

Mahindra & Mahindra Financial Services Ltd. Mahindra Towers, 4<sup>th</sup> Floor, Dr. G. M. Bhosale Marg, Worli, Mumbai 400 018 India

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29th March 2023

To

**BSE Limited (Security Code: 532720)** 

Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001

National Stock Exchange of India Ltd. (Symbol: M&MFIN)

Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, "G" Block, Bandra - Kurla Complex, Bandra (East), Mumbai – 400 051

Dear Sirs/Madam,

Sub: Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations')

Pursuant to the provisions of Regulation 30(2) read with Para A of Part A of Schedule III of the SEBI Listing Regulations, we hereby inform you that a meeting of the Committee of Directors, as authorized by the Board of Directors of the Company, was held today, i.e. on Wednesday, 29<sup>th</sup> March 2023 which concluded at 11:45 a.m., wherein the Committee has approved allotment of non-convertible debentures as per the details given in Annexure 'I'.

The extract of the Term Sheet in Annexure 'II' is also enclosed herewith.

This intimation is also being uploaded on the Company's website at http://www.mahindrafinance.com.

Kindly take the same on record.

Thanking you,

For Mahindra & Mahindra Financial Services Limited

**Brijbala Batwal Company Secretary** 

Encl: As above





### Annexure 'I'

Issua	nce of Debt Securities					
Sr. No.	Requirements of disclosure	:	Option I — STRPP 1 (Series AC2023)	Option I – STRPP 2 (Series AD2023)	Option II – STRPP 1 (Series AE2023)	Option II – STRPP 2 (Series AF2023)
(i)	Nature of Instrument	:	STRPP 1 - Secured, Rated, Listed, Redeemable Fully Paid Non- Convertible Debentures	STRPP 2 - Secured, Rated, Listed, Redeemable Partly Paid Non-Convertible Debentures	STRPP 1 - Secured, Rated, Listed, Redeemable Fully Paid Non- Convertible Debentures	STRPP 2 - Secured, Rated, Listed, Redeemable Partly Paid Non-Convertible Debentures
(ii)	Size of the issue	:	Rs. 1,125 crores issued at a face value of Rs. 1,00,000/- per debenture	Rs. 1,125 crores issued at a face value of Rs. 1,00,000/- per debenture with initial subscription and paid-up value of Rs. 100/- per debenture i.e., Rs. 1.125 crores	Rs. 1,125 crores issued at a face value of Rs. 1,00,000/- per debenture	Rs. 1,125 crores issued at a face value of Rs. 1,00,000/- per debenture with initial subscription and paid-up value of Rs. 100/- per debenture i.e., Rs. 1.125 crores
(iii)	Whether proposed to be listed?	:		Ye	S	
	If yes, name of the stock exchange(s)			Wholesale Debt Market S	Segment of BSE Limited	l.
(iv)	Tenure of the instrument	:	1 year & 364 days from deemed date of allotment	5 years from deemed date of allotment	2 years & 362 days from deemed date of allotment	4 years & 365 days from deemed date of allotment
	Date of allotment and	:		29 <sup>th</sup> Marc	ch 2023	
	Date of maturity	:	28 March 2025	29 March 2028	26 March 2026	28 March 2028
	Pay -in-amount		Rs. 1,00,000/- per debenture	Initial subscription (1st tranche): Rs. 100/- per debenture	Rs. 1,00,000/- per debenture	Initial subscription (1st tranche): Rs. 100/- per debenture
				Balance Payment (2 <sup>nd</sup> & final tranche): Rs. 99,900/- per debenture + accrued interest on Rs. 99,900/- per debenture from the date of allotment / last Coupon Payment date till one day prior to the Balance Payment Date as defined in the Term Sheet		Balance Payment (2 <sup>nd</sup> & final tranche): Rs. 99,900/- per debenture + accrued interest on Rs. 99,900/- per debenture from the date of allotment /last Coupon Payment date till one day prior to the Balance Payment Date as defined in the Term Sheet
(v)	Coupon/interest offered	:		Fixed Coupon	of 8.25% p.a.	

Sr. No.	Requirements of disclosure	:	Option I – STRPP 1 (Series AC2023)	Option I – STRPP 2 (Series AD2023)	Option II – STRPP 1 (Series AE2023)	Option II – STRPP 2 (Series AF2023)
(vi)	Schedule of payment of Coupon/interest and principal	•••	29 <sup>th</sup> March every year & on maturity i.e. 28 <sup>th</sup> March 2025. Refer Annexure-A of the Term Sheet	29 <sup>th</sup> March every year & on maturity i.e. 29 <sup>th</sup> March 2028. Refer Annexure-A of the Term Sheet	29 <sup>th</sup> March every year & on maturity i.e. 26 <sup>th</sup> March 2026. Refer Annexure-A of the Term Sheet	29 <sup>th</sup> March every year & on maturity i.e. 28 <sup>th</sup> March 2028. Refer Annexure-A of the Term Sheet
(vii)	Charge/Security, if any, created over the assets	:	and/or future receiva the extent of 100% of free from any encumb trustee within the tim While the NCDs are s terms of information Trustee to monitor the only if the charged as	bles under Loan contracts/Hire Debenture amount outstanding orances. The Company will create frame prescribed as per applications of the tune of 100% of Memorandum in favour of Denat the security is maintained. Easset is registered with Sub-registed or is independently verification.	Purchase/Lease, owner g. The security shall be te appropriate security cable law.  If the principal and interpretation in the principal and interpretation in the security of the principal and interpretation in the security of the principal and interpretation in the security of the principal and security of the securi	d Assets and Book debts to created on assets which are in favour of the debenture erest amount or as per the the duty of the Debenture II be considered as secured of Companies or CERSAI or
(viii)	Special rights/interest/ privileges attached to the instruments and changes thereof	••		Not App	olicable	
(ix)	Delay in payment of interest/principal amount for a period of more than three months from the due date or default in payment of interest/principal	••		payment of interest and/or per the documented rate will be p		
(x)	Details of any letter or comments regarding payment/non-payment of interest, principal on due dates, or any other matter concerning the security and/or the assets along with its comments thereon, if any.		Not Applicable	Mandatory Redemption:  1. In case the STRPP 2 Balance Payment Notice is not issued latest by 20 days prior to the Balance Payment Date, then the Issuer will have to mandatorily redeem the outstanding STRPP 2 Debentures at the end of 1 year & 364 days from the deemed date of allotment i.e., 28th March 2025	Not Applicable	Mandatory Redemption:  1. In case the STRPP 2 Balance Payment Notice is not issued latest by 20 days prior to the Balance Payment Date, then the Issuer will have to mandatorily redeem the outstanding STRPP 2 Debentures at the end of 2 years & 362 days from the deemed date of allotment i.e., 26th March 2026 at





Sr. No.	Requirements disclosure	of	:	Option I – STRPP 1 (Series AC2023)	Option I – STRPP 2 (Series AD2023)	Option II – STRPP 1 (Series AE2023)	Option II – STRPP 2 (Series AF2023)
					at mandatory redemption price of Rs. 100 per debenture  2. In case Balance Payment is exercised: Not		mandatory redemption price of Rs. 100 per debenture  2. In case Balance Payment is exercised: Not Applicable
(xi)		of of		Redemption Date: 28 March 2025  Redemption Amount: Rs. 1,00,000/- per debenture	Applicable  Redemption Date: 29 March 2028  Redemption Amount: i) In case Balance Payment is not exercised: Rs. 100 per Debenture ii) In case Balance Payment is exercised and the Balance Payment Amount is paid: Rs. 1,00,000/- per Debenture	Redemption Date: 26 March 2026  Redemption Amount: Rs. 1,00,000/- per debenture	Redemption Date: 28 March 2028  Redemption Amount: i) In case Balance Payment is not exercised: Rs. 100 per Debenture ii) In case Balance Payment is exercised and the Balance Payment Amount is paid: Rs. 1,00,000/- per Debenture
(xii)	proposal fo	of or of	:	N.A.	N.A.	N.A.	N.A.

For Mahindra & Mahindra Financial Services Limited

Brijbala Batwal Company Secretary



Mahindra & Mahindra Financial Services Ltd. Mahindra Towers, 4<sup>th</sup> Floor, Dr. G. M. Bhosale Marg,

Dr. G. M. Bhosale Marg, Worli, Mumbai 400 018 India

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### **Annexure 'II'**

28th March 2023

# Option I - STRPP 1 (Series AC2023) & STRPP 2 (Series AD2023)

**Bidding Details** 

Didding Details	
Issue Composition	STRPP 1- Base Issue – 1125 Crores ;Green Shoe – Nil STRPP 2 - Base Issue – 1125 Crores (1.125 crores Partly paid up) ;Green Shoe – Nil
Anchor Portion Details	No
Interest rate parameter	Fixed Coupon
Bidding Open Date (T)	28 <sup>th</sup> March, 2023
Bidding Close Date (T)	28 <sup>th</sup> March, 2023
Minimum Bid Lot	100 Debenture of Rs.1,00,000/ each
Manner of Bidding	Open Bidding
Manner of Allotment	Uniform yield allotment
Manner of Settlement	Pay in shall be done through Clearing Corporation of BSE i.e. Indian Clearing Corporation Limited "ICCL"
Settlement Cycle	T+1 day, T being the day of bidding

### **Terms**

Security Name	8.25% - Mahindra & Mahindra Financial Services Limited
Issuer	Mahindra & Mahindra Financial Services Limited
Issue Amount Allotted	STRPP 1 - Rs.1125 Crores
	<b>STRPP 2</b> - Rs.1.125 Crores
Type of Instrument	STRPP 1- Secured, Rated, Listed, Redeemable Fully Paid Non-Convertible Debentures
	<u>STRPP 2</u> - Secured, Rated, Listed, Redeemable Partly Paid Non-Convertible Debentures
Nature of Instrument	Secured





Seniority	Senior
Mode of Issue	Private Placement
Eligible Investors	Please refer paragraph "Who can apply" of the Shelf Placement Memorandum dated March 14, 2023
Trustees	Axis Trustee Services Ltd.
Listing (including name of stock Exchange(s) where it will be listed and timeline for listing	To be listed on BSE Limited, as per the applicable timelines i.e. (T + 3 working days, T being issue closing date) as mentioned in the SEBI circular SEBI/HO/DDHS/DDHS_Div1/P/CIR/2022/167 dated November 30, 2022, as amended from time to time. In case of delay in listing of securities issued on privately placement basis beyond the timelines specified above, the issuer shall pay penal interest of 1% p.a. over the coupon/ dividend rate for the period of delay to the investor (i.e. from the date of allotment to the date of listing)
Rating of the Instrument	"CRISIL AAA / Stable" rating by CRISIL Ratings Limited "IND AAA / Stable" rating by India Ratings & Research Private Limited
Issue Size	STRPP 1- Base Issue – 1125 Crores  STRPP 2 - Base Issue – 1125 Crores (1.125 crores - 1st tranche)
Face Value	STRPP 1 - INR 1,00,000/- per debenture  STRPP 2 - INR 1,00,000/- per debenture
Initial Subscription	STRPP 1- INR 1,00,000/- per debenture  STRPP 2 - INR 100/- per debenture
Balance Payment Amount	STRPP 1- NA  STRPP 2 - INR 99,900/- per debenture + accrued interest on INR 99,900/- per debenture from the date of allotment / last Coupon Payment date till one day prior to the Balance Payment Date (2 <sup>nd</sup> tranche)
Balance Payment Date	STRPP 1 - NA  STRPP 2 - Anytime during the tenor of Debentures till 08 <sup>th</sup> March 2025 (to be notified by the STRPP 2 Debenture Holders in STRPP 2 Balance Payment Notice)
Balance Subscription Payment Mechanism	STRPP 1 - NA  STRPP 2 - The STRPP 2 Debenture Holders, by way of Majority Resolution (51%), can elect their option to pay the Balance Payment Amount by notifying the Company at least 20 days before the Balance Payment Date ("STRPP 2 Balance Payment")



	Notice"). For avoidance of doubt, the Balance Payment Date will be notified in the STRPP 2 Balance Payment Notice.
	In a scenario where Majority Debenture Holders elect their option to pay for the Balance Payment Amount, the Issuer will have to mandatorily redeem the STRPP 2 Debenture holder(s), who have not given their consent to pay for the Balance Payment Amount, on the Balance Payment Date.
	Please note that the Balance Payment Amount will not be payable upon (i) any occurrence of Event of Default, (ii) Mandatory Redemption being exercised.
Paid up Amount	<u>STRPP 1</u> - Same as Initial Subscription Amount
	STRPP 2- In respect of a Debenture, on the Issue Date, an amount equal to the Initial Subscription Amount. Thereafter, on any date, the sum of (i) the Initial Subscription Amount and (ii) the aggregate amount of the Balance Payment Amount paid in respect of such Debenture.
Option to retain	Not applicable
oversubscription (Amount)	
Objects of the Issue	For the purpose of financing, repayment of dues of other financial institutions / Banks or for long-term working capital.
in case the issuer is a NBFC and the objects of the issue entail loan to any entity who is a 'group company'.	The proceeds of the issue will not be utilized for providing loans to any group company
Details of the utilization of the Proceeds	The funds raised through this issue will be utilized for various financing activities, onward lending, to repay our existing indebtedness, working capital and general corporate purposes (such as investments for liquidity and statutory requirements, capital expenditure, revenue expenditure etc.) of the Company
Coupon Rate	<b>STRPP 1</b> - 8.25% pa
	<b>STRPP 2</b> - 8.25% pa
Step Up/Step Down Coupon Rate 1	Not Applicable
Coupon Payment Frequency	Annually (from the deemed date of allotment)
Coupon payment dates	STRPP 1- 29 <sup>th</sup> March every year & on maturity i.e. 28 <sup>th</sup> March 2025. Refer Annexure A
	<b>STRPP 2</b> - 29 <sup>th</sup> March every year & on maturity i.e. 29 <sup>th</sup> March 2028. Refer Annexure A
Coupon Type	Fixed





Coupon Reset Process	Not Applicable
(including rates, spread,	
effective date, interest rate	
cap and floor etc).	Actual/Actual is The interest shall be computed on the basis of
Day Count Basis	Actual/Actual i.e. The interest shall be computed on the basis of actual number of days elapsed in a year, for this purpose a year
	to comprise of a period of 365 days. In case of leap year, if
	February 29 falls during the tenor of a security, then the number
	of days shall be reckoned as 366 days for a whole one year
	period.
	(SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021.)
Interest on Application Money	Not Applicable
Default Interest Rate	In case of default in payment of interest and/or principal
	redemption on the due dates, additional interest @ 2% p.a. over
	the documented rate will be payable by the Company for the
	defaulting period.
Tenor	STRPP 1- 1 year & 364 days from deemed date of allotment.
	STRPP 2 - 5 years from deemed date of allotment
Redemption Date	<b>STRPP 1</b> - 28 March 2025
	CTRRR 0 00 Movels 0000
Dodomation Amount	<b>STRPP 2</b> - 29 March 2028
Redemption Amount	STRPP 1- INR 1,00,000 per Debenture
	STRPP 2 -
	i) In case Balance Payment is not exercised: INR 100 per
	Debenture
	ii) In case Balance Payment is exercised and the Balance
	Payment Amount is paid: INR 1,00,000 per Debenture
Redemption Premium	Not Applicable
/Discount	
Issue Price	STRPP 1- INR 1,00,000 per Debenture
	CTRRR (NR 400 R. I. ( ) I. ( )
Discount at which accomits in	STRPP 2 - INR 100 per Debenture (paid up value)
Discount at which security is issued and the effective yield	Not Applicable
as a result of such discount	
(In case of Zero Coupon	
Bond).	
Put Date	Not Applicable
Put Price	Not Applicable
Call Date	Not Applicable
Call Price	Not Applicable
Put Notification Time	Not Applicable
Call Notification Time	Not Applicable





	STRPP 1- NA
Event & Date	
	STRPP 2 -
	1. In case the STRPP 2 Balance Payment Notice is not
	issued latest by 20 days prior to the Balance Payment
	Date, then the Issuer will have to mandatorily redeem the
	outstanding STRPP 2 Debentures at the end of 1 year &
	364 days from the deemed date of allotment i.e. 28th
	March 2025
	In case Balance Payment is exercised: Not Applicable
Mandatory Redemption Price	STRPP 1- NA
I wandatory redemption i nee	
	STRPP 2 - INR 100 per Debenture
Minimum Application and in	100 Debentures and in multiples of 1 thereafter
Minimum Application and in	100 Dependies and in multiples of 1 thereafter
multiples of Debt securities thereafter	
Issue Timing	
1 1 /D: 1 0 · D ·	ooth M. J. Oooo
Issue/Bid Opening Date	28 <sup>th</sup> March 2023
Issue/Bid Closing Date	28 <sup>th</sup> March 2023
3. Pay-in Date	29 <sup>th</sup> March 2023
	OOth Marrala OOOO
4. Deemed Date of	29 <sup>th</sup> March 2023
Allotment	
Issuance mode of instrument	The Issuer will issue the debentures in dematerialized form.
Settlement mode of the	Through RTGS / NEFT / Fund Transfer. Refer to Settlement
Instrument	details.
Depository	NSDL & CDSL
Disclosure of	Refer to Annexure A
Interest/Dividend /	
redemption dates	
Record Date	The record date for the purpose of determination of the persons
	entitled to receive interest / Principal in respect of the
	debentures shall be 7 calendar days before the date of Interest
	/ principal payment.
All covenants of the issue	The covenants mentioned in the Trust Deed will be executed
(including side letters,	within the time frame prescribed as per applicable law.
accelerated payment clause,	Default in Payment:
	In case of default in payment of Coupon and/or principal
etc.)	redemption on the due dates, additional interest @ 2% p.a. over
	the Coupon will be payable by the Company for the defaulting
	period.
	Delay in Listing:
	Joing in Library.



Description regarding Security (where applicable) including type of security (movable/immovable/tangible etc.), type of charge (pledge/hypothecation/mortgage etc.), date of creation of security/likely date of creation of security, minimum security cover, revaluation,	In case of delay in listing, the Company will pay penal interest @ 1% p.a. over the coupon rate for the period of delay to the investor (i.e. from date of allotment to the date of listing).  Debentures shall be secured by way exclusive charge in favour of the Debenture Trustee on present and/or future receivables under Loan contracts/Hire Purchase/Lease, owned Assets and Book debts to the extent of 100% of Debenture amount outstanding. The security shall be created on assets which are free from any encumbrances. The Company will create appropriate security in favour of the debenture trustee within the time frame prescribed as per applicable law.
replacement of security, interest to the debenture holder over and above the coupon rate as specified in the Trust Deed and disclosed in the Offer document/ Information Memorandum.	While the NCDs are secured to the tune of 100% of the principal and interest amount or as per the terms of information Memorandum in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the security is maintained. Further, the NCDs shall be considered as secured only if the charged asset is registered with Sub-registrar and Registrar of Companies or CERSAI or Depository etc.as applicable, or is independently verifiable by the debenture trustee
Transaction Documents	Shelf Placement Memorandum, Term Sheet, Trust Deed, Board Resolution, Rating Rationale/ Rating Letter, Trustee Consent Letter, BSE In-principal Approval & Application Form
Conditions Precedent to Disbursement	<ol> <li>The Issuer shall obtain the in-principle approval for listing on the WDM segment of the Stock Exchange;</li> <li>The Issuer shall obtain the required due diligence certificate from the trustee.</li> </ol>
Condition Subsequent to Disbursement	<ol> <li>Demat credit in the account(s) of the allotees</li> <li>Execution of Debenture trust Deed</li> <li>Filing of the return of allotment within the timelines specified nder the Act and the rules made thereunder;</li> <li>Completion of listing of the debentures on the WDM segment of the Stock Exchange;</li> </ol>
Events of Default (including manner of voting /conditions of joining Inter Creditor Agreement)	Please refer paragraph "Events of Default" of the Shelf Placement Memorandum dated March 14, 2023  Manner of Voting/ conditions of joining Inter Creditor Agreement – Manner of Voting shall be as detailed in the Inter Creditor Agreement which shall be executed in terms of SEBI (Debenture Trustee) Regulations 1993, Regulation 15, Sub Regulation 7, Subject to the approval of Debenture holders and conditions as may be specified by SEBI from time to time, the debenture trustee, on behalf of debenture holder, may enter into inter creditor agreements provided under the framework specified by RBI.





Creation of recovery expense fund	manner as specified by the Securities and Exchange Board of India as on 26th February 2021 in favour of BSE limited and the same has been informed to the Debenture Trustee. The recovery expense fund shall be utilized for the purposes and in the manner as may be required under the applicable circulars / directions / notices / guidelines / regulations issued by SEBI from time to time.
Conditions for breach of	
covenants (as specified in Debenture Trust Deed)	Trust Deed which will be executed within the time frame prescribed as per applicable law.
Provisions related to Cross Default Clause	Not Applicable
Role and Responsibilities of Debenture Trustee	
Risk factors pertaining to the issue	Please refer paragraph "Risk factors" of the Shelf Placement Memorandum dated March 14, 2023
Governing Law and Jurisdiction	Please refer paragraph "Governing Law and Jurisdiction" of the Shelf Placement Memorandum dated March 14, 2023
Business Day Convention	If any interest payment date falls on a holiday, the payment may be made on the following working day. If any principal payment date falls on a holiday, principal will be payable on the previous working day.  Working days shall be all days on which money market is functioning in Mumbai excluding non- working Saturdays or Sundays or a holiday of commercial banks in Mumbai or a public holiday in India. In case of failure of RBI's system for RTGS / NEFT payment, the same will be made on the next business day. The Company will not be liable to pay any additional interest on account of same.  The Coupon payment convention will be as per SEBI Circular - SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021.
Consolidation of ISINs	Company reserves right to make multiple issuances under the same ISIN. Issue can be made either by way of creation of fresh ISIN or by way of issuance under the existing ISIN at premium /par/discount as the case may be in line with SEBI Circular SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021.
Validity	The offer is valid till 29 <sup>th</sup> March, 2023. However, the Company reserves the right to change / modify the terms at any time without any notice during the period of this offer.





### **Annexure -A**

### Illustration of Bond Cash Flows for STRPP 1 (Series AC2023)

Cash Flows	Date	No. of days in Coupon period	Amount per Debenture (Rs.)
1st Coupon	Friday, 29-Mar-24	366	8,250.00
2nd Coupon	Friday, 28-Mar-25	364	8,227.40
Principal	Friday, 28-Mar-25		1,00,000.00

# Illustration of Bond Cash Flows for STRPP 2 (Series AD2023)

Cash Flows	Date	No. of days in Coupon period	Amount per Debenture (Rs.) *
1st Coupon	Friday, 29-Mar-24	366	8,250.00
2nd Coupon	Saturday, 29-Mar-25	365	8,250.00
3rd Coupon	Sunday, 29-Mar-26	365	8,250.00
4th Coupon	Monday, 29-Mar-27	365	8,250.00
5th Coupon	Wednesday, 29-Mar-28	366	8,250.00
Principal	Wednesday, 29-Mar-28	366	1,00,000.00

<sup>\*</sup>Amount per debenture mentioned (STRPP2 illustration) is as per face value. The actual interest shall be computed on the paid-up value received i.e. outstanding as on the coupon date.

#### Note

If the interest payment date falls on a holiday, the payment may be made on the following working day however the dates of the future coupon payments would be as per the schedule originally stipulated at the time of issuing the security. The interest payment should be rounded to nearest rupee. If the maturity date falls on a holiday, redemption and accrued interest are payable on the immediately previous business day. The Coupon payment convention will be as per SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021





# Option II - STRPP 1 (Series AE2023) & STRPP 2 (Series AF2023)

**Bidding Details** 

Didding Details	
Issue Composition	STRPP 1 - Base Issue – 1125 Crores ;Green Shoe – Nil STRPP 2 - Base Issue – 1125 Crores (1.125 crores Partly paid up) ;Green Shoe – Nil
Anchor Portion Details	No
Interest rate parameter	Fixed Coupon
Bidding Open Date (T)	28 <sup>th</sup> March, 2023
Bidding Close Date (T)	28 <sup>th</sup> March, 2023
Minimum Bid Lot	100 Debenture of Rs.1,00,000/ each
Manner of Bidding	Open Bidding
Manner of Allotment	Uniform yield allotment
Manner of Settlement	Pay in shall be done through Clearing Corporation of BSE i.e. Indian Clearing Corporation Limited "ICCL"
Settlement Cycle	T+1 day, T being the day of bidding

### **Terms**

Security Name	8.25% - Mahindra & Mahindra Financial Services Limited		
Issuer	Mahindra & Mahindra Financial Services Limited		
Issue Amount Allotted	STRPP 1 - Rs.1125 Crores		
	<b>STRPP 2</b> - Rs.1.125 Crores		
Type of Instrument	<u>STRPP 1</u> - Secured, Rated, Listed, Redeemable Fully Paid Non-Convertible Debentures		
	<u>STRPP 2</u> - Secured, Rated, Listed, Redeemable Partly Paid Non-Convertible Debentures		
Nature of Instrument	Secured		
Seniority	Senior		
Mode of Issue	Private Placement		
Eligible Investors	Please refer paragraph "Who can apply" of the Shelf Placement Memorandum dated March 14, 2023		
Trustees	Axis Trustee Services Ltd.		
Listing (including name of stock Exchange(s) where it will be listed and timeline for listing	To be listed on BSE Limited, as per the applicable timelines i.e. (T + 3 working days, T being issue closing date) as mentioned in the SEBI circular SEBI/HO/DDHS/DDHS_Div1/P/CIR/2022/167 dated November 30, 2022, as amended from time to time.		



	In case of delay in listing of securities issued on privately placement basis beyond the timelines specified above, the issuer shall pay penal interest of 1% p.a. over the coupon/ dividend rate for the period of delay to the investor (i.e. from the date of allotment to the date of listing)
Rating of the Instrument	"CRISIL AAA / Stable" rating by CRISIL Ratings Limited "IND AAA / Stable" rating by India Ratings & Research Private Limited
Issue Size	STRPP 1 - Base Issue - 1125 Crores
Face Value	STRPP 2 - Base Issue – 1125 Crores (1.125 crores - 1st tranche)  STRPP 1 - INR 1,00,000/- per debenture
Initial Subscription	STRPP 2 - INR 1,00,000/- per debenture  STRPP 1 - INR 1,00,000/- per debenture
	STRPP 2 - INR 100/- per debenture
Balance Payment Amount	STRPP 1 - NA
	STRPP 2 - INR 99,900/- per debenture + accrued interest on INR 99,900/- per debenture from the date of allotment / last Coupon Payment date till one day prior to the Balance Payment Date (2 <sup>nd</sup> tranche)
Balance Payment Date	STRPP 1 - NA
	<b>STRPP 2</b> - Anytime during the tenor of Debentures till 06 <sup>th</sup> March 2026 (to be notified by the STRPP 2 Debenture Holders in STRPP 2 Balance Payment Notice)
Balance Subscription Payment Mechanism	STRPP 1 - NA
	STRPP 2 - The STRPP 2 Debenture Holders, by way of Majority Resolution (51%), can elect their option to pay the Balance Payment Amount by notifying the Company at least 20 days before the Balance Payment Date ("STRPP 2 Balance Payment Notice"). For avoidance of doubt, the Balance Payment Date will be notified in the STRPP 2 Balance Payment Notice.
	In a scenario where Majority Debenture Holders elect their option to pay for the Balance Payment Amount, the Issuer will have to mandatorily redeem the STRPP 2 Debenture holder(s), who have not given their consent to pay for the Balance Payment Amount, on the Balance Payment Date.
	Please note that the Balance Payment Amount will not be payable upon (i) any occurrence of Event of Default, (ii) Mandatory Redemption being exercised.





Paid up Amount	STRPP 1 - Same as Initial Subscription Amount
Option to votoin	STRPP 2 - In respect of a Debenture, on the Issue Date, an amount equal to the Initial Subscription Amount. Thereafter, on any date, the sum of (i) the Initial Subscription Amount and (ii) the aggregate amount of the Balance Payment Amount paid in respect of such Debenture.
Option to retain oversubscription (Amount)	Not applicable
Objects of the Issue	For the purpose of financing, repayment of dues of other financial institutions / Banks or for long-term working capital.
in case the issuer is a NBFC and the objects of the issue entail loan to any entity who is a 'group company'.	The proceeds of the issue will not be utilized for providing loans to any group company
Details of the utilization of the Proceeds	The funds raised through this issue will be utilized for various financing activities, onward lending, to repay our existing indebtedness, working capital and general corporate purposes (such as investments for liquidity and statutory requirements, capital expenditure, revenue expenditure etc.) of the Company
Coupon Rate	<b>STRPP 1</b> - 8.25% pa
	<b>STRPP 2</b> - 8.25% pa
Step Up/Step Down Coupon Rate 1	Not Applicable
Coupon Payment Frequency	Annually (from the deemed date of allotment)
Coupon payment dates	STRPP 1 - 29 <sup>th</sup> March every year & on maturity i.e. 26 <sup>th</sup> March 2026. Refer Annexure A  STRPP 2 - 29 <sup>th</sup> March every year & on maturity i.e. 28 <sup>th</sup> March
Coupon Type	2028. Refer Annexure A Fixed
(including rates, spread,	Not Applicable
effective date, interest rate cap and floor etc).	
	Actual/Actual i.e. The interest shall be computed on the basis of actual number of days elapsed in a year, for this purpose a year to comprise of a period of 365 days. In case of leap year, if February 29 falls during the tenor of a security, then the number of days shall be reckoned as 366 days for a whole one year period.  (SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021.)  Not Applicable



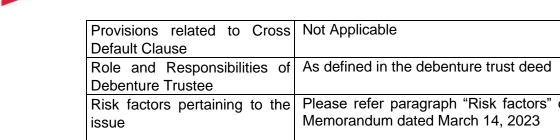


Default Interest Rate	In case of default in payment of interest and/or principal		
	redemption on the due dates, additional interest @ 2% p.a. over		
	the documented rate will be payable by the Company for the		
Tenor	defaulting period.  STRPP 1 - 2 years & 362 days from deemed date of allotment.		
Tellor	31KFF 1 - 2 years & 302 days from deemed date of anothrent.		
	<b>STRPP 2</b> - 4 years & 365 days from deemed date of allotment		
Redemption Date	STRPP 1 - 26 March 2026		
	20 March 2020		
	<b>STRPP 2</b> - 28 March 2028		
Redemption Amount	STRPP 1 - INR 1,00,000 per Debenture		
	STRPP 2 -		
	i) In case Balance Payment is not exercised: INR 100 per		
	Debenture		
	ii) In case Balance Payment is exercised and the Balance		
Dodomation Dromium	Payment Amount is paid: INR 1,00,000 per Debenture		
Redemption Premium / Discount	Not Applicable		
Issue Price	STRPP 1- INR 1,00,000 per Debenture		
133uc i fice	OTTEL I INTERIOR DESCRICTE		
	STRPP 2 - INR 100 per Debenture (paid up value)		
Discount at which security is	Not Applicable		
issued and the effective yield			
as a result of such discount			
(In case of Zero Coupon			
Bond).			
Put Date	Not Applicable		
Put Price	Not Applicable		
Call Date	Not Applicable		
Call Price	Not Applicable		
Put Notification Time	Not Applicable		
Call Notification Time	Not Applicable		
Mandatory Redemption vent & Date	SIRFE I NA		
& Date	STRPP 2 -		
	1. In case the STRPP 2 Balance Payment Notice is not		
	issued latest by 20 days prior to the Balance Payment		
	Date, then the Issuer will have to mandatorily redeem the		
	outstanding STRPP 2 Debentures at the end of 2 years &		
	362 days from the deemed date of allotment i.e. 26th		
	March 2026		
	In case Balance Payment is exercised: Not Applicable		
Mandatory Redemption Price	STRPP 1- NA		
	STRRR 2 IND 100 per Debenture		
	STRPP 2 - INR 100 per Debenture		

Minimum Application and in multiples of Debt securities thereafter	100 Debentures and in multiples of 1 thereafter
Issue Timing	
Issue/Bid Opening Date	28 <sup>th</sup> March 2023
2. Issue/Bid Closing Date	28 <sup>th</sup> March 2023
3. Pay-in Date	29 <sup>th</sup> March 2023
Deemed Date of     Allotment	29 <sup>th</sup> March 2023
Issuance mode of instrument	The Issuer will issue the debentures in dematerialized form.
Settlement mode of the Instrument	Through RTGS / NEFT / Fund Transfer. Refer to Settlement details.
Depository	NSDL & CDSL
Disclosure of Interest/Dividend / redemption dates	Refer to Annexure A
Record Date	The record date for the purpose of determination of the persons entitled to receive interest / Principal in respect of the debentures shall be 7 calendar days before the date of Interest / principal payment.
All covenants of the issue (including side letters, accelerated payment clause, etc.)	The covenants mentioned in the Trust Deed will be executed within the time frame prescribed as per applicable law.  Default in Payment: In case of default in payment of Coupon and/or principal redemption on the due dates, additional interest @ 2% p.a. over the Coupon will be payable by the Company for the defaulting period.  Delay in Listing: In case of delay in listing, the Company will pay penal interest @ 1% p.a. over the coupon rate for the period of delay to the investor (i.e. from date of allotment to the date of listing).
Description regarding Security (where applicable) including type of security (movable/immovable/tangible etc.), type of charge (pledge/hypothecation/mortgage etc.), date of creation of security/likely date of creation of security, minimum security cover, revaluation, replacement of security,	Debentures shall be secured by way exclusive charge in favour of the Debenture Trustee on present and/or future receivables under Loan contracts/Hire Purchase/Lease, owned Assets and Book debts to the extent of 100% of Debenture amount outstanding. The security shall be created on assets which are free from any encumbrances. The Company will create appropriate security in favour of the debenture trustee within the time frame prescribed as per applicable law.

interest to the debenture holder over and above the coupon rate as specified in the Trust Deed and disclosed in the Offer document/ Information Memorandum.	While the NCDs are secured to the tune of 100% of the principal and interest amount or as per the terms of information Memorandum in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the security is maintained. Further, the NCDs shall be considered as secured only if the charged asset is registered with Sub-registrar and Registrar of Companies or CERSAI or Depository etc.as applicable, or is independently verifiable by the debenture trustee
Transaction Documents	Shelf Placement Memorandum, Term Sheet, Trust Deed, Board Resolution, Rating Rationale/ Rating Letter, Trustee Consent Letter, BSE In-principal Approval & Application Form
Conditions Precedent to Disbursement	<ol> <li>The Issuer shall obtain the in-principle approval for listing on the WDM segment of the Stock Exchange;</li> <li>The Issuer shall obtain the required due diligence certificate from the trustee.</li> </ol>
Condition Subsequent to Disbursement	<ol> <li>Demat credit in the account(s) of the allotees</li> <li>Execution of Debenture trust Deed</li> <li>Filing of the return of allotment within the timelines specified under the Act and the rules made thereunder;</li> <li>Completion of listing of the debentures on the WDM segment of the Stock Exchange;</li> </ol>
Events of Default (including manner of voting /conditions of joining Inter Creditor Agreement)	Please refer paragraph "Events of Default" of the Shelf Placement Memorandum dated March 14, 2023  Manner of Voting/ conditions of joining Inter Creditor Agreement – Manner of Voting shall be as detailed in the Inter Creditor Agreement which shall be executed in terms of SEBI (Debenture Trustee) Regulations 1993, Regulation 15, Sub Regulation 7, Subject to the approval of Debenture holders and conditions as may be specified by SEBI from time to time, the debenture trustee, on behalf of debenture holder, may enter into inter creditor agreements provided under the framework specified by RBI.
Creation of recovery expense fund	The company has created a recovery expense fund in the manner as specified by the Securities and Exchange Board of India as on 26th February 2021 in favour of BSE limited and the same has been informed to the Debenture Trustee. The recovery expense fund shall be utilized for the purposes and in the manner as may be required under the applicable circulars / directions / notices / guidelines / regulations issued by SEBI from time to time.
Conditions for breach of covenants (as specified in Debenture Trust Deed)	Conditions for breach of covenants shall be mentioned in the Trust Deed which will be executed within the time frame prescribed as per applicable law.





# Please refer paragraph "Risk factors" of the Shelf Placement Please refer paragraph "Governing Law and Jurisdiction" of the and Governing Law Shelf Placement Memorandum dated March 14, 2023 Jurisdiction **Business Day Convention** If any interest payment date falls on a holiday, the payment may be made on the following working day. If any principal payment date falls on a holiday, principal will be payable on the previous working day. Working days shall be all days on which money market is functioning in Mumbai excluding non- working Saturdays or Sundays or a holiday of commercial banks in Mumbai or a public holiday in India. In case of failure of RBI's system for RTGS / NEFT payment, the same will be made on the next business day. The Company will not be liable to pay any additional interest on account of same. The Coupon payment convention will be as per SEBI Circular -SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021. Consolidation of ISINs Company reserves right to make multiple issuances under the same ISIN. Issue can be made either by way of creation of fresh ISIN or by way of issuance under the existing ISIN at premium /par/discount as the case may be in line with SEBI Circular SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021. The offer is valid till 29th March, 2023. However, the Company reserves the right to change / modify the terms at any time without Validity any notice during the period of this offer.

# Annexure -A Illustration of Bond Cash Flows for STRPP 1 (Series AE2023)

Cash Flows	Date	No. of days in Coupon period	Amount per Debenture (Rs.)
1st Coupon	Friday, 29-Mar-24	366	8,250.00
2nd Coupon	Saturday, 29-Mar-25	365	8,250.00
3rd Coupon	Thursday, 26-Mar-26	362	8,182.19
Principal	Thursday, 26-Mar-26		1,00,000.00





### Illustration of Bond Cash Flows for STRPP 2 (Series AF2023)

Cash Flows	Date	No. of days in Coupon period	Amount per Debenture (Rs.) *
1st Coupon	Friday, 29-Mar-24	366	8,250.00
2nd Coupon	Saturday, 29-Mar-25	365	8,250.00
3rd Coupon	Sunday, 29-Mar-26	365	8,250.00
4th Coupon	Monday, 29-Mar-27	365	8,250.00
5th Coupon	Tuesday, 28-Mar-28	365	8,227.46
Principal	Tuesday, 28-Mar-28		1,00,000.00

<sup>\*</sup>Amount per debenture mentioned (STRPP2 illustration) is as per face value. The actual interest shall be computed on the paid-up value received i.e. outstanding as on the coupon date.

#### Note

If the interest payment date falls on a holiday, the payment may be made on the following working day however the dates of the future coupon payments would be as per the schedule originally stipulated at the time of issuing the security. The interest payment should be rounded to nearest rupee. If the maturity date falls on a holiday, redemption and accrued interest are payable on the immediately previous business day. The Coupon payment convention will be as per SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021





# **Settlement details**

- Successful Bidders to transfer funds from bank account(s) registered with BSE BOND to the bank account of ICCL to the extent of funds pay-in obligation on or before 10:30 hours on 29<sup>th</sup> March 2023
- The participants must ensure to do the funds pay-in from their same bank account which is updated by them in the BSE BOND (EBP) platform while placing the bids.
- The Designated Bank Accounts of ICCL are as under:

#### **ICICI Bank:**

Beneficiary Name: INDIAN CLEARING CORPORATION LTD

Account Number: ICCLEB IFSC Code: ICIC0000106 Mode: NEFT/RTGS

#### YES Bank:

Beneficiary Name: INDIAN CLEARING CORPORATION LTD

Account Number: ICCLEB IFSC Code: YESB0CMSNOC

Mode: NEFT/RTGS

#### **HDFC Bank:**

Beneficiary Name: INDIAN CLEARING CORPORATION LTD

Account Number: ICCLEB IFSC Code: HDFC0000060

Mode: NEFT/RTGS

- For each issue, separate funds payment instructions should be given by the participants.
- Funds payment for each issue has to be initiated separately. The funds should not be clubbed for two different issues settling on the same day.