



ONMOBILE GLOBAL LIMITED  
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August 10, 2020

To  
Department of Corporate Services,  
**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001  
Scrip Code: **532944**

The Listing Department  
**National Stock Exchange of India Limited**  
Exchange Plaza,  
Bandra Kurla Complex, Bandra (East)  
Mumbai - 400 051  
Scrip Code: **ONMOBILE**

Dear Sir/ Madam,

**Sub: Intimation of Press Release**

This is to inform you that OnMobile Global Limited is issuing a press release titled “OnMobile Reports First Quarter Fiscal 2021 Results”, a copy of which is enclosed herewith.

Requesting you to please take the same on record.

Thanking you,

Yours sincerely,  
For OnMobile Global Limited

*P. V. Venuprasad*

P V Varaprasad  
Company Secretary



Encl: a/a



## **OnMobile Reports First Quarter Fiscal 2021 Results**

**Revenue remains stable QoQ and grew by 5.3% YoY, EBITDA up by 64.7% QoQ and 4 times YoY, PBT up by 5 times YoY**

**Bengaluru, 10<sup>th</sup> August, 2020:** OnMobile Global Limited ("OnMobile") today announced the results for 1<sup>st</sup> Quarter FY21 ended June 30, 2020. Cost optimization and lower spend resulted in Earnings Before Interest, Tax and Depreciation (EBITDA) growing from INR 12.0 crores in Q4 to INR 19.8 crores in Q1, witnessing a growth of 64.7% QoQ and 4 times YoY.

### **Q1 FY21 Highlights:**

- Acquired 25% equity stake in AI powered visual retention leader Rob0. This investment reaffirms the importance of OnMobile's strategy to become a leader in mobile gaming market.
- Revenue remains stable QoQ and grew by 5.3% YoY, despite Covid-19 outbreak impacting global economy.
- Our rationalization efforts continue to yield savings with a 6.3% reduction QoQ in manpower costs with an exit headcount of 697.
- EBITDA grew by 64.7% QoQ and 4 times YoY, to INR 19.8 crores with the margin of 14.0% in the quarter aided by cost optimization and lower spend.
- PBT at INR 19.3 crores for Q1FY21 as compared to INR 23.5 crores in Q4FY20. Excluding one-time exceptional items during last quarter of INR 8.2 crores, PBT grew by 26.2% on QoQ basis. Also, PBT grew over 5 times on YoY basis.
- DSO reduced to 137 days in Q1FY21 from 144 days in Q4FY20.
- Cash stood at INR 265.9 crores. This is after Rob0 investment of INR 5.42 crores and Buyback of INR 6.52 crores.

## Consolidated Financial Press Release:

Amount in Rs Lakhs except data per share

Sl. No	Particulars	Quarter ended			Year ended
		June 30, 2020 (Unaudited)	March 31, 2020 (refer note 8)	June 30, 2019 (Unaudited)	March 31, 2020 (Audited)
1	Revenue from Operations				
	Telecom Value added Services**	14,084	14,602	13,947	57,242
	Other income (net)	318	744	393	1,717
	<b>Total income</b>	<b>14,402</b>	<b>15,346</b>	<b>14,340</b>	<b>58,959</b>
2	Expenses				
	(a) Content fee and royalty	6,596	6,971	5,817	25,473
	(b) Contest expenses	110	138	197	630
	(c) Cost of software licenses and others	303	378	492	1,733
	(d) Employee benefits expense	3,394	3,622	4,348	16,165
	(e) Finance costs	30	33	40	147
	(f) Depreciation and amortisation expenses	337	351	674	1,852
	(g) Other expenses	1,705	2,326	2,464	9,432
	<b>Total expenses</b>	<b>12,475</b>	<b>13,819</b>	<b>14,032</b>	<b>55,432</b>
3	<b>Profit before share of loss of associates, exceptional items and tax(1 - 2)</b>	<b>1,927</b>	<b>1,527</b>	<b>308</b>	<b>3,527</b>
4	Share of loss of associates*	-	-	-	-
5	<b>Profit before tax and exceptional items (3+4)</b>	<b>1,927</b>	<b>1,527</b>	<b>308</b>	<b>3,527</b>
6	Exceptional items - net (refer note 5)	-	820	-	820
7	<b>Profit before tax (5+6)</b>	<b>1,927</b>	<b>2,347</b>	<b>308</b>	<b>4,347</b>
8	Tax expense				
	(a) Current tax	629	1,392	245	2,451
	(b) Deferred tax	89	(833)	(153)	(862)
	<b>Total tax</b>	<b>718</b>	<b>559</b>	<b>92</b>	<b>1,589</b>
9	<b>Profit for the period / year (7-8)</b>	<b>1,209</b>	<b>1,788</b>	<b>216</b>	<b>2,758</b>
10	Other comprehensive income				
	A. (i) Items that will not be reclassified to profit or loss	(49)	5	(12)	(124)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	14	0	4	4
	B. (i) Items that will be reclassified to profit or loss	(23)	858	18	1,583
	(ii) Income tax relating to items that will be reclassified to profit or loss	-	-	-	-
	<b>Other comprehensive income</b>	<b>(58)</b>	<b>863</b>	<b>10</b>	<b>1,463</b>
11	<b>Total comprehensive income for the period/ year (9+10)</b>	<b>1,151</b>	<b>2,651</b>	<b>226</b>	<b>4,221</b>
12	Paid up equity share capital (Face value of Rs 10/- each)	10,354	10,570	10,570	10,570
13	Other equity				48,435
14	Earnings per share (of Rs. 10 each) (not annualised except for year ended March 31, 2020)				
	(a) Basic	1.16	1.69	0.20	2.61
	(b) Diluted	1.16	1.69	0.20	2.61

\*Amount less than Rs. 1 lakh

\*\* Revenues net of Customer acquisition cost as per the contract

**About OnMobile:**

OnMobile [NSE India: ONMOBILE] [BSE Ltd: 532944], is a global leader in mobile entertainment. Headquartered in Bangalore, India and with presence in many countries across the world, OnMobile offers a wide array of products such as Videos, Tunes, Games & Contests. Based on current deployments, OnMobile has over 100 million active subscribers and an addressable base of more than 1.68 billion mobile users across several geographies.

For further information, please visit [www.onmobile.com](http://www.onmobile.com)

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