

► Our technology. Your success.

Pumps • Valves • Service



24th February, 2023

The General Manager
The Corporate Relationship Department
BSE Limited
1st floor, New Trading Ring,
Rotunda Building
P J Towers
Dalal Street, Fort
Mumbai 400 001
BSE Scrip Code: 500249

The Manager
Listing Department
National Stock Exchange of India
Limited
“Exchange Plaza”, C-1, Block G
Bandra-Kurla Complex
Bandra (E)
Mumbai 400 051
NSE Symbol: KSB

Dear Sir/Madam,

Sub: Press Release for the quarter and year ended 31st December, 2022

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Please find enclosed herewith Press Release being issued by the Company for the fourth quarter and year ended 31st December, 2022.

Kindly take the same on your records.

Yours faithfully,
For **KSB Limited**

Shraddha Kavathekar
Company Secretary

KSB Limited records outstanding growth in the fourth quarter- Oct'22 to Dec'22

- The Sales value for 2022 is registered as **INR 18,220 million** which is about a **22%** increase over the previous year
- The sales value of **INR 5,246 million** achieved for this quarter is about a **18%** increase over the corresponding quarter of the year 2021
- Highest ever Order Intake of **INR 20,456 million** in 2022.
- Good growth in the **Mechanical Seal business**.
- BP&CL IP Rights acquisition
- Progress in products and business of **sunrise sectors** Firefighting, Solar, Defense, Railways and Life Saving Applications.
- New branch offices in Patna, Guwahati
- Orders in hand for about 7 to 8 months

Business Highlights

(All amounts in INR million)

Particulars	Q4 – 2022 (Oct'22-Dec'22)	Q4– 2021 (Oct'21-Dec'21)	Jan'22-Dec'22	Jan'21-Dec'21
Sales	5,246	4,446	18,220	14,973
Expenses	4,478	3,882	15,753	12,879
Operating Profit	768	564	2,467	2,094
OPM %	15%	13%	14%	14%
Other Income	87	82	454	364
Interest	25	19	61	50
Depreciation	120	110	453	435
PBT	710	517	2,407	1,973
Net Profit	542	379	1,793	1,466

Acknowledging the yearly performance Mr. Farrokh Bhatena, Director of Sales and Marketing, KSB Limited said, "This year we have registered ground-breaking sales of **INR 18,220 million**. The growth is a result of our focused strategy and consistent efforts toward achieving such ambitious numbers. KSB scaled new highs this quarter on the back of significant order inflow from almost all the segments Firefighting, Nuclear, Energy, Commercial Building, Solar, Waste Water, Agriculture and domestic too. I believe demand for capital products will further grow owing to increased capital investment in infrastructure in this budget."

Mr. Mahesh Bhawe, Chief Financial Officer said that the Company has maintained growth in profitability through meticulous planning, continuous cost saving and operational synergies. As a result, we are pleased to give a good return on healthy profit achieved for the year FY 2022, to our shareholders by declaring a dividend of INR 15 per share (150%). To bring more value addition to the Valves unit, the Company has commenced and inaugurated a brand New Valves Learning Centre at its Coimbatore Factory. With the constant efforts on digitization, the Company is overall improving its productivity and efficiency.

About KSB Limited

KSB Limited Founded in 1960 in India is a part of KSB SE & Co KGaA., - one of the world's leading suppliers of pumps, valves and systems. Combining innovative technology and excellent service to provide intelligent solutions, the company has been offering innovative and sturdy solutions to cater to the myriad needs of the Indian Customer may it be in power, oil, building services, process engineering, water treatment, water transport, etc. The activities of KSB's in-house research centre focus on the areas of hydraulics, sealing technology, materials, production technology and automation.

Today the KSB group has a presence on all the continents with its own sales and marketing companies, manufacturing facilities and service operations. More than 15,000 employees generate annual consolidated sales revenue of over Two billion Euros.

Contact : KSB Limited, Mumbai-Pune Road, Pimpri, Pune 411 018, Tel- +91 020 2710 1000.