



ISO 9001 : 2008 COMPANY

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CIN : L27101WB1985PLC039503

31st October, 2019

1]
The Secretary
The Calcutta Stock Exchange Limited
7, Lyons Range
Kolkata- 700 001
Scrip code: 10023915

2]
Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E), Mumbai - 400 051
Scrip code: MAITHANALL

Sub: Press Release

Dear Sir/Madam,

Please find attached herewith the Press Release issued in relation to the Standalone Un-audited Financial Results of the Company for the quarter and half year ended on 30th September, 2019.

This is your information and records.

Thanking you,

Yours faithfully,

For Maithan Alloys Limited

Rajesh K. Shah
Company Secretary

Encl: a/a

cc: **The Corporate Relationship Department**
BSE Limited
1st Floor, New Trading Ring, Rotunda Building,
P.J. Towers, Dalal Street, Fort, Mumbai- 400 001
Script Code: 590078



MAITHAN ALLOYS LIMITED

Sustained Cash Flows with High Manufacturing RoCE

Press Release: 31st October 2019, Kolkata

Maithan Alloys Limited, India's largest manganese alloy producer and exporter announced its Unaudited Financial Results for the quarter and half year ended 30th September, 2019

Business Highlights for H1 FY20

- Revenue from Operations for the first half stood at Rs. 956 crores of which our Manufacturing Revenues was at Rs. 872 crores.
 - Demand for our product has remained intact despite this slowdown in steel industry. In spite of slowdown in the end user industry, we were able to optimally utilise our capacities.
- Manufacturing EBITDA for the first half stood at Rs. 120 crores with margin at 13.8%. Margins were impacted on account of market slowdown and the current volatile market
 - In volatile market conditions, EBITDA Margins were impacted on account of a slowdown in the industry.
 - The expected manufacturing EBITDA margin for FY20 will be in the range of 12-14%.
- Profit After Tax (PAT) stood at Rs. 94 crores
- Manufacturing ROCE on an annualised basis stood at 45.8% as on September 2019

Greenfield Capex Update:

The Company proposes to incorporate a wholly owned subsidiary of Maithan Alloys Limited, to take up the announced expansion project, primarily for manganese based ferro alloys.

This shall enjoy the tax benefits recently announced by the Government of India.



Commenting on the results and performance, Mr. Subodh Agarwalla, Whole-time Director and CEO said:

“Over the past few months, there were a lot of uncertainties in both the global and domestic steel industry. Globally businesses were impacted on the back of lower confidence, amidst broader economic weakness and the uncertainty around the ongoing US-China trade conflict. Domestic steel industry is facing significant headwinds in terms of lower economic growth and trade flow uncertainty that is impacting steel consuming products.

Steel prices declined across geographies and adversely impacted the spreads globally, putting pressure on margins. However, despite the domestic slowdown and a sluggish market environment, we were able to utilize our plant at 100% capacity and reported our revenues at Rs. 956 crores for H1 FY20. Our business still continues to generate strong cashflow and high ROCE.

Our long-term outlook for the steel industry is positive on the back of rapid economic and infrastructural development in India.

With a large basket of ferro alloys product and greenfield expansion and strong relationship with the customers and financial flexibility, we feel Maithan continues to be at a sweet spot and will be in a position to grow faster than the Industry.”



About Maithan Alloys Ltd.

Maithan Alloys Ltd. (“Maithan Alloys”) is amongst India’s leading manufacturers and exporters of niche value-added Manganese Alloys with over 20 years of experience. The Company has emerged as a reputed provider of customized Manganese Alloys to large and high growth industries. The Company manufactures Ferro Manganese, Silico Manganese and Ferro Silicon from its multi-locational plants at Kalyaneshwari (West Bengal), Visakhapatnam (Andhra Pradesh) and Ri-Bhoi (Meghalaya).

Over the last two decades, the Company has developed long term relationships with prominent steel manufacturing clients like SAIL, Tata’s and Jindal’s in India and also international client base comprises of traders and manufacturers across five continents. Its competitive advantage lies in its versatile product range, low cost curve and commitment to efficiency.

For more information, please visit www.maithanalloys.com

Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For further information, please contact

Company:

Maithan Alloys Ltd

CIN: L27101WB1985PLC039503

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Investor Relations Advisors:

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CIN: U74140MH2010PTC204285

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