ETHOS LIMITED

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Ref. no.: Ethos/Secretarial/2022-23/19

Dated: July 27, 2022

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001 National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra, Mumbai - 400 051

Scrip Code: 543532 Trading symbol: ETHOSLTD

Subject : Report of the Monitoring Agency with respect to utilization of proceeds of the Initial Public

Offering of Ethos Limited

Dear Sir/Ma'am

Greetings from Ethos.

Pursuant to Regulation 41(4) of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirement) Regulations, 2018 and Regulation 32 (6) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Monitoring Agency Report with respect to utilization of proceeds of the Initial Public Offering of the Company for the quarter ended on June 30, 2022, issued by CRISIL Ratings Limited, Monitoring Agency.

We would request you to please take the same in your records and oblige.

Thanking you

Yours truly

For Ethos Limited

Anil Kumar

Company Secretary and Compliance Officer

Membership no. F8023

Encl.: as above



Monitoring Agency Report for Ethos Limited for the quarter ended June 30, 2022



CRL/MAR/ETHSLO/2022-23/1001

July 27, 2022

To Ethos Limited Plot no. 3, Sector- III, Parwanoo, Himachal Pradesh - 173220

Dear Sir,

Monitoring Agency Report for the quarter ended June 30, 2022 - in relation to the Initial Public Offer ("IPO") of Ethos Limited ("the Company")

Pursuant to Regulation 41(2) of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("SEBI ICDR Regulations") and Monitoring Agency Agreement dated April 21, 2022, we in our capacity of Monitoring Agent to the Company hereby enclose the Monitoring Agency Report as per Schedule XI of the SEBI ICDR Regulations towards utilization of proceeds of IPO for the quarter ended June 30, 2022.

Request you to kindly take the same on records.

Thanking you,
For and on behalf of CRISIL Ratings Limited

Gouri Prasad Panda Associate Director



Report of the Monitoring Agency (MA)

Name of the issuer: Ethos Limited

For quarter ended: June 2022

Name of the Monitoring Agency: CRISIL Ratings Limited

(a) Deviation from the objects: Not applicable

(b) Range of Deviation: Not applicable

Declaration:

We declare that this report provides an objective view of the utilization of the issue proceeds in relation to the objects of the issue based on the information provided by the Issuer and information obtained from sources believed by it to be accurate and reliable. The MA does not perform an audit and undertakes no independent verification of any information/ certifications/ statements it receives. This Report is not intended to create any legally binding obligations on the MA which accepts no responsibility, whatsoever, for loss or damage from the use of the said information. The views and opinions expressed herein do not constitute the opinion of MA to deal in any security of the Issuer in any manner whatsoever. Nothing mentioned in this report is intended to or should be construed as creating a fiduciary relationship between the MA and any issuer or between the agency and any user of this report. The MA and its affiliates also do not act as an expert as defined under Section 2(38) of the Companies Act, 2013.

The MA or its affiliates may have credit rating or other commercial transactions with the entity to which the report pertains and may receive separate compensation for its ratings and certain credit-related analyses. We confirm that we do not perceive any conflict of interest in such relationship/interest while monitoring and reporting the utilization of the issue proceeds by the issuer.

We have submitted the report herewith in line with the format prescribed by SEBI, capturing our comments, where applicable. There are certain sections of the report under the title "Comments of the Board of Directors", that shall be captured by the Issuer's Management / Audit Committee of the Board of Directors subsequent to the MA submitting their report to the issuer and before dissemination of the report through stock exchanges. These sections have not been reviewed by the MA, and the MA takes no responsibility for such comments of the issuer's Management/Board.



Signature:

Name and designation of the Authorized Signatory: Gouri Prasad Panda Designation of Authorized person/Signing Authority: Associate Director



1) Issuer Details:

Name of the issuer: Ethos Limited

Names of the promoter: a. Yashovardhan Saboo,

b. KDDL Limited and

c. Mahen Distribution Limited

Industry/sector to which it belongs: Retailer - watches/watch accessories

2) Issue Details

Issue Period: Wednesday, May 18, 2022 to Friday, May 20, 2022

Type of issue (public/rights): Initial Public Offer (IPO)

Type of specified securities: Equity Shares

IPO Grading, if any: NA

Issue size: Rs 40,226 lakh

Issue size comprises of fresh issuance/gross proceeds of Rs 37,500 lakh (net proceeds of Rs 33,620.47 lakh*) and an

offer for sale of Rs 2,726 lakh)

3) Details of the arrangement made to ensure the monitoring of issue proceeds:

Particulars	Reply	Source of information / certifications considered by Monitoring Agency for preparation of report	Comments of the Monitoring Agency	Comments of the Board of Directors
Whether all utilization is as per the disclosures in the Offer Document?	Yes/ No	Independent Chartered Accountant Certificate*, Final Offer Document, Bank Statements	Yes	Yes
Whether shareholder approval has been obtained in case of material deviations from expenditures disclosed in the Offer Document?	Yes/ No	NA	NA	NA
Whether the means of finance for the disclosed objects of the issue has changed?	Yes/ No	NA	No	No
Is there any major deviation observed over the earlier monitoring agency reports?	Yes/ No	NA	NA	NA
Whether all Government/statutory approvals related to the object(s) have been obtained?	Yes/ No	NA	NA	NA

^{*} CRISIL Ratings shall be monitoring the net proceeds amount



Particulars	Reply	Source of information / certifications considered by Monitoring Agency for preparation of report	Comments of the Monitoring Agency	Comments of the Board of Directors
Whether all arrangements pertaining to technical assistance/collaboration are in operation?	Yes/ No	NA	NA	NA
Are there any favorable events improving the viability of these object(s)?	Yes/ No	NA	NA	NA
Are there any unfavorable events affecting the viability of the object(s)?	Yes/ No	NA	No	No
Is there any other relevant information that may materially affect the decision making of the investors?	Yes/ No	NA	NA	NA

NA represents Not Applicable;

4) Details of object(s) to be monitored:

i. Cost of the object(s):

		Source of	Original	· · · · · · · · · · · · · · · · · · ·		Commen	ts of the Boa	rd of Directors
Sr. No	Item Head	information/ certifications considered by MA for preparation of report	cost (as per the Offer Document) (Rs in lakh)	Revised Cost (Rs in lakh)	Comments of the MA	Reason of Cost revision	Proposed financing Option	Particulars of firm arrangements made
1	Repayment or pre-payment, in full or in part, of all or certain borrowings availed by the Company;	Independent Chartered Accountant Certificate*, Final Offer Document, Bank Statements	2,989.09	NA	Nil	NA	NA	NA
2	Funding working capital requirements of the Company;	Independent Chartered Accountant Certificate*, Final Offer Document, Bank Statements	23,496.22	NA	Nil	NA	NA	NA

^{*}Chartered Accountant certificate dated July 20, 2022 from M/s Sultaniya Umesh & Company, Chartered Accountants (Firm Registration Number: 326973E)



		Source of Original			Commen	ts of the Boa	rd of Directors	
Sr. No	Item Head	information/ certifications considered by MA for preparation of report	cost (as per the Offer Document) (Rs in lakh)	Revised Cost (Rs in lakh)	Comments of the MA	Reason of Cost revision	Proposed financing Option	Particulars of firm arrangements made
3	Financing the establishment of new stores and renovation of certain existing stores	Independent Chartered Accountant Certificate*, Final Offer Document, Bank Statements	3,327.28	NA	Nil	NA	NA	NA
4	Financing the Upgradation of enterprise resource planning software	Independent Chartered Accountant Certificate*, Final Offer Document, Bank Statements	198.01	NA	Nil	NA	NA	NA
5	General Corporate Purposes (GCP)#	Independent Chartered Accountant Certificate*, Final Offer Document, Bank Statements	3,609.87	NA	Nil	NA	NA	NA

^{*} Chartered Accountant certificate dated July 20, 2022 from M/s Sultaniya Umesh & Company, Chartered Accountants (Firm Registration Number: 326973E)

[#]The amount utilised for general corporate purposes does not exceed 25% of the Gross Proceeds from the Fresh Issue.



ii. Progress in the object(s):

		Source of information	Amount		ınt utiliz in lakh				Comments of the Board of Directors	
Sr. No	Item Head	certifications considered by m Head Monitoring Agency for preparation of report	proposed in the Offer	or the	the		(Ks in	Comments of the Monitoring Agency	Reasons for idle funds	Proposed course of action
1	Repayment or pre- payment, in full or in part, of all or certain	Document, Bank Statements	2,989.09	-	2,989.09	2,989.09	_	Nil	NA	NA
2	Funding working capital requirements of the Company	Independent Chartered Accountant Certificate*, Final Offer Document, Bank Statements		I	1,583.39	1,583.39	21,912.83	Nil	NA	NA
3	of new stores and renovation of certain existing	Accountant Certificate*,		-	_	_	3,327.28	Nil	NA	NA
4	Upgradation of enterprise	A	198.01	-	-	-	198.01	Nil	NA	NA



		Source of information	Amount		ınt utili in lakh				Boa	nts of the rd of ectors
Sr. No		certifications considered by Monitoring Agency for preparation of report	s as proposed in the Offer Document (Rs in lakh)	As at beginning of the	the		unutilized	Monitoring		Proposed course of action
5	General Corporate Purposes (GCP)	Independent Chartered Accountant Certificate*, Final Offer Document, Bank Statements		1	432.07	432.07	3,177.80	Amount of GCP is utilized for the purpose of repayment of loan	NA	NA

^{*}Chartered Accountant certificate dated July 20, 2022 from M/s Sultaniya Umesh & Company, Chartered Accountants (Firm Registration Number: 326973E)

iii. Deployment of unutilised IPO proceeds:

Sr. No.	Type of instrument and name of the entity invested in	Amount invested (Rs in lakh)	Maturity date	Earning	Return on Investment (%)	Market Value as at the end of quarter (Rs in lakh)
1.	Callable Fixed Deposit-ICICI Bank	1,000	August 31, 2023	4.17	5	1,004.17
2.	Callable Fixed Deposit-ICICI Bank	1,000	August 31, 2023	4.17	5	1,004.17
3.	Callable Fixed Deposit-ICICI Bank	1,000	August 31, 2023	4.17	5	1,004.17
4.	Callable Fixed Deposit-ICICI Bank	1,000	August 31, 2023	4.17	5	1,004.17
5.	Callable Fixed Deposit-ICICI Bank	1,000	August 31, 2023	4.17	5	1,004.17
6.	Callable Fixed Deposit-ICICI Bank	1,000	August 31, 2023	4.17	5	1,004.17
7.	Callable Fixed Deposit-ICICI Bank	1,000	August 31, 2023	4.17	5	1,004.17
8.	Callable Fixed Deposit-ICICI Bank	1,000	August 31, 2023	4.17	5	1,004.17
9.	Callable Fixed Deposit-ICICI Bank	5,000	August 31, 2023	20.83	5	5,020.83



Sr. No.	Type of instrument and name of the entity invested in	Amount invested (Rs in lakh)	Maturity date	Earning	Return on Investment (%)	Market Value as at the end of quarter (Rs in lakh)
10.	Callable Fixed Deposit-ICICI Bank	5,000	May 31, 2023	20.83	4.95	5,020.83
11.	Callable Fixed Deposit-ICICI Bank	5,000	May 31, 2023	20.83	4.95	5,020.83
12.	Callable Fixed Deposit-ICICI Bank	5,000	August 31, 2023	20.83	5	5,020.83
13.	Monitoring Agency Account#	184.08	NA	Nil	Nil	184.08
14.	IPO Account	435.18	NA	Nil	Nil	435.18

#This closing balance includes the interest received, net of TDS, amounting to INR 3.34 lakhs on matured Fixed Deposits

iv. Delay in implementation of the object(s) - Not Applicable

•	Completi	Completion Date		Comments of the Board of Directors		
Object(s)	As per the Offer Document	Actual	Delay (no. of days/ months)	Reason of delay	Proposed course of action	
-	-	-	-	-	-	

5) Details of utilization of proceeds stated as General Corporate Purpose (GCP)^ amount in the offer document:

S. No.	Item Head	Amount (Rs in lakh)	Source of information /certifications considered by Monitoring Agency for preparation of report	Comments of Monitoring Agency	Comments of the Board of Directors
1.	Repayment of part of loan	432.07	Independent Chartered Accountant Certificate*, Final Offer Document, Bank Statements, Board resolution dated July 26, 2022.	Board of Directors of the Company in their meeting held on July 26, 2022, approved and ratified the utilisation of proceeds of Initial Public Offer from GCP [^] as defined under the Final offer document towards repayment of part of a loan during the quarter ended on June 30, 2022.	NA

^{*}Chartered Accountant certificate dated July 20, 2022 from M/s Sultaniya Umesh & Company, Chartered Accountants (Firm Registration Number: 326973E)

[^]The general corporate purposes for which Company proposes to utilise Net Proceeds include investments in subsidiary of Company, other capital expenditure requirements including for refurbishment, working capital



requirements, meeting exigencies and expenses incurred by Company in the ordinary course of business, as may be applicable. The quantum of utilisation of funds towards each of the above purposes will be determined by Board of Directors of the Company, based on the amount actually available under this head and the business requirements of Company, from time to time. In addition to above, Company may utilise the net proceeds towards other purposes relating to its business which are considered expedient and as approved periodically by Board of Director of the Company, subject to compliance with necessary provisions of the Companies Act and in accordance with the stated objectives and business of the Company. Company's management shall have flexibility in utilising any surplus amount.

Source: Final Offer document dated May 25, 2022, of Ethos Limited

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