

Dated: 28.05.2024

To, **BSE Limited**Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400001

Sub: <u>Investor Presentation on Audited Financial Results of the Company for the half-</u>year and financial year ended March 31, 2024

Ref.: Shanti Spintex Limited, Scrip Code: 544059

Dear Sir / Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") read with Para A of Part A to Schedule III of the SEBI Listing Regulations, please find enclosed herewith Investor Presentation on the Audited Financial Results of the Company for the half-year and financial year ended March 31, 2024.

Please take the same on your records.

#### For Shanti Spintex Limited

MOHINI

SINGHAL

Date: 2024.05.28
14:29:33 +05'30'

Mohini Singhal

Company Secretary/Compliance officer
M.No. A-47724

Encl. a/a



Registered office: Sub Plot 1, Unit 1, Survey No. 297, Dholi Integrated Spinning Park Limited, Dholi, Dholka Ahmedabad-382240 Corporate office: A-1601, Navratna Corporate Park, Ambli Bopal Road, Ahmedabad-380058, Gujarat











# INVESTOR PRESENTATION

F.Y. 2023-24

Steering the Growth Trajectory with manufacturing excellence

May 2024

# DRIVING THE DENIM FASHION LEGACY FOR OVER A DECADE

+150 Product SKU +500 Cr

Revenue

19.2 Mn

Mtrs Installed Capacity

46k sq. mtrs.

Mfg. Area

96

Airjet Looms

+80

Employee strength



### **MANUFACTURING EXCELLENCE:** DIVERSE DENIM FABRICS

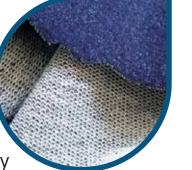
#### **Power Stretch Spandex Denim**

- Women's clothing
- Spandex provides stretch & comfort.
- 8.50 to 10.50 ounce product weight.
- 60" to 66" Width.
- 45% to 65% Stretchability.



#### **Light Weight Denim**

- Used for making shirts, Kurti's, school uniforms, skirts
- 4.50 to 5.50 ounce Fabric weight.
- Made in 2/1 twill weave or silky weave
- 65" to 78" Width.



#### **Knit Denim**

- Stylish clothing item offering comfort & fashionable edge.
- Color weft yarns, checks & line pattern, funky bright colors for kids & younger generation.
- 11 to 12.50 ounce product weight.
- 68" to 78" Width
- 20% to 30% Stretchability.



#### **Rigid Denim**

- Non stretchable.
- Used in work wear, jackets, jeans for men's & bell bottom for women.
- 12 to 14.50 ounce Weight



### Flat Finish 3/1 Denim

- Comfort and soft
- 3/1 twill weave
- 10 to 12.50 ounce weight.
- 64" to 72" width.



#### **Over Dyed Denim**

- Dyed with different dark colour like black, Brown, olive green, blue.
- 11 to 13 ounce weight.
- Different wash given to denim fabric.
- 68" to 75" width

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# MANUFACTURING EXCELLENCE: UNIQUE DESIGN ELEMENTS

#### **Unique Design Elements**

- Grey fabrics in various designs twill weave, knit dobby weave, structure dobby weave, broken twill weave and satin weave
- Diverse spectrum of shades such as indigo blue, IBST, sulphur black, sulphur grey, halogen blue and ecru colour

#### **Quality Denim Fabrics**

- Comprehensive In-House Inspections:
- Color Fastness Residual Shrinkage
   Stretchability and Skew Tests



### ESTABLISHED MANUFACTURING CAPABILITY

#### **Major Plant & Machinery**

96 airjet loom machines	Centrifugal air compressor	Air compressors
Knotting machine	Inspection & mending machines	Hydro extractor
Tumble	Lab	¦ Lab

Survey No. 297, Village Dholi,
 Taluka Dholka, District Ahmedabad, Gujarat.

washer

fastener







dryers

### MANUFACTURING PROCESS

### Procurement of Yarn:

- Yarn major raw material.
- Procured directly from the local suppliers



#### **Warping of Yarn**

- Process of making weavers beam.
- Parallel winding of warp ends on warp beam called wrapping.
- Arranged onto beam in preparation for weaving

#### **Dyeing and Sizing**

- Process outsourced to third parties.
  - Dyed, oxidized, dried & wound on batch roll & then on a weaver's beam.
- Sizing improves yarn strength & friction resistance using chemicals

#### **Drawing In**

- Drafting Individual warp yarn runs lengthwise in fabric guided through heddles which facilitates raising & lowering specific yarns to insert weft yarn.
- Denting warps yarn systematically guided through the reed component within the loom

#### Weaving

- Warps yarn stretched vertically on loom's frame, & weft yarn wound onto shuttle
- Warp yarns separated to create opening, "shed", insert weft yarn propelled by compressed air from airjet looms.
- Loom's mechanism compacts after weft yarn inserted and process repeats.



 Repair of imperfections in weaving.



- Visual Inspection.
- Color Fastness Test
- Residual Shrinkage Test
- Stretchability Test.
- Skew Test

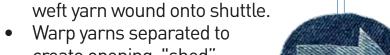
#### Singeing and Finishing

- Outsourced to third party.
- Singeing Fabric passed over flame to burn protruding fibers for clean Surface on both sides.
- Finishing Imparts polished touch to textiles through scouring, bleaching, dyeing, and softening.
- Enhances appearance, texture, and performance



### Packaging & Dispatch

Finished products stacked in plastic packaging & sent to stockroom for labelling & dispatch





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## DENIM FASHION JOURNEY: TIMELESS TRENDS

2010

Incorporation

2017-18

Expanded capacity by installation of 48 airjet looms

2018-19

Crossed revenue of 100 Crores

2023-24

Revenue crosses 500 crores

2015

Takeover of Company by existing Promoters

2016

Set up of fabrics weaving unit at Dholi – Integrated Spinning Park, Dholka, Ahmedabad 2021-22

Revenue touched 250 crores

2022-23

Revenue crosses 350 crores









## TEXTILE SECTOR SURGE: CAPTURING GROWTH MOMENTUM



The Indian Textile And Apparel Industry Is Expected To Grow At 10% Cagr From 2019-20 To Reach Us\$ 190 Billion By 2025-26.



In Fy23, Exports Of Readymade Garments Including Accessories Stood At Us \$ 16.2 Billion. It Is Expected To Surpass Us \$ 30 Billion By 2027, With An Estimated 4.6 - 4.9 % Share Globally.

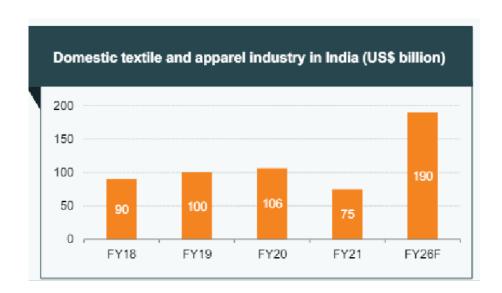
Source: www.ibef.com and investindia.gov.in



The Indian Textile And Apparel Market Size Is Estimated Around \$165 Bn In 2022, With Domestic Market Constituting \$125 Bn And Exports Contributing \$40 Bn.



India Is The World's Second-largest Producer Of Textiles And Garments.





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### **GOVERNMENT INITIATIVES**

- Rs. 10,683 crore (US\$ 1.44 billion) PLI scheme expected to be a major booster for the textile manufacturers.
- Rs. 4,445 crore (US\$ 594.26 million) Mega Integrated
   Textile Region and Apparel
   (MITRA) Park scheme.
- 75 textile hubs to be established by Govt
- Rs. 17,822 crore (US\$ 2.38 billion) between FY16-22 for the 'Amended Technology Upgradation Fund Scheme' (A-TUFS)
- US\$ 75.74 million (Rs. 621.41 crore) subsidies distributed in 3,159 cases under the Amended Technology Upgradation Fund Scheme.

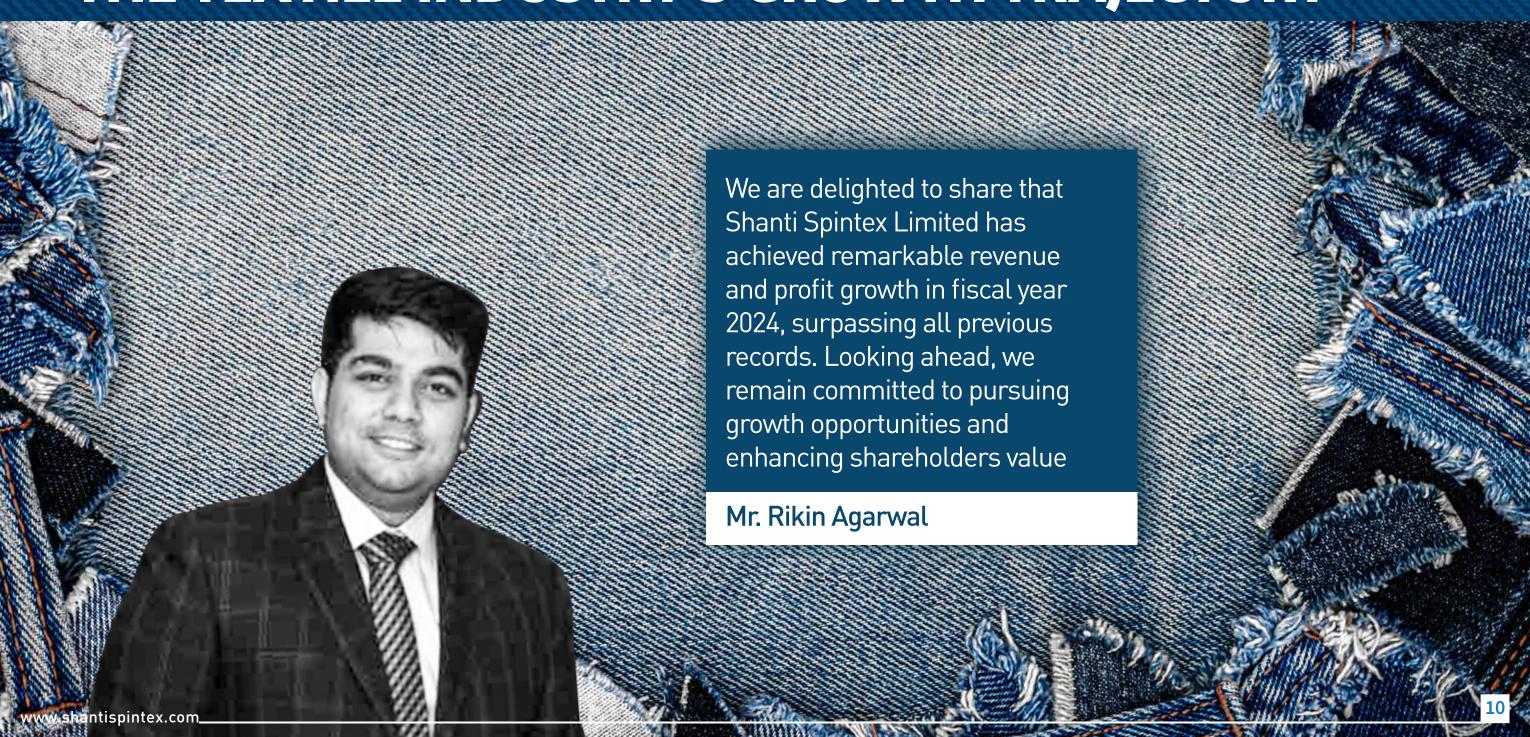


- Zero duty on Indian textile exports to Australia and the UAE
- Establishment of 7 (seven)
   PM Mega Integrated Textile
   Region and Apparel (PM MITRA) Parks with a total investment of US\$ 541.82
   million (Rs. 4,445 crore) for the years up to 2027–28
- 2 mega textile parks in Gujarat to enable forward and backward integration in the sector.
- Creation of 100 textile machinery champions in the country and to promote it in the global market

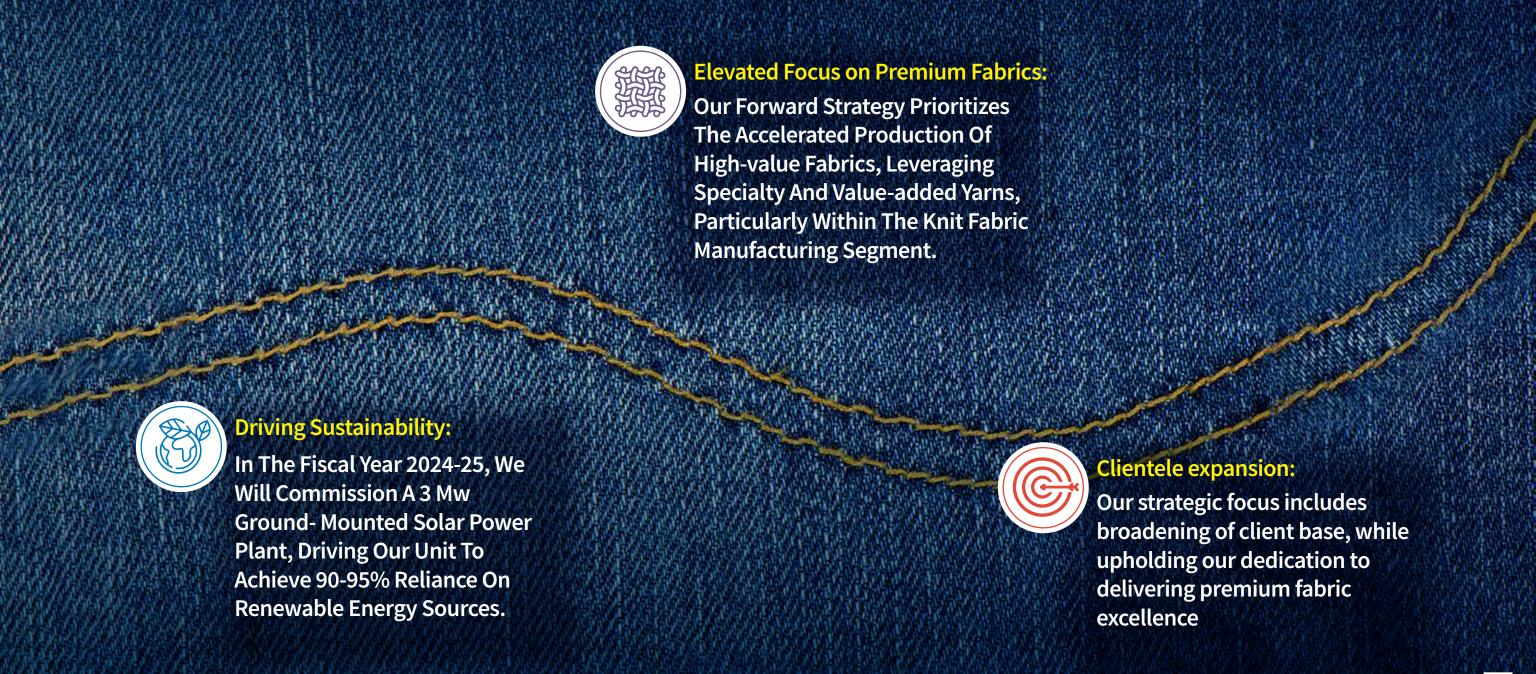
#### Trends in The Textiles Sector

- Textile Parks
- Incubation in apparel manufacturing
- Technical textiles
- Public PrivatePartnership (PPP)
- Promotion of khadi
- R&D
- Diversification
- Focus on high growth domestic markets
- Focus on backward integration
- Focus on forward integration
- Scaling-up organic cotton industry
- Innovations to create sustainable textiles

## ROADMAP AHEAD: STEERING THROUGH THE TEXTILE INDUSTRY'S GROWTH TRAJECTORY



## ROADMAP AHEAD: STEERING THROUGH THE TEXTILE INDUSTRY'S GROWTH TRAJECTORY





# KEY FINANCIAL HIGHLIGHTS: F.Y. 2023-24

Highest ever annual revenue achieved in FY24 amounting to INR 5.06 Billion Highest ever EBITDA of INR 246.40 million, with EBITDA Margin of 4.87% in FY24 Profit after tax increased by 28.53% in FY24 and stood at Rs. 130.18 Mn. Net debt reduced by 46.83% Y-o-Y in FY24 Consistent performance in FY24 as revenue grow by 36.59% Y-o-Y, EBITDA by 13.82% Y-o-Y and PBT by 26.58% Y-o-Y.

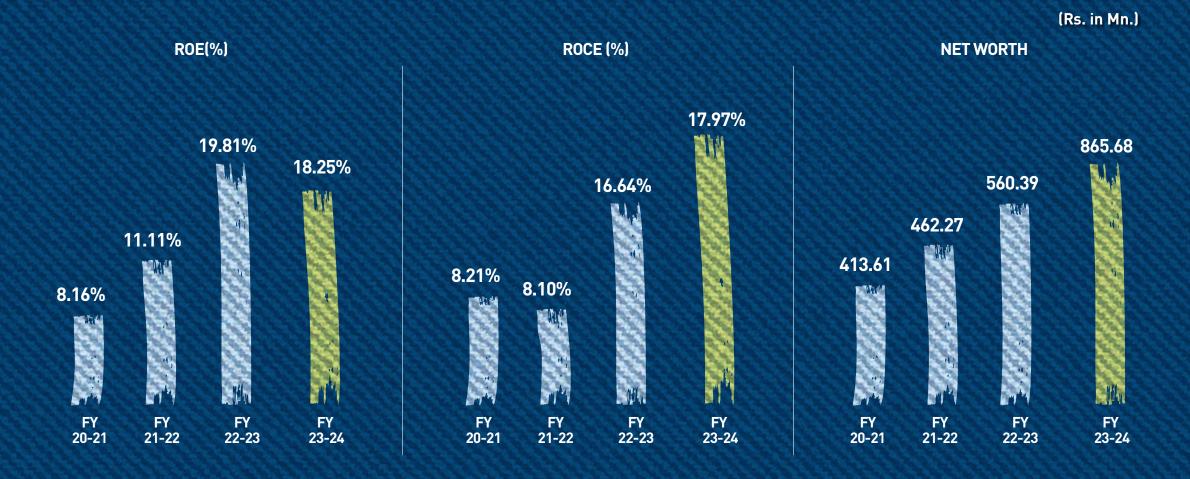


# STEERING THE GROWTH TRAJECTORY



FIGURES FOR F.Y. 21 TO F.Y. 23 ARE BASED ON RESTATED FINANCIAL STATEMENTS AS PER RHP.

# VALUE CREATION FOR SHAREHOLDERS



FIGURES FOR F.Y. 21 TO F.Y. 23 ARE BASED ON RESTATED FINANCIAL STATEMENTS AS PER RHP.

TO THE TANK

	Half Year ended on			Financial Year ended on	
Particulars	31/03/2024	30/09/2023	31/03/2023	31/03/2024	31/03/2023
	Audited	(Interim Audited)	(Unaudited)	(Audited)	(Audited)
Revenue					
Revenue From Operations	34351.05	16232.01	27310.62	50583.06	37033.22
Other Income	119.85	5.61	-64.82	125.46	38.05
Total Revenue	34470.90	16237.63	27245.80	50708.52	37071.27
Expenses					
Cost of materials consumed	31174.17	14485.54	24506.53	45659.71	33289.08
Purchase of stock-In-trade	-	-	-	-	-
Changes in inventories of finished goods, □work-in-progress and stock-in-trade	558.25	-481.70	2.77	76.55	-1072.89
Employees benefits expenses	110.00	108.59	122.75	218.58	254.82
Finance costs	137.60	184.99	172.37	322.60	337.38
Depreciation and amortization expense	241.30	235.80	235.84	477.10	451.55
Other Expenses	1177.75	986.49	1284.71	2164.24	2397.45
Total Expenses	33399.07	15519.72	26324.96	48918.79	35657.39
Profit/(Loss) before exceptional Items (1-2)	1071.83	717.91	920.84	1789.74	1413.88
Extraordinary items	-	-	.00	.00	.00
Profit/(Loss) before extraordinary Items and tax(3-4)	1071.83	717.91	920.84	1789.74	1413.88
Extraordinary items	-	.00	.00	.00	.00
Profit/ (Loss) before Tax (5-6)	1071.83	717.91	920.84	1789.74	1413.88
Tax expenses:					
a) Current Tax	212.64	135.36	255.18	348.00	255.73
b) Deferred Tax	76.42	58.80	140.24	135.21	140.24
c)Earlier Years	4.77	.00	4.09	4.77	5.11
Net Tax Expense	293.82	194.16	399.52	487.99	401.08
Profit/ (Loss) after tax (7-9)	778.00	523.75	521.32	1301.75	1012.80

## FINANCIAL RESULTS: H2 & FY24

Rs. In lakhs

	As at		
Particulars	31/03/2024	31/03/2023	
EQUITY AND LIABILITIES			
Shareholders' Funds			
(a) Share Capital	1688.80	710.00	
(b) Reserves and Surplus	6967.98	4899.70	
(c) Money received against share warrants	-	-	
Sub Total	8656.78	5609.70	
Share application money pending allotment	-	-	
Non-Current Liabilities	-	-	
(a) Long-Term Borrowings	1447.74	3063.29	
(b) Defferred tax liabilities (net)	873.37	738.16	
(c) Other Long-Term Liabilities	87.42	20.69	
(d) Long-term provisions	7.53	7.29	
Sub Total	2416.06	3829.42	
Current Liabilities			
(a) Short-Term Borrowings	773.64	1114.37	
(b) Trade Payables	7124.09	6665.65	
(i) Total outstanding dues of micro enterprises and small enterprises	145.38	-	
(ii) Total outstanding dues of Creditors other than micro enterprises and small enterprises	6978.71	6665.65	
(c) Other Current Liabilities	62.20	98.52	
(d) Short-term provisions	366.74	270.67	
Sub Total	8326.67	8149.21	
TOTAL OF EQUITY AND LIABILITIES	19399.51	17588.33	







	As at		
Particulars	31/03/2024	31/03/2023	
ASSETS			
Non-Current Assets			
(a) Property, Plant & Equipment and Intangible assets			
(i) Property, Plant & Equipment	6732.47	6415.21	
(ii) Intangible Assets	-		
(iii) Capital Work in Progress	-	-	
(iv) Intangible assets under development	-	-	
Sub Total	6732.47	6415.21	
(b) Non-Current Investments	-	200.00	
(c) Deferred Tax Assets (net)	-	-	
(d) Long-Term Loans and Advances	-	-	
(e) Other non-current assets	159.21	182.88	
Sub Total	6891.69	6798.09	
Current Assets			
(a) Current investments	-	-	
(b) Inventories	1849.42	1885.47	
(c) Trade Receivables	8969.39	6753.12	
(d) Cash and Bank Balances	503.24	484.69	
(e) Short-Term Loans and Advances	1138.19	1634.59	
(f) Other current assets	47.58	32.38	
Sub Total	12507.82	10790.25	
TOTAL OF ASSETS	19399.51	17588.33	





## LEADERSHIP

#### Bharat Bhushan Omprakash Agarwal

- Chairman, Whole Time Director & CFO
- Experience : 43 years
- Looks after the overall administration & finance operations.

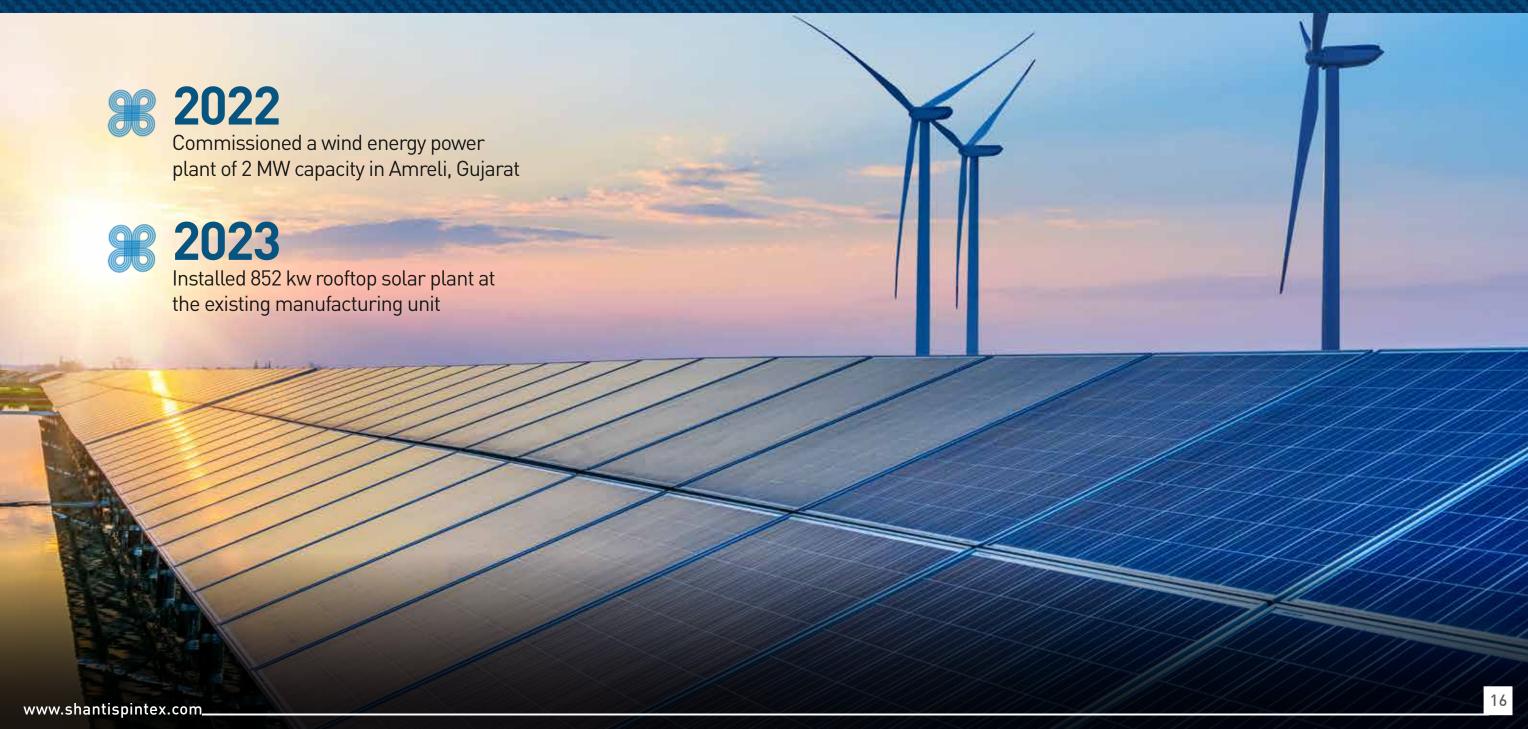


#### Rikin Bharat Bhushan Agarwal

- Managing Director
- Experience: 9 years
- Looks after production & marketing functions

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## **DRIVING SUSTAINABILITY**





Sub Plot 1, Unit 1, Survey No. 297, Dholi -

Integrated Spinning Park Limited, Dholi, Dholka,

Ahmedabad, Gujarat – 382 240, India.

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