



Speed  
Reliability  
Value Performance

**COMPUAGE INFOCOM LTD**

13<sup>th</sup> November, 2020

To,  
The Corporate Services Dept.,  
BSE Ltd.,  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001.

National Stock Exchange of India Ltd.,  
Exchange Plaza,  
C-1, Block G, Bandra Kurla Complex,  
Bandra (E),  
Mumbai - 400 051.

Security Code: 532456  
ISIN: INE070C01037

Symbol: COMPINFO

**Sub: Press Release on Q2 FY21 Results**

Dear Sir/Ma'am,

Please find enclosed herewith press release relating to the announcement of Unaudited Financial Results of the Company for the quarter and half year ended 30<sup>th</sup> September, 2020.

Kindly take the same on records and oblige.

Thanking you,

Yours faithfully,  
For Compuage Infocom Limited

**Anmol Jolly**  
Company Secretary



Place: Mumbai

Investor Release: 13<sup>th</sup> November 2020

## **Compuage Infocom witnesses strong recovery in Q2FY21 with healthy revenue & profitability**

- Consolidated Total Income at Rs. 1,090.2 Crores vs. Rs. 561.0 Crores in Q1FY21, up by 94% QoQ
- Consolidated Gross Profit at Rs. 45.2 Crores vs. Rs. 29.3 Crores in Q1FY21, up by 54% QoQ
- Consolidated EBITDA at Rs. 25.3 Crores vs. Rs. 13.4 Crores in Q1FY21, up by 89% QoQ
- Consolidated PAT at Rs. 6.8 Crores vs. Rs. 0.2 Crore in Q1FY21

**Compuage Infocom Limited** announced its un-audited Standalone and Consolidated results for the quarter and six months ended 30<sup>th</sup> September 2020.

**Commenting on the performance, Mr. Atul Mehta, Chairman & Managing Director,** said, “During Q2FY21, we witnessed strong recovery in the business as compared to previous quarter on the back of strong demand for IT Products from corporates working from home and mobility products from consumers for their personal use. Despite of a drop in revenue on a YoY basis, we held well on our EBITDA margins. We believe, going forward, work from home is going to be a significant part of the work culture leading to sustained demand for IT products especially in the cloud and cyber security segments.

Hence, in line with our strategy to enhance our product offering in this segment, we have entered into Cloud Distribution agreement with “**Acronis India**” for enabling resell of Acronis Cyber Security and Data Protection solutions during Q2. This tie-up would further enable our company to widen its horizon in cyber security segment thereby further strengthening the company’s product portfolio. We will continue to focus on partnering with reputed brands whereby we can help add value to the brand as well to our channel partners and end consumers.

We believe that the penetration of IT products in India is much lesser when compared to the developed countries giving us a huge leeway for long term growth in industry and hence for our company. With the economy now strongly recovering from the pandemic, with enhanced product offerings, Pan-India distribution reach and efficient supply chain, we are well placed to grow strongly and sustainably in the times to come”.

### **Consolidated Q2FY21 Financial Performance**

<b>Profit &amp; Loss Statement (Rs. Crs)</b>	<b>Q2FY21</b>	<b>Q2FY20</b>	<b>YoY%</b>	<b>Q1FY21</b>	<b>QoQ%</b>
Total Income	1,090.2	1,292.3	-16%	561.0	94%
Gross Profit	45.2	54.9	-18%	29.3	54%
Gross Profit Margin (%)	4.1%	4.3%		5.2%	
EBITDA	25.3	29.8	-15%	13.4	89%
EBITDA Margin (%)	2.3%	2.3%		2.4%	
Profit After Tax	6.8	10.4	-34%	0.2	-

## **About Compuage Infocom Limited:**

Compuage Infocom Ltd. is the distribution giant that creates opportunities for enterprise advancement for its channel partners through aggressive market development and continuous enhancement of its product portfolio. Compuage Infocom Ltd. acts as a strategic link between vendors and partners, supporting them for unprecedented levels of business performance. The Company has 28 Global Brands, 46 sales offices, 27 Warehouses and 69 service centers across the country with 12000+ online & offline retailers, re-sellers and system integrators.

## **Safe harbor statement:**

*Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward -looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward -looking statements. The company assumes no obligation to update forward -looking Statements to reflect actual results changed assumptions or other factors.*

## **For further details please contact:**

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