reconciliation of Number of Shares:

4. Gottumukkala Atchyuta Rama Raju

Particulars	As at 31.03.2019	As at 31.03.2018
Number of Shares at the beginning of the Year Add: Shares issued during the Year	105.08	105.08 -
Number of Shares at the end of the Year	105.08	105.08

29,97,210

5.70%

29,97,210

#### 2.12.2 Rights attached to Equity Shares :

The company has one class of equity shares having a par value of Rs.10/- each. Each shareholder is eligible for one vote per share held. The dividend proposed by the board of directors is subject to the approval of the shareholders in the ensuing Annual General Meeting except in the case of interim dividend. In the event of liquidation, the equity sharesholders are eligible to receive the remaining assets of the company after distribution of all preferential amounts, in proportion to their shareholding.

#### 2.12.3 In the period of five years immediately preceding 31st March, 2019 :

\*\* The Company has sub-divided the nominal value of equity share Rs. 10/- to Rs. 2/- per share with effect from 03.11.2016 vide board resolution dated 20.10.2016. The said sub-division of equity share is approved by the members in Annual General Meeting dated 26.09.2016.

\*\* Nirant Technologies Private Limited shareholding has been diluted from 5.12% to 4.76% as at 31.03.2017 being shares issued during the year on conversion of Warrants.

#### 2.13 Other Equity

#### (₹ In Lakhs)

Particulars	As at 31.03.2019	As at 31.03.2018
Securities Premium		
Opening Balance Add: Premium on Shares Issued during the Year	370.00	370.00
	370.00	370.00
Retained Earnings		
Opening Balance	557.32	150.66
Add: Excess Provision made for FY 2017-18	38.57	-
Add: Net profit Transferred from the Statement of P&L A/c	79.77	469.90
	675.66	620.56
Less: Appropriations		
Dividend	52.54	52.54
Corporate Dividend Tax	10.70	10.70
Closing Balance	612.42	557.32
Total Equity	982.42	927.32

#### 2.14 Long Term Borrowings

Particulars	As at 31.03.2019	As at 31.03.2018
Secured Vehicle Loans from Banks Unsecured Loan from Financial Institutions	7.31 30.61	12.61
	37.92	174.51

#### Vehicle Loan from State Bank of India:

1. Secured by hypothecation of Vehicle purchased and repayable in 60 monthly installments of each Rs. 21,095/commencing from March 2015, balance of installments being 09 (rate of Interest: 9.55%)

2. Secured by hypothecation of Vehicle purchased and repayable in 84 monthly installments of each Rs. 18,670/- commencing from March 2015, balance of installments being 33 (rate of Interest: 9.70%)

3. Secured by hypothecation of Vehicle purchased and repayable in 84 monthly installments of each Rs. 16,634/- commencing from September 2015, balance of installments being 41 (rate of Interest: 9.55%)

#### **Unsecured Business Loans**

#### **Magma Fincorp Limited**

It is repayable in 24 monthly installments of Rs. 2,52,119/- each commencing from January 2018, balance of installments being 09 (Rate of Interest: 18.75%)

#### **Edelwesiss Retail Finance Limited**

It is repayable in 24 monthly installments of Rs. 2,01,635/- each commencing from January 2018, balance of installments being 09 (Rate of Interest: 19.00%)

#### **Dewan Housing Finance Corporation Limited**

It is repayable in 24 monthly installments of Rs. 1,76,435/- each commencing from January 2018, balance of installments being 09 (Rate of Interest: 19.00%)

#### Equitas Small Finance Bank Ltd

It is repayable in 24 monthly installments of Rs. 1,51,230/- each commencing from February 2018, balance of installments being 10 (Rate of Interest: 19.00%)

#### India Infoline Finance Limited

It is repayable in 36 monthly installments of Rs. 1,83,280/- each commencing from January 2018, balance of installments being 21 (Rate of Interest: 19.00%)

#### **IVL Finance Limited**

It is repayable in 36 monthly installments of Rs. 1,83,280/- each commencing from January 2018, balance of installments being 21 (Rate of Interest: 19.00%)

#### **Religare Finvest Limited**

It is repayable in 24 monthly installments of Rs. 1,00,817/- each commencing from January 2018, balance of installments being 09 (Rate of Interest: 19.00%)

#### Shriram City Union Finance Limited

It is repayable in 24 monthly installments of Rs. 1,76,431/- each commencing from April 2018, balance of installments being 12 (Rate of Interest: 19.00%)

#### **Tata Capital Financial Services Limited**

It is repayable in 24 monthly installments of Rs. 1,00,574/- each commencing from February 2018, balance of installments being 10 (Rate of Interest: 18.75%)

#### 2.15 Deferred Tax Liabilities

(₹ In Lakhs)

Particulars	As at 31.03.2019	As at 31.03.2018
Opening Balance Add: on Account of Timing Differences in Property, Plant & Equipment Add: on Account of Others	20.76 2.96 1.29	28.13 (6.08) (1.29)
	25.01	20.76

#### 2.16 Other Financial Liability

Particulars	As at 31.03.2019	As at 31.03.2018
Loans Repayable on Demand Working Capital Loans from Banks Unsecured Loans from Related Parties	756.44 34.34	378.14 9.00
	790.78	387.14

#### Cash Credit from State Bank of India: Rate of Interest : 11.70%

Repayment: Repayable On Demand Primary Security: Hypothecation of stock and receivables of the company

#### **Collateral Security :**

1) EM of Flat No. 401, 4th Floor, Plot No. 14 & 16, S No.93, 94 & 95 located at Madhura Nagar, Yousufguda, Hyderabad-38 belongs to Shri. V. Atchyutha Rama Raju.

2) EM of Office Premises No. 619, 6th Floor, Maker Chambers, V Premises Co-op Society Ltd., Plot No.221 of Back bay reclamation, Nariman Point, Mumbai - 400021 belongs to M/s Reliance Tea Private Limited.

3) EM of Plot No. 70, Survey No. 06, Situated at Izzat Nagar Village, Serilingampally Mandal, Ranga Reddy District, admeasuring 450 Sq. yards in the Name of Vama Industries Limiited

#### **Personal Gaurantee:**

1. Shri V.Atchyuta Rama Raju, MD, S/o. Late V. Venkata Satynarayana Raju

- 2. Shri V. Rajam Raju, Director, S/o. Late V. Venkata Satynarayana Raju.
- 3. Smt. V. Parvathi, Guarantor, W/o. Sri V. Atchyuta Rama Raju
- 4. Corpoarte Gaurantee of M/s Reliance Tea Private Limited

Note : Renewal of Cash Credit Facility from SBI is pending from 23.04.2019 and the above terms and conditions as per Sanction Letter dt 10.11.2017

#### 2.17 Trade Payables

(₹ In Lakhs)

Particulars	As at 31.03.2019	As at 31.03.2018
Due to Micro and Small Enterprises Due to Others for Goods & Service	- 1,594.31 -	- 2,035.08
	1,594.31	2,035.08

## 2.17.1 There are no transactions with Micro and Small enterprises, hence disclosures are not given as required under MSMED Act, 2006.

#### 2.18 Other Financial Liabilities

Particulars	As at 31.03.2019	As at 31.03.2018
Unpaid Dividned Expenses Payable	3.21 105.78	2.29 36.97
	108.99	39.26

# These figures do not include any amounts, due and outstanding, to be credited to Investor Education and Protection Fund

#### 2.19 Short Tem Provisions

Particulars	As at 31.03.2019	As at 31.03.2018
For Employee Benefits Others # Provision for Income Tax	- 10.70 30.28	- - 171.39
	40.98	171.39

# include "Dividend Tax Payable"

#### 2.20 Other Currnet Liabilities

Particulars	As at 31.03.2019	As at 31.03.2018
Other Payables Statutory Liabilities Advance received from Customers Current Maturities of Long-Term Debt	173.78 3.12	43.66 -
Secured Vehicle Loan from bank Unsecured Loan from Financial Institutions	5.02 269.23	5.12 183.10
	451.15	231.88

(₹ In Lakhs)

#### 2.21 Revenue from Operations

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VAM

(₹ In Lakhs)

Particulars	For the Year Ended	For the Year Ended
	31.03.2019	31.03.2018
Sale of Products		
- Domestic	3,238.50	6,041.31
- Export	-	-
Sale of Services		
- Domestic	342.55	527.67
- Export	256.03	294.02
	3,837.08	6,863.00
Sale of Goods Under Broad Head		
Computers & Peripherals/ Software	3,238.50	6,041.31
	3,238.50	6,041.31
Services rendered Under Broad Head		
Annual Maintenance Contract Service	181.06	346.05
Consultancy Services	245.37	273.58
IT Engineering Services	172.14	202.06
	598.57	821.69

#### 2.22 Other Income

Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Interest on Fixed Deposits Other Income Dividend Income - VTPL	33.77 60.04 -	29.73 27.52 176.17
	93.81	233.41

#### 2.23 Cost of Material Consumed

Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Purchase of Material Transport/ AMC/Labour Charges	3,108.53 54.95	5,557.29 399.86
	3,163.48	5,957.15

#### 2.24 Changes in Inventories

Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Inventories at the end of the year	1,249.06	799.64
Inventories at beginning of the year	799.64	489.95
Net Increase/ (Decrease)	449.42	309.68

#### 2.25 Employee Benefit Expenses

(₹ In Lakhs)

Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Salaries and Wages Directors Remuneration Contribution to PF and other Funds Staff Welfare Expenses	435.07 37.80 23.67 2.00	304.86 37.80 15.96 3.56
	498.54	362.18

#### 2.26 Finance Cost

Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Interest Expenses		
Interest	183.64	132.22
Interest on others	81.53	26.91
Other Borrowing Cost		
Loan Processing Charges	23.31	0.12
Other Finance Charges		
Bank Charges	42.54	15.74
	331.02	174.99

#### 2.27 Other Expenses

Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Advertisement	2.02	3.17
Audit Fees	1.50	1.50
Business Promotion Exp	11.02	1.66
Commission	-	0.41
Communication Expenses	4.98	5.35
Conveyance	6.63	8.66
Power and Fuel	11.59	12.40
Fees & Taxes	10.40	7.78
Forex Fluctuations	33.14	32.42
Office & General Expenses	8.40	10.42
Insurance	6.73	7.95
LD Clause Charges	5.04	-
Professional Expenses	65.83	60.86
Printing & Stationery	2.09	2.20
Postage & Telegram	0.92	0.80
Rent	35.90	31.98
Repairs & Maintenance	1.27	1.86
STPI Service Charges	0.55	0.55
Travelling Expenses	30.11	46.11
Vehicle Maintenace	0.36	0.65
Discount/ Miscellaneous written off	-	0.33
Allowances for Impariment of Receivables	-	8.82
	238.48	245.90

#### 2.28 Auditors Remuneration

Particulars	FY 2018-19	FY 2017-18
a) Audit Fees	1.00	1.00
b) Other Charges		
Taxation Matters	0.50	0.50
Certification Fees		
c) Reimbursement of out of pocket expenses	-	-
Total	1.50	1.50

#### 2.29 Earnings per Share

Particulars	FY 2018-19	FY 2017-18
Earnings		
Profit attributable to equity holders	79.77	469.90
Shares		
Number of shares at the beginning of the year	5,25,40,000	5,25,40,000
Add: Equity shares issued	-	-
Less: Buy back of equity shares	-	-
Total number of equity shares outstanding at the end of the year	5,25,40,000	5,25,40,000
Weighted average number of equity shares outstanding during the year – Basic	5,25,40,000	5,25,40,000
Add: Weighted average number of equity shares arising out of outstanding stock options (net of the stock options forfeited) that have dilutive effect on the EPS	_	-
Weighted average number of equity shares outstanding during the year — Diluted	5,25,40,000	5,25,40,000
Earnings per share of par value Rs.2/- – Basic (INR)	0.15	0.89
Earnings per share of par value Rs.2/ Diluted (INR)	0.15	0.89

# 

(₹ In Lakhs)

(₹ In Lakhs)

#### 2.30 Related Parties

Subsidiary:Vama Technologies Pte Ltd

In accordance with the provisions of Ind AS 24 "Related Party Disclosures" and the Companies Act, 2013, Company's Directors, members of the Company's Management Council and Company Secretary are considered as Key Management Personnel. List of related party of the Company is as below:

S. No.	Name of the Related Party	Nature of Relation Ship
1	V.A. Rama Raju	Key Managerial Personnel
2	V.Rajam Raju	Key Managerial Personnel
3	V.Parvathi	Relative of Key Managerial Personnel
4	Reliance Tea Pvt Ltd	* EDS
5	Vama Technologies Pte. Ltd	Subsidiary
6	Gottumukkala Achyuta Rama Raju	Relative of Key Managerial Personnel
7	Bangarraju Mudundi	Relative of Key Managerial Personnel
8	V Sarada	Relative of Key Managerial Personnel
9	M Krishna Veni	Relative of Key Managerial Personnel
10	Vegesna Pushpavathi	Relative of Key Managerial Personnel
11	Mohan Raju Indukuri	Relative of Key Managerial Personnel
12	Uma Vani Indukuri	Relative of Key Managerial Personnel
13	Gavireddy Siva	Chief Financial Officer
14	M K BhaskaraTeja	Company Secretary (Till 04.11.2018)
15	Vandana Modani	Company Secretary (wef 05.11.2018)
	* Entity over which the director is having significant influ	ence

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				FY 20	FY 2018-19			FY 20	FY 2017-18		
S.No	S.No Nature of Transaction	KMP	Relative of EDS Subsidiary Total KMP	EDS	Subsidiary	Total		KMP Relative of EDS Subsidiary Total KMP	EDS	Subsidiary	Total
1	Directors Remuneration / Salary	53.84	2.28		ı	56.12	56.12 52.44	2.28	1		54.72
2	Consultancy Service Income	-	-	'	83.88 83.88	83.88	'	-	'	91.96 91.96	91.96
4	Salary Advance	-	-	-		ı	3.59	1		-	3.59
5	Dividend	18.36	4.20	ı	I	22.56	18.36	22.56 18.36 4.20	I	I	22.56

# **Balance with Related Parties:**

				FY 20	FY 2018-19			FY 20	FY 2017-18		
S.No	Nature of Transaction	KMP	Relative of KMP	EDS	Subsidiary	Total	KMP KMP	Relative of	EDS	EDS Subsidiary	Total
7	Rent Deposit			11.70	1	11.70	'		15.47	,	15.47
2	Salary Advances				ı	ı	3.59	-			3.59
3	Expenses payable	9.19	-	·	-	9.19	-	-	ı	-	
4	Unsecured Loan	34.34	-		ı	34.34	00.6	-		-	9.00
2	Loans & Advances	,	5.00	0.25	137.96 143.21	143.21	'	5.00	0.25	230.33	235.58
9	Investments	-	-		4.16	4.16		-		3.90	3.90
7	Trade Receivables	I	6.38	ı	81.05	87.44	I	6.38	I	ı	6.38





Transact	ions with Related Parties during the year:		(₹ In Lakhs)
S. No.	Particulars	FY 2018-19	FY 2017-18
1	<b>Directors Remuneration / Salary</b> V.A.Rama Raju V.Rajam Raju V.Parvathi Gavireddy Siva M K BhaskaraTeja Vandana Modani	19.80 18.00 2.28 10.64 3.90 1.50	19.80 18.00 2.28 8.64 6.00
2	<b>Consultancy Service Income</b> Vama Technologies Pte Ltd	83.88	91.96
3	<b>Salary Advance</b> G Siva	-	3.59
4	<b>Dividend</b> V Atchyuta Rama Raju V Rajam Raju Gottumukkala Atchyuta Rama Raju Bangarraju Mudundi V Parvathi V Sarada M Krishna Veni V Pushpavathi Mohan Raju Indukuri Uma Vani Indukuri	12.56 5.80 3.00 0.09 0.77 0.09 0.08 0.07 0.05 0.05	12.56 5.80 3.00 0.09 0.77 0.09 0.08 0.07 0.05 0.05
5	Rent Deposit Reliance Tea Pvt Ltd	11.70	15.47
6	<b>Expenses payable</b> G Siva	9.19	-
7	<b>Unsecured Loan</b> V Atchyuta Rama Raju V Rajam Raju	25.34 9.00	- 9.00
8	<b>Loans &amp; Advances</b> Vama Technologies Pte Ltd Reliance Tea Pvt Ltd Asha Lube Solutions Pvt Ltd.	137.96 0.25 5.00	230.33 0.25 5.00
9	<b>Investments</b> Vama Technologies Pte Ltd	4.16	3.90
10	<b>Trade Receivables</b> Vama Technologies Pte Ltd Asha Automine Pvt Ltd	81.05 6.38	6.38

(₹ In Lakhs)

#### 2.31 Earnings / Expenditure in Foreign Currency

#### Expenditure in Foreign Currency

Particulars	FY 2018-19	FY 2017-18
Travel Expenses	_	3.94
Reimbursement of expenses	8.28	9.83
Purchase Import	1,409.99	1,134.98
Bank Charges	1.34	0.87
Total	1,419.61	1,149.62

#### Earnings in Foreign Currency

Particulars	FY 2018-19	FY 2017-18
Engineering Services Consultancy Services	172.14 83.88	202.06 91.96
	256.02	294.02

#### 2.32 Segment Reporting

The Company concluded that there is only one operating segment i.e, IT related services. Hence, the same becomes the reportable segment for the Company. Accordingly, the Company has only one operating and reportable segment, the disclosure requirements specified in paragraphs 22 to 30 are not applicable. Accordingly, the Company shall present entity-wide disclosures enumerated in paragraphs 32, 33 and 34 of Ind AS 108, to the extent applicable.

#### 2.33 Employee benefits

#### **Contribution to Provident Fund**

The employees of the Company receive benefits from a provident fund, a defined contribution plan. Both the employee and employer each make monthly contributions to a government administered fund equal to 12% of the covered employee's qualifying salary. The Company has no further obligations under the plan beyond its monthly contributions. The Company contributed Rs. 19.31 Lakhs and Rs. 13.06 Lakhs to the provident fund plan during the years ended 31st March 2019 and 2018, respectively.

#### 2.34 Income Taxes

#### a. Income tax expense/ (benefit) recognized in the statement of profit and loss:

Income tax expense/ (benefit) recognized in the statement of profit and loss consists of the following

Particulars	FY 2018-19	FY 2017-18
Current taxes expense Domestic Deferred taxes expense / (benefit) Domestic	30.28 4.25	171.41 (7.37)
Total income tax expense/(benefit) recognized in the statement of profit and loss	34.53	164.04

#### b. Income tax expense/ (benefit) recognized directly in equity

Income tax expense/ (benefit) recognized directly in equity consist of the following

(₹ In Lakhs)

Particulars	FY 2018-19	FY 2017-18
Tax effect on actuarial gains/losses on defined benefit obligations	-	-
Total income tax expense/(benefit) recognized in the equity	-	-

#### c. Reconciliation of Effective tax rate:

Particulars	FY 2018-19	FY 2017-18
Profit before income taxes	114.30	633.94
Enacted tax rate in India	26.00%	33.06%
Computed expected tax	29.72	209.60
Effect of:		
Expenses not deductible for Tax purposes	34.49	25.28
Expenses deductible for Tax purposes	(32.33)	(82.89)
Taxable at Special Rates	-	19.42
Income tax	30.28	171.41
Effective tax rate	26.49%	27.04%

The Company's average effective tax rate for the years ended March 31, 2019 and 2018 were 26.49% and 27.04%, respectively

#### d. Deferred tax assets & Liabilities

The tax effects of significant temporary differences that resulted in deferred tax assets and liabilities and a description of the items that created these differences is given below:

Particulars	FY 2018-19	FY 2017-18
Deferred tax assets/(liabilities): Property, plant and equipment Others	25.01	22.04 (1.29)
Net deferred tax assets/(liabilities)	25.02	20.76

#### e. Movement in deferred tax assets and liabilities during the year ended 31st March 2018 & 2019

Particulars	As at 01.04.2017	Recognized in statement of profit and loss	Recognized in EQUITY	As at 31.03.2018
Deferred tax assets/(liabilities)				
Property, plant and equipment	28.13	(6.08)	-	22.05
Others	-	(1.29)	-	(1.29)
Net deferred tax assets/(liabilities)	28.13	(7.37)	-	20.76



#### e. Movement in deferred tax assets and liabilities during the year ended 31st March 2018 & 2019 (₹ In Lakhs)

Particulars	As at 01.04.2018	Recognized in statement of profit and loss	Recognized in EQUITY	As at 31.03.2019
Deferred tax assets/(liabilities)				
Property, plant and equipment	22.05	2.96	-	25.01
Others	(1.29)	1.29	-	-
Net Deferred tax assets/(liabilities)	20.76	4.25	-	25.01

#### 2.35 Investments

Investments consist of investments in mutual fund measured at Fair value through Profit & Loss Account, Investment in subsidiaries measured at cost, However company has sold investments in SBI Mutual Fund dt 15.02.19 and Gain of Rs 4.97 lakhs of the same is recognised through profit & loss a/c

The details of such investments in mutual funds as of 31st March 2018 are as follows.

Particulars	cost	Recognized in statement of profit and loss	Gain recognized directly in profit and loss account	Fair Value
Non-Current Investments Investment in Mutual Funds	118.00	-	5.11	123.11
	118.00	-	5.11	123.11

#### 2.36 Retention Money

Retention money is amount retained by the client/ service receiver under an agreement where, money is not paid instantaneously. There will be a time loss of value of consideration which needs to be recognised by determining the fair value of revenue in accordance with Ind AS 18.

As per Ind AS 113 and 109 discounting of the retention money is required and recognised and designated as revenue or interest as Fair Value Through Profit & Loss (FVTPL).

#### The details of Retention Money as of 31st March 2018 are as follows:

#### (₹ In Lakhs)

Particulars	As at 01.04.2017	Recognized in statement of profit and loss	Recognized in EQUITY	As at 31.03.2018
Opening as on 01.04.2017	(43.86)	-	-	(43.86)
Sale recognition or reversal	-	(33.46)	-	(33.46)
Interest income or reversal	-	22.41	-	22.41
Net Adjustment during the year				(54.90)

(₹ In Lakhs)

The details of Retention Money as of 31st March 2019 are as follows:

Particulars	As at 01.04.2018	Recognized in statement of profit and loss	Recognized in EQUITY	As at 31.03.2019
Opening as on 01.04.2018 Sale recognition or reversal Interest income or reversal	(54.90) - -	- (25.74) 46.97	- -	(54.90) (25.74) 46.97
Net Adjustment during the year				(33.67)

#### 2.37 Financial Instruments

Set out below, is a comparison by class of the carrying amounts and fair value of the financial instruments, other than those with carrying amounts that are reasonable approximations of fair values.

Particulars	Carryi	ing Value	Faiı	· value
	Mar-19	Mar-18	Mar-19	Mar-18
Financial assets				
Cash and cash equivalents	878.14	493.70	878.14	493.70
Investments	3.90	121.90	4.16	127.00
Trade Receivables	1,807.33	2,394.63	1,711.14	2,290.33
Other financial assets	437.53	581.27	364.84	526.37
Total	3,126.90	3,591.50	2,958.28	3,437.40
Financial liabilities				
Borrowings	828.70	568.09	828.70	561.65
Trade payables	1,594.31	2,035.08	1,594.31	2,035.08
Other financial liabilities	108.99	39.26	108.99	39.26
Total	2,532.00	2,642.43	2,532.00	2,635.99

#### 2.38 Financial Risk Management:

The Company's activities expose it to a variety of financial risks, including credit risk, liquidity risk and Market risk. The Company's risk management assessment and policies and processes are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor such risks and compliance with the same. Risk assessment and management policies and processes are reviewed regularly to reflect changes in market conditions and the Company's activities. The Board of Directors, risk management committee and the Audit Committee is responsible for overseeing the Company's risk assessment and management policies and processes.

#### a. Credit Risk:

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers and investment securities. Credit risk is managed through credit approvals, establishing credit limits and continuously monitoring the creditworthiness of customers to which the Company grants credit terms in the normal course of business. The Company establishes an allowance for doubtful debts and impairment that represents its estimate of expected losses in respect of trade and other receivables and investments. **Trade Receivables** - The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the customer, including the default risk of the industry and country in which the customer operates, also has an influence on credit risk assessment. Credit risk is managed through credit approvals, establishing credit limits and continuously monitoring the creditworthiness of customers to which the Company grants credit terms in the normal course of business. The total trade and other receivables impairment loss is provided Rs. 30.33 as at 31st March 2019 and Rs. 38.44 at 31st March 2018.

On account of adoption of Ind AS 109, the Company uses Expected Credit Loss (ECL) model for assessing the impairment loss. For this purpose, the Company took into consideration the weighted average number of delays taking into consideration deviation of receivables turnover ratio from normal credit period.

The credit loss is the difference between all contractual cash flows that are due to an entity as per the contract and all the contractual cash flows that the entity expects to receive, discounted to the effective interest rate.

Financial assets that are neither past due nor impaired - None of the Company's cash equivalents, including deposits with banks, were past due or impaired as at 31 March 2019.

#### Reconciliation of allowance for credit losses

The details of changes in allowance for credit losses during the year ended 31st March 2019 and 31st March 2018 are as follows:

(₹ In Lakhs)

Particulars	FY 2018-19	FY 2017-18
Balance at the beginning of the year Impairment of Trade receivables	38.44 8.11	29.62 8.82
Balance at the end of the year	46.55	38.44

#### Liquidity Risks:

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company manages its liquidity risk by ensuring, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risk to the Company's reputation.

As of 31st March 2019 and 2018, the Company had unutilized credit limits from banks of fund based limits of Rs. NIL and 3.72 Crores respectively.

As of 31 March 2019, the Company had working capital (current assets less current liabilities) of Rs. 1,538.48 Lakhs including cash and cash equivalents of Rs. 878.14 Lakhs. As of 31 March 2018, the Company had working capital of Rs. 1,384.07 Lakhs, including cash and cash equivalents of Rs. 493.70 Lakhs and investments in FVTPL financial assets of Rs. 123.11 Lakhs

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March 2019.

(₹. In Lakhs)

Particulars	2020	2021	2022	Thereafter	Total
Trade payables	1,594.31	-	-	-	1,594.31
Long term borrowings #	274.32	34.39	3.01	0.14	311.86
Bank overdraft, short-term loans and borrowings*	790.78	-	-	-	790.78
Other liabilities*	108.99	-	-	-	108.99

\* The Bank Overdraft and other liabilities are payable on demand.

# Long term borrowings include current maturities of long term debt.

#### Market Risks:

Market risk is the risk that changes in market prices such as commodity prices risk, foreign exchange rates and interest rates which will affect the Company's financial position. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables.

#### **Currency Risk**

The Company is exposed to currency risk on account of its borrowings and other payables in foreign currency. The functional currency of the Company is Indian Rupee. The company mitigates the currency risk with natural hedge arising on export of goods and services.

#### **CAPITAL MANAGEMENT**

The Company's objective for capital management is to maximize shareholder wealth, safeguard business continuity and support the growth of the Company. The Company determines the capital management requirement based on annual operating plans and long term and other strategic investment plans. The funding requirements are met through equity, borrowings and operating cash flows required.

#### The company's Debt Equity ratio is as follows:

 Particulars
 FY 2018-19
 FY 2017-18

 Total Debt
 3,049.13
 3,060.02

 Total Equity
 2,033.22
 1,978.12

 Debt Equity Ratio
 1.50:1
 1.55:1

#### 2.39 Contingent Liabilities and Commitments:

Particulars	FY 2018-19	FY 2017-18
Contingent Liabilities		
a) Claims against the company/disputed liabilities not acknowledged as debts	-	-
Income		
b) Guarantees		
Bank Guarantees	1,680.46	1,379.00
Commitments		
Estimated amount of contracts remaining to be executed		
on capital account and not provided for	-	2.42



(₹. In Lakhs)

(₹. In Lakhs)



#### TO THE MEMBERS OF VAMA INDUSTRIES LIMITED

#### I. Report on the Audit of the Financial Statements:

#### Opinion

We have audited the accompanying Consolidated Financial Statements of M/s Vama Industries Limited ("the Holding Company") and its wholly owned subsidiary M/s Vama Technologies Pte Ltd., Singapore, ("the Subsidiary") which comprise the Consolidated Balance Sheet as at 31st March, 2019, the Consolidated Statement of Profit and Loss (including Other Comprehensive Income), the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows for the year ended on that date, and notes to the consolidated financial statements including a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the Consolidated Financial Statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Consolidated Financial Statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2019, and the profit (including Other Comprehensive Income), changes in equity and its cash flows for the year ended on that date

#### **Basis for Opinion**

We conducted our audit of the Consolidated Financial Statements in accordance with the Standards on Auditing specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Consolidated Financial Statements.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the Consolidated Financial Statements of the current period. These matters were addressed in the context of our audit of the Consolidated Financial Statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report.

Sr. No.	The Key Audit Matters	Auditor's Response
	Revenue Recognition	Principal Audit Procedures
	Revenue from the sale of goods and sale of Service (hereinafter referred to as "Revenue") is recognised when the Company performs its obligation to its customers and the amount of revenue can be measured reliably and recovery of the consideration is probable. The timing of such recognition in case of sale of goods and sale of Service is when the control over the same is transferred to the customer, which is mainly upon delivery. The timing of revenue recognition is relevant to the reported performance of the Company. The management considers revenue as a key measure for evaluation of performance. There is a risk of revenue being recorded before control is transferred. Refer Point No 9 to the Consolidated Financial Statements - Significant Accounting Policies	<ul> <li>Our audit approach was a combination of test of internal controls and substantive procedures including:</li> <li>Assessing the appropriateness of the Company's revenue recognition accounting policies in line with Ind AS 115 ("Revenue from Contracts with Customers") and testing thereof.</li> <li>Evaluating the integrity of the general information and technology control environment and testing the operating effectiveness of key IT application controls.</li> <li>Evaluating the design and implementation of Company's controls in respect of revenue recognition.</li> <li>Testing the effectiveness of such controls over revenue cut off at year-end.</li> <li>Testing the supporting documentation for sales transactions recorded during the period closer to the year end and subsequent to the year end, including examination of credit notes issued after the year end to determine whether revenue was recognised in the correct period.</li> <li>Performing analytical procedures on current year revenue based on monthly trends and where appropriate, conducting further enquiries and testing.</li> </ul>

#### Information Other than the Consolidated Financial Statements and Auditor's Report Thereon

The Holding Company's Board of Directors is responsible for the preparation of the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, Business Responsibility Report, Corporate Governance and Shareholder's Information, but does not include the Consolidated Financial Statements and our auditor's report thereon. Our opinion on the Consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the Consolidated Financial Statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

#### Responsibility of Management for Consolidated Financial Statements

The Holding Company's Board of Directors are responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these Consolidated Financial Statements that give a true and fair view of the financial position, financial performance, changes in equity and cash flows of the Company in accordance with other accounting principles generally accepted in India, including the accounting standards specified under section 133 of the Act. The respective Board of Directors of the Holding Company and the subsidiary are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Consolidated Financial Statements, respective management of the Holding Company and the subsidiary is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those respective Board of Directors of the Holding Company and the subsidiary are also responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Consolidated Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing ("SAs") will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Consolidated Financial Statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- i. Identify and assess the risks of material misstatement of the Consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ii. Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- iii. Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- iv. Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Consolidated Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- v. Evaluate the overall presentation, structure and content of the Consolidated Financial Statements, including the disclosures, and whether the Consolidated Financial Statements represent the underlying transactions and events in a manner that achieves fair presentation

Materiality is the magnitude of misstatements in the Consolidated Financial Statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Consolidated Financial Statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Consolidated Financial Statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the Consolidated Financial Statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication

#### **Report on Other Legal and Regulatory Requirements**

As required by Section 143(3) of the Act, based on our audit we report that:

- a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of aforesaid consolidated financial statements.
- b. In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- c. The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss including Other Comprehensive Income, Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flow dealt with by this Report are in agreement with the relevant books of account
- d. In our opinion, the aforesaid Consolidated financial statements comply with the Ind AS specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014
- e. On the basis of the written representations received from the Holding Company's directors as on 31st March, 2019 taken on record by the Board of Directors, none of the Holding Company's directors is disqualified as on 31st March, 2019 from being appointed as a director in terms of Section 164 (2) of the Act.
- f. With respect to the adequacy of the internal financial controls with reference to financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A".
- g. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Holding Company and the subsidiary do not have any pending litigations which would impact its financial position.
  - ii. The Holding Company and the subsidiary did not have any long term contracts including derivative contracts for which there were any material foreseeable losses

- iii. There have been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
- h. With respect to the matter to be included in the Auditor's Report under Section 197(16) : In our opinion and according to the information and explanations given to us, the remuneration paid by the company to Holding Company's directors during the current year is in accordance with the provisions under Section 197 of the Act. The remuneration paid to any director is not in excess of the limit laid down under Section 197 of the Act.

For V N S S & ASSOCIATES Chartered Accountants

Sd/-V N S SRINIVASARAO Proprietor M. No. 225281 Firm Regn No. 018367S

Place: Hyderabad Date: 29.05.2019

#### Annexure - A to the Independent Auditors' Report :

# (Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

# Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of M/s Vama Industries Limited ("the Holding Company") and its wholly owned subsidiary M/s Vama Technologies Pte Ltd., Singapore, ("the Subsidiary") as of 31st March 2019 in conjunction with our audit of the Consolidated financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Holding Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the Holding Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Holding Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.



#### Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, the Holding Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2019, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

#### **Other Matters**

The Holding Company's internal control system for recovery of dues from the customers the credit period, periodical confirmations and reconciliation of customer accounts needs to be strengthened further.

For V N S S & ASSOCIATES

Chartered Accountants

Sd/-V N S SRINIVASARAO Proprietor M. No. 225281 Firm Regn. No. 018367S

Place: Hyderabad Date: 29.05.2019

#### **CONSOLIDATED BALANCE SHEET AS AT 31st MARCH, 2019**



			(₹ In lakhs)
Particulars	Note No	As at 31.03.2019	As at 31.03.2018
ASSETS			
Non-Current Assets			
Property Plant and Equipment	2.01	256.00	265.33
Intangible Assets	2.02	128.63	150.47
Tangible Assets Under Developmet			
Financial Assets			
Investment	2.03	_	123.11
Other Financial Assets	2.04	134.95	182.99
Other Long term Loans and Advances	2.05	16.80	42.45
Other Non-Current Assets	2.05	20.17	23.94
other Non-current Assets	2.00		
• · · · ·		556.55	788.29
Current Assets			
Inventories	2.07	1,333.51	799.64
Financial Assets			
Trade Receivables	2.08	1,734.75	2,648.30
Cash and Cash equivalent	2.09	885.40	508.21
Other Financial Assets	2.10	120.95	207.92
Other Current Assets	2.11	490.76	226.89
		4,565.37	4,390.96
Total Assets		5,121.92	5,179.25
Equity and Liabilities			
Equity			
Equity Share capital	2.12	1,050.80	1,050.80
Other Equity	2.13	846.27	1,028.13
other Equity	2.15	040.27	1,020.15
		1,897.07	2,078.93
Liabilities			
Non-Current Liabilities			
Financial Liabilities			
Borrowings	2.14	37.92	174.51
Deffered Tax Liabilities (Net)	2.15	9.89	32.25
Other Non-Current Liabilities	2.15	5.05	52.25
		47.81	206.76
Current Liabilities			
Financial Liabilities			
Borrowings	2.16	790.78	387.14
Trade Payables	2.17	1,780.48	2,053.32
Other Financial Liabilities	2.18	113.66	43.11
Liabilities for Current Tax (Net)	2.10		
Provisions	2.19	40.98	178.12
Other Current Liabilities	2.19	40.98	231.87
	2.20	3,177.04	2,893.56

#### (FIn lakha)

The accompanying Significant accouting policies and notes form an integral part of the Consolidated financial statements.

As per our report of even date For VNSS & Associates Chartered Accountants

Sd/-V N S SRINIVASARAO Proprietor M.No. 225281 Firm Regn No. 018367S Place : Hyderabad Date: 29.05.2019

for and on behalf of the Board of Directors Sd/-

V. Atchyuta Rama Raju Chairman & Managing Director DIN: 00997493

Sd/-G. Siva Chief Financial Officer

Sd/-V. Rajam Raju **Executive Director** DIN: 01314420

Sd/-Vandana Modani **Company Secretary** 

#### CONSOLIDATED PROFIT & LOSS STATEMENT FOR THE YEAR ENDED 31st March, 2019



			(₹ In lakhs)
Particulars	Note No	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Income			
Revenue from Operations Other Income	2.21 2.22	5,379.16 93.81	10,354.59 69.79
Total Revenu		5,472.97	10,424.38
<b>Expenses</b> Cost of Material Consumed Changes in Inventories Employee Benefit Expenses Finance Cost Depreciation and Amortisation Expenses Other Expenses	2.23 2.24 2.25 2.26 2.01 2.27	4,692.02 (533.87) 498.54 335.99 34.49 597.70	6,486.81 2,532.27 362.18 185.12 31.94 254.48
Total Expenses		5,624.87	9,852.80
Profit Before Tax Tax Expenses i) Current Tax ii) Deffered tax Profit for the Year Other Comprehensive Income Items that will not be reclassified to Profit & Loss Tax on items that will not be reclassified to profit & Loss		(151.90) 30.28 (22.36) (159.82)	<b>571.58</b> 178.12 (10.66) <b>404.12</b> - -
Items that will be reclassfied to Profit or Loss Tax on items that may be reclassified to Profit or Loss Items that may reclassified subsequently to Profit or Loss Total Other Comprehensive Income/Loss for the year net of Taxes <b>Total Comprehensive Income for the Year</b>		(159.82)	404.12
<b>Earning per Share</b> Basic Earning Per share @ Rs. 2/- Each Diluted Earning Per share @ Rs. 2/- Each		(0.30) (0.30)	0.77 0.77

The accompanying Significant accouting policies and notes form an integral part of the Consolidated financial statements.

As per our report of even date For VNSS & Associates Chartered Accountants

Sd/-V N S SRINIVASARAO Proprietor M.No. 225281 Firm Regn No. 018367S

Place : Hyderabad Date: 29.05.2019 for and on behalf of the Board of Directors

Sd/- **V. Atchyuta Rama Raju** Chairman & Managing Director DIN : 00997493

Sd/-**G. Siva** Chief Financial Officer Sd/-V. Rajam Raju Executive Director DIN: 01314420

Sd/-Vandana Modani Company Secretary

Statement of Changes in Equity					(₹ In lakhs)
Particulars	Equity Share Capital	Retained Earnings	Securities Premium	Acturial Gains or Losses	Total Equity
Balance as at 01/04/2018	1,050.80	658.13	370.00	ı	2,078.93
Profit for the Year	ı	(159.82)			(159.82)
Excess Provision made for FY 2017-18	,	41.20			41.20
Dividend paid	,	(52.54)			(52.54)
Corporate Dividend Tax	I	(10.70)		ı	(10.70)
Amount Transfer to General Reserve	I	ı	ı	ı	I
Net Change in Fair Value of FVTPL investments and others	I	I	I	I	I
Balance as at 31/03/2019	1,050.80	476.27	370.00	-	1,897.07
Particulars	Equity Share Capital	Retained Earnings	Securities Premium	Acturial Gains or Losses	Total Equity
Balance as at 01/04/2017	1,050.80	317.26	370.00	•	1,738.06
Profit for the Year	I	404.12	ı	ı	404.12
Dividend paid	I	(52.54)	ı	I	(52.54)
Corporate Dividend Tax	ı	(10.70)	ı	ı	(10.70)
Amount Transfer to General Reserve	I	ı	ı	I	ı
Net Change in Fair Value of FVTPL investments and others	ı	I	ı	ı	I
Balance as at 31/03/2018	1,050.80	658.13	370.00		2,078.93



#### CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2019



Particulars	For the Year Ended	(₹ In lakhs) For the Year Ended
Failiculais	31.03.2019	31.03.2018
A. Cash flow from Operating activities	51.05.2015	51.05.2010
Net Profit before tax as per Profit and loss account	(151.90)	571.58
Adjustments	(151.50)	571.50
Depreciation and Amortisation Expense	34.49	31.94
Gain on Investments carried at fair value through profit & loss	(4.97)	(5.11)
Finance Cost	335.99	185.12
Interest on Fixed Deposits and other income	(80.73)	(29.73)
Provision for doubtful debts, advances, impairment/(Expected Gain on Recievavles)	(8.11)	8.82
Other Comprehensive Income (net of tax)	(0.11)	0.02
Operating profit before working capital changes	124.77	762.63
Movements in Working Capital	124.//	702.03
(Increase)/Decrease in Trade and Other Receivables	921.66	596.80
(Increase)/Decrease in Inventories	(533.87)	2,516.47
Changes in Other Financial Assets	86.97	(142.29)
Changes in Other Financial Assets Changes in Other Current Assets	(436.43)	93.14
	(272.84)	
Increase/(Decrease) in Trade Payables	70.55	(2,953.97)
Increase/(Decrease) in Other Financial Liabilities		34.48
Increase/(Decrease) in Other Current Liab.	196.30	
Cash generated from Operations	157.11	908.98
Direct Taxes paid Net Cash from Operating activities	(103.25) <b>53.86</b>	(83.39) <b>825.59</b>
B. Cash flow from Investing Activities	55.60	025.59
(Purchase) / Sale of Investment (Net)	128.08	(118.00)
(Purchase) / Sale of Fixed Assets (Net)		
	(3.32)	(15.84)
Intangible assets under development	-	2 10
Change in Other Finanial Assets( Non current)	48.04	3.19
Changes in Long Term Loans & Advances	25.65	16.30
Changes in Other Non Current Assets	3.77	-
(Increase)/Decrease in Other Long Term Liab. / Long Term Prov.	-	
Dividend and Interest Income received	80.73	29.73
Net Cash from Investment Activities	282.95	(84.62)
C. Cash Flow from Financing Activities		
Proceeds from issue of Share Capital/ Share Application Money		100 5
Proceeds / (Repayment) from Long Term Borrowings	(136.59)	102.54
Proceeds / (Repayment) from Short Term Borrowings	403.64	(642.57)
Finance Cost	(335.99)	(185.12)
Dividend Paid	(52.54)	(52.54)
Dividend Tax Paid	(10.70)	(10.70)
Net cash used in financing activities	(132.18)	(788.39)
Net (Decrease) / Increase in cash and cash equivalents	204.63	(47.42)
Cash and cash equivalents at the beginning of the year	26.13	73.55
Cash and Cash equivalents at the end of the year	230.76	26.13

1. The above Cash Flow Statement has been prepared under the "Indirect Method" as set out in Accounting Standard on "Cash Flow Statements".(Ind AS-7) 2. The accompanying notes are an integral part of the financial statements

for and on behalf of the Board of Directors

3. We have taken into consideration Cash and Cash equalents instead of effective Cash and Cash equalents.

As per our report of even date For VNSS & Associates Chartered Accountants

Sd/-V N S SRINIVASARAO Proprietor M.No. 225281 Firm Regn No. 018367S Place : Hyderabad Date: 29.05.2019 Sd/-V. Atchyuta Rama Raju Chairman & Managing Director DIN : 00997493

Sd/-**G. Siva** Chief Financial Officer Sd/-V. Rajam Raju Executive Director DIN: 01314420

Sd/-**Vandana Modani** Company Secretary

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### DESCRIPTION OF THE COMPANY AND SIGNIFICANT ACCOUNTING POLICIES

#### A. General Information

Vama Industries Limited ("the Holding Company") and its subsidiary (together "the Group") are engaged in the Engineering Design & Development Services, System Integration Projects, IT Infrastructure, Data Center Engineering Build and Facility Management Services. The Company has business operations mainly in India and Singapore countries. The Company is a public limited company incorporated and domiciled in India and has its registered office at S.R.Nagar, Hyderabad, Telangana. The Company has its primary listings on the Bombay Stock Exchange. The principal accounting policies applied in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated

#### **B.** Basis of Preparation of Consolidated Financial Statements

The Consolidated Financial Statements have been prepared and presented in accordance with the Indian Accounting Standards ("Ind AS") notified under the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

#### Basis of Measurement

These Consolidated financial statements have been prepared on the historical cost convention and on an accrual basis, except for the following material items in the balance sheet:

- Certain financial assets are measured either at fair value or at amortized cost depending on the classification;
- Long-term borrowings, except obligations under finance leases, are measured at amortized cost using the effective interest rate method.

The following are the details of subsidiaries considered for the purpose of Consolidation:

Name of Enterprise	Country of Incorporation	Nature of Business	Shareholding/ Controlling interest
VAMA Technologies Pte. Ltd	Singapore	IT & Engineering Services	100%

#### C. Use of judgment, estimates and assumptions.

The preparation of financial statements in conformity with Ind AS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. These estimates and associated assumptions are based on historical experiences and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. In particular, the areas involving critical estimates or Judgments are:

#### i) Depreciation and amortization

Depreciation and amortization is based on management estimates of the future useful lives of certain class of property, plant and equipment and intangible assets.

#### ii) Provision and contingencies

Provisions and contingencies are based on the Management's best estimate of the liabilities based on the facts known at the balance sheet date.

#### iii) Fair valuation

Fair value is the market based measurement of observable market transaction or available market information.

#### D. Scope of Consolidation

The consolidated financial statements have been prepared on the following basis:

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases. Fully consolidated means recognition of all assets and liabilities and items in the income statement in full. Thereafter the portion of net profit and equity is allocated between the owners of the Holding Company and non-controlling interest. Changes in ownership that do not result in a change of control are accounted for as equity transactions and therefore do not have any impact on goodwill. The difference between consideration and the non-controlling share of net assets acquired is recognised within equity.

The financial statements of group companies are consolidated on line by line basis and Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated if there is a profit on ultimate sale of goods. When necessary, amounts reported by subsidiaries have been adjusted to conform with the group's accounting policies.

#### E. Functional and Presentation Currency

These Consolidated Financial Statements are presented in Indian rupees, which is also the functional currency of the Company. All financial information presented in Indian rupees has been rounded to the nearest Lakhs.

In respect of subsidiary that operates as an extension of reporting entity of our parent company, rather than carried out with a significant degree of autonomy in their respective countries/regions, the functional currency has been determined to be the functional currency of our parent company (i.e., the Indian rupee). The operations of this subsidiary are largely restricted and influenced by the parent company for fixing the Sale Price and Costs of the goods and services and the subsidiary financing activities are funded by the parent company. The import of goods and services from our parent company in India, sale of these products in the foreign country and making of import payments are retained by our parent company.

In respect of subsidiary whose operations are integrated within their parent company, the functional and presenting currency has been determined to be the local currency of parent company.

#### F. Current and Non-Current Classification

All the assets and liabilities have been classified as current or non current as per the Company's normal operating cycle and other criteria set out in the Schedule III to the Companies Act, 2013.

#### Assets: An asset is classified as current when it satisfies any of the following criteria:

- It is expected to be realised in, or is intended for sale or consumption in, the Company's normal operating cycle;
- It is held primarily for the purpose of being traded;
- It is expected to be realised within twelve months after the reporting date; or
- It is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least twelve months after the reporting date.

#### Liabilities: A liability is classified as current when it satisfies any of the following criteria:

- It is expected to be settled in the Company's normal operating cycle;
- It is held primarily for the purpose of being traded;
- It is due to be settled within twelve months after the reporting date; or

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- The Company does not have an unconditional right to defer settlement of the liability for at least twelve months after the reporting date. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

Current assets/ liabilities include the current portion of non current assets/ liabilities respectively. All other assets/ liabilities are classified as non current.

#### G. Foreign Currencies

#### **Foreign Currency Transactions**

Transactions in foreign currencies are translated to the respective functional currencies of entities within the Company at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the exchange rate at that date. Exchange differences arising on the settlement of monetary items or on translating monetary items at rates different from those at which they were translated on initial recognition during the period or in previous financial statements are recognized in the consolidated statement of profit and loss in the period in which they arise.

Non-monetary assets and liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction, if any.

#### **Group Entities**

The results and financial position of all the group entities are having a functional currency same that of parent company presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- Income and expenses for each Statement of Profit and Loss are translated at date of transaction exchange rates and
- All resulting exchange differences are recognized in Profit & Loss account

#### H. Significant Accounting Policies

#### 1) Property Plant & Equipment

#### Transition to Ind AS

The Group has elected to continue with the net carrying value of all its property, plant and equipment recognized as of April 1, 2016 (transition date) as per the previous GAAP and use that carrying value as its deemed cost.

#### Recognition and measurement

Property, Plant and Equipment are stated at cost of acquisition less accumulated depreciation and impairment loss, if any. Cost includes expenditures that are directly attributable to the acquisition of the asset i.e., freight, duties and taxes applicable and other expenses related to acquisition and installation.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Gains and losses upon disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognized net within in the statement of profit and loss.

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The costs of repairs and maintenance are recognized in the statement of profit and loss as incurred.

#### Depreciation

Depreciation is recognized in the statement of profit and loss on a straight line basis over the estimated useful lives of property, plant and equipment based on Schedule II to the Companies Act, 2013 ("Schedule"), which prescribes the useful lives for various classes of tangible assets. For assets acquired or disposed off during the year, depreciation is provided on prorata basis. Land is not depreciated.

Depreciation methods, useful lives and residual values are reviewed at each reporting dateand adjusted prospectively, if appropriate.

The estimated useful lives are as follows:

Type of Asset	Estimated useful life in years
Computers	3
Furniture & Fixtures	10
Air Conditioner	15
Electrical Fittings	10
Vehicles	8
Office Equipment	5

Advances paid towards the acquisition of property, plant and equipment outstanding at each reporting date is disclosed as capital advances under other noncurrent assets. Assets not ready for use are not depreciated.

#### 2) Intangible assets

Acquired computer software is capitalised on the basis of the costs incurred toacquire and bring to use the specific software. The Intangible assets that are acquired by the Company and that have finite useful lives are measured at cost less accumulated amortization and accumulated impairment losses.

#### Amortization

Amortization is recognized in the statement of profit and loss on a straight-line basis over the estimated useful lives of intangible assets or on any other basis that reflects the pattern in which the asset's future economic benefits are expected to be consumed by the entity. Intangible assets that are not available for use are amortized from the date they are available for use. The estimated useful lives are as follows:

Type of Asset	Estimated useful life
Intangible Assets	
Software	10

The amortization period and the amortization method for intangible assets with a finite useful life are reviewed at each reporting date.

#### 3) Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.



#### Financial assets

#### Initial recognition and measurement

All financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset. Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset. Subsequent measurement

For purposes of subsequent measurement, financial assets are classified into following categories:

- Financial Assets at amortised cost
- Financial Assets at fair value through other comprehensive income (FVTOCI)
- Financial Assets at fair value through profit or loss (FVTPL)
- Impairment of financial assets

#### Financial Assets at amortised cost

A Financial Asset is measured at the amortised cost if both the following conditions are met:

- o The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
- o Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in other income in the statement of profit and loss. The losses arising from impairment are recognised in the statement of profit and loss. This category generally applies to trade and other receivables.

#### Financial Assets at FVTOCI

A Financial Asset is classified as at the FVTOCI if both of the following criteria are met:

- o The objective of the business model is achieved both by collecting contractual cash flows and selling the financial assets, and
- o The asset's contractual cash flows represent SPPI.

Financial Assets included within the FVTOCI category are measured initially as well as at each reporting date at fair value. Fair value movements are recognised in the other comprehensive income (OCI). On derecognition of the asset, cumulative gain or loss previously recognised in OCI is reclassified to the statement of profit and loss. Interest earned whilst holding FVTOCI is reported as interest income using the EIR method.

#### Financial Assets at FVTPL

FVTPL is a residual category for Financial Assets. Any asset, which does not meet the criteria for categorization as at amortised cost or as FVTOCI, is classified as at FVTPL. These include surplus funds invested in mutual funds.

#### **Investment in Mutual Funds**

Mutual funds investment is in scope of Ind AS 109 are measured at fair value. For all other instruments, the Company may make an irrevocable election to present in other comprehensive income subsequent changes in the fair value. The Company makes such election on an instrument by-instrument basis. The classification is made on initial recognition and is irrevocable.

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If the Company decides to classify an instrument as at FVTOCI, then all fair value changes on the instrument, excluding dividends, are recognised in the OCI. There is no recycling of the amounts from OCI to the statement of profit and loss, even on sale of investment. However, the Company may transfer the cumulative gain or loss within equity.

An investment in Mutual funds is within the FVTPL category are measured at fair value with all changes recognised in the statement of profit and loss.

#### Investments in subsidiaries

Investments in subsidiaries are carried at cost less accumulated impairment losses, if any. Where an indication of impairment exists, the carrying amount of the investment is assessed and written down immediately to its recoverable amount. On disposal of investments in subsidiaries and joint venture, the difference between net disposal proceeds and the carrying amounts are recognized in the statement of profit and loss.

#### **Retention Money**

Retention money is amount retained by the client/ service receiver under an agreement where, money is not paid instantaneously. There will be a time loss of value of consideration which needs to be recognised by determining the fair value of revenue in accordance with Ind AS 18.

As per Ind AS 113 and 109 discounting of the retention money is required and recognised and designated as revenue or interest as Fair Value through Profit & Loss (FVTPL).

#### Impairment of trade receivables

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss on the trade receivables or any contractual right to receive cash or another financial asset that result from transactions that are within the scope of Ind AS 18. Expected credit loss model takes into consideration the present value of all the cash shortfalls over the expected life of a financial instrument. In simple terms, it is weighted average of credit losses with the respective risks of default occurring as weights. The credit loss is the difference between all contractual cash flows that are due to an entity as per the contract and all the contractual cash flows that the entity expects to receive, discounted to the effective interest rate. The Standard presumes that entities would suffer credit loss even if the entity expects to be paid in full but later than when contractually due. In other words, it simply focuses on DELAYS in collection of receivables.

For the purpose of identifying the days of delay, the Company took into consideration the weighted average number of delays taking into consideration deviation of receivables turnover ratio from normal credit period.

#### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Company's balance sheet) when:

- The rights to receive cash flows from the asset have expired, or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of the Company's continuing involvement. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

#### Financial liabilities

#### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables as appropriate. All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts, financial guarantee contracts.

#### Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

#### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

#### Gains or losses on liabilities held for trading are recognised in the statement of profit and loss

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risks are recognised in OCI. These gains/ losses are not subsequently transferred to the statement of profit and loss. However, the Company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit and loss.

#### Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in the statement of profit and loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the consolidated statement of profit and loss.

#### 4) Inventories

Inventories consist of raw materials, stores and spares, work-in-progress and finished goods and are measured at the lower of cost and net realisable value. The cost of all categories of inventories is based on the weighted average method. Cost includes expenditures incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. In the case of finished goods and work-in-progress, cost includes an appropriate share of overheads based on normal operating capacity. Stores and spares, that do not qualify to be recognised as property, plant and equipment, consists of packing materials, engineering spares (such as machinery spare parts) and consumables which are used in operating machines or consumed as indirect materials in the manufacturing process .Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

#### 5) Impairment of non-financial assets

The carrying amounts of the Company's non-financial assets, other than inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For goodwill and intangible assets that have indefinite lives or that are not yet available for use, an impairment test is performed each year at March 31.

The recoverable amount of an asset or cash-generating unit (as defined below) is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or the cash-generating unit. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit")

An impairment loss is recognized in the consolidated statement of profit and loss if the estimated recoverable amount of an asset or its cash-generating unit is lower than its carrying amount. Impairment losses recognized in respect of cashgenerating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit on a pro-rata basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### 6) Cash & Cash Equivalents

Cash and bank balances comprise of cash balance in hand, in current accounts with banks, demand deposit, shortterm deposits, Margin Money deposits and Unclaimed dividend accounts. For this purpose, "short-term" means investments having maturity of three months or less from the date of investment. Bank overdrafts and Cash Credit that are repayable on demand and form an integral part of our cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows. The Margin money deposits and unclaimed dividend balances shall be disclosed as restricted cash balances.

#### 7) Employee Benefits

#### Short term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### **Defined Contribution Plan**

The Company's contributions to defined contribution plans are charged to the consolidated statement of profit and loss as and when the services are received from the employees.

#### Termination benefits

Termination benefits are recognized as an expense when the Company is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits for voluntary redundancies are recognized as an expense if the Company has made an offer encouraging voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably.

#### 8) Provisions, contingent liabilities and contingent assets

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

#### **Contingent liabilities**

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

#### **Contingent assets**

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an inflow of economic benefits will arise, the asset and related income are recognised in the period in which the change occurs.

#### 9) Revenue Recognition

#### Sale of goods and services

Revenue from sale of computer hardware is recognized on dispatch of the products from the company for delivery to the customers. Revenue from product sale is shown net of tax separately charged and discounts as applicable.

Revenue from IT Services consists of earnings from services performed on a 'time and material' basis and fixed price contracts. The related revenue is recognized as and when the services are performed and delivered.

Revenue from Annual Maintenance Contracts (AMCs') is recognized on accrual basis as per the Contracts / Agreements entered with the Clients.

#### Other Income

#### Interest Income

Interest Income mainly comprises of interest on Margin money deposit with banks relating to bank guarantee. Interest income should be recorded using the effective interest rate (EIR). However, the amount of margin money deposits relating to bank guarantee are purely current in nature, hence effective interest rate has not been applied. Interest is recognized using the time-proportion method, based on rates implicit in the transactions.

#### <u>Dividend</u>

Dividend income is recognized when the Company's right to receive dividend is established.

#### 10) Borrowing Costs

Borrowing costs consist of interest, ancillary and other costs that the Company incurs in connection with the borrowing of funds and interest relating to other financial liabilities. Borrowing costs also include exchange differences to the extent regarded as an adjustment to the borrowing costs. Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur.

#### 11) Tax Expenses

Tax expense consists of current and deferred tax.

#### Income Tax

Income tax expense is recognized in the consolidated statement of profit and loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

#### Deferred Tax

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Dividend distribution tax arising out of payment of dividends to shareholders under the Indian Income tax regulations is not considered as tax expense for the Company and all such taxes are recognised in the statement of changes in equity as part of the associated dividend payment.

#### 12) Earnings Per Share

The Company presents basic and diluted earnings per share ("EPS") data for its ordinary shares. Basic earnings per share is computed by dividing the net profit after tax by the weighted average number of equity shares outstanding during the period. Diluted earnings per share is computed by dividing the profit after tax by the weighted average number of equity shares considered for deriving basic earnings per share and also the weighted average number of equity shares that could have been issued upon conversion of all dilutive potential equity shares.

#### 13) Trade receivables

Trade receivables are initially recognized at fair value and subsequently measured at amortised cost using effective interest method, less provision for impairment.

#### 14) Trade and other payable

These amounts represent liabilities for goods and services provided to the Company prior to the end of the financial year which are unpaid. The amounts are unsecured and are presented as current liabilities unless payment is not due within twelve months after the reporting period. They are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method.

#### Determination of fair values

The Company's accounting policies and disclosures require the determination of fair value, for certain financial and nonfinancial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

#### a. Property, plant and equipment

Property, plant and equipment, if acquired in a business combination or through an exchange of non-monetary assets, is measured at fair value on the acquisition date. For this purpose, fair value is based on appraised market values and replacement cost.

#### b. Intangible assets

The fair value of brands, technology related intangibles, and patents and trademarks acquired in a business combination is based on the discounted estimated royalty payments that have been avoided as a result of these brands, technology related intangibles, patents or trademarks being owned (the "relief of royalty method"). The fair value of customer related, product related and other intangibles acquired in a business combination has been determined using the multi-period excess earnings method after deduction of a fair return on other assets that are part of creating the related cash flows.

#### c. Inventories

The fair value of inventories acquired in a business combination is determined based on its estimated selling price in the ordinary course of business less the estimated costs of completion and sale, and a reasonable profit margin based on the effort required to complete and sell the inventories.

d. Investments in equity and debt securities and units of mutual funds

The fair value of marketable equity and debt securities is determined by reference to their quoted market price at the reporting date. For debt securities where quoted market prices are not available, fair value is determined using pricing techniques such as discounted cash flow analysis.

In respect of investments in mutual funds, the fair values represent net asset value as stated by the issuers of these mutual fund units in the published statements. Net asset values represent the price at which the issuer will issue further units in the mutual fund and the price at which issuers will redeem such units from the investors.

Accordingly, such net asset values are analogous to fair market value with respect to these investments, as transactions of these mutual funds are carried out at such prices between investors and the issuers of these units of mutual funds.

#### e. Derivatives

The fair value of foreign exchange forward contracts is estimated by discounting the difference between the contractual forward price and the current forward price for the residual maturity of the contract using a risk-free interest rate (based on government bonds). The fair value of foreign currency option and swap contracts and interest rate swap contracts is determined based on the appropriate valuation techniques, considering the terms of the contract.

#### f. Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date. For finance leases the market rate of interest is determined by reference to similar lease agreements. In respect of the Company's borrowings that have floating rates of interest, their fair value approximates carrying value.

	Gro	Gross carrying value	l value		Accumula	ited deprecia	Accumulated depreciation / impairment	ment		Net carrying value	ing value
Particulars	As at 01.04.2018	Additions	Disposals	As at 31.03.2019	As at 01.04.2018	For the year	Impairment for the year	Disposals	As at 31.03.2019	As at 31.03.2019	As at 31.03.2018
Computer Software	24.67	1.58	ı	26.25	2.89	5.35		•	8.24	18.01	21.78
Furniture & Fixtures	5.46	1.24	ı	6.70	2.91	0.40	1		3.31	3.39	2.55
Air Conditioners	4.47	ı	ı	4.47	0.94	0.48	1	'	1.42	3.04	3.53
Electrical Fittings	3.18	0.52	ı	3.70	1.07	0.34	,	,	1.41	2.28	2.11
Office Equipment	1.01	ı	ı	1.01	0.33	0.03	ı	,	0.36	0.65	0.68
Vehicles	39.06	ı	ı	39.06	13.63	6.05	ı	,	19.68	19.38	25.43
Land	209.25	ı	ı	209.25	ı	ı	1	'		209.25	209.25
	287.10	3.34		290.44	21.78	12.65			34.42	256.00	265.33
	Gro	Gross carrying value	l value		Accumula	ited depreci	Accumulated depreciation / impairment	ment		Net carrying value	ing value
Particulars	As at 01.04.2017	Additions	Disposals	As at 31.03.2018	As at 01.04.2017	For the year	Impairment for the year	Disposals	As at 31.03.2018	As at 31.03.2018	As at 31.03.2017
Computer Software	10.67	14.00	ı	24.67	1.48	1.41			2.89	21.78	9.19
Furniture & Fixtures	5.46	ı	ı	5.46	2.07	0.84	,	,	2.91	2.55	3.38
Air Conditioners	4.21	0.26	ı	4.47	0.47	0.47	ı	,	0.94	3.53	3.74
Electrical Fittings	3.18	ı	ı	3.18	0.63	0.44	1	ı	1.07	2.11	2.55
Office Equipment	1.01	ı	ı	1.01	0.17	0.16	ı	ı	0.33	0.68	0.84
Vehicles	39.06	ı		39.06	6.82	6.82		•	13.63	25.43	32.25

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261.20 209.25

> 21.78 ı.

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10.13 ı.

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209.25 287.10

. 14.26

209.25 272.84

Land

ï ı

209.25 265.33

2.02: Property, plant and equipment	quipment									U	(₹.in Lakhs)
	Gro	Gross carrying value	value		Accumul	ated deprecia	Accumulated depreciation / impairment	ment		Net carrying value	ng value
Particulars	As at 01.04.2018	Additions	Additions Disposals	As at 31.03.2019	As at As at 31.03.2019 01.04.2018	For the year	Impairment for the year	Disposals	As at 31.03.2019	As at 31.03.2019	As at 31.03.2018
Computer Software	323.57	-	-	323.57	173.10	21.84	ı	ı	194.94	128.63	150.47
	323.57	•	•	323.57	173.11	21.84	•		194.94	128.63	150.47
	Gro	Gross carrying value	value		Accumul	ated deprecia	Accumulated depreciation / impairment	ment		Net carrying value	ng value
Particulars	As at 01.04.2017	Additions	Additions Disposals	As at 31.03.2018	As at 01.04.2017	For the year	Impairment for the year	Disposals	As at 31.03.2018	As at 31.03.2018	As at 31.03.2017
Computer Software	321.99	1.58	ı	323.57	151.29	21.81	I	I	173.10	150.47	170.70

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170.70

150.47

173.10

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21.81

151.29

323.57

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1.58

321.99

2.03 Invetsments		(₹ In Lakhs)
Particulars	As at 31.03.2019	As at 31.03.2018
<b>Invetsments in Equity Instruments:</b> Investment in Mutual Funds	-	123.11
	-	123.11

#### 2.04 Other Financial Assets (Non Current)

Particulars	As at 31.03.2019	As at 31.03.2018
Deposits and Others		
Security Deposits	29.67	15.62
Electricty Deposit	0.96	0.96
Telephone Deposit	0.20	0.25
Rental Deposit	6.62	9.61
Other Deposits	0.04	0.04
Retention Money	97.46	156.50
	134.95	182.99

#### 2.05 Long Term Loans & Advances

Particulars	As at 31.03.2019	As at 31.03.2018
Unsecured Considered good		
Other Loans and Advances	16.80	42.45
	16.80	42.45

#### 2.06 Other Non-Current Assets

Particulars	As at 31.03.2019	As at 31.03.2018
Un-Secured Considered Good		
Other Advances	11.70	15.47
Deposit with Statutory Authorities		
TDS Receivables	8.47	8.47
	20.17	23.94

#### 2.07 Inventories

Particulars	As at 31.03.2019	As at 31.03.2018
(Valued at Lower of Cost or Net Realisable Value)		
Stock - In Trade	1,333.51	799.64
	1,333.51	799.64

The mode of valuation of inventories has been disclosed in Point No 4 of Significant Accounting Policies. Inventory is hypothecated as security for availing Working Capital Loans as detailed in Note No 2.16

#### 2.08 Trade Receivables

(Un-Secured Considered Good)

**Breakup for Security Details** Un-Secured Considered Good

"Outstanding for a period exceeding six months from the date they are due for payment"

Less: Probability of Default and Provision for

Particulars

Others \*

Impairment

Non-Current

Currnet

#### Less: Provision for Doubtful Debts Less: Impairment due to Expected Credit Loss

## Closing Balance

#### Movement of Impairment in Trade receivables

Particulars	As at 31.03.2019	As at 31.03.2018
Opening Balance Add: Additional Allowance of Expected Credit Loss Less: Additional Allowance of Expected Credit Gain	104.30 - 8.11	95.48 8.82 -
	96.20	104.30

\* Trade Receivable include Income Accrued but bills not raised of Rs. 121.69 Lakhs (Previous Year Rs. 198.49 Lakhs)

#### 2.09 Cash & Bank Balances

Particulars	As at 31.03.2019	As at 31.03.2018
a) Cash & Cash Equivalents Cash on hand	7.19	5.05
Balance in banks	7.19	5.05
- Balance in Current Account	223.57	21.08
- Balance in Deposit Account	654.64	482.08
	885.40	508.21
Cash & Cash Eqivalents includes		
Unclaimed Dividend Account	3.21	2.29



#### (₹ In Lakhs)

526.71

2,225.89

2,752.60

2,752.60

2,648.30

2,752.60

2,752.60

65.86

38.44

104.30

2,648.30

104.30

As at 31.03.2018

As at 31.03.2019

828.27

1,002.67

1,830.94

1,830.94

1,734.75

1,830.94

1,830.94

65.86

30.33

96.19

1,734.75

96.19

#### 2.10 Other Financial Assets (Current)

As at 31.03.2019	As at 31.03.2018
- 13.55 - -	- 17.31 91.99 -
107.40	98.62 207.92
	- 13.55 - -

#### 2.11 Other Current Assets

Particulars	As at 31.03.2019	As at 31.03.2018
Prepaid Expenses	166.75	99.57
Advance Tax	8.65	48.20
Loans and Advances to Employees	18.98	-
Advance to Suppliers / Expenses	154.50	69.74
Other Advances	8.56	6.79
Service Tax Input/VAT Input/GST Input	133.32	2.60
	490.76	226.89

#### (₹ In Lakhs)



#### 2.12 Share Capital

Particulars		As at 31.03	8.2019	As	at 31.03.2018
Authorised Share Capital 5,50,00,000 Equity Shares of Rs. 2/-Eac (Previous Year: 55,000,000 Equity Share		1,	100.00		1,100.00
Issued Subscribed and paid up Share Cap 52,540,000 Equity Shares @ Rs. 2/- Eac paid up*		1,	050.80		1,050.80
אמוע טא		1,0	)50.80		1,050.80
Details of Share Holding more than 5% shares	No. of Shares	% Holding		. of ires	% Holding
1. V Atchyuta Rama Raju	1,25,55,120	23.90%	1,25,55,	120	23.90%
2. V Rajam Raju	58,02,500	11.04%	58,02,	500	11.04%

67,00,000

29,97,210

12.75%

5.70%

67,00,000

29,97,210

#### 2.12.1 Reconciliation of Number of Shares:

4. Gottumukkala Atchyuta Rama Raju

3. Anil Unni Krishnan

Particulars	As at 31.03.2019	As at 31.03.2018
Number of Shares at the beginning of the Year Add: Shares issued during the Year	105.08	105.08
Number of Shares at the end of the Year	105.08	105.08

#### 2.12.2 Rights attached to Equity Shares :

The company has one class of equity shares having a par value of Rs.10/- each. Each shareholder is eligible for one vote per share held. The dividend proposed by the board of directors is subject to the approval of the shareholders in the ensuing Annual General Meeting except in the case of interim dividend. In the event of liquidation, the equity sharesholders are eligible to receive the remaining assets of the company after distribution of all preferential amounts, in proportion to their shareholding.

#### 2.12.3 In the period of five years immediately preceding 31st March, 2019 :

\*\* The Company has sub-divided the nominal value of equity share Rs. 10/- to Rs. 2/- per share with effect from 03.11.2016 vide board resolution dated 20.10.2016. The said sub-division of equity share is approved by the members in Annual General Meeting dated 26.09.2016.

\*\* Nirant Technologies Private Limited shareholding has been diluted from 5.12% to 4.76% as at 31.03.2017 being shares issued during the year on conversion of Warrants.

#### (₹ In Lakhs)

12.75%

5.70%



#### 2.13 Other Equity

(₹ In Lakhs)

Particulars	As at 31.03.2019	As at 31.03.2018
Securities Premium		
Opening Balance Add: Premium on Shares Issued during the Year	370.00	370.00
Add Freihan on Shares Issued daring the real	370.00	370.00
Retained Earnings		
Opening Balance	658.13	317.26
Add: Excess Provision made for FY 2017-18	41.20	-
Add: Net profit Transferred from the Statement of P&L A/c	(159.82)	404.12
	539.51	721.38
Less: Appropriations		
Dividend	52.54	52.54
Corporate Dividend Tax	10.70	10.70
Closing Balance	476.27	658.13
Total Equity	846.27	1,028.13

#### 2.14 Long Term Borrowings

Particulars	As at 31.03.2019	As at 31.03.2018
Secured Vehicle Loans from Banks Unsecured Loan from Financial Institutions	7.31 30.61	12.61 161.90
	37.92	174.51

#### Vehicle Loan from State Bank of India:

1. Secured by hypothecation of Vehicle purchased and repayable in 60 monthly installments of each Rs. 21,095/commencing from March 2015, balance of installments being 09 (Rate of Interest : 9.55%)

2. Secured by hypothecation of Vehicle purchased and repayable in 84 monthly installments of each Rs. 18,670/- commencing from March 2015, balance of installments being 33 (Rate of Interest : 9.70%)

3. Secured by hypothecation of Vehicle purchased and repayable in 84 monthly installments of each Rs. 16,634/- commencing from September 2015, balance of installments being 41 (Rate of Interest : 9.55%)

#### **Unsecured Business Loans**

#### Magma Fincorp Limited

It is repayable in 24 monthly installments of Rs. 2,52,119/- each commencing from January 2018, balance of installments being 09 (Rate of Interest: 18.75%)

#### **Edelwesiss Retail Finance Limited**

It is repayable in 24 monthly installments of Rs. 2,01,635/- each commencing from January 2018, balance of installments being 09 (Rate of Interest: 19.00%)

#### **Dewan Housing Finance Corporation Limited**

It is repayable in 24 monthly installments of Rs. 1,76,435/- each commencing from January 2018, balance of installments being 09 (Rate of Interest: 19.00%)

#### Equitas Small Finance Bank Ltd

It is repayable in 24 monthly installments of Rs. 1,51,230/- each commencing from February 2018, balance of installments being 10 (Rate of Interest: 19.00%)

#### India Infoline Finance Limited

It is repayable in 36 monthly installments of Rs. 1,83,280/- each commencing from January 2018, balance of installments being 21 (Rate of Interest: 19.00%)

#### **IVL Finance Limited**

It is repayable in 36 monthly installments of Rs. 1,83,280/- each commencing from January 2018, balance of installments being 21 (Rate of Interest: 19.00%)

#### **Religare Finvest Limited**

It is repayable in 24 monthly installments of Rs. 1,00,817/- each commencing from January 2018, balance of installments being 09 (Rate of Interest: 19.00%)

#### Shriram City Union Finance Limited

It is repayable in 24 monthly installments of Rs. 1,76,431/- each commencing from April 2018, balance of installments being 12 (Rate of Interest: 19.00%)

#### **Tata Capital Financial Services Limited**

It is repayable in 24 monthly installments of Rs. 1,00,574/- each commencing from February 2018, balance of installments being 10 (Rate of Interest: 18.75%)

#### 2.15 Deferred Tax Liabilities

Particulars	As at 31.03.2019	As at 31.03.2018
Opening Balance Add: on Account of Timing Differences in Property, Plant & Equipment Add: on Account of Others	32.25 (22.36) -	42.90 (10.66) -
	9.89	32.25

#### 2.16 Other Financial Liability

Particulars	As at 31.03.2019	As at 31.03.2018
Loans Repayable on Demand Working Capital Loans from Banks Unsecured Loans from Related Parties	756.44 34.34	378.14 9.00
	790.78	387.14

(₹ In Lakhs)

#### Cash Credit from State Bank of India: Rate of Interest : 11.70%

#### **Repayment: Repayable On Demand**

Primary Security: Hypothecation of stock and receivables of the company

#### **Collateral Security :**

1) EM of Flat No. 401, 4th Floor, Plot No. 14 & 16, S No.93, 94 & 95 located at Madhura Nagar, Yousufguda, Hyderabad-38 belongs to Shri. V. Atchyutha Rama Raju.

2) EM of Office Premises No. 619, 6th Floor, Maker Chambers, V Premises Co-op Society Ltd., Plot No.221 of Back bay reclamation, Nariman Point, Mumbai - 400021 belongs to M/s Reliance Tea Private Limited.

3) EM of Plot No. 70, Survey No. 06, Situated at Izzat Nagar Village, Serilingampally Mandal, Ranga Reddy District, admeasuring 450 Sq. yards in the Name of Vama Industries Limiited

#### Personal Guarantee :

- 1. Shri V.Atchyuta Rama Raju, MD, S/o. Late V. Venkata Satynarayana Raju
- 2. Shri V. Rajam Raju, Director, S/o. Late V. Venkata Satynarayana Raju.
- 3. Smt. V. Parvathi, Guarantor, W/o. Sri V. Atchyuta Rama Raju
- 4. Corpoarte Gaurantee of M/s Reliance Tea Private Limited

Note : Renewal of Cash Credit Facility from SBI is pending from 23.04.2019 and the above terms and conditions as per Sanction Letter dt 10.11.2017

#### 2.17 Trade Payables

Particulars	As at 31.03.2019	As at 31.03.2018
Due to Micro and Small Enterprises Due to Others for Goods & Service	- 1,780.48 -	- 2,053.32 -
	1,780.48	2,053.32

## 2.17.1 There are no transactions with Micro and Small enterprises, hence disclosures are not given as required under MSMED Act, 2006.

#### 2.18 Other Financial Liabilities

Particulars	As at 31.03.2019	As at 31.03.2018
Unpaid Dividend # Expenses Payable	3.21 110.45	2.29 40.82
	113.66	43.11

# These figures do not include any amounts, due and outstanding, to be credited to Investor Education and Protection Fund

#### 2.21 Revenue from Operations

#### (₹ In Lakhs)

VAMA

Particulars	For the Year Ended	For the Year Ended
	31.03.2019	31.03.2018
Sale of Products		
- Domestic	3,238.50	6,041.31
- Export	1,616.86	3,583.55
Sale of Services		
- Domestic	342.55	527.67
- Export	181.25	202.06
	5,379.16	10,354.59
Sale of Goods Under Broad Head		
Computers & Peripherals/ Software	4,855.36	9,624.86
	4,855.36	9,624.86
Services rendered Under Broad Head		
Annual Maintenance Contract Service	181.06	346.05
Consultancy Services	170.59	181.62
IT Engineering Services	172.15	202.06
	523.80	729.73

#### 2.22 Other Income

Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Interest on Fixed Deposits Other Income	33.77 60.04	29.73 40.06
	93.81	69.79

#### 2.23 Cost of Material Consumed

Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Purchase of Material Transport/ AMC/Labour Charges	4,609.77 82.25	6,017.03 469.78
	4,692.02	6,486.81

#### 2.24 Changes in Inventories

Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Inventories at the end of the year Inventories at beginning of the year	1,333.51 799.64	799.64 3,331.91
Net Increase/ (Decrease)	533.87	(2,532.27)

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VAM

#### 2.25 Employee Benefit Expenses

(₹ In Lakhs)

Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Salaries and Wages	435.07	304.86
Directors Remuneration	37.80	37.80
Contribution to PF and other Funds	23.67	15.96
Staff Welfare Expenses	2.00	3.56
	498.54	362.18

#### 2.26 Finance Cost

Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Interest Expenses		
Interest	183.64	132.22
Interest on others	81.53	26.91
Other Borrowing Cost		
Loan Processing Charges	23.31	0.12
Other Finance Charges		
Bank Charges	47.51	25.87
	335.99	185.12

#### 2.27 Other Expenses

Particulars	For the Year Ended 31.03.2019	For the Year Ended 31.03.2018
Advertisement	2.02	3.17
Audit Fees	7.35	5.23
Business Promotion Exp	11.02	1.66
Commission	-	0.41
Communication Expenses	4.98	5.35
Conveyance	6.63	8.66
Power and Fuel	11.59	12.40
Fees & Taxes	10.40	7.78
Forex Fluctuations	26.40	32.42
Office & General Expenses	8.40	10.43
Insurance	7.12	7.95
LD Clause Charges	5.04	-
Professional Expenses	71.17	65.73
Printing & Stationery	2.09	2.20
Postage & Telegram	0.92	0.80
Rent	35.90	31.98
Repairs & Maintenance	1.27	1.86
STPI Service Charges	0.55	0.55
Travelling Expenses	30.11	46.11
Vehicle Maintenace	0.36	0.65
Discount/ Miscellaneous written off	354.38	0.32
Allowances for Impariment of Receivables	-	8.82
	597.70	254.48

(₹ In Lakhs)

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#### 2.28 Auditors Remuneration

Particulars	FY 2018-19	FY 2017-18
a) Audit Fees b) Other Charges	6.85	4.73
Taxation Matters Certification Fees	0.50	0.50
c) Reimbursement of out of pocket expenses	-	-
Total	7.35	5.23

#### 2.29 Earnings per Share

(₹ In Lakhs)

Particulars	FY 2018-19	FY 2017-18
Earnings		
Profit attributable to equity holders	(159.82)	404.12
Shares		
Number of shares at the beginning of the year	5,25,40,000	5,25,40,000
Add: Equity shares issued	-	-
Less: Buy back of equity shares	-	-
Total number of equity shares outstanding at the end of the year	5,25,40,000	5,25,40,000
Weighted average number of equity shares outstanding during the year – Basic	5,25,40,000	5,25,40,000
Add: Weighted average number of equity shares arising out of outstanding stock options (net of the stock options forfeited) that have dilutive effect on the EPS	-	-
Weighted average number of equity shares outstanding during the year – Diluted	5,25,40,000	5,25,40,000
Earnings per share of par value Rs.2/- – Basic (INR) Earnings per share of par value Rs.2/- – Diluted (INR)	(0.30) (0.30)	0.77 0.77



#### 2.30 Related Parties

Subsidiary:Vama Technologies Pte Ltd

In accordance with the provisions of Ind AS 24 "Related Party Disclosures" and the Companies Act, 2013, Company's Directors, members of the Company's Management Council and Company Secretary are considered as Key Management Personnel. List of related party of the Company is as below:

S. No.	Name of the Related Party	Nature of Relationship
1	V.A. Rama Raju	Key Managerial Personnel
2	V.Rajam Raju	Key Managerial Personnel
3	V.Parvathi	Relative of Key Managerial Personnel
4	Reliance Tea Pvt Ltd	* EDS
5	Vama Technologies Pte. Ltd	Subsidiary
6	Gottumukkala Achyuta Rama Raju	Relative of Key Managerial Personnel
7	Bangarraju Mudundi	Relative of Key Managerial Personnel
8	V Sarada	Relative of Key Managerial Personnel
9	M Krishna Veni	Relative of Key Managerial Personnel
10	Vegesna Pushpavathi	Relative of Key Managerial Personnel
11	Mohan Raju Indukuri	Relative of Key Managerial Personnel
12	Uma Vani Indukuri	Relative of Key Managerial Personnel
13	Gavireddy Siva	Chief Financial Officer
14	M K BhaskaraTeja	Company Secretary (Till 04.11.2018)
15	Vandana Modani	Company Secretary (wef 05.11.2018)
	* Entity over which the director is having significant influe	nce

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(₹ in lakhs)

				FY 20	FY 2018-19			FY 2017-18	17-18		
S.No	S.No Nature of Transaction	KMP	Relative of E	EDS	EDS Subsidiary Total	Total	KMP	Relative of KMP	EDS	Relative of EDS Subsidiary KMP	Total
1	Directors Remuneration / Salary	53.84	2.28			56.12	56.12 52.44	2.28			54.72
2	Consultancy Service Income			-	83.88	83.88	1	-		91.96	91.96
4	Salary Advance	I	-	-	•	-	3.59	-	•	-	3.59
5	Dividend	18.36	4.20	I	I	22.56	22.56 18.36	4.20		I	22.56

# **Balance with Related Parties:**

				FY 20	FY 2018-19			FY 2017-18	17-18		
S.No	S.No Nature of Transaction	КМР	Relative of KMP	EDS	Subsidiary Total	Total	AMP	Relative of EDS KMP	EDS	Subsidiary	Total
1	Rent Deposit			11.70	ı	11.70	ı		15.47		15.47
2	Salary Advances	'		'		1	3.59	-	-		3.59
3	Expenses payable	9.19		ı	ı	9.19	ı	•	-	I	I
4	Unsecured Loan	34.34		·	ı	34.34	00.6	,		-	9.00
5	Loans & Advances	ı	5.00	0.25	137.96	143.21	ı	5.00	0.25	230.33	235.58
9	Investments	1		1	4.16	4.16	ı		•	3.90	3.90
7	Trade Receivables	I	6.38	ı	81.05	87.44	ı	6.38	ı	I	6.38





Transactions with Related Parties during the year:

(₹ In Lakhs)

S. No.	Particulars	FY 2018-19	FY 2017-18
1	Directors Remuneration / Salary		
	V.A.Rama Raju	19.80	19.80
	V.Rajam Raju	18.00	18.00
	V.Parvathi	2.28	2.28
	Gavireddy Siva	10.64	8.64
	M K BhaskaraTeja	3.90	6.00
	Vandana Modani	1.50	-
2	Consultancy Service Income		
	Vama Technologies Pte Ltd	83.88	91.96
3	Salary Advance		
	G Siva	-	3.59
4	Dividend		
	V Atchyuta Rama Raju	12.56	12.56
	V Rajam Raju	5.80	5.80
	Gottumukkala Atchyuta Rama Raju	3.00	3.00
	Bangarraju Mudundi	0.09	0.09
	V Parvathi	0.77	0.77
	V Sarada	0.09	0.09
	M Krishna Veni	0.08	0.08
	V Pushpavathi	0.07	0.07
	Mohan Raju Indukuri	0.05	0.05
	Uma Vani Indukuri	0.05	0.05
5	Rent Deposit		
5	Reliance Tea Pvt Ltd	11.70	15.47
6	Expenses payable		
	G Siva	9.19	-
7	Unsecured Loan		
	V Atchyuta Rama Raju	25.34	-
	V Rajam Raju	9.00	9.00
8	Loans & Advances		
	Vama Technologies Pte Ltd	137.96	230.33
	Reliance Tea Pvt Ltd	0.25	0.25
	Asha Lube Solutions Pvt Ltd.	5.00	5.00
9	Investments		
	Vama Technologies Pte Ltd	4.16	3.90
10	Trade Receivables		
	Vama Technologies Pte Ltd	81.05	-
	Asha Automine Pvt Ltd	6.38	6.38

(₹ In Lakhs)

#### 2.31 Earnings / Expenditure in Foreign Currency

#### Expenditure in Foreign Currency

Particulars	FY 2018-19	FY 2017-18
Travel Expenses	-	3.94
Reimbursement of expenses	8.28	9.83
Purchase Import	1,409.99	1,134.98
Bank Charges	1.34	0.87
Total	1,419.61	1,149.62

#### **Earnings in Foreign Currency**

Particulars	FY 2018-19	FY 2017-18
Engineering Services Consultancy Services	172.14 83.88	202.06
	256.02	202.06

#### 2.32 Segment Reporting

The Company concluded that there is only one operating segment i.e, IT related services. Hence, the same becomes the reportable segment for the Company. Accordingly, the Company has only one operating and reportable segment, the disclosure requirements specified in paragraphs 22 to 30 are not applicable. Accordingly, the Company shall present entity-wide disclosures enumerated in paragraphs 32, 33 and 34 of Ind AS 108, to the extent applicable.

#### 2.33 Employee benefits

#### **Contribution to Provident Fund**

The employees of the Company receive benefits from a provident fund, a defined contribution plan. Both the employee and employer each make monthly contributions to a government administered fund equal to 12% of the covered employee's qualifying salary. The Company has no further obligations under the plan beyond its monthly contributions. The Company contributed Rs. 19.31 Lakhs and Rs. 13.06 Lakhs to the provident fund plan during the years ended 31st March 2019 and 2018, respectively.

#### 2.34 Income Taxes

#### a. Income tax expense/ (benefit) recognized in the statement of profit and loss:

Income tax expense/ (benefit) recognized in the statement of profit and loss consists of the following (₹ In Lakhs)

Particulars	FY 2018-19	FY 2017-18
Current taxes expense		
Domestic	30.28	171.41
Foreign	-	6.72
Deferred taxes expense / (benefit)		
Domestic	(22.36)	(10.66)
Total income tax expense/(benefit) recognized in		
the statement of profit and loss	7.92	167.46

#### b. Income tax expense/ (benefit) recognized directly in equity

Income tax expense/ (benefit) recognized directly in equity consist of the following

(₹ In Lakhs)

Particulars	FY 2018-19	FY 2017-18
Tax effect on actuarial gains/losses on defined benefit obligations	-	-
Total income tax expense/(benefit) recognized in the equity	-	-

#### c. Reconciliation of Effective tax rate:

The tax effects of significant temporary differences that resulted in deferred tax assets and liabilities and a description of the items that created these differences is given below:

Particulars	FY 2018-19	FY 2017-18
<b>Deferred tax assets/(liabilities):</b> Property, plant and equipment Others	25.01 (15.13)	22.04 10.20
Net deferred tax assets/(liabilities)	9.89	32.25

#### 2.35 Investments

Investments consist of investments in mutual fund measured at Fair value through Profit & Loss Account, Investment in subsidiaries measured at cost, However company has sold investments in SBI Mutual Fund dt 15.02.19 and Gain of Rs 4.97 lakhs of the same is recognised through profit & loss a/c

The details of such investments in mutual funds as of 31st March 2018 are as follows. (₹ In Lakhs)

Particulars	cost	Gain Recognized direct in equity	Gain recognized directly in profit and loss account	Fair Value
Non-Current Investments Investment in Mutual Funds	118.00	-	5.11	123.11
	118.00	-	5.11	123.11

#### 2.36 Retention Money

Retention money is amount retained by the client/ service receiver under an agreement where, money is not paid instantaneously. There will be a time loss of value of consideration which needs to be recognised by determining the fair value of revenue in accordance with Ind AS 18.

As per Ind AS 113 and 109 discounting of the retention money is required and recognised and designated as revenue or interest as Fair Value Through Profit & Loss (FVTPL).

#### The details of Retention Money as of 31st March 2018 are as follows:

Particulars	As at 01.04.2017	Recognized in statement of profit and loss	Recognized in EQUITY	As at 31.03.2018
Opening as on 01.04.2017	(43.86)	-	-	(43.86)
Sale recognition or reversal	-	(33.46)	-	(33.46)
Interest income or reversal	-	22.41	-	22.41
Net Adjustment during the year				(54.90)

#### The details of Retention Money as of 31st March 2019 are as follows:

Particulars	As at 01.04.2018	Recognized in statement of profit and loss	Recognized in EQUITY	As at 31.03.2019
Opening as on 01.04.2018 Sale recognition or reversal Interest income or reversal	(54.90) - -	- (25.74) 46.97	- -	(54.90) (25.74) 46.97
Net Adjustment during the year				(33.67)

#### 2.37 Financial Instruments

Set out below, is a comparison by class of the carrying amounts and fair value of the financial instruments, other than those with carrying amounts that are reasonable approximations of fair values.

Particulars	Carrying Value		Fair value	
	Mar-19	Mar-18	Mar-19	Mar-18
Financial assets				
Cash and cash equivalents	885.40	508.21	885.40	508.21
Investments	3.90	118.00	-	123.10
Trade Receivables	1,830.94	2,752.60	1,734.75	2,648.30
Other financial assets	328.59	445.80	255.90	390.90
Total	3,048.83	3,824.61	2,876.05	3,670.51
Financial liabilities				
Borrowings	828.70	568.09	828.70	561.65
Trade payables	1,780.48	2,053.32	1,780.48	2,053.32
Other financial liabilities	113.66	43.11	113.66	43.11
Total	2,722.84	2,664.52	2,722.84	2,658.08

# (₹ In Lakhs)

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#### 2.38 Financial Risk Management:

The Company's activities expose it to a variety of financial risks, including credit risk, liquidity risk and Market risk. The Company's risk management assessment and policies and processes are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor such risks and compliance with the same. Risk assessment and management policies and processes are reviewed regularly to reflect changes in market conditions and the Company's activities. The Board of Directors, risk management committee and the Audit Committee is responsible for overseeing the Company's risk assessment and management policies and processes.

#### a. Credit Risk:

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers and investment securities. Credit risk is managed through credit approvals, establishing credit limits and continuously monitoring the creditworthiness of customers to which the Company grants credit terms in the normal course of business. The Company establishes an allowance for doubtful debts and impairment that represents its estimate of expected losses in respect of trade and other receivables and investments.

**Trade Receivables -** The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the customer, including the default risk of the industry and country in which the customer operates, also has an influence on credit risk assessment. Credit risk is managed through credit approvals, establishing credit limits and continuously monitoring the creditworthiness of customers to which the Company grants credit terms in the normal course of business. The total trade and other receivables impairment loss is provided Rs. 30.33 as at 31st March 2019 and Rs. 38.44 at 31st March 2018.

On account of adoption of Ind AS 109, the Company uses Expected Credit Loss (ECL) model for assessing the impairment loss. For this purpose, the Company took into consideration the weighted average number of delays taking into consideration deviation of receivables turnover ratio from normal credit period.

The credit loss is the difference between all contractual cash flows that are due to an entity as per the contract and all the contractual cash flows that the entity expects to receive, discounted to the effective interest rate.

Financial assets that are neither past due nor impaired - None of the Company's cash equivalents, including deposits with banks, were past due or impaired as at 31 March 2019.

#### Reconciliation of allowance for credit losses

The details of changes in allowance for credit losses during the year ended 31st March 2019 and 31st March 2018 are as follows

Particulars	FY 2018-19	FY 2017-18
Balance at the beginning of the year Impairment (gain) / loss of Trade receivables	38.44 (8.11)	29.62 8.82
Balance at the end of the year	30.33	38.44

#### Liquidity Risks:

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company manages its liquidity risk by ensuring, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risk to the Company's reputation.

As of 31st March 2019 and 2018, the Company had unutilized credit limits from banks of fund based limits of Rs. NIL and 3.72 Crores respectively.

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(₹ In Lakhs)

As of 31 March 2019, the Company had working capital (current assets less current liabilities) of Rs. 1,388.33 Lakhs including cash and cash equivalents of Rs. 885.40 Lakhs. As of 31 March 2018, the Company had working capital of Rs. 1,497.40 Lakhs, including cash and cash equivalents of Rs. 508.21 Lakhs and investments in FVTPL financial assets of Rs. 123.11 Lakhs

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March 2019.

					((() 111 Eakins)	1
Particulars	2020	2021	2022	Thereafter	Total	
Trade payables	1,780.48	-	-	-	1,780.48	
Long term borrowings #	274.32	34.39	3.01	0.14	311.86	
Bank overdraft, short-term loans and borrowings*	790.78	-	-	-	790.78	
Other liabilities*	113.66	-	-	-	113.66	

\* The Bank Overdraft and other liabilities are payable on demand.

# Long term borrowings include current maturities of long term debt.

#### Market Risks:

Market risk is the risk that changes in market prices such as commodity prices risk, foreign exchange rates and interest rates which will affect the Company's financial position. Market risk is attributable to all market risk sensitive financial instruments including foreign currency receivables and payables.

#### **Currency Risk**

The Company is exposed to currency risk on account of its borrowings and other payables in foreign currency. The functional currency of the Company is Indian Rupee. The company mitigates the currency risk with natural hedge arising on export of goods and services.

#### CAPITAL MANAGEMENT

The Company's objective for capital management is to maximize shareholder wealth, safeguard business continuity and support the growth of the Company. The Company determines the capital management requirement based on annual operating plans and long term and other strategic investment plans. The funding requirements are met through equity, borrowings and operating cash flows required.

#### The company's Debt Equity ratio is as follows:

(₹. In Lakhs)

Particulars	FY 2018-19	FY 2017-18
Total Debt Total Equity	3,224.85 1,897.07	3,100.32 2,078.93
Debt Equity Ratio	1.70:1	1.49:1



#### 2.39 Contingent Liabilities and Commitments:

#### (₹. In Lakhs)

Particulars	FY 2018-19	FY 2017-18
Contingent Liabilities		
a) Claims against the company/disputed liabilities not acknowledged as debts	-	-
Income		
b) Guarantees		
Bank Guarantees	1,680.46	1,379.00
Commitments		
Estimated amount of contracts remaining to be executed		
on capital account and not provided for	-	2.42



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#### VAMA INDUSTRIES LIMITED

(CIN:L72200TG1985PLC041126) Registered Office: Ground Floor, 8-3-191/147/24, Plot No. B-12, Madhura Nagar, S.R. Nagar[Post], Hyderabad 500 038 e-mail: investorservices@vama.co.in; website: www.vamaind.com

ATTENDANCE SLIP FOR 34th ANNUAL GENERAL MEETING

(to be surrendered at the venue of the meeting)

I certify that I am a registered shareholder/proxy/representative for the registered shareholder(s) of Vama Industries Limited.

I hereby record my presence at the 34th Annual General Meeting of the shareholders of Vama Industries Limited held on Wednesday, 25th Day of September, 2019 at 10.00 A.M. at Hotel Inner Circle, Raj Bhavan Road, Somajiguda, Hyderabad - 500082.

Reg. Folio No. / Client ID*	
DP ID*	
No. of Shares	

Name & Address of Member



Signature of Shareholder/Proxy/Representative (Please Specify)





#### VAMA INDUSTRIES LIMITED

CIN:L72200TG1985PLC041126

Registered Office: Ground Floor, 8-3-191/147/24, Plot No. B-12, Madhura Nagar, S.R. Nagar[Post], Hyderabad 500 038

#### Form No. MGT-11

**Proxy form** 

[Pursuant to section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management and Administration) Rules, 2014)

CIN		CIN:L72200TG1985PLC041126		
Name of the company	:	VAMA INDUSTRIES LIMITED		
Registered office		Ground Floor, 8-3-191/147/24, Plot No. B-12, Madhura Nagar, Hyderabad-500 038		
Name of the member(s)	:			
Registered Address	:			
Email Id	:			
Folio No / Client ID	:	DP ID :		
I /We, being the member(s) of shares of the above named company, hereby appoint				

1.	Name		
	Address		
	E-mail Id	Signature	
	or failing him		
2.	Name		
	Address		
	E-mail Id	Signature	

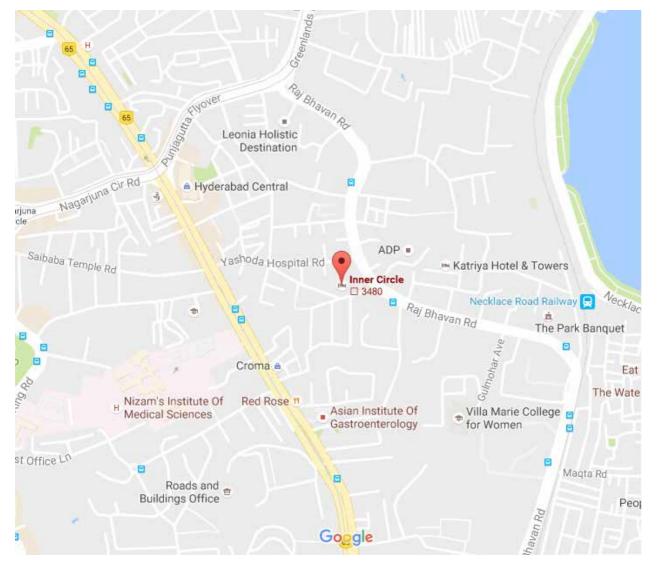
as my / our proxy to attend and vote (on a poll) for me / us and on my / our behalf at the 34th Annual General Meeting of the company, to be held on Wednesday, the 25th day of September, 2019 at 10.00 A.M. at Hotel Inner Circle, Raj Bhavan Road, Somajiguda, Hyderabad and at any adjournment thereof in respect of such resolutions as are indicated below:

Resolutions		For	Against
1.	Adoption of Financial Statement (Standalone & Consolidated) for the FY ended 31st March, 2019.		
2.	Declaration of Dividend.		
3.	Re-appointment of Sri. V. Rajam Raju ( DIN: 01314420) to the office of Director of the Company.		
4.	Re-appointment of Sri. K. Vara Prasad Raju (DIN: 01607711) to the office of Independent Director for the second term of five consecutive years.		

Signature of shareholder : \_\_\_\_\_Signature of Proxy holder(s) : \_\_\_\_\_

Note: This form of proxy in order to be effective should be duly completed, signed, stamped and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.

#### **ROUTE MAP FOR VENUE OF AGM**





NOTE



NOTE


If undelivered please return to: **VAMA INDUSTRIES LIMITED** Ground Floor, 8-3-191/147/24, Plot No. B-12, Madhura Nagar S.R. Nagar[Post]. Hyderabad

Madhura Nagar S.R. Nagar[Post], Hyderabad 500 038 Telangana., India.