

VARCA, GOA

Date: 25th November, 2022

The BSE Limited	The National Stock Exchange of India		
Corporate Compliance Department	Limited Exchange Plaza, Bandra Kurla		
Rotunda Building P. J. Towers, Dalal	Complex, Bandra (East),		
Street, Fort Mumbai 400001	Mumbai 400051		
Scrip Code - 523269	Symbol : ADVANIHOTR		

Dear Sir/Madam.

Subject: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations')-Notice of 02/2022-23 Extra-Ordinary General Meeting of the Company scheduled to be held on 20th December, 2022

Pursuant to Regulations 30 read with Part A of Schedule Ill of the Listing Regulations, we are enclosing the Notice of 02/2022-23 Extra-Ordinary General Meeting of the Company along with the Explanatory Statement scheduled to be held on Tuesday, 20th December, 2022, at 3.00 P.M. through Video Conferencing ('VC')/ Other Audio-Visual Means ('OAVM').

Please find enclosed herewith copy of Notice of 02/2022-23 Extra Ordinary General Meeting of Advani Hotels and Resorts (India) Limited.

Request you to take the above on record.

Thanking you.

For ADVANI HOTELS AND RESORTS (INDIA) LIMITED

Vikram Soni Company Secretary and Compliance Officer



NOTICE IS HEREBY GIVEN THAT AN 02/2022-23 EXTRA-ORDINARY GENERAL MEETING ("EOGM") OF THE MEMBERS OF ADVANI HOTELS & RESORTS (INDIA) LIMITED ("COMPANY") WILL BE HELD ON TUESDAY, DECEMBER 20, 2022 AT 3.00 P.M. (IST) THROUGH VIDEO CONFERENCE ("VC") OR OTHER AUDIO VISUAL MEANS ("OAVM") FACILITY ORGANIZED BY THE COMPANY, TO TRANSACT THE FOLLOWING BUSINESS. THE VENUE OF THE MEETING SHALL BE DEEMED TO BE THE REGISTERED OFFICE OF THE COMPANY.

SPECIAL BUSINESS:

ITEM NUMBER 1:

To re-appoint Mr. Sunder G. Advani (DIN - 00001365) as Chairman and Managing Director and in this regard to consider, and if thought fit, to pass the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to the recommendations of the Nomination & Remuneration Committee and the Audit Committee and approval of the Board of Directors and pursuant to the provisions of Section 196, 203, Schedule V and other applicable provisions, if any, of the Companies Act, 2013, the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and other applicable Rules made under the Companies Act, 2013, if any, the applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification(s) or re-enactment thereof for the time being in force) and the Articles of Association of the Company, approval of the members of the Company be and is hereby accorded for the re-appointment of Mr. Sunder G. Advani (DIN - 00001365), who has attained the age of 83 years and is in the whole time employment of the Company, as the Chairman and Managing Director of the Company, for a period of 2 (two) years commencing from March 1, 2023 upto and inclusive of February 28, 2025, on the terms and conditions, as detailed in the explanatory statement attached hereto and also to be set out in the Service Agreement that will be entered into between the Company and Mr. Sunder G. Advani.

RESOLVED FURTHER THAT the Board of Directors be and is hereby authorised to do and perform all such acts, deeds, matters or things as may be considered necessary, appropriate, expedient or desirable to give effect to above resolution."

ITEM NUMBER 2:

To re-appoint Mr. Haresh G. Advani (DIN:00001358) as Executive Director and in this regard to consider, and if thought fit, to pass the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to the recommendations of the Nomination & Remuneration Committee and the Audit Committee and approval of the Board of Directors and pursuant to the provisions of Section 196, 203, Schedule V and other applicable provisions, if any, of the Companies Act, 2013, the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and other applicable Rules made under the Companies Act, 2013, if any, the applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory

Advani Hotels & Resorts (India) Ltd.

Registered Office: 18 Jolly Maker Chambers II, Nariman Point, Mumbai 400 021, India T: +91 22 2285 0101 E: cs.ho@advanihotels.com www.caravelabeachresortgoa.com



modification(s) or re-enactment thereof for the time being in force) and the Articles of Association of the Company, approval of the members of the Company be and is hereby accorded for the re-appointment of Mr. Haresh G. Advani (DIN:00001358), who has attained the age of 71 years and is in the whole time employment of the Company, as Executive Director of the Company for a period of 2 (two) years commencing from March 1, 2023 upto and inclusive of February 28, 2025, on the terms and conditions, as detailed in the explanatory statement attached hereto and also to be set out in the Service Agreement that will be entered into between the Company and Mr. Haresh G. Advani.

RESOLVED FURTHER THAT the Board of Directors be and is hereby authorised to do and perform all such acts, deeds, matters or things as may be considered necessary, appropriate, expedient or desirable to give effect to above resolution."

ITEM NUMBER 3:

To increase the collective limit of remuneration payable to Whole Time Director(s), Managing Director and Manager of the Company from 10% to 15% of the net profits of the Company in a financial year and the overall managerial remuneration payable from 11% to 15% of the net profits of the Company and in this regard to consider, and if thought fit, to pass the following resolution as a Special Resolution:

"RESOLVED THAT in accordance with the provisions of Section 197, Schedule V of the Companies Act, 2013 and other applicable provisions, if any, and the Rules made thereunder and as per the applicable provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, if any, (including any statutory modification(s) or re-enactment(s) thereof for the time being in force) and pursuant to the recommendations of the Nomination and Remuneration Committee and the Audit Committee and approval of the Board of Directors of the Company, approval of the members of the Company be and is hereby accorded to increase the overall limit of managerial remuneration payable to the Directors of the Company from 11% to 15% of the net profits of the Company for a financial year, commencing from the financial year 2022-23, computed in the manner laid down in Section 198 of the Companies Act, 2013 and to increase the collective remuneration payable by the Company to the Managing Director, Manager and Whole-Time Director(s) of the Company from 10% to 15% of the net profits of the Company in a financial year, commencing from the financial year 2022-23.

RESOLVED FURTHER THAT the Board of Directors, be and is hereby authorised to do and perform all such acts, deeds, matters or things as may be considered necessary, appropriate, expedient or desirable to give effect to above resolution."

ITEM NUMBER 4:

To fix and approve the managerial remuneration of Mr. Sunder G. Advani (DIN - 00001365) for the period of two years from March 1, 2023 to February 28, 2025 on his re-appointment as Chairman and Managing Director of the Company with effect from March 1, 2023 and if thought fit, to pass the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to the recommendations of the Nomination and Remuneration Committee and the Audit Committee and approval of the Board of Directors and pursuant to Section 196, 197, 198, 203, Schedule V and other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and other applicable Rules made under the Companies Act, 2013, Rule 17(6)(e) and other applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, if any (including any statutory modification(s) or re-enactment thereof for the time being in force) and the Articles



of Association, approval of the members of the Company be and is hereby accorded to approve the managerial remuneration payable to Mr. Sunder G Advani (DIN - 00001365), as Chairman and Managing Director of the Company for a period of two years commencing from March 1, 2023 upto and inclusive of February 28, 2025, as detailed in the explanatory statement attached hereto.

RESOLVED FURTHER THAT where in any financial year during the tenure of Mr. Sunder G. Advani as a Chairman and Managing Director of the Company, if the Company has an inadequacy of profits, or no profits or incurs losses, the remuneration as detailed in the explanatory statement attached hereto shall be paid as the minimum remuneration to Mr. Sunder G. Advani.

RESOLVED FURTHER THAT the Board of Directors be and is hereby authorised to do and perform all such acts, deeds, matters or things as may be considered necessary, appropriate, expedient or desirable to give effect to above resolution."

ITEM NUMBER 5:

To fix and approve the managerial remuneration of Mr. Haresh G. Advani (DIN:00001358) as Executive Director, for the period of two years from March 1, 2023 to February 28, 2025 on his reappointment as Executive Director of the Company with effect from March 1, 2023 and if thought fit, to pass the following resolution as a Special Resolution:

"RESOLVED THAT pursuant to the recommendations of the Nomination & Remuneration Committee and the Audit Committee and approval of the Board of Directors and pursuant to Section 196, 197, 198, 203, Schedule V and other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and other applicable Rules made under the Companies Act, 2013, Rule 17(6)(e) and other applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, if any (including any statutory modification(s) or re-enactment thereof for the time being in force) and the Articles of Association of the Company, approval of the members of the Company be and is hereby accorded to approve the managerial remuneration payable to Mr. Haresh G Advani (DIN - 00001358) as Executive Director of the Company for a period of two years commencing from March 1, 2023 upto and inclusive of February 28, 2025, as detailed in the explanatory statement attached hereto.

RESOLVED FURTHER THAT where in any financial year during the tenure of Mr. Haresh G Advani as an Executive Director of the Company, if the Company has an inadequacy of profits, or no profits or incurs losses, the remuneration as detailed in the explanatory statement attached hereto shall be paid as the minimum remuneration to Mr. Haresh G Advani.

RESOLVED FURTHER THAT the Board of Directors be and is hereby authorised to do and perform all such acts, deeds, matters or things as may be considered necessary, appropriate, expedient or desirable to give effect to above resolution."

For and on behalf of Advani Hotels & Resorts (India) Limited

SD/-Vikram Soni Company Secretary & Compliance Officer Membership No. A36705



REGISTERED OFFICE: Advani Hotels & Resorts (India) Ltd. 18 Jolly Maker Chambers II, Nariman Point, Mumbai 400021

CIN: L99999MH1987PLC042891

Website: https://www.caravelabeachresortgoa.com

E-mail: cs.ho@advanihotels.com

Place: Mumbai

Date: November 14, 2022

Notes:

- 1. For the purpose of the Companies Act, 2013, the proceedings of the meeting shall be deemed to take place at the registered office of the company situated at 18A & 18B, Jolly Maker Chambers II Nariman Point Mumbai MH 400021.
- 2. This EOGM is being convened in compliance with applicable provisions of the Companies Act, 2013 and the rules made thereunder; provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"); the provisions of General Circular No. 14/2020 dated April 8, 2020; General Circular No.17/2020 dated April 13, 2020; General Circular No. 20/2020 dated May 5, 2020 and General Circular no. 20/2021 dated December 08, 2021 and General Circular No. 3/2022 dated May 05, 2022 issued by Ministry of Corporate Affairs issued by the MCA (collectively referred to as "MCA Circulars"); and SEBI Circular dated May 13, 2022, ref SEBI/HO/CFD/CMD2/CIR/P/2022/62.
- 3. The helpline number regarding any query/assistance for participation in the EOGM through VC/OAVM is Tel: 022-49186175, Tel: 1800-222-990.
- 4. Since the EOGM is being conducted through VC/OAVM mode; there is no provision for appointment of proxies. Accordingly, appointment of proxies by the members will not be available.
- 5. Members are requested to participate on first come first serve basis, as participation through video conferencing is limited and will be closed on expiry of 15 (fifteen) minutes from the schedule time of the EOGM. However, the participation of members holding 2% or more is not restricted on a first come first serve basis. Members can login and join 15 (fifteen) minutes prior to the schedule time of meeting and window for joining shall be kept open till the expiry of 15 (fifteen) minutes after the scheduled time.
- 6. Members can raise questions in advance via email upto 48 hours prior to the meeting. However, it is requested to raise the queries precisely and in short to enable to answer the same.
- 7. An Explanatory Statement pursuant to Section 102(1) of the Companies Act, 2013, in respect of the Special Business to be transacted at the Extra-Ordinary General Meeting is annexed hereto.
- 8. Institutional / Corporate Shareholders (i.e. other than individuals / NRIs, etc.) are required to send a scanned copy (PDF/JPG Format) of its Board or governing body resolution / authorization etc., authorizing its representative to attend the EOGM through VC / OAVM on its behalf and to vote



- through remote e-voting. The said resolution/authorization shall be sent to the Company by email through its registered email address to the Scrutinizer ID narasimhan.b8@gmail.com.
- 9. In case of joint holders, the Member whose name appears as the first holder in the order of names as per the Register of Members of the Company will be entitled to vote at the EOGM.
- 10. Members who have not registered their e-mail addresses are requested to register the same with the Company's Registrars and Transfer Agents / Depository Participant(s) for sending future communication(s) in electronic form. The email addresses can be registered with the Depository Participant ("**DP**") in case the shares are held in electronic form and with the Registrar and Transfer Agent of the Company ("**RTA**") in case the shares are held in physical form.

Registration of Email ID:

- a) In case, the Shareholder's email ID is already registered with the Company/its Registrar & Share Transfer Agent / Depositories, log in details for e-voting are being sent on the registered email address.
- b) In case the Shareholder has not registered his/her/their emails address with the Company/its RTA / Depositories and or not updated the Bank Account mandate, the following instructions are to be followed:
 - i. Kindly log in to the website of the RTA, namely, M/s Datamatics Business Solutions Limited, https://www.datamaticsbpm.com/ under Investor Services > Email/Bank detail Registration fill in the details and upload the required documents and submit. OR
 - ii. In the case of Shares held in Demat mode: The shareholder may please contact the DP and register the email address and bank account details in the demat account as per the process followed and advised by the DP.
 - iii. Alternatively, Members may send an e-mail request to the email id: sunny_abraham@datamaticsbpm.com along with scanned copy of the signed request letter providing the email address, mobile number, self-attested PAN copy and Client Master copy in case of electronic folio and copy of share certificate in the case of physical folio.
- 11. Members seeking any information with regard to any matter to be placed at the EOGM are requested to write to the Company through an email on <u>cs.ho@advanihotels.com</u>.
- 12. Those Members who have registered themselves as a speaker will only be allowed to express their views/ask questions during the EOGM. The Company reserves the right to restrict the number of questions and number of speakers depending upon the availability of time, for the smooth and professional conduct of the EOGM. The Company has also provided the facility to the Members to ask questions to the panelist via an active chat-board during the EOGM and the same would be responded by the Company appropriately
- 13. To support the 'Green Initiative', the members who have not registered their email address are requested to register the same with the RTA / Depositories.
- 14. The business set out in the Notice will be transacted through remote e-voting system and the instructions and other information relating to remote e-voting provided by NSDL are given herein below in this Notice. In case of any queries or grievances in connection with remote e-voting, the



shareholders may write to the Registered Office address of the Company.

- 15. Members holding shares in physical form are requested to notify immediately changes, if any, in their address or bank mandate to the Company/Registrar & Share Transfer Agents (RTA) i.e., M/s Datamatics Business Solutions Limited quoting their Folio Number and Bank Account Details along with self-attested documentary proofs. Members holding shares in the dematerialized (electronic) form may update such details with their respective Depository Participants. The Company or its Registrars cannot act on any request received directly from the shareholders holding shares in electronic form for any change of bank particulars or bank mandates. Such changes are to be advised only to the Depository Participant of the shareholders.
- 16. Pursuant to MCA Circulars, a designated email address i.e. investorsqry@datamaticsbpm.com has been created by the Company so that the Members can convey their vote, when a poll is required to be taken during the Meeting on any resolution at such designated email address through their email addresses which are registered with the RTA / DP.
- 17. In compliance with the provisions of Section 108 of the Companies Act, 2013 read with the Companies (Management and Administration) Amendment Rules, 2014, the Company is pleased to provide the members to exercise their right to vote at Extra-Ordinary General Meeting of the Company by electronic means through E-voting facility provided through NSDL.
- 18. Mr. B Narasimhan, Proprietor, of M/s B N & Associates, Company Secretaries has been appointed as the Scrutinizer to scrutinize the e-voting process in a fair andtransparent manner. The Scrutinizer shall within a period not exceeding working 2 days from the conclusion of the general meeting period unblock the votes in the presence of at least 2 (two) witnesses, not in the employment of the Company and make a Scrutinizer's Report of the votes cast in favour or against, if any, and forward it to the Chairman and Managing Director of the Company.
- 19. The Results declared along with the Scrutinizer's Report shall be placed on the website of the Company at https://www.caravelabeachresortgoa.com immediately after the declaration of the Result by the Chairman and Managing Director of the Company or any person authorized by him in writing and shall be communicated to the BSE and NSE.

E- VOTING:

In compliance with the provisions of Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014 as amended by the Companies (Management and Administration) Amendment Rules, 2015 read with Regulation 44 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide members a facility to exercise their right to vote on business proposed to be transacted at the Extra-Ordinary General Meeting (EOGM) by electronic means and the business may be transacted through e-voting services. The facility of casting votes by the members using an electronic voting system from a place other than the venue of the EOGM, ("**remote e-voting**") will be provided by the RTA of the Company i.e. Datamatics Business Solutions Limited.

1. In view of the massive outbreak of the COVID-19 pandemic, social distancing is a norm to be followed and pursuant to the Circular No. 14/2020 dated April 08, 2020, Circular No.17/2020 dated April 13, 2020 issued by the Ministry of Corporate Affairs followed by Circular No. 20/2020 dated May 05, 2020 and Circular No. 02/2021 dated January 13, 2021 and all other relevant circulars issued from time to time, physical attendance of the Members to the EOGM venue is not required and general meeting be held through video conferencing (VC) or other audio visual means



(OAVM). Hence, Members can attend and participate in the ensuing EOGM through VC/OAVM.

- 2. Pursuant to the Circular No. 14/2020 dated April 08, 2020, issued by the Ministry of Corporate Affairs, the facility to appoint proxy to attend and cast vote for the members is not available for this EOGM. However, the Body Corporates are entitled to appoint authorised representatives to attend the EOGM through VC/OAVM and participate there at and cast their votes through evoting.
- 3. The Members can join the EOGM in the VC/OAVM mode 15 (fifteen) minutes before and after the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice. The facility of participation at the EOGM through VC/OAVM will be made available for 1000 members on first come first served basis. This will not include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc. who are allowed to attend the EOGM without restriction on account of first come first served basis.
- 4. The attendance of the Members attending the EOGM through VC/OAVM will be counted for the purpose of reckoning the quorum under Section 103 of the Companies Act, 2013.
- 5. Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Regulation 44 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 (as amended), and the Circulars issued by the Ministry of Corporate Affairs dated April 08, 2020, April 13, 2020 and May 05, 2020 the Company is providing facility of remote e-Voting to its Members in respect of the business to be transacted at the EOGM. For this purpose, the Company has entered into an agreement with National Securities Depository Limited (NSDL) for facilitating voting through electronic means, as the authorized agency. The facility of casting votes by a member using remote e-Voting system as well as venue voting on the date of the EOGM will be provided by NSDL.
- 6. In line with the Ministry of Corporate Affairs (MCA) Circular No. 17/2020 dated April 13, 2020, the Notice calling the EOGM has been uploaded on the website of the Company at https://www.caravelabeachresortgoa.com/investor-relation.html. The Notice can also be accessed from the websites of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com respectively and the EOGM Notice is also available on the website of NSDL (agency for providing the Remote e-Voting facility) i.e. www.evoting.nsdl.com.
- 7. EOGM will be convened through VC/OAVM in compliance with applicable provisions of the Companies Act, 2013 read with MCA Circular No. 14/2020 dated April 08, 2020 and MCA Circular No. 17/2020 dated April 13, 2020, MCA Circular No. 20/2020 dated May 05, 2020 and MCA Circular No. 2/2021 dated January 13, 2021.

THE INSTRUCTIONS FOR MEMBERS FOR REMOTE E-VOTING AND JOINING THE EXTRA ORDINARY GENERAL MEETING ARE AS UNDER:

The remote e-voting period begins on Saturday, December 17, 2022 at 9:00 A.M and ends on Monday, December 19, 2022 at 5:00 P.M. The remote e-voting module shall be disabled by NSDL for voting thereafter. The Members, whose names appear in the Register of Members / Beneficial Owners as on the record date (cut-off date) i.e. Friday, November 18, 2022, may cast their vote electronically. The voting right of Shareholders shall be in proportion to their share in the paid-up equity share capital of the



Company as on the cut-off date, being Friday, November 18, 2022.

How do I vote electronically using NSDL e-Voting system?

The way to vote electronically on NSDL e-Voting system consists of "Two Steps" which are mentioned below:

Step 1: Access to NSDL e-Voting system

A) Login method for e-Voting and joining virtual meeting for Individual Shareholders holding securities in demat mode:

In terms of SEBI circular dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual Shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are advised to update their mobile number and email Id in their demat accounts in order to access e-Voting facility.

Login method for Individual Shareholders holding securities in demat mode is given below:

Type of shareholders	Login Method
Individual Shareholders holding securities in demat mode with NSDL.	 Existing IDeAS user can visit the e-Services website of NSDL Viz. https://eservices.nsdl.com either on a Personal Computer or on a mobile. On the e-Services home page click on the "Beneficial Owner" icon under "Login" which is available under 'IDeAS' section, this will prompt you to enter your existing User ID and Password. After successful authentication, you will be able to see e-Voting services under Value added services. Click on "Access to e-Voting" under e-Voting services and you will be able to see e-Voting page. Click on company name or e-Voting service provider i.e. NSDL and you will be re-directed to e-Voting website of NSDL for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting. If you are not registered for IDeAS e-Services, option to register is available at https://eservices.nsdl.com. Select "Register Online for IDeAS Portal" or click at https://eservices.nsdl.com/SecureWeb/IdeasDirectReg.jsp Visit the e-Voting website of NSDL. Open web browser by typing the following URL: https://www.evoting.nsdl.com/either on a Personal Computer or on a mobile. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholder/Member' section. A new screen will open. You will have to enter your
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with NSDL), Password/OTP and a Verification Code as shown on the screen. After successful authentication, you will be redirected to NSDL Depository site wherein you can see e-Voting page. Click on company name or **e-Voting service provider i.e. NSDL** and you will be redirected to e-Voting website of NSDL for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting.

4. Shareholders/Members can also download NSDL Mobile App "NSDL Speede" facility by scanning the QR code mentioned below for seamless voting experience.

NSDL Mobile App is available on









Individual Shareholders holding securities in demat mode with CDSL

- 1. Users who have opted for CDSL Easi / Easiest facility, can login through their existing user id and password. Option will be made available to reach e-Voting page without any further authentication. The users to login Easi /Easiest are requested to visit CDSL website www.cdslindia.com and click on login icon & New System Myeasi Tab and then user your existing my easi username & password.
- 2. After successful login the Easi / Easiest user will be able to see the e-Voting option for eligible companies where the evoting is in progress as per the information provided by company. On clicking the evoting option, the user will be able to see e-Voting page of the e-Voting service provider for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting. Additionally, there is also links provided to access the system of all e-Voting Service Providers, so that the user can visit the e-Voting service providers' website directly.
- 3. If the user is not registered for Easi/Easiest, option to register is available at CDSL website www.cdslindia.com and click on login & New System Myeasi Tab and then click on registration option.



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	4. Alternatively, the user can directly access e-Voting page by			
	providing Demat Account Number and PAN No. from a e-			
	Voting link available on <u>www.cdslindia.com</u> home page.			
	The system will authenticate the user by sending OTP on			
	registered Mobile & Email as recorded in the Demat			
	Account. After successful authentication, user will be able			
	to see the e-Voting option where the evoting is in progress			
	and also able to directly access the system of all e-Voting			
	Service Providers.			
Individual Shareholders	You can also login using the login credentials of your demat account			
(holding securities in demat	through your Depository Participant registered with NSDL/CDSL			
mode) login through their	for e-Voting facility. upon logging in, you will be able to see e-			
depository participants	Voting option. Click on e-Voting option, you will be redirected to			
	NSDL/CDSL Depository site after successful authentication,			
	wherein you can see e-Voting feature. Click on company name or e-			
	Voting service provider i.e. NSDL and you will be redirected to e-			
	Voting website of NSDL for casting your vote during the remote e-			
	Voting period or joining virtual meeting & voting during the			
	meeting.			

Important note: Members who are unable to retrieve User ID/ Password are advised to use Forget User ID and Forget Password option available at abovementioned website.

Helpdesk for Individual Shareholders holding securities in demat mode for any technical issues related to login through Depository i.e. NSDL and CDSL.

Login type	Helpdesk details
Individual Shareholders holding	Members facing any technical issue in login can contact NSDL
securities in demat mode with NSDL	helpdesk by sending a request at evoting@nsdl.co.in or call at toll
	free no.: 1800 1020 990 and 1800 22 44 30
Individual Shareholders holding	Members facing any technical issue in login can contact CDSL
securities in demat mode with CDSL	helpdesk by sending a request at helpdesk.evoting@cdslindia.com
	or contact at toll free no. 1800 22 55 33

B) Login Method for e-Voting and joining virtual meeting for Shareholders other than Individual Shareholders holding securities in demat mode and Shareholders holding securities in physical mode:

How to Log-in to NSDL E-Voting website?

- 1. Visit the e-Voting website of NSDL. Open web browser by typing the following URL: https://www.evoting.nsdl.com/ either on a Personal Computer or on a mobile.
- 2. Once the home page of e-Voting system is launched, click on the icon "Login" which is available



under 'Shareholder/Member' section.

3. A new screen will open. You will have to enter your User ID, your Password/OTP and a Verification Code as shown on the screen.

Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at https://eservices.nsdl.com/ with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.

4. Your User ID details are given below:

Manner of holding shares i.e. Demat (NSDL or CDSL) or Physical	Your User ID is:	
a) For Members who hold shares in demat account with NSDL.	8 Character DP ID followed by 8 Digit Client ID	
	For example if your DP ID is IN300*** and Client ID is 12***** then your user ID is IN300***12*****.	
b) For Members who hold shares in demat account with CDSL.	16 Digit Beneficiary ID For example if your Beneficiary ID is 12********** then your user ID is 12************************************	
c) For Members holding shares in Physical Form.	EVEN Number followed by Folio Number registered with the company For example if folio number is 001*** and EVEN is 101456 then user ID is 101456001***	

- 5. Password details for Shareholders other than Individual Shareholders are given below:
 - a) If you are already registered for e-Voting, then you can user your existing password to login and cast your vote.
 - b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need to enter the 'initial password' and the system will force you to change your password.
 - c) How to retrieve your 'initial password'?
 - (i) If your email ID is registered in your demat account or with the Company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf



file. The password to open the pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for Shares held in physical form. The .pdf file contains your 'User ID' and your 'initial password'.

- (ii) If your email ID is not registered, please follow steps mentioned below in process for those Shareholders whose email ids are not registered.
- 6. If you are unable to retrieve or have not received the "Initial password" or have forgotten your password:
 - a) Click on "Forgot User Details/Password?" (If you are holding Shares in your demat account with NSDL or CDSL) option available on www.evoting.nsdl.com.
 - b) Physical User Reset Password?" (If you are holding Shares in physical mode) option available on www.evoting.nsdl.com.
 - c) If you are still unable to get the password by aforesaid two options, you can send a request at evoting@nsdl.co.in mentioning your demat account number/folio number, your PAN, your name and your registered address etc.
 - d) Members can also use the OTP (One Time Password) based login for casting the votes on the e-Voting system of NSDL.
- 7. After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.
- 8. Now, you will have to click on "Login" button.
- 9. After you click on the "Login" button, Home page of e-Voting will open.

Step 2: Cast your vote electronically and join General Meeting on NSDL e-Voting system.

How to cast your vote electronically and join the General Meeting on NSDL e-Voting system?

- 1. After successful login at Step 1, you will be able to see all the companies "EVEN" in which you are holding Shares and whose voting cycle and General Meeting is in active status.
- 2. Select "EVEN" of Company for which you wish to cast your vote during the remote e-Voting period and casting your vote during the General Meeting. For joining virtual meeting, you need to click on "VC/OAVM" link placed under "Join General Meeting".
- 3. Now you are ready for e-Voting as the Voting page opens.
- 4. Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of Shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted.
- 5. Upon confirmation, the message "Vote cast successfully" will be displayed.
- 6. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.



7. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.

General Guidelines for Shareholders:

- 1. Institutional Shareholders (i.e. other than individuals, HUF, NRIs etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution / Authority letter etc. with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by e-mail to narasimhan.b8@gmail.com with a copy marked to evoting@nsdl.co.in.
- 2. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password?" option available on www.evoting.nsdl.com to reset the password.
- 3. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and e-voting user manual for Shareholders available at the download section of www.evoting.nsdl.com or call on toll free no.: 1800 1020 990 and 1800 22 44 30 or send a request to Mr. Sanjeev Yadav at evoting@nsdl.co.in

Process for those Shareholders whose email ID's are not registered with the depositories for procuring user ID and password and registration of e mail ID's for e-voting for the resolutions set out in this Notice:

- 1. In case Shares are held in physical mode please provide Folio No., Name of Shareholder, scanned copy of the Share Certificate (front and back), PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) by email to our RTA at investorsqry@datamaticsbpm.com and mark cc to the Company at cs.ho@advanihotels.com.
- 2. In case Shares are held in demat mode, please provide DPID-CLID (16 digit DPID + CLID or 16 digit beneficiary ID), Name, client master or copy of Consolidated Account statement, PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) to our RTA at investorsqry@datamaticsbpm.com and mark cc to the Company at cs.ho@advanihotels.com. If you are an Individual Shareholders holding securities in demat mode, you are requested to refer to the login method explained at step 1 (A) i.e. Login method for e-Voting and joining virtual meeting for Individual Shareholders holding securities in demat mode.
- 3. Alternatively, Shareholder/members may send a request to evoting@nsdl.co.in for procuring user id and password for e-voting by providing above mentioned documents.
- 4. In terms of SEBI circular dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual Shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are required to update their mobile number and email ID correctly in their demat account in order to access e-Voting facility.

THE INSTRUCTIONS FOR MEMBERS FOR E-VOTING ON THE DAY OF THE EOGM ARE AS UNDER:

1. The procedure for e-Voting on the day of the EOGM is same as the instructions mentioned above for remote e-voting.



- 2. Only those Members/ Shareholders, who will be present in the EOGM through VC/OAVM facility and have not casted their vote on the Resolutions through remote E-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system in the EOGM.
- 3. Members who have voted through Remote e-Voting will be eligible to attend the EOGM. However, they will not be eligible to vote at the EOGM.
- 4. The details of the person who may be contacted for any grievances connected with the facility for e-Voting on the day of the EOGM shall be the same person mentioned for Remote e-voting.

INSTRUCTIONS FOR MEMBERS FOR ATTENDING THE EOGM THROUGH VC/OAVM ARE AS UNDER:

- 1. Member will be provided with a facility to attend the EOGM through VC/OAVM through the NSDL e-Voting system. Members may access by following the steps mentioned above for Access to NSDL e-Voting system. After successful login, you can see link of "VC/OAVM link" placed under "Join General meeting" menu against Company name. You are requested to click on VC/OAVM link placed under Join General Meeting menu. The link for VC/OAVM will be available in Shareholder/Member login where the EVEN of Company will be displayed. Please note that the members who do not have the User ID and Password for e-Voting or have forgotten the User ID and Password may retrieve the same by following the remote e-Voting instructions mentioned in the Notice to avoid last minute rush.
- 2. Members are encouraged to join the Meeting through Laptops for better experience.
- 3. Further Members will be required to allow Camera and use an Internet with a good bandwidth speed to avoid any disturbance during the meeting.
- 4. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use a Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- 5. Shareholders who would like to express their views/have questions may send their questions in advance mentioning their name demat account number/folio number, email id, mobile number at cs.ho@advanihotels.com. The same will be replied by the Company suitably.

EXPLANATORY STATEMENT UNDER SECTION 102 OF COMPANIES ACT, 2013

ITEM NUMBERS 1 & 4:

Re-appointment of Mr. Sunder G. Advani as Chairman & Managing Director of the Company and to approve his managerial remuneration for the period of two years from March 1, 2023 to February 28, 2025:

Section 196 (3) of the Companies Act, 2013 (as amended) read with Part-1 of Schedule V provides that no Company shall appoint or continue the employment of any person as Managing Director or Whole-time Director who has attained the age of 70 years unless it is approved by the Shareholders as a Special Resolution. Mr. Sunder G. Advani is of 83 years age on the date of this resolution.



Keeping in view that Mr. Sunder G. Advani is a well-known "Hotelier", has rich and varied experience in the Hotel Industry, it would be in the interest of the Company to continue his employment as Chairman and Managing Director of the Company.

Mr. Sunder G. Advani is the Promoter and Founder Chairman and Managing Director of Advani Hotels & Resorts (India) Limited (formerly known as Ramada Hotels (India) Limited) since 1987, which commenced operations in 1990, as a Joint Venture with the renowned Ramada International chain of hotels (now part of Wyndham Hotels, USA). Advani Hotels & Resorts (India) Limited owns and operates the 201 keys 5 Star Deluxe "Caravela Beach Resort, Goa".

He has completed his Bachelors in Business Administration from Temple University, USA. Thereafter, he was admitted to the MBA curriculum of the Wharton Business School, where he attended several MBA courses (especially in the field of Marketing). In addition, he attended several PDP (Professional Development Program) courses at Cornell University's School of Hotel Administration. He has a total of over 50 years' experience in building and managing hotels and flight-kitchens. He has worked for several years in the USA as an Economist / Consultant and held a senior position in Marketing with Continental Can Corporation at their headquarters in New York. After returning to Bombay in 1969 he obtained a franchise from the Memphis-based Holiday Inn's Inc. and was co-promoter and Executive Director of the Holiday Inn at Juhu beach in Bombay. Between 1972 and 1977, he received an Innkeepers Diploma from Holiday Inn University (USA) and received on the job training at various Holiday Inn hotels in USA. He helped in the building and marketing of hotels in Agra, Chennai and Colombo on behalf of Holiday Inns (USA). In 1983 he was appointed by Ramada International Hotels (USA) as the sole Representative for South Asia. He provided technical know-how to build and assist in the sales efforts of hotels in Mumbai, Chennai, Hyderabad and Colombo under the Ramada and Renaissance brands.

From 1970 till 1989 he was initially a Director and from 1979 Joint Managing Director of Plaza Hotels (P) Ltd, which owned and operated the 80 room Airport Plaza Hotel and Flight Kitchen at Bombay airport which is now known as Hotel Orchid, a part of Kamat Hotels.

He enjoys immense credibility as a Hotelier and is reputed in the industry for his right assessment of projects and their timely implementation.

He was selected by his peers for the lifetime achievement award which was received from the Director General of Tourism, Government of India in January, 2020. He is the recipient of the Hall of Fame Award at ITB Berlin in March 2000.

He has a deep understanding of the International and Indian hospitality industry and his proven track record coupled with broad-based business experience and strong leadership capability has enabled him to continue the growth of the Company. Recently he was invited by the Consulate of India in New York to address a seminar on Goa-India's Premier Tourist Destination. Based on his address made at the Consulate he was extended an invitation to attend and address a press conference organized to launch the 7th Annual Diwali Festival in Times Square, New York. At that gathering he released a special package for NRI's to stay at the Caravela Beach Resort, Goa and the Resort's photograph was also displayed on the tallest tower at Times Square, and that too at no cost to the Company because of his excellent relationship developed there with the organisers. He has written his first coffee table book titled 'Even Against All Odds' where he has traced his entire career in the hospitality and casino industry in India.

In 1993, he obtained for the Company's Hotel 'THE FIRST CASINO LICENSE' issued in India.

He also obtained approval in the year 2000 for the off-shore Casino of the Company's Subsidiary called Advani Pleasure Cruise Co. Pvt. Ltd.



In addition to being Chairman and Managing Director of Advani Hotels & Resorts (India) Limited, he is also involved in policy making institutions for growth of the Tourism and Hotel Industry in India.

He is a member (and Past Chairman) of the World Travel & Tourism Council ("WTCC (II)"). WTTC is a global authority on economic and social contribution for Travel & Tourism. WTTC promotes sustainable growth for the Travel & Tourism sector, working with governments and international institutions to create jobs, drive exports and generate prosperity. Council Members are the Chairs, Presidents and Chief Executives of the world's leading private sector Travel & Tourism businesses.

Since he is an active member of WTTC (II), he frequently travels to Delhi to attend meetings organized by WTTC (II) and also meet with Government Officials pertaining to tourism and hospitality issues.

He is also an active member of the USIBC (US India Business Council) which is a Washington DC based organization whose goal is to make business between the United States and India easier, more efficient, and more profitable. He frequently attends meetings and seminars organized by USIBC in India and USA as a voice for the hospitality industry.

He was also a Member, Regional President (Western India) of the Indo-American Chamber of Commerce (IACC). IACC is the apex bi-lateral Chamber synergizing India-US Economic Engagement. Today IACC has PAN India presence with around 1700 members, representing cross section of US and Indian Industry.

He is one of the Founding Members of Hotel Association of India (HAI), which plays a key role in securing the hotel industry its due place in India's economy, project its role as a contributor to employment generation and to build an image for this industry both within and outside the country.

He was appointed on the Goa State Level Promotion of Tourism Committee.

Past Remuneration Approved:

Period	Amount (Rs.)	Period	Amount (Rs.)	Period	Amount (Rs.)
01/03/2019		01/03/2020 to		01/03/2021 to	
to 29/02/2020	1,38,05,600	28/02/2021	1,47,14,600	28/02/2022	1,24,92,600

Remuneration proposed

Based on the recommendations of the Nomination & Remuneration Committee and the Audit Committee as approved by the Board of Directors, the Company proposes to pay remuneration to Mr. Sunder G. Advani as follows:

Period	Amount (INR)	Period	Amount (INR)
March 1, 2023 to February 29, 2024	1,50,00,000	March 1, 2024 to February 28, 2025	1,65,00,000

The remuneration proposed to be paid to Mr. Sunder G. Advani is reasonable as compared to the norms prevailing in the hospitality industry according to which the remuneration payable to a person of similar role, responsibility and stature as on date would be in the range of Rs. 150 lakhs to 180 lakhs per annum



per annum, as per the Compensation Benchmarking Study undertaken by industry experts, M/s Crowe Horwath HTL Consultants Private Limited in July 2022.

In terms of Regulation 17(6)(e)(i) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the fees or compensation payable to executive directors who are promoters or members of the promoter group, shall be subject to the approval of the shareholders by special resolution in general meeting, if the annual remuneration payable to such executive director exceeds Rs. 5 crores or 2.5% of the net profits of the listed entity, whichever is higher. Further, in terms of Schedule V of the Companies Act, 2013, where in any financial year during the currency of tenure of a managerial person, a company has no profits or its profits are inadequate, it may, pay remuneration to the managerial person not exceeding, the limits prescribed under Schedule V, unless a special resolution is passed. The thresholds provided in Regulation 17(6)(e)(i) and Schedule V may get crossed with the remuneration proposed to be paid to Mr. Sunder G. Advani during his proposed tenure of reappointment as Chairman and Managing Director of the Company.

The particulars of the proposed remuneration, perquisites and benefits payable to Mr. Sunder G. Advani are as follows:

Terms and conditions of re-appointment and remuneration:

Remuneration Terms

The Board of Directors have, pursuant to the recommendations of the Nomination and Remuneration Committee and the Audit Committee at their meetings held on November 14, 2022, approved the payment of remuneration to Mr. Sunder G. Advani, upon his re-appointment as Chairman & Managing Director for two years i.e., from March 1, 2023, subject to the approvals of the shareholders of the Company.

(A) **Remuneration Period:** 2 (two) years from March 1, 2023 to February 28, 2025.

(B) Fixed Compensation:

- (i) Fixed Compensation shall include Basic Salary, HRA, Company's Contribution to Provident Fund and Gratuity.
- (ii) The Basic Salary shall be Rs. 7,43,130 per month with such increases as may be decided by the Board of Directors or any committee thereof from time to time, but subject to maximum basic salary of Rs. 8,16,386 per month. The annual increments will be decided by the Board of Directors and will be merit based and after considering into account other relevant factors.
- (iii) Company leased accommodation, or House Rent Allowance in lieu thereof, subject to a maximum of 60% of the Basic Salary.
- (iv) The Company's contribution to Gratuity shall be according to the Gratuity Act and Company rules in force from time to time.

(C) Perquisites and Allowances:

In addition to the fixed compensation, Mr. Sunder G. Advani will be entitled to the following allowances, perquisites, benefits, facilities, amenities, subscriptions, memberships and programs subject to the relevant provisions of the Companies Act, 2013 (collectively called "**perquisites and allowances**").



These perquisites and allowances etc. will be granted to Mr. Sunder G. Advani in such form and manner as the NRC / the Audit Committee / the Board of Directors decide.

- (i) Payment / reimbursement of medical expenses for self and family members, subject to a maximum of one month's Basic Salary per annum, or two months Basic Salary over a period of two years, whichever is higher.
- (ii) Company car with driver and fuel reimbursement with associated expenses.
- (iii) Provision of telephone at residence and mobile phones with associated expenses. Provision of computer, laptop, and I-pad with associated expenses.
- (iv) Accommodation, boarding and lodging, etc. for self and family in the hotel.
- (v) Privilege Leave, on full pay and allowance, not exceeding 30 days in a financial year. In addition, Sick Leave and other leaves as per the rules of the Company or as approved by the NRC / the Board of Directors.
- (vi) Insurance policies such as Group Personal Accident Policy, Directors & Officers Liability Policy and Travel Insurance and any other insurance policies that may be decided by the NRC from time to time.
- (vii) Provision of one premium credit card and one corporate credit card.
- (viii) Such other, conferences, seminars, business-related events, business association memberships and club membership, as may be approved by the NRC or the Board of Directors from time to time.
- (ix) Club Membership valued at approximately Rs. 28 lakhs plus GST, as a total cost for his entire 2-year tenure with the Company.

Note: Perquisites shall be evaluated at actual cost or if the cost is not ascertainable, the same shall be valued as per the Income Tax Rules.

(D) Minimum Remuneration: In the event of absence or inadequacy of profits or if the Company incurs losses or has no profits in any year due to any internal and /or external reasons, Mr. Sunder G. Advani will be paid the aforesaid remuneration and perquisites as minimum remuneration for that financial year.

The Board is of the opinion that the Company will benefit from Mr. Sunder G. Advani's professional expertise, rich experience and detailed knowledge of the hotel industry and the Resort.

A copy of the draft Service Agreement shall be available for inspection at the Registered Office of the Company on all working days between 11.00 a.m. to 2.00 p.m. except on Saturdays, Sundays and public holidays.

The Nomination and Remuneration Committee and Audit Committee have recommended the aforesaid remuneration.



Statement as per item (iv) of third proviso of section II of part II of Schedule V to the Companies Act, 2013.

1. General Information:

- a. Nature of Industry: The Company is engaged in the Hotel Business and owns and operates the "Caravela Beach Resort", a Five-Star Deluxe Hotel in Goa. The business of the company is seasonal in nature
- b. Date or expected date of commencement of commercial production The Company commenced on July, 15, 1987 and started its commercial operations on December 4, 1990.
- c. In case of New Companies expected date of commencement of activities as per project approved by financial institutions appearing in the prospectus Not Applicable
- d. Financial Performance based on given indicators-

(Rs. In Lakhs, except EPS)

Sr. No.	Particulars	F Y 31.03.2020	F Y 31.03.2021	F Y 31.03.2022
1	Total Income	7,115.52	2,817.76	5,222.13
2	Profit After Tax (PAT)	1,126.16	(408.12)	650.81
3	EPS (Basic & diluted earnings per	2.44	(0.88)	1.41
	share)			

e. Foreign Investments or Collaborations:

The Company was incorporated on March 13, 1987, as Ramada Hotels (India) Limited. The company was promoted in technical and financial collaboration with Ramada (U.K) Ltd for setting up a 5-Star Luxury Resort on Colva Beach at Varca, Goa.

Foreign shareholding (NRIs' & Foreign bodies) in the Company as on March 31, 2022 is 0.08% of the Paid-up Equity Share Capital of the Company.

2. Information about the appointees:

a. Background details

Mr. Sunder G. Advani is the Promoter and Founder Chairman & Managing Director of Advani Hotels & Resorts (India) Limited (formerly known as Ramada Hotels (India) Limited) since 1987. Prior to this from 1983 –1997, Ramada Inc (USA) appointed him to find hotels in South Asia and build them to international standards and assist them in their marketing efforts. Further, on account of this association Ramada Inc agreed to invest 10% equity in this Company without insisting on a Management Contract in this regard. Further, between 1972-1977, Mr. Sunder G. Advani provided the identical services to Holiday Inns Inc (USA), the world's largest hotel chain, which trained him at hotels in Miami and Virginia after he completed the Innkeepers Diploma at Holiday Inn University which is a requirement for all General Managers. Furthermore, between 1971 and 1973, Mr. Sunder G. Advani was Executive Director of Holiday Inn located at Juhu Beach, Mumbai (now Novotel Mumbai) which was co-promoted by Mr. Sunder G. Advani. He has been a speaker at meetings in Las Vegas, Macau, Singapore, New York, and New Delhi. He is author of a coffee table book EVEN AGAINST ALL ODDS which covers his entire background. Ramada Renaissance Hotel commenced operations in 1990 as a Joint Venture with Ramada International chain of hotels (now part of Wyndham Hotels, USA). Advani Hotels & Resorts (India) Limited owns and operates the 201-key 5-Star Deluxe hotel now renamed as the 'Caravela Beach Resort Goa'.



Mr. Sunder G. Advani has completed his Bachelors in Business Administration in USA. He has a total of over 50 (fifty) years' experience in India in setting up overseeing and marketing of hotels in Agra, Chennai, Hyderabad, Mumbai & Colombo. He has been Chairman & Managing Director of hotels in Mumbai and Goa for 40 (forty) years.

b. Past Remuneration:

Period	Amount	Period	Amount	Period	Amount
	(Rs.)		(Rs.)		(Rs.)
01/03/2019 to		01/03/2020 to		01/03/2021 to	
29/02/2020	1,36,95,600	28/02/2021	1,25,36,423	28/02/2022	1,25,31,777

Past remuneration figures are mentioned after considering the Covid -19 related voluntary salary pay-cuts and reductions by Mr. Sunder G. Advani.

c. Recognition or Awards:

The resort owned by the Company without being a foreign brand is still classified as a 5-STAR Deluxe Hotel by the Ministry of Tourism, Government of India under the highest category of hotels. There are very few hotels that achieve the level which has been achieved by the resort owned by the Company and which is much reflected in the team headed by Mr. Sunder G. Advani. The resort owned by the Company has received numerous awards in the past. The awards were conferred because of the outstanding contribution of all the Directors of the Company headed by Mr. Sunder G. Advani and managerial personnel and other staff members.

Mr. Sunder G. Advani was selected by his peers for the Lifetime Achievement Award which was received from received from the Director General of Tourism, Government of India in January 2020.

He was also conferred with the Hall of Fame Award at ITB Berlin in March 2000.

d. Job Profile and his suitability:

Mr. Sunder G. Advani, Promoter-cum-Founder Chairman & Managing Director of the Company since 1987, in the hospitality industry, is a management consultant turned hotelier industry and has over 50 (Fifty) years of experience. He has a deep understanding of international hotel industry and Indian hospitality industry and his proven track record coupled with broad-based business experience combined with his strong leadership capability will enable him to continue the growth of the Company.

e. Remuneration Proposed:

The remuneration proposed to be paid to Mr. Sunder G. Advani from March 1, 2023 to February 29, 2024 is Rs 1,50,00,000 and from March 1, 2024 to February 28, 2025 is Rs. 1,65,00,000.

The said remuneration has been approved by the Board of Directors of the Company on the recommendation of the Nomination and Remuneration Committee and Audit Committee.

f. Comparative remuneration profile with respect to the industry, size of the Company, profile of the position and the person.



The remuneration proposed to be paid to Mr. Sunder G. Advani is very reasonable as compared to the norms prevailing in the hospitality industry according to which the remuneration payable to a person of similar stature as on date would be at least in the range of Rs.1.50 Crores to Rs. 1.80 Crores per annum.

g. Pecuniary relationship directly or indirectly with the Company or relationship with the managerial personnel or other director, if any –

Apart from the remuneration from the Company Mr. Sunder G. Advani does not have any direct or indirect pecuniary relationship with the Company or with key the managerial personnel.

Further, Mr. Sunder G. Advani is related to the following managerial personnel:

- Mr. Prahlad S. Advani, being the son of Mr. Sunder G. Advani and the CEO & Whole Time Director and one of the Key Managerial Personnel of the Company;
- Mrs. Menaka S. Advani being wife of Mr. Sunder G. Advani and a Non-Executive Director of the Company;
- Mr. Haresh G Advani, being the brother of Mr. Sunder G. Advani and Whole Time Director and one of the Key Managerial Personnel of the Company;
- Mrs. Nina H Advani, being Sister-in-Law of Mr. Sunder G. Advani and a Non-Executive Director of the Company.

3. Other Information:

a. Reason for inadequate profits:

The Company made a Net Profit of Rs. 6.31 crores in FY 2021-22 and for the period ended September 30, 2022 (ie., in the 6 months of FY 2022-23) has made a Net Profit of Rs. 8.92 crores.

Due to the eruption of COVID-19 and the spread of the global pandemic from March 2020, the hospitality industry went through significant turmoil. Our industry was one of most affected industries, due to the stringent lockdowns and travel advisories placed by almost all countries worldwide. The hotel was closed for guests from March 25, 2020 onwards till September 30, 2020 and again closed during the second wave of COVID-19, from May 5, 2021 till August 12, 2021. The closure of the hotel impacted the financials of the Company in the Financial Years 2020 - 2021 and 2021 - 2022, which resulted in an inadequacy of profits.

The Company's performance may get impacted due to the geo-political risks such as the Russia Ukraine war or an economic slowdown. There is a remote possibility of another variant of Covid-19, for which there is no vaccine available or people to not want to travel. Also, excessive rains in Goa may also impact the hotel industry in general in Goa.

b. Steps taken or proposed to be taken for improvement:

The Company has already followed a strategy to reduce the dependence on foreign tourists by relying primarily on domestic tourists. At one point in time the foreign tourists represented 50% of our total revenues and now the same account for less than 3%.

The Company believes that in case there is any turmoil in the world, the tourists in India will hesitate to travel abroad and there is an adequate Indian market to cover any drop in foreign tourists.



The Company has adopted a multi-pronged strategy to improve the financial performance and profits of the Company. On the one hand, the Company took numerous steps to reduce costs and on the other hand, numerous marketing initiatives were implemented to increase the yield of the Resort. High-yield market segments such as the Wedding segment were targeted etc. Weddings business is a large market in Goa and in case of any unusual and heavy downpour in rainfall, the Company has obtained permission to build a new Banquet Hall to cater to this market. The Company is also providing additional facilities for car parking in case guests decide to drive due to any disruption of air traffic. The Company is also making arrangements for catering to passengers coming on cruise ships in case the tourists prefer to come by sea due to disruption of air traffic.

These initiatives taken by the Company are yielding results (as seen in the audited/reviewed numbers) and the Company expects to improve the profitability in coming years. The re-starting of international flights to Goa from November 2022 will further boost the revenue and the yield of the Resort, as foreign customers have an average length of stay of 12 nights. To continue to obtain increased rates from customers, the Company is planning to renovate the Ocean-Front Wing of the Resort in 2023 and 2024.

The Company has made adequate efforts toward making a platform for its future activities and your Directors are confident about the future prospects of the Company and have a belief that Company's performances will improve in the years ahead.

c. Expected increase in productivity and profits in measurable terms

The profitability of the Company as per the projected estimates is increasing year-on-year for the next 5 (five) years.

The revenues of the hotel will increase substantially with the addition of the new Banquet Hall. Any increase in these revenues will result in a large increase in profits. There will be very little increase in operating costs and profits will increase immensely.

As a result of Covid-19, the Company has adopted measures to satisfy the customers by providing the same level of services with lesser employees, which will result in lower operational costs.

As we get increased business through our own website to fill the rooms, instead of paying high commission to travel agents, profits are likely to increase.

Particulars of directors seeking re-appointment pursuant to Regulation 36(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard-2

Name of Director	Mr. Sunder G. Advani
Director Identification Number (DIN)	00001365
Date of Appointment / Reappointment	March 1, 2023
Age	83 years
Date of Birth	December 28,1938





Qualification	Strategic Hospitality Management Financial Management				
	Courses				
	Cornell University (USA)				
	MBA courses at the Wharton Business School (USA)				
	B.S. – Business Administration, Temple University (USA)				
Expertise	Setting up and managing Hotels				
List of other Directorships of other	Nil				
listed companies					
Chairmanship / Membership of other	I. Chairman: Nil				
Committees of other listed companies	II. Member: Nil				
No. of Equity Shares held in the	94,25,893 (20.39% of Paid up Share Capital)				
Company					
Inter-se relationship between the	Brother-Mr. Haresh G. Advani, Executive Director				
Board Members and other Key					
Managerial Personnel	Wife- Mrs. Menaka S. Advani, Non-Executive Director				
	Son- Prahlad S. Advani, CEO & Whole Time Director				
	Brother's Wife - Mrs. Nina H. Advani, Non-Executive				
	Director				
No. of Board meetings attended	He attended 5 (Five) Board meetings during FY 2022-23.				
during the year					
Remuneration last drawn	Rs. 1,24,92,600 for FY 2021-22				
Details of remuneration sought to be	As set out above				
paid					

Mr. Sunder G. Advani holds 94,25,893 Equity Shares of the Company representing 20.39% of the paid-up share capital of the Company as on the date of this notice.

The Company has received all statutory disclosures / declarations from Mr. Sunder G. Advani, including (i) consent in writing to act as director in Form DIR-2, pursuant to Rule 8 of the Companies (Appointment & Qualification of Directors) Rules, 2014 (the "Appointment Rules"), and (ii) intimation in Form DIR-8 in terms of the Appointment Rules to the effect that he is not disqualified under sub-section (2) of Section 164 of the Companies Act, 2013. The Company has also received a notice under Section 160 of the Companies Act, 2013 from a member, intending to nominate the reappointment of Mr. Sunder G. Advani to the office of Chairman and Managing Director of the Company.

Members are requested to approve each of the items set out in item nos.1 and 4 of this Notice i.e. (i) the re-appointment of Mr. Sunder G. Advani as the Chairman and Managing Director of the Company being above 70 years; and (b) the remuneration of Mr. Sunder G. Advani during the tenure of his employment as Chairman and Managing Director of the Company, by way of a special resolution.

Except Mr. Sunder G. Advani himself, Mr. Prahlad S. Advani, Mr. Haresh G. Advani, Mrs. Nina H. Advani and Mrs. Menaka S. Advani (being his relatives), none of the other Directors or Key Managerial Personnel or their respective relatives, are in any way concerned or interested, financially or otherwise in Item Nos. 1 and 4 of this Notice.



ITEM NUMBERS 2 and 5

Re-appointment of Mr. Haresh G. Advani as an Executive Director of the Company and to approve his managerial remuneration for the period of two years from March 1, 2023 to February 28, 2025:

Section 196(3) of the Companies Act, 2013 (as amended) read with Part-1 of Schedule V provides that no Company shall appoint or continue the employment of any person as Managing Director or Whole-time Director who has attained the age of 70 years unless it is approved by the Shareholders as a Special Resolution. Mr. Haresh G. Advani is of 71 years of age on the date of this resolution.

Mr. Haresh G. Advani joined Mr. Sunder G. Advani and Ramada U.K to jointly promote Ramada Hotels (India) Limited in 1987. The company is now known as Advani Hotels & Resorts (India) Limited, which commenced operations in 1990, as a Joint Venture with the renowned Ramada International Chain of Hotels (Now known as Wyndham Hotels, USA). Advani Hotels & Resorts (India) Limited owns and operates the 201-key 5-Star Deluxe, 'Caravela Beach Resort Goa', on 23.11 acres of land in Varca Beach, South Goa

Mr. Haresh G. Advani is a graduate from the Cornell School of Hotel Administration, U.S.A. and has worked at the Belmonte Plaza, (Now W) in NYC.

Mr. Haresh G. Advani was the Promoter of a marketing and advertising agency in Dubai in the year 1978. After that company closed, Mr. Haresh G. Advani returned to India. Mr. Sunder G. Advani had already built and developed Plaza Hotels (P) Ltd in 1969, which owned and operated the 80 room Airport Plaza hotel and Flight Kitchen at Bombay airport, now known as Hotel Orchid, a part of Kamat Hotels. Mr. Sunder G. Advani offered to replace Mrs. Menaka S. Advani (who was a director of the fully operational Plaza Hotels (P) Limited) with Mr. Haresh G. Advani.

Past Remuneration Approved:

Period	Amount (Rs.)	Period	Amount (Rs.)	Period	Amount (Rs.)
01/03/2019 to 29/02/2020	92,03,737	01/03/2020 to 28/02/2021	98,09,733	01/03/2021 to 28/02/2022	83,28,400

Remuneration proposed:

Based on the recommendations of the Nomination & Remuneration Committee and the Audit Committee and as approved by the Board of Directors, the Company proposes to pay remuneration to Mr. Haresh G. Advani as follows:

Period	Amount (INR)	Period	Amount (INR)
March 1, 2023 to February 29, 2024	1,00,00,000	March 1, 2024 to February 28, 2025	1,10,00,000

The remuneration proposed to be paid to Mr. Haresh G. Advani is reasonable as compared to the norms prevailing in the hospitality industry according to which the remuneration payable to a person of similar role, responsibility and stature as on date would be in the range of Rs. 150 lakhs to 180 lakhs per annum, as per the Compensation Benchmarking Study undertaken by industry experts, M/s Crowe Horwath HTL Consultants Private Limited in July 2022.



In terms of Regulation 17(6)(e)(i) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the fees or compensation payable to executive directors who are promoters or members of the promoter group, shall be subject to the approval of the shareholders by special resolution in general meeting, if the annual remuneration payable to such executive director exceeds Rs. 5 crores or 2.5% of the net profits of the listed entity, whichever is higher. Further, in terms of Schedule V of the Companies Act, 2013, where in any financial year during the currency of tenure of a managerial person, a company has no profits or its profits are inadequate, it may, pay remuneration to the managerial person not exceeding, the limits prescribed under Schedule V, unless a special resolution is passed. The thresholds provided in Regulation 17(6)(e)(i) and Schedule V may get crossed with the remuneration proposed to be paid to Mr. Haresh G. Advani during his proposed tenure of re-appointment as Executive Director of the Company.

The particulars of the proposed remuneration, perquisites and benefits payable to Mr. Haresh G. Advani are as follows:

(A) Remuneration Period: 2 (two) years from March 1, 2023 to February 28, 2025.

(B) Fixed Compensation:

- (i) Fixed Compensation shall include Basic Salary, HRA, Company's Contribution to Provident Fund and Gratuity.
- (ii) The Basic Salary shall be Rs. 4,94,604 per month with such increases as may be decided by the Board of Directors or any committee thereof from time to time, but subject to maximum basic salary of Rs. 5,44,109 per month. The annual increments will be decided by the Board of Directors and will be merit based and after considering into account other relevant factors.
- (iii) Company leased accommodation, or House Rent Allowance in lieu thereof, subject to a maximum of 60% of the Basic Salary.
- (iv) The Company's contribution to Gratuity shall be according to the Gratuity Act and Company rules in force from time to time.

(C) Perquisites and Allowances:

In addition to the fixed compensation, Mr. Haresh G. Advani will be entitled to the following allowances, perquisites, benefits, facilities, amenities, subscriptions, memberships and programs subject to the relevant provisions of the Companies Act, 2013 (collectively called "**perquisites and allowances**").

These perquisites and allowances etc. will be granted to Mr. Haresh G. Advani in such form and manner as the NRC / the Audit Committee / the Board of Directors decide.

- (i) Payment / reimbursement of medical expenses for self and family members, subject to a maximum of one month's Basic Salary per annum, or two months Basic Salary over a period of two years, whichever is higher.
- (ii) Company car with driver and fuel reimbursement with associated expenses.
- (iii) Provision of telephone at residence and mobile phones with associated expenses. Provision of computer, laptop, and I-pad with associated expenses.



- (iv) Accommodation, boarding and lodging, etc. for self and family in the hotel.
- (v) Privilege Leave, on full pay and allowance, not exceeding 30 days in a financial year. In addition, Sick Leave and other leaves as per the rules of the Company or as approved by the NRC / the Board of Directors.
- (vi) Insurance policies such as Group Personal Accident Policy, Directors & Officers Liability Policy, Travel Insurance and any other insurance policies that may be decided by the NRC from time to time.
- (vii) Provision of one premium credit card and one corporate credit card.
- (viii) Such other, conferences, seminars, business-related events, business association memberships and club membership, as may be approved by the NRC or the Board of Directors from time to time.
- (ix) Club Membership valued at approximately Rs. 28 lakhs plus GST, as a total cost for his entire 2-year tenure with the Company.

Note: Perquisites shall be evaluated at actual cost or if the cost is not ascertainable, the same shall be valued as per the Income Tax Rules.

(D) Minimum Remuneration: In the event of absence or inadequacy of profits or incurs losses in any year due to any internal and /or external reasons, Mr. Haresh G. Advani will be paid the aforesaid remuneration and perquisites as minimum remuneration for that financial year.

The Board of Directors is of the opinion that the Company will benefit from his professional expertise, rich experience and detailed knowledge of the hotel industry and the Resort. The Board of Directors recommends the resolution to the Members for their acceptance and approval.

A copy of the draft Service Agreement shall be available for inspection at the Registered Office of the Company on all working days between 11.00 a.m. to 2.00 p.m. except on Saturdays, Sundays and public holidays.

The Nomination and Remuneration Committee and Audit Committee has recommended the aforesaid remuneration.

Statement as per item (iv) of third proviso of section II of part II of Schedule V to the Companies Act, 2013.

1. General Information:

- a. Nature of Industry: The Company is engaged in the Hotel Business and owns and operates the 'Caravela Beach Resort', a Five-Star Deluxe Hotel in Goa. The business of the company is seasonal in nature.
- b. Date or expected date of commencement of commercial production The Company commenced on July, 15, 1987 and started its commercial operations on December 4, 1990.
- c. In case of New Companies expected date of commencement of activities as per project approved by financial institutions appearing in the prospectus Not Applicable
- d. Financial Performance based on given indicators-



(Rs. In Lakhs except EPS)

Sr. No.	Particulars	F Y 31.03.2020	F Y 31.03.2021	F Y 31.03.2022
1	Total Income	7,115.52	2,817.76	5,222.13
2	Profit After Tax (PAT)	1,126.16	(408.12)	650.81
3	EPS (Basic & diluted earnings per share)	2.44	(0.88)	1.41

e. Foreign Investments or Collaborations:

The company was incorporated on March 13, 1987 as Ramada Hotels (India) Limited. The company was promoted in technical and financial collaboration with Ramada (U.K) Ltd for setting up a 5-Star Luxury Resort on Colva Beach at Varca, Goa.

Foreign shareholding (NRIs' & Foreign bodies) in the Company as on March 31, 2022 is 0.08 % of the Paid-up Equity Share Capital of the Company.

2. Information about the appointee:

a. Background details

Mr. Haresh G. Advani joined Mr. Sunder G. Advani and Ramada U.K. in Ramada Hotels (India) Limited in 1987 now known as Advani Hotels & Resorts (India) Limited

Mr. Haresh G. Advani has completed his Bachelors in Hotel Administration in USA. Mr. Haresh G. Advani has a total experience of around 45 years.

b. Past Remuneration paid:

Period	Amount (Rs.)	Period	Amount (Rs.)	Period	Amount (Rs.)
01/03/2019 to 29/02/2020	91,38,404	01/03/2020 to 28/02/2021	86,92,067	01/03/2021 to 28/02/2022	83,56,729

Past remuneration figures are mentioned after considering the Covid -19 related voluntary salary pay-cuts and reductions by Mr. Haresh G. Advani.

c. Recognition or Awards:

Not applicable.

d. Job Profile and his suitability:

Mr. Haresh G. Advani, Executive Director/ Whole Time Director of the Company since 1987, and has around 45 years of experience.

e. Remuneration Proposed:

The remuneration proposed to be paid to Mr. Haresh G. Advani is Rs. 1,00,00,000 from March 1, 2023 to February 29, 2024 and from March 1, 2024 upto February 28, 2025 is Rs. 1,10,00,000. The said remuneration has been approved by the Board of Directors of the Company on the recommendation of the Nomination and Remuneration Committee and Audit Committee.



f. Comparative remuneration profile with respect to the industry, size of the Company, profile of the position and the person.

The remuneration proposed to be paid to Mr. Haresh G. Advani is very reasonable as compared to the norms prevailing in the hospitality industry according to which the remuneration payable to a person of similar stature as on date would be at-least in the range of Rs.1.50 Crores to Rs. 1.75 Crores per annum.

g. Pecuniary relationship directly or indirectly with the Company or relationship with the managerial personnel, if any –

Apart from the remuneration from the Company Mr. Haresh G. Advani does not have any direct or indirect pecuniary relationship with the Company or with the key managerial personnel.

Further, Haresh G Advani is related to the following managerial personnel:

- Mrs. Nina H Advani, being wife of Mr. Haresh G Advani and a Non-Executive Director of the Company;
- Mr. Sunder G Advani, being the brother of Mr. Haresh G. Advani and Chairman and Managing Director and one of the Key Managerial Personnel of the Company;
- Mrs. Menaka S. Advani being Sister-in-Law of Mr. Haresh G. Advani and a Non-Executive Director of the Company;
- Mr. Prahlad S. Advani, being the Nephew of Mr. Haresh G Advani and the CEO & Whole Time Director and one of the Key Managerial Personnel of the Company.

3. Other Information:

a) Reason for Loss / Inadequate Profits:

The Company made a Net Profit of Rs. 6.31 crores in FY 2021-22 and for the period ended September 30, 2022 (i.e., in the 6 months of FY 2022-23) has made a Net Profit of Rs. 8.92 crores.

Due to the eruption of COVID-19 and the spread of the global pandemic from March 2020, the hospitality industry went through significant turmoil. Our industry was one of most affected industries, due to the stringent lockdowns and travel advisories placed by almost all countries worldwide. The hotel was closed for guests from March 25, 2020 onwards till September 30, 2020 and again closed during the second wave of COVID-19, from May 5, 2021 till August 12, 2021. The closure of the hotel impacted the financials of the Company in the Financial Years 2020 - 2021 and 2021 - 2022, which resulted in an inadequacy of profits.

The Company's performance may get impacted due to the geo-political risks such as the Russia Ukraine war or economic slowdown. There is a remote possibility of another variant of Covid-19, for which there is no vaccine available or people to not want to travel. Also, excessive rains in Goa may also impact the hotel industry in general in Goa.

b) Steps taken or proposed to be taken for improvement:

The Company has already followed a strategy to reduce the dependence on foreign tourists by relying primarily on domestic tourists. At one point in time the foreign tourists represented 50% of our total revenues and now the same account for less than 3%.



The Company believes that in case there is any turmoil in the world, the tourists in India will hesitate to travel abroad and there is an adequate Indian market to cover any drop in foreign tourists.

The Company has adopted a multi-pronged strategy to improve the financial performance and profits of the Company. On the one hand, the Company took numerous steps to reduce costs and on the other hand, numerous marketing initiatives were implemented to increase the yield of the Resort. High-yield market segments such as the Wedding segment were targeted etc. Weddings business is a large market in Goa and in case of any unusual and heavy downpour in rainfall, the Company has obtained permission to build a new Banquet Hall to cater to this market. The Company is also providing additional facilities for car parking in case guests decide to drive due to any disruption of air traffic. The Company is also making arrangements for catering to passengers coming on cruise ships in case the tourists prefer to come by sea due to disruption of air traffic.

These initiatives taken by the Company are yielding results (as seen in the audited numbers) and the Company expects to improve the profitability in coming years. The re-starting of international flights to Goa from November 2022 will further boost the revenue and the yield of the Resort, as foreign customers have an average length of stay of 12 nights. To continue to obtain increased rates from customers, the Company is planning to renovate the Ocean-Front Wing of the Resort in 2023 and 2024.

The Company has made adequate efforts toward making a platform for its future activities and your Directors are confident about the future prospects of the Company and have a belief that Company's performances will improve in the years ahead.

c) Expected increase in productivity and profits in measurable terms

The profitability of the Company as per the projected estimates is increasing year-on-year for the next 5 (five) years.

The revenues of the hotel will increase substantially with the addition of the new Banquet Hall. Any increase in these revenues will result in a large increase in profits. There will be very little increase in operating costs and profits will increase immensely.

As a result of Covid-19, the Company has adopted measures to satisfy the customers by providing the same level of services with lesser employees, which will result in lower operational costs.

As we get increased business through our own website to fill the rooms, instead of paying high commission to travel agents, profits are likely to increase.

Particulars of director seeking re-appointment pursuant to Regulation 36(3) of the SEBI (Listing Obligation and Disclosure Requirement) Regulations, 2015 and Secretarial Standard-2:

Name of Director	Mr. Haresh G. Advani
Director Identification	00001358
Number (DIN)	
Date of Appointment / Re-	March 1, 2023
appointment	
Age	71 years
Date of Birth	January 24, 1951
Qualification	Graduate from the Cornell School of Hotel Administration USA





Expertise	Domestic Sales and Print Media, Real estate matters		
List of other Directorships in	Nil		
listed companies			
Chairmanship / Membership	I. Chairman: Nil		
of other Committees of other	II. Member: Nil		
listed companies			
No. of Equity Shares held in	47,91,139 (10.37% of Paid up Share Capital)		
the Company			
Inter-se relationship between	Brother -Mr. Sunder G. Advani, Chairman and Managing Director		
the Board Members and other			
Key Managerial Personnel	Wife - Mrs. Nina H. Advani, Non-Executive Director		
	Brother's Wife - Mrs. Menaka S. Advani, Non-Executive Director		
	Nephew- Prahlad S. Advani, CEO & Whole Time Director		
No. of Board meetings attended during the year	He attended 5 (Five) Meetings during the FY 2022-23		
Remuneration last drawn	Rs. 83,28,400 for the FY 2021-22		
D. II. 6	A 1		
Details of remuneration sought to be paid	As set out above		

Mr. Haresh G. Advani holds 47,91,139 Equity Shares of the Company representing 10.37% of the paid up share capital of the Company as on the date of this notice.

The Company has received all statutory disclosures / declarations from Mr. Haresh G. Advani, including (i) consent in writing to act as director in Form DIR-2, pursuant to Rule 8 of the Appointment Rules, and (ii) intimation in Form DIR-8 in terms of the Appointment Rules to the effect that he is not disqualified under sub-section (2) of Section 164 of the Companies Act, 2013. The Company has also received a notice under Section 160 of the Companies Act, 2013 from a member, intending to nominate the reappointment of Mr. Haresh G. Advani to the office of Executive Director of the Company.

Members are requested to approve each of the items set out in item nos.2 and 5 of this Notice i.e. (i) the reappointment of Mr. Haresh G. Advani as the Executive Director of the Company being above 70 years; and (b) the remuneration of Mr. Haresh G. Advani during the tenure of his employment as Executive Director of the Company, by way of a special resolution.

Except Mr. Haresh G. Advani, himself, Mr. Sunder G. Advani, Mrs. Nina H. Advani, Mrs. Menaka S. Advani and Mr. Prahlad S. Advani (being his relatives), none of the other Directors or Key Managerial Personnel or their respective relatives, are in any way concerned or interested, financially or otherwise in Item Nos. 2 and 5 of this Notice.

ITEM NUMBER 3:

In terms of the second proviso to Section 197(1) of the Companies Act, 2013, the cumulative remuneration payable to the Managing Director and Whole-time director of a Company cannot exceed 10% of the net profits of the company in any financial year, unless approved by a special resolution. Further, as per the provisions of Section 197 read with Schedule V of the Companies Act, 2013, the total managerial remuneration payable by the Company to its directors, including to the managing director and whole-time director and manager, if any, in respect of any financial year may exceed 11% of the net profits of the



Company in any financial year, computed in the manner laid down in section 198 of the Companies Act, 2013, provided the same is approved by the members of the Company with a special resolution if there are inadequate profits or no profits. Further, in terms of Regulation 17(6)(e), the fees or compensation payable to executive directors who are promoters or members of the promoter group, shall be subject to the approval of the shareholders by special resolution in general meeting, if the aggregate annual remuneration to such directors exceeds 5% of the net profits of the listed entity.

It has generally been observed that in the hotel industry, even if a loss is occurred by the hotel, its managerial personnel will receive a remuneration.

It has generally been observed that in the 5-Star Deluxe category of hotels in the industry, a hotel promoter generally gives the management of the hotel to an Indian brand (such as Taj Hotels, Oberoi Hotels, etc.) or gives away the management to a foreign hotel chain (such as Hyatt, Hilton, IHG, Marriott, Accor etc.).

However, in the abovementioned cases, the promoter still receives a significant salary, even though a bulk of the work is done by the Management Company. In addition, the Indian or Foreign Hotel Chain still takes its management fees irrespective of any potential losses to the hotel.

The fees of a Management Contract range depending on the property, but in general, they are approximately 2% to 3% of Total Revenue, plus 8% to 10% of the Gross Operating Profit, plus Marketing fees of 1% to 2% of Total Revenue, plus additional Technology Fees and System-wide reimbursable fees. All these various fees total to approximately 6% to 9% of Total Revenue, depending on the negotiations with the hotel chain and depending on the location of the hotel and the performance of the hotel.

In the case of Advani Hotels & Resorts (India) Ltd., the three Whole-Time Directors are saving the abovementioned fees, by managing the hotel directly, which the Company would otherwise have to bear,.

The fees saved are in the range of Rs. 5.0 crores to Rs. 8.0 crores per annum, (considering the projected total revenue of over Rs. 90.0 crores in the current financial year). The three Whole-Time Directors will draw a much lower collective renumeration when compared to the potential fees and costs of a Management Contract of a hotel chain.

Accordingly, based on the recommendations of the Nomination and Remuneration Committee and the Audit Committee, the Board of Directors in its meeting held on November 14, 2022 considered the proposal to increase the remuneration payable to Mr. Sunder G. Advani and Mr. Haresh G. Advani upon their reappointment as Chairman & Managing Director and Executive Director respectively, subject to their reappointment and remuneration being approved by the shareholders.

The remuneration of Mr. Prahlad Advani, CEO and WTD of the Company, was already approved by the shareholders in their meeting held on August 25, 2022. Consequently, (i) the cumulative limit of remuneration payable to Mr. Sunder G. Advani, Chairman & Managing Director, Mr. Haresh G. Advani, Executive Director and Mr. Prahlad Advani, the CEO& Whole Time Director, is expected to potentially exceed 10% the net profits of the Company in a financial year; and (ii) the overall managerial limit payable to all directors of the Company could also potentially exceed 11% of the net profits of the Company in a financial year, computed in the manner laid down in section 198 of the Companies Act. Therefore, the Board, on the recommendation of the Nomination and Remuneration Committee and the Audit Committee and subject to the approval of the shareholders, approved (i) the increase of the collective remuneration payable to the Managing Director, all Whole-Time Directors and Manager of the Company from 10% to 15% of the net profits of the Company in a financial year commencing with the financial year 2022 -23;



and (ii) increase of the overall managerial remuneration payable to all directors of the Company, from 11% to 15% of the net profits of the Company computed in the manner laid down in section 198 of the Companies Act.

The Nomination and Remuneration Committee feels that when the experienced promoters are operating the Caravela Beach Resort, then they should also be incentivized appropriately, especially when the Company has earned profits during the immediately preceding financial years and as on September, 2022 in the current financial year has earned profits.

Financial Performance of the Resort and the Company:

(Rs. in Million)

Particulars	Half Year ended September 2022	Half Year ended September 2021	Half Year ended September 2020	Half Year ended September 2019
Total Income	399.1	78.9	3.1	283.1
EBITDA	135.2	-64.3	-96.9	22.8
EBITDA %	33.9%	-81.5%	-3125.8%	8.1%
Net Profit After Tax	89.2	-60.3	-85.4	4.1
Liquid Fund Reserves	325.6	87.7	41.7	111.5

^{* (}after interim dividend pay-out of Rs. 64.7 million in June 2022)

As can be seen from the above table, the Company's operational performance / efficiency has improved significantly from the pre-COVID year of 2019. The financial results for the half year ended September 2022 are the best half yearly results ever achieved by the Company. It is pertinent to note that these outstanding financial performances have been achieved after the COVID-19 period, due to the streamlining measures and revenue management decisions implemented by the management.

Based on the good performance achieved in 2021 - 2022, the Company was able to declare a 70.0% dividend for the Financial Year 2021 - 2022. By contrast, a lot of hotel companies have still not been able to turn the corner from the loss-making period of 2020 - 2021, due to the adverse effects of COVID-19 on the hospitality industry.

It is pertinent to note that in the half year ended September 2022, the Company has achieved an EBITDA of approximately Rs. 135.2 million on a turnover of approximately Rs. 399.1 million. By contrast, prior to COVID-19, in the entire Financial Year of 2019 – 2020, the Company had an EBITDA of approximately Rs 180.2 million, on total income of Rs.711.6 million.

Thus, the EBITDA of Rs. 135.2 million achieved during the half year ended September 2022 is approximately 75% of the annual pre-COVID EBITDA of Rs. 180.2 million that was achieved over the entire Financial Year of 2019 - 2020 and this significant increase in the EBITDA has been accomplished in a quarter that is not the peak-season of Goa!

Therefore, given the financial performance of the Company, the adequate financial reserves of the Company, the debt-free nature of the Company and the dividends paid to all shareholders of the Company, there is a clear rationale for justifying the increase in the salary proposed to be paid to Mr. Sunder G. Advani and Mr. Haresh G. Advani as proposed in Item Nos. 4 and 5 respectively.



Accordingly, based on the recommendations of the Nomination and Remuneration Committee and the Audit Committee, the Board of Directors in its meeting held on November 14, 2022 considered the proposal to increase the remuneration payable to Mr. Sunder G. Advani and Mr. Haresh G. Advani upon their reappointment as Chairman and Managing Director and Executive Director respectively, subject to their reappointment and remuneration being approved by the shareholders. The remuneration of Mr. Prahlad Advani, CEO and WTD of the Company, was approved by the shareholders in their meeting held on August 25, 2022.

Consequently with the remuneration proposed for to Mr. Sunder G. Advani and Mr. Haresh G. Advani and the remuneration approved for Mr. Prahlad Advani, CEO and WTD of the Company, (i) the cumulative limit of remuneration payable to Mr. Sunder G. Advani, Chairman & Managing Director, Mr. Haresh G. Advani, Executive Director and Mr. Prahlad Advani, the CEO& Whole Time Director, is expected to potentially exceed 10% of the net profits of the Company in a financial year; and (ii) the overall managerial limit payable to all directors of the Company could also potentially exceed 11% of the net profits of the Company in a financial year, computed in the manner laid down in section 198 of the Companies Act, 2013. Therefore, the Board, on the recommendations of the Nomination and Remuneration Committee and the Audit Committee and subject to the approval of the shareholders, approved (i) the increase of the collective remuneration payable to the Managing Director and all Whole-Time Directors of the Company from 10% to 15% of the net profits of the Company in a financial year commencing from the financial year 2022 -23 onwards; and (ii) increase of the overall managerial remuneration payable to all directors of the Company, from 11% to 15% of the net profits of the Company computed in the manner laid down in section 198 of the Companies Act, 2013 commencing from the financial year 2022 -23 onwards.

Members are requested to approve the resolution as set out in Item No. 3 of this Notice by way of a special resolution.

Except Mr. Sunder G. Advani, Mr. Haresh G. Advani, Mr. Prahlad S. Advani, Mrs. Nina H. Advani and Mrs. Menaka S. Advani none of the other Directors or Key Managerial Personnel or their respective relatives are in any way concerned or interested, financially or otherwise in the aforesaid resolution.