

October 17, 2022

The Listing Dept., BSE Limited  
Corporate Relationship Department  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai- 400001  
Scrip Code: 512179

The Listing Dept.  
National Stock Exchange of India Limited  
Exchange Plaza,  
C-1, Block G, Bandra Kurla Complex  
Bandra (E),  
Mumbai – 400 051  
Trading Symbol: SUNTECK

Dear Sir / Madam,

**Sub: Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“the Regulations”)**

We would like you to take note of our key operational updates for **Q2 FY23**:

- a) **Pre-Sales:** We had pre-sales of **~Rs 337 crores in Q2 FY23, up 24% on YoY basis**. Our **H1 FY23** pre-sales stood at **~Rs 670 crores, a growth of 49% on a YoY basis**.
- b) **Collections:** We had collections of **~ Rs 331 crores in Q2 FY23, up 60% on YoY basis**. For the **first half of FY23**, collections stood at **~Rs 616 crores** registering a **growth of 63% on YoY basis**.

Additionally, **collections efficiency for H1 FY23 stood at 92%**.

Performance Summary	Q2 FY23	Q2 FY22	YoY	Q1 FY23	H1 FY23	H1 FY22	YoY
Pre-sales	337	272	24%	333	670	448	49%
Collections	331	207	60%	285	616	379	63%

*Aforesaid nos. are provisional*

- c) **Business Development:** The Company acquired a posh land parcel of **~7.25 acres at Beverly Park, Mira Road** under the JDA model. The project is estimated to have development potential of approx 2.5mn sq.ft built up area with a revenue potential of around Rs 3,000 crore. Post pandemic, we have done multiple acquisitions to the tune of 25.5 mn sq.ft i.e. Borivali West, Vasai West, Shahad-Kalyan, Vasind, Pen-Khopoli and now, Beverly Park, Mira Road.

- d) **ESG:** We have been felicitated with **EDGE Green Building Pre Certification** for our 4 residential projects namely, **Sunteck Beach Residences (SBR)**, Vasai; **4<sup>th</sup> Avenue Sunteck City**, ODC, Goregaon (W); **Sunteck Maxxworld** and **Sunteck Oneworld** at Naigaon by **EDGE-IFC (World Bank Group)** for our endeavor towards ensuring that the company's projects are designed sustainably as next generation buildings, keeping the environment's wellbeing at the center of its mission. We at Sunteck Realty are taking systematic steps towards prioritizing sustainability as part of our culture.
- e) **Credit Rating:** In a recent rating review by **CARE Ratings** of Sunteck Realty Limited's long-term and short-term loan facilities, we have achieved a **long-term rating** of "**CARE AA-/Positive**" and **short-term rating** of "**A1+**". The ratings favorably factors in healthy booking status at an intermediate stage of execution in the overall project portfolio, leading to the build-up of sizeable committed receivables thereby rendering robust cash flow visibility and further draws comfort from strong financial risk profile of the company characterized with low reliance on debt for the development of projects.

This is for the information of your members, and all concerned. You are requested to disseminate the above information on your respective websites.

Thanking you.

Yours truly,

For **Sunteck Realty Limited**

**Rachana Hingarajia**  
**Company Secretary & Compliance Officer**  
**Membership No. A23202**