

**INTELLECT/SEC/2021-22**

**October 28, 2021**

**The National Stock Exchange of India Ltd.,**

Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, G Block, Bandra Kurla Complex,  
Bandra (E), Mumbai – 400 051.

**Scrip Code :**

INTELLECT

**The BSE Ltd.**

1<sup>st</sup> Floor, New Trade Ring, Rotunda Building, PJ Towers,  
Dalal Street, Fort, Mumbai – 400 001.

**Scrip Code :**

538835

**Dear Sir,**

**Sub-Outcome of the Board Meeting held on October 28, 2021**

We wish to inform you that pursuant to Regulation 30 (read with Schedule III-Part A) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board of Directors at its meeting held on October 28, 2021 have considered and approved the following:

1. Unaudited financial results (Standalone and Consolidated) of the Company set out in compliance with Indian Accounting Standards (IND AS) for the quarter ended September 30, 2021 together with limited review report of the Auditor's thereon on Standalone and Consolidated financial results as recommended by the Audit Committee.
2. Media release announcing the unaudited financial results of the Company for the quarter ended September 30, 2021.
3. Investment of Rs 100 crores in a privately pooled investment vehicle, Alternative Investment Fund-Category III in accordance with Regulation 10 of SEBI (Alternative Investment Funds) Regulations, 2012 as recommended by the Audit Committee.

Kindly note that Board meeting commenced at 11.30 AM and concluded at 02.45 PM.

Further, we would like to inform that Standalone and consolidated financial results would be published in the newspapers within the prescribed timelines in accordance with Regulation 47 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.



**Intellect Design Arena Limited**

Registered Office: 244 Anna Salai, Chennai - 600 006, India | Ph: +91-44-6615 5100 | Fax: +91-44-6615 5123

Corporate Headquarters: SIPCOT IT Park Siruseri, Chennai - 600 130, India | Ph: +91-44-6700 8000 | Fax: +91-44-6700 8874

E-mail: [contact@intellectdesign.com](mailto:contact@intellectdesign.com) | [www.intellectdesign.com](http://www.intellectdesign.com)

The above information is available at the website of the Company viz., [www.intellectdesign.com](http://www.intellectdesign.com) and on the website of the respective stock exchanges.

Kindly take the above information on record and confirm Compliance.

Thanking you,

For Intellect Design Arena Ltd



V V Naresh

Company Secretary and Compliance officer

Encl: A/a



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**Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended****Review Report to  
The Board of Directors  
Intellect Design Arena Limited**

1. We have reviewed the accompanying statement of unaudited standalone financial results of Intellect Design Arena Limited (the "Company") for the quarter ended September 30, 2021 and year to date from April 1, 2021 to September 30, 2021 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



# **S.R. BATLIBOI & ASSOCIATES LLP**

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5. We draw attention to Note 3 of the statement of unaudited quarterly and year to date standalone financial results which describes the continuing impact of Covid-19 pandemic, and its possible consequential implications on the Company's operations and financial metrics. Our conclusion is not modified in respect of this matter.

**For S.R. BATLIBOI & ASSOCIATES LLP**

Chartered Accountants

ICAI Firm registration number: 101049W/E300004



**per Srinivas S**

Partner

Membership No.: 213722

UDIN: 21213722AAAADP6870

Place: Chennai

Date: October 28, 2021



**Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended****Review Report to  
The Board of Directors  
Intellect Design Arena Limited**

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Intellect Design Arena Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and its associates for the quarter ended September 30, 2021 and year to date from April 1, 2021 to September 30, 2021 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.



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4. The Statement includes the results of the following entities:

Company	Relationship	Company	Relationship
1. Intellect Design Arena Pte Ltd, Singapore	Subsidiary	13. Sonali Polaris FT Limited, Bangladesh	Subsidiary
2. Intellect Design Arena Limited, United Kingdom	Subsidiary	14. Intellect Design Arena, PT Indonesia	Subsidiary
3. Intellect Design Arena SA, Switzerland	Subsidiary	15. Intellect Design Arena Inc, Canada	Subsidiary
4. Intellect Design Arena FZ-LLC, Dubai	Subsidiary	16. Intellect Design Arena Limited, Thailand	Subsidiary
5. Intellect Commerce Limited, India	Subsidiary	17. Intellect Design Arena, SDN BHD, Malaysia	Subsidiary
6. Intellect Design Chile Limitada , Chile	Subsidiary	18. Intellect Design Arena Pty Ltd, Australia	Subsidiary
7. Intellect Design Arena Inc, USA	Subsidiary	19. Intellect Payments Limited, India	Subsidiary
8. SEEC Technologies Asia Private Limited, India	Subsidiary	20. Intellect India Limited, India	Subsidiary
9. Intellect Design Arena Co. Ltd, Vietnam	Subsidiary	21. Intellect Polaris Design LLC, USA	Subsidiary
10. Intellect Design Arena Limited, Kenya	Subsidiary	22. Intellect Design Arena GmbH, Germany	Subsidiary
11. Intellect Design Arena Philippines Inc, Philippines	Subsidiary	23. NMS Works Software Private Limited, India	Associate
12 Intellect Design Arena (Mauritius) Ltd	Subsidiary	24. Adrenalin eSystems Limited, India	Associate

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review of other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. We draw attention to Note 3 of the statement of unaudited quarterly and year to date consolidated financial results which describes the impact of Covid-19 pandemic, and its possible consequential implications on the Group's operations and financial metrics.

Our conclusion is not modified in respect of this matter.

7. In respect of consolidated unaudited interim Ind AS financial results of the Group included in the Statement, we did not review the interim Ind AS financial results and other financial information in respect of 21 subsidiaries, whose unaudited interim Ind AS financial results reflect total assets of Rs. 7,808.64 million as at September 30, 2021 and total revenues of Rs. 1,692.91 million and Rs. 3,504.13 million, total net profit after tax of Rs. 203.33 million and Rs. 414.56 million and total comprehensive income of Rs. 200.46 million and Rs. 434.84 million for the quarter ended September 30, 2021 and half year ended on that date respectively, and net cash outflows of Rs. 269.48 million for the period from April 1, 2021 to September 30, 2021 as considered in the Statement, which have been reviewed by their respective independent auditors. These unaudited interim Ind AS financial results and other financial information have been reviewed by other auditors, which unaudited interim financial statements, other financial information and auditor's



# **S.R. BATLIBOI & ASSOCIATES LLP**

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reports have been furnished to us by the management. The consolidated unaudited interim Ind AS financial results also include the Group's share of net loss and total comprehensive loss of Rs. 27.72 million and 75.29 million for the quarter ended September 30, 2021 and half year ended on that date respectively in respect of two associates, as considered in the consolidated unaudited interim Ind AS financial statements, whose unaudited interim Ind AS financial statements and other financial information have been reviewed by other auditors and whose reports have been furnished to us by the management. Our conclusion, in so far as it relates to the affairs of such subsidiaries and associates is based solely on the report of other auditors. Our conclusion is not modified in respect of this matter.

**For S.R. BATLIBOI & ASSOCIATES LLP**

Chartered Accountants

**ICAI Firm registration number: 101049W/E300004**



**per Srinivas S**

Partner

Membership No.: 213722

UDIN: 21213722AAAADO4219

Place: Chennai

Date: October 28, 2021



# INTELLECT DESIGN ARENA LIMITED

CIN : L72900TN2011PLC080183

Regd Office : Carex Centre, 244 (Old no. 713) Anna Salai, Chennai 600 006, Ph: +91-44-6700 8000, Fax: +91-44-6700 8874

**UNAUDITED STANDALONE AND CONSOLIDATED FINANCIAL RESULTS OF INTELLECT DESIGN ARENA LIMITED FOR THE PERIOD ENDED SEPTEMBER 30, 2021**

(Rs in Millions)

PARTICULARS	Standalone						Consolidated					
	Quarter ended September 30, 2021	Quarter ended June 30, 2021	Quarter ended September 30, 2020	Half year ended September 30, 2021	Half year ended September 30, 2020	Year ended March 31, 2021	Quarter ended September 30, 2021	Quarter ended June 30, 2021	Quarter ended September 30, 2020	Half year ended September 30, 2021	Half year ended September 30, 2020	Year ended March 31, 2021
<b>Income</b>	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Revenue from Operations	3,132.71	2,776.17	2,387.57	5,908.88	4,515.62	10,032.28	4,521.41	4,083.49	3,718.06	8,604.90	7,176.99	14,974.59
Other income	44.76	170.65	27.53	215.41	109.45	153.80	0.83	163.29	21.68	164.12	99.31	126.82
<b>Total Income</b>	<b>3,177.47</b>	<b>2,946.82</b>	<b>2,415.10</b>	<b>6,124.29</b>	<b>4,625.07</b>	<b>10,186.08</b>	<b>4,522.24</b>	<b>4,246.78</b>	<b>3,739.74</b>	<b>8,769.02</b>	<b>7,276.30</b>	<b>15,101.41</b>
<b>Expenditure</b>												
Employee benefit expenses	1,387.04	1,305.32	1,221.04	2,692.36	2,453.42	4,937.67	2,267.57	2,102.29	2,057.49	4,369.86	4,213.83	8,080.30
Depreciation/Amortisation	171.75	155.66	129.08	327.41	252.65	500.14	236.90	226.89	193.95	463.79	382.40	767.14
Finance Cost	7.70	8.82	19.92	16.52	54.74	74.98	11.90	11.65	25.48	23.55	64.93	91.74
Other expenses	846.50	814.44	534.58	1,660.94	931.44	2,447.50	1,071.93	978.89	796.67	2,050.82	1,419.96	3,346.15
<b>Total Expenses</b>	<b>2,412.99</b>	<b>2,284.24</b>	<b>1,904.62</b>	<b>4,697.23</b>	<b>3,692.25</b>	<b>7,960.29</b>	<b>3,588.30</b>	<b>3,319.72</b>	<b>3,073.59</b>	<b>6,908.02</b>	<b>6,081.12</b>	<b>12,285.33</b>
<b>Profit / (Loss) before share of profit / (loss) of associates, joint venture and tax</b>	<b>764.48</b>	<b>662.58</b>	<b>510.48</b>	<b>1,427.06</b>	<b>932.82</b>	<b>2,225.79</b>	<b>933.94</b>	<b>927.06</b>	<b>666.15</b>	<b>1,861.00</b>	<b>1,195.18</b>	<b>2,816.08</b>
Share of profit/(loss) of associates and joint venture (net of tax)	-	-	-	-	-	-	(27.72)	(47.58)	(2.02)	(75.30)	(60.48)	84.79
<b>Profit / (Loss) before tax</b>	<b>764.48</b>	<b>662.58</b>	<b>510.48</b>	<b>1,427.06</b>	<b>932.82</b>	<b>2,225.79</b>	<b>906.22</b>	<b>879.48</b>	<b>664.13</b>	<b>1,785.70</b>	<b>1,134.70</b>	<b>2,900.87</b>
Tax expenses:												
Current Tax	95.28	118.00	111.35	213.28	206.25	514.10	83.89	138.01	130.84	221.90	237.80	590.80
Deferred Tax	107.14	-	(60.84)	107.14	(122.75)	(360.84)	24.43	2.05	(60.84)	26.48	(122.75)	(336.29)
<b>Profit / (Loss) after tax</b>	<b>562.06</b>	<b>544.58</b>	<b>459.97</b>	<b>1,106.64</b>	<b>849.32</b>	<b>2,072.53</b>	<b>797.90</b>	<b>739.42</b>	<b>594.13</b>	<b>1,537.32</b>	<b>1,019.65</b>	<b>2,646.36</b>
Profit / (Loss) for the year / period attributable to Owners of the Company	562.06	544.58	459.97	1,106.64	849.32	2,072.53	792.42	737.25	591.80	1,529.67	1,017.91	3,141.18
Non controlling interest	-	-	-	-	-	-	5.48	2.17	2.33	7.65	1.74	18.68
<b>Other Comprehensive Income (net of tax)</b>												
Items that will be reclassified subsequently to profit or loss												
Net movement on cash flow hedges	115.98	(19.37)	230.89	96.61	382.86	527.45	115.98	(19.37)	230.89	96.61	382.86	527.45
Exchange differences on translation of foreign operations (including share of associates and joint venture)	-	-	-	-	-	-	(64.75)	50.63	(37.05)	(14.12)	(31.18)	(7.03)
<b>Items that will not be reclassified subsequently to profit or loss</b>												
Re-measurement gains/ (losses) on defined benefit plans	14.42	(3.64)	(15.46)	10.78	(23.59)	(10.54)	14.92	(3.61)	(15.45)	11.31	(23.72)	(10.32)
<b>Other Comprehensive Income for the year / period (net of tax)</b>	<b>130.40</b>	<b>(23.01)</b>	<b>215.43</b>	<b>107.39</b>	<b>359.27</b>	<b>516.91</b>	<b>66.15</b>	<b>27.65</b>	<b>178.39</b>	<b>93.80</b>	<b>327.96</b>	<b>510.10</b>
<b>Total Comprehensive Income for the year / period</b>	<b>692.46</b>	<b>521.57</b>	<b>675.40</b>	<b>1,214.03</b>	<b>1,208.59</b>	<b>2,589.44</b>	<b>864.05</b>	<b>767.07</b>	<b>772.52</b>	<b>1,631.12</b>	<b>1,347.61</b>	<b>3,156.46</b>
Total Comprehensive Income for the year / period attributable to Owners of the Company	692.46	521.57	675.40	1,214.03	1,208.59	2,589.44	860.15	762.61	771.69	1,622.76	1,347.42	3,141.18
Non controlling interest	-	-	-	-	-	-	3.90	4.46	0.83	8.36	0.19	15.28
<b>Paid-up Equity share Capital</b>												
Equity shares of Rs 5 each	670.62	668.77	662.67	670.62	662.67	664.87	670.62	668.77	662.67	670.62	662.67	664.87
Other Equity	-	-	-	-	-	-	-	-	-	-	-	-
<b>Earning Per Share (EPS) of Rs.5 each</b>												
Basic	4.23	4.09	3.47	8.34	6.41	15.63	5.96	5.54	4.47	11.53	7.69	19.82
Diluted	4.03	3.89	3.42	7.96	6.35	15.42	5.68	5.27	4.40	11.00	7.61	19.55



Statement of Asset and Liabilities	PARTICULARS	Stand-alone		Consolidated	
		As at		As at	
		September 30, 2021 Unaudited	March 31, 2021 Audited	September 30, 2021 Unaudited	March 31, 2021 Audited
<b>ASSETS</b>					
Non-current assets					
Property, Plant and Equipment	1,076.06	1,115.73	1,506.51	1,546.04	
Capital work-in-progress	43.59	42.99	43.85	43.25	
Goodwill on consolidation	-	-	298.30	293.80	
Other Intangible assets	1,684.44	1,383.88	2,001.05	1,767.80	
Intangible assets under development	1,868.51	1,960.93	3,483.90	3,448.35	
Right-of-Use asset	89.12	105.01	292.70	357.48	
Investment in subsidiary, associate and a joint venture	936.22	936.22	424.14	499.43	
Deferred tax assets (net)	535.14	642.28	782.52	807.35	
Financial Assets					
(i) Investments	0.05	0.05	0.05	0.05	
(ii) Loans and deposits	23.91	39.12	95.12	90.92	
(iii) Derivative instruments	83.32	75.52	73.75	75.52	
(iv) Non current bank balances	54.56	126.10	83.32	126.10	
Income tax assets (net)	241.64	574.40	298.79	631.13	
Other non-current assets	417.62	302.79	417.62	302.79	
<b>Current assets</b>					
Financial Assets					
(i) Investments	1,585.02	962.90	1,585.02	962.90	
(ii) Trade receivables	3,717.04	3,670.43	2,058.23	1,867.55	
(iii) Cash and cash equivalents	223.12	441.28	862.50	1,447.43	
(iv) Bank balances other than (iii) above	64.74	80.02	82.74	80.02	
(v) Loans and deposits	45.40	37.70	45.40	46.71	
(vi) Derivative instruments	198.80	109.99	198.80	109.99	
(vii) Other financial assets	4,796.69	3,778.13	6,391.92	4,909.38	
Other current assets	885.18	985.33	926.74	1,027.43	
<b>Total Assets</b>	<b>18,570.17</b>	<b>17,370.80</b>	<b>21,952.97</b>	<b>20,441.42</b>	
<b>EQUITY AND LIABILITIES</b>					
<b>EQUITY</b>					
Equity Share capital	670.62	664.87	670.62	664.87	
Other Equity	12,702.18	11,195.98	15,179.17	13,263.51	
Non-controlling interests	-	-	128.28	119.92	
<b>LIABILITIES</b>					
<b>Non-current liabilities</b>					
Financial Liabilities					
(i) Borrowings	-	75.56	-	75.56	
(ii) Lease liability	40.05	59.01	120.52	182.43	
(iii) Derivative instruments	-	-	-	-	
(iv) Other Long Term Financial Liabilities	6.00	6.00	6.00	6.00	
Deferred Tax Liabilities (Net)	-	-	20.54	21.32	
<b>Current liabilities</b>					
Financial Liabilities					
(i) Borrowings	-	-	29.69	90.36	
(ii) Lease liability	38.94	35.25	132.89	132.21	
(iii) Trade payables	-	-	-	-	
A) total outstanding dues of micro enterprises and small enterprises	0.51	10.32	0.51	10.32	
B) total outstanding dues of creditors other than micro enterprises and small enterprises	2,068.59	1,732.81	2,060.29	1,674.89	
(iv) Other financial liabilities	487.45	974.14	792.87	1,327.76	
(v) Derivative instruments	-	-	-	-	
Other current liabilities	2,083.15	2,155.03	2,124.87	2,205.55	
Provisions	472.68	446.45	647.45	602.00	
Current Tax liabilities (Net)	-	15.38	39.27	64.72	
<b>Total Equity and Liabilities (Net)</b>	<b>18,570.17</b>	<b>17,370.80</b>	<b>21,952.97</b>	<b>20,441.42</b>	

PARTICULARS	Standalone		Consolidated		(Rs in Millions)
	Half year ended Sept 30, 2021	Half year ended Sept 30, 2020	Half year ended Sept 30, 2021	Half year ended Sept 30, 2020	
<b>A. CASH FLOW (USED IN) / FROM OPERATING ACTIVITIES</b>					
Profit / (Loss) for period before tax	1,427.06	932.82	1,785.70	1,134.70	
Adjustments to reconcile profit / (loss) for the period to net cash flows					
Depreciation and amortisation	327.41	252.65	463.79	382.40	
Expense on Employee Stock Option Scheme (ESOP)	241.70	149.00	241.70	149.00	
Employee benefit expenses (Government grant received)	-	-	(91.87)	-	
Dividend income	(4.06)	(21.27)	(4.06)	(7.35)	
Allowances for credit impaired	239.00	69.00	259.00	69.00	
Unrealised foreign exchange loss (net) (including impact of foreign currency translation)	28.02	0.42	10.01	12.00	
Gain on sale of current investments (net)	(4.51)	(2.34)	(4.51)	(2.34)	
Profit on sale of Property, Plant and Equipment	(65.45)	(0.26)	(65.49)	(0.45)	
Fair value gain on financial instruments at fair value through profit and loss	(10.93)	(0.19)	(10.93)	(0.19)	
Bad debts / advances written off	-	-	-	0.45	
Share of Loss/(Profit) in Associate	-	-	75.29	60.48	
Interest expense	16.51	54.74	23.55	64.93	
Interest income	(55.88)	(13.01)	(75.41)	(18.07)	
Operating Profit / (Loss) before working capital changes	2,138.87	1,421.56	2,606.77	1,844.56	
<b>Movement in working capital</b>					
Decrease / (Increase) in trade receivables	(287.57)	1,844.01	(440.90)	846.00	
Decrease / (Increase) in financial assets and other assets	(1,033.13)	(1,134.85)	(1,498.77)	(128.70)	
Increase / (Decrease) in financial liabilities, Other liabilities and provisions	129.93	490.35	135.83	374.32	
Cash flow (used in) / from operations	948.10	2,621.07	802.93	2,936.18	
Income taxes paid (net of refunds)	150.32	(175.07)	131.21	(130.83)	
Net cash (used in) / from operating activities (A)	1,098.42	2,446.00	934.14	2,805.35	
<b>B. CASH FLOW USED IN / (FROM) INVESTING ACTIVITIES</b>					
Purchase of Property, Plant and Equipment including intangible assets, and capital advances	(483.13)	(337.34)	(630.15)	(551.12)	
Proceeds from sale of Property, Plant and Equipment	69.44	0.95	69.49	1.14	
Investment in subsidiary	-	(2.15)	-	-	
(Purchase) / sale proceeds of other current investments	(602.61)	(199.74)	(602.61)	(199.74)	
Net Increase / (decrease) in bank deposit	86.82	(14.26)	49.63	(14.26)	
Interest received	9.67	13.01	28.37	18.07	
Dividend received	-	13.92	-	-	
Net cash (used in) / from investing activities (B)	(919.81)	(525.61)	(1,085.27)	(745.91)	
<b>C. CASH FLOW FROM FINANCING ACTIVITIES</b>					
Proceeds from share capital issued on exercise of stock options	5.75	0.97	5.75	0.98	
Proceeds from share premium on exercise of stock options	50.01	11.91	50.01	11.91	
Payment of principal portion of lease liabilities	(17.08)	(25.02)	(86.92)	(82.79)	
(Repayment) / Proceeds from Long term secured loans	(419.61)	(90.13)	(419.61)	(90.13)	
(Repayment) / Proceeds from Short term borrowings	-	(1,814.92)	30.45	(1,712.03)	
Interest paid	(16.51)	(54.74)	(13.29)	(64.93)	
Dividends paid	-	-	-	(13.38)	
Net cash (used in) / generated from financing activities (C)	(397.44)	(1,971.93)	(433.61)	(1,950.37)	
Net increase / (decrease) in Cash and cash equivalents (A+B+C)	(218.83)	(51.54)	(584.74)	109.07	
Effect of exchange differences on Cash and Cash Equivalents held in foreign currency	0.67	(3.65)	(0.19)	(22.57)	
Cash and cash equivalents at the beginning of the year	441.28	359.56	1,447.43	997.24	
Cash and cash equivalents at the end of the year	223.12	304.37	862.50	1,083.74	
Cash and cash equivalents	223.12	304.37	862.50	1,083.74	

**NOTES:**

1. The standalone and consolidated financial results for the quarter and period ended September 30, 2021 were approved by the Board of Directors at its meeting held on October 28, 2021. The statutory auditors have conducted a limited review of the above standalone and consolidated financial results. These financial results are prepared in accordance with the Indian Accounting Standards (Ind-AS) as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and relevant amendment rules thereafter.
2. Based on the "Management Approach" as defined under Ind AS 108 Operating Segments, the Company's performance is evaluated and resources are allocated based on an analysis of various performance indicators by a single business segment i.e. 'Software Product License & related services'.
3. The outbreak of Coronavirus (COVID-19) pandemic globally is causing a slowdown of economic activity. The Company has considered the possible effects that may result from COVID 19 on its operations including but not limited to its assessment on the carrying amount of trade receivables, revenue accrued not billed, goodwill on consolidation, intangible assets and intangible assets under development. In developing the assumption relating to the possible future uncertainties in the global conditions because of the pandemic, the Company as on date of approval of these financial results has used various information, as available. The Company has performed sensitivity analysis on the assumptions used and based on current indicators of future economic conditions, the Company expects to recover the carrying amount of these assets. The impact of the global health pandemic may be different from that estimated as at the date of approval of these standalone and consolidated financial results and the Company will continue to closely monitor any material changes to future economic conditions.
4. Employee benefit expenses for the period ended September 30, 2021 in consolidated financial results includes aggregate employee stock based compensation of INR 242 Million for the period ending September 30, 2021 and INR 108 million for quarter ending September 30, 2021 and a credit of INR 92 Million towards waiver of a loan obtained by Intellect Design Arena Inc from Bank of America, NA under the Paycheck Protection Program, as such loan proceeds were used to retain workers and paying payroll costs.
5. The Indian Parliament has approved the Code of Social Security, 2020 ('Code') which relates to the contributions by the Company towards Provident Fund and Gratuity. The effective date from which the changes are applicable is yet to be notified and the relevant rules are yet to be framed. In view of this, impact if any, of the changes will be assessed and accounted in period of notification of the Code.
6. Figures of the earlier period, wherever necessary, have been regrouped to conform with those of the current periods.

For Intellect Design Arena Limited



Arun Jain

Chairman and Managing Director

DIN :00580919



Venkateswarlu Saranu

Chief Financial Officer

Place : Chennai

Date : October 28, 2021

## Intellect Q2 FY22 revenue registers 22% YoY growth; SaaS revenue registers 156% growth

- *EBITDA registered 33% YoY growth. PAT registers 50% growth in the first 6 months*
- *Zero Debt Fintech Company with cash of INR 2574 Mn at the end of Q2 FY22*

**Chennai (India), October 28, 2021:** Intellect Design Arena Ltd, a cloud-native, future-ready, multi-product FinTech company for the world's leading financial and insurance clients, announced its second-quarter results for FY 2021-22 today.

### I. Calibrated Predictable Growth

#### Q2 FY22 - Financial Highlights

##### Revenue:

- Total Revenue for Q2 FY22 stood at INR 452.1 Mn - grew 22% YoY
- In \$ terms, Q2 FY22 Revenue stood at \$ 61.03 Mn - grew 22% YoY

##### License, AMC and SaaS Revenue:

- Q2 FY22 License Revenue is INR 869 Mn
- Q2 FY22 AMC Revenue is INR 814 Mn
- SaaS/Cloud revenue of Q2 FY22 is INR 879 Mn - grew 156% YoY
- Annualised Recurring Revenues (ARR) touched INR 6774 mn on an annual basis.

##### Gross Margin, EBITDA and Net Profit

- Gross Margin is INR 2618 Mn in Q2 FY22, 58% of revenue grew from 56% in Q2 FY21
- EBITDA is INR 1182 Mn at 26% of revenue in Q2 FY22 as against INR 892 Mn in Q2 FY21
- EBITDA excluding ESOP cost is INR 1290 mn i.e. 28.5% of the revenue.

##### Profit Before Tax and Net Profit

- Profit Before Tax stood 901 Mn against 662 Mn in Q2 FY21.
- FX Revaluation movement on 30th Sep resulted in net loss of 58 Mn against a gain of 46 Mn in the prior quarter resulting in a differential of 114 Mn impact on PBT.
- Net Profit is INR 792 Mn as against INR 592 Mn in Q2 FY21

##### Digital-led Wins and Digital transformations

- Q2 FY22 recorded 9 Digital-led wins including 6 platform deals in Q2 FY22
- Intellect went live in 26 financial institutions with 10 New Digital transformations across the world during this quarter

##### Collections and Net DSO

- Collections for Q2 FY22 is INR 3471 Mn; up by INR 129 Mn, as against INR 3343 Mn in Q2 FY21
- The Net Days of Sales Outstanding (DSO) is 122 days for Global business excluding India as against 116 days in Q2 FY21
- India DSO stood at 214 days as against 192 days in Q2 FY21
- Investment in Product Development (Capitalised) is INR 290 Mn, as against INR 284 Mn in Q2 FY21

### Cash Position

- Zero Debt with cash of INR 2574 Mn at the end of Q2 FY22
- Cash and Cash Equivalent is INR 2604 Mn as against INR 1654 Mn in Q2 FY21
- Effective Operating Cash Flow is INR 380 Mn

## H1 FY22 - Financial Highlights

### Revenue:

- Total Revenue for H1 FY22 stood at INR 8605 Mn - grew 20% YoY
- In \$ terms, H1 FY22 Revenue stood at \$ 116.41 Mn - grew 22% YoY

### License, AMC and SaaS Revenue:

- H1 FY22 License Revenue is INR 1662 Mn
- H1 FY22 AMC Revenue is INR 1607 Mn
- Cloud revenue of H1 FY22 is INR 1656 Mn - grew 127% YoY

### Gross Margin, EBITDA and Net Profit

- Gross Margin is INR 4914 Mn in H1 FY22, 57% of revenue grew from 55% in H1 FY21
- EBITDA is INR 2184 Mn at 25% of revenue in H1 FY22 as against INR 1571 Mn in H1 FY21.

### Profit Before Tax and PAT

- Profit Before Tax is 1778 Mn against 1133 Mn grew by 57% YOY.
- Net Profit is INR 1530 Mn as against INR 1018 Mn in H1 FY21 grew 50% YoY.

### Digital-led Wins and Implementations

- H1 FY22 recorded 19 Digital-led wins including 8 large Digital Transformation deal wins
- Intellect went live in 52 financial institutions across the world during this quarter

### Collections and Net DSO

- Collections for H1 FY22 is INR 6570 Mn as against INR 7707 Mn in H1 FY21
- The Net Days of Sales Outstanding (DSO) is 141 days in H1 FY22 as against 128 days in H1 FY21
- Investment in Product Development (Capitalised) is INR 577 Mn, against INR 553 Mn in H1 FY21

### Cash position

- Cash and Cash Equivalent is INR 2604 Mn as against INR 1654 Mn in H1 FY21
- Effective Operating Cash Flow is INR 270 Mn
- Net cash as of H1 FY22 is at INR 2574 Mn as against INR 947 Mn in H1 FY21

## II. Board Announcement

Investment of INR 1000 Mn in a privately pooled investment vehicle, Alternative Investment Fund -Category III in accordance with Regulation 10 of SEBI (Alternative Investment Funds) Regulations, 2012 as recommended by the Audit Committee.

### III. Management Commentary



**Arun Jain, Chairman and Managing Director, Intellect Design Arena Limited** said, "Intellect's technologies have driven calibrated and profitable growth over the last 8 quarters. As committed during the Intellect Technology day in March 2021, we launched two Platforms on Cloud this quarter - iKredit360 and iGTB Cloud - CashPower '22. Both platforms have helped Intellect win 6 platform deals in this quarter. This is the beginning of Intellect's transition from a Product company to a Fintech Platform."



**Venkateswarlu Saranu, Chief Financial Officer, Intellect Design Arena Limited** said, "Our achieving 22 % growth in two successive quarters with EBITDA growing by 33% is quite satisfying. We are now a zero debt company, another landmark for a Fintech platform. We are confident of growing over 20% for the current year."

### IV. Digital Deals

With our ground-breaking Digital 360 approach, Intellect has been able to address all aspects of our customers' digital requirements. Intellect bagged 9 digital-led wins including 6 platform deals in Q2 FY 22.

#### Six Platform Deals in Q2 FY 22

- **Intellect bagged a large multi-million destiny deal from India's Leading Private Sector Bank for implementing Intellect SME platform (iKredit 360).** The Bank has decided to transform its Commercial Lending platform with Intellect's Composable and API based iKredit360.
- **Intellect announced a Strategic Partnership with Resurs Bank to enable its vision of becoming the Nordic region's first Cloud-based Banking Platform that meets the needs of tomorrow's customers.** Resurs Bank is investing in a new, entirely cloud-based banking platform that creates the prerequisites to provide customers and partners with state-of-the-art services, interfaces and products. Intellect will be implementing its microservices-based, API-first and cloud-ready digital banking solution [Intellect Digital Core \(IDC\)](#) and [iKredit360](#), which is a composable, cloud-native technology platform that has been exclusively designed for European financial institutions.
- **Intellect announced 3 iGTB Cloud CashPower22 Platform deal win**
  - Jordan headquartered, Jordan Kuwait Bank, has signed up for iGTB Cloud CashPower Platform to digitise and streamline its transaction banking offerings. This is the third major Digital Transformation deal in Jordan for iGTB, with a significant 50% coverage amongst active transaction banks in the country
  - A top 10 bank in Kuwait has signed a transformative deal with iGTB Cloud CashPower 22 Platform. This is the third major digital transformation deal in Kuwait for iGTB, which reaffirms its rapid growth and region-focussed market coverage strategy
  - A top 3 GCC Bank has signed up to extend the existing Cash Management Platform from iGTB to their new entity in the United Arab Emirates. This is the third iGTB Cloud CashPower 22 Platform in this quarter

- **Intellect signed an Underwriting platform transformational deal with a national insurance carrier in the US.** This deal involves complete transformation from Intelligent data Extraction using Magic Submission, Data validation and enrichment using Risk Analyst and Composable underwriting platform Xponent.

#### Other significant deal wins

- A top 30 US Bank has signed up for extending iGTB's Liquidity Management Platform for its global rollout.
- A top 10 US Bank signed up for Dynamic Pricing for their Liquidity & Deposit solutions, broadening their trust with iGTB'S Liquidity Platform.
- A leading South African Bank has signed up to modernize its Liquidity Platform with iGTB's cloud-native platform

#### V. Digital Transformations in Q2 FY 22

Intellect completed the digital transformations in 26 financial institutions across the world during this quarter: 10 new transformations & 16 with expanded product capabilities/additional geographies in Q2 FY22

Some of the significant digital transformations in Q2 FY 22 include:

- One of the largest banks in the United Arab Emirates has gone live with Intellect Digital Core (IDC) - a digital, contextual and cloud-ready platform in 5 countries in the MENA region. This was an upgrade from its existing platform.
- One of the oldest and largest central banks in Asia went live with Intellect's Quantum Central Banking Solution (QCBS) this quarter. This digital transformation helps to implement an integrated core banking system for progressive modernization which is efficient, flexible, scalable, maintainable and sustainable for their global operation with real-time and integrated tracking and balances
- One of the largest financial institutions in the Middle East and Africa (MEA) region is now live and running with Intellect's Contextual Payments Solution to accelerate its customers' business outcomes and objectives beyond traditional transactions
- A contemporary Central Bank in the Oceania region has gone live with Intellect's Quantum Banking Solution (QCBS) aimed at empowering them with faster decision making and timely intervention with the help of 360-degree dashboard views, on-demand financial statements, reports and real-time risk monitoring
- A leading financial services firm in the Philippines has gone live with Intellect's fully integrated and cloud-ready Transaction Banking Platform enabling a solution ecosystem that delivers seamless digital experiences across the corporate financial supply chain
- One of Australia's 'Big Four' banks has gone live with Intellect's Virtual Account Management Solution (VAM), equipping the bank with a scalable solution with continuous feature enhancements and the latest technology stack

## Financial Results for the Second Quarter Ended – September 30, 2021

Additional Information on function wise classification of the statement of Profit and Loss of the Group  
(Consolidated Unaudited / Not Reviewed)

INR Millions

Particulars	QUARTER ENDED			HALF YEAR ENDED		YEAR ENDED	
	September 30, 2021 (Q2 FY 22)	June 30, 2021 (Q1 FY 22)	September 30, 2020 (Q2 FY 21)	September 30, 2021 (H1 FY 22)	September 30, 2020 (H1 FY 21)	March 31, 2021 (FY 21)	March 31, 2020 (FY 20)
<b>INCOME</b>							
Income from Software Product License and related services	4480	4064	3730	8544	7223	14992	13509
Hedge Impact	42	19	(12)	61	(46)	(17)	(40)
<b>Total Income</b>	<b>4521</b>	<b>4083</b>	<b>3718</b>	<b>8605</b>	<b>7177</b>	<b>14975</b>	<b>13469</b>
<b>EXPENDITURE</b>							
Software Development Expenses	1903	1788	1635	3691	3247	6646	6987
Gross Margin	2618	2296	2083	4914	3930	8329	6482
Gross Margin %	58	56	56	57	55	56	48
Selling & Marketing and General & Administrative Expenses	1153	1051	958	2204	1894	3836	4555
Research & Engineering Expenses	283	242	234	525	464	933	1219
<b>Total Expenditure</b>	<b>3339</b>	<b>3081</b>	<b>2826</b>	<b>6421</b>	<b>5606</b>	<b>11415</b>	<b>12761</b>
<b>EBITDA</b>	<b>1182</b>	<b>1002</b>	<b>892</b>	<b>2184</b>	<b>1571</b>	<b>3559</b>	<b>708</b>
Depreciation & Amortisation	(237)	(227)	(194)	(464)	(382)	(767)	(690)
Finance Charges	(12)	(12)	(25)	(24)	(65)	(92)	(174)
Fx Reins (loss)/gain	(58)	46	(28)	(12)	21	28	26
Other Income / Expense	26	68	17	93	(11)	154	340
Profit / (Loss) before Tax	901	877	662	1778	1133	2882	211
Provision for Taxation	(108)	(140)	(70)	(248)	(115)	(255)	(51)
<b>Profit / (Loss) after Tax</b>	<b>792</b>	<b>737</b>	<b>592</b>	<b>1530</b>	<b>1018</b>	<b>2628</b>	<b>160</b>



### Investor Conference Call

The Board of Directors of Intellect Design Arena Limited met on **28th October 2021**, to take on record the financial results of the company for Q2 FY 21-22, ended on September 30, 2021.

Intellect Design Arena Ltd. will host an Investors Conference Call on **28<sup>th</sup> October 2021**, where the Senior Management of Intellect will comment on the company's performance during Q2 FY 21-22 and respond to questions from participants. **The conference call will take place at 17:00 Hrs IST on Thursday, 28<sup>th</sup> October 2021**

**Conference Name** : Q2 FY 22 - Investor Earnings call  
**Date** : 28<sup>th</sup> October 2021  
**Time** : 05:00 PM to 06:00 PM IST

Please register through the link below to take part in this call:

**Registration link:** [https://us06web.zoom.us/webinar/register/WN\\_VLSFfUDVQZawkSa8GAdZPQ](https://us06web.zoom.us/webinar/register/WN_VLSFfUDVQZawkSa8GAdZPQ)

After registering, you will receive a confirmation email containing information (including the link) about joining the webinar.

#### **Please Note:**

- 1) Join the ZOOM Link by 4:55 PM IST on 28<sup>th</sup> October 2021
- 2) Login with your name and company name
- 3) Investors can raise their hand during the Q&A Session given at the bottom centre of the screen

#### **About Intellect Design Arena Limited**

Intellect Design Arena Ltd. has the world's largest cloud-native, API-led microservices-based multi-product FinTech platform for global leaders in Banking, Insurance and Capital Markets. It offers a full spectrum of banking and insurance technology products through its four lines of businesses - Global Consumer Banking, Global Transaction Banking (iGTB), Risk, Treasury and Markets, and Insurance. With over 25 years of deep domain expertise, Intellect is the brand that progressive financial institutions rely on for their digital transformation initiatives.

Intellect pioneered Design Thinking to create cutting-edge products and solutions for banking and insurance, with design being the company's key differentiator in enabling digital transformation. FinTech 8012, the world's first design center for financial technology, reflects Intellect's commitment to continuous and impactful innovation, addressing the growing need for digital transformation. Intellect serves over 260 customers through offices in 97 countries and with a diverse workforce of solution architects and domain and technology experts in major global financial hubs around the world. For further information on the organisation and its solutions, please visit [www.intellectdesign.com](http://www.intellectdesign.com).

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