



**SATIA**  
INDUSTRIES  
LIMITED

An ISO 9001, 14001 &  
OHSAS 18001 company

Manufacturer of Quality  
Writing, Printing & Speciality  
Paper with ECO MARK

IS 1848



CIN: - L21012PB1980PLC004329

SIL/CS

Date: 11.08.2023

The Manager, Listing Department, BSE Limited, Phiroze Jeejeebhoy Towers Dalal Street Mumbai-400001	The Manager Listing Department National Stock Exchange of India Ltd Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E) Mumbai - 400 051.
Scrip Code: 539201	Symbol: SATIA

**Subject- Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**Press Release**

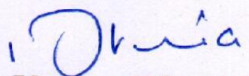
Dear Sir/ Madam,

In accordance with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, We are enclosing herewith Press Release issued by the Company on its Financial Results for the First Quarter ended June 30, 2023

This is for your information and records.

Thanking you,

Yours sincerely,  
For Satia Industries Ltd

  
(Rakesh Kumar Dhuria)  
Company Secretary



**SATIA INDUSTRIES LIMITED**  
AN ISO 9001, 14001 & OHSAS 18001 COMPANY

**CIN:** L21012PB1980PLC004329

**Registered Office:** Village Rupana, Sri Muktsar Sahib – 152032, Punjab, India

## Satia Industries Records All-Time High EBITDA Margins

### Results for the First Quarter ended June 30, 2023

**Punjab, 11<sup>th</sup> August 2023:** Satia Industries Limited (SIL) one of the leading Wood and Agro-based paper manufacturer in India, has announced its results for the First Quarter ended June 30, 2023.

#### Performance Summary – Q1FY24

Particular (INR Mn)	Q1FY24	Q1FY23	YoY Change	Q4FY23	QoQ Change
Revenue from Operations	4,812	4,170	15%	5,206	-8%
EBITDA	1,493	699	114%	1,362	10%
EBITDA Margin (%)	31.0%	16.7%	1428 bps	26.2%	487 bps
Net PAT	841	302	178%	463	82%
PAT Margin %	17.5%	7.3%	1024 bps	8.9%	860 bps
Diluted EPS	8.4	3.0	178%	4.6	82%

#### Key Highlights

- Revenue from operations **increased by 15% on YoY** from INR 4,170 Mn in Q1FY23 to INR 4,812 Mn in Q1FY24, led by higher sales realization.
- During the quarter, our **gross profit margins** have improved to **59.1%** from 47.7% in Q1FY23 and remain steady on sequential basis. It was 59.6% in Q4FY23.
- The EBITDA **increased by 114% on YoY basis to INR 1,493 Mn in Q1FY24** from INR 699 Mn in Q1FY23 led by higher realizations and lower cost of materials consumed. EBITDA margin improved for the fourth consecutive quarter to 31.0% in Q1FY24.
- Net profit stood at **INR 841 Mn in Q1FY24**, compared to INR 302 Mn in Q1FY23, **a growth of 178% YoY**.
- **EPS** for the quarter was **INR 8.4** as compared to **INR 3.0** in Q1FY23.



## **Recent Notable Developments**

- FITCH India Ratings and Research upgraded Satia Industries Limited's Long-Term Issuer Rating to 'IND A+' from 'IND A' with Outlook is Stable.
- The company has received orders of over 12,000 tonnes from the governments of Telangana, Jharkhand, Himachal Pradesh, NCERT and DAV Committee
- Company has partially commissioned the Displacement Digester System (DDS) which is leading to substantial savings in steam consumption and production
- During the quarter, the company has **prepaid term loans of INR 342.7 Mn.**

## **Management Comments**

Commenting on the financial results, Executive Director **Mr. Chirag Satia, said:**

*"We are thrilled to unveil our company's exceptional performance in the face of a challenging external landscape. Despite these challenges, our dedication and strategic approach have yielded remarkable results. The Revenue from Operations has increased by 15% yoy in Q1FY24.*

*Notably, our EBITDA also achieved significant progress as well, and increased by 114% yoy to reach INR 1,493 Mn. This impressive growth can be attributed to a combination of factors, including a robust upswing in volume and the favourable effects of improved economies of scale. As a result, our EBITDA margins have soared to 31.0% during this quarter, representing the highest margin achievement in our company's history.*

*These remarkable results are a direct outcome of our commitment to streamlining operations, optimizing resource allocation, and enhancing overall operational efficiency. These efforts have had a direct impact on our improved EBITDA margins, further reinforcing our ability to navigate challenges effectively.*

*Looking ahead, we maintain a positive outlook for the coming year, as we expect to witness sustained healthy volume growth. Our strong partnerships with state boards, coupled with a promising demand outlook for the Printing & Writing Papers segment, provide a solid foundation for this anticipated growth trajectory.*

*Furthermore, our company's commanding position in the state's textbook segment translates into substantial revenue visibility for the medium term. This robust order book underscores our stability and positions us favourably to capitalize on market opportunities."*

## **Outlook**

- The management expects to achieve 5 to 7% growth in paper production
- The company is targeting ~200 bps improvement in the EBITDA margins in FY24 over FY23

**About Satia Industries Limited:**

**Satia Industries Limited (SIL)**, is one of the largest Wood and Agro-based paper manufacturer in India. SIL was incorporated by Dr. Ajay Satia in 1980 and commenced its operations in 1984 with a small capacity of 4,950 tonne per year. It surprisingly overtook many of its peer in production achieve, to 2,09,910 MT in FY23 implying a capacity utilization of ~102%. SIL has successfully commissioned their PM 4 and has augmented its total installed capacity to 219,000 MTPA. In last three decades, SIL has witnessed a complete transformation in its operations, and it has become fully backward integrated having integrated pulping, chemical recovery, and power self-sufficiency. SIL has 540 acres of eucalyptus plantations, developed as per Karnal Technology, consumes total treated water discharge, and compliments the future wood raw material requirements. SIL has a strong Pan-India distribution network with 100+ dealers and three branch offices located in Delhi, Chandigarh & Jaipur with total Employee strength of 2,200+.

*For further information on the Company, please visit [www.satiagroup.com](http://www.satiagroup.com)*

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