

December 16, 2019

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

BSE Ltd.,
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Dear Sirs,

Sub: Press Release

Please find enclosed the press release, titled “A joint venture company among CNAC(G), UAL, CAL & Gama Aviation China Aircraft Services Limited TRUSTS Ramco” which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully
For **RAMCO SYSTEMS LIMITED**


R RAVI KULA CHANDRAN
CHIEF FINANCIAL OFFICER



Encl: As above

Ramco Systems Limited

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United Kingdom | Germany | Switzerland | South Africa | Sudan

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A joint venture company among CNAC(G), UAL, CAL & Gama Aviation **China Aircraft Services Limited TRUSTS Ramco**

Embarks on a digital transformation journey with Ramco Aviation to optimize resource utilization and arrest revenue leakage

Lantau, HONG KONG / Chennai, INDIA – December 16, 2019 – One of the largest third party MRO providers, and a joint venture company among CNAC(G), UAL, CAL & Gama Aviation, [China Aircraft Services Limited](#) announced that it has signed an agreement with the global aviation software provider [Ramco Systems](#) to implement its [Aviation Suite V5.8](#) for end-to-end base and line maintenance operations.

Through this collaboration, Ramco will provide its integrated Aviation Suite with modules for Maintenance & Engineering, MRO Contracts, Supply Chain, and Finance to help CASL manage their end-to-end line and base maintenance, ground handling and cabin services.

The mobile-enabled application will also offer real-time processing for work order, thereby reducing the overall turnaround time. Hosted on cloud with mobility and optimization features, the solution will replace disintegrated systems across various departments and seamlessly interface with other third-party airline, flight following and HR systems.

Commenting on the association, **Andreas Meisel, Chief Executive Officer, China Aircraft Services Limited (CASL)**, said, “At CASL, we have always aimed to provide higher level of aircraft maintenance services which in turn demands effective utilization of resources and manpower. By leveraging the power of Ramco Aviation, we are confident that we will now be able to optimize our resources, automate business processes thereby reducing overhead costs. Ramco’s intelligent platform with in-built analytics will also enable us with real-time decision making. We look forward to our digital journey with Ramco.”

Virender Aggarwal, CEO, Ramco Systems, said, “Hong Kong has been a hive of MRO activities, and we at Ramco have been investing focused efforts in offering disruptive technology to bring in a paradigm shift in the industry. Our win at China Aircraft Services is a not just a testament to our focused expansion in the MRO space, but a stepping stone that will help us cement our footprint in the Line MRO space, globally.”

Ramco Aviation Software is trusted by over 22,000 users to manage more than 4,000 aircraft globally. Accessible on cloud and mobile, Ramco Aviation Software continues to add technological innovations with [Anywhere Apps](#) to significantly reduce transaction time both during aircraft on ground (AOG) conditions and critical aircraft turnarounds. With innovative concepts of Artificial Intelligence & Machine learning, Ramco is changing the paradigm of enterprise software with zero user interface (Zero UI) powered by features such as chatbots, mail bots, HUBs and cognitive solutions. Ramco has also developed application compatibility on Microsoft HoloLens to bring augmented reality which improves efficiency in maintenance operations. With more than 75 aviation leaders onboard, Ramco is the solution of choice for several large airlines, heli-operators, defense sustainment and logistics contractors, and maintenance, repair and overhaul (MRO) organizations.

About China Aircraft Services Limited:

Founded in 1995, China Aircraft Services Limited (CASL) is a joint venture among China National Aviation Corporation (Group) Limited (40%), Gama Aviation (20%), United Airlines, Inc. (20%) and China Airlines Limited (20%), providing aircraft line and base maintenance, cabin cleaning and ground support equipment, as well as supply and stores services at Hong Kong International Airport. Air China, China Eastern Airlines, China Southern Airlines and Xiamen Airlines have representations in the company via the 40% shareholding of China National Aviation Corporation (Group) Limited in CASL. Apart from operating in Hong Kong, CASL and China Eastern Airlines established a joint venture company Shanghai



Eastern Aircraft Maintenance Limited (SEAM) in 2002, providing aircraft line maintenance and ground support equipment services at Shanghai Pudong International Airport and Shanghai Hongqiao International Airport.

By opening its aircraft maintenance hangar at Hong Kong International Airport in May 2009, CASL is capable of providing a higher level of aircraft maintenance services to worldwide airline customers in both aircraft line maintenance and heavy maintenance.

About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transactions using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1900+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Only APAC vendor to be positioned in Gartner Magic Quadrant for ERP, Cloud Financials, Cloud HCM and EAM;
Leader in NelsonHall's NEAT Matrix for Next Gen Payroll Services;
Winner Global Payroll Transformation Project of the Year – 2019 by Global Payroll Association;
Winner of 2018 ISG Paragon Awards Australia, for 'Best Imagination' Award

For more information, please visit <http://www.ramco.com/aviation>

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