



CONTINUING STABILITY

ARIHANT
SUPERSTRUCTURES LTD.
CONTINUING STABILITY

06th February, 2021

Corporate Relations Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 Scrip Code: 506194 Class of Security: Equity	Listing Compliance Department National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai - 400 051 Symbol: ARIHANTSUP Series: EQ
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Dear Sir/Madam,

Sub: Investor Presentation of the Financial Results for the Quarter ended 31st December, 2020.

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find the attached herewith the Investor Presentation for the Quarter ended 31st December, 2020.

Kindly take the same in your records and inform the Stakeholders accordingly.

Thanking You

Yours Faithfully

For Arihant Superstructures Limited

Deepak Lohia
Chief Financial Officer



Enclosed: a/a

L51900MH1983PLC029643

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ARIHANT
SUPERSTRUCTURES LTD.
CONTINUING STABILITY

ASL Investor Presentation

Q3-FY21

NSE : ARIHANTSUP
BSE : 506194
BLOOMBERG : ARSU:IN

ASL believes REAL ESTATE is a retail product with a flavour of an Asset Class.

Cautionary Statement and Disclaimer

The views expressed here may contain information derived from publicly available sources that have not been independently verified.

No representation or warranty is made as to the accuracy, completeness, reasonableness or reliability of this information.

Any forward looking information in this presentation including, without limitation, any tables, charts and/or graphs, has been prepared on the basis of a number of assumptions which may prove to be incorrect.

This presentation should not be relied upon as a recommendation or forecast by Arihant Superstructures Limited and any of their subsidiaries and cannot be relied upon as a guide to future performance.

This presentation contains 'forward-looking statements' – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as 'expects,' 'anticipates,' 'intends,' 'plans,' 'believes,' 'seeks,' or 'will.'

Forward-looking statements by their nature address matters that are, to different degrees, uncertain. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements. We caution you that reliance on any forward-looking statement involves risk and uncertainties, and that, although we believe that the assumption on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate and, as a result, the forward-looking statement based on those assumptions could be materially incorrect.

This presentation is not intended, and does not, constitute or form part of any offer, invitation or the solicitation of an offer to purchase, otherwise acquire, subscribe for, sell or otherwise dispose of, any securities in Arihant Superstructures Limited or any other invitation or inducement to engage in investment activities, nor shall this presentation (or any part of it) nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision.

The data is as of 31st Dec 2020.

Commenting on the real estate sector, **Mr. Ashok Chhajer, CMD** of Arihant Superstructures said, “We are overwhelmed by the end-user demand in the last 5 months that we clocked record sales of **551 units in Q3FY21**, the highest quarterly sales till date. It’s been a combination of various factors such as a need for well designed homes with best facilities induced by WFM culture, lowest ever home loan rates, attractive real estate prices and above all the thoughtful sops on stamp duty & registration provided by the Govt. of Maharashtra which acted as a catalyst. Affordable Housing Inventory across players have reduced and we should witness new launches in that space. The Economic Survey projecting a 11% GDP growth for 2022 whereas the real estate sector is expected to contribute 13% of GDP by 2025, signifying that it should remain on a firm wicket in the foreseeable future”.

- One of the Largest real estate player in **Affordable Housing since 2009** consisting of its **92% portfolio** in affordable and mid income housing and having projects in hand for **next 5 years**
- ASL has an edge in its operational areas – Navi Mumbai, MMR and Jodhpur regions
- Delivered **10000** homes worth **8.0 Mn Sq. ft.** across 52 projects over past 2 decades by the Group
- Projects in hand of 13,500+ homes worth 12.5 Mn Sq. ft. across 20+ projects/phases over next 5 years
- Quality of construction is achieved by **Standard Operation Processes (SOPs)**, Low overheads, Efficient construction cost and timely completion.
- Impeccable record of planning and execution of projects backed by **Professional Management.**

Company Profile

1. A leading real estate company focused on Affordable Luxury Segment
2. Strong execution track record of project completion
3. Strong brand recognition in high growth markets of Navi Mumbai – MMR and Jodhpur
4. Fully paid up land bank for projects to be executed in the next 5 years

On Going & future Projects

13,500+ Homes
under construction



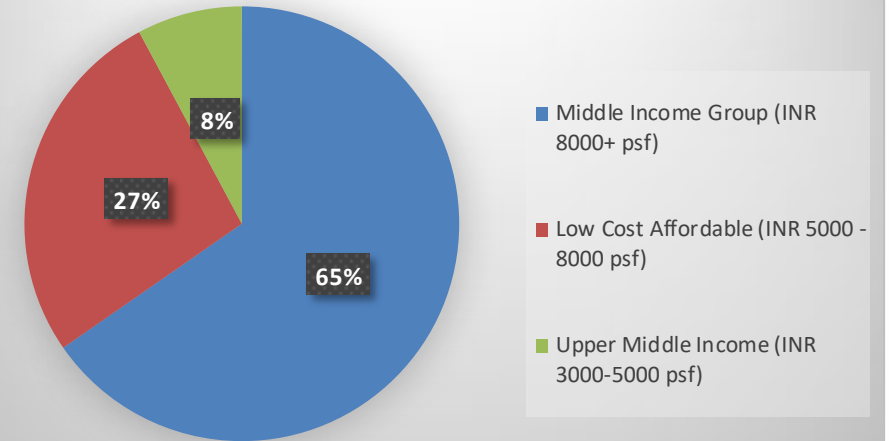
12.5 mn sq.ft.
under development



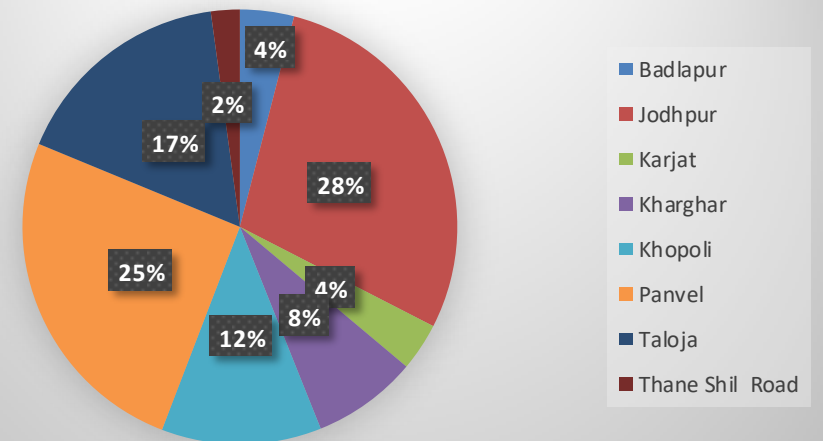
20+ Landmark Projects/ phases
under execution



CATEGORY-WISE PROJECT PROFILE

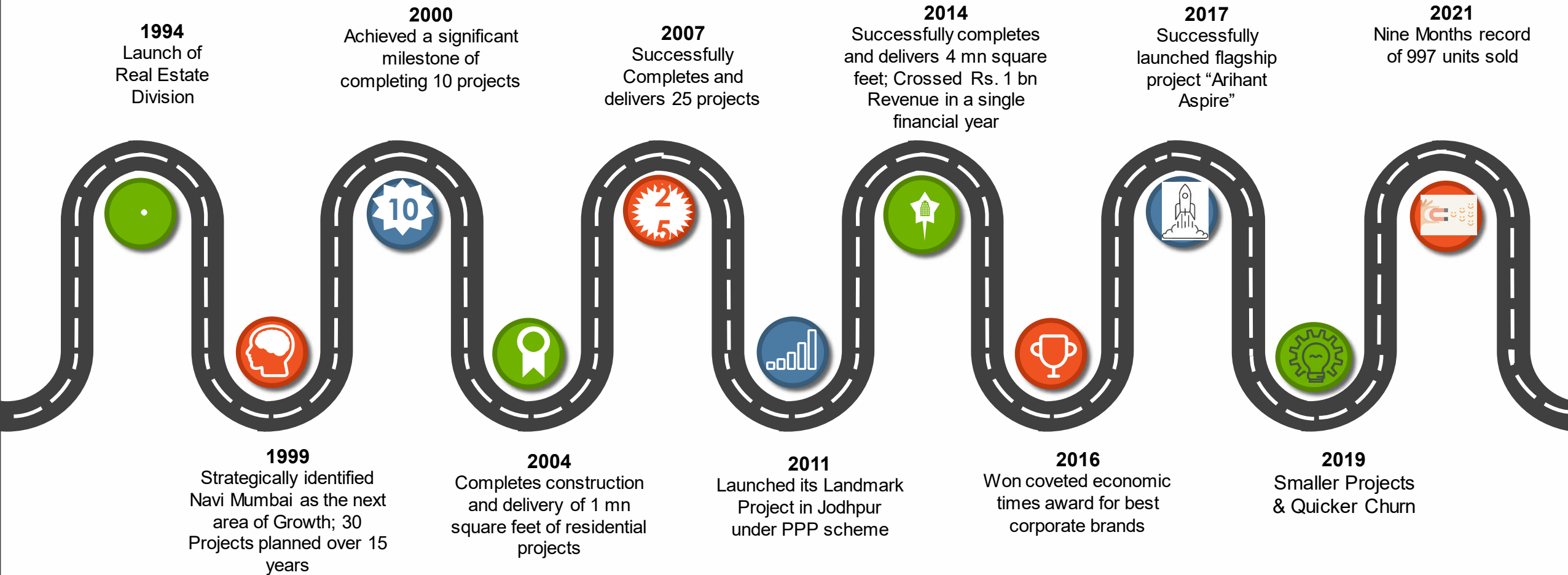


Area Wise Project Portfolio





Our Value Creation Journey



Ashok Chhajer, *Promoter, CMD*

- Over 4 decades experience includes 2.5 decades in the real estate business
- Prior experience ranging from textile, oil refinery to real estate financing
- At Arihant, he oversees corporate strategy, project design and land acquisition functions

Nimish Shah, *Whole-Time Director*

- A civil engineer with over 26 yrs experience in construction
- Earlier association with Hiranandani group and Soham Group, Thane
- Responsible for Planning and Execution, project estimation, Infrastructure and site organization of projects

Virendra Mittal, *Independent Director*

- IIT Alumnus and a fellow chartered engineer
- Vast experience in construction, real estate, power plants, mining and highway projects
- Ex-government employee with Rajasthan

Chandra Iyengar *Independent Director*

- 1973 batch IAS Officer
- Led several departments in GOM and GOI, such as Women & Child Development, Higher Technical Education, Rural Development and Health.
- Was Additional Chief Secretary-Home dept. for GOM. Served as Chairperson for the Maharashtra Energy Regulatory Commission.

Raj Narain Bharadwaj, *Independent Director*

- Over 38 years of experience in economics, banking, finance and portfolio management
- Former Chairman and Managing Director of Life Insurance Corporation of India
- Also a former Member of the Securities Appellate Tribunal

Divya Momaya, *Additional Women independent Director*

- Over 16 years of experience and has been into whole time Company Secretarial Practice for more than 12 years.
- She was IPO team member of Bombay Stock Exchange.

Akshay Agarwal, *Director - Procurement*

- Dual specialization in Marketing and Logistics from Ohio State University, Columbus USA
- At Arihant, he is involved in Purchase, Procurement as well as Collection and Recovery.

Abhishek Shukla, *Chief Strategy Officer*

- MBA (Finance) and CFA (USA) with 15 years experience in P&L Management, Fund Raising, Corporate Finance, Business Development/ Project Acquisitions, Market Mapping & Expansion and Investment Banking.
- Deeply involved in Corporate strategies, Project acquisitions, fund raising & investor relations and process improvements

Deepak Lohia, *CFO*

- CA, having 23 years of experience in the areas of Taxation, Accounts & Finance. Worked with ABG Shipyard, Runwal Group.
- Responsible for Corporate Finance, Internal Controls, Budgeting & Forecasting

Parth Chhajer, *Head Sales*

- Graduated from The Pennsylvania State University with a Bachelors of Science in Economics and a Minor in Business.
- Currently he is responsible for Sales, Marketing & Product Design at Arihant

Ravindra Parakh *Head – Accounts*

- CA, having 11 years experience in areas of Taxation, Accounts & Finance.
- Responsible for Accounts and taxation – both direct and indirect of the group

Govind Rao, *Company Secretary*

- A Company Secretary with experience in corporate affairs and legal framework
- Specialization in corporate law, corporate governance and SEBI related matters .

Sales Highlights

Bookings of 551 Units equivalent to 531,827 sq. ft. amounting to INR 236.50 Crores

Construction Highlights

Construction **throughput** has surpassed Pre-covid levels across all projects.

Financials

Collection for Q3FY21 stands at INR 109.36 Crores
Total debt reduced by INR 26 Crores in Q3FY21

New Phase Launches in FY21

Sr. No	Project/Phase	Location	Flats	Tentative Timeline	Category
1	Arihant 4Anaika	Taloja	42	Launched in Q1FY21	Affordable Housing
2	Arihant Anmol	Badlapur	100	Launched in Q2FY21	Affordable Housing
3	Arihant Aspire (New Phase)	Panvel	528	Q4FY21	Mid-Income Housing
4	Arihant 5Anaika	Taloja	350	Q4FY21	Affordable Housing
5	Arihant Amisha	Taloja	550	Q4FY21	Affordable Housing
6	Arihant Clan Aalishan (New Phase)	Kharghar	138	Q4FY21	Premium Housing
7	Arihant Aloki	Karjat	150	Q4FY21	Affordable Housing
Total			1858		

Note: The above is subject to approvals being received in stipulated timelines

**Social Development
by supporting Rural
infrastructure, School
etc**

**Water Preservation
by Rain water
harvesting & STP and
Energy Conservation
measures**

**Solar water heating
system, energy
efficient lighting and
use of low VOC
paints & adhesives**

**Economic
Development by
working with SME
vendors & employing
local people**

**Participation in
Government policy
formulation for
sustainable urban
development**

**Eco-friendly
construction
practices, waste
segregation &
composite wood**

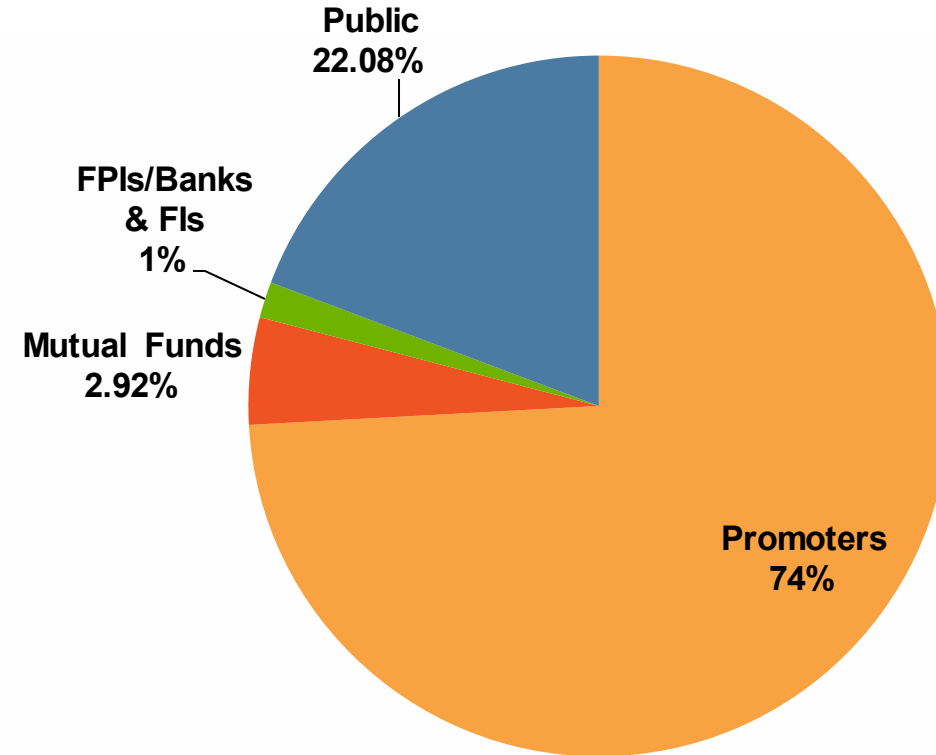
- Providing Ration to all laborers & their families staying at the sites during the Lockdown
- Grant to Shri Maruti Mandir Trust (Palaspe) for education & livelihood enhancement projects
- Construction of Road at Ekatpada village
- Construction of Road at Koynaville village

FINANCIAL SNAPSHOT

Capital Market Details

BSE Scrip Code	506194
NSE Trading Symbol	ARIHANTSUP
Bloomberg Code	ARSU:IN
GICS Sector	Real Estate
Market Cap as on 31 st Dec, 2020 (sources NSE closing price)	INR 1350.05 Mn
52 Week High	INR 39.35
52 Week Low	INR 15.75

Shareholding Pattern



Key Investment Highlights

Strategically Well-positioned In High Growth Markets


Significant Monetization Yet To Come

Large Land Bank Acquired At Low Cost


Project Funding Secured

Strong Focus On Corporate Governance

Superior Growth Profile

 Navi Mumbai – 2nd Best Place in terms of ease of living Index in India rated recently

 Top 3 Growth Centres in India

 Jodhpur – strong migrant inflow from around western Rajasthan



• At an inflexion point; strong future cash flows



• Average purchase price of around Rs. 250/sq ft



• INR 1.33 billion secured loans

• 11 out of our 15 projects are self sustainable and we have NOT taken secured loans against these projects



• Industry leading disclosure standards

• Strong board composition



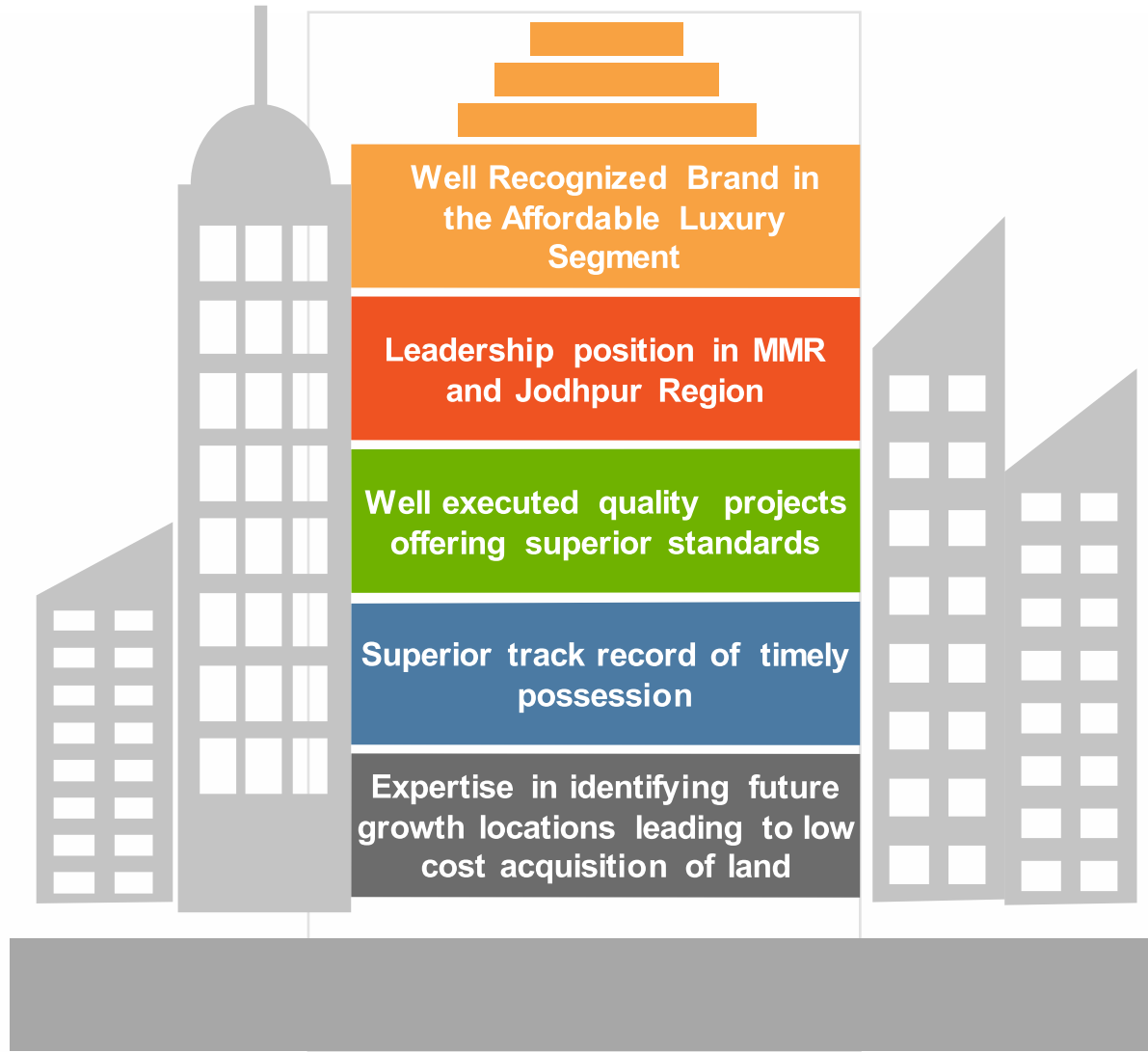
• ~12.5 mn sq feet under development – spread between MMR and Jodhpur



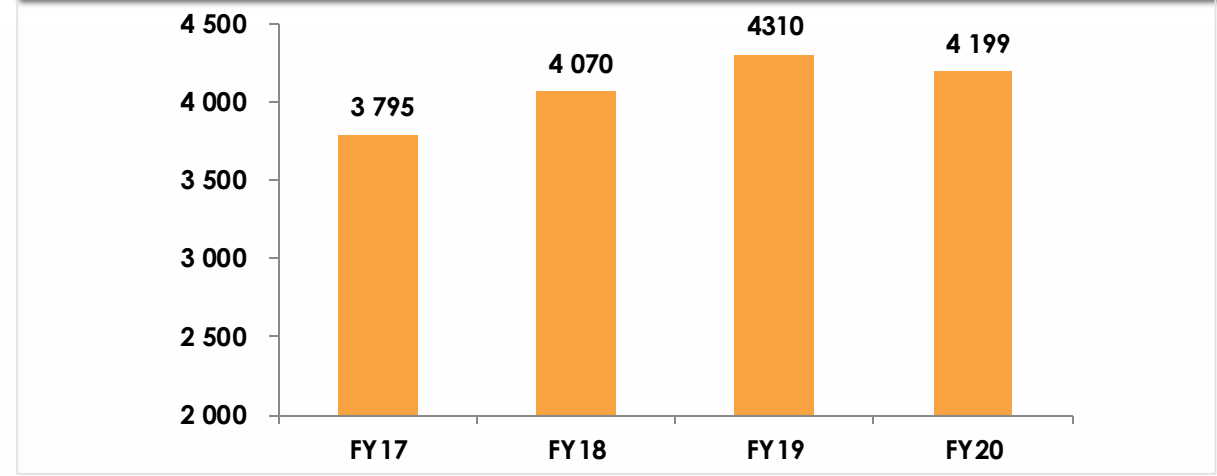
• Projects showing good traction - in both sales and execution

Superior Track Record With Strong Brand Recall

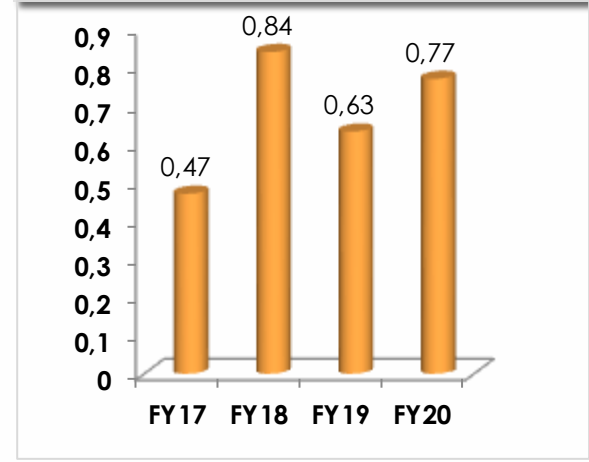
Key Strengths



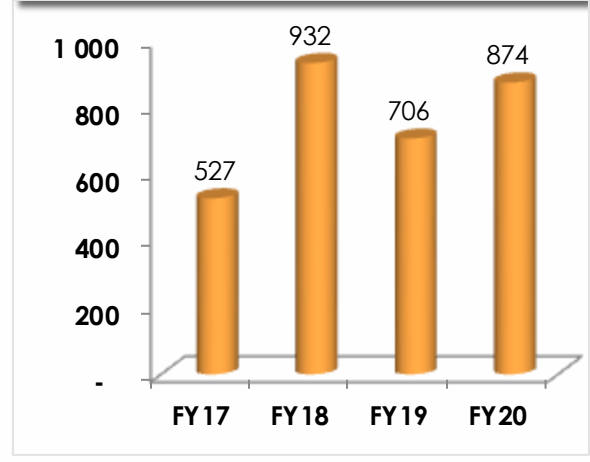
Average Sales Rate (INR per sq.ft.)



Area Booked (mn sq.ft)



Units Sold





Strategic Land Acquisition

- Land acquired at historical prices
- Honest and credible dealing with land owners making Arihant a preferred buyer



Superior cash flow management

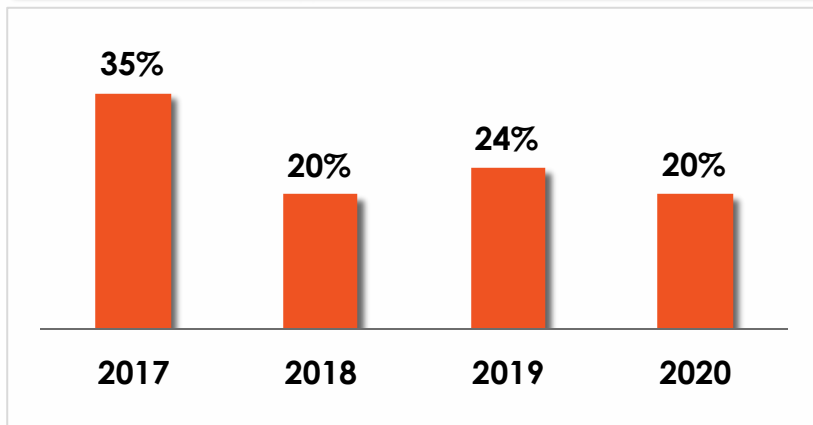
- 15% -20% launch sales target
- Adoption of DM model
- Low inventory model
- Sales targeted to be completed before project completion



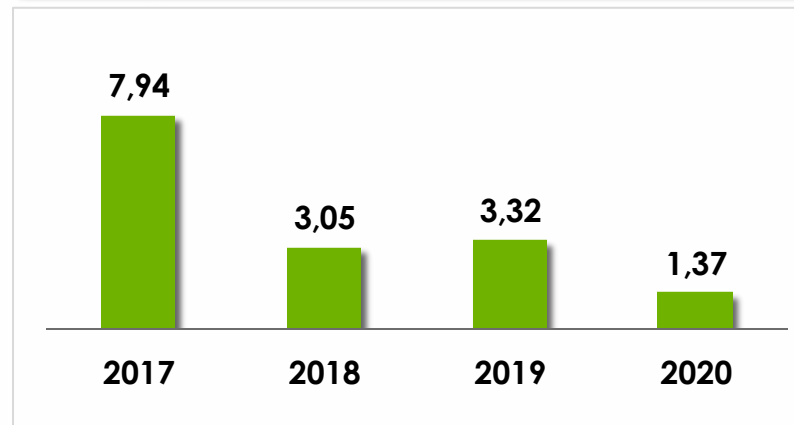
Strong Risk Management and Internal Audits

- Strong and independent board with industry experts
- Strong internal audit

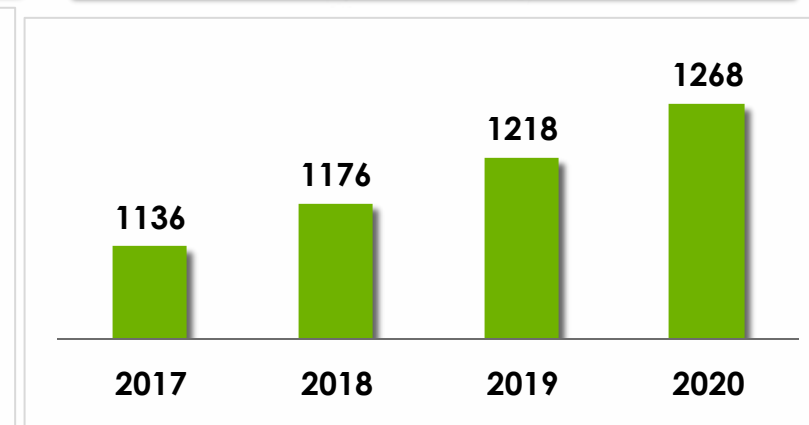
EBIDTA Margin



EPS (Rs/Share)



Net Worth (INR Mn)



Project Status : MUMBAI - MMR



Mumbai Project	Location	Total Area with Common Area	Area Sold (SqFt)	Area Unsold (Sq.Ft)	% Area Sold	Total Units	Units Sold	Units Unsold	% Units Sold	Project Completion %	Average Rate	Estimated Value of Unsold Area (in Mn)	ATS* Value (in Mn)	Amount Received (in Mn)	Bal ATS Receivable (in MN)
COMPLETED PROJECTS															
Arihant Arshiya - I	Khopoli	358,718	304,797	53,921	85%	522	450	72	86%	100%	3,073	175	937	864	73
Arihant Arshiya - II	Khopoli	147,856	129,886	17,970	88%	248	211	37	85%	100%	3,078	59	400	360	39
Arihant Aarohi - I	Thane Shil Road	213,809	210,984	2,825	99%	225	222	3	99%	100%	5,046	14	1,065	1,023	42
Arihant Anshula	Taloja (Nr Kharghar)	513,110	490,710	22,400	96%	510	492	18	96%	100%	4,128	92	2,026	1,867	159
Arihant Amisha - I	Taloja	134,960	134,050	910	99%	176	175	1	99%	100%	3,419	3	458	442	16
Arihant Anaika - I	Taloja (Nr Kharghar)	201,289	200,154	1,135	99%	188	187	1	99%	100%	4,132	5	827	805	23
Arihant Aloki - I	Karjat	109,884	100,566	9,318	92%	113	104	9	92%	100%	3,224	31	324	290	34
Arihant Arshiya - III	Khopoli	62,520	55,890	6,630	89%	68	61	7	90%	100%	3,167	23	177	151	26
Arihant Anmol - I	Badlapur	241,360	240,050	1,310	99%	336	334	2	99%	100%	3,000	4	720	717	3
Arihant Anmol - II	Badlapur	63,350	63,350	-	100%	98	98	-	100%	100%	3,180	-	201	201	1
Arihant Anmol - II B Block	Badlapur	193,861	187,931	5,930	97%	238	231	7	97%	90%	3,344	20	628	576	53
		2,240,717	2,118,368	122,349		2,722	2,565	157				427	7,763	7,295	468
ONGOING PROJECTS															
Arihant Anaika - II	Taloja (Nr Kharghar)	203,384	201,016	2,368	99%	279	267	12	96%	87%	4,104	10	825	758	67
Arihant Amber	Taloja (Nr Kharghar)	54,491	48,515	5,976	89%	82	73	9	89%	41%	4,046	25	196	125	71
Arihant Aarohi - II	Thane Shil Road	52,486	14,789	37,697	28%	37	11	26	30%	35%	4,820	181	71	19	52
Arihant 4Anaika	Taloja (Nr Kharghar)	204,140	173,937	30,203	85%	300	256	44	85%	19%	4,711	145	819	250	569
Arihant Aspire - I	Panvel	1,245,783	330,816	914,967	27%	1,083	308	775	28%	25%	5,613	6,405	1,857	773	1,083
		1,760,284	769,073	991,211		1,781	915	866				6,765	3,769	1,926	1,843

Project Status : MUMBAI - MMR

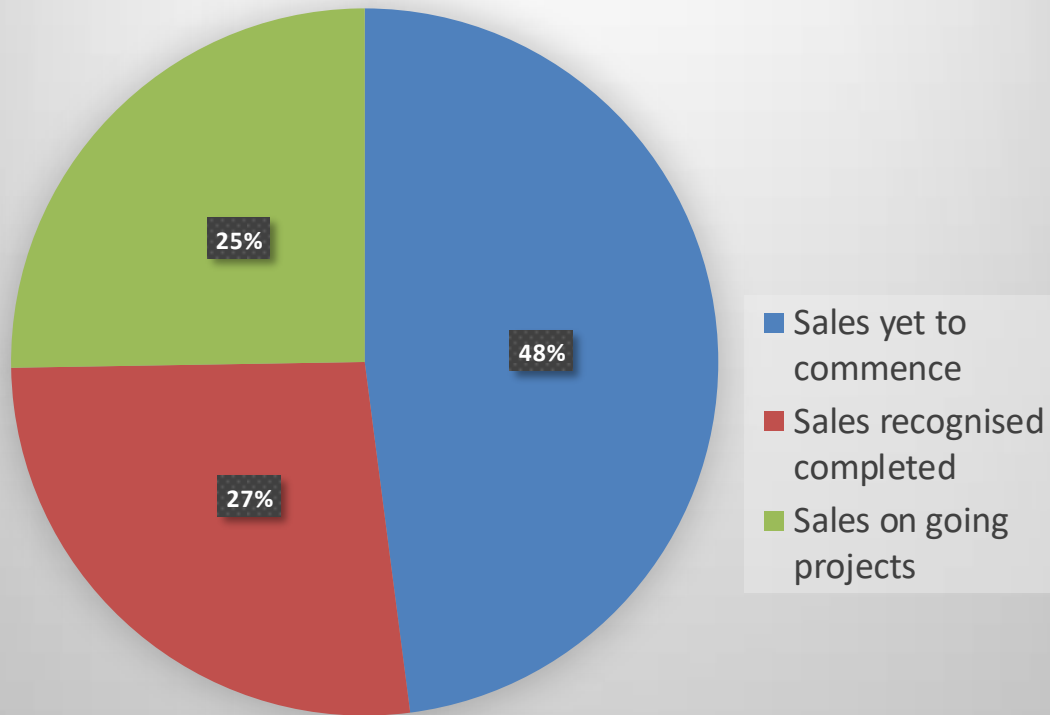


ONGOING PROJECTS - JV/DM															
Arihant Aalishan - I	Kharghar	458,608	244,317	214,291	53%	390	210	180	54%	30%	7,704	1,779	1,882	1,049	833
Arihant Alokhi - II	Karjat	34,867	27,031	7,836	78%	49	38	11	78%	63%	3,152	26	85	46	39
Arihant 3Anaika	Taloja (Nr Kharghar)	213,437	173,012	40,425	81%	264	246	18	93%	66%	4,416	133	764	531	233
		706,912	444,360	262,552		703	494	209				1,938	2,731	1,626	1,105
Subtotal MUMBAI		4,707,913	3,331,801	1,376,112		5,206	3,974	1,232				9,130	14,263	10,848	3,416
FUTURE PROJECTS															
Arihant Arshiya - IV	Khopoli	908,342	-	-	-	1,135.43	-	-	-	-	-	-	-	-	-
Arihant Aspire - II	Panvel	1,177,812	-	-	-	1,472.27	-	-	-	-	-	-	-	-	-
Arihant Aspire - III	Panvel	729,274	-	-	-	911.59	-	-	-	-	-	-	-	-	-
Arihant Amisha - II	Taloja	326,404	-	-	-	408.01	-	-	-	-	-	-	-	-	-
Arihant 5Anaika	Taloja	213,538	-	-	-	266.92	-	-	-	-	-	-	-	-	-
Arihant Alokhi - III	Karjat	77,947	-	-	-	97.43	-	-	-	-	-	-	-	-	-
FUTURE PROJECTS - JV/DM															
Arihant Aalishan - II	Kharghar	512,855	-	-	-	641.07	-	-	-	-	-	-	-	-	-
Arihant Alokhi - (Remaining Phase)	Karjat	219,546	-	-	-	274.43	-	-	-	-	-	-	-	-	-
Grand Total MUMBAI		8,873,631	3,331,801	1,376,112		10,413	3,974	1,232	0	0		9,130	14,263	10,848	3,416

Project Status: JODHPUR

Jodhpur Project	Location	Total Area with Common Area	Area Sold (SqFt)	Area Unsold (Sq.Ft)	% Area Sold	Total Units	Units Sold	Units Unsold	% Units Sold	Project Completion %	Average Rate	Estimated Value of Unsold Area	ATS* Value (in Mn)	Amount Received (in Mn)	Bal ATS Receivable (in MN)
COMPLETED PROJECTS															
Arihant Adita - I	Jodhpur	506,941	488,829	18,112	96%	408	390	18	96%	100%	2,360	54	1,153	1,104	49
Arihant Adita - II	Jodhpur	180,330	143,530	36,800	80%	163	130	33	80%	100%	2,711	110	389	371	18
Arihant Adita - III	Jodhpur	187,875	175,130	12,745	93%	165	154	11	93%	100%	2,767	38	485	465	19
Arihant Ayati	Jodhpur	211,168	165,550	45,618	78%	80	62	18	78%	100%	4,120	192	682	628	54
		1,086,314	973,039	113,275		816	736	80				395	2,709	2,569	140
ONGOING PROJECTS															
Arihant Adita - IV	Jodhpur	144,975	38,540	106,435	27%	82	23	59	28%	46%	2,691	319	104	29	74
Arihant Aangan	Jodhpur	45,600	36,100	9,500	79%	120	95	25	79%	100%	2,312	21	83	74	9
Arihant Aanchal - I	Jodhpur	478,800	342,000	136,800	71%	532	380	152	71%	62%	2,190	356	749	601	148
		669,375	416,640	252,735		734	498	236				696	936	705	231
Subtotal JODHPUR		1,755,689	1,389,679			1,550	1,234	316				1,090	3,645	3,274	371
FUTURE PROJECTS															
Arihant Adita - V	Jodhpur	124,264	-	-		138	-	138			-	-	-	-	-
Arihant Aanchal - II	Jodhpur	226,800	-	-		252	-	252			-	-	-	-	-
Arihant Aanchal - III	Jodhpur	1,436,400	-	-		1,540	-	1,540			-	-	-	-	-
GRAND TOTAL JODHPUR		3,543,153	1,389,679	0		3,480	1,234	2,246				1,090	3,645	3,274	371
GRAND TOTAL MUMBAI + JODHPUR		12,416,784	4,721,480	1,376,112		13,893	5,208	3,478				10,220	17,909	14,121	3,787

Revenue Details



Revenue Recognition Method

Revenue has been recognized as per IND AS 115 Revenue from Contracts with Customers' on fulfillment of the following conditions:

- 10% of the construction and development of the project/ phase of project is completed; and
- 10% of the agreement consideration have been realized against such sales.

FINANCIAL SNAPSHOT

Q3 FY 21

Consolidated Financial Highlights for Q3FY21 Vs. Q3FY20

1. Revenue increased from INR 641.58 Mn to INR 736.17 Mn.
2. EBITDA increased from INR 138.79 Mn to INR 148.31 Mn.
3. PBT increased from INR 62.06 Mn to INR 82.65 Mn
4. PAT increased from INR 41.03 Mn to INR 51.54 Mn.

Consolidated Financial Highlights for Q3FY21 Vs. Q2FY21

1. Revenue increased from INR 647.82 Mn to INR 736.17 Mn.
2. EBITDA increased from INR 131.45 Mn to INR 148.31 Mn
3. PBT increased from INR 49.77 Mn to INR 82.65 Mn.
4. PAT increased from INR 41.49 Mn to INR 51.54 Mn

Consolidated Income Statement

Amount in INR Mn except as stated

Particulars	Q3 FY21	Q3 FY20	Q2 FY21
Total Revenue	736.17	641.58	647.83
Total Operating Expenses	587.85	502.79	516.38
EBITDA	148.32	138.79	131.45
EBITDA Margin (%)	20.15	21.63	20.29
Interest	60.57	71.84	76.43
Depreciation	5.10	4.89	5.25
PBT	82.65	62.06	49.76
Tax	31.10	21.03	8.27
PAT	51.55	41.03	41.49
PAT Margin (%)	7.00	6.40	6.40

Standalone Net Worth & PAT for the Quarter ended 31st Dec , 2020





Company (INR mn)	Net Worth (INR mn)	PAT (INR mn)
Arihant Superstructures Ltd	1,067.05	(23.27)
Arihant Vatika Realty Private Limited	383.58	44.99
Arihant Aashiyana Private Limited	223.53	46.53
Arihant Abode Limited	(31.22)	(14.16)
Arihant Gruhnirman Private Limited	(2.11)	(0.05)
Total	1,640.83	54.04
Note: This does not factor inter-company eliminations		

Holding Company Debt Liability

Entity	Holding	Entity Debt (INR mn)	Liability of ASL (INR mn)*
ASL	100%	601.12	601.12
Vatika	60%	0.40	0.24
Aashiyana	60%	453.77	272.26
Abode	60%	2280.63	1368.38
Gruhnirman	60%	149.17	89.50
		3485.08	2331.50

- The company accounts for & have adopted the method of liabilities V/s Shareholding percentage. The debt on holding company is 100% liability of ASL. The debt on subsidiary company is worked out to the extent of ASL share holding of 60%.
- Effective Debt-to-Equity ratio: 1.43

- The Company's Debt has been reduced from INR 369.52 Crores as on September 30, 2020 to INR 336.61 crores as on December 31, 2020.
- Secured debt reduced from 158.56 Crores as on September 30, 2020 to INR 133.49 Crores as on December 31, 2020. (As on March 2020 – INR 161.20 Crores)

Particulars	Q3-FY21	Q2-FY21	Change
Units sold	551	380	 45.00%
Collection	109.36 crore	66.73 crore	 63.88%
Value of Sales	236.50 crore	135.46 crore	 74.59%
Secured debt	133.49 crore	158.56 crore	 15.81%

FINANCIAL SNAPSHOT

(previous 4 years)

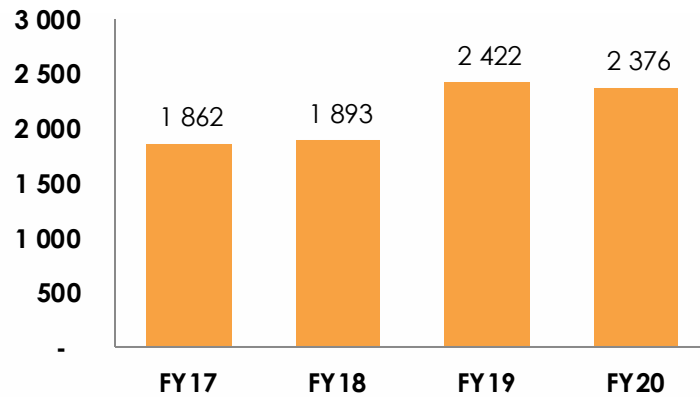
Consolidated Income Statement – INR Mn

Particulars	FY 17	FY18	FY19	FY20
Total Revenue	1,862	1,893	2,422	2,376
Cost of materials consumed	2,074	1,285	1,955	1,192
Changes in inventories	-1130	-161	-511	336
Employee benefits expense	85	127	138	121
Other Expenses	190	256	271	252
Total Expenses	1219	1508	1853	1901
EBITDA	643	385	569	475
EBITDA Margin	35%	20%	24%	20%
Depreciation	10	13	19	20
Interest & Finance Charges	101	150	324	300
PBT	532	222	227	155
Total Taxes	173	75	44	45
PAT (Before Minority)	359	147	183	110
Share of Minority	-32	-21	-46	-54
Net Profit (Attributable)	327	126	137	56
Net Profit Margin	18%	7%	6%	2%
EPS (Basic) (Rs)	7.94	3.05	3.32	1.37

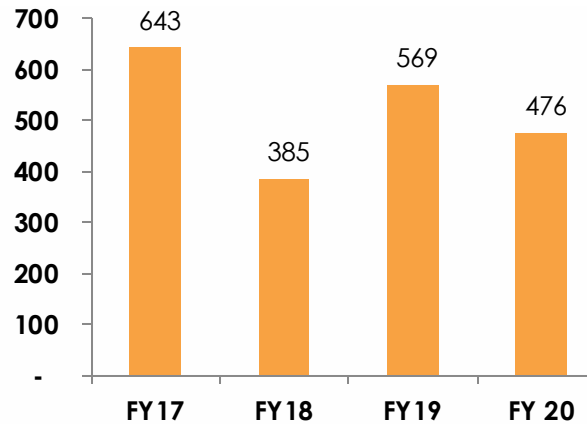
Consolidated Balance Sheet – INR Mn

Equity and Liabilities	FY17	FY18	FY19	FY20
Share Capital	412	412	412	412
Reserves and Surplus	724	764	807	856
Net worth	1136	1176	1218	1268
Minority Share	79	98	139	200
Long Term Borrowings	2013	1719	2377	3168
Short Term Borrowings	545	1048	1401	698
Advance from Customers	1590	2003	1438	1445
Other Liabilities	487	341	315	90
Trade Payables	244	376	404	630
Total Liabilities	6094	6761	7291	7499
Assets	FY17	FY18	FY19	FY20
Fixed Assets	41	98	106	95
Investment in Property				98
Non - Current Investment	91	176	15	0
Long Term Loans & Advances	323	340	402	473
Current Investment	2	2	2	2
Inventories (WIP)	3115	3278	3666	2799
Inventories (Finished Goods)	337	335	551	1018
Trade Receivables	335	508	283	351
Cash and Cash Equivalents	90	123	149	115
Short Term Loans & Advances	364	109	289	232
Land	1366	1581	1551	1898
Other Assets	31	211	276	418
Total Assets	6094	6761	7291	7499

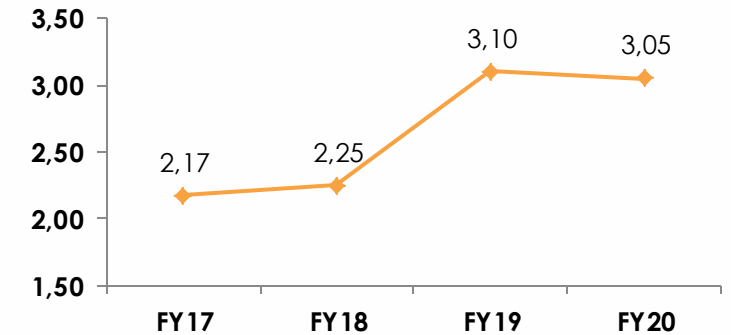
Total Revenues (Rs Mn)



EBITDA (Rs Mn)

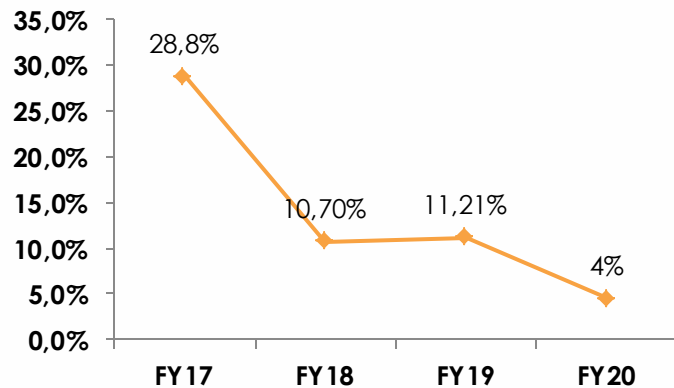


Net Debt/Equity (x)*

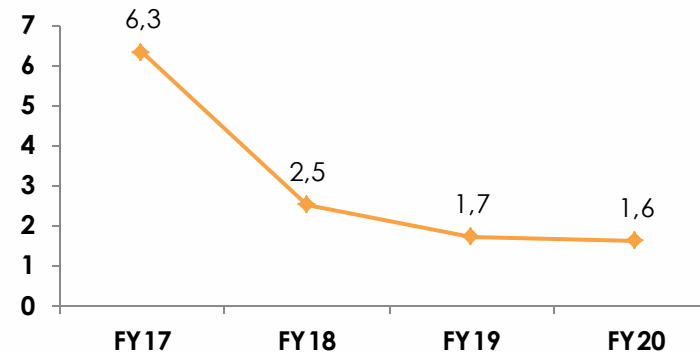


*The debt on holding company is 100% liability of ASL. The debt on subsidiary company is worked out to the extent of ASL share holding of 60%.

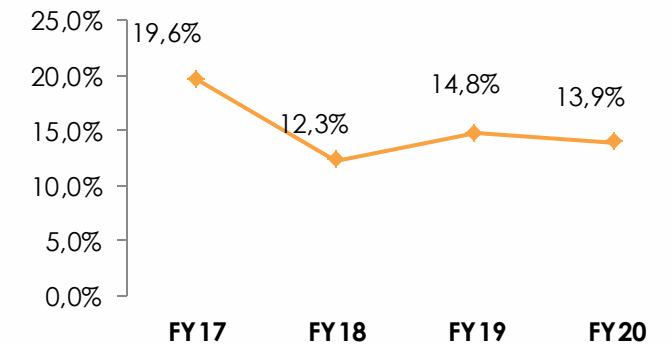
Return on Equity (%)



Interest coverage ratio (x)



Return on Capital Employed (x)



REVENUE DRIVERS

Fast tracking of Navi Mumbai Infrastructure projects to boost demand from home buyers

To add more projects in the affordable housing segment.

DM model to drive revenue.

Events planned throughout the year to boost sales

MARGIN DRIVERS

Efficiency in low cost land purchase

Low overheads

Low cost of finance

Controlled timeline of project completion

FUTURE PLANS

To infuse funds for land purchase to take current developable area from 14 mn sq. ft. to 25 mn sq. ft.

Smaller Projects / Faster Churn

Open for all types of Asset-Light models which will add to both revenues and profitability



2019

Zee Business Award – Developer of the Year, 2019 – Affordable Housing



Iconic Award by Radio City for Arihant Aspire, Sept 2018



2018

IGBC PreCertified Platinum Rating for Aspire project, July 2018



Affordable Housing Project of the Year – Arihant Arshiya



2017

Arihant Adita 'India's Top 100 projects' by CRISIL

Mumbai Hot 50 Brands by HT

Corporate Excellence award



Best Business Practices award in Real Estate-2014 by Accommodation Times



Arihant Adita – Jodhpur's no1 Housing Society Award, Red FM



2018

Dainik Bhaskar (94.3 MYFM) – Award for Excellence in Quality Construction



Award for Quality construction affordable housing – Recognition by The Economic Times, ET Realty award, 2018

Past Awards and Accolades



2015



2016

Best Business Practice Award in 2015 for 2014

Winner of Mumbai Hot 50 Brands by One India and Paul Writer

Best Corporate Brands 2016- Real Estate by the Economic Times

Most Esteemed Ongoing Project of the Year – Navbharat Realty Business Achievers Award 2016

NDTV awards Arihant as the best developer in affordable category for budget housing in metro cities, 2016.



2011



2012



2013



2014



Best Developer in affordable housing

Power Brands Entrepreneur of the year

Public Award Popular choice Developer - MCHI

Inspiration leaders of new India 2013, Power Brand Glam,

Arihant Adita 'India's Top 100 projects' by CRISIL

Mumbai Hot 50 Brands by HT

Corporate Excellence award

Best Business Practices award in Real Estate- 2014 by Accommodation Times

Navi Mumbai 2nd in List Of Best Cities To Live In India during COVID-19



- The '**Ease of Living**' index is an initiative of the **Ministry of Housing and Urban Affairs** to assess the most livable cities all over India and rank them on a 100 point scale. The report evaluated 111 cities on a 100-point scale across 78 indicators under four primary parameters which was divided- Institutional, Social, Economic and Physical.
- During COVID-19, Navi Mumbai ranked 2nd most liveable city across India

Performance parameters

City	Navi Mumbai	Mumbai
Overall rank	2	3
Governance	1	23
Identity and culture	15	2
Education	2	36
Health	3	23
Safety and security	13	35
Economy and employment	16	63
Housing and inclusiveness	35	6
Public open spaces	13	1
Mixed land use, compactness	25	1
Power supply	74	16
Transport and mobility	4	8
Assured water supply	7	3
Waste water management	8	7
Solid waste management	10	17
Reduced pollution	48	54

Residential Projects - Ongoing

Sr. No.	Project	Location	Est. Sale Area (sq. ft.)	Ind AS Classification	Business Model	Status
1	Arihant Arshiya	Khopoli	16,00,000	Own	100% owned	Ongoing
2	Arihant Aarohi	Kalyan Shil Rd.	2,65,353	Own	100% owned	Ongoing
3	Arihant Anshula	Taloja (Nr. Kharghar)	5,13,110	Own	100% owned	Ongoing
4	Arihant Anaika	Taloja (Nr. Kharghar)	4,02,305	Own	100% owned	Ongoing
5	Arihant 3Anaika	Taloja (Nr. Kharghar)	2,13,437	DM	DM Fee – 13%	Ongoing
6	Arihant 4Anaika	Taloja (Nr. Kharghar)	2,04,140	Own	100% owned	Ongoing
7	Arihant 5Anaika	Taloja (Nr. Kharghar)	2,35,000	Own	100% owned	Ongoing
8	Arihant Alokhi	Karjat	3,97,733	JV	Area Based – 72%	Ongoing
9	Arihant Anmol	Badlapur	7,00,000	Own	100% owned	Ongoing
10	Arihant Aalishan	Kharghar	9,71,463	JV	Area Based – 76.5%	Ongoing

Residential Projects – Ongoing & Forthcoming

Sr. No.	Project	Location	Est. Sale Area (sq. ft.)	Ind AS Classification	Business Model	Status
11	Arihant Aspire	Panvel	31,52,869	Own	100% owned	Ongoing
12	Arihant Anamika	Vashi	3,60,000	Own	100% owned	Forthcoming
13	<i>Future Projects</i>	Taloja	1,60,000	Own	100% owned	Forthcoming
14	<i>Future Projects</i>	Kharghar	3,72,000	JV	Area Based – 62%	Forthcoming
15	<i>Future Projects</i>	Panvel	6,00,000	Own	100% owned	Forthcoming
16	<i>Future Projects</i>	Panvel	2,62,000	Own	100% owned	Forthcoming
17	<i>Future Projects</i>	Taloja	4,80,000	Own	100% owned	Forthcoming
18	Arihant Adita	Jodhpur	13,19,191	Own	100% owned	Ongoing
19	Arihant Ayati	Jodhpur	2,11,168	Own	100% owned	Ongoing
20	Arihant Anchal	Jodhpur	21,42,000	Own	100% owned	Ongoing
21	Arihant Aangan	Jodhpur	45,600	Own	100% owned	Ongoing
22	Arihant Aakarshan	Jodhpur	16,68,800	Own	100% owned	Forthcoming
23	Arihant Ashray	Jodhpur	39,000	Own	100% owned	Forthcoming

Thank you !!

For further Information please contact

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CSO

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