

MSIL: COS: NSE&BSE: 2019

1st October, 2019

Vice President
National Stock Exchange of India Limited
“Exchange Plaza”, Bandra – Kurla Complex
Bandra (E)
Mumbai – 400 051

General Manager
Department of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001

Sub: Press Release

Dear Sir,

Please find enclosed herewith as Annexure –“A”, a copy of the press release being issued today.

Kindly take the same on record.

Thanking you,

Yours truly,

For **Maruti Suzuki India Limited**



Sanjeev Grover
Vice President &
Company Secretary

MARUTI SUZUKI INDIA LIMITED

CIN: L34103DL1981PLC011375

Registered & Head Office
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Press Release

Maruti Suzuki sales in September 2019

New Delhi, October 1, 2019: Maruti Suzuki India Limited sold a total of 122,640 units in September 2019. This includes 112,500 units in domestic market, 2,952 units of domestic OEM sales and 7,188 units of exports.

The sales figures for **September 2019** are given below:

| Category : Sub-segment | Models | September | | | April - September | | | April'18 - March'19 |
|--|--|----------------|----------------|---------------|-------------------|----------------|---------------|---------------------|
| | | 2019 | 2018 | % Change | 2019-20 | 2018-19 | % Change | |
| A: Mini | Alto, S-Presso ³ , Old WagonR ² | 20,085 | 34,971 | -42.6% | 99,678 | 213,615 | -53.3% | 368,990 |
| A: Compact | New WagonR ² , Celerio, Ignis, Swift, Baleno, Dzire | 57,179 | 74,011 | -22.7% | 374,143 | 452,415 | -17.3% | 871,864 |
| Total: Mini + Compact Segment | | 77,264 | 108,982 | -29.1% | 473,821 | 666,030 | -28.9% | 1,240,854 |
| A: Mid-Size | Ciaz | 1,715 | 6,246 | -72.5% | 14,411 | 24,015 | -40.0% | 46,169 |
| Total A: Passenger Cars | | 78,979 | 115,228 | -31.5% | 488,232 | 690,045 | -29.2% | 1,287,023 |
| B: Utility vehicles | Gypsy, Ertiga, XL6 ³ , Vitara Brezza, S-Cross | 21,526 | 21,639 | -0.5% | 114,210 | 129,869 | -12.1% | 264,197 |
| C: Vans | Omni, Eeco | 9,949 | 14,645 | -32.1% | 61,080 | 88,887 | -31.3% | 178,606 |
| Total Domestic Passenger Vehicle Sales | | 110,454 | 151,512 | -27.1% | 663,522 | 908,801 | -27.0% | 1,729,826 |
| Light Commercial Vehicles | Super Carry | 2,046 | 2,038 | 0.4% | 11,901 | 10,439 | 14.0% | 23,874 |
| Total Domestic Sales | | 112,500 | 153,550 | -26.7% | 675,423 | 919,240 | -26.5% | 1,753,700 |
| Sales to other OEM: A: Compact | | 2,952 | - | - | 11,577 | - | - | - |
| Total Domestic Sales (Domestic + OEM)¹ | | 115,452 | 153,550 | -24.8% | 687,000 | 919,240 | -25.3% | 1,753,700 |
| Total Export Sales | | 7,188 | 8,740 | -17.8% | 53,911 | 56,087 | -3.9% | 108,749 |
| Total Sales (Total Domestic + Export)¹ | | 122,640 | 162,290 | -24.4% | 740,911 | 975,327 | -24.0% | 1,862,449 |

***Clarifications:**

1. Effective April 2019, Sales to other OEM have commenced and are reported as 'Sales to other OEM'. Total Domestic Sales (Domestic + OEM) and Total Sales (Domestic + Exports) may be viewed in this context.

2. Effective February 2019, sales of new WagonR (full model change, now also with bigger engine and increased length) are reported under the compact sub-segment. The sales number of old WagonR (now discontinued) are however, reported in the mini sub-segment. Sales numbers for the mini and compact sub-segment may be viewed in this context.

3. XL6 launched in August 2019 and S-Presso launched in September 2019.