



February 8, 2024

Listing Department

**BSE LIMITED**

P. J. Towers, Dalal Street,

**Mumbai-400 001**

**Code: 531 335**

Listing Department

**NATIONAL STOCK EXCHANGE OF INDIA LIMITED**

Exchange Plaza, C/1, Block G,

Bandra Kurla Complex,

Bandra (E),

**Mumbai-400 051**

**Code: ZYDUSWELL**

Sub: **Press Release**

Dear Sir / Madam,

Please find enclosed a copy of press release dated February 8, 2024 proposed to be published in the newspapers in the matter of unaudited financial results for the quarter and nine months ended on December 31, 2023.

Thanking you,

Yours faithfully,

For, **ZYDUS WELLNESS LIMITED**

**NANDISH P. JOSHI**

**COMPANY SECRETARY**

**Encl.:** As above

**Zydus Wellness Limited**

**Regd. Office:** 'Zydus Corporate Park', Scheme No. 63, Survey No. 536, Khoraj (Gandhinagar), Nr. Vaishnodevi Circle, S. G. Highway, Ahmedabad – 382481, India.

**Phone No.:** +91-79-71800000; **Website:** [www.zyduswellness.com](http://www.zyduswellness.com)

**CIN:** L15201GJ1994PLC023490

## Zydus Wellness Ltd posts Q3 Net Sales of Rs. 400 crores

Ahmedabad, February 8, 2024

For the third quarter ended December 31, 2023, Zydus Wellness Ltd. reported consolidated Net sales of Rs. 400 crores. The Company reported Profit after Tax of Rs. 0.3 crores which includes Rs. 3.4 crores of deferred Tax liability, a non-cash item .

With the continued thrust on marketing initiatives, several key brands including Glucon-D, Everyuth, Nycil and Nutralite continued to perform well during the quarter.

The Sugar Free brand maintained its leadership in the sugar substitute category with a market share of 96 %\*. Glucon-D continues to maintain its number one position with a market share of 60%\* in the Glucose powder category. During the quarter, the company's brand Complian clocked volume offtake growth ahead of the category. Complian had witnessed 16% growth in penetration at MAT level. The Health Foods Drink Category has registered a growth of 5.8 percent at MAT level. Complian's market share stood at 4.3%\*.

In the personal care segment, the company's brands Nycil, Everyuth scrub and Everyuth peel off have outperformed their respective categories. Nycil continues to be at number one position with a market share of 35.1%\* in the prickly heat powder category. Everyuth Scrub has maintained its number one position with a market share of 44.4 %\* in the facial scrub category which is an increase of 263 basis points over the same period last year. Everyuth Peel off has held on to its number one position with a market share of 79.5%\*, in the Peel off category which is an increase of 113 basis points over the same period last year.

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Sources: \*As per MAT December '23 report of IQVIA and Nielsen.