



Tanla Solutions Limited
Tanla Technology Center
Hi-tech city Road, Madhapur,
Hyderabad, India - 500081
CIN: L72200TG1995PLC021262

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January 23, 2019.
Hyderabad.

To,

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 Scrip Code: 532790	National Stock Exchange of India Ltd. “Exchange Plaza” Bandra-Kurla Complex, Bandra (East), Mumbai - 400 051 Symbol: TANLA
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Dear Sir / Madam,

Sub: Unaudited Financial Results for the quarter and nine months ended December 31, 2018

With reference to the notice issued on January 14, 2019, we would like to inform you that the Board of Directors of the Company at their meeting held on January 23, 2019 have *inter alia* approved the Unaudited Financial Results of the Company for the quarter & nine months ended December 31, 2018.

In terms of the above, we are enclosing herewith the following:

1. Unaudited financial results of the Company and Unaudited consolidated financial results of the Company and its subsidiaries for the quarter & nine months ended December 31, 2018 under Ind AS, which have been approved and taken on record at a meeting of the Board of Directors of the Company held today at 11.30 a.m. and concluded at 03:40 p.m.
2. Limited Review Report pursuant to Regulation 33 of the SEBI (LODR) Regulations, 2015, for Unaudited Financial Results (Consolidated & Standalone) for the quarter & nine months ended December 31, 2018 from our Statutory Auditors.

Request you to take the same on record and oblige.

Yours faithfully,

For **Tanla Solutions Limited**




Seshanuradha Chava
VP - Legal & Secretarial
ACS-15519

Encl.: as above

TANLA SOLUTIONS LIMITED

CIN: L72200TG1995PLC021262

TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081

STATEMENT OF UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2018



₹ in Lakhs

Particulars (Refer notes below)	Consolidated Results for the						Tanla Solutions Limited						
	Quarter ended Dec 31, 2018	Quarter ended Sept 30, 2018	Quarter ended Dec 31, 2017	Nine Months ended Dec 31, 2018	Nine Months ended Dec 31, 2017	Year ended March 31, 2018	Quarter ended Dec 31, 2018	Quarter ended Sept 30, 2018	Quarter ended Dec 31, 2017	Nine Months ended Dec 31, 2018	Nine Months ended Dec 31, 2017	Year ended March 31, 2018	
	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Audited	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Audited	
1	Income from Operations (net)	28,177.61	21,843.20	19,999.68	68,601.96	58,368.60	79,161.33	21,369.22	17,332.70	17,322.12	54,370.97	51,267.75	69,193.52
	Other Income	274.14	221.07	43.47	676.98	74.34	476.00	262.63	215.19	41.98	651.01	70.94	467.22
	Total income	28,451.74	22,064.27	20,043.15	69,278.94	58,442.94	79,637.32	21,631.85	17,547.89	17,364.10	55,021.98	51,338.69	69,660.75
2	Expenses												
	(a) Cost of services	24,248.49	18,624.74	17,768.50	58,848.92	51,150.72	69,547.04	17,831.55	14,669.56	15,647.13	46,205.97	45,385.73	61,444.29
	(b) Change in inventories	-	-	-	-	-	-	-	-	-	-	-	-
	(c) Employee benefits expense	544.87	408.71	353.43	1,366.69	1,117.33	1,418.23	520.57	385.10	317.45	1,290.77	1,008.27	1,300.09
	(d) Depreciation expense	2,166.07	1,918.70	1,179.56	5,289.25	3,545.70	5,733.04	2,035.59	1,796.29	1,071.60	4,885.35	3,219.19	4,891.48
	(e) Connectivity & related expenses	68.78	64.45	68.42	201.61	194.03	381.32	93.70	52.14	57.76	203.02	165.44	257.10
	(f) Travel expenses	47.99	30.28	37.50	109.49	201.70	257.00	47.69	30.26	37.20	109.11	201.40	256.55
	(g) Finance costs	27.38	5.08	-	32.47	-	-	105.85	88.36	20.68	253.99	59.20	69.24
	(h) Other expenses	473.56	495.56	279.50	1,231.19	768.65	1,038.86	298.39	420.87	188.04	939.23	569.96	804.49
	Total expenses	27,577.14	21,547.52	19,686.90	67,079.62	56,978.14	78,375.49	20,933.33	17,442.57	17,339.85	53,887.44	50,609.19	69,023.24
3	Profit / (Loss) before tax (1-2)	874.61	516.75	356.24	2,199.33	1,464.81	1,261.83	698.52	105.32	24.25	1,134.54	729.50	637.51
4	Tax Expense												
	- Current tax	183.44	31.61	35.55	290.58	186.06	236.49	155.58	18.32	5.17	244.48	155.69	149.04
	- Mat credit entitlement	(183.44)	(31.61)	-	(290.58)	-	(161.04)	(155.58)	(18.32)	-	(244.48)	-	(149.04)
	- Deferred Tax	(122.64)	(326.76)	(39.47)	190.58	(1,003.06)	(724.41)	(121.02)	(366.85)	1.83	150.18	(1,025.03)	(671.71)
5	Net Profit / (Loss) for the period (3-4)	997.25	843.51	360.17	2,008.75	2,281.80	1,910.79	819.54	472.17	17.24	984.35	1,598.84	1,309.22
	Attributable to												
	Shareholders of the Company	997.25	843.51	360.17	2,008.75	2,281.80	1,910.79	819.54	472.17	17.24	984.35	1,598.84	1,309.22
	Non controlling Interest	-	-	-	-	-	-	-	-	-	-	-	-
6	Other Comprehensive Income	20.27	56.12	1.37	79.42	4.12	227.77	0.91	(6.14)	1.37	(2.20)	4.12	34.66
7	Total Comprehensive Income (5+6)	1,017.52	899.63	361.54	2,088.16	2,285.92	2,138.56	820.44	466.03	18.61	982.15	1,602.96	1,343.87
	Attributable to												
	Shareholders of the Company	1,017.52	899.63	361.54	2,088.16	2,285.92	2,138.56	820.44	466.03	18.61	982.15	1,602.96	1,343.87
	Non controlling Interest	-	-	-	-	-	-	-	-	-	-	-	-
8	Paid-up Equity Share Capital (Face Value of ₹ 1 each)	1,127.22	1,124.22	1,124.22	1,127.22	1,124.22	1,124.22	1,127.22	1,124.22	1,124.22	1,127.22	1,124.22	1,124.22
9	Total reserves	-	-	-	-	-	67,640.53	-	-	-	-	-	65,272.27
10	Earnings per share (of ₹ 1 each) (not annualised)												
	(a) Basic	0.88	0.75	0.32	1.78	2.03	1.70	0.73	0.42	0.02	0.87	1.42	1.16
	(b) Diluted	0.88	0.75	0.32	1.78	2.03	1.70	0.73	0.42	0.02	0.87	1.42	1.16



2. Segment Reporting (Consolidated Un-audited) :
Reporting of Segment wise Revenue, Results and Capital Employed :

₹ in Lakhs

Sl. No.	Particulars	Consolidated Results for the					
		Quarter ended			Nine months ended		Year ended
		31-Dec-18	30-Sep-18	31-Dec-17	31-Dec-18	31-Dec-17	31-Mar-18
		Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Audited
1	Segment Revenue						
	(a) Cloud Communication Services	28,177.61	21,843.20	19,299.68	68,601.96	38,415.63	76,301.43
	(b) Property Development	-	-	700.00	-	1,400.00	2,859.90
	Total Sales/Income from Operations	28,177.61	21,843.20	19,999.68	68,601.96	39,815.63	79,161.33
	Less: Inter Segment Revenue	-	-	-	-	-	-
	Net Sales/Income from operations	28,177.61	21,843.20	19,999.68	68,601.96	39,815.63	79,161.33
2	Segment Results - Profit(+)/Loss(-) before other income and tax						
	(a) Cloud Communication Services	600.47	295.68	67.77	1,522.35	450.96	201.74
	(b) Property Development	-	-	245.00	-	490.00	584.09
	Total Segment Results - Profit(+)/Loss(-) before other income and tax	600.47	295.68	312.77	1,522.35	940.96	785.84
	Less: Other Unallocable Income	(274.14)	(221.07)	(43.47)	(676.98)	(51.72)	(476.00)
	Profit before Tax	874.61	516.75	356.24	2,199.33	992.68	1,261.83
3	Segment Assets:						
	(a) Cloud Communication Services	98,562.27	95,201.95	76,580.90	98,562.27	76,580.90	89,968.09
	(b) Property Development	220.00	220.00	4,822.71	220.00	4,822.71	1,978.05
	Total Segment Assets	98,782.27	95,421.95	81,403.61	98,782.27	81,403.61	91,946.14
	Segment Liabilities:						
	(a) Cloud Communication Services	28,683.89	27,359.35	14,260.87	28,683.89	14,260.87	24,578.72
	(b) Property Development	-	-	31.44	-	31.44	54.77
	Total Segment Liabilities	28,683.89	27,359.35	14,292.31	28,683.89	14,292.31	24,633.49

Notes:

- The above Un-audited financial results for the quarter and nine months ended December 31, 2018 have been subject to a limited review by the Statutory Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on January 23, 2019. The statutory auditors have expressed an unmodified audit opinion on these results.
- The above Un-audited financial results have been prepared in accordance with the Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015.
- Effective April 1, 2018, the Company has adopted Ind AS 115 using the cumulative effect method. The standard is applied retrospectively only to contracts that are not completed as at the date of the initial application and the comparative information is not restated in the condensed consolidated interim statement of profit and loss." The effect on adoption of the said standard was insignificant on these financial statements."
- The Un-audited financial results for the quarter and nine months ended December 31, 2018 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).

Key standalone information is given below :

₹ in Lakhs

Particulars	Quarter Ended		
	31-Dec-18 Unaudited	30-Sep-18 Unaudited	31-Dec-17 Unaudited
Income from operations & other income	21,631.85	17,547.89	17,364.10
Profit / (Loss) before tax	698.52	105.32	24.25
Profit / (Loss) after tax	819.54	472.17	17.24

- Previous period / year figures have been re-grouped/re-arranged wherever necessary.

For and on behalf of the Board of Directors



 (D.Uday Kumar Reddy)
 Chairman & Managing Director
 DIN: 00003382




M.N. RAO & ASSOCIATES

Chartered Accountants

LIMITED REVIEW REPORT

For the Quarter and Nine Months ended 31st December 2018

To
The Board of Directors,
M/s TANLA SOLUTIONS LIMITED

We have reviewed the accompanying statement of unaudited Consolidated financial results of TANLA SOLUTIONS LIMITED ('the Holding company') and its Subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") for the quarter and nine months ended 31st December 2018 ('the statement'), being submitted by the holding company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 Dated 5th July, 2016. This statement is the responsibility of the Holding Company's Management and approved by the Board of Directors/Committee of Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 Interim financial reporting (Ind AS 34), Prescribed under section 133 of the Companies Act 2013, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. The review is limited primarily to inquiries of Holding company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

The statement includes the results of the following entities: Name of the Subsidiaries: Tanla Corporation Pvt Ltd., India, Capitalsiri Investments Private Limited., India and Tanla Mobile Asia Pacific Pte Ltd., Singapore.

Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying statement, Prepared in accordance with the aforesaid Indian accounting standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 Dated 5th July 2016. Including the manner in which it is to be disclosed, or that it contains any material misstatement.

Date : 23-01-2019
Place: Hyderabad



For M.N. Rao & Associates
Chartered Accountants
FRN.No. 0053866

V.V. Bhavana
(V Venkatabhavana)

Partner
M.No. 243589



M.N. RAO & ASSOCIATES

Chartered Accountants

LIMITED REVIEW REPORT

For the Quarter ended and Nine Months Ended 31st December 2018

To
The Board of Directors,
M/s TANLA SOLUTIONS LIMITED

We have reviewed the accompanying statement of unaudited Standalone financial results of **TANLA SOLUTIONS LIMITED** ('the company') for the quarter and nine months ended 31st December, 2018 ('the statement'), being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 Dated 5th July, 2016. This statement which is the responsibility of the Company's Management and approved by the Board of Directors/Committee of Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 Interim financial reporting (Ind AS 34), Prescribed under section 133 of the Companies Act 2013, read with relevant rules issued there under and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying statement, Prepared in accordance with the aforesaid Indian accounting standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 Dated 5th July, 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.

We have reviewed the unaudited financial results and other information presented in accordance with IND AS for the quarter and nine months ended 31st December, 2018 and have been presented solely on the basis of information compiled by the management.

For M.N. Rao & Associates
Chartered Accountants
FRN.No. 005386S



V.V.Bhavana

(V Venkatabhavana)

Partner

M.No. 243589

Date : 23-01-2019

Place: Hyderabad